TREMOR VIDEO INC. Form 10-Q May 11, 2015 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2015

OR

• TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number 001-35982

TREMOR VIDEO, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

20-5480343 (I.R.S. Employer Identification Number)

10010

53 West 23rd Street, New York, NY (Address of principal executive offices)

(Zip Code)

Registrant s telephone number, including area code: (646) 723-5300

Indicate by check mark whether the registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Indicate by check mark if the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of May 6, 2015, there were 51,383,593 shares of the registrant s common stock, par value \$0.0001 per share, outstanding.

Accelerated filer x

Smaller reporting company o

Table of Contents

TREMOR VIDEO, INC.

FORM 10-Q

TABLE OF CONTENTS

PART I.	FINANCIAL INFORMATION	PAGE
<u>Item 1.</u>	Financial Statements	
	Consolidated Balance Sheets as of March 31, 2015 (unaudited) and December 31, 2014	3
	Consolidated Statements of Operations for the three months ended March 31, 2015 and 2014 (unaudited)	4
	Consolidated Statements of Comprehensive Loss for the three months ended March 31, 2015 and 2014 (unaudited)	5
	Consolidated Statement of Changes in Stockholders Equity for the three months ended March 31, 2015 (unaudited)	6
	Consolidated Statements of Cash Flows for the three months ended March 31, 2015 and 2014 (unaudited)	7
	Notes to Consolidated Financial Statements (unaudited)	8
<u>Item 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operations	15
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	24
<u>Item 4.</u>	Controls and Procedures	25
PART II.	OTHER INFORMATION	
<u>Item 1.</u>	Legal Proceedings	26
Item 1A.	Risk Factors	26
<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	26
<u>Item 3.</u>	Defaults Upon Senior Securities	26
<u>Item 4.</u>	Mine Safety Disclosures	26
<u>Item 5.</u>	Other Information	26
<u>Item 6.</u>	Exhibits	27

SIGNATURES

CERTIFICATIONS

Table of Contents

Part I FINANCIAL INFORMATION

Item 1. Financial Statements

Tremor Video, Inc.

Consolidated Balance Sheets

(in thousands, except share and per share data)

	March 31, 2015 (unaudited)	December 31, 2014
Assets		
Current assets:		
Cash and cash equivalents	\$ 74,676 \$	77,787
Accounts receivable, net of allowance for doubtful accounts of \$890 and \$883 as of		
March 31, 2015 and December 31, 2014, respectively	43,355	46,765
Prepaid expenses and other current assets	4,216	1,571
Deferred tax assets	194	194
Total current assets	122,441	126,317
Long-term assets:		
Restricted cash	600	600
Property and equipment, net of accumulated depreciation of \$5,595 and \$5,027 as of March 31, 2015 and December 31, 2014, respectively	8,728	5.574
Intangible assets, net of accumulated amortization of \$21,357 and \$20,148 as of		-)- '
March 31, 2015 and December 31, 2014, respectively	14,343	15,552
Goodwill	29,719	29,719
Other assets	255	243
Total long-term assets	53,645	51,688
Total assets	\$ 176,086 \$	178,005
Liabilities and stockholders equity		
Current liabilities:		
Accounts payable and accrued expenses	\$ 38,262 \$	37,258
Deferred rent and security deposits payable, short-term	272	20
Deferred revenue	22	15
Total current liabilities	38,556	37,293
Deferred rent, long-term	3,191	745
Deferred tax liabilities	194	194
Total liabilities	41,941	38,232
Commitments and contingencies		
Stockholders equity:		
Common stock, \$0.0001 par value: 250,000,000 shares authorized as of March 31,		
2015 and December 31, 2014, respectively; 51,379,980 and 51,106,254 shares issued		
and outstanding as of March 31, 2015 and December 31, 2014, respectively	5	5
Additional paid-in capital	275,462	274,094
Accumulated other comprehensive income	52	98
Accumulated deficit	(141,374)	(134,424)

Edgar Filing: TREMOR VIDEO INC. - Form 10-Q

Total stockholders equity	134,145	139,773
Total liabilities and stockholders equity	\$ 176,086 \$	178,005

The accompanying notes are an integral part of these consolidated financial statements.

3

Table of Contents

Tremor Video, Inc.

Consolidated Statements of Operations

(in thousands, except share and per share data)

(unaudited)

Three Months Ended March 31,