UNITED PARCEL SERVICE INC Form 10-O August 02, 2013 Table of Contents United States Securities and Exchange Commission Washington, D.C. 20549 Form 10-O (Mark One) OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT ý OF 1934 For the quarterly period ended June 30, 2013, or TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Commission file number 001-15451 United Parcel Service, Inc. (Exact name of registrant as specified in its charter) Delaware 58-2480149 (State or Other Jurisdiction of (IRS Employer Identification No.) Incorporation or Organization) 55 Glenlake Parkway, NE Atlanta, Georgia 30328 (Address of Principal Executive Offices) (Zip Code) (404) 828-6000 (Registrant's telephone number, including area code)

Former name, former address and former fiscal year, if changed since last report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes \flat No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \flat No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "accelerated filer", "large accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Check one: Large accelerated filer b Accelerated filer "Non-accelerated filer" (Do not check if a smaller reporting company) Smaller reporting company "Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No b

There were 216,729,216 Class A shares, and 721,546,655 Class B shares, with a par value of \$0.01 per share, outstanding at July 23, 2013.

UNITED	PARCEL SERVICE, INC.	
	ERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED JUNE 30, 2013	
	OF CONTENTS	
	-FINANCIAL INFORMATION	
	Cautionary Statement About Forward-Looking Statements	1
Item 1.	Financial Statements	2
	Consolidated Balance Sheets	$\overline{\underline{2}}$
	Statements of Consolidated Income	3
	Statements of Consolidated Comprehensive Income	<u>3</u>
	Statements of Consolidated Cash Flows	<u>4</u>
	Notes to Consolidated Financial Statements	<u>5</u>
	Note 1—Basis of Presentation	$ \frac{1}{2} $ $ \frac{2}{3} $ $ \frac{3}{4} $ $ \frac{5}{5} $ $ 5 $
	Note 2—Recent Accounting Pronouncements	<u>5</u>
	Note 3—Stock-Based Compensation	<u>6</u> 7
	Note 4—Investments and Restricted Cash	<u>7</u>
	Note 5—Property, Plant and Equipment	<u>10</u>
	Note 6—Employee Benefit Plans	<u>11</u>
	Note 7—Goodwill and Intangible Assets	12 13 14
	Note 8—Debt and Financing Arrangements	<u>13</u>
	Note 9—Legal Proceedings and Contingencies	<u>14</u>
	Note 10—Shareowners' Equity	<u>17</u>
	Note 11—Segment Information	<u>21</u>
	Note 12—Earnings Per Share	21 22 23 28 28
	Note 13—Derivative Instruments and Risk Management	<u>23</u>
	Note 14—Income Taxes	<u>28</u>
	Note 15—Termination of TNT Transaction	<u>28</u>
	Note 16—Subsequent Events	<u>29</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>30</u>
	Overview	<u>30</u>
	Items Affecting Comparability	<u>30</u> <u>31</u> <u>31</u>
	Results of Operations - Segment Review	<u>31</u>
	U.S. Domestic Package Operations	<u>32</u>
	International Package Operations	<u>35</u>
	Supply Chain & Freight Operations	<u>38</u>
	Consolidated Operating Expenses	<u>40</u>
	Investment Income and Interest Expense	<u>42</u>
	Income Tax Expense	<u>42</u>
	Liquidity and Capital Resources	$\frac{43}{42}$
	Net Cash from Operating Activities	<u>43</u>
	Net Cash used in Investing Activities	$\frac{44}{45}$
	Net Cash Provided by Financing Activities	$\frac{45}{46}$
	Sources of Credit Contingencies	$\frac{46}{47}$
	Contingencies Resourting Pronouncements	$\frac{47}{40}$
Item 3.	Recent Accounting Pronouncements Quantitative and Qualitative Disclosures About Market Risk	$\frac{49}{51}$
Item 4.	Controls and Procedures	<u>51</u> 51
110111 4.		<u>31</u>

PART II—OTHER INFORMATION

Item 1. Legal Proceedings

<u>52</u>

Item 1A.	<u>Risk Factors</u>	<u>52</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>56</u>
Item 3.	Defaults Upon Senior Securities	<u>57</u>
Item 5.	Other Information	<u>57</u>
Item 6.	Exhibits	<u>57</u>

PART I. FINANCIAL INFORMATION

Cautionary Statement About Forward-Looking Statements

This report includes certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Statements in the future tense, and all statements accompanied by terms such as "believe," "project," "expect," "estimate," "assume," "intend," "anticipate," "target," "plan," and variations thereof and similar terms are intended to forward-looking statements. We intend that all forward-looking statements we make will be subject to safe harbor protection of the federal securities laws pursuant to Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934.

