New York & Company, Inc. Form 10-Q June 10, 2010

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# **FORM 10-Q**

# ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

for the quarterly period ended May 1, 2010

OR

# • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

for the transition period from to COMMISSION FILE NUMBER: 1-32315

# NEW YORK & COMPANY, INC.

(Exact name of registrant as specified in its charter)

DELAWARE

(State of incorporation)

450 West 33<sup>rd</sup> Street 5<sup>th</sup> Floor New York, New York 10001

(Address of Principal Executive Offices,

including Zip Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\acute{y}$  No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

**33-1031445** (I.R.S. Employer Identification No.)

(212) 884-2000 (Registrant's Telephone Number, Including Area Code)

Large accelerated filer o

Accelerated filer ý

Non-accelerated filer o (Do not check if a

Smaller reporting company o

 $\label{eq:smaller} smaller reporting company) \\ Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý \\$ 

As of May 28, 2010, the registrant had 60,006,075 shares of common stock outstanding.

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# PART I.

# FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

# New York & Company, Inc. and Subsidiaries

# **Condensed Consolidated Statements of Operations**

## (Unaudited)

(Amounts in thousands, except per share amounts)	Three months ended May 1, 2010			ree months ended ay 2, 2009
Net sales	\$	236,982	\$	232,860
Cost of goods sold, buying and occupancy costs		178,437		174,008
Gross profit		58,545		58,852
Selling, general and administrative expenses		67,248		67,368
Operating loss		(8,703)		(8,516)
Interest expense, net of interest income of \$12 and \$18, respectively		186		220
Loss from continuing operations before income taxes		(8,889)		(8,736)
Benefit for income taxes		(4,030)		(3,848)
Loss from continuing operations		(4,859)		(4,888)
Income from discontinued operations, net of taxes				3
Net loss	\$	(4,859)	\$	(4,885)
Basic loss per share:				
Basic loss per share from continuing operations	\$	(0.08)	\$	(0.08)
Basic earnings per share from discontinued operations				
Basic loss per share	\$	(0.08)	\$	(0.08)
Diluted loss per share:				
Diluted loss per share from continuing operations	\$	(0.08)	\$	(0.08)
Diluted earnings per share from discontinued operations				
Diluted loss per share	\$	(0.08)	\$	(0.08)
Weighted average shares outstanding:				
Basic shares of common stock		59,337		60,043
Diluted shares of common stock		59,337		60,043

See accompanying notes.

# New York & Company, Inc. and Subsidiaries

# **Condensed Consolidated Balance Sheets**

(Amounts in thousands, except per share amounts)		May 1, Ja 2010		anuary 30, 2010	0, May 2, 2009	
	(U	naudited)	(	Audited)	(U	naudited)
Assets						
Current assets:						
Cash and cash equivalents	\$	23,176	\$	87,296	\$	31,080
Accounts receivable		24,184		9,447		18,593
Income taxes receivable		3,000		3,000		6,446
Inventories, net		133,172		87,059		122,935
Prepaid expenses		21,592		22,608		27,650
Other current assets		1,219		1,417		2,677
Current assets of discontinued operations		108		108		109
Total current assets		206,451		210,935		209,490
Property and equipment, net		180,834		187,079		209,556
Intangible assets		14,879		14,879		14,879
Deferred income taxes		22,632		22,637		15,025
Other assets		923		997		1,257
Total assets	\$	425,719	\$	436,527	\$	450,207
Liabilities and stockholders' equity						
Current liabilities:						
Current portion long-term debt	\$	6,000	\$	6,000	\$	6,000
Accounts payable		77,108		72,019		74,877
Accrued expenses		52,545		58,932		55,112
Income taxes payable				991		
Deferred income taxes		3,361		4,774		1,925
Current liabilities of discontinued operations		265		265		268
Total current liabilities		139,279		142,981		138,182
Long-term debt, net of current portion		6,000		7,500		12,000
Deferred rent		71,455		72,020		75,543
Other liabilities		5,041		5,862		6,858
Total liabilities		221,775		228,363		232,583
Stockholders' equity:						
Common stock, voting, par value \$0.001; 300,000 shares authorized; 60,005, 59,396 and 60,526 shares issued and outstanding at May 1, 2010, January 30, 2010, and May 2,						
2009, respectively		60		60		60
Additional paid-in capital		155,134		154,495		152,816
Retained earnings		53,818		58,677		67,273
Accumulated other comprehensive loss		(1,671)		(1,671)		(2,052)
Treasury stock at cost of 1,000, 1,000, and 142 shares at May 1, 2010, January 30, 2010, and May 2, 2009, respectively		(3,397)		(3,397)		(473)
Total stockholders' equity		203,944		208,164		217,624
Total liabilities and stockholders' equity	\$	425,719	\$	436,527	\$	450,207

See accompanying notes.

