

YORK WATER CO  
Form 10-K  
March 12, 2013

UNITED STATES  
SECURITIES AND EXCHANGE  
COMMISSION  
Washington, D.C. 20549

FORM 10-K  
(Mark One)

ANNUAL REPORT PURSUANT TO  
SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF  
1934

For the fiscal year ended December 31,  
2012

OR

TRANSITION REPORT PURSUANT  
TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF  
1934

For the transition period from  
\_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-34245

THE YORK WATER COMPANY

(Exact name of registrant as specified in  
its charter)

PENNSYLVANIA                      23-1242500

(State or other jurisdiction  
of incorporation or  
organization)                      (I.R.S.  
Employer  
Identification  
No.)

130 EAST MARKET

STREET, YORK,                      17401

PENNSYLVANIA

(Address of principal  
executive offices)                      (Zip Code)

Registrant's telephone number,  
including area code (717) 845-3601

Securities registered pursuant to Section  
12(b) of the Act:

None

(Title of Each Class)                      (Name of  
Each  
Exchange on  
Which

Registered)

Securities registered pursuant to Section 12(g) of the Act:

COMMON STOCK, NO PAR VALUE

(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

YES  NO

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

YES  NO

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES  NO

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an

accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Small Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

The aggregate market value of the Common Stock, no par value, held by nonaffiliates of the registrant on June 30, 2012 was \$229,984,378.

As of March 12, 2013 there were 12,943,676 shares of Common Stock, no par value, outstanding.

DOCUMENTS INCORPORATED BY REFERENCE

Portions of the Proxy Statement for the Company's 2013 Annual Meeting of Shareholders are incorporated by reference into Part I and Part III.

---

TABLE OF CONTENTS

<u>Forward-Looking Statements</u>	<u>3</u>
PART I	
<u>Item 1. Business</u>	<u>4</u>
<u>Item 1A. Risk Factors</u>	<u>7</u>
<u>Item 1B. Unresolved Staff Comments</u>	<u>11</u>
<u>Item 2. Properties</u>	<u>11</u>
<u>Item 3. Legal Proceedings</u>	<u>13</u>
<u>Item 4. Mine Safety Disclosures</u>	<u>13</u>
PART II	
<u>Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities</u>	<u>13</u>
<u>Item 6. Select Financial Data</u>	<u>15</u>
<u>Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operation</u>	<u>16</u>
<u>Item 7A. Quantitative and Qualitative Disclosures About Market Risk</u>	<u>24</u>
<u>Item 8. Financial Statements and Supplementary Data</u>	<u>25</u>
<u>Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure</u>	<u>50</u>
<u>Item 9A. Controls and Procedures</u>	<u>50</u>
<u>Item 9B. Other Information</u>	<u>52</u>
PART III	
<u>Item 10. Directors, Executive Officers and Corporate Governance</u>	<u>52</u>
<u>Item 11. Executive Compensation</u>	<u>53</u>
<u>Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters</u>	<u>53</u>
<u>Item 13. Certain Relationships and Related Transactions, and Director Independence</u>	<u>53</u>
<u>Item 14. Principal Accounting Fees and Services</u>	<u>53</u>
PART IV	
<u>Item 15. Exhibits and Financial Statement Schedules</u>	<u>54</u>
<u>Signatures</u>	<u>56</u>
<u>Index to Exhibits</u>	<u>57</u>

## FORWARD-LOOKING STATEMENTS

Certain statements contained in this annual report and in documents incorporated by reference constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. Words such as "may," "should," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to identify forward-looking statements. These forward-looking statements include certain information relating to the Company's business strategy; statements including, but not limited to:

- statements regarding the amount and timing of rate increases and other regulatory matters including the recovery of costs recorded as regulatory assets;
- expected profitability and results of operations;
- statements as to trends;
- goals, priorities and plans for, and cost of, growth and expansion;
- strategic initiatives;
- availability of water supply;
- water usage by customers; and
- ability to pay dividends on common stock and the rate of those dividends.

The forward-looking statements in this Annual Report reflect what the Company currently anticipates will happen.

What actually happens could differ materially from what it currently anticipates will happen. The Company does not intend to make a public announcement when forward-looking statements in this Annual Report are no longer accurate, whether as a result of new information, what actually happens in the future or for any other reason. Important matters that may affect what will actually happen include, but are not limited to:

- changes in weather, including drought conditions or extended periods of heavy rainfall;
- levels of rate relief granted;
- the level of commercial and industrial business activity within the Company's service territory;
- construction of new housing within the Company's service territory and increases in population;
- changes in government policies or regulations, including the tax code;
- the ability to obtain permits for expansion projects;
- material changes in demand from customers, including the impact of conservation efforts which may impact the demand of customers for water;
- changes in economic and business conditions, including interest rates, which are less favorable than expected;
- changes in, or unanticipated, capital requirements;
- changes in accounting pronouncements;
- changes in the Company's credit rating or the market price of its common stock;
- the ability to obtain financing; and
- other matters set forth in Item 1A, "Risk Factors" of this Annual Report.

[Table of Contents](#)

Page 3

---

THE YORK WATER COMPANY

PART I

Item 1. Business.

The York Water Company (the "Company") is the oldest investor-owned water utility in the United States and is duly organized under the laws of the Commonwealth of Pennsylvania. The Company has operated continuously since 1816. The primary business of the Company is to impound, purify to meet or exceed safe drinking water standards and distribute water. The Company also operates a single wastewater collection and treatment system. The Company operates within its franchised territory, which covers 39 municipalities within York County, Pennsylvania and eight municipalities within Adams County, Pennsylvania. The Company is regulated by the Pennsylvania Public Utility Commission, or PPUC, in the areas of billing, payment procedures, dispute processing, terminations, service territory, debt and equity financing and rate setting. The Company must obtain PPUC approval before changing any practices associated with the aforementioned areas.

Water service is supplied through the Company's own distribution system. The Company obtains the bulk of its water supply from both the South Branch and East Branch of the Codorus Creek, which together have an average daily flow of 73.0 million gallons. This combined watershed area is approximately 117 square miles. The Company has two reservoirs, Lake Williams and Lake Redman, which together hold up to approximately 2.2 billion gallons of water. The Company has a 15-mile pipeline from the Susquehanna River to Lake Redman which provides access to an additional supply of 12.0 million gallons of untreated water per day. The Company also owns two wells which are capable of providing a safe yield of approximately 100,000 gallons per day to supply water to its customers in Carroll Valley, Adams County. As of December 31, 2012, the Company's average daily availability was 35.0 million gallons, and daily consumption was approximately 18.6 million gallons. The Company's service territory had an estimated population of 189,000 as of December 31, 2012. Industry within the Company's service territory is diversified, manufacturing such items as fixtures and furniture, electrical machinery, food products, paper, ordnance units, textile products, air conditioning systems, laundry detergent, barbells and motorcycles.

The Company's water business is somewhat dependent on weather conditions, particularly the amount of rainfall. Revenues are particularly vulnerable to weather conditions in the summer months. Prolonged periods of hot and dry weather generally cause increased water usage for watering lawns, washing cars, and keeping golf courses and sports fields irrigated. Conversely, prolonged periods of dry weather could lead to drought restrictions from governmental authorities. Despite the Company's adequate water supply, customers may be required to cut back water usage under such drought restrictions which would negatively impact revenues. The Company has addressed some of this vulnerability by instituting minimum customer charges which are intended to cover fixed costs of operations under all likely weather conditions.

The Company's business does not require large amounts of working capital and is not dependent on any single customer or a very few customers for a material portion of its business. Increases in revenues are generally dependent on the Company's ability to obtain rate increases from the PPUC in a timely manner and in adequate amounts and to increase volumes of water sold through increased consumption and increases in the number of customers served. The Company continuously looks for acquisition and expansion opportunities both within and outside its current service territory as well as additional opportunities to enter into bulk water contracts with municipalities and other entities to supply water.

The Company entered into agreements with several municipalities to provide sewer billing services beginning in the fourth quarter of 2011. In 2012, the Company piloted a service line protection program in order to further diversify its business. Under this optional program, customers pay a fixed monthly fee, and the Company will repair or replace damaged customer service lines, as needed, subject to an annual maximum dollar amount.

[Table of Contents](#)



## Competition

As a regulated utility, the Company operates within an exclusive franchised territory that is substantially free from direct competition with other public utilities, municipalities and other entities. Although the Company has been granted an exclusive franchise for each of its existing community water and wastewater systems, the ability of the Company to expand or acquire new service territories may be affected by currently unknown competitors obtaining franchises to surrounding systems by application or acquisition. These competitors may include other investor-owned utilities, nearby municipally-owned utilities and sometimes from strategic or financial purchasers seeking to enter or expand in the water and wastewater industry. The addition of new service territory and the acquisition of other utilities are generally subject to review and approval by the PPUC.

## Water Quality and Environmental Regulations

Provisions of water and wastewater service are subject to regulation under the federal Safe Drinking Water Act, the Clean Water Act and related state laws, and under federal and state regulations issued under these laws. In addition, the Company is subject to federal and state laws and other regulations relating to solid waste disposal, dam safety and other aspects of its operations.

The federal Safe Drinking Water Act establishes criteria and procedures for the U.S. Environmental Protection Agency, or EPA, to develop national quality standards. Regulations issued under the Act, and its amendments, set standards on the amount of certain contaminants allowable in drinking water. Current requirements are not expected to have a material impact on the Company's operations or financial condition as it already meets or exceeds standards.

Under the requirements of the Pennsylvania Safe Drinking Water Act, or SDWA, the Pennsylvania Department of Environmental Protection, or DEP, monitors the quality of the finished water supplied to customers. DEP requires the Company to submit weekly reports showing the results of daily bacteriological and other chemical and physical analyses. As part of this requirement, the Company conducts over 77,000 laboratory tests annually. Management believes that the Company complies with the standards established by the agency under the SDWA. DEP also assists the Company by preventing and eliminating pollution by regulating discharges into the Company's watershed area.

The Clean Water Act regulates discharges from water and wastewater treatment facilities into lakes, rivers, streams and groundwater. The Company complies with this Act by obtaining and maintaining all required permits and approvals for discharges from its water and wastewater facilities and by satisfying all conditions and regulatory requirements associated with the permits.

The DEP monitors the quality of wastewater discharge effluent under the provisions of the National Pollutant Discharge Elimination System, or NPDES. The Company submits monthly reports to the DEP showing the results of its daily effluent monitoring and removal of sludge and biosolids. The Company is not aware of any significant environmental remediation costs necessary from the handling and disposal of waste material from its wastewater operations.

DEP and the Susquehanna River Basin Commission, or SRBC, regulate the amount of water withdrawn from streams in the watershed to assure that sufficient quantities are available to meet the needs of the Company and other regulated users. Through its Division of Dam Safety, DEP regulates the operation and maintenance of the Company's impounding dams. The Company routinely inspects its dams and prepares annual reports of their condition as required by DEP regulations. DEP reviews these reports and inspects the Company's dams annually. DEP most recently inspected the Company's dams in June 2012 and noted no significant violations.

Since 1980, DEP has required any new dam to have a spillway that is capable of passing the design flood without overtopping the dam. The design flood is either the Probable Maximum Flood, or PMF, or some fraction of it, depending on the size and location of the dam. PMF is very conservative and is calculated using the most severe



combination of meteorological and hydrologic conditions reasonably possible in the watershed area of a dam.

Table of Contents

Page 5

---

The Company engaged a professional engineer to analyze the spillway capacities at the Lake Williams and Lake Redman dams and validate DEP's recommended flood design for the dams. Management presented the results of the study to DEP in December 2004, and DEP then requested that the Company submit a proposed schedule for the actions to address the spillway capacities. Thereafter, the Company retained an engineering firm to prepare preliminary designs for increasing the spillway capacities to pass the PMF through armoring the dams with roller compacted concrete. Management met with DEP in September 2006 to review the preliminary design and discuss scheduling, permitting, and construction requirements. The Company is currently completing preliminary work on the dams as well as the final design and the permitting process. The Company expects to begin armoring one of the dams between 2015 and 2016. The second dam is expected to be armored in a year or two following the first dam armoring. The cost to armor each dam is expected to be approximately \$5 million.

Capital expenditures and operating costs required as a result of water quality standards and environmental requirements have been traditionally recognized by state public utility commissions as appropriate for inclusion in establishing rates. The capital expenditures currently required as a result of water quality standards and environmental requirements have been budgeted in the Company's capital program and represent less than 10% of its expected total capital expenditures over the next 5 years. The Company is currently in compliance with wastewater environmental standards and does not anticipate any major capital expenditures for its current wastewater business.

### Growth

During the five year period ended December 31, 2012, the Company maintained growth in the number of customers and distribution facilities.

The following table sets forth certain of the Company's summary statistical information.

(In thousands of dollars)	For the Years Ended December 31,				
	2012	2011	2010	2009	2008
Revenues					
Residential	\$26,114	\$25,693	\$24,478	\$23,299	\$20,572
Commercial and industrial	12,114	11,820	11,440	10,734	9,671
Other	3,219	3,116	3,087	3,010	2,595
Total	\$41,447	\$40,629	\$39,005	\$37,043	\$32,838
Average daily water consumption (gallons per day)	18,553,000	18,465,000	18,875,000	18,233,000	18,298,000
Miles of water mains at year-end	940	929	925	922	884
Additional water distribution mains installed/acquired (ft.)	59,653	17,212	19,886	200,439	206,140
Wastewater collection mains acquired (ft.)	14,820	-	-	-	-
Number of customers at year-end	63,779	62,738	62,505	62,186	61,527
Population served at year-end	189,000	187,000	182,000	180,000	176,000

[Table of Contents](#)

Page 6

Executive Officers of the Registrant

The Company presently has 103 full time employees including the officers detailed in the information set forth under the caption "Executive Officers of the Company" of the 2013 Proxy Statement incorporated herein by reference.

Available Information

The Company makes available free of charge, on or through its website ([www.yorkwater.com](http://www.yorkwater.com)), its annual report on Form 10-K, its quarterly reports on Form 10-Q, current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Exchange Act as soon as reasonably practicable after the Company electronically files such material with, or furnishes it to, the SEC.

Shareholders may request, without charge, copies of the Company's financial reports. Such requests, as well as other investor relations inquiries, should be addressed to:

Bonnie J. Rexroth	The York Water Company (717) 845-3601
Investor Relations Administrator	130 East Market Street (800) 750-5561
	York, PA 17401 bonnier@yorkwater.com

Item 1A. Risk Factors.

The rates we charge our customers are subject to regulation. If we are unable to obtain government approval of our requests for rate increases, or if approved rate increases are untimely or inadequate to cover our investments in utility plant and equipment and projected expenses, our results of operations may be adversely affected.

Our ability to maintain and meet our financial objectives is dependent upon the rates we charge our customers, which are subject to approval by the PPUC. We file rate increase requests with the PPUC, from time to time, to recover our investments in utility plant and equipment and projected expenses. Any rate increase or adjustment must first be justified through documented evidence and testimony. The PPUC determines whether the investments and expenses are recoverable, the length of time over which such costs are recoverable, or, because of changes in circumstances, whether a remaining balance of deferred investments and expenses is no longer recoverable in rates charged to customers. Once a rate increase application is filed with the PPUC, the ensuing administrative and hearing process may be lengthy and costly. The timing of our rate increase requests are therefore dependent upon the estimated cost of the administrative process in relation to the investments and expenses that we hope to recover through the rate increase.

We can provide no assurances that future requests will be approved by the PPUC; and, if approved, we cannot guarantee that these rate increases will be granted in a timely or sufficient manner to cover the investments and expenses for which we sought the rate increase. If we are unable to obtain PPUC approval of our requests for rate increases, or if approved rate increases are untimely or inadequate to cover our investments in utility plant and equipment and projected expenses, our results of operations may be adversely affected.

We are subject to federal, state and local regulation that may impose costly limitations and restrictions on the way we do business.

Various federal, state and local authorities regulate many aspects of our business. Among the most important of these regulations are those relating to the quality of water we supply our customers, water allocation rights and the quality of the effluent we discharge from our wastewater treatment facility. Government authorities continually review these regulations, particularly the drinking water quality regulations, and may propose new or more restrictive requirements in the future. We are required to perform water and wastewater quality tests that are monitored by the PPUC, the EPA, and the DEP, for the detection of certain chemicals and compounds in our water and effluent. If new or more

restrictive limitations on permissible levels of substances and contaminants in our water and wastewater are imposed, we may not be able to adequately predict the costs necessary to meet regulatory standards. If we are unable to recover the cost of implementing new water and wastewater treatment procedures in response to more restrictive quality regulations through our rates that we charge our customers, or if we fail to comply with such regulations, it could have a material adverse effect on our financial condition and results of operations.

[Table of Contents](#)

Page 7

---

We are also subject to water allocation regulations that control the amount of water that we can draw from water sources. The SRBC and DEP regulate the amount of water withdrawn from streams in the watershed for water supply purposes to assure that sufficient quantities are available to meet our needs and the needs of other regulated users. In addition, government drought restrictions could cause the SRBC or DEP to temporarily reduce the amount of our allocations. If new or more restrictive water allocation regulations are implemented or our allocations are reduced due to weather conditions, it may have an adverse effect on our ability to supply the demands of our customers, and in turn, on our revenues and results of operations.

