

TRIPLE-S MANAGEMENT CORP
Form 10-Q
November 04, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ___ to ___

COMMISSION FILE NUMBER: 001-33865

Triple-S Management Corporation

Puerto Rico
(State or other jurisdiction of incorporation or organization)

66-0555678
(I.R.S. Employer Identification No.)

1441 F.D. Roosevelt Avenue
San Juan, Puerto Rico
(Address of principal executive offices)

00920
(Zip code)

(787) 749-4949
(Registrant's telephone number, including area code)

Not applicable
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T

Edgar Filing: TRIPLE-S MANAGEMENT CORP - Form 10-Q

(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “large accelerated filer”, “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Title of each class | Outstanding at September 30, 2011 |
|--|-----------------------------------|
| Common Stock Class A, \$1.00 par value | 9,042,809 |
| Common Stock Class B, \$1.00 par value | 19,529,714 |

Triple-S Management Corporation

FORM 10-Q

For the Quarter Ended September 30, 2011

Table of Contents

| | |
|--|----|
| <u>Part I – Financial Information</u> | 3 |
| <u>Item 1. Financial Statements</u> | 3 |
| <u>Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations</u> | 33 |
| <u>Cautionary Statement Regarding Forward-Looking Information</u> | 33 |
| <u>Overview</u> | 33 |
| <u>Recent Developments</u> | 34 |
| <u>Recent Accounting Standards</u> | 36 |
| <u>Managed Care Membership</u> | 37 |
| <u>Consolidated Operating Results</u> | 37 |
| <u>Managed Care Operating Results</u> | 40 |
| <u>Life Insurance Operating Results</u> | 43 |
| <u>Property and Casualty Insurance Operating Results</u> | 44 |
| <u>Liquidity and Capital Resources</u> | 46 |
| <u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u> | 48 |
| <u>Item 4. Controls and Procedures</u> | 48 |
| <u>Part II – Other Information</u> | 49 |
| <u>Item 1. Legal Proceedings</u> | 49 |
| <u>Item 1A. Risk Factors</u> | 49 |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u> | 50 |
| <u>Item 3. Defaults Upon Senior Securities</u> | 50 |
| <u>Item 4. (Removed and Reserved)</u> | 50 |
| <u>Item 5. Other Information</u> | 50 |
| <u>Item 6. Exhibits</u> | 50 |
| <u>SIGNATURES</u> | 51 |

Table Of Contents

Part I – Financial Information

Item 1. Financial Statements

Triple-S Management Corporation

Consolidated Balance Sheets (Unaudited)

(Dollar amounts in thousands, except per share data)

| | September 2011 | December 31, 2010 |
|--|--------------------|-------------------------|
| Assets | | |
| Investments and cash: | | |
| Equity securities held for trading, at fair value | \$- | \$51,099 |
| Securities available for sale, at fair value: | | |
| Fixed maturities | 983,580 | 977,586 |
| Equity securities | 129,884 | 56,739 |
| Securities held to maturity, at amortized cost: | | |
| Fixed maturities | 13,884 | 14,615 |
| Policy loans | 6,279 | 5,887 |
| Cash and cash equivalents | 135,917 | 45,021 |
| Total investments and cash | 1,269,544 | 1,150,947 |
| Premiums and other receivables, net | 272,583 | 325,780 |
| Deferred policy acquisition costs and value of business acquired | 147,815 | 146,086 |
| Property and equipment, net | 80,616 | 76,745 |
| Deferred tax asset | 21,396 | 29,445 |
| Other assets | 94,181 | 30,367 |
| Total assets | \$1,886,135 | \$1,759,370 |
| Liabilities and Stockholders' Equity | | |
| Claim liabilities | 394,623 | 360,210 |
| Liability for future policy benefits | 247,938 | 236,523 |
| Unearned premiums | 164,919 | 98,341 |
| Policyholder deposits | 67,067 | 49,936 |
| Liability to Federal Employees' Health Benefits Program (FEHBP) | 20,430 | 15,018 |
| Accounts payable and accrued liabilities | 138,042 | 136,567 |
| Deferred tax liability | 24,306 | 12,655 |
| Short-term borrowings | - | 15,575 |
| Long-term borrowings | 114,797 | 166,027 |
| Liability for pension benefits | 39,356 | 51,246 |
| Total liabilities | 1,211,478 | 1,142,098 |
| Stockholders' equity: | | |
| Common stock Class A, \$1 par value. Authorized 100,000,000 shares; issued and outstanding 9,042,809 at September 30, 2011 and December 31, 2010 | 9,043 | 9,043 |
| | 19,530 | 19,773 |

Common stock Class B, \$1 par value. Authorized 100,000,000 shares; issued and outstanding 19,529,714 and 19,772,614 shares at September 30, 2011 and December 31, 2010, respectively

| | | |
|--|-------------|-------------|
| Additional paid-in capital | 147,246 | 155,299 |
| Retained earnings | 466,762 | 427,693 |
| Accumulated other comprehensive income | 32,076 | 5,464 |
| Total stockholders' equity | 674,657 | 617,272 |
| Total liabilities and stockholders' equity | \$1,886,135 | \$1,759,370 |

See accompanying notes to unaudited consolidated financial statements.

Table Of Contents

Triple-S Management Corporation
Consolidated Statements of Earnings (Unaudited)
(Dollar amounts in thousands, except per share data)

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|-----------|------------------------------------|-------------|
| | 2011 | 2010 | 2011 | 2010 |
| Revenues: | | | | |
| Premiums earned, net | \$525,371 | \$496,511 | \$1,520,485 | \$1,493,449 |
| Administrative service fees | 5,210 | 10,195 | 18,767 | 34,859 |
| Net investment income | 12,061 | 12,794 | 36,513 | 37,888 |
| Total operating revenues | 542,642 | 519,500 | 1,575,765 | 1,566,196 |
| Net realized investment gains (losses): | | | | |
| Total other-than-temporary impairment losses on securities | - | (316) | - | (2,932) |
| Net realized gains, excluding other-than-temporary impairment losses on securities | 5,569 | 3 | 18,457 | 2,673 |
| Total net realized investment gains (losses) | 5,569 | (313) | 18,457 | (259) |
| Net unrealized investment (loss) gain on trading securities | (6,007) | 4,611 | (7,267) | 631 |
| Other income (expense), net | (169) | 576 | 311 | 404 |
| Total revenues | 542,035 | 524,374 | 1,587,266 | 1,566,972 |
| Benefits and expenses: | | | | |
| Claims incurred | 442,399 | 421,514 | 1,272,913 | 1,272,180 |
| Operating expenses | 83,623 | 74,111 | 252,216 | 227,702 |
| Total operating costs | 526,022 | 495,625 | 1,525,129 | 1,499,882 |
| Interest expense | 2,499 | 3,026 | 8,583 | 9,626 |
| Total benefits and expenses | 528,521 | 498,651 | 1,533,712 | 1,509,508 |
| Income before taxes | 13,514 | 25,723 | 53,554 | 57,464 |
| Income tax expense (benefit): | | | | |
| Current | 1,161 | 6,040 | 3,155 | 14,461 |
| Deferred | 740 | (805) | 11,330 | (3,734) |
| Total income taxes | 1,901 | 5,235 | 14,485 | 10,727 |
| Net income | \$11,613 | \$20,488 | \$39,069 | \$46,737 |
| Basic net income per share | \$0.40 | \$0.70 | \$1.36 | \$1.61 |
| Diluted net income per share | \$0.40 | \$0.70 | \$1.35 | \$1.60 |

See accompanying notes to unaudited consolidated financial statements.

Table Of Contents

Triple-S Management Corporation

Consolidated Statements of Stockholders' Equity and Comprehensive Income (Loss) (Unaudited)

(Dollar amounts in thousands, except per share data)

| | 2011 | 2010 |
|--|-----------|-----------|
| Balance at January 1 | \$617,272 | \$537,772 |
| Share-based compensation | 1,489 | 1,316 |
| Cash settlement of options under share-based compensation plan | (2,420) | - |
| Stock issued upon exercise of stock options | 914 | - |
| Repurchase and retirement of common stock | (8,279) | (404) |
| Comprehensive income (loss): | | |
| Net income | 39,069 | 46,737 |
| Net unrealized change in fair value of available for sale securities, net of taxes | 25,109 | 48,332 |
| Defined benefit pension plan: | | |
| Actuarial loss, net | 1,744 | 1,089 |
| Prior service credit, net | (241) | (203) |
| Total comprehensive income | 65,681 | 95,955 |
| Balance at September 30 | \$674,657 | \$634,639 |

See accompanying notes to unaudited consolidated financial statements.

Table Of Contents

Triple-S Management Corporation
 Consolidated Statements of Cash Flows (Unaudited)
 (Dollar amounts in thousands, except per share data)

| | Nine months ended September 30, | |
|---|------------------------------------|-----------|
| | 2011 | 2010 |
| Cash flows from operating activities: | | |
| Net income | \$39,069 | \$46,737 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 16,435 | 10,605 |
| Net amortization of investments | 398 | 2,399 |
| Provision for doubtful receivables, net | 5,807 | 6,721 |
| Deferred tax expense (benefit) | 11,330 | (3,734) |
| Net realized investment (gain) loss on sale of securities | (18,457) | 259 |
| Net unrealized loss (gain) on trading securities | 7,267 | (631) |
| Share-based compensation | 1,489 | 1,316 |
| Proceeds from trading securities sold: | | |
| Equity securities | 53,066 | 3,441 |
| Acquisition of securities in trading portfolio: | | |
| Equity securities | (2,764) | (4,931) |
| (Increase) decrease in assets: | | |
| Premium and other receivables, net | 70,430 | (42,574) |
| Deferred policy acquisition costs and value of business acquired | (1,729) | (2,527) |
| Other deferred taxes | (177) | 7,347 |
| Other assets | (13,703) | 3,673 |
| Increase (decrease) in liabilities: | | |
| Claim liabilities | (8,808) | 63,373 |
| Liability for future policy benefits | 11,415 | 10,108 |
| Unearned premiums | 65,859 | (15,853) |
| Policyholder deposits | 986 | 487 |
| Liability to FEHBP | 5,412 | 3,027 |
| Accounts payable and accrued liabilities | (26,416) | (2,223) |
| Net cash provided by operating activities | 216,909 | 87,020 |

(Continued)

Table Of Contents

Triple-S Management Corporation
 Consolidated Statements of Cash Flows (Unaudited)
 (Dollar amounts in thousands, except per share data)

| | Nine months ended September 30, | |
|---|------------------------------------|------------|
| | 2011 | 2010 |
| Cash flows from investing activities: | | |
| Proceeds from investments sold or matured: | | |
| Securities available for sale: | | |
| Fixed maturities sold | \$225,060 | \$48,193 |
| Fixed maturities matured/called | 76,786 | 97,067 |
| Equity securities sold | 31,253 | 16,791 |
| Securities held to maturity: | | |
| Fixed maturities matured/called | 1,941 | 1,852 |
| Acquisition of investments: | | |
| Securities available for sale: | | |
| Fixed maturities | (212,358) | (199,809) |
| Equity securities | (111,770) | (22,436) |
| Fixed maturity securities held to maturity | (755) | (1,050) |
| Net outflows for policy loans | (392) | (124) |
| Acquisition of business, net of \$29,370 of cash acquired | (54,058) | - |
| Net capital expenditures | (12,000) | (13,678) |
| Net cash used in investing activities | (56,293) | (73,194) |
| Cash flows from financing activities: | | |
| Change in outstanding checks in excess of bank balances | (9,275) | (2,458) |
| Net change in short-term borrowings | (15,575) | - |
| Repayments of long-term borrowings | (51,230) | (1,230) |
| Repurchase and retirement of common stock | (7,554) | - |
| Cash settlements of stock options | (2,420) | - |
| Proceeds from exercise of stock options | 189 | - |
| Proceeds from policyholder deposits | 20,725 | 7,740 |
| Surrenders of policyholder deposits | (4,580) | (7,575) |
| Net cash used in financing activities | (69,720) | (3,523) |
| Net increase in cash and cash equivalents | 90,896 | 10,303 |
| Cash and cash equivalents: | | |
| Beginning of period | 45,021 | 40,376 |
| End of period | \$135,917 | \$50,679 |

See accompanying notes to unaudited consolidated financial statements.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

(1) Basis of Presentation

The accompanying consolidated interim financial statements prepared by Triple-S Management Corporation and its subsidiaries are unaudited. In this filing, the “Corporation”, the “Company”, “TSM”, “we”, “us” and “our” refer to Triple-S Management Corporation and its subsidiaries. The consolidated interim financial statements do not include all of the information and the footnotes required by accounting principles generally accepted in the U.S. (GAAP) for complete financial statements. These consolidated interim financial statements should be read in conjunction with the audited consolidated financial statements included in the Corporation’s Annual Report on Form 10-K for the year ended December 31, 2010.

In the opinion of management, all adjustments, consisting of normal recurring adjustments necessary for a fair presentation of such consolidated interim financial statements have been included. The results of operations for the three months and nine months ended September 30, 2011 are not necessarily indicative of the results for the full year.

(2) Recent Accounting Standards

In September 2011, the Financial Accounting Standard Board (“FASB”) issued guidance to address concerns from various users of financial statements on the lack of transparency about an employer’s participation in a multiemployer pension plan. Users of financial statements have requested additional disclosure to increase awareness of the commitments and risks involved with participating in multiemployer pension plans. The amendments in this guidance will require additional disclosures about an employer’s participation in a multiemployer pension plan. For public entities, this guidance effective for annual periods for fiscal years ending after December 15, 2011, with early adoption permitted. We are currently evaluating the impact, if any, the adoption of this guidance will have on the financial position or results of operations.

In September 2011, the FASB issued guidance to simplify how entities, both public and nonpublic, test goodwill for impairment. The amendments in the guidance permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. This guidance is effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. We are currently evaluating the impact, if any, the adoption of this guidance will have on the financial position or results of operations.

In July 2011, the FASB issued guidance to address questions about how health insurers should recognize and classify in their income statements fees mandated by the Patient Protection and Affordable Care Act as amended by the Health Care and Education Reconciliation Act. A health insurer’s portion of the annual fee becomes payable to the U.S. Treasury once the entity provides health insurance for any U.S. health risk for each applicable calendar year. The amendments specify that the liability for the fee should be estimated and recorded in full once the entity provides qualifying health insurance in the applicable calendar year in which the fee is payable with a corresponding deferred cost that is amortized to expense using a straight-line method of allocation unless another method better allocates the fee over the calendar year that it is payable. This guidance is effective for calendar years beginning after December 31, 2013, when the fee initially becomes effective. We are currently evaluating the impact, if any, the adoption of this guidance will have on the financial position or results of operations.

In June 2011, the FASB issued guidance to improve the comparability, consistency, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. The FASB decided to eliminate the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. This guidance is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2011. The FASB has tentatively decided to propose delaying the effective date of the presentation requirements for reclassification adjustments in this guidance, since this provision raised concerns about undue complexity within the income statement, potentially compromising clarity. We do not expect the adoption of this guidance to have an impact on our financial position or results of operations.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

In May 2011, the FASB issued guidance that changes the wording used to describe many of the requirements in GAAP for measuring fair value and for disclosing information about fair value measurements that result in common fair value measurement and disclosure requirements in GAAP and International Financial Reporting Standards (“IFRS”). For many of the requirements, FASB does not intend the amendments in this guidance to result in a change in the application of the requirements in Topic 820. Some of the amendments clarify the FASB’s intent about the application of existing fair value measurement requirements. Other amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. This guidance is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2011. We do not expect the adoption of this guidance to have an impact on our financial position or results of operations.

In April 2011, the FASB issued guidance to improve the accounting for repurchase agreements (repos) and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The Board determined that the criterion pertaining to an exchange of collateral should not be a determining factor in assessing effective control. The Board concluded that the assessment of effective control should focus on a transferor’s contractual rights and obligations with respect to transferred financial assets, not on whether the transferor has the practical ability to perform in accordance with those rights or obligations. The Board also concluded that the remaining criteria are sufficient to determine effective control. Consequently, the amendments remove the transferor’s ability criterion from the consideration of effective control for repos and other agreements that both entitle and obligate the transferor to repurchase or redeem financial assets before their maturity. This guidance is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2011. The guidance should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. We do not expect the adoption of this guidance to have an impact on our financial position or results of operations.

Other than the accounting pronouncement disclosed above, there were no other new accounting pronouncements issued during the nine months ended September 30, 2011 that could have a material impact on the Corporation’s financial position, operating results or financials statement disclosures.

(3) Segment Information

The operations of the Corporation are conducted principally through three business segments: Managed Care, Life Insurance, and Property and Casualty Insurance. The Corporation evaluates performance based primarily on the operating revenues and operating income of each segment. Operating revenues include premiums earned, net, administrative service fees and net investment income. Operating costs include claims incurred and operating expenses. The Corporation calculates operating income or loss as operating revenues less operating costs.