# New York & Company, Inc. and Subsidiaries

# **Condensed Consolidated Statements of Cash Flows**

# (Unaudited)

(Amounts in thousands)	Three months ended May 1, 2010	Three months ended May 2, 2009
Operating activities	May 1, 2010	Way 2, 2009
Net loss	\$ (4,859)	\$ (4,885)
Less: Income from discontinued	\$ (4,039)	\$ (4,885)
operations, net of taxes		3
operations, net of taxes		5
Loss from continuing operations	(4.850)	(1 000)
Loss from continuing operations Adjustments to reconcile net loss to net	(4,859)	(4,888)
cash used in operating activities of		
continuing operations:		
Depreciation and amortization	10,184	10,466
Amortization of deferred financing	10,104	10,400
costs	54	54
Share-based compensation expense	485	464
Deferred income taxes	(1,408)	(223)
Changes in operating assets and	(1,100)	(223)
liabilities:		
Accounts receivable	(14,737)	(6,600)
Income taxes receivable	(11,757)	3,756
Inventories, net	(46,113)	(18,074)
Prepaid expenses	1,016	(3,040)
Accounts payable	5,089	6,446
Accrued expenses	(6,387)	(6,009)
Income taxes payable	(991)	(0,000)
Deferred rent	(565)	(305)
Other assets and liabilities	(626)	(552)
	()	()
Net cash used in operating activities of		
continuing operations	(58,858)	(18,505)
Investing activities	(50,050)	(10,505)
Capital expenditures	(3,916)	(2,741)
Cupital experiateles	(3,710)	(2,711)
Not each used in investing activities of		
Net cash used in investing activities of continuing operations	(2.016)	(2.741)
Financing activities	(3,916)	(2,741)
Repayment of debt	(1,500)	(1,500)
Proceeds from exercise of stock options	(1,500)	(1,500)
Excess tax benefit from exercise of	0	2
stock options	146	23
Purchase of treasury stock	140	(476)
Turenase of treasury stock		(470)
Not each used in financing activities of		
Net cash used in financing activities of	(1.246)	(1.051)
continuing operations	(1,346)	(1,951)
Cash flows from discontinued		
Operations		(4)
Operating cash flows Investing cash flows		(4)
Financing cash flows		
Finalicing cash nows		

Net cash used in discontinued operations			(4)
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of period (including cash at	(64,120)		(23,201)
discontinued operations of \$0 and \$1, respectively)	87,296		54,281
Cash and cash equivalents at end of period (continuing operations only)	\$ 23,176	\$	31,080
		See	accompanying

#### Notes to Condensed Consolidated Financial Statements

#### May 1, 2010

#### (Unaudited)

#### 1. Organization and Basis of Presentation

New York & Company, Inc. (together with its subsidiaries, collectively the "Company") is a leading specialty retailer of fashion-oriented, moderately-priced women's apparel. The Company designs and sources its proprietary branded New York & Company® merchandise sold exclusively through its national network of retail stores and E-commerce store at *www.nyandcompany.com*. The target customers for the Company's merchandise are fashion-conscious, value-sensitive women between the ages of 25 and 45. As of May 1, 2010, the Company operated 579 stores in 43 states.

The accompanying condensed consolidated financial statements include the accounts for New York & Company, Inc. and Lerner New York Holding, Inc. ("Lerner Holding") and its wholly owned subsidiaries, which include Lerner New York, Inc. (and its wholly owned subsidiaries, which includes Lerner New York Outlet, Inc.), Lernco, Inc. and Nevada Receivable Factoring, Inc. On a stand alone basis, without the consolidation of Lerner Holding and its subsidiaries, New York & Company, Inc. has no significant independent assets or operations. All significant intercompany balances and transactions have been eliminated in consolidation. In the opinion of management, the accompanying consolidated financial statements reflect all adjustments, which are of a normal recurring nature, necessary to present fairly the financial condition, results of operations and cash flows for the interim periods.

The condensed consolidated financial statements as of May 1, 2010 and May 2, 2009 and for the thirteen weeks ("three months") ended May 1, 2010 and May 2, 2009 are unaudited and are presented pursuant to the rules and regulations of the United States Securities and Exchange Commission ("SEC"). Accordingly, these unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto for the 52-week fiscal year ended January 30, 2010 ("fiscal year 2009"), which were filed with the Company's Annual Report on Form 10-K with the SEC on April 6, 2010. The 52-week fiscal year ending January 29, 2011 is referred to herein as "fiscal year 2010." The Company's fiscal year is a 52- or 53-week year that ends on the Saturday closest to January 31.

Due to seasonal variations in the retail industry, the results of operations for any interim period are not necessarily indicative of the results expected for the full fiscal year.

#### 2. Restructuring

On January 8, 2009, the Company announced the launch of a multi-year restructuring and cost reduction program that is expected to generate approximately \$175 million in pre-tax savings over a five-year period, of which more than \$30 million was realized during fiscal year 2009. This program is designed to streamline the Company's organization by reducing costs and eliminating underperforming assets while enhancing efficiency and profitability.

