CENTRAL VALLEY COMMUNITY BANCORP Form 10-K March 31, 2010 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-K**

х

0

# ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2009

OR

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

to

For the transition period from

Commission file number: 000-31977

# **CENTRAL VALLEY COMMUNITY BANCORP**

(Exact name of registrant as specified in its charter)

**CALIFORNIA** (State or other jurisdiction of incorporation or organization)

7100 N. Financial Dr., Suite 101, Fresno CA (Address of principal executive offices) 77-0539125 (I.R.S. Employer Identification No.)

**93720** (Zip Code)

559-298-1775

(Registrant s telephone number, including area code)

[None]

(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

None [Common Stock, \$ par value per share] NASDAQ Capital Market [EXCHANGE]

Securities registered pursuant to Section 12(g) of the Act: Common Stock, No Par Value

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes o No x

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Exchange Act. Yes o No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant s knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of **June 30, 2009**, the aggregate market value of the registrant s common stock held by non-affiliates of the registrant was \$29,181,000 based on the price at which the stock was last sold on June 30, 2009.

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

**Common Stock, No Par Value** [Common Stock, No par value per share]

#### DOCUMENTS INCORPORATED BY REFERENCE

Document

Proxy Statement for the Annual Meeting of Shareholders to be held May 19, Part III 2010 (Proxy Statement)

Parts into Which Incorporated

Outstanding at March 25, 2010

9,077,754 shares

Accelerated filer o

Smaller reporting company x

## TABLE OF CONTENTS

<u>ITEM 1 -</u>	DESCRIPTION OF BUSINESS	1
<u>ITEM 1A -</u>	RISK FACTORS	27
<u>ITEM 2 -</u>	DESCRIPTION OF PROPERTY	34
<u>ITEM 3 -</u>	LEGAL PROCEEDINGS	34
<u>ITEM 4 -</u>	REMOVED AND RESERVED	34
<u>ITEM 5 -</u>	MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES	34
<u>ITEM 6 -</u>	SELECTED FINANCIAL DATA	36
<u>ITEM 7-</u>	MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION	38
ITEM 7A-	QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	55
<u>ITEM 8 -</u>	FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA	59
<u>ITEM 9 -</u>	CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE	91
<u>ITEM 9A -</u>	CONTROLS AND PROCEDURES	91
ITEM 9B-	OTHER INFORMATION	92
<u>ITEM 10 -</u>	DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE WITH SECTION 16(a) OF THE EXCHANGE ACT	92
<u>ITEM 11 -</u>	EXECUTIVE COMPENSATION	92
<u>ITEM 12 -</u>	SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS	92
<u>ITEM 13 -</u>	CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS	92
<u>ITEM 14 -</u>	PRINCIPAL ACCOUNTING FEES AND SERVICES	92
<u>ITEM 15 -</u>	EXHIBITS	92
<u>SIGNATURES</u>		93

#### ADDITIONAL INFORMATION; INQUIRIES

Under the Securities Exchange Act of 1934, Sections 13 and 15(d), periodic and current reports must be filed with the SEC. We electronically file the following reports with the SEC:

- Form 10-K Annual Report;
- Form 10-Q Quarterly Report;
- Form 8-K Report of Unscheduled Material Events; and
- Form DEF 14A Proxy Statement.

We may file additional forms. The SEC maintains an Internet site, www.sec.gov, in which all forms filed electronically may be accessed. Additional shareholder information regarding the Company and our Directors is available on our website: www.cvcb.com. None of the information on or hyperlinked from our website is incorporated into this Report.

#### <u>Copies of the annual report on Form 10-K for the year ended December 31, 2009 may be obtained without charge upon written request</u> to Dave Kinross, Chief Financial Officer, at the Company s administrative offices, 7100 N. Financial Dr., Suite 101, Fresno, CA 93720.

Inquiries regarding Central Valley Community Bancorp s accounting, internal controls or auditing concerns should be directed to Steven D. McDonald, chairman of the Board of Directors Audit Committee, at steve.mcdonald@cvcb.com or anonymously at www.ethicspoint.com or EthicsPoint, Inc. at 1-866-294-9588.

General inquiries about Central Valley Community Bancorp or Central Valley Community Bank should be directed to Cathy Ponte, Assistant Corporate Secretary at 1-800-298-1775.

#### PART I

ITEM 1 - DESCRIPTION OF BUSINESS

## <u>General</u>

Central Valley Community Bancorp (the Company) was incorporated on February 7, 2000 as a California corporation, for the purpose of becoming the holding company for Central Valley Community Bank (the Bank), formerly known as Clovis Community Bank, a California state chartered bank, through a corporate reorganization. In the reorganization, the Bank became the wholly-owned subsidiary of the Company, and the shareholders of the Bank became the shareholders of the Company. The Company is registered as a bank holding company under the Bank Holding Company Act of 1956, as amended (the BHC Act), and is subject to supervision and regulation by the Board of Governors of the Federal Reserve System (the Board of Governors).

At December 31, 2009, we had one banking subsidiary, the Bank. Our principal business is to provide, through our banking subsidiary, financial services in our primary market area in California. We serve Fresno County, Madera County, Sacramento County, San Joaquin County, Merced County, and Stanislaus County and their surrounding areas through the Bank. We do not currently conduct any operations other than through the Bank. Unless the context otherwise requires, references to us refer to the Company and the Bank on a consolidated basis. At December 31, 2009, we had consolidated total assets of approximately \$765,488,000. See Items 7 and 8, Management s Discussion and Analysis or Plan of Operation and Financial Statements.

After the close of business on November 12, 2008, Service 1st Bancorp (Service 1st) was merged with and into the Company, and Service 1st Bank (S1 Bank) was merged with and into the Bank. S1 Bank had three branches in Stockton, Tracy, and Lodi which continue to be operated by the Bank.

#### Table of Contents

On January 30, 2009, the Company entered into a Letter Agreement (the Purchase Agreement) with the United States Department of the Treasury (the Treasury), pursuant to which the Company issued and sold (i) 7,000 shares of the Company is Series A Fixed Rate Cumulative Perpetual Preferred Stock (the Series A Preferred Stock) and (ii) a warrant (the Warrant) to purchase 158,133 shares of the Company is common stock, no par value, (the Common Stock) for an aggregate purchase price of \$7,000,000 in cash. According to the agreement, if the Company receives aggregate gross cash proceeds of not less than \$7,000,000 from Qualified Equity Offerings on or prior to December 31, 2009, the number of shares of Common Stock issuable pursuant to the Treasury is exercise of the Warrant will be reduced by one half of the original number of shares, taking into account all adjustments, underlying the Warrant. On December 23, 2009, the Company received \$8,000,000, as a result of entering into Stock Purchase Agreements to sell a total of 1,264,952 shares of common stock, without par value at \$5.25 per share and 1,359 shares of non-voting Series B Convertible Adjustable Rate Non-Cumulative Perpetual Preferred Stock at \$1,000 per share, for an aggregate gross purchase price of \$8,000,000. The Company submitted a request to the Treasury to cancel one half of the outstanding Warrants and received confirmation from the Treasury that the number of warrants was reduced to 79,067.

On December 23, 2009, the Company entered into Stock Purchase Agreements with a limited number of accredited investors to sell a total of 1,264,952 shares of common stock, without par value at \$5.25 per share, and 1,359 shares of non-voting Series B Convertible Adjustable Rate Non-Cumulative Perpetual Preferred Stock (Series B Preferred Stock) at \$1,000 per share, for an aggregate gross purchase price of \$8,000,000.

No shares were repurchased under a repurchase plan during 2009 or 2008. In 2008 the Company repurchased 5,436 shares of common stock from shareholders who perfected their dissenters rights related to the merger with Service 1st at an average price of \$10.30 for a total cost of \$56,000. During 2007, the Company repurchased 186,800 shares under a repurchase plan at an average price of \$14.49 for a total cost of \$2,707,000.

As of March 5, 2010, we had a total of 216 employees and 185 full time equivalent employees, including the employees of the Bank.

#### The Bank

The Bank was organized in 1979 and commenced business as a California state chartered bank in 1980. The deposits of the Bank are insured by the Federal Deposit Insurance Corporation (the FDIC) up to applicable limits. The Bank is not a member of the Federal Reserve System. The Bank is participating in the FDIC Transaction Account Guarantee Program. Under this program, through June 30, 2010, all noninterest-bearing transaction accounts are fully guaranteed by the FDIC for the entire amount in the account and the Bank is assessed an annual fee of 10 basis points for all deposit amounts exceeding the existing deposit insurance limit of \$250,000. Coverage under the Transaction Account Guarantee Program is in addition to and separate from the coverage available under the FDIC s general deposit insurance rules.

The Bank operates 16 full-service banking offices in Clovis, Fresno, Kerman, Madera, Merced, Oakhurst, Sacramento, Tracy, Stockton, Lodi, and Prather, one limited-service banking office in Fresno, and a loan production office in Modesto, California. The Oakhurst and Madera branches were added through the Bank of Madera County merger in 2005. The Tracy, Stockton and Lodi offices were added through the merger with Service 1st Bank in November of 2008. The Bank has a Real Estate Division and an SBA Lending Division located at our corporate headquarters in Fresno. All real estate related transactions are conducted and processed through the Real Estate Division, including interim construction loans for single family residences and commercial buildings. We offer permanent single family residential loans through our mortgage broker services. Our total market share of deposits in Fresno and Madera counties increased to 4.40% in 2009 compared to 4.15% in 2008 based on FDIC deposit market share information published as of June 30, 2009.

The Bank of Madera County (BMC) was merged with and into the Bank on January 1, 2005. The transaction was a combination of cash and stock and was accounted for under the purchase method of accounting. BMC had two branches in Madera County which continue to be operated by the Bank.

During 2007, the Bank opened a loan production office in Modesto, California, and relocated our Kerman branch to a new larger facility. The Bank opened full service retail offices in the Fresno downtown area on February 13, 2006 and in the Sunnyside area of Fresno on November 13, 2006. During October 2006, the Company consolidated its administrative offices into a single location on North Financial Drive in Fresno and opened a limited-service branch there.

#### Table of Contents

In 2008, the Bank relocated the office located in a Save Mart Supermarket in Clovis, California, to a new larger stand alone facility. In November of 2008, The Company acquired Service 1st and its banking subsidiary, S1 Bank, adding three branches located in Tracy, Stockton and Lodi, California.

In 2009, we opened a new full service office in Merced, California and relocated our Oakhurst office to a new smaller facility in a more desirable location.

Branch expansions provide the Company with opportunities to expand its loan and deposit base; however, based on past experience, management expects these new offices will initially have a negative impact on earnings until the volume of business grows to cover fixed overhead expenses. The Bank anticipates additional future branch openings to meet the growing service needs of its customers, although none are planned during 2010.

The Bank established an interest in Central Valley Community Insurance Services, LLC at the end of 2006. The purpose of this entity is to market health, commercial property and casualty insurance products and services primarily to business customers.

The Bank conducts a commercial banking business, which includes accepting demand, savings and time deposits and making commercial, real estate and consumer loans. It also provides domestic and international wire transfer services and provides safe deposit boxes and other customary banking services. The Bank also has offered Internet Banking since 2000. Internet Banking consists of inquiry, account status, bill paying, account transfers, and cash management. The Bank does not offer trust services or international banking services and does not currently plan to do so in the near future.

Since August of 1995 the Bank has been a party to an agreement with Investment Centers of America, pursuant to which Investment Centers of America provides Bank customers with access to investment services. In connection with entering into this agreement, the Bank adopted a policy intended to comply with FDIC Regulation Section 337.4, which outlines the guidelines under which an insured non-member bank may be affiliated with a company that directly engages in the sale, distribution, or underwriting of stocks, bonds, debentures, notes, or other securities.

The Bank s operating policy since its inception has emphasized serving the banking needs of individuals and the business and professional communities in the central valley area of California. At December 31, 2009, we had total loans of \$459,207,000. Total commercial and industrial loans outstanding were \$113,535,000; total agricultural land and production loans outstanding were \$35,796,000, total real estate construction, land development and other land loans outstanding were \$36,169,000; total other real estate loans outstanding were \$226,770,000, total equity loans and lines of credit were \$36,110,000 and total consumer installment loans outstanding were \$11,219,000. We accept real estate, listed securities, savings and time deposits, automobiles, inventory, machinery and equipment as collateral for loans.

No individual or single group of related accounts is considered material in relation to the Bank s assets or deposits, or in relation to the overall business of the Company. However, at December 31, 2009 approximately 65.1% of our loan portfolio held for investment consisted of real estate-related loans, including construction loans, equity loans and lines of credit and commercial loans secured by real estate and 32.5% consisted of commercial loans. See Item 7 Management s Discussion and Analysis of Financial Condition and Results of Operations. We believe that these concentrations are mitigated by the diversification of our loan portfolio among commercial, commercial and residential construction, commercial mortgage, home equity, and consumer loans. In addition, our business activities currently are mainly concentrated in

Fresno, Madera and San Joaquin County, California. Consequently, our results of operations and financial condition are dependent upon the general trends in this part of the California economy and, in particular, the residential and commercial real estate markets. In addition, our concentration of operations in this area of California exposes us to greater risk than other banking companies with a wider geographic base in the event of catastrophes, such as earthquakes, fires and floods in this region or as a result of energy shortages in California.

Our deposits are attracted from individual and commercial customers. A material portion of our deposits have not been obtained from a single person or a few persons, the loss of any one or more of which would have a material adverse effect on our business.

In order to attract loan and deposit business from individuals and small businesses, we maintain the following lobby hours at our branches:

Branch	Monday Thursday	Friday	Saturday
Clovis Main	9:00 a.m. to 4:00 p.m.	9:00 a.m. to 6:00 p.m.	None
	Drive Up 8:30 a.m. to	Drive Up 8:30 a.m. to 6:00 p.m.	
	5:30 p.m.		
Foothill	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	9:00 a.m. to 1:00 p.m.
Herndon & Fowler	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	9:00 a.m. to 2:00 p.m.
	Drive Up 8:30 a.m. to	Drive Up 8:30 a.m. to 6:00 p.m.	Drive Up 9:00 a.m. to 2:00 p.m.
	5:30 p.m.		
Fig Garden Village	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	10:00 a.m. to 2:00 p.m.
Kerman	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	None
	Drive Up 8:30 a.m. to	Drive Up 8:30 a.m. to 6:00 p.m.	
	5:00 p.m.	·····	
odi	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	None
River Park	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	10:00 a.m. to 2:00 p.m.
	Drive Up 9:00 a.m. to	Drive Up 9:00 a.m. to 6:00 p.m.	Drive Up 10:00 a.m. to 2:00 p.m
	5:00 p.m.	Drive Op 9.00 a.m. to 0.00 p.m.	Drive Op 10.00 a.m. to 2.00 p.m
Sacramento Private Banking	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 5:00 p.m.	None
Stockton	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	None
Ггасу	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	None
Dakhurst	8:30 a.m. to 5:00 p.m.	8:30 a.m. to 6:00 p.m.	None
Madera	8:30 a.m. to 5:00 p.m.	8:30 a.m. to 6:00 p.m.	None
Aerced	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	None
Sunnyside	9:00 a.m. to 5:00 p.m.	9:00 a.m. to 6:00 p.m.	10:00 a.m. to 2:00 p.m.
	Drive Up 8:00 a.m. to	Drive Up 8:00 a.m. to 6:00 p.m.	Drive Up 10:00 a.m. to 2:00 p.m
	5:00 p.m.		
Financial Drive	8:00 a.m. to 5:00 p.m.	8:00 a.m. to 5:00 p.m.	None
Fresno Downtown	9:00 a.m. to 4:00 p.m.	9:00 a.m. to 5:00 p.m.	None
	Walkup window 8:00 a.m. to	Walkup window 8:00 a.m. to	
	9:00 a.m.	9:00 a.m.	

#### Table of Contents

Automated teller machines operate at 14 branch locations. All but one operates 24 hours per day, seven days per week. No automated teller machines are currently located at the Sacramento or Merced offices. Our Real Estate, Small Business Administration (SBA) Departments and Modesto loan-production office maintain business hours of 8:00 A.M. to 5:00 P.M., Monday through Friday, and extended hours are available upon customer request.

To compete effectively, we rely substantially on local promotional activity, personal contacts by our officers, directors and employees, referrals by our shareholders, extended hours, personalized service and our reputation in the communities we serve.