Our business is subject to seasonal fluctuations, which could affect demand for our water service and our revenues.

Demand for our water during the warmer months is generally greater than during cooler months due primarily to additional requirements for water in connection with cooling systems, swimming pools, irrigation systems and other outside water use. Throughout the year, and particularly during typically warmer months, demand will vary with temperature and rainfall levels. If temperatures during the typically warmer months are cooler than expected, or there is more rainfall than expected, the demand for our water may decrease and adversely affect our revenues.

Weather conditions and overuse may interfere with our sources of water, demand for water services, and our ability to supply water to our customers.

We depend on an adequate water supply to meet the present and future demands of our customers and to continue our expansion efforts. Unexpected conditions may interfere with our water supply sources. Drought and overuse may limit the availability of surface and ground water. These factors might adversely affect our ability to supply water in sufficient quantities to our customers and our revenues and earnings may be adversely affected. Additionally, cool and wet weather, as well as drought restrictions and our customers' conservation efforts, may reduce consumption demands, also adversely affecting our revenue and earnings. Furthermore, freezing weather may also contribute to water transmission interruptions caused by pipe and main breakage. If we experience an interruption in our water supply, it could have a material adverse effect on our financial condition and results of operations.

The current concentration of our business in central and southern Pennsylvania makes us susceptible to adverse developments in local economic and demographic conditions.

Our service territory presently includes 39 municipalities within York County, Pennsylvania and eight municipalities within Adams County, Pennsylvania. Our revenues and operating results are therefore subject to local economic and demographic conditions in the area. A change in any of these conditions could make it more costly or difficult for us to conduct our business. In addition, any such change would have a disproportionate effect on us, compared to water and wastewater utility companies that do not have such a geographic concentration.

Contamination of our water supply may cause disruption in our services and adversely affect our revenues.

Our water supply is subject to contamination from the migration of naturally-occurring substances in groundwater and surface systems and pollution resulting from man-made sources. In the event that our water supply is contaminated, we may have to interrupt the use of that water supply until we are able to substitute the flow of water from an uncontaminated water source through our interconnected transmission and distribution facilities. In addition, we may incur significant costs in order to treat the contaminated source through expansion of our current treatment facilities or development of new treatment methods. Our inability to substitute water supply from an uncontaminated water source, or to adequately treat the contaminated water source in a cost-effective manner, may have an adverse effect on our revenues.

The necessity for increased security has and may continue to result in increased operating costs.

We have taken steps to increase security measures at our facilities and heighten employee awareness of threats to our water supply. We have also tightened our security measures regarding the delivery and handling of certain chemicals used in our business. We have and will continue to bear increased costs for security precautions to protect our facilities, operations and supplies. We are not aware of any specific threats to our facilities, operations or supplies. However, it is possible that we would not be in a position to control the outcome of such events should they occur.

[Table of Contents](#)

Page 8

---

The growing dependence on digital technology has increased the risks related to cybersecurity.

Computers and the Internet have led to increased company productivity and improved customer service.

Unfortunately, progress in this area has brought with it cybersecurity risks. Recently, the frequency and severity of cyber attacks on companies has increased resulting in a disruption to business operations and the corruption or misappropriation of proprietary data. We have and will continue to bear increased costs for security precautions to protect our information technology. However, if such an attack was to occur and could not be prevented, customer information could be misappropriated, our networks may be down for an extended period of time disrupting our business, and it could require costly replacement of hardware and software.

We depend on the availability of capital for expansion, construction and maintenance.

Our ability to continue our expansion efforts and fund our construction and maintenance program depends on the availability of adequate capital. There is no guarantee that we will be able to obtain sufficient capital in the future or that the cost of capital will not be too high for future expansion and construction. In addition, approval from the PPUC must be obtained prior to our sale and issuance of securities. If we are unable to obtain approval from the PPUC on these matters, or to obtain approval in a timely manner, it may affect our ability to effect transactions that are beneficial to us or our shareholders. A single transaction may itself not be profitable but might still be necessary to continue providing service or to grow the business.

The failure to maintain our existing credit rating could affect our cost of funds and related liquidity.

Standard & Poor's Ratings Services rates our outstanding debt and has given a credit rating to us. Their evaluations are based on a number of factors, which include financial strength as well as transparency with rating agencies and timeliness of financial reporting. In light of the difficulties in the financial services industry and the difficult financial markets, there can be no assurance that we will be able to maintain our current strong credit rating. Failure to do so could adversely affect our cost of funds and related liquidity.

We may face competition from other water suppliers that may hinder our growth and reduce our profitability.

We face competition from other water suppliers for acquisitions, which may limit our growth opportunities.

Furthermore, even after we have been the successful bidder in an acquisition, competing water suppliers may challenge our application for extending our franchise territory to cover the target company's market. Finally, third parties either supplying water on a contract basis to municipalities or entering into agreements to operate municipal water systems might adversely affect our business by winning contracts that may be beneficial to us. If we are unable to compete successfully with other water suppliers for these acquisitions, franchise territories and contracts, it may impede our expansion goals and adversely affect our profitability.

An important element of our growth strategy is the acquisition of water and wastewater systems. Any pending or future acquisitions we decide to undertake will involve risks.

The acquisition and integration of water and wastewater systems is an important element in our growth strategy. This strategy depends on identifying suitable acquisition opportunities and reaching mutually agreeable terms with acquisition candidates. The negotiation of potential acquisitions as well as the integration of acquired businesses could require us to incur significant costs. Further, acquisitions may result in dilution for the owners of our common stock, our incurrence of debt and contingent liabilities and fluctuations in quarterly results. In addition, the businesses and other assets we acquire may not achieve the financial results that we expect, which could adversely affect our profitability.

[Table of Contents](#)

Page 9





We have restrictions on our dividends. There can also be no assurance that we will continue to pay dividends in the future or, if dividends are paid, that they will be in amounts similar to past dividends.

The terms of our debt instruments impose conditions on our ability to pay dividends. We have paid dividends on our common stock each year since our inception in 1816 and have increased the amount of dividends paid each year since 1997. Our earnings, financial condition, capital requirements, applicable regulations and other factors, including the timeliness and adequacy of rate increases, will determine both our ability to pay dividends on our common stock and the amount of those dividends. There can be no assurance that we will continue to pay dividends in the future or, if dividends are paid, that they will be in amounts similar to past dividends.

If we are unable to pay the principal and interest on our indebtedness as it comes due or we default under certain other provisions of our loan documents, our indebtedness could be accelerated and our results of operations and financial condition could be adversely affected.

Our ability to pay the principal and interest on our indebtedness as it comes due will depend upon our current and future performance. Our performance is affected by many factors, some of which are beyond our control. We believe that our cash generated from operations, and, if necessary, borrowings under our existing credit facilities will be sufficient to enable us to make our debt payments as they become due. If, however, we do not generate sufficient cash, we may be required to refinance our obligations or sell additional equity, which may be on terms that are not as favorable to us. No assurance can be given that any refinancing or sale of equity will be possible when needed or that we will be able to negotiate acceptable terms. In addition, our failure to comply with certain provisions contained in our trust indentures and loan agreements relating to our outstanding indebtedness could lead to a default under these documents, which could result in an acceleration of our indebtedness.

We depend significantly on the services of the members of our senior management team, and the departure of any of those persons could cause our operating results to suffer.

Our success depends significantly on the continued individual and collective contributions of our senior management team. If we lose the services of any member of our senior management or are unable to hire and retain experienced management personnel, our operating results could suffer.

There is a limited trading market for our common stock; you may not be able to resell your shares at or above the price you pay for them.

Although our common stock is listed for trading on the NASDAQ Global Select Market, the trading in our common stock has substantially less liquidity than many other companies quoted on the NASDAQ Global Select Market. A public trading market having the desired characteristics of depth, liquidity and orderliness depends on the presence in the market of willing buyers and sellers of our common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control.

Because of the limited volume of trading in our common stock, a sale of a significant number of shares of our common stock in the open market could cause our stock price to decline.

The failure of, or the requirement to repair, upgrade or dismantle, either of our dams may adversely affect our financial condition and results of operations.

Our water system includes two impounding dams. While we maintain robust dam maintenance and inspection programs, a failure of the dams could result in injuries and damage to residential and/or commercial property downstream for which we may be responsible, in whole or in part. The failure of a dam could also adversely affect our ability to supply water in sufficient quantities to our customers and could adversely affect our financial condition and results of operations. We carry liability insurance on our dams, however, our limits may not be sufficient to cover all losses or liabilities incurred due to the failure of one of our dams. The estimated costs to maintain and upgrade our

dams are included in our capital budget. Although such costs have previously been recoverable in rates, there is no guarantee that these costs will continue to be recoverable and in what magnitude they will be recoverable.

Table of Contents

Page 10

---

Wastewater operations entail significant risks and may impose significant costs.

Wastewater collection and treatment and septage pumping and sludge hauling involve various unique risks. If collection or treatment systems fail or do not operate properly, or if there is a spill, untreated or partially treated wastewater could discharge onto property or into nearby streams and rivers, causing various damages and injuries, including environmental damage. These risks are most acute during periods of substantial rainfall or flooding, which are the main causes of sewer overflow and system failure. Liabilities resulting from such damages and injuries could materially and adversely affect our business, financial condition, and results of operations.

We are subject to market and interest rate risk on our \$12,000,000 variable interest rate debt issue.

We are subject to interest rate risk in conjunction with our \$12,000,000 variable interest rate debt issue. This exposure, however, has been hedged with an interest rate swap. This hedge will protect the Company from the risk of changes in the benchmark interest rates, but does not protect the Company's exposure to the changes in the difference between its own variable funding rate and the benchmark rate. A breakdown of the historical relationships between the Company's cost of funds and the benchmark rate underlying the interest rate swap could result in higher interest rates adversely affecting our financial results.

The holders of the \$12,000,000 variable rate Pennsylvania Economic Development Financing Authority ( PEDFA) Series A Bonds may tender their bonds at any time. When the bonds are tendered, they are subject to an annual remarketing agreement, pursuant to which a remarketing agent attempts to remarket the tendered bonds pursuant to the terms of the Indenture. In order to keep variable interest rates down and to enhance the marketability of the Series A Bonds, the Company entered into a Reimbursement, Credit and Security Agreement with PNC Bank, National Association ("the Bank") dated as of May 1, 2008. This agreement provides for a three-year direct pay letter of credit issued by the Bank to the trustee for the Series A Bonds. The letter of credit expires May 6, 2015 and is reviewed annually for a possible one-year extension. The Bank is responsible for providing the trustee with funds for the timely payment of the principal and interest on the Series A Bonds and for the purchase price of the Series A Bonds that have been tendered or deemed tendered for purchase and have not been remarketed. If the Bank is unable to meet its obligations, the Company would be required to buy any bonds which had been tendered.

Item 1B. Unresolved Staff Comments.

None.

Item 2. Properties.

Source of Water Supply

The Company owns two impounding dams located in York and Springfield Townships adjoining the Borough of Jacobus to the south. The lower dam, the Lake Williams Impounding Dam, creates a reservoir covering approximately 165 acres containing about 870 million gallons of water. The upper dam, the Lake Redman Impounding Dam, creates a reservoir covering approximately 290 acres containing about 1.3 billion gallons of water.

In addition to the two impounding dams, the Company owns a 15-mile pipeline from the Susquehanna River to Lake Redman that provides access to a supply of an additional 12.0 million gallons of water per day. As of December 31, 2012, the Company's present average daily availability was 35.0 million gallons, and daily consumption was approximately 18.6 million gallons.

The Company also owns two wells which are used to supply water to its customers in Carroll Valley, Adams County, Pennsylvania. The wells are capable of providing a safe yield of approximately 100,000 gallons per day.

Table of Contents

Page 11

---

## Pumping Stations

The Company's main pumping station is located in Spring Garden Township on the south branch of the Codorus Creek about 1,500 feet upstream from its confluence with the west branch of the Codorus Creek and about four miles downstream from the Company's lower impounding dam. The pumping station presently houses pumping equipment consisting of three electrically driven centrifugal pumps and two diesel-engine driven centrifugal pumps with a combined pumping capacity of 68.0 million gallons per day. The pumping capacity is more than double peak requirements and is designed to provide an ample safety margin in the event of pump or power failure. A large diesel backup generator is installed to provide power to the pumps in the event of an emergency. The raw water is pumped approximately two miles to the filtration plant through pipes owned by the Company.

The Susquehanna River Pumping Station is located on the western shore of the Susquehanna River several miles south of Wrightsville, PA. The pumping station is equipped with three Floway Vertical Turbine pumps rated at 6 million gallons per day each. The pumping station pumps water from the Susquehanna River approximately 15 miles through a combination of 30" and 36" ductile iron main to the Company's upper impounding dam, located at Lake Redman.

## Treatment Facilities

The Company's water filtration plant is located in Spring Garden Township about one-half mile south of the City of York. Water at this plant is filtered through twelve dual media filters having a stated capacity of 31.0 million gallons per day with a maximum supply of 42.0 million gallons per day for short periods if necessary. Based on an average daily consumption in 2012 of approximately 18.6 million gallons, the Company believes the pumping and filtering facilities are adequate to meet present and anticipated demands. In 2005, the Company performed a capacity study of the filtration plant, and in 2007, began upgrading the facility to increase capacity for future growth. The project is expected to continue over the next several years.

The Company's sediment recycling facility is located adjacent to its water filtration plant. This state of the art facility employs cutting edge technology to remove fine, suspended solids from untreated water. The Company estimates that through this energy efficient, environmentally friendly process, approximately 600 tons of sediment will be removed annually, thereby improving the quality of the Codorus Creek watershed.

The Company's wastewater treatment facility is located in East Manchester Township. The wastewater treatment plant is a small, packaged, extended aeration activated sludge facility with an average day flow capacity of 80,000 gallons. With a projected maximum day demand of 37,000 gallons, the plant's two 40,000 gallons per day flow paths offer both capacity and redundancy for high flow events and potential growth.

## Distribution and Collection

The distribution system of the Company has approximately 940 miles of water main lines which range in diameter from 2 inches to 36 inches. The distribution system includes 29 booster stations and 31 standpipes and reservoirs capable of storing approximately 58.0 million gallons of potable water. All booster stations are equipped with at least two pumps for protection in case of mechanical failure. Following a deliberate study of customer demand and pumping capacity, the Company installed standby generators at all critical booster stations to provide emergency power in the event of an electric utility interruption.

The wastewater collection system of the Company has approximately 14,820 feet of 8 inch gravity collection mains.

## Other Properties

The Company's distribution center and material and supplies warehouse are located in Springettsbury Township, and are composed of three one-story concrete block buildings aggregating 30,680 square feet.

The accounting and executive offices of the Company are located in one three-story and one two-story brick and masonry buildings, containing a total of approximately 21,861 square feet, in the City of York, Pennsylvania.

Table of Contents

Page 12

---

All of the Company's properties described above are held in fee by the Company. There are no material encumbrances on such properties.

In 1976, the Company entered into a Joint Use and Park Management Agreement with York County under which the Company licensed use of certain of its lands and waters for public park purposes for a period of 50 years. Under the agreement, York County has agreed not to erect a dam upstream on the East Branch of the Codorus Creek or otherwise obstruct the flow of the creek.

Item 3. Legal Proceedings.

There are no material legal proceedings involving the Company.

Item 4. Mine Safety Disclosures.

Not applicable.

PART II

Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

Market for Common Stock and Dividends

The common stock of The York Water Company is traded on the NASDAQ Global Select Market (Symbol "YORW"). Quarterly price ranges and cash dividends per share for the last two years follow:

	2012			2011		
	High	Low	Dividend*	High	Low	Dividend*
1 <sup>st</sup> Quarter	\$18.43	\$17.00	\$0.1336	\$17.51	\$15.81	\$0.1310
2 <sup>nd</sup> Quarter	17.89	16.94	0.1336	17.72	16.40	0.1310
3 <sup>rd</sup> Quarter	18.49	17.51	0.1336	18.14	16.00	0.1310
4 <sup>th</sup> Quarter	18.49	16.75	0.1383	18.00	15.86	0.1336

\*Cash dividends per share reflect dividends declared at each dividend date.

Prices listed in the above table are sales prices as listed on the NASDAQ Global Select Market. Shareholders of record (excluding individual participants in securities positions listings) as of December 31, 2012 numbered approximately 1,786.

Dividend Policy

Dividends on the Company's common stock are declared by the Board of Directors and are normally paid in January, April, July and October. Dividends are paid based on shares outstanding as of the stated record date, which is ordinarily the last day of the calendar month immediately preceding the dividend payment.

Table of Contents





The dividend paid on the Company's common stock on January 15, 2013 was the 568th consecutive dividend paid by the Company. The Company has paid consecutive dividends for its entire history, since 1816. The policy of the Company's Board of Directors is currently to pay cash dividends on a quarterly basis. The dividend rate has been increased annually for sixteen consecutive years. The Company's Board of Directors declared dividend number 569 in the amount of \$0.1383 per share at its January 2013 meeting. The dividend is payable on April 15, 2013 to shareholders of record as of February 28, 2013. Future cash dividends will be dependent upon the Company's earnings, financial condition, capital demands and other factors and will be determined by the Company's Board of Directors. See Note 4 to the Company's financial statements included herein for restrictions on dividend payments.

