

TELEPHONE & DATA SYSTEMS INC /DE/

Form 10-Q

August 07, 2008

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**x** **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES  
EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2008**

**OR**

**o** **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES  
EXCHANGE ACT OF 1934**

For the transition period from

to

Commission File Number **001-14157**

**TELEPHONE AND DATA SYSTEMS, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**36-2669023**  
(I.R.S. Employer Identification No.)

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

**30 North LaSalle Street, Chicago, Illinois**  
(Address of principal executive offices)

**60602**  
(Zip Code)

Registrant's telephone number, including area code: **(312) 630-1900**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

|   |  |
|---|--|
| Large accelerated filer <input checked="" type="checkbox"/> | Accelerated filer <input type="checkbox"/>         |
| Non-accelerated filer <input type="checkbox"/>              | Smaller reporting company <input type="checkbox"/> |

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                                   | Outstanding at June 30, 2008 |
|---|------------------------------|
| Common Shares, \$.01 par value          | 53,193,983 Shares            |
| Special Common Shares, \$.01 par value  | 56,249,536 Shares            |
| Series A Common Shares, \$.01 par value | 6,451,896 Shares             |

---

Table of Contents

**Telephone and Data Systems, Inc.**

**Quarterly Report on Form 10-Q**

**For the Period Ended June 30, 2008**

Index

|  | <b>Page No.</b> |
|--|-----------------|
| <u>Part I.</u>   |                 |
| <u>Financial Information</u>   |                 |
| <u>Item 1.</u>   |                 |
| <u>Financial Statements (Unaudited)</u>  |                 |
| <u>Consolidated Statements of Operations</u><br><u>Three and Six Months Ended June 30, 2008 and 2007</u> | 3               |
| <u>Consolidated Statements of Cash Flows</u><br><u>Six Months Ended June 30, 2008 and 2007</u>           | 4               |
| <u>Consolidated Balance Sheets</u><br><u>June 30, 2008 and December 31, 2007</u>                         | 5               |
| <u>Notes to Consolidated Financial Statements</u>  | 7               |
| <u>Item 2.</u>   |                 |
| <u>Management's Discussion and Analysis of Financial Condition and</u><br><u>Results of Operations</u>   | 28              |
| <u>Overview</u>  | 28              |
| <u>Six Months Ended June 30, 2008 and 2007</u>   |                 |
| <u>Results of Operations - Consolidated</u>  | 32              |
| <u>Results of Operations - Wireless</u>  | 34              |
| <u>Results of Operations - Wireline</u>  | 39              |
| <u>Three Months Ended June 30, 2008 and 2007</u>   |                 |
| <u>Results of Operations - Consolidated</u>  | 44              |
| <u>Results of Operations - Wireless</u>  | 46              |
| <u>Results of Operations - Wireline</u>  | 49              |
| <u>Recent Accounting Pronouncements</u>  | 53              |
| <u>Financial Resources</u>   | 55              |
| <u>Liquidity and Capital Resources</u>   | 57              |
| <u>Application of Critical Accounting Policies and Estimates</u>   | 61              |
| <u>Safe Harbor Cautionary Statement</u>  | 62              |
| <u>Item 3.</u>   |                 |
| <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | 66              |
| <u>Item 4.</u>   |                 |
| <u>Controls and Procedures</u>   | 67              |
| <u>Part II.</u>  |                 |
| <u>Other Information</u>   |                 |
| <u>Item 1.</u>   |                 |
| <u>Legal Proceedings</u>   | 69              |
| <br>Index  | <br>3           |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

|                 |  |    |
|-----------------|--|----|
| <u>Item 1A.</u> | <u>Risk Factors</u>  | 69 |
| <u>Item 2.</u>  | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 70 |
| <u>Item 4.</u>  | <u>Submission of Matters to a Vote of Security-Holders</u>         | 71 |
| <u>Item 5.</u>  | <u>Other Information</u>   | 72 |
| <u>Item 6.</u>  | <u>Exhibits</u>  | 72 |

Signatures

---

Table of Contents**Part I. Financial Information****Item 1. Financial Statements****Telephone and Data Systems, Inc.****Consolidated Statements of Operations****Unaudited**

|   | Three Months Ended<br>June 30,                              |              | Six Months Ended<br>June 30, |              |
|---|---|--------------|------------------------------|--------------|
|   | 2008  | 2007         | 2008                         | 2007         |
|   | (Dollars and shares in thousands, except per share amounts) |              |                              |              |
| <b>Operating Revenues</b>   | \$ 1,274,351  | \$ 1,192,834 | \$ 2,523,452                 | \$ 2,349,391 |
| <b>Operating Expenses</b>   |   |              |                              |              |
| Cost of services and products (excluding Depreciation, amortization and accretion expense reported below) | 452,845   | 412,507      | 895,228                      | 814,540      |
| Selling, general and administrative expense   | 477,299   | 435,843      | 940,598                      | 856,261      |
| Depreciation, amortization and accretion expense  | 188,026   | 187,697      | 374,184                      | 375,701      |
| Loss on asset disposals, net  | 6,438   | 2,832        | 10,090                       | 6,137        |
| Total Operating Expenses  | 1,124,608   | 1,038,879    | 2,220,100                    | 2,052,639    |
| <b>Operating Income</b>   | 149,743   | 153,955      | 303,352                      | 296,752      |
| <b>Investment and Other Income (Expense)</b>  |   |              |                              |              |
| Equity in earnings of unconsolidated entities   | 22,909  | 23,875       | 44,379                       | 47,571       |
| Interest and dividend income  | 17,455  | 147,768      | 27,201                       | 163,964      |
| Interest expense  | (35,570)  | (55,245)     | (76,950)                     | (113,046)    |
| Gain (loss) on investments and financial instruments  | 3,088   | (220,199)    | (402)                        | 35,671       |
| Other, net  | 1,902   | (1,868)      | 1,703                        | (4,092)      |
| Total Investment and Other Income (Expense)   | 9,784   | (105,669)    | (4,069)                      | 130,068      |
| <b>Income Before Income Taxes and Minority Interest</b>   | 159,527   | 48,286       | 299,283                      | 426,820      |
| Income tax expense  | 53,261  | 26,700       | 102,512                      | 167,938      |
| <b>Income Before Minority Interest</b>  | 106,266   | 21,586       | 196,771                      | 258,882      |
| Minority share of income, net of tax  | (18,509)  | (30,213)     | (35,527)                     | (48,184)     |
| <b>Net Income (Loss)</b>  | 87,757  | (8,627)      | 161,244                      | 210,698      |
| Preferred dividend requirement  | (13)  | (13)         | (26)                         | (26)         |
| <b>Net Income (Loss) Available To Common</b>  | \$ 87,744   | \$ (8,640)   | \$ 161,218                   | \$ 210,672   |
| <b>Basic Weighted Average Shares Outstanding</b>  | 116,267   | 117,031      | 116,919                      | 116,935      |
| <b>Basic Earnings (Loss) Per Share (Note 7)</b>   | \$ 0.75   | \$ (0.07)    | \$ 1.38                      | \$ 1.80      |
| <b>Diluted Weighted Average Shares Outstanding</b>  | 116,814   | 117,031      | 117,500                      | 118,432      |
| <b>Diluted Earnings (Loss) Per Share (Note 7)</b>   | \$ 0.75   | \$ (0.08)    | \$ 1.37                      | \$ 1.76      |
| <b>Dividends Per Share</b>  | \$ 0.1025   | \$ 0.0975    | \$ 0.2050                    | \$ 0.195     |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

## Telephone and Data Systems, Inc.

Consolidated Statements of Cash FlowsUnaudited

|   | Six Months Ended<br>June 30, |            |
|---|------------------------------|------------|
|   | 2008                         | 2007       |
|   | (Dollars in thousands)       |            |
| <b>Cash Flows from Operating Activities</b>   |                              |            |
| Net income  | \$ 161,244                   | \$ 210,698 |
| Add (Deduct) adjustments to reconcile net income to net cash provided by operating activities |                              |            |
| Depreciation, amortization and accretion  | 374,184                      | 375,701    |
| Bad debts expense   | 36,806                       | 26,991     |
| Stock-based compensation expense  | 9,022                        | 10,879     |
| Deferred income taxes   | (316,269)                    | (61,814)   |
| (Gain) loss on investments and financial instruments  | 402                          | (35,671)   |
| Equity in earnings of unconsolidated entities   | (44,379)                     | (47,571)   |
| Distributions from unconsolidated entities  | 45,810                       | 43,435     |
| Minority share of income  | 35,527                       | 48,184     |
| Loss on asset disposals, net  | 10,090                       | 6,137      |
| Noncash interest expense  | 7,930                        | 10,635     |
| Other noncash expense   | 247                          | 1,788      |
| Excess tax benefit from stock awards  | (1,706)                      | (17,598)   |
| Other operating activities  | (2,350)                      | (5,000)    |
| Changes in assets and liabilities   |                              |            |
| Change in accounts receivable   | (59,440)                     | (43,884)   |
| Change in inventory   | (20,830)                     | (1,213)    |
| Change in accounts payable  | (4,171)                      | (5,792)    |
| Change in customer deposits and deferred revenues   | 10,303                       | 19,469     |
| Change in accrued taxes   | 304,231                      | 128,672    |
| Change in accrued interest  | (3,780)                      | (712)      |
| Change in other assets and liabilities  | (47,432)                     | (44,784)   |
|   | 495,439                      | 618,550    |
| <b>Cash Flows from Investing Activities</b>   |                              |            |
| Additions to property, plant and equipment  | (299,061)                    | (304,559)  |
| Cash paid for acquisitions  | (334,350)                    | (20,569)   |
| Cash received from divestitures   | 6,838                        | 4,277      |
| Proceeds from sale of investments   | 226,644                      | 10,547     |
| Cash paid to settle derivative liabilities  | (17,404)                     |            |
| Other investing activities  | (934)                        | (242)      |
|   | (418,267)                    | (310,546)  |
| <b>Cash Flows from Financing Activities</b>   |                              |            |
| Issuance of notes payable   | 100,000                      | 25,000     |
| Issuance of long-term debt  |                              | 2,857      |
| Repayment of notes payable  | (50,000)                     | (60,000)   |
| Repayment of variable prepaid forward contracts   | (47,357)                     |            |
| Repayment of long-term debt   | (6,442)                      | (1,679)    |
| TDS Common Shares and Special Common Shares reissued for benefit plans, net of tax payments   | 1,494                        | 74,339     |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

|   |           |           |              |
|---|-----------|-----------|--------------|
| U.S. Cellular Common Shares reissued for benefit plans, net of tax payments | (1,878)   |           | 9,223        |
| Excess tax benefit from stock awards  | 1,706     |           | 17,598       |
| Repurchase of TDS Special Common Shares                                     | (83,013)  |           | (7,036)      |
| Repurchase of U.S. Cellular Common Shares                                   | (14,516)  |           | (49,057)     |
| Dividends paid  | (23,922)  |           | (22,798)     |
| Distributions to minority partners  | (4,594)   |           | (4,676)      |
| Other financing activities  | 2,067     |           | (1,869)      |
|   | (126,455) |           | (18,098)     |
| <b>Net Increase (Decrease) in Cash and Cash Equivalents</b>                 | (49,283)  |           | 289,906      |
| <b>Cash and Cash Equivalents -</b>  |           |           |              |
| Beginning of period   |           | 1,174,446 | 1,013,325    |
| End of period   | \$        | 1,125,163 | \$ 1,303,231 |

The accompanying notes are an integral part of these consolidated financial statements.



Table of Contents

## Telephone and Data Systems, Inc.

Consolidated Balance SheetsAssets

|   | June 30,<br>2008<br>(Unaudited) | December 31,<br>2007 |
|---|---------------------------------|----------------------|
|   | (Dollars in thousands)          |                      |
| <b>Current Assets</b>   |                                 |                      |
| Cash and cash equivalents   | \$ 1,125,163                    | \$ 1,174,446         |
| Accounts receivable   |                                 |                      |
| Due from customers, less allowances of \$13,015 and \$16,326, respectively                    | 386,661                         | 379,558              |
| Other, principally connecting companies, less allowances of \$5,297 and \$5,297, respectively | 156,003                         | 150,863              |
| Marketable equity securities  | 32,020                          | 1,917,893            |
| Inventory   | 126,083                         | 115,818              |
| Net deferred income tax asset   | 22,502                          |                      |
| Prepaid expenses  | 89,455                          | 77,155               |
| Other current assets  | 32,612                          | 59,855               |
|   | 1,970,499                       | 3,875,588            |
| <b>Investments</b>  |                                 |                      |
| Licenses  | 1,829,014                       | 1,516,629            |
| Goodwill  | 695,696                         | 679,129              |
| Customer lists, net of accumulated amortization of \$91,180 and \$84,190, respectively        | 29,069                          | 25,851               |
| Investments in unconsolidated entities  | 209,053                         | 206,418              |
| Other investments   | 11,032                          | 11,509               |
|   | 2,773,864                       | 2,439,536            |
| <b>Property, Plant and Equipment</b>  |                                 |                      |
| In service and under construction   | 8,348,380                       | 8,064,229            |
| Less accumulated depreciation   | 4,863,167                       | 4,539,127            |
|   | 3,485,213                       | 3,525,102            |
| <b>Other Assets and Deferred Charges</b>  |                                 |                      |
|   | 51,910                          | 53,917               |
| <b>Total Assets</b>   | <b>\$ 8,281,486</b>             | <b>\$ 9,894,143</b>  |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents**Telephone and Data Systems, Inc.****Consolidated Balance Sheets****Liabilities and Stockholders Equity**

|  | June 30,<br>2008<br>(Unaudited) | December 31,<br>2007 |
|--|---------------------------------|----------------------|
|  | (Dollars in thousands)          |                      |
| <b>Current Liabilities</b>   |                                 |                      |
| Current portion of long-term debt  | \$ 4,390                        | \$ 3,860             |
| Forward contracts  |                                 | 1,005,512            |
| Notes payable  | 50,000                          |                      |
| Accounts payable   | 307,572                         | 308,882              |
| Customer deposits and deferred revenues  | 176,574                         | 166,191              |
| Accrued interest   | 14,676                          | 18,456               |
| Accrued taxes  | 310,861                         | 40,439               |
| Accrued compensation   | 61,840                          | 91,703               |
| Derivative liability   |                                 | 711,692              |
| Deferred income tax liability  |                                 | 327,162              |
| Other current liabilities  | 122,877                         | 125,622              |
|  | 1,048,790                       | 2,799,519            |
| <b>Deferred Liabilities and Credits</b>  |                                 |                      |
| Net deferred income tax liability  | 595,420                         | 555,593              |
| Asset retirement obligation  | 182,495                         | 173,468              |
| Other deferred liabilities and credits   | 149,726                         | 154,602              |
|  | 927,641                         | 883,663              |
| <b>Long-Term Debt</b>  | 1,635,147                       | 1,632,226            |
| <b>Commitments and Contingencies</b>   |                                 |                      |
| <b>Minority Interest</b>   | 679,938                         | 651,537              |
| <b>Preferred Shares</b>  | 860                             | 860                  |
| <b>Common Stockholders Equity</b>  |                                 |                      |
| Common Shares, par value \$.01 per share; authorized 100,000,000 shares; issued 56,592,000 and 56,581,000 shares, respectively                       | 566                             | 566                  |
| Special Common Shares, par value \$.01 per share; authorized 165,000,000 shares; issued 62,951,000 and 62,946,000 shares, respectively               | 630                             | 629                  |
| Series A Common Shares, par value \$.01 per share; authorized 25,000,000 shares; issued and outstanding 6,452,000 and 6,442,000 shares, respectively | 65                              | 64                   |
| Capital in excess of par value   | 2,055,677                       | 2,048,110            |
| Treasury Shares at cost:   |                                 |                      |
| Common Shares, 3,398,000 and 3,433,000 shares, respectively  | (118,506)                       | (120,544)            |
| Special Common Shares, 6,702,000 and 4,712,000 shares, respectively  | (283,682)                       | (204,914)            |
| Accumulated other comprehensive income   | 9,546                           | 511,776              |
| Retained earnings  | 2,324,814                       | 1,690,651            |
|  | 3,989,110                       | 3,926,338            |
| <b>Total Liabilities and Stockholders Equity</b>   | \$ 8,281,486                    | \$ 9,894,143         |

The accompanying notes are an integral part of these consolidated financial statements.

Table of Contents

**Telephone and Data Systems, Inc.**

**Notes To Consolidated Financial Statements**

**1. Basis of Presentation**

The accounting policies of Telephone and Data Systems, Inc. ( TDS ) conform to accounting principles generally accepted in the United States of America ( U.S. GAAP ). The consolidated financial statements include the accounts of TDS and its majority-owned subsidiaries, including TDS 80.9%-owned wireless telephone subsidiary, United States Cellular Corporation ( U.S. Cellular ), TDS 100%-owned wireline telephone subsidiary, TDS Telecommunications Corporation ( TDS Telecom ) and TDS 80%-owned printing and distribution company, Suttle Straus, Inc. In addition, the consolidated financial statements include all entities in which TDS has a variable interest that requires TDS to absorb a majority of the entity's expected gains or losses, or both. All material intercompany accounts and transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the 2008 financial statement presentation.

The consolidated financial statements included herein have been prepared by TDS, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ). Certain information and note disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to such rules and regulations. However, TDS believes that the disclosures included herein are adequate to make the information presented not misleading. It is suggested that these consolidated financial statements be read in conjunction with the consolidated financial statements and the notes thereto included in TDS Annual Report on Form 10-K for the year ended December 31, 2007 ( Form 10-K ).

The accompanying unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring items unless otherwise disclosed) necessary to present fairly the financial position as of June 30, 2008 and December 31, 2007, the results of operations for the three and six months ended June 30, 2008 and 2007, and the cash flows for the six months ended June 30, 2008 and 2007. The results of operations for the three and six months ended June 30, 2008 and cash flows for the six months ended June 30, 2008 are not necessarily indicative of the results to be expected for the full year.

**2. Summary of Significant Accounting Policies**

Pension Plan

TDS sponsors a qualified noncontributory defined contribution pension plan. The plan provides benefits for the employees of TDS Corporate, TDS Telecom and U.S. Cellular. Under this plan, pension benefits and costs are calculated separately for each participant and are funded annually. Pension costs were \$3.9 million and \$8.6 million for the three and six months ended June 30, 2008, respectively; and \$3.6 million and \$7.1 million for the three months and six months ended June 30, 2007, respectively.

TDS also sponsors an unfunded non-qualified deferred supplemental executive retirement plan for certain employees which supplements the benefits under the qualified plan to offset the reduction of benefits caused by the limitation on annual employer contributions under the tax laws.

Other Postretirement Benefits

TDS sponsors two contributory defined benefit postretirement plans that cover most employees of TDS Corporate, TDS Telecom and the subsidiaries of TDS Telecom. One plan provides medical benefits and the other plan provides life insurance benefits.

Table of Contents

Net periodic benefit costs for the defined benefit postretirement plans include the following components:

|  | Three Months Ended<br>June 30, |        | Six Months Ended<br>June 30, |          |
|--|--------------------------------|--------|------------------------------|----------|
|  | 2008                           | 2007   | 2008                         | 2007     |
|  | (Dollars in thousands)         |        |                              |          |
| Service Cost                               | \$ 499                         | \$ 609 | \$ 998                       | \$ 1,218 |
| Interest on accumulated benefit obligation | 863                            | 858    | 1,726                        | 1,716    |
| Expected return on plan assets             | (948)                          | (821)  | (1,896)                      | (1,642)  |
| Amortization of:                           |                                |        |                              |          |
| Prior service cost                         | (207)                          | (207)  | (414)                        | (415)    |
| Net loss                                   | 242                            | 340    | 484                          | 681      |
| Net postretirement cost                    | \$ 449                         | \$ 779 | \$ 898                       | \$ 1,558 |

TDS did not make any contributions to the post-retirement plans in the six months ended June 30, 2008. TDS expects to make a contribution of \$3.8 million in the third quarter of 2008.

Amounts Collected from Customers and Remitted to Governmental Authorities

TDS records amounts collected from customers and remitted to governmental authorities net within a tax liability account if the tax is assessed upon the customer and TDS merely acts as an agent in collecting the tax on behalf of the imposing governmental authority. If the tax is assessed upon TDS, the amounts collected from customers as recovery of the tax are recorded in Operating revenues and amounts remitted to governmental authorities are recorded in Selling, general and administrative expenses in the Consolidated Statements of Operations. The amounts recorded gross in Operating revenues that are billed to customers and remitted to governmental authorities totaled \$40.4 million and \$77.2 million for the three and six months ended June 30, 2008, respectively; and \$38.0 million and \$68.9 million for the three and six months ended June 30, 2007, respectively.

Accounting for the Effects of Certain Types of Regulation

For the six months ended June 30, 2007, TDS Telecom's incumbent local exchange carrier ( ILEC ) operations followed the accounting for regulated enterprises prescribed by Statement of Financial Accounting Standards ( SFAS ) No. 71, *Accounting for the Effects of Certain Types of Regulation* ( SFAS 71 ). This accounting recognized the economic effects of rate-making actions of regulatory bodies in the financial statements of TDS Telecom's ILEC operations. In the third quarter of 2007, TDS Telecom discontinued the application of SFAS 71 for its ILEC operations. Therefore, TDS Telecom's ILEC operations follow the provisions of SFAS 71 for the three and six months ended June 30, 2007, and do not follow such provisions for the three and six months ended June 30, 2008. This accounting change did not have a material impact on the comparability of TDS' consolidated financial statements for these periods.

Table of Contents

Recent Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 157, *Fair Value Measurements* ( SFAS 157 ). SFAS 157 defines fair value as used in numerous accounting pronouncements, establishes a framework for measuring fair value in U.S. GAAP, and expands disclosures related to the use of fair value measures in financial statements. SFAS 157 does not expand the use of fair value measurements in financial statements, but standardizes its definition and guidance in U.S. GAAP. SFAS 157 emphasizes that fair value is a market-based measurement and not an entity-specific measurement, based on an exchange transaction in which the entity sells an asset or transfers a liability (exit price). SFAS 157 establishes a fair value hierarchy from observable market data as the highest level to an entity's own fair value assumptions about market participant assumptions as the lowest level. In February 2008, the FASB issued FASB Staff Position ( FSP ) FAS 157-2 to defer the effective date of SFAS 157 for all nonfinancial assets and liabilities, except those items recognized or disclosed at fair value on an annual or more frequently recurring basis, until years beginning after November 15, 2008. TDS adopted SFAS 157 for its financial assets and liabilities effective January 1, 2008 (See Note 5 - Fair Value Measurements for more information related to TDS' adoption of SFAS 157 for its financial assets and liabilities). TDS is currently reviewing the adoption requirements related to its nonfinancial assets and liabilities and has not yet determined the impact, if any, on its financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations - a replacement of FASB Statement No. 141* ( SFAS 141(R) ). SFAS 141(R) replaces FASB Statement No. 141, *Business Combinations* ( SFAS 141 ). SFAS 141(R) retains the underlying concept of SFAS 141 in that all business combinations are still required to be accounted for at fair value under the acquisition method, a method that requires the acquirer to measure and recognize the acquiree on an entire entity basis and recognize the assets acquired and liabilities assumed at their fair values as of the date of acquisition. However, SFAS 141(R) changes the method of applying the acquisition method in a number of significant aspects, such as requiring the expensing of transaction costs previously capitalized and requiring the accrual at fair value of certain contractual and noncontractual contingencies. SFAS 141(R) is effective on a prospective basis for all business combinations for which the acquisition date is on or after January 1, 2009, with the exception of the accounting for valuation allowances on deferred taxes and acquired tax contingencies. SFAS 141(R) amends SFAS No. 109, *Accounting for Income Taxes*, such that adjustments made to valuation allowances on deferred taxes and acquired tax contingencies associated with acquisitions that closed prior to the effective date of SFAS 141(R) also would be determined in accordance with the provisions of SFAS 141(R). TDS is currently reviewing the requirements of SFAS 141(R) and has not yet determined the impact, if any, on its financial position or results of operations.

In December 2007, the FASB issued SFAS No. 160, *Consolidated Financial Statements, Including Accounting and Reporting of Noncontrolling Interests in Subsidiaries - a replacement of ARB No. 51* ( SFAS 160 ). SFAS 160 amends Accounting Research Bulletin No. 51, *Consolidated Financial Statements*, as amended by FASB Statement No. 94, *Consolidation of All Majority-Owned Subsidiaries*, to establish new standards that will govern the accounting and reporting of (1) noncontrolling interests (commonly referred to as minority interests) in partially owned consolidated subsidiaries and (2) the loss of control of subsidiaries. SFAS 160 also establishes that once control of a subsidiary is obtained, changes in ownership interests in that subsidiary that do not result in a loss of control shall be accounted for as equity transactions, not as step acquisitions under SFAS 141. SFAS 160 is effective for TDS on a prospective basis beginning January 1, 2009, except for the presentation and disclosure requirements, which will be applied retrospectively. TDS is currently reviewing the requirements of SFAS 160 and has not yet determined the impact, if any, on its financial position or results of operations.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities - an amendment of FASB Statement No. 133* ( SFAS 161 ). SFAS 161 expands the disclosure requirements for derivative instruments and hedging activities. The Statement specifically requires entities to provide enhanced disclosures addressing the following: (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS 161 is effective for TDS beginning January 1, 2009. As of June 30, 2008, TDS did not hold any derivative instruments.





Table of Contents

In April 2008, the FASB issued FSP FAS 142-3, *Determination of the Useful Life of Intangible Assets* ( FSP FAS 142-3 ). FSP FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets* ( SFAS 142 ). The intent of FSP FAS 142-3 is to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141(R) and other applicable accounting literature. FSP FAS 142-3 is effective for TDS beginning January 1, 2009. TDS does not anticipate that the adoption of FSP FAS 142-3 will have an impact on its financial position or results of operations.

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* ( SFAS 162 ). SFAS 162 identifies a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. GAAP for non-governmental entities. SFAS 162 is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Presenting Fairly in Conformity with Generally Accepted Accounting Principles*. TDS does not anticipate that the adoption of SFAS 162 will have an impact on either its financial statements or disclosures.

### **3. Acquisitions, Divestitures and Exchanges**

TDS assesses its existing wireless and wireline interests on an ongoing basis with a goal of improving the competitiveness of its operations and maximizing its long-term return on investment. As part of this strategy, TDS reviews attractive opportunities to acquire additional operating markets, telecommunications companies and wireless spectrum. In addition, TDS may seek to divest outright or include in exchanges for other wireless interests those markets and wireless interests that are not strategic to its long-term success.

#### *Transactions Pending as of June 30, 2008:*

TDS subsidiary, U.S. Cellular, participated in the Federal Communications Commission ( FCC ) auction of spectrum in the 700 megahertz band, known as Auction 73, indirectly through its interest in King Street Wireless, L.P. ( King Street Wireless ). U.S. Cellular is a limited partner in King Street Wireless. King Street Wireless qualified as a designated entity and is eligible to receive a 25% bid credit available to very small businesses, defined as businesses having annual gross revenues of less than \$15 million. As discussed in Note 4 Variable Interest Entities, TDS consolidates King Street Wireless.