In Fresno and Madera Counties, in addition to our 11 full-service and one limited-service branch locations, serving the Bank s primary service areas, as of December 31, 2009 there were 178 operating banking and credit union offices in our primary service area, which consists of the cities of Clovis, Fresno, Kerman, Oakhurst, Madera, and Prather, California. Prather does not contain any banking offices other than our office. The June 2009 FDIC Summary of Deposits report indicated the Company had 4.33% of the total deposits held by all depositories in Fresno County and 5.12% in Madera County. In San Joaquin County, in addition to our three full service branch locations acquired from Service 1st, as of December 31, 2009 there were 119 operating banking and credit union offices. The FDIC Summary of Deposits as of June 2009 report indicated the Company had 2.24% of total deposits held by all depositories in San Joaquin County. In Sacramento County, in addition to our one branch, as of December 31, 2009 there were 240 operating banking and credit union offices in our primary service area. Business activity in our primary service area is oriented toward light industry, small business and agriculture.

The banking business in California generally, and our primary service area specifically, is highly competitive with respect to both loans and deposits, and is dominated by a relatively small number of major banks with many offices operating over a wide geographic area. Among the advantages such major banks have over us is their ability to finance wide-ranging advertising campaigns and to allocate their investment assets, including loans, to regions of higher yield and demand. Major banks offer certain services such as international banking and trust services which we do not offer directly but which we usually can offer indirectly through correspondent institutions. In addition, by virtue of their greater total capitalization, such banks have substantially higher lending limits than we do. Legal lending limits to an individual customer are limited to a percentage of our total capital accounts. As of December 31, 2009, the Bank s legal lending limits to individual customers were \$11,030,000 for unsecured loans and \$18,384,000 for unsecured and secured loans combined. For borrowers desiring loans in excess of the Bank s lending limits, the Bank makes, and may in the future make, such loans on a participation basis with other community banks taking the amount of loans in excess of the Bank s lending limits. In other cases, the Bank may refer such borrowers to larger banks or other lending institutions.

Other entities, both governmental and in private industry, seeking to raise capital through the issuance and sale of debt or equity securities also provide competition for us in the acquisition of deposits. Banks also compete with money market funds and other money market instruments, which are not subject to interest rate ceilings. In recent years, increased competition has also developed from specialized finance and non-finance companies that offer wholesale finance, credit card, and other consumer finance services, including on-line banking services and personal finance software. Competition for deposit and loan products remains strong, from both banking and non-banking firms, and affects the rates of those products as well as the terms on which they are offered to customers.

Technological innovation continues to contribute to greater competition in domestic and international financial services markets. Technological innovation has, for example, made it possible for non-depository institutions to offer customers automated transfer payment services that previously have been traditional banking products. In addition, customers now expect a choice of several delivery systems and channels, including telephone, mail, home computer, ATMs, remote deposit, self-service branches, and in-store branches.

Mergers between financial institutions have placed additional pressure on banks to streamline their operations, reduce expenses, and increase revenues to remain competitive. In addition, competition has intensified due to federal and state interstate banking laws, which permit banking organizations to expand geographically with fewer restrictions than in the past. Such laws allow banks to merge with other banks across state lines, thereby enabling banks to establish or expand banking operations in our market. The competitive environment also is significantly impacted by federal and state legislation, which may make it easier for non-bank financial institutions to compete with us.

<sup>5</sup> 

#### Table of Contents

#### Statistical Disclosure

The information in the tables set out below should be read in conjunction with the Company s audited consolidated financial statements and the notes thereto and Management s Discussion and Analysis of Financial Condition and Results of Operations, which are included in Items 7 and 8 of this annual report.

#### Distribution of Average Assets, Liabilities and Shareholders Equity; Interest Rates and Interest Differential

Table A sets forth our average consolidated balance sheets for the years ended December 31, 2009, 2008, and 2007 and an analysis of interest rates and the interest rate differential for the years then ended. Table B sets forth the changes in interest income and interest expense in 2009 and 2008 resulting from changes in volume and changes in rates.

#### **Investment Portfolio**

The book value (amortized cost) of investment securities at December 31, 2009, 2008, and 2007 and the book value, maturities and weighted average yield of investment securities at December 31, 2009 are set forth in Table C.

#### Loan Portfolio

The composition of the loan portfolio at December 31, 2009, 2008, 2007, 2006, and 2005, is summarized in Table D.

Maturities and sensitivity to changes in interest rates in the loan portfolio at December 31, 2009 are summarized in Table E.

Table F shows the composition of nonaccrual, past due and restructured loans at December 31, 2009, 2008, 2007, 2006, and 2005. Set forth in the text accompanying Table F is a discussion of the Company s policy for placing loans on nonaccrual status.

#### Summary of Loan Loss Experience

Table G sets forth an analysis of loan loss experience as of and for the years ended December 31, 2009, 2008, 2007, 2006, and 2005.

Set forth in the text accompanying Table G is a description of the factors which influenced management s judgment in determining the amount of the additions to the allowance charged to operating expense in each fiscal year, a table showing the allocation of the allowance for credit losses to the various types of loans in the portfolio, as well as a discussion of management s policy for establishing and maintaining the allowance for credit losses.

#### Deposits

Table H sets forth the average amount of and the average rate paid on major deposit categories for the years ended December 31, 2009, 2008, and 2007.

Table I sets forth the maturity of time certificates of deposit of \$100,000 or more at December 31, 2009.

#### **Return on Equity and Assets**

Table J sets forth certain financial ratios for the years ended December 31, 2009, 2008, and 2007.

#### Table A

# DISTRIBUTION OF AVERAGE ASSETS, LIABILITIES AND SHAREHOLDERS EQUITY; INTEREST RATES AND INTEREST DIFFERENTIAL

The following table sets forth consolidated average assets, liabilities and shareholders equity; interest income earned and interest expense paid; and the average yields earned or rates paid thereon for the years ended December 31, 2009, 2008, and 2007. The average balances reflect daily averages except nonaccrual loans, which were computed using quarterly averages.

(Dollars in thousands)	Avera Balan	,	I: I:	009 nterest ncome/ xpense	Averaş Intere Rate	st	Average Balance	I I	008 nterest ncome/ xpense	Avera Intere Rat	est	Average Balance	I I	007 nterest ncome/ xpense	Average Interest Rate	
ASSETS:																
Interest-earning																
deposits in other																
banks	\$3,	008	\$	8	0.	27%\$	1,318	\$	39	2	.96% \$	168	\$	5	2.98	%
Securities:																
Taxable securities	114,	465		7,701	6.	73%	81,925		4,806	5	.87%	67,516		3,350	4.96	%
Non-taxable																
securities (1)	64,	325		4,632	7.	20%	28,709		1,694	5	.90%	23,848		1,333	5.59	%
Total investment																
securities	178,	790		12,333	6.	90%	110,634		6,500	5	.88%	91,364		4,683	5.13	%
Federal funds sold	17,	627		48		27%	13,980		251		.80%	11,721		583	4.97	
Total	199,	425		12,389		21%	125,932		6,790	5	.39%	103,253		5,271	5.11	
Loans (2)(3)	469,	341		29,920	6.	37%	364,285		25,631	7	.06%	331,347		27,748	8.37	%
Federal Home																
Loan Bank stock	3,	140		7	0.	22%	2,197		118	5	.37%	1,964		102	5.19	%
Total																
interest-earning																
assets (1)	671,	906	\$	42,316	6.	30%	492,414	\$	32,539	6	.61%	436,564	\$	33,121	7.59	%
Allowance for																
credit losses		608)					(4,676)					(3,794)				
Nonaccrual loans	13,	117					2,724					112				
Other real estate																
owned	2,	553														
Cash and due from																
banks	17,	401					17,888					16,675				
Bank premises and																
equipment	6,	629					6,043					5,747				
Other non-earning																
assets	49,	511					27,396					22,017				
Total average																
assets	\$ 752,	509				\$	541,789				\$	477,321				

(Dollars in thousands)	Average Balance	I I	2009 nterest ncome/ xpense	Average Interest Rate	Average Balance	I: I:	2008 nterest ncome/ xpense	Average Interest Rate	Average Balance	I I	2007 nterest ncome/ xpense	Average Interest Rate
LIABILITIES AND			-				-				-	
SHAREHOLDERS												
EQUITY:												
Interest-bearing liabilities												
Interest-bearing deposits:												
Savings and NOW accounts	\$ 131,818	\$	771	0.58% \$	5 79,893	\$	355	0.45% \$	73,072	\$	445	0.61%
Money market accounts	104.101		1 9 / 9	0.000	105 000			1.000	00.440			
(MMA)	136,104		1,262	0.93%	105,223		2,022	1.93%	99,448		2,621	2.64%
Time certificates of deposit,	00 (14		1.022	0.100	(0 (01		2 0 0 5	2.000	40.552		0.110	1000
under \$100,000	90,614		1,922	2.12%	69,691		2,085	3.00%	49,552		2,112	4.26%
Time certificates of deposit, \$100.000 and over	120,579		1.912	1.59%	58,734		1,878	3.21%	60,467		2,716	4.49%
Total interest-bearing	120,579		1,912	1.39%	56,754		1,070	5.21%	00,407		2,710	4.49%
deposits	479.115		5,867	1.22%	313,541		6,340	2.03%	282,539		7,894	2.79%
Other borrowed funds	29,987		760	2.53%	32,526		938	2.89%	2,759		164	5.94%
Total interest-bearing	27,707		700	2.3370	52,520		750	2.0770	2,139		104	5.9470
liabilities	509,102	\$	6.627	1.30%	346,067	\$	7,278	2.11%	285,298	\$	8,058	2.82%
Non-interest bearing	000,102	Ŷ	0,027	110070	210,007	Ŷ	1,210	2111/0	200,270	Ŷ	0,000	210270
demand deposits	153,148				131,744				135,152			
Other liabilities	6,859				5,727				5,117			
Shareholders equity	83,400				58,251				51,754			
Total average liabilities and					,				,			
shareholders equity	\$ 752,509			9	541,789			\$	477,321			
Interest income and rate												
earned on average earning												
assets (1)		\$	42,316	6.30%		\$	32,539	6.61%		\$	33,121	7.59%
Interest expense and interest												
cost related to average												
interest-bearing liabilities			6,627	1.30%			7,278	2.11%			8,058	2.82%
Net interest income and net												
interest margin (4)		\$	35,689	5.31%		\$	25,261	5.13%		\$	25,063	5.74%
interest margin (4)		\$	33,089	5.31%		\$	25,261	5.13%		\$	25,063	5.74%

(1) Computed on a tax equivalent basis, which includes Federal tax benefits relating to income earned on municipal bonds totaling \$1,575, \$576, and \$453 in 2009, 2008, and 2007, respectively.

(2) Loan interest income includes loan fees of \$544 in 2009, \$720 in 2008, and \$873 in 2007.

(3) Average loans do not include nonaccrual loans.

(4) Net interest margin is computed by dividing net interest income by total average interest-earning assets.

#### Table B

## **VOLUME AND RATE ANALYSIS**

The following table sets forth, for the years indicated, a summary of the changes in interest earned and interest paid resulting from changes in asset and liability volumes and changes in rates. The change in interest due to both volume and rate has been allocated to change due to volume and rate in proportion to the relationship of absolute dollar amounts of change in each.

	Years Ended December 31,									_	
(In thousands)	20 Volume	09 C	ompared to 200 Rate	8	Net		20 Volume	008 Co	mpared to 200 Rate	)7	Net
Increase (decrease) due to changes	volume		Mute		1100		volume		Hutt		1100
in:											
Interest income:											
Interest-earning deposits in other											
banks	\$ (105)	\$	74	\$	(31)	\$	34	\$		\$	34
Investment securities:											
Taxable	2,115		780		2,895		786		670		1,456
Non-taxable (1)	2,495		443		2,938		284		77		361
Total investment securities	4,610		1,223		5,833		1,070		747		1,817
Federal funds sold	89		(292)		(203)		143		(475)		(332)
Loans	6,660		(2,371)		4,289		3,880		(5,997)		(2,117)
FHLB Stock	90		(201)		(111)		12		4		16
Total earning assets (1)	11,344		(1,567)		9,777		5,139		(5,721)		(582)
Interest expense:											
Deposits:											
Savings, NOW and MMA	(4,021)		3,677		(344)		246		(935)		(689)
Certificates of deposit under											
\$100,000	(5,424)		5,261		(163)		(101)		74		(27)
Certificates of deposit \$100,000											
and over	65		(31)		34		(76)		(762)		(838)
Total interest-bearing deposits	(9,380)		8,907		(473)		69		(1,623)		(1,554)
Other borrowed funds	(70)		(108)		(178)		813		(39)		(774)
Total interest bearing liabilities	(9,450)		8,799		(651)		882		(1,662)		780
Net interest income (1)	\$ 20,794	\$	(10,366)	\$	10,428	\$	4,257	\$	(4,059)	\$	198

(1)

Computed on a tax equivalent basis for securities exempt from federal income taxes.

#### Table C

## **INVESTMENT PORTFOLIO**

The book value of investment securities at December 31, 2009, 2008, and 2007 is set forth in the following table. At December 31, 2009, we held no investment securities from any issuer which totaled over 10% of our shareholders equity.

Available-for-Sale		Book Valu	e at December 31,	
(In thousands)	2009		2008	2007
U.S. Government agencies	\$ 353	\$	12,745 \$	\$ 8,496
Obligations of states and political				
subdivisions	68,708		56,961	25,736
U.S. Government agencies collateralized				
by mortgage obligations	85,530		44,967	33,670
Other collateralized mortgage obligations	36,280		63,877	12,418
Corporate debt securities	1,228		2,686	
Other equity securities	7,645		4,169	3,819
Total Available-for-Sale Securities	\$ 199,744	\$	185,405 \$	\$ 84,139
Held-to-Maturity (In thousands)	2009	Book V	alue at December 31, 2008	2007
Other collateralized mortgage obligations	\$	\$	7,040	\$

The book value, maturities and weighted average yield of investment securities at December 31, 2009 are summarized in the following table.

(Dollars in thousands)	In one y	ear or less	After	r one t five year	-	After five the year	8	After ten	years	Tota	ı
Available-for-Sale Securities	Amount	Yield(1)	Amou	nt	Yield(1)	Amount	Yield(1)	Amount	Yield(1)	Amount	Yield(1)
Debt securities(2)											
U.S. Government agencies	\$		\$ 2	52	4.84%\$		<i>%</i>	101	5.50%\$	353	5.03%
Obligations of states and											
political subdivisions			6,4	01	4.97%	17,405	3.79%	44,902	4.22%	68,708	4.18%
U.S. Government agencies collateralized by mortgage											
obligations	474	4.45%	2,1	36	5.26%	10,476	5.79%	72,444	5.27%	85,530	5.33%
Other collateralized mortgage											
obligations						3,079	4.78%	33,201	5.74%	36,280	5.66%
Corporate debt securities			5	00	6.13%			728	9.15%	1,228	7.92%
Other equity securities								7,645	3.89%	7,645	3.89%
	\$ 474	4.45%	\$ 9,2	89	5.10%\$	30,960	4.57%\$	159,021	5.02%\$	199,744	4.95%

(1) Not computed on a tax equivalent basis.

(2) Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to call or prepay obligations with or without call or prepayment penalties. Expected maturities will also differ from contractual maturities due to unscheduled principal pay downs.

### Table D

## LOAN PORTFOLIO

The composition of the loan portfolio at December 31, 2009, 2008, 2007, 2006, and 2005 is summarized in the table below.

(In thousands)	2009		2008		2007	2006	2005
Commercial:							
Commercial and industrial	\$ 113,535	\$	129,563	\$	92,614 \$	100,364	\$ 101,411
Agricultural land and production	35,796		32,408		32,166	29,259	23,474
Total commercial	149,331		161,971		124,780	129,623	124,885
Real estate:							
Owner occupied	106,606		113,414		76,808	71,677	60,891
Real estate-construction and other land loans	36,169		46,558		36,089	32,791	37,167
Commercial real estate	71,977		64,358		43,343	34,775	34,253
Other	48,187		49,425		29,900	25,123	14,130
Total real estate	262,939		273,755		186,140	164,366	146,441
Consumer							
Equity loans and lines of credit	36,110		32,874		24,595	24,178	25,740
Consumer and installment	10,545		14,993		5,743	4,872	5,068
Other (overdrafts)	674		863		458	375	260
Total consumer	47,329		48,730		30,796	29,425	31,068
Deferred loan fees, net	(392)		(218)		(588)	(752)	(592)
Total gross loans	459,207		484,238		341,128	322,662	301,802
Allowance for credit losses	(10,200)		(7,223)		(3,887)	(3,809)	(3,339)
Total (1)	\$ 449,007	\$	477,015	\$	337,241 \$	318,853	\$ 298,463
	2009		2008		2007	2006	2005
(1) Includes nonaccrual loans of:	\$ 18,959	\$	15,750	\$	179		\$ 616



#### Table E

### LOAN MATURITIES AND SENSITIVITY TO CHANGES IN INTEREST RATES

The following table presents information concerning loan maturities and sensitivity to changes in interest rates of the indicated categories of our loan portfolio, as well as loans in those categories maturing after one year that have fixed or floating interest rates at December 31, 2009.

