

MIDDLEBY CORP  
Form 10-Q/A  
March 28, 2003

**FORM 10-Q/A**

**Amendment No. 1**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

(Mark One)

**Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

**For the period ended September 28, 2002**

or

**Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

Commission File No. 1-9973

\_\_\_\_\_

**THE MIDDLEBY CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

\_\_\_\_\_

**Delaware**

(State or Other Jurisdiction of  
Incorporation or Organization)

**36-3352497**

(I.R.S. Employer Identification No.)

**1400 Toastmaster Drive, Elgin, Illinois**

(Address of Principal Executive Offices)

**60120**

(Zip Code)

**Registrant's Telephone No., including Area Code (847) 741-3300**

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve (12) months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

As of November 8, 2002, there were 9,024,047 shares of the registrant's common stock outstanding.

---

**THE MIDDLEBY CORPORATION AND SUBSIDIARIES****QUARTER ENDED SEPTEMBER 28, 2002****INDEX**

<u>DESCRIPTION</u>	<u>PAGE</u>
PART I. FINANCIAL INFORMATION	
Item 1. Condensed Consolidated Financial Statements (unaudited)	
<u>CONDENSED CONSOLIDATED BALANCE SHEETS</u> September 28, 2002 (as restated) and December 29, 2001	1
<u>CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS</u> September 28, 2002 and September 29, 2001	2
<u>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS</u> September 28, 2002 (as restated) and September 29, 2001	3
<u>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS</u>	4
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	15
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	24
Item 4. <u>Controls and Procedures</u>	27
PART II. <u>OTHER INFORMATION</u>	28

---

**Explanatory Note**

This amendment on Form 10-Q/A (Amendment No. 1) amends the company's quarterly report on Form 10-Q for the period ended September 28, 2002, as filed with the Securities and Exchange Commission on November 12, 2002, and is being filed to reflect the restatement of the company's consolidated financial statements. The significant effects of this restatement on the financial statements are presented in Note 2 to the consolidated financial statements and Item 2 in Part I of this amended quarterly report on Form 10-Q/A (Amendment No. 1). This amendment incorporates certain revisions to historical financial data and related descriptions but is not intended to update other information presented in this quarterly report as originally filed, except where specifically noted.

This amended quarterly report on Form 10-Q/A (Amendment No. 1) contains certain forward-looking statements that are based on the beliefs of, and estimates made by and information currently available to the company's management. The words "expect," "anticipate," "intend," "plan" and similar expressions identify forward-looking statements. These statements are subject to risks and uncertainties. Actual results could differ materially from those discussed here. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in "Factors That May Affect Our Future Operating Results" and elsewhere in the company's annual report on Form 10-K/A (Amendment No. 1).

**PART I. FINANCIAL INFORMATION****THE MIDDLEBY CORPORATION AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS****(In Thousands, Except Share Amounts)****(Unaudited)**

	(as restated(1))	
	Sep. 28, 2002	Dec. 29, 2001
	<u>                    </u>	<u>                    </u>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 3,097	\$ 5,997
Accounts receivable, net of reserve for doubtful accounts of \$3,389 and \$2,913	28,346	25,158
Inventories, net	26,741	29,115
Prepaid expenses and other	1,534	1,178
	<u>11,716</u>	<u>11,291</u>
Current deferred taxes		
Total current assets	71,434	72,739
Property, plant and equipment, net of accumulated depreciation of \$25,174 and \$22,185	28,259	30,598
Goodwill	74,319	74,005
Other intangibles	26,300	26,466
Other assets	6,543	7,589
	<u>                    </u>	<u>                    </u>
Total assets	<u>\$ 206,855</u>	<u>\$ 211,397</u>
<b>LIABILITIES AND STOCKHOLDERS EQUITY</b>		
Current maturities of long-term debt	\$ 11,500	\$ 10,047
Accounts payable	14,663	11,491
Accrued expenses	36,829	38,438
	<u>                    </u>	<u>                    </u>
Total current liabilities	62,992	59,976
Long-term debt	67,981	86,152
Long-term deferred tax liability	8,698	8,698
Other non-current liabilities	20,452	17,162
Stockholders' equity:		
Preferred stock, \$.01 par value; nonvoting; 2,000,000 shares authorized; none issued		
Common stock, \$.01 par value; 20,000,000 shares authorized; 11,026,521 and 11,024,396 issued in 2002 and 2001, respectively	110	110
Shareholder receivables	(590)	(290)
Paid-in capital	53,855	53,884
Treasury stock at cost; 2,002,474 shares in 2002 and 2,052,474 in 2001, respectively	(11,705)	(11,997)
Retained earnings (accumulated deficit)	7,162	(1,029)
Accumulated other comprehensive loss	(2,100)	(1,269)
	<u>                    </u>	<u>                    </u>
Total stockholders' equity	46,732	39,409
	<u>                    </u>	<u>                    </u>
Total liabilities and stockholders' equity	<u>\$ 206,855</u>	<u>\$ 211,397</u>

(1) See Note 2

See accompanying notes

-1-

**THE MIDDLEBY CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS**  
(In Thousands, Except Per Share Amounts)  
(Unaudited)

	Three Months Ended		Nine Months Ended	
	Sep. 28, 2002	Sep. 29, 2001	Sep. 28, 2002	Sep. 29, 2001
Net sales	\$ 57,679	\$ 25,714	\$ 174,648	\$ 75,754
Cost of sales	37,215	17,227	114,770	50,862
Gross profit	20,464	8,487	59,878	24,892
Selling and distribution expenses	7,042	3,173	21,575	10,351
General and administrative expenses	4,475	2,879	16,439	8,022
Income from operations	8,947	2,435	21,864	6,519
Interest expense and deferred financing amortization	2,661	128	8,783	460
Loss (gain) on acquisition financing derivatives	(95 )		(109 )	
Other (income) expense, net	484	(86 )	395	509
Earnings before income taxes	5,897	2,393	12,795	5,550
Provision for income taxes	1,560	1,301	4,604	3,233
Net earnings	\$ 4,337	\$ 1,092	\$ 8,191	\$ 2,317
Net earnings per share:				
Basic	\$ 0.48	\$ 0.12	\$ 0.91	\$ 0.26
Diluted	\$ 0.47	\$ 0.12	\$ 0.90	\$ 0.26
Weighted average number of shares:				
Basic	8,991	8,981	8,979	8,987
Dilutive stock options(1)	211	13	92	16
Diluted	9,202	8,994	9,071	9,003

(1) Excludes 5,000 stock options for the three months ended September 29, 2001 with an exercise price of \$9.63 and 65,000 stock options for the nine months with exercise prices from \$7.50 to \$9.63 which were anti-dilutive.

