BLUEGREEN CORP Form 11-K June 28, 2004

# SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 11-K

# ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

(Mark One)

| X | Annual | report | pursua | nt to | Section  | 15(d)  | of  | the  | Secu | urities | Exchange |
|---|--------|--------|--------|-------|----------|--------|-----|------|------|---------|----------|
|   | Act of | 1934 ( | No fee | requi | red, eff | ective | Oct | ober | 7,   | 1996)   |          |

For the fiscal year ended December 31, 2003

|\_| Transition report pursuant to Section 15(d) of the Securities Exchange Act of 1934 (No fee required)

For the transition period from \_\_\_\_\_\_to \_\_\_\_\_

Commission file number 0-19292

A. Full title of the plan and the address of the plan, if different from that of the issuer named below

Bluegreen Corporation Retirement Savings Plan

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office  ${}^{\circ}$ 

Bluegreen Corporation 4960 Conference Way North, Suite 100 Boca Raton, Florida 33431

## BLUEGREEN CORPORATION RETIREMENT SAVINGS PLAN

#### INDEX TO ANNUAL REPORT ON FORM 11-K

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Report of Independent Registered Public Accounting Firm

Plan Administrator Bluegreen Corporation Retirement Savings Plan

We have audited the accompanying statements of net assets available for benefits of Bluegreen Corporation Retirement Savings Plan as of December 31, 2003 and 2002, and the related statement of changes in net assets available for benefits for the year ended December 31, 2003. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan at December 31, 2003 and 2002, and the changes in its net assets available for benefits for the year ended December 31, 2003, in conformity with the United States generally accepted accounting principles.

Our audits were performed for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2003 is presented for purposes of additional analysis and is not a required part of the financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

ERNST & YOUNG LLP

West Palm Beach, Florida June 16, 2004

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Bluegreen Corporation Retirement Savings Plan

Statements of Net Assets Available for Benefits

|                                   | Decemb       | er 31        |
|-----------------------------------|--------------|--------------|
|                                   | 2003         | 2002         |
|                                   |              |              |
| Assets                            |              |              |
| Investments, at fair value        | \$11,220,125 | \$ 7,225,349 |
| Employer contributions receivable | 360,737      | 292,949      |
|                                   |              |              |

Total assets 11,580,862 7,518,298

Liabilities

Excess contributions refundable 147,204 64,209

Net assets available for benefits \$11,433,658 \$7,454,089

See accompanying notes.

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Bluegreen Corporation Retirement Savings Plan

Statement of Changes in Net Assets Available for Benefits

Year ended December 31, 2003

Additions:

| <pre>Interest and dividend income Contributions:</pre> | \$    | 28 <b>,</b> 289     |
|--|-------|---------------------|
| Participants<br>Employer                               | 2     | ,613,664<br>360,737 |
| Net appreciation in fair value of investments          | 2     | ,011,280            |
| Total additions  | 5     | ,013,970            |
| Deductions:  |       | 004 271             |
| Benefits paid to participants Administrative expenses  |       | 994,371<br>40,030   |
| Net increase   |       | ,034,401            |
| Net assets available for benefits at beginning of year | 7     | ,454,089<br>        |
| Net assets available for benefits at end of year       | \$11, | ,433,658<br>======  |

See accompanying notes

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Bluegreen Corporation Retirement Savings Plan

Notes to Financial Statements

December 31, 2003

### 1. Description of the Plan

#### General

The following description of the Bluegreen Corporation Retirement Savings Plan (the Plan) provides only general information. Participants should refer to the Summary Plan Description for a more complete description of the Plan's provisions. Copies of this document are available from Bluegreen Corporation (the Company). The Plan, which became effective March 31, 1992, is a defined

contribution plan covering all employees, as defined by the Plan, of the Company who have completed one year of service and are age 21 or older. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

The Plan was recently amended to bring the Plan into compliance with tax legislation introduced from 1996 through 2001.

Contributions and Vesting

Participant contributions cannot exceed 18% of a participant's compensation or Internal Revenue Code (the Code) limitations. The Company's contribution is determined annually and is equal to a percentage determined at the Company's discretion of the participant's contributions. Effective January 1, 2001, the Company amended the Plan to provide a fixed-rate matching contribution equal to 50% of the first 3% of a participant's contribution with an annual limit of \$1,000.

Participants vest in Company contributions at a rate of 25% each year upon completion of two years of service, resulting in 100% vesting after five years of continuous service.

Participant Accounts

Each participant's account is credited with the participant's contributions, Company contributions and an allocation of Plan investment results and forfeitures of nonvested amounts. Company contributions are allocated based on the participant's contributions relative to total participant contributions during the Plan year. Allocations of Plan earnings and forfeitures are based on individual account balances relative to the entire fund options. The benefit to which a participant is entitled is the benefit that can be provided by the participant's vested account balance.

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Bluegreen Corporation Retirement Savings Plan

Notes to Financial Statements (continued)

1. Description of the Plan (continued)

Loans to Participants

The Plan allows participants to borrow against their vested account balances. Each loan will bear a reasonable interest rate determined by the Company in accordance with the Plan provisions, as defined. The maximum amount available for loans is the lesser of \$50,000 or 50% of the participant's vested account balance. Loan repayment periods are for a maximum of five years unless the loan is for the purchase of a primary residence. Loans are repaid through payroll deductions.