Our Managed Care segment is engaged in the sale of managed care products to the Commercial and Medicare market sectors. Up to September 30, 2010, our Managed Care subsidiary, Triple-S Salud, Inc. (“TSS”) provided managed care services in Puerto Rico to Medicaid members in two regions on a fully-insured basis and in one region on an Administrative Service Only (ASO) basis. The contracts between the Government and TSS for the provision of services to the Medicaid population expired by their own terms on September 30, 2010, thus effective October 1st, 2010 we no longer provide services to these members. On October 17, 2011, TSS entered into a new contract with the Government, effective November 1st, 2011, to administer the provision of the physical health component of the

miSalud program (similar to Medicaid) in designated service regions in the Commonwealth of Puerto Rico. TSS will receive a monthly per-member, per-month administrative fee for its services and will not bear the insurance risk of the program.

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

As discussed further in note 14, our Managed Care segment includes the results of operations and financial condition of American Health since February 1, 2011.

The following tables summarize the operations by major operating segment for the three months and nine months ended September 30, 2011 and 2010:

| | Three months ended | | Nine months ended | |
|--|-----------------------|-----------|-----------------------|-------------|
| | September 30, 2011 | 2010 | September 30, 2011 | 2010 |
| Operating revenues: | | | | |
| Managed Care: | | | | |
| Premiums earned, net | \$471,945 | \$445,514 | \$1,363,053 | \$1,340,261 |
| Administrative service fees | 5,210 | 10,195 | 18,767 | 34,859 |
| Intersegment premiums /service fees | 1,644 | 1,649 | 4,584 | 4,717 |
| Net investment income | 4,474 | 5,225 | 13,475 | 15,262 |
| Total managed care | 483,273 | 462,583 | 1,399,879 | 1,395,099 |
| Life Insurance: | | | | |
| Premiums earned, net | 28,651 | 26,606 | 83,410 | 78,410 |
| Intersegment premiums | 88 | 99 | 262 | 293 |
| Net investment income | 4,619 | 4,467 | 13,549 | 12,913 |
| Total life insurance | 33,358 | 31,172 | 97,221 | 91,616 |
| Property and Casualty Insurance: | | | | |
| Premiums earned, net | 24,775 | 24,391 | 74,022 | 74,778 |
| Intersegment premiums | 153 | 153 | 460 | 460 |
| Net investment income | 2,482 | 2,594 | 7,065 | 8,197 |
| Total property and casualty insurance | 27,410 | 27,138 | 81,547 | 83,435 |
| Other segments: * | | | | |
| Intersegment service revenues | 3,906 | 12,452 | 11,548 | 40,127 |
| Operating revenues from external sources | - | - | 4 | - |
| Total other segments | 3,906 | 12,452 | 11,552 | 40,127 |
| Total business segments | 547,947 | 533,345 | 1,590,199 | 1,610,277 |
| TSM operating revenues from external sources | 312 | 508 | 1,261 | 1,516 |
| Elimination of intersegment premiums | (1,885) | (1,901) | (5,306) | (5,470) |
| Elimination of intersegment service fees | (3,906) | (12,452) | (11,548) | (40,127) |
| Other intersegment eliminations | 174 | - | 1,159 | - |
| Consolidated operating revenues | \$542,642 | \$519,500 | \$1,575,765 | \$1,566,196 |

* Includes segments that are not required to be reported separately. These segments include the data processing services organization as well as the third-party administrator of managed care services.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

| | Three months ended September 30, | | Nine months ended September 30, | |
|---|-------------------------------------|----------|------------------------------------|----------|
| | 2011 | 2010 | 2011 | 2010 |
| Operating income: | | | | |
| Managed care | \$11,264 | 16,417 | \$32,669 | 47,532 |
| Life insurance | 5,263 | 4,529 | 13,178 | 13,055 |
| Property and casualty insurance | (1,046) | 2,242 | 1,957 | 3,311 |
| Other segments * | 384 | 476 | 515 | 974 |
| Total business segments | 15,865 | 23,664 | 48,319 | 64,872 |
| TSM operating revenues from external sources | 308 | 508 | 1,261 | 1,516 |
| TSM unallocated operating expenses | (1,783) | (2,678) | (6,810) | (7,102) |
| Elimination of TSM intersegment charges | 2,230 | 2,381 | 7,866 | 7,028 |
| Consolidated operating income | 16,620 | 23,875 | 50,636 | 66,314 |
| Consolidated net realized investment gains (losses) | 5,569 | (313) | 18,457 | (259) |
| Consolidated net unrealized (loss) gain on trading securities | (6,007) | 4,611 | (7,267) | 631 |
| Consolidated interest expense | (2,499) | (3,026) | (8,583) | (9,626) |
| Consolidated other income (expense), net | (169) | 576 | 311 | 404 |
| Consolidated income before taxes | \$13,514 | 25,723 | \$53,554 | 57,464 |
| Depreciation and amortization expense: | | | | |
| Managed care | 5,137 | 2,767 | 14,196 | 8,157 |
| Life insurance | 162 | 173 | 487 | 510 |
| Property and casualty insurance | 371 | 485 | 1,148 | 1,290 |
| Total business segments | 5,670 | 3,425 | 15,831 | 9,957 |
| TSM depreciation expense | 200 | 216 | 604 | 648 |
| Consolidated depreciation and amortization expense | \$5,870 | 3,641 | \$16,435 | 10,605 |

* Includes segments that are not required to be reported separately. These segments include the data processing services organization as well as the third-party administrator of managed care services.

| | September 30, 2011 | December 31, 2010 |
|---|--------------------------|-------------------------|
| Assets: | | |
| Managed care | \$892,614 | \$790,485 |
| Life insurance | 589,891 | 523,246 |
| Property and casualty insurance | 339,696 | 339,955 |
| Other segments * | 17,129 | 16,842 |
| Total business segments | 1,839,330 | 1,670,528 |
| Unallocated amounts related to TSM: | | |
| Cash, cash equivalents, and investments | 48,567 | 62,841 |
| Property and equipment, net | 22,102 | 20,712 |
| Other assets | 17,232 | 20,600 |

| | | |
|---|-------------|-------------|
| | 87,901 | 104,153 |
| Elimination entries-intersegment receivables and others | (41,096) | (15,311) |
| Consolidated total assets | \$1,886,135 | \$1,759,370 |

* Includes segments that are not required to be reported separately. These segments include the data processing services organization as well as the third-party administrator of managed care services.

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

(4) Investment in Securities

The amortized cost for debt securities and cost for equity securities, gross unrealized gains, gross unrealized losses, and estimated fair value for trading, available-for-sale and held-to-maturity securities by major security type and class of security at September 30, 2011 and December 31, 2010, were as follows:

| | December 31, 2010 | | | |
|---|--------------------|------------------------|-------------------------|----------------------|
| | Cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Trading securities: | | | | |
| Equity securities | \$43,832 | \$10,738 | \$(3,471) | \$51,099 |
| | | | | |
| | September 30, 2011 | | | |
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Securities available for sale: | | | | |
| Fixed maturities: | | | | |
| Obligations of government-sponsored enterprises | \$89,863 | \$5,929 | \$- | \$95,792 |
| U.S. Treasury securities and obligations of U.S. government instrumentalities | 39,743 | 2,170 | - | 41,913 |
| Obligations of the Commonwealth of Puerto Rico and its instrumentalities | 76,619 | 2,366 | - | 78,985 |
| Municipal securities | 366,534 | 39,263 | (37) | 405,760 |
| Corporate bonds | 110,540 | 19,387 | (220) | 129,707 |
| Residential mortgage-backed securities | 9,000 | 778 | - | 9,778 |
| Collateralized mortgage obligations | 216,739 | 5,447 | (541) | 221,645 |
| Total fixed maturities | 909,038 | 75,340 | (798) | 983,580 |
| Equity securities: | | | | |
| Common stocks | 66 | 2,813 | - | 2,879 |
| Preferred stocks | 313 | 93 | - | 406 |
| Perpetual preferred stocks | 1,000 | - | (111) | 889 |
| Mutual funds | 133,215 | 662 | (8,167) | 125,710 |
| Total equity securities | 134,594 | 3,568 | (8,278) | 129,884 |
| Total | \$1,043,632 | \$78,908 | \$(9,076) | \$1,113,464 |

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

| | | December 31, 2010 | | |
|---|----------------|------------------------|-------------------------|----------------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Securities available for sale: | | | | |
| Fixed maturities: | | | | |
| Obligations of government-sponsored enterprises | \$ 124,735 | \$ 6,650 | \$ - | \$ 131,385 |
| U.S. Treasury securities and obligations of U.S. government instrumentalities | 47,427 | 5,451 | - | 52,878 |
| Obligations of the Commonwealth of Puerto Rico and its instrumentalities | 117,519 | 3,115 | (10) | 120,624 |
| Municipal securities | 272,383 | 3,979 | (2,798) | 273,564 |
| Corporate bonds | 102,184 | 7,698 | (250) | 109,632 |
| Residential mortgage-backed securities | 12,560 | 801 | (1) | 13,360 |
| Collateralized mortgage obligations | 271,149 | 6,158 | (1,164) | 276,143 |
| Total fixed maturities | 947,957 | 33,852 | (4,223) | 977,586 |
| Equity securities: | | | | |
| Common stocks | 901 | 3,430 | - | 4,331 |
| Preferred stocks | 4,298 | 68 | (737) | 3,629 |
| Perpetual preferred stocks | 1,000 | - | (94) | 906 |
| Mutual funds | 41,551 | 6,632 | (310) | 47,873 |
| Total equity securities | 47,750 | 10,130 | (1,141) | 56,739 |
| Total | \$ 995,707 | \$ 43,982 | \$ (5,364) | \$ 1,034,325 |
| | | | | |
| | | September 30, 2011 | | |
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Estimated fair value |
| Securities held to maturity: | | | | |
| Obligations of government-sponsored enterprises | \$ 1,793 | \$ 181 | \$ - | \$ 1,974 |
| U.S. Treasury securities and obligations of U.S. government instrumentalities | 625 | 213 | - | 838 |
| Corporate bonds | 9,739 | 209 | - | 9,948 |
| Residential mortgage-backed securities | 479 | 34 | - | 513 |
| Certificates of deposit | 1,248 | - | - | 1,248 |
| Total | \$ 13,884 | \$ 637 | \$ - | \$ 14,521 |

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

| | Amortized cost | December 31, 2010 Gross unrealized gains | Gross unrealized losses | Estimated fair value |
|---|-------------------|---|-------------------------------|-------------------------|
| Securities held to maturity : | | | | |
| Obligations of government-sponsored enterprises | \$1,793 | \$151 | \$- | \$1,944 |
| U.S. Treasury securities and obligations of | | | | |
| U.S. government instrumentalities | 1,478 | 203 | - | 1,681 |
| Corporate bonds | 9,443 | 414 | - | 9,857 |
| Residential mortgage-backed securities | 660 | 41 | - | 701 |
| Certificates of deposit | 1,241 | - | - | 1,241 |
| Total | \$14,615 | \$809 | \$- | \$15,424 |

Gross unrealized losses on investment securities and the estimated fair value of the related securities, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of September 30, 2011 and December 31, 2010 were as follows:

| | Less than 12 months | | | September 30, 2011 12 months or longer | | | Total | | |
|---|-------------------------|-----------------------------|----------------------------|---|-----------------------------|----------------------------|-------------------------|-----------------------------|----------------------------|
| | Estimated Fair Value | Gross Unrealized Loss | Number of Securities | Estimated Fair Value | Gross Unrealized Loss | Number of Securities | Estimated Fair Value | Gross Unrealized Loss | Number of Securities |
| Securities available for sale: | | | | | | | | | |
| Fixed maturities: | | | | | | | | | |
| Municipal securities | \$ 10,512 | \$ (37) | 3 | \$ - | \$ - | - | \$ 10,512 | \$ (37) | 3 |
| Corporate bonds | 8,482 | (220) | 6 | - | - | - | 8,482 | (220) | 6 |
| Collateralized mortgage obligations | 25,126 | (420) | 12 | 1,857 | (121) | 1 | 26,983 | (541) | 13 |
| Total fixed maturities | 44,120 | (677) | 21 | 1,857 | (121) | 1 | 45,977 | (798) | 22 |
| Equity securities: | - | - | - | 889 | (111) | 1 | 889 | (111) | 1 |

Edgar Filing: TRIPLE-S MANAGEMENT CORP - Form 10-Q

| | | | | | | | | | |
|---|------------|-------------|----|----------|-----------|---|------------|-------------|----|
| Perpetual preferred stocks | | | | | | | | | |
| Mutual funds | 99,678 | (7,993) | 27 | 1,659 | (174) | 1 | 101,337 | (8,167) | 28 |
| Total equity securities | 99,678 | (7,993) | 27 | 2,548 | (285) | 2 | 102,226 | (8,278) | 29 |
| Total for securities available for sale | \$ 143,798 | \$ (8,670) | 48 | \$ 4,405 | \$ (406) | 3 | \$ 148,203 | \$ (9,076) | 51 |

| | Less than 12 months | | | December 31, 2010 12 months or longer | | | Total | | |
|--|----------------------------|--------------------|----------------------------|--|--------------------|----------------------------|----------------------------|--------------------|----------------------------|
| | Gross | | Number of Securities | Gross | | Number of Securities | Gross | | Number of Securities |
| | Estimated Fair Value | Unrealized Loss | | Estimated Fair Value | Unrealized Loss | | Estimated Fair Value | Unrealized Loss | |
| Securities available for sale: | | | | | | | | | |
| Fixed maturities: | | | | | | | | | |
| Obligations of the Commonwealth of Puerto Rico and its instrumentalities | \$2,483 | \$ (10) | 5 | \$- | \$ - | - | \$2,483 | \$ (10) | 5 |
| Municipal securities | 105,280 | (2,652) | 53 | 692 | (146) | 1 | 105,972 | (2,798) | 54 |
| Corporate bonds | 5,828 | (250) | 3 | - | - | - | 5,828 | (250) | 3 |
| Residential mortgage-backed securities | - | - | - | 36 | (1) | 1 | 36 | (1) | 1 |
| Collateralized mortgage obligations | 77,417 | (1,144) | 12 | 1,953 | (20) | 1 | 79,370 | (1,164) | 13 |
| Total fixed maturities | 191,008 | (4,056) | 73 | 2,681 | (167) | 3 | 193,689 | (4,223) | 76 |
| Equity securities: | | | | | | | | | |
| Preferred stocks | - | - | - | 3,263 | (737) | 1 | 3,263 | (737) | 1 |
| Perpetual preferred stocks | - | - | - | 906 | (94) | 1 | 906 | (94) | 1 |
| Mutual funds | 2,337 | (310) | 2 | - | - | - | 2,337 | (310) | 2 |
| Total equity securities | 2,337 | (310) | 2 | 4,169 | (831) | 2 | 6,506 | (1,141) | 4 |
| Total for securities available for sale | \$193,345 | \$ (4,366) | 75 | \$6,850 | \$ (998) | 5 | \$200,195 | \$ (5,364) | 80 |

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

The Corporation regularly monitors and evaluates the difference between the cost and estimated fair value of investments. For investments with a fair value below cost, the process includes evaluating: (1) the length of time and the extent to which the estimated fair value has been less than amortized cost for fixed maturity securities, or cost for equity securities, (2) the financial condition, near-term and long-term prospects for the issuer, including relevant industry conditions and trends, and implications of rating agency actions, (3) the Corporation's intent to sell or the likelihood of a required sale prior to recovery, (4) the recoverability of principal and interest for fixed maturity securities, or cost for equity securities, and (5) other factors, as applicable. This process is not exact and further requires consideration of risks such as credit and interest rate risks. Consequently, if an investment's cost exceeds its estimated fair value solely due to changes in interest rates, other-than temporary impairment may not be appropriate. Due to the subjective nature of the Corporation's analysis, along with the judgment that must be applied in the analysis, it is possible that the Corporation could reach a different conclusion whether or not to impair a security if it had access to additional information about the investee. Additionally, it is possible that the investee's ability to meet future contractual obligations may be different than what the Corporation determined during its analysis, which may lead to a different impairment conclusion in future periods. If after monitoring and analyzing impaired securities, the Corporation determines that a decline in the estimated fair value of any available-for-sale security below cost is other-than-temporary, the carrying amount of equity securities is reduced to its fair value and of fixed maturity securities is reduced by the credit component of the other-than-temporary impairment. When a decline in the estimated fair value of any held-to-maturity security below cost is deemed other-than-temporary, the carrying amount of the security is reduced by the other-than-temporary impairment. The new cost basis of an impaired security is not adjusted for subsequent increases in estimated fair value. In periods subsequent to the recognition of an other-than-temporary impairment, the impaired security is accounted for as if it had been purchased on the measurement date of the impairment. For debt securities, the discount (or reduced premium) based on the new cost basis may be accreted into net investment income in future periods based on prospective changes in cash flow estimates, to reflect adjustments to the effective yield.