#### Purchases of Equity Securities by the Company

The Company did not repurchase any of its securities during the fourth quarter of 2012.

#### Performance Graph

The following line graph presents the annual and cumulative total shareholder return for The York Water Company Common Stock over a five-year period from 2007 through 2012, based on the market price of the Common Stock and assuming reinvestment of dividends, compared with the cumulative total shareholder return of companies in the S&P 500 Index and a peer group made up of publicly traded water utilities, also assuming reinvestment of dividends. The peer group companies include: American States, Aqua America, Artesian Resources, California Water Service, Connecticut Water Service, Middlesex Water and San Jose Water. Pennichuck Corporation was dropped from the peer group in 2012 as it is no longer publicly traded.

#### Table of Contents

Page 14

---

## Item 6. Selected Financial Data.

(All dollar amounts are stated in thousands of dollars.)

For the Year	Summary of Operations				
	2012	2011	2010	2009	2008
Operating revenues	\$41,447	\$40,629	\$39,005	\$37,043	\$32,838
Operating expenses	20,874	20,754	19,238	19,655	18,158
Operating income	20,573	19,875	19,767	17,388	14,680
Interest expense	5,144	5,155	4,795	4,780	4,112
Other income (expenses), net	(520 )	(677 )	(465 )	(517 )	(509 )
Income before income taxes	14,909	14,043	14,507	12,091	10,059
Income taxes	5,606	4,959	5,578	4,579	3,628
Net income	\$9,303	\$9,084	\$8,929	\$7,512	\$6,431
Per Share of Common Stock					
Book value	\$7.73	\$7.45	\$7.19	\$6.92	\$6.14
Basic earnings per share	0.72	0.71	0.71	0.64	0.57
Cash dividends declared per share	0.5391	0.5266	0.5150	0.5060	0.4890
Weighted average number of shares outstanding during the year	12,847,160	12,734,420	12,626,660	11,695,155	11,298,215
Utility Plant					
Original cost, net of acquisition adjustments	\$289,579	\$278,344	\$269,856	\$259,839	\$245,249
Construction expenditures	11,543	9,472	10,541	12,535	24,438
Other					
Total assets	\$282,490	\$274,219	\$259,931	\$248,837	\$240,442
Long-term debt including current portion	84,975	85,017	85,173	77,568	86,353

For Management's Discussion and Analysis of Financial Condition and Results of Operations, please refer to Item 7 of this Annual Report.

[Table of Contents](#)

Page 15

---

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations.

(All dollar amounts are stated in thousands of dollars.)

Overview

The York Water Company (the "Company") is the oldest investor-owned water utility in the United States, operated continuously since 1816. In 2012, the Company purchased the assets and began operating its first wastewater collection and treatment system. The Company is a purely regulated water and wastewater utility. Profitability is largely dependent on water revenues. Due to the size of the Company and the limited geographic diversity of its service territory, weather conditions, particularly rainfall, economic, and market conditions can have an adverse effect on revenues. Market conditions and the economy in general are recovering very slowly from the recession. As a result, there was very little organic growth in the customer base and existing customers reduced their water usage. In 2012, total water usage per customer declined by 1.3% compared to 2011, due to an above average amount of rainfall and conservation efforts by customers. In addition, the deductibility of bonus depreciation for state tax purposes was not effective for 2012 resulting in higher income taxes than in 2011.

Despite these hurdles, the Company was able to increase revenues in 2012 compared to 2011 due to the collection of the distribution system improvement charge (DSIC) and growth in the customer base through acquisitions. The DSIC allows the Company to add a charge to customers' bills for qualified replacement costs of certain infrastructure without submitting a rate filing. The Company also held operating expenses to a less than 1% increase over 2011.

The Company's business does not require large amounts of working capital and is not dependent on any single customer or a very few customers for a material portion of its business. In 2012, operating revenue was derived from the following sources and in the following percentages: residential, 63%; commercial and industrial, 29%; and other, 8% which is primarily from the provision for fire service. The customer mix helps to reduce volatility in consumption.

The Company seeks to grow revenues by increasing the volume of water sold through increased consumption and increases in the number of customers served, and the timely filing for rate increases. The Company continuously looks for acquisition and expansion opportunities both within and outside its current service territory as well as through contractual services and bulk water supply. Entry into the wastewater business provides opportunities for the Company to expand its business.

The Company has entered into agreements with several municipalities to provide sewer billing services. In 2012, the Company began a service line protection program as a pilot program. Opportunities to expand both initiatives are being pursued as they further diversify the business.

Performance Measures

Company management uses financial measures including operating revenues, net income, earnings per share and return on equity to evaluate its financial performance. Additional statistical measures including number of customers, customer complaint rate, annual customer rates and the efficiency ratio are used to evaluate performance quality. These measures are calculated on a regular basis and compared with historical information, budget and the other publicly-traded water and wastewater companies.

The Company's performance in 2012 was strong under the above measures. Increased rates from the collection of the DSIC and increases in the number of customers mostly as a result of acquisitions resulted in higher revenue and offset the higher income taxes incurred in 2012. The overall effect was an increase in net income in 2012 over 2011 of 2.4% and a return on year end common equity of 9.3%, which was consistent with 2011.

Table of Contents

Page 16

---

The efficiency ratio, which is calculated as net income divided by revenues, is used by management to evaluate its ability to control expenses. Over the five previous years, the Company's ratio averaged 21.1%. In 2012, the ratio was higher than the average at 22.4% due to the higher net income resulting from higher revenue and controlled expenses. Management is confident that its ratio will again exceed that of its peers. Management continues to look for ways to decrease expenses and increase efficiency as well as to file for rate increases promptly when needed.

## Results of Operations

### 2012 Compared with 2011

Net income for 2012 was \$9,303, an increase of \$219, or 2.4%, from net income of \$9,084 for 2011. The primary contributing factors to the increase in net income were higher operating revenues and lower expenses for power, the provision for doubtful accounts, tank remediation and life insurance. The increased income was partially offset by higher expenses for income taxes, depreciation, salary and wage, and distribution system maintenance, and reduced capitalized overhead.

Operating revenues for the year increased \$818, or 2.0%, from \$40,629 for 2011 to \$41,447 for 2012. The primary reasons for the increase were the DISC and an increase in customers. The DSIC added an additional \$583 to revenues during 2012 as compared to 2011. The average number of customers served in 2012 increased as compared to 2011 by 596 customers, from 62,677 to 63,273 customers. The increase in revenues was partially offset by a 1.3% decrease in the total per capita volume of water sold in 2012 as compared with 2011. Commercial per capita consumption increased, but residential and industrial per capita consumption decreased. The Company expects revenues for 2013 to increase moderately based on the continuation of the distribution surcharge and a potential rate increase toward the end of the year. Other regulatory actions and weather patterns could impact results.

Operating expenses for the year increased \$120, or 0.6%, from \$20,754 for 2011 to \$20,874 for 2012. The increase was primarily due to higher depreciation expense of approximately \$265, increased salary and wage expense of approximately \$161, reduced capitalized overhead of approximately \$148 and increased distribution system maintenance expense of approximately \$119. Other expenses increased approximately \$29. The increase was partially offset by reduced power expense of approximately \$255 due primarily to credits for voluntary electric curtailment events in which the Company participated, a lower provision for doubtful accounts of approximately \$179 due to a prior year adjustment for additional inactive accounts and reduced expense of approximately \$168 for the prior year tank remediation project. The Company expects depreciation expense to continue to rise in 2013 due to investment in utility plant, and other operating expenses are expected to increase at a moderate rate as costs to serve customers and to extend the distribution system continue to rise and fewer electric curtailment events are anticipated.

Interest on debt for 2012 decreased \$5, or 0.1%, from \$5,254 for 2011 to \$5,249 for 2012. The decrease was primarily due to lower long-term debt outstanding and lower variable interest rates. During 2012 and 2011, there were no borrowings under the lines of credit. Interest expense for 2013 is expected to remain consistent with 2012.

Allowance for funds used during construction increased \$6, from \$99 for 2011 to \$105 in 2012, due to a higher volume of eligible construction. Allowance for funds used during construction is expected to show a modest increase in 2013 based on a projected increase in the amount of construction expenditures.

Other income (expenses), net for 2012 reflects decreased expenses of \$157 as compared to the same period of 2011. The net change was primarily due to lower employee retirement expense of approximately \$101 due to a smaller impact from the decline in the discount rate in 2012 as compared to 2011 and lower expense on life insurance policies of approximately \$55 as the value of retirement assets increased in 2012 as compared to 2011. The increase in value was partially offset by life insurance proceeds which benefited 2011 and were not repeated in 2012. Other expenses aggregating approximately \$1 also decreased as compared to the same period of 2011. In 2013, other income (expenses) will be largely determined by the change in market returns and discount rates.

Table of Contents

Page 17

---

## Edgar Filing: YORK WATER CO - Form 10-K

Income taxes for 2012 increased \$647, or 13.0%, compared to 2011. The Company's effective tax rate was 37.6% for 2012 and 35.3% for 2011. The higher effective tax rate in 2012 and the resulting increase in taxes were primarily due to the deductibility of bonus depreciation for state purposes in 2011, which was not available in 2012. Taxes on higher income also added to the increase. The Company expects the higher effective tax rate to continue in 2013.

### 2011 Compared with 2010

Net income for 2011 was \$9,084, an increase of \$155, or 1.7%, from net income of \$8,929 for 2010. The primary contributing factors to the increase in net income were higher water revenues and lower income taxes which were partially offset by higher interest on debt and increased operating expenses, primarily for depreciation, pension, distribution system maintenance and the provision for doubtful accounts.

Operating revenues for the year increased \$1,624, or 4.2%, from \$39,005 for 2010 to \$40,629 for 2011. The primary reason for the increase in revenues was a rate increase effective November 4, 2010. The 8.7% rate increase was partially offset by a lower volume of water sold. The total per capita volume of water sold in 2011 decreased compared to 2010 by approximately 1.7%. The decrease is mainly attributed to lower residential consumption due to record rainfall. Commercial and industrial consumption was also slightly lower than last year. The average number of customers served in 2011 increased as compared to 2010 by 203 customers, from 62,474 to 62,677 customers.

Operating expenses for the year increased \$1,516, or 7.9%, from \$19,238 for 2010 to \$20,754 for 2011. The increase was primarily due to higher depreciation expense of approximately \$313 due to increased plant investment, higher pension expense of approximately \$313 due to increased contributions, higher distribution system maintenance expense of approximately \$310 primarily due to a tank remediation project and a higher provision for doubtful accounts of approximately \$258 due to additional inactive accounts. Also contributing to the increase were higher salary and wage expense of approximately \$127 and other expenses aggregating approximately \$195.

Interest on debt for 2011 increased \$348, or 7.1%, from \$4,906 for 2010 to \$5,254 for 2011. The increase was primarily due to interest of \$577 on the 5.00% Senior Notes, Series 2010A, issued in October of 2010. Offsetting the increase were lower interest payments of \$149 on the Company's lines of credit due to reduced borrowings, lower interest of \$67 due to retirement of the 3.75% Industrial Development Authority Revenue Refunding Bonds, Series 1995, in June of 2010 and other lower interest expense of \$13. During 2011, there were no borrowings under the lines of credit. The average interest rate on the lines of credit was 1.54% for 2010 on average debt outstanding of \$7,191.

Allowance for funds used during construction decreased \$12, from \$111 for 2010 to \$99 in 2011, due to a lower volume of eligible construction.

Other income (expenses), net for 2011 reflects increased expenses of \$212 as compared to 2010. The increase was primarily due to higher employee retirement expense of approximately \$107 due to increased liabilities from a decline in the discount rate and higher expense on life insurance policies of approximately \$47 as the value of retirement assets decreased in 2011 as compared to 2010. The decrease in value was partially offset by life insurance proceeds. Also contributing to the increase were higher charitable contributions of approximately \$25 and increased other expenses aggregating approximately \$33.

Income taxes for 2011 decreased \$619, or 11.1%, compared to 2010. The Company's effective tax rate was 35.3% for 2011 and 38.5% for 2010. The decrease in the effective tax rate was due to the deductibility of bonus depreciation for state purposes in 2011.

### Rate Developments

See Note 7 to the Company's financial statements included herein for a discussion of its rate developments.

Effective January 1, 2013, the Company's tariff included a distribution surcharge on revenues of 3.47%.

Table of Contents

Page 18

---



## Acquisitions

See Note 2 to the Company's financial statements included herein for a discussion of its completed acquisitions.

On March 7, 2013, the Company closed on the acquisition of the Windy Brae Mobile Home Park water assets of Barkas, Inc. in York County, Pennsylvania, at a purchase price of \$18. The Company will begin serving approximately 135 new customers through an interconnection with its current distribution system.

This acquisition is expected to be immaterial to total company results. The Company is also pursuing other bulk water contracts and acquisitions in and around its service territory to help offset further declines in per capita water consumption.

## Capital Expenditures

During 2012, the Company invested \$11,543 in construction expenditures for routine items, upgrades to its water treatment facilities, and an upgrade to the enterprise software system as well as various replacements of aging infrastructure. The Company replaced and relined over 40,000 feet of main in 2012. In addition, the Company invested \$661 in the acquisitions of water and wastewater systems during 2012. The Company was able to fund operating activities, construction expenditures and acquisitions using internally-generated funds and proceeds from its stock purchase plans (see Note 5 to the Company's financial statements included herein).

The Company anticipates construction and acquisition expenditures for 2013 and 2014 of approximately \$14,100 and \$13,974, respectively, exclusive of any potential acquisitions. In addition to routine transmission and distribution projects, a portion of the anticipated 2013 and 2014 expenditures will be for additional main extensions, further upgrades to water treatment facilities, an additional pumping station, and various replacements of aging infrastructure. The Company intends to use cash on hand and internally-generated funds for at least half of its anticipated 2013 and 2014 construction and fund the remainder through line of credit borrowings, proceeds from its stock purchase plans, the DSIC and customer advances and contributions (see Note 1 to the Company's financial statements included herein). Customer advances and contributions are expected to account for less than 5% of funding requirements in 2013 and 2014. Potential debt and equity offerings may be utilized if required. The Company believes it will have adequate credit facilities and access to the capital markets, if necessary during 2013, to fund anticipated construction and acquisition expenditures.

## Liquidity and Capital Resources

### Cash

The Company manages its cash through a cash management account that is directly connected to a line of credit. Excess cash generated automatically pays down outstanding borrowings under the line of credit arrangement. If there are no outstanding borrowings, the cash is used as an earnings credit to reduce banking fees. Likewise, if additional funds are needed, besides what is generated internally, for payroll, to pay suppliers, or for debt service, funds are automatically borrowed under the line of credit. The cash balance of \$4,012 as of December 31, 2012 represents the funds from operations generated internally in 2011 primarily due to lower cash required for income taxes due to bonus depreciation. The Company expects the cash balance to decline in 2013 based on higher expected capital expenditures and currently allowable bonus depreciation. After the cash balance is fully utilized, the cash management facility is expected to provide the necessary liquidity and funding for the Company's operations for the foreseeable future based on its past experience.

### Table of Contents

Page 19

---

### Accounts Receivable

The accounts receivable balance tends to follow the change in revenues but is also affected by the timeliness of payments by customers and the level of the reserve for doubtful accounts. A reserve is maintained at a level considered adequate to provide for losses that can be reasonably anticipated based on inactive accounts with outstanding balances. Management periodically evaluates the adequacy of the reserve based on past experience, agings of the receivables, adverse situations that may affect a customer's ability to pay, current economic conditions, and other relevant factors. If the status of these factors deteriorates, the Company may incur additional expenses for uncollectible accounts and experience a reduction in its internally-generated funds. The Company made a one-time adjustment during the second quarter of 2011 to the allowance and corresponding provision for doubtful accounts for inactive accounts that were written off during the second half of 2011. The amount of the adjustment was not considered material to the financial statements. No further adjustments were required in 2012 or are expected in 2013.

### Internally-generated Funds

The amount of internally-generated funds available for operations and construction depends on the Company's ability to obtain timely and adequate rate relief, changes in regulations, customers' water usage, weather conditions, customer growth and controlled expenses. In 2012, the Company generated \$16,422 internally as compared to \$17,474 in 2011 and \$14,755 in 2010. The increase in income taxes paid in 2012 decreased cash flow from operating activities.

### Credit Lines

Historically, the Company has borrowed \$15,000 to \$20,000 under its lines of credit before refinancing with long-term debt or equity capital. As of December 31, 2012, the Company maintained unsecured lines of credit aggregating \$29,000 with three banks at interest rates ranging from LIBOR plus 1.20% to LIBOR plus 1.50%. The Company had no outstanding borrowings under any of its lines of credit as of December 31, 2012. The Company plans to renew a \$5,000 line of credit that expires in June 2013 under similar terms and conditions.