The FCC released the results of Auction 73 on March 20, 2008. King Street Wireless was the provisional winning bidder for 152 licenses for an aggregate bid of \$300.5 million, net of its designated entity discount of 25%. This amount is recorded as a component of Licenses in TDS June 30, 2008 Consolidated Balance Sheet. During the six months ended June 30, 2008, U.S. Cellular made capital contributions and advances to King Street Wireless and its general partner of \$300.5 million. King Street Wireless paid this amount to the FCC for the licenses for which it was the provisional winning bidder in the auction. U.S. Cellular may agree to make additional capital contributions and/or advances to King Street Wireless and/or its general partner to provide additional funding for the development of such licenses. U.S. Cellular may finance such amounts with a combination of cash on hand, borrowings under its revolving credit agreement and/or long-term debt. There is no assurance that U.S. Cellular will be able to obtain additional financing on commercially reasonable terms or at all. While the bidding in Auction 73 has ended, the FCC has awarded only a few of the licenses to winning bidders. There is no prescribed timeframe for the FCC to review the qualifications of the various winning bidders and award licenses. The licenses expected to be awarded to King Street Wireless cover areas that overlap or are proximate or contiguous to areas covered by licenses that U.S. Cellular currently owns, operates and/or consolidates.

*Transactions Completed as of June 30, 2008:*

On May 31, 2008, TDS Telecom acquired 100% of the outstanding shares of Mosinee Telephone Company, LLC for \$17.3 million in cash, including acquisition costs. Mosinee Telephone Company, LLC is a rural incumbent local exchange carrier serving 4,900 physical access lines in Wisconsin.

Table of Contents

On March 21, 2008, U.S. Cellular entered into an agreement to acquire the remaining 50% ownership interest of North Carolina RSA 1 Partnership, a wireless market operator in which U.S. Cellular had previously owned a 50% non-operating, unconsolidated interest, for \$6.9 million in cash. On May 30, 2008, U.S. Cellular completed this transaction.

In October 2006, U.S. Cellular's interest in Midwest Wireless Communications, LLC ( Midwest Wireless ) was sold to ALLTEL Corporation. In connection with the sale, U.S. Cellular became entitled to receive approximately \$106.0 million in cash with respect to its interest in Midwest Wireless. On January 8, 2008, U.S. Cellular received a final distribution from the escrow of \$6.3 million, plus interest of \$0.5 million. A gain and interest income of \$6.3 million and \$0.5 million, respectively, were recognized in the fourth quarter of 2007 related to this distribution.

On December 3, 2007, U.S. Cellular entered into an agreement to acquire six 12 megahertz lower C block 700 megahertz licenses in Maine for \$5.0 million in cash. On March 28, 2008, U.S. Cellular completed this transaction.

On November 30, 2007, U.S. Cellular entered into an exchange agreement with Sprint Nextel Corporation which provided for U.S. Cellular to receive personal communication service ( PCS ) spectrum in eight licenses covering portions of four states (Oklahoma, West Virginia, Maryland and Iowa), in exchange for U.S. Cellular delivering PCS spectrum in eight licenses covering portions of Illinois. In connection with the exchange, TDS recognized a pre-tax loss of \$20.8 million during the fourth quarter of 2007. This transaction closed on March 19, 2008.

On November 30, 2007, TDS Telecom entered into an agreement to acquire West Point Telephone Company, a telephone company in Indiana serving 750 physical access lines, for \$6.8 million in cash, including acquisition costs. On February 13, 2008, TDS Telecom completed this transaction.

TDS' acquisitions for the six months ended June 30, 2008 and the allocation of the purchase price for each respective acquisition were as follows:

| (Dollars in thousands)            | Purchase price (1) | Goodwill(2)      | Allocation of Purchase Price |                 | Net tangible assets/(liabilities) |
|-----------------------------------|--------------------|------------------|------------------------------|-----------------|-----------------------------------|
|                                   |                    |                  | Licenses                     | Customer lists  |                                   |
| <b>U.S. Cellular Acquisitions</b> |                    |                  |                              |                 |                                   |
| Auction 73 Licenses               | \$ 300,479         | \$               | \$ 300,479                   | \$              | \$                                |
| Maine Licenses                    | 5,000              |                  | 5,000                        |                 |                                   |
| North Carolina RSA 1 Partnership  | 6,900              | 1,632            | 4,180                        | 81              | 1,007                             |
| Other                             | 1,891              | 970              | 623                          | 964             | (666)                             |
| <b>TDS Telecom Acquisitions</b>   |                    |                  |                              |                 |                                   |
| Mosinee Telephone Company         | 17,264             | 9,210            |                              | 4,300           | 3,754                             |
| West Point Telephone Company      | 6,757              | 1,956            |                              | 499             | 4,302                             |
| Other                             | 151                | 151              |                              |                 |                                   |
| <b>Total</b>                      | <b>\$ 338,442</b>  | <b>\$ 13,919</b> | <b>\$ 310,282</b>            | <b>\$ 5,844</b> | <b>\$ 8,397</b>                   |

(1) \$2.7 million in cash was received from acquired companies and an aggregate of \$1.4 million is recorded as a component of Other current liabilities.

(2) \$1.6 million of the goodwill is deductible for tax purposes.

Unaudited pro-forma financial information related to TDS 2008 acquisitions has not been presented because these acquisitions, individually and in the aggregate, were not material to TDS consolidated results of operations for the six months ended June 30, 2008.

Table of Contents

**4. Variable Interest Entities**

As of June 30, 2008, TDS consolidates the following variable interest entities:

- King Street Wireless and King Street Wireless, Inc., the general partner of King Street Wireless
- Barat Wireless L.P. ( Barat Wireless ) and Barat Wireless, Inc., the general partner of Barat Wireless
- Carroll Wireless L.P. ( Carroll Wireless ) and Carroll PCS, Inc., the general partner of Carroll Wireless

These variable interest entities are consolidated pursuant to the guidelines of FASB Interpretation No. 46(R), *Consolidation of Variable Interest Entities, an interpretation of ARB No. 51 ( FIN 46(R) )*, as U.S. Cellular anticipates benefiting from or absorbing a majority of the variable interest entities' expected gains or losses. Pending finalization of the variable interest entities' permanent financing plans, and upon request by the variable interest entities, U.S. Cellular may agree to make additional capital contributions and advances to the variable interest entities.

See Note 3 - Acquisitions, Divestitures and Exchanges for further details on King Street Wireless.

U.S. Cellular is a limited partner in Barat Wireless, an entity which participated in the auction of wireless spectrum designated by the FCC as Auction 66. Barat Wireless was qualified to receive a 25% bid credit available to very small businesses, defined as businesses having annual gross revenues of less than \$15 million. At the conclusion of the auction on September 18, 2006, Barat Wireless was the successful bidder with respect to 17 licenses for which it had bid \$127.1 million, net of its bid credit. On April 30, 2007, the FCC granted Barat Wireless applications with respect to the 17 licenses for which it was the successful bidder. These 17 license areas cover portions of 20 states and are in markets which are either adjacent to or overlap current U.S. Cellular licensed areas.

As of June 30, 2008, U.S. Cellular has made capital contributions and advances to Barat Wireless and/or its general partner of \$127.3 million; of this amount, \$127.1 million is included in Licenses in the Consolidated Balance Sheets.

U.S. Cellular is a limited partner in Carroll Wireless, an entity which participated in the auction of wireless spectrum designated by the FCC as Auction 58. Carroll Wireless was qualified to bid on closed licenses that were available only to companies included under the FCC definition of entrepreneurs, which are small businesses that have a limited amount of assets and revenues. In addition, Carroll Wireless bid on open licenses that were not subject to restriction. With respect to these open licenses, however, Carroll Wireless was qualified to receive a 25% bid credit available to very small businesses which were defined as having average annual gross revenues of less than \$15 million. Carroll Wireless was a successful bidder for 16 licenses in Auction 58, which ended on February 15, 2005. The aggregate amount paid to the FCC for the licenses was \$129.7 million, net of the bid credit to which Carroll Wireless was entitled. On January 6, 2006, the FCC granted Carroll Wireless applications with respect to the 16 licenses for which it was the successful bidder. These licenses cover portions of 10 states and are in markets which are either adjacent to or overlap current U.S. Cellular licensed areas.

## Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

As of June 30, 2008, U.S. Cellular has made capital contributions and advances to Carroll Wireless and/or its general partner of approximately \$130.1 million; of this amount, \$129.7 million is included in Licenses in the Consolidated Balance Sheets.

### 5. Fair Value Measurements

Effective January 1, 2008, TDS adopted the provisions of SFAS 157 for its financial assets and liabilities. Also on January 1, 2008, TDS elected to adopt the provisions of SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an amendment of FASB Statement No. 115* ( SFAS 159 ), for certain assets and liabilities.

Table of Contents

SFAS 157 Adoption

SFAS 157 defines fair value, establishes a framework for measuring fair value in the application of U.S. GAAP, and expands disclosures about fair value measurements. SFAS 157 does not expand the use of fair value measurements in financial statements, but standardizes its definition and application in U.S. GAAP. SFAS 157 provides that fair value is a market-based measurement and not an entity-specific measurement, based on an exchange transaction in which the entity sells an asset or transfers a liability (exit price). This pronouncement establishes a fair value hierarchy that contains three levels for inputs used in fair value measurements. Level 1 inputs include quoted market prices for identical assets or liabilities in active markets. Level 2 inputs include quoted market prices for similar assets and liabilities in active markets or quoted market prices for identical assets and liabilities in inactive markets. Level 2 inputs must be observable either directly or indirectly for substantially the full term of the financial instrument. Level 3 inputs are unobservable.

Marketable equity securities were the only financial assets on TDS and its subsidiaries Balance Sheet at June 30, 2008, which required the application of SFAS 157. TDS and its subsidiaries did not have any financial liabilities at June 30, 2008, which required the application of SFAS 157 for valuation purposes. TDS and its subsidiaries marketable equity securities had a balance of \$32.0 million at June 30, 2008, and consisted entirely of an investment in the common stock of Rural Cellular Corporation ( RCCC ). This security is publicly traded. Fair value for this security is based upon quoted market prices for identical assets in active markets. Therefore, these inputs are considered Level 1 inputs in accordance with the guidance set forth in SFAS 157. TDS and its subsidiaries investment in RCCC is accounted for as an available for sale security under the provisions of SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*. Therefore, unrealized gains and losses on this investment are recorded as a component of Accumulated other comprehensive income.

SFAS 159 Adoption

SFAS 159 permits companies to choose to measure various financial instruments and certain other items at fair value. Pursuant to the provisions of SFAS 159, at the date the option is elected, entities are required to record a cumulative-effect adjustment to beginning retained earnings. In subsequent periods, for those instruments in which the fair value option is elected, unrealized gains and losses are recorded in the Statement of Operations. On January 1, 2008, TDS adopted SFAS 159 for its investment in Deutsche Telekom Ordinary Shares, and also for the collar portions of the variable prepaid forward contracts ( forward contracts ) related to such Deutsche Telekom stock.

TDS adopted SFAS 159 for these items in order to better align the financial statement presentation of the unrealized gains and losses attributable to these items with their underlying economics. Specifically, prior to the adoption of SFAS 159 for these items, the Deutsche Telekom stock was subject to the recognition provisions of SFAS 115, which required that the unrealized gains and losses on such stock be recorded in Accumulated other comprehensive income, a balance sheet account. Since the related collars did not qualify as cash flow hedges after June 2003, the changes in the fair value of the collars were reported in the Consolidated Statements of Operations in accordance with the requirements of SFAS 133 after this date. As a result of adopting SFAS 159 for both the Deutsche Telekom stock and the related collars, unrealized gains and losses on both of these items will be recorded in the Consolidated Statements of Operations as a (Gain) loss on investments and financial instruments. Such gains and losses are expected to substantially offset each other, and thus better reflect the economics of the collars, which were established in order to hedge the variability in the fluctuations of the fair value of the underlying Deutsche Telekom stock.

As a result of the election of SFAS 159 for its Deutsche Telekom stock and related collars, TDS recorded an adjustment to increase the January 1, 2008 beginning retained earnings by \$502.7 million, net of \$291.2 million of income taxes. This amount reflects an unrealized gain attributable to the Deutsche Telekom stock of \$647.3 million, net of income taxes of \$374.9 million, offset by an unrealized loss on the related collars of \$144.6 million, net of income taxes of \$83.7 million. The unrealized loss on the collars was attributable to the periods from inception

to June 2003. During such periods the collars qualified as cash flow hedges and the changes in the fair value were recorded as a component of Accumulated other comprehensive income.



Table of Contents

There were no tax accounting implications to the Consolidated Balance Sheet or Statement of Operations upon TDS' election of the fair value option for its Deutsche Telekom marketable equity securities and related collars other than to reclassify the related tax effects from Accumulated other comprehensive income to beginning retained earnings, as mentioned above.

The following table summarizes the impact of the adoption of SFAS 159 as of January 1, 2008:

|  | <b>Balance Sheet prior<br/>to the adoption<br/>of SFAS 159<br/>on January 1, 2008</b> | <b>Net unrealized<br/>gain reclassified<br/>upon adoption</b> | <b>Balance Sheet<br/>after adoption<br/>of SFAS 159<br/>on January 1, 2008</b> |
|--|---|---|--|
| Marketable equity securities           | \$ 1,917,893  | \$  | \$ 1,917,893   |
| Derivative liabilities                 | 711,692   |   | 711,692  |
| Accumulated other comprehensive income | 511,776   | (502,677)   | 9,099  |
| Retained earnings                      | 1,690,651   | 502,677   | 2,193,328  |

During the six months ended June 30, 2008, TDS disposed of all 85,969,689 Deutsche Telekom Ordinary Shares and settled all outstanding forward contracts related to such shares – see Note 10 - Marketable Equity Securities and Variable Prepaid Forward Contracts, for more information on these settlements. As a result, at June 30, 2008, TDS and its subsidiaries' investment in marketable equity securities consisted solely of \$32.0 million investment in RCCC common stock. TDS and its subsidiaries did not elect to adopt the provisions of SFAS 159 for this investment since TDS and its subsidiaries do not have any collars or other derivative instruments that hedge the impact of changes in the market value of this RCCC stock.

Table of Contents

The following table details the (Gain) loss on investments and financial instruments included in the Statements of Operations:

|   | Three Months Ended<br>June 30, |              | Six Months Ended<br>June 30, |           |
|---|--------------------------------|--------------|------------------------------|-----------|
|   | 2008                           | 2007         | 2008                         | 2007      |
| (Dollars in thousands)  |                                |              |                              |           |
| <b>Gains (losses) on marketable equity securities and derivative instruments</b>                                    |                                |              |                              |           |
| <b>Deutsche Telekom:</b>  |                                |              |                              |           |
| Increase/(decrease) in the fair value of securities (asset)   | \$ 62,333                      | \$           | \$ (294,827)                 | \$        |
| (Increase)/decrease in the fair value of the embedded collars in the variable prepaid forward contracts (liability) | (58,281)                       | (322,952)    | 295,389                      | (83,206)  |
|   | 4,052                          | (322,952)    | 562                          | (83,206)  |
| <b>Vodafone Group Plc:</b>  |                                |              |                              |           |
| Gain on disposition of securities(1)  |                                | 4,478        |                              | 4,478     |
| Gain on the settlement of variable prepaid forward contracts(1)   |                                | 127,207      |                              | 127,207   |
| (Increase) in the fair value of the embedded collars in the variable prepaid forward contracts (liability)          |                                | (35,311)     |                              | (19,542)  |
|   |                                | 96,374       |                              | 112,143   |
| <b>VeriSign:</b>  |                                |              |                              |           |
| Gain on disposition of securities(1)  |                                | 6,234        |                              | 6,234     |
| Increase in the fair value of securities (asset)  |                                | 2,644        |                              | 5,171     |
| (Increase) in the fair value of the embedded collars in the variable prepaid forward contracts (liability)          |                                | (2,499)      |                              | (4,671)   |
|   |                                | 6,379        |                              | 6,734     |
| <b>Other gains (losses)</b>   | (964)                          |              | (964)                        |           |
|   | \$ 3,088                       | \$ (220,199) | \$ (402)                     | \$ 35,671 |

(1) TDS and its subsidiaries held Vodafone American Depository Receipts ( ADRs ) and VeriSign Common Shares which were obtained in connection with the sale of non-strategic investments. TDS entered into a number of variable prepaid forward contracts ( forward contracts ) related to the Vodafone ADRs and VeriSign securities that it held. A portion of these forward contracts matured in the second quarter of 2007. TDS recorded a gain of \$137.9 million in the second quarter of 2007 on the settlement of forward contracts and the disposition of remaining VeriSign Common Shares and U.S. Cellular-owned Vodafone ADRs. As a result, after these settlements in the second quarter of 2007, TDS no longer owned VeriSign Common Shares and no longer had any liability or other obligations under the related forward contracts. The remaining Vodafone ADRs and related forward contracts were disposed of and settled in the second half of 2007.

## 6. Income Taxes

The overall effective tax rate on income before income taxes and minority interest for the three and six months ended June 30, 2008 was 33.4% and 34.3%, respectively, and for the three and six months ended June 30, 2007 was 55.3% and 39.3%, respectively. The effective tax rate for the three and six months ended June 30, 2008 is lower than for the three and six months ended June 30, 2007 primarily due to the recognition of state tax benefits related to the settlement of the Deutsche Telekom variable prepaid forward contracts in 2008. Also, the effective tax rate for the three months ended June 30, 2007 reflects the income tax effects of derivative losses incurred during the period.



Table of Contents**7. Earnings per Share**

Basic earnings per share is computed by dividing Net income available to common by the weighted average number of common shares outstanding during the period. Diluted earnings per share is computed by dividing Net income available to common by the weighted average number of common shares adjusted to include the effect of potentially dilutive securities. Potentially dilutive securities include incremental shares issuable upon exercise of outstanding stock options and the vesting of restricted stock units.

The amounts used in computing earnings per share and the effects of potentially dilutive securities on income and the weighted average number of Common, Special Common and Series A Common Shares are as follows:

|  | Three Months Ended<br>June 30, |            | Six Months Ended<br>June 30, |            |
|--|--------------------------------|------------|------------------------------|------------|
|  | 2008                           | 2007       | 2008                         | 2007       |
| (Dollars and shares in thousands, except earnings per share)               |                                |            |                              |            |
| <b>Basic Earnings per Share:</b>   |                                |            |                              |            |
| Net income (loss)  | \$ 87,757                      | \$ (8,627) | \$ 161,244                   | \$ 210,698 |
| Preferred dividend requirement   | (13)                           | (13)       | (26)                         | (26)       |
| Net income (loss) available to common used in basic earnings per share     | \$ 87,744                      | \$ (8,640) | \$ 161,218                   | \$ 210,672 |
| <b>Diluted Earnings per Share:</b>   |                                |            |                              |            |
| Net income (loss) available to common used in basic earnings per share     | \$ 87,744                      | \$ (8,640) | \$ 161,218                   | \$ 210,672 |
| Minority income adjustment (1)   | (200)                          | (1,095)    | (516)                        | (1,767)    |
| Preferred dividend adjustment (2)  | 12                             |            | 25                           | 25         |
| Net income (loss) available to common used in diluted earnings per share   | \$ 87,556                      | \$ (9,735) | \$ 160,727                   | \$ 208,930 |
| <b>Weighted average number of shares used in basic earnings per share:</b> |                                |            |                              |            |
| Common Shares  | 53,219                         | 52,048     | 53,213                       | 52,011     |
| Special Common Shares  | 56,601                         | 58,539     | 57,261                       | 58,479     |
| Series A Common Shares   | 6,447                          | 6,444      | 6,445                        | 6,445      |
| Weighted average number of shares used in basic earnings per share         | 116,267                        | 117,031    | 116,919                      | 116,935    |
| <b>Effects of Dilutive Securities:</b>                                     |                                |            |                              |            |
| Effects of stock options (3)   | 43                             |            | 43                           | 1,360      |
| Effects of restricted stock units (4)                                      | 400                            |            | 442                          | 86         |
| Effects of preferred shares(5)   | 104                            |            | 96                           | 51         |
| Weighted average number of shares used in diluted earnings per share       | 116,814                        | 117,031    | 117,500                      | 118,432    |
| Basic Earnings (Loss) per Share  | \$ 0.75                        | \$ (0.07)  | \$ 1.38                      | \$ 1.80    |
| Diluted Earnings (Loss) per Share  | \$ 0.75                        | \$ (0.08)  | \$ 1.37                      | \$ 1.76    |

(1) The minority income adjustment reflects the additional minority share of U.S. Cellular's income computed as if all of U.S. Cellular's issuable securities were outstanding.

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

- (2) The preferred dividend adjustment reflects the dividend reduction in the event any preferred series were dilutive, and therefore converted for shares.
- (3) Stock options exercisable into 337,000 Common Shares and 1,411,000 Special Common Shares for the three months ended June 30, 2008, and 1,522,000 Common Shares and 2,359,000 Special Common Shares for the three months ended June 30, 2007, were not included in computing Diluted Earnings per Share because their effects were antidilutive. Stock options exercisable into 336,000 Common Shares and 1,412,000 Special Common Shares for the six months ended June 30, 2008, and 214,000 Common Shares and 214,000 Special Common Shares for the six months ended June 30, 2007, were not included in computing Diluted Earnings per Share because their effects were antidilutive.

Table of Contents

(4) There were no antidilutive restricted stock units for the three months ended June 30, 2008. Restricted stock units issuable upon vesting into 80,000 Common Shares and 203,000 Special Common Shares for the three months ended June 30, 2007 were not included in computing diluted earnings per share because their effects were antidilutive. There were no antidilutive restricted stock units for the comparable six-month periods ended June 30, 2008 and 2007.

(5) There were no antidilutive preferred shares for the three months ended June 30, 2008. Preferred shares redeemable for 51,000 Common Shares were not included in computing Diluted Earnings per Share in the three months ended June 30, 2007 because their effects were antidilutive. There were no antidilutive preferred shares for the six month periods ended June 30, 2008 and 2007.

**8. Licenses and Goodwill**

Changes in TDS licenses and goodwill are primarily the result of acquisitions, divestitures and impairment of licenses, wireless markets and telephone companies. See Note 3 Acquisitions, Divestitures and Exchanges for information regarding transactions which affected licenses and goodwill during the period.

| (Dollars in thousands)                     | U.S.        |           | TDS Telecom |       | Total |           |
|--|-------------|-----------|-------------|-------|-------|-----------|
| <u>Licenses</u>                            | Cellular(1) |           |             |       |       |           |
| Balance December 31, 2007                  | \$          | 1,513,829 | \$          | 2,800 | \$    | 1,516,629 |
| Acquisitions                               |             | 310,282   |             |       |       | 310,282   |
| U.S. Cellular Common Share repurchases (2) |             | 2,103     |             |       |       | 2,103     |
| Balance June 30, 2008                      | \$          | 1,826,214 | \$          | 2,800 | \$    | 1,829,014 |
| Balance December 31, 2006                  | \$          | 1,517,607 | \$          | 2,800 | \$    | 1,520,407 |
| Acquisitions                               |             | 7,900     |             |       |       | 7,900     |
| Impairment                                 |             | (2,136)   |             |       |       | (2,136)   |
| U.S. Cellular Common Share repurchases (2) |             | 4,464     |             |       |       | 4,464     |
| Balance June 30, 2007                      | \$          | 1,527,835 | \$          | 2,800 | \$    | 1,530,635 |

(1) U.S. Cellular's balances include licenses allocated from TDS.

(2) This adjustment is the allocation of value related to U.S. Cellular's share buyback programs. See Note 14 - TDS Special Common and U.S. Cellular Common Share Repurchases for a discussion of U.S. Cellular's purchase of its Common Shares.

| (Dollars in thousands)                    | U.S.        |         | TDS Telecom |         | Other(2) |       | Total |         |
|---|-------------|---------|-------------|---------|----------|-------|-------|---------|
| <u>Goodwill</u>                           | Cellular(1) |         |             |         |          |       |       |         |
| Balance December 31, 2007                 | \$          | 276,416 | \$          | 398,911 | \$       | 3,802 | \$    | 679,129 |
| Acquisitions                              |             | 2,602   |             | 11,317  |          |       |       | 13,919  |
| U.S. Cellular Common Share repurchases(3) |             | 2,648   |             |         |          |       |       | 2,648   |
| Balance June 30, 2008                     | \$          | 281,666 | \$          | 410,228 | \$       | 3,802 | \$    | 695,696 |
| Balance December 31, 2006                 | \$          | 246,920 | \$          | 398,652 | \$       | 2,281 | \$    | 647,853 |
| Acquisitions                              |             | 5,864   |             | 259     |          | 1,521 |       | 7,644   |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

|   |    |         |    |         |    |            |
|---|----|---------|----|---------|----|------------|
| U.S. Cellular Common Share repurchases(3) |    | 12,325  |    |         |    | 12,325     |
| Balance June 30, 2007                     | \$ | 265,109 | \$ | 398,911 | \$ | 3,802      |
|   |    |         |    |         |    | \$ 667,822 |

- 
- (1) U.S. Cellular's balances include goodwill allocated from TDS.
  - (2) Other consists of goodwill related to Suttle Straus.
  - (3) This adjustment is the allocation of value related to U.S. Cellular's share buyback programs. See Note 14 - TDS Special Common and U.S. Cellular Common Share Repurchases for a discussion of U.S. Cellular's purchase of its Common Shares.

Licenses and goodwill must be reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the asset might be impaired. TDS performs the annual impairment review on licenses and goodwill during the second quarter of its fiscal year. Accordingly, the annual impairment reviews for licenses and goodwill for 2008 and 2007 were performed in the second quarter of those years. Such impairment reviews indicated that there was no impairment in 2008 and an impairment of licenses of \$2.1 million in 2007. The impairment in 2007 is included in Depreciation, amortization and accretion expense in the Consolidated Statements of Operations.

Table of Contents**9. Customer Lists**

Customer lists, which are intangible assets resulting from acquisitions (or step acquisition allocation of value related to U.S. Cellular's share buyback programs), are amortized using a combination of accelerated and straight-line methods over the remaining estimated life. The changes in the customer lists for the six months ended June 30, 2008 and 2007 were as follows:

| (Dollars in thousands)                    | U.S.<br>Cellular(1) | TDS<br>Telecom | Total     |
|---|---------------------|----------------|-----------|
| <u>Customer lists</u>                     |                     |                |           |
| Balance December 31, 2007                 | \$ 25,851           | \$             | \$ 25,851 |
| Acquisitions                              | 1,045               | 4,799          | 5,844     |
| Amortization                              | (6,990)             |                | (6,990)   |
| U.S. Cellular Common Share repurchases(2) | 4,364               |                | 4,364     |
| Balance June 30, 2008                     | \$ 24,270           | \$ 4,799       | \$ 29,069 |
| <hr/>                                     |                     |                |           |
| Balance December 31, 2006                 | \$ 26,196           | \$             | \$ 26,196 |
| Acquisitions                              | 1,560               |                | 1,560     |
| Amortization                              | (7,381)             |                | (7,381)   |
| U.S. Cellular Common Share repurchases(2) | 9,384               |                | 9,384     |
| Balance June 30, 2007                     | \$ 29,759           | \$             | \$ 29,759 |

(1) U.S. Cellular's balance includes customer lists allocated from TDS.

