Aftersoft Group Form 10QSB May 19, 2006

# U.S. SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-QSB

(Mark One)

|X| QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2006

|\_| TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 0-27083

Aftersoft Group, Inc.

(Exact name of small business issuer as specified in its charter)

Delaware 84-1108035

(State or other jurisdiction (IRS Employer of incorporation or organization) Identification No.)

Savannah House 5th Floor 11 Charles II Street; London SW1Y 4AU UK (Address of principal executive offices)  $+44\ 20\ 7451\ 2468$ 

(Issuer's telephone number)

As of May 17, 2006 the Company had 34,101,167 shares of its \$0.0001 par value common stock issued and outstanding.

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Item 3. Controls and Procedures

Accrued legal expenses

Deferred revenue

Current portion of long-term debt

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PART I FINANCIAL INFORMATION Item 1. Financial Statements  Aftersoft Group, Inc.  Consolidated Balance Sheet  (In thousands, except share data)	
	As of 03/31/2
ASSETS	(unaudited)
Current Assets Cash Accounts receivable, net of allowance of \$195 Inventories Other  Total Current Assets Property and Equipment, Net Other Assets Goodwill Amortizable intangible assets, net Software development costs, net Other  Total Other Assets  Total Assets	\$
LIABILITIES Current Liabilities Accounts payable Accrued expenses	\$

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Taxes payable

Total Current Liabilities
Long-Term Liabilities
Deferred revenue
Deferred income taxes
Long-term debt
Loan - ADN Inc.
Other

Total Liabilities

STOCKHOLDERS' EQUITY

Preferred Stock

Par value \$0.0001 per share; 10,000,000 shares authorized, none issued and outstanding

Common stock

Par value \$0.0001 per share; 100,000,000 shares authorized, 34,101,167 shares issued and outstanding

Additional paid-in-capital

Accumulated other comprehensive loss

Retained earnings

Total Stockholders' Equity

Total Liabilities and Stockholders' Equity

\$

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The accompanying notes are an integral part of these consolidated financial statements

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# Aftersoft Group, Inc. Consolidated Statements of Operations and Comprehensive Operations (In thousands, except share data)

	I	For The Three Months Ended March 31,				For The Ni	
		2006 (unaudited)		2005 (unaudited)		2006 (unaudited)	
Revenues Cost of revenues	\$	5,766 2,455		5,086 2,823		15,390 7,184	
Gross Profit		3,311		2,263		8,206	
Operating Expenses Research and development Sales and marketing General and administrative Depreciation and amortization		792 421 971 436		554 650 894 318		2,328 1,387 2,530 980	
Total Operating Expenses		2,620		2,416		7 <b>,</b> 225	

Operating income / (loss)		691		(153)		981	
Other Income (Expense)							
Other, net		2		(12)		20	
Interest		(30)		(38)		(88)	
Gain/(loss) on disposal of fixed assets		4		(3)		308	
Total other income (expense), net		(24)		(53)	24		
Pretax income . (loss)		667		(206)		1,221	
Provision for income taxes		165 –			350		
Net income / (loss)		502		(206)		871	
Foreign currency translation loss		(32)		(70)	(8		
Comprehensive income / (loss)	\$ =====	470	\$	(276)	\$	782 	
<pre>Income /(Loss) per share attributed to common stockholders</pre>							
- basic and fully diluted Weighted average number of shares of	\$	0.015	\$	(0.006)	\$	0.026	
<pre>common stock outstanding - basic and diluted</pre>	34	4,101,167	(	32,500,000		33,091,736	

The accompanying notes are an integral part of these financial statements.

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# Aftersoft Group, Inc. Consolidated Statements of Cash Flows (In thousands)

	For the	Nine mont	hs Ended
Operating Activities:	_	 006 dited) 	(Un
Net income	\$	871	\$
Adjustments to net income  Depreciation and amortization		980	
Gain on disposal of fixed assets		(308)	
Changes in assets and liabilities (net of the effect of			
acquisition): Trade accounts receivable		(496)	
Inventories		137	
Prepaid expenses and other assets		(59)	

Accounts payable	(85)	
Taxes payable	352	
Deferred revenue	(369)	
Accrued expenses and other liabilities	264	
neer dea capenoes and other reasonable		
Net cash provided by (used in) operating activities	1,287	
Investing Activities:		
Cash acquired in acquisition	_	
Purchase of property and equipment	(41)	
Property and equipment sale proceeds	308	
Capitalized software development costs	(187)	
capitalized software development costs	(107)	
Net cash provided by (used in) investing activities	80	
Financing Activities:		
Proceeds from related party	327	
Payment on long-term debt	(999)	
Payment to related party	(219)	
rayment to related party		
Net cash provided by (used in) financing activities	(890)	
Effect of exchange rate changes	(91)	
Net change in cash	386	
	194	
Cash, beginning of period	194	
Cash, end of period	\$ 580	\$
	==========	

The accompanying notes are an integral part of these financial statements.

