KEYCORP /NEW/ Form 10-Q October 31, 2013 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington D.C. 20549

# Form 10-Q

# QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)

# **OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Quarterly Period Ended September 30, 2013

**Commission File Number 1-11302** 

Exact name of registrant as specified in its charter:

Ohio State or other jurisdiction of 34-6542451 I.R.S. Employer

#### incorporation or organization

**Identification Number:** 

44114-1306

Zip Code:

127 Public Square, Cleveland, Ohio Address of principal executive offices:

(216) 689-3000

#### Registrant s telephone number, including area code:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Accelerated filer Large accelerated filer x Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Shares with a par value of \$1 each Title of class

896,671,849 Shares Outstanding at October 29, 2013

#### KEYCORP

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**Exhibits** 

Throughout the Notes to Consolidated Financial Statements (Unaudited) and Management s Discussion & Analysis of Financial Condition & Results of Operations, we use certain acronyms and abbreviations as defined in Note 1 (Basis of Presentation) that begins

on page 10.

Item 3. Item 4.

Item 1. Item 1A. Item 2. Item 6.

#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

**Consolidated Balance Sheets** 

in millions, except per share data	September 30, 2013 (Unaudited)		2013 2012		-	ember 30, 2012 audited)
ASSETS						
Cash and due from banks	\$	748	\$	584	\$	973
Short-term investments		3,535		3,940		2,208
Trading account assets		806		605		663
Securities available for sale		12,606		12,094		11,962
Held-to-maturity securities (fair value: \$4,730, \$3,992 and \$4,212)		4,835		3,931		4,153
Other investments		1,007		1,064		1,106
Loans, net of unearned income of \$827, \$957 and \$980		53,597		52,822		51,419
Less: Allowance for loan and lease losses		868		888		888
Net loans		52,729		51,934		50,531
Loans held for sale		699		599		628
Premises and equipment		890		965		942
Operating lease assets		293		288		290
Goodwill		979		979		979
Other intangible assets		137		171		182
Corporate-owned life insurance		3,384		3,333		3,309
Derivative assets		475		693		771
Accrued income and other assets (including \$24 of consolidated LIHTC guaranteed						
funds VIEs, see Note 9) <sup>(a)</sup>		2,747		2,774		2,853
Discontinued assets (including \$2,158 of consolidated education loan securitization		_,,		_,, , , .		2,000
trust VIEs (see Note 9) and \$148 of loans in portfolio at fair value) $^{(a)}$		4,838		5,282		5,400
		1,000		0,202		0,100
Total assets	\$	90,708	\$	89,236	\$	86,950
LIABILITIES						
Deposits in domestic offices:						
NOW and money market deposit accounts	\$	33,132	\$	32,380	\$	30,573
Savings deposits		2,489		2,433		2,393
Certificates of deposit (\$100,000 or more)		2,698		2,879		3,226
Other time deposits		3,833		4,575		4,941
Total interest-bearing		42,152		42,267		41,133
Noninterest-bearing		25,778		23,319		22,486
Deposits in foreign office interest-bearing		605		407		569
		000				007
Total deposits		68 535		65,993		6/ 188
Total deposits Federal funds purchased and securities sold under repurchase agreements		68,535 1,455		1,609		64,188 1,746
Bank notes and other short-term borrowings		466		287		388
Derivative liabilities		400		584		588 657
		450		384 1,387		
Accrued expense and other liabilities						1,205
Long-term debt		6,154		6,847		6,119
Discontinued liabilities (including \$2,037 of consolidated education loan securitization trust VIEs at fair value, see Note 9) <sup>(a)</sup>		2,037		2 220		2 268
securitization trust views at rail value, see NOR 9) "		2,037		2,220		2,368

Total liabilities	80	),472	78	,927	76,671
EQUITY					
Preferred stock, \$1 par value, authorized 25,000,000 shares:					
7.75% Noncumulative Perpetual Convertible Preferred Stock, Series A, \$100					
liquidation preference; authorized 7,475,000 shares; issued 2,904,839, 2,904,839 and					
2,904,839 shares		291		291	291
Common shares, \$1 par value; authorized 1,400,000,000 shares; issued					
1,016,969,905, 1,016,969,905 and 1,016,969,905 shares	1	l <b>,017</b>	1	,017	1,017
Capital surplus	4	4,029	4	,126	4,118
Retained earnings	7	7,431	6	,913	6,762
Treasury stock, at cost (119,148,654, 91,201,285 and 80,775,030)	(2	2,193)	(1	,952)	(1,868)
Accumulated other comprehensive income (loss)		(369)		(124)	(69)
Key shareholders equity	10	),206	10	,271	10,251
Noncontrolling interests		30		38	28
Total equity	10	),236	10	.309	10,279
	10	.,	10		
Total liabilities and equity	\$ 90	),708	\$ 89	,236	\$ 86,950

(a) The assets of the VIEs can only be used by the particular VIE and there is no recourse to Key with respect to the liabilities of the consolidated LIHTC or education loan securitization trust VIEs.

See Notes to Consolidated Financial Statements (Unaudited).

#### Consolidated Statements of Income (Unaudited)

dollars in millions, except per share amounts	Three months en 2013	nded September 30, 2012	, Nine months en 2013	ded September 30, 2012
INTEREST INCOME				
Loans	\$ 532	\$ 538	\$ 1,619	\$ 1,592
Loans held for sale	5	5	14	15
Securities available for sale	76	93	236	314
Held-to-maturity securities	22	21	60	50
Trading account assets	5	4	15	15
Short-term investments	1	1	4	4
Other investments	6	9	23	27
Total interest income	647	671	1,971	2,017
INTEREST EXPENSE				
Deposits	37	60	124	208
Federal funds purchased and securities sold under repurchase agreements	1	1	2	3
Bank notes and other short-term borrowings	2	1	5	5
Long-term debt	29	37	98	138
Total interest expense	69	99	229	354
NET INTEREST INCOME	578	572	1,742	1,663
Provision (credit) for loan and lease losses	28	109	1,742	172
1 Tovision (credit) for toan and rease tosses	20	109	111	172
Net interest income (expense) after provision for loan and lease losses	550	463	1,631	1,491
NONINTEREST INCOME				
Trust and investment services income	100	94	295	280
Investment banking and debt placement fees	86	83	249	217
Service charges on deposit accounts	73	74	213	212
Operating lease income and other leasing gains	43	66	85	176
Corporate services income	44	39	132	127
Cards and payments income	43	37	122	97
Corporate-owned life insurance income	26	26	87	86
Consumer mortgage income	3	11	16	29
Net gains (losses) from principal investing	17	11	32	70
Other income <sup>(a)</sup>	24	77	82	123
Total noninterest income	459	518	1,313	1,417
NONINTEREST EXPENSE				
Personnel	414	399	1,211	1,148
Net occupancy	66	65	202	191
Computer processing	38	42	116	126
Business services and professional fees	37	48	109	136
Equipment	25	27	78	80
Operating lease expense	14	13	37	45
Marketing	16	18	33	48
FDIC assessment	7	7	23	23
Intangible asset amortization on credit cards	8	6	23	6
Other intangible asset amortization	4	3	11	5
Provision (credit) for losses on lending-related commitments	3	(8)	11	(2)
OREO expense, net	1	1	5	14

Other expense		83		91		249		264
Total noninterest expense		716		712		2,108		2,084
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES Income taxes		293 59		269 51		836 201		824 178
INCOME (LOSS) FROM CONTINUING OPERATIONS		234		218		635		646
Income (loss) from discontinued operations, net of taxes of \$21, \$1, \$29, and \$9 (see Note 11)		37		3		45		16
<b>NET INCOME (LOSS)</b> Less: Net income (loss) attributable to noncontrolling interests		271 (1)		221 2		680		662 7
NET INCOME (LOSS) ATTRIBUTABLE TO KEY	\$	272	\$	219	\$	680	\$	655
Income (loss) from continuing operations attributable to Key common shareholders	\$	229	\$	211	\$	618	\$	623
Net income (loss) attributable to Key common shareholders		266		214		663		639
Per common share: Income (loss) from continuing operations attributable to Key common shareholders Income (loss) from discontinued operations, net of taxes	\$	.25 .04	\$	.23	\$	.68 .05	\$	.66 .02
Net income (loss) attributable to Key common shareholders <sup>(b)</sup>		.04		.23		.05		.68
Per common share assuming dilution: Income (loss) from continuing operations attributable to Key common	*						•	
shareholders Income (loss) from discontinued operations, net of taxes	\$	.25 .04	\$	.22	\$	.67 .05	\$	.66 .02
Net income (loss) attributable to Key common shareholders <sup>(b)</sup>		.29		.23		.72		.67
Cash dividends declared per common share	\$	.055	\$	.05	\$	.16	\$	.13
Weighted-average common shares outstanding (000) Weighted-average common shares and potential common shares		01,904		936,223		911,918		43,378
outstanding (000) <sup>(c)</sup>	9	28,854	ç	940,764	9	917,579	9	47,582

(a) For the three months ended September 30, 2013 and 2012, we did not have any impairment losses related to securities.

(b) EPS may not foot due to rounding.

(c) Assumes conversion of stock options and/or Series A Preferred Stock, as applicable.

See Notes to Consolidated Financial Statements (Unaudited).

#### Consolidated Statements of Comprehensive Income (Unaudited)

\$ 680 ) (228)	\$ 662 (81)
, , , ,	(81)
, , , ,	(81)
, , , ,	(81)
(29)	28
(12)	5
24	7
(245)	(41)
, ,	. ,
435	621
	7
\$ 435	\$ 614
ψ	φ 014
	2 (12) 2 24 3 (245) 4 435

See Notes to Consolidated Financial Statements (Unaudited).

#### Consolidated Statements of Changes in Equity (Unaudited)

			]	Key Shareh	olders Ed	quity					
	Preferred	Common		·			А	ccu	mulated	ł	
	Shares	Shares					Troosury	C	Other		
			<b>D</b>		~		Treasury	mp	rehensi	ve	
		Jutstanding			-	Retained	Stock,		comeNo		
dollars in millions, except per share amounts	( <b>000</b> ) 2,905	( <b>000</b> ) 953,008	Stock	Shares	Surplus \$4,194	Earnings	at Cost				rests
BALANCE AT DECEMBER 31, 2011	2,905	955,008	\$ 291	\$ 1,017	\$ 4,194	\$ 6,246	\$ (1,815)	\$	(28)	\$	17
Net income (loss)						655					7
Other comprehensive income (loss):											
Net unrealized gains (losses) on securities available for sub-									(01)		
for sale, net of income taxes of (\$48)									(81)		
Net unrealized gains (losses) on derivative financial									20		
instruments, net of income taxes of \$17									28		
Foreign currency translation adjustments, net of									-		
income taxes									5		
Net pension and postretirement benefit costs, net of									_		
income taxes					10				7		
Deferred compensation					10						
Cash dividends declared on common shares (\$.13											
per share)						(123)					
Cash dividends declared on Noncumulative Series A	A										
Preferred Stock (\$5.8125 per share)						(16)					
Common shares repurchased		(20,107)					(163)				
Common shares reissued (returned) for stock											
options and other employee benefit plans		3,294			(86)		110				
Net contribution from (distribution to)											
noncontrolling interests											4
BALANCE AT SEPTEMBER 30, 2012	2,905	936,195	\$ 291	\$ 1,017	\$ 4,118	\$ 6,762	\$ (1,868)	\$	(69)	\$	28
	2,, 00	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	φ =/1	ф 1,017	ф.,110	¢ 0,702	¢ (1,000)	Ψ	(0))	Ψ	
BALANCE AT DECEMBER 31, 2012	2,905	925,769	\$ 291	\$ 1,017	\$ 4,126	\$ 6,913	\$ (1,952)	\$	(124)	\$	38
Net income (loss)						680					
Other comprehensive income (loss):											
Net unrealized gains (losses) on securities available											
for sale, net of income taxes of (\$135)									(228)		
Net unrealized gains (losses) on derivative financial											
instruments, net of income taxes of (\$17)									(29)		
Foreign currency translation adjustments, net of											
income taxes									(12)		
Net pension and postretirement benefit costs, net of											
income taxes									24		
Deferred compensation					3						
Cash dividends declared on common shares (\$.16											
per share)						(145)					
Cash dividends declared on Noncumulative Series A	A										
Preferred Stock (\$5.8125 per share)						(17)					
Common shares repurchased		(33,940)					(375)				
Common shares reissued (returned) for stock											
options and other employee benefit plans		5,992			(100)		134				
Net contribution from (distribution to)											
noncontrolling interests											(8)
BALANCE AT SEPTEMBER 30, 2013	2,905	897,821	\$ 291	\$ 1,017	\$ 4,029	\$ 7,431	\$ (2,193)	\$	(369)	\$	30

See Notes to Consolidated Financial Statements (Unaudited).

#### Consolidated Statements of Cash Flows (Unaudited)

OPFRATING ACTIVITIES         Interaction         Solution         Soluti	in millions	Nine months end 2013	ed September 30, 2012
Net income (loss)       S       680       S       680       S       680       S       680         Adjustments for reconcile cal transmitted by (used in) operating activities:       III       III       III         Provision (credit) for losses on lending-related commiments       II       III       III         Provision (credit) for losses on lending-related commiments       II       III       III         Stock-based comparisation expense, net       III       III       IIII       IIII         Depreciation, amortization and accretion expense, net       III       IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII		2010	
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:Provision (credit) for losses on Lending-related commitments11(2)Provision (credit) for losses on LHITC guaranteed funds46Depreciation, anoritzation and accretion expense, net147162Stock-based compensation expense2738EDIC (payments) net of EDIC expense29619Deferred income taxes (benefit)(4)36Proceeds from sales of loans held for sale(3,779)(3,507)Net losses (gains) on sales of loans held for sale(91)(93)Net losses (gains) on advest fours held for sale910Net losses (gains) on sales of loans held for sale910Net losses (gains) on sales of loans held for sale910Net losses (gains) on sales of loans held for sale910Net decrease (intrang) activities, net52(36)CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES1,020648INVEETING ACTIVITIES1,020648INVEETING ACTIVITIES231,311Proceeds from sale of Victory722Gain on sale of Victory722Gain on sale of Victory101,311Proceeds from sale of Victory101,311Proceeds from sale of Victory101,311Proceeds from sale of Victory201Net decrease (increase) in loand securities available for sale301,311Proceeds from sale of Victory391 <td></td> <td>\$ 680</td> <td>\$ 662</td>		\$ 680	\$ 662
Provision (credit) for losses on landing-related commitments         11         172           Provision (credit) for losses on latHTC guaranteed funds         4         147         162           Stock-based compensation expense, net         147         162         38           EVICE-based compensation expense, net         27         38           EVICE (payments) net of FDIC expense         26         19           Deferred incompensation expense, net         3821         3,737           Proceeds from sales of loans held for sale, net of repayments         (3,577)         0,507           Net losses (gains) on asles of loans held for sale         (91)         (93)           Net losses (gains) from principal investing         (32)         (70)           Net losses (gains) on alse of loans held for sale         9         0           Net losses (gains) on alse of loans held for sale         9         0           Net losses (gains) on alse of fold dosets         9         0           Net losses (gains) on sale of fold dosets         9         0           Net losses (gains) on sale of fold dosets         9         0           Net losses (gains) on sale of fold dosets         9         0           Net losses (gains) on sale of fold dosets         9         10           Net losses (gains) o			
Provision (credit) for losses on lending-related commitments         11         (2)           Provision (credit) for losses on LHTC guaranteed funds         4           Depreciation, amortization and accretion expense, net         147         162           Stock-based compensation expense         26         19           Deferred income taxes (benefit)         (4)         36           Proceeds from sales of loans held for sale         3821         3737           Originations of loans held for sale         (91)         (93)           Net losses (gains) on asles of loans held for sale         (91)         (93)           Net losses (gains) and writedown on OREO         5         12           Net losses (gains) and writedown on OREO         5         12           Net losses (gains) on sales of for asked assets         9         9           Net decrease (increase) in trading account assets         (201)         (40)           Other operating activities, net         52         (36)           Cash received (used) in acquisitions, net of cash acquired         817         866           Tweesting activities, net         20         1           Cash received (used) in acquisitions, net of cash acquired         817         866           Tweesting activities available for sale         212         2		111	172
Provision (credit) for losses on LHHTC guaranteed funds4Depreciation, amoritation and accretion expense, net2738EDIC (payments) net of FDIC expense29619Deferred income taxes (henefit)(4)36Proceeds from sales of loans held for sale3,213,737Originations of loans held for sale, net of repayments(3,779)(4,507)Net losses (gains) on sales of loans held for sale(91)(93)Net losses (gains) on sales of loans held for sale(91)(93)Net losses (gains) on sales of loans held for sale(91)(40)Net losses (gains) on leade equipment(36)(109)Net losses (gains) on sales of fixed assets9(10)Net losses (gains) on sales of fixed assets9(20)NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES1,020648INTE cash acquired8178661,311Proceeds from sale of Victory7272Gain on sale of Victory7272Vet decrease (increase) in short-term investments4051,311Proceeds from sales of optic investments30(44)Proceeds from prepayments and maturities or sale3,7254,159Proceeds from prepayments and			
Depreciation, amorization and accretion expense, net         147         162           Stock-based compensation expense         27         38           EDIC (payments) net of FDIC expense         296         19           Defered income taxes (benefit)         (4)         36           Proceeds from sales of loans held for sale         (3,779)         (5,507)           Net losses (gains) on sales of loans held for sale         (91)         (93)           Net losses (gains) on alles of Inse hales of roans held for sale         (91)         (93)           Net losses (gains) and writedown on OREO         5         12           Net losses (gains) on leased equipment         (36)         (109)           Net decrease (increase) in trading account assets         9         (201)         (40)           Net decrease (increase) in trading account assets         9         (42)         (48)           INVESTING ACTIVITIES         1,020         648         (117)         (128)           INVESTING ACTIVITIES         1,020         648         (137)         (46)         (23)           Proceeds from sale of Victory         72         (201)         (201)         (201)         (201)         (201)         (201)         (201)         (201)         (202)         (201)         (201)			(-)
Stock-based compensation expense       27       38         FDIC (payments) net of FDIC expense       286       19         Deferred income taxes (benefit)       (4)       36         Proceeds from sales of loans held for sale       3,21       3,737         Originations of loans held for sale, net of repayments       (3,779)       (3,507)         Net losses (gains) form principal investing       (32)       (70)         Net losses (gains) on alse of loans held for sale       (91)       (93)         Net losses (gains) on alse of loans held for sale       (20)       (40)         Net losses (gains) on alse of loans held for sale       (201)       (40)         Other operating activities, net       52       (369)         NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES       1,020       648         INVESTING ACTIVITIES       1,021       64,628         Proceeds from sale of Victory       72       73         Gain on sale of Victory       72       <		-	162
FDIC (apyments) net of FDIC expense       296       19         Deferred income taxes (henefit)       (4)       36         Proceeds from sales of loans held for sale       3,821       3,737         Originations of loans held for sale       (91)       (93)         Net losses (gains) on sales of for sale       (91)       (93)         Net losses (gains) and writedown on ORDO       5       12         Net losses (gains) on sales of fixed assets       9       (109)         Net decrease (increase) in trading account assets       (201)       (40)         Other operating activities, net       52       (369)         NVE STING ACTIVITIES       1,020       648         INVESTING ACTIVITIES       1,020       648         INVESTING ACTIVITIES       1,020       648         Proceeds from sale of Victory       72       631         Cash received (used) in acquisitions, net of cash acquired       817       866         Cash received (used) in acquisitions and or sale       (405)       1,311         Proceeds from sale of Victory       72       72         Cash received (used) in acquisitions set of reade       3,725       4,159         Proceeds from prepayments and maturities of held-to-maturity securities available for sale       39       17 </td <td></td> <td></td> <td></td>			
Deferred income taxes (benefit)       (4)       36         Proceeds from sales of loans held for sale       3,821       3,737         Proceeds from sales of loans held for sale       (91)       (93)         Net losses (gains) on sales of loans held for sale       (91)       (93)         Net losses (gains) on sales of loans held for sale       (91)       (93)         Net losses (gains) on sales of fixed assets       9       (10)       (10)         Net losses (gains) on sales of fixed assets       9       (10)       (10)       (10)         Net losses (gains) on sales of fixed assets       9       (10)       (10)       (10)         Other operating activities, net       52       (36)       (10)       (10)         NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES       1,020       648       (10)       (11)       Proceeds from sale of victory       72       (36)       (32)       (22)       (462)       (222)       10       Proceeds from sale of victory       72       (40)       (41)       36       (11)       Proceeds from sales of securities available for sale       3,223       (1,15)       (2,22)       10       10       10       10       10       10       10       10       10       10       11       11       11 <td< td=""><td></td><td></td><td></td></td<>			
Proceeds from sales of loans held for sale         3,321         3,737           Originations of loans held for sale         (91)         (93)           Net losses (gains) on sales of loans held for sale         (91)         (93)           Net losses (gains) on principal investing         (32)         (70)           Net losses (gains) and writedown on OREO         5         12           Net losses (gains) on sales of fixed assets         9         (40)           Net decrease (increase) in trading account assets         (201)         (40)           Other operating activities, net         52         (369)           NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES         1,020         648           INVESTING ACTIVITIES         1,020         641           INVE decr			
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			2
			(139)

NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	590	(3,352)
NET INCREASE (DECREASE) IN CASH AND DUE FROM BANKS	164	280
CASH AND DUE FROM BANKS AT BEGINNING OF PERIOD	584	693
CASH AND DUE FROM BANKS AT END OF PERIOD	\$ 748	\$ 973
Additional disclosures relative to cash flows:		
Interest paid	\$ 271	\$ 302
Income taxes paid (refunded)	114	39
Noncash items:		
Assets acquired	\$ 41	\$ 1,194
Liabilities assumed		2,059
Loans transferred to portfolio from held for sale	2	41
Loans transferred to held for sale from portfolio	53	80
Loans transferred to other real estate owned	16	32
See Notes to Consolidated Financial Statements (Unaudited)		

See Notes to Consolidated Financial Statements (Unaudited).

#### Notes to Consolidated Financial Statements (Unaudited)

#### 1. Basis of Presentation

As used in these Notes, references to Key, we, our, us and similar terms refer to the consolidated entity consisting of KeyCorp and its subsidiaries. KeyCorp refers solely to the parent holding company, and KeyBank refers to KeyCorp s subsidiary, KeyBank National Association.

The acronyms and abbreviations identified below are used in the Notes to Consolidated Financial Statements (Unaudited) as well as in the Management s Discussion & Analysis of Financial Condition & Results of Operations. You may find it helpful to refer back to this page as you read this report.

References to our 2012 Form 10-K refer to our Form 10-K for the year ended December 31, 2012, that has been filed with the U.S. Securities and Exchange Commission and is available on its website (<u>www.sec.gov</u>) or on our website (<u>www.key.com/ir</u>).

ABO: Accumulated benefit obligation. AICPA: American Institute of Certified Public Accountants. ALCO: Asset/Liability Management Committee. ALLL: Allowance for loan and lease losses. A/LM: Asset/liability management. AOCI: Accumulated other comprehensive income (loss). APBO: Accumulated postretirement benefit obligation. Austin: Austin Capital Management, Ltd. BHCA: Bank Holding Company Act of 1956, as amended. BHCs: Bank holding companies. CCAR: Comprehensive Capital Analysis and Review. CFPB: Bureau of Consumer Financial Protection. CFTC: Commodities Futures Trading Commission. CMBS: Commercial mortgage-backed securities. Treasury. CMO: Collateralized mortgage obligation. Common Shares: Common Shares, \$1 par value. CPP: Capital Purchase Program of the U.S. Treasury. DIF: Deposit Insurance Fund of the FDIC. Dodd-Frank Act: Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010. ERISA: Employee Retirement Income Security Act of 1974. ERM: Enterprise risk management. EVE: Economic value of equity. FASB: Financial Accounting Standards Board. FDIA: Federal Deposit Insurance Act, as amended. FDIC: Federal Deposit Insurance Corporation. Federal Reserve: Board of Governors of the Federal Reserve System. FHFA: Federal Housing Finance Agency. FHLMC: Federal Home Loan Mortgage Corporation. FINRA: Financial Industry Regulatory Authority. FNMA: Federal National Mortgage Association. FOMC: Federal Open Market Committee of the Federal Reserve Board. FSOC: Financial Stability Oversight Council. FVA: Fair value of pension plan assets. GAAP: U.S. generally accepted accounting principles. GNMA: Government National Mortgage Association. HUD: U.S. Department of Housing and Urban Development. IRS: Internal Revenue Service. ISDA: International Swaps and Derivatives Association. KAHC: Key Affordable Housing Corporation. LIBOR: London Interbank Offered Rate.

LIHTC: Low-income housing tax credit. LILO: Lease in, lease out transaction. Moody s: Moody s Investor Services, Inc. MSRs: Mortgage servicing rights. N/A: Not applicable. NASDAQ: The NASDAQ Stock Market LLC. N/M: Not meaningful. NOW: Negotiable Order of Withdrawal. NPR: Notice of proposed rulemaking. NYSE: New York Stock Exchange. OCC: Office of the Comptroller of the Currency. OCI: Other comprehensive income (loss). OFR: Office of Financial Research of the U.S. Department of OREO: Other real estate owned. OTTI: Other-than-temporary impairment. QSPE: Qualifying special purpose entity. PBO: Projected benefit obligation. PCCR: Purchased credit card relationship. PCI: Purchased credit impaired. S&P: Standard and Poor s Ratings Services, a Division of The McGraw-Hill Companies, Inc. SCAP: Supervisory Capital Assessment Program administered by the Federal Reserve. SEC: U.S. Securities & Exchange Commission. Series A Preferred Stock: KeyCorp s 7.750% Noncumulative Perpetual Convertible Preferred Stock, Series A. SIFIs: Systemically important financial companies, including BHCs with total consolidated assets of at least \$50 billion and nonbank financial companies designated by FSOC for supervision by the Federal Reserve. SILO: Sale in, lease out transaction. SPE: Special purpose entity. TDR: Troubled debt restructuring. TE: Taxable equivalent. U.S. Treasury: United States Department of the Treasury. VaR: Value at risk. VEBA: Voluntary Employee Beneficiary Association. Victory: Victory Capital Management and/or Victory Capital Advisors. VIE: Variable interest entity. XBRL: eXtensible Business Reporting Language.

The consolidated financial statements include the accounts of KeyCorp and its subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. Some previously reported amounts have been reclassified to conform to current reporting practices.

The consolidated financial statements include any voting rights entities in which we have a controlling financial interest. In accordance with the applicable accounting guidance for consolidations, we consolidate a VIE if we have: (i) a variable interest in the entity; (ii) the power to direct activities of the VIE that most significantly impact the entity s economic performance; and (iii) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE (i.e., we are considered to be the primary beneficiary). Variable interests can include equity interests, subordinated debt, derivative contracts, leases, service agreements, guarantees, standby letters of credit, loan commitments, and other contracts, agreements and financial instruments. See Note 9 (Variable Interest Entities) for information on our involvement with VIEs.

We use the equity method to account for unconsolidated investments in voting rights entities or VIEs if we have significant influence over the entity s operating and financing decisions (usually defined as a voting or economic interest of 20% to 50%, but not controlling). Unconsolidated investments in voting rights entities or VIEs in which we have a voting or economic interest of less than 20% generally are carried at cost. Investments held by our registered broker-dealer and investment company subsidiaries (primarily principal investments) are carried at fair value.

We believe that the unaudited consolidated interim financial statements reflect all adjustments of a normal recurring nature and disclosures that are necessary for a fair presentation of the results for the interim periods presented. The results of operations for the interim period are not necessarily indicative of the results of operations to be expected for the full year. The interim financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in our 2012 Form 10-K.

In preparing these financial statements, subsequent events were evaluated through the time the financial statements were issued. Financial statements are considered issued when they are widely distributed to all shareholders and other financial statement users, or filed with the SEC.

#### **Offsetting Derivative Positions**

In accordance with the applicable accounting guidance, we take into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts held with a single counterparty on a net basis, and to offset the net derivative position with the related cash collateral when recognizing derivative assets and liabilities. Additional information regarding derivative offsetting is provided in Note 7 ( Derivatives and Hedging Activities ).

#### Accounting Guidance Adopted in 2013

*Benchmark interest rate.* In July 2013, the FASB issued new accounting guidance allowing entities to designate the Federal Funds Effective Swap Rate (which is the Overnight Index Swap rate, or OIS rate, in the U.S.) as a benchmark interest rate, in addition to U.S. Treasury and LIBOR rates, for hedge accounting purposes. This new accounting guidance was effective prospectively for qualifying new or redesignated hedging relationships entered into on or after July 17, 2013 (effective July 17, 2013, for us). Note 7 ( Derivatives and Hedging Activities ) provides information regarding our use of derivatives and hedge accounting.

*Reporting of amounts reclassified out of AOCI.* In February 2013, the FASB issued new accounting guidance that requires reclassifications of amounts out of AOCI to be reported in a new format. It does not require the reporting of any information that is not currently required to be disclosed under existing GAAP. This accounting guidance was effective prospectively for reporting periods beginning after December 15, 2012 (effective January 1, 2013, for us). The disclosures required by this accounting guidance are provided in Note 16 ( Accumulated Other Comprehensive Income ).

*Testing indefinite-lived intangible assets for impairment.* In July 2012, the FASB issued new accounting guidance that simplifies how an entity tests indefinite-lived intangible assets other than goodwill for impairment. It permits an entity to first assess qualitative factors to determine whether further testing for impairment of indefinite-lived intangible assets other than goodwill is required. This accounting guidance was effective for annual and interim impairment tests performed for fiscal years beginning after September 15, 2012 (January 1, 2013, for us). The adoption of this accounting guidance did not have a material effect on our financial condition or results of operations.

*Offsetting disclosures.* In December 2011, the FASB issued new accounting guidance that requires an entity to disclose information about offsetting and related arrangements to enable financial statement users to understand the effect of those arrangements on the entity s financial position. In January 2013, the FASB issued new accounting guidance that clarified the scope of the guidance to include derivatives, repurchase and reverse repurchase agreements, and securities lending and borrowing transactions. This accounting guidance was effective for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods (effective January 1, 2013, for us). Information about our offsetting and related arrangements is provided in Note 12 (Securities Financing Activities).

#### Accounting Guidance Pending Adoption at September 30, 2013

*Presentation of unrecognized tax benefits.* In July 2013, the FASB issued new accounting guidance that requires unrecognized tax benefits to be presented as a decrease in a net operating loss, similar tax loss or tax credit carryforward if

certain criteria are met. This accounting guidance will be applied prospectively to unrecognized tax benefits that exist at the effective date. It will be effective for fiscal years, and interim periods within those years, beginning after December 15, 2013 (effective January 1, 2014, for us). Early adoption and/or retrospective application are permitted. The adoption of this accounting guidance is not expected to have a material effect on our financial condition or results of operations.

*Investment companies.* In June 2013, the FASB issued new accounting guidance that modifies the criteria used in defining an investment company. It also sets forth certain measurement and disclosure requirements for an investment company. This accounting guidance will be effective for interim and annual reporting periods in fiscal years that begin after December 15, 2013 (effective January 1, 2014, for us). Early application is prohibited. We are currently evaluating the impact this accounting guidance may have on our financial condition or results of operations.

*Liquidation basis of accounting.* In April 2013, the FASB issued new accounting guidance that specifies when and how an entity should prepare its financial statements using the liquidation basis of accounting when liquidation is imminent as defined in the guidance and describes the related disclosures that should be made. This new accounting guidance will be effective for entities that determine liquidation is imminent during annual reporting periods beginning after December 15, 2013, and interim reporting periods therein (effective January 1, 2014, for us). Entities should apply the requirements prospectively from the day that liquidation becomes imminent. Early adoption is permitted.

*Reporting of cumulative translation adjustments upon the derecognition of certain investments.* In March 2013, the FASB issued new accounting guidance that addresses the accounting for the cumulative translation adjustment when a parent either sells a part or all of its investment in a foreign entity or no longer holds a controlling financial interest in a subsidiary or group of assets that is a nonprofit activity or a business within a foreign entity. This accounting guidance will be effective prospectively for reporting periods beginning after December 15, 2013 (effective January 1, 2014, for us). The adoption of this accounting guidance is not expected to have a material effect on our financial condition or results of operations.

#### 2. Earnings Per Common Share

Basic earnings per share is the amount of earnings (adjusted for dividends declared on our preferred stock) available to each common share outstanding during the reporting periods. Diluted earnings per share is the amount of earnings available to each common share outstanding during the reporting periods adjusted to include the effects of potentially dilutive common shares. Potentially dilutive common shares include incremental shares issued for the conversion of our convertible Series A Preferred Stock, stock options, and other stock-based awards. Potentially dilutive common shares are excluded from the computation of diluted earnings per share in the periods where the effect would be antidilutive. For diluted earnings per share, net income available to common shareholders can be affected by the conversion of our convertible Series A Preferred Stock. Where the effect of this conversion would be dilutive, net income available to common shareholders is adjusted by the amount of preferred dividends associated with our Series A Preferred Stock. For the three months ended September 30, 2013, weighted-average common shares and potential common shares outstanding included 20.6 million shares associated with the conversion of our Series A Preferred Stock awards.

Our basic and diluted earnings per Common Share are calculated as follows:

	Three months ended September 30,					ths en ber 30	,	
dollars in millions, except per share amounts	2	013	2	012	2	013	2	012
EARNINGS	\$	234	\$	218	\$	635	\$	646
Income (loss) from continuing operations Less: Net income (loss) attributable to noncontrolling interests	Φ	(1)	Э	218	Ф	035	Э	040 7
Less. Net income (loss) attributable to holicontrolling interests		(1)		2				/
Income (loss) from continuing operations attributable to Key		235		216		635		639
Less: Dividends on Series A Preferred Stock		233 6		5		17		16
Less. Dividends on Series A Freiened Stock		U		5		1/		10
Income (loss) from continuing operations attributable to Key common shareholders		229		211		618		623
Income (loss) from discontinued operations, net of taxes <sup>(a)</sup>		37		211		45		16
income (loss) from discontinued operations, net of taxes (		57		3		43		10
	¢	200	¢	014	¢	(())	¢	(20
Net income (loss) attributable to Key common shareholders	\$	266	\$	214	\$	663	\$	639
WEIGHTED-AVERAGE COMMON SHARES					0.			
Weighted-average common shares outstanding (000)	901,904		936,223		911,918		943,378	
Effect of dilutive convertible preferred stock, common share options and		× 050						4 20 4
other stock awards (000)	2	26,950		4,541		5,661		4,204
Weighted-average common shares and potential common shares outstanding (000)	928,854		940,764		40,764 <b>9</b>		94	7,582
EARNINGS PER COMMON SHARE								
Income (loss) from continuing operations attributable to Key common								
shareholders	\$	.25	\$	.23	\$	.68	\$	.66
Income (loss) from discontinued operations, net of taxes <sup>(a)</sup>	Ŷ	.04	Ŷ	120	Ŧ	.05	Ŷ	.02
Net income (loss) attributable to Key common shareholders <sup>(b)</sup>		.04		.23		.03		.62
		.2)		.25		•15		.00
Income (loss) from continuing operations attributable to Key common								
shareholders assuming dilution	\$	.25	\$	.22	\$	.67	\$	.66
Income (loss) from discontinued operations, net of taxes <sup>(a)</sup>		.04				.05		.02
Net income (loss) attributable to Key common shareholders assuming								
dilution <sup>(b)</sup>		.29		.23		.72		.67

In April 2009, we decided to wind down the operations of Austin, a subsidiary that specialized in managing hedge fund investments for institutional customers. In September 2009, we decided to discontinue the education lending business conducted through Key Education Resources, the education payment and financing unit of KeyBank. In February 2013, we decided to sell Victory to a private equity fund. As a result of these decisions, we have accounted for these businesses as discontinued operations. For further discussion regarding the income (loss) from discontinued operations see Note 11 ( Acquisitions and Discontinued Operations ).