The Corporation's process for identifying and reviewing invested assets for other-than temporary impairments during any quarter includes the following:

Identification and evaluation of securities that have possible indications of other-than-temporary impairment, which includes an analysis of all investments with gross unrealized investment losses that represent 20% or more of their cost and all investments with an unrealized loss greater than \$50.

Review and evaluation of any other security based on the investee's current financial condition, liquidity, near-term recovery prospects, implications of rating agency actions, the outlook for the business sectors in which the investee operates and other factors. This evaluation is in addition to the evaluation of those securities with a gross unrealized investment loss representing 20% or more of their cost.

Consideration of evidential matter, including an evaluation of factors or triggers that may or may not cause individual investments to qualify as having other-than-temporary impairments; and

Determination of the status of each analyzed security as other-than-temporary or not, with documentation of the rationale for the decision.

The Corporation continually reviews its investment portfolios under the Corporation's impairment review policy. Given the current market conditions and the significant judgments involved, there is a continuing risk that further declines in fair value may occur and additional material other-than-temporary impairments may be recorded in future periods.

Municipal securities: The unrealized losses of these securities were principally caused by fluctuations in interest rates and general market conditions. The Corporation does not consider these investments other-than-temporarily impaired because the decline in estimated fair value is principally attributable to changes in interest rates, the Corporation does not intend to sell the investments and it is more likely than not that the Corporation will not be required to sell the investments before recovery of their amortized cost basis, which may be maturity, and because the Corporation expects to collect all contractual cash flows.

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

Corporate Bonds: The unrealized losses of these bonds were principally caused by fluctuations in interest rates and general market conditions. All corporate bonds included in the table above have investment grade ratings and have been in an unrealized position for less than six months. The Corporation does not consider these investments other-than-temporarily impaired because the decline in estimated fair value is principally attributable to changes in interest rates, the Corporation does not intend to sell the investments and it is more likely than not that the Corporation will not be required to sell the investments before recovery of their amortized cost basis, which may be maturity, and because the Corporation expects to collect all contractual cash flows.

Collateralized Mortgage Obligations: The unrealized losses on investments in collateralized mortgage obligations were mostly caused by fluctuations in interest rates and credit spreads. The contractual cash flows of these securities are guaranteed by a U.S. government-sponsored enterprise. The investment grade credit rating of our securities reflects the seniority of the securities that the Corporation owns. The Corporation does not consider these investments other-than-temporarily impaired because the decline in fair value is attributable to changes in interest rates and not credit quality, the Corporation does not intend to sell the investments and it is more likely than not that the Corporation will not be required to sell the investments before recovery of their amortized cost basis, which may be maturity, and because the Corporation expects to collect all contractual cash flows.

Perpetual Preferred Stocks: The market value of this preferred stock has experienced a slight decrease during this year, however, because the issuer's capital ratios are above regulatory levels, the Corporation does not have the intent to sell the investment, and the Corporation has the intent and ability to hold the investment until a market price recovery, this investment is not considered other-than-temporarily impaired.

Mutual Funds: The security that has been in an unrealized loss position more than twelve months has experienced an improvement in fair value during this year. All other funds have been in an unrealized loss position for less than twelve months. These positions are not considered other-than-temporarily impaired because the Corporation does not have the intent to sell these investments, and the Corporation has the ability to hold the investments until a market price recovery.

Maturities of investment securities classified as available for sale and held to maturity at September 30, 2011 were as follows:

| | September 30, 2011 | |
|--|--------------------|-------------------------|
| | Amortized cost | Estimated fair value |
| Securities available for sale: | | |
| Due in one year or less | \$ 12,386 | \$ 12,586 |
| Due after one year through five years | 144,218 | 150,404 |
| Due after five years through ten years | 131,567 | 147,092 |
| Due after ten years | 395,128 | 442,075 |
| Residential mortgage-backed securities | 9,000 | 9,778 |
| Collateralized mortgage obligations | 216,739 | 221,645 |
| | \$ 909,038 | \$ 983,580 |
| Securities held to maturity: | | |

Edgar Filing: TRIPLE-S MANAGEMENT CORP - Form 10-Q

| | | |
|--|-----------|-----------|
| Due in one year or less | \$ 10,987 | \$ 11,196 |
| Due after one year through five years | - | - |
| Due after five years through ten years | - | - |
| Due after ten years | 2,418 | 2,812 |
| Residential mortgage-backed securities | 479 | 513 |
| | \$ 13,884 | \$ 14,521 |

Expected maturities may differ from contractual maturities because some issuers have the right to call or prepay obligations with or without call or prepayment penalties.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

Information regarding realized and unrealized gains and losses from investments for the three months and nine months ended September 30, 2011 and 2010 is as follows:

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|-----------|------------------------------------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Fixed maturity securities: | | | | |
| Securities available for sale: | | | | |
| Gross gains from sales | \$ 3,792 | \$ - | \$ 10,941 | \$ 69 |
| Gross losses from sales | (13) | (148) | (248) | (272) |
| Gross losses from other-than-temporary impairments | - | - | - | (95) |
| Total debt securities | 3,779 | (148) | 10,693 | (298) |
| Equity securities: | | | | |
| Trading securities: | | | | |
| Gross gains from sales | 7,329 | 110 | 11,195 | 935 |
| Gross losses from sales | (4,298) | (212) | (4,726) | (741) |
| | 3,031 | (102) | 6,469 | 194 |
| Securities available for sale: | | | | |
| Gross gains from sales | 686 | 273 | 3,317 | 3,259 |
| Gross losses from sales | (1,927) | (19) | (2,022) | (576) |
| Gross losses from other-than-temporary impairments | - | (317) | - | (2,838) |
| | (1,241) | (63) | 1,295 | (155) |
| Total equity securities | 1,790 | (165) | 7,764 | 39 |
| Net realized gains (losses) on securities | \$ 5,569 | \$ (313) | \$ 18,457 | \$ (259) |

The other-than-temporary impairments on fixed maturity securities are attributable to credit losses.

| | Three month ended September 30, | | Nine months ended September 30, | |
|--|------------------------------------|-----------|------------------------------------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Changes in net unrealized gains (losses): | | | | |
| Recognized in income: | | | | |
| Equity securities – trading | \$ (6,007) | \$ 4,611 | \$ (7,267) | \$ 631 |
| Recognized in accumulated other comprehensive income (loss): | | | | |
| Fixed maturities – available for sale | 39,441 | 21,393 | 44,913 | 53,900 |
| Equity securities – available for sale | (13,943) | 3,346 | (13,699) | 3,066 |
| | \$ 25,498 | \$ 24,739 | \$ 31,214 | \$ 56,966 |
| Not recognized in the consolidated financial statements: | | | | |
| Fixed maturities – held to maturity | \$ (50) | \$ 90 | \$ (172) | \$ 442 |

The deferred tax liability/asset related to unrealized gains and losses, respectively, recognized in accumulated other comprehensive income/ (loss) during the nine months ended September 30, 2011 and 2010 aggregated to \$6,105 and \$10,315, respectively.

As of September 30, 2011 and December 31, 2010, no individual investment in securities exceeded 10% of stockholders' equity.

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

Components of net investment income were as follows:

| | Three months ended | | Nine months ended | |
|--|--------------------|-----------|-------------------|-----------|
| | September 30, | | September 30, | |
| | 2011 | 2010 | 2011 | 2010 |
| Fixed maturities | \$10,645 | \$ 11,707 | \$33,224 | \$ 34,303 |
| Equity securities | 1,083 | 756 | 1,997 | 2,595 |
| Policy loans | 116 | 113 | 336 | 330 |
| Cash equivalents and interest-bearing deposits | 101 | 58 | 386 | 160 |
| Other | 116 | 160 | 570 | 500 |
| Total | \$12,061 | \$ 12,794 | \$36,513 | \$ 37,888 |

(5) Premiums and Other Receivables, Net

Premiums and other receivables, net as of September 30, 2011 and December 31, 2010 were as follows:

| | September 30, 2011 | December 31, 2010 |
|---|--------------------------|-------------------------|
| Premiums | \$93,073 | \$144,501 |
| Self-funded group receivables | 70,301 | 73,750 |
| FEHBP | 12,152 | 11,001 |
| Agent balances | 31,253 | 37,262 |
| Accrued interest | 9,646 | 9,781 |
| Reinsurance recoverable | 49,013 | 47,342 |
| Other | 29,256 | 22,177 |
| | 294,694 | 345,814 |
| Less allowance for doubtful receivables: | | |
| Premiums | 13,450 | 13,106 |
| Other | 8,661 | 6,928 |
| | 22,111 | 20,034 |
| Total premiums and other receivables, net | \$272,583 | \$325,780 |

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

(6) Claim Liabilities

The activity in the total claim liabilities for the three months and nine months ended September 30, 2011 and 2010 is as follows:

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|-----------|------------------------------------|-----------|
| | 2011 | 2010 | 2011 | 2010 |
| Claim liabilities at beginning of period | \$398,708 | \$411,410 | \$360,210 | \$360,446 |
| Reinsurance recoverable on claim liabilities | (31,854) | (33,069) | (31,449) | (30,712) |
| Net claim liabilities at beginning of period | 366,854 | 378,341 | 328,761 | 329,734 |
| Claim liabilities acquired from American Health | - | - | 41,666 | - |
| Incurred claims and loss-adjustment expenses: | | | | |
| Current period insured events | 435,953 | 417,642 | 1,274,432 | 1,259,518 |
| Prior period insured events | 2,515 | 671 | (11,552) | 4,006 |
| Total | 438,468 | 418,313 | 1,262,880 | 1,263,524 |
| Payments of losses and loss-adjustment expenses: | | | | |
| Current period insured events | 386,457 | 383,961 | 956,934 | 951,570 |
| Prior period insured events | 59,899 | 22,016 | 317,407 | 251,011 |
| Total | 446,356 | 405,977 | 1,274,341 | 1,202,581 |
| Net claim liabilities at end of period | 358,966 | 390,677 | 358,966 | 390,677 |
| Reinsurance recoverable on claim liabilities | 35,657 | 33,142 | 35,657 | 33,142 |
| Claim liabilities at end of period | \$394,623 | \$423,819 | \$394,623 | \$423,819 |

As a result of differences between actual amounts and estimates of insured events in prior periods, the amounts included as incurred claims for prior period insured events differ from anticipated claims incurred.

The credit in the incurred claims and loss-adjustment expenses for prior period insured events for the nine months ended September 30, 2011 is due primarily to better than expected utilization trends.

Reinsurance recoverable on unpaid claims is reported within the premium and other receivables, net in the accompanying consolidated financial statements. The claims incurred disclosed in this table exclude the change in the liability for future policy benefits expense, which amounted to \$3,931 and \$10,033, during the three months and nine months ended September 30, 2011, respectively. The change in the liability for future policy benefits during the three months and nine months ended September 30, 2010 amount to \$3,201 and \$8,656, respectively.

(7) Fair Value Measurements

Assets recorded at fair value in the consolidated balance sheets are categorized based upon the level of judgment associated with the inputs used to measure their fair value. Level inputs, as defined by current accounting guidance for fair value measurements and disclosures, are as follows:

Level Input: Input Definition:

Edgar Filing: TRIPLE-S MANAGEMENT CORP - Form 10-Q

- Level 1 Inputs are unadjusted, quoted prices for identical assets or liabilities in active markets at the measurement date.
- Level 2 Inputs other than quoted prices included in Level 1 that are observable for the asset or liability through corroboration with market data at the measurement date.
- Level 3 Unobservable inputs that reflect management's best estimate of what market participants would use in pricing the asset or liability at the measurement date.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

The Corporation uses observable inputs when available. Fair value is based upon quoted market prices when available. If market prices are not available, the Corporation employs internally-developed models that primarily use market-based inputs including yield curves, interest rates, volatilities, and credit curves, among others. The Corporation limits valuation adjustments to those deemed necessary to ensure that the security or derivative's fair value adequately represents the price that would be received or paid in the marketplace. Valuation adjustments may include consideration of counterparty credit quality and liquidity as well as other criteria. The estimated fair value amounts are subjective in nature and may involve uncertainties and matters of significant judgment for certain financial instruments. Changes in the underlying assumptions used in estimating fair value could affect the Corporation's results. The fair value measurement levels are not indicative of risk of investment.

The fair value information of financial instruments in the accompanying consolidated financial statements was determined as follows:

(i) Cash and Cash Equivalent

The carrying amount approximates fair value because of the short-term nature of such instruments.

(ii) Investment in Securities

The fair value of investment securities is estimated based on quoted market prices for those or similar investments. Additional information pertinent to the estimated fair value of investment in securities is included in note 4.

(iii) Policy Loans

Policy loans have no stated maturity dates and are part of the related insurance contract. The carrying amount of policy loans approximates fair value because their interest rate is reset periodically in accordance with current market rates.

(iv) Receivables, Accounts Payable and Accrued Liabilities and Short-term Borrowings

The carrying amount of receivables, accounts payable and accrued liabilities and short-term borrowings approximates fair value because they mature and should be collected or paid within 12 months after September 30, 2011.

(v) Policyholder Deposits

The fair value of policyholder deposits is the amount payable on demand at the reporting date, and accordingly, the carrying value amount approximates fair value.

(vi) Long-term Borrowings

The carrying amounts and fair value of the Corporation's long-term borrowings are as follows:

Edgar Filing: TRIPLE-S MANAGEMENT CORP - Form 10-Q

| | September 30, 2011 | | December 31, 2010 | |
|-------------------------------------|--------------------|------------|-------------------|------------|
| | Carrying amount | Fair value | Carrying amount | Fair value |
| Loans payable to bank | \$ 19,797 | \$ 19,797 | \$ 21,027 | \$ 21,027 |
| 6.3% senior unsecured notes payable | - | - | 50,000 | 49,625 |
| 6.6% senior unsecured notes payable | 35,000 | 34,606 | 35,000 | 34,388 |
| 6.7% senior unsecured notes payable | 35,000 | 34,913 | 35,000 | 35,000 |
| Repurchase agreement | 25,000 | 25,763 | 25,000 | 24,575 |
| Totals | \$ 114,797 | \$ 115,079 | \$ 166,027 | \$ 164,615 |

The carrying amount of the loans payable to bank approximates fair value due to its floating interest-rate structure. The fair value of the senior unsecured notes payable was determined using broker quotations.

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

(vii) Derivative Instruments

Current market pricing models were used to estimate fair value of structured note agreements. Fair values were determined using market quotations provided by outside securities consultants or prices provided by market makers using observable inputs.

The following tables summarize fair value measurements by level at September 30, 2011 and December 31, 2010 for assets measured at fair value on a recurring basis:

| | September 30, 2011 | | | Total |
|---|--------------------|-----------|---------|-------------|
| | Level 1 | Level 2 | Level 3 | |
| Equity securities held for trading | \$- | \$- | \$- | \$- |
| Securities available for sale: | | | | |
| Fixed maturity securities | | | | |
| Obligations of government-sponsored enterprises | - | 95,792 | - | 95,792 |
| U.S. Treasury securities and obligations of U.S government instrumentalities | 41,913 | - | - | 41,913 |
| Obligations of the Commonwealth of Puerto Rico and its instrumentalities | - | 78,985 | - | 78,985 |
| Municipal securities | - | 405,760 | - | 405,760 |
| Corporate bonds | - | 129,707 | - | 129,707 |
| Residential agency mortgage-backed securities | - | 9,778 | - | 9,778 |
| Collateralized mortgage obligations | - | 221,645 | - | 221,645 |
| Total fixed maturities | 41,913 | 941,667 | - | 983,580 |
| Equity securities | | | | |
| Common stocks | 2,879 | - | - | 2,879 |
| Preferred stocks | 406 | - | - | 406 |
| Perpetual preferred stocks | 889 | - | - | 889 |
| Mutual funds | 110,792 | 9,832 | 5,086 | 125,710 |
| Total equity securities | 114,966 | 9,832 | 5,086 | 129,884 |
| Derivatives (reported within other assets in the consolidated balance sheets) | - | 50 | - | 50 |
| Total | \$156,879 | \$951,549 | \$5,086 | \$1,113,514 |

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

| | December 31, 2010 | | | Total |
|---|-------------------|-----------|---------|-------------|
| | Level 1 | Level 2 | Level 3 | |
| Equity securities held for trading | \$51,099 | \$- | \$- | \$51,099 |
| Securities available for sale: | | | | |
| Fixed maturity securities | | | | |
| Obligations of government-sponsored enterprises | - | 131,385 | - | 131,385 |
| U.S. Treasury securities and obligations of U.S government instrumentalities | 52,878 | - | - | 52,878 |
| Obligations of the Commonwealth of Puerto Rico and its instrumentalities | - | 120,624 | - | 120,624 |
| Municipal securities | - | 273,564 | - | 273,564 |
| Corporate bonds | - | 109,632 | - | 109,632 |
| Residential agency mortgage-backed securities | - | 13,360 | - | 13,360 |
| Collateralized mortgage obligations | - | 276,143 | - | 276,143 |
| Total fixed maturities | 52,878 | 924,708 | - | 977,586 |
| Equity securities | | | | |
| Common stocks | 4,331 | - | - | 4,331 |
| Preferred stocks | 3,629 | - | - | 3,629 |
| Perpetual preferred stocks | 906 | - | - | 906 |
| Mutual funds | 27,858 | 18,971 | 1,044 | 47,873 |
| Total equity securities | 36,724 | 18,971 | 1,044 | 56,739 |
| Derivatives (reported within other assets in the consolidated balance sheets) | - | 748 | - | 748 |
| Total | \$140,701 | \$944,427 | \$1,044 | \$1,086,172 |

The fair value of fixed maturity and equity securities included in the Level 2 category were based on market values obtained from independent pricing services, which utilize evaluated pricing models that vary by asset class and incorporate available trade, bid and other market information and for structured securities, cash flow and when available loan performance data. Because many fixed income securities do not trade on a daily basis, the models used by independent pricing service providers to prepare evaluations apply available information, such as benchmark curves, benchmarking of like securities, sector groupings, and matrix pricing. For certain equity securities, quoted market prices for the identical security are not always available and the fair value is estimated by reference to similar securities for which quoted prices are available. The independent pricing service providers monitor market indicators, industry and economic events, and for broker-quoted only securities, obtain quotes from market makers or broker-dealers that they recognize to be market participants.