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# Aftersoft Group, Inc. Consolidated Statements of Cash Flows (In thousands)

(Continued)	For	the Nine m	onths
	(Uı	2006 naudited)	(
Supplemental disclosures of cash flow information Cash paid during the peri for:     Interest     Income taxes	od \$ \$	88	
Non cash investing and financing transactions during the period for: Settlement of note receivable Shares issued for CarParts Technologies, Inc. acquisition	\$	510	\$
Cash			\$

Other current assets

Property and equipment

Other long-term assets
Other current liabilities

Deferred income

Long-term debt

Other long-term liabilities

Goodwill

Amortizable Intangibles

The accompanying notes are an integral part of these financial statements.

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# AFTERSOFT GROUP, INC. NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

For the Periods Ended March 31, 2006 and 2005

# NOTE 1. Management's Representation

The consolidated financial statements included herein have been prepared by Aftersoft Group, Inc. (the "Company"), without audit, pursuant to the rules and regulations of the U.S. Securities and Exchange Commission. Certain information normally included in the financial statements prepared in accordance with accounting principles generally accepted in the United States of America has been omitted pursuant to such rules and regulations. However, the Company believes that the disclosures are adequate to make the information presented not misleading. In the opinion of management, all adjustments (consisting primarily of normal recurring accruals) considered necessary for a fair presentation have been included.

Operating results for the nine months ended March 31, 2006 are not necessarily indicative of the results that may be expected for the year ending June 30, 2006. It is suggested that the consolidated financial statements be read in conjunction with the audited consolidated financial statements and notes thereto for the year ended June 30, 2005.

NOTE 2. Nature of Business

Basis of Presentation

Aftersoft Group, Inc. is a subsidiary of Auto Data Network, Inc. ("ADN, Inc."), which owns approximately 95% of the outstanding common stock.

Aftersoft Group is a leading provider of business and supply chain management solutions primarily to automotive parts manufacturers, retailers, tire and service chains, independent installers and wholesale distributors in the

automotive aftermarket. The Company conducts its businesses through subsidiaries with operations in Europe and North America. MAM Software Limited is the leading supplier of software to the automotive parts market in the U.K. MAM Software consists of MAM Autopart Ltd, MAM AutoCat Ltd. ., which are all based in Sheffield, UK. Aftersoft Licencing Ltd previously Mam Autopart Ltd based at Savannah House in London and Aftersoft Network North America, Inc. AFS Warehouse Distribution Management, Inc. and AFS Tire Management Inc., which are based in San Juan Capistrano, California and AFS Autoservice, Inc., which is based in Allentown PA. Aftersoft Network North America was formerly known as CarParts Technologies Acquisition Corp. and AFS Tire Management was formerly known as CarParts Technologies, Inc. Together these subsidiaries form the second largest supplier of software to the automotive parts market in the U.S.

On December 21, 2005, W3 Group, Inc. ("W3") consummated an Acquisition Agreement ("Agreement") to acquire all of the outstanding shares of common stock of Old Aftersoft Group, Inc. ("Oldco") in exchange for the issuance of 32,500,000 newly issued shares of W3, par value \$0.0001 per share (the "Common Stock"), to ADN, Inc., the sole shareholder of Oldco.

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Pursuant to the Agreement and as a result of consummation of the Agreement, the existing shareholders of W3 owned 1,601,167 shares, or approximately 4.7% of the 34,101,167 total outstanding shares of the Common Stock and ADN owned 32,500,000 shares or approximately 95.3% of the total outstanding shares. Concurrent with the closing of the transaction, the Board of Directors of W3 appointed three additional directors designated by ADN to serve until the next annual election of directors. In addition, concurrent with the close of the transaction, W3 (1) changed its corporate name from W3 Group, Inc. to Aftersoft Group, Inc., (2) changed its corporate address to California, and replaced the corporate officers.

The acquisition was recorded as a reverse acquisition, whereby the assets and liabilities and 32,500,000 outstanding shares of common stock of Oldco were reported at their historical cost and the 1,601,167 shares of W3 reflected as being issued by the Company on December 21, 2005 as a corporate reorganization. In addition, the results of Oldco for all comparative periods prior to the reverse acquisition are reported as the results of the Company.

The Company operates on a June 30 fiscal year end.

Principles of Consolidation

The consolidated financial statements of the Company include the accounts of the Company and its wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in the consolidated financial statements.

Concentrations of Credit Risk

Cash

The Company maintains cash balances at financial institutions that are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$100,000. At March 31, 2006, the Company did not have any balances in these accounts in excess of the FDIC insurance limits.