(b) EPS may not foot due to rounding.

#### 3. Loans and Loans Held for Sale

Our loans by category are summarized as follows:

in millions	September 30, 2013	December 31, 2012	September 30, 2012
Commercial, financial and agricultural <sup>(a)</sup>	\$ 24,317	\$ 23,242	\$ 21,979
Commercial real estate:			
Commercial mortgage	7,544	7,720	7,529
Construction	1,058	1,003	1,067
Total commercial real estate loans	8,602	8,723	8,596
Commercial lease financing	4,550	4,915	4,960
Total commercial loans	37,469	36,880	35,535
Residential prime loans:	<b>2</b> 100	0.174	2 1 2 0
Real estate residential mortgage	2,198	2,174	2,138
Home equity:	10,285	9,816	9,768
Key Community Bank Other	353	423	9,708 409 <sup>(d)</sup>
oulei	555	425	409
Total home equity loans	10,638	10,239	10,177
Total residential prime loans	12,836	12,413	12,315
Consumer other Key Community Bank	1,440	1.349	1.313
Credit cards	698	729	710
Consumer other:			
Marine	1,083	1,358	1,448
Other	71	93	98
Total consumer other	1,154	1,451	1,546
Total consumer loans	16,128	15,942	15,884
Total loans <sup>(b) (c)</sup>	\$ 53,597	\$ 52,822	\$ 51,419

(a) September 30, 2013, December 31, 2012, and September 30, 2012 loan balances include \$96 million, \$90 million, and \$88 million of commercial credit card balances, respectively.

(b) Excluded at September 30, 2013, December 31, 2012, and September 30, 2012, are loans in the amount of \$4.7 billion, \$5.2 billion, and \$5.3 billion, respectively, related to the discontinued operations of the education lending business.

(c) September 30, 2013 loan balance includes purchased loans of \$176 million of which \$18 million were PCI loans. December 31, 2012 loan balance includes purchased loans of \$217 million of which \$23 million were PCI loans. September 30, 2012 loan balance includes purchased loans of \$231 million of which \$25 million were PCI loans.

(d) This loan category was impacted by \$45 million in net loan charge-offs taken during the third quarter of 2012 related to updated regulatory guidance.

Our loans held for sale are summarized as follows:

September 30,	December 31,	September 30,
2013	2012	2012

in millions

Commercial, financial and agricultural	\$ 68	\$ 29	\$ 13
Real estate commercial mortgage	608	477	484
Real estate construction			10
Commercial lease financing		8	4
Real estate residential mortgage	23	85	117
Total loans held for sale	\$ 699	\$ 599	\$ 628

Our quarterly summary of changes in loans held for sale as follows:

in millions	ember 30, 2013	Dec	ember 31, 2012	Sep	tember 30, 2012
Balance at beginning of the period	\$ 402	\$	628	\$	656
New originations	1,467		1,686		1,280
Transfers from held to maturity, net	15		38		13
Loan sales	(1,181)		(1,747)		(1,311)
Loan draws (payments), net	(4)		(4)		(9)
Transfers to OREO / valuation adjustments			(2)		(1)
Balance at end of period	\$ 699	\$	599	\$	628

#### 4. Asset Quality

We manage our exposure to credit risk by closely monitoring loan performance trends and general economic conditions. An indicator of potential credit losses is the level of nonperforming assets and past due loans.

Our nonperforming assets and past due loans were as follows:

in millions	mber 30, 013	ember 31, 2012	ember 30, 2012
Total nonperforming loans <sup>(a), (b)</sup>	\$ 541	\$ 674	\$ 653
Nonperforming loans held for sale	13	25	19
OREO	15	22	29
Other nonperforming assets	10	14	17
Total nonperforming assets	\$ 579	\$ 735	\$ 718
Nonperforming assets from discontinued operations $-$ education lendin $(g)$	\$ 23	\$ 20	\$ 22
Restructured loans included in nonperforming loans (a)	\$ 228	\$ 249	\$ 217
Restructured loans with an allocated specific allowance (d)	104	114	78
Specifically allocated allowance for restructured loans (e)	46	33	31
Accruing loans past due 90 days or more	\$ 90	\$ 78	\$ 89
Accruing loans past due 30 through 89 days	288	424	354

- (a) December 31, 2012 and September 30, 2012 loan balance includes \$72 million and \$38 million of current, paying as originally agreed, secured loans respectively, that were discharged through Chapter 7 bankruptcy and not formally re-affirmed, as addressed in updated regulatory guidance issued in the third quarter of 2012. Such loans have been designated as nonperforming and TDRs.
- (b) September 30, 2013, December 31, 2012 and September 30, 2012 loan balances exclude \$18 million, \$23 million and \$25 million of PCI loans, respectively.
- (c) Includes approximately \$11 million, \$3 million and \$3 million of restructured loans at September 30, 2013, December 31, 2012 and September 30, 2012, respectively. See Note 11 ( Acquisitions and Discontinued Operations ) for further discussion.
- (d) Included in individually impaired loans allocated a specific allowance.
- (e) Included in allowance for individually evaluated impaired loans.

We evaluate purchased loans for impairment in accordance with the applicable accounting guidance. Purchased loans that have evidence of deterioration in credit quality since origination and for which it is probable, at acquisition, that all contractually required payments will not be collected are deemed PCI and initially recorded at fair value without recording an allowance for loan losses. At the date of acquisition, the estimated gross contractual amount receivable of PCI loans totaled \$41 million. The estimated cash flows not expected to be collected (the nonaccretable amount) was \$11 million, and the accretable amount was approximately \$5 million. The difference between the fair value and the cash flows expected to be collected from the purchased loans is accreted to interest income over the remaining term of the loans.

At September 30, 2013, the outstanding unpaid principal balance and carrying value of all PCI loans was \$25 million and \$18 million, respectively. Changes in the accretable yield during 2013 included accretion of \$1 million and net reclassifications of \$1 million, resulting in an ending balance of \$5 million at September 30, 2013.

At September 30, 2013, the approximate carrying amount of our commercial nonperforming loans outstanding represented 61% of their original contractual amount, total nonperforming loans outstanding represented 74% of their original contractual amount owed, and nonperforming assets in total were carried at 72% of their original contractual amount.

At September 30, 2013, our twenty largest nonperforming loans totaled \$119 million, representing 22% of total loans on nonperforming status from continuing operations. At September 30, 2012, the twenty largest nonperforming loans totaled \$202 million, representing 31% of total loans on nonperforming status.

Nonperforming loans and loans held for sale reduced expected interest income by \$18 million for the nine months ended September 30, 2013, and \$25 million for the year ended December 31, 2012.

The following tables set forth a further breakdown of individually impaired loans as of September 30, 2013, December 31, 2012 and September 30, 2012:

September 30, 2013	<b>Recorded</b> <b>Investment</b> <sup>(a)</sup>	Unpaid Principal Balance <sup>(b)</sup>	Specific Allowance	Average Recorded Investment
With no related allowance recorded:				
Commercial, financial and agricultural	\$ 58	\$ 116		\$ 74
Commercial real estate:		+		<b>•</b> • • •
Commercial mortgage	43	80		66
Construction	41	124		45
Total commercial real estate loans	84	204		111
Total commercial loans with no related allowance recorded	142	320		185
Real estate residential mortgage	16	16		16
Home equity:				
Key Community Bank	69	69		69
Other	2	2		2
,				
Total home equity loans	71	71		71
Consumer other:				
Marine	3	3		3
Total consumer other	3	3		3
Total consumer loans	90	90		90
Total loans with no related allowance recorded	232	410		275
With an allowance recorded:				
Commercial, financial and agricultural	50	51	\$ 17	36
Commercial real estate:		-		
Commercial mortgage	3	3	1	4
Construction	3	13		2
Total commercial real estate loans	6	16	1	6
Total commercial loans with an allowance recorded	56	67	18	42
Real estate residential mortgage	20	20	6	20
Home equity:				
Key Community Bank	33	33	10	32
Other	11	11	2	10
	11	11	2	10
Total home equity loans	44	44	12	42
Consumer other Key Community Bank	3	3		3
Credit cards	6	6	1	5
Consumer other:				
Marine	49	49	10	50
Other	1	1		1

Total consumer other	50	50	10	51
Total consumer loans	123	123	29	121
Total loans with an allowance recorded	179	190	47	163
Total	\$ 411	\$ 600	\$ 47	\$ 438

(a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.

(b) The Unpaid Principal Balance represents the customer s legal obligation to us.

December 31, 2012		<b>Recorded</b>		Recorded Investment <sup>(a)</sup>		Unpaid Principal Specific Balance <sup>(b)</sup> Allowance			Average Recorded Investment	
With no related allowance recorded:	mves	unent 🖤	Dala		Allo	wance	mve	stinent		
Commercial, financial and agricultural	\$	32	\$	64			\$	60		
Commercial real estate:										
Commercial mortgage		89		142				95		
Construction		48		182				39		
Total commercial real estate loans		137		324				134		
Total commercial loans with no related allowance recorded		169		388				194		
Real estate residential mortgage		21		21				10		
Home equity:										
Key Community Bank		65		65				33		
Other		3		3				1		
Total home equity loans		68		68				34		
Total consumer loans		89		89				44		
Total loans with no related allowance recorded		258		477				238		
With an allowance recorded: Commercial, financial and agricultural		33		42	\$	12		48		
Commercial real estate:		33		42	φ	12		40		
Commercial mortgage		7		7		1		51		
Construction								6		
Total commercial real estate loans		7		7		1		57		
Total commercial loans with an allowance recorded		40		49		13		105		
Real estate residential mortgage		17		17		1		8		
Home equity:										
Key Community Bank		22		22		11		11		
Other		9		9		1		5		
Total home equity loans		31		31		12		16		
Consumer other Key Community Bank		2		2		2		1		
Credit cards		2		2				1		
Consumer other:		(0)		(0)		-		20		
Marine Other		60 1		60		7		30 1		
Other		1		1				1		
Total consumer other		61		61		7		31		
Total consumer loans		113		113		22		57		
Total loans with an allowance recorded		153		162		35		162		
Total	\$	411	\$	639	\$	35	\$	400		

- (a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.
- (b) The Unpaid Principal Balance represents the customer s legal obligation to us.

September 30, 2012		Unpaid				
	Recorded	Principal	Specific	Recorded		
in millions With no related allowance recorded:	Investment (a	) Balance <sup>(b)</sup>	Allowance	Investment		
Commercial, financial and agricultural	\$ 57	\$ 118		\$ 58		
Commercial real estate:	φ U,	φ 110		φ υσ		
Commercial mortgage	106	182		109		
Construction	42	203		47		
Total commercial real estate loans	148	385		156		
Total commercial loans with no related allowance recorded	205	503		214		
Real estate residential mortgage				1		
Home equity:						
Key Community Bank	45	45		23		
Other	2	2		1		
Total home equity loans	47	47		24		
Consumer other Key Community Bank	1	1		1		
Consumer other: Marine	4	4		2		
Total consumer other	4	4		2		
Total consumer loans	52	52		28		
	257	555		242		
Total loans with no related allowance recorded	257	555		242		
With an allowance recorded:	25	45	¢ 10	20		
Commercial, financial and agricultural Commercial real estate:	35	45	\$ 12	39		
Commercial mortgage	31	32	7	44		
Construction	51	52	,	2		
Total commercial real estate loans	31	32	7	46		
Total commercial loans with an allowance recorded	66	77	19	85		
Real estate residential mortgage	18	18	1	17		
Home equity:						
Key Community Bank	20	20	10	16		
Other	8	8	1	7		
Total home equity loans	28	28	11	23		
Consumer other Key Community Bank	2	2	1	2		
Consumer other:	50	57	7	50		
Marine Other	56 1	56 1	7	53 1		
Total consumer other	57	57	7	54		
	51	51	/	54		
Total consumer loans	105	105	20	96		

Total loans with an allowance recorded	171	182	39	181
Total	\$ 428	\$ 737	\$ 39	\$ 423

(a) The Recorded Investment in impaired loans represents the face amount of the loan increased or decreased by applicable accrued interest, net deferred loan fees and costs, and unamortized premium or discount, and reflects direct charge-offs. This amount is a component of total loans on our consolidated balance sheet.

(b) The Unpaid Principal Balance represents the customer s legal obligation to us.

For the nine months ended September 30, 2013, and 2012, interest income recognized on the outstanding balances of accruing impaired loans totaled \$5 million and \$4 million, respectively.

At September 30, 2013, aggregate restructured loans (accrual, nonaccrual and held-for-sale loans) totaled \$349 million, compared to \$320 million at December 31, 2012, and \$323 million at September 30, 2012. We added \$143 million in restructured loans during the first nine months of 2013, which were offset by \$114 million in payments and charge-offs.

A further breakdown of TDRs included in nonperforming loans by loan category as of September 30, 2013, follows:

September 30, 2013	Number	Pre-modification Outstanding Recorded	Post-modification Outstanding Recorded
dollars in millions	of loans	Investment	Investment
LOAN TYPE			
Nonperforming:	• •	<b>•</b> • • • •	¢ (2
Commercial, financial and agricultural	39	\$ 96	\$ 63
Commercial real estate:			
Real estate commercial mortgage	14	51	17
Real estate construction	6	19	4
Total commercial real estate loans	20	70	21
Total commercial loans	59	166	84
Real estate residential mortgage	401	24	24
Home equity:			
Key Community Bank	1,677	89	85
Other	237	6	6
Total home equity loans	1,914	95	91
Consumer other Key Community Bank	40	2	1
Credit cards	689	5	5
Consumer other:			
Marine	346	42	22
Other	46	1	1
Total consumer other	392	43	23
Total consumer loans	3,436	169	144
Total nonperforming TDRs	3,495	335	228
Prior-year accruing <sup>(a)</sup>			
Commercial, financial and agricultural	68	9	4
Commercial real estate:	00	,	
Real estate commercial mortgage	3	17	12
Real estate construction	1	23	35
Total commercial real estate loans	4	40	47
	70	10	51
Total commercial loans	72	49	51
Real estate residential mortgage	118	13	13
Home equity:	1(2	10	17
Key Community Bank	162	18	17
Other	214	6	6
Total home equity loans	376	24	23
Consumer other Key Community Bank	32	1	1
Credit cards	267	2	2
Consumer other:			
Marine	276	32	30
Other	56	1	1

Total consumer other	332	33	31
Total consumer loans	1,125	73	70
Total prior-year accruing TDRs	1,197	122	121
Total TDRs	4,692	\$ 457	\$ 349

(a) All TDRs that were restructured prior to January 1, 2013, and are fully accruing.