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

Transfers into or out of the Level 3 category occur when unobservable inputs, such as the Company's best estimate of what a market participant would use to determine a current transaction price, become more or less significant to the fair value measurement. Transfers between levels, if any, are recorded as of the actual date of the event or change in circumstance that caused the transfer. Transfers into Level 3 from Level 2 during the three and nine months ended September 30, 2011 primarily reflect the level of unobservable inputs used to value certain private international equity and real estate funds. There were no transfers between Levels I and II during the three and nine months ended September 30, 2011 and 2010. A reconciliation of the beginning and ending balances of assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months and nine months ended September 30, 2011 and 2010 is as follows:

| | September 30, 2011 | | | September 30, 2010 | | |
|---|---------------------------|-------------------|---------|---------------------------|-------------------|-------|
| | Fixed Maturity Securities | Equity Securities | Total | Fixed Maturity Securities | Equity Securities | Total |
| Beginning balance | \$- | \$1,338 | \$1,338 | \$- | \$699 | \$699 |
| Unrealized gains (losses) in other accumulated comprehensive income | - | 54 | 54 | - | (6) | (6) |
| Purchases | - | 525 | 525 | - | 153 | 153 |
| Transfers into Level 3 | - | 3,169 | 3,169 | - | - | - |
| Ending balance | \$- | \$5,086 | \$5,086 | \$- | \$846 | \$846 |

| | September 30, 2011 | | | September 30, 2010 | | |
|---|---------------------------|-------------------|---------|---------------------------|-------------------|-------|
| | Fixed Maturity Securities | Equity Securities | Total | Fixed Maturity Securities | Equity Securities | Total |
| Beginning balance | \$- | \$1,044 | \$1,044 | \$- | \$775 | \$775 |
| Unrealized gains (losses) in other accumulated comprehensive income | - | 126 | 126 | - | (253) | (253) |
| Purchases | - | 747 | 747 | - | 324 | 324 |
| Transfers into Level 3 | - | 3,169 | 3,169 | - | - | - |
| Ending balance | \$- | \$5,086 | \$5,086 | \$- | \$846 | \$846 |

(8) Share-Based Compensation

Share-based compensation expense recorded during the three months and nine months ended September 30, 2011 was \$398 and \$1,489, respectively. Share-based compensation expense recorded during the three months and nine months ended September 30, 2010 was \$638 and \$1,316, respectively. During the nine months ended September 30, 2011 cash received from stock option exercises was \$189. The impact of these cash receipts is included within the cash flows from financing activities in the accompanying consolidated statement of cash flows. During the nine months

ended September 30, 2011, 32,776 shares were repurchased and retired as a result of a non-cash exercise of stock options. Also, during the nine months ended September 30, 2011, 432,567 options were cash-settled for \$2,420 at its fair value at time of settlement. No options were exercised or cash-settled during the nine months ended September 30, 2010.

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

(9) Comprehensive Income

The accumulated balances for each classification of other comprehensive income, net of tax, are as follows:

| | Net unrealized gain on securities | Liability for pension benefits | Accumulated other comprehensive income |
|---------------------------|---|--------------------------------------|---|
| Balance at January 1 | \$ 32,743 | \$ (27,279) | \$ 5,464 |
| Net current period change | 25,109 | 1,503 | 26,612 |
| Balance at September 30 | \$ 57,852 | \$ (25,776) | \$ 32,076 |

(10) Income Taxes

Under Puerto Rico income tax law, the Corporation is not allowed to file consolidated tax returns with its subsidiaries. The Corporation and its subsidiaries are subject to Puerto Rico income taxes. The Corporation's insurance subsidiaries are also subject to U.S. federal income taxes for foreign source dividend income. In addition, a subsidiary of the Corporation, which is incorporated under the laws of the State of Delaware, is also subject to U.S. Federal income taxes. As of September 30, 2011, tax years 2004 through 2011 for the Corporation and its subsidiaries are subject to examination by Puerto Rico taxing authorities.

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statements carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry-forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in the consolidated statements of earnings in the period that includes the enactment date. Quarterly income taxes are calculated using the effective tax rate determined based on the income forecasted for the full fiscal year.

In 2010, the government of Puerto Rico adopted a comprehensive tax reform in two phases. The first phase became effective in the last quarter of 2010 and was mostly related to reducing the income tax burden to individuals. In 2010 only, corporations received an income tax credit amounting to 7% of the tax determined, defined as the tax liability less certain credits. The second phase of the reform, which was approved on January 31, 2011, reduces the maximum corporate income tax rate from 39% to approximately 30%, eliminates a temporary surtax of 5%, and adds several tax credits and deductions, among other tax reliefs and changes. As a result of this income tax rate reduction, the consolidated net deferred tax assets were decreased through a one-time charge to the consolidated deferred tax expense of approximately \$6,400 during the nine months ended September 30, 2011.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

(11) Pension Plan

The components of net periodic benefit cost for the three months and nine months ended September 30, 2011 and 2010 were as follows:

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|----------|
| | 2011 | 2010 | 2011 | 2010 |
| Components of net periodic benefit cost: | | | | |
| Service cost | \$1,406 | \$1,218 | \$2,926 | \$3,772 |
| Interest cost | 1,624 | 1,478 | 5,125 | 4,497 |
| Expected return on assets | (1,270) | (1,044) | (3,997) | (3,148) |
| Amortization of prior service benefit | (109) | (110) | (344) | (333) |
| Amortization of actuarial loss | 809 | 588 | 2,492 | 1,782 |
| Net periodic benefit cost | \$2,460 | \$2,130 | \$6,202 | \$6,570 |

Employer contributions: The Corporation disclosed in its audited consolidated financial statements for the year ended December 31, 2010 that it expected to contribute \$10,000 to its pension program in 2011. As of September 30, 2011, the Corporation has contributed \$16,500 to the pension program. The Corporation expects no further contributions to fund its pension program in 2011.

(12) Net Income Available to Stockholders and Net Income per Share

The following table sets forth the computation of basic and diluted earnings per share for the three months and nine months ended September 30, 2011 and 2010:

| | Three months ended September 30, | | Nine months ended September 30, | |
|--|-------------------------------------|------------|------------------------------------|------------|
| | 2011 | 2010 | 2011 | 2010 |
| Numerator for earnings per share: | | | | |
| Net income available to stockholders | \$11,613 | \$20,488 | \$39,069 | \$46,737 |
| Denominator for basic earnings per share: | | | | |
| Weighted average of common shares | 28,736,762 | 29,095,272 | 28,776,279 | 29,085,188 |
| Effect of dilutive securities | 113,485 | 220,301 | 180,415 | 197,690 |
| Denominator for diluted earnings per share | 28,850,247 | 29,315,573 | 28,956,694 | 29,282,878 |
| Basic net income per share | \$0.40 | \$0.70 | \$1.36 | \$1.61 |
| Diluted net income per share | \$0.40 | \$0.70 | \$1.35 | \$1.60 |

During the three months and nine months ended September 30, 2011, the weighted average of stock option shares of approximately 4,032 was excluded from the denominator for the diluted earnings per share computation because the stock options were anti-dilutive. There were no anti-dilutive stock options during the three months and nine months ended September 30, 2010.

(13)Contingencies

As of September 30, 2011, the Corporation is a defendant in various lawsuits arising in the ordinary course of business. We are also defendants in various other claims and proceedings, some of which are described below. Furthermore, the Commissioner of Insurance, as well as other Federal and Puerto Rico government authorities, regularly make inquiries and conduct audits concerning the Corporation's compliance with applicable insurance and other laws and regulations.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

Management believes that the aggregate liabilities, if any, arising from all such claims, assessments, audits and lawsuits will not have a material adverse effect on the consolidated financial position or results of operations of the Corporation. However, given the inherent unpredictability of these matters, it is possible that an adverse outcome in certain matters could have a material adverse effect on the financial condition, operating results and/or cash flows. Where the Corporation believes that a loss is both probable and estimable, such amounts have been recorded. In other cases, it is at least reasonably possible that the Corporation may incur a loss related to one or more of the mentioned pending lawsuits or investigations, but the Corporation is unable to estimate the range of possible loss which may be ultimately realized, either individually or in the aggregate, upon their resolution.

Additionally, we may face various potential litigation claims that have not been asserted to date, including claims from persons purporting to have contractual rights to acquire shares of the Corporation on favorable terms (“Share Acquisition Agreements”) or to have inherited such shares notwithstanding applicable transfer and ownership restrictions.

Hau et al Litigation (formerly known as Jordan et al)

On April 24, 2002, Octavio Jordán, Agripino Lugo, Ramón Vidal, and others filed a suit against the Corporation, the Corporation’s subsidiary TSS and others in the Court of First Instance for San Juan, Superior Section (the “Court of First Instance”), alleging, among other things, violations by the defendants of provisions of the Puerto Rico Insurance Code, antitrust violations, unfair business practices, RICO violations, breach of contract with providers, and damages in the amount of \$12 million. Following years of complaint amendments, motions practice and interim appeals up to the level of the Puerto Rico Supreme Court, the plaintiffs amended their complaint on June 20, 2008 to allege with particularity the same claims initially asserted but on behalf of a more limited group of plaintiffs, and increase their claim for damages to approximately \$207 million. After extensive discovery, plaintiffs amended their complaint for the third time in December 2010 and dropped all claims predicated on violations of the antitrust and RICO laws and the Puerto Rico Insurance Code. In addition, the plaintiffs voluntarily dismissed with prejudice any and all claims against officers of the Corporation and TSS. Two of the original plaintiffs were also eliminated from the Third Amended Complaint (TAC). The TAC alleges breach of six Share Acquisition Agreements, breach of the provider contract by way of discriminatory audits and improper payment of services rendered, and reduces the claim for damages to approximately \$13.3 million. Plaintiffs also allege a claim for libel and slander against a former President of TSM. In January 2011, we filed our response and a counterclaim for malicious prosecution and abuse of process. Discovery is ongoing. The Corporation is vigorously defending this claim.

Dentists Association Litigation

On February 11, 2009, the Puerto Rico Dentists Association (Colegio de Cirujanos Dentistas de Puerto Rico) filed a complaint in the Court of First Instance against 24 health plans operating in Puerto Rico that offer dental health coverage. The Corporation and two of its subsidiaries, TSS and Triple-C, Inc. (“TCI”), were included as defendants. This litigation purports to be a class action filed on behalf of Puerto Rico dentists who are similarly situated.

The complaint alleges that the defendants, on their own and as part of a common scheme, systematically deny, delay and diminish the payments due to dentists so that they are not paid in a timely and complete manner for the covered

medically necessary services they render. The complaint also alleges, among other things, violations to the Puerto Rico Insurance Code, antitrust laws, the Puerto Rico racketeering statute, unfair business practices, breach of contract with providers, and damages in the amount of \$150 million. In addition, the complaint claims that the Puerto Rico Insurance Companies Association is the hub of an alleged conspiracy concocted by the member plans to defraud dentists. There are numerous available defenses to oppose both the request for class certification and the merits. The Corporation intends to vigorously defend this claim.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

Two codefendant plans, whose main operations are outside Puerto Rico, removed the case to federal court in Florida, which the plaintiffs and the other codefendants, including the Corporation, opposed. Following months of jurisdictional proceedings in the federal court system, the federal district court in Puerto Rico decided to retain jurisdiction on February 8, 2011. The defendants filed a joint motion to dismiss the case on the merits, because the complaint fails to state a claim upon which relief can be granted. On August 31, 2011, the District Court dismissed all of plaintiffs' claims except for its breach of contract claim, and ordered the parties to brief the issue of whether the court still has federal jurisdiction under the Class Action Fairness Act of 2005. The parties have briefed the issue. In addition, the plaintiffs moved the court to reconsider its August 31, 2011 decision and the defendants moved the court to dismiss the breach of contract claim. The parties are awaiting the court's decision on these issues.

Colón Litigation

On October 15, 2007, José L. Colón-Dueño, a former holder of one share of TSS predecessor stock, filed suit against TSS and the Puerto Rico Commissioner of Insurance (the "Commissioner") in the Court of First Instance. The sale of that share to Mr. Colón-Dueño was voided in 1999 pursuant to an order issued by the Commissioner in which the sale of 1,582 shares to a number of TSS shareholders was voided. TSS, however, appealed the Commissioner's order before the Puerto Rico Court of Appeals, which upheld the order on March 31, 2000. Plaintiff requests that the court direct TSS to return his share of stock and compensate him for alleged damages in excess of \$500,000 plus attorney's fees. On January 13, 2011, the Court of First Instance dismissed the case with prejudice and, on July 1, 2011, the Puerto Rico Court of Appeals confirmed such dismissal. Plaintiff filed a petition before the Puerto Rico Supreme Court on July 28, 2011, requesting the revision of the Court of Appeals' judgment. The Corporation is vigorously contesting this lawsuit because, among other reasons, the Commissioner's order is final and cannot be collaterally attacked in this litigation.

Claims by Heirs of Former Shareholders

The Corporation and TSS are defending three individual lawsuits, all filed in state court, from persons who claim to have inherited a total of 48 shares of the Corporation or one of its predecessors or affiliates (before giving effect to the 3,000-for-one stock split). While each case presents unique facts and allegations, the lawsuits generally allege that the redemption of the shares by the Corporation pursuant to transfer and ownership restrictions contained in the Corporation's (or its predecessors' or affiliates') articles of incorporation and bylaws was improper. In two of these cases, the Court of First Instance determined that the plaintiffs' claims are time barred under the two year statute of limitations contained in the local securities law. These cases are in different stages of appeal by the plaintiffs. In the third case, the court of First Instance denied our request for summary judgment based on its determination that there are material issues of fact in controversy. In response to our appeal, the Puerto Rico Court of Appeals confirmed the decision of the Court of First instance. We plan to file a request for reconsideration in this case.

Management believes all these claims are time barred under one or more statutes of limitations and other grounds and is vigorously defending them. This belief is supported by the outcome of a similar claim brought by non-medical heirs against us in 2009. The Puerto Rico Court of Appeals dismissed that claim as time barred under the two year statute of limitations contained in the local securities law, and the Puerto Rico Supreme Court denied the plaintiffs petition for certiorari in January 2011.

ACODESE Investigation

During April 2010, each of the Company's wholly-owned insurance subsidiaries received subpoenas for documents from the U.S. Attorney for the Commonwealth of Puerto Rico (the "U.S. Attorney") and the Puerto Rico Department of Justice ("PRDOJ") requesting information principally related to the Asociación de Compañías de Seguros de Puerto Rico, Inc. ("ACODESE" by its Spanish acronym). Also in April, the Company's insurance subsidiaries received a request for information from the Office of the Commissioner of Insurance of Puerto Rico ("OCI") related principally to ACODESE. The Company's insurance subsidiaries are members of ACODESE, an insurance trade association established in Puerto Rico since 1975, and their current presidents have participated over the years on ACODESE's board of directors.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

The Company believes similar subpoenas and information requests were issued to other member companies of ACODESE in connection with the investigation of alleged payments by the former Executive Vice President of ACODESE to members of the Puerto Rico Legislative Assembly beginning in 2005. The Company, however, has not been informed of the specific subject matter of the investigations being conducted by the U.S. Attorney, the PRDOJ or the OCI. The Company is fully complying with the subpoenas and the request for information and intends to cooperate with any related government investigation. The Company at this time cannot reasonably assess the outcome of these investigations or their impact on the Company.