The credit and liquidity crisis which began in 2008 has caused substantial volatility and uncertainty in the capital markets and in the banking industry resulting in increased borrowing costs and reduced credit availability. Since then, the Company has experienced more stability as the economy recovers from the recession. Actual interest rates remain low and one of the Company's banks recently reduced the interest rate on its line of credit. Another bank recently removed the commitment fee from its line of credit. The Company has taken steps to manage the risk of reduced credit availability such as maintaining primarily committed lines of credit that cannot be called on demand and obtaining a 2-year revolving maturity. Despite the general improvements and actions taken, there is no guarantee that the Company will be able to obtain sufficient lines of credit with favorable terms in the future. In addition, if the Company is unable to refinance its line of credit borrowings with long-term debt or equity when necessary, it may have to eliminate or postpone capital expenditures. Management believes the Company will have adequate capacity under its current lines of credit to meet financing needs throughout 2013.

### Long-term Debt

The Company's loan agreements contain various covenants and restrictions. Management believes it is currently in compliance with all of these restrictions. See Note 4 to the Company's financial statements included herein for additional information regarding these restrictions.

The Company's debt (long-term debt plus current portion of long-term debt) as a percentage of the total capitalization, defined as total common stockholders' equity plus long-term debt (including current portion of long-term debt), was 46.0% as of December 31, 2012, compared with 47.2% as of December 31, 2011. The Company will likely allow the debt percentage to trend upward until it approaches fifty percent before matching increasing debt with additional equity. A debt to total capitalization ratio near fifty percent has historically been acceptable to the PPUC in that prudent debt costs and a fair return have been granted by the PPUC in rate filings. See Note 4 to the Company's financial statements included herein for the details of its long-term debt outstanding as of December 31, 2012.

### Table of Contents



The Company has an effective "shelf" Registration Statement on Form S-3 on file with the Securities and Exchange Commission (SEC), pursuant to which the Company may offer an aggregate remaining amount of up to \$25,000 of its common stock or debt securities subject to market conditions at the time of any such offering. The Company is not currently planning to issue securities under the shelf Registration Statement before it expires in May 2013.

#### Deferred Income Taxes and Uncertain Tax Positions

The Company has seen an increase in its deferred income tax liability amounts over the last several years. This is primarily a result of the accelerated and bonus depreciation deduction available for federal tax purposes which creates differences between book and tax depreciation expense. The Company expects this trend to continue as it makes significant investments in capital expenditures and as the tax code continues to extend bonus depreciation.

The Company has a substantial deferred income tax asset primarily due to the differences between the book and tax balances of the pension and deferred compensation plans from lower discount rates. The Company does not believe a valuation allowance is required due to the expected generation of future taxable income during the periods in which those temporary differences become deductible. The Company has determined there are no uncertain tax positions that require recognition as of December 31, 2012.

#### Common Stock

Common stockholders' equity as a percent of the total capitalization was 54.0% as of December 31, 2012, compared with 52.8% as of December 31, 2011. It is the Company's intent to target a ratio near fifty percent.

#### Credit Rating

On April 26, 2012, Standard & Poor's affirmed the Company's credit rating at A-, with a stable outlook and adequate liquidity. The Company's ability to maintain its credit rating depends, among other things, on adequate and timely rate relief, which it has been successful in obtaining, its ability to fund capital expenditures in a balanced manner using both debt and equity and its ability to generate cash flow. In 2013, the Company's objectives will be to continue to maximize its funds provided by operations and maintain the equity component of total capitalization.

#### Dividends

During 2012, the Company's dividend payout ratios relative to net income and net cash provided by operating activities were 74.5% and 41.8%, respectively. During 2011, the Company's dividend payout ratios relative to net income and net cash provided by operating activities were 73.8% and 38.2%, respectively. During the fourth quarter of 2012, the Board of Directors increased the dividend by 3.5% from \$0.1336 per share to \$0.1383 per share per quarter. This was the sixteenth consecutive annual dividend increase and the 197th consecutive year of paying dividends.

The Company's Board of Directors declared a dividend in the amount of \$0.1383 per share at its January 2013 meeting. The dividend is payable on April 15, 2013 to shareholders of record as of February 28, 2013. While the Company expects to maintain this dividend amount in 2013, future dividends will be dependent upon the Company's earnings, financial condition, capital demands and other factors and will be determined by the Company's Board of Directors. See Note 4 to the Company's financial statements included herein for restrictions on dividend payments.

#### Inflation

The Company is affected by inflation, most notably by the continually increasing costs incurred to maintain and expand its service capacity. The cumulative effect of inflation results in significantly higher facility replacement costs which must be recovered from future cash flows. The ability of the Company to recover this increased investment in facilities is dependent upon future rate increases, which are subject to approval by the PPUC. The Company can provide no assurances that its rate increases will be approved by the PPUC; and, if approved, the Company cannot guarantee that these rate increases will be granted in a timely or sufficient manner to cover the investments and

expenses for which the rate increase was sought.

Table of Contents

Page 21

---

## Contractual Obligations

The following summarizes the Company's contractual obligations by period as of December 31, 2012:

	Payments due by period				
	Total	Less than 1 Year	Years 2 and 3	Years 4 and 5	More than 5 Years
Long-term debt obligations (a)	\$84,975	\$42	\$12,086	\$7,388	\$65,459
Interest on long-term debt (b)	74,844	4,863	9,724	9,123	51,134
Purchase obligations (c)	1,345	1,345	-	-	-
Defined benefit obligations (d)	1,593	1,593	-	-	-
Deferred employee benefits (e)	4,845	239	502	519	3,585
Other deferred credits (f)	3,350	356	682	567	1,745
Total	\$170,952	\$8,438	\$22,994	\$17,597	\$121,923

Represents debt maturities including current maturities. Included in the table is a potential payment of \$12,000 in Years 2 and 3 on the variable rate bonds which would only be due if the bonds were unable to be remarketed.  
(a) There is currently no such indication of this happening.

Excludes interest on the \$12,000 variable rate debt as these payments cannot be reasonably estimated. The interest rate on this issue is reset weekly by the remarketing agent based on then current market conditions. Also excludes any interest on committed lines of credit due to the variability of both the outstanding amount and the interest rate.  
(b)

Represents an approximation of open purchase orders at year end.  
(c)

Represents contributions expected to be made to qualified defined benefit plans. The contribution may increase if the minimum required contribution as calculated under Employee Retirement Income Security Act (ERISA) standards is higher than this amount. The contribution is also dependent upon the amount recovered in rates charged to customers. The amount of required contributions in 2014 and thereafter is not currently determinable.  
(d)

Represents the obligations under the Company's Supplemental Retirement and Deferred Compensation Plans for executives.  
(e)

Represents the estimated settlement payments to be made under the Company's interest rate swap contract.  
(f)

In addition to these obligations, the Company makes refunds on Customers' Advances for Construction over a specific period of time based on operating revenues related to developer-installed water mains or as new customers are connected to and take service from such mains. The refund amounts are not included in the above table because the timing cannot be accurately estimated. Portions of these refund amounts are payable annually through 2023 and amounts not paid by the contract expiration dates become non-refundable and are transferred to Contributions in Aid of Construction.

See Note 9 to the Company's financial statements included herein for a discussion of its commitments.

[Table of Contents](#)

Page 22



## Environmental Matters

In November 2011, during a routine tank cleaning, the Company discovered a small amount of mercury in the bottom of the tank. The tank was not in service at the time of the discovery and remains out of service. A number of tests were performed to confirm no mercury entered the water supply and no employees or contractors present during the discovery were impacted. The tank will remain out of service until it is confirmed that it is free of any mercury. No disruption of service to any customers has occurred or is expected to occur. The Company incurred total costs of \$186 through December 31, 2012. The Company continues to clean the tank before submitting for final DEP inspection. If the tank cannot meet the prescribed standard, other options will be reviewed, including a project to reline and strengthen the interior of the tank through capital expenditures.

## Critical Accounting Estimates

The methods, estimates and judgments the Company used in applying its accounting policies have a significant impact on the results reported in its financial statements. The Company's accounting policies require management to make subjective judgments because of the need to make estimates of matters that are inherently uncertain. The Company's most critical accounting estimates include: regulatory assets and liabilities, revenue recognition and accounting for its pension plans.

### Regulatory Assets and Liabilities

Generally accepted accounting principles define professional standards for companies whose rates are established by or are subject to approval by an independent third-party regulator. In accordance with the professional standards, the Company defers costs and credits on its balance sheet as regulatory assets and liabilities when it is probable that these costs and credits will be recognized in the rate-making process in a period different from when the costs and credits were incurred. These deferred amounts are then recognized in the statement of income in the period in which they are reflected in customer rates. If the Company later finds that these assets and liabilities cannot be included in rate-making, they are adjusted appropriately. See Note 1 for additional details regarding regulatory assets and liabilities.

### Revenue Recognition

Operating revenues include amounts billed to metered water customers on a cycle basis and unbilled amounts based on both actual and estimated usage from the latest meter reading to the end of the accounting period. Estimates are based on average daily usage for those particular customers. The unbilled revenue amount is recorded as a current asset on the balance sheet. Actual results could differ from these estimates and would result in operating revenues being adjusted in the period in which the actual usage is known. Based on historical experience, the Company believes its estimate of unbilled revenues is reasonable.

### Pension Accounting

Accounting for defined benefit pension plans requires estimates of future compensation increases, mortality, the discount rate, and expected return on plan assets as well as other variables. These variables are reviewed annually with the Company's pension actuary. The Company selected its December 31, 2012 and 2011 discount rates based on the Citigroup Pension Liability Index. This index uses the Citigroup spot rates for durations out to 30 years and matches them to expected disbursements from the plan over the long term. The Company believes this index most appropriately matches its pension obligations. The present values of the Company's future pension obligations were determined using a discount rate of 3.75% at December 31, 2012 and 4.25% at December 31, 2011.

Choosing a lower discount rate normally increases the amount of pension expense and the corresponding liability. In the case of the Company, a reduction in the discount rate would increase its liability, but would not have an impact on its pension expense. The PPUC, in a previous rate settlement, agreed to grant recovery of the Company's contribution to the pension plans in customer rates. As a result, under the professional standards, expense in excess of the Company's pension plan contribution is deferred as a regulatory asset and will be expensed as contributions are made



to the plans and the contributions are recovered in customer rates. Therefore, changes in the discount rate affect regulatory assets rather than pension expense.

[Table of Contents](#)

Page 23

---

The Company's estimate of the expected return on plan assets is primarily based on the historic returns and projected future returns of the asset classes represented in its plans. The target allocation of pension assets is 50% to 70% equity securities, 30% to 50% fixed income securities, and 0% to 10% cash reserves. The Company used 7% as its estimate of expected return on assets in both 2012 and 2011. If the Company were to reduce the expected return, its liability would increase, but its expense would again remain unchanged because the expense is equal to the Company's contribution to the plans. The additional expense would instead be recorded as an increase to regulatory assets.

Continued low discount rates and underperformance of assets could cause future required contributions and expense to increase substantially. If this were to happen, the Company would have to consider changes to its pension plan benefits and possibly request additional recovery of expenses through increased rates charged to customers.

Other critical accounting estimates are discussed in the Significant Accounting Policies Note to the Financial Statements.

#### Off-Balance Sheet Transactions

The Company does not use off-balance sheet transactions, arrangements or obligations that may have a material current or future effect on financial condition, results of operations, liquidity, capital expenditures, capital resources or significant components of revenues or expenses. The Company does not use securitization of receivables or unconsolidated entities. The Company uses a derivative financial instrument, an interest rate swap agreement discussed in Note 4 to the financial statements included herein, for risk management purposes. The Company does not engage in trading or other risk management activities, does not use other derivative financial instruments for any purpose, has no lease obligations, no guarantees and does not have material transactions involving related parties.

#### Item 7A. Quantitative and Qualitative Disclosures About Market Risk.

The Company's operations are exposed to market risks primarily as a result of changes in interest rates. This exposure to market risks relates to the Company's debt obligations under its lines of credit. As of February 2013, the Company has unsecured lines of credit with maximum availability of \$29,000 with three banks. The first line of credit, in the amount of \$13,000, is a committed line of credit with a revolving 2-year maturity (currently May 2014), and carries an interest rate of LIBOR plus 1.20%. The second line of credit, in the amount of \$11,000, is a committed line of credit, which matures in May 2014 and carries an interest rate of LIBOR plus 1.25%. This line of credit has a compensating balance requirement of \$500. The third line of credit, in the amount of \$5,000, is a committed line of credit, which matures in June 2013 and carries an interest rate of LIBOR plus 1.50%. The Company had no outstanding borrowings under any of its lines of credit as of December 31, 2012. Other than lines of credit, the Company has long-term fixed rate debt obligations as discussed in Note 4 to the financial statements included herein and a variable rate PEDFA loan agreement described below.

In May 2008, the Pennsylvania Economic Development Financing Authority, or the PEDFA, issued \$12,000 aggregate principal amount of PEDFA Exempt Facilities Revenue Bonds, Series A. The proceeds of this bond issue were used to refund the \$12,000 PEDFA Exempt Facilities Revenue Bonds, Series B of 2004 which were refunded due to bond insurer downgrading issues. The PEDFA then loaned the proceeds to the Company pursuant to a variable interest rate loan agreement with a maturity date of October 1, 2029. In connection with the loan agreement, the Company retained its interest rate swap agreement whereby the Company exchanged its floating rate obligation for a fixed rate obligation. The purpose of the interest rate swap is to manage the Company's exposure to fluctuations in the interest rate. If the interest rate swap agreement works as intended, the receive rate on the swap should approximate the variable rate the Company pays on the PEDFA Series A Bond Issue, thereby minimizing its risk. See Note 4 to the Company's financial statements included herein.

[Table of Contents](#)



Edgar Filing: YORK WATER CO - Form 10-K

The table below provides information about the Company's financial instruments that are sensitive to changes in interest rates, including long-term debt obligations and the interest rate swap. For debt obligations, the table presents principal cash flows and related weighted average interest rates by expected maturity dates. For the interest rate swap, the table presents the undiscounted net payments and weighted average interest rates by expected maturity dates. Notional amounts are used to calculate the contractual payments to be exchanged under the contract. Weighted average variable rates are based on implied forward rates in the yield curve at the reporting date.

Liabilities	Expected Maturity Date							Fair Value
	2013	2014	2015	2016	2017	Thereafter	Total	
Long-term debt:								
Fixed Rate	\$42	\$43	\$43	\$7,344	\$44	\$65,459	\$72,975	\$95,000
Average interest rate	1.00%	1.00%	1.00%	4.67%	1.00%	6.90%	6.66%	
Variable Rate	-	\$12,000	-	-	-	-	\$12,000	\$12,000
Average interest rate	0.14%	0.14%	-	-	-	-	0.14%	

Interest Rate Derivatives	Expected Maturity Date							Fair Value
	2013	2014	2015	2016	2017	Thereafter	Total	
Interest Rate Swap – Notional Value \$12,000								\$2,836
Variable to Fixed *	\$356	\$348	\$334	\$302	\$265	\$1,745	\$3,350	
Average pay rate	3.16%	3.16%	3.16%	3.16%	3.16%	3.16%	3.16%	
Average receive rate	0.18%	0.25%	0.38%	0.65%	0.95%	1.93%	1.50%	

\*Represents undiscounted net payments.

The variable rate portion of the liabilities section of the table includes the \$12,000 variable rate loan potentially due in 2014, as the underlying bonds could be tendered at any time. If all of the bonds were tendered and could not be remarketed, the earliest that the Company would have to buy them back would be fourteen months from the date of notification. As of the date of this report, there had been no such notification. If the bonds are able to be remarketed as intended for the term of the bonds, the loan will be due in October 2029. The interest rate of 0.14% on the \$12,000 variable rate loan represents the rate paid to bondholders for the PEDFA Series A issue at December 31, 2012.

Other than the interest rate swap, the Company has no other derivative instruments used for any purpose, no additional financial instruments with significant credit risk, and no material exposure to currency or commodity risk.

Item 8. Financial Statements and Supplementary Data.

[Table of Contents](#)

Page 25

THE YORK WATER COMPANY

Report of Independent Registered Public Accounting Firm

To the Board of Directors and  
Stockholders of The York Water Company

We have audited the accompanying balance sheets of The York Water Company (the "Company") as of December 31, 2012 and 2011, and the related statements of income, common stockholders' equity, and cash flows for each of the years in the three-year period ended December 31, 2012. In connection with our audits of the financial statements, we also have audited the financial statement schedule listed in the Index at Item 15(2). These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The York Water Company as of December 31, 2012 and 2011, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2012 in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the related financial statement schedule, when considered in relation to the basic financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), The York Water Company's internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated March 12, 2013 expressed an unqualified opinion.

