UNITED ENERGY CORP /NV/ Form 10QSB November 14, 2007

#### **UNITED STATES**

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-QSB

(Mark One)

**ÞQUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended September 30, 2007

oTRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 000-30841

#### UNITED ENERGY CORP.

(Exact name of small business issuer as specified in its charter)

Nevada

22-3342379

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

#### 600 Meadowlands Parkway #20, Secaucus, N.J. 07094

(Address of principal executive offices)

(800) 327-3456

(Issuer's telephone number, including area code)

Indicate by check mark whether the Issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes o No

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act. Yes o No b

As of the close of business on November 14, 2007, 31,030,115 shares of common stock, par value \$.01 per share, were outstanding.

Transitional Small Business Disclosure Format (check one) Yes o No þ

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#### Item 1. Financial Statements

# UNITED ENERGY CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

| September 30, | March 31, |
|---------------|-----------|
| 2007          | 2007      |
| (Unaudited)   |           |

#### **ASSETS**

| C | T | R | B. | FN | JТ | Α | S | 21 | FΊ | $\Gamma$ S | ١. |
|---|---|---|----|----|----|---|---|----|----|------------|----|
|   |   |   |    |    |    |   |   |    |    |            |    |

| certain rissers.                                   |                 |                 |
|--|-----------------|-----------------|
| Cash and cash equivalents                          | \$<br>1,870,006 | \$<br>2,863,906 |
| Accounts receivable, net of allowance for doubtful |                 |                 |
| accounts of \$11,636 and \$5,879, respectively     | 87,236          | 64,466          |
| Inventory  | 198,210         | 138,798         |
| Prepaid expenses and other current assets          | 113,406         | 128,216         |
| Assets of discontinued operations                  | -               | 4,507           |
| Total current assets                               | 2,268,858       | 3,199,893       |
|  |                 |                 |
| PROPERTY AND EQUIPMENT, net of                     |                 |                 |
| accumulated  |                 |                 |
| depreciation and amortization of \$425,582 and     |                 |                 |
| \$435,703 respectively                             | 59,661          | 88,081          |
|  |                 |                 |
| OTHER ASSETS:                                      |                 |                 |
| Goodwill, net                                      | 15,499          | 15,499          |
| Patents, net of accumulated amortization of        |                 |                 |
| \$168,245  |                 |                 |
| and \$150,861, respectively                        | 367,431         | 345,889         |
| Loans receivable                                   | 6,241           | 1,864           |
| Deposits   | 1,385           | 1,385           |
| Total assets                                       | \$<br>2,719,075 | \$<br>3,652,611 |

The accompanying notes are an integral part of these consolidated financial statements

# UNITED ENERGY CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

| September 30, | March 31 |
|---------------|----------|
| 2007          | 2007     |
| (Unaudited)   |          |

### LIABILITIES AND STOCKHOLDERS' EQUITY

| CURRENT LIABILITIES:                          |                 |                 |
|---|-----------------|-----------------|
| Accounts payable                              | \$<br>178,820   | \$<br>133,135   |
| Accrued expenses                              | 69,819          | 99,226          |
| Due to related parties                        | 244,141         | 244,141         |
| Total current liabilities                     | 492,780         | 476,502         |
|   |                 |                 |
| STOCKHOLDERS' EQUITY:                         |                 |                 |
| Series A Convertible Preferred Stock: \$8,000 |                 |                 |
| stated value, 420 shares authorized; 3        |                 |                 |
| shares issued and outstanding as of           |                 |                 |
| September 30 2007 and March 31, 2007          | 24,000          | 24,000          |
| Common stock: \$0.01 par value 100,000,000    |                 |                 |
| shares  |                 |                 |
| authorized; 31,030,115 shares issued and      |                 |                 |
| outstanding as of September 30, 2007          |                 |                 |
| and March 31, 2007                            | 310,301         | 310,301         |
| Additional paid-in capital                    | 21,656,257      | 21,540,041      |
| Accumulated deficit                           | (19,764,263)    | (18,698,233)    |
| Total stockholders' equity                    | 2,226,295       | 3,176,109       |
| Total liabilities and stockholders' equity    | \$<br>2,719,075 | \$<br>3,652,611 |

The accompanying notes are an integral part of these consolidated financial statements