The key components of the restructuring and cost reduction program include:

Strategic staff downsizing resulting in a permanent reduction of approximately 12% of the Company's field management in its existing stores and an approximate 10% reduction of corporate office professionals;

The optimization of the Company's store portfolio, including the closure of 40 to 50 underperforming stores over a five-year period;

#### Notes to Condensed Consolidated Financial Statements (Continued)

May 1, 2010

(Unaudited)

#### 2. Restructuring (Continued)

A broad based cost reduction effort across all aspects of the Company's business; and

A significant reduction in capital expenditures in fiscal year 2009 as compared to prior years.

In total, the Company recorded pre-tax restructuring charges of \$24.5 million during the fourth quarter of fiscal year 2008, which includes a non-cash charge of \$22.9 million related to the impairment of store assets and a \$1.7 million cash charge related primarily to severance and other costs necessary to implement the restructuring and cost reduction program. In addition, during the third and fourth quarters of fiscal year 2009, the Company recorded additional pre-tax restructuring charges totaling \$2.4 million, which includes a non-cash charge of \$1.2 million related to the impairment of store assets and \$1.2 million of cash charges related to severance. As of May 1, 2010, January 30, 2010 and May 2, 2009, severance related accruals of approximately \$0.9 million, \$1.0 million and \$0.2 million, respectively, are included in accrued expenses on the condensed consolidated balance sheets. As of May 1, 2010, the Company had paid \$2.0 million in total for severance liabilities related to the restructuring and cost reduction program. The Company does not currently expect to record any material restructuring charges for these matters during the remainder of fiscal year 2010. Refer to Note 11, "Subsequent Events" for a description of the Company's plan to exit an underperforming test accessories concept during the second quarter of fiscal year 2010 and the related restructuring charges the Company expects to incur.

### 3. Earnings Per Share

Basic (loss) earnings per share are computed by dividing net (loss) income by the weighted average number of shares of common stock outstanding for the period. Except when the effect would be anti-dilutive at the continuing operations level, diluted (loss) earnings per share are calculated based on the weighted average number of outstanding shares of common stock plus the dilutive effect of share-based awards (stock options, unvested restricted stock, stock appreciation rights and performance

### New York & Company, Inc.

#### Notes to Condensed Consolidated Financial Statements (Continued)

## May 1, 2010

#### (Unaudited)

#### 3. Earnings Per Share (Continued)

awards) calculated under the treasury stock method. A reconciliation between basic and diluted (loss) earnings per share is as follows:

	er May	months nded 1, 2010 nts in thou	Three months ended May 2, 2009 sands, except per			
		share amounts)				
Loss from continuing operations	\$	(4,859)	\$	(4,888)		
Income from discontinued operations, net of taxes				3		
Net loss	\$	(4,859)	\$	(4,885)		
Basic loss per share						
Weighted average shares outstanding:						
Basic shares of common stock		59,337		60,043		
Basic loss per share from continuing operations	\$	(0.08)	\$	(0.08)		
Basic earnings per share from discontinued operations						
Basic loss per share	\$	(0.08)	\$	(0.08)		
Diluted loss per share						
Weighted average shares outstanding:						
Basic shares of common stock		59,337		60,043		
Plus impact of share-based awards						
Diluted shares of common stock		59,337		60,043		
Diluted loss per share from continuing operations	\$	(0.08)	\$	(0.08)		
Diluted earnings per share from discontinued operations						
Diluted loss per share	\$	(0.08)	\$	(0.08)		

The calculation of diluted loss per share for the three months ended May 1, 2010 and May 2, 2009 excludes 3,687,365 and 3,731,704 potential shares, respectively, due to their anti-dilutive effect.

#### 4. Share-Based Compensation

The Company accounts for all share-based payments in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification<sup>TM</sup> ("ASC") Topic 718, "Compensation Stock Compensation" ("ASC 718"). ASC 718 requires that the cost resulting from all share-based payment transactions be treated as compensation and recognized in the consolidated financial statements.

The Company recorded share-based compensation expense in the amount of \$0.5 million in both the three months ended May 1, 2010 and May 2, 2009.

#### Notes to Condensed Consolidated Financial Statements (Continued)

May 1, 2010

(Unaudited)

#### 4. Share-Based Compensation (Continued)

During the three months ended May 1, 2010, 68,648 shares of common stock were issued upon exercise of stock options.

On April 1, 2010, in connection with the Company's annual performance review process for all associates, the Company issued 540,000 shares of restricted stock and 770,000 stock appreciation rights ("SAR"), all of which are scheduled to cliff vest on April 1, 2013 subject to continued employment with the Company through such date. Each SAR represents the right to receive a payment measured by the increase in the fair market value of one share of common stock from the date of grant of the SAR to the date of exercise of the SAR. Upon exercise, the SARs will be settled in stock.

The fair value of restricted stock is based on the closing stock price of an unrestricted share of the Company's common stock on the grant date, which on April 1, 2010 was \$4.79. The fair value of a SAR is calculated using the Black-Scholes option-pricing model, which for the April 1, 2010 SARs resulted in a fair value of \$2.90 per SAR. Total compensation expense related to the restricted stock and SARs granted on April 1, 2010 will be recognized in the consolidated financial statements on a straight-line basis over the requisite service period of the awards.