Our disclosure and analysis in this report, in our Annual Report on Form 10-K for the year ended December 31, 2012 and in our other filings with the Securities and Exchange Commission contain some forward-looking statements regarding our intent, belief and current expectations about our strategic direction, prospects and future results. From time to time, we also provide forward-looking statements in other materials we release as well as oral forward-looking statements. Such statements give our current expectations or forecasts of future events; they do not relate strictly to historical or current facts. Management believes that these forward-looking statements are reasonable as and when made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made.

Forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our historical experience and our present expectations or anticipated results. These risks and uncertainties include, but are not limited to: general economic conditions, both in the U.S. and internationally; significant competition on a local, regional, national, and international basis; the existing complex and stringent regulation in the U.S. and internationally, changes to which can impact our business; increased security requirements that may increase our costs of operations and reduce operating efficiencies; legal, regulatory or market responses to global climate change; negotiation and ratification of labor contracts; strikes, work stoppages and slowdowns by our employees; the effects of changing prices of energy, including gasoline, diesel and jet fuel, and interruptions in supplies of these commodities; changes in exchange rates or interest rates; our ability to maintain the image of our brand; breaches in data security; disruptions to the Internet or our technology infrastructure; our ability to accurately forecast our future capital investment needs; exposure to changing economic, political and social developments in international and emerging markets; changes in business strategy, government regulations, or economic or market conditions that may result in further substantial impairment write-downs of our assets; increases in our expenses relating to employee health and retiree health and our contributions to pension benefits; the potential for various claims and litigation related to labor and employment, personal injury, property damage, business practices, environmental liability and other matters; our ability to realize the anticipated benefits from acquisitions, joint ventures or strategic alliances; our ability to manage insurance and claims expenses; and other risks discussed in our filings with the Securities and Exchange Commission from time to time, including our Annual Report on Form 10-K for the year ended December 31, 2012, in Part II, "Item1A. Risk Factors" of this Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2013, and may also be described from time to time in our future reports filed with the Securities and Exchange Commission. You should consider the limitations on, and risks associated with, forward-looking statements and not unduly rely on the accuracy of predictions contained in such forward-looking statements. We do not undertake any obligation to update forward-looking statements to reflect events, circumstances, changes in expectations, or the occurrence of unanticipated events after the date of those statements.

1

Item 1. Financial Statements UNITED PARCEL SERVICE, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS June 30, 2013 (unaudited) and December 31, 2012 (In millions)

(m minons)	June 30, 2013	December 31, 2012	,
ASSETS	2013	2012	
Current Assets:			
Cash and cash equivalents	\$4,808	\$7,327	
Marketable securities	\$4,808 1,384	\$7,327 597	
	5,438	6,111	
Accounts receivable, net Deferred income tax assets	5,458 564	583	
Other current assets	1,032	973	
Total Current Assets	13,226		
	17,880	15,591 17,894	
Property, Plant and Equipment, Net Goodwill			
	2,149 678	2,173 603	
Intangible Assets, Net Non-Current Investments and Restricted Cash	406	307	
Derivative Assets	331	535	
Deferred Income Tax Assets	963	684	
Other Non-Current Assets Total Assets	1,070	1,076	
	\$36,703	\$38,863	
LIABILITIES AND SHAREOWNERS' EQUITY			
Current Liabilities:	¢ 1 004	¢1 701	
Current maturities of long-term debt and commercial paper	\$1,086	\$1,781	
Accounts payable	2,008	2,278	
Accrued wages and withholdings	1,858	1,927	
Self-insurance reserves	749	763	
Income taxes payable	221	399	
Other current liabilities	1,261	1,242	
Total Current Liabilities	7,183	8,390	
Long-Term Debt	10,837	11,089	
Pension and Postretirement Benefit Obligations	11,426	11,068	
Self-Insurance Reserves	1,998	1,980	
Other Non-Current Liabilities	1,629	1,603	
Shareowners' Equity:	2	2	
Class A common stock (218 and 225 shares issued in 2013 and 2012)	2	3	
Class B common stock (721 and 729 shares issued in 2013 and 2012)	7	7	
Additional paid-in capital			
Retained earnings	7,185	7,997	,
Accumulated other comprehensive loss	(3,577) (3,354)
Deferred compensation obligations	67	78	,
Less: Treasury stock (1 share in 2013 and 2012)	(67) (78)
Total Equity for Controlling Interests	3,617	4,653	
Total Equity for Non-Controlling Interests	13	80	
Total Shareowners' Equity	3,630	4,733	
Total Liabilities and Shareowners' Equity	\$36,703	\$38,863	

See notes to unaudited consolidated financial statements.

UNITED PARCEL SERVICE, INC. AND SUBSIDIARIES STATEMENTS OF CONSOLIDATED INCOME (In millions, except per share amounts) (unaudited)

Three Months Ended				
June 30,				
2013	2012			

Six Months Ended June 30, 2013