Intrusions into Triple-C, Inc. Internet IPA Database

On September 21, 2010, we learned from a competitor that a specific internet database managed by our subsidiary TCI containing information pertaining to individuals previously insured by TSS under the Government of Puerto Rico's Health Insurance Plan ("HIP") and to independent practice associations ("IPAs") that provided services to those individuals, had been accessed without authorization by certain of our competitor's employees from September 9 to September 15, 2010. TCI served as a third-party administrator for TSS in the administration of its HIP contracts until September 30, 2010. We conducted a thorough investigation with the assistance of external resources and identified the information that was accessed and downloaded into the competitor's system. The September 2010 intrusions may have potentially compromised protected health information of approximately 398,000 beneficiaries in the North and Metro-North regions of the HIP. Our investigation also revealed that protected health information of approximately 5,500 HIP beneficiaries, 2,500 Medicare beneficiaries and IPA data from all three HIP regions previously serviced by TSS was accessed through multiple, separate intrusions into the TCI IPA database from October 2008 to August 2010. We have no evidence indicating that the stolen information included Social Security numbers. We attempted to notify by mail all beneficiaries whose information may have been compromised by these intrusions. We also established a toll-free call center to address inquiries and complaints from the individuals to whom notice was provided. We received a total of approximately 1,530 inquiries and no complaints from these individuals.

Our investigation revealed that the security breaches were the result of unauthorized use of one or more active user IDs and passwords specific to the TCI IPA database, and not the result of breaches of TCI's, TSS's or the Corporation's system security features. Nonetheless, we took measures to strengthen TCI's server security and credentials management procedures and conducted an assessment of our system-wide data and facility security to prevent the occurrence of a similar incident in the future.

We were unable to determine the purpose of these breaches and do not know the extent of any fraudulent use of the information or its impact on the potentially affected individuals and IPAs. According to representations made by our competitor, however, the target was financial information related to IPAs and management of the HIP, rather than the beneficiaries' information.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

We notified the appropriate Puerto Rico and federal government agencies of these events, and gave public notice of the breaches as required under Puerto Rico and federal law. We received a number of inquiries and requests for information related to these events from these government agencies and are cooperating with them. The Puerto Rico government agency that oversees the HIP levied a fine of \$100,000 on TSS in connection with these incidents, but following our request for reconsideration, the agency withdrew the fine until the pertinent federal authorities conclude their investigations of this matter. On August 16, 2011, the Office for Civil Rights of the U.S. Department of Health and Human Services initiated a review of TSS's and TCI's compliance with the security and privacy rules promulgated under the Health Insurance Portability and Accountability Act of 1996, in connection with these data breaches. We do not have sufficient information at this time to predict whether any future action by government entities or others as a result of the data breaches would adversely affect our business, financial condition and results of operations.

Joint Underwriting Association Litigations

On August 19, 2011, plaintiffs, purportedly a group of motor vehicle owners, filed a putative class action in the United States District Court for the District of Puerto Rico against the Puerto Rico Joint Underwriting Association ("JUA") and 17 other defendants, including Triple-S Propiedad, Inc. ("TSP"), alleging violations under the Puerto Rico Insurance Code, the Puerto Rico Civil Code, the Racketeer Influenced and Corrupt Organizations Act ("RICO") and the local statute against organized crime and money laundering. JUA is a private association created by law to administer a compulsory public liability insurance program for motor vehicles in Puerto Rico ("CLI"). As required by its enabling act, JUA is composed of all the insurers that underwrite private motor vehicle insurance in Puerto Rico and exceed the minimum underwriting percentage established in such act. TSP is a member of JUA.

In this lawsuit entitled Noemí Torres Ronda, et al v. Joint Underwriting Association, et al., plaintiffs allege that the defendants illegally charged and misappropriated a portion of the CLI premiums paid by motor vehicle owners in violation of the Puerto Rico Insurance Code. Specifically, they claim that because the defendants do not incur in acquisition or administration costs allegedly totaling 12% of the premium dollar, charging for such costs constitutes the illegal traffic of premiums. Plaintiffs also claim that the defendants, as members of JUA, violated RICO through various inappropriate actions designed to defraud motor vehicle owners located in Puerto Rico and embezzle a portion of the CLI premiums for their benefit.

Plaintiffs seek the reimbursement of funds for the class amounting to \$406.6 million, treble damages under RICO, and equitable relief, including a permanent injunction and declaratory judgment barring defendants from their alleged conduct and practices, along with costs and attorneys' fees.

This case is in a very early stage, and neither answers nor dispositive motions have been filed. The Corporation intends to vigorously contest this lawsuit on several grounds. Among them, based on the opinion of counsel, the Corporation believes that the complaint falls short of the pleading requirements under RICO and is barred by the filed rate doctrine, because the premiums were established by law and filed with the Puerto Rico Insurance Commissioner. Furthermore, TSP is obligated by law to participate in JUA and charge the legislated premiums for CLI.

A similar case entitled Maria Margarita Collazo Burgos, et al. v. La Asociación de Suscripción Conjunta del Seguro de Responsabilidad Obligatorio (JUA), et al., was filed against JUA and its members, including TSP, in the Puerto

Rico Court of First Instance, San Juan Part on January 28, 2010.

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

This litigation is a putative class action lawsuit brought on behalf of motor vehicle owners in Puerto Rico. Plaintiffs in this lawsuit allege that each of the defendants engaged in similar activities and conduct as those alleged in the Torres litigation and claim the recovery of \$225 million for the class pertaining to the acquisition and administration costs of the CLI, allegedly charged in violation of the Puerto Rico Insurance Code's provisions prohibiting the illegal traffic of premiums. TSP is vigorously contesting this action.

At this early stage of these cases, the Corporation cannot assess the probability of an adverse outcome, or the reasonable financial impact that any such outcome may have on the Corporation.

(14) Business Combination

Effective February 7, 2011, the Corporation announced that its subsidiary, TSS completed the acquisition of 100% of the outstanding capital stock of Socios Mayores en Salud Holdings, Inc. (from now on referred to as "American Health" or "AH"), a provider of Medicare Advantage services to over 40,000 dual and non-dual eligible members in Puerto Rico. After this acquisition the Corporation expects to be better positioned for continued growth in the Medicare Advantage business. The Corporation accounted for this acquisition in accordance with the provisions of Accounting Standard Codification Topic 805, Business Combinations. The results of operations and financial condition of AH are included in the accompanying consolidated financial statements for the period following the effective date of the acquisition. The aggregate purchase price of the acquired entity was preliminarily estimated at approximately \$83,428. Direct costs related to the acquisition amounted to \$440 and were included in the consolidated operating expenses during the nine months ended September 30, 2011.

Although the closing date of the transaction was February 7, 2011, the consideration amount was determined using AH's financial position as of January 31, 2011 and as such, TSS has acquired the net assets held by AH as of that date. Therefore, we have recorded a preliminary allocation of the purchase price to AH tangible and intangible assets acquired and liabilities assumed based on their fair value as of January 31, 2011. Additional adjustments to the purchase price allocation may occur for one year after the date of acquisition if new information becomes known about facts and circumstances that existed as of January 31, 2011 that, if known, would have affected the amounts recognized as of that date. Preliminary goodwill has been recorded based on the amount by which the purchase price exceeds the fair value of the net assets acquired. Goodwill will not be deductible for tax purposes and is attributable to synergies and economies of scale expected from the acquisition. The following table summarizes the consideration transferred to acquire AH as of September 30, 2011 and the preliminary allocation of the purchase price to the assets acquired and liabilities assumed at the acquisition.

| | |
|---|----------|
| Cash | \$80,263 |
| Due to seller | 3,165 |
| Total purchase price | \$83,428 |
| Investments and cash and cash equivalents | \$70,359 |
| Premiums and other receivables | 19,791 |
| Property and equipment | 1,665 |
| Intangible assets | 35,060 |
| Other assets | 9,985 |

| | |
|--|-----------|
| Claim liabilities | (41,272) |
| Accounts payable and accrued liabilities | (27,534) |
| Deferred tax liability | (10,518) |
| Total net assets | \$57,536 |
| Goodwill | \$25,892 |

Table Of Contents

Triple-S Management Corporation
 Notes to Consolidated Financial Statements
 (Dollar amounts in thousands, except per share data)
 (Unaudited)

As of the date of this quarterly report, the external valuation procedures have not progressed to a stage where we can identify and quantify the intangible assets acquired in this transaction. Because the external valuation procedures have not been completed this purchase price allocation is preliminary. In addition, the Company is evaluating certain tax matters and some receivables and accounts payable that could also change the purchase price allocation. As a result, the amount of the final purchase price allocation could differ materially from the amounts presented in the unaudited interim consolidated financial statements. To the extent that any amount is assigned to a tangible or finite live intangible asset, this amount will be depreciated or amortized, as appropriate, to earnings over the expected period of benefit of the asset. At September 30, 2011, we recognized preliminary intangible assets of \$35.1 million and goodwill of \$25.9 million within the consolidated other assets. During the three months and nine months ended September 30, 2011 we recognized \$2.1 million and \$5.5 million, respectively, of amortization expense related to estimated intangible assets resulting from the AH transaction.

The consolidated statements of earnings for the three months ended September 30, 2011 include \$118,732 and \$2,171 related to AH operating revenues and net income, respectively. The consolidated statements of earnings for the nine months ended September 30, 2011 include \$309,276 and \$4,591 related to AH operating revenues and net income, respectively, corresponding to the period subsequent to the effective date of the acquisition. The following unaudited pro forma financial information presents the combined results of operations of the Corporation and AH as if the acquisition had occurred at the beginning of 2010. The unaudited pro forma financial information is not intended to represent or be indicative of the Corporation's consolidated results of operations that would have been reported had the acquisition been completed as of the beginning of the periods presented and should not be taken as indicative of the Corporation's future consolidated results of operations.

| | Unaudited | | | |
|------------------------------|-------------------------------------|-----------|------------------------------------|-------------|
| | Three months ended September 30, | | Nine months ended September 30, | |
| | 2011 | 2010 | 2011 | 2010 |
| Operating revenues | \$542,632 | \$616,742 | \$1,612,361 | \$1,849,579 |
| Net Income | \$11,944 | \$22,412 | \$39,562 | \$55,456 |
| Basic net income per share | \$0.62 | \$0.75 | \$1.38 | \$1.91 |
| Diluted net income per share | \$0.61 | \$0.74 | \$1.37 | \$1.89 |

The above pro forma operating revenues and net income considers the following estimated acquisition adjustments:

- Amortization of intangible assets – based on the estimated fair value of the tangible net assets acquired from AH, we estimate that we will recognize in our consolidated balance sheet preliminary intangible assets of approximately \$60.5 million, including goodwill. We considered an amortization expense for the three months and nine months ended September 30, 2011 of \$1.5 million and \$4.6 million, respectively. We considered an amortization expense for the three months and nine months ended September 30, 2010 of \$2.1 million and \$6.2 million, respectively.

•

Interest expense – represents the interest expense related to the short-term reverse repurchase agreements amounting to \$55.0 million to finance the first payment of the acquisition. This agreement was paid during the quarter of the acquisition. Total interest expense related to these reverse repurchase agreements was approximately \$42.

- Net investment income - this pro forma adjustment represents the anticipated bond discount amortization of approximately \$31 and \$92 for the three months and nine months ended September 30, 2010, respectively, due to the fair value accounting of investment in securities. For the nine months ended September 30, 2011 an additional bond discount amortization of approximately \$11 was recorded.

Table Of Contents

Triple-S Management Corporation
Notes to Consolidated Financial Statements
(Dollar amounts in thousands, except per share data)
(Unaudited)

- Acquisition costs – we recognized in the three month and nine month period ended September 30, 2010 \$440 of expenses related to the acquisition.
- Current income tax expense – we recognized the tax effect of the other pro forma adjustments done to the statement of earnings. During the 2010 period the Corporation and AH were subject to Puerto Rico income taxes as regular corporations at the then enacted tax rate of 39% plus the temporary surtax of 5%. The enacted tax rate for the 2011 period was 30%.

(15) Subsequent Event

The Corporation evaluated subsequent events through the date that these consolidated interim financial statements were issued.

No other events have occurred that require disclosure or adjustments.

Table Of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Management's Discussion and Analysis of Financial Condition and Results of Operations included in this Quarterly Report on Form 10-Q is intended to update the reader on matters affecting the financial condition and results of operations for the three months and nine months ended September 30, 2011. Therefore, the following discussion should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Annual Report on Form 10-K filed with the United States Securities and Exchange Commission as of and for the year ended December 31, 2010.

Cautionary Statement Regarding Forward-Looking Information

This Quarterly Report on Form 10-Q and other of our publicly available documents may include statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, including, among other things: statements concerning our business and our financial condition and results of operations. These statements are not historical, but instead represent our belief regarding future events, any of which, by their nature, are inherently uncertain and outside of our control. These statements may address, among other things, future financial results, strategy for growth, and market position. It is possible that our actual results and financial condition may differ, possibly materially, from the anticipated results and financial condition indicated in these forward-looking statements. The factors that could cause actual results to differ from those in the forward-looking statements are discussed throughout this form. We are not under any obligation to update or alter any forward-looking statement (and expressly disclaims any such obligations), whether as a result of new information, future events or otherwise. Factors that may cause actual results to differ materially from those contemplated by such forward looking statements include, but are not limited to, rising healthcare costs, business conditions and competition in the different insurance segments, government action and other regulatory issues.

Overview

We are one of the most significant players in the managed care industry in Puerto Rico and have over 50 years of experience in this industry. We offer a broad portfolio of managed care and related products in the Commercial and Medicare (including Medicare Advantage and the Part D stand-alone prescription drug plan ("PDP")) markets. In the Commercial market we are the largest provider of managed care products. We offer products to corporate accounts, U.S. federal government employees, local government employees, individual accounts and Medicare Supplement. We also participated in the Government of Puerto Rico Health Reform ("Medicaid") up to September 30, 2010, and beginning on November 1, 2011 we will participate in Medicaid once again. Medicaid is a government of Puerto Rico-funded managed care program for the medically indigent that is similar to the Medicaid program in the U.S.

We have the exclusive right to use the Blue Cross Blue Shield name and mark throughout Puerto Rico and U.S. Virgin Islands. As of September 30, 2011 we serve approximately 812,000 members across all regions of Puerto Rico and U.S. Virgin Islands, covering approximately 22% of the Puerto Rico population. For the nine months ended September 30, 2011, our managed care segment represented approximately 90% of our total consolidated premiums earned. We also have significant positions in the life insurance and property and casualty insurance markets. Our life insurance segment had a market share of approximately 8% (in terms of direct premiums) during the nine months ended September 30, 2010. Our property and casualty segment had a market share of approximately 8% (in terms of direct premiums) for the year ended December 31, 2010.

We participate in the managed care market through our subsidiaries, Triple-S Salud, Inc. ("TSS") and Socios Mayores en Salud Holdings, Inc. (from now on referred to as "American Health" or "AH"). TSS is a Blue Cross Blue Shield Association ("BCBSA") licensee, which provides us with exclusive use of the Blue Cross Blue Shield name and mark

throughout Puerto Rico and U.S. Virgin Islands.

We participate in the life insurance market through our subsidiary, Triple-S Vida, Inc. (“TSV”) and in the property and casualty insurance market through our subsidiary, Triple-S Propiedad, Inc. (“TSP”), each one representing approximately 5% of our consolidated premiums earned, net for the nine months ended September 30, 2011.