Customers

The Company performs periodic evaluations of its customers and maintains allowances for potential credit losses as deemed necessary. The Company generally does not require collateral to secure its accounts receivable. Credit

risk is managed by discontinuing sales to customers who are delinquent. The Company estimates credit losses and returns based on management's evaluation of historical experience and current industry trends. Although the Company expects to collect amounts due, actual collections may differ from the estimated amounts.

No customer accounted for more than 10% of the Company's revenues during the three- and nine-month periods ended March 31, 2006 and 2005.

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#### Segment Reporting

The Company adopted Statement of Financial Accounting Standards No. 131 "Disclosures about Segments of an Enterprise and Related Information" ("SFAS 131"). SFAS 131 requires public companies to report selected segment information in their quarterly reports issued to stockholders. It also requires entity-wide disclosures about the product, services an entity provides, the material countries in which it holds assets and reports revenues, and its major customers. The Company believes it operates in only one segment and as such has not presented additional segment disclosures.

#### Geographic Concentrations

The Company conducts business in the United States, Canada, and the United Kingdom ("UK"). From customers headquartered in their respective countries, the Company derived 1% of its revenues from Canada, 29% of its revenues from the United States and 70% from its UK operations during the three months ended March 31, 2006 compared to 1% from Canada, 32% from the United States and 67% from the UK for the three months ended March 31, 2005. For the nine months ended March 31,2006, the Company derived 1% of its revenues from Canada, 32% of its revenues from the United States and 67% from its UK operations compared to 1% from Canada, 43% from the United States and 56% from the UK for the nine months ended March 31, 2005. At March 31, 2006, the Company maintains 81% of its net property and equipment in the UK with the remaining 19% in North America.

#### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Significant estimates made by the Company's management include, but are not limited to, the collectibility of accounts receivable, realizability of inventories, the recoverability of long-lived assets and valuation of deferred tax assets. Actual results could materially differ from those estimates.

#### Fair Value of Financial Instruments

The Company's consolidated financial instruments consist of cash, accounts receivable, related party loans, long-term debt, accounts payable and accrued expenses. The carrying values of such instruments classified as current approximate their fair values as of March 31, 2006 due to their short-term maturities. The difference between the fair value and recorded values of the related party loans and long-debt are not significant due to the lack of significant differential between current prevailing rates of similar instruments and the rates of the Company's non-current instruments.

#### Inventories

Inventories are stated at the lower of standard cost or current estimated market value. Cost is determined using the first-in, first-out method. Inventories consist primarily of hardware that will be sold to customers. The Company periodically reviews its inventories and records a provision for excess and obsolete inventories based primarily on the Company's estimated forecast of product demand and production requirements. Once established, write-downs of inventories are considered permanent adjustments to the cost basis of the obsolete or excess inventories.

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#### Property and Equipment

Property and equipment are stated at cost, and are being depreciated using the straight-line method over the estimated useful lives of the related assets, ranging from three to five years. Leasehold improvements are amortized using the straight-line method over the lesser of the estimated useful lives of the assets or the related lease terms. Equipment under capital lease obligations is depreciated over the shorter of the estimated useful lives of the related assets or the term of the lease. Maintenance and routine repairs are charged to expense as incurred. Significant renewals and betterments are capitalized. At the time of retirement or other disposition of property and equipment, the cost and accumulated depreciation are removed from the accounts and any resulting gain or loss is reflected in the statement of operations.

#### Software Development Costs

Costs incurred to develop computer software products to be sold or otherwise marketed are charged to expense until technological feasibility of the product has been established. Once technological feasibility has been established, computer software development costs (consisting primarily of internal labor costs) are capitalized and reported at the lower of amortized cost or estimated realizable value. Purchased software development cost is recorded at its estimated fair market value. When a product is ready for general release, its capitalized costs are amortized using the straight-line method over a period of three years. If the future market viability of a software product is less than anticipated, impairment of the related unamortized development costs could occur, which could significantly impact the recorded net income/loss of the Company.

#### ${\tt Goodwill}$

Statement of Financial Accounting Standards No. 142, ("SFAS 142"), "Goodwill and Other Intangible Assets," addresses how intangible assets that are acquired individually or with a group of other assets should be accounted for in the financial statements upon their acquisition and after they have been initially recognized in the financial statements. SFAS 142 requires that goodwill and intangible assets that have indefinite useful lives not be amortized but rather be tested at least annually for impairment, and intangible assets that have finite useful lives be amortized over their useful lives. In addition, SFAS 142 expands the disclosure requirements about goodwill and other intangible assets in the years subsequent to their acquisition.