(2) This adjustment is the allocation of value related to U.S. Cellular's share buyback programs. See Note 14 - TDS Special Common and U.S. Cellular Common Share Repurchases for a discussion of U.S. Cellular's purchase of its Common Shares.

Based on the Customer lists balance as of June 30, 2008 amortization expense for the remainder of 2008 and for the years 2009-2013 is expected to be \$6.1 million, \$8.6 million, \$6.7 million, \$3.7 million, \$1.1 million, \$0.6 million, respectively, and is expected to be an aggregate of \$2.3 million for the years 2014-2019.



Table of Contents**10. Marketable Equity Securities and Variable Prepaid Forward Contracts**

At June 30, 2008, TDS and its subsidiaries held marketable equity securities of Rural Cellular Corporation ( RCCC ), which were obtained in connection with a sale of non-strategic investments. Information regarding TDS marketable equity securities is summarized as follows:

|  | June 30,<br>2008       | December 31,<br>2007 |
|--|------------------------|----------------------|
|  | (Dollars in thousands) |                      |
| Marketable Equity Securities   |                        |                      |
| Current Assets   |                        |                      |
| Rural Cellular Corporation - 719,396 Common Shares                   | \$ 32,020              | \$ 31,718            |
| Deutsche Telekom AG - 0 and 85,969,689 Ordinary Shares, respectively |                        | 1,886,175            |
| Aggregate fair value included in Current Assets                      | 32,020                 | 1,917,893            |
| Accounting cost basis  | 649                    | 864,643              |
| Gross unrealized holding gains (1)                                   | 31,371                 | 1,053,250            |
| Equity method unrealized gains                                       | 608                    | 387                  |
| Income tax expense   | (11,512)               | (386,315)            |
| Minority share of unrealized holding gains                           | (1,951)                | (1,945)              |
| Unrealized holding gains, net of tax and minority share (1)          | 18,516                 | 665,377              |
| Derivative instruments, net of tax and minority share(1)             |                        | (144,583)            |
| Retirement plans, net of tax   | (8,970)                | (9,018)              |
| Accumulated other comprehensive income                               | \$ 9,546               | \$ 511,776           |

(1) Upon the adoption of SFAS 159 on January 1, 2008, unrealized holding gains and losses related to the Deutsche Telekom Ordinary Shares and the collar portions of the variable prepaid forward contracts related to such shares (derivatives) were reclassified to retained earnings. See Note 5 - Fair Value Measurements, for further details on the adoption of SFAS 159.

TDS entered into variable prepaid forward contracts ( forward contracts ) related to the Deutsche Telekom Ordinary Shares it held. The economic hedge risk management objective of the forward contracts was to hedge the value of the marketable equity securities from losses due to decreases in the market prices of the securities while retaining a share of gains from increases in the market prices of such securities. The downside risk was hedged at or above the accounting cost basis of the securities. The principal amount of the forward contracts was accounted for as a loan. The forward contracts contained embedded collars that were bifurcated and accounted for as derivatives in accordance with SFAS 133. As of December 31, 2007, such forward contracts were scheduled to mature during the period January 2008 to September 2008.

During the six months ended June 30, 2008, the forward contracts related to 39,000,000 Deutsche Telekom Ordinary Shares were settled at their scheduled maturity dates, while the forward contracts related to 46,969,689 Deutsche Telekom Ordinary Shares were settled prior to their scheduled maturity dates. TDS settled these forward contracts through a combination of delivery of 73,462,167 Deutsche Telekom Ordinary Shares relating to the forward contracts and cash payments. TDS sold the remaining 12,507,522 Deutsche Telekom Ordinary Shares. TDS realized cash proceeds of \$226.6 million from the sale of Deutsche Telekom Ordinary Shares that were not delivered to the counterparty to settle forward contracts. This amount was offset by \$17.4 million and \$47.4 million of cash payments paid to settle the collar (derivative liability) and debt portions of certain variable prepaid forward contracts, respectively, for which cash was delivered upon settlement. The settlement of the forward contracts and disposition of Deutsche Telekom Ordinary Shares resulted in a current tax liability of \$344.2 million.

As a result of TDS adopting SFAS 159 as of January 1, 2008, no gain or loss was recognized upon the settlement of forward contracts and disposition of Deutsche Telekom Ordinary Shares in the six months ended June 30, 2008. Rather changes in the fair value of the Deutsche Telekom Ordinary Shares and the collar portion of the forward contracts related to such shares were recorded in Gain (loss) on investments and financial instruments from January 1, 2008 through the respective settlement dates. See Note 5 - Fair Value Measurements for details on TDS adoption of SFAS 159 and the impact on TDS financial statements.

Table of Contents

As a result of these transactions, at June 30, 2008 TDS does not own any shares of Deutsche Telekom and no longer holds any forward contracts related to such shares.

On July 30, 2007, RCCC announced that Verizon Wireless agreed to purchase the outstanding shares of RCCC for \$45 per share in cash. The acquisition is expected to close in 2008 and, therefore, the investment is classified as a Current Asset in TDS Consolidated Balance Sheet as of June 30, 2008. If the transaction closes, TDS will receive approximately \$32.4 million in cash, recognize a \$31.7 million pre-tax gain and cease to own any interest in RCCC.

**11. Investments in Unconsolidated Entities**

Investments in unconsolidated entities consist of amounts invested in wireless and wireline entities in which TDS holds a minority interest. These investments are accounted for using either the equity or cost method.

TDS held a 5.5% ownership interest in the Los Angeles SMSA Limited Partnership ( LA Partnership ) as of June 30, 2008 and June 30, 2007, and recorded related income of \$18.2 million and \$18.4 million, respectively, for the three month periods then ended and \$34.0 million and \$36.4 million, respectively, for the six month periods then ended. Such amounts are included in Equity in earnings of unconsolidated entities in the Consolidated Statements of Operations.

The following table summarizes the operating results of the LA Partnership as furnished to TDS by the managing partner:

|                    | Three Months Ended<br>June 30, |            | Six Months Ended<br>June 30, |              |
|--------------------|--------------------------------|------------|------------------------------|--------------|
|                    | 2008                           | 2007       | 2008                         | 2007         |
|                    | (Dollars in thousands)         |            |                              |              |
| Revenues           | \$ 968,000                     | \$ 909,000 | \$ 1,905,000                 | \$ 1,783,000 |
| Operating expenses | 661,000                        | 582,000    | 1,300,000                    | 1,133,000    |
| Operating income   | 307,000                        | 327,000    | 605,000                      | 650,000      |
| Other income       | 9,000                          | 11,000     | 15,000                       | 18,000       |
| Net income         | \$ 316,000                     | \$ 338,000 | \$ 620,000                   | \$ 668,000   |

**12. Notes Payable**

TDS has a \$600 million revolving credit facility available for general corporate purposes. At June 30, 2008, there were no outstanding borrowings. Outstanding letters of credit were \$3.4 million, leaving \$596.6 million available for use. Borrowings under the revolving credit facility bear interest at the London InterBank Offered Rate ( LIBOR ) plus a contractual spread based on TDS credit rating. At June 30, 2008, the contractual spread was 75 basis points. TDS may select borrowing periods of either seven days or one, two, three or six months (the one-month LIBOR was 2.46% at June 30, 2008). If TDS provides less than two days notice of intent to borrow, interest on borrowings is at the prime rate less 50 basis points (the prime rate was 5.00% at June 30, 2008). This credit facility expires in December 2009.

TDS also has \$25 million of direct bank lines of credit at June 30, 2008, all of which were unused. The terms of the direct lines of credit bear negotiated interest rates up to the prime rate.

U.S. Cellular has a \$700 million revolving credit facility available for general corporate purposes. At June 30, 2008, outstanding notes payable and letters of credit were \$50.0 million and \$0.3 million, respectively, leaving \$649.7 million available for use. Borrowings under the revolving credit facility bear interest at LIBOR plus a contractual spread based on U.S. Cellular's credit rating. At June 30, 2008, the contractual spread was 75 basis points. U.S. Cellular may select borrowing periods of either seven days or one, two, three or six months (the one-month LIBOR was 2.46% at June 30, 2008). If U.S. Cellular provides less than two days' notice of intent to borrow, interest on borrowings is the prime rate less 50 basis points (the prime rate was 5.00% at June 30, 2008). This credit facility expires in December 2009.

Table of Contents

TDS and U.S. Cellular's interest cost on their revolving credit facilities would increase if their current credit ratings from either Standard & Poor's Rating Services (Standard & Poor's) or Moody's Investor Service (Moody's) were lowered and would decrease if the ratings were raised. The credit facilities would not cease to be available or accelerate solely as a result of a downgrade in TDS or U.S. Cellular's credit rating. However, a downgrade in TDS or U.S. Cellular's credit rating could adversely affect their ability to renew existing, or obtain access to new credit facilities in the future.

The maturity date of any borrowings under the TDS and U.S. Cellular revolving credit facilities would accelerate in the event of a change in control.

The continued availability of the revolving credit facilities requires TDS and U.S. Cellular to comply with certain negative and affirmative covenants, maintain certain financial ratios and make representations regarding certain matters at the time of each borrowing. TDS and U.S. Cellular believe they were in compliance as of June 30, 2008 with all covenants and other requirements set forth in the revolving credit facilities and lines of credit.

**13. Commitments and Contingencies**

Indemnifications

TDS enters into agreements in the normal course of business that provide for indemnification of counterparties. These agreements include certain asset sales and financings with other parties. The terms of the indemnifications vary by agreement. The events or circumstances that would require TDS to perform under these indemnities are transaction specific; however, these agreements may require TDS to indemnify the counterparty for costs and losses incurred from litigation or claims arising from the underlying transaction. TDS is unable to estimate the maximum potential liability for these types of indemnifications as the amounts are dependent on the outcome of future events, the nature and likelihood of which cannot be determined at this time. Historically, TDS has not made any significant indemnification payments under such agreements.

Legal Proceedings

TDS is involved or may be involved from time to time in legal proceedings before the FCC, other regulatory authorities, and/or various state and federal courts. If TDS believes that a loss arising from such legal proceedings is probable and can be reasonably estimated, an amount is accrued in the financial statements for the estimated loss. If only a range of loss can be determined, the best estimate within that range is accrued; if none of the estimates within that range is better than another, the low end of the range is accrued. The assessment of the expected outcomes of legal proceedings is a highly subjective process that requires judgments about future events. The legal proceedings are reviewed at least quarterly to determine the adequacy of accruals and related financial statement disclosures. The ultimate outcomes of legal proceedings could differ materially from amounts accrued in the financial statements.

Minority Interest in Subsidiaries

Under SFAS No. 150, *Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity*, certain minority interests in consolidated entities with finite lives may meet the standard's definition of a mandatorily redeemable financial instrument and thus require reclassification as liabilities and remeasurement at the estimated amount of cash that would be due and payable to settle such minority interests under the applicable entity's organization agreement assuming an orderly liquidation of the finite-lived entity, net of estimated liquidation costs (the settlement value). TDS' consolidated financial statements include certain minority interests that meet the standard's definition of mandatorily redeemable financial instruments. These mandatorily redeemable minority interests represent interests held by third parties in consolidated partnerships and limited liability companies (LLCs), where the terms of the underlying partnership or LLC agreement provide for a defined termination date at which time the assets of the subsidiary are to be sold, the liabilities are to be extinguished and the remaining net proceeds are to be distributed to the minority interest holders and TDS in accordance with the respective partnership and LLC agreements. The termination dates of TDS' mandatorily redeemable minority interests range from 2042 to 2106.

The settlement value of TDS' mandatorily redeemable minority interests is estimated to be \$127.1 million at June 30, 2008. This represents the estimated amount of cash that would be due and payable to settle minority interests assuming an orderly liquidation of the finite-lived consolidated partnerships and LLCs on June 30, 2008, net of estimated liquidation costs. This amount is being

Table of Contents

disclosed pursuant to the requirements of FASB Staff Position ( FSP ) No. FAS 150-3; TDS has no current plans or intentions to liquidate any of the related partnerships or LLCs prior to their scheduled termination dates. The corresponding carrying value of the minority interests in finite-lived consolidated partnerships and LLCs at June 30, 2008 is \$41.9 million, and is included in the Balance Sheet caption Minority interest. The excess of the aggregate settlement value over the aggregate carrying value of the mandatorily redeemable minority interests of \$85.2 million is primarily due to the unrecognized appreciation of the minority interest holders' share of the underlying net assets in the consolidated partnerships and LLCs. Neither the minority interest holders' share, nor TDS' share, of the appreciation of the underlying net assets of these subsidiaries is reflected in the consolidated financial statements. The estimate of settlement value was based on certain factors and assumptions which are subjective in nature. Changes in those factors and assumptions could result in a materially larger or smaller settlement amount.

#### 14. TDS Special Common and U.S. Cellular Common Share Repurchases

On March 2, 2007, the TDS Board of Directors authorized the repurchase of up to \$250 million of TDS Special Common Shares from time to time through open market purchases, block transactions, private purchases or otherwise. This authorization will expire on March 2, 2010. During the six months ended June 30, 2008, TDS repurchased 2,056,666 Special Common Shares for \$84.7 million, or an average of \$41.17 per share pursuant to this authorization. Of this amount, \$83.0 million was paid during the six months ended June 30, 2008, and \$1.7 million was paid in July of 2008. During the six months ended June 30, 2007, TDS repurchased 217,280 Special Common Shares for \$12.6 million, or \$57.80 per share. Of this amount, \$7.0 million was paid during the six months ended June 30, 2007, and \$5.6 million was paid in July of 2007. As of June 30, 2008, TDS has purchased a total of \$211.3 million of Special Common Shares under this authorization, and therefore may purchase up to \$38.7 million in future periods.

The Board of Directors of U.S. Cellular has authorized the repurchase of up to 1% of the outstanding U.S. Cellular Common Shares held by non-affiliates in each three-month period, primarily for use in employee benefit plans (the Limited Authorization). This authorization does not have an expiration date. During the six months ended June 30, 2008, U.S. Cellular repurchased 300,000 Common Shares for \$19.1 million, or an average of \$63.57 per share, pursuant to this authorization.

In addition to U.S. Cellular's Limited Authorization discussed above, on March 6, 2007, the Board of Directors of U.S. Cellular authorized the repurchase of up to 500,000 Common Shares of U.S. Cellular from time to time through open market purchases, block transactions, private transactions or other methods (the Additional Authorization). During the six months ended June 30, 2007, U.S. Cellular purchased 670,000 Common Shares from an investment banking firm in a private transaction in connection with an accelerated share repurchase ( ASR ). This purchase of 670,000 shares represents 170,000 shares under the Limited Authorization and 500,000 shares under the Additional Authorization. The initial price paid to the investment banking firm was approximately \$49.1 million or \$73.22 per share. The ASR was settled for an additional \$6.5 million in cash on December 18, 2007. The subsequent price adjustment resulted in the final weighted average price per share of \$82.90. U.S. Cellular also received \$4.6 million in cash in January, 2008 as a final settlement payment for Common Share repurchases executed in July and October, 2007 through ASRs with an investment banking firm.

TDS' ownership percentage of U.S. Cellular increases upon such U.S. Cellular share repurchases. Therefore, TDS accounts for U.S. Cellular's purchases of U.S. Cellular Common Shares as step acquisitions using purchase accounting. See Note 8 - Licenses and Goodwill, and Note 9 - Customer Lists, for details on the amounts allocated to Licenses, Goodwill and Customer Lists related to the repurchase of U.S. Cellular Common Shares for the six months ended June 30, 2008 and 2007.





Table of Contents**15. Accumulated Other Comprehensive Income**

The cumulative balances of gains and (losses) on marketable equity securities, derivative instruments and retirement plans and related income tax effects included in Accumulated other comprehensive income are as follows.

|   | Six Months Ended<br>June 30, |              |
|---|------------------------------|--------------|
|   | 2008                         | 2007         |
| (Dollars in thousands)  |                              |              |
| <b>Marketable Equity Securities</b>                           |                              |              |
| Balance, beginning of period (prior to adoption of SFAS 159)  | \$ 665,377                   | \$ 749,978   |
| Cumulative effect adjustment upon the adoption of SFAS 159(1) | (647,260)                    |              |
| Balance, beginning of period (after adoption of SFAS 159)     | 18,117                       | 749,978      |
| Add (deduct):   |                              |              |
| Unrealized gains  | 302                          | 63,639       |
| Deferred tax expense  | (116)                        | (24,117)     |
|   | 186                          | 39,522       |
| Unrealized gains of equity method companies                   | 221                          | 35           |
| Minority share of unrealized gains                            | (8)                          | (2,554)      |
| Net increase in unrealized gains                              | 399                          | 37,003       |
| Recognized gain on sale of marketable equity securities       |                              | (133,442)    |
| Income tax expense  |                              | 48,814       |
|   |                              | (84,628)     |
| Minority share of income                                      |                              | 15,586       |
| Net recognized gain on sale of marketable equity securities   |                              | (69,042)     |
| Net change in marketable equity securities                    | 399                          | (32,039)     |
| Initial application of FIN 48(2)                              |                              | 30,306       |
| Balance, end of period  | \$ 18,516                    | \$ 748,245   |
| <b>Derivative Instruments</b>                                 |                              |              |
| Balance, beginning of period (prior to adoption of SFAS 159)  | \$ (144,583)                 | \$ (215,122) |
| Cumulative effect adjustment upon the adoption of SFAS 159(1) | 144,583                      |              |
| Balance, beginning of period (after adoption of SFAS 159)     |                              | (215,122)    |
| Add (deduct):   |                              |              |
| Recognized gain on settlement                                 |                              | (4,480)      |
| Income tax expense  |                              | 1,639        |
|   |                              | (2,841)      |
| Minority share of income                                      |                              | 549          |
| Net change in derivative instruments                          |                              | (2,292)      |
| Initial application of FIN 48(2)                              |                              | (9,583)      |
| Balance, end of period  | \$                           | \$ (226,997) |
| <b>Retirement Plans</b>                                       |                              |              |
| Balance, beginning of period                                  | \$ (9,018)                   | \$ (12,743)  |
| Add (deduct):   |                              |              |
| Amounts included in net periodic benefit cost for the period  |                              |              |
| Amortization of prior service cost                            | (414)                        | (415)        |
| Amortization of unrecognized net loss                         | 484                          | 681          |
|   | 70                           | 266          |
| Deferred income tax expense                                   | (22)                         | (103)        |
| Net change in retirement plans                                | 48                           | 163          |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

|   |    |           |    |          |
|---|----|-----------|----|----------|
| Balance, end of period  | \$ | (8,970)   | \$ | (12,580) |
| <b>Accumulated Other Comprehensive Income</b>                 |    |           |    |          |
| Balance, beginning of period (prior to adoption of SFAS 159)  | \$ | 511,776   | \$ | 522,113  |
| Cumulative effect adjustment upon the adoption of SFAS 159(1) |    | (502,677) |    |          |
| Balance, beginning of period (after adoption of SFAS 159)     |    | 9,099     |    | 522,113  |
| Add (deduct):   |    |           |    |          |
| Net change in marketable equity securities                    |    | 399       |    | (32,039) |
| Net change in derivative instruments                          |    |           |    | (2,292)  |
| Net change in retirement plans                                |    | 48        |    | 163      |
| Net change included in comprehensive income                   |    | 447       |    | (34,168) |
| Initial application of FIN 48(2)                              |    |           |    | 20,723   |
| Balance, end of period  | \$ | 9,546     | \$ | 508,668  |

Table of Contents

- 
- (1) See Note 5 - Fair Value Measurements for additional details related to the cumulative effect adjustment related to the adoption of SFAS 159.
- (2) FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109 ( FIN 48 ).

|   | Six Months Ended<br>June 30, |            |
|---|------------------------------|------------|
|   | 2008                         | 2007       |
|   | (Dollars in thousands)       |            |
| <b>Comprehensive Income</b>                 |                              |            |
| Net income                                  | \$ 161,244                   | \$ 210,698 |
| Net change included in comprehensive income | 447                          | (34,168)   |
|   | \$ 161,691                   | \$ 176,530 |

Table of Contents**16. Business Segment Information**

Financial data for TDS business segments for the three- and six-month periods ended, or as of June 30, 2008 and 2007, is as follows. TDS Telecom's incumbent local exchange carriers are designated as ILEC in the table and its competitive local exchange carrier is designated as CLEC.

Three Months Ended or as of June 30, 2008

| (Dollars in thousands)  | U.S.<br>Cellular | TDS Telecom |           | Non-<br>Reportable<br>Segment(1) | Other<br>Reconciling<br>Items(2) | Total        |
|---|------------------|-------------|-----------|----------------------------------|----------------------------------|--------------|
|   |                  | ILEC        | CLEC      |                                  |                                  |              |
| Operating revenues  | \$ 1,060,592     | \$ 153,199  | \$ 55,888 | \$ 12,990                        | \$ (8,318)                       | \$ 1,274,351 |
| Cost of services and products   | 368,846          | 46,873      | 28,828    | 10,278                           | (1,980)                          | 452,845      |
| Selling, general and administrative expense   | 422,367          | 41,416      | 17,457    | 2,365                            | (6,306)                          | 477,299      |
| Operating income before depreciation, amortization and accretion, (gain) loss on asset disposals(3) | 269,379          | 64,910      | 9,603     | 347                              | (32)                             | 344,207      |
| Depreciation, amortization and accretion expense  | 145,258          | 33,502      | 5,569     | 733                              | 2,964                            | 188,026      |
| (Gain) loss on asset disposals  | 6,219            | (25)        | 244       |                                  |                                  | 6,438        |
| Operating income (loss)   | 117,902          | 31,433      | 3,790     | (386)                            | (2,996)                          | 149,743      |
| Significant non-operating items:  |                  |             |           |                                  |                                  |              |
| Equity in earnings of unconsolidated entities   | 22,807           | (4)         |           |                                  | 106                              | 22,909       |
| Gain (loss) on investments and financial instruments  |                  | 2,390       |           |                                  | 698                              | 3,088        |
| Marketable equity securities  | 16,508           |             |           |                                  | 15,512                           | 32,020       |
| Investments in unconsolidated entities  | 157,162          | 6,512       |           |                                  | 45,379                           | 209,053      |
| Total assets  | 5,832,552        | 1,291,432   | 142,944   | 26,049                           | 988,509                          | 8,281,486    |
| Capital expenditures  | 137,810          | 22,800      | 4,711     | 102                              | 1,173                            | 166,596      |

Three Months Ended or as of June 30, 2007

| (Dollars in thousands)                      | U.S.<br>Cellular | TDS Telecom |           | Non-<br>Reportable<br>Segment(1) | Other<br>Reconciling<br>Items(2) | Total        |
|---|------------------|-------------|-----------|----------------------------------|----------------------------------|--------------|
|   |                  | ILEC        | CLEC      |                                  |                                  |              |
| Operating revenues                          | \$ 971,646       | \$ 159,103  | \$ 58,767 | \$ 11,940                        | \$ (8,622)                       | \$ 1,192,834 |
| Cost of services and products               | 324,650          | 50,717      | 30,192    | 9,163                            | (2,215)                          | 412,507      |
| Selling, general and administrative expense | 374,668          | 44,060      | 21,405    | 1,832                            | (6,122)                          | 435,843      |
|   | 272,328          | 64,326      | 7,170     | 945                              | (285)                            | 344,484      |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

Operating income before  
depreciation, amortization and  
accretion, (gain) loss on asset  
disposals(3)

|   |           |           |         |        |           |            |
|---|-----------|-----------|---------|--------|-----------|------------|
| Depreciation, amortization and<br>accretion expense     | 146,024   | 32,224    | 6,220   | 656    | 2,573     | 187,697    |
| (Gain) loss on asset disposals                          | 2,832     |           |         |        |           | 2,832      |
| Operating income (loss)                                 | 123,472   | 32,102    | 950     | 289    | (2,858)   | 153,955    |
| Significant non-operating items:                        |           |           |         |        |           |            |
| Equity in earnings of<br>unconsolidated entities        | 22,980    |           |         |        | 895       | 23,875     |
| Gain (loss) on investments and<br>financial instruments | 113,837   |           |         |        | (334,036) | (220,199)  |
| Marketable equity securities                            | 16,248    |           |         |        | 2,522,845 | 2,539,093  |
| Investments in unconsolidated<br>entities               | 155,514   | 3,671     |         |        | 44,995    | 204,180    |
| Total assets  | 5,557,411 | 1,745,077 | 145,626 | 27,647 | 3,132,938 | 10,608,699 |
| Capital expenditures                                    | 137,061   | 30,863    | 4,757   | 27     | 1,134     | 173,842    |

Table of ContentsSix Months Ended or as of June 30, 2008

| (Dollars in thousands)  | U.S.<br>Cellular | TDS Telecom |            | Non-<br>Reportable<br>Segment (1) | Other<br>Reconciling<br>Items(2) | Total        |
|---|------------------|-------------|------------|-----------------------------------|----------------------------------|--------------|
|   |                  | ILEC        | CLEC       |                                   |                                  |              |
| Operating revenues  | \$ 2,098,448     | \$ 305,014  | \$ 112,017 | \$ 24,613                         | \$ (16,640)                      | \$ 2,523,452 |
| Cost of services and products   | 733,899          | 91,707      | 55,161     | 18,757                            | (4,296)                          | 895,228      |
| Selling, general and administrative expense   | 830,001          | 83,897      | 34,483     | 4,267                             | (12,050)                         | 940,598      |
| Operating income before depreciation, amortization and accretion, (gain) loss on asset disposals(3) | 534,548          | 129,410     | 22,373     | 1,589                             | (294)                            | 687,626      |
| Depreciation, amortization and accretion expense  | 287,788          | 67,126      | 11,453     | 1,455                             | 6,362                            | 374,184      |
| (Gain) loss on asset disposals  | 9,892            | (46)        | 244        |                                   |                                  | 10,090       |
| Operating income (loss)   | 236,868          | 62,330      | 10,676     | 134                               | (6,656)                          | 303,352      |
| Significant non-operating items:  |                  |             |            |                                   |                                  |              |
| Equity in earnings of unconsolidated entities   | 44,042           | (3)         |            |                                   | 340                              | 44,379       |
| Gain (loss) on investments and financial instruments  |                  | 2,390       |            |                                   | (2,792)                          | (402)        |
| Marketable equity securities  | 16,508           |             |            |                                   | 15,512                           | 32,020       |
| Investments in unconsolidated entities  | 157,162          | 6,512       |            |                                   | 45,379                           | 209,053      |
| Total assets  | 5,832,552        | 1,291,432   | 142,944    | 26,049                            | 988,509                          | 8,281,486    |
| Capital expenditures  | 249,500          | 37,447      | 8,146      | 1,031                             | 2,937                            | 299,061      |

Six Months Ended or as of June 30, 2007

| (Dollars in thousands)  | U.S.<br>Cellular | TDS Telecom |            | Non-<br>Reportable<br>Segment (1) | Other<br>Reconciling<br>Items(2) | Total        |
|---|------------------|-------------|------------|-----------------------------------|----------------------------------|--------------|
|   |                  | ILEC        | CLEC       |                                   |                                  |              |
| Operating revenues  | \$ 1,906,320     | \$ 316,695  | \$ 120,117 | \$ 21,263                         | \$ (15,004)                      | \$ 2,349,391 |
| Cost of services and products   | 642,678          | 99,814      | 59,149     | 16,461                            | (3,562)                          | 814,540      |
| Selling, general and administrative expense   | 733,534          | 85,919      | 43,008     | 3,298                             | (9,498)                          | 856,261      |
| Operating income before depreciation, amortization and accretion, (gain) loss on asset disposals(3) | 530,108          | 130,962     | 17,960     | 1,504                             | (1,944)                          | 678,590      |
| Depreciation, amortization and accretion expense  | 291,976          | 66,270      | 12,079     | 1,288                             | 4,088                            | 375,701      |
| (Gain) loss on asset disposals  | 6,137            |             |            |                                   |                                  | 6,137        |
| Operating income (loss)   | 231,995          | 64,692      | 5,881      | 216                               | (6,032)                          | 296,752      |
| Significant non-operating items:  |                  |             |            |                                   |                                  |              |
| Equity in earnings of unconsolidated entities   | 46,078           |             |            |                                   | 1,493                            | 47,571       |
| Gain (loss) on investments and financial instruments  | 126,298          |             |            |                                   | (90,627)                         | 35,671       |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

|  |           |           |         |        |           |            |
|--|-----------|-----------|---------|--------|-----------|------------|
| Marketable equity securities           | 16,248    |           |         |        | 2,522,845 | 2,539,093  |
| Investments in unconsolidated entities | 155,514   | 3,671     |         |        | 44,995    | 204,180    |
| Total assets                           | 5,557,411 | 1,745,077 | 145,626 | 27,647 | 3,132,938 | 10,608,699 |
| Capital expenditures                   | 246,790   | 46,918    | 7,340   | 1,084  | 2,427     | 304,559    |

---

(1) Represents Suttle Straus.