(In thousands)	One Year or Less	After One Through Five Years	After Five Years	Total
Real estate construction	\$ 28,656	\$ 2,534	\$ 4,979	\$ 36,169
Other real estate	19,719	27,800	179,251	226,770
Commercial, agricultural and other	70,731	52,041	26,559	149,331
Installment	4,524	19,701	23,104	47,329
	\$ 123,630	\$ 102,076	\$ 233,893	\$ 459,599
Sensitivity to Changes in Interest Rates:				
Loans with fixed interest rates	\$ 17,520	\$ 43,168	\$ 48,963	\$ 109,651
Loans with floating interest rates	106,110	58,908	184,930	349,948
	\$ 123,630	\$ 102,076	\$ 233,893	\$ 459,599

Table F

## COMPOSITION OF NONACCRUAL, PAST DUE AND RESTRUCTURED LOANS

A summary of nonaccrual, restructured and past due loans at December 31, 2009, 2008, 2007, 2006, and 2005 is set forth below:

	December 31,										
(Dollars in thousands)		2009		2008	2	2007	2006		2005		
Nonaccrual	\$	14,391	\$	14,047	\$	179	\$	\$	616		
Restructured nonaccrual loans		4,568		1,703							
	\$	18,959	\$	15,750	\$	179	\$	\$	616		

Accruing loans past due 90 days or more

Nonaccrual loans to total loans	4.13%	3.25%	0.05%	0.0%	0.20%

Our consolidated financial statements are prepared on the accrual basis of accounting, including the recognition of interest income on loans. Interest income from nonaccrual loans is recorded only if collection of principal in full is not in doubt and when and if received.

#### Table of Contents

Loans are placed on nonaccrual status and any accrued but unpaid interest income is reversed and charged against income when the payment of interest or principal is 90 days or more past due. Loans in the nonaccrual category are treated as nonaccrual loans even though we may ultimately recover all or a portion of the interest due. These loans return to accrual status when the loan becomes contractually current and future collectibility of amounts due is reasonably assured. As of December 31, 2009, we had nonaccrual loans totaling \$18,959,000 and interest foregone on nonaccrual loans totaled \$852,000 for the year then ended. As of December 31, 2008, we had nonaccrual loans totaling \$15,750,000 and interest foregone on nonaccrual loans totaled \$371,000 for the year then ended. We had nonaccrual loans totaling \$179,000 at December 31, 2007 and interest foregone on nonaccrual loans totaled \$8,000 for the year then ended. See Note 3 of the Company s audited Consolidated Financial Statements in Item 8 of this Annual Report.

There were no loans on nonaccrual at December 31, 2006 or interest foregone on nonaccrual loans for the year then ended. There was \$616,000 in loans on nonaccrual at December 31, 2005and interest foregone on nonaccrual loans totaled \$76,000 for the year then ended.

Included in nonaccrual loans at December 31, 2009 were seven loans that totaled \$4,568,000 that were considered to be troubled debt restructurings at December 31, 2009. There are no outstanding commitments to lend additional funds to any of these borrowers. The Company had two loans at December 31, 2008 totaling \$1,703,000 that were considered to be troubled debt restructurings. Both loans are included in the calculation of nonaccrual loans above. At December 31, 2007, 2006, and 2005 the Company had no restructured loans. See Note 5 of the Company s audited Consolidated Financial Statements in Item 8 of this Annual Report concerning our recorded investment in loans for which impairment has been recognized. Impaired loans are identified from internal credit review reports, past due reports, overdraft listings, and regulatory reports of examination. Borrowers experiencing problems such as operating losses, marginal working capital, inadequate cash flow or business interruptions which jeopardize collection of the loan are also reviewed for possible impairment classification.

When a loan is classified as impaired, the net fair value (i.e., the measure of the impaired loan) is computed based on the present value of expected future cash flows discounted at the loan's effective interest rate. For collateral dependent loans secured by real estate, we obtain external appraisals which are updated at least annually to determine the fair value of the collateral, and we record an immediate charge off for the difference between the book value of the loan and the appraised value of collateral. We perform quarterly internal reviews on substandard loans. We place loans on nonaccrual status and classify them as impaired when a reasonable doubt exists as to the collectability of interest and principal under the original contractual terms, or when loans are delinquent 90 days or more unless the loan is both well secured and in the process of collection. Management maintains certain loans that have been brought current by the borrower (less than 30 days delinquent) on nonaccrual status until such time as management has determined that the loans are likely to remain current in future periods. Foregone interest on nonaccrual loans totaled \$852,000 and \$371,000 for 2009 and 2008, respectively of which \$404,000 and \$139,000 was attributable to troubled debt restructurings, respectively.

Other than as discussed above, as of December 31, 2009, we had no loans where known information about possible credit problems of borrowers caused management to have serious doubts as to the ability of such borrowers to comply with the present loan repayment terms and which may result in disclosure of such loans as impaired loans.

Table G

## SUMMARY OF LOAN LOSS EXPERIENCE

The following table summarizes loan loss experience as of and for the years ended December 31, 2009, 2008, 2007, 2006, and 2005.

(Dollars in thousands)	20	09		2008		2007		2006		2005
Loans outstanding at December 31,	\$	459.599	\$	484,456	\$	341,716	\$	323,414	\$	302,394
Average loans outstanding during year	\$	482,458	\$	367,009	\$	331,459	\$	304,074	\$	277,855
Allowance for credit losses:	÷	,	Ŧ	,	Ŧ	,,	Ŧ		Ŧ	,
Balance at beginning of year	\$	7,223	\$	3,887	\$	3,809	\$	3,339	\$	2,697
Deduct loans charged-off:										
Commercial and industrial		(1,383)		(175)		(264)		(539)		(702)
Real estate construction		(569)								
Real estate other		(5,198)		(393)		(12)				
Loans to individuals for household, family										
and other personal expenditures		(776)		(283)		(205)		(182)		(85)
Total loans charged-off		(7,926)		(851)		(481)		(721)		(787)
Add recoveries of loans charged off:										
Commercial and industrial		45		22		15		293		10
Real estate construction		55								
Real estate other		226		22		1				25
Loans to individuals for household, family										
and other personal expenditures		63		67		63		98		48
Other										85
Total recoveries		389		111		79		391		168
Net charge-offs		(7,537)		(740)		(402)		(330)		(619)
Allowance acquired in mergers				2,786						751
Add provision charged to operating										
expense		10,514		1,290		480		800		510
Balance at end of year	\$	10,200	\$	7,223	\$	3,887	\$	3,809	\$	3,339
Allowance for credit losses as a										
percentage of outstanding loan balance		2.22%	0	1.49%	)	1.14%		1.18%		1.11%
Net (charge-offs) recoveries to average										
loans outstanding		(1.56)	%	(0.20)	6	(0.12)9	6	(0.11)9	6	(0.22)%
		(1.50)	/0	(0.20)	U	(0.12)	U	(0.11)7	U	(0.22)%

#### Table of Contents

Managing credits identified through the risk evaluation methodology includes developing a business strategy with the customer to mitigate our losses. Our management continues to monitor these credits with a view to identifying as early as possible when, and to what extent, additional provisions may be necessary.

The allowance for credit losses is reviewed at least quarterly by the Bank s and our Board of Directors Audit/Compliance Committee and by the Bank s and our Board of Directors. Reserves are allocated to loan portfolio segments using percentages which are based on both historical risk elements such as delinquencies and losses and predictive risk elements such as economic, competitive and environmental factors. We have adopted the specific reserve approach to allocate reserves to each significant adversely graded asset, as well as to each impaired asset for the purpose of estimating potential loss exposure. Although the allowance for credit losses is allocated to various portfolio categories, it is general in nature and available for the loan portfolio in its entirety. Additions may be required based on the results of independent loan portfolio examinations, regulatory agency examinations, or our own internal review process. Additions are also required when, in management s judgment, the reserve does not properly reflect the potential loss exposure.

The provision for credit losses in 2009, was \$10,514,000. The increase in 2009 was primarily the result of our assessment of the overall adequacy of the allowance for credit losses considering a number of factors, including the increase in the volume of outstanding loans and the level of net charge offs during the year of \$7,537,000. In 2008, the Bank added \$1,290,000 to the allowance for credit losses. The increase in 2008 resulted from management s overall assessment of the probable losses within the loan portfolio at December 31, 2008, the growth in loans and considering the level of net charge-offs during the year of \$740,000. For 2007, the Bank added \$480,000 to the allowance for credit losses. The increase in 2006, the Bank added \$800,000 to the allowance for credit losses. The increase in 2006, the Bank added \$800,000 to the allowance for credit losses. The increase in 2006 is due in part to the increase in the volume of outstanding loans and our assessment of the overall adequacy of the allowance for credit losses and net charge offs of \$330,000. For 2005, we added \$510,000 to the allowance for credit losses. The main reason for the provision in 2005 was two commercial loans that were charged off in the fourth quarter. The loans were to related borrowers whose business suffered a major event in the fourth quarter which affected their ability to continue their business. We made no additions to the allowance for credit losses in 2004 due mainly to decreased levels of risk-rated loans and increased recoveries on previously charged-off loans.

Using the criteria on the previous page, the allocation of the allowance for credit losses is set forth below:

		200	)9 Percent of Loans in Each Category		2008 Percent of Loans in Each Category		2007 Percen of Loan in Each Categor	s I	2006 Percent of Loans in Each Category	20	005 Percent of Loans in Each Category
			to Total		to Total		to Tota	Ì	to Total		to Total
(Dollars in thousands)	Ar	nount	Loans	Amoun	t Loans	Amou	nt Loans	Amou	nt Loans	Amount	Loans
Commercial and industrial	\$	2,861	24.79	6\$ 1,77	7 26.7	7%\$ 1,2	54 27	.1%\$ 1,6	56 31.1	%\$ 1,325	33.6%
Real estate construction, land development and											
other land loans		836	7.99	6 82	0 9.6	5% 3	12 10	.5% 2	94 10.1	% 378	12.3%
Real estate - other		3,813	49.4%	6 2,57	0 46.9	9% 1,3	53 44	.0% 1,2	10 40.7	% 1,138	36.2%
Equity loans and lines		224	7.00					0.07 1/		a 175	0.50
of credit		334	7.89	6 6	4 6.8	3% 1	57 7	.2% 1	71 7.5	% 175	8.5%
Loans to finance agricultural and other loans to farmers		708	7.89	6 23	5 6.7	7% 5	)1 9	.4% 2	27 9.0	% 198	7.7%
Loans to individuals for household, family and other personal expenditures and other											
loans		423	2.39	6 59	3 3.1	2	36 1	.7% 1	93 1.5	% 120	1.6%
Other		48	0.19	6 6	4 0.2	2%	23 0	.1%	1 0.1	% 1	0.1%
Unallocated reserve		1,177		1,10	0		51		57	4	
	\$	10,200	100%	6\$ 7,22	3 100	)%\$ 3,8	37 10	0%\$ 3,8	09 100	%\$ 3,339	100%

Loans are charged to the allowance for credit losses when the loans are deemed uncollectible. It is the policy of management to make additions to the allowance so that it remains adequate to cover all probable loan charge-offs that exist in the portfolio at that time. The unallocated reserves as of December 31, 2009 and 2008 are principally due to qualitative and quantitative factors (Q factors). Q factors include reserves held for the effects of lending policies, economic trends, and portfolio trends along with other dynamics which may cause additional stress to the portfolio.

## **Table of Contents**

#### Table H

## **DEPOSITS**

We have no known foreign deposits. The following table sets forth the average amount of and the average rate paid on certain deposit categories which were in excess of 10% of average total deposits for the years ended December 31, 2009, 2008, and 2007.

	2009				2008				2007	
Ba	alance	Rat	e		Balance	Rat	e		Balance	Rate
\$	267,922	(	).75%	5\$	185,116	1	1.28%	\$	172,520	1.78%
\$	211,193	1	1.82%	5\$	128,425	2	3.09%	\$	110,019	4.39%
\$	153,148	1	N/A	\$	131,744	I	N/A	\$	135,152	N/A
\$	632,263	(	).93%	5\$	445,285	1	1.42%	\$	417,691	1.89%
	\$ \$	Balance   \$ 267,922   \$ 211,193   \$ 153,148	Balance Rat   \$ 267,922 ()   \$ 211,193 1   \$ 153,148 1	Balance Rate   \$ 267,922 0.75%   \$ 211,193 1.82%   \$ 153,148 N/A	Balance Rate   \$ 267,922 0.75% \$   \$ 211,193 1.82% \$   \$ 153,148 N/A \$	Balance Rate Balance   \$ 267,922 0.75% \$ 185,116   \$ 211,193 1.82% \$ 128,425   \$ 153,148 N/A \$ 131,744	Balance Rate Balance Rat   \$ 267,922 0.75% \$ 185,116 1   \$ 211,193 1.82% \$ 128,425 3   \$ 153,148 N/A \$ 131,744 1	Balance Rate Balance Rate   \$ 267,922 0.75% \$ 185,116 1.28%   \$ 211,193 1.82% \$ 128,425 3.09%   \$ 153,148 N/A \$ 131,744 N/A	Balance Rate Balance Rate   \$ 267,922 0.75% \$ 185,116 1.28% \$   \$ 211,193 1.82% \$ 128,425 3.09% \$   \$ 153,148 N/A \$ 131,744 N/A \$	Balance Rate Balance Rate Balance   \$ 267,922 0.75% \$ 185,116 1.28% \$ 172,520   \$ 211,193 1.82% \$ 128,425 3.09% \$ 110,019   \$ 153,148 N/A \$ 131,744 N/A \$ 135,152

Table I

## TIME DEPOSITS

The following table sets forth the maturity of time certificates of deposit and other time deposits of \$100,000 or more at December 31, 2009.

(In thousands)	
Three months or less	\$ 64,864
Over 3 months through 6 months	36,062
Over 6 through 12 months	22,166
Over 12 months	11,872
	\$ 134,964

#### Table J

#### FINANCIAL RATIOS

The following table sets forth certain financial ratios for the years ended December 31, 2009, 2008, and 2007.

	2009	2008	2007
Net income:			
To average assets	0.34%	0.95%	1.32%
To average shareholders equity	3.10%	8.82%	12.13%
Dividends declared per share to net income per share	N/A	12.66%	10.10%
Average shareholders equity to average assets	11.08%	10.75%	10.84%

#### SUPERVISION AND REGULATION

GENERAL

The banking and financial services businesses in which we engage are highly regulated. Such regulation is intended, among other things, to protect depositors whose deposits are insured by the FDIC and the banking system as a whole. The monetary and fiscal policies of the federal government and the policies of regulatory agencies, particularly the Board of Governors, also influence the commercial banking business. The Board of Governors implements national monetary policies (with objectives such as curbing inflation and combating recession) by its open-market operations in United States Government securities, by adjusting the required level of reserves for financial intermediaries subject to its reserve requirements and by varying the discount rates applicable to borrowings by depository institutions. The actions of the Board of Governors in these areas influence the growth of bank loans, investments and deposits and also affect interest rates charged on loans and paid on deposits. Indirectly such actions may also affect the ability of non-bank financial institutions to compete with the Bank. The nature and impact of any future changes in monetary policies cannot be predicted.

The laws, regulations, and policies affecting financial services businesses are continuously under review by Congress and state legislatures, and federal and state regulatory agencies. From time to time, legislation is enacted which has the effect of increasing the cost of doing business, limiting or expanding permissible activities or affecting the competitive balance between banks and other financial intermediaries. Proposals to change the laws and regulations governing the operations and taxation of banks, bank holding companies and other financial intermediaries are frequently made in Congress, in the California legislature and before various bank regulatory and other professional agencies. Changes in the laws, regulations or policies that affect us cannot necessarily be predicted, but they may have a material effect on our business and earnings.

#### BANK HOLDING COMPANY REGULATION

The Company, as a bank holding company, is subject to regulation under the BHC Act, and is subject to the supervision and examination of the Board of Governors. Pursuant to the BHC Act, we are required to obtain the prior approval of the Board of Governors before we may acquire all or substantially all of the assets of any bank, or ownership or control of voting shares of any bank if, after giving effect to such acquisition, we would own or control, directly or indirectly, more than five percent of such bank.

Under the BHC Act, we may not engage in any business other than managing or controlling banks or furnishing services to our subsidiaries that the Board of Governors deems to be so closely related to banking as to be a proper incident to banking. We are also prohibited, with certain exceptions, from acquiring direct or indirect ownership or control of more than five percent of the voting shares of any company unless the company is engaged in banking activities or the Board of Governors determines that the activity is so closely related to banking to be a proper incident to banking. The Board of Governors approval must be obtained before the shares of any such company can be acquired and, in certain cases, before any approved company can open new offices.

The BHC Act and regulations of the Board of Governors also impose certain constraints on the redemption or purchase by a bank holding company of its own shares of stock.