33

Table Of Contents

Intersegment revenues and expenses are reported on a gross basis in each of the operating segments but eliminated in the consolidated results. Except as otherwise indicated, the numbers for each segment presented in this Quarterly Report on Form 10-Q do not reflect intersegment eliminations. These intersegment revenues and expenses affect the amounts reported on the financial statement line items for each segment, but are eliminated in consolidation and do not change net income. The following table shows premiums earned, net and net fee revenue and operating income for each segment, as well as the intersegment premiums earned, service revenues and other intersegment transactions, which are eliminated in the consolidated results:

| (Dollar amounts in millions) | Three months ended | | Nine months ended | |
|--|--------------------|---------|-------------------|-----------|
| | September 30, | | September 30, | |
| | 2011 | 2010 | 2011 | 2010 |
| Premiums earned, net: | | | | |
| Managed care | \$472.4 | \$446.4 | \$1,364.4 | \$1,342.7 |
| Life insurance | 28.8 | 26.7 | 83.7 | 78.7 |
| Property and casualty insurance | 24.9 | 24.5 | 74.5 | 75.2 |
| Intersegment premiums earned | (0.7) | (1.1) | (2.1) | (3.2) |
| Consolidated premiums earned, net | \$525.4 | \$496.5 | \$1,520.5 | \$1,493.4 |
| Administrative service fees: | | | | |
| Managed care | \$6.4 | \$10.9 | \$22.0 | \$37.1 |
| Intersegment administrative service fees | (1.2) | (0.7) | (3.2) | (2.2) |
| Consolidated administrative service fees | \$5.2 | \$10.2 | \$18.8 | \$34.9 |
| Operating income: | | | | |
| Managed care | \$11.2 | \$16.4 | \$32.6 | \$47.5 |
| Life insurance | 5.3 | 4.6 | 13.2 | 13.1 |
| Property and casualty insurance | (1.1) | 2.2 | 2.0 | 3.3 |
| Intersegment and other | 1.2 | 0.7 | 2.9 | 2.4 |
| Consolidated operating income | \$16.6 | \$23.9 | \$50.7 | \$66.3 |

Our revenues primarily consist of premiums earned, net and administrative service fees. These revenues are derived from the sale of managed care products in the Commercial market to employer groups, individuals and government-sponsored programs, principally Medicare. Premiums are derived from insurance contracts and administrative service fees are derived from self-funded contracts, under which we provide a range of services, including claims administration, billing and membership services, among others. Revenues also include premiums earned from the sale of property and casualty and life insurance contracts, and investment income. Substantially all of our earnings are generated in Puerto Rico.

Claims incurred include the payment of benefits and losses, mostly to physicians, hospitals and other service providers, and to policyholders. Each segment's results of operations depend in significant part on their ability to accurately predict and effectively manage claims. A portion of the claims incurred for each period consists of claims reported but not paid during the period, as well as a management and actuarial estimate of claims incurred but not reported during the period. Operating expenses consist primarily of compensation expenses, commission payments to brokers and other overhead business expenses.

We use operating income as a measure of performance of the underwriting and investment functions of our segments. We also use the loss ratio and the operating expense ratio as measures of performance. The loss ratio is claims incurred divided by premiums earned, net, multiplied by 100. The operating expense ratio is operating expenses divided by premiums earned; net and administrative service fees, multiplied by 100.

Recent Developments

Commonwealth of Puerto Rico Healthcare Reform Contract (Medicaid)

On October 17, 2011, TSS entered into a contract with the Puerto Rico Health Insurance Administration (“ASES” by its Spanish acronym), effective November 1st, 2011, to administer the provision of the physical health component of the miSalud program in designated service regions in the Commonwealth of Puerto Rico (the “Contract”). The Contract expires on June 30, 2013. Pursuant to the miSalud program, the Government of Puerto Rico provides physical and behavioral health services to Medicaid beneficiaries and recipients of the Children’s Health Insurance Program, as well as children in foster care, certain individuals and families eligible based on income, and certain Government employees, pensioners and veterans.

Table Of Contents

Under the terms of the Contract, TSS is a third party administrator responsible for the provision of administrative services to miSalud subscribers in the following designated regions: West, North, Metro North, San Juan, Northeast and Virtual (the Virtual region covers services provided throughout Puerto Rico to children in foster care and certain victims of domestic violence) (collectively, the “Service Regions”). The miSalud program currently services approximately 840,000 members in these regions. This represents approximately 1.6-1.7 million additional member months increasing our expectations to 4.3-4.5 member months enrollment. The administrative services to be provided in the Service Regions include case, disease and utilization management, network management and credentialing, enrollment and enrollee services and claims administration, among others. TSS, however, is not financially responsible or otherwise at risk for the provision of services to subscribers of miSalud in the Service Regions.

Puerto Rico Regulations

On August 29, 2011, the Government of Puerto Rico approved Law Number 194 to create the Health Insurance Code of Puerto Rico. The intention of this law is to ensure a more effective, uniform and consistent regulatory framework to oversee the health insurance sector, and advance the purposes of the Patient Protection and Affordable Care Act, as amended by the Health Care and Education Reconciliation Act of 2010, signed into law on March 30, 2010 (collectively, Pub. L. No. 111-148, and referred to herein as “ACA”). This local law prohibits health insurance issuers from denying enrollment to any individual applying for insurance coverage in the individual market beginning on January 1, 2014. Contrary to the provisions of ACA applicable to the States, the local law: a) does not impose a mandate on the individuals to buy health insurance coverage; b) nor imposes a tax penalty for those who do not buy health insurance coverage. Besides, it does not provide guidelines for enrollment periods nor requires individuals to keep the policy for a minimum period of time. The law also prohibits the imposition of cost-sharing arrangements in preventive services coverage without considering whether the individual or group health plan is grand-fathered under the ACA. Grandfather plans are those plans in the individual or group market that existed prior to March 23, 2010, which is the date in which the ACA enter into effect, and comply with other legal requirements under the federal law.

Through our Managed Care segment, we offer managed care products to individuals and their dependent family members through a network of independent brokers. The implementation of this law could have a material adverse effect on the profitability, financial condition and results of operation of the Corporation to the extent that only individuals with chronic or costly conditions may choose to enroll in any of the products we offer in the individual market, creating an adverse selection. Similarly, the provision requiring coverage of preventive services without the imposition of cost sharing may contribute to the overutilization of these service.

Please see “Item 1. Business – Regulation” and “Item 1A. Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2010 for additional information with respect to Puerto Rico regulations.

Federal Regulation

On March 23, 2010, President Obama signed into law federal health reform legislation, known as the Patient Protection and Affordable Care Act. The ACA includes certain mandates that took effect in 2010, as well as other requirements that are to be implemented over the next several years. For example, from 2014 onward, health insurance issuers are prohibited from denying enrollment based on health status in the individual and group markets. Furthermore, the Department of the Treasury and the Internal Revenue Service issued Notice 2011-35 on June 8, 2011. This notice describes the ACA provisions creating the Patient-Centered Outcomes Research Trust Fund as a funding source for the Patient-Centered Outcomes Research Institute. The source of funds for the trust is a fee on health insurance policies and self-insured health plans based on the average number of lives covered under each policy or plan. The fee must be paid by the issuer of the policy. For policy or plan years ending after September 30, 2012, issuers must pay a fee of \$1 per member per year. The fee increases to \$2 per member per year for policy years ending after September 30, 2013. The fee does not apply to policy years ending after September 30, 2019. These two

initiatives may result in adverse selection and premium increases, respectively.

On October 24, 2011 the Center for Consumer Information & Insurance Oversight (“CCIIO”) issued an updated list of states with effective rate review programs, including information related to which states have effective rate review programs for trade or professional association products. Puerto Rico is among the jurisdictions with an effective rate review program and from now on every rate increase of 10% or higher must be submitted to the Insurance Commissioner Office of Puerto Rico for approval prior to its implementation.

Table Of Contents

Other significant provisions of ACA that will impact our business include, among others, provisions that (i) freeze premium payments to Medicare Advantage health plans beginning in 2011 and that tie such payments to the local Medicare fee for service costs (adjustments will be phased in over a period of 3 to 7 years, depending on the amount of the eventual adjustment), (ii) gradually close the coverage gap, or "donut hole," in Medicare Part D, (iii) tie Medicare Advantage premiums to the achievement of certain quality performance measures (Star Ratings), and (iv) stipulate minimum medical loss ratios.

We currently estimate that our Medicare Advantage premium payments, on average, will decrease by at least 6% during 2012. To address these reductions, we may have to reduce benefits, charge or increase member premiums, reduce profit margin expectations, or implement some combination of these actions. Such actions could adversely impact our membership growth, revenue expectations, and our operating margins.

Beginning 2012, Medicare Advantage plans with an overall Star Rating of three or more stars (out of five) will be eligible for a quality bonus in their basic premium rates. Initially quality bonuses were limited to the few plans that achieved 4 or more stars as their overall rating, but CMS is using demonstration authority to expand the quality bonus to 3 star plans for a three year period through 2014. In addition, also beginning in 2012, Medicare Advantage star ratings will affect the rebate percentage available for plans to provide additional member benefits (plans with quality ratings of 3.5 stars or above will have their rebate percentage increased from a base rate of 50% to 65% or 70%). In all cases, these rebates percentages are lower than the previous percentage of 75%. Our Medicare Advantage plans are currently rated 2.5 out of 5 stars. Notwithstanding efforts to improve our star ratings and other quality measures in 2012 there can be no assurance that we will be successful in doing so. Accordingly, our plans may not be eligible for full level quality bonuses or increased rebates in future years, which could adversely affect the benefits such plans can offer, and reduce their membership and profit margins.

The federal health reform legislation is discussed in more detail under "Item 1. Business – Regulation" and "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2010.

Business Acquisition

On February 7, 2011, TSM announced that TSS, our managed care subsidiary, completed the acquisition of 100% of the outstanding capital stock of Socios Mayores en Salud Holdings, Inc. (from now on referred to as "American Health" or "AH"), the ultimate parent company of American Health, Inc., a provider of Medicare Advantage services to over 40,000 dual and non-dual eligible members in Puerto Rico. The cost of this acquisition was approximately \$83.4 million, funded with funds obtained from reverse repurchase agreements and unrestricted cash. The consolidated results of operations and financial condition of the Corporation included in this Quarterly Report on Form 10-Q reflects the results of operations of AH from February 1, 2011 and were included within our Managed Care segment. We are currently in the process of completing the analysis of the third-party valuations of certain intangible assets; thus, as of this date it is not possible to determine the allocation of the purchase price to the net assets acquired. For additional information regarding the acquisition of AH, please see note 14 to the unaudited consolidated financial statements included in this Quarterly Report on Form 10-Q.

Recent Accounting Standards

For a description of recent accounting standards, see note 2 to the unaudited consolidated financial statements included in this Quarterly Report on Form 10-Q.

Table Of Contents

Managed Care Membership

| | As of September 30, | |
|---|---------------------|-----------|
| | 2011 | 2010 |
| Managed care enrollment: | | |
| Commercial 1 | 704,992 | 737,697 |
| Medicare 2 | 107,053 | 64,190 |
| Medicaid 3 | - | 544,448 |
| Total | 812,045 | 1,346,335 |
| Managed care enrollment by funding arrangement: | | |
| Fully-insured | 583,382 | 900,488 |
| Self-insured | 228,663 | 445,847 |
| Total | 812,045 | 1,346,335 |

(1) Commercial membership includes corporate accounts, self-funded employers, individual accounts, Medicare Supplement, U.S. Federal government employees and local government employees.

(2) Includes Medicare Advantage as well as stand-alone PDP plan membership. As of September 30, 2011 total membership attributable to the AH acquisition was 44,168

(3) Includes rated and self-funded members. We participated in this sector up to September 30, 2010.

Consolidated Operating Results

The following table sets forth the Corporation's consolidated operating results. Further details of the results of operations of each reportable segment are included in the analysis of operating results for the respective segments.

| (Dollar amounts in millions) | Three months ended | | Nine months ended | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|
| | September 30, 2011 | September 30, 2010 | September 30, 2011 | September 30, 2010 |
| Revenues: | | | | |
| Premiums earned, net | \$525.4 | \$496.5 | \$1,520.5 | \$1,493.4 |
| Administrative service fees | 5.2 | 10.2 | 18.8 | 34.9 |
| Net investment income | 12.0 | 12.8 | 36.5 | 37.9 |
| Total operating revenues | 542.6 | 519.5 | 1,575.8 | 1,566.2 |
| Net realized investment gains (losses) | 5.6 | (0.3) | 18.5 | (0.3) |
| Net unrealized investment (loss) gain on trading securities | (6.0) | 4.6 | (7.3) | 0.6 |
| Other income (expense), net | (0.2) | 0.6 | 0.3 | 0.4 |
| Total revenues | 542.0 | 524.4 | 1,587.3 | 1,566.9 |
| Benefits and expenses: | | | | |
| Claims incurred | 442.4 | 421.5 | 1,272.9 | 1,272.2 |
| Operating expenses | 83.6 | 74.1 | 252.2 | 227.7 |
| Total operating expenses | 526.0 | 495.6 | 1,525.1 | 1,499.9 |
| Interest expense | 2.5 | 3.0 | 8.6 | 9.6 |
| Total benefits and expenses | 528.5 | 498.6 | 1,533.7 | 1,509.5 |
| Income before taxes | 13.5 | 25.8 | 53.6 | 57.4 |
| Income tax expense | 1.9 | 5.3 | 14.5 | 10.7 |
| Net income | \$11.6 | \$20.5 | \$39.1 | \$46.7 |

Table Of Contents

Three Months Ended September 30, 2011 Compared to Three Months Ended September 30, 2010

Operating Revenues

Consolidated premiums earned, net increased by \$28.9 million, or 5.8%, to \$525.4 million during the three months ended September 30, 2011 when compared to the three months ended September 30, 2010; mostly due to the higher member months enrollment in the Medicare business attributed to new members acquired from AH. Such increase was mostly offset by the decrease in the Medicaid premiums as a result of the termination of the Medicaid contracts effective September 30, 2010.

The decrease in administrative service fees of \$5.0 million, or 49.0%, to \$5.2 million in the 2011 period, is mostly attributed to the termination of the Medicaid contracts effective September 30, 2010.

Net Realized Investment Gains (Losses)

Consolidated net realized investment gains of \$5.6 million during the 2011 period are the result of net realized gains, mainly from the sale of our trading portfolio and other debt securities.

Net Unrealized Investment (Loss) Gain on Trading Securities

Consolidated net unrealized losses on trading securities decreased by \$10.6 million, to a loss of \$6.0 million during the three months ended September 30, 2011, mostly results the effect of the sale of the portfolio and from market fluctuations during this period.

Claims Incurred

Consolidated claims incurred increased by \$20.9 million, or 5.0%, to \$442.4 million during the three months ended September 30, 2011 when compared to the claims incurred during the three months ended September 30, 2010, mostly in the Managed Care segment. This increased claims incurred of the Managed Care segment result from the additional business related to the AH acquisition partially offset by the effect of the termination of the Medicaid contracts effective September 30, 2010. The consolidated loss ratio decreased by 0.7 percentage points to 84.2%.

Operating Expenses

Consolidated operating expenses during the three months ended September 30, 2011 increased by \$9.5 million, or 12.8%, to \$83.6 million as compared to the operating expenses during the three months ended September 30, 2010, primarily due to the acquisition of AH, offset in part by the reduction of costs directly related to the Medicaid business after the termination of its contracts effective September 30, 2010. For the three months ended September 30, 2011, the consolidated operating expense ratio increased by 1.2 percentage points to 15.8%. This increase is mainly due to additional operating costs incurred by the Managed Care segment in order to maintain the level of services offered to members and providers while transitioning to its new IT system. Also contributing to the increased operating expense ratio are the expenses related to the AH operations, which run at a higher operating expense ratio than the Medicaid business. Approximately \$2.1 million of the expense associated to the AH operations are related to the amortization of intangible assets.

Income Tax Expense

Consolidated income tax expense during the three months ended September 30, 2011 decreased by \$3.4 million, to \$1.9 million, as compared to the income tax expense during the three months ended September 30, 2010. The

effective tax rate decreased by 6.4 percentage points to 14.1%, mainly as a result of a lower taxable income in the Managed Care segment, which operates at a higher effective tax rate, and the use of tax credits during the 2011 period. Also contributing to the lower effective tax rate is a reduction in the maximum corporate income tax rate. The new Puerto Rico tax reform approved in 2011 provides for the reduction of the maximum corporate income tax rate from 39% to approximately 30%, the elimination of an additional tax rate imposed in 2009, as well as adding several tax credits and deductions, among other tax reliefs and changes.

Table Of Contents

Nine Months Ended September 30, 2011 Compared to Nine Months Ended September 30, 2010

Operating Revenues

Consolidated premiums earned, net increased by \$27.1 million, or 1.8%, to \$1,520.5 million during the nine months ended September 30, 2011 when compared to the nine months ended September 30, 2010. The increase was mostly the result of a higher member months enrollment in the Medicare business attributed to new members acquired from AH, offset in part by the termination of the Medicaid contracts effective September 30, 2010.

The decrease in administrative service fees of \$16.1 million, or 46.1%, to \$18.8 million in the 2011 period, is mostly attributed to the termination of the Medicaid contracts effective September 30, 2010.

Net Realized Investment Gains (Losses)

Consolidated net realized investment gains of \$18.5 million during the 2011 period are the result of net realized gains from the sale of debt and equity securities, including our trading portfolio.

Net Unrealized Investment (Loss) Gain) on Trading Securities

Consolidated net unrealized losses on trading securities decreased by \$7.9 million, to a loss of \$7.3 million during the nine months ended September 30, 2011, mostly results from the effect of the sale of the portfolio and market fluctuations during this period.