(2) Consists of the Corporate operations, intercompany eliminations, TDS Corporate and TDS Telecom marketable equity securities and other corporate investments.

Table of Contents

(3) The amount of Operating income before depreciation, amortization and accretion and (gain) loss on asset disposals is a non-GAAP financial measure. The amount may also be commonly referred to by management as operating cash flow. TDS has presented operating cash flow because this financial measure, in combination with other financial measures, is an integral part of TDS internal reporting system utilized by management to assess and evaluate the performance of its business. Operating cash flow is also considered a significant performance measure. It is used by management as a measurement of its success in obtaining, retaining and servicing customers by reflecting its ability to generate subscriber revenue while providing a high level of customer service in a cost effective manner. The components of operating cash flow include the key revenue and expense items for which operating managers are responsible and upon which TDS evaluates its performance.

Other companies in the wireless industry may define operating cash flow in a different manner or present other varying financial measures, and, accordingly, TDS presentation may not be comparable to other similarly titled measures of other companies.

Operating cash flow should not be construed as an alternative to operating income (loss), as determined in accordance with U.S. GAAP, as an alternative to cash flows from operating activities, as determined in accordance with U.S. GAAP, or as a measure of liquidity. TDS believes operating cash flow is useful to investors as a means to evaluate TDS operating performance prior to noncash depreciation and amortization expense, and certain other noncash charges. Although operating cash flow may be defined differently by other companies in the wireless industry, TDS believes that operating cash flow provides some commonality of measurement in analyzing operating performance of companies in the wireless industry.

**17. Supplemental Cash Flow Disclosures**

TDS withheld 11,028 Common Shares with an aggregate value of \$0.6 million and 17,314 Special Common Shares with an aggregate value of \$0.8 million during the six months ended June 30, 2008 from employees who exercised stock options or who received vested restricted stock awards. Such shares were withheld to cover the exercise price of stock options, if applicable, and required tax withholdings. No Common Shares or Special Common Shares were withheld during the six months ended June 30, 2007.

U.S. Cellular withheld 217,535 and 483,543 Common Shares with an aggregate value of \$12.8 million and \$37.6 million during the six months ended June 30, 2008 and 2007, respectively, from employees who exercised stock options or who received a distribution of vested restricted stock awards. Such shares were withheld to cover the exercise price of stock options, if applicable, and required tax withholdings.



Table of Contents

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

Telephone and Data Systems, Inc. ( TDS ) is a diversified telecommunications company providing high-quality telecommunications services in 36 states to approximately 6.2 million wireless customers and 1.2 million wireline equivalent access lines at June 30, 2008. TDS conducts substantially all of its wireless operations through its 80.9%-owned subsidiary, United States Cellular Corporation ( U.S. Cellular ), and provides wireline services through its incumbent local exchange carrier ( ILEC ) and competitive local exchange carrier ( CLEC ) operations under its wholly owned subsidiary, TDS Telecommunications Corporation ( TDS Telecom ). TDS conducts printing and distribution services through its 80%-owned subsidiary, Suttle Straus, Inc. which represents a small portion of TDS' operations.

The following discussion and analysis should be read in conjunction with TDS' interim consolidated financial statements and footnotes included herein and the description of TDS' business included in Item 1 of the TDS Annual Report on Form 10-K for the year ended December 31, 2007.

**OVERVIEW**

The following is a summary of certain selected information contained in the comprehensive Management's Discussion and Analysis of Financial Condition and Results of Operations that follows. The overview does not contain all of the information that may be important. You should carefully read the entire Management's Discussion and Analysis of Financial Condition and Results of Operations and not rely solely on the overview.

**U.S. Cellular** U.S. Cellular provides wireless telecommunications services to approximately 6.2 million customers in five geographic market areas in 26 states. As of June 30, 2008, U.S. Cellular owned or had rights to acquire interests in 244 wireless markets and operated approximately 6,596 cell sites. U.S. Cellular operates on a customer satisfaction strategy, meeting customer needs by providing a comprehensive range of wireless products and services, excellent customer support, and a high-quality network. U.S. Cellular's business development strategy is to operate controlling interests in wireless licenses in areas adjacent to or in proximity to its other wireless licenses, thereby building contiguous operating market areas. U.S. Cellular believes that operating in contiguous market areas will continue to provide it with certain economies in its capital and operating costs.

Financial and operating highlights in the first six months of 2008 included the following:

- Total customers increased 3% year-over-year to 6.2 million at June 30, 2008; net retail customer additions were 119,000;
- The retail postpay churn rate was 1.4% per month. Retail postpay customers comprised approximately 87% of U.S. Cellular's customer base as of June 30, 2008;

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

- Average monthly service revenue per customer increased 6% year-over-year to \$52.78;
- Additions to property, plant and equipment totaled \$249.5 million, including expenditures to construct cell sites, increase capacity in existing cell sites and switches, purchase equipment to expand Evolution Data Optimized ( EVDO ) services to additional markets, outfit new and remodel existing retail stores and continue the development and enhancements of U.S. Cellular's office systems. Total cell sites in service increased 7% year-over-year to 6,596; and
- U.S. Cellular participated in the Federal Communications Commission ( FCC ) auction of spectrum in the 700 megahertz band, known as Auction 73, indirectly through its interest in King Street Wireless, L.P. ( King Street Wireless ). U.S. Cellular is a limited partner in King Street Wireless. King Street Wireless was the provisional winning bidder for 152 licenses for an aggregate bid of \$300.5 million, net of its designated entity discount of 25%. The licenses expected to be awarded to King Street Wireless cover areas that overlap or are proximate or contiguous to areas covered by licenses that U.S. Cellular currently owns, operates and/or consolidates.

Table of Contents

Service revenues increased \$182.6 million, or 10%, to \$1,949.4 million in 2008 from \$1,766.8 million in 2007. Customer growth and improvements in average monthly revenue per unit have driven increased revenues. U.S. Cellular continues to experience growth in its customer base, primarily in the retail postpay segment. In addition, U.S. Cellular continues to experience increases in average monthly revenue per unit driven primarily by growth in revenues from data products and services.

Operating income increased \$4.9 million, or 2%, to \$236.9 million in 2008 from \$232.0 million in 2007.

U.S. Cellular anticipates that there will be continued pressure on its operating income in the foreseeable future related to the following factors:

- increasing penetration in the wireless industry;
- costs of customer acquisition and retention, such as equipment subsidies and advertising;
- industry consolidation and the resultant effects on roaming revenues, service and equipment pricing and other effects of competition;
- providing service in recently launched areas or potential new market areas;
- potential increases in prepaid and reseller customers as a percentage of U.S. Cellular's customer base;
- costs of developing and introducing new products and services;
- continued enhancements to its wireless networks, including potential deployments of new technology;
- increasing costs of regulatory compliance; and
- uncertainty in future eligible telecommunication carrier ( ETC ) funding.

See Results of Operations Wireless in the sections entitled Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007 and Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007 .

2008 Wireless Estimates

U.S. Cellular expects the above industry, competitive and regulatory factors to impact revenues and operating income for the next several quarters. Any changes in the above factors, as well as the effects of other drivers of U.S. Cellular's operating results, may cause revenues and operating income to fluctuate over the next several quarters.

The following are U.S. Cellular's estimates of full year 2008 net retail customer additions; service revenues; operating income; depreciation, amortization and accretion expenses; and capital expenditures. Such estimates represent U.S. Cellular's views as of the filing date of U.S. Cellular's Form 10-Q for the six months ended June 30, 2008. Such forward-looking statements should not be assumed to be accurate as of any future date. U.S. Cellular undertakes no duty to update such information whether as a result of new information, future events or otherwise. There can be no assurance that final results will not differ materially from such estimated results.

|  | <b>2008</b>              |    | <b>2007</b>           |
|--|--------------------------|----|-----------------------|
|  | <b>Estimated Results</b> |    | <b>Actual Results</b> |
| Net retail customer additions                        | 175,000-225,000          |    | 333,000               |
| Service revenues                                     | \$3,900-\$4,000 million  | \$ | 3,679.2 million       |
| Operating income                                     | \$385-\$435 million      | \$ | 396.2 million         |
| Depreciation, amortization and accretion expenses(1) | Approx. \$615 million    | \$ | 637.1 million         |
| Capital expenditures                                 | \$525-\$575 million      | \$ | 565.5 million         |

---

(1) Includes losses on exchanges and disposals of assets.

Table of Contents

**TDS Telecom** - TDS Telecom provides high-quality telecommunication services, including full-service local exchange service, long-distance telephone service, and Internet access, to rural and suburban area communities. TDS Telecom's business plan is designed for a full-service telecommunications company, including both ILEC and CLEC operations. TDS Telecom's strategy is to be the preferred provider of telecommunications services including voice, broadband, and video services in its chosen markets. This strategy encompasses many components, including developing services and products, market and customer strategies; investing in networks and deploying advanced technologies; monitoring the competitive environment; advocating with respect to state and federal regulation for positions that support its ability to provide advanced telecommunications services to its customers; and exploring transactions to acquire or divest properties that would result in strengthening its operations.

Both ILECs and CLECs are faced with significant challenges, including the industrywide decline in use of second lines by customers, growing competition from wireless and other wireline providers (other CLECs and cable providers), changes in regulation, new technologies such as Voice over Internet Protocol ( VoIP ), and the uncertainty in the economy. These challenges could have a material adverse effect on the financial condition, results of operations and cash flows of TDS Telecom in the future.

Overall equivalent access lines served by TDS Telecom as of June 30, 2008 decreased 1% compared to June 30, 2007. Equivalent access lines are the sum of physical access lines and high-capacity data lines adjusted to estimate the equivalent number of physical access lines in terms of capacity. A physical access line is an individual circuit connecting a customer to a telephone company's central office facilities. Each digital subscriber line ( DSL ) is treated as an equivalent access line in addition to a voice line that may operate on the same copper loop.

Operating revenues decreased \$20.4 million, or 4.7% to \$413.5 million during the six months ended June 30, 2008 from \$433.9 million in 2007. The decrease in 2008 was primarily due to a decline in ILEC and CLEC access lines, lower rates from bundling promotions and a decrease in network usage by inter-exchange carriers.

Operating income increased to \$73.0 million during the six months ended June 30, 2008 compared to \$70.6 million in 2007, as decreased revenues were offset by lower costs. The lower costs in 2008 were primarily due to reduced contributions to certain ILEC national network access pools, various process improvements implemented by TDS Telecom and lower commission and advertising expenses related to the CLEC operations.

See Results of Operations Wireline in the sections entitled Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007 and Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007 .

2008 Wireline Estimates

The following are TDS Telecom's estimates of full-year 2008 operating revenues, operating income, depreciation, amortization and accretion expenses, and capital expenditures. Such forward-looking statements should not be assumed to be accurate as of any future date. Such estimates represent TDS Telecom's view as of the filing date of TDS Form 10-Q for the six months ended June 30, 2008. TDS undertakes no

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

duty to update such information whether as a result of new information, future events or otherwise. There can be no assurance that final results will not differ materially from these estimated results.

|   | <b>2008</b>              |    | <b>2007</b>           |
|---|--------------------------|----|-----------------------|
|   | <b>Estimated Results</b> |    | <b>Actual Results</b> |
| <b>ILEC and CLEC Operations:</b>                  |                          |    |                       |
| Operating revenues                                | \$810-\$840 million      | \$ | 860.2 million         |
| Operating income                                  | \$110-\$140 million      | \$ | 141.2 million         |
| Depreciation, amortization and accretion expenses | Approx. \$160 million    | \$ | 157.5 million         |
| Capital expenditures                              | \$130-\$160 million      | \$ | 128.2 million         |

Table of Contents

**Cash Flows and Investments** - TDS and its subsidiaries had cash and cash equivalents totaling \$1,125.2 million, availability under their revolving credit facilities of \$1,246.3 million, and additional bank lines of credit of \$25 million as of June 30, 2008. Also, during the six months ended June 30, 2008, TDS and its subsidiaries generated \$495.4 million of cash flows from operating activities. Management believes that cash on hand, expected future cash flows from operating activities and sources of external financing provide financial flexibility and are sufficient to permit TDS and its subsidiaries to finance their contractual obligations and anticipated capital expenditures for the foreseeable future.

See **Financial Resources** and **Liquidity and Capital Resources** for additional information related to cash flows and investments.

**Recent Developments** - As disclosed in TDS' Annual Report on Form 10-K for the year ended December 31, 2007, before the FCC for comment are proposals made by the Federal-State Joint Board and by the FCC itself to change the universal service high cost fund in various ways. On April 29, 2008, the FCC adopted an interim cap on the high cost program for funding that goes to competitive ETCs, limiting total high cost funding for the state to the levels being provided to all such carriers in that state in March 2008, with an exemption from the cap for carriers serving tribal lands and Alaskan Native Lands. While the cap is in effect, which will be of indefinite duration, wireless ETCs such as U.S. Cellular, will receive less support than they would have been otherwise eligible to receive before the cap was in effect, as overall support will not increase as a carrier adds customers or as new competitive carriers are granted ETC status in the state. The FCC order imposing the cap was published on July 1, 2008 and became effective on August 1, 2008.

The FCC also is considering other changes in the Federal Universal Service Fund ( USF ), as discussed in TDS' Form 10-K for the year ended December 31, 2007, under the heading of U.S. Cellular Operations, Regulation, Pending Proceedings Universal Service. Adoption by the FCC of any form of permanent cap on funds available to all carriers or just to wireless carriers, limits on the number of carriers eligible to receive support for a given area, or its proposals related to identical support or reverse auctions, would likely reduce the amount of support that wireless carriers such as U.S. Cellular would be eligible to receive.

Furthermore, on July 28, 2008, at least 24 companies, including TDS, were sent a letter from Congressman Henry A. Waxman, Chairman of the Committee on Oversight and Government Reform of the House of Representatives of the Congress of the United States, relating to USF. The letter states that the committee is investigating the USF High Cost Program, focusing on how the recipients of support funds use the funds they receive, and requested information regarding these support funds. TDS is in the process of providing the information requested and responding to the questions and intends to fully cooperate with regard to this request. TDS cannot predict any action that the committee or Congress may take as a result of the committee's inquiry.

Table of Contents**Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007****RESULTS OF OPERATIONS CONSOLIDATED**

| Six Months Ended June 30,                            | 2008                   | 2007              | Increase/<br>(Decrease) | Percentage<br>Change |
|--|------------------------|-------------------|-------------------------|----------------------|
|  | (Dollars in thousands) |                   |                         |                      |
| <b>Operating revenues</b>                            |                        |                   |                         |                      |
| U.S. Cellular  | \$ 2,098,448           | \$ 1,906,320      | \$ 192,128              | 10.1%                |
| TDS Telecom  | 413,500                | 433,923           | (20,423)                | (4.7)%               |
| All other(1)   | 11,504                 | 9,148             | 2,356                   | 25.8%                |
| Total operating revenues                             | 2,523,452              | 2,349,391         | 174,061                 | 7.4%                 |
| <b>Operating expenses</b>                            |                        |                   |                         |                      |
| U.S. Cellular  | 1,861,580              | 1,674,325         | 187,255                 | 11.2%                |
| TDS Telecom  | 340,494                | 363,350           | (22,856)                | (6.3)%               |
| All other(1)   | 18,026                 | 14,964            | 3,062                   | 20.5%                |
| Total operating expenses                             | 2,220,100              | 2,052,639         | 167,461                 | 8.2%                 |
| <b>Operating income (loss)</b>                       |                        |                   |                         |                      |
| U.S. Cellular  | 236,868                | 231,995           | 4,873                   | 2.1%                 |
| TDS Telecom  | 73,006                 | 70,573            | 2,433                   | 3.4%                 |
| All other(1)   | (6,522)                | (5,816)           | (706)                   | (12.1)%              |
| Total operating income (loss)                        | 303,352                | 296,752           | 6,600                   | 2.2%                 |
| <b>Other income and (expenses)</b>                   |                        |                   |                         |                      |
| Equity in earnings of unconsolidated entities        | 44,379                 | 47,571            | (3,192)                 | (6.7)%               |
| Interest and dividend income                         | 27,201                 | 163,964           | (136,763)               | (83.4)%              |
| Interest expense                                     | (76,950)               | (113,046)         | 36,096                  | 31.9%                |
| Gain (loss) on investments and financial instruments | (402)                  | 35,671            | (36,073)                | N/M                  |
| Other, net   | 1,703                  | (4,092)           | 5,795                   | N/M                  |
| Income tax expense                                   | (102,512)              | (167,938)         | 65,426                  | 39.0%                |
| Minority share of income, net of tax                 | (35,527)               | (48,184)          | 12,657                  | 26.3%                |
| Preferred dividend requirement                       | (26)                   | (26)              |                         | 0.0%                 |
| <b>Net Income Available to Common</b>                | <b>\$ 161,218</b>      | <b>\$ 210,672</b> | <b>\$ (49,454)</b>      | <b>(23.5)%</b>       |
| <b>Basic Earnings Per Share</b>                      | <b>\$ 1.38</b>         | <b>\$ 1.80</b>    | <b>\$ (0.42)</b>        | <b>(23.3)%</b>       |
| <b>Diluted Earnings Per Share</b>                    | <b>\$ 1.37</b>         | <b>\$ 1.76</b>    | <b>\$ (0.39)</b>        | <b>(22.2)%</b>       |

(1) Consists of Suttle Straus printing and distribution operations, Corporate Operations and intercompany eliminations.

**Operating Revenues**

The increase in operating revenues primarily reflects the growth in average wireless customer base and average monthly service revenue per wireless customer. U.S. Cellular revenue growth reflects average wireless customer growth of 4% and growth in average monthly service revenue per wireless customer of 6% in 2008.



**Operating Expenses**

The increase primarily reflects costs associated with acquiring customers and serving and retaining its expanding customer base at U.S. Cellular.

**Equity in earnings of unconsolidated entities**

Equity in earnings of unconsolidated entities represents TDS' share of net income from markets in which it has a minority interest and that are accounted for by the equity method. TDS follows the equity method of accounting for minority interests in which its ownership interest equals or exceeds 20% for corporations and 3% for partnerships and limited liability companies.

Table of Contents

TDS' investment in the Los Angeles SMSA Limited Partnership ( LA Partnership ) contributed \$34.0 million and \$36.4 million to Equity in earnings from unconsolidated entities in 2008 and 2007, respectively.

**Interest and dividend income**

Interest income decreased \$17.4 million in 2008 from 2007 primarily due to a lower interest rate paid on cash balances in 2008 than 2007. The weighted average return on cash investments declined from 4.57% in 2007 to 1.69% in 2008 due to both a decline in short-term interest rates and a change in the composition of TDS' cash investments. In 2008, TDS invested substantially all of its cash balances in money market funds that invest exclusively in short-term U.S. Treasury securities. TDS invested substantially all of its cash balances in prime money market funds during the same period in 2007.

Dividend income decreased \$119.4 million in 2008 from 2007 primarily due to a \$117.6 million decrease in dividends from Deutsche Telekom Ordinary Shares. This was due to the disposal of a substantial majority of these shares upon the settlement or early settlement of variable prepaid forward contracts related to such shares prior to the record date for the 2008 dividend in May 2008.

**Interest expense**

The decrease in interest expense in 2008 was primarily due to a \$34.4 million decrease in interest incurred on variable prepaid forward contracts due to the settlement of prepaid forward contracts with an aggregate principal amount of \$1,754.1 million in 2007 and 2008.

**Gain (loss) on investments and financial instruments**

Effective January 1, 2008, TDS adopted Statement of Financial Accounting Standards No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities - Including an Amendment of FASB Statement No. 115* ( SFAS 159 ) for the Deutsche Telekom Ordinary Shares and the collar portions of the variable prepaid forward contracts related to such shares ( collars ). As a result, after January 1, 2008, changes in the fair value of the Deutsche Telekom Ordinary Shares are recorded in the Statement of Operations. Prior to the adoption of SFAS 159, gains and losses on the Deutsche Telekom Ordinary Shares were recorded as a component of Accumulated other comprehensive income, a balance sheet account. Therefore, in 2008, Gain (loss) on investments and financial instruments includes gains and losses on the Deutsche Telekom Ordinary Shares and the related collars. In 2008, TDS effected transactions to dispose of all remaining Deutsche Telekom Ordinary Shares and settled all outstanding variable prepaid forward contracts related to such shares. As a result, at June 30, 2008, TDS does not hold any Deutsche Telekom Ordinary Shares and is not subject to any variable prepaid forward contracts related to such shares.

In 2007, this amount includes gains and losses on: the Deutsche Telekom collars, the disposition of investments in Vodafone American Depository Receipts ( ADRs ) and VeriSign Common Shares, and the collar portions of the variable prepaid forward contracts related to such Vodafone and VeriSign investments. All Vodafone ADRs and related variable prepaid forward contracts were disposed of and settled in the twelve months ended December 31, 2007, with a portion of such dispositions and settlements occurring in the six months ended June 30, 2007.

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

All VeriSign Common Shares and related variable prepaid forward contracts were disposed of and settled in the six months ended June 30, 2007.

See Note 5 - Fair Value Measurements in the Notes of the Consolidated Financial Statements, for more information on the adoption of SFAS 159 and detail of gains and losses on investments and financial instruments.

**Other, net**

Borrowing costs on the variable prepaid forward contracts decreased \$2.7 million in 2008 compared to the same period in 2007 due to the settlements of variable prepaid forward contracts in 2008 and 2007.

Table of Contents**Income tax expense**

The effective tax rate on Income from Continuing Operations Before Income Taxes and Minority Interest was 34.3% and 39.3% in 2008 and 2007, respectively. The effective tax rate for 2008 is lower than 2007 primarily due to the recognition of state tax benefits related to the settlement of the Deutsche Telekom variable prepaid forward contracts in 2008.

**Minority share of income**

Minority share of income includes the minority public shareholders' share of U.S. Cellular's net income, the minority shareholders' or partners' share of certain U.S. Cellular subsidiaries' net income or loss and other TDS minority interests.

|                                   | Six Months Ended<br>June 30, |             |
|-----------------------------------|------------------------------|-------------|
|                                   | 2008                         | 2007        |
|                                   | (Dollars in thousands)       |             |
| Minority Share of Income          |                              |             |
| U.S. Cellular                     |                              |             |
| Minority Public Shareholders      | \$ (27,324)                  | \$ (42,757) |
| Minority Shareholders or Partners | (8,169)                      | (5,402)     |
|                                   | (35,493)                     | (48,159)    |
| Other                             | (34)                         | (25)        |
|                                   | \$ (35,527)                  | \$ (48,184) |

**RESULTS OF OPERATIONS WIRELESS**

TDS provides wireless telephone service through U.S. Cellular, an 80.9%-owned subsidiary. U.S. Cellular owns, manages and invests in wireless markets throughout the United States. Growth in the customer base is the primary reason for the change in U.S. Cellular's results of operations in 2008 from 2007. The number of customers increased 3% to 6,194,000 at June 30, 2008, from 6,010,000 at June 30, 2007, due to customer additions from its marketing channels and acquisition and exchange activities.

Following is a table of summarized operating data for U.S. Cellular's consolidated operations.

| As of June 30,(1)  | 2008       | 2007       |
|--|------------|------------|
| Total market population of consolidated operating markets(2) | 45,493,000 | 44,955,000 |
| Customers(3)   | 6,194,000  | 6,010,000  |
| Market penetration(2)  | 13.6%      | 13.4%      |
| Total full-time equivalent employees                         | 8,386      | 7,516      |
| Cell sites in service  | 6,596      | 6,140      |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

| For the Six Months Ended June 30,(4)            | 2008     | 2007     |
|---|----------|----------|
| Net customer additions(5)                       | 90,000   | 189,000  |
| Net retail customer additions(5)                | 119,000  | 217,000  |
| Average monthly service revenue per customer(6) | \$ 52.78 | \$ 49.60 |
| Retail postpay churn rate per month(7)          | 1.4%     | 1.3%     |
| Total postpay churn rate per month(7)           | 1.6%     | 1.7%     |

-

(1) Amounts include results for U.S. Cellular's consolidated operating markets as of June 30, 2008; results for operating markets acquired during a particular period are included as of the acquisition date.

(2) Calculated using 2007 and 2006 Claritas population estimates for 2008 and 2007, respectively. Total market population of consolidated operating markets is used only for the purposes of calculating market penetration of consolidated operating markets, which is calculated by dividing customers by the total market population (without duplication of population in overlapping markets).