Our earnings and activities are affected by legislation, by actions of regulators, and by local legislative and administrative bodies and decisions of courts in the jurisdictions in which both the Company and the Bank conduct business. For example, these include limitations on the ability of the Bank to pay dividends to the Company and the ability of the Company to pay dividends to its shareholders. It is the policy of the Board of Governors that bank holding companies should pay cash dividends on common stock only out of income available over the past year and only if prospective earnings retention is consistent with the organization s expected future needs and financial condition. The policy provides that bank holding companies should not maintain a level of cash dividends that undermines the bank holding company s ability to serve as a source of strength to its banking subsidiaries. Various federal and state statutory provisions limit the amount of dividends that subsidiary banks can pay to their holding companies without regulatory approval. In addition to these explicit limitations, the federal regulatory agencies are authorized to prohibit a banking subsidiary or bank holding company from engaging in an unsafe or unsound banking practice. Depending upon the circumstances, the agencies could take the position that paying a dividend would constitute an unsafe or unsound banking practice.

In addition, banking subsidiaries of bank holding companies are subject to certain restrictions imposed by federal law in dealings with their holding companies and other affiliates. Subject to certain exceptions set forth in the Federal Reserve Act and the recently enacted Regulation W, a bank can make a loan or extend credit to an affiliate, purchase or invest in the securities of an affiliate, purchase assets from an affiliate, accept securities of an affiliate as collateral security for a loan or extension of credit to any person or company, issue a guarantee, or accept letters of credit on behalf of an affiliate only if the aggregate amount of the above transactions of such subsidiary does not exceed 10 percent of such subsidiary s capital stock and surplus on a per affiliate basis or 20 percent of such subsidiary s capital stock and surplus on an aggregate affiliate basis. Such transactions must be on terms and conditions that are consistent with safe and sound

#### Table of Contents

banking practices. A bank and its subsidiaries generally may not purchase a low-quality asset, as that term is defined in the Federal Reserve Act, from an affiliate. Such restrictions also generally prevent a holding company and its other affiliates from borrowing from a banking subsidiary of the holding company unless the loans are secured by collateral.

A holding company and its banking subsidiaries are prohibited from engaging in certain tie-in arrangements in connection with any extension of credit, sale or lease of property or provision of services. For example, with certain exceptions a bank may not condition an extension of credit on a customer obtaining other services provided by it, a holding company or any of its other bank affiliates, or on a promise by the customer not to obtain other services from a competitor.

The Board of Governors has cease and desist powers over parent bank holding companies and non-banking subsidiaries where actions of a parent bank holding company or its non-financial institution subsidiaries represent an unsafe or unsound practice or violation of law. The Board of Governors has the authority to regulate debt obligations (other than commercial paper) issued by bank holding companies by imposing interest ceilings and reserve requirements on such debt obligations.

We are also a bank holding company within the meaning of Section 3700 of the California Financial Code. As such, we and our subsidiaries are subject to examination by the Department of Financial Institutions (DFI).

Further, we are required by the Board of Governors to maintain certain capital levels. See Capital Standards.

#### REGULATION OF THE BANK

Banks are extensively regulated under both federal and state law. The Bank, as a California state-chartered bank, is subject to primary supervision, regulation and periodic examination by the DFI and the FDIC. The Bank is not a member of the Federal Reserve System, but is nevertheless subject to certain regulations of the Board of Governors.

If, as a result of an examination of a bank, the FDIC should determine that the financial condition, capital resources, asset quality, earnings prospects, management, liquidity, or other aspects of the Bank s operations are unsatisfactory or that the Bank or its management is violating or has violated any law or regulation, various remedies are available to the FDIC. Such remedies include the power to enjoin unsafe or unsound practices, to require affirmative action to correct any conditions resulting from any violation or practice, to issue an administrative order that can be judicially enforced, to direct an increase in capital, to restrict the growth of the Bank, to assess civil monetary penalties, to remove officers and directors, and ultimately to terminate the Bank s deposit insurance, which for a California chartered bank would result in a revocation of the Bank s charter. The DFI has many of the same remedial powers.

The Bank is a member of the FDIC, which currently insures customer deposits in each member bank to a maximum of \$250,000 per depositor. For this protection, the Bank is subject to the rules and regulations of the FDIC, and, as is the case with all insured banks, may be required to pay a semi-annual statutory assessment. The Bank is participating in the FDIC Transaction Account Guarantee Program. Under this program, all noninterest-bearing transaction accounts are fully guaranteed by the FDIC for the entire amount in the account and the Bank is assessed an

annual fee of 10 basis points for all deposit amounts exceeding the existing deposit insurance limit of \$250,000.

Various requirements and restrictions under the laws of the State of California and the United States affect the operations of the Bank. State and federal statutes and regulations relate to many aspects of the Bank s operations, including standards for safety and soundness, reserves against deposits, interest rates payable on deposits, loans, investments, mergers and acquisitions, borrowings, dividends, locations of branch offices, fair lending requirements, Community Reinvestment Act activities, and loans to affiliates.

### PAYMENT OF DIVIDENDS

THE COMPANY

Our shareholders are entitled to receive dividends when and as declared by our Board of Directors, out of funds legally available, subject to the dividends preference, if any, on preferred shares that may be outstanding, and also subject to the restrictions of the California Corporations Code. See Note 12 of the Company s audited Consolidated Financial Statements in Item 8 of this Annual Report concerning preferred stock issued through the Capital Purchase Program (CPP) on January 31, 2009 and preferred stock and common stock issued pursuant to Stock Purchase Agreements with accredited private investors. Dividends on common stock in 2010 will also be limited to historic levels without the prior approval of the United States Treasury due to the Company s participation in the CPP.

The principal source of cash revenue to the Company is dividends received from the Bank. The Bank s ability to make dividend payments to the Company is subject to state and federal regulatory restrictions.

#### Table of Contents

#### THE BANK

Dividends payable by the Bank to the Company are restricted under California law to the lesser of the Bank s retained earnings, or the Bank s net income for the latest three fiscal years, less dividends paid during that period, or, with the approval of the DFI, to the greater of the retained earnings of the Bank, the net income of the Bank for its last fiscal year or the net income of the Bank for its current fiscal year.

In addition to the regulations concerning minimum uniform capital adequacy requirements described below, the FDIC has established guidelines regarding the maintenance of an adequate allowance for credit losses. Therefore, the future payment of cash dividends by the Bank will generally depend, in addition to regulatory constraints, upon the Bank s earnings during any fiscal period, the assessment of the Board of Directors of the capital requirements of the Bank and other factors, including the maintenance of an adequate allowance for credit losses.

#### CAPITAL STANDARDS

The Board of Governors, the FDIC and other federal banking agencies have issued risk-based capital adequacy guidelines intended to provide a measure of capital adequacy that reflects the degree of risk associated with a banking organization s operations for both transactions reported on the balance sheet as assets, and transactions, such as letters of credit and recourse arrangements, which are reported as off-balance-sheet items. Under these guidelines, nominal dollar amounts of assets and credit equivalent amounts of off-balance-sheet items are multiplied by one of several risk adjustment percentages, which range from 0% for assets with low credit risk, such as certain U.S. government securities, to 100% for assets with relatively higher credit risk, such as business loans.

A banking organization s risk-based capital ratios are obtained by dividing its qualifying capital by its total risk-adjusted assets and off-balance-sheet items. The regulators measure risk-adjusted assets and off-balance-sheet items against both total qualifying capital (the sum of Tier 1 capital and limited amounts of Tier 2 capital) and Tier 1 capital. Tier 1 capital consists of common stock, retained earnings, noncumulative perpetual preferred stock and minority interests in certain subsidiaries, less most other intangible assets. Tier 2 capital may consist of a limited amount of the allowance for possible loan and lease losses and certain other instruments with some characteristics of equity. The inclusion of elements of Tier 2 capital is subject to certain other requirements and limitations of the federal banking agencies. Since December 31, 1992, the federal banking agencies have required a minimum ratio of qualifying total capital to risk-adjusted assets and off-balance-sheet items of 8%, and a minimum ratio of Tier 1 capital to risk-adjusted assets and off-balance-sheet items of 4%.

In addition to the risk-based guidelines, federal banking regulators require banking organizations to maintain a minimum amount of Tier 1 capital to average total assets, referred to as the leverage ratio. For a banking organization rated in the highest of the five categories used by regulators to rate banking organizations, the minimum leverage ratio of Tier 1 capital to total assets is 3%. It is improbable, however, that an institution with a 3% leverage ratio would receive the highest rating by the regulators since a strong capital position is a significant part of the regulators rating. For all banking organizations not rated in the highest category, the minimum leverage ratio is at least 100 to 200 basis points above the 3% minimum. Thus, the effective minimum leverage ratio, for all practical purposes, is at least 4% or 5%. In addition to these uniform risk-based capital guidelines and leverage ratios that apply across the industry, the regulators have the discretion to set individual minimum capital requirements for specific institutions at rates significantly above the minimum guidelines and ratios.

A bank that does not achieve and maintain the required capital levels may be issued a capital directive by the FDIC to ensure the maintenance of required capital levels. As discussed above, the Company and the Bank are required to maintain certain levels of capital. The regulatory capital guidelines as well as the actual capitalization for the Bank and the Company on a consolidated basis as of December 31, 2009 are as follows:

	REQUIRE ADEQUATELY CAPITALIZED	MENT FOR THE BANK TO BE WELL CAPITALIZED	ACT BANK	TUAL COMPANY
Total risk-based capital	0.000	10.00%	12 2007	10.549
ratio	8.00%	10.00%	13.38%	13.54%
Tier 1 risk-based capital				
ratio	4.00%	6.00%	12.12%	12.28%
Tier 1 leverage capital				
ratio	4.00%	5.00%	9.20%	9.30%

### Table of Contents

USA PATRIOT ACT

On October 26, 2001, the President signed the Uniting and Strengthening America by Providing Appropriate Tools Required to Intercept and Obstruct Terrorism (USA PATRIOT) Act of 2001. The USA PATRIOT Act also made significant changes to the Bank Secrecy Act. Under the USA PATRIOT Act, financial institutions are subject to prohibitions against specified financial transactions and account relationships as well as enhanced due diligence and of identifying customers when establishing new relationships and standards in their dealings with foreign financial institutions and foreign customers. For example, the enhanced due diligence policies, procedures, and controls generally require financial institutions to take reasonable steps:

• To conduct enhanced scrutiny of account relationships to guard against money laundering and report any suspicious transaction;

• To ascertain the identity of the nominal and beneficial owners of, and the source of funds deposited into, each account as needed to guard against money laundering and report any suspicious transactions;

• To ascertain for any foreign bank, the shares of which are not publicly traded, the identity of the owners of the foreign bank, and the nature and extent of the ownership interest of each such owner; and

• To ascertain whether any foreign bank provides correspondent accounts to other foreign banks and, if so, the identity of those foreign banks and related due diligence information.

Under the USA PATRIOT Act, financial institutions are to establish anti-money laundering programs to enhance their Bank Secrecy Act program. The USA PATRIOT Act sets forth minimum standards for these programs, including:

- The development of internal policies, procedures, and controls;
- The designation of a compliance officer;
- An ongoing employee training program; and
- An independent audit function to test the programs.

Bank management believes that the Bank is currently in compliance with the Act.

### FINANCIAL SERVICES MODERNIZATION LEGISLATION

On November 12, 1999, President Clinton signed into law the Gramm-Leach-Bliley Act, also known as the Financial Services Modernization Act. This legislation eliminated many of the barriers that have separated the insurance, securities and banking industries since the Great Depression. The federal banking agencies (the Board of Governors, FDIC and the Office of the Comptroller of the Currency) among others, continue to draft regulations to implement the Gramm-Leach-Bliley Act. The Gramm-Leach-Bliley Act is the result of a decade of debate in the Congress regarding a fundamental reformation of the nation s financial system. The law is subdivided into seven titles, by functional area.

The major provisions of the Gramm-Leach-Bliley Act are:

FINANCIAL HOLDING COMPANIES AND FINANCIAL ACTIVITIES. Title I establishes a comprehensive framework to permit affiliations among commercial banks, insurance companies, securities firms, and other financial service providers by revising and expanding the BHC Act framework to permit a holding company system to engage in a full range of financial activities through qualification as a new entity known as a financial holding company.

Final regulations adopted by the FDIC in January 2001, in the form of amendments to Part 362 of the FDIC rules and regulations, provide the framework for subsidiaries of state nonmember banks to engage in financial activities that the Gramm-Leach-Bliley Act permits national banks to conduct through a financial subsidiary.

Activities permissible for financial subsidiaries of national banks, and, pursuant to Section 362 of the FDIC rules and regulations, also permissible for financial subsidiaries of state nonmember banks, include, but are not limited to, the following: (a) Lending, exchanging, transferring, investing for others, or safeguarding money or securities; (b) Insuring, guaranteeing, or indemnifying against loss, harm, damage, illness, disability, or death, or providing and issuing annuities, and acting as principal, agent, or broker for purposes of the foregoing, in any State; (c) Providing financial, investment, or economic advisory services, including advising an investment company; (d) Issuing or selling instruments representing interests in pools of assets permissible for a bank to hold directly; and (e) Underwriting, dealing in, or making a market in securities.

### Table of Contents

SECURITIES ACTIVITIES. Title II narrows the exemptions from the securities laws previously enjoyed by banks and creates a new, voluntary investment bank holding company. The Board of Governors and the SEC continue to work together to draft rules governing certain securities activities of banks.

INSURANCE ACTIVITIES. Title III restates the proposition that the states are the functional regulators for all insurance activities, including the insurance activities of federally-chartered banks, and bars the states from prohibiting insurance activities by depository institutions.

PRIVACY. Under Title V, federal banking regulators were required to adopt rules that have limited the ability of banks and other financial institutions to disclose non-public information about consumers to nonaffiliated third parties. These limitations require disclosure of privacy policies to consumers and, in some circumstances, allow consumers to prevent disclosure of certain personal information to a nonaffiliated third party. Federal banking regulators issued final rules on May 10, 2000 to implement the privacy provisions of Title V. Under the rules, financial institutions must provide:

• initial notices to customers about their privacy policies, describing the conditions under which they may disclose nonpublic personal information to nonaffiliated third parties and affiliates;

• annual notices of their privacy policies to current customers; and

• a reasonable method for customers to opt out of disclosures to nonaffiliated third parties.

Compliance with these rules was mandatory after July 1, 2001. The Company and the Bank were in full compliance with the rules as of or prior to their respective effective dates.

SAFEGUARDING CONFIDENTIAL CUSTOMER INFORMATION. Under Title V, federal banking regulators are required to adopt rules requiring financial institutions to implement a program to protect confidential customer information. In January 2000, the federal banking agencies adopted guidelines requiring financial institutions to establish an information security program.

The Bank implemented a security program appropriate to its size and complexity and the nature and scope of its operations prior to the July 1, 2001 effective date of the regulatory guidelines, and since initial implementation has, as necessary, updated and improved that program.

COMMUNITY REINVESTMENT ACT SUNSHINE REQUIREMENTS. The federal banking agencies have adopted final regulations implementing Section 711 of Title VII of the Gramm-Leach-Bliley Act, the Sunshine Requirements. The regulations require nongovernmental entities or persons and insured depository institutions and affiliates that are parties to written agreements made in connection with the fulfillment of the institution s CRA obligations to make available to the public and the federal banking agencies a copy of each agreement. Neither the

Company nor the Bank is a party to any agreement that would be the subject of reporting pursuant to the CRA Sunshine Requirements.

The Company continues to evaluate the strategic opportunities presented by the broad powers granted to bank holding companies that elect to be treated as financial holding companies. In the event that the Company determines that access to the broader powers of a financial holding company is in the best interests of the Company, its shareholders and the Bank, the Company will file the appropriate election with the Board of Governors.

The Company and the Bank intend to comply with all provisions of the Gramm-Leach-Bliley Act and all implementing regulations as they become effective.

### CONSUMER PROTECTION LAWS AND REGULATIONS

The bank regulatory agencies are focusing greater attention on compliance with consumer protection laws and their implementing regulations. Examination and enforcement have become more intense in nature, and insured institutions have been advised to monitor carefully compliance with such laws and regulations. The Bank is subject to many federal consumer protection statutes and regulations, some of which are discussed below.

### Table of Contents

The Community Reinvestment Act (CRA) is intended to encourage insured depository institutions, while operating safely and soundly, to help meet the credit needs of their communities. The CRA specifically directs the federal regulatory agencies, in examining insured depository institutions, to assess a bank s record of helping meet the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound banking practices. The CRA further requires the agencies to take a financial institution s record of meeting its community credit needs into account when evaluating applications for, among other things, domestic branches, mergers or acquisitions, or holding company formations. The agencies use the CRA assessment factors in order to provide a rating to the financial institution. The ratings range from a high of outstanding to a low of substantial noncompliance. The Bank was last examined for CRA compliance by its primary regulator, the FDIC, as of October 2006.