A further breakdown of TDRs included in nonperforming loans by loan category as of December 31, 2012, follows:

LOAN TYPE       Nonperforming:         Nonperforming:       Commercial, financial and agricultural       82       \$       76       \$       39         Commercial, financial and agricultural       82       \$       76       \$       39         Commercial, financial and agricultural       8       53       33       33         Total commercial nortgage       15       6.2       225         Real estate construction       8       53       33         Total commercial loans       105       191       97         Real estate residential mortgage       372       28       28         Home equity:	December 31, 2012	Number	Pre-modification Outstanding Recorded	Post-modification Outstanding Recorded Investment	
Nonperforming:         United and agricultural         82         \$         76         \$         39           Commercial real estate:		of loans	Investment		
Commercial, fnancial and agricultural         82         \$         76         \$         39           Commercial real estate:         commercial neal estate         commercial real estate         25         25         Real estate         commercial mortgage         15         62         25           Real estate         commercial mortgage         15         62         25           Real estate         commercial mortgage         372         28         28           Total commercial loans         105         191         97           Real estate         residential mortgage         372         28         28           Home equity         Rey Community Bank         1,577         87         82           Other         322         9         8         1         1           Total home equity loans         1,899         96         90         20         20         30         29         01         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1         1<					
Commercial real estate:         Isolation         Generation         Second struction         Second struction				* *	
Real estatecommercial mortgage156225Real estateconstruction85333Total commercial real estate loans2311558Total commercial loans10519197Real estateresidential mortgage3722828Home equity:		82	\$ 76	\$ 39	
Real estateconstruction85333Total commercial real estate loans2311558Total commercial loans10519197Real estateresidential mortgage3722828Home equity:32298Total home equity loans1,5778782Other32298Total home equity loans1,8999690Consumer otherKey Community Bank2811Credit cards405333Consumer other:2513029Marine2513029Other3411Total consumer other2853130Total consumer other2853130Total consumer loans2,989159152Total consumer loans2,989159152Total consumer loans2,989159152Total commercial, financial and agricultural122126Commercial, financial and agricultural122126Commercial, financial and agricultural1263421Total commercial mortgage42215Total commercial real estate1011010Home equity7655Consumer other:7655Total commercial loans16088Consumer other8433Total home equity loans					
Total commercial real estate loans2.31.155.8Total commercial loans10519197Real estate7222.82.8Home equity:32298Key Community Bank1,5778782Other32298Total home equity loans1,8999690Consumer other40533Credit cards40533Consumer other:73029Marine2513029Other3411Total consumer other2.853130Consumer loans2.989159152Total consumer loans2.989159152Total consumer loans2.989159152Total consumer loans2.989159152Total consumer loans2.989159152Total consumer loans42215Total conmercial mortgage42215Total commercial mortgage1011010Home equity:1263421Key Community Bank7655Other8433Total commercial loans16088Consumer other:1173131Uther43111Uther43111Uther11731310					
Total commercial loans10519197Total commercial loans3722828Home equity:3722828Key Community Bank1,5778782Other32298Total home equity loans1,8999690Consumer otherKey Community Bank28111Credit cards405333Consumer other:34111Total consumer other:3411Total consumer other2853130Total consumer other2853130Total consumer other2853130Total consumer other2853130Total consumer other2989159152Total consumer loans2,989159152Total consumer loans2,989159152Total consumer loans2,089159152Total consumer loans42215Total commercial financial and agricultural122126Commercial real estate:7655Total commercial mortgage1011010Home equity101101010Home equity loans16088Consumer other84333Total community Bank76555Other84333Total community Bank16088<	Real estate construction	8	53	33	
Real estate residential mortgage3722828Home equity: Key Community Bank1,5778782Other32298Total home equity loans1,8999690Consumer other2811Credit cards40533Consumer other:2513029Marine2513029Other3411Total consumer other2853130Total consumer other2853130Total consumer other2853130Total consumer other2853130Total consumer other2989159152Total nonperforming TDRs3,094350249Prior-year accruing (a)Commercial, financial and agricultural122126Commercial, financial mortgage42215Total consumercial real estate:221515Total commercial nortgage42215Total commercial nortgage1011010Home equity:1011010Home equity:10233Total home equity loans16088Consumer other1173131Other1173131Other1173131Other1173131Other42310	Total commercial real estate loans	23	115	58	
Home equity:         1.577         87         82           Other         322         9         8           Total home equity loans         1,899         96         90           Consumer other Key Community Bank         28         1         1           Credit cards         405         3         33           Consumer other:         30         29           Marine         251         30         29           Other         34         1         1           Total consumer other:         285         31         30           Other         285         31         30           Total consumer other         285         31         30           Total consumer other         289         159         152           Total consumer loans         2,989         159         152           Commercial, financial and agricultural         122         12         6           Commercial, financial and agricultural         122         12         6           Commercial, financial and agricultural         122         15         15           Total commercial nortgage         4         22         15           Total commercial nortgage         10	Total commercial loans	105	191	97	
Home equity:         1.577         87         82           Other         322         9         8           Total home equity loans         1,899         96         90           Consumer other Key Community Bank         28         1         1           Credit cards         405         3         33           Consumer other:         30         29           Marine         251         30         29           Other         34         1         1           Total consumer other:         285         31         30           Other         285         31         30           Total consumer other         285         31         30           Total consumer other         289         159         152           Total consumer loans         2,989         159         152           Commercial, financial and agricultural         122         12         6           Commercial, financial and agricultural         122         12         6           Commercial, financial and agricultural         122         15         15           Total commercial nortgage         4         22         15           Total commercial nortgage         10	Real estate residential mortgage	372	28	28	
Key Community Bank1,5778782Other32298Total home equity loans1,8999690Consumer other2811Credit cards40533Consumer other:3029Marine2513029Other3411Total consumer other2853130Total consumer other2853130Total consumer loans2,989159152Total consumer loans2,989159152Total nonperforming TDRs3,094350249Prior-year accruing <sup>(a)</sup> 215Commercial, financial and agricultural122126Commercial real estate:333Total consumer ial mortgage42215Total consumercial real estate:1011010Home equity:					
Other32298Total home equity loans1,8999690Consumer other2811Credit cards40533Consumer other:3029Marine2513029Other3411Total consumer other2853130Total consumer other2853130Total consumer other2853130Total consumer other2,989159152Total nonperforming TDRs3,094350249Prior-year accruing (a)2126Commercial real estate:21515Total commercial real estate loans42215Total commercial nortgage42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:84333Total home equity loans16088Consumer other:1173131Marine117313131Other431131		1.577	87	82	
Consumer otherKey Community Bank2811Credit cards40533Consumer other:2513029Marine2513029Other3411Total consumer other2853130Total consumer other2853130Total consumer loans2,989159152Total nonperforming TDRs3,094350249Prior-year accruing (a)2126Commercial, financial and agricultural122126Commercial real estate:2155Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:1263433Total commercial loans16088Consumer other84333Total home equity loans16088Consumer other:1173131Marine117313131Other43111	Other				
Credit cards40533Consumer other:2513029Other3411Total consumer other2853130Total consumer loans2,989159152Total nonperforming TDRs3,094350249Prior-year accruing <sup>(a)</sup> 2126Commercial, financial and agricultural122126Commercial real estate:21515Total commercial real estate:342215Total commercial nortgage42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:16088Consumer other:1173131Other43111731Other43101010	Total home equity loans	1,899	96	90	
Consumer other:2513029Marine2513029Other3411Total consumer other2853130Total consumer loans2,989159152Total nonperforming TDRs3,094350249Prior-year accruing (a)Commercial, financial and agricultural122126Commercial real estate:7655Total commercial nortgage42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:7655Key Community Bank7655Other84333Total home equity loans16088Consumer other:1173131Other431131	Consumer other Key Community Bank	28	1	1	
Marine2513029Other3411Total consumer other2853130Total consumer loans2,989159152Total nonperforming TDRs3,094350249Prior-year accruing (a)2126Commercial, financial and agricultural122126Commercial real estate:72215Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:7655Other8433Total home equity loans16088Consumer other:1173131Other43111	Credit cards	405	3	3	
Other3411Total consumer other2853130Total consumer loans2,989159152Total nonperforming TDRs3,094350249Prior-year accruing (a)Commercial, financial and agricultural122126Commercial real estate:2155Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:101010Home equity loans7655Other84333Total home equity loans16088Consumer other:1173131Marine117313131Other43111	Consumer other:				
Other3411Total consumer other2853130Total consumer loans2,989159152Total nonperforming TDRs3,094350249Prior-year accruing (a)Commercial, financial and agricultural122126Commercial real estate:2155Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:101010Home equity loans7655Other84333Total home equity loans16088Consumer other:1173131Marine117313131Other43111	Marine	251	30	29	
Total consumer loans2,989159152Total nonperforming TDRs3,094350249Prior-year accruing (a)200200200Commercial, financial and agricultural122126Commercial real estate:122126Real estate commercial mortgage42215Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:1011010Key Community Bank7655Other84333Total home equity loans16088Consumer other:1173131Marine11731311Other43111	Other	34	1		
Total nonperforming TDRs3,094350249Prior-year accruing (a)Commercial, financial and agricultural122126Commercial real estate:12215Real estate commercial mortgage42215Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:1Key Community Bank7655Other8433Total home equity loans16088Consumer other:1173131Other43111	Total consumer other	285	31	30	
Prior-year accruing (a)Commercial, financial and agricultural122126Commercial real estate: Real estate commercial mortgage42215Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity: Key Community Bank7655Other8433Total home equity loans16088Consumer other Key Community Bank1610Other4311	Total consumer loans	2,989	159	152	
Commercial, financial and agricultural122126Commercial real estate: Real estate commercial mortgage42215Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity: Key Community Bank7655Other8433Total home equity loans16088Consumer other: Marine1173131Other4311	Total nonperforming TDRs	3,094	350	249	
Commercial, financial and agricultural122126Commercial real estate: Real estate commercial mortgage42215Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity: Key Community Bank7655Other8433Total home equity loans16088Consumer other: Marine1173131Other4311	Prior-vear accruing <sup>(a)</sup>				
Commercial real estate:Real estate commercial mortgage42215Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:101010Key Community Bank7655Other8433Total home equity loans16088Consumer otherKey Community Bank16Consumer other:1173131Other4311	Commercial financial and agricultural	122	12	6	
Real estate commercial mortgage42215Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity: Key Community Bank7655Other8433Total home equity loans16088Consumer other Key Community Bank1688Other1173131Other4311		122	12	0	
Total commercial real estate loans42215Total commercial loans1263421Real estate residential mortgage1011010Home equity:1011010Key Community Bank7655Other8433Total home equity loans16088Consumer otherKey Community Bank168Consumer other:1173131Marine11731311Other43111		4	22	15	
Total commercial loans1263421Real estateresidential mortgage1011010Home equity:101010Key Community Bank7655Other8433Total home equity loans16088Consumer otherKey Community Bank16Consumer other:1173131Marine1173131Other4311	Kear estate Commercial mortgage	Т	22	15	
Real estateresidential mortgage1011010Home equity:101010Key Community Bank7655Other8433Total home equity loans16088Consumer other16088Consumer other:1173131Marine1173131Other4311	Total commercial real estate loans	4	22	15	
Real estateresidential mortgage1011010Home equity:101010Key Community Bank7655Other8433Total home equity loans16088Consumer other16088Consumer other:1173131Marine1173131Other4311	Total commercial loans	126	34	21	
Home equity:Key Community Bank7655Other8433Total home equity loans16088Consumer otherKey Community Bank168Consumer other:1173131Marine1173131Other4311					
Key Community Bank7655Other8433Total home equity loans16088Consumer otherKey Community Bank16Consumer other:1173131Marine1173131Other4311		101	10	10	
Other8433Total home equity loans16088Consumer otherKey Community Bank16Consumer other:1173131Marine1173131Other4311		76	5	5	
Consumer otherKey Community Bank16Consumer other:1173131Marine1173131Other4311	Other				
Consumer otherKey Community Bank16Consumer other:1173131Marine1173131Other4311	Total home equity loans	160	8	8	
Consumer other:Marine1173131Other4311				Ū	
Marine         117         31         31           Other         43         1         1					
Other 43 1 1		117	31	31	
Total consumer other1603232	Other				
	Total consumer other	160	32	32	

Total consumer loans	437	50	50
Total prior-year accruing TDRs	563	84	71
Total TDRs	3,657	\$ 434	\$ 320

(a) All TDRs that were restructured prior to January 1, 2012, and are fully accruing.

A further breakdown of TDRs included in nonperforming loans by loan category as of September 30, 2012, follows:

September 30, 2012	Number	Pre-modification Outstanding Recorded	Post-modification Outstanding Recorded Investment	
dollars in millions	of loans	Investment		
LOAN TYPE				
Nonperforming:	0.1	÷		
Commercial, financial and agricultural	91	\$ 107	\$ 54	
Commercial real estate:				
Real estate commercial mortgage	18	47	29	
Real estate construction	8	53	30	
Total commercial real estate loans	26	100	59	
Total commercial loans	117	207	113	
Real estate residential mortgage	70	7	7	
Home equity:				
Key Community Bank	1,804	89	58	
Other	486	11	7	
Total home equity loans	2,290	100	65	
Consumer other Key Community Bank	125	2	2	
Consumer other:				
Marine	491	33	28	
Other	91	2	2	
Total consumer other	582	35	30	
Total consumer loans	3,067	144	104	
Total nonperforming TDRs	3,184	351	217	
Prior-year accruing <sup>(a)</sup>				
Commercial, financial and agricultural	152	15	7	
Commercial real estate:				
Real estate commercial mortgage	7	71	45	
Real estate construction	1	15		
Total commercial real estate loans	8	86	45	
Total commercial loans	160	101	52	
Real estate residential mortgage	108	11	11	
Home equity:				
Key Community Bank	86	6	6	
Other	95	3	3	
Total home equity loans	181	9	9	
Consumer other Key Community Bank	20			
Consumer other:				
Marine	126	32	32	
Other	51	2	2	
Total consumer other	177	34	34	

Total consumer loans	486	54	54
Total prior-year accruing TDRs	646	155	106
Total TDRs	3,830	\$ 506	\$ 323

(a) All TDRs that were restructured prior to January 1, 2012, and are fully accruing.

We classify loan modifications as TDRs when a borrower is experiencing financial difficulties and we have granted a concession to the borrower without commensurate financial, structural, or legal consideration. All commercial and consumer loan TDRs, regardless of size, are evaluated for impairment individually to determine the probable loss content and are assigned a specific loan allowance if deemed appropriate. The financial effects of TDRs are reflected in the components that make up the allowance for loan and lease losses in either the amount of a charge-off or the loan loss provision. These components affect the ultimate allowance level. Additional information regarding TDRs for discontinued operations is provided in Note 11 (Acquisitions and Discontinued Operations).

Commercial loan TDRs are considered defaulted when principal and interest payments are 90 days past due. Consumer loan TDRs are considered defaulted when principal and interest payments are more than 60 days past due. There were 138 consumer loan TDRs with a combined recorded investment of \$7 million that have experienced payment defaults during the three months ended September 30, 2013 compared to 127 consumer TDRs with a combined recorded investment of \$5 million during the three months ended June 30, 2013 from modifications resulting in TDR status during 2012. There were no significant payment defaults during the first nine months of 2013 arising from commercial loans that were designated as TDRs during 2012.

Our loan modifications are handled on a case by case basis and are negotiated to achieve mutually agreeable terms that maximize loan collectability and meet our client s financial needs. Our concession types are primarily interest rate reductions, forgiveness of principal and other modifications. Other loan term modifications for consumer TDRs include concessions determined to have been made as defined in updated regulatory guidance issued in the third quarter of 2012.

The following table shows the concession types for our commercial and consumer accruing and nonaccruing TDRs and other selected financial data.

dollars in millions	September 30, 2013		December 31, 2012		-	ember 30, 2012
Commercial loans:						
Interest rate reduction	\$	104	\$	104	\$	145
Forgiveness of principal		5		7		7
Other modification of loan terms		26		7		14
Total	\$	135	\$	118	\$	166
Consumer loans:						
Interest rate reduction	\$	110	\$	122	\$	92
Forgiveness of principal		5		6		7
Other modification of loan terms		99		74		58
Total	\$	214	\$	202	\$	157
Total commercial and consumer TDRs <sup>(a)</sup>	\$	349	\$	320	\$	323
Total loans	Ţ	53,597	-	52,822	Ŧ	51,419

(a) Commitments outstanding to lend additional funds to borrowers whose terms have been modified in TDRs are \$26 million, \$32 million, and \$47 million at September 30, 2013, December 31, 2012, and September 30, 2012, respectively.

Our policies for determining past due loans, placing loans on nonaccrual, applying payments on nonaccrual loans and resuming accrual of interest for our commercial and consumer loan portfolios are disclosed in Note 1 (Summary of Significant Accounting Policies) under the heading Nonperforming Loans on page 120 of our 2012 Form 10-K. Pursuant to regulatory guidance issued in January 2012, the above-mentioned policy for nonperforming loans was revised effective for the second quarter of 2012. Beginning in the second quarter of 2012, any second lien home equity loan with an associated first lien that is 120 days or more past due or in foreclosure or for which the first mortgage delinquency timeframe is unknown, is reported as a nonperforming loan. This policy was implemented prospectively, and, therefore, prior periods were not restated or represented. As of September 30, 2013, in order to be consistent with other unsecured product treatment, the credit card loans nonaccrual policy was revised from 90 day past due status to placement on nonaccrual (and charge off) at 180 days past due.

At September 30, 2013, approximately \$52.7 billion, or 98.3%, of our total loans are current. At September 30, 2013, total past due loans and nonperforming loans of \$919 million represent approximately 1.7% of total loans.

The following aging analysis as of September 30, 2013, December 31, 2012, and September 30, 2012, of past due and current loans provides further information regarding Key s credit exposure.