Table of Contents

The total market population and penetration measures for consolidated operating markets apply to markets in which U.S. Cellular provides wireless service to customers. For comparison purposes, total market population and penetration related to all consolidated markets in which U.S. Cellular owns an interest were 82,875,000 and 7.5%, and 81,581,000 and 7.4%, as of June 30, 2008 and 2007, respectively.

As a result of exchange transactions with AT&T that closed in August 2003, U.S. Cellular obtained rights to acquire majority interests in additional licenses, some of which have been previously acquired and are reflected in the total market population of consolidated markets. During the first six months of 2008, U.S. Cellular exercised its rights to acquire all but one of the remaining licenses pursuant to this exchange agreement. The licenses that were exercised but not yet acquired as of June 30, 2008 will increase total market population of consolidated markets by 1,537,000 to 84,412,000. The exercise of these rights did not require U.S. Cellular to provide any additional consideration to AT&T, other than consideration already provided in conjunction with the August 2003 exchange transaction. Therefore, exercise of these rights did not cause a change in U.S. Cellular's Licenses balance in 2008. U.S. Cellular continues to have a right that does not have a stated expiration date to acquire a majority interest in one license under the exchange agreement.

(3) U.S. Cellular's customer base consists of the following types of customers:

|   | 2008             | June 30,<br>2007 |
|---|------------------|------------------|
| Customers on postpay service plans in which the end user is a customer of U.S. Cellular ( postpay customers ) | 5,367,000        | 5,126,000        |
| End user customers acquired through U.S. Cellular's agreement with a third party ( reseller customers )*      | 517,000          | 562,000          |
| <b>Total postpay customers</b>  | <b>5,884,000</b> | <b>5,688,000</b> |
| Customers on prepaid service plans in which the end user is a customer of U.S. Cellular ( prepaid customers ) | 310,000          | 322,000          |
| <b>Total customers</b>  | <b>6,194,000</b> | <b>6,010,000</b> |

\* Pursuant to its agreement with the third party, U.S. Cellular is compensated by the third party on a postpay basis; as a result, all customers U.S. Cellular has acquired through this agreement are considered to be postpay customers.

(4) Amounts include results for U.S. Cellular's consolidated operating markets for the period January 1 through June 30; operating markets acquired during a particular period are included as of the acquisition date.

(5) Net customer additions represents the number of net customers added to U.S. Cellular's overall customer base through all of its marketing distribution channels, excluding any customers transferred through acquisitions, divestitures or exchanges. Net retail customer additions represents the number of net customers added to U.S. Cellular's customer base through its marketing distribution channels, excluding net reseller customers added to its reseller customer base and excluding any customers transferred through acquisitions, divestitures or exchanges.

(6) Management uses this measurement to assess the amount of service revenue that U.S. Cellular generates each month on a per customer basis. Variances in this measurement are monitored and compared to variances in expenses on a per customer basis. Average monthly service

revenue per customer is calculated as follows:

|   | Six Months Ended<br>June 30, |                 |
|---|------------------------------|-----------------|
|   | 2008                         | 2007            |
| Service revenues per Consolidated Statements of Operations (000s) | \$ 1,949,446                 | \$ 1,766,801    |
| Divided by average customers during period (000s)*                | 6,156                        | 5,937           |
| Divided by number of months in each period                        | 6                            | 6               |
| <b>Average monthly service revenue per customer</b>               | <b>\$ 52.78</b>              | <b>\$ 49.60</b> |

---

\* Average customers during period is calculated by adding the number of total customers, including reseller customers, at the beginning of the first month of the period and at the end of each month in the period and dividing by the number of months in the period plus one. Acquired and divested customers are included in the calculation on a prorated basis for the amount of time U.S. Cellular included such customers during each period.

(7) Postpay churn rate per month represents the percentage of the postpay customer base that disconnects service each month. Retail postpay churn rate includes only retail customers; total postpay churn rate includes both retail and reseller customers.

Table of Contents**Components of Operating Income**

| Six Months Ended June 30,  | 2008                   | 2007         | Increase/<br>(Decrease) | Percentage<br>Change |
|--|------------------------|--------------|-------------------------|----------------------|
|  | (Dollars in thousands) |              |                         |                      |
| Retail service   | \$ 1,679,777           | \$ 1,543,050 | \$ 136,727              | 8.9%                 |
| Inbound roaming  | 117,122                | 89,352       | 27,770                  | 31.1%                |
| Long-distance and other  | 152,547                | 134,399      | 18,148                  | 13.5%                |
| Service revenues   | 1,949,446              | 1,766,801    | 182,645                 | 10.3%                |
| Equipment sales  | 149,002                | 139,519      | 9,483                   | 6.8%                 |
| Total Operating Revenues   | 2,098,448              | 1,906,320    | 192,128                 | 10.1%                |
| System operations (excluding Depreciation, amortization<br>and accretion reported below) | 387,668                | 343,693      | 43,975                  | 12.8%                |
| Cost of equipment sold   | 346,231                | 298,985      | 47,246                  | 15.8%                |
| Selling, general and administrative  | 830,001                | 733,534      | 96,467                  | 13.2%                |
| Depreciation, amortization and accretion   | 287,788                | 291,976      | (4,188)                 | (1.4)%               |
| Loss on asset disposals, net   | 9,892                  | 6,137        | 3,755                   | 61.2%                |
| Total Operating Expenses   | 1,861,580              | 1,674,325    | 187,255                 | 11.2%                |
| Total Operating Income   | \$ 236,868             | \$ 231,995   | \$ 4,873                | 2.1%                 |

**Operating Revenues***Service revenues*

Service revenues primarily consist of: (i) charges for access, airtime, roaming, recovery of regulatory costs and value-added services, including data products and services, provided to U.S. Cellular's retail customers and to end users through third party resellers ( retail service ); (ii) charges to other wireless carriers whose customers use U.S. Cellular's wireless systems when roaming ( inbound roaming ); (iii) charges for long-distance calls made on U.S. Cellular's systems; and (iv) amounts received from the Federal Universal Service Fund ( USF ).

The increase in service revenues was due to the growth in the average customer base, which increased 4% to 6.2 million in 2008 from 5.9 million in 2007, and higher monthly service revenue per customer; monthly service revenue per customer averaged \$52.78 in 2008 and \$49.60 in 2007.

*Retail service revenues*

The increase in retail service revenues in 2008 was due primarily to growth in U.S. Cellular's average customer base and an increase in average monthly retail revenue per customer.



The increase in the average number of customers each year was primarily driven by the net retail customer additions that U.S. Cellular generated from its marketing distribution channels. The average number of customers also was affected by the timing of acquisitions, divestitures and exchanges.

U.S. Cellular anticipates that its customer base will increase during 2008 as a result of its continuing focus on customer satisfaction, attractively priced service plans, a broader line of handsets and other products, and improvements in distribution. U.S. Cellular believes growth in its customer base will be primarily from capturing wireless users switching from other wireless carriers or increasing the number of multi-device users rather than by adding users that are new to the service. However, the level of growth in the customer base for 2008 will depend upon U.S. Cellular's ability to attract new customers and retain existing customers in a highly, and increasingly, competitive marketplace. See Overview - 2008 Wireless Estimates for U.S. Cellular's estimate of net retail customer additions for 2008.

The increase in average monthly retail service revenue was driven primarily by growth in revenues from data products and services and higher regulatory fees such as universal service fund contributions that are billed to customers. Average monthly retail service revenues per customer increased 5% to \$45.48 in 2008 from \$43.32 in 2007.

Table of Contents

Monthly local retail minutes of use per customer averaged 982 in 2008 and 821 in 2007. The increase in 2008 was primarily driven by U.S. Cellular's focus on designing sales incentive programs and customer billing rate plans to stimulate overall usage. The impact on retail service revenues of the increase in average monthly minutes of use was offset by a decrease in average revenue per minute of use. The decrease in average revenue per minute of use reflects the impact of increasing competition, which has led to the inclusion of an increasing number of minutes in package pricing plans and the inclusion of features such as unlimited night and weekend minutes and unlimited mobile-to-mobile minutes in certain pricing plans. U.S. Cellular anticipates that its average revenue per minute of use may continue to decline in the future, reflecting increased competition and continued penetration of the consumer market.

Revenues from data products and services grew significantly year-over-year, totaling \$239.4 million in 2008 and \$163.3 million in 2007, and representing 12% of total service revenues in 2008 compared to 9% of total service revenues in 2007. Such growth, which positively impacted average monthly retail service revenues per customer, reflected customers' continued and increasing acceptance and usage of U.S. Cellular's text messaging and picture messaging services, **easyedge**<sup>SM</sup> service and applications, and Smartphone handsets and services.

***Inbound roaming revenues***

The increase in inbound roaming revenues in 2008 was related primarily to overall growth in the number of customers and retail minutes of use per customer throughout the wireless industry, including usage related to data products and services, which led to an increase in inbound traffic from other wireless carriers.

U.S. Cellular anticipates that inbound roaming minutes of use and, therefore, inbound roaming revenues might decline significantly over the next several quarters reflecting the expected completion of recently announced acquisitions in the industry. U.S. Cellular anticipates that such a decline would more than offset the impact of the trends of increasing minutes of use and increasing data usage described in the preceding paragraph. U.S. Cellular also anticipates that its roaming revenue per minute of use will decline over time due to the renegotiation of existing contracts as a result of the aforementioned industry consolidation.

***Long-distance and other revenues***

In 2008, there was a \$20.8 million increase in other revenues, partially offset by a \$2.6 million decrease in long-distance revenues. The growth in other revenues was due primarily to an increase in ETC funds that were received from the USF. In 2008 and 2007, U.S. Cellular was eligible to receive ETC funds in eleven and eight states, respectively; the ETC revenue amounts recorded in 2008 and 2007 were \$61.9 million and \$43.3 million, respectively.

Long-distance and other revenues also include long-distance roaming revenues. U.S. Cellular anticipates that long-distance roaming minutes of use and, therefore, long-distance roaming revenues might decline significantly over the next several quarters reflecting the expected completion of recently announced acquisitions in the industry.

***Equipment sales revenues***

Equipment sales revenues include revenues from sales of handsets and related accessories to both new and existing customers, as well as revenues from sales of handsets and accessories to agents. All equipment sales revenues are recorded net of anticipated rebates.

U.S. Cellular strives to offer a competitive line of quality handsets to both new and existing customers. U.S. Cellular's customer retention efforts include offering new handsets at discounted prices to existing customers as the expiration date of the customer's service contract approaches. U.S. Cellular also continues to sell handsets to agents; this practice enables U.S. Cellular to provide better control over the quality of handsets sold to its customers, establish roaming preferences and earn quantity discounts from handset manufacturers which are passed along to agents. U.S. Cellular anticipates that it will continue to sell handsets to agents in the future.

The increase in 2008 equipment sales revenues was driven by an increase of 8% in average revenue per handset sold, primarily reflecting the sale of more expensive handsets with expanded capabilities.

Table of Contents

**Operating Expenses**

*System operations expenses (excluding Depreciation, amortization, and accretion)*

System operations expenses (excluding Depreciation, amortization, and accretion) include charges from wireline telecommunications service providers for U.S. Cellular's customers' use of their facilities, costs related to local interconnection to the wireline network, charges for maintenance of U.S. Cellular's network, long-distance charges, outbound roaming expenses and payments to third-party data product and platform developers. Key components of the overall increases in system operations expenses were as follows:

- maintenance, utility and cell site expenses increased \$18.6 million, or 14%, in 2008, primarily driven by increases in the number of cell sites within U.S. Cellular's network, resulting in higher cell site rent expense, and software maintenance costs to support rapidly growing data needs. The number of cell sites totaled 6,596 in 2008 and 6,140 in 2007, as U.S. Cellular continued to grow by expanding and enhancing coverage in its existing markets and also through acquisitions of existing wireless operations;
- expenses incurred when U.S. Cellular's customers used other carriers' networks while roaming increased \$16.5 million, or 22%, in 2008. The increase is due to an increase in roaming minutes of use driven by customer migration to national and wide area plans; and
- the cost of network usage on U.S. Cellular's systems increased \$8.9 million, or 7%, in 2008, as total minutes used on U.S. Cellular's systems increased 20% in 2008, primarily driven by continued migration to pricing plans with a larger number of packaged minutes, mostly offset by the ongoing reduction in the per-minute cost of usage for U.S. Cellular's network. In addition, data network and developer costs increased driven by the increase in data usage.

Management expects total system operations expenses to increase in the foreseeable future, driven by the following factors:

- increases in the number of cell sites and other network facilities within U.S. Cellular's systems as it continues to add capacity and enhance quality in most markets and continues development activities in recently launched markets; and
- increases in minutes of use, both on U.S. Cellular's network and by U.S. Cellular's customers on other carriers' networks when roaming.

These factors are expected to be partially offset by anticipated decreases in the per-minute cost of usage both on U.S. Cellular's network and on other carriers' networks.

*Cost of equipment sold*

Cost of equipment sold increased in 2008 primarily from a 17% increase in the average cost per handset as a result of sales of more expensive handsets with expanded capabilities. U.S. Cellular believes that the expanded capabilities will drive increases in data revenues.

*Selling, general and administrative expenses*

Selling, general and administrative expenses primarily consist of salaries, commissions and expenses of field sales and retail personnel and facilities; telesales department salaries and expenses; agent commissions and related expenses; corporate marketing and merchandise management; advertising; and public relations expenses. Selling, general and administrative expenses also include the costs of operating U.S. Cellular's customer care centers and the majority of U.S. Cellular's corporate expenses.

Table of Contents

The increase in selling, general and administrative expenses in 2008 was due primarily to higher expenses associated with acquiring, serving and retaining customers, driven in part by an increase in U.S. Cellular's customer base in 2008; increased regulatory charges and taxes also were a factor. Key components of the increases in Selling, general and administrative expenses were as follows:

- general and administrative expenses increased \$51.9 million, or 13%, in 2008, due to increases in expenses related to the operations of U.S. Cellular's regional support offices, primarily due to the increase in the customer base, increases related to bad debts expense (reflecting both higher revenues and higher bad debts experience as a percent of revenues), increases in consulting and outsourcing expenses, and increases in federal universal service fund contributions and other regulatory fees and taxes due to an increase in the contribution rate and an increase in service revenues;
- advertising expenses increased \$25.3 million, or 26%, in 2008, primarily due to an increase in media purchases, including the launch of our new branding campaign launched in June, Believe in Something Better ;
- other selling and marketing expenses increased \$19.3 million, or 8%, in 2008, reflecting more retail sales associates, higher commissions due to a greater number of customer renewal transactions and higher retail facility expenses.

***Depreciation, amortization and accretion expenses***

See Financial Resources and Liquidity and Capital Resources for further discussions of U.S. Cellular's capital expenditures.

Amortization expense decreased \$4.8 million in 2008, primarily due to a customer list becoming fully amortized in April 2007.

In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*, U.S. Cellular performed the annual impairment review for its investment in licenses at the unit of accounting level in the second quarter of 2008 and 2007. Such reviews resulted in no impairment loss in 2008 and a loss of \$2.1 million in 2007. The impairment loss in 2007 related to units of accounting in which operations had not yet begun. Fair values for such units of accounting were determined by reference to values established by auctions and other market transactions involving licenses comparable to those included in each specific unit of accounting.

***Loss on asset disposals, net***

These amounts represent charges related to disposals of assets, trade-ins of older assets for replacement assets and other retirements of assets from service.

**RESULTS OF OPERATIONS WIRELINE**

TDS Telecom served 1,191,500 equivalent access lines at June 30, 2008, a decrease of 18,100 lines from the 1,209,600 equivalent access lines served at June 30, 2007.

TDS Telecom provides services through its ILEC and CLEC operations. An ILEC is an independent local telephone company that formerly had the exclusive right and responsibility to provide local transmission and switching services in its designated service territory. CLEC depicts companies that enter the operating areas of incumbent local exchange telephone companies to offer local exchange and other telephone services.

TDS Telecom's ILEC subsidiaries served 774,300 equivalent access lines at June 30, 2008, an increase of 13,100 lines from the 761,200 equivalent access lines served at June 30, 2007. Acquisitions added 6,900 of these equivalent access lines in 2008.

TDS Telecom's CLEC served 417,200 equivalent access lines at June 30, 2008, a decrease of 31,200 lines from the 448,400 served at June 30, 2007. The decline in 2008 is the result of attrition in residential customers due to a shift towards serving primarily a commercial subscriber base.

Table of Contents

The following table summarizes operating data for TDS Telecom's ILEC and CLEC operations:

| As of June 30,                         | 2008    | 2007    |
|--|---------|---------|
| <b>ILEC</b>                            |         |         |
| Equivalent access lines                | 774,300 | 761,200 |
| Physical Access lines                  | 577,000 | 601,600 |
| Digital subscriber line (DSL) accounts | 164,100 | 127,400 |
| Dial-up Internet service accounts      | 43,000  | 65,800  |
| Long-distance customers                | 346,100 | 346,500 |
| <b>CLEC</b>                            |         |         |
| Equivalent access lines                | 417,200 | 448,400 |
| Digital subscriber line (DSL) accounts | 42,500  | 43,800  |
| Dial-up Internet service accounts      | 6,100   | 8,800   |

**TDS Telecom****Components of Operating Income**

| Six months ended June 30,      | 2008       | 2007                   | Increase/<br>(Decrease) | Percentage<br>Change |
|--------------------------------|------------|------------------------|-------------------------|----------------------|
|                                |            | (Dollars in thousands) |                         |                      |
| <b>Operating revenues</b>      |            |                        |                         |                      |
| ILEC revenues                  | \$ 305,014 | \$ 316,695             | \$ (11,681)             | (3.7)%               |
| CLEC revenues                  | 112,017    | 120,117                | (8,100)                 | (6.7)%               |
| Intra-company elimination      | (3,531)    | (2,889)                | (642)                   | (22.2)%              |
| TDS Telecom operating revenues | 413,500    | 433,923                | (20,423)                | (4.7)%               |
| <b>Operating expenses</b>      |            |                        |                         |                      |
| ILEC expenses                  | 242,684    | 252,003                | (9,319)                 | (3.7)%               |
| CLEC expenses                  | 101,341    | 114,236                | (12,895)                | (11.3)%              |
| Intra-company elimination      | (3,531)    | (2,889)                | (642)                   | (22.2)%              |
| TDS Telecom operating expenses | 340,494    | 363,350                | (22,856)                | (6.3)%               |
| TDS Telecom operating income   | \$ 73,006  | \$ 70,573              | \$ 2,433                | 3.4%                 |

**Operating revenues**

Operating revenues decreased in 2008 primarily due to a decline in ILEC and CLEC access lines, lower rates resulting from bundling of services and a decrease in network usage by inter-exchange carriers. These decreases were partially offset by the increase in ILEC data customers and revenues.



**Operating expenses**

Operating expenses decreased in 2008 primarily due to reduced contributions to certain ILEC national network access pools, various process improvements implemented by TDS Telecom and lower commission and advertising expenses related to the CLEC operations.

Table of Contents**ILEC Operations****Components of Operating Income**

| Six months ended June 30,   | 2008       | 2007                   | Increase/<br>(Decrease) | Percentage<br>Change |
|---|------------|------------------------|-------------------------|----------------------|
|   |            | (Dollars in thousands) |                         |                      |
| Voice revenues  | \$ 102,501 | \$ 113,969             | \$ (11,468)             | (10.1)%              |
| Data revenues   | 42,924     | 33,963                 | 8,961                   | 26.4%                |
| Network access revenues   | 140,809    | 153,202                | (12,393)                | (8.1)%               |
| Miscellaneous revenues  | 18,780     | 15,561                 | 3,219                   | 20.7%                |
| Total operating revenues  | 305,014    | 316,695                | (11,681)                | (3.7)%               |
| Cost of services and products (excluding depreciation, amortization and accretion reported below) | 91,707     | 99,814                 | (8,107)                 | (8.1)%               |
| Selling, general and administrative expenses  | 83,897     | 85,919                 | (2,022)                 | (2.4)%               |
| Depreciation, amortization and accretion  | 67,126     | 66,270                 | 856                     | 1.3%                 |
| (Gain) loss on asset disposals, net   | (46)       |                        | (46)                    | N/M                  |
| Total operating expenses  | 242,684    | 252,003                | (9,319)                 | (3.7)%               |
| Total operating income  | \$ 62,330  | \$ 64,692              | \$ (2,362)              | (3.7)%               |

---

N/M Not meaningful

**Operating Revenues**

**Voice revenues** (charges for the provision of local telephone exchange service and reselling long-distance service).

The decrease in voice revenues in 2008 was primarily due to a 5% decline in average physical access lines in service which negatively impacted local service revenues by \$4.3 million. Second line disconnections accounted for 19% of this decline and were significantly influenced by subscribers converting to DSL service. Additionally, local service and long-distance revenues decreased by \$5.8 million due to an increase in bundled offerings, which encourages customers to bundle products such as local service, long-distance, advance calling features and voice messaging services at a reduced price.

As discussed in Note 2 Summary of Significant Accounting Policies to the Consolidated Financial Statements, TDS Telecom's ILEC operations discontinued the application of SFAS No. 71, *Accounting for the Effects of Certain Types of Regulation* (SFAS 71) at the end of the third quarter of 2007. The discontinuance of SFAS 71 further decreased voice revenues by \$1.5 million from 2007 to 2008. Under SFAS 71, telecommunications companies were required to recognize activation fees as revenue when a subscriber connected to TDS Telecom's local network. Upon discontinuance of SFAS 71, activation fees are required to be deferred over the estimated life of the subscriber.

**Data revenues** (charges for providing Internet and other data related services).

The growth in data revenues in 2008 was primarily due to the growth in average DSL customers which grew by 31% and accounted for increased revenues of \$7.7 million. Customers converting to higher DSL speeds resulted in an increase in revenues of \$1.3 million in 2008. Also, new data service offerings generated an additional \$1.1 million in revenues in 2008. These increases were partially offset by a \$1.1 million decrease in dial-up Internet subscriber revenue primarily related to lower subscribers partially offset by higher dial-up rates.

Table of Contents

**Network access revenues** (compensation from other telecommunication carriers for carrying long-distance traffic on TDS Telecom's local telephone network and for local interconnection).

Network access revenues declined \$6.1 million in 2008 as compared to 2007 due to an 18% decline in intra-state minutes of use. In addition, TDS Telecom's ILEC operations elected in July of 2007 to exit certain national network access pools which resulted in an additional \$4.1 million reduction in access revenues in 2008. The decision to exit these pools correspondingly reduced operating expenses by \$7.8 million, resulting in a positive impact on operating income of \$3.7 million in 2008. A reduction in expenses recoverable through the interstate pools also reduced access revenues by \$2.6 million in 2008.

**Miscellaneous revenues** (charges for leasing, selling, installing and maintaining customer premise equipment, providing billing and collection services, and selling of direct broadcast satellite service as well as other miscellaneous services).

The increase in miscellaneous revenues was primarily due to the discontinuance of the application of SFAS 71 in the third quarter of 2007. Under SFAS 71, telecommunications companies were required for regulatory purposes to report bad debts expense as a reduction of revenues. Upon discontinuance of SFAS 71, bad debts expense is recorded as a selling, general and administrative expense. In 2007, revenues were reduced by \$2.0 million for bad debts expense.

**Operating Expenses**

***Cost of services and products***

The reduction in cost of services and products expense in 2008 was primarily due to TDS Telecom's election to exit certain national network access pools in July of 2007. As noted above, under network access revenues, this decision decreased revenues \$4.1 million in 2008 while also reducing contributions to the pool by \$7.8 million, resulting in a positive impact on operating income of \$3.7 million. Additionally, the discontinuance of the application of SFAS 71 (as noted above) decreased costs by \$0.9 million from 2007 to 2008. Under SFAS 71, telecommunications companies were required to recognize expenses associated with customer activation as expenses as incurred. Upon discontinuance of SFAS 71, costs associated with customer activation are required to be deferred over the estimated life of the subscriber.

***Selling, general and administrative expenses***

The decrease in selling, general and administrative expenses in 2008 was primarily related to a reduction in payroll related costs of \$3.5 million as well as expense reductions of \$1.8 million due to cost reduction efforts. Partially offsetting these decreases was a \$3.3 million bad debts expense resulting from the discontinuance of the application of SFAS 71 in the third quarter of 2007. As noted in the miscellaneous revenues section above, TDS Telecom's discontinuance of the application of SFAS 71 resulted in a reclassification of bad debts expense from miscellaneous revenues (where it was shown as a reduction in revenues) to an increase in selling, general and administrative expense.



Table of Contents**CLEC Operations****Components of Operating Income**

| Six months ended June 30,   | 2008                   | 2007       | Increase/<br>(Decrease) | Percentage<br>Change |
|---|------------------------|------------|-------------------------|----------------------|
|   | (Dollars in thousands) |            |                         |                      |
| Retail revenues   | \$ 103,306             | \$ 108,491 | \$ (5,185)              | (4.8)%               |
| Wholesale revenues  | 8,711                  | 11,626     | (2,915)                 | (25.1)%              |
| Total operating revenues  | 112,017                | 120,117    | (8,100)                 | (6.7)%               |
| Cost of services and products (excluding depreciation, amortization and accretion reported below) | 55,161                 | 59,149     | (3,988)                 | (6.7)%               |
| Selling, general and administrative expenses  | 34,483                 | 43,008     | (8,525)                 | (19.8)%              |
| Depreciation, amortization and accretion  | 11,453                 | 12,079     | (626)                   | (5.2)%               |
| (Gain) loss on asset disposals, net   | 244                    |            | 244                     | N/M                  |
| Total operating expenses  | 101,341                | 114,236    | (12,895)                | (11.3)%              |
| Total operating income  | \$ 10,676              | \$ 5,881   | \$ 4,795                | 81.5%                |

---

N/M Not meaningful

**Operating Revenues**

**Retail revenues** (charges to CLEC customers for the provision of direct telecommunication services).

The average CLEC equivalent access lines in service decreased 6% in 2008 as compared to 2007 which resulted in a decrease in retail revenues of \$6.4 million. Residential equivalent access lines decreased an average of 19% while commercial equivalent access lines remained flat, as the CLEC operation continues to implement its strategic shift towards serving primarily a commercial subscriber base. The shift to a commercial focus generated higher average revenue per subscriber resulting in an increase in revenues of \$1.2 million in 2008.

**Wholesale revenues** (charges to other carriers for utilizing TDS Telecom's network infrastructure).

The decline in wholesale revenues in 2008 was driven by a 25% reduction in minutes of use.

**Operating Expenses**

*Cost of services and products*

Settlements with two inter-exchange carriers related to pricing of certain services reduced the cost of services in 2008 by \$2.4 million. Additionally, lower payroll costs and a reduction in purchased network related services, primarily caused by the smaller residential customer base, decreased expenses by \$1.3 million and \$0.6 million, respectively.

*Selling, general and administrative expenses*

The decrease in 2008 was primarily due to a decrease of \$3.7 million in advertising expenses and commissions for residential sales as TDS Telecom continues to realign its expenditures to focus mainly on its commercial markets. Additionally, payroll costs were reduced by \$2.6 million in 2008 while other cost containment efforts reduced expenses by \$2.2 million.