The Equal Credit Opportunity Act (ECOA) generally prohibits discrimination in any credit transaction, whether for consumer or business purposes, on the basis of race, color, religion, national origin, sex, marital status, age (except in limited circumstances), receipt of income from public assistance programs, or good faith exercise of any rights under the Consumer Credit Protection Act.

The Truth in Lending Act (TILA) is designed to ensure that credit terms are disclosed in a meaningful way so that consumers may compare credit terms more readily and knowledgeably. As a result of the TILA, all creditors must use the same credit terminology to express rates and payments, including the annual percentage rate, the finance charge, the amount financed, the total of payments and the payment schedule, among other things.

The Fair Housing Act (FH Act) regulates many practices, including making it unlawful for any lender to discriminate in its housing-related lending activities against any person because of race, color, religion, national origin, sex, handicap or familial status. A number of lending practices have been found by the courts to be, or may be considered, illegal under the FH Act, including some that are not specifically mentioned in the FH Act itself.

The Home Mortgage Disclosure Act (HMDA) grew out of public concern over credit shortages in certain urban neighborhoods and provides public information that will help show whether financial institutions are serving the housing credit needs of the neighborhoods and communities in which they are located. The HMDA also includes a fair lending aspect that requires the collection and disclosure of data about applicant and borrower characteristics as a way of identifying possible discriminatory lending patterns and enforcing anti-discrimination statutes.

Finally, the Real Estate Settlement Procedures Act (RESPA) requires lenders to provide borrowers with disclosures regarding the nature and cost of real estate settlements. Also, RESPA prohibits certain abusive practices, such as kickbacks, and places limitations on the amount of escrow accounts. Penalties under the above laws may include fines, reimbursements and other penalties.

Due to heightened regulatory concern related to compliance with the CRA, TILA, FH Act, ECOA, HMDA and RESPA generally, the Bank may incur additional compliance costs or be required to expend additional funds for investments in its local community.

### CALIFORNIA FINANCIAL INFORMATION PRIVACY ACT/FAIR CREDIT REPORTING ACT

In 1970, the Federal Fair Credit Reporting Act (the FCRA) was enacted to insure the confidentiality, accuracy, relevancy and proper utilization of consumer credit report information. Under the framework of the FCRA, the United States has developed a highly advanced and efficient credit reporting system. The information contained in that broad system is used by financial institutions, retailers and other creditors of every size in making a wide variety of decisions regarding financial transactions. Employers and law enforcement agencies have also made wide use of the information collected and maintained in databases made possible by the FCRA. The FCRA affirmatively preempts state law in a number of areas, including the ability of entities affiliated by common ownership to share and exchange information freely, and the requirements on credit bureaus to reinvestigate the contents of reports in response to consumer complaints, among others.

The California Financial Information Privacy Act, which was enacted in 2003, requires a financial institution to provide specific information to a consumer related to the sharing of that consumer s nonpublic personal information. The Act allows a consumer to direct the financial institution not to share his or her nonpublic personal information with affiliated or nonaffiliated companies with which a financial institution has contracted to provide financial products and services, and requires that permission from each such consumer be acquired by a financial institution prior to sharing such information.

The FACT Act, (Fair and Accurate Credit Transaction Act) became law in 2003, effectively extending and amending provisions of the Fair Credit Reporting Act (FCRA). The FACT Act created many new responsibilities for consumer reporting agencies and users of consumer reports. It contains many new consumer disclosure requirements as well as provisions to address identity theft.

CHECK 21 ACT

On December 22, 2003, the Board of Governors amended Regulation CC and its commentary to implement the Check Clearing for the 21st Century Act (Check 21 Act). The Check 21 Act became effective on October 28, 2004.

### Table of Contents

To facilitate check truncation and electronic check exchange, the Check 21 Act authorizes a new negotiable instrument called a substitute check and provides that a properly prepared substitute check is the legal equivalent of the original check for all purposes. A substitute check is a paper reproduction of the original check that can be processed just like the original check. The Check 21 Act does not require any bank to create substitute checks or to accept checks electronically. The amendments: 1) set forth the requirements of the Check 21 Act that applies to banks; 2) provide a model disclosure and model notices relating to substitute checks; and 3) set forth bank endorsement and identification requirements for substitute checks.

The Bank has been imaging its customers checks since 2000. Check 21 Act has had limited impact on the Bank.

### **Recent Accounting Pronouncements**

FASB Accounting Standards Codification (ASC or Codification)

In June 2009, the Financial Accounting Standards Board (FASB) issued new accounting standards ASC 105-10 (previously SFAS No. 168), *The FASB Accounting Standards CodificationTM and the Hierarchy of Generally Accepted Accounting Principles*. With the issuance of ASC 105-10, the FASB Accounting Standards Codification ( the Codification or ASC ) becomes the single source of authoritative U.S. accounting and reporting standards applicable for all nongovernmental entities. Rules and interpretive releases of the SEC under the authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. This change is effective for financial statements issued for interim or annual periods ended after September 15, 2009. Accordingly, all specific references to generally accepted accounting principles (GAAP) refer to the Codification and not to the pre-Codification literature.

Noncontrolling Interests in Consolidated Financial Statements

In December 2007, the FASB issued ASC 810-10-65-1, (previously SFAS No. 160), *Noncontrolling Interests in Consolidated Financial Statements*. This standard requires that a noncontrolling interest in a subsidiary be reported separately within equity and the amount of consolidated net income specifically attributable to the noncontrolling interest be identified in the consolidated financial statements. It also calls for consistency in the manner of reporting changes in the parent s ownership interest and requires fair value measurement of any noncontrolling equity investment retained in a deconsolidation. This standard was effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. The Company adopted the provisions of this standard on January 1, 2009 without a material impact on its financial condition or results of operations.

FASB Clarifies Other-Than-Temporary Impairment

In April 2009, the FASB issued ASC 320-10-35 (previously FSP 115-2 and 124-2 and EITF 99-20-2), *Recognition and Presentation of Other-Than-Temporary Impairment*. This standard (i) changes previously existing guidance for determining whether an impairment to debt securities is other than temporary and (ii) replaces the previously existing requirement that the entity s management assert it has both the intent and ability to hold an impaired security until recovery with a requirement that management assert: (a) it does not have the intent to sell the

security; and (b) it is more likely than not it will not have to sell the security before recovery of its cost basis. Under this standard, declines in fair value below cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses for both held-to-maturity and available-for-sale securities. The amount of impairment related to other factors is recognized in other comprehensive income. These changes were effective for interim and annual periods ended after June 15, 2009. The Company adopted the provisions of this standard on April 1, 2009. The Company recognized a \$300,000 loss in 2009 related to an other-than-temporary impairment of one debt security.

FASB Clarifies Application of Fair Value Accounting

In April 2009, the FASB issued ASC 820-10 (previously FSP FAS 157-4), *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly*. This standard affirms the objective of fair value when a market is not active, clarifies and includes additional factors for determining whether there has been a significant decrease in market activity, eliminates the presumption that all transactions are distressed unless proven otherwise, and requires an entity to disclose a change in valuation technique. This standard was effective for interim and annual periods ended after June 15, 2009. The Company adopted the provisions of this standard on April 1, 2009 and they did not have a material impact on its financial condition or results of operations.

### Table of Contents

#### Measuring Liabilities at Fair Value

In August 2009, the FASB issued ASU No. 2009-05, *Fair Value Measurements and Disclosures (ASC Topic 820) Measuring Liabilities at Fair Value*. This update provides amendments for the fair value measurement of liabilities. It provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using one or more techniques. It also clarifies that when estimating the fair value of a liability, a reporting entity is not required to include a separate input or adjustment to other inputs relating to the existence of a restriction that prevents the transfer of the liability. This update was effective for the first reporting period (including interim periods) beginning after August 2009. The Company adopted the provisions of this update on October 1, 2009 and they did not have a material impact on its financial condition or results of operations.

#### **Business Combinations**

In December 2007, the FASB issued ASC Topic 805 (previously SFAS 141(R)), *Business Combinations*. This standard broadens the guidance for business combinations and extends its applicability to all transactions and other events in which one entity obtains control over one or more other businesses. It broadens the fair value measurement and recognition of assets acquired, liabilities assumed, and interests transferred as a result of business combinations. The acquirer is no longer permitted to recognize a separate valuation allowance as of the acquisition date for loans and other assets acquired in a business combination. It also requires acquisition-related costs and restructuring costs that the acquirer expected but was not obligated to incur to be expensed separately from the business combination. It also expands on required disclosures to improve the ability of the users of the financial statements to evaluate the nature and financial effects of business combinations. The Company will be required to apply this standard for future business combinations.

#### Subsequent Events

In February 2010, the FASB issued ASU 2010-2009 which amends ASC 855-10 (formerly SFAS No. 165), *Subsequent Events*, which establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. The ASU addresses certain implementation issues related to an entity s requirement to perform and disclose subsequent-events procedures. The ASU requires SEC filers to evaluate subsequent events through the date the financial statements are issued and exempts SEC filers from disclosing the date through which subsequent events have been evaluated. The Company did not have any material recognizable or non recognizable subsequent events.

#### Impact of New Financial Accounting Standards

Accounting for Transfers of Financial Assets

In June 2009, the FASB issued ASC Topic 860 (previously SFAS No. 166), *Accounting for Transfers of Financial Assets, an amendment of SFAS No. 140.* This standard amends the derecognition accounting and disclosure guidance included in previously issued standards. This standard eliminates the exemption from consolidation for qualifying special-purpose entities (SPEs) and also requires a transferor to evaluate all

existing qualifying SPEs to determine whether they must be consolidated in accordance with ASC Topic 810. This standard also provides more stringent requirements for derecognition of a portion of a financial asset and establishes new conditions for reporting the transfer of a portion of a financial asset as a sale. This standard is effective as of the beginning of the first annual reporting period that begins after November 15, 2009. The Company does not expect the adoption of this standard will have a material impact on its financial condition and results of operations.

In December 2009, the FASB issued Accounting Standards Update (ASU) 2009-16, *Transfers and Servicing (ASC Topic 860): Accounting for Transfers of Financial Assets*, which updates the derecognition guidance in ASC Topic 860 for previously issued SFAS No. 166. This update reflects the Board s response to issues entities have encountered when applying ASC 860, including: (1) requires that all arrangements made in connection with a transfer of financial assets be considered in the derecognition analysis, (2) clarifies when a transferred asset is considered legally isolated from the transferor, (3) modifies the requirements related to a transferee s ability to freely pledge or exchange transferred financial assets, and (4) provides guidance on when a portion of a financial asset can be derecognized. This update is effective for financial asset transfers occurring after the beginning of an entity s first fiscal year that begins after November 15, 2009. Early adoption is prohibited. The Company does not expect the adoption of this standard will have a material impact on its financial position or results of operations.

Improvements to Financial Reporting of Interests in Variable Interest Entities

In June 2009, the FASB issued ASC Topic 810 (previously SFAS No. 167), *Improvements to Financial Reporting by Enterprises Involved with Variable Interest Entities*. This standard amends the consolidation guidance applicable to variable interest entities. The amendments to the consolidation guidance affect all entities currently within the scope of ASC Topic 810, as well as qualifying special-purpose entities that are currently excluded from the scope of ASC Topic 810. This standard is effective as of the beginning of the first annual reporting period that begins after November 15, 2009. The Company does not expect the adoption of this standard will have a material impact on its financial position or results of operations.

### Table of Contents

#### Other

Other legislation which has been or may be proposed to the United States Congress and the California Legislature and regulations which may be proposed by the Board of Governors, FDIC and the DFI may affect our business. It cannot be predicted whether any pending or proposed legislation or regulations will be adopted or the effect such legislation or regulations may have upon our business.

#### ITEM 1A - RISK FACTORS

An investment in our common stock is subject to risks inherent to our business. The material risks and uncertainties that Management believes may affect our business are described below. Before making an investment decision, you should carefully consider the risks and uncertainties described below together with all of the other information included or incorporated by reference in this Annual Report. The risks and uncertainties described below are not the only ones facing our business. Additional risks and uncertainties that Management is not aware of or focused on or that Management currently deems immaterial may also impair our business operations. This Annual Report is qualified in its entirety by these risk factors.

If any of the following risks actually occur, our financial condition and results of operations could be materially and adversely affected. If this were to happen, the value of our common stock could decline significantly, and you could lose all or part of your investment.

#### Worsening economic conditions could adversely affect our business.

The economic conditions in the United States in general and within California and in our operating markets may continue to deteriorate. Unemployment nationwide and in California has increased significantly through this economic downturn and is anticipated to increase or remain elevated for the foreseeable future. Availability of credit and consumer spending, real estate values, and consumer confidence have all declined markedly. The volatility of the capital markets and the credit, capital and liquidity problems confronting the U.S. financial system have not been resolved despite massive government expenditures and legislative efforts to stabilize the U.S. financial system. There is no assurance that such conditions will improve or be resolved in the foreseeable future.

The Bank conducts banking operations principally in California s Central Valley. As a result, our financial condition, results of operations and cash flows are subject to changes in the economic conditions in California s Central Valley. Our business results are dependent in large part upon the business activity, population, income levels, deposits and real estate activity in the Central Valley, and continued adverse economic conditions could have a material adverse effect upon us. In addition, the Central Valley remains largely dependent on agriculture. A downturn in agriculture and agricultural related business could indirectly and adversely affect our results of operations and financial condition.

We can provide no assurance that economic conditions in the United States in general and in the State of California and within our operating markets will not further deteriorate or that such deterioration will not materially and adversely affect us. A further deterioration in economic conditions locally, regionally or nationally could result in a further economic downturn in the Central Valley with the following consequences,

any of which could further adversely affect our business:

- loan delinquencies and defaults may increase;
- problem assets and foreclosures may increase;
- demand for our products and services may decline;
- low cost or noninterest bearing deposits may decrease;

• collateral for loans may decline in value, in turn reducing customers borrowing power, and reducing the value of assets and collateral as sources of repayment of existing loans;

- foreclosed assets may not be able to be sold;
- volatile securities market conditions could adversely affect valuations of investment portfolio assets; and
- reputational risk may increase due to public sentiment regarding the banking industry.

Non-performing assets take significant time to resolve and adversely affect our results of operations and financial condition.

At December 31, 2009, our non-performing loans and leases were 4.13% of total loans and leases compared to 3.25% at December 31, 2008, and at December 31, 2009, our non-performing assets (which include foreclosed real estate) were 2.86% of total assets compared to 2.09% at December 31, 2008. The allowance for loan and lease losses as a percentage of non-performing loans and leases was 53.8% as of December 31, 2009 compared to 45.9% at December 31, 2008. Non-performing assets adversely affect our net income in various ways.

### Table of Contents

Until economic and market conditions improve, we expect to be exposed to losses relating to an increase in non-performing assets. We generally do not record interest income on non-performing loans or other real estate owned, thereby adversely affecting our income and increasing our loan administration costs. When we take collateral in foreclosures and similar proceedings, we are required to mark the related asset to the then fair market value of the collateral, which may ultimately result in a loss. An increase in the level of non-performing assets increases our risk profile and may impact the capital levels our regulators believe are appropriate in light of the ensuing risk profile, which could result in a request to reduce our level of non-performing assets. When we reduce problem assets through loan sales, workouts, restructurings and otherwise, decreases in the value of the underlying collateral, or in these borrowers performance or financial condition, whether or not due to economic and market conditions beyond our control, could adversely affect our business, results of operations and financial condition. In addition, the resolution of non-performing assets requires significant commitments of time from management and our directors, which can be detrimental to the performance of their other responsibilities. There can be no assurance that we will not experience future increases in non-performing assets or that the disposition of such non-performing assets will not adversely affect our profitability.

#### Tightening of credit markets and liquidity risk could adversely affect our business, financial condition and results of operations.

A tightening of the credit markets or any inability to obtain adequate funds for continued loan growth at an acceptable cost could adversely affect our asset growth and liquidity position and, therefore, our earnings capability. In addition to core deposit growth, maturity of investment securities and loan and lease payments, we also rely on alternative funding sources including unsecured borrowing lines with correspondent banks, secured borrowing lines with the Federal Home Loan Bank of San Francisco and the Federal Reserve Bank of San Francisco, and public time certificates of deposits. Our ability to access these sources could be impaired by deterioration in our financial condition as well as factors that are not specific to us, such as a disruption in the financial markets or negative views and expectations for the financial services industry or serious dislocation in the general credit markets. In the event such a disruption should occur, our ability to access these sources could be adversely affected, both as to price and availability, which would limit, or potentially raise the cost of, the funds available to us.