September 30, 2013		Day		Day		Gr Day		lonperfor		D gonp		g Cre	dit	Total
in millions	Current	Ι	Due	D	Due	Ι	Due	Loan	s	I	Loans	Impa	ired	Loans
LOAN TYPE	¢ 04 161	¢	33	¢	0	\$	12	<u> </u>	02	¢	156			¢ 04 217
Commercial, financial and agricultural Commercial real estate:	\$ 24,161	\$	33	\$	9	\$	12	\$ 1	02	\$	150			\$ 24,317
	7 420		22		2		21		50		112	¢	2	7 5 4 4
Commercial mortgage	7,429		22		2		31		58		113	\$	2	7,544
Construction	1,038		3						17		20			1,058
Total commercial real estate loans	8,467		25		2		31		75		133		2	8,602
Commercial lease financing	4,472		41		7		8		22		78			4,550
Total commercial loans	\$ 37,100	\$	99	\$	18	\$	51	\$ 1	99	\$	367	\$	2	\$ 37,469
Real estate residential mortgage	\$ 2,045	\$	22	\$	9	\$	10	\$	98	\$	139	\$	14	\$ 2,198
Home equity:														
Key Community Bank	9,994		50		29		12	1	98		289		2	10,285
Other	327		8		3		2		13		26			353
Total home equity loans	10,321		58		32		14	2	211		315		2	10,638
Consumer other Key Community Bank	1,419		8		5		6		2		21			1,440
Credit cards	675		7		4		8		4		23			698
Consumer other:														
Marine	1,034		17		6		1		25		49			1,083
Other	66		2		1				2		5			71
Total consumer other	1,100		19		7		1		27		54			1,154
Total consumer loans	\$ 15,560	\$	114	\$	57	\$	39	\$ 3	342	\$	552	\$	16	\$ 16,128
Total loans	\$ 52,660	\$	213	\$	75	\$	90	\$ 5	541	\$	919	\$	18	\$ 53,597

December 31, 2012			0-59 vs Past		)-89 s Past	Gr	) and eater ys Pas <b>l</b>	lonpe	erformin	1	otal Past Due and performin	Purchas g Credi		Total
in millions	Current	I	Due	D	lue	Ι	Due	Lo	ans <sup>(a)</sup>		Loans	Impair	ed	Loans
LOAN TYPE														
Commercial, financial and agricultural	\$ 23,030	\$	56	\$	34	\$	22	\$	99	\$	211	\$	1	\$ 23,242
Commercial real estate:														
Commercial mortgage	7,556		21		11		9		120		161		3	7,720
Construction	943		1		2		1		56		60			1,003
Total commercial real estate loans	8,499		22		13		10		176		221		3	8,723
Commercial lease financing	4,772		88		31		8		16		143			4,915
Total commercial loans	\$ 36,301	\$	166	\$	78	\$	40	\$	291	\$	575	\$	4	\$ 36,880

Real estate residential mortgage Home equity:	\$ 2,023	\$ 16	\$ 10	\$ 6\$	103 \$	135 \$	16 \$ 2,174
Key Community Bank	9,506	54	26	17	210	307	3 9,816
Other	387	9	2	2	21	36	423
Total home equity loans	9,893	63	30	19	231	343	3 10,239
Consumer other Key Community Bank	1,325	9	4	8	2	24	1,349
Credit cards	706	7	4		11	23	729
Consumer other:							
Marine	1,288	23	9	4	34	70	1,358
Other	87	2	1	1	2	6	93
Total consumer other	1,375	25	10	5	36	76	1,451
Total consumer loans	\$ 15,322	\$ 120	\$ 60	\$ 38 \$	383 \$	601 \$	19 \$15,942
Total loans	\$ 51,623	\$ 286	\$ 138	\$ 78 \$	674 \$	1,176 \$	23 \$ 52,822

(a) Includes \$72 million of performing secured loans that were discharged through Chapter 7 bankruptcy and not formally re-affirmed as addressed in updated regulatory guidance issued in the third quarter of 2012. Such loans have been designated as nonperforming and TDRs.

September 30, 2012			0-59		0-89	Gr	and eater	_			otal Past Due and		hased	
in millions	Current		ys Past Due		/s Past Due		's Past Due		rformid ans <sup>(a)</sup>		erformin Loans		edit aired	Total Loans
LOAN TYPE	Current		Due	,	Jue	1	Jue	LU	ans 🖓		LUans	mp	ancu	Loans
Commercial, financial and agricultural	\$ 21,766	\$	46	\$	19	\$	15	\$	132	\$	212	\$	1	\$ 21,979
Commercial real estate:	¢ 21,700	Ψ	10	Ψ	17	Ψ	10	Ψ	102	Ψ	212	Ψ	1	ψ <b>2</b> 1, <i>9</i> 7 <i>9</i>
Commercial mortgage	7,344		19		3		26		134		182		3	7,529
Construction	993		5		3		13		53		74			1,067
Total commercial real estate loans	8,337		24		6		39		187		256		3	8,596
Commercial lease financing	4,881		48		11		2		18		79			4,960
č														
Total commercial loans	\$ 34,984	\$	118	\$	36	\$	56	\$	337	\$	547	\$	4	\$ 35,535
	,													,
Real estate residential mortgage	\$ 1,997	\$	22	\$	13	\$	6	\$	83	\$	124	\$	17	\$ 2,138
Home equity:														
Key Community Bank	9,492		57		30		15		171		273		3	9,768
Other	374		9		5		3		18		35			409
Total home equity loans	9,866		66		35		18		189		308		3	10,177
Consumer other Key Community Bank	1,290		9		4		6		3		22		1	1,313
Credit cards	692		6		4				8		18			710
Consumer other:	1 277		29		0		n		31		71			1 4 4 9
Marine Other	1,377 92		29		9 1		2		2		6			1,448 98
Ouler	92		2		1		1		2		0			98
Total consumer other	1,469		31		10		3		33		77			1,546
Total consumer other	1,409		51		10		3		55		11			1,340
Total consumer loops	¢ 15 214	¢	124	¢	66	¢	22	¢	216	¢	540	¢	21	¢ 15 001
Total consumer loans	\$ 15,314	\$	134	\$	66	\$	33	\$	316	\$	549	\$	21	\$ 15,884
Total loans	\$ 50,298	\$	252	\$	102	\$	89	\$	653	\$	1,096	\$	25	\$ 51,419
	. ,										,			

(a) Includes \$38 million of performing secured loans that were discharged through Chapter 7 bankruptcy and not formally re-affirmed as addressed in updated regulatory guidance issued in the third quarter of 2012. Such loans have been designated as nonperforming and TDRs.

The prevalent risk characteristic for both commercial and consumer loans is the risk of loss arising from an obligor s inability or failure to meet contractual payment or performance terms. Evaluation of this risk is stratified and monitored by the assigned loan risk rating grades for the commercial loan portfolios and the regulatory risk ratings assigned for the consumer loan portfolios. This risk rating stratification assists in the determination of the ALLL. Loan grades are assigned at the time of origination, verified by credit risk management, and periodically reevaluated thereafter.

Most extensions of credit are subject to loan grading or scoring. This risk rating methodology blends our judgment with quantitative modeling. Commercial loans generally are assigned two internal risk ratings. The first rating reflects the probability that the borrower will default on an obligation; the second rating reflects expected recovery rates on the credit facility. Default probability is determined based on, among other factors, the financial strength of the borrower, an assessment of the borrower s management, the borrower s competitive position within its industry sector, and our view of industry risk within the context of the general economic outlook. Types of exposure, transaction structure, and collateral, including credit risk mitigants, affect the expected recovery assessment.

Credit quality indicators for loans are updated on an ongoing basis. Bond rating classifications are indicative of the credit quality of our commercial loan portfolios and are determined by converting our internally assigned risk rating grades to bond rating categories. Payment activity and the regulatory classifications of pass and substandard are indicators of the credit quality of our consumer loan portfolios.

Credit quality indicators for our commercial and consumer loan portfolios, excluding \$18 million of PCI loans at September 30, 2013, based on bond rating, regulatory classification and payment activity as of September 30, 2013, and 2012 are as follows:

#### **Commercial Credit Exposure**

### Credit Risk Profile by Creditworthiness Category<sup>(a)</sup>

#### September 30,

in millions

		Com	mercial,	finan	cial and													
			agricu	ıltura	1	R	E Co	ommercial	1	RE Co	onstructio	on (	Commer	cial Lease		Тс	tal	
RATI	NG (b) (c)	2	013	2	2012	2	013	2012		2013	2012		2013	2012	2	013	2	2012
AAA	AA	\$	292	\$	166			\$ 1	\$	5 1	\$	1 \$	6 454	\$ 465	\$	747	\$	633
А			774		755	\$	73	63		1		1	866	1,107		1,714		1,926
BBB	BB	2	21,837	1	19,229	(	6,867	6,137		879	75	9	3,021	3,087	32	2,604	2	9,212
В			487		940		294	585		26	3	8	133	188		940		1,751
CCC	С		927		888		308	740		151	26	8	76	113		1,462		2,009
Total		\$ 2	24,317	\$ 2	21,978	\$7	7,542	\$ 7,526	\$	1,058	\$ 1,06	7 \$	6 4,550	\$ 4,960	\$ 3'	7,467	\$3	5,531

(a) Credit quality indicators are updated on an ongoing basis and reflect credit quality information as of the dates indicated.

(b) Our bond rating to internal loan grade conversion system is as follows: AAA - AA = 1, A = 2, BBB - BB = 3 - 13, B = 14 - 16, and CCC - C = 17 - 20.

(c) Our internal loan grade to regulatory-defined classification is as follows: Pass = 1-16, Special Mention = 17, Substandard = 18, Doubtful = 19, and Loss = 20.

#### **Consumer Credit Exposure**

#### Credit Risk Profile by Regulatory Classifications (a) (b)

September 30,	
in millions <b>GRADE</b>	Residential Prime 2013 2012
Pass	\$ 12,487 \$ 11,999
Substandard	333 296
Total	<b>\$ 12,820</b> \$ 12,295

## Credit Risk Profile Based on Payment Activity (a) (b)

September 30,	Con	sumer	Key (	Communi	ty							
		Ba	ank		Credit	t cards	Consumer	Marine	Consumer	Other	То	tal
in millions		2013		2012	2013	2012	2013	2012	2013	2012	2013	2012
Performing	\$	1,438	\$	1,309	\$ 694	\$ 702	\$ 1,058	\$ 1,417	\$69	\$ 96	\$ 3,259	\$ 3,524
Nonperforming		2		3	4	8	25	31	2	2	33	44

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Total	\$ 1,440	\$ 1,312	\$ 698	\$710	\$ 1,083	\$ 1,448	<b>\$ 71</b>	\$ 98	\$ 3,292	\$ 3,568

- (a) Credit quality indicators are updated on an ongoing basis and reflect credit quality information as of the dates indicated.
- (b) Our past due payment activity to regulatory classification conversion is as follows: pass = less than 90 days; and substandard = 90 days and greater plus nonperforming loans. Beginning in the second quarter of 2012, any second lien home equity loan with an associated first lien that is 120 days or more past due or in foreclosure or for which the first mortgage delinquency timeframe is unknown, is reported as a nonperforming loan in accordance with regulatory guidance issued in January 2012.

We determine the appropriate level of the ALLL on at least a quarterly basis. The methodology is described in Note 1 (Summary of Significant Accounting Policies) under the heading Allowance for Loan and Lease Losses on page 120 of our 2012 Form 10-K. We apply expected loss rates to existing loans with similar risk characteristics as noted in the credit quality indicator table above and exercise judgment to assess the impact of factors such as changes in economic conditions, changes in credit policies or underwriting standards, and changes in the level of credit risk associated with specific industries and markets.

For all commercial and consumer loan TDRs, regardless of size, as well as impaired commercial loans with an outstanding balance greater than \$2.5 million, we conduct further analysis to determine the probable loss content and assign a specific allowance to the loan if deemed appropriate. We estimate the extent of impairment by comparing the recorded investment of the loan with the estimated present value of its future cash flows, the fair value of its underlying collateral, or the loan s observable market price. A specific allowance also may be assigned even when sources of repayment appear sufficient if we remain uncertain about whether the loan will be repaid in full. On at least a quarterly basis, we evaluate the appropriateness of our loss estimation methods to reduce differences between estimated incurred losses and actual losses. The ALLL at September 30, 2013, represents our best estimate of the probable credit losses inherent in the loan portfolio at that date.

Although quantitative modeling factors such as default probability and expected recovery rates are constantly changing as the financial strength of the borrower and overall economic conditions change, there have been no changes to the accounting policies or methodology we used to estimate the ALLL.

Commercial loans generally are charged off in full or charged down to the fair value of the underlying collateral when the borrower s payment is 180 days past due. Home equity and residential mortgage loans generally are charged down to the fair value of the underlying collateral when payment is 180 days past due. Credit card loans are charged off when payments are 180 days past due. All other consumer loans are charged off when payments are 120 days past due.

At September 30, 2013, the ALLL was \$868 million, or 1.62% of loans, compared to \$888 million, or 1.73% of loans, at September 30, 2012. At September 30, 2013, the ALLL was 160.4% of nonperforming loans, compared to 136.0% at September 30, 2012.

A summary of the allowance for loan and lease losses for the periods indicated is presented in the table below:

in millions	nonths en 2013	ptember <mark>N</mark> 2012	nonths end 2013	led Se	ptember 30, 2012
Balance at beginning of period continuing operations	\$ 876	\$ 888	\$ 888	\$	1,004
Charge-offs	(78)	(141)	(242)		(404)
Recoveries	41	32	111		117
Net loans and leases charged off	(37)	(109)	(131)		(287)
Provision for loan and lease losses from continuing operations	28	109	111		172
Foreign currency translation adjustment	1				(1)
Balance at end of period continuing operations	\$ 868	\$ 888	\$ 868	\$	888

The changes in the ALLL by loan category for the periods indicated are as follows:

	Decemi		<b>D</b> · ·	<b>C1</b> 69	р .	September 30,
in millions	201		Provision	Charge-offs	Recoveries	2013
Commercial, financial and agricultural	\$	327	\$ 57	\$ (44)		•
Real estate commercial mortgage		198	(28)	(18)	20	172
Real estate construction		41	(17)	(2)	14	36
Commercial lease financing		55	24	(25)	10	64
Total commercial loans		621	36	(89)	74	642
Real estate residential mortgage		30	17	(13)	1	35
Home equity:						
Key Community Bank		105	19	(50)	8	82
Other		25		(16)	5	14
Total home equity loans		130	19	(66)	13	96
Consumer other Key Community Bank		38	8	(24)	5	27
Credit cards		26	30	(25)	3	34
Consumer other:						
Marine		39	1	(22)	13	31
Other		4		(3)	2	3
Total consumer other:		43	1	(25)	15	34
Total consumer loans		267	75	(153)	37	226

Total ALLL continuing operations	888	111	(242)	111	868
Discontinued operations	55	11	(42)	14	38
Total ALLL including discontinued operations	\$ 943 <b>\$</b>	122 \$	(284) \$	125 \$	906

	nber 31,	<b>n</b>		<b>CI</b> 66	n		September 30,
in millions	011	Provisio \$		Charge-offs \$ (65)		overies	2012
Commercial, financial and agricultural	\$ 334	\$	9	+ (**		40	\$ 318
Real estate commercial mortgage	272			(69		18	221
Real estate construction	63	(1	0)	(19		3	47
Commercial lease financing	78	(1	0)	(20)	)	18	66
Total commercial loans	747	(	(1)	(173	)	79	652
Real estate residential mortgage	37		5	(19	)	2	25
Home equity:							
Key Community Bank	103	9	2	(113	)	7	89
Other	29	1	4	(23	)	4	24
Total home equity loans	132	10	6	(136	)	11	113
Consumer other Key Community Bank	41	1	5	(29)	)	5	32
Credit cards		2	7	(2	)		25
Consumer other:							
Marine	46	1	4	(41	)	18	37
Other	1		5	(4	)	2	4
Total consumer other:	47	1	9	(45	)	20	41
Total consumer loans	257	17	2	(231)	)	38	236
Total ALLL continuing operations	1,004	17	'1 <sup>(a)</sup>	(404	)	117	888
Discontinued operations	104		4	(56	)	13	65
· ·							
Total ALLL including discontinued operations	\$ 1,108	\$ 17	5	\$ (460	) \$	130	\$ 953

(a) Includes \$1 million of foreign currency translation adjustment.

Our ALLL decreased by \$20 million, or 2%, since the third quarter of 2012. This contraction was associated with the improvement in credit quality of our loan portfolios. The quality of new loan originations and decreasing NPLs and net charge-offs has resulted in a reduction in our general allowance. Our general allowance encompasses the application of expected loss rates to our existing loans with similar risk characteristics, an assessment of factors such as changes in economic conditions and changes in credit policies or underwriting standards. Our delinquency trends have declined during 2012 and thus far in 2013 due to a modest level of loan growth, relatively stable conditions in the economic environment, and continued run off in our exit loan portfolio and reflects our effort to maintain a moderate enterprise risk tolerance.

For continuing operations, the loans outstanding individually evaluated for impairment totaled \$411 million, with a corresponding allowance of \$47 million at September 30, 2013. Loans outstanding collectively evaluated for impairment totaled \$53.2 billion, with a corresponding allowance of \$820 million at September 30, 2013. At September 30, 2013, PCI loans evaluated for impairment totaled \$18 million, with a corresponding allowance of \$1 million. There was no provision for loan and lease losses on these PCI loans during the quarter ended September 30, 2013.