SFAS 142 provides specific guidance for testing goodwill and intangible assets that will not be amortized for impairment. Goodwill will be subject to impairment reviews by applying a fair-value-based test at the reporting unit level, which generally represents operations one level below the segments reported by the Company. An impairment loss will be recorded for any goodwill

that is determined to be impaired. The Company performs impairment testing on all existing goodwill at least annually. Based on its analysis, the Company's management believes that no impairment of the carrying value of its goodwill existed at March 31, 2006. There can be no assurance however, that market conditions will not change or demand for the Company's products and services will continue which could result in impairment of goodwill in the future.

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#### Long-Lived Assets

The Company's management assesses the recoverability of other long-lived assets by determining whether the depreciation and amortization of long-lived assets over their remaining lives can be recovered through projected undiscounted future cash flows. The amount of long-lived asset impairment, if any, is measured based on fair value and is charged to operations in the period in which long-lived asset impairment is determined by management. At March 31, 2006 the Company's management believes there is no impairment of its long-lived assets. There can be no assurance, however, that market conditions will not change or demand for the Company's products and services will continue, which could result in impairment of long-lived assets in the future.

#### Revenue Recognition

The Company recognizes revenue in accordance with the American Institute of Certified Public Accountants' Statement of Position ("SOP") 97-2, "Software Revenue Recognition," as amended by SOP 98-9, "Modification of SOP 97-2, Software Revenue Recognition, with Respect to Certain Transactions."

Accordingly, software license revenue is recognized when persuasive evidence of an arrangement exists, delivery of the product component has occurred, the fee is fixed and determinable, and collectibility is probable. If any of these criteria are not met, revenue recognition is deferred until such time as all of the criteria are met. In accordance with SOP 98-9, the Company accounts for delivered elements in accordance with the residual method when arrangements include multiple product components or other elements and vendor-specific objective evidence exists for the value of all undelivered elements. Revenues on undelivered elements are recognized once delivery is complete.

In those instances where arrangements include significant customization, contractual milestones, acceptance criteria or other contingencies (which represents the majority of the Company's arrangements), the Company accounts for the arrangements using contract accounting, as follows:

- 1) When customer acceptance can be estimated, expenditures are capitalized as work in process and deferred until completion of the contract at which time the costs and revenues are recognized.
- 2) When customer acceptance cannot be estimated based on historical evidence, costs are expensed as incurred and revenue is recognized at the completion of the contract when customer acceptance is obtained.

The Company records amounts billed to customers in excess of recognizable revenue as deferred revenue in the accompanying consolidated balance sheets.

Revenues for maintenance agreements are recognized ratably over the terms of the service agreement.

#### Advertising Expense

The Company expenses advertising costs as incurred. For the nine months ended March 31, 2006 and 2005, advertising expense totaled \$29,000 and \$29,000, respectively.

#### Foreign Currency

Management has determined that the functional currency of its subsidiaries is the local currency. Assets and liabilities of the UK subsidiary are translated into U.S. dollars at the quarter end exchange rates. Income and expenses are translated at an average exchange rate for the period and the resulting translation gain (loss) adjustments are accumulated as a separate component of stockholders' equity, which totaled \$(89,000) and \$(32,000) for the nine months ended March 31, 2006 and 2005, respectively.

Foreign currency gains and losses from transactions denominated in other than respective local currencies are included in income. The Company had no foreign currency gains (losses) for all periods presented.

#### Comprehensive Income

Comprehensive income (loss) includes all changes in equity (net assets) during a period from non-owner sources. For the nine months ended March 31, 2006 and 2005, the components of comprehensive income (loss) consist of foreign currency translation gains (losses).

#### Income Taxes

The Company accounts for domestic and foreign income taxes under Statement of Financial Accounting Standards No. 109 ("SFAS 109"), "Accounting for Income Taxes." Under the asset and liability method of SFAS 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under SFAS 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period the enactment occurs. Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes.

#### Basic and Diluted Earnings Per Share

Basic earnings per common share is computed based on the weighted average number of shares outstanding for the period. Diluted earnings per share is computed by dividing net income by the weighted average shares outstanding assuming all potential dilutive common shares were issued. Basic and diluted earnings per share is the same for the periods presented as the Company has no dilutive securities.

# Recent Accounting Pronouncements

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In December 2004, the Financial Accounting Standards Board ("FASB") issued SFAS No. 123 (revised 2004), "Share-based Payment" ("Statement 123(R)") to provide investors and other users of financial statements with more complete and neutral financial information by requiring that the compensation cost relating to share-based payment transactions be recognized in financial statements. The cost

will be measured based on the fair value of the equity or liability instrument used. Statement 123 (R) covers a wide range of share based compensation arrangements including share options, restricted share plans, performance based awards, share appreciation rights, and employee share purchase plans. Statement 123(R) replaces SFAS No. 123 and supersedes APB25. The Company will be required to apply Statement 123(R) in 2006. The Company does not believe the adoption of Statement 123(R) will have a significant impact on the Company's overall results of operations or financial position as it has no stock based payments as of December 31, 2005.