# UNITED ENERGY CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

|                                      | (U | For the Three Months Ended September 30, 2007 2006 (Unaudited) (Unaudited) |    |           | (1 | For the Si<br>Ended Sept<br>2007<br>Unaudited) |    |             |  |
|--------------------------------------|----|--|----|-----------|----|--|----|-------------|--|
| REVENUES, net                        | \$ | 113,777  | \$ | 299,014   | \$ | 390,017  | \$ | 523,841     |  |
| COST OF GOODS SOLD                   |    | 71,608   |    | 106,919   |    | 189,098  |    | 208,779     |  |
| Gross profit                         |    | 42,169   |    | 192,095   |    | 200,919  |    | 315,062     |  |
| OPERATING EXPENSES:                  |    |  |    |           |    |  |    |             |  |
| Selling, general and                 |    | (22,002  |    | 772.012   |    | 1 070 007                                      |    | 1 472 645   |  |
| administrative                       |    | 622,992  |    | 773,913   |    | 1,279,027                                      |    | 1,473,645   |  |
| Depreciation and amortization        |    | 18,922   |    | 18,770    |    | 37,522   |    | 37,408      |  |
| Total operating expenses             |    | 641,914  |    | 792,683   |    | 1,316,549                                      |    | 1,511,053   |  |
| Loss from operations                 |    | (599,745)  |    | (600,588) |    | (1,115,630)                                    |    | (1,195,991) |  |
| OTHER INCOME (EXPENSE), net:         |    |  |    |           |    |  |    |             |  |
| Interest income                      |    | 22,765   |    | 48,950    |    | 51,641   |    | 93,498      |  |
| Interest expense                     |    | (437)  |    | (374)     |    | (1,321)  |    | (1,229)     |  |
| Total other expense, net             |    | 22,328   |    | 48,576    |    | 50,320   |    | 92,269      |  |
|                                      |    |  |    |           |    |  |    |             |  |
| Net loss from continuing             |    |  |    |           |    |  |    |             |  |
| operations                           |    | (577,417)  |    | (552,012) |    | (1,065,310)                                    |    | (1,103,722) |  |
| DISCONTINUED                         |    |  |    |           |    |  |    |             |  |
| OPERATIONS:                          |    |  |    |           |    |  |    |             |  |
| Income (loss) from                   |    |  |    |           |    |  |    |             |  |
| discontinued operations              |    | _  |    | 9         |    | _  |    | (15,935)    |  |
| 1                                    |    |  |    |           |    |  |    |             |  |
| Net loss                             |    | (577,417)  |    | (552,003) |    | (1,065,310)                                    |    | (1,119,657) |  |
| Preferred dividends                  |    | (360)  |    | (360)     |    | (720)  |    | (806)       |  |
| Net loss applicable to common        |    |  |    |           |    |  |    |             |  |
| shareholders                         | \$ | (577,777)  | \$ | (552,363) | \$ | (1,066,030)                                    | \$ | (1,120,463) |  |
| BASIC AND DILUTED LOSS<br>PER SHARE: |    |  |    |           |    |  |    |             |  |
| Loss from continuing                 |    |  |    |           |    |  |    |             |  |
| operations                           |    | (0.02)   |    | (0.02)    |    | (0.03)   |    | (0.04)      |  |
| Income (loss) from                   |    |  |    |           |    |  |    |             |  |
| discontinued operations              |    | 0.00   | ,  | 0.00      |    | 0.00   |    | 0.00        |  |
|                                      | \$ | (0.02)   | \$ | (0.02)    | \$ | (0.03)   | \$ | (0.04)      |  |

Total basic and diluted loss per share

WEIGHTED AVERAGE

NUMBER OF SHARES, OUTSTANDING, basic and

diluted 31,030,115 31,030,115 31,030,115 31,028,544

The accompanying notes are an integral part of these consolidated financial statements.

# UNITED ENERGY CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2007 (UNAUDITED)

|  | Common<br>Shares |    | ock<br>Amount |    | referred<br>Stock | 1  | Additional<br>Paid-In<br>Capital | A  | ccumulated<br>Deficit | Total                |
|--|------------------|----|---------------|----|-------------------|----|----------------------------------|----|-----------------------|----------------------|
| BALANCE, April 1,<br>2007                    | 31,030,115       | \$ | 310,301       | \$ | 24,000            | \$ | 21,540,041                       | \$ | (18,698,233)          | \$<br>3,176,109      |
| Compensation expense associated with options | _                | _  | _             | _  | _                 |    | 116,216                          |    | _                     | 116,216              |
| Dividends accrued on                         |                  |    |               |    |                   |    |                                  |    |                       |                      |
| preferred shares Net loss                    | _<br>_           | _  | _             | _  | <u> </u>          | _  | _                                | _  | (720)<br>(1,065,310)  | (720)<br>(1,065,310) |
| BALANCE,<br>September 30, 2007               | 31,030,115       | \$ | 310,301       | \$ | 24,000            | \$ | 21,656,257                       | \$ | (19,764,263)          | 2,226,295            |

The accompanying notes are an integral part of these consolidated financial statements.