See accompanying notes

**THE MIDDLEBY CORPORATION AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(In Thousands)

(Unaudited)

	<b>Nine Months Ended</b>	
	<b>Sep. 28, 2002</b>	<b>Sep. 29, 2001</b>
	<b>(as restated(1))</b>	
Cash flows from operating activities-		
Net earnings	\$ 8,191	\$ 2,317
Adjustments to reconcile net earnings to cash provided by operating activities:		
Depreciation and amortization	5,195	2,741
Non-cash portion tax provision	(425	) 2,246
Unrealized (gain) loss on derivative financial instruments	(109	)
Unpaid interest on seller notes (2)	1,737	
Unpaid interest on subordinated senior notes (2)	382	
Changes in assets and liabilities-		
Accounts receivable, net	(3,189	) 4,505
Inventories, net	2,374	1,317
Prepaid expenses and other assets	(343	) (1,186
Accounts payable	3,173	(3,528
Accrued expenses and other liabilities	(1,512	) (5,156
	<u>15,474</u>	<u>3,256</u>
Net cash provided by operating activities		
Cash flows from investing activities-		
Net additions to property and equipment	(1,011	) (325
	<u>(1,011</u>	<u>) (325</u>
Net cash (used in) investing activities		
Cash flows from financing activities-		
Proceeds (repayments) under revolving credit facilities, net	(13,885	) (3,360
Repayments of senior secured bank notes	(3,500	)
Repurchase of treasury stock		(220
Other financing activities, net	(40	) (276
	<u>(17,425</u>	<u>) (3,856</u>
Net cash (used in) financing activities		
Effect of exchange rates on cash and cash equivalents	62	(92
	<u>62</u>	<u>) (92</u>
Changes in cash and cash equivalents-		
Net (decrease) increase in cash and cash equivalents	(2,900	) 1,017
Cash and cash equivalents at beginning of year	5,997	3,704
	<u>5,997</u>	<u>3,704</u>
Cash and cash equivalents at end of quarter	\$ 3,097	\$ 2,687

Supplemental disclosure of cash flow information:

Interest paid	\$ 4,546	\$ 375
Income taxes paid	\$ 3,768	\$ 325

(1) See Note 2.

(2) Represents an increase in principal balance of debt associated with interest paid in kind.

See accompanying notes

-3-

**THE MIDDLEBY CORPORATION AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**SEPTEMBER 28, 2002**  
**(Unaudited)**

**1) Summary of Significant Accounting Policies**

The consolidated financial statements have been prepared by The Middleby Corporation (the company), pursuant to the rules and regulations of the Securities and Exchange Commission, the financial statements are unaudited and certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although the company believes that the disclosures are adequate to make the information not misleading. These financial statements should be read in conjunction with the financial statements and related notes contained in the company's 2001 Form 10-K/A and 2002 First Quarter and Second Quarter Form 10-Q/As.

In the opinion of management, the financial statements contain all adjustments necessary to present fairly the financial position of the company as of September 28, 2002 and December 29, 2001, and the results of operations for the nine months ended September 28, 2002 and September 29, 2001 and cash flows for the nine months ended September 28, 2002 and September 29, 2001.

**2) Restatement and Reclassifications**

Subsequent to the issuance of the company's financial statements for the quarter ended September 28, 2002, it was determined that a deferred tax liability associated with the intangible assets acquired in connection with the Blodgett acquisition should have been recorded in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes. The impact of this revision had no effect on net earnings or earnings per share for the three-month and nine-month periods ended September 28, 2002.

In addition, the company has made certain reclassifications to the prior year financial statements. These reclassifications are primarily to the classification of cash, accounts payable and individual components of stockholders' equity.

-4-

## Edgar Filing: MIDDLEBY CORP - Form 10-Q/A

The effects of the restatement and reclassifications for the third quarter 2002 is as follows (in thousands):

	September 28, 2002	
	As	
	Previously Reported	As Restated
<b>At period end:</b>		
Cash	\$ 2,305	\$ 3,097
Goodwill	63,641	74,319
Deferred taxes	1,980	
Total assets	197,365	206,855
Accounts payable	\$ 13,871	\$ 14,663
Long-term deferred tax liability		8,698
Total liabilities and stockholders' equity	197,365	206,855

### 3) New Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 141 Business Combinations . This statement addresses financial accounting and reporting for business combinations initiated after June 30, 2001, superseding Accounting Principles Board ( APB ) Opinion No. 16 Business Combinations and SFAS No. 38 Accounting for Preacquisition Contingencies of Purchased Enterprises . All business combinations in the scope of this statement are to be accounted for using the purchase method of accounting. The company has accounted for its acquisition of Blodgett Holdings, Inc. ( Blodgett ) in accordance with SFAS No. 141.

In June 2001, the FASB issued SFAS No. 142 Goodwill and Other Intangible Assets , superseding APB Opinion No. 17, Intangible Assets . This statement addresses how intangible assets that are acquired individually or with a group of other assets (excluding assets acquired in a business combination) should be accounted for in financial statements upon their acquisition. This statement also addresses how goodwill and other intangible assets should be accounted for after they have been initially recognized in the financial statements. In accordance with this statement, goodwill and certain other intangible assets with indefinite lives will no longer be amortized, but evaluated for impairment based upon financial tests related to the current value for the related assets. As a result there may be more volatility in reported income than under the previous standards because impairment losses are likely to occur irregularly and in varying amounts. The company adopted this statement in the first quarter of fiscal 2002. Upon initial adoption of this statement, the company determined that no impairment of goodwill or other intangible assets had occurred. Goodwill of \$74.3 million and other intangible assets (trademarks) of \$26.3 million have been accounted for consistently with the nonamortization provisions of this statement. As of September 28, 2002, the company does not have any intangible assets subject to amortization. The company recorded goodwill and other intangible asset amortization, which reduced net income by \$135,000 from \$1,227,000 or \$0.14 per share in the third quarter of 2001 and \$405,000 from \$2,722,000 or \$0.30 per share in the first nine months of 2001.

-5-

---

In June 2001, the FASB issued SFAS No. 143 Accounting for Asset Retirement Obligations . This statement addresses financial accounting and reporting obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs, and requires that such costs be recognized as a liability in the period in which incurred. This statement is effective for financial statements issued for fiscal years beginning after June 15, 2002. The company does not expect the adoption of this statement to have a material impact to the financial statements.

In August 2001, the FASB issued SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets. SFAS No. 144 supersedes SFAS No. 121 and requires that one accounting model be used for long-lived assets to be disposed of by sale, whether previously held and used or newly acquired and broadens the presentation of discontinued operations to include more disposal transactions. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2001. The adoption of SFAS No. 144 did not have a material impact on the company's financial position, results of operations or cash flows.

## Edgar Filing: MIDDLEBY CORP - Form 10-Q/A

In April 2002, the FASB issued SFAS No. 145, Rescission of FASB Statements SFAS No. 4, 44 and 64, Amendment of FASB Statement No. 13 and Technical Corrections. SFAS No. 145 eliminates the current requirement that gains and losses on debt extinguishment must be classified as extraordinary items in the income statement. Instead, such gains and losses will be classified as extraordinary items only if they are deemed to be unusual and infrequent. The changes related to debt extinguishment will be effective for fiscal years beginning after May 15, 2002, and the changes related to lease accounting will be effective for transactions occurring after May 15, 2002. The company will apply this guidance beginning in fiscal 2003.