Table of Contents**Three Months Ended June 30, 2008 Compared to Three Months Ended June 30, 2007****RESULTS OF OPERATIONS CONSOLIDATED**

| Three Months Ended June 30,                          | 2008                   | 2007              | Increase/<br>(Decrease) | Percentage<br>Change |
|--|------------------------|-------------------|-------------------------|----------------------|
|  | (Dollars in thousands) |                   |                         |                      |
| <b>Operating revenues</b>                            |                        |                   |                         |                      |
| U.S. Cellular  | \$ 1,060,592           | \$ 971,646        | \$ 88,946               | 9.2%                 |
| TDS Telecom  | 207,424                | 216,301           | (8,877)                 | (4.1)%               |
| All other(1)   | 6,335                  | 4,887             | 1,448                   | 29.6%                |
| Total operating revenues                             | 1,274,351              | 1,192,834         | 81,517                  | 6.8%                 |
| <b>Operating expenses</b>                            |                        |                   |                         |                      |
| U.S. Cellular  | 942,690                | 848,174           | 94,516                  | 11.1%                |
| TDS Telecom  | 172,201                | 183,249           | (11,048)                | (6.0)%               |
| All other(1)   | 9,717                  | 7,456             | 2,261                   | 30.3%                |
| Total operating expenses                             | 1,124,608              | 1,038,879         | 85,729                  | 8.3%                 |
| <b>Operating income (loss)</b>                       |                        |                   |                         |                      |
| U.S. Cellular  | 117,902                | 123,472           | (5,570)                 | (4.5)%               |
| TDS Telecom  | 35,223                 | 33,052            | 2,171                   | 6.6%                 |
| All other(1)   | (3,382)                | (2,569)           | (813)                   | (31.6)%              |
| Total operating income (loss)                        | 149,743                | 153,955           | (4,212)                 | (2.7)%               |
| <b>Other income and (expenses)</b>                   |                        |                   |                         |                      |
| Equity in earnings of unconsolidated entities        | 22,909                 | 23,875            | (966)                   | (4.0)%               |
| Interest and dividend income                         | 17,455                 | 147,768           | (130,313)               | (88.2)%              |
| Interest expense                                     | (35,570)               | (55,245)          | 19,675                  | 35.6%                |
| Gain (loss) on investments and financial instruments | 3,088                  | (220,199)         | 223,287                 | N/M                  |
| Other, net   | 1,902                  | (1,868)           | 3,770                   | N/M                  |
| Income tax expense                                   | (53,261)               | (26,700)          | (26,561)                | (99.5)%              |
| Minority share of income, net of tax                 | (18,509)               | (30,213)          | 11,704                  | 38.7%                |
| Preferred dividend requirement                       | (13)                   | (13)              |                         | 0.0%                 |
| <b>Net Income (Loss) Available to Common</b>         | <b>\$ 87,744</b>       | <b>\$ (8,640)</b> | <b>\$ 96,384</b>        | <b>N/M</b>           |
| <b>Basic Earnings (Loss) Per Share</b>               | <b>\$ 0.75</b>         | <b>\$ (0.07)</b>  | <b>\$ 0.82</b>          | <b>N/M</b>           |
| <b>Diluted Earnings (Loss) Per Share</b>             | <b>\$ 0.75</b>         | <b>\$ (0.08)</b>  | <b>\$ 0.83</b>          | <b>N/M</b>           |

N/M Not meaningful

(1)

Consists of Suttle Straus printing and distribution operations, Corporate Operations and intercompany eliminations.

**Operating Revenues**

The increase in operating revenues primarily reflects the growth in average wireless customer base and average monthly service revenue per wireless customer. U.S. Cellular revenue growth reflects average wireless customer growth of 3% and growth in average monthly service revenue per wireless customer of 6% in 2008.



**Operating Expenses**

The increase primarily reflects costs associated with acquiring customers and serving and retaining its expanding customer base at U.S. Cellular.

**Equity in earnings of unconsolidated entities**

TDS investment in the LA Partnership contributed \$18.2 million and \$18.4 million to Equity in earnings from unconsolidated entities in 2008 and 2007, respectively.

Table of Contents

**Interest and dividend income**

Interest income decreased \$11.2 million in 2008 from 2007 primarily due to a lower interest rate paid on cash balances in 2008 than 2007. The weighted average return on cash investments declined from 4.49% in 2007 to 1.18% in 2008 due to both a decline in short-term interest rates and a change in the composition of TDS cash investments. In 2008, TDS invested substantially all of its cash balances in money market funds that invest exclusively in short-term U.S. Treasury securities. In 2007, TDS invested substantially all of its cash balances in prime money market funds.

Dividend income decreased \$119.1 million in 2008 from 2007 primarily due to a \$117.6 million decrease in dividends from Deutsche Telekom Ordinary Shares. This was due to the disposal of a substantial majority of these shares upon the settlement or early settlement of variable prepaid forward contracts related to such shares prior to the record date for the 2008 dividend in May 2008.

**Interest expense**

The decrease in interest expense in 2008 was primarily due to a \$19.9 million decrease in interest incurred on variable prepaid forward contracts due to the settlement of variable prepaid forward contracts with an aggregate principal amount of \$1,754.1 million in 2007 and 2008.

**Gain (loss) on investments and financial instruments**

Effective January 1, 2008, TDS adopted SFAS 159 for the Deutsche Telekom Ordinary Shares and the collar portions of the variable prepaid forward contracts related to such shares ( collars ). As a result, after January 1, 2008, changes in the fair value of the Deutsche Telekom Ordinary Shares are recorded in the Statement of Operations. Prior to the adoption of SFAS 159, gains and losses on the Deutsche Telekom Ordinary Shares were recorded as a component of Accumulated other comprehensive income, a balance sheet account. Therefore, in 2008, Gain (loss) on investments and financial instruments includes gains and losses on the Deutsche Telekom Ordinary Shares and the related collars. In 2008, TDS effected transactions to dispose of all remaining Deutsche Telekom Ordinary Shares and settled all outstanding variable prepaid forward contracts related to such shares. As a result, at June 30, 2008, TDS does not hold any Deutsche Telekom Ordinary Shares and is not subject to any variable prepaid forward contracts related to such shares.

In 2007, this amount includes gains and losses on: the Deutsche Telekom collars, the disposition of investments in Vodafone American Depository Receipts ( ADRs ) and VeriSign Common Shares, and the collar portions of the variable prepaid forward contracts related to such Vodafone and VeriSign investments. All Vodafone ADRs and related variable prepaid forward contracts were disposed of and settled in the twelve months ended December 31, 2007, with a portion of such dispositions and settlements occurring in the three months ended June 30, 2007. All VeriSign Common Shares and related variable prepaid forward contracts were disposed of and settled in the three months ended June 30, 2007.

See Note 5 - Fair Value Measurements in the Notes to Consolidated Financial Statements, for more information on the adoption of SFAS 159 and detail of gains and losses on investments and financial instruments.

**Other, net**

Borrowing costs on the variable prepaid forward contracts decreased \$1.4 million in 2008 compared to 2007.

**Income tax expense**

The effective tax rate on Income from Continuing Operations Before Income Taxes and Minority Interest was 33.4% and 55.3% in 2008 and 2007, respectively. The effective tax rate for 2008 is lower than 2007 primarily due to the recognition of state tax benefits related to the settlement of the Deutsche Telekom variable prepaid forward contracts in 2008. Also, the effective tax rate in 2007 reflects the income tax effects of derivative losses incurred during the period.

Table of Contents**Minority share of income**

Minority share of income includes the minority public shareholders' share of U.S. Cellular's net income, the minority shareholders' or partners' share of certain U.S. Cellular subsidiaries' net income or loss and other TDS minority interests.

|                                   | <b>Three Months Ended<br/>June 30,</b> |             |
|-----------------------------------|--|-------------|
|                                   | <b>2008</b>                            | <b>2007</b> |
| <b>(Dollars in thousands)</b>     |  |             |
| <b>Minority Share of Income</b>   |  |             |
| U.S. Cellular                     |  |             |
| Minority Public Shareholders      | \$ (13,842)                            | \$ (28,291) |
| Minority Shareholders or Partners | (4,706)                                | (1,892)     |
|                                   | (18,548)                               | (30,183)    |
| Other                             | 39                                     | (30)        |
|                                   | \$ (18,509)                            | \$ (30,213) |

**RESULTS OF OPERATIONS WIRELESS**

Following is a table of summarized operating data for U.S. Cellular's consolidated operations.

| <b>Three Months Ended June 30,</b>   | <b>2008</b> | <b>2007</b> | <b>Increase/<br/>(Decrease)</b> | <b>Percentage<br/>Change</b> |
|--|-------------|-------------|---------------------------------|------------------------------|
| <b>(Dollars in thousands)</b>  |             |             |                                 |                              |
| Retail service   | \$ 845,564  | \$ 788,535  | \$ 57,029                       | 7.2%                         |
| Inbound roaming  | 63,033      | 48,084      | 14,949                          | 31.1%                        |
| Long-distance and other  | 78,755      | 69,599      | 9,156                           | 13.2%                        |
| Service revenues   | 987,352     | 906,218     | 81,134                          | 9.0%                         |
| Equipment sales  | 73,240      | 65,428      | 7,812                           | 11.9%                        |
| Total Operating Revenues   | 1,060,592   | 971,646     | 88,946                          | 9.2%                         |
| System operations (excluding Depreciation,<br>amortization and accretion reported below) | 196,652     | 176,409     | 20,243                          | 11.5%                        |
| Cost of equipment sold   | 172,194     | 148,241     | 23,953                          | 16.2%                        |
| Selling, general and administrative  | 422,367     | 374,668     | 47,699                          | 12.7%                        |
| Depreciation, amortization and accretion   | 145,258     | 146,024     | (766)                           | (0.5)%                       |
| Loss on asset disposals, net   | 6,219       | 2,832       | 3,387                           | N/M                          |
| Total Operating Expenses   | 942,690     | 848,174     | 94,516                          | 11.1%                        |
| Total Operating Income   | \$ 117,902  | \$ 123,472  | \$ (5,570)                      | (4.5)%                       |

**Operating Revenues***Service revenues*

The increase in service revenues was due to the growth in the average customer base, which increased 3% to 6.2 million in 2008 from 6.0 million in 2007 and higher monthly service revenue per customer; monthly service revenue per customer averaged \$53.27 in 2008 and \$50.42 in 2007.

***Retail service revenues***

The increase in retail service revenues in 2008 was due primarily to growth in U.S. Cellular's average customer base and an increase in average monthly retail revenue per customer.

The increase in the average number of customers each year was primarily driven by the net retail customer additions that U.S. Cellular generated from its marketing distribution channels. The average number of customers also was affected by the timing of acquisitions, divestitures and exchanges.

Table of Contents

The increase in average monthly retail service revenue was driven primarily by growth in revenues from data products and services and higher regulatory fees such as universal service fund contributions that are billed to customers. Average monthly retail service revenues per customer increased 4% to \$45.62 in 2008 from \$43.87 in 2007.

Monthly local retail minutes of use per customer averaged 1,012 in 2008 and 858 in 2007. The increase was primarily driven by U.S. Cellular's focus on designing sales incentive programs and customer billing rate plans to stimulate overall usage.

Revenues from data products and services grew significantly year-over-year, totaling \$123.7 million in 2008 and \$85.5 million in 2007, and representing 13% of total service revenues in 2008 compared to 9% of total service revenues in 2007. This growth reflected customers' continued and increasing acceptance and usage of U.S. Cellular's text messaging and picture messaging services, **easyedge**<sup>SM</sup> service and applications, and Smartphone handsets and services.

***Inbound roaming revenues***

The increase in inbound roaming revenues in 2008 was related primarily to an increase in roaming minutes of use. The increase in inbound roaming minutes of use was driven primarily by the overall growth in the number of customers and retail minutes of use per customer throughout the wireless industry, including usage related to data products and services, which led to an increase in inbound traffic from other wireless carriers.

U.S. Cellular anticipates that inbound roaming minutes of use and, therefore, inbound roaming revenues might decline significantly over the next several quarters reflecting the expected completion of recently announced acquisitions in the industry. U.S. Cellular anticipates that such a decline would more than offset the impact of the trends of increasing minutes of use and increasing data usage described in the preceding paragraph. U.S. Cellular also anticipates that its roaming revenue per minute of use will decline over time due to the renegotiation of existing contracts as a result of the aforementioned industry consolidation.

***Long-distance and other revenues***

The increase in 2008 reflected an \$11.4 million increase in other revenues, partially offset by a \$2.3 million decrease in long-distance revenues. The growth in other revenues was due primarily to an increase in ETC funds that were received from the USF. In 2008 and 2007, U.S. Cellular was eligible to receive ETC funds in eleven and eight states, respectively; the ETC revenue amounts recorded in 2008 and 2007 were \$31.5 million and \$20.8 million, respectively.

Long-distance and other revenues also include long-distance roaming revenues. U.S. Cellular anticipates that long-distance roaming minutes of use and, therefore, long-distance roaming revenues might decline significantly over the next several quarters reflecting the expected completion of recently announced acquisitions in the industry.

*Equipment sales revenues*

The increase in 2008 equipment sales revenues was driven by an increase of 13% in average revenue per handset sold, primarily reflecting the sale of more expensive handsets with expanded capabilities.

Table of Contents

**Operating Expenses**

*System operations expenses (excluding Depreciation, amortization, and accretion)*

Key components of the overall increases in system operations expenses were as follows:

- maintenance, utility and cell site expenses increased \$6.5 million, or 9%, in 2008, primarily driven by increases in the number of cell sites within U.S. Cellular's network, resulting in higher cell site rent expense, and software maintenance costs to support rapidly growing data needs. The number of cell sites totaled 6,596 in 2008 and 6,140 in 2007, as U.S. Cellular continued to grow by expanding and enhancing coverage in its existing markets and also through acquisitions of existing wireless operations;
- expenses incurred when U.S. Cellular's customers used other carriers' networks while roaming increased \$8.4 million, or 21%, in 2008. The increase is due to an increase in roaming minutes of use driven by customer migration to national and wide area plans; and
- the cost of network usage on U.S. Cellular's systems increased \$5.3 million, or 8%, in 2008, as total minutes used on U.S. Cellular's systems increased 18% in 2008, primarily driven by continued migration to pricing plans with a larger number of packaged minutes, mostly offset by the ongoing reduction in the per-minute cost of usage for U.S. Cellular's network. In addition, data network and developer costs increased driven by the increase in data usage.

*Cost of equipment sold*

The increase in Cost of equipment sold was due primarily to a 17% increase in the average cost per handset due to a shift to the sale of more expensive handsets with expanded capabilities. U.S. Cellular believes that the expanded capabilities will drive increases in data revenues.

*Selling, general and administrative expenses*

The increase in Selling, general and administrative expenses in 2008 was due primarily to higher expenses associated with acquiring, serving and retaining customers, driven in part by an increase in U.S. Cellular's customer base in 2008; increased regulatory charges and taxes also drove the increase. Key components of the increases in selling, general and administrative expenses were as follows:



- general and administrative expenses increased \$27.3 million, or 14%, in 2008, due to increases in expenses related to the operations of U.S. Cellular's regional support offices (primarily due to the increase in the customer base), increases in consulting and outsourcing expenses, and higher federal universal service fund contributions and other regulatory fees and taxes due to an increase in the contribution rate and an increase in service revenues;
- advertising expenses increased \$10.6 million, or 20%, in 2008, primarily due to an increase in media purchases, including the launch of our new branding campaign launched in June, Believe in Something Better ;
- other selling and marketing expenses increased \$9.8 million, or 8%, in 2008, reflecting more retail sales associates, higher commissions due to a greater number of customer renewal transactions and higher retail facility expenses.

*Depreciation, amortization and accretion expenses*

See Financial Resources and Liquidity and Capital Resources for further discussions of U.S. Cellular's capital expenditures.

Amortization expense decreased \$1.5 million in 2008, primarily due to a customer list becoming fully amortized in April 2007.

Table of Contents

In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*, U.S. Cellular performed the annual impairment review for its investment in licenses at the unit of accounting level in the second quarter of 2008 and 2007. Such reviews resulted in no impairment loss in 2008 and a loss of \$2.1 million in 2007. The impairment loss in 2007 related to units of accounting in which operations had not yet begun. Fair values for such units of accounting were determined by reference to values established by auctions and other market transactions involving licenses comparable to those included in each specific unit of accounting.

***Loss on asset disposals, net***

These amounts represent charges related to disposals of assets, trade-ins of older assets for replacement assets and other retirements of assets from service.

**RESULTS OF OPERATIONS WIRELINE****TDS Telecom****Components of Operating Income**

| Three months ended June 30,    | 2008                   | 2007       | Increase/<br>(Decrease) | Percentage<br>Change |
|--------------------------------|------------------------|------------|-------------------------|----------------------|
|                                | (Dollars in thousands) |            |                         |                      |
| <b>Operating revenues</b>      |                        |            |                         |                      |
| ILEC revenues                  | \$ 153,199             | \$ 159,103 | \$ (5,904)              | (3.7)%               |
| CLEC revenues                  | 55,888                 | 58,767     | (2,879)                 | (4.9)%               |
| Intra-company elimination      | (1,663)                | (1,569)    | (94)                    | (6.0)%               |
| TDS Telecom operating revenues | 207,424                | 216,301    | (8,877)                 | (4.1)%               |
| <b>Operating expenses</b>      |                        |            |                         |                      |
| ILEC expenses                  | 121,766                | 127,001    | (5,235)                 | (4.1)%               |
| CLEC expenses                  | 52,098                 | 57,817     | (5,719)                 | (9.9)%               |
| Intra-company elimination      | (1,663)                | (1,569)    | (94)                    | (6.0)%               |
| TDS Telecom operating expenses | 172,201                | 183,249    | (11,048)                | (6.0)%               |
| TDS Telecom operating income   | \$ 35,223              | \$ 33,052  | \$ 2,171                | 6.6%                 |

**Operating revenues**

Operating revenues decreased in 2008 primarily due to a decline in ILEC and CLEC access lines, lower rates from bundling services and a decrease in network usage by inter-exchange carriers. These decreases were partially offset by an increase in ILEC data revenues.

**Operating expenses**

Operating expenses decreased in 2008 primarily due to reduced contributions to certain ILEC national network access pools and various process improvements implemented by TDS Telecom.

Table of Contents**ILEC Operations****Components of Operating Income**

| Three months ended June 30,   | 2008                   | 2007      | Increase/<br>(Decrease) | Percentage<br>Change |
|---|------------------------|-----------|-------------------------|----------------------|
|   | (Dollars in thousands) |           |                         |                      |
| Voice revenues  | \$ 50,925              | \$ 56,447 | \$ (5,522)              | (9.8)%               |
| Data revenues   | 21,738                 | 17,541    | 4,197                   | 23.9%                |
| Network access revenues   | 70,727                 | 77,029    | (6,302)                 | (8.2)%               |
| Miscellaneous revenues  | 9,809                  | 8,086     | 1,723                   | 21.3%                |
| Total operating revenues  | 153,199                | 159,103   | (5,904)                 | (3.7)%               |
| Cost of services and products (excluding depreciation, amortization and accretion reported below) | 46,873                 | 50,717    | (3,844)                 | (7.6)%               |
| Selling, general and administrative expenses  | 41,416                 | 44,060    | (2,644)                 | (6.0)%               |
| Depreciation, amortization and accretion  | 33,502                 | 32,224    | 1,278                   | 4.0%                 |
| (Gain) loss on asset disposals, net   | (25)                   |           | (25)                    | N/M                  |
| Total operating expenses  | 121,766                | 127,001   | (5,235)                 | (4.1)%               |
| Total operating income  | \$ 31,433              | \$ 32,102 | \$ (669)                | (2.1)%               |

---

N/M Not meaningful

**Operating Revenues*****Voice revenues***

The decline in voice revenues in 2008 was primarily due to a 5% decline in average physical access lines in service which negatively impacted local service revenues by \$2.0 million. Second line disconnections accounted for 19% of this decline and were significantly influenced by subscribers converting to DSL service. Additionally, local service and long-distance revenues decreased by \$2.8 million due to an increase in bundled offerings, which encouraged subscribers to bundle product suite offerings such as local service, long-distance, advance calling features and voice messaging services at a reduced price.

As discussed in Note 2 Summary of Significant Accounting Policies to the Consolidated Financial Statements, TDS Telecom's ILEC operations discontinued the application of SFAS 71 in the third quarter of 2007. The discontinuance of SFAS 71 further decreased voice revenues by \$0.7 million from 2007 to 2008. Under SFAS 71, telecommunications companies were required to recognize activation fees as revenue upon subscribers' connection to TDS Telecom's local network. Upon discontinuance of SFAS 71, activation fees are required to be deferred over the estimated life of the subscriber.

*Data revenues*

Data revenues grew in 2008 primarily due to the increase in average DSL customers which grew by 29% and increased revenues \$3.9 million. Customers converting to higher DSL speeds resulted in an increase of \$0.5 million in 2008. Also, new data service offerings generated an additional \$0.5 million in revenues in 2008. These increases were partially offset by a \$0.6 million decline in data revenues from dial-up Internet subscribers primarily related to subscriber losses somewhat offset by higher dial-up rates.

Table of Contents

*Network access revenues*

Network access revenues declined \$3.5 million in 2008 as compared to 2007 due to a 21% decline in intra-state minutes of use. In addition, TDS Telecom's ILEC operations elected in July of 2007 to exit certain national network access pools which resulted in an additional \$2.1 million reduction in access revenues in 2008. The decision to exit these pools correspondingly reduced operating expenses by \$4.1 million, resulting in a positive impact on operating income of \$2.0 million in 2008. A reduction in expenses recoverable through the interstate pools also reduced access revenues by \$1.5 million in 2008.

*Miscellaneous revenues*

The increase in miscellaneous revenues was primarily due to the discontinuance of the application of SFAS 71 in the third quarter of 2007. Under SFAS 71, telecommunications companies were required for regulatory purposes to report bad debts expense as a reduction of revenues. Upon discontinuance of SFAS 71, bad debts expense is recorded as a selling, general and administrative expense. In 2007, revenues were reduced by \$0.9 million for bad debts expense.

**Operating Expenses**

*Cost of services and products*

The reduction in cost of services and products expense in 2008 was primarily due to TDS Telecom's election to exit certain national network access pools in July of 2007. As noted above, under network access revenues, this decision decreased revenues \$2.1 million in 2008 while also reducing contributions to the pool by \$4.1 million, resulting in a positive impact on operating income of \$2.0 million. Additionally, the discontinuance of the application of SFAS 71 decreased costs by \$0.4 million from 2007 to 2008. Under SFAS 71, telecommunications companies were required to recognize expenses associated with customer activation as expenses as incurred. Upon discontinuance of SFAS 71, costs associated with customer activation are required to be deferred over the estimated life of the subscriber. Offsetting these decreases was an increase in payroll and sub-contractor costs of \$0.7 million.

*Selling, general and administrative expenses*

The decrease in selling, general and administrative expenses in 2008 was primarily related to a reduction in payroll related costs of \$1.9 million as well as expense reductions of \$1.8 million due to cost reduction efforts. Partially offsetting these decreases was a \$1.1 million bad debts expense resulting from the discontinuance of the application of SFAS 71 in the third quarter of 2007. As noted in the miscellaneous revenues section above, TDS Telecom's discontinuance of the application of SFAS 71 resulted in a reclassification of bad debts expense from miscellaneous revenues (where it was shown as a reduction in revenues) to an increase in selling, general and administrative expense.



Table of Contents**CLEC Operations****Components of Operating Income**

| Three months ended June 30,   | 2008                   | 2007      | Increase/<br>(Decrease) | Percentage<br>Change |
|---|------------------------|-----------|-------------------------|----------------------|
|   | (Dollars in thousands) |           |                         |                      |
| Retail revenues   | \$ 51,546              | \$ 54,240 | \$ (2,694)              | (5.0)%               |
| Wholesale revenues  | 4,342                  | 4,527     | (185)                   | (4.1)%               |
| Total operating revenues  | 55,888                 | 58,767    | (2,879)                 | (4.9)%               |
| Cost of services and products (excluding depreciation, amortization and accretion reported below) | 28,828                 | 30,192    | (1,364)                 | (4.5)%               |
| Selling, general and administrative expenses  | 17,457                 | 21,405    | (3,948)                 | (18.4)%              |
| Depreciation, amortization and accretion  | 5,569                  | 6,220     | (651)                   | (10.5)%              |
| (Gain) loss on asset disposals, net   | 244                    |           | 244                     | N/M                  |
| Total operating expenses  | 52,098                 | 57,817    | (5,719)                 | (9.9)%               |
| Total operating income  | \$ 3,790               | \$ 950    | \$ 2,840                | N/M                  |

---

N/M - Not meaningful

**Operating Revenues*****Retail revenues***

The average CLEC equivalent access lines in service declined 7% in 2008 as compared to 2007 which resulted in a decrease in retail revenues of \$3.4 million. Residential equivalent access lines decreased 20% while commercial equivalent access lines remained flat, as the CLEC operation continues to implement its strategic shift towards serving primarily a commercial subscriber base. Partially offsetting this decline was an increase in revenues of \$0.7 million in 2008 due to higher average revenue per subscriber.

***Wholesale revenues***

A 27% decline in minutes of use resulted in a decrease in revenues of \$1.5 million. This was mainly offset by three settlements with inter-exchange carriers that increased 2008 revenues over 2007 by \$1.2 million.



**Operating Expenses**

*Cost of services and products*

The decrease in 2008 was primarily driven by reduced payroll costs as well as by a reduction in purchased network elements primarily caused by the reduction in residential customer base.

*Selling, general and administrative expenses*

The decrease in 2008 was primarily due to a decrease of \$1.4 million in advertising expenses and commissions as TDS Telecom continues to realign its expenditures to focus mainly on its commercial markets. Payroll costs and other cost containment efforts also decreased expenses in 2008 by \$1.7 million and \$0.9 million, respectively.