# UNITED ENERGY CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2007 AND 2006

|   | 2007<br>(Unaudited) | 2006              |
|---|---------------------|-------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                 |                     |                   |
| Net loss from continuing operations                   | \$ (1,065,310)      | \$ (1,103,722)    |
| Adjustments to reconcile net loss to net cash used in |                     |                   |
| operating activities                                  | 45.607              | 46.025            |
| Depreciation and amortization                         | 45,697<br>116,216   | 46,035<br>176,176 |
| Compensation expense associated with options          |                     | 170,170           |
| Asset transferred in legal settlement                 | 5,003               | -                 |
| Changes in operating assets and liabilities           |                     |                   |
| Increase in accounts receivable, net                  | (22,770)            | (143,113)         |
| Increase in inventory                                 | (59,412)            | (29,435)          |
| Decrease in prepaid expenses and                      |                     |                   |
| other current assets                                  | 14,810              | 35,289            |
| Increase (decrease) in accounts payable and           |                     |                   |
| accrued expenses                                      | 16,278              | (163,907)         |
| Net cash used in continuing operations                | (949,488)           | (1,182,677)       |
| CASH FLOWS FROM DISCONTINUED OPERATIONS:              |                     |                   |
| Net loss from discontinuing operations                | -                   | (15,935)          |
| Decrease in accounts receivable, net                  | 31                  | -                 |
| Decrease in note receivable, net                      | 4,476               | 10,000            |
| Net cash provided by (used in) discontinuing          |                     |                   |
| operations  | 4,507               | (5,935)           |
| Net cash used in operating activities                 | (944,981)           | (1,188,612)       |
| CASH FLOWS FROM INVESTING ACTIVITIES:                 |                     |                   |
| Employee loans  | (4,377)             | (2,386)           |
| Payments for acquisition of property and equipment    | (4,896)             | (2,025)           |
| Payments for patents                                  | (38,926)            | -                 |
| - Ljanon sor parent                                   | (==,,==)            |                   |
| Cash used in investing activities                     | (48,199)            | (4,411)           |
|   |                     |                   |
| CASH FLOWS FROM FINANCING<br>ACTIVITIES:              |                     |                   |
| Payments of related party payable                     | -                   | (200,000)         |
| Proceeds from the exercise of stock options           | -                   | 13,875            |
| Preferred stock dividend                              | (720)               | (806)             |
| Net cash used in financing activities                 | (720)               | (186,931)         |

| Net decrease in cash and cash equivalents | (993,900)       | (1,379,954)     |
|---|-----------------|-----------------|
| CASH AND CASH EQUIVALENTS, beginning of   |                 |                 |
| period                                    | 2,863,906       | 5,194,748       |
|   |                 |                 |
| CASH AND CASH EQUIVALENTS, end of         |                 |                 |
| period                                    | \$<br>1,870,006 | \$<br>3,814,794 |

The accompanying notes are an integral part of these consolidated financial statements.

# UNITED ENERGY CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2007 AND 2006

| 2007        | 2006 |
|-------------|------|
| (Unaudited) |      |

#### SUPPLEMENTAL DISCLOSURES OF CASH

FLOW INFORMATION:

| Cash paid during the period |             |             |
|-----------------------------|-------------|-------------|
| Interest                    | \$<br>1,321 | \$<br>1,229 |
| Income taxes                | \$<br>2,150 | \$<br>1,000 |

The accompanying notes are an integral part of these consolidated financial statements.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2007 (Unaudited)

#### 1. BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Basis of presentation

The accompanying unaudited consolidated financial statements of United Energy Corp. (the "Company") have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-QSB of Regulation S-B. Accordingly, they do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, the unaudited interim financial statements furnished herein include all adjustments necessary for a fair presentation of the Company's financial position at September 30, 2007 (unaudited) and the results of its operations for the three months and six months ended September 30, 2007 and 2006 (unaudited) and cash flows for the three months and six months ended September 30, 2007 and 2006 (unaudited). All such adjustments are of a normal and recurring nature. Interim financial statements are prepared on a basis consistent with the Company's annual financial statements. Results of operations for the three months and six months ended September 30, 2007 are not necessarily indicative of the operating results that may be expected for the year ending March 31, 2008.

The consolidated balance sheet as of March 31, 2007 has been derived from the audited financial statements at that date but does not include all of the information and notes required by accounting principles generally accepted in the United States for complete financial statements.

For further information, refer to the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-KSB for the fiscal year ended March 31, 2007.