In December 2004, the FASB issued SFAS No. 153, "Exchange of Nonmonetary Assets – an amendment to ABP Opinion No. 29, Accounting for Nonmonetary Transactions." SFAS No. 153 eliminates the exception for non-monetary exchanges of similar productive assets, which were previously required to be recorded on a carry over basis rather then a fair value basis. Instead, this statement provides that exchanges of non-monetary assets do not have a commercial substance be reported at a carryover basis rather then a fair value basis. A non-monetary exchange is considered to have commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The provisions of this statement are effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The Company does not expect the adoption of SFAS No. 153 to have an impact on its financial condition or results of operations.

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections -- a replacement of APB Opinion No. 20 and FASB Statement No. 3." This statement applies to all voluntary changes in accounting principle and changes required by an accounting pronouncement where no specific transition provisions are included. SFAS No. 154 requires retrospective application to prior periods' financial statements of changes in accounting principle, unless it is impracticable to determine either the period-specific effects or the cumulative effect of the change. Retrospective application is limited to the direct effects of the change; the indirect effects should be recognized in the period of the change. This statement carries forward without change the quidance contained in APB Opinion No. 20 for reporting the correction of an error in previously issued financial statements and a change in accounting estimate. However, SFAS No. 154 redefines restatement as the revising of previously issued financial statements to reflect the correction of an error. The provisions of SFAS No. 154 are effective for accounting changes and corrections of errors made in fiscal periods that begin after December 15, 2005, although early adoption is permitted. The Company does not anticipate that the implementation of this standard will have a material impact on its results of operations, cash flows or financial position.

#### NOTE 3. Note Receivable

The Company transferred its note receivable with a related party known as MAM North America, Inc. in the amount of \$510,000, to ADN, Inc. ADN, Inc. has agreed to accept the assignment of all the issued shares of MAM North America, Inc. from the Company and to repay the \$510,000 note receivable on October 1, 2005 by allowing the Company to reduce its balance of loans due to ADN, Inc. Furthermore, MAM North America has indemnified MAM UK against all past or current liabilities.

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From time to time ADN, Inc. advances funds to the Company. Such advances are non interest bearing and currently have no specific due date. ADN, Inc. has indicated that it will not make any demands on this balance prior to April 1, 2007; as a result, the Company has classified this loan as a long-term

liability.

NOTE 4. Commitments and Contingencies

#### Legal Matters

From time to time, the Company is subject to various legal claims and proceedings arising in the ordinary course of business. The ultimate disposition of these proceedings could have a materially adverse effect on the consolidated financial position or results of operations of the Company.

The Company has been informed of a verdict against it in a litigation in the Court of Common Please of Allegheny County, Pennsylvania, in favor of Aidan McKenna totaling \$3,555,000, which it intends to vigorously appeal. The Company filed a claim against McKenna for \$1,000,000 for breach of contract alleging that McKenna continued to conduct business in the Open Webs Corporation in violation of the asset purchase agreement. The Company has made a provision of \$1,650,000 in its legal expense accrual account to cover the cost of any verdict with respect to this litigation as of March 31, 2006.

Homann Tire LTD Vs. CarParts Technologies filed a complaint against the Company in California District Court on August 11, 2005 regarding the Company's obligations pursuant to a software license agreement that it entered into with Homann on October 18, 2002 (the "Agreement"). Homann alleges breach of contract, breach of warranty and intentional and negligent misrepresentation. The Company maintains the complaint is without merit.

#### Indemnities and Guarantees

The Company has made certain indemnities and guarantees, under which it may be required to make payments to a guaranteed or indemnified party, in relation to certain actions or transactions. The Company indemnifies its directors, officers, employees and agents, as permitted under the laws of the State of Delaware. In connection with its facility leases, the Company has indemnified its lessors for certain claims arising from the use of the facilities. In connection with its customers' contracts the Company indemnifies the customer that the software provided does not violate any US patent. The duration of the guarantees and indemnities varies, and is generally tied to the life of the agreement. These guarantees and indemnities do not provide for any limitation of the maximum potential future payments the Company could be obligated to make. Historically, the Company has not been obligated nor incurred any payments for these obligations and, therefore, no liabilities have been recorded for these indemnities and guarantees in the accompanying consolidated.balance sheet.

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#### Item 2. Management's Discussion and Analysis or Plan of Operation

The following discussion of the Company's consolidated financial condition and results of operations should be read in conjunction with the audited historical consolidated financial statements and the notes accompanying those statements. The results described below are not necessarily indicative of the results to be expected in any future periods. This discussion contains forward-looking statements based on the Company's current expectations, which are inherently subject to risks and uncertainties. Actual results and the timing of certain events may differ significantly from those projected in such forward-looking statements due to a number of factors. The Company undertakes no obligation beyond what is required under applicable securities law to publicly update or revise any forward looking statement to reflect current or future events or circumstances, including those set forth herein.