A breakdown of the individual and collective ALLL and the corresponding loan balances as of September 30, 2013, follows:

September 30, 2013	Individua		owance ctively uated		nased	l	Outstan zidually	ding Collectively Evaluated	Purc	chased
	Evaluated	•		Cre			ated for		Cı	redit
in millions	Impairme			Impa	ired	Loans		Impairmen	t Imp	aired
Commercial, financial and agricultural	\$ 17	\$	353	-		\$ 24,317	\$ 108	\$ 24,209		
Commercial real estate:										
Commercial mortgage	1		171			7,544	46	7,496	\$	2
Construction			36			1,058	44	1,014		
Total commercial real estate loans	1		207			8,602	90	8,510		2
Commercial lease financing			64			4,550		4,550		
Total commercial loans	18		624			37,469	198	37,269		2
Real estate residential mortgage	6		28	\$	1	2,198	36	2,148		14
Home equity:										
Key Community Bank	10		72			10,285	102	10,181		2
Other	2		12			353	13	340		
Total home equity loans	12		84			10,638	115	10,521		2
Consumer other Key Community Bank			27			1,440	3	1,437		
Credit cards	1		33			698	6	692		
Consumer other:										
Marine	10		21			1,083	52	1,031		
Other			3			71	1	70		
Total consumer other	10		24			1,154	53	1,101		
Total consumer loans	29		196		1	16,128	213	15,899		16
Total ALLL continuing operations Discontinued operations	47		820 37		1	53,597 4,738 <sup>(a)</sup>	411 11	53,168 4,727		18
Total ALLL including discontinued operations	\$ 48	\$	857	\$	1	\$ 58,335	\$ 422	\$ 57,895		18

(a) Amount includes \$2.3 billion of loans carried at fair value that are excluded from ALLL consideration.A breakdown of the individual and collective ALLL and the corresponding loan balances as of December 31, 2012, follows:

	Allowance				Outstanding				
D 1 21 2012	IndividualQollectively EvaluatedEvaluated Purchased			•	y Collectively				
December 31, 2012	EvaluatedEv	valuated Purcha	asea	Evaluated	Evaluated	Purchased			
	for	for Crea	lit	for	for	Credit			
in millions	Impairme <b>ht</b> n	pairment Impai	red Loans	Impairmen	t Impairment	Impaired			
Commercial, financial and agricultural	\$12 \$	314	\$ 23,242	\$ 65	\$ 23,176	\$ 1			
Commercial real estate:									
Commercial mortgage	1	198	7,720	96	7,621	3			

Construction		41		1,003	48	955	
Total commercial real estate loans	1	239		8,723	144	8,576	3
Commercial lease financing		55		4,915		4,915	
Total commercial loans	13	608		36,880	209	36,667	4
Real estate residential mortgage	1	29	\$ 1	2,174	38	2,120	16
Home equity:							
Key Community Bank	11	94		9,816	87	9,726	3
Other	1	24		423	12	411	
Total home equity loans	12	118		10,239	99	10,137	3
Consumer other Key Community Bank	2	36		1,349	2	1,347	5
Credit cards	_	26		729	2	727	
Consumer other:							
Marine	7	32		1,358	60	1,298	
Other		3		93	1	92	
		-					
Total consumer other	7	35		1,451	61	1,390	
Total consumer other	/	55		1,451	01	1,390	
	22	044	1	15.040	202	15 701	10
Total consumer loans	22	244	1	15,942	202	15,721	19
Total ALLL continuing operations	35	852	1	52,822	411	52,388	23
Discontinued operations		55		5,201 <sup>(a)</sup>	3	5,198	
Total ALLL including discontinued operations	\$ 35	\$ 907	\$ 1	\$ 58,023	\$ 414	\$ 57,586	\$ 23

(a) Amount includes \$2.5 billion of loans carried at fair value that are excluded from ALLL consideration.

A breakdown of the individual and collective ALLL and the corresponding loan balances as of September 30, 2012, follows:

	Allowance					Outstanding								
	Individua							Collectively						
September 30, 2012				Purchased			idually	Evaluated						
in millions	for ti	fo		Credit	T		ated for			edit				
	Impairme	•		-	Loans	1mpa \$	92	Impairment	•					
Commercial, financial and agricultural Commercial real estate:	\$12	\$	306		\$ 21,979	\$	92	\$ 21,886	\$	1				
	7		014		7.500		120	7 200		2				
Commercial mortgage	7		214		7,529		138	7,388		3				
Construction			47		1,067		42	1,025						
Total commercial real estate loans	7		261		8,596		180	8,413		3				
Commercial lease financing			66		4,960			4,960						
Total commercial loans	19		633		35,535		272	35,259		4				
Real estate residential mortgage	1		24		2,138		18	2,103		17				
Home equity:														
Key Community Bank	10		79		9,768		65	9,700		3				
Other	1		23		409		10	399						
Total home equity loans	11		102		10,177		75	10,099		3				
Consumer other Key Community Bank	1		31		1,313		2	1,310		1				
Credit cards			25		710			710						
Consumer other:														
Marine	7		30		1,448		60	1,388						
Other			4		98		1	97						
Total consumer other	7		34		1,546		61	1,485						
Total consumer loans	20		216		15,884		156	15,707		21				
Total ALLL continuing operations	39		849		51,419		428	50,966		25				
Discontinued operations			65		5,328 <sup>(a)</sup>		3	5,325						
L					- ,			- ,						
Total ALLL including discontinued operations	\$ 39	\$	914		\$ 56,747	\$	431	\$ 56,291	\$	25				

(a) Amount includes \$2.6 billion of loans carried at fair value that are excluded from ALLL considerations. The liability for credit losses inherent in lending-related unfunded commitments, such as letters of credit and unfunded loan commitments, is included in accrued expense and other liabilities on the balance sheet. We establish the amount of this reserve by considering both historical trends and current market conditions quarterly, or more often if deemed necessary. Our liability for credit losses on lending-related commitments has decreased by \$3 million since the third quarter of 2012 to \$40 million at September 30, 2013. When combined with our ALLL, our total allowance for credit losses represented 1.69% of loans at September 30, 2013, compared to 1.81% at September 30, 2012.

Changes in the liability for credit losses on unfunded lending-related commitments are summarized as follows:

	Three mo	onths end	led Sep	temb <b>èr</b> i	<b>80,</b> mo	nths end	led Sep	tember 30
in millions	20	13	20	)12	20	013	2	012
Balance at beginning of period	\$	37	\$	51	\$	29	\$	45

Provision (credit) for losses on lending-related commitments	3	(8)	11	(2)
Balance at end of period	\$ 40	\$ 43	\$ 40	\$ 43

#### 5. Fair Value Measurements

#### **Fair Value Determination**

As defined in the applicable accounting guidance, fair value is the price to sell an asset or transfer a liability in an orderly transaction between market participants in our principal market. We have established and documented our process for determining the fair values of our assets and liabilities, where applicable. Fair value is based on quoted market prices, when available, for identical or similar assets or liabilities. In the absence of quoted market prices, we determine the fair value of our assets and liabilities using valuation models or third-party pricing services. Both of these approaches rely on market-based parameters, when available, such as interest rate yield curves, option volatilities, and credit spreads, or unobservable inputs. Unobservable inputs may be based on our judgment, assumptions, and estimates related to credit quality, liquidity, interest rates, and other relevant inputs.

Valuation adjustments, such as those pertaining to counterparty and our own credit quality and liquidity, may be necessary to ensure that assets and liabilities are recorded at fair value. Credit valuation adjustments are made when market pricing does not accurately reflect the counterparty s or our own credit quality. We make liquidity valuation adjustments to the fair value of certain assets to reflect the uncertainty in the pricing and trading of the instruments when we are unable to observe recent market transactions for identical or similar instruments. Liquidity valuation adjustments are based on the following factors:

the amount of time since the last relevant valuation;

whether there is an actual trade or relevant external quote available at the measurement date; and

volatility associated with the primary pricing components. We ensure that our fair value measurements are accurate and appropriate by relying upon various controls, including:

an independent review and approval of valuation models and assumptions;

recurring detailed reviews of profit and loss; and

a validation of valuation model components against benchmark data and similar products, where possible.

We recognize transfers between levels of the fair value hierarchy at the end of the reporting period. Quarterly, we review any changes to our valuation methodologies to ensure they are appropriate and justified, and refine our valuation methodologies if more market-based data becomes available. The Fair Value Committee, which is governed by ALCO, oversees the valuation process for all lines of business and support areas, as applicable. Various Working Groups that report to the Fair Value Committee analyze and approve the valuation methodologies used to fair value assets and liabilities managed within specific areas. The Working Groups are discussed in more detail in the qualitative disclosures within this footnote and in Note 11 ( Acquisitions and Discontinued Operations ). Formal documentation of the fair valuation methodologies is prepared by the lines of business and support areas as appropriate. The documentation details the asset or liability class and related general ledger accounts, valuation techniques, fair value hierarchy level, market participants, accounting methods, valuation methodology, group responsible for valuations, and valuation inputs.

Additional information regarding our accounting policies for determining fair value is provided in Note 1 ( Summary of Significant Accounting Policies ) under the heading Fair Value Measurements on page 122 of our 2012 Form 10-K.

#### **Qualitative Disclosures of Valuation Techniques**

*Loans*. Most loans recorded as trading account assets are valued based on market spreads for similar assets since they are actively traded. Therefore, these loans are classified as Level 2 because the fair value recorded is based on observable market data for similar assets.

Securities (trading and available for sale). We own several types of securities, requiring a range of valuation methods:

Securities are classified as Level 1 when quoted market prices are available in an active market for the identical securities. Level 1 instruments include exchange-traded equity securities.

Securities are classified as Level 2 if quoted prices for identical securities are not available, and fair value is determined using pricing models (either by a third-party pricing service or internally) or quoted prices of similar securities. These instruments include municipal bonds; bonds backed by the U.S. government; corporate bonds; certain mortgage-backed securities; securities issued by the U.S. Treasury; money markets; and certain agency and corporate CMOs. Inputs to the pricing models include actual trade data (i.e., spreads, credit ratings, and interest rates) for comparable assets, spread tables, matrices, high-grade scales, option-adjusted spreads, and standard inputs, such as yields, benchmark securities, bids, and offers.

Securities are classified as Level 3 when there is limited activity in the market for a particular instrument. In such cases, we use internal models based on certain assumptions to determine fair value. Level 3 instruments consist of certain commercial mortgage-backed securities. Our Real Estate Capital line of business is responsible for the valuation process for these commercial mortgage-backed securities, which is conducted on a quarterly basis. The methodology incorporates a loan-by-loan credit review in combination with discounting the risk-adjusted bond cash flows. A detailed credit review of the underlying loans involves a screening process using a multitude of filters to identify the highest risk loans associated with these commercial mortgage-backed securities. Each of the highest risk loans identified is re-underwritten and loan specific defaults and recoveries are assigned. A matrix approach is used to assign an expected default and recovery percentage for the loans that are not individually re-underwritten. Bond classes will then be run through a discounted cash flow analysis, taking into account the expected default and recovery percentages as well as discount rates developed by our Finance area. Inputs for the Level 3 internal models include expected cash flows from the underlying loans, which take into account expected default and recovery percentages, market research, and discount rates commensurate with current market conditions. Changes in the credit quality of the underlying loans or market discount rate would positively impact the bond value. A decrease in the underlying loan credit quality or increase in the market discount rate would negatively impact the bond value.

The fair values of our Level 2 securities available for sale are determined by a third-party pricing service. The valuations provided by the third-party pricing service are based on observable market inputs, which include benchmark yields, reported trades, issuer spreads, benchmark securities, bids, offers, and reference data obtained from market research publications. Inputs used by the third-party pricing service in valuing CMOs and other mortgage-backed securities also include new issue data, monthly payment information, whole loan collateral performance, and

To Be Announced prices. In valuations of state and political subdivisions securities, inputs used by the third-party pricing service also include material event notices.

On a monthly basis, we validate the pricing methodologies utilized by our third-party pricing service to ensure the fair value determination is consistent with the applicable accounting guidance and that our assets are properly classified in the fair value hierarchy. To perform this validation, we:

review documentation received from our third-party pricing service regarding the inputs used in their valuations and determine a level assessment for each category of securities;

substantiate actual inputs used for a sample of securities by comparing the actual inputs used by our third-party pricing service to comparable inputs for similar securities; and

substantiate the fair values determined for a sample of securities by comparing the fair values provided by our third-party pricing service to prices from other independent sources for the same and similar securities. We analyze variances and conduct additional research with our third-party pricing service and take appropriate steps based on our findings.

*Private equity and mezzanine investments*. Private equity and mezzanine investments consist of investments in debt and equity securities through our Real Estate Capital line of business. They include direct investments made in specific properties, as well as indirect investments made in funds that pool assets of many investors to invest in properties. There is no active market for these investments, so we employ other valuation methods.

Private equity and mezzanine investments are classified as Level 3 assets since our judgment significantly influences the determination of fair value. Our Fund Management, Asset Management, and Accounting groups are responsible for reviewing the valuation models and determining the fair value of these investments on a quarterly basis. Direct investments in properties are initially valued based upon the transaction price. This amount is then adjusted to fair value based on current market conditions using the discounted cash flow method based on the expected investment exit date. The fair values of the assets are reviewed and adjusted quarterly. Periodically, a third-party appraisal is obtained for the

investment to validate the specific inputs for determining fair value.

Inputs used in calculating future cash flows include the cost of build-out, future selling prices, current market outlook, and operating performance of the investment. Investment income and expense assumptions are based on market inputs, such as rental/leasing rates and vacancy rates for the geographic- and property type-specific markets. For investments under construction, investment income and expense assumptions are determined using expected future build-out costs and anticipated future rental prices based on current market conditions, discount rates, holding period, the terminal cap rate and sales commissions paid in the terminal cap year. For investments that are in lease-up or are fully leased, income and expense assumptions are based on the current geographic market lease rates, underwritten expenses, market lease terms, and historical vacancy rates. Asset Management validates these inputs on a quarterly basis through the use of industry publications, third-party broker opinions, and comparable property sales, where applicable. Changes in the significant inputs (rental/leasing rates, vacancy rates, valuation capitalization rate, discount rate, and terminal cap rate) would significantly affect the fair value measurement. Increases in rental/leasing rates would increase fair value.

Indirect investments are valued using a methodology that is consistent with accounting guidance that allows us to use statements from the investment manager to calculate net asset value per share. A primary input used in estimating fair value is the most recent value of the capital accounts as reported by the general partners of the funds in which we invest. The calculation to determine the investment s fair value is based on our percentage ownership in the fund multiplied by the net asset value of the fund, as provided by the fund manager.

Investments in real estate private equity funds are included within private equity and mezzanine investments. The main purpose of these funds is to acquire a portfolio of real estate investments that provides attractive risk-adjusted returns and current income for investors. Certain of these investments do not have readily determinable fair values and represent our ownership interest in an entity that follows measurement principles under investment company accounting. The following table presents the fair value of our indirect investments and related unfunded commitments at September 30, 2013:

#### September 30, 2013

in millions	Fair Value	Unfunded Commitment		
INVESTMENT TYPE				
Passive funds <sup>(a)</sup>	\$ 13	\$	1	
Co-managed funds <sup>(b)</sup>	15			
Total	\$ 28	\$	1	

- (a) We invest in passive funds, which are multi-investor private equity funds. These investments can never be redeemed. Instead, distributions are received through the liquidation of the underlying investments in the funds. Some funds have no restrictions on sale, while others require investors to remain in the fund until maturity. The funds will be liquidated over a period of one to seven years.
- (b) We are a manager or co-manager of these funds. These investments can never be redeemed. Instead, distributions are received through the liquidation of the underlying investments in the funds. In addition, we receive management fees. We can sell or transfer our interest in any of these funds with the written consent of a majority of the fund s investors. In one instance, the other co-manager of the fund must consent to the sale or transfer of our interest in the fund. The funds will mature over a period of two to five years.

*Principal investments*. Principal investments consist of investments in equity and debt instruments made by our principal investing entities. They include direct investments (investments made in a particular company), as well as indirect investments (investments made through funds that include other investors).

Each investment is adjusted to fair value with any net realized or unrealized gain/loss recorded in the current period s earnings. This process is a coordinated and documented effort by the Principal Investing Entities Deal Team (comprised of individuals from one of the independent investment managers who oversee these instruments), members of the Key Principal Partners (KPP) finance and accounting staff, and the Investment Committee (comprised of individuals from Key and one of the independent investment managers). This process involves an in-depth review of the condition of each investment depending on the type of investment.

Our direct investments include investments in debt and equity instruments of both private and public companies. When quoted prices are available in an active market for the identical direct investment, we use the quoted prices in the valuation process, and the related investments are classified as Level 1 assets. However, in most cases, quoted market prices are not available for our direct investments, and we must perform

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valuations using other methods. These direct investment valuations are an in-depth analysis of the condition of each investment and are based on the unique facts and circumstances related to each individual investment. There is a certain amount of subjectivity surrounding the valuation of these

investments due to the combination of quantitative and qualitative factors that are used in the valuation models. Therefore, these direct investments are classified as Level 3 assets. The specific inputs used in the valuations of each type of direct investment are described below.

Interest-bearing securities (i.e., loans) are valued on a quarterly basis. Valuation adjustments are determined by the Principal Investing Entities Deal Team and are subject to approval by the Investment Committee. Valuations of debt instruments are based on the Principal Investing Entities Deal Team s knowledge of the current financial status of the subject company, which is regularly monitored throughout the term of the investment. Significant unobservable inputs used in the valuations of these investments include the company s payment history, adequacy of cash flows from operations, and current operating results, including market multiples, and historical and forecast earnings before interest, taxation, depreciation, and amortization. Inputs can also include the seniority of the debt, the nature of any pledged collateral, the extent to which the security interest is perfected and the net liquidation value of collateral.

Valuations of equity instruments of private companies, which are prepared on a quarterly basis, are based on current market conditions and the current financial status of each company. A valuation analysis is performed to value each investment that is reviewed by the Principal Investing Entities Deal Team Member as well as reviewed and approved by the Chief Administrative Officer of one of the independent investment managers. Significant unobservable inputs used in these valuations include adequacy of the company s cash flows from operations, any significant change in the company s performance since the prior valuation, and any significant equity issuances by the company. Equity instruments of public companies are valued using quoted prices in an active market for the identical security. If the instrument is restricted, the fair value is determined considering the number of shares traded daily, the number of the company s total restricted shares, and price volatility.

Our indirect investments are classified as Level 3 assets since our significant inputs are not observable in the marketplace. Indirect investments include primary and secondary investments in private equity funds engaged mainly in venture- and growth-oriented investing. These investments do not have readily determinable fair values. Indirect investments are valued using a methodology that is consistent with accounting guidance that allows us to estimate fair value based upon net asset value per share (or its equivalent, such as member units or an ownership interest in partners capital to which a proportionate share of net assets is attributed). The significant unobservable input used in estimating fair value is primarily the most recent value of the capital accounts as reported by the general partners of the funds in which we invest.