The Company currently anticipates that its available cash in hand and cash resources from expected revenues will be sufficient to meet its anticipated working capital and capital expenditure requirements for at least the next twelve months.

Our continued existence is dependent upon several factors, including increased sales volumes, collection of existing receivables and the ability to achieve profitability from the sale of our product lines. In order to increase our cash flow, we are continuing our efforts to stimulate sales and cut back expenses not directly supporting our sales and marketing efforts.

# UNITED ENERGY CORP. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 2. USE OF ESTIMATES

The preparation of consolidated financial statements in accordance with accounting principals generally accepted in the United States of America requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities.

On an on-going basis, the Company evaluates its estimates, including those related to option and warrant values, bad debts, inventories, intangible assets, contingencies and litigation. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

#### 3. DISCONTINUED OPERATIONS

During the fiscal year ended March 31, 2007, the Company discontinued the sale of its Uniproof proofing paper as a result the graphic arts segment became discontinued operations.

The financial position and results of operations described above are presented as assets and liabilities of discontinued operations in the consolidated balance sheets for all periods presented in accordance with SFAS No. 144.

A summary of discontinued operations for the six months ended September 30, 2007 and 2006 is as follows:

|                                     | 2007 |      | 2006     |
|-------------------------------------|------|------|----------|
| Revenues                            | \$   | - \$ | 511      |
| Cost of goods sold                  |      | -    | 478      |
| Gross profit                        |      | -    | 33       |
| Operating expenses                  |      | -    |          |
| Selling, general and administrative |      | -    | 15,968   |
| Loss from discontinued operations   | \$   | - \$ | (15,935) |

A summary of assets and liabilities of discontinued operations as of September 30, 2007 and March 31, 2007 is as follows:

|                                   | September<br>2007 | September 30, Ma<br>2007 |       |  |
|-----------------------------------|-------------------|--------------------------|-------|--|
| Accounts receivable               | \$                | - \$                     | 31    |  |
| Notes receivable                  |                   | -                        | 4,476 |  |
| Assets of discontinued operations | \$                | - \$                     | 4,507 |  |

#### 4. INVENTORY

Inventory consists of the following:

|                   | September<br>2007 | 30,    | March<br>200 | ,      |
|-------------------|-------------------|--------|--------------|--------|
| Blended chemicals | \$ 14             | 43,109 | \$           | 93,814 |

| Raw materials   | 55,101           | 44,984  |
|-----------------|------------------|---------|
| Total inventory | \$<br>198,210 \$ | 138,798 |
|                 |                  |         |
| 10              |                  |         |

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

#### 5. RELATED-PARTY TRANSACTIONS

The Company has an amount due to Robert Seaman, a shareholder and former director of the Company. Amount due to the related party as of September 30, 2007 and 2006 is \$244,141. This amount is unsecured, non-interest bearing and due upon demand.

Martin Rappaport, a major shareholder and director of the Company, owned the property through September 2007 from which the Company leases the 9,600 square foot facility it occupies in Secaucus, New Jersey. The Company pays approximately \$115,200 per year under the lease, excluding real estate taxes. The Company believes that the lease is at fair market value with leases for similar facilities.

During April 2007, the Company entered into an employment agreement with the Chairman of the Board, Ron Wilen. See note 6 for additional information.

During August 2005, Ron Wilen and the Chief Executive Officer, Brian King, each loaned the Company \$100,000. The loans were both unsecured, non-interest bearing and due upon demand. These loans were repaid in April 2006.

#### 6. EMPLOYEE BENEFITS PLAN

Stock Option Plans

In August 2001, the Company's stockholders approved the 2001 Equity Incentive Plan (the "2001 Plan"), which provides for the grant of stock options to purchase up to 2,000,000 shares of common stock to any employee, non-employee director, or consultant at the Board's discretion. Under the 2001 Plan, these options may be exercised for a period up to ten years from the date of grant. Options issued to employees are exercisable upon vesting, which can range between the dates of the grant to up to 5 years.

An amendment and restatement of the 2001 Equity Incentive Plan increasing the number of shares for a total of 4,000,000 was approved by the Board of Directors on May 29, 2002 and was approved by the shareholders at the annual meeting.