#### Overview

The Company is a leading provider of business management solutions primarily to retailers, tire and service chains, independent installers and wholesale distributors in the Automotive Aftermarket. The Company's business management solutions include systems, professional services, customer support and data services that its customers use to manage their critical day-to-day business operations through automated point-of-sale, inventory management, general accounting and e-commerce connectivity. The Company's revenues are derived from the following:

Business management systems comprised of proprietary software applications, implementation and training; and

Subscription-based services, including software support and maintenance, information (content) products and online services.

The Company acquired CarParts Technologies on August 6, 2004 to increase its presence in the North American market as well as to provide an operational foundation to penetrate its parts store software, from its subsidiary MAM Limited into the North American market.

At the end of fiscal year 2004, the Company decided to discontinue the sales efforts of its software application focused on the tire distribution market temporarily. The Company decided to reengineer two of its other products with the necessary tire distributor functionality, over time, while it targeted select areas of the tire distribution market. This change in focus was expected to create a decrease in revenues during this reengineering period as well as increase the overall profitability of the Company through a reduction of cost of revenue and operational expenses. The Company did expect an initial increase in revenues associated with this product due to the large balance it maintained in deferred revenues as these revenues were recognized over the first six months of fiscal year 2005.

#### Critical Accounting Policies

The Company's consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosure of contingent assets and liabilities. The Company bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis of making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

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The Company believes the following critical accounting policies, among others, affect the Company's more significant judgments and estimates used in the preparation of the Company's financial statements:

#### Allowance for Doubtful Accounts

The Company maintains allowances for doubtful accounts for estimated losses resulting from the inability of the Company's customers to make required payments. The allowance for doubtful accounts is based on specific

identification of customer accounts and the Company's best estimate of the likelihood of potential loss, taking into account such factors as the financial condition and payment history of major customers. The Company evaluates the collectibility of the Company's receivables at least quarterly. The allowance for doubtful accounts is subject to estimates based on the historical actual costs of bad debt experienced, total accounts receivable amounts, age of accounts receivable and any knowledge of the customers' ability or inability to pay outstanding balances. If the financial condition of the Company's customers were to deteriorate, resulting in impairment of their ability to make payments, additional allowances may be required. The differences could be material and could significantly impact cash flows from operating activities.

#### Software Development Costs

Costs incurred to develop computer software products to be sold or otherwise marketed are charged to expense until technological feasibility of the product has been established. Once technological feasibility has been established, computer software development costs (consisting primarily of internal labor costs) are capitalized and reported at the lower of amortized cost or estimated realizable value. Purchased software development is recorded at its estimated fair market value. When a product is ready for general release, its capitalized costs are amortized using the straight-line method over a period of three years. If the future market viability of a software product is less than anticipated, impairment of the related unamortized development costs could occur, which could significantly impact the recorded net income/loss of the Company.

#### Goodwill

SFAS 142, Goodwill and Other Intangible Assets, addresses how intangible assets that are acquired individually or with a group of other assets should be accounted for in the financial statements upon their acquisition and after they have been initially recognized in the financial statements. SFAS 142 requires that goodwill and intangible assets that have indefinite useful lives not be amortized but rather be tested at least annually for impairment, and intangible assets that have finite useful lives be amortized over their useful lives. In addition, SFAS 142 expands the disclosure requirements about goodwill and other intangible assets in the years subsequent to their acquisition.

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SFAS 142 provides specific guidance for testing goodwill and intangible assets that will not be amortized for impairment. Goodwill will be subject to impairment reviews by applying a fair-value-based test at the reporting unit level, which generally represents operations one level below the segments reported by the Company. An impairment loss will be recorded for any goodwill that is determined to be impaired. The Company performs impairment testing on all existing goodwill at least annually. If the actual fair value of the reporting unit is less than estimated, impairment of the related goodwill could occur, which could significantly impact the recorded net income/loss of the Company.

#### Long-Lived Assets

The Company's management assesses the recoverability of long-lived assets by determining whether the depreciation and amortization of long-lived assets over their remaining lives can be recovered through projected undiscounted future cash flows. The amount of long-lived asset impairment, if any, is measured based on fair value and is charged to operations in the period in which long-lived asset impairment is determined by management. If the actual fair value of the long-lived assets are less than estimated, impairment of the related asset could occur, which could significantly impact the recorded net income/loss of the

#### Company

#### Revenue Recognition

The Company recognizes revenue in accordance with the American Institute of Certified Public Accountants Statement of Position ("SOP") 97-2, Software Revenue Recognition, as amended by SOP 98-9, Modification of SOP 97-2, Software Revenue Recognition, with Respect to Certain Transactions. Accordingly, software license revenue is recognized when persuasive evidence of an arrangement exists, delivery of the product component has occurred, the fee is fixed and determinable, and collectibility is probable. If any of these criteria are not met, revenue recognition is deferred until such time as all of the criteria are met. In accordance with SOP 98-9, the Company accounts for delivered elements in accordance with the residual method when arrangements include multiple product components or other elements and vendor-specific objective evidence exists for the value of all undelivered elements. Revenues on undelivered elements are recognized once delivery is complete.