/s/ParenteBeard LLC

York, Pennsylvania

March 12, 2013

[Table of Contents](#)

Page 26

---

## THE YORK WATER COMPANY

## Balance Sheets

(In thousands of dollars, except per share amounts)

	Dec. 31, 2012	Dec. 31, 2011
<b>ASSETS</b>		
UTILITY PLANT, at original cost	\$292,483	\$281,002
Plant acquisition adjustments	(2,904 )	(2,658 )
Accumulated depreciation	(50,040 )	(46,067 )
Net utility plant	239,539	232,277
<b>OTHER PHYSICAL PROPERTY:</b>		
Net of accumulated depreciation of \$219 in 2012 and \$203 in 2011	776	702
<b>CURRENT ASSETS:</b>		
Cash and cash equivalents	4,012	4,006
Accounts receivable, net of reserves of \$305 in 2012 and \$334 in 2011	4,038	3,705
Unbilled revenues	2,322	2,258
Recoverable income taxes	-	197
Materials and supplies inventories, at cost	728	692
Prepaid expenses	337	303
Deferred income taxes	208	228
Total current assets	11,645	11,389
<b>OTHER LONG-TERM ASSETS:</b>		
Deferred debt expense	2,291	2,396
Notes receivable	338	368
Deferred regulatory assets	23,835	23,114
Restricted cash-compensating balance	500	500
Other assets	3,566	3,473
Total other long-term assets	30,530	29,851
 Total Assets	 \$282,490	 \$274,219

The accompanying notes are an integral part of these statements.

[Table of Contents](#)

Page 27

---

## THE YORK WATER COMPANY

## Balance Sheets

(In thousands of dollars, except per share amounts)

	Dec. 31, 2012	Dec. 31, 2011
<b>STOCKHOLDERS' EQUITY AND LIABILITIES</b>		
<b>COMMON STOCKHOLDERS' EQUITY:</b>		
Common stock, no par value, authorized 46,500,000 shares, issued and outstanding 12,918,633 shares in 2012 and 12,791,671 shares in 2011	\$79,299	\$77,113
Retained earnings	20,526	18,152
Total common stockholders' equity	99,825	95,265
PREFERRED STOCK, authorized 500,000 shares, no shares issued	-	-
LONG-TERM DEBT, excluding current portion	84,933	84,975
COMMITMENTS	-	-
<b>CURRENT LIABILITIES:</b>		
Current portion of long-term debt	42	42
Accounts payable	1,121	1,110
Dividends payable	1,548	1,481
Accrued compensation and benefits	1,082	1,012
Accrued income taxes	96	-
Accrued interest	1,065	1,065
Other accrued expenses	520	573
Total current liabilities	5,474	5,283
<b>DEFERRED CREDITS:</b>		
Customers' advances for construction	12,949	13,761
Deferred income taxes	32,425	29,809
Deferred employee benefits	15,198	14,660
Other deferred credits	3,463	3,489
Total deferred credits	64,035	61,719
Contributions in aid of construction	28,223	26,977
Total Stockholders' Equity and Liabilities	\$282,490	\$274,219

The accompanying notes are an integral part of these statements.

[Table of Contents](#)

Page 28

## THE YORK WATER COMPANY

## Statements of Income

(In thousands of dollars, except per share amounts)

	Year Ended December 31		
	2012	2011	2010
<b>OPERATING REVENUES:</b>			
Residential	\$26,114	\$25,693	\$24,478
Commercial and industrial	12,114	11,820	11,440
Other	3,219	3,116	3,087
	41,447	40,629	39,005
<b>OPERATING EXPENSES:</b>			
Operation and maintenance	7,221	7,333	6,760
Administrative and general	7,303	7,309	6,725
Depreciation and amortization	5,170	4,905	4,592
Taxes other than income taxes	1,180	1,207	1,161
	20,874	20,754	19,238
Operating income	20,573	19,875	19,767
<b>OTHER INCOME (EXPENSES):</b>			
Interest on debt	(5,249 )	(5,254 )	(4,906 )
Allowance for funds used during construction	105	99	111
Other income (expenses), net	(520 )	(677 )	(465 )
	(5,664 )	(5,832 )	(5,260 )
Income before income taxes	14,909	14,043	14,507
Income taxes	5,606	4,959	5,578
Net Income	\$9,303	\$9,084	\$8,929
Basic Earnings Per Share	\$0.72	\$0.71	\$0.71
Cash Dividends Declared Per Share	\$0.5391	\$0.5266	\$0.5150

The accompanying notes are an integral part of these statements.

[Table of Contents](#)

Page 29

---



## THE YORK WATER COMPANY

## Statements of Common Stockholders' Equity

(In thousands of dollars, except per share amounts)

For the Years Ended December 31, 2012, 2011 and 2010

	Common Stock Shares	Common Stock Amount	Retained Earnings	Total
Balance, December 31, 2009	12,558,724	\$ 73,569	\$ 13,353	\$ 86,922
Net income	-	-	8,929	8,929
Dividends (\$0.5150 per share)	-	-	(6,506 )	(6,506 )
Issuance of common stock under dividend reinvestment, direct stock and employee stock purchase plans	133,330	1,912	-	1,912
Balance, December 31, 2010	12,692,054	75,481	15,776	91,257
Net income	-	-	9,084	9,084
Dividends (\$0.5266 per share)	-	-	(6,708 )	(6,708 )
Issuance of common stock under dividend reinvestment, direct stock and employee stock purchase plans	99,617	1,632	-	1,632
Balance, December 31, 2011	12,791,671	77,113	18,152	95,265
Net income	-	-	9,303	9,303
Dividends (\$0.5391 per share)	-	-	(6,929 )	(6,929 )
Issuance of common stock under dividend reinvestment, direct stock and employee stock purchase plans	126,962	2,186	-	2,186
Balance, December 31, 2012	12,918,633	\$ 79,299	\$ 20,526	\$ 99,825

The accompanying notes are an integral part of these statements.

[Table of Contents](#)

Page 30

---

## THE YORK WATER COMPANY

## Statements of Cash Flows

(In thousands of dollars, except per share amounts)

	Year Ended December 31		
	2012	2011	2010
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income	\$9,303	\$9,084	\$8,929
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	5,170	4,905	4,592
Increase in deferred income taxes	2,311	3,189	2,591
Other	208	378	99
Changes in assets and liabilities:			
Increase in accounts receivable and unbilled revenues	(699 )	(172 )	(1,106 )
(Increase) decrease in recoverable income taxes	197	(176 )	(21 )
Increase in materials and supplies, prepaid expenses, regulatory and other assets	(650 )	(1,300 )	(614 )
Increase in accounts payable, accrued compensation and benefits, accrued expenses, deferred employee benefits, and other deferred credits	486	1,569	701
Increase (decrease) in accrued interest and taxes	96	(3 )	(416 )
Net cash provided by operating activities	16,422	17,474	14,755
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>			
Utility plant additions, including debt portion of allowance for funds used during construction of \$59 in 2012, \$55 in 2011 and \$62 in 2010	(11,543)	(9,472 )	(10,541)
Acquisitions of water and wastewater systems	(661 )	-	-
Decrease in notes receivable	30	39	69
Net cash used in investing activities	(12,174)	(9,433 )	(10,472)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>			
Customers' advances for construction and contributions in aid of construction	780	124	428
Repayments of customer advances	(304 )	(295 )	(544 )
Proceeds of long-term debt issues	-	-	39,491
Debt issuance costs	-	-	(703 )
Repayments of long-term debt	(42 )	(156 )	(34,886)
Borrowings under short-term line of credit agreements	-	-	(2,000 )
Changes in cash overdraft position	-	-	(195 )
Issuance of common stock	2,186	1,632	1,912
Dividends paid	(6,862 )	(6,667 )	(6,459 )
Net cash used in financing activities	(4,242 )	(5,362 )	(2,956 )
Net change in cash and cash equivalents	6	2,679	1,327
Cash and cash equivalents at beginning of period	4,006	1,327	-
Cash and cash equivalents at end of period	\$4,012	\$4,006	\$1,327
<b>Supplemental disclosures of cash flow information:</b>			
Cash paid during the period for:			
Interest, net of amounts capitalized	\$5,192	\$5,202	\$4,797
Income taxes	2,703	1,625	3,513

Supplemental schedule of non-cash investing and financing activities:

Edgar Filing: YORK WATER CO - Form 10-K

Accounts payable includes \$674 in 2012, \$600 in 2011 and \$726 in 2010 for the construction of utility plant. Short-term line of credit borrowings amounting to \$3,000 were reclassified as long-term borrowings in 2010.

The accompanying notes are an integral part of these statements.

Table of Contents

Page 31

---

Notes to Financial Statements

(In thousands of dollars, except per share amounts)

1. Significant Accounting Policies

The primary business of The York Water Company is to impound, purify and distribute water. The Company also operates a single wastewater collection and treatment system. The Company operates within its franchised territory located in York and Adams Counties, Pennsylvania, and is subject to regulation by the Pennsylvania Public Utility Commission, or PPUC.

The following summarizes the significant accounting policies employed by The York Water Company.

Utility Plant and Depreciation

The cost of additions includes contracted cost, direct labor and fringe benefits, materials, overhead and, for certain utility plant, allowance for funds used during construction. In accordance with regulatory accounting requirements, water systems acquired are recorded at estimated original cost of utility plant when first devoted to utility service and the applicable depreciation is recorded to accumulated depreciation. The difference between the estimated original cost less applicable accumulated depreciation, and the purchase price is recorded as an acquisition adjustment within utility plant as permitted by the PPUC. At December 31, 2012 and 2011, utility plant includes a credit acquisition adjustment of \$2,904 and \$2,658, respectively. For those amounts approved by the PPUC, the net acquisition adjustment is being amortized over the remaining life of the respective assets. Certain amounts are still awaiting approval from the PPUC before amortization will commence. Amortization amounted to \$50 in each of the years ended December 31, 2012, 2011, and 2010.

Upon normal retirement of depreciable property, the estimated or actual cost of the asset is credited to the utility plant account, and such amounts, together with the cost of removal less salvage value, are charged to the reserve for depreciation. To the extent the Company recovers cost of removal or other retirement costs through rates after the retirement costs are incurred, a regulatory asset is reported. Gains or losses from abnormal retirements are reflected in income currently.

The Company charges to maintenance expense the cost of repairs and replacements and renewals of minor items of property. Maintenance of transportation equipment is charged to clearing accounts and apportioned therefrom in a manner similar to depreciation. The cost of replacements, renewals and betterments of units of property is capitalized to the utility plant accounts.

The straight-line remaining life method is used to compute depreciation on utility plant cost, exclusive of land and land rights. Annual provisions for depreciation of transportation and mechanical equipment included in utility plant are computed on a straight-line basis over the estimated service lives. Such provisions are charged to clearing accounts and apportioned therefrom to operating expenses and other accounts in accordance with the Uniform System of Accounts as prescribed by the PPUC.

[Table of Contents](#)

Page 32

---

The following remaining lives are used for financial reporting purposes:

<u>Utility Plant Asset Category</u>	December 31,		Approximate range of remaining lives
	2012	2011	
Mains and accessories	\$152,193	\$146,290	8 – 84 years
Services, meters and hydrants	59,211	56,731	19 – 55 years
Operations structures, reservoirs and water tanks	42,186	41,435	15 – 43 years
Pumping and treatment equipment	22,933	21,585	4 – 32 years
Office, transportation and operating equipment	10,728	9,786	2 – 22 years
Land and other non-depreciable assets	3,121	2,980	-
Utility plant in service	290,372	278,807	
Construction work in progress	2,111	2,195	-
Total Utility Plant	\$292,483	\$281,002	

The effective rate of depreciation was 2.13% in 2012, 2.11% in 2011, and 2.06% in 2010 on average utility plant, net of customers' advances and contributions. Larger depreciation provisions resulting from allowable accelerated methods are deducted for tax purposes.

#### Cash and Cash Equivalents

For the purposes of the statements of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents except for those instruments earmarked to fund construction expenditures or repay long-term debt.

The Company periodically maintains cash balances in major financial institutions in excess of federally insured limit by the Federal Deposit Insurance Corporation (FDIC). The Company has not experienced any losses and believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### Accounts Receivable

Accounts receivable are stated at outstanding balances, less a reserve for doubtful accounts. The reserve for doubtful accounts is established through provisions charged against income. Accounts deemed to be uncollectible are charged against the reserve and subsequent recoveries, if any, are credited to the reserve. The reserve for doubtful accounts is maintained at a level considered adequate to provide for losses that can be reasonably anticipated. Management's periodic evaluation of the adequacy of the reserve is based on past experience, agings of the receivables, adverse situations that may affect a customer's ability to pay, current economic conditions, and other relevant factors. This evaluation is inherently subjective. Unpaid balances remaining after the stated payment terms are considered past due.

#### Revenue Recognition

Operating revenues include amounts billed to water customers on a cycle basis and unbilled amounts based on actual and estimated usage from the latest meter reading to the end of the accounting period. Operating revenues also include a flat monthly fee billed to wastewater customers.

#### Materials and Supplies Inventories

Materials and supplies inventories are stated at cost. Costs are determined using the average cost method.

#### Deferred Debt Expense

Deferred debt expense is amortized on a straight-line basis over the term of the related debt.

Table of Contents

Page 33

---

### Notes Receivable

Notes receivable are recorded at cost and represent amounts due from various municipalities for construction of water mains in their particular municipality. Management, considering current information and events regarding the borrowers' ability to repay their obligations, considers a note to be impaired when it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the note agreement. When a note is considered to be impaired, the carrying value of the note is written down. The amount of the impairment is measured based on the present value of expected future cash flows discounted at the note's effective interest rate.

### Regulatory Assets and Liabilities

The Company is subject to the provisions of generally accepted accounting principles regarding rate-regulated entities. The professional standards provide for the recognition of regulatory assets and liabilities as allowed by regulators for costs or credits that are reflected in current customer rates or are considered probable of being included in future rates. The regulatory assets or liabilities are then relieved as the cost or credit is reflected in rates. Regulatory assets represent costs that are expected to be fully recovered from customers in future rates while regulatory liabilities represent amounts that are expected to be refunded to customers in future rates. These deferred costs have been excluded from the Company's rate base and, therefore, no return is being earned on the unamortized balances.

Regulatory assets and liabilities are comprised of the following:

	December 31,		Remaining Recovery
	2012	2011	Periods
<u>Assets</u>			
Income taxes	\$5,459	\$5,174	Various
Postretirement benefits	14,244	13,949	10 – 20 years
Unrealized swap losses	2,807	2,811	1 – 17 years
Utility plant retirement costs	1,313	1,098	5 years
Service life study expenses	10	-	5 years
Rate case filing expenses	2	82	2 years
	\$23,835	\$23,114	
<u>Liabilities</u>			
Income taxes	\$836	\$875	1 – 50 years

Certain items giving rise to deferred state income taxes, as well as a portion of deferred federal income taxes related primarily to differences between book and tax depreciation expense, are recognized for ratemaking purposes on a cash or flow-through basis and will be recovered in rates as they reverse.

Postretirement benefits include (a) deferred pension expense in excess of contributions made to the plans, and (b) the underfunded status of the pension plans. The underfunded status represents the excess of the projected benefit obligation over the fair market value of the assets. Both are expected to be recovered in future years as additional contributions are made or market conditions improve. The recovery period is dependent on contributions made to the plans, plan asset performance and the discount rate used to value the obligations. The period is estimated at between 10 and 20 years.

The Company uses regulatory accounting treatment to defer the mark-to-market unrealized gains and losses on its interest rate swap to reflect that the gain or loss is included in the ratemaking formula when the transaction actually settles. The value of the swap as of the balance sheet date is recorded as part of other deferred credits. Realized gains or losses on the swap will be recorded as interest expense in the statement of income over its remaining life of 17 years.

The regulatory asset for utility plant retirement costs, including cost of removal, represents costs already incurred which are expected to be recovered over a five-year period in rates, through depreciation expense. Service life study and rate case filing expenses are deferred and amortized over their remaining lives of five and two years, respectively.

Table of Contents

Page 34

---



Regulatory liabilities relate mainly to deferred investment tax credits, and additionally to deferred taxes related to postretirement death benefits and bad debts. These liabilities will be given back to customers in rates as tax deductions occur over the next 1-50 years. Regulatory liabilities are part of other accrued expenses and other deferred credits on the balance sheets.

#### Other Assets

Other assets consist mainly of the cash value of life insurance policies held as an investment by the Company for reimbursement of costs and benefits associated with its supplemental retirement and deferred compensation programs.

#### Customers' Advances for Construction

Customer advances are cash payments from developers, municipalities, customers or builders for construction of utility plant, and are refundable upon completion of construction, as operating revenues are earned. If the Company loaned funds for construction to the customer, the refund amount is credited to the note receivable rather than paid out in cash. After all refunds to which the customer is entitled are made, any remaining balance is transferred to contributions in aid of construction. From 1986 to 1996 when customer advances were taxable income to the Company, additional funds were collected from customers to cover the taxes. Those funds were recorded as a liability within Customer Advances and are being amortized as deferred income over the tax life of the underlying assets.

#### Contributions in Aid of Construction

Contributions in Aid of Construction is composed of (i) direct, non-refundable contributions from developers, customers or builders for construction of water infrastructure and (ii) customer advances that have become non-refundable. Contributions in aid of construction are deducted from the Company's rate base, and therefore, no return is earned on property financed with contributions. The PPUC requires that contributions received remain on the Company's balance sheet indefinitely as a long-term liability.

