CATHAY GENERAL BANCORP

Form 10-Q August 11, 2008

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

OR

# o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition

to

period from Commission file

0-18630

Commission file

0-18030

#### CATHAY GENERAL BANCORP

(Exact name of registrant as specified in its charter)

Delaware

95-4274680

(State of other jurisdiction of

(I.R.S. Employer Identification No.)

incorporation or organization)

777 North Broadway, Los Angeles,

90012

California

(Address of principal executive

offices)

(Zip Code)

Registrant's telephone number,

including area code:

(213) 625-4700

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes R No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company"

in Rule 12b-2 of the Exchange Act.

Large accelerated filer R

Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes "No R

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock, \$.01 par value, 49,472,308 shares outstanding as of July 31, 2008.

## CATHAY GENERAL BANCORP AND SUBSIDIARIES 2ND QUARTER 2008 REPORT ON FORM 10-Q TABLE OF CONTENTS

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#### **Forward-Looking Statements**

In this quarterly Report on Form 10-Q, the term "Bancorp" refers to Cathay General Bancorp and the term "Bank" refers to Cathay Bank. The terms "Company," "we," "us," and "our" refer to Bancorp and the Bank collectively. The statements in this report include forward-looking statements within the meaning of the applicable provisions of the Private Securities Litigation Reform Act of 1995 regarding management's beliefs, projections, and assumptions concerning future results and events. These forward-looking statements may include, but are not limited to, such words as "believes," "expects," "anticipates," "intends," "plans," "estimates," "may," "will," "should," "could," "predicts," "potential," "continue," or the negative of such terms and other comparable terminology or similar expressions. Forward-looking statements are not guarantees. They involve known and unknown risks, uncertainties, and other factors that may cause the actual results, performance, or achievements of the Company to be materially different from any future results, performance, or achievements expressed or implied by such forward-looking statements. Such risks and uncertainties and other factors include, but are not limited to adverse developments or conditions related to or arising from:

the impact of any goodwill impairment that may be determined;
deterioration in asset or credit quality;
acquisitions of other banks, if any;
fluctuations in interest rates;
expansion into new market areas;
earthquake, wildfire or other natural disasters;
competitive pressures;
legislative and regulatory developments; and
general economic or business conditions in California and other regions where the Bank has operations.

These and other factors are further described in the Company's Annual Report on Form 10-K for the year ended December 31, 2007, (at Item 1A in particular) its reports and registration statements filed with the Securities and Exchange Commission ("SEC") and other filings it makes in the future with the SEC from time to time. Actual results in any future period may also vary from the past results discussed in this report. Given these risks and uncertainties, we caution readers not to place undue reliance on any forward-looking statements, which speak to the date of this report. The Company has no intention and undertakes no obligation to update any forward-looking statement or to publicly announce the results of any revision of any forward-looking statement to reflect future developments or events.

The Company's filings with the SEC are available to the public at the website maintained by the SEC at *http://www.sec.gov*, or by requests directed to Cathay General Bancorp, 777 North Broadway, Los Angeles, California 90012, Attn: Investor Relations (213) 625-4749.

### **PART I - FINANCIAL INFORMATION**

# Item 1. FINANCIAL STATEMENTS (Unaudited)

# CATHAY GENERAL BANCORP AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

Assets		ne 30, 2008 usands, except share	December 31, 2007 Share and per share data)		% change	
Cash and due from banks	\$	114,270	\$	118,437	(4)	
Short-term investments	•	6,408	7	2,278	181	
Securities purchased under		2,100		_,		
agreements to resell		150,000		516,100	(71)	
Long-term certificates of deposit		-		50,000	(100)	
Securities available-for-sale				,		
(amortized cost of \$2,566,135 in						
2008 and						
\$2,348,606 in 2007)		2,533,353		2,347,665	8	
Trading securities		75		5,225	(99)	
Loans		7,327,724		6,683,645	10	
Less: Allowance for loan losses		(84,856)		(64,983)	31	
Unamortized deferred loan fees, net		(10,165)		(10,583)	(4)	
Loans, net		7,232,703		6,608,079	9	
Federal Home Loan Bank stock		65,825		65,720	0	
Other real estate owned, net		29,077		16,147	80	
Affordable housing investments, net		103,795		94,000	10	
Premises and equipment, net		88,699		76,848	15	
Customers' liability on acceptances		30,988		53,148	(42)	
Accrued interest receivable		45,984		53,032	(13)	
Goodwill		319,285		319,873	(0)	
Other intangible assets, net		32,588		36,097	(10)	
Other assets		58,865		39,883	48	
Total assets	\$	10,811,915	\$	10,402,532	4	
Liabilities and Stockholders' Equity						
Deposits Non-interest bearing demand						
Non-interest-bearing demand	\$	818,776	\$	785,364	4	
deposits	Ф	010,770	Ф	765,504	4	
Interest-bearing deposits:		261 005		221 592	13	
NOW deposits  Money market deposits		261,005 732,410		231,583	7	
Money market deposits Savings deposits		334,328		681,783 331,316	1	
Time deposits under \$100,000		1,424,692		1,311,251	9	
Time deposits under \$100,000 Time deposits of \$100,000 or more		3,170,831		2,937,070	8	
Total deposits		6,742,042		6,278,367	7	
Total deposits		0,742,042		0,270,307	1	