For indirect investments, management makes adjustments as deemed appropriate to the net asset value and only if it is determined that the net asset value does not properly reflect fair value. In determining the need for an adjustment to net asset value, management performs an analysis of the private equity funds based on the independent fund manager s valuations as well as management s own judgment. Significant unobservable inputs used in these analyses include current fund financial information provided by the fund manager, an estimate of future proceeds expected to be received on the investment, and market multiples. Management also considers whether the independent fund manager adequately marks down an impaired investment, maintains financial statements in accordance with GAAP, or follows a practice of holding all investments at cost.

The fair value of our indirect investments and related unfunded commitments at September 30, 2013, was \$417 million and \$83 million, respectively. Our indirect investments consist of buyout, venture capital, and fund of funds. These investments can never be redeemed. Instead, distributions are received through the liquidation of the underlying investments of the fund. An investment in any one of these funds can be sold only with the approval of the fund s general partners. We estimate that the underlying investments of the funds will be liquidated over a period of one to nine years.

*Derivatives*. Exchange-traded derivatives are valued using quoted prices and, therefore, are classified as Level 1 instruments. However, only a few types of derivatives are exchange-traded. The majority of our derivative positions are valued using internally developed models based on market convention that use observable market inputs, such as interest rate curves, yield curves, LIBOR and Overnight Index Swap (OIS) discount rates and curves, index pricing curves, foreign currency curves, and volatility surfaces (a three-dimensional graph of implied volatility against strike price and maturity). These derivative contracts, which are classified as Level 2 instruments, include interest rate swaps, certain options, cross currency swaps, and credit default swaps.

In addition, we have several customized derivative instruments and risk participations that are classified as Level 3 instruments. These derivative positions are valued using internally developed models, with inputs consisting of available market data, such as bond spreads and asset values, as well as unobservable internally-derived assumptions, such as loss probabilities and internal risk ratings of customers. These derivatives are priced monthly by our Market Risk Management group using a credit valuation adjustment methodology. Swap details with the customer and our related participation

percentage, if applicable, are obtained from our derivatives accounting system, which is the system of record. Applicable customer rating information is obtained from the particular loan system and represents an unobservable input to this valuation process. Using these various inputs, a valuation of these Level 3 derivatives is performed using a model that was acquired from a third party. In summary, the fair value represents an estimate of the amount that the risk participation counterparty would need to pay/receive as of the measurement date based on the probability of customer default on the swap transaction and the fair value of the underlying customer swap. Therefore, a higher loss probability and a lower credit rating would negatively affect the fair value of the risk participations and a lower loss probability and higher credit rating would positively affect the fair value of the risk participations.

Market convention implies a credit rating of AA equivalent in the pricing of derivative contracts, which assumes all counterparties have the same creditworthiness. To reflect the actual exposure on our derivative contracts related to both counterparty and our own creditworthiness, we record a fair value adjustment in the form of a default reserve. The credit component is determined by individual counterparty based on the probability of default, and considers master netting and collateral agreements. The default reserve is classified as Level 3. Our Market Risk Management group is responsible for the valuation policies and procedure related to this default reserve. A weekly reconciliation process is performed to ensure that all applicable derivative positions are covered in the calculation, which includes transmitting customer exposures and reserve reports to trading management, derivative traders and marketers, derivatives middle office, and corporate accounting personnel. On a quarterly basis, Market Risk Management prepares the reserve calculation. A detailed reserve comparison with the previous quarter, an analysis for change in reserve, and a reserve forecast are provided by Market Risk Management to ensure that the default reserve recorded at period end is sufficient.

*Other assets and liabilities.* The value of our repurchase and reverse repurchase agreements, trade date receivables and payables, and short positions is driven by the valuation of the underlying securities. The underlying securities may include equity securities, which are valued using quoted market prices in an active market for identical securities, resulting in a Level 1 classification. If quoted prices for identical securities are not available, fair value is determined by using pricing models or quoted prices of similar securities, resulting in a Level 2 classification. For the interest rate-driven products, such as government bonds, U.S. Treasury bonds and other products backed by the U.S. government, inputs include spreads, credit ratings and interest rates. For the credit-driven products, such as corporate bonds and mortgage-backed securities, inputs include actual trade data for comparable assets, and bids and offers.

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

Certain assets and liabilities are measured at fair value on a recurring basis in accordance with GAAP. The following tables present these assets and liabilities at September 30, 2013, December 31, 2012 and September 30, 2012.

September 30, 2013 in millions	Level 1	Level 2	Level 3	Total
ASSETS MEASURED ON A RECURRING BASIS				
Short-term investments:				
Securities purchased under resale agreements		\$ 516		\$ 516
Trading account assets:				
U.S. Treasury, agencies and corporations		616		616
States and political subdivisions		26		26
Collateralized mortgage obligations		6		6
Other mortgage-backed securities		83		83
Other securities	\$6	66		72
Total trading account securities	6	797		803
Commercial loans	0	3		3
		5		5
	(	000		007
Total trading account assets	6	800		806
Securities available for sale:		41		41
States and political subdivisions		41		41
Collateralized mortgage obligations		11,779		11,779
Other mortgage-backed securities	24	762		762
Other securities	24			24
Total securities available for sale	24	12,582		12,606
Other investments:				
Principal investments:				
Direct			\$ 168	168
Indirect			417	417
Total principal investments			585	585
Equity and mezzanine investments:				
Direct				
Indirect			28	28
Total equity and mezzanine investments			28	28
Total equity and mezzanine investments			20	20
			(12	(12
Total other investments			613	613
Derivative assets:		1 1 1 0	10	1 1 2 1
Interest rate	(0)	1,112	19	1,131
Foreign exchange	60	10		70
Energy and commodity		137		137
Credit		2	4	6
Equity				
Derivative assets	60	1,261	23	1,344
Netting adjustments (a)				(869)
Total derivative assets	60	1,261	23	475
Accrued income and other assets		48		48

Total assets on a recurring basis at fair value	\$ 90	\$ 15,207	\$ 636	\$ 15,064
LIABILITIES MEASURED ON A RECURRING BASIS				
Federal funds purchased and securities sold under repurchase agreements:				
Securities sold under repurchase agreements		\$ 464		\$ 464
Bank notes and other short-term borrowings:				
Short positions	\$ 4	458		462
Derivative liabilities:				
Interest rate		798		798
Foreign exchange	59	10		69
Energy and commodity		130	\$ 1	131
Credit		10	1	11
Equity				
Derivative liabilities	59	948	2	1.009
Netting adjustments <sup>(a)</sup>				(559)
				. ,
Total derivative liabilities	59	948	2	450
Accrued expense and other liabilities	57	133	-	133
		155		155
Total lighilities on a requiring basis of fair value	\$ 63	\$ 2.003	\$ 2	¢ 1500
Total liabilities on a recurring basis at fair value	\$ 03	» 2,003	\$ 2	\$ 1,509

(a) Netting adjustments represent the amounts recorded to convert our derivative assets and liabilities from a gross basis to a net basis in accordance with applicable accounting guidance. The net basis takes into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts with a single counterparty on a net basis and to offset the net derivative position with the related cash collateral. Total derivative assets and liabilities include these netting adjustments.

December 31, 2012 in millions	Level 1	Level 2	Level 3	Total
ASSETS MEASURED ON A RECURRING BASIS	Level I	Level 2	Level 5	Total
Short term investments:				
Securities purchased under resale agreements		\$ 271		\$ 271
Trading account assets:				
U.S. Treasury, agencies and corporations		383		383
States and political subdivisions		21	\$ 3	24
Collateralized mortgage obligations		8		8
Other mortgage-backed securities		4		4
Other securities	\$ 2	175		177
Total trading account securities	2	591	3	596
Commercial loans		9		9
Total trading account assets	2	600	3	605
Securities available for sale:				
States and political subdivisions		49		49
Collateralized mortgage obligations		11,464		11,464
Other mortgage-backed securities		538		538
Other securities	43			43
Total securities available for sale	43	12,051		12,094
Other investments:		,		,.,
Principal investments:				
Direct			191	191
Indirect			436	436
Total principal investments			627	627
Equity and mezzanine investments:			027	027
Direct				
Indirect			41	41
Total equity and mezzanine investments			41	41
Total other investments			668	668
Derivative assets:			008	008
Interest rate		1,705	19	1,724
Foreign exchange	54	21	17	75
Energy and commodity	54	154	2	156
Credit		3	5	8
Equity		5	5	0
Equity				
Derivative assets	54	1,883	26	1,963
	54	1,005	20	
Netting adjustments <sup>(a)</sup>				(1,270)
		1.000	24	(00
Total derivative assets	54	1,883	26	693
Accrued income and other assets		3		3
			4 / A =	
Total assets on a recurring basis at fair value	\$99	\$ 14,808	\$ 697	\$ 14,334
LIABILITIES MEASURED ON A RECURRING BASIS				
Federal funds purchased and securities sold under repurchase agreements:				•
Securities sold under repurchase agreements		\$ 228		\$ 228
Bank notes and other short-term borrowings:				
Short positions		287		287

Derivative liabilities:				
Interest rate		1,152		1,152
Foreign exchange	\$ 55	20		75
Energy and commodity		149	\$ 1	150
Credit		9	1	10
Equity				
Derivative liabilities	55	1,330	2	1,387
Netting adjustments <sup>(a)</sup>				(803)
Total derivative liabilities	55	1,330	2	584
Accrued expense and other liabilities		49		49
Total liabilities on a recurring basis at fair value	\$ 55	\$ 1,894	\$ 2	\$ 1,148

(a) Netting adjustments represent the amounts recorded to convert our derivative assets and liabilities from a gross basis to a net basis in accordance with applicable accounting guidance. The net basis takes into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts with a single counterparty on a net basis and to offset the net derivative position with the related cash collateral. Total derivative assets and liabilities include these netting adjustments.