-6-

In June 2002, the FASB issued Statement No. 146, Accounting for Costs Associated with Exit or Disposal Activities. This statement requires recording costs associated with exit or disposal activities at their fair values when a liability has been incurred. Under previous guidance, certain exit costs were accrued upon management's commitment to an exit plan, which is generally before an actual liability has been incurred. This statement is effective for financial statements issued for fiscal years beginning after December 31, 2002. The company will apply this guidance prospectively.

#### 4) Purchase Accounting

On December 21, 2001, the company completed its acquisition of Blodgett Holdings, Inc. ( Blodgett ) from Maytag Corporation.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The allocation of the purchase price and acquisition costs to the assets acquired and liabilities assumed are subject to change pending finalization of studies of fair value. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed was recorded as goodwill. Under SFAS No. 142, goodwill and certain other intangible assets in conjunction with the Blodgett acquisition will be subject to the nonamortization provisions of this statement from the date of acquisition.

The allocation of net cash paid for the Blodgett acquisition as of December 29, 2001 and September 28, 2002 is summarized as follows (in thousands):

	Dec. 29, 2001	Adjustments	Sep. 28, 2002
Current assets	\$ 36,957	\$	\$ 36,957
Property, plant and equipment	13,863		13,863
Goodwill	62,008	251	62,259
Other intangibles	26,300		26,300
Liabilities	(44,076 )	(2,084 )	(46,160 )
Total purchase price	\$ 95,052	\$ (1,833 )	\$ 93,219
Less: Notes issued at closing	(20,054 )	1,833	(18,221 )
Net cash paid for Blodgett at closing	\$ 74,998	\$ 0	\$ 74,998

The net reduction of \$1.8 million in the purchase price and notes due to the seller reflects a post closing purchase price adjustment in accordance with provisions of the purchase agreement with Maytag.

-7-



**5) Comprehensive Income**

The company reports changes in equity during a period, except those resulting from investment by owners and distribution to owners, in accordance with SFAS No. 130, Reporting Comprehensive Income.

Components of comprehensive income were as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	Sep. 28, 2002	Sep. 29, 2001	Sep. 28, 2002	Sep. 29, 2001
Net earnings	\$ 4,337	\$ 1,092	\$ 8,191	\$ 2,317
Cumulative translation adjustment	(380 )	(290 )	(365 )	90
Unrealized loss on interest rate swap	(466 )		(466 )	
Comprehensive income	\$ 3,491	\$ 802	\$ 7,360	\$ 2,407

Accumulated other comprehensive income (loss) is comprised of minimum pension liability of \$1.1 million as of September 28, 2002 and December 29, 2001, respectively, foreign currency translation adjustments of \$0.5 million and \$0.2 million as of September 28, 2002 and December 29, 2001, respectively and an unrealized loss on a interest rate swap of \$0.5 million at September 28, 2002 and \$0.0 million at December 29, 2001.

**6) Inventories**

Inventories are composed of material, labor and overhead and are stated at the lower of cost or market. Costs for Blodgett inventory have been determined using the last-in, first-out ( LIFO ) method. Had the inventories been valued using the first-in, first-out ( FIFO ) method, the amount would not have differed materially from the amounts as determined using the LIFO method. Costs for Middleby inventory have been determined using the first-in, first-out ( FIFO ) method. The company estimates reserves for inventory obsolescence and shrinkage based on its judgment of future realization. Inventories at September 28, 2002 and December 29, 2001 are as follows:

	Sep. 28, 2002	Dec. 29, 2001
	(In thousands)	
Raw materials and parts	\$ 6,821	\$ 7,201
Work-in-process	4,936	5,355
Finished goods	14,984	16,559
	\$ 26,741	\$ 29,115

**7) Accrued Expenses**

Edgar Filing: MIDDLEBY CORP - Form 10-Q/A

Accrued expenses consist of the following:

	<u>Sep. 28, 2002</u>	<u>Dec. 29, 2001</u>
	<b>(In thousands)</b>	
Accrued payroll and related expenses	\$ 8,523	\$ 6,586
Accrued customer rebates	4,972	3,933
Accrued commissions	1,625	1,321
Accrued warranty	10,352	9,179
Accrued acquisition costs	187	3,200
Accrued severance and plant closures	1,932	6,497
Other accrued expenses	9,238	7,722
	<u>\$ 36,829</u>	<u>\$ 38,438</u>

**8) Acquisition Integration**

On December 21, 2001 the company established reserves through purchase accounting associated with \$4.0 million in severance related obligations and \$6.9 million in facility exit costs related to the acquired Blodgett business operations.

Reserves for estimated severance obligations of \$4.0 million were established in conjunction with reorganization initiatives established during 2001 and completed during the first half of 2002. During the first quarter of 2002, the company reduced headcount at the acquired Blodgett operations by 123 employees. This headcount reduction included most functional areas of the company and included a reorganization of the executive management structure. During the second quarter of 2002, the company further reduced headcount at the Blodgett operations by 30 employees in conjunction with the consolidation and exit of two manufacturing facilities. Production for the Blodgett combi-oven, conveyor oven, and deck oven lines were moved from two facilities located in Williston and Shelburne, Vermont into existing manufacturing facilities in Burlington, Vermont and Elgin, Illinois. The second quarter headcount reductions predominately related to the manufacturing function.

Reserves of \$6.9 million for facility closure costs predominately relate to lease obligations for three manufacturing facilities that were exited in 2001 and 2002. During the second quarter of 2001, prior to the acquisition, reserves were established for lease obligations associated with a manufacturing facility in Quakertown, Pennsylvania that was exited when production at this facility was relocated to an existing facility in Bow, New Hampshire. The lease associated with the exited facility extends through December 11, 2014. The facility is currently subleased for a portion of the lease term through July 2006. During the second quarter of 2002, the company exited leased facilities in Williston and Shelburne, Vermont in conjunction with the company's manufacturing consolidation initiatives. The Williston lease extends through June 30, 2005 and the Shelburne lease extends through December 11, 2014. Neither of these facilities has been subleased although the company is performing an active search for subtenants. During the third quarter of 2002, reserves associated with the remaining lease obligation were increased by \$3.4 million through purchase accounting due to changes in assumptions related to the timing and amount of sublease income expected to be realized, resulting in an increase to goodwill. Future lease obligations under these three facilities are anticipated to amount to approximately \$15.0 million. The remaining reserve balance is reflected net of anticipated sublease income.