Table of Contents**RECENT ACCOUNTING PRONOUNCEMENTS**

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS 157 ). SFAS 157 defines fair value as used in numerous accounting pronouncements, establishes a framework for measuring fair value in U.S. GAAP, and expands disclosures related to the use of fair value measures in financial statements. SFAS 157 does not expand the use of fair value measurements in financial statements, but standardizes its definition and guidance in U.S. GAAP. SFAS 157 emphasizes that fair value is a market-based measurement and not an entity-specific measurement, based on an exchange transaction in which the entity sells an asset or transfers a liability (exit price). SFAS 157 establishes a fair value hierarchy from observable market data as the highest level to an entity's own fair value assumptions about market participant assumptions as the lowest level. In February 2008, the FASB issued FASB Staff Position ( FSP ) FSP FAS 157-2 to defer the effective date of SFAS 157 for all nonfinancial assets and liabilities, except those items recognized or disclosed at fair value on an annual or more frequently recurring basis, until years beginning after November 15, 2008. TDS adopted SFAS 157 for its financial assets and liabilities effective January 1, 2008 (See Note 5 - Fair Value Measurements in the Notes to the Consolidated Financial Statements for more information related to TDS' adoption of SFAS 157 for its financial assets and liabilities). TDS is currently reviewing the adoption requirements related to its nonfinancial assets and liabilities and has not yet determined the impact, if any, on its financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), *Business Combinations a replacement of FASB Statement No. 141* ( SFAS 141(R) ). SFAS 141(R) replaces FASB Statement No. 141, *Business Combinations* ( SFAS 141 ). SFAS 141(R) retains the underlying concept of SFAS 141 in that all business combinations are still required to be accounted for at fair value under the acquisition method, a method that requires the acquirer to measure and recognize the acquiree on an entire entity basis and recognize the assets acquired and liabilities assumed at their fair values as of the date of acquisition. However, SFAS 141(R) changes the method of applying the acquisition method in a number of significant aspects, such as requiring the expensing of transaction costs previously capitalized and requiring the accrual at fair value of certain contractual and noncontractual contingencies. SFAS 141(R) is effective on a prospective basis for all business combinations for which the acquisition date is on or after January 1, 2009, with the exception of the accounting for valuation allowances on deferred taxes and acquired tax contingencies. SFAS 141(R) amends SFAS No. 109, *Accounting for Income Taxes*, such that adjustments made to valuation allowances on deferred taxes and acquired tax contingencies associated with acquisitions that closed prior to the effective date of SFAS 141(R) also would be determined in accordance with the provisions of SFAS 141(R). TDS is currently reviewing the requirements of SFAS 141(R) and has not yet determined the impact, if any, on its financial position or results of operations.

In December 2007, the FASB issued SFAS No. 160, *Consolidated Financial Statements, Including Accounting and Reporting of Noncontrolling Interests in Subsidiaries a replacement of ARB No. 51* ( SFAS 160 ). SFAS 160 amends Accounting Research Bulletin No. 51, *Consolidated Financial Statements*, as amended by FASB Statement No. 94, *Consolidation of All Majority-Owned Subsidiaries*, to establish new standards that will govern the accounting and reporting of (1) noncontrolling interests (commonly referred to as minority interests) in partially owned consolidated subsidiaries and (2) the loss of control of subsidiaries. SFAS 160 also establishes that once control of a subsidiary is obtained, changes in ownership interests in that subsidiary that do not result in a loss of control shall be accounted for as equity transactions, not as step acquisitions under SFAS 141. SFAS 160 is effective for TDS on a prospective basis for TDS beginning January 1, 2009, except for the presentation and disclosure requirements, which will be applied retrospectively. TDS is currently reviewing the requirements of SFAS 160 and has not yet determined the impact, if any, on its financial position or results of operations.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133* ( SFAS 161 ). SFAS 161 expands the disclosure requirements for derivative instruments and hedging activities. The Statement specifically requires entities to provide enhanced disclosures addressing the following (a) how and why an entity uses derivative instruments, (b) how derivative instruments and related hedged items are accounted for under Statement 133 and its related interpretations, and (c) how derivative instruments and related hedged items affect an entity's financial position, financial performance, and cash flows. SFAS 161 is effective for TDS beginning January 1, 2009. As of June 30, 2008, TDS did not hold any derivative instruments.



Table of Contents

In April 2008, the FASB issued FSP FAS 142-3, *Determination of the Useful Life of Intangible Assets* ( FSP FAS 142-3 ). FSP FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142, *Goodwill and Other Intangible Assets* ( SFAS 142 ). The intent of FSP FAS 142-3 is to improve the consistency between the useful life of a recognized intangible asset under SFAS 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141(R) and other applicable accounting literature. FSP FAS 142-3 is effective for TDS beginning January 1, 2009. TDS does not anticipate that the adoption of FSP FAS 142-3 will have an impact on its financial position or results of operations.

In May 2008, the FASB issued SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* ( SFAS 162 ). SFAS 162 identifies a consistent framework, or hierarchy, for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. GAAP for non-governmental entities. SFAS 162 is effective 60 days following the SEC 's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, *The Meaning of Presenting Fairly in Conformity with Generally Accepted Accounting Principles*. TDS does not anticipate that the adoption of SFAS 162 will have an impact on either its financial statements or disclosures.

Table of Contents**FINANCIAL RESOURCES**

TDS operates a capital- and marketing-intensive business. In recent years, TDS has generated cash from its operating activities, received cash proceeds from divestitures, used short-term credit facilities and used long-term debt financing to fund its acquisitions including licenses, construction costs and operating expenses. TDS anticipates further increases in wireless customers, revenues and operating expenses, cash flows from operating activities and capital expenditures in the future. Cash flows may fluctuate from quarter to quarter and from year to year due to seasonality, capital expenditures and other factors. The discussion in this Financial Resources section compares the six months ended June 30, 2008 to the six months ended June 30, 2007.

The following table provides a summary of TDS cash flow activities:

|  | <b>Six Months Ended<br/>June 30,</b> |             |
|--|--------------------------------------|-------------|
|  | <b>2008</b>                          | <b>2007</b> |
| <b>(Dollars in thousands)</b>                        |                                      |             |
| <b>Cash flows from (used in)</b>                     |                                      |             |
| Operating activities                                 | \$ 495,439                           | \$ 618,550  |
| Investing activities                                 | (418,267)                            | (310,546)   |
| Financing activities                                 | (126,455)                            | (18,098)    |
| Net increase (decrease) in cash and cash equivalents | \$ (49,283)                          | \$ 289,906  |

**Cash Flows from Operating Activities**

TDS generated cash flows from operating activities of \$495.4 million and \$618.6 million in 2008 and 2007, respectively. Total cash flows from operating activities decreased primarily due to a decrease in dividend income from Deutsche Telekom marketable equity security holdings. See Results of Operations Consolidated in the section entitled Six Months Ended June 30, 2008 Compared to Six Months Ended June 30, 2007 for an explanation of this decrease. Excluding changes in assets and liabilities from operations, cash flows from operating activities totaled \$316.5 million and \$566.8 million in 2008 and 2007, respectively. In addition to the decrease in dividend income, this decrease also includes deferred income taxes of \$344.2 million in 2008, which is offset by an increase in current accrued taxes as explained below. Changes in assets and liabilities from operations generated \$178.9 million and \$51.8 million in 2008 and 2007, respectively, reflecting primarily an increase in current accrued taxes of \$344.2 million associated with the settlement of forward contracts in the second quarter of 2008 which will be paid later in 2008.

The following table is a summary of the components of cash flows from operating activities:

|                               | <b>Six Months Ended<br/>June 30,</b> |             |
|-------------------------------|--------------------------------------|-------------|
|                               | <b>2008</b>                          | <b>2007</b> |
| <b>(Dollars in thousands)</b> |                                      |             |
| Net income                    | \$ 161,244                           | \$ 210,698  |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

|  |            |    |         |
|--|------------|----|---------|
| Adjustments to reconcile net income to net cash provided |            |    |         |
| by operating activities                                  | 155,314    |    | 356,096 |
|  | 316,558    |    | 566,794 |
| Changes in assets and liabilities                        | 178,881    |    | 51,756  |
|  | \$ 495,439 | \$ | 618,550 |

Table of Contents

**Cash Flows from Investing Activities**

TDS makes substantial investments each year to acquire wireless licenses and properties and to construct, operate and upgrade modern high-quality communications networks and facilities as a basis for creating long-term value for shareholders. In recent years, rapid changes in technology and new opportunities have required substantial investments in revenue-enhancing and cost-reducing upgrades to TDS' networks.

Cash used for property, plant and equipment and system development totaled \$299.1 million in 2008 and \$304.6 million in 2007. The primary purpose of TDS' construction and expansion expenditures is to provide for customer growth, to upgrade service, and to take advantage of service-enhancing and cost-reducing technological developments in order to maintain competitive services. U.S. Cellular's capital additions totaled \$249.5 million in 2008 and \$246.8 million in 2007 representing expenditures to construct cell sites, increase capacity in existing cell sites and switches, remodel new and existing retail stores and continue the development of U.S. Cellular's office systems. TDS Telecom's capital expenditures for its ILEC operations totaled \$37.5 million in 2008 and \$46.9 million in 2007 representing expenditures to provide for normal growth and to upgrade plant and equipment to provide enhanced services. TDS Telecom's capital expenditures for its CLEC operations totaled \$8.1 million in 2008 and \$7.3 million in 2007 for switching and other network facilities. Corporate and other capital expenditures totaled \$4.0 million in 2008 and \$3.6 million in 2007.

Acquisitions required cash payments of \$334.4 million and \$20.6 million in 2008 and 2007, respectively. TDS' 2008 acquisitions included \$300.5 million related to King Street Wireless' purchase of licenses in Auction 73, \$15.9 million related to Mosinee Telephone Company LLC, \$6.9 million related to North Carolina RSA 1 Partnership, \$5.7 million related to West Point Telephone Company, \$5.0 million related to licenses in Maine and \$0.4 million related to other acquisitions. Cash amounts paid for the acquisitions may differ from the amount of purchase price recorded due to cash acquired in the transactions, and also amounts not paid prior to June 30, 2008. See Note 3 - Acquisitions, Divestitures and Exchanges in the Notes to the Consolidated Financial Statements for details of these transactions.

TDS realized net cash proceeds of \$226.6 million in 2008 from the sale of Deutsche Telekom Ordinary Shares offset by \$17.4 million in cash payments to settle the collar portion of certain variable prepaid forward contracts related to such shares. TDS settled variable prepaid forward contracts in 2008 through both the delivery of Deutsche Telekom Ordinary Shares and cash.

TDS realized cash proceeds of \$10.5 million in 2007 related to the sale of VeriSign Common Shares and Vodafone ADRs in conjunction with the settlements of variable prepaid forward contracts related to such shares. In 2007, TDS settled these variable prepaid forward contracts through the delivery of a substantial majority of the VeriSign and Vodafone shares subject to such forward contracts, and then sold the remaining shares subject to these same contracts.

See Note 10 - Marketable Equity Securities and Variable Prepaid Forward Contracts in the Notes to the Consolidated Financial Statements for additional details on these variable prepaid forward contract settlements.

**Cash Flows from Financing Activities**

## Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

Cash flows from financing activities primarily reflect issuances and repayments of short-term debt, proceeds from issuance of long-term debt, repayments of long-term debt and repurchases of common shares. TDS has used short-term debt to finance acquisitions, to repurchase common shares and for other general corporate purposes. Cash flows from operating activities, proceeds from variable prepaid forward contracts and, from time to time, the sale of non-strategic cellular and other investments have been used to reduce short-term debt. In addition, from time to time, TDS has used proceeds from the issuance of long-term debt to reduce short-term debt.

Cash received from short-term borrowings on revolving lines of credit totaled \$100.0 million and \$25.0 million in 2008 and 2007, respectively; while repayments required cash payments of \$50.0 million and \$60.0 million in 2008 and 2007, respectively.



Table of Contents

TDS' payment to settle the debt portion of the variable prepaid forward contracts related to Deutsche Telekom Ordinary Shares totaled \$47.4 million in 2008. TDS did not settle any variable prepaid forward contracts by payment of cash in the six months ended June 30, 2007.

The re-issuance of TDS and U.S. Cellular treasury shares in connection with employee benefits plans, net of tax payments made on behalf of stock award holders, required \$0.4 million in 2008 and provided \$83.6 million in 2007. In certain situations, TDS and U.S. Cellular withhold shares that are issuable upon the exercise of stock options or the vesting of restricted shares to cover, and with a value equivalent to, the exercise price and/or the amount of taxes required to be withheld from the stock award holder at the time of the exercise or vesting. TDS and U.S. Cellular then pay the amount of the required tax withholdings to the taxing authorities in cash. Excess tax benefits from employee exercises of stock awards provided \$1.7 million in 2008 and \$17.6 in 2007, respectively.

Dividends paid on TDS Common, Special Common, Series A Shares and Preferred Shares required cash payments of \$23.9 million and \$22.8 million in 2008 and 2007, respectively.

Payment of cash for repurchase of TDS Special Common Shares required \$83.0 million and \$7.0 million in 2008 and 2007, respectively. U.S. Cellular repurchased \$19.1 million of its Common Shares in 2008. U.S. Cellular also received \$4.6 million in 2008 from an investment banking firm for the final settlement of the accelerated share repurchases made in 2007. U.S. Cellular paid \$49.1 million in connection with its Accelerated Share Repurchase ( ASR ) program during the six months ended June 30, 2007. The ASR was subsequently settled for an additional \$6.5 million in cash in December 2007. See Note 14 - TDS Special Common and U.S. Cellular Common Share Repurchases in the Notes to the Consolidated Financial Statements.

## **LIQUIDITY AND CAPITAL RESOURCES**

TDS believes that cash flows from operating activities, existing cash balances and funds available under the revolving credit facilities provide financial flexibility for TDS to meet both its short- and long-term needs. In addition, TDS and its subsidiaries may have access to public and private capital markets to help meet their long-term financing needs.

However, the availability of external financial resources is dependent on economic events, business developments, technological changes, financial conditions or other factors, some of which are not in TDS' control. If at any time financing is not available on terms acceptable to TDS, TDS might be required to reduce its business development and capital expenditure plans, which could have a material adverse effect on its business and financial condition. TDS cannot provide assurances that circumstances that could have a material adverse affect on TDS' liquidity or capital resources will not occur. Economic downturns, changes in financial markets or other factors could affect TDS' liquidity and availability of capital resources. Uncertainty of access to capital for telecommunications companies, deterioration in the capital markets, other changes in market conditions or other factors could limit or restrict the availability of financing on terms and prices acceptable to TDS, which could require TDS to reduce its construction, development, acquisition and Special Common Share repurchase programs.

### **Cash and Cash Equivalents**

## Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

At June 30, 2008, TDS had \$1,125.2 million in cash and cash equivalents, which include cash and short-term, highly liquid investments with original maturities of three months or less. The primary objective of TDS' cash and cash equivalents investment activities is to preserve principal. At June 30, 2008, TDS invested substantially all of its cash balances in money market funds that invested exclusively in short-term U.S. Treasury securities. Management believes that the credit risk associated with these investments is low.

Table of Contents

**Revolving Credit Facilities**

TDS has a \$600 million revolving credit facility available for general corporate purposes. At June 30, 2008, there were no outstanding borrowings. Outstanding letters of credit were \$3.4 million, leaving \$596.6 million available for use. Borrowings under the revolving credit facility bear interest at the London InterBank Offered Rate ( LIBOR ) plus a contractual spread based on TDS credit rating. At June 30, 2008, the contractual spread was 75 basis points. TDS may select borrowing periods of either seven days or one, two, three or six months (the one-month LIBOR was 2.46% at June 30, 2008). If TDS provides less than two days notice of intent to borrow, interest on borrowings is at the prime rate less 50 basis points (the prime rate was 5.00% at June 30, 2008). This credit facility expires in December 2009.

TDS also has \$25 million of direct bank lines of credit at June 30, 2008, all of which were unused. The terms of the direct lines of credit bear negotiated interest rates up to the prime rate.

U.S. Cellular has a \$700 million revolving credit facility available for general corporate purposes. At June 30, 2008, U.S. Cellular had \$50.0 million of short-term borrowings and \$0.3 million of outstanding letters of credit, leaving \$649.7 million available for use. Borrowings under the revolving credit facility bear interest at LIBOR plus a contractual spread based on U.S. Cellular s credit rating. At June 30, 2008, the contractual spread was 75 basis points. U.S. Cellular may select borrowing periods of either seven days or one, two, three or six months (the one-month LIBOR was 2.46% at June 30, 2008). If U.S. Cellular provides less than two days notice of intent to borrow, interest on borrowings is the prime rate less 50 basis points (the prime rate was 5.00% at June 30, 2008). This credit facility expires in December 2009.

TDS and U.S. Cellular s interest cost on their revolving credit facilities would increase if their current credit ratings from either Standard & Poor s Rating Services ( Standard & Poor s ) or Moody s Investor Service ( Moody s ) were lowered and would decrease if the ratings were raised. The credit facilities would not cease to be available or accelerate solely as a result of a decline in TDS or U.S. Cellular s credit rating. However, a downgrade in TDS or U.S. Cellular s credit rating could adversely affect their ability to renew existing, or obtain access to new credit facilities in the future. TDS and U.S. Cellular s credit ratings as of June 30, 2008, and the dates that such ratings were issued, were as follows:

|   |      |                                     |
|---|------|-------------------------------------|
| Moody s (issued April 3, 2008)            | Baa3 | - under review for possible upgrade |
| Standard & Poor s (issued March 13, 2008) | BBB- | - with positive outlook             |
| Fitch Ratings (issued August 16, 2007)    | BBB+ | - stable outlook                    |

On April 3, 2008, Moody s changed its outlook on TDS and U.S. Cellular s credit rating to under review for possible upgrade from stable.

On March 13, 2008, Standard & Poor s upgraded its credit rating on TDS and U.S. Cellular to BBB- with positive outlook from BB+ with developing outlook.

On August 16, 2007, Fitch Ratings changed its outlook on TDS and U.S. Cellular s credit rating to stable from ratings watch negative.

## Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

The maturity dates of any borrowings under the TDS and U.S. Cellular revolving credit facilities would accelerate in the event of a change in control.

The continued availability of the revolving credit facilities requires TDS and U.S. Cellular to comply with certain negative and affirmative covenants, maintain certain financial ratios and make representations regarding certain matters at the time of each borrowing. TDS and U.S. Cellular believe they were in compliance as of June 30, 2008 with all covenants and other requirements set forth in the revolving credit facilities and lines of credit.

TDS and U.S. Cellular plan to obtain new revolving credit facilities prior to the December 2009 expiration dates of the current facilities. Due to current unfavorable credit market conditions, TDS and U.S. Cellular may not be able to obtain similar terms or the same amount of availability as exist in the current facilities. If TDS and U.S. Cellular are unable to obtain new revolving credit facilities on acceptable terms or reduced availability under the planned new revolving credit facilities, it could adversely affect TDS and U.S. Cellular's future liquidity, capital resources, business, financial condition or results of operations.

Table of Contents

**Long-term Financing**

TDS believes it and its subsidiaries were in compliance as of June 30, 2008 with all covenants and other requirements set forth in long-term debt indentures. Such indentures do not contain any provisions resulting in acceleration of the maturities of outstanding debt in the event of a change in TDS credit rating. However, a downgrade in TDS credit rating could adversely affect its ability to obtain long-term debt financing in the future.

U.S. Cellular filed a shelf registration statement on Form S-3 with the SEC on May 9, 2008. Because U.S. Cellular is a well-known seasoned issuer as defined in Rule 405 under the Securities Act of 1933, as amended, such registration statement became automatically effective upon filing with the SEC and registered an indeterminate amount of debt securities. Under such automatic shelf registration statement, U.S. Cellular is permitted, at any time and from time to time, to sell senior debt securities in one or more offerings in an indeterminate amount. U.S. Cellular does not have any set time frame for issuing any specific amount of debt securities under such registration statement at the present time. U.S. Cellular's ability to complete an offering pursuant to such shelf registration statement will be dependent on market conditions and other factors at the time.

**Marketable Equity Securities and Forward Contracts**

TDS entered into variable prepaid forward contracts ( forward contracts ) related to the Deutsche Telekom Ordinary Shares it held. The economic hedge risk management objective of the forward contracts was to hedge the value of the marketable equity securities from losses due to decreases in the market prices of the securities while retaining a share of gains from increases in the market prices of such securities. The downside risk was hedged at or above the accounting cost basis of the securities. The principal amount of the forward contracts was accounted for as a loan. The forward contracts contained embedded collars that were bifurcated and accounted for as derivatives in accordance with SFAS 133.

During the six months ended June 30, 2008, the forward contracts related to 39,000,000 Deutsche Telekom Ordinary Shares were settled at their scheduled maturity dates, while the forward contracts related to 46,969,689 Deutsche Telekom Ordinary Shares were settled prior to their scheduled maturity dates. TDS settled these forward contracts through a combination of delivery of Deutsche Telekom Ordinary Shares relating to the forward contracts and cash payments. TDS sold the remaining Deutsche Telekom Ordinary Shares. TDS realized cash proceeds of \$226.6 million from the sale of Deutsche Telekom Ordinary Shares that were not delivered to the counterparty to settle forward contracts. This amount was offset by \$17.4 million and \$47.4 million of cash payments paid to settle the collar (derivative liability) and debt portions of certain variable prepaid forward contracts, respectively, for which cash was delivered upon settlement. The settlement of the forward contracts and disposition of Deutsche Telekom Ordinary Shares resulted in a current tax liability of \$344.2 million.

As a result of TDS adopting SFAS 159 as of January 1, 2008, no gain or loss was recognized upon the settlement of forward contracts and disposition of Deutsche Telekom Ordinary Shares in the six months ended June 30, 2008. Rather, changes in the fair value of the Deutsche Telekom Ordinary Shares and the collar portion of the forward contracts related to such shares were recorded in Gain (loss) on investments and financial instruments from January 1, 2008 through the respective settlement dates. See Note 5 - Fair Value Measurements for details on TDS adoption of SFAS 159 and the impact on TDS financial statements.

## Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

As a result of these transactions at June 30, 2008, TDS does not own any shares of Deutsche Telekom and no longer holds any forward contracts related to such shares.

On July 30, 2007, RCCC announced that Verizon Wireless agreed to purchase the outstanding shares of RCCC for \$45 per share in cash. The acquisition is expected to close in 2008 and, therefore, the investment is classified as a Current Asset in TDS Consolidated Balance Sheet as of June 30, 2008. If the transaction closes, TDS will receive approximately \$32.4 million in cash, recognize a \$31.7 million pre-tax gain and cease to own any interest in RCCC.

Table of Contents

**Capital Expenditures**

U.S. Cellular's capital expenditures for 2008 primarily reflect plans for construction, system expansion and the build-out of certain licensed areas. U.S. Cellular plans to finance its construction program using cash flows from operating activities and short-term financing. U.S. Cellular's capital expenditures for 2008 are expected to be approximately \$525-\$575 million. These expenditures primarily address the following needs:

- expand and enhance U.S. Cellular's coverage in its service areas;
- provide additional capacity to accommodate increased network usage by current customers;
- overlay EVDO technology in certain markets; and
- enhance U.S. Cellular's retail store network and office systems.

TDS Telecom's anticipated capital expenditures for 2008 are expected to be \$130-\$160 million to provide for normal growth and to upgrade plant and equipment to provide enhanced services.

**Acquisitions, Exchanges and Divestitures**

TDS assesses its existing wireless and wireline interests on an ongoing basis with a goal of improving the competitiveness of its operations and maximizing its long-term return on investment. As part of this strategy, TDS reviews attractive opportunities to acquire additional operating markets, telecommunications companies and wireless spectrum. In addition, TDS may seek to divest outright or include in exchanges for other wireless interests those markets and wireless interests that are not strategic to its long-term success. TDS from time to time may be engaged in negotiations relating to the acquisition, divestiture or exchange of companies, strategic properties or wireless spectrum. In general, TDS may not disclose such transactions until there is a definitive agreement.

See Note 3 - Acquisitions, Divestitures and Exchanges in the Notes to the Consolidated Financial Statements for details on 2008 transactions.

From time to time, the FCC conducts auctions through which additional spectrum is made available for the provision of wireless services. An FCC auction of additional spectrum, designated by the FCC as Auction 78, is scheduled to begin on August 13, 2008. TDS's subsidiary, U.S. Cellular, will participate in Auction 78 indirectly through its interests in Aquinas Wireless, L.P. (Aquinas Wireless). On July 15, 2008, U.S. Cellular made capital contributions and advances of \$1.3 million to Aquinas Wireless to allow it to participate in Auction 78. Aquinas Wireless intends to qualify as a designated entity and thereby be eligible for bid credits with respect to any open licenses purchased in Auction 78. Aquinas Wireless also expects to qualify to bid on closed licenses. Beginning in the third quarter of 2008, U.S. Cellular expects to consolidate Aquinas Wireless and Aquinas Wireless, Inc., the general partner of Aquinas Wireless, for financial reporting purposes, pursuant to the guidelines of FIN 46(R), as U.S. Cellular anticipates benefiting from or absorbing a majority of Aquinas Wireless's expected gains or losses. If Aquinas Wireless is successful in Auction 78, U.S. Cellular may make additional capital contributions to Aquinas Wireless and/or its general

partner to provide funding of any licenses granted to Aquinas Wireless pursuant to Auction 78.

FCC anti-collusion rules place certain restrictions on business communications and disclosures by participants in an FCC auction. The anti-collusion rules began on the application deadline for Auction 78, which was June 19, 2008, and are expected to last until a date specified by the FCC some time shortly after the conclusion of Auction 78. The FCC anti-collusion rules place certain restrictions on business communications with other companies and on public disclosures relating to U.S. Cellular's participation in an FCC auction. For instance, these anti-collusion rules may restrict the normal conduct of U.S. Cellular's business and/or disclosures by U.S. Cellular relating to the auctions.

#### **Variable Interest Entities**

TDS consolidates certain variable interest entities pursuant to FIN 46(R). See Note 4 - Variable Interest Entities in the Notes to the Consolidated Financial Statements for the details of these variable interest entities. TDS may elect to make additional capital contributions and/or advances to these variable interest entities in future periods in order to fund their operations.



Table of Contents

**TDS Special Common and U.S. Cellular Common Share Repurchases**

TDS and U.S. Cellular have repurchased and expect to continue to repurchase their Special Common Shares and Common Shares, respectively, subject to repurchase programs. For details of these repurchase programs and repurchases during the six months ended June 30, 2008 and 2007, see Note 14 - TDS Special Common and U.S. Cellular Common Share Repurchases in the Notes to the Consolidated Financial Statements.

**Contractual and Other Obligations**

The Contractual and Other Obligations disclosed in Management's Discussion and Analysis of Financial Condition and Results of Operations included in TDS Form 10-K for the year ended December 31, 2007, did not include any liabilities related to unrecognized tax benefits under FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109* ( FIN 48 ). TDS is unable to predict the period of settlement of such FIN 48 liabilities. Subject to the foregoing, there has been no material change in Contractual and Other Obligations or FIN 48 liabilities between December 31, 2007 and June 30, 2008, except as follows:

As of December 31, 2007, TDS reported an aggregate of \$1,022.0 million in forward contract obligations and forward contract interest under Contractual and Other Obligations. As a result of the scheduled or early settlement of the forward contracts relating to the 85,969,689 Deutsche Telekom Ordinary Shares, as discussed herein, TDS no longer has any forward contract obligations or related forward contract interest in Contractual and Other Obligations as of June 30, 2008.