#### We have a concentration risk in real estate related loans.

At December 31, 2009, \$299.0 million, or 65.1% of our total loan and lease portfolio, consisted of real estate related loans. Substantially all of our real property collateral is located in our operating markets in the Central Valley in California. The continuing trend of deteriorating economic conditions in California and in our operating markets has contributed to an overall decline in commercial and residential real estate values. A continuing substantial decline in commercial and residential real estate values in our primary market areas could occur as a result of worsening economic conditions or other events including natural disasters such as earthquakes, fires, and floods. Such a decline in values could have an adverse impact on us by limiting repayment of defaulted loans through sale of commercial and residential real estate collateral and by a likely increase in the number of defaulted loans to the extent that the financial condition of our borrowers is adversely affected by such a decline in values. The adverse effects of the foregoing matters upon our real estate portfolio could necessitate a material increase in the provision for loan and lease losses.

#### If our allowance for credit losses is not sufficient to cover actual loan losses, our earnings could decrease.

Our loan customers may not repay their loans according to the terms of these loans, and the collateral securing the payment of these loans may be insufficient to assure repayment. We may experience significant credit losses that could have a material adverse effect on our operating results. We make various assumptions and judgments about the collectibility of our loan portfolio, including the creditworthiness of our borrowers and the value of the real estate and other assets serving as collateral for the repayment of many of our loans. In determining the size of the allowance, we rely on our experience and our evaluation of economic conditions. If our assumptions prove to be incorrect, our current

allowance may not be sufficient to cover future loan losses and adjustments may be necessary to allow for different economic conditions or adverse developments in our loan portfolio. Significant additions to our allowance would materially decrease our net income.

In addition, federal and state regulators periodically review our allowance for credit losses and may require us to increase our provision for credit losses or recognize further loan charge-offs, based on judgments different than those we make. Any increase in our allowance or charge-offs as required by these regulatory agencies could have a negative effect on us.

#### Our focus on lending to small to mid-sized community-based businesses may increase our credit risk.

Commercial real estate and commercial business loans generally are considered riskier than single-family residential loans because they have larger balances to a single borrower or group of related borrowers. Commercial real estate and commercial business loans involve risks because the borrowers ability to repay the loans typically depends primarily on the successful operation of the businesses or the properties securing the loans. Most of the Bank s commercial real estate and commercial business loans are made to small to medium sized businesses who may have a heightened vulnerability to economic conditions. Moreover, a portion of these loans have been made by us in recent years and the borrowers may not have experienced a complete business or economic cycle. Furthermore, the deterioration of our borrowers businesses may hinder their ability to repay their loans with us, which could adversely affect our results of operations.

### Table of Contents

#### Fluctuations in interest rates could reduce our profitability.

We realize income primarily from the difference between interest earned on loans and securities and the interest paid on deposits and borrowings. We expect that we will periodically experience gaps in the interest rate sensitivities of our assets and liabilities, meaning that either our interest-bearing liabilities will be more sensitive to changes in market interest rates than our interest-earning assets, or vice versa. In either event, if market interest rates should move contrary to our position, this gap will work against us, and our earnings may be negatively affected.

We are unable to predict fluctuations of market interest rates, which are affected by the following factors:

- inflation;
- recession;
- a rise in unemployment;
- tightening money supply;
- international disorder; and
  - instability in domestic and foreign financial markets.

Our asset/liability management strategy, which is designed to address the risk from changes in market interest rates and the shape of the yield curve, may not prevent changes in interest rates from having a material adverse effect on our results of operations and financial condition.

#### Governmental monetary policies and intervention to stabilize the U.S. financial system may affect our business and are beyond our control.

The business of banking is affected significantly by the fiscal and monetary policies of the Federal government and its agencies. Such policies are beyond our control. We are particularly affected by the policies established by the Federal Reserve Board in relation to the supply of money and credit in the United States. The instruments of monetary policy available to the Federal Reserve Board can be used in varying degrees and combinations to directly affect the availability of bank loans and deposits, as well as the interest rates charged on loans and paid on deposits, and this can and does have a material effect on our business.

Recent legislation including the Emergency Economic Stabilization Act of 2008 (the EESA), signed into law by President Bush on October 3, 2008, and the American Recovery and Reinvestment Act of 2009 (the ARRA), signed into law by President Obama on February 17, 2009, each include programs that are intended to help stabilize the U.S. financial system. However, it is uncertain whether such legislation will sufficiently resolve the volatility of capital and credit markets or improve capital and liquidity problems confronting the financial system. The failure of the EESA or ARRA to mitigate or eliminate such volatility and problems affecting the financial markets and a continuation or worsening of current

financial market conditions could limit our access to capital or sources of liquidity in amounts and at times necessary to conduct operations in compliance with applicable regulatory requirements.

#### Competition with other financial institutions could adversely affect our profitability.

We face vigorous competition from banks and other financial institutions, including savings institutions, finance companies and credit unions. A number of these banks and other financial institutions have substantially greater resources and lending limits, larger branch systems and a wider array of banking services. To a limited extent, we also compete with other providers of financial services, such as money market mutual funds, brokerage firms, consumer finance companies and insurance companies. This competition may reduce or limit our margins on banking services, reduce our market share and adversely affect our results of operations and financial condition. Additionally, we face competition primarily from other banks in attracting, developing and retaining qualified banking professionals.

#### Technology implementation problems or computer system failures could adversely affect us.

Our future growth prospects will be highly dependent on our ability to implement changes in technology that affect the delivery of banking services such as the increased demand for computer access to bank accounts and the availability to perform banking transactions electronically. Our ability to compete will depend upon our ability to continue to adapt technology on a timely and cost-effective basis to meet such demands. In addition, our business and operations could be susceptible to adverse effects from computer failures, communication and energy disruption, and activities such as fraud of unethical individuals with the technological ability to cause disruptions or failures of our data processing system.

### Information security breaches or other technological difficulties could adversely affect us.

We cannot be certain that the continued implementation of safeguards will eliminate the risk of vulnerability to technological difficulties or failures or ensure the absence of a breach of information security. We will continue to rely on the services of various vendors who provide data processing and communication services to the banking industry. Nonetheless, if information security is compromised or other technology difficulties or failures occur at the Bank or with one of our vendors, information may be lost or misappropriated, services and operations may be interrupted and the Bank could be exposed to claims from its customers as a result.



#### Our controls over financial reporting and related governance procedures may fail or be circumvented.

Management regularly reviews and updates our internal control over financial reporting, disclosure controls and procedures, and corporate governance policies and procedures. We maintain controls and procedures to mitigate risks such as processing system failures or errors and customer or employee fraud, and we maintain insurance coverage for certain of these risks. Any system of controls and procedures, however well designed and operated, is based in part on certain assumptions and provides only reasonable, not absolute, assurances that the objectives of the system are met. Events could occur which are not prevented or detected by our internal controls, are not insured against, or are in excess of our insurance limits. Any failure or circumvention of our controls and procedures, or failure to comply with regulations related to controls and procedures, could have an adverse effect on our business.

### We may not be successful in raising additional capital needed in the future.

If additional capital is needed in the future as a result of losses, our business strategy or regulatory requirements, there is no assurance that our efforts to raise such additional capital will be successful or that shares sold in the future will be sold at prices or on terms equal to or better than the current market price. The inability to raise additional capital when needed or at prices and terms acceptable to us could adversely affect our ability to implement our business strategies.

#### The effects of legislation in response to current credit conditions may adversely affect us.

Legislation that has or may be passed at the Federal level and/or by the State of California in response to current conditions affecting credit markets could cause us to experience higher credit losses if such legislation reduces the amount that the Bank s borrowers are otherwise contractually required to pay under existing loan contracts. Such legislation could also result in the imposition of limitations upon the Bank s ability to foreclose on property or other collateral or make foreclosure less economically feasible. Such events could result in increased loan and lease losses and require a material increase in the allowance for loan and lease losses.

#### The effects of changes to FDIC insurance coverage limits are uncertain and increased premiums may adversely affect us.

The Emergency Economic Stabilization Act of 2008 included a provision for an increase in the amount of deposits insured by the FDIC to \$250,000. On October 14, 2008, the FDIC announced the Temporary Liquidity Guarantee Program, which includes the Transaction Account Guarantee Program (the TAGP). The TAGP provides unlimited deposit insurance on funds in noninterest bearing transaction deposit accounts not otherwise covered by the existing deposit insurance limit of \$250,000. All eligible institutions were covered under the TAGP for the first 30 days without incurring any costs. After the initial period, participating institutions were assessed a 10 basis point surcharge on the additional insured deposits through the scheduled end of the program on December 31, 2009. The Bank opted to participate in the TAGP. The FDIC extended the TAGP to June 30, 2010 and increased the annual assessment from 10 to 25 basis points for banks that do not opt-out of the TAGP. Participating banks had until November 2, 2009 to opt-out by in order to terminate coverage effective January 1, 2010. The Bank did not opt out of the TAGP and as a result, increased premiums will impact our earnings.

It is not clear how depositors will respond regarding the increase in insurance coverage. Despite the increase, some depositors may reduce the amount of deposits held at the Bank if concerns regarding bank failures persist, which could affect the level and composition of the Bank s deposit portfolio and thereby directly impact the Bank s funding costs and net interest margin. The Bank s funding costs may also be adversely affected in the event that the activities of the Federal Reserve Board and the U.S. Treasury, intended to provide liquidity for the banking system and improvement in capital markets, are curtailed or unsuccessful. Such events could reduce liquidity in the markets, thereby increasing funding costs to the Bank or reducing the availability of funds to the Bank to finance its existing operations and thereby adversely affecting our results of operations.

In addition, the FDIC adopted a final rule revising its risk-based assessment system, effective April 1, 2009. The changes to the assessment system involve adjustments to the risk-based calculation of an institution s unsecured debt, secured liabilities and brokered deposits. The revisions effectively result in a range of possible assessments under the risk-based system of 7 to 77.5 basis points. The increase in FDIC insurance premiums will add to our cost of operations and could have a significant impact on us. Depending on any future losses that the FDIC insurance fund may suffer due to failed institutions, there can be no assurance that there will not be additional significant premium increases in order to replenish the fund. The FDIC also imposed a special assessment of 5 basis points on all insured institutions. This emergency assessment was calculated based on the insured institution s assets at June 30, 2009 and paid on September 30, 2009. Based on our June 30, 2009 assets subject to the FDIC assessment, the Company was assessed approximately \$343,000 for the special assessments. In addition, on November 12, 2009, the FDIC announced a final rule to require most banks to prepay their estimated quarterly risk-based assessments for 2010, 2011 and 2012. This prepaid amount for the Company was \$3,723,000. In addition, the rule also includes an increase of 3 basis points in the deposit assessment base rate, beginning January 1, 2011. The prepayments result in a nominal decrease in earnings and liquidity.

### Table of Contents

#### In the future we may be required to recognize impairment with respect to investment securities, including the FHLB stock we hold.

Our securities portfolio contains whole loan private mortgage-backed securities and currently includes securities with unrecognized losses and securities that have been downgraded to below investment grade by national rating agencies. We may continue to observe declines in the fair market value of these securities. We evaluate the securities portfolio for any other-than-temporary impairment each reporting period, as required by generally accepted accounting principles, and as of December 31, 2009, we recorded an other-than-temporary impairment of \$300,000. There can be no assurance, however, that future evaluations of the securities portfolio will not require us to recognize further impairment charges with respect to these and other holdings.

In addition, as a condition to membership in the Federal Home Loan Bank of San Francisco (the FHLB ), we are required to purchase and hold a certain amount of FHLB stock. Our stock purchase requirement is based, in part, upon the outstanding principal balance of advances from the FHLB. At December 31, 2009, we held stock in the FHLB totaling \$3,140,000. The FHLB stock held by us is carried at cost and is subject to recoverability testing under applicable accounting standards. To date, the FHLB has not discontinued the distribution of dividends on its shares. However, there can be no assurance the FHLB s dividend paying practices will continue. As of December 31, 2009, we did not recognize an impairment charge related to our FHLB stock holdings. There can be no assurance, however, that future negative changes to the financial condition of the FHLB may not require us to recognize an impairment charge with respect to such holdings.

# If the goodwill we have recorded in connection with our acquisitions becomes impaired, it could have an adverse impact on our earnings and capital.

At December 31, 2009, we had approximately \$23,577,000 of goodwill on our balance sheet attributable to our acquisitions of the Bank of Madera County in January 2005 and Service 1st Bancorp in November 2008. In accordance with generally accepted accounting principles, our goodwill is not amortized but rather evaluated for impairment on an annual basis or more frequently if events or circumstances indicate that a potential impairment exists. Such evaluation is based on a variety of factors, including the quoted price of our common stock, market prices of the common stock of other banking organizations, common stock trading multiples, discounted cash flows, and data from comparable acquisitions. There can be no assurance that future evaluations of goodwill will not result in findings of impairment and write-downs, which could be material.

# We may raise additional capital, which could have a dilutive effect on the existing holders of our common stock and adversely affect the market price of our common stock.

We are not restricted from issuing additional shares of common stock or securities that are convertible into or exchangeable for, or that represent the right to receive, common stock. We frequently evaluate opportunities to access the capital markets taking into account our regulatory capital ratios, financial condition and other relevant considerations, and subject to market conditions, we may take further capital actions. Such actions could include, among other things, the issuance of additional shares of common stock in public or private transactions in order to further increase our capital levels above the requirements for a well-capitalized institution established by the Federal bank regulatory agencies as well as other regulatory targets.

The issuance of any additional shares of common stock or securities convertible into or exchangeable for common stock or that represent the right to receive common stock, or the exercise of such securities including, without limitation, securities issued upon exercise of outstanding stock options under our stock option plans, could be substantially dilutive to shareholders of our common stock. With the exception of one major shareholder, holders of our shares of common stock have no preemptive rights that entitle holders to purchase their pro rata share of any offering of shares of any class or series and, therefore, such sales or offerings could result in increased dilution to our shareholders. The market price of our common stock could decline as a result of sales of shares of our common stock or the perception that such sales could occur.

# The price of our common stock may fluctuate significantly, and this may make it difficult for you to resell shares of common stock owned by you at times or at prices you find attractive.

The stock market and, in particular, the market for financial institution stocks, has experienced significant volatility, which, in recent quarters, has reached unprecedented levels. In some cases, the markets have produced downward pressure on stock prices for certain issuers without regard to those issuers underlying financial strength. As a result, the trading volume in our common stock may fluctuate more than usual and cause significant price variations to occur. This may make it difficult for you to resell shares of common stock owned by you at times or at prices you find attractive. The low trading volume in our common shares on the NASDAQ Capital Market means that our shares may have less liquidity than other publicly traded companies. We cannot ensure that the volume of trading in our common shares will be maintained or will increase in the future.

### Table of Contents

•

The trading price of the shares of our common stock will depend on many factors, which may change from time to time and which may be beyond our control, including, without limitation, our financial condition, performance, creditworthiness and prospects, future sales or offerings of our equity or equity related securities, and other factors identified above in the forward-looking statement discussion under the section titled Cautionary Statements Regarding Forward-Looking Statements and below. These broad market fluctuations have adversely affected and may continue to adversely affect the market price of our common stock. Among the factors that could affect our stock price are:

actual or anticipated quarterly fluctuations in our operating results and financial condition;

• changes in financial estimates or publication of research reports and recommendations by financial analysts or actions taken by rating agencies with respect to our common stock or those of other financial institutions;

• failure to meet analysts revenue or earnings estimates;

• speculation in the press or investment community generally or relating to our reputation, our market area, our competitors or the financial services industry in general;

- strategic actions by us or our competitors, such as acquisitions, restructurings, dispositions or financings;
- actions by our current shareholders, including sales of common stock by existing shareholders and/or directors and executive officers;
- fluctuations in the stock price and operating results of our competitors;
- future sales of our equity, equity-related or debt securities;
- changes in the frequency or amount of dividends or share repurchases;
- proposed or adopted regulatory changes or developments;
- anticipated or pending investigations, proceedings, or litigation that involves or affects us;
- trading activities in our common stock, including short-selling;
- domestic and international economic factors unrelated to our performance; and
- general market conditions and, in particular, developments related to market conditions for the financial services
- industry.

A significant decline in our stock price could result in substantial losses for individual shareholders.

We may not be able to maintain our historical growth rate which may adversely impact our results of operations and financial condition.

We have initiated internal asset growth programs, completed various acquisitions and opened additional offices in the past few years. We may not be able to sustain our historical rate of asset growth or may not even be able to grow at all. We may not be able to obtain the financing necessary to fund additional asset growth and may not be able to find suitable candidates for acquisition. Various factors, such as economic conditions and competition, may impede or prohibit the opening of new branch offices. Further, our inability to attract and retain experienced bankers may adversely affect our internal asset growth. A significant decrease in our historical rate of asset growth may adversely impact our results of operations and financial condition.

#### We may be unable to complete future acquisitions, and once complete, may not be able to integrate our acquisitions successfully.