-9-

---

A summary of the reserve balance activity is as follows (in thousands):

<u>Balance</u>		<u>Asset</u>	<u>Cash</u>	<u>Balance</u>
<u>Dec. 29, 2001</u>	<u>Adjustments</u>	<u>Write-offs</u>	<u>Payments</u>	<u>Sep. 28, 2002</u>

Severance obligations	\$ 3,947	\$ (231 )	\$	\$ (3,346 )	\$ 370
Facility closure and lease obligations	6,928	3,360		(756 )	9,532
Total	<u>\$ 10,875</u>	<u>\$ 3,129</u>	<u>\$</u>	<u>\$ (4,102 )</u>	<u>\$ 9,902</u>

As of the end of the second quarter, all actions pertaining to the company's restructuring initiatives have been completed. At this time, management believes the remaining reserve balance is adequate to cover the remaining costs identified at September 28, 2002.

#### 9) Related Party Transactions

During the third quarter of fiscal 2002, the company transferred 50,000 shares of the company's common stock held in treasury to a corporate executive pursuant to an incentive program. The program established on March 1, 2001 agreed to transfer 50,000 shares of common stock to the corporate executive at \$6.00 per share. The market price at the close of business on March 1, 2001 was \$5.94 per share. The funds necessary to purchase the stock were provided for in an interest-bearing loan by the company to the executive. The loan and interest will be forgiven by the company subject to the company's achievement of certain targets for Earnings Before Taxes for fiscal 2001 through 2003. As of September 28, 2002 none of the loan had been forgiven.

-10-

---

#### 10) Financial Instruments

In June 1998, the FASB issued SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. SFAS No. 133, as amended, establishes accounting and reporting standards for derivative instruments. The statement requires an entity to recognize all derivatives as either assets or liabilities and measure those instruments at fair value. Derivatives that do not qualify as a hedge must be adjusted to fair value in earnings. If the derivative does qualify as a hedge under SFAS No. 133, changes in the fair value will either be offset against the change in fair value of the hedged assets, liabilities or firm commitments or recognized in other accumulated comprehensive income until the hedged item is recognized in earnings. The ineffective portion of a hedge's change in fair value will be immediately recognized in earnings.

*Foreign Exchange:* The company has entered into derivative instruments, principally forward contracts to reduce exposures pertaining to fluctuations in foreign exchange rates. As of September 28, 2002 the company had forward contracts to purchase \$6.5 million U.S. Dollars with various foreign currencies, all of which mature in the next fiscal quarter. The fair value of these forward contracts were less than \$0.1 million at the end of the quarter.

*Interest rate swap:* On January 11, 2002, in accordance with the senior bank agreement, the company entered into an interest rate swap agreement with a notional amount of \$20.0 million to fix the interest rate applicable to certain of its variable-rate debt. The agreement swaps one-month LIBOR for a fixed rate of 4.03% and is in effect through December 31, 2004. A loss of (\$0.3) million was recorded in earnings for the six-month period ended June 29, 2002 as the interest rate swap was marked-to-market (not specifically designated as a hedge). At June 30, 2002 the company designated the swap as a cash flow hedge. Accordingly, changes in the fair value of the swap subsequent to June 30, 2002 are recognized in accumulated other comprehensive income and any hedge ineffectiveness is recorded in current-period earnings as a component of gains and losses on acquisition financing derivatives. The change in fair value of the swap subsequent to June 30, 2002 was (\$0.4) million and the hedge ineffectiveness was (\$0.1).

-11-

## Edgar Filing: MIDDLEBY CORP - Form 10-Q/A

*Stock warrant rights:* In conjunction with subordinated senior notes issued in connection with the financing for the Blodgett acquisition, the company issued 362,226 stock warrant rights and 445,100 conditional stock warrant rights to the subordinated senior noteholder. The warrant rights allow the noteholder to purchase Middleby common stock at \$4.67 per share through their expiration on December 21, 2011. The conditional stock warrant rights are exercisable in the circumstance that the noteholder fails to achieve certain prescribed rates of return as defined per the note agreement. After March 15, 2007 or upon a Change in Control as defined per the note agreement, the subordinated senior noteholder has the ability to require the company to repurchase these warrant rights at the fair market value. The obligation pertaining to the repurchase of the warrant rights is recorded in Other Non-Current Liabilities at fair market value utilizing a Black-Scholes valuation model. As of September 28, 2002, the fair value of the warrant rights was assessed at \$2.8 million. The change in the fair value of the stock warrant rights during the first nine months amounted to \$0.5 million and was recorded as a gain in the income statement for the nine month period ended September 28, 2002. The company may experience volatility in earnings caused by fluctuations in the market value of the stock warrant rights resulting from changes in Middleby's stock price, interest rates, or other factors that are incorporated into the valuation of these financial instruments.

### 11) Segment Information

The company operates in two reportable operating segments defined by management reporting structure and operating activities.

The worldwide manufacturing divisions operate through the Cooking Systems Group. This business segment has manufacturing facilities in Illinois, New Hampshire, North Carolina, Vermont and the Philippines. This business segment supports four major product groups, including conveyor oven equipment, core cooking equipment, counterline cooking equipment, and international specialty equipment. Principal product lines of the conveyor oven product group include Middleby Marshall ovens, Blodgett ovens and CTX ovens. Principal product lines of the core cooking equipment product group include the Southbend product line of ranges, steamers, convection ovens, broilers and steam cooking equipment, the Blodgett product line of convection and combi ovens, MagiKitch'n charbroilers and catering equipment and the Pitco Frialator product line of fryers. The counterline cooking and warming equipment product group includes toasters, hot food servers, foodwarmers and griddles distributed under the Toastmaster brand name. The international specialty equipment product group is primarily comprised of food preparation tables, undercounter refrigeration systems, ventilation systems and component parts for the U.S. manufacturing operations.

-12-

---

The International Distribution Division provides integrated sales, export management, distribution and installation services through its operations in China, India, Korea, Mexico, Spain, Taiwan and the United Kingdom. The division sells the company's product lines and certain non-competing complementary product lines throughout the world. For a local country distributor or dealer, the company is able to provide a centralized source of foodservice equipment with complete export management and product support services.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The company evaluates individual segment performance based on operating income. Management believes that intersegment sales are made at established arms-length transfer prices.