Under the 2001 Plan, options are granted to non-employee directors upon election at the annual meeting of stockholders at a purchase price equal to the fair market value on the date of grant. In addition, the non-employee director stock options shall be exercisable in full twelve months after the date of grant unless determined otherwise by the compensation committee.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

#### Fair Value of Stock Options

For disclosure purposes under SFAS No. 123 and SFAS No. 123(R), the fair value of each option grant is estimated on the date of grant using the Black-Scholes option valuation model with the following weighted-average assumptions:

|                          | 2007  | 2006  |
|--------------------------|-------|-------|
| Expected life (in years) | 10    | 10    |
| Risk-free interest rate  | 4.54% | 4.54% |
| Volatility               | 84.4  | 102.5 |
| Dividend yield           | 0%    | 0%    |

Utilizing these assumptions, the weighted average fair value of options granted with an exercise price equal to their fair market value at the date of the grant is \$1.16 for the six months ended September 30, 2007.

#### Summary Stock Option Activity

The following table summarizes stock option information with respect to all stock options for the six months ended September 30, 2007:

|  | Number of<br>Shares |    | Weighted<br>Average<br>Exercise<br>Price | Weighted Average Remaining Contractual Life (Years) | Ir | ggregate<br>itrinsic<br>Value |   |
|--|---------------------|----|--|---|----|-------------------------------|---|
| Options outstanding April 1, 2007      | 3,502,500           | \$ | 1.17                                     | 7.16  |    |                               |   |
| Granted                                | 250,000             | \$ | 1.00                                     |   |    |                               |   |
| Exercised                              | _                   | _  |  |   |    |                               |   |
| Options outstanding September 30, 2007 | 3,752,500           | \$ | 1.16                                     | 6.49  |    |                               |   |
| Vested and expected to vest-end of     |                     |    |  |   |    |                               |   |
| quarter                                | 3,752,500           | \$ | 1.16                                     | 6.49  | \$ |                               | _ |
| Exercisable-end of quarter             | 3,399,015           | \$ | 1.17                                     | 6.57  | \$ |                               |   |

During the six months ended September 30, 2007, pursuant to the terms of an employment agreement with Ronald Wilen, Chairman of the Board, Secretary, and Executive Vice President of Research and Development dated April 17, 2007, for each of the next five (5) years of the term of the agreement (commencing with April 17, 2008), Mr. Wilen will receive an option to purchase fifty thousand (50,000) shares of common stock of the Company. The exercise price with respect to any option granted pursuant to the employment agreement shall be the fair market value of the common stock underlying such option on the date such option was granted. The initial grant of 50,000 stock options will be granted out of the 2001 Equity Incentive Plan at the one year anniversary. In addition, the stock option to purchase 135,000 shares has been reserved for Mr. Wilen out of the 2001 Equity Incentive Plan. After the reservation described in the immediately preceding sentence, no shares remain available for grant out of the 2001 Equity Incentive Plan. Thus, the remaining stock options to purchase 65,000 shares granted to Mr. Wilen will be non-qualified stock options, unless the Company amends the 2001 Equity Incentive Plan in order to increase the number of shares that may be granted pursuant to such plan or adopts a new stock option plan.

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Options outstanding at September 30, 2007 have an exercise price ranging between \$0.70 to \$2.05.

The aggregate intrinsic value in the table above represents the total intrinsic value (the difference between the Company's closing stock price on September 30, 2007 and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had vested option holders exercised their options on September 30, 2007. This amount changes based upon changes in the fair market value of the Company's stock. As of September 30, 2007, \$187,026 of the total unrecognized compensation costs related to stock options is expected to be recognized over a period of one year and six months.

#### 7. COMMITMENTS AND CONTINGENCIES

#### Litigation

#### Sales Commission Claim

In July 2002, an action was commenced against us in the Court of Common Pleas of South Carolina, Pickens County, brought by Quantum International Technology, LLC and Richard J. Barrett. Plaintiffs allege that they were retained as a sales representative of ours and in that capacity made sales of our products to the United States government and to commercial entities. Plaintiffs further allege that we failed to pay to plaintiffs agreed commissions at the rate of 20% of gross sales of our products made by plaintiffs. The complaint seeks an accounting, compensatory damages in the amount of all unpaid commissions plus interest thereon, and punitive damages in an amount triple the compensatory damages, plus legal fees and costs. Plaintiffs maintain that they are entitled to receive an aggregate of approximately \$350,000 in compensatory and punitive damages, interest and costs. In September 2003, the action was transferred from the court in Pickens County to a Master in Equity sitting in Greenville, South Carolina and was removed from the trial docket. The action, if tried, will be tried without a jury. No trial date has been scheduled. We believe, based on the advice of counsel, we have meritorious defenses to the claims asserted in the action and intend to vigorously defend the case. The outcome of this matter cannot be determined at this time.