Claims Incurred

Consolidated claims incurred increased by \$0.7 million, or 0.1%, to \$1,272.9 million during the nine months ended September 30, 2011 when compared to the claims incurred during the nine months ended September 30, 2010, mostly in the claims incurred of the Life Insurance segment. The higher claims in the Life Insurance segment were offset in part by the lower claims incurred in the Managed Care segment as a result of the termination of the Medicaid contracts effective September 30, 2010, offset in part by an increase in claims incurred related to the AH acquisition. The consolidated loss ratio decreased by 1.5 percentage points to 83.7%.

Operating Expenses

Consolidated operating expenses during the nine months ended September 30, 2011 increased by \$24.5 million, or 10.8%, to \$252.2 million as compared to the operating expenses during the nine months ended September 30, 2010, primarily due to the acquisition of AH, offset in part by the reduction of costs directly related to the Medicaid business after the termination of its contracts effective September 30, 2010. For the nine months ended September 30, 2011, the consolidated operating expense ratio increased by 1.5 percentage points to 16.4%. This higher operating expense ratio is mainly due to additional operating costs incurred by the Managed Care segment in order to maintain the level of services offered to members and providers while transitioning to its new IT system. Also contributing to the higher operating expense ratio are the expenses related to the AH operations, which run at a higher operating expense ratio than the Medicaid business. Approximately \$5.5 million of the expense associated to the AH operations are related to the amortization of intangible assets.

Income Tax Expense

Consolidated income tax expense during the nine months ended September 30, 2011 increased by \$3.8 million, to \$14.5 million, as compared to the income tax expense during the nine months ended September 30, 2010. The

consolidated effective tax rate presents an increase of 8.5 percentage points, to 27.1% for the 2011 period. The consolidated income tax expense includes a one-time charge of \$6.4 million resulting from the reduction of the net deferred tax assets following the reduction in income tax rates after the enactment of the new Puerto Rico tax reform, which was effective January 2011. This tax reform decreased corporations maximum tax rate from 39% to 30% and eliminated the additional tax rate imposed on a temporary basis. Partially offsetting the effect of this adjustment to net deferred tax assets, is a reduction in the taxable income of in the Managed Care segment, which operates at a higher effective tax rate, and the use of tax credits in the 2011 period.

Table Of Contents

Managed Care Operating Results

| (Dollar amounts in millions) | Three months ended | | Nine months ended | |
|--------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | September 30, 2011 | September 30, 2010 | September 30, 2011 | September 30, 2010 |
| Operating revenues: | | | | |
| Medical premiums earned, net: | | | | |
| Commercial | \$234.4 | 237.1 | \$703.2 | 715.0 |
| Medicare | 238.0 | 116.4 | 658.5 | 354.6 |
| Medicaid | - | 92.9 | 2.7 | 273.1 |
| Medical premiums earned, net | 472.4 | 446.4 | 1,364.4 | 1,342.7 |
| Administrative service fees | 6.4 | 10.9 | 22.0 | 37.1 |
| Net investment income | 4.5 | 5.2 | 13.5 | 15.2 |
| Total operating revenues | 483.3 | 462.5 | 1,399.9 | 1,395.0 |
| Medical operating costs: | | | | |
| Medical claims incurred | 414.1 | 397.6 | 1,196.2 | 1,197.6 |
| Medical operating expenses | 58.0 | 48.5 | 171.1 | 149.9 |
| Total medical operating costs | 472.1 | 446.1 | 1,367.3 | 1,347.5 |
| Medical operating income | \$11.2 | 16.4 | \$32.6 | 47.5 |
| Additional data: | | | | |
| Member months enrollment: | | | | |
| Commercial: | | | | |
| Fully-insured | 1,440,393 | 1,484,056 | 4,362,829 | 4,521,088 |
| Self-funded | 670,150 | 735,154 | 2,058,365 | 2,239,544 |
| Total Commercial member months | 2,110,543 | 2,219,210 | 6,421,194 | 6,760,632 |
| Medicare: | | | | |
| Medicare Advantage | 291,628 | 165,327 | 823,264 | 506,622 |
| Stand-alone PDP | 26,444 | 28,014 | 79,648 | 84,395 |
| Total Medicare member months | 318,072 | 193,341 | 902,912 | 591,017 |
| Medicaid: | | | | |
| Fully-insured | - | 1,034,749 | - | 3,078,288 |
| Self-funded | - | 599,648 | - | 1,782,426 |
| Total Reform member months | - | 1,634,397 | - | 4,860,714 |
| Total member months | 2,428,615 | 4,046,948 | 7,324,106 | 12,212,363 |
| Medical loss ratio | 87.7 | % 89.1 | % 87.7 | % 89.2 |
| Operating expense ratio | 12.1 | % 10.6 | % 12.3 | % 10.9 |

Three Months Ended September 30, 2011 Compared to Three Months Ended September 30, 2010

Medical Operating Revenues

Medical premiums earned for the three months ended September 30, 2011 increased by \$26.0 million, or 5.8%, to \$472.4 million when compared to the medical premiums earned during the three months ended September 30, 2010. This increase is principally the result of the following:

Medical premiums generated by the Medicare business increased during the three months ended September 30, 2011 by \$121.6 million to \$238.0 million. This fluctuation is the result of an overall increase in the member months enrollment of this business by 124,731, or 64.5%, when compared with the same period in 2010. Increase in member months enrollment was attributed to new members acquired from AH effective February 1, 2011, offset in part by a

decrease in member months in our legacy dual eligible product. Total member months from AH amounted to 130,065 during the three months ended September 30, 2011.

Decrease in medical premiums earned in the Medicaid business results from the termination of the Medicaid contracts effective September 30, 2010.

Medical premiums generated by the Commercial business decreased by \$2.7 million, or 1.1%, to \$234.4 million during the three months ended September 30, 2011. This fluctuation is primarily the result of a decrease in member months enrollment by 43,663, or 2.9%; offset in part by higher average premium rates in rated group policies by approximately 2.7%.

Table Of Contents

Administrative service fees decreased by \$4.5 million, or 41.3%, to \$6.4 million during the three months ended September 30, 2011. This fluctuation results from the termination of the Medicaid contracts effective September 30, 2010 as well as a lower self-insured commercial member months enrollment during the 2011 period.

Medical Claims Incurred

Medical claims incurred during the three months ended September 30, 2011 increased by \$16.5 million, or 4.1%, to \$414.1 million when compared to the three months ended September 30, 2010. The medical loss ratio ("MLR") of the segment decreased 1.4 percentage points during the 2011 period, to 87.7%. These fluctuations are primarily attributed to the effect of the following:

The medical claims incurred of the Medicare business increased by \$106.3 million, or 102.2%, during the 2011 period primarily due to the higher volume of business after the acquisition of AH effective February 1, 2011. Total claims incurred during the 2011 period related to the AH business amounted to \$101.8 million. The MLR of the Medicare business was 88.4%, which is 0.9 percentage points lower than the MLR for the prior year, mostly due to the effect of prior period reserve developments in the 2011 and 2010 periods and to risk-score adjustments. Excluding the effect of prior period reserve developments and risk-score premium adjustments, the MLR increased by 0.1 percentage points mostly as the result of higher utilization of medical services, particularly in our non-dual offerings.

The medical claims incurred of the Medicaid business were \$87.3 million lower than the prior year mostly due to the termination of the Medicaid contracts effective September 30, 2010.

The medical claims incurred of the Commercial business decreased by \$2.5 million, or 1.2%, during the 2011 period and its MLR decreased by 0.2 percentage points. The MLR excluding the effect of prior period reserve developments in the 2011 and 2010 periods presents a decrease of 1.4 percentage points mostly as the result of lower utilization trends when compared to the prior year.

Medical Operating Expenses

Medical operating expenses for the three months ended September 30, 2011 increased by \$9.5 million, or 19.6%, to \$58.0 million when compared to the three months ended September 30, 2010, primarily due to the acquisition of AH, offset in part by the reduction of costs directly related to the Medicaid business after the termination of its contracts effective September 30, 2010. Total operating expenses during the three months ended September 30, 2011 related to the AH business amounted to \$12.6 million, approximately \$2.1 million of which are related to the amortization of intangible assets. The operating expense ratio increased by 1.5 percentage points, from 10.6% in 2010 to 12.1% in 2011. The higher operating expense ratio increase is mainly due to additional operating costs incurred in order to maintain the level of services offered to members and providers while transitioning to the new IT system as well as to additional initiatives in preparation for the Medicare Advantage open enrollment season. Also contributing to the increased operating expense ratio are the expenses associated to the AH operations, which run with a higher operating expense ratio than the Medicaid business.

Nine Months Ended September 30, 2011 Compared to Nine Months Ended September 30, 2010

Medical Operating Revenues

Medical premiums earned for the nine months ended September 30, 2011 increased by \$21.7 million, or 1.6%, to \$1,364.4 million when compared to the medical premiums earned during the nine months ended September 30, 2010. This increase is principally the result of the following:

Medical premiums generated by the Medicare business increased during the nine months ended September 30, 2011 by \$303.9 million, or 85.7%, to \$658.5 million. This fluctuation is the result of an overall increase in the member months enrollment of this business by 311,895, or 52.8%, when compared with the same period in 2010. Increase in member months enrollment was attributed to new members acquired from AH effective February 1, 2011, offset in part by a decrease in member months in our legacy dual eligible product. Total member months from AH amounted to 336,706 during the nine months ended September 30, 2011.

Medical premiums earned in the Medicaid business decreased by \$270.4 million, to \$2.7 million during the nine months ended September 30, 2011. This fluctuation results from the termination of the Medicaid contracts effective September 30, 2010. The premiums earned that are reflected in the 2011 period result from adjustments that increased the amount receivable corresponding to the risk sharing agreement with the government of Puerto Rico included in the Metro-North region contract.

Table Of Contents

Medical premiums generated by the Commercial business decreased by \$11.8 million, or 1.7%, to \$703.2 million during the nine months ended September 30, 2011. This fluctuation is primarily the result of a decrease in member months enrollment by 158,259, or 3.5%, partially offset by an increase in average premium rates in rated group policies of approximately 3.5%.

Administrative service fees decreased by \$15.1 million, or 40.7%, to \$22.0 million during the nine months ended September 30, 2011. This fluctuation results from the termination of the Medicaid contracts effective September 30, 2010 as well as a lower self-insured commercial member months enrollment during the 2011 period.

Medical Claims Incurred

Medical claims incurred during the nine months ended September 30, 2011 decreased by \$1.4 million, or 0.1%, to \$1,196.2 million when compared to the nine months ended September 30, 2010. The MLR of the segment decreased 1.5 percentage points during the 2011 period, to 87.7%. These fluctuations are primarily attributed to the effect of the following:

The medical claims incurred of the Medicaid business were \$260.7 million lower than the prior year mostly due to the termination of the Medicaid contracts effective September 30, 2010.

The medical claims incurred of the Commercial business decreased by \$27.1 million, or 4.2%, during the 2011 period and its MLR decreased by 2.5 percentage points. The MLR excluding the effect of prior period reserve developments in the 2011 and 2010 periods presents a decrease of 2.8 percentage points, mostly as the result of lower utilization trends in 2011.

The medical claims incurred of the Medicare business increased by \$286.4 million, or 96.6% during the 2011 period primarily due to the acquisition of AH effective February 1, 2011. Total claims incurred during the 2011 period related to the AH business amounted to \$269.9 million. The Medicare MLR was 88.5%, which is 4.9 percentage points higher than the MLR for the prior year. The MLR excluding prior period reserve developments in the 2011 and 2010 periods and to risk-score adjustments presents an increase of 4.6 percentage points. The higher adjusted MLR is due to higher utilization trends in our non-dual product as compared to last year as well as the addition of AH which has a higher MLR than our other Medicare products.

Medical Operating Expenses

Medical operating expenses for the nine months ended September 30, 2011 increased by \$21.2 million, or 14.1%, to \$171.1 million when compared to the nine months ended September 30, 2010, primarily due to the acquisition of AH, offset in part by the reduction of costs directly related to the Medicaid business after the termination of its contracts effective September 30, 2010. Total operating expenses during the nine months ended September 30, 2011 related to the AH business amounted to \$32.1 million, approximately \$5.5 million of which are related to the amortization of intangible assets. The operating expense ratio increased by 1.4 percentage points, from 10.9% in 2010 to 12.3% in 2011. This increase is mainly due to additional operating costs incurred in order to maintain the level of services offered to members and providers while transitioning to the new IT system. Also contributing to the increased operating expense are the expenses associated to the AH operations, which run with a higher operating expense ratio than the Medicaid business.

Table Of Contents

Life Insurance Operating Results

| (Dollar amounts in millions) | Three months ended | | Nine months ended | |
|-------------------------------------|--------------------|--------|-------------------|--------|
| | September 30, | | September 30, | |
| | 2011 | 2010 | 2011 | 2010 |
| Operating revenues: | | | | |
| Premiums earned, net: | | | | |
| Premiums earned | \$30.2 | \$28.1 | \$88.1 | \$82.9 |
| Premiums earned ceded | (1.4) | (1.4) | (4.4) | (4.2) |
| Premiums earned, net | 28.8 | 26.7 | 83.7 | 78.7 |
| Net investment income | 4.6 | 4.5 | 13.5 | 12.9 |
| Total operating revenues | 33.4 | 31.2 | 97.2 | 91.6 |
| Operating costs: | | | | |
| Policy benefits and claims incurred | 14.4 | 12.8 | 40.4 | 37.1 |
| Underwriting and other expenses | 13.7 | 13.8 | 43.6 | 41.4 |
| Total operating costs | 28.1 | 26.6 | 84.0 | 78.5 |
| Operating income | \$5.3 | \$4.6 | \$13.2 | \$13.1 |
| Additional data: | | | | |
| Loss ratio | 50.0 | % 47.9 | % 48.3 | % 47.1 |
| Operating expense ratio | 47.6 | % 51.7 | % 52.1 | % 52.6 |

Three Months Ended September 30, 2011 Compared to Three Months Ended September 30, 2010

Operating Revenues

Premiums earned, net for the three months ended September 30, 2011 increased by \$2.1 million, or 7.9% to \$28.8 million when compared to the three months ended the September 30, 2010. Such increase is primarily related to higher sales volume in Individual Life and Cancer lines of business.

Policy Benefits and Claims Incurred

Policy benefits and claims incurred for the three months ended September 30, 2011 increased by \$1.6 million, or 12.5%, to \$14.4 million when compared to the three months ended September 30, 2010, as a result of higher claims received, as well as to higher average claim amount in the Cancer line of business, and also to an increase in the liability for future policy benefits which is driven by new business subscribed during the period in the Life and Cancer lines of business. As a result, the loss ratio for the period increased from 47.9% in 2010 to 50.0% in 2011, or 2.1 percentage points.

Underwriting and Other Expenses

Underwriting and other expenses for the three month period ended September 30, 2011 decreased \$0.1 million, or 0.7%, to \$13.7 million when compared to the three months ended September 30, 2010. The decrease is mostly related to a reduction in amortization of deferred policy acquisition costs resulting from higher sales in the Cancer line of business. The decreased operating expenses resulted in a lower operating expense ratio, which decreased by 4.1 percentage points from 51.7% in 2010 to 47.6% in 2011.

Nine Months Ended September 30, 2011 Compared to Nine Months Ended September 30, 2010

Operating Revenues

Premiums earned, net for the nine months ended September 30, 2011 increased by \$5.0 million, or 6.4% to \$83.7 million when compared to the nine months ended the September 30, 2010. Such increase is primarily related to higher sales volume in Individual Life and Cancer lines of business.

Policy Benefits and Claims Incurred

Policy benefits and claims incurred for the nine months ended September 30, 2011 increased by \$3.3 million, or 8.9%, to \$40.4 million when compared to the nine months ended September 30, 2010, as a result of higher claims received, as well as to a higher average claim amount, in the Cancer line of business, and also to an increase in the liability for future policy benefits that was driven by new business subscribed in the period. The loss ratio for the period increased from 47.1% in 2010 to 48.3% in 2011, or 1.2 percentage points.

Table Of Contents

Underwriting and Other Expenses

Underwriting and other expenses for the nine month period ended September 30, 2011 increased \$2.2 million, or 5.3%, to \$43.6 million when compared to the nine months ended September 30, 2010. The increase is mostly related to a higher amortization of deferred policy acquisition costs resulting from higher lapses in certain products within the Individual Life line of business and the higher volume of business of this segment. The increased premiums earned resulted in a lower operating expense ratio, which decreased by 0.5 percentage points, from 52.6% in 2010 to 52.1% in 2011.