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Federal funds purchased	81,000	41,000	98
Securities sold under agreements to			
repurchase	1,550,000	1,391,025	11
Advances from the Federal Home			
Loan Bank	1,116,713	1,375,180	(19)
Other borrowings from financial			
institutions	10,000	8,301	20
Other borrowings for affordable			
housing investments	19,577	19,642	(0)
Long-term debt	171,136	171,136	-
Acceptances outstanding	30,988	53,148	(42)
Minority interest in consolidated			
subsidiary	8,500	8,500	-
Other liabilities	87,270	84,314	4
Total liabilities	9,817,226	9,430,613	4
Commitments and contingencies	-	-	-
Stockholders' Equity			
Preferred stock, \$0.01 par value;			
10,000,000 shares			
authorized, none issued	-	-	-
Common stock, \$0.01 par value,			
100,000,000 shares authorized,			
53,626,663 issued and 49,419,098			
outstanding at June 30, 2008 and			
53,543,752 issued and 49,336,187			
outstanding at December 31, 2007	536	535	0
Additional paid-in-capital	485,762	480,557	1
Accumulated other comprehensive			
loss, net	(18,998)	(545)	3,386
Retained earnings	653,125	617,108	6
Treasury stock, at cost (4,207,565			
shares at June 30, 2008			
and at December 31, 2007)	(125,736)	(125,736)	-
Total stockholders' equity	994,689	971,919	2
Total liabilities and stockholders'			
equity	\$ 10,811,915	\$ 10,402,532	4

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements

# CATHAY GENERAL BANCORP AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE (LOSS)/INCOME (Unaudited)

Three months ended June 30, 2008 2007 (In thousands, except share and per share data) Six months ended June 30, 2008 2007

# INTEREST AND DIVIDEND INCOME

DIVIDEND INCOME				
Loan receivable,				
including loan fees	\$ 110,850	\$ 118,737 \$	227,875	\$ 232,916
Investment securities-				
taxable	28,426	24,439	56,932	46,254
Investment securities-				
nontaxable	324	583	690	1,182
Federal Home Loan				
Bank stock	928	541	1,681	1,050
Agency preferred stock	592	174	1,308	338
Federal funds sold and				
securities				
purchased under				
agreements to resell	2,915	3,965	9,395	7,767
Deposits with banks	27	1,254	481	2,040
m 11 1				
Total interest and	1.1.1.0.60	1.40.602	200.262	201.545
dividend income	144,062	149,693	298,362	291,547
INTERDECT				
INTEREST EXPENSE				
Time deposits of				
\$100,000 or more	28,304	31,900	60,172	63,052
Other deposits	15,184	18,684	32,419	36,671
Securities sold under	13,104	10,007	32,717	30,071
agreements to				
repurchase	14,917	7,544	29,542	13,261
Advances from Federal	11,517	7,5 11	2>,5 :2	13,201
Home Loan Bank	11,323	11,677	23,444	23,458
Long-term debt	2,010	2,899	4,859	4,875
Short-term borrowings	210	492	622	981
<i>g</i> .				
Total interest expense	71,948	73,196	151,058	142,298
•				
Net interest income				
before provision for				
credit losses	72,114	76,497	147,304	149,249
Provision for credit				
losses	20,500	2,100	28,000	3,100
	51,614	74,397	119,304	146,149