In March 2007, the Company commenced an action against Applied Force and Samuel Miller III in the Superior Court of New Jersey, Law Division - Bergen County for the recovery of two of the Company's vehicles and certain additional claims. The defendants, Applied Force and Samuel Miller III, have filed a counterclaim for recovery of alleged storage fees in the amount of \$126,784 and certain alleged service fees in the amount of \$1,275. A settlement agreement and mutual release was entered into during August 2007 and the action was dismissed on September 18, 2007. As part of the settlement the Company transferred title of a truck to the defendant.

#### Item 2 Management's Discussion and Analysis or Plan of Operation

#### CAUTIONARY STATEMENT RELATING TO FORWARD-LOOKING STATEMENTS

The matters discussed in this Form 10-QSB contain certain forward-looking statements and involve risks and uncertainties (including changing market conditions, competitive and regulatory matters, etc.) detailed in the disclosure contained in this Form 10-QSB and the other filings with the Securities and Exchange Commission made by us from time to time. The discussion of our liquidity, capital resources and results of operations, including forward-looking statements pertaining to such matters, does not take into account the effects of any changes to our operations. Accordingly, actual results could differ materially from those projected in the forward-looking statements as a result of a number of factors, including those identified herein and those discussed under the heading "Risk Factors" in the Company's 10-KSB for the fiscal year ended March 31, 2007. This item should be read in conjunction with the financial statements and other items contained elsewhere in the report. Unless the context otherwise requires, "we", "our", "us", the "Company" and similar phrases refer to United Energy Corp.

#### Overview

We develop and distribute environmentally friendly specialty chemical products with applications in several industries and markets. Our current line of products includes our K-Line of Chemical Products for the oil industry and related products.

Through our wholly owned subsidiary, Green Globe Industries, Inc., we provide the U.S. military with a variety of solvents, paint strippers and cleaners under our trade name "Qualchem." Green Globe is a qualified supplier for the U.S. military and has sales contracts currently in place with no minimum purchase requirements which are renewable at the option of the U.S. Military.

We have developed a system referred to as our "S2 system," to work with our environmentally friendly paraffin dispersants products. This technology produces high volumes of steam and heat at variable pressures and temperatures to completely dissolve most deposits of paraffin and asphaltene within oil wells, pipelines or storage tanks. The S2 system apparatus is portable, compact and easy to use. We are further developing the process to enhance and support sales of K-Line of Chemical Products for the oil industry and for other potential applications. Our patent on the S2 system expired in January 2007; however, we have filed a patent application with respect to certain improvements, modifications and enhancements to the S2 system.

A key component of our business strategy is to pursue collaborative joint working and marketing arrangements with established international oil and oil service companies. We intend to enter into these relationships to more rapidly and economically introduce our K-Line of Chemical Products to the worldwide marketplace for refinery, tank and pipeline cleaning services. We have recently entered into an amended and restated non-exclusive distribution agreement with Champion Technologies Inc. for the sale and distribution of our K-Line of patented specialty chemical solutions. The agreement is for a term of three (3) years and grants Champion Technologies Inc. certain rights to blend, dilute and utilize our products to manufacture and sell different products. We have also recently entered into a non-exclusive Master Purchase Agreement with Petrobras America Inc. for the sale and distribution of our K-Line of patented specialty chemical solutions. The agreements do not provide for any minimum amounts to be purchased. We are also currently negotiating potential working arrangements with several other companies however, there can be no assurance that any of these arrangements will be entered into or, if entered into, (as well as the agreements with Champion Technologies and Petrobras America Inc.) will be successful.

We provide our K-Line of Chemical Products and our Green Globe Products to our customers and generated revenues of \$390,017 for the six month period ended September 30, 2007 and \$523,841 for the six month period ended September 30, 2006.

#### RESULTS OF OPERATIONS

#### Three Months Ended September 30, 2007 Compared to the Three Months Ended September 30, 2006

*Revenues*. Revenues for the three months ended September 30, 2007 were \$113,777, a \$185,237, or 62% decrease from revenues of \$299,014 in the comparable three months of 2006. Revenues from our K-Line of Chemical Products decreased by \$226,564 to \$43,511 or 84% compared to \$270,075 in the comparable three months ended September 30, 2006, offset by an increase of \$41,327 to \$70,266 or 143% compared to \$28,939 in the comparable three months ended September 30, 2006 in our Green Globe/Qualchem military sales.