Our growth strategy includes our desire to acquire other financial institutions. We may not be able to complete any future acquisitions and, for completed acquisitions, we may not be able to successfully integrate the operations, management, products and services of the entities we acquire. We may not realize expected cost savings or make revenue enhancements. Following each acquisition, we must expend substantial managerial, operating, financial and other resources to integrate these entities. In particular, we may be required to install and standardize adequate operational and control systems, deploy or modify equipment, implement marketing efforts in new as well as existing locations and employ and maintain qualified personnel. Our failure to successfully integrate the entities we acquire into our existing operations may adversely affect our financial condition and results of operations.

### We operate in a highly regulated environment and may be adversely affected by changes in federal and local laws and regulations.

We are subject to extensive regulation, supervision and examination by federal and state banking authorities. Any change in applicable regulations or federal or state legislation could have a substantial impact on us and our operations. Additional legislation and regulations may be enacted or adopted in the future that could significantly affect our powers, authority and operations, which could have a material adverse effect on our financial condition and results of operations. Further, regulators have significant discretion and power to prevent or remedy unsafe or unsound practices or violations of laws by banks and bank holding companies in the performance of their supervisory and enforcement duties. The exercise of this regulatory discretion and power may have a negative impact on us.

We are experiencing an influx of locally based competition that could affect near term results.

Recently, several new banks have opened in our service areas. We are seeing price competition from these new banks, as they work to establish their markets. The existence of competitors, large and small, is a normal and expected part of our operations, but in responding to the particular short-term impact on business of new entrants to the marketplace, we could see a negative impact on revenue and income. Moreover, these near term impacts could be accentuated by the seasonal impact on revenue and income generated by the borrowing and deposit habits of the agricultural community that comprises a significant component of our customer base.

# Because of our participation in the Troubled Asset Relief Program ( TARP ), we are subject to several restrictions, including restrictions on compensation paid to our executives.

Certain standards for executive compensation and corporate governance apply to us for the period during which the U.S. Treasury holds an equity position in us. These standards generally apply to our Chief Executive Officer, Chief Financial Officer and the four next most highly compensated senior executive officers. The standards include, among other things, ensuring that incentive compensation for senior executives does not encourage unnecessary and excessive risks that threaten the value of the financial institution; required clawback of any bonus or incentive compensation paid to a senior executive based on statements of earnings, gains or other criteria that are later proven to be materially inaccurate; prohibition on making golden parachute payments to senior executives; and agreement not to deduct for tax purposes, executive compensation in excess of \$500,000 for each senior executive. In particular, the change to the deductibility limit on executive compensation may increase the overall cost of our compensation programs in future periods. Pursuant to the American Recovery and Reinvestment Act of 2009 (the Stimulus Bill ), more commonly known as the economic stimulus recovery package, further compensation restrictions, including significant limitations on incentive compensation, have been imposed on our senior executive officers and most highly compensated employees. Such restrictions and any future restrictions on executive compensation, which may be adopted, could adversely affect our ability to hire and retain senior executive officers.

#### The terms of our outstanding Series A preferred stock limit our ability to pay dividends on and repurchase our common stock.

The Purchase Agreement between us and the U.S. Treasury provides that before the earlier of January 30, 2012 and the date on which all of the shares of the preferred stock have been redeemed by us or transferred by the U.S. Treasury to third parties, we may not, without consent of the U.S. Treasury, increase the annual cash dividend on our common stock above \$0.10 per share, the amount of the last annual cash dividend per share declared prior to October 14, 2008, or subject to limited exceptions, redeem, repurchase or otherwise acquire shares of our common stock or preferred stock other than the preferred stock. In addition, we are unable to pay any dividends on our common stock unless we are current in our dividend payments on the preferred stock. These restrictions, together with the potentially dilutive impact of the warrant issued to the U.S. Treasury, could have a negative effect on the value of our common stock.

Our outstanding preferred stock impacts net income available to our common stockholders and earnings per common share, and the warrant issued to the U.S. Treasury may be dilutive to holders of our common stock.

The dividends declared and the accretion on our outstanding preferred stock will reduce the net income available to common stockholders and our earnings per common share. The preferred stock will also receive preferential treatment in the event of our liquidation, dissolution or

winding-up. Additionally, the ownership interest of the existing holders of our common stock will be diluted to the extent the warrant issued to the U.S. Treasury is exercised. The shares of common stock underlying the warrant represent approximately 0.88% of the shares of our common stock outstanding as of December 31, 2009 (including the shares issuable upon exercise of the warrant in total shares outstanding). Although the U.S. Treasury has agreed not to vote any of the shares of common stock it receives upon exercise of the warrant, a transferee of any portion of the warrant or of any shares of common stock acquired upon exercise of the warrant is not bound by this restriction.

# The terms of our outstanding Series B preferred stock limit our ability to pay dividends on our common stock, make liquidating distributions to holders of our common stock and take certain actions without the approval of the outstanding Series B preferred stock.

The Company s Certificate of Determination of Series B Adjustable Rate Non-Cumulative Perpetual Preferred Stock (the Certificate of Determination ), provides that the holders of the Series B preferred stock shall be entitled to receive liquidating distributions in an amount equal to \$1,000 per share, plus any authorized and declared, but unpaid, dividends, before any distribution of assets is made to the holders of our common stock. In addition, we are unable to pay any dividends on our common stock unless we are current in our dividend payments on the Series B preferred stock for the most recent dividend payment date. The Certificate of Determination also prevents the Company from creating any shares or class of capital stock ranking senior to the Series B preferred stock, amending the Certificate of Determination to materially and adversely affect the rights of the Series B preferred stock, or to consummate certain share exchanges, reclassifications, mergers or consolidations, without the vote or consent of the outstanding Series B preferred stock. These restrictions could have a negative effect on the value of our common stock.

### Table of Contents

ITEM 2 -

DESCRIPTION OF PROPERTY.

The Company owns the property on which the Main Office, a full-service branch office, is located in Clovis, California. In addition, the Company owns the property on which the Foothill Office, a full-service branch office, is located in Prather, California, and the property on which the Kerman Office, a full-service branch office, is located in Kerman, California.

All other property is leased by the Company, including the principal executive offices in Fresno. This facility houses the Company s corporate offices, comprised of various departments, including accounting, information services, human resources, real estate department, loan servicing, credit administration, SBA department, branch support operations, and compliance.

The Company continually evaluates the suitability and adequacy of the Company s offices and has a program of relocating or remodeling them as necessary to be efficient and attractive facilities. Management believes that its existing facilities are adequate for its present purposes.

Properties owned by the Bank are held without loans or encumbrances. All of the property leased is leased directly from independent parties. Management considers the terms and conditions of each of the existing leases to be in the aggregate favorable to the Company.

**ITEM 3 -**

LEGAL PROCEEDINGS.

Regent Hotel Litigation

On May 1, 2008, Regent Hotel, LLC ( Regent ) filed a lawsuit in the Superior Court of California, County of Sacramento (the Regent Litigation ). Regent Hotel, LLC, a California limited liability company and subsidiary of Regent Development, Inc., a California corporation, filed the Regent Litigation naming as defendants First Bank, as the lead bank in a loan participation, and East West Bank and S1 Bank, which was acquired by the Bank on November 13, 2008, which are participating in the loan. Regent claims that First Bank refused to fund a construction loan draw request and that East West Bank and S1 Bank interfered in the relationship between Regent and First Bank which affected the decision by First Bank not to fund the draw request. Through its acquisition of S1 Bank, the Bank was a 9.915% participant in the amount of approximately \$4,000,000. Regent filed for Chapter 11 bankruptcy in 2008. The suit asks for actual and punitive damages in excess of \$10,000,000. In addition, certain contractors filed mechanics liens against Regent, under which S1 Bank was named in the complaint. These complaints have been removed to the bankruptcy court.

In 2009, First Bank purchased the Bank s participating interest in the Regent Hotel loan at a discount and indemnified the Bank against any further actions pursuant to the lawsuit. Included in the merger consideration paid by the Company to acquire Service 1st was \$3,500,000 which was placed into an escrow fund to protect the Company and the Bank from all losses and liabilities that related to the loan participation and/or the Regent Litigation. Consequent to the Lead Bank buying the Bank s position, the Bank collected \$1,046,000 from the escrow fund to cover the portion of the loan that was not recovered, accrued and unpaid interest and other costs. In accordance with the escrow agreement, until the

litigation is completely satisfied the remaining \$2,454,000 is expected to remain in the escrow fund.

The Company is subject to legal proceedings and claims which arise in the ordinary course of business. In the opinion of management, the amount of ultimate liability with respect to such actions will not materially affect the consolidated financial position or consolidated results of operations of the Company.

None of our directors, officers, affiliates, more than 5% shareholder or any associates of these persons is a party adverse to the Company or the Bank or has a material interest adverse to the Company or the Bank in any material legal proceeding.

**ITEM 4 -**

REMOVED AND RESERVED

### PART II

# **ITEM 5 -** MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES.

Our common stock is listed for trading on the Nasdaq Capital Market under the ticket symbol CVCY. As of March 5, 2010, we had approximately 758 shareholders of record.

The following table shows the high and low sales prices for the common stock for each quarter as reported by NASDAQ.

### **Common Stock Prices**

	Qtr 1 Qtr 2 2009 2009		x	Qtr 3 2009			Qtr 4 Qtr 1 2009 2008		Qtr 2 2008		Qtr 3 2008		Qtr 4 2008	
High	\$ 7.34	\$	5.98	\$	5.90	\$	5.75	\$	13.24	\$	10.99	\$ 10.25	\$	8.98
Low	\$ 3.53	\$	4.05	\$	5.11	\$	5.08	\$	9.60	\$	9.40	\$ 7.30	\$	4.59

We did not pay a cash dividend in 2009. We paid \$0.10 per common share cash dividends in 2008. The Company s primary source of income with which to pay cash dividends are dividends from the Bank. The Bank would not pay any dividend that would cause it to be deemed not well capitalized under applicable banking laws and regulations. See Note 12 in the audited Consolidated Financial Statements in Item 8 of this Annual Report.

### **ISSUER PURCHASES OF EQUITY SECURITIES**

#### Not Applicable

### EQUITY COMPENSATION PLAN INFORMATION

The following chart sets forth information for the year ended December 31, 2009, regarding equity based compensation plans of the Company.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights (a)		Weighted- average exercise price of outstanding options, warrants and rights (b)	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) (c)
Equity compensation plans approved by security holders	789.934	\$	6.70	448,361
Equity compensation plans not		+		
approved by security holders Total	N/A 789,934	\$	N/A 6.70	N/A 448,361

In 2009, options to purchase 13,500 shares of the Company s common stock were granted at exercise prices of between \$5.06 and \$6.40 from the 2005 Plan. All options were granted with an exercise price equal to the market value on the grant date.

### ITEM 6 SELECTED CONSOLIDATED FINANCIAL DATA

Statements of Income		2009		2008	(in th	Years Ended nousands, excep 2007	,	2005	
Total interest income	\$	40,734	\$	31,845	\$	32,566	\$ 30,932	\$ 26,070	
Total interest expense		6,627		7,278		8,058	6,559	4,139	
Net interest income before provision for									
credit losses		34,107		24,567		24,508	24,373	21,931	
Provision for credit losses		10,514		1,290		480	800	510	
Net interest income after provision for									
credit losses		23,593		23,277		24,028	23,573	21,421	
Non-interest income		5,850		5,190		4,518	5,177	4,009	
		29,443		28,467		28,546	28,750	25,430	
Non-interest expenses		27,531		20,976		19,099	18,541	16,042	
Income before provision for income taxes		1,912		7,491		9,447	10,209	9,388	
(Benefit) provision for income taxes		(676)		2,352		3,167	3,298	3,344	
Net income	\$	2,588	\$	5,139	\$	6,280	\$ 6,911	\$ 6,044	
Net income	\$	2,588	\$	5,139	\$	6,280	\$ 6,911	\$ 6,044	
Preferred stock dividends and accretion of									
discount		365							
Net income available to common									
shareholders	\$	2,223	\$	5,139	\$	6,280	\$ 6,911	\$ 6,044	
Basic earnings per share	\$	0.29	\$	0.83	\$	1.05	\$ 1.16	\$ 1.03	
Diluted earnings per share	\$	0.28	\$	0.79	\$	0.99	\$ 1.07	\$ 0.94	
Cash dividends declared per common									
share	\$		\$	0.10	\$	0.10	\$	\$	

				December 31, (In thousands)					
		2009	2008		2007		2006		2005
Balances at end of year:									
Investment securities, Federal funds sold									
and deposits in other banks	\$	232,142	\$ 194,215	\$	98,909	\$	128,463	\$	136,340
Net loans		449,007	477,015		337,241		318,853		298,463
Total deposits		640,167	635,058		402,562		440,627		430,989
Total assets		765,488	752,713		483,685		500,059		483,677
Shareholders equity		91,223	75,375		54,194		49,778		41,523
Earning assets		696,914	681,280		441,825		453,211		440,646
Average balances:									
Investment securities, Federal funds sold									
and deposits in other banks	\$	199,425	\$ 125,932	\$	103,253	\$	125,702	\$	135,679
Net loans		473,850	362,333		327,665		300,591		274,348
Total deposits		632,263	445,285		417,691		414,310		407,188
Total assets		752,509	541,789		477,321		470,221		455,680
Shareholders equity		83,400	58,251		51,754		45,564		38,691
Earning assets		671,906	492,414		436,564		431,368		414,257

Data from 2008 reflects the partial year impact of the acquisition of Service 1st Bancorp and its subsidiary, Service 1st Bank.

### Table of Contents

### ITEM 7- MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION

Management s discussion and analysis should be read in conjunction with the Company s audited Consolidated Financial Statements, including the Notes thereto, in Item 8 of this Annual Report.

Certain matters discussed in this report constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. All statements contained herein that are not historical facts, such as statements regarding the Company s current business strategy and the Company s plans for future development and operations, are based upon current expectations. These statements are forward-looking in nature and involve a number of risks and uncertainties. Such risks and uncertainties include, but are not limited to (1) significant increases in competitive pressure in the banking industry; (2) the impact of changes in interest rates, a decline in economic conditions at the international, national or local level on the Company s results of operations, the Company s earning assets; (3) changes in the regulatory environment; (4) fluctuations in the real estate market; (5) changes in business conditions and inflation; (6) changes in securities markets (7) risks associated with acquisitions, relating to difficulty in integrating combined operations and related negative impact on earnings, and incurrence of substantial expenses. Therefore, the information set forth in such forward-looking statements should be carefully considered when evaluating the business prospects of the Company.

When the Company uses in this Annual Report the words anticipate, estimate, expect, project, intend, commit, believe and similar exp the Company intends to identify forward-looking statements. Such statements are not guarantees of performance and are subject to certain risks, uncertainties and assumptions, including those described in this Annual Report. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected, projected, intended, committed or believed. The future results and shareholder values of the Company may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results and values are beyond the Company s ability to control or predict. For those statements, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

### **INTRODUCTION**

Central Valley Community Bancorp (NASDAQ: CVCY) (the Company) was incorporated on February 7, 2000. The formation of the holding company offered the Company more flexibility in meeting the long-term needs of customers, shareholders, and the communities it serves. The Company currently has one bank subsidiary, Central Valley Community Bank (the Bank) and one business trust subsidiary, Service 1st Capital Trust 1. The Bank of Madera County (BMC) was merged with and into the Bank on January 1, 2005. BMC had two branches in Madera County which continue to be operated by the Bank. After the close of business on November 12, 2008, Service 1st Bancorp (Service 1st) was merged with and into the Company, and Service 1st Bank was merged with and into the Bank. Service 1st Bank had three branches in Stockton, Tracy, and Lodi which continue to be operated by the Bank. Service 1st Capital Trust 1 (the Trust) is a business trust formed for the purpose of issuing trust preferred securities. The Company succeeded to all the rights and obligations of Service 1st in connection with the acquisition of Service 1st. The Trust is a subsidiary of the Company. The Company s market area includes the central valley area from Sacramento, California to Bakersfield, California.

During 2009, we focused on asset quality and capital adequacy due to the uncertainty created by the recession. We also focused on assuring that competitive products and services were made available to our clients while adjusting to the many new laws and regulations that affect the banking industry. In 2009, we opened a new full service office in Merced, California and relocated our Oakhurst office to a new smaller facility

in a more desirable location. During 2008 the Company acquired Service 1st Bancorp and its banking subsidiary adding three strategically located branches and we relocated our Herndon and Fowler branch from an in-store location to a new larger facility. During 2007, the Bank opened a loan production office in Modesto, California, and relocated our Kerman branch to a new larger facility. During 2006, the Bank opened two full service retail offices in Fresno, one in the downtown area and one in the Sunnyside area of Fresno. In 2006, the Company consolidated its administrative offices into a single location in Fresno and opened a limited service branch there. The Bank now operates 16 full-service branches, one limited service branch and one loan production office.