#### Interest Rate Swap Agreement

The Company is exposed to certain risks relating to its ongoing business operations. The primary risk managed by using derivative instruments is interest rate risk. The Company utilizes an interest rate swap agreement to convert a portion of its variable-rate debt to a fixed rate. The Company has designated the interest rate swap agreement as a cash flow hedge. Interest rate swaps are contracts in which a series of interest rate cash flows are exchanged over a prescribed period. The notional amount on which the interest payments are based is not exchanged. The interest rate swap agreement is classified as a financial derivative used for non-trading activities.

The professional standards regarding accounting for derivatives and hedging activities requires companies to recognize all derivative instruments as either assets or liabilities at fair value on the balance sheet. In accordance with the standards, the interest rate swap is recorded on the balance sheet in other deferred credits at fair value.

The Company uses regulatory accounting treatment rather than hedge accounting to defer the unrealized gains and losses on its interest rate swap. Instead of the effective portion being recorded as other comprehensive income and the ineffective portion being recognized in earnings, the entire unrealized swap value is recorded as a regulatory asset.

Based on current ratemaking treatment, the Company expects the gains and losses to be recognized in rates and in interest expense as the swap settlements occur. Swap settlements are recorded in the income statement with the hedged item as interest expense. During the year ended December 31, 2012, \$362 was reclassified from regulatory assets to interest expense as a result of swap settlements. The overall swap result was a loss of \$358 for the year ended December 31, 2012. During the twelve months ending December 31, 2013, the Company expects to reclassify \$357 (before tax) from regulatory assets to interest expense.

The interest rate swap will expire on October 1, 2029.

Table of Contents

Page 35

---

## Income Taxes

Certain income and expense items are accounted for in different time periods for financial reporting than for income tax reporting purposes.

Deferred income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. To the extent such income taxes increase or decrease future rates, an offsetting regulatory asset or liability has been recorded.

Investment tax credits have been deferred and are being amortized to income over the average estimated service lives of the related assets. As of December 31, 2012 and 2011, deferred investment tax credits amounted to \$812 and \$851, respectively.

## Allowance for Funds Used During Construction

Allowance for funds used during construction (AFUDC) represents the estimated cost of funds used for construction purposes during the period of construction. These costs are reflected as non-cash income during the construction period and as an addition to the cost of plant constructed. AFUDC includes the net cost of borrowed funds and a rate of return on other funds. The PPUC approved rate of 10.04% was applied for 2012, 2011 and 2010. AFUDC is recovered through water rates as utility plant is depreciated.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## 2. Acquisitions

On July 31, 2012, the Company completed the acquisition of the wastewater facilities of the Asbury Pointe Water and Sewer Company, in York County, Pennsylvania. The Company began operating the existing collection and treatment facilities on August 1, 2012. The acquisition resulted in the addition of approximately 240 wastewater customers with purchase price and acquisition costs of approximately \$359, which is less than the depreciated original cost of the assets. The Company recorded a negative acquisition adjustment of approximately \$367 and will seek approval from the PPUC to amortize the negative acquisition adjustment over the remaining life of the acquired assets.

On August 16, 2012, the Company completed the acquisition and began operating the water system of York Starview, LP in York County, Pennsylvania. The Company acquired and is using York Starview's distribution facilities through an interconnection with its current distribution system. The acquisition resulted in the addition of approximately 240 new water customers with purchase price and acquisition costs of approximately \$131, which is more than the depreciated original costs of the assets. The Company recorded a positive acquisition adjustment of approximately \$36 and will seek approval from the PPUC to amortize the positive acquisition adjustment over the remaining life of the acquired assets.

On October 12, 2012, the Company completed the acquisition of the water system of Section A Water Corporation in Adams County, Pennsylvania. The Company began operating the existing system as a satellite location on October

15, 2012. The acquisition resulted in the addition of approximately 100 new water customers at a purchase price and acquisition costs of approximately \$171. The Company recorded a positive acquisition adjustment of approximately \$35 and will seek approval from the PPUC to amortize the positive acquisition adjustment over the remaining life of the acquired assets.

Table of Contents

Page 36

---

## 3. Income Taxes

The provisions for income taxes consist of:

	2012	2011	2010
Federal current	\$2,100	\$1,357	\$1,872
State current	1,195	413	1,115
Federal deferred	2,371	3,291	2,645
State deferred	(21 )	(63 )	(16 )
Federal investment tax credit, net of current utilization	(39 )	(39 )	(38 )
Total income taxes	\$5,606	\$4,959	\$5,578

A reconciliation of the statutory Federal tax provision (34%) to the total provision follows:

	2012	2011	2010
Statutory Federal tax provision	\$5,069	\$4,775	\$4,933
State income taxes, net of Federal benefit	775	231	725
Tax-exempt interest	(33 )	(32 )	(37 )
Amortization of investment tax credit	(39 )	(39 )	(38 )
Cash value of life insurance	(27 )	90	70
Domestic production deduction	(140 )	(115 )	(127 )
Other, net	1	49	52
Total income taxes	\$5,606	\$4,959	\$5,578

The tax effects of temporary differences between book and tax balances that give rise to significant portions of the deferred tax assets and deferred tax liabilities as of December 31, 2012 and 2011 are summarized in the following table:

[Table of Contents](#)

Page 37

---

	2012	2011
Deferred tax assets:		
Reserve for doubtful accounts	\$124	\$135
Compensated absences	200	190
Deferred compensation	1,328	1,234
Customers' advances and contributions	37	57
Deferred taxes associated with the gross-up of revenues necessary to return, in rates, the effect of temporary differences	114	119
Pensions	4,895	4,776
Contributions carryover	-	36
Other costs deducted for book, not for tax	43	39
Total deferred tax assets	6,741	6,586
Deferred tax liabilities:		
Accelerated depreciation	30,454	27,850
Investment tax credit	482	505
Deferred taxes associated with the gross-up of revenues necessary to recover, in rates, the effect of temporary differences	1,991	1,864
Tax effect of pension regulatory asset	5,782	5,663
Other costs deducted for tax, not for book	249	285
Total deferred tax liabilities	38,958	36,167
Net deferred tax liability	\$32,217	\$29,581
Reflected on balance sheets as:		
Current deferred tax asset	\$(208 )	\$(228 )
Noncurrent deferred tax liability	32,425	29,809
Net deferred tax liability	\$32,217	\$29,581

No valuation allowance is required for deferred tax assets as of December 31, 2012 and 2011. In assessing the soundness of deferred tax assets, management considers whether it is more likely than not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible.

Management considers the scheduled reversal of deferred tax liabilities, projected future taxable income, and tax planning strategies in making this assessment. Based upon the level of historical taxable income and the current regulatory environment, management believes it is more likely than not that the Company will realize the benefits of these deductible differences.

The Company determined that there were no uncertain tax positions meeting the recognition and measurement test of the professional standards recorded in the years that remain open for review by taxing authorities. The federal income tax returns and the state income tax returns for the years 2009 through 2011 remain open. The Company has not yet filed tax returns for 2012, but has not taken any new positions in its 2012 income tax provision.

The Company's policy is to recognize interest and penalties related to income tax matters in other expenses. There were no interest or penalties for the years ended December 31, 2012, 2011, and 2010.

[Table of Contents](#)

Page 38

---

## 4. Long-Term Debt and Short-Term Borrowings

Long-term debt as of December 31, 2012 and 2011 is summarized in the following table:

	2012	2011
4.05% Pennsylvania Economic Development Financing Authority Exempt Facilities Revenue Bonds, Series A, due 2016	\$2,350	\$2,350
5.00% Pennsylvania Economic Development Financing Authority Exempt Facilities Revenue Bonds, Series A, due 2016	4,950	4,950
10.17% Senior Notes, Series A, due 2019	6,000	6,000
9.60% Senior Notes, Series B, due 2019	5,000	5,000
1.00% Pennvest Loan, due 2019	290	332
10.05% Senior Notes, Series C, due 2020	6,500	6,500
8.43% Senior Notes, Series D, due 2022	7,500	7,500
Variable Rate Pennsylvania Economic Development Financing Authority Exempt Facilities Revenue Bonds, Series 2008A, due 2029	12,000	12,000
4.75% Industrial Development Authority Revenue Bonds, Series 2006, due 2036	10,500	10,500
6.00% Pennsylvania Economic Development Financing Authority Exempt Facilities Revenue Bonds, Series 2008B, due 2038	14,885	14,885
5.00% Monthly Senior Notes, Series 2010A, due 2040	15,000	15,000
Total long-term debt	84,975	85,017
Less current maturities	(42 )	(42 )
Long-term portion	\$84,933	\$84,975

Payments due by year:

<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
\$42	\$12,043	\$43	\$7,344	\$44

The 6.00% Pennsylvania Economic Development Financing Authority Exempt Facilities Revenue Bonds, Series 2008B, contain both optional and special redemption provisions. Under the optional provisions, the Company can redeem all or a portion of the bonds on or after November 1, 2013. Under the special provisions, representatives of deceased beneficial owners of the bonds have the right to request redemption prior to the stated maturity of all or part of their interest in the bonds. The Company is not obligated to redeem any individual interest exceeding \$25, or aggregate interest exceeding \$300, in any annual period. In 2012, no bonds were retired under these provisions. In 2011, the Company retired \$115 under these provisions. Currently, no additional bonds that met the special provisions have been tendered for redemption.

Payments due in 2014 include potential payments of \$12,000 on the variable rate bonds (due 2029) which would only be payable if all of the bonds were tendered and could not be remarketed. There is currently no such indication of this happening.

Table of Contents

Page 39

#### Variable Rate Long-Term Debt

On May 7, 2008, the PEDFA issued \$12,000 aggregate principal amount of PEDFA Exempt Facilities Revenue Refunding Bonds, Series A of 2008 (the "Series A Bonds") for the Company's benefit pursuant to the terms of a trust indenture, dated as of May 1, 2008, between the PEDFA and Manufacturers and Traders Trust Company, as trustee.

The PEDFA then loaned the proceeds of the offering of the Series A Bonds to us pursuant to a loan agreement, dated as of May 1, 2008, between us and the PEDFA. The loan agreement provides for a \$12,000 loan with a maturity date of October 1, 2029. Amounts outstanding under the loan agreement are the Company's direct general obligations.

The proceeds of the loan were used to redeem the PEDFA Exempt Facilities Revenue Bonds, Series B of 2004 (the "2004 Series B Bonds"). The 2004 Series B Bonds were redeemed because the bonds were tendered and could not be remarketed due to the downgrade of the bond insurer's credit rating.

Borrowings under the loan agreement bear interest at a variable rate as determined by PNC Capital Markets, as remarketing agent, on a periodic basis elected by us. The Company has currently elected that the interest rate be determined on a weekly basis. The remarketing agent determines the interest rate based on then current market conditions in order to determine the lowest interest rate which would cause the Series A Bonds to have a market value equal to the principal amount thereof plus accrued interest thereon. The variable interest rate under the loan agreement averaged 0.19% in 2012 and 0.20% in 2011. As of December 31, 2012 and 2011, the interest rate was 0.14% and 0.09%, respectively.

The holders of the \$12,000 Series A Bonds may tender their bonds at any time. When the bonds are tendered, they are subject to an annual remarketing agreement, pursuant to which a remarketing agent attempts to remarket the tendered bonds pursuant to the terms of the indenture. In order to keep variable interest rates down and to enhance the marketability of the Series A Bonds, the Company entered into a Reimbursement, Credit and Security Agreement with PNC Bank, National Association ("the Bank") dated as of May 1, 2008. This agreement provides for a direct pay letter of credit issued by the Bank to the trustee for the Series A Bonds. The Bank is responsible for providing the trustee with funds for the timely payment of the principal and interest on the Series A Bonds and for the purchase price of the Series A Bonds that have been tendered or deemed tendered for purchase and have not been remarketed.

The Company's responsibility is to reimburse the Bank the same day as regular interest payments are made, and within fourteen months for the purchase price of tendered bonds that have not been remarketed. The reimbursement period for the principal is immediate at maturity, upon default by the Company, or if the Bank does not renew the Letter of Credit. The current expiration date of the Letter of Credit is May 6, 2015. It is reviewed annually for a potential extension of the expiration date.

The Company may elect to have the Series A Bonds redeemed, in whole or in part, on any date that interest is payable for a redemption price equal to the principal amount thereof plus accrued interest to the date of redemption. The Series A Bonds are also subject to mandatory redemption for the same redemption price in the event that the Internal Revenue Service determines that the interest payable on the Series A Bonds is includable in gross income of the holders of the bonds for federal tax purposes.

#### Interest Rate Swap Agreement

In connection with the issuance of the PEDFA 2004 Series B Bonds, the Company entered into an interest rate swap agreement with a counterparty, in the notional principal amount of \$12,000. The Company elected to retain the swap agreement for the 2008 Series A Bonds. Interest rate swap agreements derive their value from underlying interest rates. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations, payments, and the value of the derivative are based. Notional amounts do not represent direct credit exposure. Direct credit exposure is limited to the net difference between the calculated amounts to be received and paid, if any. Such difference, which represents the fair value of the swap, is reflected on the Company's balance sheet. See Note 10 for additional information regarding the fair value of the swap.



Table of Contents

Page 40

---

The interest rate swap will terminate on the maturity date of the 2008 Series A Bonds (which is the same date as the maturity date of the loan under the loan agreement), unless sooner terminated pursuant to its terms. In the event the interest rate swap terminates prior to the maturity date of the 2008 Series A Bonds, either the Company or the swap counterparty may be required to make a termination payment to the other based on market conditions at such time.

The Company is exposed to credit-related losses in the event of nonperformance by the counterparty. The Company controls the credit risk of its financial contracts through credit approvals, limits and monitoring procedures, and does not expect the counterparty to default on its obligations. Notwithstanding the terms of the swap agreement, the Company is ultimately obligated for all amounts due and payable under the loan agreement.

The interest rate swap agreement contains provisions that require the Company to maintain a credit rating of at least BBB- with Standard & Poor's. On April 26, 2012, Standard & Poor's affirmed the Company's credit rating at A-, with a stable outlook and adequate liquidity. If the Company's rating were to fall below this rating, it would be in violation of these provisions, and the counterparty to the derivative could request immediate payment if the derivative was in a liability position. The Company's interest rate swap was in a liability position as of December 31, 2012. If a violation were triggered on December 31, 2012, the Company would have been required to pay the counterparty approximately \$3,028.

The Company's interest rate swap agreement provides that it pay the counterparty a fixed interest rate of 3.16% on the notional amount of \$12,000. In exchange, the counterparty pays the Company a floating interest rate (based on 59% of the U.S. Dollar one-month LIBOR rate) on the notional amount. The floating interest rate paid to the Company is intended, over the term of the swap, to approximate the variable interest rate on the loan agreement and the interest rate paid to bondholders, thereby managing its exposure to fluctuations in prevailing interest rates. The Company's net payment rate on the swap averaged 3.01% in 2012 and 2011.

As of December 31, 2012, there was a spread of 2 basis points between the variable rate paid to bondholders and the variable rate received from the swap counterparty, which equated to an overall effective rate of 3.18% (including variable interest and swap payments). As of December 31, 2011, there was a negative spread of 8 basis points which equated to an overall effective rate of 3.08% (including variable interest and swap payments).

#### Short-Term Borrowings

As of December 31, 2012, the Company maintained unsecured lines of credit aggregating \$29,000 with three banks.

The first line of credit, in the amount of \$13,000, is a committed line of credit with a revolving 2-year maturity (currently May 2014), and carries an interest rate of LIBOR plus 1.20%. The second line of credit, in the amount of \$11,000, is a committed line of credit, which matures in May 2014 and carries an interest rate of LIBOR plus 1.25%.

This line of credit has a compensating balance requirement of \$500. In 2010, the outstanding borrowings were reclassified to long-term debt based on a renewal that extended the maturity date more than one year. The corresponding compensating balance was also reclassified from current assets to long-term assets due to the extended maturity date. The third line of credit, in the amount of \$5,000, is a committed line of credit, which matures in June 2013 and carries an interest rate of LIBOR plus 1.50%. The Company had no outstanding borrowings under any of its lines of credit as of December 31, 2012 and 2011.

#### Debt Covenants and Restrictions

The terms of the debt agreements carry certain covenants and limit in some cases the Company's ability to borrow additional funds, to prepay its borrowings and include certain restrictions with respect to declaration and payment of cash dividends and acquisition of the Company's stock. Under the terms of the most restrictive agreements, the Company cannot borrow in excess of 60% of its utility plant, and cumulative payments for dividends and acquisition of stock since December 31, 1982 may not exceed \$1,500 plus net income since that date. As of December 31, 2012, none of the earnings retained in the business are restricted under these provisions. The Company's Pennvest Loan is secured by \$800 of receivables. Other than this loan, the Company's debt is unsecured.

Table of Contents

Page 41

---

The Company's lines of credits require it to maintain a minimum equity to total capitalization ratio (defined as the sum of equity plus funded debt) and a minimum interest coverage ratio (defined as net income plus interest expense plus income tax expense divided by interest expense). As of December 31, 2012, the Company was in compliance with these covenants.