#### 5. Pension Plan

The Company sponsors a single employer defined benefit pension plan (the "plan") covering substantially all union employees. Employees covered by collective bargaining agreements are primarily non-management store associates, representing approximately 9% of the Company's total employees. The collective bargaining agreement with the Local 1102 unit of the Retail, Wholesale and Department Store Union ("RWDSU") AFL-CIO has been extended indefinitely, subject to 30 days advance notice by either party to negotiate a modification to the agreement or to terminate the agreement.

The plan provides retirement benefits for union employees who have attained the age of 21 and complete 1,000 or more hours of service in any calendar year following the date of employment. The plan provides benefits based on length of service. The Company's funding policy for the pension plan is to contribute annually the amount necessary to provide for benefits based on accrued service. The Company anticipates contributing approximately \$0.8 million to the plan during fiscal year 2010. Net periodic benefit cost includes the following components:

	en	months ded 1, 2010		ee months ended 1y 2, 2009
	(A	mounts in	thous	ands)
Service cost	\$	83	\$	67
Interest cost		126		139
Expected return on plan assets		(120)		(103)
Amortization of unrecognized losses		32		36
Net periodic benefit cost	\$	121	\$	139
			-	7

#### Notes to Condensed Consolidated Financial Statements (Continued)

#### May 1, 2010

#### (Unaudited)

#### 6. Income Taxes

The Company files U.S. federal income tax returns and income tax returns in various state and local jurisdictions. In November 2008, the Internal Revenue Service ("IRS") began its examination of the Company's U.S. federal income tax return for the 2006 tax year. During the third and fourth quarters of fiscal year 2009, the IRS communicated its intention to audit the Company's 2007 and 2008 federal income tax returns, as well as the Company's previously settled 2005 federal income tax return as a result of the Company's refund claims carrying back the Company's net operating losses. In addition, the Company is subject to U.S. federal income tax examinations for the Company's 2009 tax year and each year thereafter and state and local income tax examinations for the 2006 tax year and each year thereafter.

At January 30, 2010, the Company reported a total liability of \$2.5 million for unrecognized tax benefits, including interest and penalties, all of which would impact the Company's effective tax rate if reversed. There were no material changes to the liability for unrecognized tax benefits during the three months ended May 1, 2010. The Company does not anticipate any significant increases or decreases to the balance of unrecognized tax benefits during the next 12 months.

The Company accrues interest and penalties related to unrecognized tax benefits in income tax expense.

The effective tax rate for the three months ended May 1, 2010 reflects a benefit of 45.3%, as compared to a benefit of 44.0% for the three months ended May 2, 2009. The change in the effective tax rate is primarily due to a tax benefit resulting from the reduction of reserves for uncertain tax positions for prior years.

#### 7. Long-Term Debt and Credit Facilities

The Company's credit facilities currently consist of a term loan, of which \$12.0 million was outstanding at May 1, 2010, and a \$90.0 million revolving credit facility (which includes a sub-facility available for issuance of letters of credit of up to \$75.0 million), both having a maturity date of March 17, 2012.

As of May 1, 2010, the Company had availability under its revolving credit facility of \$72.9 million, net of letters of credit outstanding of \$6.7 million, as compared to availability of \$73.2 million, net of letters of credit outstanding of \$6.9 million, as of May 2, 2009.

The revolving loans under the credit facilities bear interest, at the Company's option, either at a floating rate equal to the Eurodollar rate plus a margin of between 1.00% and 1.25% per year, depending upon the Company's financial performance, or the Prime rate. The Company pays the lenders under the revolving credit facility a monthly fee on outstanding commercial letters of credit at a rate of 0.625% per year and on standby letters of credit at a rate of between 1.00% and 1.25% per year, depending upon the Company's financial performance, plus a monthly fee on a proportion of the unused commitments under that facility at a rate of 0.20% per year. The term loan bears interest at a floating rate equal to the Eurodollar rate plus 2.50% per year. If any default were to exist under the revolving credit facility and for so long as such default were to continue, at the option of the agent or lenders, the monthly fee on outstanding standby letters of credit may increase to 3.25% per year,

#### Notes to Condensed Consolidated Financial Statements (Continued)

May 1, 2010

(Unaudited)

#### 7. Long-Term Debt and Credit Facilities (Continued)

interest on the revolving loans may increase to 3.25% per year above the Eurodollar rate for Eurodollar rate loans and 2.00% per year above the Prime rate for all Prime rate loans, and interest on the term loan may increase to the Eurodollar rate plus 4.50% per year.