ASSETS MEASURED ON A RECURRING BASIS Short term investments: Securities purchased under resule agreements South term investments: U.S. Trading account assets: U.S. Trading account assets: States and political subdivisions Total trading account securities Total account securities Total securities soft under properties soft under short-iem berowings; Total securities soft under short-iem berow	September 30, 2012 in millions	Leve	1 Level	2 Level 3	Total
Short eminive shorts:       \$ 204       \$ 204         Trading account assets:       486       < 486		Leve	Level		Total
Securits purchased under resule agreements       \$ 294       \$ 294         U.S. Transury, agencies and coporations       486					
Trading account assets         486         486         486           Stares and political subdivisions         14         \$ 56         70           Collateralized mongage obligations         4         \$ 70         88           Other morgage-backed securities         9         1         10           Other securities         10         591         57         668           Commercial locations         5         57         663           Securities available for sale:         10         596         57         663           Securities available for sale:         11.283         11.283         11.283           Other morgage-backed securities         597         1         598           Other morgage-backed securities         27         7         1           Securities available for sale         27         1         11.1283           Other securities         27         11.934         1         11.962           Other investments:         27         1.938         455         455           Total principal investments:         27         1.938         183         183           Direct         27         22         24         24         24         24			\$ 29	94	\$ 294
U.S. Trasarry, agencies and corporations       14       \$       486       486         States and political subdivisions       14       \$       5       70         Collateratized mortgage obligations       9       1       10       00       78       88         Total trading account securities       10       591       57       658         Connercial loans       5       5       5       5         Total trading account securities       10       591       57       658         Connercial loans       5       5       5       5         Total trading account securities       10       591       57       663         Collateratized mortgage obligations       11.283       11.283       11.283         Other mortgage-backed securities       597       1       598       597         Total securities available for sale       27       11.934       1       11.962         Other investments:       27       1.1.934       1       11.962         Principal investments:       27       1.1.934       1       11.962         Direct       214       245       455       455         Total securities available for sale       711       711					
States and political subdivisions         14         \$ 56         70           Other morgage-backed securities         9         1         10           Other securities         10         78         88           Total trading account securities         10         79         57         668           Connercial for securities         10         506         57         668           Securities available for sale.         5         57         663           Securities available for sale.         10         506         57         663           States and political subdivisions         54         54         54           Collaternizide mole subdivisions         57         1         58           States and political subdivisions         57         1         58           Other morgage-baked securities         27         1         58           Other morgage-baked securities         27         11,943         1         11,962           Other morgage-bilg stores         27         11,943         45         455           Other morgage-bilg stores         27         11,943         1         11,962           Other moresuments:         214         214         214         214			48	36	486
Collactized mortgage obligations         4         4           Other mortgage obligations         9         1         10           Other securities         8         10         78         88           Total trading account securities         10         591         57         658           Commercial loans         5         5         5         5           Total trading account securities         10         596         57         663           Socurities variable for sale         10         596         57         663           Other mortgage obligations         1,283         11,283         11,283           Other mortgage obligations         1,283         11,283         11,283           Other mortgage obligations         1,283         11,283         11,283           Other mortgage obligations         2,7         11,934         1         11,962           Other investments:         2,7         11,934         1         11,962           Other investments:         2,7         11,934         1         11,962           Other investments:         2,14         2,14         2,14         2,14           Indirect         2,2         1,24         42         42				14 \$ 56	
Other moregage-backed securities         9         1         10           Other securities         S         10         78         88           Total trading account securities         10         591         57         658           Commercial boots         5         57         663         58           Total trading account assets         10         596         57         663           Securities available for sale:         5         57         1         58           Other moregage-backed securities         27         57         1         58           Other securities available for sale         27         11,283         11,283         11,283           Other securities available for sale         27         77         71         598           Other securities available for sale         27         11,962         11,962           Other investments:         5         455         455           Forcipal investments:         5         455         455           Direct         214         214         214           Indirect         124         214         214           Total pair investments:         52         29         81           Direct					
Other securities         \$         10         78         88           Total trading account securities         10         591         57         658           Commercial loans         10         596         57         663           Securities available for sale         10         596         57         663           Sourcities available for sale         11         283         11283           Other mortgage objected scatties         597         1         598           Other mortgage objected scatties         597         1         11,283           Other mortgage objected scatties         277         11,934         1         11,962           Other investments:         277         11,934         1         11,962           Dired         277         11         711         711           Indirect         42         42         42         42           Total principal investments:         <				9 1	
Commercial loans         5         5           Total trading account assets         10         596         57         663           Securities available for sale:         11.283         11.283         11.283           Other mortgage obligations         57         1         589           Other securities         27         71         1         589           Other securities         27         1         11.283         11.283           Other securities         27         1         1588         11.1934         1         11.962           Other securities         27         1         58         455         455         455           Other investments:         214         214         214         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124         124	Other securities	\$	10 '	78	88
Commercial loans         5         5           Total trading account assets         10         596         57         663           Securities available for sale:         11.283         11.283         11.283           Collateralized mortgage obligations         57         1         598           Other mortgage obligations         11.283         11.283         11.283           Other securities         27         7         27           Total securities available for sale         27         1         198           Other securities         27         1         11.954         1           Total securities available for sale         27         11.934         1         11.962           Other investments:         27         11.934         1         11.962           Principal investments:         214         214         124           Indirect         455         455         455           Total equity and mezzanine investments:         7         11         711           Drivet         1         42         42         42           Total equity and mezzanine investments         7         13         183           Drivet investimets         183         183 <t< td=""><td></td><td></td><td></td><td></td><td></td></t<>					
Total trading account assets       10       596       57       663         Scurities available for sale:       54       54       54         States and political subdivisions       54       54       54         Other mortgage objacions       11.283       11.283       11.283         Other mortgage objacked securities       27       27       27         Total securities available for sale       27       11.934       1       11.962         Other investments:       27       1.12.83       11.283       11.962         Other investments:       27       1.12.93       1.11.962       669         Other investments:       27       1.12.93       1.11.962       669         Equity and mezzanine investments:       214       214       214       214         Direct       425       425       425       425         Total equity and mezzanine investments:       21       42       42       42         Direct investments       1.11.962       1.11.962       1.11.962       1.11.962       1.11.962         Direct into ther investments:       214       214       214       214       214       214       214       214       214       214       214			10 59		
Securities available for sale:         54         54           States and political subdivisions         54         54           Other mortgage-backed securities         597         1         598           Other securities available for sale         27         11.283         11.283           Total securities available for sale         27         11.934         1         11.962           Other investments:         57         11.934         1         11.962           Direct         27         214         214           Indirect         455         455           Total principal investments:         669         669           Equity and mezzanine investments:         669         669           Direct         42         42           Indirect         42         42           Total other investments         711         711           Direct         711         711           Indirect are         1.841         23         1.864           Foreign exchange         52         2.9         81           Energy and commodity         183         183         183           Credit         138         138         138           Total devinive	Commercial loans			5	5
Securities available for sale: States and political subdivisions	Total trading account assets		10 59	96 57	663
States and political subdivisions       54       54         Collateralized motigage obligations       11,283       11,283         Other securities       27       1       598         Other securities available for sale       27       11,913       1       11,962         Other investments:       27       11,934       1       11,962         Principal investments:       214       214       214         Indirect       455       455       455         Total accurities available for sale       27       14       514         Direct       214       214       214         Indirect       455       455       455         Total principal investments       669       669         Equity and mezzanine investments:       214       214       214         Direct       42       42       42         Total other investments       711       711       711         Derivative assets:       183       183       183         Interest rate       1.841       23       1.864         Foreign exchange       52       2.067       28       2.147         Netting adjustments <sup>(a)</sup> 138       138       138		-	IU <i>J</i> .	51	005
Collateralized mortgage obligations       11,283       11,283         Other mortgage-backed securities       597       1       598         Other securities       27       11,934       1       11,962         Other investments:       27       11,934       1       11,962         Other investments:       507       1       598       597       1       598         Direct       27       11,934       1       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,963       11,962       11,963       11,963       11,963       11,964       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,962       11,963       11,963       11,963       11,963       11,963 <td< td=""><td></td><td></td><td></td><td>54</td><td>54</td></td<>				54	54
Other more gage-backed securities         597         1         598           Other securities         27         27         27           Total securities available for sale         27         11,934         1         11,962           Other investments:         27         11,934         1         11,962           Principal investments:         214         214         214           Indirect         215         455         455           Total principal investments         669         669         669           Equity and mezzanine investments:         711         711         711           Direct         42         42         42           Total equity and mezzanine investments         711         711         711           Derivative assets:         711         711         711           Interest rate         1,841         23         1,864           Foreign exchange         52         29         81           Energy and commodity         183         183           Credit         183         183           Otal adjustments <sup>(a)</sup> 138         138           Total derivative assets         5         20,67         28         7,71					
Other securities         27         27           Total securities available for sale         27         11,934         1         11,962           Other investments:         214         214         214         214           Indirect         455         455         455           Total principal investments:         669         669         669           Equity and mezzanine investments:         669         669         669           Direct         42         42         42           Total equity and mezzanine investments:         711         711         711           Direct         42         42         42         42           Total equity and mezzanine investments         711         711         711           Derivative assets:         711         711         711           Derivative assets:         71         14         5         19           Equity and commodity         183         183         183         183           Credit         14         5         19         19           Equity and mezanine investic         52         2,067         28         771           Netting adjustments <sup>60</sup> 138         138         138					
Total securities available for sale       27       11,934       1       11,962         Other investments:       214       214       214       214         Direct       214       214       214       214         Indirect       455       455       455         Total principal investments       669       669       669         Equity and mezzanine investments:       42       42       42         Total equity and mezzanine investments       42       42       42         Total equity and mezzanine investments       42       42       42         Total equity and mezzanine investments       711       711       711         Derivative assets:       711       711       711       711         Derivative assets:       11,841       23       1,864       183       183         Energy and commodity       183       183       183       183       183         Credit       14       5       19       19       14       5       19         Equity       13       138       138       138       138       138       138       138       138       138       138       138       138       138       138		,		7/ 1	
Other investments:       214       214         Principal investments:       214       214         Indirect       455       455         Total principal investments       669       669         Equity and mezzanine investments:       42       42         Direct       42       42       42         Total equity and mezzanine investments       42       42       42         Total equity and mezzanine investments       711       711       711         Derivative assets:       711       711       711         Interest rate       1,841       23       1,864         Foreign exchange       52       29       81         Energy and commodity       183       183       183         Credit       14       5       19       19         Equity       14       5       19       138       138         Oterivative assets       52       2,067       28       7,11         Netting adjustments (a)       138       138       138         Total drivitive assets       52       2,067       28       7,71         Accrued income and other assets       138       138       138         Total asset	Oner securities		27		21
Principal investments:       214       214         Indirect       215       215         Total principal investments       669       669         Equity and mezzanine investments:       710       710         Direct       42       42         Total equity and mezzanine investments       711       711         Direct       711       711         Indirect       1,841       23       1,864         Foreign exchange       52       29       81         Energy and commodity       183       183       183         Credit       14       5       183         Credit erivative assets       183       183       183         Credit erivative assets       52       2,067       28       2,147         Netting adjustments (a)       138       138       138         Credit income and other assets       52       2,067       28       7,71         Accrued income and other assets       52       2,067       28       7,11         Ital assets on a recurring basis at fair value       \$       89       \$ 1,5029       \$       7,97       \$ 14,539         LIABILITIES MEASURED ON A RECURRING EASIS       138       138       138<	Total securities available for sale		27 11,93	34 1	11,962
Direct       214       214         Indirect       455       455         Total principal investments       669       669         Equity and mezzanine investments:       62       42         Direct       42       42         Total equity and mezzanine investments       42       42         Total equity and mezzanine investments       42       42         Total other investments       711       711         Derivative assets:       711       711         Interest rate       1,841       23       1,864         Foreign exchange       52       29       81         Energy and commodity       183       183       183         Credit       14       5       191       5         Equity       183       183       183       183         Credit       14       5       191       138       138         Credit equity adjustments (a)       138       138       138       138         Total derivative assets       52       2,067       28       7,11         Accrued income and other assets       138       138       138         Total derivative assets on a recurring basis at fair value       \$ 89	Other investments:				
Direct       214       214         Indirect       455       455         Total principal investments       669       669         Equity and mezzanine investments:       62       42         Direct       42       42         Total equity and mezzanine investments       42       42         Total equity and mezzanine investments       42       42         Total other investments       711       711         Derivative assets:       711       711         Interest rate       1,841       23       1,864         Foreign exchange       52       29       81         Energy and commodity       183       183       183         Credit       14       5       191       5         Equity       183       183       183       183         Credit       14       5       191       138       138         Credit equity adjustments (a)       138       138       138       138         Total derivative assets       52       2,067       28       7,11         Accrued income and other assets       138       138       138         Total derivative assets on a recurring basis at fair value       \$ 89	Principal investments:				
Total principal investments Equity and mezzanine investments: Direct Indirect 42 42 42 Total equity and mezzanine investments 42 42 Total equity and mezzanine investments 42 42 Total equity and mezzanine investments 42 42 Total other investments 711 711 711 711 711 711 711 711 711 71	Direct			214	214
Equity and mezzanine investments:       42       42         Direct       42       42         Total equity and mezzanine investments       42       42         Total other investments       711       711         Derivative assets:       1,841       23       1,864         Foreign exchange       52       29       81         Energy and commodity       183       183       183         Credit       14       5       19         Equity       14       5       19         Equity       138       (1,376)         Total derivative assets       52       2,067       28       711         Accrued income and other assets       138       138       138         Total assets on a recurring basis at fair value       \$       89       \$ 15,029       \$       797       \$ 14,539         LIABILITIES MEASURED ON A RECURRING BASIS       5       398       \$ 398       \$ 398       \$ 398         Securities sold under repurchase agreements:       \$ 398 <td>Indirect</td> <td></td> <td></td> <td>455</td> <td>455</td>	Indirect			455	455
Equity and mezzanine investments:       711       711         Indirect       42       42         Total equity and mezzanine investments       42       42         Total other investments       711       711         Derivative assets:       1,841       23       1,864         Foreign exchange       52       29       81         Energy and commodity       183       183       183         Credit       14       5       19         Equity       14       5       19         Equity       138       (1,376)         Total derivative assets       52       2,067       28       711         Accrued income and other assets       138       138       138         Total assets on a recurring basis at fair value       \$       89       \$ 15,029       \$       797       \$ 14,539         LIABILITIES MEASURED ON A RECURRING BASIS       5       398       \$ 398       \$ 398       \$ 398         Securities sold under repurchase agreements:       \$ 39				(())	(())
Direct       42       42         Indirect       42       42         Total equity and mezzanine investments       42       42         Total other investments       711       711         Derivative assets:       711       711         Interest rate       1,841       23       1,864         Foreign exchange       52       29       81         Energy and commodity       183       183       183         Credit       14       5       19         Equity       14       5       19         Equity       52       2,067       28       2,147         Netting adjustments <sup>(a)</sup> (1,376)       (1,376)       (1,376)         Total derivative assets       52       2,067       28       771         Accrued income and other assets       138       138       138         Total assets on a recurring basis at fair value       \$       89       \$ 15,029       \$       797       \$ 14,539         LIABLITIES MEASURED ON A RECURRING BASIS       5       398       5       398       398         Federal funds purchased and securities sold under repurchase agreements:       5       398       398         Bank notes and o				669	669
Indirect 42 42 Total equity and mezzanine investments 42 42 Total equity and mezzanine investments 711 711 Derivative assets: Interest rate 1,841 23 1,864 Foreign exchange 52 29 81 Energy and commodity 183 183 Credit 14 5 19 Equity Derivative assets 52 2,067 28 2,147 Netting adjustments <sup>(a)</sup> (1,376) Total derivative assets 52 2,067 28 771 Accrued income and other assets 138 Total assets on a recurring basis at fair value \$ 89 \$ 15,029 \$ 797 \$ 14,539 LIABILITIES MEASURED ON A RECURRING BASIS Federal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements Back notes and other short-term borrowings:					
Total equity and mezzanine investments4242Total other investments711711Derivative assets:711711Interest rate1.841231.864Foreign exchange522981Energy and commodity183183Credit14519Equity14519Derivative assets522,067282,147Netting adjustments <sup>(a)</sup> 138138138Total derivative assets522,06728771Accrued income and other assets522,06728771Total assets on a recurring basis at fair value\$ 89\$ 15,029\$ 797\$ 14,539LIABLITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements:\$ 398\$ 398\$ 398Securities sold under repurchase agreements:\$ 398\$ 398\$ 398Bank notes and other short-term borrowings:\$ 398\$ 398\$ 398				12	12
Total other investments711711Derivative assets:1.841231.864Foreign exchange522981Energy and commodity183183Credit14519Equity14519Derivative assets522,067282,147Netting adjustments <sup>(a)</sup> 522,067282,147Total derivative assets522,06728771Accrued income and other assets522,06728771Total assets on a recurring basis at fair value\$89\$ 15,029\$797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements:\$398\$398Securities sold under repurchase agreements\$398\$398Bank notes and other short-term borrowings:\$398\$398	Indirect			42	42
Total other investments711711Derivative assets:1,841231,864Interest rate1,841231,864Foreign exchange522981Energy and commodity183183Credit14519Equity14519Derivative assets522,067282,147Netting adjustments <sup>(a)</sup> 522,067282,147Total derivative assets522,067287,11Accrued income and other assets522,067287,11Total assets on a recurring basis at fair value\$89\$ 15,029\$7,97\$ 14,539LIABILITIES MEASURED ON A RECURRING BASIS525252,029\$7,97\$ 14,539Securities sold under repurchase agreements:5398\$398Bank notes and other short-term borrowings:\$398\$398	Total equity and mezzanine investments			42	42
Derivative assets: Interest rate 1,841 23 1,864 Foreign exchange 52 29 81 Energy and commodity 183 183 Credit 14 5 19 Equity Derivative assets 52 2,067 28 2,147 Netting adjustments <sup>(a)</sup> (1,376) Total derivative assets 52 2,067 28 771 Accrued income and other assets 52 2,067 28 771 Accrued income and other assets 138 138 Total assets on a recurring basis at fair value \$ 89 \$ 15,029 \$ 797 \$ 14,539 LIABILITIES MEASURED ON A RECURRING BASIS Federal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements sold under repurchase agreements: Securities sold under repurchase agreements sold under repurchase agreements: Securities sold under short-term borrowings:					
Interest rate 1,841 23 1,864 Foreign exchange 52 29 81 Energy and commodity 183 183 Credit 14 5 19 Equity 2 2,067 28 2,147 Netting adjustments <sup>(a)</sup> (1,376) Total derivative assets 52 2,067 28 771 Accrued income and other assets 52 2,067 28 771 138 138 Total assets on a recurring basis at fair value \$ 89 \$15,029 \$ 797 \$14,539 LIABILITIES MEASURED ON A RECURRING BASIS Federal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements Securities sold under repurchase agreements: Securities sold under repurchase agreements: Securities sold under repurchase agreements: Securities sold under repurchase agreements: Securities sold under repurchase agreements:	Total other investments			711	711
Foreign exchange522981Energy and commodity183183Credit145Equity145Derivative assets522,06728Netting adjustments <sup>(a)</sup> (1,376)Total derivative assets522,06728Accrued income and other assets522,06728771Accrued income and other assets138138138Total assets on a recurring basis at fair value\$ 89\$ 15,029\$ 797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASIS525398\$ 398\$ 398Federal funds purchased and securities sold under repurchase agreements:\$ 398\$ 398\$ 398Bank notes and other short-term borrowings:\$ 398\$ 398\$ 398	Derivative assets:				
Energy and commodity183183Credit145Equity145Derivative assets522,067282,147Netting adjustments <sup>(a)</sup> (1,376)(1,376)(1,376)Total derivative assets522,06728771Accrued income and other assets522,06728771Total assets on a recurring basis at fair value\$89\$ 15,029\$797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agree	Interest rate				
Credit14519EquityEquity522,067282,147Derivative assets522,067282,147Netting adjustments <sup>(a)</sup> (1,376)(1,376)(1,376)Total derivative assets522,06728771Accrued income and other assets522,06728771Total assets on a recurring basis at fair value\$89\$ 15,029\$797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements: Securities sold under repurchase agreements: Securities sold under repurchase agreements: Securities sold under repurchase agreements:\$398\$398	Foreign exchange	-			
Equity Derivative assets 52 2,067 28 2,147 Netting adjustments <sup>(a)</sup> Total derivative assets 52 2,067 28 771 Accrued income and other assets 52 2,067 28 771 I 38 138 Total assets on a recurring basis at fair value \$ 89 \$ 15,029 \$ 797 \$ 14,539 LIABILITIES MEASURED ON A RECURRING BASIS Federal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements Securities sold under short-term borrowings:	Energy and commodity		18	83	183
Derivative assets522,067282,147Netting adjustments (a)(1,376)Total derivative assets522,06728771Accrued income and other assets522,06728771Total assets on a recurring basis at fair value\$89\$ 15,029\$797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements\$398\$398Bank notes and other short-term borrowings:\$398\$398	Credit			14 5	19
Netting adjustments (a)(1,376)Total derivative assets522,06728771Accrued income and other assets138138138Total assets on a recurring basis at fair value\$ 89\$ 15,029\$ 797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements\$ 398\$ 398Bank notes and other short-term borrowings:\$ 398\$ 398	Equity				
Netting adjustments (a)(1,376)Total derivative assets522,06728771Accrued income and other assets138138138Total assets on a recurring basis at fair value\$ 89\$ 15,029\$ 797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements\$ 398\$ 398Bank notes and other short-term borrowings:\$ 398\$ 398	Derivative assets		52 2.00	57 28	2 147
Total derivative assets522,06728771Accrued income and other assets138138138Total assets on a recurring basis at fair value\$ 89\$ 15,029\$ 797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements\$ 398\$ 398Bank notes and other short-term borrowings:\$ 398\$ 398			2,00	20	
Accrued income and other assets138138Total assets on a recurring basis at fair value\$ 89\$ 15,029\$ 797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements\$ 398\$ 398Bank notes and other short-term borrowings:\$ 398\$ 398	Netting adjustments				(1,370)
Total assets on a recurring basis at fair value\$ 89\$ 15,029\$ 797\$ 14,539LIABILITIES MEASURED ON A RECURRING BASISFederal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements\$ 398\$ 398Bank notes and other short-term borrowings:\$ 398\$ 398\$ 398	Total derivative assets	-	52 2,00	57 28	771
LIABILITIES MEASURED ON A RECURRING BASIS Federal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements \$ 398 \$ 398 Bank notes and other short-term borrowings:	Accrued income and other assets		13	38	138
LIABILITIES MEASURED ON A RECURRING BASIS Federal funds purchased and securities sold under repurchase agreements: Securities sold under repurchase agreements \$ 398 \$ 398 Bank notes and other short-term borrowings:	Total assets on a recurring basis at fair value	¢	20 \$ 15.0	0 ¢ 707	\$ 14 520
Federal funds purchased and securities sold under repurchase agreements:         Securities sold under repurchase agreements         \$ 398         Bank notes and other short-term borrowings:	rotar assets on a recurring basis at fair value	φ (	φ13,02	بر م الاا ب	φ 14,337
Securities sold under repurchase agreements \$ 398 \$ 398 Bank notes and other short-term borrowings:	LIABILITIES MEASURED ON A RECURRING BASIS				
Bank notes and other short-term borrowings:	Federal funds purchased and securities sold under repurchase agreements:				
	Securities sold under repurchase agreements		\$ 39	98	\$ 398
	Bank notes and other short-term borrowings:				
	Short positions	\$	4 38	34	388

Derivative liabilities:				
Interest rate		1,283		1,283
Foreign exchange	56	27		83
Energy and commodity		177	\$ 1	178
Credit		17	1	18
Equity				
Derivative liabilities	56	1,504	2	1,562
Netting adjustments <sup>(a)</sup>				(905)
Total derivative liabilities	56	1,504	2	657
Accrued expense and other liabilities	1			1
Total liabilities on a recurring basis at fair value	\$ 61	\$ 2,286	\$ 2	\$ 1,444

(a) Netting adjustments represent the amounts recorded to convert our derivative assets and liabilities from a gross basis to a net basis in accordance with applicable accounting guidance. The net basis takes into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts with a single counterparty on a net basis and to offset the net derivative position with the related cash collateral. Total derivative assets and liabilities include these netting adjustments.

### **Changes in Level 3 Fair Value Measurements**

The following table shows the change in the fair values of our Level 3 financial instruments for the three and nine months ended September 30, 2013, and 2012. We mitigate the credit risk, interest rate risk, and risk of loss related to many of these Level 3 instruments by using securities and derivative positions classified as Level 1 or Level 2. Level 1 and Level 2 instruments are not included in the following table. Therefore, the gains or losses shown do not include the impact of our risk management activities.

in millions	Begini of Perio Balai	od	Gain (Losso Include Earnin	es) d in	Purchases	Sales	Settle	ements	Transfers into Level 3 (e)	Transfers out of	End of Period Balance <sup>(g)</sup>	Unrea Gai (Los Includ Earn	ins ses) led in
Nine months ended September 30, 2013													
Trading account assets													
Other mortgage-backed securities			\$	4 <sup>(b)</sup>		\$ (4)							
Other securities				4 <sup>(b)</sup>			\$	(4)				\$	(1) <sup>(b)</sup>
State and political subdivisions	\$	3				(3)							