#### 5. Common Stock and Earnings Per Share

Earnings per share are based upon the weighted average number of shares outstanding of 12,847,160 in 2012, 12,734,420 in 2011, and 12,626,660 in 2010. The Company does not have dilutive securities outstanding.

Under the employee stock purchase plan, all full-time employees who have been employed at least six consecutive months may purchase shares of the Company's common stock limited to 10% of gross compensation. The purchase price is 95% of the fair market value (as defined). Shares issued during 2012, 2011 and 2010 were 7,776, 7,814 and 6,968, respectively. As of December 31, 2012, 22,270 authorized shares remain unissued under the plan.

In June 2008, the Company modified its Dividend Reinvestment Plan to include direct stock purchase and sale options. These options are subject to certain restrictions and are available to both current shareholders and the general public. Purchases are made weekly at 100% of the stock's fair market value, as defined in the Prospectus contained in Amendment No. 1 to Securities and Exchange Commission Form S-3, filed by the Company on June 26, 2008.

Under the optional dividend reinvestment portion of the plan, holders of the Company's common stock may purchase additional shares instead of receiving cash dividends. The purchase price is 95% of the fair market value (as defined).

Shares issued under the Dividend Reinvestment and Direct Stock Purchase and Sale Plan, during 2012, 2011 and 2010 were 119,186, 91,803 and 126,361, respectively. As of December 31, 2012, 418,169 authorized shares remain unissued under the plan.

#### 6. Employee Benefit Plans

##### Pensions

The Company maintains a general and administrative and a union-represented defined benefit pension plan covering substantially all of its employees hired prior to May 1, 2010. Employees hired after May 1, 2010 are eligible for an enhanced 401k plan rather than a defined benefit plan. The benefits under the defined benefit plans are based upon years of service and compensation near retirement. The Company's funding policy is to contribute annually the amount permitted by the PPUC to be collected from customers in rates, but in no case less than the minimum Employee Retirement Income Security Act (ERISA) required contribution.

#### Table of Contents

Page 42

---

The following table sets forth the plans' funded status as of December 31, 2012 and 2011. The measurement of assets and obligations of the plans is as of December 31, 2012 and 2011.

Obligations and Funded Status At December 31	2012	2011
<b>Change in Benefit Obligation</b>		
Pension benefit obligation beginning of year	\$31,580	\$26,546
Service cost	1,050	930
Interest cost	1,288	1,391
Actuarial loss	1,789	3,618
Plan amendments	-	92
Benefit payments	(981 )	(997 )
Pension benefit obligation end of year	34,726	31,580
<b>Change in Plan Assets</b>		
Fair value of plan assets beginning of year	19,815	19,276
Actual return on plan assets	2,239	(57 )
Employer contributions	1,593	1,593
Benefits paid	(981 )	(997 )
Fair value of plan assets end of year	22,666	19,815
Funded Status of Plans at End of Year	\$(12,060)	\$(11,765)

The accounting standards require that the funded status of defined benefit pension plans be fully recognized in the balance sheet. They also call for the unrecognized actuarial gain or loss, the unrecognized prior service cost and the unrecognized transition costs which were previously netted with the funded status in a liability account, to be adjustments to shareholders' equity (accumulated other comprehensive income). Due to a rate order granted by the PPUC, the Company is permitted under the accounting standards to defer the charges to accumulated other comprehensive income as a regulatory asset. Management believes these costs will be recovered in future rates charged to customers. The liability for the funded status of the Company's pension plans is recorded in "Deferred employee benefits" on its balance sheet.

Changes in plan assets and benefit obligations recognized in regulatory assets are as follows:

	2012	2011
Net loss arising during the period	\$991	\$5,009
Recognized net actuarial loss	(641)	(313 )
Recognized prior service cost	(17 )	(17 )
Total changes in regulatory asset during the year	\$333	\$4,679

Amounts recognized in regulatory assets that have not yet been recognized as components of net periodic benefit cost consist of the following at December 31:

	2012	2011
Net loss	\$11,802	\$11,451
Prior service cost	67	85
Regulatory asset	\$11,869	\$11,536

Table of Contents

Page 43

---

Components of Net Periodic Benefit Cost are as follows:

	2012	2011	2010
Service cost	\$1,050	\$930	\$777
Interest cost	1,288	1,391	1,335
Expected return on plan assets	(1,441)	(1,334)	(1,165)
Plan amendments	-	92	-
Amortization of loss	641	313	213
Amortization of prior service cost	17	17	17
Rate-regulated adjustment	38	184	103
Net periodic benefit cost	\$1,593	\$1,593	\$1,280

The rate-regulated adjustment set forth above is required in order to reflect pension expense for the Company in accordance with the method used in establishing water rates. The Company is permitted by rate order of the PPUC to expense pension costs to the extent of contributions and defer the remaining expense to regulatory assets to be collected in rates at a later date as additional contributions are made. During 2012, the deferral declined by \$38.

The estimated costs for the defined benefit pension plans relating to the December 31, 2012 balance sheet that will be amortized from regulatory assets into net periodic benefit cost over the next fiscal year are as follows:

Net loss	\$694
Net prior service cost	10
	\$704

The Company plans to contribute \$1,593 to the plans in 2013.

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid in each of the next five years and the subsequent five years in the aggregate:

<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018-2022</u>
\$1,174	\$1,267	\$1,488	\$1,524	\$1,524	\$9,419

The following tables show the projected benefit obligation, the accumulated benefit obligation and the fair value of plan assets as of December 31:

	2012	2011
Projected benefit obligation	\$34,726	\$31,580
Fair value of plan assets	22,666	19,815
	2012	2011
Accumulated benefit obligation	\$31,412	\$28,473
Fair value of plan assets	22,666	19,815

Table of Contents

Page 44

Weighted-average assumptions used to determine benefit obligations at December 31:

	2012	2011
Discount rate	3.75%	4.25%
Rate of compensation increase	3.00%	3.00%

Weighted-average assumptions used to determine net periodic benefit cost for years ended December 31:

	2012	2011	2010
Discount rate	4.25%	5.35%	6.00%
Expected long-term return on plan assets	7.00%	7.00%	7.00%
Rate of compensation increase	3.00%	3.50 - 4.00%	4.00 - 5.00%

The selected long-term rate of return on plan assets was primarily based on the asset allocation of the plan's assets (approximately 50% to 70% equity securities and 30% to 50% fixed income securities). Analysis of the historic returns of these asset classes and projections of expected future returns were considered in setting the long-term rate of return.

The investment objective of the Company's defined benefit pension plans is that of Growth and Income. The weighted-average target asset allocations are 50% to 70% equity securities, 30% to 50% fixed income securities and 0% to 10% reserves (cash and cash equivalents). Within the equity category, the Company's target allocation is approximately 45 - 50% large cap, 15% mid cap, 10% small cap, 15% international, 5% emerging markets and 5 - 10% inflation hedge. Within the fixed income category, its target allocation is approximately 30% U.S. Treasury and Agency securities, 40% U.S. corporate bonds, 10% mortgage-backed securities, 10% international, and 10% high yield bonds. The Company's investment performance objectives over a three to five year period are to exceed the annual rate of inflation as measured by the Consumer Price Index by 3%, and to exceed the annualized total return of specified benchmarks applicable to the funds within the asset categories.

Further guidelines within equity securities include: (1) holdings in any one company cannot exceed 5% of the portfolio; (2) a minimum of 20 individual stocks must be included in the domestic stock portfolio; (3) a minimum of 30 individual stocks must be included in the international stock portfolio; (4) equity holdings in any one industry cannot exceed 20-25% of the portfolio; and (5) only U.S.-denominated currency securities are permitted.

Further guidelines for fixed income securities include: (1) fixed income holdings in a single issuer are limited to 5% of the portfolio; (2) acceptable investments include money market securities, U.S. Government and its agencies and sponsored entities' securities, mortgage-backed and asset-backed securities, corporate securities and mutual funds offering high yield bond portfolios; (3) purchases must be limited to investment grade or higher; (4) non-U.S. dollar denominated securities are not permissible; and (5) high risk derivatives are prohibited.

[Table of Contents](#)

Page 45

---



The fair values of the Company's pension plan assets at December 31, 2012 and 2011 by asset category and fair value hierarchy level are as follows. The majority of the valuations are based on quoted prices on active markets (Level 1), with the remaining valuations based on broker/dealer quotes, active market makers, models, and yield curves (Level 2).

<u>Asset Category</u>	Total		Quoted Prices in		Significant	
	Fair	Fair	Active Markets	for	Other	Observable
	Value	Value	Identical Assets	Identical Assets	Inputs	Inputs
	2012	2011	(Level 1)	(Level 1)	(Level 2)	(Level 2)
Cash and Money Market Funds (a)	\$534	\$498	\$534	\$498	\$-	\$-
<u>Equity Securities:</u>						
Common Equity Securities (b)	3,974	3,755	3,974	3,755	-	-
Equity Mutual Funds (c)	11,309	9,088	11,309	9,088	-	-
<u>Fixed Income Securities:</u>						
U.S. Treasury Obligations	355	593	-	-	355	593
U.S. Government Agencies	806	808	-	-	806	808
Corporate and Foreign Bonds (d)	409	896	-	-	409	896
Fixed Income Mutual Funds (e)	5,279	4,177	5,279	4,177	-	-
Total Plan Assets	\$22,666	\$19,815	\$21,096	\$17,518	\$1,570	\$2,297

(a) The portfolios are designed to keep approximately three months of distributions in immediately available funds.

This category includes investments in U.S. common stocks widely distributed among consumer discretionary, consumer staples, healthcare, information technology, financial services, telecommunications, industrials, energy

(b) and utilities. The individual stocks are primarily large cap stocks which track with the S&P 500 with the exception of \$339 (1.5% of total plan assets) which is invested in York Water Company common stock.

(c) This category includes a majority of investments in closed-end mutual funds as well as domestic equity mutual funds, U.S. commodities used primarily as inflation hedges, and international mutual funds which give the portfolio exposure to small, mid and large cap index funds as well as international diversified index funds.

(d) This category currently includes only U.S. corporate bonds and notes equitably distributed to the food and staples and information technology sectors.

(e) This category includes fixed income investments in mutual funds which include municipal, government, corporate and mortgage securities of both the U.S. and other countries. The mortgage and asset-backed securities and non-U.S. corporate and sovereign investments add further diversity to the fixed income portion of the portfolio.

#### Defined Contribution Plan

The Company has a savings plan pursuant to the provisions of section 401(k) of the Internal Revenue Code. For employees hired before May 1, 2010, this plan provides for elective employee contributions of up to 15% of compensation and Company matching contributions of 100% of the participant's contribution, up to a maximum annual Company contribution of \$2.8 for each employee. The maximum annual Company contribution was increased by \$0.6 during 2010.

#### Table of Contents

Page 46



Employees hired after May 1, 2010 are entitled to an enhanced feature of the plan. This feature provides for elective employee contributions of up to 15% of compensation and Company matching contributions of 100% of the participant's contribution, up to a maximum of 4% of the employee's compensation. In addition, the Company will make an annual contribution of \$1.2 to each employee's account whether or not they defer their own compensation. Employees eligible for this enhanced 401k plan feature are not eligible for the defined benefit plans. As of December 31, 2012, three employees were participating in the enhanced feature of the plan. The Company's contributions to the plan amounted to \$244 in 2012, \$220 in 2011, and \$187 in 2010.

#### Deferred Compensation

The Company has non-qualified deferred compensation and supplemental retirement agreements with certain members of management. The future commitments under these arrangements are offset by corporate-owned life insurance policies. At December 31, 2012 and 2011, the present value of the future obligations was approximately \$3,271 and \$3,039, respectively. The insurance policies included in other assets had a total cash value of approximately \$3,477 and \$3,380, respectively, at December 31, 2012 and 2011. The Company's expenses under the plans amounted to \$358 in 2012, \$514 in 2011 and \$360 in 2010.

#### 7. Rate Increases

From time to time, the Company files applications for rate increases with the PPUC and is granted rate relief as a result of such requests. The most recent rate request was filed by the Company on May 14, 2010. Effective November 4, 2010, the PPUC authorized an average increase of 8.7% in rates designed to produce approximately \$3,400 in additional annual revenues. The Company anticipates that it will file a rate increase request in 2013.

The PPUC permits water utilities to collect a distribution system improvement charge (DSIC). The DSIC allows the Company to add a charge to customers' bills for qualified replacement costs of certain infrastructure without submitting a rate filing. This surcharge mechanism typically adjusts periodically based on additional qualified capital expenditures completed or anticipated in a future period. The DSIC is capped at 5% of base rates, and is reset to zero when new base rates that reflect the costs of those additions become effective or when a utility's earnings exceed a regulatory benchmark. The DSIC provided revenues in 2012, 2011 and 2010 of \$583, \$0 and \$606, respectively.

#### 8. Notes Receivable and Customers' Advances for Construction

The Company has agreements with three municipalities to extend water service into previously formed water districts. The Company loaned funds to the municipalities to cover the costs related to the projects. The municipalities concurrently advanced these funds back to the Company in the form of customers' advances for construction. The municipalities are required by enacted ordinances to charge application fees and water revenue surcharges (fees) to customers connected to the system, which are remitted to the Company. The note principal and the related customer advance are reduced periodically as operating revenues are earned by the Company from customers connected to the system and refunds of advances are made. There is no due date for the notes or expiration date for the advances.

The Company has recorded interest income of \$98 in 2012, \$95 in 2011 and \$110 in 2010. Interest rates on the notes outstanding at December 31, 2012 vary from 6.75% to 7.5%.

Included in the accompanying balance sheets at December 31, 2012 and 2011 were the following amounts related to these projects.

2012	2011
------	------

Edgar Filing: YORK WATER CO - Form 10-K

Notes receivable, including interest	\$ 338	\$ 368
Customers' advances for construction	938	945

The Company has other customers' advances for construction totaling \$12,011 and \$12,816 at December 31, 2012 and 2011, respectively.

Table of Contents

Page 47

---

## 9. Commitments

Based on its capital budget, the Company plans to spend approximately \$14,100 in 2013 and \$13,974 in 2014 on construction, exclusive of any potential acquisitions. The Company plans to finance ongoing capital expenditures with internally-generated funds, borrowings against the Company's lines of credit, proceeds from the issuance of common stock under its dividend reinvestment and direct stock purchase and sale plan and ESPP, potential common stock or debt issues, customer advances and the DSIC.

In November 2011, during a routine tank cleaning, the Company discovered a small amount of mercury in the bottom of the tank. The tank was not in service at the time of the discovery and remains out of service. A number of tests were performed to confirm no mercury entered the water supply and no employees or contractors present during the discovery were impacted. The tank will remain out of service until it is confirmed that it is free of any mercury. No disruption of service to any customers has occurred or is expected to occur. The Company incurred total costs of \$186 through December 31, 2012. The Company continues to clean the tank before submitting for final DEP inspection. If the tank cannot meet the prescribed standard, other options will be reviewed, including a project to reline and strengthen the interior of the tank through capital expenditures.

As of December 31, 2012, the Company employed 105 full time people, including 39 under union contract. The current contract was ratified during 2010 and expires on April 30, 2013. Management is currently negotiating a new contract with the union leadership. The Company expects to reach an operationally and fiscally responsible agreement with no interruption of service.

The Company is involved in certain legal and administrative proceedings before various courts and governmental agencies concerning water service and other matters. The Company expects that the ultimate disposition of these proceedings will not have a material effect on the Company's financial position, results of operations and cash flows.

## 10. Fair Value of Financial Instruments

The accounting standards regarding fair value measurements establish a fair value hierarchy which indicates the extent to which inputs used in measuring fair value are observable in the market. Level 1 inputs include quoted prices for identical instruments and are the most observable. Level 2 inputs include quoted prices for similar assets and observable inputs such as interest rates, commodity rates and yield curves. Level 3 inputs are not observable in the market and include management's own judgments about the assumptions market participants would use in pricing the asset or liability.

The Company has recorded its interest rate swap liability at fair value in accordance with the standards. The liability is recorded under the caption "Other deferred credits" on the balance sheet. The table below illustrates the fair value of the interest rate swap as of the end of the reporting period.

<u>Description</u>	<u>December 31, 2012</u>	Fair Value Measurements
		at Reporting Date Using <u>Significant Other Observable Inputs (Level 2)</u>
Interest Rate Swap	\$2,836	\$2,836

Table of Contents

Page 48

Fair values are measured as the present value of all expected future cash flows based on the LIBOR-based swap yield curve as of the date of the valuation. These inputs to this calculation are deemed to be Level 2 inputs. The balance sheet carrying value reflects the Company's credit quality as of December 31, 2012. The rate used in discounting all prospective cash flows anticipated to be made under this swap reflects a representation of the yield to maturity for 30-year debt on utilities rated A- as of December 31, 2012. The use of the Company's credit quality resulted in a reduction in the swap liability of \$192. The fair value of the swap reflecting the Company's credit quality as of December 31, 2011 is shown in the table below.