### **ECONOMIC CONDITIONS**

The economy in California s Central Valley has been negatively impacted by the recession that began in 2007 and the related real estate market and the slowdown in residential construction. The recession has impacted most industries in our market area. During the past two years, housing values throughout the nation and especially in the Central Valley have decreased dramatically, which in turn has negatively affected the personal net worth of much of the population in our service area. Housing in the Central Valley continues to be relatively more affordable than the major metropolitan areas in California.

Agriculture and agricultural related businesses remain a critical part of the Central Valley s economy. The Valley s agricultural production is widely diversified, producing nuts, vegetables, fruit, cattle, dairy products, and cotton. The continued future success of agriculture related businesses is highly dependent on the availability of water and is subject to fluctuation in worldwide commodity prices and demand.

### **OVERVIEW**

Diluted earnings per share (EPS) for the year ended December 31, 2009 was \$0.28 compared to \$0.79 and \$0.99 for the years ended December 31, 2008 and 2007, respectively. Net income for 2009 was \$2,588,000 compared to \$5,139,000 and \$6,280,000 for the years ended December 31, 2008 and 2007, respectively. The decreases in net income and EPS were due primarily to increases in the provision for credit losses recorded in 2009 and 2008. Total assets at December 31, 2009 were \$765,488,000 compared to \$752,713,000 at December 31, 2008.

### **OVERVIEW** (continued)

Return on average equity for 2009 was 3.10% compared to 8.82% and 12.13% for 2008 and 2007, respectively. Return on average assets for 2009 was 0.34% compared to 0.95% and 1.32% for 2008 and 2007, respectively. Total equity was \$91,223,000 at December 31, 2009 compared to \$75,375,000 at December 31, 2008. The increase in 2009 assets and equity was mainly due to capital raising activities, including our participation in the Treasury Capital Purchase Program under the Emergency Economic Stabilization Act under which the Company issued preferred stock and a Warrant to issue common stock in consideration of \$7,000,000 and the private sale of equity to certain accredited investors who purchased preferred and common shares for a total of \$8,000,000. The primary driver in the growth in total assets and equity at December 31, 2008 compared to 2007 was the acquisition on November 12, 2008 of Service 1st Bancorp and its subsidiary bank Service 1st Bank (Service 1st).

As a result of both the acquisition of Service 1st and organic growth, total loans continued to increase during 2009. Average total loans increased \$115,449,000 or 31.5% to \$482,458,000 in 2009 compared to \$367,009,000 in 2008. As a result of the recession during 2008 and the acquisition of Service 1st the Company experienced an increase in the level of nonperforming assets. In 2009, we recorded a provision for credit losses of \$10,514,000 compared to \$1,290,000 in 2008 and \$480,000 in 2007. The Company had nonperforming assets totaling \$21,838,000 at December 31, 2009. Nonperforming assets included nonaccrual loans totaling \$18,959,000, other real estate owned of \$2,832,000 and \$47,000 in other assets. At December 31, 2008 we had \$15,750,000 in nonaccrual loans and no other real estate owned. Of the nonperforming assets at December 31, 2009, 45.2% or \$9,874,000 related to former Service 1st Bank loans. Net charge-offs for 2009 were \$7,537,000 compared to \$740,000 for 2008 and \$402,000 for 2007. Of the total charge offs in 2009, \$4,828,000 or 60.9% were from loans acquired from Service 1st. Refer to Asset Quality below for further information.

### Key Factors in Evaluating Financial Condition and Operating Performance

As a publicly traded community bank holding company, we focus on several key factors including:

- Return to our stockholders;
- Return on average assets;
- Development of core earnings, including net interest income and non-interest income;
- Asset quality;
- Asset growth;
- Capital adequacy;
- Operating efficiency; and
- Liquidity

Return to Our Stockholders

Our return to our stockholders is measured in the form of return on average equity (ROE). Our ROE was 3.10% for the year ended 2009 compared to 8.82% and 12.13% for the years ended 2008 and 2007, respectively. The decrease in ROE for 2009 is primarily due to the decrease in our net income and the overall increase in the level of capital due to the issuance of preferred stock in connection with the U. S. Treasury Capital Purchase Program, and a private placement of our common and preferred stock in 2009. Our net income for the year ended December 31, 2009 decreased \$2,551,000 compared to a decrease of \$1,141,000 and \$631,000 for 2008 and 2007, respectively. During 2009 net income decreased primarily due to an increase in the provision for credit losses. Non-interest expenses increased due to higher occupancy and personnel expenses from our Service 1st acquisition and expansion in 2009 and 2008, and higher other operating expenses. The increase in other operating expenses included a \$1,274,000 increase in FDIC assessments and expenses associated with nonperforming assets including a \$479,000 increase in repossession expenses. Net interest income and non-interest income also increased in 2009. During 2009, our net interest margin (NIM) increased 18 basis points compared to 2008. Basic EPS was \$0.29 for 2009 compared to \$0.83 and \$1.05 for 2008 and 2007, respectively. Diluted EPS was \$0.28 for 2009 compared to \$0.79 and \$0.99 for 2008 and 2007, respectively. The decrease in EPS in 2009 was due primarily to the decrease in net income and the increase in weighted average shares outstanding as well as the impact of dividends on preferred stock and accretion of the preferred stock discount.

#### Return on Average Assets

Our return on average assets (ROA) is a measure we use to compare our performance with other banks and bank holding companies. Our ROA for the year ended 2009 decreased to 0.34% compared to 0.95% and 1.32% for the years ended December 31, 2008 and 2007, respectively. The 2009 decrease in ROA is due to the decrease in net income compounded by our increase in average assets. Annualized ROA for our peer group was (0.59)% at September 30, 2009. Peer group information from SNL Financial data includes bank holding companies in central California with assets from \$300M to \$950M and not subchapter S.

### **OVERVIEW** (continued)

#### Development of Core Earnings

Over the past several years, we have focused on not only our net income, but improving the consistency of our core earnings in order to create more predictable future earnings and reduce the effect of changes in our operating environment on our net income. Specifically, we have focused on net interest income through a variety of processes, including increases in average interest-earning assets through loan generation and retention. We minimized the effects of the recent interest rate decline on our net interest margin by focusing on core deposits and managing the cost of funds. Our net interest margin (fully tax equivalent basis) was 5.31% for the year ended December 31, 2009, compared to 5.13% and 5.74% for the years ended December 31, 2008 and 2007, respectively. The increase in net interest margin compared to 2008 is principally due to a decrease in our cost of funds which was greater than the decrease in our yield on earning assets. In comparing the two periods, the effective yield on total earning assets decreased 31 basis points, while the cost of total interest-bearing liabilities decreased 81 basis points and the cost of total deposits in 2009 was 0.93% compared to 1.42% for the same period in 2008 and 1.89% for the year ended December 31, 2007. Our net interest income before provision for credit losses increased \$9,540,000 or 38.8% to \$34,107,000 for the year ended 2009 compared to \$24,567,000 and \$24,508,000 for the years ended 2008 and 2007, respectively.

Our non-interest income is generally made up of service charges and fees on deposit accounts, fee income from loan placements, appreciation in cash surrender value of bank owned life insurance, and net gains from sales and calls of investment securities. Non-interest income in 2009 increased \$660,000 or 12.7% to \$5,850,000 compared to \$5,190,000 in 2008 and \$4,518,000 in 2007. Customer service charges increased \$159,000 or 4.8% to \$3,509,000 in 2009 compared to \$3,350,000 and \$2,859,000 in 2008 and 2007, respectively, mainly due to an increase in fee rates and in the number of transaction accounts. Further detail on non-interest income is provided below.

#### Asset Quality

For all banks and bank holding companies, asset quality has a significant impact on the overall financial condition and results of operations. Asset quality is measured in terms of percentage of total loans and total assets, and is a key element in estimating the future earnings of a company. We had nonperforming loans totaling \$18,959,000 or 4.13% of gross loans as of December 31, 2009 and \$15,750,000 or 3.25% of gross loans as of December 31, 2008. At December 31, 2009, other nonperforming assets included other real estate owned totaling \$2,832,000 and other assets of \$47,000. We did not have any other nonperforming assets at December 31, 2008. At December 31, 2009, \$7,410,000 of nonaccrual loans and \$2,464,000 of OREO related to the loan portfolio acquired from Service 1st. Management maintains certain loans that have been brought current by the borrower (less than 30 days delinquent) on nonaccrual status until such time as management has determined that the loans are likely to remain current in future periods.

#### Asset Growth

As revenues from both net interest income and non-interest income are a function of asset size, the continued growth in assets has a direct impact in increasing net income and therefore ROE and ROA. The majority of our assets are loans and investment securities, and the majority of our liabilities are deposits, and therefore the ability to generate deposits as a funding source for loans and investments is fundamental to our asset growth. The acquisition of Service 1st on November 12, 2008 contributed to the growth of our asset size in 2009. Total assets increased

1.7% during 2009 to \$765,488,000 as of December 31, 2009 from \$752,713,000 as of December 31, 2008. Total gross loans decreased 5.2% to \$459,207,000 as of December 31, 2009, compared to \$484,238,000 at December 31, 2008. Total investment securities and Federal funds sold increased 1.7% to \$197,598,000 as of December 31, 2009 compared to \$194,215,000 as of December 31, 2008. Total deposits increased 0.8% to \$640,167,000 as of December 31, 2009 compared to \$635,058,000 as of December 31, 2008. Our loan to deposit ratio at December 31, 2009 was 71.7% compared to 76.3% at December 31, 2008. The loan to deposit ratio of our peers was 88.0% at September 30, 2009.

Capital Adequacy

At December 31, 2009, we had a total capital to risk-weighted assets ratio of 13.54%, a Tier 1 risk-based capital ratio of 12.28% and a leverage ratio of 9.30%. At December 31, 2008, we had a total capital to risk-weighted assets ratio of 10.57%, a Tier 1 risk-based capital ratio of 9.33% and a leverage ratio of 8.67%. At December 31, 2009, on a stand-alone basis, the Bank had a total risk-based capital ratio of 13.38%, a Tier 1 risk based capital ratio of 12.12% and a leverage ratio of 9.20%. At December 31, 2008, the Bank had a total risk-based capital ratio of 10.05%, Tier 1 risk-based capital of 8.81% and a leverage ratio of 8.18%. The improvement in 2009 is due to an increase in risk adjusted capital that was relatively greater than the relative growth in risk weighted assets. Note 12 of the audited Consolidated Financial Statements provides more detailed information concerning the Company s capital amounts and ratios.

**Operating Efficiency** 

Operating efficiency is the measure of how efficiently earnings before taxes are generated as a percentage of revenue. The Company s efficiency ratio (operating expenses, excluding amortization of intangibles, and foreclosed property expense divided by net interest income plus non-interest income, excluding net gains from sale of securities) was 67.3% for 2009 compared to 70.1% for 2008 and 65.2% for 2007. The improvement in the efficiency ratio in 2009 is due to an increase in net interest income partially offset by an increase in operating expenses. The deterioration in the efficiency ratio in 2008 was due to the increase in operating expenses due to our acquisition and expansion in 2008. The Company s net interest income before provision for credit losses plus non-interest income increased 34.3% to \$39,957,000 in 2009 compared to \$29,757,000 in 2008 and \$29,026,000 in 2007, while operating expenses increased 31.3% in 2009, 9.8% in 2008, and 3.0% in 2007.

### Table of Contents

Liquidity

Liquidity management involves our ability to meet cash flow requirements arising from fluctuations in deposit levels and demands of daily operations, which include providing for customers credit needs, funding of securities purchases, and ongoing repayment of borrowings. Our liquidity is actively managed on a daily basis and reviewed periodically by our management and Directors Asset/Liability Committee. This process is intended to ensure the maintenance of sufficient funds to meet our needs, including adequate cash flow for off-balance sheet commitments. Our primary sources of liquidity are derived from financing activities which include the acceptance of customer and, to a lesser extent, broker deposits, Federal funds facilities and advances from the Federal Home Loan Bank of San Francisco. We have available unsecured lines of credit with correspondent banks totaling approximately \$39,000,000 and secured borrowing lines of approximately \$113,451,000 with the Federal Home Loan Bank. These funding sources are augmented by collection of principal and interest on loans, the routine maturities and pay downs of securities from our investment securities portfolio, the stability of our core deposits, and the ability to sell investment securities. Primary uses of funds include origination and purchases of loans, withdrawals of and interest payments on deposits, purchases of investment securities, and payment of operating expenses.

We had liquid assets (cash and due from banks, interest-earning deposits in other banks, Federal funds sold and available-for-sale securities) totaling \$245,999,000 or 32.1% of total assets at December 31, 2009 and \$205,236,000 or 27.3% of total assets as of December 31, 2008.

### **RESULTS OF OPERATIONS**

Net Income

Net income was \$2,588,000 in 2009 compared to \$5,139,000 and \$6,280,000 in 2008 and 2007, respectively. Basic earnings per share were \$0.29, \$0.83, and \$1.05 for 2009, 2008 and 2007, respectively. Diluted earnings per share were \$0.28, \$0.79, and \$0.99 for 2009, 2008 and 2007, respectively. ROE was 3.10% for 2009 compared to 8.82% for 2008 and 12.13% for 2007. ROA for 2009 was 0.34% compared to 0.95% for 2008 and 1.32% for 2007.

The decrease in net income for 2009 compared to 2008 was due mainly to increases in the provision for credit losses and non-interest expenses, partially offset by increases in net interest income and non-interest income, and a decrease in the provision for income taxes. The decrease in net income for 2008 compared to 2007 was due primarily to the 500 basis point reductions in interest rates by the Federal Reserve Bank since September 2007, the increase in the provision for credit losses and the increases in non-interest expenses. These items were offset by the increase in non-interest income, primarily service charges and gains on sales of investment securities and the reduction in the provision for income taxes.

### **Interest Income and Expense**

Net interest income is the most significant component of our income from operations. Net interest income (the interest rate spread) is the difference between the gross interest and fees earned on the loan and investment portfolios and the interest paid on deposits and other borrowings. Net interest income depends on the volume of and interest rate earned on interest-earning assets and the volume of and interest rate paid on interest-bearing liabilities.

The following table sets forth a summary of average balances with corresponding interest income and interest expense as well as average yield and cost information for the periods presented. Average balances are derived from daily balances, and nonaccrual loans are not included as interest-earning assets for purposes of this table. For 2008, average balances reflect the acquisition of Service 1st for 13.4% of the year.

### SCHEDULE OF AVERAGE BALANCES AND AVERAGE YIELDS AND RATES

### (Dollars in thousands)

		Year E	December 31, 20	09	Year Ended December 31, 2008						
				Interest	Average			Interest	Average		
		Average		Income/	Interest	Average	Income/		Interest		
ASSETS		Balance		Expense	Rate	Balance		Expense	Rate		
Interest-earning deposits in											
other banks	\$	3.008	\$	8	0.27% \$	1.318	\$	39	2.96%		
Securities	ψ	5,008	ψ	0	0.2770\$	1,510	ψ	59	2.9070		
Taxable securities		114,465		7,701	6.73%	81,925		4,806	5.87%		
Non-taxable securities (1)		64.325		4,632	7.20%	28,709		1,694	5.90%		
Total investment securities		178,790		12,333	6.90%	110,634		6,500	5.88%		
Federal funds sold		17,627		48	0.27%	13,980		251	1.80%		
Total securities		199,425		12,389	6.21%	125,932		6,790	5.39%		
Loans (2) (3)		469,341		29,920	6.37%	364,285		25,631	7.06%		
Federal Home Loan Bank stock		3,140		7	0.22%	2,197		118	5.37%		
Total interest-earning assets		671,906	\$	42,316	6.30%	492,414	\$	32,539	6.61%		
Allowance for credit losses		(8,608)				(4,676)		,			
Nonaccrual loans		13,117				2,724					
Other real estate owned		2,553									
Cash and due from banks		17,401				17,888					
Bank premises and equipment		6,629				6,043					
Other non-earning assets		49,511				27,396					
Total average assets	\$	752,509			\$	541,789					
LIABILITIES AND											
SHAREHOLDERS EQUITY											
Interest-bearing liabilities:											
Savings and NOW accounts	\$	131,818	\$	771	0.58% \$	79,893	\$	355	0.45%		
Money market accounts		136,104		1,262	0.93%	105,223		2,022	1.93%		
Time certificates of deposit,											
under \$100,000		90,614		1,922	2.12%	69,691		2,085	3.00%		
Time certificates of deposit,											
\$100,000 and over		120,579		1,912	1.59%	58,734		1,878	3.21%		
Total interest-bearing deposits		479,115		5,867	1.22%	313,541		6,340	2.03%		
Other borrowed funds		29,987		760	2.53%	32,526		938	2.89%		
Total interest-bearing											
liabilities		509,102	\$	6,627	1.30%	346,067	\$	7,278	2.11%		
Non-interest bearing demand											
deposits		153,148				131,744					
Other liabilities		6,859									