**Off-Balance Sheet Arrangements**

TDS has no transactions, agreements or contractual arrangements with unconsolidated entities involving off-balance sheet arrangements, as defined by SEC rules, that have or are reasonably likely to have a material current or future effect on its financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

**APPLICATION OF CRITICAL ACCOUNTING POLICIES AND ESTIMATES**

TDS prepares its consolidated financial statements in accordance with accounting principles generally accepted in the United States of America ( U.S. GAAP ). TDS significant accounting policies are discussed in detail in Note 1 - Summary of Significant Accounting Policies of the Notes to the Consolidated Financial Statements and TDS Application of Critical Accounting Policies and Estimates is discussed in detail in Management's Discussion and Analysis of Financial Condition and Results of Operations, both included in TDS Form 10-K for the year ended December 31, 2007. There were no material changes to TDS significant accounting policies or application of critical accounting policies during the first six months of 2008, except as discussed in Note 5 - Fair Value Measurements in the Notes to the Consolidated Financial Statements included herein, related to the adoption of SFAS No. 157, *Fair Value Measurements*, and SFAS 159.



Table of Contents

**PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

**SAFE HARBOR CAUTIONARY STATEMENT**

This Form 10-Q ( Form 10-Q ), including exhibits, contains statements that are not based on historical fact and represent forward-looking statements, as this term is defined in the Private Securities Litigation Reform Act of 1995. All statements, other than statements of historical facts, that address activities, events or developments that TDS intends, expects, projects, believes, estimates, plans or anticipates will or may occur in the future are forward-looking statements. The words believes, anticipates, estimates, expects, plans, intends, projects and similar expressions are intended to identify these forward-looking statements, but are not the exclusive means of identifying them. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results, events or developments to be significantly different from any future results, events or developments expressed or implied by such forward-looking statements. Such risks, uncertainties and other factors include those set forth below, as more fully discussed under Risk Factors in TDS Form 10-K for the year ended December 31, 2007. However, such factors are not necessarily all of the important factors that could cause actual results, performance or achievements to differ materially from those expressed in, or implied by, the forward-looking statements contained in this document. Other unknown or unpredictable factors also could have material adverse effects on future results, performance or achievements. TDS undertakes no obligation to update publicly any forward-looking statements whether as a result of new information, future events or otherwise. You should carefully consider the Risk Factors in TDS Form 10-K for the year ended December 31, 2007, the following factors and other information contained in, or incorporated by reference into, this Form 10-Q to understand the material risks relating to TDS business.

- *Intense competition in the markets in which TDS operates could adversely affect TDS revenues or increase its costs to compete.*
- *A failure by TDS service offerings to meet customer expectations could limit TDS ability to attract and retain customers and could have an adverse effect on TDS operations.*
- *TDS system infrastructure may not be capable of supporting changes in technologies and services expected by customers, which could result in lost customers and revenues.*
- *An inability to obtain or maintain roaming arrangements with other carriers on terms that are acceptable to TDS could have an adverse effect on TDS business, financial condition or results of operations. Such agreements cover traditional voice services as well as data services, which are an area of strong growth for TDS and other carriers. TDS rate of adoption of new technologies, such as those enabling high-speed data services, could affect its ability to enter into or maintain roaming agreements with other carriers.*
- *TDS currently recognizes a significant amount of inbound roaming revenues from its wireless business. As a result of recently announced acquisitions in the wireless industry, TDS anticipates that inbound roaming revenues could decline significantly over the next several quarters, which could have an adverse affect on TDS business,*

*financial condition or results of operations.*

- *A failure by TDS to acquire adequate radio spectrum could have an adverse effect on TDS business and operations.*
- *To the extent conducted by the FCC, TDS is likely to participate in FCC auctions of additional spectrum in the future and, during certain periods, will be subject to the FCC's anti-collusion rules, which could have an adverse effect on TDS.*
- *An inability to attract and/or retain management, technical, sales and other personnel could have an adverse effect on TDS business, financial condition or results of operations.*
- *TDS assets are concentrated in the U.S. telecommunications industry. As a result, its results of operations may fluctuate based on factors related entirely to conditions in this industry.*

Table of Contents

- *The expected future completion of recently announced acquisitions will lead to increased consolidation in the wireless telecommunications industry. TDS' lower scale relative to larger wireless carriers could prevent or delay its access to new products including handsets, new technology and/or new content and applications which could adversely affect TDS' ability to attract and retain customers and, as a result, could adversely affect its business, financial condition or results of operations.*
- *Changes in general economic and business conditions, both nationally and in the markets in which TDS operates, could have an adverse effect on TDS' business, financial condition or results of operations.*
- *Changes in various business factors could have an adverse effect on TDS' business, financial condition or results of operations. These business factors may include but are not limited to, demand, pricing, growth, average revenue per unit, penetration, churn, expenses, customer acquisition and retention costs, roaming rates, minutes of use, and mix and costs of products and services.*
- *Advances or changes in telecommunications technology, such as Voice over Internet Protocol, WiMAX or LTE (Long-Term Evolution), could render certain technologies used by TDS obsolete, could reduce TDS' revenues or could increase its costs of doing business.*
- *Changes in TDS' enterprise value, changes in the supply or demand of the market for wireless licenses or telephone company franchises, adverse developments in the business or the industry in which TDS is involved and/or other factors could require TDS to recognize impairments in the carrying value of TDS' license costs, goodwill and/or physical assets.*
- *Costs, integration problems or other factors associated with acquisitions/divestitures of properties or licenses and/or expansion of TDS' business could have an adverse effect on TDS' business, financial condition or results of operations.*
- *A significant portion of TDS' wireless revenues is derived from customers who buy services through independent agents and dealers who market TDS' services on a commission basis. If TDS' relationships with these agents and dealers are seriously harmed, its wireless revenues could be adversely affected.*
- *TDS' investments in technologies which are unproven or for which success has not yet been demonstrated may not produce the benefits that TDS expects.*

- *A failure by TDS to complete significant network construction and system implementation as part of its plans to improve the quality, coverage, capabilities and capacity of its network could have an adverse effect on its operations.*
- *Financial difficulties of TDS key suppliers or vendors, termination or impairment of TDS relationships with such suppliers or vendors, or a failure by TDS to manage its supply chain effectively could result in delays or termination of TDS receipt of required equipment or services, or could result in excess quantities of required equipment or services, any of which could adversely affect TDS business, financial condition or results of operations.*
- *TDS has significant investments in entities that it does not control. Losses in the value of such investments could have an adverse effect on TDS results of operations or financial condition.*
- *War, conflicts, hostilities and/or terrorist attacks or equipment failure, power outages, natural disasters or breaches of network or information technology security could have an adverse effect on TDS business, financial condition or results of operations.*
- *The market prices of TDS Common Shares and Special Common Shares are subject to fluctuations due to a variety of factors such as: general economic conditions; wireless and telecommunications industry conditions; fluctuations in TDS quarterly customer activations, churn rate, revenues, results of operations or cash flows; variations between TDS actual financial and operating results and those expected by analysts and investors; and announcements by TDS competitors.*

Table of Contents

- *Changes in interpretations of accounting requirements, changes in industry practice, identification of errors or changes in management assumptions could require amendments to or restatements of financial information or disclosures included in this or prior filings with the SEC.*
- *Restatements of financial statements by TDS and related matters, including resulting delays in filing periodic reports with the SEC, could have an adverse effect on TDS' credit rating, liquidity, financing arrangements including the ability to borrow under its revolving credit facility, capital resources or ability to access the capital markets, including pursuant to shelf registration statements; could adversely affect TDS' listing arrangements on the American Stock Exchange and/or New York Stock Exchange; and/or could have other negative consequences, any of which could have an adverse effect on the trading prices of TDS' publicly traded equity and/or debt and/or on TDS' business, financial condition or results of operations.*
- *Changes in facts or circumstances, including new or additional information that affects the calculation of potential liabilities for contingent obligations under guarantees, indemnities or otherwise, could require TDS to record charges in excess of amounts accrued in the financial statements, if any, which could have an adverse effect on TDS' financial condition or results of operations.*
- *A failure to successfully remediate the existing material weakness in internal control over financial reporting in a timely manner or the identification of additional material weaknesses in the effectiveness of internal control over financial reporting could result in inaccurate financial statements or other disclosures or fail to prevent fraud, which could have an adverse effect on TDS' business, financial condition or results of operations.*
- *Early redemptions of debt or repurchases of debt, issuances of debt, changes in prepaid forward contracts, changes in operating leases, changes in purchase obligations or other factors or developments could cause the amounts reported under Contractual Obligations in TDS' Management's Discussion and Analysis of Financial Condition and Results of Operations to be different from the amounts actually incurred.*
- *An increase in the amount of TDS' debt in the future could subject TDS to higher interest costs and restrictions on its financing, investing and operating activities and could decrease its cash flows and earnings.*
- *Uncertainty of access to capital for telecommunications companies, deterioration in the capital markets, other changes in market conditions, changes in TDS' credit ratings or other factors could limit or restrict the availability of financing on terms and prices acceptable to TDS, which could require TDS to reduce its construction, development and acquisition programs.*

- *Changes in the regulatory environment or a failure by TDS to timely or fully comply with any regulatory requirements could adversely affect TDS financial condition, results of operations or ability to do business.*
- *Changes in income tax rates, laws, regulations or rulings, or federal or state tax assessments could have an adverse effect on TDS financial condition or results of operations.*
- *Settlements, judgments, restraints on its current or future manner of doing business and/or legal costs resulting from pending and future litigation could have an adverse effect on TDS financial condition, results of operations or ability to do business.*
- *The possible development of adverse precedent in litigation or conclusions in professional studies to the effect that radio frequency emissions from handsets, wireless data devices and/or cell sites cause harmful health consequences, including cancer or tumors, or may interfere with various electronic medical devices such as pacemakers, could have an adverse effect on TDS wireless business, financial condition or results of operations.*
- *Certain matters, such as control by the TDS Voting Trust and provisions in the TDS Restated Certificate of Incorporation, may serve to discourage or make more difficult a change in control of TDS.*



Table of Contents

- *Any of the foregoing events or other events could cause revenues, customer additions, operating income, capital expenditures and/or any other financial or statistical information to vary from TDS forward-looking estimates by a material amount.*

You are referred to a further discussion of these risks as set forth under Risk Factors in TDS Annual Report on Form 10-K for the year ended December 31, 2007. TDS undertakes no obligation to update publicly any forward-looking statements whether as a result of new information, future events or otherwise. Readers should evaluate any statements in light of these important factors.

Table of Contents**Item 3. Quantitative and Qualitative Disclosures About Market Risk****MARKET RISK****Long-term Debt**

As of June 30, 2008, the majority of TDS debt is in the form of long-term, fixed-rate notes with original maturities ranging up to 40 years. Fluctuations in market interest rates can lead to significant fluctuations in the fair value of these long-term notes.

Refer to the disclosure under Market Risk Long-Term Debt in TDS Form 10-K for the year ended December 31, 2007, for additional information regarding required principal payments and the weighted-average interest rates related to TDS long-term debt.

**Marketable Equity Securities and Derivatives**

As of June 30, 2008, TDS available-for-sale marketable equity securities consisted solely of 19,396 shares of Rural Cellular Corporation (RCCC). The market value of TDS investments aggregated \$32.0 million at June 30, 2008 and \$1,917.9 million at December 31, 2007. On July 30, 2007, RCCC announced that Verizon Wireless agreed to purchase the outstanding shares of RCCC for \$45 per share in cash. The acquisition is expected to close in 2008 and, therefore, the investment is classified as a Current Asset in TDS Consolidated Balance Sheet as of June 30, 2008. If the transaction closes, TDS will receive approximately \$32.4 million in cash, recognize a \$31.7 million pre-tax gain and cease to own any interest in RCCC.

The following analysis presents the hypothetical change in the fair value of marketable equity securities at June 30, 2008 assuming hypothetical price fluctuations of plus and minus 10%, 20% and 30%.

| (Dollars in millions)        | Valuation of investments assuming indicated decrease |         |         | June 30, 2008<br>Fair Value | Valuation of investments assuming indicated increase |         |         |
|------------------------------|--|---------|---------|-----------------------------|--|---------|---------|
|                              | -30%   | -20%    | -10%    |                             | 10%  | 20%     | 30%     |
| Marketable Equity Securities | \$ 22.4  | \$ 25.6 | \$ 28.8 | \$ 32.0                     | \$ 35.2  | \$ 38.4 | \$ 41.6 |

As noted in Liquidity and Capital Resources Marketable Equity Securities and Forward Contracts above, the forward contracts related to 85,969,689 million Deutsche Telekom Ordinary Shares matured or were settled prior to maturity during the six months ended June 30, 2008. TDS settled those forward contracts through the delivery of both cash and Deutsche Telekom Ordinary Shares, and then sold all of the remaining Deutsche Telekom Ordinary Shares related to such forward contracts. As a result of these transactions, at June 30, 2008 TDS does not own any shares of Deutsche Telekom and no longer holds any forward contracts related to such shares.



Table of Contents

**Item 4. Controls and Procedures**

Evaluation of Disclosure Controls and Procedures

TDS maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) that are designed to ensure that information required to be disclosed in its reports filed or submitted under the Exchange Act is processed, recorded, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to TDS' management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

As required by SEC Rule 13a-15(b), TDS carried out an evaluation, under the supervision and with the participation of management, including its Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of TDS' disclosure controls and procedures as of the end of the period covered by this Quarterly Report. Based on this evaluation, TDS' Chief Executive Officer and Chief Financial Officer concluded that TDS' disclosure controls and procedures were not effective as of June 30, 2008 because of the material weakness in accounting for income taxes described below. Notwithstanding the material weakness that existed as of June 30, 2008, management has concluded that the consolidated financial statements included in this Quarterly Report on Form 10-Q present fairly, in all material respects, the financial position, results of operations and cash flows of TDS and its subsidiaries in conformity with accounting principles generally accepted in the United States of America (U.S. GAAP).

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. Management identified the following material weakness in internal control over financial reporting as of December 31, 2007, which continued to exist at June 30, 2008:

TDS did not maintain effective controls over the completeness, accuracy, presentation and disclosure of its accounting for income taxes. Specifically, TDS did not have effective controls designed and in place to monitor the difference between the income tax basis and the financial reporting basis of assets and liabilities and reconcile the resulting basis difference to its deferred income tax asset and liability balances. This control deficiency affected deferred income tax asset and liability accounts and income taxes payable. This control deficiency resulted in the restatement of TDS' annual consolidated financial statements for 2005, 2004, 2003 and 2002, the interim consolidated financial statements for all quarters in 2005, 2004 and 2003, the interim consolidated financial statements for the first and second quarters of 2006, as well as adjustments, including audit adjustments, to the 2006 third quarter interim consolidated financial statements and the 2006 and 2007 annual consolidated financial statements. Additionally, this control deficiency could result in a misstatement of the aforementioned accounts that would result in a material misstatement to TDS' interim or annual consolidated financial statements that would not be prevented or detected. Accordingly, TDS management has determined that this control deficiency constitutes a material weakness.

Remediation of Material Weakness in Internal Control Over Financial Reporting

Management has been and is currently addressing this material weakness in internal control over financial reporting and is committed to remediating it as expeditiously as possible.

Table of Contents

During 2007, TDS implemented tax provisioning software which enhanced internal controls related to accounting for income taxes on a TDS enterprise-wide basis, including U.S. Cellular. Further, during 2007, TDS took the following steps:

- With the assistance of external tax advisors, enhanced controls and policies with respect to monitoring the difference between the income tax basis and financial reporting basis of assets and liabilities and reconciling the difference to the deferred income tax asset and liability balances. The scope of this project encompassed controls over income taxes on a TDS enterprise-wide basis, including U.S. Cellular.
- Provided extensive training to associates to strengthen their technical expertise in U.S. GAAP, including accounting for income taxes.
- Reorganized the tax department to have a separate group responsible solely for income tax accounting which reports directly to the Senior Vice President and Corporate Controller.

TDS is in the process of implementing additional controls to address the remaining income tax accounting control deficiencies which together constitute a material weakness at December 31, 2007 and June 30, 2008.

Changes in Internal Control Over Financial Reporting

There were no changes in TDS internal control over financial reporting during the quarter ended June 30, 2008, that have materially affected, or are reasonably likely to materially affect TDS internal control over financial reporting.

Table of Contents

**Part II. Other Information**

**Item 1. Legal Proceedings.**

TDS is involved or may be involved from time to time in legal proceedings before the FCC, other regulatory authorities, and/or various state and federal courts. If TDS believes that a loss arising from such legal proceedings is probable and can be reasonably estimated, an amount is accrued in the financial statements for the estimated loss. If only a range of loss can be determined, the best estimate within that range is accrued; if none of the estimates within that range is better than another, the low end of the range is accrued. The assessment of the expected outcomes of legal proceedings is a highly subjective process that requires judgments about future events. The legal proceedings are reviewed at least quarterly to determine the adequacy of accruals and related financial statement disclosures. The ultimate outcomes of legal proceedings could differ materially from amounts accrued in the financial statements.

**Item 1A. Risk Factors.**

In addition to the information set forth in this Form 10-Q, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in TDS' Annual Report on Form 10-K for the year ended December 31, 2007, which could materially affect TDS' business, financial condition or future results. The risks described in this Form 10-Q and in TDS' Annual Report on Form 10-K may not be the only risks facing TDS. Additional unidentified or unrecognized risks and uncertainties may materially adversely affect TDS' business, financial condition and/or operating results. Subject to the foregoing, TDS has not identified for disclosure any material changes to the risk factors as previously disclosed in TDS' Annual Report on Form 10-K for the year ended December 31, 2007, except as follows:

***TDS currently recognizes a significant amount of inbound roaming revenues from its wireless business. As a result of recently announced acquisitions in the wireless industry, TDS anticipates that inbound roaming revenues could decline significantly over the next several quarters, which could have an adverse affect on TDS' business, financial condition or results of operations.***

TDS' revenues include inbound roaming revenues from roaming charges incurred by other carriers for the use of U.S. Cellular's network by the other carriers' customers who travel within U.S. Cellular coverage areas. Such inbound roaming revenues were \$63.0 million and \$117.1 million for the three and six months ended June 30, 2008, respectively. A portion of this inbound roaming revenue is derived from Verizon Wireless (Verizon) and Alltel Corporation (Alltel). During June 2008, Verizon and Alltel entered into an agreement pursuant to which Verizon will acquire Alltel, subject to certain conditions. This transaction is expected to close later in 2008. As a result of this transaction, the network footprints of Verizon and Alltel will be combined. This is expected to result in significant decreases in inbound roaming revenues for U.S. Cellular, since the combined Verizon and Alltel entity is expected to almost cease using U.S. Cellular's network in certain coverage areas that are currently used by Verizon and Alltel (as separate entities). Additional changes in the network footprints of the other carriers could have an adverse effect on U.S. Cellular's inbound roaming revenues. For example, consolidation among other carriers which have network footprints that currently overlap U.S. Cellular's network could further decrease the amount of inbound roaming revenues for TDS. The foregoing could have an adverse affect on TDS' business, financial condition or results of operations.

Table of Contents**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

The table required by this item is not included with respect to TDS Common Shares because TDS does not have a share repurchase authorization with respect to its Common Shares and there have been no purchases made by or on behalf of TDS, or any open market purchases made by any affiliated purchaser (as defined by the SEC) of any TDS Common Shares during the quarter ended June 30, 2008.

On March 2, 2007, the TDS Board of Directors authorized the repurchase of up to \$250 million in aggregate purchase price of TDS Special Common Shares from time to time pursuant to open market purchases and/or block purchases in compliance with Rule 10b-18 of the Securities Exchange Act of 1934, as amended ( Exchange Act ), pursuant to Rule 10b5-1 under the Exchange Act, or pursuant to accelerated share repurchase arrangements, prepaid share repurchases, private transactions or as otherwise authorized. This authorization will expire on March 2, 2010. During the three months ended June 30, 2008, TDS repurchased 1,015,650 Special Common Shares for \$39.6 million, or an average of \$39.02 per share, pursuant to this authorization.

The following table provides certain information with respect to all purchases made by or on behalf of TDS, and any open market purchases made by any affiliated purchaser (as defined by the SEC) of TDS, of TDS Special Common Shares during the quarter covered by this Form 10-Q.

## TDS PURCHASES OF SPECIAL COMMON SHARES

| Period   | (a)<br>Total Number of<br>Special Common<br>Shares Purchased | (b)<br>Average Price Paid<br>per Special Common<br>Share | (c)<br>Total Number of<br>Special Common<br>Shares Purchased<br>as Part of Publicly<br>Announced Plans or<br>Programs |    | (d)<br>Maximum Dollar<br>Value of Special<br>Common Shares<br>that may yet be<br>Purchased Under<br>the Plans or<br>Programs |  |
|--|--|--|---|----|--|--|
|  |  |  |   |    |  |  |
| April 1 30, 2008   | 662,000  | \$ 37.43   | 662,000   | \$ | 53,502,260   |  |
| May 1 31, 2008   | 183,850  | 39.14  | 183,850   |    | 46,306,732   |  |
| June 1 30, 2008  | 169,800  | 45.08  | 169,800   |    | 38,652,678   |  |
| Total for or as of end of the quarter ended<br>June 30, 2008 | 1,015,650  | \$ 39.02   | 1,015,650   | \$ | 38,652,678   |  |

The following is additional information with respect to the Special Common Shares authorization:

- i. The date the program was announced was March 5, 2007 by Form 8-K.
- ii. The amount originally approved was up to \$250 million in aggregate purchase price of TDS Special Common Shares.



iii. The original expiration date for the program is March 2, 2010.

iv. The Special Common Shares authorization did not expire during the second quarter of 2008.

v. TDS has not determined to terminate the foregoing Special Common Shares repurchase program prior to expiration, or to cease making further purchases thereunder, during the second quarter of 2008.

Table of Contents**Item 4. Submission of Matters to a Vote of Security Holders.**

At the Annual Meeting of Shareholders of TDS held on May 22, 2008, the following number of votes was cast for the matters indicated:

## 1. Election of Directors:

## a. For the election of eight Directors of the Company by the holders of Series A Common Shares and Preferred Shares:

| Nominee                  | For        | Withhold | Broker<br>Non-vote |
|--------------------------|------------|----------|--------------------|
| James Barr III           | 61,795,750 | 8,831    |                    |
| Prudence E. Carlson      | 61,796,752 | 7,828    |                    |
| LeRoy T. Carlson, Jr.    | 61,804,336 | 245      |                    |
| Dr. Letitia G.C. Carlson | 61,804,336 | 245      |                    |
| Walter C.D. Carlson      | 61,804,336 | 245      |                    |
| Kenneth R. Meyers        | 61,804,566 | 15       |                    |
| Donald C. Nebergall      | 61,804,566 | 15       |                    |
| George W. Off            | 61,804,566 | 15       |                    |

## b. For the election of four Directors of the Company by the holders of Common Shares and Special Common Shares:

| Nominee                | For        | Withhold   | Broker<br>Non-vote |
|------------------------|------------|------------|--------------------|
| Gregory P. Josefowicz  | 61,932,505 | 43,177,913 |                    |
| Christopher D. O Leary | 61,933,029 | 43,177,389 |                    |
| Mitchell H. Saranow    | 59,706,774 | 45,403,644 |                    |
| Herbert S. Wander      | 59,820,652 | 45,289,766 |                    |

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

2. Proposal to Approve the 2009 Employee Stock Purchase Plan by the holders of Series A Common Shares, Preferred Shares and Common Shares:

| <b>For</b>  | <b>Against</b> | <b>Abstain</b> | <b>Broker<br/>Non-vote</b> |
|-------------|----------------|----------------|----------------------------|
| 107,553,062 | 439,413        | 732,636        | 2,939,756                  |

3. Proposal to Ratify the Selection of PricewaterhouseCoopers LLP as Independent Public Accountants for 2008 by the holders of Series A Common Shares, Preferred Shares and Common Shares:

| <b>For</b>  | <b>Against</b> | <b>Abstain</b> | <b>Broker Non-vote</b> |
|-------------|----------------|----------------|------------------------|
| 110,933,363 | 500,568        | 230,934        |                        |

Table of Contents

**Item 5. Other Information.**

The following information is being provided to update prior disclosures made pursuant to the requirements of Form 8-K, Item 2.03 - Creation of a Direct Financial Obligation or an Obligation Under an Off-Balance Sheet Arrangement of a Registrant.

U.S. Cellular borrowed \$100 million under its revolving credit facility in the second quarter of 2008. The amount of U.S. Cellular's borrowings outstanding against its revolving credit facility was \$50.0 million as of June 30, 2008.

The foregoing description is qualified by reference to the description of the Revolving Credit Facility under Item 1.01 in U.S. Cellular's Current Report on Form 8-K dated December 9, 2004, and a copy of the Revolving Credit Facility, which is included as Exhibit 4.1 of U.S. Cellular's Current Report on such Form 8-K dated December 9, 2004 and is incorporated by reference herein.

**Item 6. Exhibits**

Exhibit 3.1 Amended and Restated Bylaws of TDS, are hereby incorporated by reference to TDS' Current Report on Form 8-K dated March 12, 2008.

Exhibit 10.1 Form of U.S. Cellular 2005 Long-Term Incentive Plan Stock Option Award Agreement to be used for grants to John E. Rooney, is hereby incorporated by reference to U.S. Cellular's Current Report on Form 8-K dated March 13, 2008.

Exhibit 10.2 Form of U.S. Cellular 2005 Long-Term Incentive Plan Restricted Stock Unit Award Agreement to be used for grants to John E. Rooney, is hereby incorporated by reference to U.S. Cellular's Current Report on Form 8-K dated March 13, 2008.

Exhibit 11 Computation of Earnings per share is included herein as Note 7 to the Notes of the Consolidated Financial Statements.

Exhibit 12 Statement regarding computation of ratios of earnings to fixed charges.

Exhibit 31.1 Chief Executive Officer certification pursuant to Rule 13a-14 of the Securities Exchange Act of 1934.

Exhibit 31.2 Chief Financial Officer certification pursuant to Rule 13a-14 of the Securities Exchange Act of 1934.

Edgar Filing: TELEPHONE & DATA SYSTEMS INC /DE/ - Form 10-Q

Exhibit 32.1 Chief Executive Officer certification pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.

Exhibit 32.2 Chief Financial Officer certification pursuant to Section 1350 of Chapter 63 of Title 18 of the United States Code.

The foregoing exhibits include only the exhibits that relate specifically to this Form 10-Q or that supplement the exhibits identified in TDS Form 10-K for the year ended December 31, 2007. Reference is made to TDS Form 10-K for the year ended December 31, 2007 for a complete list of exhibits, which are incorporated herein except to the extent supplemented or superseded above.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TELEPHONE AND DATA SYSTEMS, INC.

(Registrant)

Date: August 7, 2008

/s/ LeRoy T. Carlson, Jr.  
LeRoy T. Carlson, Jr.,  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: August 7, 2008

/s/ Kenneth R. Meyers  
Kenneth R. Meyers,  
Executive Vice President and  
Chief Financial Officer  
(Principal Financial Officer)

Date: August 7, 2008

/s/ Douglas D. Shuma  
Douglas D. Shuma,  
Senior Vice President and  
Corporate Controller  
(Principal Accounting Officer)

Signature page for the TDS 2008 Second Quarter Form 10-Q