<u>Description</u>	<u>December 31, 2011</u>	Fair Value Measurements
		at Reporting Date Using <u>Significant Other Observable Inputs (Level 2)</u>
Interest Rate Swap	\$2,842	\$2,842

The carrying amount of current assets and liabilities that are considered financial instruments approximates fair value as of the dates presented. The Company's long-term debt (including current maturities), with a carrying value of \$84,975 at December 31, 2012, and \$85,017 at December 31, 2011, had an estimated fair value of approximately \$107,000 and \$102,000 at December 31, 2012 and 2011, respectively. The estimated fair value of debt was calculated using a discounted cash flow technique that incorporates a market interest yield curve with adjustments for duration and risk profile. These inputs to this calculation are deemed to be Level 2 inputs. The Company recognized its credit rating in determining the yield curve, and did not factor in third party credit enhancements including bond insurance on the 2004 PEDFA Series A and 2006 Industrial Development Authority issues, and the letter of credit on the 2008 PEDFA Series A issue.

Customers' advances for construction and notes receivable have carrying values at December 31, 2012 of \$12,949 and \$338, respectively. At December 31, 2011, customers' advances for construction and notes receivable had carrying values of \$13,761 and \$368, respectively. The relative fair values of these amounts cannot be accurately estimated since the timing of future payment streams is dependent upon several factors, including new customer connections, customer consumption levels and future rate increases.

#### 11. Taxes Other than Income Taxes

The following table provides the components of taxes other than income taxes:

	2012	2011	2010
Regulatory Assessment	\$228	\$213	\$205
Property	342	332	321
Payroll, net of amounts capitalized	458	445	430
Capital Stock	151	216	203
Other	1	1	2
Total taxes other than income taxes	\$1,180	\$1,207	\$1,161

Table of Contents

Page 49

---

## 12. Selected Quarterly Financial Data (Unaudited)

	First	Second	Third	Fourth	Year
<u>2012</u>					
Operating revenues	\$9,669	\$10,352	\$11,025	\$10,401	\$41,447
Operating income	4,427	5,052	5,781	5,313	20,573
Net income	1,941	2,204	2,760	2,398	9,303
Basic earnings per share	0.15	0.17	0.22	0.18	0.72
Dividends declared per share	0.1336	0.1336	0.1336	0.1383	0.5391
<u>2011</u>					
Operating revenues	\$9,645	\$10,452	\$10,451	\$10,081	\$40,629
Operating income	4,586	5,162	5,279	4,848	19,875
Net income	2,139	2,458	2,364	2,123	9,084
Basic earnings per share	0.17	0.19	0.19	0.16	0.71
Dividends declared per share	0.1310	0.1310	0.1310	0.1336	0.5266

## 13. Subsequent Event

On March 11, 2013, the Board of Directors authorized a share repurchase program granting the Company authority to repurchase up to 1,200,000 shares of the Company's common stock from time to time. Under the stock repurchase program, the Company may repurchase shares in the open market or through privately negotiated transactions. The Company may suspend or discontinue the repurchase program at any time.

## Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

## Item 9A. Controls and Procedures.

## Evaluation of Disclosure Controls and Procedures

The Company's management, with the participation of the Company's President and Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the period covered by this report. Based upon this evaluation, the Company's President and Chief Executive Officer along with the Chief Financial Officer concluded that the Company's disclosure controls and procedures as of the end of the period covered by this report are effective such that the information required to be disclosed by the Company in reports filed under the Securities Exchange Act of 1934 is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) accumulated and communicated to the Company's management, including the President and Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure. A controls system cannot provide absolute assurance, however, that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

No change in the Company's internal control over financial reporting occurred during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control

over financial reporting.

Table of Contents

Page 50

---



## Management's Report on Internal Control Over Financial Reporting

Management of The York Water Company (the "Company") is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Securities Exchange Act of 1934. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management evaluated the Company's internal control over financial reporting as of December 31, 2012. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control-Integrated Framework (COSO). As a result of this assessment and based on the criteria in the COSO framework, management has concluded that, as of December 31, 2012, the Company's internal control over financial reporting was effective.

## Attestation Report of the Independent Registered Public Accounting Firm

### Report of Independent Registered Public Accounting Firm

To the Board of Directors and

Stockholders of The York Water Company

We have audited The York Water Company's (the "Company") internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The York Water Company's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

[Table of Contents](#)

Page 51



A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements.

Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, The York Water Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2012, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the balance sheets and the related statements of income, common stockholders' equity, and cash flows of The York Water Company, and our report dated March 12, 2013 expressed an unqualified opinion.

/s/ParenteBeard LLC

York, Pennsylvania

March 12, 2013

Item 9B. Other Information.

None.

### PART III

Item 10. Directors, Executive Officers and Corporate Governance.

Directors of the Registrant

The information set forth under the caption "Election of Directors" of the 2013 Proxy Statement is incorporated herein by reference.

Executive Officers of the Registrant

The information set forth under the caption "Executive Officers of the Company" of the 2013 Proxy Statement is incorporated herein by reference.

Compliance with Section 16(a) of the Exchange Act

The information set forth under the caption "Section 16(a) Beneficial Ownership Reporting Compliance" of the 2013 Proxy Statement is incorporated herein by reference.

Table of Contents

Page 52

---

#### Code of Ethics

The information set forth under the caption "Code of Ethics" of the 2013 Proxy Statement is incorporated herein by reference.

#### Audit Committee

The information set forth under the caption "Board Committees and Functions" of the 2013 Proxy Statement is incorporated herein by reference.

#### Item 11. Executive Compensation.

The information set forth under the caption "Compensation of Directors and Executive Officers" of the 2013 Proxy Statement is incorporated herein by reference.

#### Compensation Committee Interlocks and Insider Participation

The information set forth under the caption "Compensation Committee Interlocks and Insider Participation" of the 2013 Proxy Statement is incorporated herein by reference.

#### Compensation Committee Report

The information set forth under the caption "Compensation Committee Report" of the 2013 Proxy Statement is incorporated herein by reference.

#### Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The Company has no securities authorized for issuance under equity compensation plans with the exception of an employee stock purchase plan. The employee stock purchase plan allows employees to purchase stock at a 5% discount up to a maximum of 10% of their gross compensation. Under this plan, approximately 22,000 authorized shares remain unissued as of December 31, 2012.

The information set forth under the caption "Security Ownership of Certain Beneficial Owners and Management" of the 2013 Proxy Statement is incorporated herein by reference.

#### Item 13. Certain Relationships and Related Transactions, and Director Independence.

The information set forth under the captions "Board Independence" and "Related Party Transactions" of the 2013 Proxy Statement is incorporated herein by reference.

#### Item 14. Principal Accounting Fees and Services.

The information set forth under the caption, "Ratification of Appointment of Independent Registered Public Accounting Firm" of the 2013 Proxy Statement is incorporated herein by reference.

#### Table of Contents



PART IV

Item 15. Exhibits and Financial Statement Schedules.

(a) Certain documents filed as part of the Form 10-K.

1. The financial statements set forth under Item 8 of this Form 10-K.

Report of Independent Registered Public Accounting Firm  
Balance Sheets as of December 31, 2012 and 2011  
Statements of Income for Years Ended December 31, 2012, 2011 and 2010  
Statements of Common Stockholders' Equity for Years Ended December 31, 2012, 2011 and 2010  
Statements of Cash Flows for Years Ended December 31, 2012, 2011 and 2010  
Notes to Financial Statements

2. Financial Statement schedules.

Schedule Number	Schedule Description	Page Number
II	Valuation and Qualifying Accounts for the years ended December 31, 2012, 2011, and 2010	55

The report of the Company's independent registered public accounting firm with respect to the financial statement schedule appears on page 26.

All other financial statements and schedules not listed have been omitted since the required information is included in the financial statements or the notes thereto, or is not applicable or required.

3. Exhibits required by Item 601 of Regulation S-K.

The exhibits are set forth in the Index to Exhibits shown on pages 57 through 60.

[Table of Contents](#)

Page 54

---

SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS

FOR THE THREE YEARS ENDED DECEMBER 31, 2012

<u>Description</u>	Balance at Beginning of Year	Additions Charged to Cost and Expenses	Recoveries	Deductions	Balance at End of Year
FOR THE YEAR ENDED DECEMBER 31, 2012					
Reserve for uncollectible accounts	\$ 333,681	\$ 302,032	\$ 46,789	\$ 377,502	\$ 305,000
FOR THE YEAR ENDED DECEMBER 31, 2011					
Reserve for uncollectible accounts	\$ 245,000	\$ 480,807	\$ 32,801	\$ 424,927	\$ 333,681
FOR THE YEAR ENDED DECEMBER 31, 2010					
Reserve for uncollectible accounts	\$ 225,000	\$ 223,185	\$ 31,026	\$ 234,211	\$ 245,000

The Deductions column above represents write-offs of accounts receivable during the applicable year.

[Table of Contents](#)

Page 55

---



SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE YORK WATER COMPANY  
(Registrant)

Dated: March 11, 2013 By: /s/Jeffrey R. Hines  
Jeffrey R. Hines  
President and CEO

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

By: <u>/s/Jeffrey R. Hines</u> Jeffrey R. Hines (Principal Executive Officer and Director)	By: <u>/s/Kathleen M. Miller</u> Kathleen M. Miller (Principal Accounting Officer and Chief Financial Officer)
---	---

Dated: <u>March 11, 2013</u>	Dated: <u>March 11, 2013</u>
------------------------------	------------------------------

Directors:	Date:
------------	-------

By: <u>/s/Cynthia A. Dotzel</u> Cynthia A. Dotzel	<u>March 11, 2013</u>
--	-----------------------

By: <u>/s/John L. Finlayson</u> John L. Finlayson	<u>March 11, 2013</u>
--	-----------------------

By: <u>/s/Michael W. Gang</u> Michael W. Gang	<u>March 11, 2013</u>
--	-----------------------

By: <u>/s/Jeffrey R. Hines</u> Jeffrey R. Hines	<u>March 11, 2013</u>
--	-----------------------

By: <u>/s/George W. Hodges</u> George W. Hodges	<u>March 11, 2013</u>
--	-----------------------

By: <u>/s/George Hay Kain, III</u> George Hay Kain, III	<u>March 11, 2013</u>
--	-----------------------

By: <u>/s/Jeffrey S. Osman</u>	<u>March 11, 2013</u>
--------------------------------	-----------------------

Jeffrey S. Osman

By: /s/Steven R. Rasmussen March 11, 2013  
Steven R. Rasmussen

By: /s/Ernest J. Waters March 11, 2013  
Ernest J. Waters  
Table of Contents  
Page 56

---

INDEX TO EXHIBITS

<u>Exhibit Number</u>	<u>Exhibit Description</u>	<u>Page Number of Incorporation By Reference</u>
3	Amended and Restated Articles of Incorporation	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 3.1 to Form 8-K dated May 4, 2010.
3.1	Amended and Restated By-Laws	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 3.1 to Form 8-K dated January 26, 2012.
4.1	Dividend Reinvestment and Direct Stock Purchase and Sale Plan	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as the Prospectus included in Post-Effective Amendment No. 1 to Form S-3 dated June 26, 2008 (File No. 333-59072).
4.2	Indenture, dated as of October 1, 2010, by and between The York Water Company and Manufacturers and Traders Trust Company, as trustee, relative to the \$15,000,000 5.0% Monthly Senior Notes	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 4.1 to the Company's October 8, 2010 Form 8-K.
4.3	First Supplemental Indenture, dated as of October 1, 2010, by and between The York Water Company and Manufacturers and Traders Trust Company, as trustee (which includes the form of Note)	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 4.2 to the Company's October 8, 2010 Form 8-K
10.1	Articles of Agreement Between The York Water Company and Springettsbury Township relative to Extension of Water Mains dated April 17, 1985	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.1 to the Company's 1989 Form 10-K.
10.2	Articles of Agreement Between The York Water Company and Windsor Township relative to Extension of Water Mains dated February 9, 1989	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.2 to the Company's 1989 Form 10-K.
10.3	Articles of Agreement Between The York Water Company and York Township relative to Extension of Water Mains dated December 29, 1989	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.5 to the Company's 1990 Form 10-K.
10.4	Note Agreement relative to the \$6,000,000 10.17% Senior Notes, Series A and \$5,000,000 9.60% Senior Notes, Series B dated January 2, 1989	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 4.5 to the Company's 1989 Form 10-K.

Table of Contents



<u>Exhibit Number</u>	<u>Exhibit Description</u>	<u>Page Number of Incorporation By Reference</u>
10.5	Note Agreement relative to the \$6,500,000 10.05% Senior Notes, Series C dated August 15, 1990	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 4.6 to the Company's 1990 Form 10-K.
10.6	Note Agreement relative to the \$7,500,000 8.43% Senior Notes, Series D dated December 15, 1992	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 4.7 to the Company's 1992 Form 10-K.
10.7	Promissory Note between The York Water Company and the Pennsylvania Infrastructure Investment Authority for \$800,000 at 1.00% dated August 24, 1999	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 4.2 to the Company's 2000 Form 10-K.
10.8	Loan Agreement between The York Water Company and Pennsylvania Economic Development Financing Authority, dated as of April 1, 2004 relative to the \$2,350,000 4.05% and \$4,950,000 5% Exempt Facilities Revenue Bonds	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.2 to the Company's September 15, 2009 Form 8-K.
10.9	Loan Agreement between The York Water Company and York County Industrial Development Authority, dated as of October 1, 2006 relative to the \$10,500,000 4.75% Exempt Facilities Revenue Bonds	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.3 to the Company's September 15, 2009 Form 8-K.
10.10	Trust Indenture dated October 1, 2006 between the York County Industrial Development Authority and Manufacturers and Traders Trust Company, as trustee	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.4 to the Company's September 15, 2009 Form 8-K.
10.11	Variable Rate Loan Agreement between The York Water Company and Pennsylvania Economic Development Financing Authority, dated as of May 1, 2008 relative to the \$12,000,000 Exempt Facilities Revenue Bonds	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.1 to the Company's May 12, 2008 Form 8-K.
10.12	Trust Indenture dated as of May 1, 2008 between Pennsylvania Economic Development Financing Authority and Manufacturers and Traders Trust Company, as trustee	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.5 to the Company's September 15, 2009 Form 8-K.

Table of Contents

Page 58

<u>Exhibit Number</u>	<u>Exhibit Description</u>	<u>Page Number of Incorporation By Reference</u>
10.13	Reimbursement, Credit and Security Agreement, dated as of May 1, 2008 between The York Water Company and PNC Bank, National Association	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.3 to the Company's May 12, 2008 Form 8-K.
10.14	Loan Agreement between The York Water Company and Pennsylvania Economic Development Financing Authority, dated as of October 1, 2008 relative to the \$15,000,000 6.0% Exempt Facilities Revenue Bonds	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.1 to the Company's October 15, 2008 Form 8-K.
10.15	Trust Indenture dated as of October 1, 2008 between Pennsylvania Economic Development Financing Authority and Manufacturers and Traders Trust Company, as trustee	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.6 to the Company's September 15, 2009 Form 8-K.
10.16	Cash Incentive Plan	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.1 to the Company's January 28, 2005 Form 8-K.
10.17	Form of Amended and Restated Change in Control Agreement made as of November 5, 2008 between The York Water Company and each of the individuals listed on Schedule 10.17 thereto, which plans are identical in all material respects except as indicated in Schedule 10.17	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.17 to the Company's March 8, 2011 Form 10-K.
10.18	Form of Amended and Restated Supplemental Retirement Plan made as of January 1, 2009 between The York Water Company and each of the individuals listed on Schedule 10.18 thereto, which plans are identical in all material respects except as indicated in Schedule 10.18	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.18 to the Company's March 8, 2011 Form 10-K.
10.19	Form of Amended and Restated Deferred Compensation Plan made as of January 1, 2009 between The York Water Company and each of the individuals listed on Schedule 10.19 thereto, which plans are identical in all material respects except as indicated in Schedule 10.19	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 10.19 to the Company's March 8, 2011 Form 10-K.

Table of Contents

Page 59

Edgar Filing: YORK WATER CO - Form 10-K

<u>Exhibit Number</u>	<u>Exhibit Description</u>	<u>Page Number of Incorporation By Reference</u>
14	Company Code of Conduct	Incorporated herein by reference. Filed previously with the Securities and Exchange Commission as Exhibit 14 to the Company's 2002 Form 10-K.
<u>23</u>	<u>Consent of ParenteBeard LLC, Independent Registered Public Accounting Firm</u>	Filed herewith.
<u>31.1</u>	<u>Certification pursuant to Rule 13a-15(f) and 15d-15(f)</u>	Filed herewith.
<u>31.2</u>	<u>Certification pursuant to Rule 13a-15(f) and 15d-15(f)</u>	Filed herewith.
<u>32.1</u>	<u>Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>	Filed herewith.
<u>32.2</u>	<u>Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>	Filed herewith.
101.INS	XBRL Instance Document	Filed herewith.
101.SCH	XBRL Taxonomy Extension Schema	Filed herewith.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase	Filed herewith.
101.DEF	XBRL Taxonomy Extension Definition Linkbase	Filed herewith.
101.LAB	XBRL Taxonomy Extension Label Linkbase	Filed herewith.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase	Filed herewith.

Table of Contents

Page 60