The Company's credit facilities contain certain covenants, including restrictions on the Company's ability to pay dividends on its common stock, incur additional indebtedness and to prepay, redeem, defease or purchase other debt. Subject to such restrictions, the Company may incur more debt for working capital, capital expenditures, stock repurchases, acquisitions and for other purposes. The terms of the Company's credit facilities also subject it to a minimum fixed charge coverage ratio of 1.00 to 1.00, if the Company's borrowing availability under its revolving credit facility plus qualified cash falls below \$30.0 million (\$20.0 million during March and November). Should the Company fully repay its existing term loan, the Company will only be subject to the minimum fixed charge coverage ratio in the event that borrowing availability under its revolving credit facility falls below \$12.5 million. In addition, the Company is required at all times to maintain minimum borrowing availability under its credit facility of \$10.0 million. The Company is currently in compliance with the financial covenants referred to above.

The lenders have been granted a pledge of the common stock of Lerner Holding and certain of its subsidiaries, and a first priority security interest in substantially all other tangible and intangible assets of New York & Company, Inc. and its subsidiaries, as collateral for the Company's obligations under the credit facilities. In addition, New York & Company, Inc. and certain of its subsidiaries have fully and unconditionally guaranteed the credit facilities, and such guarantees are joint and several.

#### 8. Fair Value Measurements

FASB ASC Topic 820, "Fair Value Measurements and Disclosures" ("ASC 820") establishes a common definition for fair value to be applied to US GAAP guidance requiring the use of fair value, establishes a framework for measuring fair value, and expands the disclosure about such fair value measurements. ASC 820 establishes a three level fair value hierarchy that requires entities to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of inputs used to measure fair value are as follows:

Level 1: Observable inputs such as quoted prices in active markets;

Level 2: Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and

Level 3: Unobservable inputs in which there is little or no market data and require the reporting entity to develop its own assumptions. The Company's financial instruments consist of cash and cash equivalents, short-term trade receivables, accounts payable and long-term debt. The carrying values on the balance sheet for cash and cash equivalents, short-term trade receivables, and accounts payable approximate their fair values due to the short-term maturities of such items. The carrying value on the balance sheet for the

#### Notes to Condensed Consolidated Financial Statements (Continued)

May 1, 2010

(Unaudited)

#### 8. Fair Value Measurements (Continued)

Company's long-term debt approximates its fair value due to the variable interest rate it carries, and as such it is classified within level 2 of the fair value hierarchy.

#### 9. Share Repurchases

On November 26, 2008, the Company announced that its board of directors had authorized the repurchase of up to 3,750,000 shares over a 12 month period. During fiscal year 2009, the Company repurchased 1,000,000 shares of its common stock at a cost of approximately \$3.4 million.

On November 18, 2009, the Company's board of directors authorized the extension of the share repurchase program for an additional 12 month period ending on November 23, 2010. Repurchases, if any, will be made from time to time in the manner the Company believes appropriate, through open market or private transactions, including through pre-established trading plans. During the three months ended May 1, 2010, the Company did not repurchase any shares of the Company's common stock under the Company's authorized share repurchase program.

#### **10. New Accounting Pronouncements**

In May 2009, the FASB issued ASC Topic 855, "Subsequent Events" ("ASC 855"), which establishes general standards of accounting for the disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. ASC 855 is effective for interim or annual financial periods ending after June 15, 2009 and is applied prospectively. The Company adopted the provisions of ASC 855 effective August 1, 2009, with no material impact on its financial position or results of operations. In February 2010, the FASB issued Accounting Standards Update ("ASU") No. 2010-09, "Subsequent Events" ("ASU 2010-09"), which amends certain provisions of ASC 855 by removing the requirement for SEC filers to disclose the date through which subsequent events have been evaluated. ASU 2010-09 is effective upon its issuance in February 2010, and its provisions have been adopted by the Company by the removal of the date subsequent events were evaluated in the footnotes to the Company's consolidated financial statements. The adoption of ASU 2010-09 did not have any impact on the Company's financial position and results of operations.

In January 2010, the FASB issued ASU No. 2010-06, "Improving Disclosures about Fair Value Measurements" ("ASU 2010-06"), which amends ASC 820 by providing new disclosures and clarifying existing disclosures. ASU 2010-06 requires reporting entities to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers. In addition, ASU 2010-06 requires the presentation of separate information regarding purchases, sales, issuances, and settlements for Level 3 fair value measurements. ASU 2010-06 also clarifies the existing disclosures about the level of disaggregation to require fair value measurement disclosures for each class of assets and liabilities and clarifies that a description of inputs and valuation techniques used to measure fair value is required for both recurring and nonrecurring fair value measurements classified as Level 2 or Level 3. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements, which are effective for fiscal years beginning after

#### Notes to Condensed Consolidated Financial Statements (Continued)

## May 1, 2010

#### (Unaudited)

#### 10. New Accounting Pronouncements (Continued)

December 15, 2010, and for interim periods within those fiscal years. Except for the detailed Level 3 roll forward disclosures, the guidance in ASU 2010-06 was adopted by the Company on January 31, 2010 with no material impact on its financial position and results of operations. The Company does not anticipate that the adoption of the remaining provisions of ASU 2010-06 regarding detailed Level 3 roll forward disclosures will have a material impact on its financial position or results of operations.