Cost of Goods Sold. Cost of goods sold decreased \$35,311, or 33% to \$71,608 or 63% of revenue, for the three months ended September 30, 2007 from \$106,919, or 36% of revenues for the three months ended September 30, 2006. The decrease in cost of goods sold was due to the lower sales level in the period compared to the comparable period in 2006. The increase in cost of goods sold as a percentage of revenues was due to the higher sales of our Green Globe/Qualchem military sales. Cost of goods sold from our K-Line of Chemical Products sales decreased by \$48,709 to \$34,898 or 58% compared to \$83,607 in the comparable three months ended September 30, 2006, offset by an increase of \$13,398 to \$36,710 or 57% compared to \$23,312 in the comparable three months ended September 30, 2006 in cost of goods sold of our Green Globe/Qualchem military

*Gross Profit*. Gross profit for the three months ended September 30, 2007, decreased by \$149,926, or 78% to \$42,169 or 37% of revenues compared with \$192,095 or 64% of revenues in the prior period. The decrease in gross profit and gross profit percentage reflects the lower levels of sales.

#### **Operating Costs and Expenses**

Selling, general and Administrative Expenses. Selling, general and administrative expenses decreased \$150,921 to \$622,992 or 548% of sales for the three months ended September 30, 2007 compared with \$773,913 or 259% of sales for the three months ended September 30, 2006. The decrease in selling, general and administrative expenses is primarily related to a decrease in professional fees and bad debts partially offset by higher travel and entertainment expenses.

*Depreciation and Amortization*. Depreciation and amortization remained relatively constant for the three months ended September 30, 2007 as compared to September 30, 2006.

*Interest Income*. The Company had interest income of \$22,765 for the three months ended September 30, 2007 compared with \$48,950 in the corresponding period in 2006. The decrease was due to the use of cash received in connection with the private placement in March 2006.

*Interest Expense*. Interest expense remained relatively constant for the three months ended September 30, 2007 as compared to September 30, 2006.

*Net Loss*. The three months ended September 30, 2007 resulted in a net loss of \$577,417 or \$0.02 per share as compared to a net loss of \$552,003 or \$0.02 per share for the three months ended September 30, 2006. The average number of shares of common stock used in calculating earnings per share remained the same.

#### Six Months Ended September 30, 2007 Compared to the Six Months Ended September 30, 2006

Revenues. Revenues for the six-month period ended September 30, 2007 were \$390,017, a \$133,824 or 26% decrease from revenues of \$523,841 in the comparable six-month period ended September 30, 2006. Revenues from our K-Line of Chemical Products decreased by \$285,456 to \$183,841 or 61% compared to \$469,297 in the comparable six months ended September 30, 2006, offset by an increase of \$151,632 to \$206,176 or 278% compared to \$54,544 in the comparable six months ended September 31, 2006 in our Green Globe/Qualchem military sales.

Cost of Goods Sold. Cost of goods sold decreased \$19,681, or 9% to \$189,098 or 48% of revenues, for the six-month period ended September 30, 2007 from \$208,779 or 40% of revenues, for the six-month period ended September 30, 2006. The decrease in cost of goods sold was due to the lower sales level in the period compared to the comparable period in 2006. The increase in cost of goods sold as a percentage of revenues was due to the higher sales of our Green Globe/Qualchem military sales. Cost of goods sold from our K-Line of Chemical Products decreased by \$76,695 to \$89,802 or 46% compared to \$166,497 in the comparable three months ended September 30, 2006, offset by an increase of \$57,014 to \$99,296 or 135% compared to \$42,282 in the comparable three months ended September 30, 2006 in cost of goods sold of our Green Globe/Qualchem military sales.

*Gross Profit*. Gross profit for the six months ended September 30, 2007, decreased by \$114,143, or 36% to \$200,919 or 52% of revenues compared with \$315,062 or 60% of revenues in the prior period. The decrease in gross profit and gross profit percentage reflects the lower levels of sales of Specialty Chemicals.

#### **Operating Costs and Expenses**

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased \$194,618 to \$1,279,027 or 328% of revenues for the six months ended September 30, 2007 compared with \$1,473,645 or 281% of revenues for the six months ended September 30, 2006. The decrease in selling, general and administrative expenses was primarily related to a decrease in professional fees, bad debts and lower travel and entertainment expenses partially offset by higher salaries due to the addition of employees offset by a reduction in option costs charged for employees.

Depreciation and Amortization. Depreciation and amortization remained relatively constant for the six months ended September 30, 2007 as compared to September 30, 2006.

*Interest Income*. The Company had interest income of \$51,641 for the six months ended September 30, 2007 compared with \$93,498 in the corresponding period in 2006. The decrease was due to the use of cash received in connection with the private placement in March 2006.

*Interest Expense*. Interest expense remained relatively constant for the six months ended September 30, 2007 as compared to September 30, 2006.