The following table summarizes the results of operations for the company's business segments(1):

	<b>Cooking Systems Group</b>	<b>International Distribution</b>	<b>Corporate and Other(2)</b>	<b>Eliminations(3)</b>	<b>Total</b>
<i>Three months ended September 28, 2002</i>					
Net sales	\$ 55,437	\$ 8,885	\$	\$ (6,643)	\$ 57,679
Operating income (loss)	9,166	218	(512)	75	8,947
Depreciation expense	1,068	41	(241)		868
Capital expenditures	129	81	(23)		187
<i>Nine months ended September 28, 2002</i>					
Net sales	\$ 167,703	\$ 25,177	\$ 70	\$ (18,302)	\$ 174,648

Edgar Filing: MIDDLEBY CORP - Form 10-Q/A

Operating income (loss)	26,584	706	(5,108	) (318	) 21,864
Depreciation expense	3,400	123	(173	)	3,350
Capital expenditures	869	156	(14	)	1,011
Total assets	181,885	17,388	18,564	(10,982	) 206,855
Long-lived assets(4)	129,193	439	5,789		135,421

*Three months ended September 29, 2001*

Net sales	\$ 23,748	\$ 4,767	\$	\$ (2,801	) \$ 25,714
Operating income (loss)	3,722	(208	) (1,079	)	2,435
Depreciation expense	572	43	44		659
Capital expenditures	43	7	4		54

*Nine months ended September 29, 2001*

Net sales	\$ 71,194	\$ 14,951	\$	\$ (10,391	) \$ 75,754
Operating income (loss)	9,285	(740	) (2,076	) 50	6,519
Depreciation expense	1,795	125	142		2,062
Capital expenditures	165	13	147		325
Total assets	49,950	13,117	17,838	(10,982	) 69,923
Long-lived assets(4)	17,841	416	11,997		30,254

(1) Non-operating expenses are not allocated to the operating segments. Non-operating expenses consist of interest expense and deferred financing amortization, gains and losses on acquisition financing derivatives, and other income and expenses items outside of income from operations.

(2) Includes corporate and other general company assets and operations.

(3) Includes elimination of intercompany sales, profit in inventory and intercompany receivables. Intercomp any sale transactions are predominantly from the Cooking Systems Group to the International Distribution Division.

(4) Long-lived assets of the Cooking Systems Group includes assets located in the Philippines which amounted to \$2,792 and \$2,988 in 2002 and 2001, respectively.

-13-

Net sales by major geographic region, including those sales from the Cooking Systems Group direct to international customers, were as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	Sep. 28, 2002	Sep. 29, 2001	Sep. 28, 2002	Sep. 29, 2001
United States and Canada	\$ 47,428	\$ 19,805	\$ 142,549	\$ 56,341
Asia	2,855	2,157	11,239	8,609
Europe and Middle East	5,214	2,321	15,495	6,863
Latin America	2,182	1,431	5,365	3,941
Net Sales	\$ 57,679	\$ 25,714	\$ 174,648	\$ 75,754

-14-

---

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations (Unaudited).**

***Restatement***

Subsequent to the issuance of the company's financial statements for the quarter ended September 28, 2002, it was determined that a deferred tax liability associated with the intangible assets acquired in connection with the Blodgett acquisition should have been recorded in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, Accounting for Income Taxes. The impact of this revision had no effect on net earnings or earnings per share for the three-month and nine-month periods ended September 28, 2002.

See Note 2 to the financial statements for summary of principal effects of restatement. The following discussion and analysis gives effect to the restatement.

***Acquisition***

On December 21, 2001, the company completed its acquisition of Blodgett Holdings, Inc. (Blodgett) from Maytag Corporation.

The company has accounted for this business combination using the purchase method to record a new cost basis for the assets acquired and liabilities assumed. The allocation of the purchase price and acquisition costs to the assets acquired and liabilities assumed is subject to change pending additional information that may come to the attention of the company pertaining to the fair values of acquired assets and liabilities. The difference between the purchase price and the fair value of the assets acquired and liabilities assumed was recorded as goodwill. Under SFAS No. 142, goodwill and certain other intangible assets with indefinite lives acquired in conjunction with the Blodgett acquisition will be subject to the nonamortization provisions of this statement from the date of acquisition.

The consolidated financial statements include the operating results and the financial position of Blodgett for the period subsequent to its acquisition on December 21, 2001. The results of operations prior to and including December 21, 2001 are not reflected in the consolidated statements of earnings.

-15-

---

***Informational Note***

This report contains forward-looking statements subject to the safe harbor created by the Private Securities Litigation Reform Act of 1995. The company cautions readers that these projections are based upon future results or events and are highly dependent upon a variety of important factors which could cause such results or events to differ materially from any forward-looking statements which may be deemed to have been made in this report, or which are otherwise made by or on behalf of the company. Such factors include, but are not limited to, volatility in earnings resulting from goodwill impairment losses which may occur irregularly and in varying amounts; changes in the value of stock warrant rights issued in conjunction with the acquisition financing caused by fluctuations in Middleby's stock price and other valuation factors; variability in financing costs; quarterly variations in operating results; dependence on key customers; international exposure; foreign exchange and political risks affecting international sales; changing market conditions; the impact of competitive products and pricing; the timely development and market acceptance of the company's products; the availability and cost of raw materials; the ability to successfully integrate the acquired operations of Blodgett; and other risks detailed herein and from time-to-time in the company's SEC filings, including the 2001 report on Form 10-K/A.

**Net Sales Summary**  
(dollars in thousands)

	Three Months Ended				Nine Months Ended			
	Sep. 28, 2002		Sep. 29, 2001		Sep. 28, 2002		Sep. 29, 2001	
	Sales	Percent	Sales	Percent	Sales	Percent	Sales	Percent
Business Divisions								
Cooking Systems Group:								
Core cooking equipment	\$ 40,253	69.8	\$ 8,773	34.1	\$ 120,490	69.0	\$ 28,580	37.7
Conveyor oven equipment	11,474	19.9	11,388	44.3	35,674	20.4	30,448	40.2
Counterline cooking equipment	2,900	5.0	2,777	10.8	8,122	4.6	8,523	11.3
International specialty equipment	810	1.4	810	3.2	3,417	2.0	3,643	4.8
Total Cooking Systems Group	55,437	96.1	23,748	92.4	167,703	96.0	71,194	94.0
International Distribution (1)	8,885	15.4	4,767	18.5	25,177	14.4	14,951	19.7
Intercompany sales (2)	(6,643 )	(11.5 )	(2,801 )	(10.9 )	(18,232 )	(10.4 )	(10,391 )	(13.7 )
Other								
Total	\$ 57,679	100.0	\$ 25,714	100.0	\$ 174,648	100.0	\$ 75,754	100.0

(1) Consists of sales of products manufactured by Middleby and products manufactured by third parties.

(2) Consists primarily of the elimination of sales to the company's International Distribution Division from Cooking Systems Group.

-16-

**Results of Operations**

The following table sets forth certain consolidated statements of earnings items as a percentage of net sales for the periods.