#### 11. Subsequent Events

On May 20, 2010, the Company announced that during the second quarter of fiscal year 2010, it plans to exit an underperforming test accessories concept consisting of five stores. The Company believes exiting this concept will allow it to focus its resources on the growth opportunities in its E-commerce business and the newly launched New York & Company Outlet stores, as well as the core New York & Company stores. In connection with exiting the test accessories concept, the Company expects to record restructuring charges of approximately \$2.0 million to \$2.5 million during the second quarter of fiscal year 2010.

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS AND RISK FACTORS

#### (Cautionary Statements Under the Private Securities Litigation Reform Act of 1995)

This Quarterly Report on Form 10-Q includes forward looking statements. Certain matters discussed in "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" and other sections of this Quarterly Report on Form 10-Q are forward looking statements intended to qualify for safe harbors from liability established by the Private Securities Litigation Reform Act of 1995. Some of these statements can be identified by terms and phrases such as "anticipate," "believe," "intend," "estimate," "expect," "continue," "could," "may," "plan," "project," "predict" and similar expressions and include references to assumptions that the Company believes are reasonable and relate to its future prospects, developments and business strategies. Factors that could cause the Company's actual results to differ materially from those expressed or implied in such forward looking statements, include, but are not limited to those discussed under the heading "Item 3. Quantitative and Qualitative Disclosures About Market Risk" in this Quarterly Report on Form 10-Q and:

the Company's business is impacted by general economic conditions and their effect on consumer confidence and spending patterns, which have deteriorated significantly and may continue to do so for the foreseeable future;

the current economic conditions could negatively impact the Company's merchandise vendors and their ability to deliver products, as well as the Company's retail landlords and their ability to maintain their shopping centers in a first-class condition and otherwise perform their obligations as a landlord;

the Company's ability to open and operate stores successfully, including its new New York & Company Outlet stores, and the potential lack of availability of suitable store locations on acceptable terms;

seasonal fluctuations in the Company's business;

fluctuations in comparable store sales and results of operations;

the Company's ability to anticipate and respond to fashion trends, develop new merchandise and launch new product lines successfully;

the Company's dependence on mall traffic for its sales;

the Company's dependence on the success of its brand;

competition in the Company's market, including promotional and pricing competition;

the Company's reliance on the effective use of customer information;

the Company's ability to service any debt it incurs from time to time as well as its ability to maintain the requirements that the agreements related to such debt impose upon the Company;

the susceptibility of the Company's business to extreme and/or unseasonable weather conditions;

the Company's ability to retain, recruit and train key personnel;

the Company's reliance on third parties to manage some aspects of its business;

changes in the cost of raw materials, distribution services or labor, including federal and state minimum wage rates;

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the potential impact of national and international security concerns on the retail environment, including any possible military action, terrorist attacks or other hostilities;

the Company's reliance on foreign sources of production, including the disruption of imports by labor disputes, political instability, legal and regulatory matters, duties, taxes, other charges, local business practices, potential delays in shipping and related pricing impacts and political issues and fluctuation in currency and exchange rates;

the potential impact of natural disasters and health concerns relating to outbreaks of widespread diseases, particularly on manufacturing operations of the Company's vendors;

the ability of the Company's manufacturers to manufacture and deliver products in a timely manner while meeting its quality standards;

the Company's ability to successfully maintain its restructuring and cost reduction program;

the Company's ability to successfully integrate new or acquired businesses, including the Company's planned outlet expansion, into its existing business;

the Company's reliance on manufacturers to maintain ethical business practices;

the Company's ability to protect its trademarks and other intellectual property rights;

the Company's ability to maintain, and its reliance on, its information technology infrastructure;

the effects of government regulation;

the control of the Company by its sponsors and any potential change of ownership of those sponsors; and

risks and uncertainties as described in the Company's documents filed with the SEC, including its Annual Report on Form 10-K, as filed on April 6, 2010.

The Company undertakes no obligation to revise the forward looking statements included in this Quarterly Report on Form 10-Q to reflect any future events or circumstances. The Company's actual results, performance or achievements could differ materially from the results expressed or implied by these forward looking statements.

#### Overview

The Company is a leading specialty retailer of fashion-oriented, moderately-priced women's apparel. The Company designs and sources its proprietary branded New York & Company merchandise sold exclusively through its national network of retail stores and E-commerce store at *www.nyandcompany.com*. The target customers for the Company's merchandise are fashion-conscious, value-sensitive women between the ages of 25 and 45. As of May 1, 2010, the Company operated 579 stores in 43 states.