Net interest income after provision for credit losses

NON-INTEREST				
INCOME	2 222		2 222	101
Securities gains, net Letters of credit	2,333	-	2,333	191
	1.276	1 425	2.016	2.727
commissions	1,376	1,435	2,816	2,727
Depository service fees	1,175	1,037	2,447	2,383
Other operating income	4,291	3,690	8,103	6,745
Total non-interest				
income	9,175	6,162	15,699	12,046
NON-INTEREST				
EXPENSE				
Salaries and employee				
benefits	16,408	16,886	34,267	33,863
Occupancy expense	3,242	3,107	6,525	5,876
Computer and				
equipment expense	1,932	2,553	4,176	4,777
Professional services				
expense	3,095	2,543	5,480	4,271
FDIC and State				
assessments	1,545	261	1,836	520
Marketing expense	848	904	1,865	1,805
Other real estate owned				
expense	641	17	624	261
Operations of affordable				
housing investments,				
net	1,696	1,444	2,521	2,388
Amortization of core				
deposit intangibles	1,722	1,767	3,474	3,531
Other operating expense	2,625	2,803	4,942	5,222
Total non-interest				
expense	33,754	32,285	65,710	62,514
Income before income				
tax expense	27,035	48,274	69,293	95,681
Income tax expense	7,804	17,693	22,763	35,134
Net income	19,231	30,581	46,530	60,547
Other comprehensive				
loss, net of tax				
Unrealized holding				
losses arising during the				
period	(20,427)	(8,111)	(12,273)	(3,611)
Less: reclassification	6,016	(18)	6,180	(201)
adjustments included in				

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net income				
Total other				
comprehensive loss, net				
of tax	(26,443)	(8,093)	(18,453)	(3,410)
Total comprehensive				
(loss)/income	\$ (7,212)	\$ 22,488 \$	28,077	\$ 57,137
Net income per				
common share:				
Basic	\$ 0.39	\$ 0.60 \$	0.94	\$ 1.18
Diluted	\$ 0.39	\$ 0.60 \$	0.94	\$ 1.17
Cash dividends paid per				
common share	\$ 0.105	\$ 0.105 \$	0.210	\$ 0.195
Basic average common				
shares outstanding	49,389,522	50,558,218	49,367,903	51,118,374
Diluted average				
common shares				
outstanding	49,429,348	51,158,029	49,480,439	51,723,487

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements.

## CATHAY GENERAL BANCORP AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

**Six Months Ended June 30** 

	2008	2007
	(In tho	ousands)
Cash Flows from Operating Activities		
Net income	\$ 46,530	\$ 60,547
Adjustments to reconcile net income to net cash provided by operting		
activities:		
Provision for credit losses	28,000	3,100
Provision for losses on other real estate owned	-	210
Deferred tax (benefit) liabilities	(10,632)	1,182
Depreciation	2,139	2,150
Net gains on sale of other real estate owned	-	(29)
Net gains on sale of loans held for sale	(87)	(65)
Proceeds from sale of loans held for sale	1,919	934
Originations of loans held for sale	(1,814)	(855)
Purchase of trading securities	-	(5,000)
Write-downs on venture capital investments	-	268
Write-downs on impaired securities	5,830	-
Gain on sales and calls of securities	(8,163)	(191)
Decrease in fair value of warrants	26	41
Other non-cash interest	1	147
Amortization of security premiums, net	841	944
Amortization of intangibles	3,538	3,594
Excess tax short-fall / (benefit) from share-based payment arrangements	237	(450)
Stock based compensation expense	3,838	3,791
Gain on sale of premises and equipment	(21)	(9)
Decrease / (Increase) in accrued interest receivable	7,047	(12,460)
(Increase) /decrease in other assets, net	(2,517)	6,356
Increase in other liabilities	8,315	11,896
Net cash provided by operating activities	85,027	76,101
Cash Flows from Investing Activities		
Increase in short-term investments	(4,130)	(8,648)
Decrease / (Increase) in long-term investment	50,000	(50,000)
Decrease/ (Increase) in securities purchased under agreements to resell	366,100	(204,000)
Purchase of investment securities available-for-sale	(1,503,846)	(559,976)
Proceeds from maturity and call of investment securities		
available-for-sale	757,496	219,204
Proceeds from sale of investment securities available-for-sale	59,756	86,187
Purchase of mortgage-backed securities available-for-sale	(337,007)	-
Proceeds from repayment and sale of mortgage-backed securities		
available-for-sale	807,564	73,359
Purchase of Federal Home Loan Bank stock	-	(15,248)
Redemption of Federal Home Loan Bank stock	1,575	326
Net increase in loans	(665,174)	(387,899)
Purchase of premises and equipment	(12,179)	(4,705)
Proceeds from sales of premises and equipment	21	608
• •		

