#### AVOCENT CORP Form 10-Q November 07, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# **FORM 10-Q**

(Mark One)

X

Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended September 29, 2006 or

0

Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission file number: 000-30575

# AVOCENT CORPORATION

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

4991 Corporate Drive Huntsville, Alabama (Address of Principal Executive Offices) 91-2032368

(I.R.S. Employer Identification Number)

**35805** (Zip Code)

256-430-4000

(Registrant s Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended, during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days.

x Yes o No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. (See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Securities Exchange Acto.)

Large Accelerated filer x

Accelerated Filer O

Non- Accelerated filer 0

FORM 10-Q

## Edgar Filing: AVOCENT CORP - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act): Yes o No x As of November 1, 2006, the number of outstanding shares of the Registrant s Common Stock was 50,844,128.

### AVOCENT CORPORATION FORM 10-Q September 29, 2006

### INDEX

<u>Part I</u>	Financial Information	
	<u>Item 1.</u>	Financial Statements (unaudited)
		Condensed Consolidated Statements of Income for the Three and Nine Months Ended September 29, 2006 and September 30, 2005 Condensed Consolidated Balance Sheets at September 29, 2006 and December 31, 2005 Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 29, 2006 and September 30, 2005 Notes to Condensed Consolidated Financial Statements
	Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations
	<u>Item 3.</u>	Quantitative and Qualitative Disclosures about Market Risk
	<u>Item 4.</u>	Controls and Procedures
<u>Part II</u>	Other Information	
	<u>Item 1.</u>	Legal Proceedings
	Item 1A.	Risk Factors
	<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds
	<u>Item 6.</u>	Exhibits
Signature		

2

#### PART I FINANCIAL INFORMATION

### AVOCENT CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited, in thousands except for per share amounts)

#### Item 1. Financial Statements

	For the three months September 29, 2006		s ended September 30, 2005			For the nine mo September 29, 2006		onths	nths ended September 30, 2005		
Net sales:											
Products and services	\$ 124,	365	\$	91,162		\$	324,359		\$	248,447	
Licenses and royalties	17,349		5,546			29,972			14,604		
Total net sales	141,814		96,708			354,331			263,051		
Cost of sales:											
Products and services	51,813		39,	39,388		136,963			109,322		
Licenses and royalties	1,010					1,010					
Total cost of sales	52,823		39,388			137,973			109,322		
Research and development expenses	16,004		14,640			43,535			43,4	495	
Acquired in-process research and development expense	18,600					20,700					
Selling, general and administrative expenses	38,314		20,	20,764		94,414			67,069		
Cyclades integration expenses	1,304					3,573					
Amortization of intangible assets	6,589		2,7	2,731		13,841			15,976		
Total operating expenses	80,811		38,	38,135		176,063			126,540		
Income from operations	8,180		19,185			40,295			27,189		
Income from settlement of lawsuit									5,0	00	
Net investment income	1,615		2,2	2,242		6,811			6,558		
Net realized investment losses	(199	)	(10	(100		) (226		)	(48	3	
Interest expense	(1,011	)	Ì		ĺ	(1,157		)			
Other expense, net	(133		(75	(75		) (361		)	(12	9	
Income before income taxes	8,452		21.	21,252		45,362			38,135		
Provision for income taxes	5,902	,		4,887			16,297			8,838	
Net income (1)	\$ 2,55	0	\$	16,365		\$	29,065		\$	29,297	
Earnings per share:											