Three months ended		Nine months ended	
Sep. 28, 2002	Sep. 29, 2001	Sep. 28, 2002	Sep. 29, 2001

Edgar Filing: MIDDLEBY CORP - Form 10-Q/A

Net sales	100.0	% 100.0	% 100.0	% 100.0	%
Cost of sales	64.5	67.0	65.7	67.1	
Gross profit	35.5	33.0	34.3	32.9	
Selling, general and administrative expenses	20.0	23.5	21.8	24.3	
Income from operations	15.5	9.5	12.5	8.6	
Interest expense and deferred financing amortization, net	4.7	0.5	5.1	0.6	
Loss (gain) on acquisition financings derivatives	(0.2	)	(0.1	)	
Other expense, net	0.8	(0.3	)	0.2	0.7
Earnings before income taxes	10.2	9.3	7.3	7.3	
Provision for income taxes	2.7	5.1	2.6	4.2	
Net Earnings	7.5	% 4.2	% 4.7	% 3.1	%

*Three Months Ended September 28, 2002 Compared to Three Months Ended September 29, 2001*

**NET SALES.** Net sales for the third quarter of fiscal 2002 were \$57.7 million as compared to \$25.7 million in the third quarter of 2001. The increase in net sales resulted from the incremental business associated with the acquired Blodgett operations. On a proforma basis in the third quarter of 2001 net sales for combined Middleby and Blodgett amounted to \$57.2 million.

Net sales at the Cooking Systems Group amounted to \$55.4 million in the third quarter of 2002 as compared to \$23.7 million in the prior year quarter. Core cooking equipment sales amounted to \$40.3 million as compared to \$8.8 million, primarily due to the addition of the acquired product lines which amounted to \$30.6 million in the third quarter. Excluding the acquired product lines, core product sales increased by \$0.9 million due to improved market conditions as compared to the prior year. Conveyor oven equipment sales amounted to \$11.5 million as compared to \$11.4 million in the prior year quarter. Counterline cooking equipment sales increased to \$2.9 million from \$2.8 million in the prior year. International specialty equipment sales of \$0.8 million remained constant with the prior year quarter.

-17-

Net sales at the International Distribution Division increased by \$4.1 million to \$8.9 million, due in part to the addition of Frialator International - a distribution operation in the United Kingdom, which was acquired as part of the Blodgett purchase. Net sales of Frialator International amounted to \$2.2 million. Excluding the impact of Frialator International, the sales of this division increased by \$1.9 million, primarily due to the revenues associated with the acquired product lines which began to be distributed through this division late in the first quarter of 2002.

**GROSS PROFIT.** Gross profit increased to \$20.5 million from \$8.5 million in the prior year period as a result of the increased sales volumes resulting from the acquisition. The gross margin rate was 35.5% in the quarter as compared to 33.0% in the prior year quarter. The increase in the overall gross margin rate is largely attributable to an improved cost structure and a greater leverage resulting from the increased volume associated with the acquisition. As part of the cost structure improvements, the company consolidated manufacturing for several Blodgett product lines into existing manufacturing operations, enabling the exit of two production facilities during the second quarter of 2002.

**SELLING, GENERAL AND ADMINISTRATIVE EXPENSES.** Combined selling, general, and administrative expenses increased from \$6.1 million in the third quarter of 2001 to \$11.5 million in the third quarter of 2002. The increased expense reflects the incremental cost associated with the acquired Blodgett operations. As a percentage of net sales operating expenses amounted to 20.0% in the third quarter of 2002 versus 23.5% in the prior year reflecting improved leverage on the greater combined sales base.



**NON-OPERATING EXPENSES.** Interest and deferred financing amortization costs increased to \$2.7 million from \$0.1 million in the prior year as a result of increased interest expense associated with the debt incurred to finance the Blodgett acquisition. The gain on acquisition related financing derivatives amounted \$0.1 million. Other expense was \$0.5 million in the current year compared to other income of \$0.1 million in the prior year quarter due primarily to foreign exchange losses, which resulted from the weakness in certain foreign currencies against the U.S. Dollar.

**INCOME TAXES.** A tax provision of \$1.6 million, at an effective rate of 26%, was recorded during the quarter. The provision was recorded net of \$1.3 million one-time deduction associated with the closing of a Japanese subsidiary. The Japanese closing had no other material impact to the third quarter results.

-18-

---

*Nine Months Ended September 28, 2002 Compared to Nine Months Ended September 29, 2001*

**NET SALES.** Net sales in the nine-month period ended September 28, 2002 were \$174.6 million as compared to \$75.8 million in the nine-month period ended September 29, 2001. The increase in net sales resulted from the incremental business associated with the acquired Blodgett operations. On a proforma basis in the nine month period ended September 29, 2001 net sales for combined Middleby and Blodgett amounted to \$169.9 million.

Net sales at the Cooking Systems Group for the nine-month period ended September 28, 2002 amounted to \$167.7 million as compared to \$71.2 million in the prior year nine-month period. Core cooking equipment sales amounted to \$120.5 million as compared to \$28.6 million, primarily due to the addition of Blodgett product lines which amounted to \$91.9 million in the nine-month period. Conveyor oven equipment sales amounted to \$35.7 million as compared to \$30.5 million in the prior year nine-month period. The increase in conveyor oven sales reflects the addition of \$5.1 million in Blodgett conveyor oven sales resulting from the acquisition. Counterline cooking equipment sales decreased to \$8.1 million from \$8.5 million in the prior year.

International specialty equipment sales decreased from \$3.6 million to \$3.4 million as a result of lower sales into the Philippines, which has been impacted by a slowed economy and reduced foreign investment in that country.

Net sales at the International Distribution Division increased by \$10.2 million to \$25.2 million, due in part to the addition of Frialator International - a distribution operation in the United Kingdom, which was acquired as part of the Blodgett purchase. Net sales of Frialator International amounted to \$6.1 million. Excluding the sales from Frialator International, sales increased \$4.1 million primarily due to revenues associated in the acquired product lines, which began to be distributed by this division late in the first quarter of 2002.

**GROSS PROFIT.** Gross profit increased to \$59.9 million from \$24.9 million in the prior year period as a result of the increased sales volumes resulting from the acquisition. The gross margin rate was 34.3% for the nine-month period as compared to 32.9% in the prior year period. The increase in the overall gross margin rate is largely attributable to an improved cost structure and greater leverage resulting from the increased volume associated with the acquisition. As part of the cost structure improvements, the company consolidated manufacturing for several Blodgett product lines into existing manufacturing operations, enabling the exit of two production facilities during the second quarter.

-19-

---

**SELLING, GENERAL AND ADMINISTRATIVE EXPENSES.** Combined selling, general, and administrative expenses increased from \$18.4 million for the nine-month period ended September 29, 2001 to \$38.0 million for the nine-month period ended September 28, 2002. The increased expense reflects the incremental cost associated with the acquired Blodgett operations. As a percentage of net sales operating expenses amounted to 21.8% in the nine-month period ended September 28, 2002 versus 24.3% in the prior year reflecting improved leverage on the greater combined sales base.

**NON-OPERATING EXPENSES.** Interest and deferred financing amortization costs increased to \$8.8 million from \$0.5 million in the prior year as a result of increased interest expense associated with the debt incurred to finance the Blodgett acquisition. Other expense was \$0.4 million in the current year compared to other expense of \$0.5 million in the prior year due to the unfavorable impact of foreign exchange fluctuations.