Property and Casualty Insurance Operating Results

| (Dollar amounts in millions) | Three months ended September 30, | | Nine months ended September 30, | |
|---------------------------------|-------------------------------------|---------|------------------------------------|---------|
| | 2011 | 2010 | 2011 | 2010 |
| Operating revenues: | | | | |
| Premiums earned, net: | | | | |
| Premiums written | \$39.0 | \$40.7 | \$108.4 | \$111.5 |
| Premiums ceded | (15.7) | (17.4) | (46.7) | (46.7) |
| Change in unearned premiums | 1.6 | 1.2 | 12.8 | 10.4 |
| Premiums earned, net | 24.9 | 24.5 | 74.5 | 75.2 |
| Net investment income | 2.5 | 2.6 | 7.1 | 8.2 |
| Total operating revenues | 27.4 | 27.1 | 81.6 | 83.4 |
| Operating costs: | | | | |
| Claims incurred | 14.0 | 11.2 | 36.4 | 37.5 |
| Underwriting and other expenses | 14.5 | 13.7 | 43.2 | 42.6 |
| Total operating costs | 28.5 | 24.9 | 79.6 | 80.1 |
| Operating (loss) income | \$(1.1) | \$2.2 | \$2.0 | \$3.3 |
| Additional data: | | | | |
| Loss ratio | 56.2 | % 45.7 | % 48.9 | % 49.9 |
| Operating expense ratio | 58.2 | % 55.9 | % 58.0 | % 56.6 |

Three Months Ended September 30, 2011 Compared to Three Months Ended September 30, 2010

Operating Revenues

Total premiums written during the three months ended September 30, 2011 decreased by \$1.7 million, or 4.2%, to \$39.0 million, mostly resulting from lower sales in the Dwelling insurance products.

Premiums ceded to reinsurers during the three months ended September 30, 2011 decreased by \$1.7 million, or 9.8%, to \$15.7 million. The ratio of premiums ceded to premiums written decreased by 2.5 percentage points, from 42.8% in 2010 to 40.3% in 2011, mostly due to decrease in non-proportional and facultative reinsurance; offset in part by higher Commercial Property cessions which were increased from 32% to 37%.

The change in unearned premiums presented an increase of \$0.4 million, to \$1.6 million during the three months ended September 30, 2011, primarily as the result of the lower volume of premiums written.

Claims Incurred

Claims incurred during the three months ended September 30, 2011 increased by \$2.8 million, or 25.0%, to \$14.0 million. The loss ratio increased by 10.5 percentage points, to 56.2% during the three months ended September 30, 2011 as a result of unfavorable loss experience in the Commercial Multi-Peril lines of business resulting from higher amount of reported claims during the current period, particularly after the passage of Tropical Storm Irene over Puerto Rico in August 2011. Net incurred losses and loss expenses related to Tropical Storm Irene amounted to \$1.1 million.

Table Of Contents

Underwriting and Other Expenses

Underwriting and other operating expenses for the three months ended September 30, 2011 increased by \$0.8 million, or 5.8%, to \$14.5 million. The operating expense ratio increased by 2.3 percentage points during the same period, to 58.2% in 2011, primarily due to a higher amortization of deferred acquisition costs as a result of lower premiums.

Nine Months Ended September 30, 2011 Compared to Nine Months Ended September 30, 2010

Operating Revenues

Total premiums written during the nine months ended September 30, 2011 decreased by \$3.1 million, or 2.8%, to \$108.4 million, mostly resulting from lower premiums in the Dwelling and Commercial Property Mono-line and Commercial Auto insurance products; offset in part by higher sales in the Commercial Multi-Peril and Personal Auto insurance products. The commercial business continues under soft market conditions, thus reducing premium rates and increasing competition for renewals and new business.

Premiums ceded to reinsurers during the nine months ended September 30, 2011 remained in line at \$46.7 million. The ratio of premiums ceded to premiums written increased by 1.2 percentage points, from 41.9% in 2010 to 43.1% in 2011, mostly due to higher Commercial Property cessions which were increased from 32% to 37% and by a portfolio transfer that had the effect of increasing 2011 premiums ceded by \$1.3 million.

The change in unearned premiums presented an increase of \$2.4 million, to \$12.8 million during the nine months ended September 30, 2011, primarily as the result of the lower volume of premiums written during this period.

Claims Incurred

Claims incurred during the nine months ended September 30, 2011 decreased by \$1.1 million, or 2.9%, to \$36.4 million. The loss ratio decreased by 1.0 percentage points, to 48.9% during the nine months ended September 30, 2011 as a result of favorable loss experience in the Commercial Auto line of business resulting from lower claim amounts in the claims reported during the current period; offset in part by an increase in Commercial Multi-Peril line of business. Although the current period reflects \$1.1 million of net losses related to Tropical Storm Irene, the 2010 period was impacted by several large losses caused by fires and liability claims in excess of \$1.9 million.

Underwriting and Other Expenses

Underwriting and other operating expenses for the nine months ended September 30, 2011 increased by \$0.6 million, or 1.4%, to \$43.2 million, primarily due to the provision for uncollectible amounts. The operating expense ratio increased by 1.4 percentage points during the same period, to 58.0% in 2011.

Table Of Contents

Liquidity and Capital Resources

Cash Flows

A summary of our major sources and uses of cash for the periods indicated is presented in the following table:

| (Dollar amounts in millions) | Nine months ended September 30, | |
|--|------------------------------------|---------|
| | 2011 | 2010 |
| Sources of cash: | | |
| Cash provided by operating activities | \$ 216.9 | \$ 87.0 |
| Net proceeds of investment securities | 10.1 | - |
| Proceeds from policyholder deposits | 20.7 | 7.7 |
| Total sources of cash | 247.7 | 94.7 |
| Uses of cash: | | |
| Net purchases of investment securities | - | (59.4) |
| Capital expenditures | (12.0) | (13.7) |
| Repurchase and retirement of common stock | (7.6) | - |
| Cash settlements of stock options | (2.4) | - |
| Payments of long-term borrowings | (51.2) | (1.2) |
| Payments of short-term borrowings | (15.6) | - |
| Surrenders of policyholder deposits | (4.6) | (7.6) |
| Acquisition of business, net of cash of \$29.4 million | (54.0) | - |
| Other | (9.4) | (2.5) |
| Total uses of cash | (156.8) | (84.4) |
| Net increase in cash and cash equivalents | \$ 90.9 | \$ 10.3 |

Cash flow from operating activities increased by \$129.9 million for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010, principally due to the effect of higher premiums collections by \$224.4 million and increase in net proceeds from our trading portfolio by \$51.2 million, offset in part by an increase in claims paid and cash paid to suppliers and employees by \$69.9 million and \$54.8 million, respectively. The increase in premiums collected is principally the result of the collection of past due Medicaid balances and to the collection in advance of the CMS payment corresponding to the October 2011 premiums. The higher net proceeds from our trading portfolio results from the sale of our trading portfolio.

Net proceeds of investment securities were \$10.1 million during the nine months ended September 30, 2011. During the nine months ended September 30, 2010, we had net acquisition of investment securities of \$59.4 million. This fluctuation is primarily due a reduction in the acquisition of investment securities as part of our decision to increase liquidity to pay for the AH acquisition and to repay some of our long-term borrowings.

During the nine months ended September 30, 2011 we received \$20.7 million in policyholder deposits, this represents an increase \$13.0 million when compared to the prior year and is the result of new annuity products that are more attractive to prospective policyholders.

Payments of long-term borrowings increased by \$50.0 million during the nine months ended September 30, 2011 as the result of the repayment of our senior unsecured notes.

Net payments of short-term borrowings increased by \$15.6 million during the nine months ended September 30, 2011 to address timing differences between cash receipts and disbursements.

In the 2011 period we cash-settled 432,567 stock options for \$2.4 million, its fair value on settlement date.

On September 29, 2010 we announced the commencement of a \$30.0 million share repurchase program. We paid approximately \$7.6 million under the stock repurchase program during the nine months ended September 30, 2011.

On February 7, 2011, we acquired AH at a cost of \$54.0 million, net of \$29.4 million of cash acquired.

Table Of Contents

The increase of \$6.9 million in the other uses of cash is attributed to changes in the amount of outstanding checks over bank balances in the 2011 period.

Share Repurchase Program

On September 29, 2010, we announced the immediate commencement of a \$30.0 million share repurchase program. The program is conducted using available cash through open-market purchases and privately-negotiated transactions of Class B shares only, in accordance with Rules 10b-18 and 10b5-1 under the Securities Exchange Act of 1934, as amended. During the nine months ended September 30, 2011 we repurchased and retired 442,494 shares at an average per share price of \$17.07, for an aggregate cost of \$7.6 million.

Financing and Financing Capacity

We have several short-term facilities available to address timing differences between cash receipts and disbursements. These short-term facilities are mostly in the form of arrangements to sell securities under repurchase agreements. As of September 30, 2011, we had \$235.0 million of available credit under these facilities. There are no outstanding short-term borrowings under these facilities as of September 30, 2011.

As of September 30, 2011, we had the following long-term borrowings:

On January 31, 2006, we issued and sold \$35.0 million of our 6.7% senior unsecured notes payable due January 2021 (the 6.7% notes).

On December 21, 2005, we issued and sold \$60.0 million of our 6.6% senior unsecured notes due December 2020 (the 6.6% notes). On October 1, 2010 we repaid \$25.0 million of the principal of these senior unsecured notes.

On November 1, 2010, we entered in a \$25.0 million arrangement to sell securities under repurchase agreements that matures on November 2015. This repurchase agreement pays interests on a quarterly basis at 1.96%. The investment securities underlying such agreements were delivered to the financial institution with whom the agreement was transacted. The dealers may have loaned, or used as collateral such securities in the normal course of business operations. We maintain effective control over the investment securities pledged as collateral and accordingly, such securities continue to be carried on our consolidated balance sheet. At September 30, 2011 investment securities available for sale with fair value of \$28.1 million (face value of \$27.8 million) were pledged as collateral under this agreement. The proceeds obtained from this agreement were used to repay \$25.0 million of the 6.6% notes.

On March 30, 2004, we issued and sold \$50.0 million of our 6.3% senior unsecured notes due March 2019 (the 6.3% notes). As of September 30, 2011 this note was repaid in full through two \$25.0 million repurchased, on June 10 and August 4, 2011.

The 6.3% notes, the 6.6% notes and the 6.7% notes contain certain non-financial covenants. At September 30, 2011, we and our managed care subsidiary, as applicable, are in compliance with these covenants.

In addition, we are a party to a secured term loan with a commercial bank in Puerto Rico. This secured loan bears interest at a rate equal to the London Interbank Offered Rate (LIBOR) plus 100 basis points and requires monthly principal repayments of \$0.1 million. As of September 30, 2011, this secured loan had an outstanding balance of \$19.8 million and average annual interest rate of 1.31%.

This secured loan is guaranteed by a first lien on our land, buildings and substantially all leasehold improvements, as collateral for the term of the agreements under a continuing general security agreement. This secured loan contains

certain non-financial covenants that are customary for this type of facility, including, but not limited to, restrictions on the granting of certain liens, limitations on acquisitions and limitations on changes in control. As of September 30, 2011 we are in compliance with these covenants. Failure to meet these covenants may trigger the accelerated payment of the outstanding balance.

We anticipate that we will have sufficient liquidity to support our currently expected needs.

Further details regarding the senior unsecured notes and the credit agreements are incorporated by reference to “Item 7.—Management Discussion and Analysis of Financial Condition and Results of Operations” included in our Annual Report on Form 10-K for the year ended December 31, 2010.

Table Of Contents

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to certain market risks that are inherent in our financial instruments, which arise from transactions entered into in the normal course of business. We have exposure to market risk mostly in our investment activities. For purposes of this disclosure, “market risk” is defined as the risk of loss resulting from changes in interest rates and equity prices. No material changes have occurred in our exposure to financial market risks since December 31, 2010. A discussion of our market risk is incorporated by reference to “Item 7A. Quantitative and Qualitative Disclosures about Market Risk” of our Annual Report on Form 10-K for the year ended December 31, 2010.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

In connection with the preparation of this Quarterly Report on Form 10-Q, management, under the supervision and with the participation of the chief executive officer and corporate controller, conducted an evaluation of the effectiveness of the “disclosure controls and procedures” (as such term is defined under Exchange Act Rule 13a-15(e)) of the Corporation and its subsidiaries, except for those corresponding to AH, for the reasons described below. Disclosure controls and procedures are designed to ensure that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms and that such information is accumulated and communicated to management, including the chief executive officer and chief financial officer, to allow timely decisions regarding required disclosures. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility that judgments in decision-making can be faulty, and breakdowns as a result of simple errors or mistake. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Based on this evaluation, our chief executive officer and corporate controller have concluded that as of September 30, 2011, which is the end of the period covered by this Quarterly Report on Form 10-Q, our disclosure controls and procedures (without considering those of AH) are effective to a reasonable level of assurance.

There were no significant changes in our disclosure controls and procedures, or in factors that could significantly affect internal controls, subsequent to the date the chief executive officer and corporate controller completed the evaluation referred to above.

In reliance on guidance set forth in Question 3 of a “Frequently Asked Questions” interpretative release issued by the Staff of the SEC’s Office of the Chief Accountant and the Division of Corporate Finance in September 2004, as revised on September 24, 2007, regarding Securities Exchange Act Release No. 34-47986, Management’s Report on Internal Control Over Financial Reporting and Certification of Disclosure in Exchange Act Periodic Reports, our management determined that it would exclude the business of AH from the scope of its assessment of internal control over financial reporting as of September 30, 2011. The reason for this exclusion is that we acquired AH in February 2011 and it was not possible for management to conduct an assessment of internal control over financial reporting in the period between the date the acquisition was completed and the date of management’s assessment. Accordingly, management excluded AH from its assessment of internal control over financial reporting as of September 30, 2011. AH operations represent 22% and 20% of consolidated operating revenues for the three months and nine months ended September 30, 2011, respectively and total assets associated with AH (including intangible assets and goodwill)

represent 8% of our consolidated total assets as of September 30, 2011.

Changes in Internal Controls Over Financial Reporting

No changes in our internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) occurred during the fiscal quarter ended September 30, 2011 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table Of Contents

Part II – Other Information

Item 1. Legal Proceedings

For a description of legal proceedings, see note 13 to the unaudited consolidated financial statements included in this quarterly report on Form 10-Q.

Item 1A. Risk Factors

For a description of our risk factors see Item 1A of Part I of our Annual Report on Form 10-K for the year ended December 31, 2010. See also section “Recent Developments – Federal Regulation and Puerto Rico Regulation” in Item 2 of Part I of this Quarterly Report on Form 10-Q.

Table Of Contents

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Purchases of Equity Securities by the Issuer

The following table presents information related to our repurchases of common stock for the period indicated:

| (Dollar amounts in millions, except per share data) | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Programs 1 | Approximate Dollar Value of Shares that May Yet Be Purchased Under the Programs |
|---|----------------------------------|------------------------------|---|---|
| July 1, 2011 to July 31, 2011 | — | — | — | \$ 22.2 |
| August 1, 2011 to August 31, 2011 | 174,500 | \$ 17.18 | 174,500 | 19.2 |
| September 1, 2011 to September 30, 2011 | 184,400 | \$ 16.26 | 184,400 | 16.2 |

1 In September 2010 the Board of Directors authorized the commencement of a \$30.0 million share repurchase program of Class B shares only.

Item 3. Defaults Upon Senior Securities

Not applicable.

Item 4. (Removed and Reserved)

Item 5. Other Information

Not applicable.

Item 6. Exhibits

| Exhibits | Description |
|--------------|---|
| <u>10.1*</u> | Contract between Administración de Seguros de Salud de Puerto Rico and Triple-S, Inc. to administer the provision of the physical health component of the miSalud Program in designated service regions. |
| 11 | Statement re computation of per share earnings; an exhibit describing the computation of the earnings per share for the three months and nine months ended September 30, 2011 and 2010 has been omitted as the detail necessary to determine the computation of earnings per share can be clearly determined from the material contained in Part I of this Quarterly Report on Form 10-Q. |
| <u>31.1*</u> | Certification of the President and Chief Executive Officer required by Rule 13a-14(a)/15d-14(a). |
| <u>31.2*</u> | Certification of the Corporate Controller required by Rule 13a-14(a)/15d-14(a). |
| <u>32.1*</u> | Certification of the President and Chief Executive Officer required pursuant to 18 U.S.C Section 1350. |
| <u>32.2*</u> | Certification of the Corporate Controller required pursuant to 18 U.S.C Section 1350. |

All other exhibits for which provision is made in the applicable accounting regulation of the United States Securities and Exchange Commission are not required under the related instructions or are inapplicable, and therefore have been omitted.

*

Filed herein.

50

Table Of Contents

SIGNATURES

Pursuant to the requirements of the United States Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Triple-S Management Corporation
Registrant

Date: November 4, 2011

By: /s/ Ramón M. Ruiz-Comas
Ramón M. Ruiz-Comas, CPA
President and
Chief Executive Officer

Date: November 4, 2011

By: /s/ Liliana Rivera-Corcino
Liliana Rivera-Corcino, CPA
Corporate Controller