In those instances where arrangements include significant customization, contractual milestones, acceptance criteria or other contingencies (which represents the majority of the Company's arrangements), the Company accounts for the arrangements using contract accounting, as follows:

- 1) When customer acceptance can be estimated, expenditures are capitalized as work in process and deferred until completion of the contract at which time the costs and revenues are recognized.
- 2) When customer acceptance cannot be estimated based on historical evidence, costs are expensed as incurred and revenue is recognized at the completion of the contract when customer acceptance is obtained.

The Company records amounts billed to customers in excess of recognizable revenue as customer advances and deferred revenue in the accompanying consolidated balance sheets.

Revenues for maintenance agreements are recognized ratably over the terms of the service agreement.

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#### Income Taxes

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109 ("SFAS 109"), Accounting for Income Taxes. Under the asset and liability method of SFAS 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under SFAS 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period the enactment occurs. Deferred taxation is provided in full in respect of taxation deferred by timing differences between the treatment of certain items for taxation and accounting purposes.

For the three months ended March 31, 2006 and 2005

Key Components of Results of Operations

Total Revenues. Total revenues for three months ended March 31, 2006, increased

by approximately \$680,000, or 13.4%, compared to the three months ended March 31, 2005. The increase in revenue was mostly generated in the UK subsidiaries with additional sales across the software portfolio due to increased marketing effort.

Total Cost of Revenues. Total cost of revenues for the three months ended March 31, 2006, decreased by approximately \$368,000 or 13%, compared to the three months ended March 31, 2005. This decreased despite higher revenues for the period as a result of a reduction in professional services staff. Additionally, the Company consolidated the staff to enable the them to handle the deployment of multiple product lines.

For the reasons noted above, total gross profit increased by \$1.048 million, or 46.3% for the three months ended March 31, 2006 as compared with the three months ended March 31, 2005.

Operating Expenses. The following table sets forth, for the periods indicated, the Company's operating expenses and the variance thereof.

For The Three Months Ended March 31,

							•	
	2006		2005		Variance \$		Variance %	
	(In thousands \$)							
Research and development	\$	792	\$	554	\$	238	(43%)	
Sales and marketing		421		650		(229)	(35%)	
General and administrative		971		894		77	8.6%	
Depreciation and amortization		436		318		118	(37%)	
Total Operating Expenses	\$	2,620	\$	2,416	\$	204	(8.4%)	

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Operating Expenses increased by \$204,000 for the three months ended March 31, 2006 compared with the three months ended March 31, 2005. This is due to the following:

Research and Development Expenses. Increased due to the costs associated with development of the Trader System and software updates.

Sales and Marketing. Increased as a result of higher business activity in the period.

Depreciation and Amortization. Depreciation and amortization expenses increased due to the purchase of various fixed assets during the last six months of the 2005 fiscal year.

Interest Expense. Interest expense decreased by \$8,000, or 21%, compared to the three months ended March 31, 2005. This decrease was a result of the reduction of long-term debt between fiscal year 2005 and fiscal year 2006.

Net Income. As a result of the above, the Company realized net income \$502,000 for the three months ended March 31, 2006, compared with \$(206,000) for the three months ended March 31, 2005, an increase of \$708,000.

For the nine months ended March 31, 2006 and 2005

Key Components of Results of Operations

Total Revenues. Total revenues for the nine months ended March 31, 2006 decreased by approximately \$1.7 million, or 9.8%, compared to the nine months ended March 31, 2005. The decrease in revenues was due to the temporary discontinuation of the sales efforts of its software application focused on the tire distribution market. Management decided to target this market with its other software products to which the tire functionality has been added.

Total Cost of Revenues. Total cost of revenues for the nine months ended March 31, 2006, decreased by approximately \$381,000, or 5%, compared with the nine months ended March 31, 2005. This decrease was a result of lower revenues for the period as well as a reduction in Professional services staff. Additionally, the company consolidated the team to enable them to be able to handle the deployment of multiple product lines.

For the reasons noted above, total gross profit decreased by \$1.3 million, or 13.6% for the nine months ended March 31, 2006 as compared with the nine months ended March 31, 2005.

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Operating Expenses. The following table sets forth, for the periods indicated, the Company's operating expenses and the variance thereof.