**INCOME TAXES.** A tax provision of \$4.6 million, at an effective rate of 36%, was recorded for the nine-month period, as compared to a provision of \$3.2 million at a 58% rate in the prior year period. The current year provision is recorded net of a \$1.3 million one-time deduction in the third quarter related to the closure of a Japanese subsidiary. Except for the tax deduction, the Japanese closing did not have a material impact to the financial statements. The effective rate in the prior year quarter reflects the impact of foreign losses with no recorded tax benefit.

***Financial Condition and Liquidity***

During the nine months ended September 28, 2002, cash and cash equivalents decreased by \$2.9 million to \$3.1 million at September 28, 2002 from \$6.0 million at December 29, 2001. Net borrowings decreased from \$96.2 million at December 29, 2001 to \$79.5 million at September 28, 2002.

**OPERATING ACTIVITIES.** Net cash provided by operating activities before changes in assets and liabilities was \$15.0 million in the nine months ended September 28, 2002 as compared to \$7.3 million in the prior year period. Net cash provided by operating activities after changes in assets and liabilities was \$15.5 million as compared to net cash provided of \$3.3 million in the prior year period. Cash provided by operating activities included \$2.1 million of borrowings on subordinated notes representing unpaid interest, which is added to the principal balance of the notes consistent with financing agreements.

-20-

---

During the nine months ended September 28, 2002, accounts receivable increased \$3.2 million due to increased sales. Inventories decreased \$2.4 million due to inventory reduction initiatives. Accounts payable increased \$3.2 million due to increased inventory purchases on higher volumes and management of vendor payments to enhance cash flows. Accrued expenses and other liabilities decreased \$1.5 million primarily as a result of the payment of accrued severance obligations associated with headcount reductions completed during the first half of the year.

**INVESTING ACTIVITIES.** During the nine months ending September 28, 2002, the company had capital expenditures of \$1.0 million associated with enhancements to existing manufacturing facilities. This included expenditures required to consolidate the production for several product lines that were moved from two manufacturing facilities that were closed in the second quarter.

**FINANCING ACTIVITIES.** Net cash flows used in the financing activities was \$17.4 million during the nine months ending September 28, 2002. This included \$13.9 million of repayments on borrowings under the revolving credit line and \$3.5 million of scheduled repayments under the senior term loan.

At September 28, 2002, the company was in compliance with all covenants pursuant to its borrowing agreements. Management believes that future cash flows from operating activities and borrowing availability under the revolving credit facility will provide the company with sufficient financial resources to meet its anticipated requirements for working capital, capital expenditures and debt amortization for the foreseeable future.

***New Accounting Pronouncements***

In June 2001, the Financial Accounting Standards Board issued SFAS No. 141 *Business Combinations*. This statement addresses financial accounting and reporting for business combinations initiated after June 30, 2001, superseding APB Opinion No. 16 *Business Combinations* and SFAS No. 38 *Accounting for Preacquisition Contingencies of Purchased Enterprises*. All business combinations in the scope of this statement are to be accounted for using the purchase method of accounting. The company has accounted for its acquisition of Blodgett Holdings, Inc. ( Blodgett ) in accordance with SFAS No. 141.

In June 2001, the FASB issued SFAS No. 142 *Goodwill and Other Intangible Assets*, superseding APB Opinion No. 17, *Intangible Assets*. This statement addresses how intangible assets that are acquired individually or with a group of other assets (excluding assets acquired in a business combination) should be accounted for in financial statements upon their acquisition. This statement also addresses how goodwill and other intangible assets should be accounted for after they have been initially recognized in the financial statements. In accordance with this statement,

goodwill and certain other intangible assets with indefinite lives will no longer be amortized, but evaluated for impairment based upon financial tests related to the current value for the related assets. As a result there may be more volatility in reported income than under the previous standards because impairment losses are likely to occur irregularly and in varying amounts. The company has adopted this statement in the first quarter of fiscal 2002. Upon initial adoption of this statement, the company has determined no impairment of goodwill or other intangible assets had occurred. Goodwill of \$74.3 million and other intangible assets (trademarks) of \$26.3 million have been accounted for consistently with the nonamortization provisions of this statement. As of September 28, 2002, the company does not have any intangible assets subject to amortization. In the first nine months of 2001, the company had recorded goodwill and other intangible asset amortization, which reduced net income by \$405,000 from \$2,722,000 or \$0.30 per share.

-21-

---

In June 2001, the FASB issued SFAS No. 143, *Accounting for Asset Retirement Obligations*. This statement addresses financial accounting and reporting obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs, and requires that such costs be recognized as a liability in the period in which incurred. This statement is effective for financial statements issued for fiscal years beginning after June 15, 2002. The company does not expect the adoption of this statement to have a material impact to the financial statements.

In August 2001, the FASB issued SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*. SFAS No. 144 supersedes SFAS No. 121 and requires that one accounting model be used for long-lived assets to be disposed of by sale, whether previously held and used or newly acquired and broadens the presentation of discontinued operations to include more disposal transactions. This statement is effective for financial statements issued for fiscal years beginning after December 15, 2001. The adoption of SFAS No. 144 did not have a material impact on the company's financial position, results of operations or cash flows.

In April 2002, the FASB issued SFAS No. 145, *Rescission of FASB Statements SFAS No. 4, 44 and 64, Amendment of FASB Statement No. 13 and Technical Corrections*. SFAS No. 145 eliminates the current requirement that gains and losses on debt extinguishment must be classified as extraordinary items in the income statement. Instead, such gains and losses will be classified as extraordinary items only if they are deemed to be unusual and infrequent. The changes related to debt extinguishment will be effective for fiscal years beginning after May 15, 2002, and the changes related to lease accounting will be effective for transactions occurring after May 15, 2002. The company will apply this guidance beginning in fiscal 2003.

-22-

---

In June 2002, the FASB issued Statement No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*. This Statement requires recording costs associated with exit or disposal activities at their fair values when a liability has been incurred. Under previous guidance, certain exit costs were accrued upon management's commitment to an exit plan, which is generally before an actual liability has been incurred. This statement is effective for financial statements issued for fiscal years beginning after December 31, 2002. The company will apply this guidance prospectively.

-23-

---

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

#### ***Interest Rate Risk***

The company is exposed to market risk related to changes in interest rates. The following table summarizes the maturity of the company's debt obligations.

Twelve Month Period Ending	Fixed Rate Debt	Variable Rate Debt
(In thousands)		
September 30, 2003	\$	\$ 11,500
September 30, 2004		9,750
September 30, 2005		8,750
September 30, 2006		7,000
September 30, 2007	42,481	
	\$ 42,481	\$ 37,000

Fixed rate obligations of \$42.5 million due in the twelve month period ending September 30, 2007 include \$22.5 million of subordinated senior notes which bear an interest rate of 15.5%, of which 2% is payable in kind, for which the unpaid interest will be added to the principal balance of the notes. The subordinated senior notes are reflected net of a debt discount of \$2.9 million, representing the unamortized balance of the prescribed value of warrants issued in connection with the notes. Additional fixed rate debt consists of approximately \$20.0 million of notes due to Maytag arising from the acquisition of Blodgett. The notes bear interest at an average rate of approximately 12.4%. The notes due to Maytag were reduced by \$1.8 million in the third quarter of 2002 in connection with a post-close purchase price adjustment.