During fiscal year 2010, the Company is focusing on increasing sales and properly positioning itself to generate future profits. During the three months ended May 1, 2010, the Company opened six new stores, including five New York & Company Outlet stores, and completed the

remodeling of one existing store. The Company remains on track to open 20 to 25 New York & Company Outlet stores during fiscal year 2010, and believes the long-term growth potential could be between 75 and 90 outlet stores. On May 20, 2010, the Company announced that during the second quarter of fiscal year 2010, it plans to exit an underperforming test accessories concept consisting of five stores. The Company believes exiting this concept will allow it to focus its resources on the growth opportunities in its E-commerce business and the newly launched New York & Company Outlet stores, as well as the core New York & Company stores. In connection with exiting the test accessories concept, the Company

expects to record restructuring charges of approximately \$2.0 million to \$2.5 million during the second quarter of fiscal year 2010.

Net sales for the three months ended May 1, 2010 increased by 1.8% to \$237.0 million, as compared to \$232.9 million for the three months ended May 2, 2009. Comparable store sales increased 2.9% for the three months ended May 1, 2010, as compared to a comparable store sales decrease of 15.0% for the three months ended May 2, 2009. While the Company experienced an improvement in sales trends across key apparel and accessories categories and an increase in E-commerce sales during the three months ended May 1, 2010, promotional activity during the quarter led to a decrease in merchandise margins as compared to first quarter last year. Loss from continuing operations for the three months ended May 1, 2010 was flat compared to the three months ended May 2, 2009 at \$4.9 million, or \$0.08 per diluted share. Included in the loss from continuing operations for the three months ended May 1, 2010 is a \$0.01 per diluted share loss related to the test accessories concept, which the Company plans to exit during the second quarter of fiscal year 2010.

Capital spending for the three months ended May 1, 2010 was \$3.9 million, as compared to \$2.7 million for the three months ended May 2, 2009. The \$3.9 million of capital spending represents \$3.2 million related to the construction of six new stores, including five New York & Company Outlet stores, and the remodeling of one existing store and \$0.7 million related to non-store capital projects. Capital spending during the three months ended May 2, 2009 primarily represents non-store capital projects.

The Company views the retail apparel market as having two principal selling seasons: spring (first and second quarter) and fall (third and fourth quarter). The Company's business experiences seasonal fluctuations in net sales and operating income, with a significant portion of its operating income typically realized during the fourth quarter. Seasonal fluctuations also affect inventory levels. The Company must carry a significant amount of inventory, especially before the holiday season selling period in the fourth quarter.

#### General

*Net Sales.* Net sales consist of sales from comparable and non-comparable stores and the Company's E-commerce store. A store is included in the comparable store sales calculation after it has completed 13 full fiscal months of operation from the store's original opening date or once it has been reopened after remodeling. Beginning in February 2008, sales from the Company's E-commerce store are included in comparable store sales. Non-comparable store sales include stores which have not completed 13 full fiscal months of operations, sales from closed stores, and sales from stores closed or in temporary locations during periods of remodeling. In addition, in a year with 53 weeks, sales in the last week of the year are not included in determining comparable store sales. Net sales from the sale of merchandise at the Company's stores are recognized when the customer takes possession of the merchandise and the purchases are paid for, primarily with either cash or credit card. Net sales from the sale of merchandise at the Company's E-commerce store are recognized when the merchandise is shipped to the customer. A reserve is provided for projected merchandise returns based on prior experience.

The Company issues gift cards which do not contain provisions for expiration or inactivity fees. The portion of the dollar value of gift cards that ultimately is not used by customers to make purchases is known as breakage. The Company estimates gift card breakage and records such amount as revenue as gift cards are redeemed. The Company's estimate of gift card breakage is based on analysis of historical redemption patterns, as well as the remaining balance of gift cards for which the Company believes the likelihood of redemption to be remote.

*Cost of Goods Sold, Buying and Occupancy Costs.* Cost of goods sold, buying and occupancy costs is comprised of direct inventory costs for merchandise sold, distribution, payroll and related costs for

design, sourcing, production, merchandising, planning and allocation personnel, and store occupancy and related costs.

Gross Profit. Gross profit represents net sales less cost of goods sold, buying and occupancy costs.

*Selling, General and Administrative Expenses.* Selling, general and administrative expenses include selling, store management and corporate expenses, including payroll and employee benefits, employment taxes, management information systems, marketing, insurance, legal, store pre-opening and other corporate level expenses. Store pre-opening expenses include store level payroll, grand opening event marketing, travel, supplies and other store opening expenses.

#### **Results of Operations**

The following tables summarize the Company's results of operations as a percentage of net sales and selected store operating data for the three months ended May 1, 2010 and May 2, 2009:

	Three months ended May 1, 2010	Three months ended May 2, 2009
Net sales	100.0%	100.0%
Cost of goods sold, buying and occupancy costs	75.3%	74.7%
Gross profit	24.7%	25.3%
Selling, general and administrative expenses	28.4%	29.0%
Operating loss	(3.7)%	(3.7)%
Interest expense, net	0.1%	0.1%
Loss from continuing operations before income taxes	(3.8)%	(3.8)%
Benefit for income taxes	(1.7)%	(1.7)%
Loss from continuing operations	(2.1)%	(2.1)%
Income from discontinued operations, net of taxes	%	%
Net loss	(2.1)%	(2.1)%

	en May	Three months Three ended end May 1, 2010 May 2 (Dollars in thousand				
	except square foot data)					
Selected operating data:						
Comparable store sales increase (decrease)		2.9%	)	(15.0)%		
Net sales per average selling square foot(1)	\$	74	\$	71		
Net sales per average store(2)	\$	410	\$	395		
Average selling square footage per store(3)		5,523		5,595		

<sup>(1)</sup> 

Net sales per average selling square foot is defined as net sales divided by the average of beginning and end of period selling square feet.