2006	200	\$

For The Nine months Ended March 31,

		2006	2005	Vá	ariance \$	Varian
	In	thousands	\$ 			
Research and development	\$	2,328	\$ 2,087	\$	241	11
Sales and marketing		1,387	1,733		(346)	(
General and administrative		2,530	2,407		123	5
Depreciation and amortization		980	 1,317		(337)	(25
Total Operating Expenses	\$	7,225	\$ 7 <b>,</b> 544	\$	(319)	( 4

Operating expenses decreased by \$319,000 for the nine months ended March 31, 2006 compared with the nine months ended March 31, 2005. This is due to the following:

Research and Development Expenses. Increased in the period by \$241,000\$ due to costs related to new product and updates.

Sales and Marketing Expenses. This decrease of \$346,000 was a result of the reduction of the sales force focused on selling into the tire segment and the increase in the use of distributors to sell its products. Additionally, the Company realigned its sales force to more efficiently target the North American market.

General and Administrative Expenses. This increased 5.1% but there has been a streamlining of the administrative staff earlier in the year and a general reduction in operating expenses through business streamlining and expense analysis.

Depreciation and Amortization. Depreciation and amortization expenses declined due to a complete amortization of the backlog portion of Aftersoft Network North America intangible asset in fiscal year 2005.

Interest Expense. Interest expense decreased by \$18,000, or 17%, compared to the nine months ended March 31, 2005. This decrease was a result of the reduction of long-term debt between fiscal year 2005 and fiscal year 2006.

Gain on Disposal of Fixed Assets. The Company made a \$308,000 gain on sale of surplus office and computer equipment during the nine months ended March 31, 2006.

Net Income. As a result of the above factors, the Company realized a net income of \$871,000 for the nine months ended March 31, 2006, compared with a net income of \$1.67 million for the nine months ended March 31, 2005, a decrease of \$794,000 or 47%.

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#### Liquidity and Capital Resources

The Company does not have outside sources of finance and will need to raise funds from existing stockholders or the capital markets to maintain its development plans. If it should encounter any unforeseen problems, the Company will review its budget and adjust the scheduling and costs of the development programs accordingly to allow the Company to operate until sufficient long term funding is achieved. However, a key element of our business strategy is to continue to acquire, obtain licenses for, and develop, new technologies and products that we believe offer unique market opportunities and/or complement our existing product lines.

The Company realized positive cash flows from operations of \$1,287,000 for the nine months ended March 31, 2006. The positive cash flow was generated primarily by the Company's net income increased by depreciation and amortization. The Company had positive cash flows from investing activities of \$80,000 for the nine months ended March 31, 2006 compared with cash flows of \$(100,000) in 2005, a change of \$180,000. This change is mainly due to the \$308,000 of cash obtained by proceeds from sale of property and equipment of \$308,000 in the 2006 fiscal year. The Company incurred negative cash flows in financing activities of \$890,000 for the nine months ended March 31, 2006 compared with positive cash flows of \$449,000 in 2005. This decrease is mainly due to a reduction of principal on both its long term liabilities and its borrowings from its related party, Auto Data Networks.

#### Forward Looking Statements

This Form 10-QSB contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements made by the Company involve known and unknown risks, uncertainties

and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Factors that could cause actual results to differ materially from the forward looking statements include, but are not limited to, risks associated with lack of significant operating history, demand for the Company's products, international business operations, dependence on licensees, governmental regulations, technological changes, intense competition and dependence on management. Given these uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. The Company's management disclaims any obligation to forward-looking statements contained herein to reflect any change in the Company's expectation with regard thereto or any change in events, conditions, circumstances or assumptions underlying such statements.

Item 3. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

The Company's chief executive officer and chief financial officer carried out an evaluation of the effectiveness and operation of the Company's disclosure controls and procedures. They have concluded after evaluating the effectiveness of the Company's disclosure controls and procedures as of March 31, 2006, that as of such date, the Company's disclosure controls and procedures were effective and designed to ensure that material information relating to the Company would be made known to them by others.

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Changes in Internal Controls

There have been no significant changes in the Company's internal controls or in other factors that could significantly affect those controls during the three months ended March 31, 2006.

PART II -- OTHER INFORMATION

Item 1. Legal Proceedings
Inapplicable

- Item 2. Unregistered Sales of Equity Securities None
- Item 3. Defaults Upon Senior Securities Inapplicable.
- Item 4. Submission of Matters to a Vote of Security Holders Inapplicable.

Item 5. Other Information
Inapplicable.

Item 6. Exhibits
Exhibits

- 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
- 32.1 Certification Pursuant to 18 U.S.C. ss.1350 of Chief Executive Officer
- 32.1 Certification Pursuant to 18 U.S.C. ss.1350 of Chief Financial Officer

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#### SIGNATURES

In accordance with the requirements of the Exchange Act, the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Aftersoft Group, Inc.

By /s/ Ian Warwick

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Ian Warwick

Chief Executive and President

Date: May 17, 2006

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