Variable rate debt consists of \$37.0 million in senior bank notes. As of September 28, 2002 the revolving credit facility had borrowing availability of \$22.6 million based upon the company's collateral base as determined per the senior bank agreement. The company had \$1.1 million outstanding in letters of credit against this facility at the end of the third quarter. The secured senior bank notes are comprised of two separate tranches of debt. The first tranche of debt for \$34.0 million is repaid on a quarterly basis over the four-year term ending December 2005. The second tranche of debt for \$3.0 million matures with a single payment in December 2005. The secured revolving credit facility and \$34.0 million senior bank note bear interest at a rate of 3.0% above LIBOR, or 4.82% as of September 28, 2002. The \$3.0 million senior bank note accrues interest at a rate of 4.5% above LIBOR, or 6.33% as of September 28, 2002.

-24-

---

#### *Acquisition Financing Derivative Instruments*

On January 11, 2002, in accordance with the senior bank agreement, the company entered into an interest rate swap agreement, with a notional amount of \$20.0 million to fix the interest rate applicable to certain of its variable-rate debt. The agreement swaps one-month LIBOR for a fixed rate of 4.03% and is in effect through December 31, 2004. As of September 28, 2002, the fair value of this derivative financial instrument was \$(0.8) million. A loss of \$(0.4) million was recorded in earnings for the nine-month period. The remaining \$(0.4) million was recorded as a component of other comprehensive income.

In conjunction with subordinated senior notes issued in connection with the financing for the Blodgett acquisition, the company issued 362,226 stock warrant rights and 445,100 conditional stock warrant rights to the subordinated senior noteholder. The warrant rights allow the noteholder to purchase Middleby common stock at \$4.67 per share through their expiration on December 21, 2011. The conditional stock warrant rights are exercisable in the circumstance that the noteholder fails to achieve certain prescribed rates of return as defined per the note agreement. After March 15, 2007 or upon a Change in Control as defined per the note agreement, the subordinated senior noteholder has the ability to require the company to repurchase these warrant rights at the fair market value. The obligation pertaining to the repurchase of these warrant rights is recorded in Other Non-Current Liabilities at fair market value utilizing a Black-Scholes valuation model. As of September 28, 2002, the fair value of the warrant rights was assessed at \$2.8 million. The change in the fair value of the stock warrant rights during the first nine months amounted to \$0.5 million and was recorded as a gain in the income statement for the nine month period ended September 28, 2002. The company may experience volatility in earnings caused by fluctuations in the market value of the stock warrant rights resulting from changes in

Middleby's stock price, interest rates, or other factors that are incorporated into the valuation of these financial instruments.

-25-

---

#### *Foreign Exchange Derivative Financial Instruments*

The company uses foreign currency forward purchase and sale contracts with terms of less than one year, to hedge its exposure to changes in foreign currency exchange rates. The company's primary hedging activities are to mitigate its exposure to changes in exchange rates on intercompany and third party trade receivables and payables. The company does not currently enter into derivative financial instruments for speculative purposes. In managing its foreign currency exposures, the company identifies and aggregates naturally occurring offsetting positions and then hedges residual balance sheet exposures. The following table summarizes the forward and option purchase contracts outstanding at September 28, 2002, the fair value of which was less than \$0.1 million at the end of the quarter:

<u>Sell</u>	<u>Purchase</u>	<u>Maturity</u>
1,000,000 Euro	\$ 965,600 U.S. Dollars	November 26, 2002
689,655 British Pounds	\$1,055,200 U.S. Dollars	November 20, 2002
1,000,000 British Pounds	\$1,526,500 U.S. Dollars	December 2, 2002
5,170,000 Mexican Pesos	\$ 500,000 U.S. Dollars	October 28, 2002
16,650,000 Taiwan Dollars	\$ 500,000 U.S. Dollars	October 16, 2002
26,250,000 Taiwan Dollars	\$ 750,000 U.S. Dollars	October 28, 2002
718,200,000 Korean Won	\$ 600,000 U.S. Dollars	October 16, 2002
741,000,000 Korean Won	\$ 600,000 U.S. Dollars	October 28, 2002

-26-

---

#### **Item 4. Controls and Procedures**

The company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

Within 90 days prior to the date of this report, the company carried out an evaluation, under the supervision and with the participation of the company's management, including the company's Chief Executive Officer and the company's Chief Financial Officer, of the effectiveness of the design and operation of the company's disclosure controls and procedures. Based on the foregoing, the company's Chief Executive Officer and Chief Financial Officer concluded that the company's disclosure controls and procedures were effective.

There have been no significant changes in the company's internal controls or in other factors that could significantly affect the internal controls subsequent to the date the company completed its evaluation.

-27-

---

**PART II. OTHER INFORMATION**

The company was not required to report the information pursuant to Items 1 through 6 of Part II of Form 10-Q for the three months ended September 28, 2002, except as follows:

**Item 2. Changes in Securities**

c) During the third quarter of fiscal 2002, the company issued 500 shares of the company's common stock to a division executive pursuant to the exercise of stock options, for \$2,250.00. Such options were granted at an exercise price of \$4.50 per share. As certificates for the shares were legended and stop transfer instructions were given to the transfer agent, the issuance of such shares was exempt under the Securities Act of 1933, as amended, pursuant to Section 4(2) thereof, as transactions by an issuer not involving a public offering.

**Item 6. Exhibits and Reports on Form 8-K**

a) Exhibits The following Exhibits are filed herewith:

Exhibit 99.1 - Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Exhibit 99.2 - Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

b) Reports on Form 8-K

On July 25, 2002 (date of earliest event reported was July 24, 2002), the company filed a report on Form 8-K, in response to Item 4, Changes in Registrant's Certifying Accountant.

-28-

---

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**THE MIDDLEBY CORPORATION**  
**(Registrant)**

Date March 28, 2003

By: /s/ David B. Baker

---

David B. Baker  
Vice President, Chief Financial Officer and  
Secretary

-29-

---

**CERTIFICATIONS**

I, Selim A. Bassoul, President and Chief Executive Officer (principal executive officer), certify that:

1. I have reviewed this quarterly report on Form 10-Q/A of The Middleby Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the Evaluation Date); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 28, 2003

/s/ Selim A. Bassoul

---

Selim A. Bassoul  
President and Chief Executive Officer of The  
Middleby Corporation

---

I, David B. Baker, Chief Financial Officer, (principal financial officer), certify that:

1. I have reviewed this quarterly report on Form 10-Q/A of The Middleby Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: March 28, 2003

/s/ David B. Baker

---

David B. Baker  
Chief Financial Officer of The Middleby  
Corporation