Proceeds from sale of other real estate owned		_		1,717
Net increase in investment in affordable housing		(6,254)		(4,488)
Acquisition, net of cash acquired		-		(3,655)
Net cash used in investing activities		(486,078)		(857,218)
Cash Flows from Financing Activities		, ,		
Net increase in demand deposits, NOW accounts, money market and				
saving deposits		116,473		136
Net increase in time deposits		347,202		112,431
Net increase in federal funds purchased and securities sold under				
agreement to repurchase		198,975		468,102
Advances from Federal Home Loan Bank		1,823,533		1,863,000
Repayment of Federal Home Loan Bank borrowings		(2,082,000)		(1,678,000)
Cash dividends		(10,366)		(10,047)
Issuance of long-term debt		-		65,000
Proceeds from other borrowings		20,629		19,000
Repayment of other borrowings		(18,930)		(10,000)
Proceeds from shares issued to Dividend Reinvestment Plan		1,249		1,228
Proceeds from exercise of stock options		356		1,341
Excess tax (short-fall)/benefits from share-based payment arrangements		(237)		450
Purchases of treasury stock		-		(71,508)
Net cash provided by financing activities		396,884		761,133
Decrease in cash and cash equivalents		(4,167)		(19,984)
Cash and cash equivalents, beginning of the period		118,437		132,798
Cash and cash equivalents, end of the year	\$	114,270	\$	112,814
Supplemental disclosure of cash flow information				
Cash paid during the period:				
Interest	\$	159,352	\$	134,909
Income taxes	\$	35,229	\$	27,375
Non-cash investing and financing activities:	Ψ	33,227	Ψ	21,313
Net change in unrealized holding loss on securities available-for-sale,				
net of tax	\$	(18,453)	\$	(3,410)
Cumulative effect adjustment as result of adoption of FASB		(==, .==)		(2,123)
Interpretation No. 48				
Adjustment to initially apply FASB Interpretation 48	\$	-	\$	(8,524)
Adjustment to initially apply EITF 06-4	\$	(147)	'	(2)2
Transfers to other real estate owned	\$	12,560	\$	373
Loans to facilitate the sale of other real estate owned	\$	-	\$	3,360
Loans to facilitate the sale of fixed assets	\$	-	\$	1,940
See Accompanying Notes to Unaudited Condensed Consolidated				
Financial Statements.				
6				

# CATHAY GENERAL BANCORP AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. Business

Cathay General Bancorp (the "Bancorp") is the holding company for Cathay Bank (the "Bank"), six limited partnerships investing in affordable housing investments in which the Bank is the sole limited partner, and GBC Venture Capital, Inc. The Bancorp also owns 100% of the common stock of five statutory business trusts created for the purpose of issuing capital securities. The Bank was founded in 1962 and offers a wide range of financial services. As of June 30, 2008, the Bank operates twenty one branches in Southern California, ten branches in Northern California, nine branches in New York State, three branches in Illinois, three branches in Washington State, two branches Texas, one branch in Massachusetts, one branch in New Jersey, one branch in Hong Kong, and a representative office in Shanghai and in Taipei. Deposit accounts at the Hong Kong branch are not insured by the Federal Deposit Insurance Corporation (the "FDIC").

#### 2. Acquisitions and Investments

We continue to look for opportunities to expand the Bank's branch network by seeking new branch locations and/or by acquiring other financial institutions to diversify our customer base in order to compete for new deposits and loans, and to be able to serve our customers more effectively. At the close of business on March 30, 2007, the Company completed the acquisition of New Jersey-based United Heritage Bank ("UHB") for cash of \$9.4 million. As of March 30, 2007, UHB had \$58.9 million in assets and \$4.3 million in stockholders' equity.

The acquisition was accounted for using the purchase method of accounting in accordance with Statement of Financial Accounting Standards ("SFAS") No. 141, "Business Combinations." The assets acquired and liabilities assumed were recorded by the Company at their fair values as of March 31, 2007:

	United		
	Her	itage Bank	
Assets acquired:	(In	thousands)_	
Cash and cash equivalents	\$	5,745	
Securities available-for-sale		14,305	
Loans, net		38,036	
Premises and equipment, net		432	
Goodwill		3,575	
Core deposit intangible		410	
Other assets		2,161	
Total assets acquired		64,664	
Liabilities assumed:			
Deposits		54,166	
Accrued interest payable		9	
Other liabilities		1,089	
Total liabilities assumed		55,264	
Net assets acquired	\$	9,400	
Cash paid	\$	9,400	

No loans acquired as part of the acquisition of UHB were determined to be impaired and therefore no loans were within the scope of Statement of Position (SOP) 03-3, "Accounting for Certain Loans or Debt Securities Acquired in a

Transfer". In addition, the estimated other costs related to the acquisition were recorded as a liability at closing when allocating the related purchase price.

For each acquisition, we developed an integration plan for the consolidated company that addressed, among other things, requirements for staffing, systems platforms, branch locations and other facilities. The established plans are evaluated regularly during the integration process and modified as required. Merger and integration expenses are summarized in the following primary categories: (i) severance and employee-related charges; (ii) system conversion and integration costs, including contract termination charges; (iii) asset write-downs, lease termination costs for abandoned space and other facilities-related costs; and (iv) other charges. Other charges include investment banking fees, legal fees, other professional fees relating to due diligence activities and expens