*Net Loss*. The six months ended September 30, 2007 resulted in a net loss of \$1,065,310 or \$0.03 per share as compared to a net loss of \$1,119,657 or \$0.04 per share for the six months ended September 30, 2006. The average number of shares of common stock used in calculating earnings per share increased 1,571 shares to 31,030,115 as a result of 12,500 shares issued in connection with the exercise of stock options.

#### Liquidity and Capital Resources

As of September 30, 2007, the Company had \$1,870,006 in cash and cash equivalents, as compared to \$2,863,906 at March 31, 2007.

The \$993,900 decrease in cash and cash equivalents was due to net cash used in continuing operations of \$949,488, net cash used in investing activities of \$48,199 and net cash used in financing activities of \$720. Cash used in investing activities consisted of employee loans of \$4,377, fixed asset purchases of \$4,896, and patent purchases of \$38,926. Cash used in financing activities consisted of preferred stock dividends of \$720.

As of September 30, 2007 the Company's backlog included \$297,084 of chemical sales. Backlog represents products that the Company's customers have committed to purchase. The Company's backlog is subject to fluctuations and is not necessarily indicative of future sales.

We currently anticipate that our available cash in hand and cash resources from expected revenues will be sufficient to meet our anticipated working capital and capital expenditure requirements for at least the next twelve months.

#### Concentration of Risk

Sales to two of our customers, accounted for approximately 71% and 70% of our sales for the six months ending September 30, 2007 and 2006.

#### Off-Balance Sheet Arrangements

We do not currently have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to our stockholders.

#### Quantitative and Qualitative Disclosures about Market Risk

There were no material changes from the information presented in the Company's Annual Report on Form 10-KSB for the fiscal year ended March 31, 2007, with respect to the Company's quantitative and qualitative disclosures about market risks.

#### Item 3. Controls and Procedures.

#### **Evaluation of the Company's Disclosure Controls**

Within 90 days prior to the date of this report, we carried out an evaluation, under the supervision and with the participation of the Company's management, including our Chief Executive Officer and our Principal Accounting Officer (Interim Chief Financial Officer), of the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-14 under the Securities Exchange Act of 1934, as amended. Based upon that evaluation, the Chief Executive Officer and the Principal Accounting Officer (Interim Chief Financial Officer) concluded that our disclosure controls and procedures are effective, in all material respects, with respect to the recording, processing, summarizing, and reporting, within the time periods specified in the Securities and Exchange Commission's rules and forms, of information required to be disclosed by us in the reports that we file or submit under the Exchange Act. In designing and evaluating our disclosure controls and procedures (as defined in Rules 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934, as amended), management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurances of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit

relationship of possible controls and procedures.

Management has not identified any change in our internal control over financial reporting that occurred during the second quarter of the fiscal year ended March 31, 2008 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **PART II**

#### OTHER INFORMATION

#### **Item 1. Legal Proceedings**

The information set forth in Part I of this Quarterly Report, specifically, "Item 1. UNITED ENERGY CORP. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2007 (Unaudited), 7. COMMITMENTS AND CONTINGENCIES," is hereby incorporated by reference into this Part II, Item 1.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

#### **Item 5. Other Information**

On November 9, 2007, Brian F. King, the President and Chief Executive Officer of the Company, resigned his positions with the Company. Mr. King expressed to the members of the Board of Directors of the Company that he would like take time to pursue other avenues of interest to him. In connection with Mr. King's resignation, the Company and Mr. King entered into a separation agreement dated on November 9, 2007. Ronald Wilen, the Chairman of the Board, Secretary, and Executive Vice President of Research and Development of the Company, has been appointed as Chief Executive Officer of the Company.

#### Item 6. Exhibits

- (a) Exhibits.
  - 31.1 Chief Executive Officer's Certificate, pursuant to Rule 13a-14(a)/ 15d-14(a) of the Exchange Act.
  - 31.2 Chief Financial Officer's Certificate, pursuant to Rule 13a-14(a)/ 15d-14(a) of the Exchange Act
- 32.1 Chief Executive Officer's Certificate, pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350).
- 32.2Chief Financial Officer's Certificate, pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code (18 U.S.C. 1350).
- b) Reports on Form 8-K

Form 8-K filed on November 13, 2007 with respect to the resignation of Brian F. King, former President and Chief Executive Officer of the Company and the appointment of Ronald Wilen, the Chairman of the Board, Secretary, and Executive Vice President of Research and Development of the Company, as Chief Executive Officer of the Company.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the small business issuer has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: November 14, 2007 UNITED ENERGY CORP.

By: /s/ Ronald Wilen

Ronald Wilen, Chief Executive Officer (as principal executive officer)

By: /s/ James McKeever

James McKeever, Interim Chief Financial Officer (as principal financial and accounting officer)