Benefits

Upon attainment of retirement age, disability, death or termination of employment, a distribution of the vested account balance is made to the participant or named beneficiary in a lump sum.

Hardship withdrawals, as defined in the Code, are permitted only from employer elective deferrals and eligible earnings thereon.

#### Plan Termination

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of Plan termination, participants would become 100% vested in their accounts.

#### 2. Significant Accounting Policies

Basis of Presentation

The Plan's financial statements have been prepared on the accrual basis of accounting.

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Bluegreen Corporation Retirement Savings Plan

Notes to Financial Statements (continued)

#### 2. Significant Accounting Policies (continued)

Valuation of Investments

Investments in mutual funds are stated at fair value based on quoted market prices, which represents the net asset values of shares held by the Plan at year-end. The participant loans are valued at their outstanding balances, which approximate fair value.

Administrative Expenses

Administrative expenses, comprised primarily of trustee and accounting fees, are paid directly by the Plan. The Plan pays expenses related to the management of the Plan's investments.

Use of Estimates

The preparation of financial statements in conformity with United States generally accepted accounting principles requires management to make estimates that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

#### 3. Investments

SunTrust Retirement Services (the Trustee) holds the Plan's investment assets and executes the transactions therein.

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Bluegreen Corporation Retirement Savings Plan

Notes to Financial Statements (continued)

#### 3. Investments (continued)

The fair value of individual investments that represent 5% or more of the Plan's net assets are as follows at December 31:

|                                       | 2003             | 2002             |
|---------------------------------------|------------------|------------------|
|                                       |                  |                  |
| Stable Asset Fund                     | \$2,392,641      | \$1,558,244      |
| Life Investment Grade Bond            |                  | 492,170          |
| Tax Sensitive Growth Stock            |                  | 777 <b>,</b> 892 |
| Income & Growth Advisor               | 1,176,758        | 864,169          |
| Small-Mid Cap Growth Fund             | 832,361          | 387,775          |
| Enterprise Fund                       |                  | 562,174          |
| International Growth Fund             | 840,812          | 558,903          |
| 500 Index Fund                        | 1,349,782        | 690,186          |
| Bluegreen Corporation                 | 1,014,851        | 487,302          |
| T. Rowe Price Mid Cap Growth Fund     | 975 <b>,</b> 629 |                  |
| Federated Capital Appreciation Fund A | 869,652          |                  |

#### 4. Income Tax Status

The Plan has received a determination letter from the Internal Revenue Service dated January 8, 2004, stating that the Plan is qualified under Section 401 of the Internal Revenue Code (the Code) and, therefore, the related trust is exempt from taxation. Once qualified, the Plan is required to operate in conformity with the Code to maintain its qualification. The plan administrator believes the Plan is being operated in compliance with the applicable requirements of the Code and, therefore, believes the Plan is qualified and the related trust is exempt.

#### 5. Related Party Interest

The Plan invests in the stock of related party Bluegreen Corporation. The Plan held 162,635 and 138,285 shares in the stock as of December  $31,\ 2003$  and  $2002,\ respectively.$ 

#### 6. Reconciliation of Financial Statements to Form 5500

(b)

There are no differences between the current year Form 5500 and the financial statements.

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Supplemental Schedule

Bluegreen Corporation Retirement Savings Plan

EIN: 03-0300793 Plan No.: 001 Schedule H, line 4i--

Schedule of Assets (Held at End of Year)

December 31, 2003

(c)
Description of Investment, Including

| (a) | Identity of Issue, Borrower,<br>Lessor or Similar Party | Maturity Date, Rate of Interest,<br>Collateral, Par, or Maturity Value | Cur<br>Va        |
|-----|---|--|------------------|
|     |   |  |                  |
| *   | SunTrust  | Stable Asset Fund  | \$ 2,39          |
| *   | STI Classic:  | Life Investment Grade Bond   | 47               |
|     |   | Life Vision Moderate Growth  | 11               |
|     |   | Life Vision Growth & Income  | 21               |
|     |   | Life Vision Aggressive Growth  | 34               |
|     |   | Small Cap Value Equity Fund  | 9                |
|     | American Century  | Income & Growth Advisor  | 1,17             |
|     | Franklin  | Small-Mid Cap Growth Fund  | 83               |
|     | Putnam  | International Growth Fund  | 84               |
|     | Vanguard  | 500 Index Fund   | 1,34             |
| *   | Bluegreen Corporation                                   | Bluegreen Corporation Stock Fund                                       | 1,01             |
|     | MFS   | Massachusetts Investors Growth Fund                                    | 4                |
|     | T. Rowe Price   | Mid Cap Growth Fund A  | 97               |
|     | Federated   | Capital Appreciation Fund A  | 86               |
|     | Participant loans                                       | Interest rates ranging from 5.0% to                                    |                  |
|     | •   | 10.5%, remaining maturity dates  |                  |
|     |   | ranging from one to thirty years                                       | 4.5              |
|     | Cash and cash equivalents                               |  | 2                |
|     |   |  | <br>611 00       |
|     |   |  | \$11 <b>,</b> 22 |

\* Indicates a party-in-interest.

Date June 25, 2004

Note: Column (d) which provides cost information has not been included because all investments are participant-directed.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees have duly caused this annual report to the signed on its behalf by the undersigned hereunto duly authorized.

Bluegreen Corporation Retirement Savings Plan
-----(Name of Plan)

By /S/ JOHN F. CHISTE

(Signature)

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