(2)

Net sales per average store is defined as net sales divided by the average of beginning and end of period number of stores.

Average selling square footage per store is defined as end of period selling square feet divided by end of period number of stores.

(3)

	e	e months nded 1, 2010	Three months ended May 2, 2009		
	Store Count	Selling Square Feet	Store Count	Selling Square Feet	
Store count and selling square feet:					
Stores open, beginning of period	576	3,193,602	589	3,294,779	
New stores	6	20,561			
Closed stores	(3)	(13,411)	(1)	(4,830)	
Net impact of remodeled stores on selling square feet		(3,115)			
Stores open, end of period	579	3,197,637	588	3,289,949	

#### Three Months Ended May 1, 2010 Compared to Three Months Ended May 2, 2009

*Net Sales.* Net sales for the three months ended May 1, 2010 increased 1.8% to \$237.0 million, as compared to \$232.9 million for the three months ended May 2, 2009. The increase in net sales is primarily driven by a 2.9% increase in comparable store sales for the three months ended May 1, 2010, as compared to a decrease of 15.0% for the three months ended May 2, 2009. The increase in comparable store sales was partially offset by the impact of stores closed during fiscal year 2009 in connection with the Company's restructuring and cost reduction program. In the comparable store base, average dollar sales per transaction decreased by 4.3%, while the number of transactions per average store increased by 7.6%, as compared to the same period last year.

*Gross Profit.* Gross profit decreased \$0.3 million to \$58.5 million, or 24.7% of net sales, for the three months ended May 1, 2010, as compared to \$58.9 million, or 25.3% of net sales, for the three months ended May 2, 2009. The decrease in gross profit as a percentage of net sales during the three months ended May 1, 2010 is due to a 250 basis point decrease in merchandise margins resulting from increased levels of promotional activity, partially offset by a 190 basis point decrease in buying and occupancy costs, primarily attributable to the increase in comparable store sales combined with savings recognized from the Company's restructuring and cost reduction program.

*Selling, General and Administrative Expenses.* Selling, general and administrative expenses were \$67.2 million, or 28.4% of net sales, for the three months ended May 1, 2010, as compared to \$67.4 million, or 29.0% of net sales, for the three months ended May 2, 2009. The decrease in selling, general and administrative expenses as a percentage of net sales is primarily a result of the increase in comparable store sales.

*Operating Loss.* For the reasons discussed above, operating loss for the three months ended May 1, 2010 was \$8.7 million, or 3.7% of net sales, as compared to an operating loss of \$8.5 million, or 3.7% of net sales, for the three months ended May 2, 2009.

*Interest Expense, Net.* Net interest expense was flat for the three months ended May 1, 2010 as compared to the three months ended May 2, 2009 at \$0.2 million.

*Benefit for Income Taxes.* The effective tax rate for the three months ended May 1, 2010 reflects a benefit of 45.3%, as compared to a benefit of 44.0% for the three months ended May 2, 2009. The change in the effective tax rate is primarily due to a tax benefit resulting from the reduction of reserves for uncertain tax positions for prior years.

*Loss from Continuing Operations.* For the reasons discussed above, loss from continuing operations for the three months ended May 1, 2010 was flat as compared to the three months ended May 2, 2009 at \$4.9 million, or 2.1% of net sales.

Income from Discontinued Operations, Net of Taxes. Income from discontinued operations, net of taxes, represents the Company's discontinued JasmineSola business.

## **Non-GAAP Financial Measure**

The Company has provided a non-GAAP financial measure to adjust loss from continuing operations for the three months ended May 1, 2010 and May 2, 2009. This information reflects, on a non-GAAP adjusted basis, the Company's loss from continuing operations before interest expense, net; benefit for income taxes; and depreciation and amortization ("EBITDA"). The calculation for EBITDA is provided to enhance the user's understanding of the Company's operating results. EBITDA is provided because management believes it is an important measure of financial performance commonly used to determine the value of companies and to define standards for borrowing from institutional lenders. The non-GAAP financial information should be considered in addition to, not as an alternative to, loss from continuing operations, as an indicator of the Company's operating performance, and cash flows from operating activities of continuing operations, as a measure of the Company's liquidity, as determined in accordance with accounting principles generally accepted in the United States. The Company may calculate EBITDA differently than other companies.

	,	Three mont May 1, 2		Three month May 2, 2	
	Amounts in thousands		As a % of net sales	Amounts in thousands	As a % of net sales
Loss from continuing operations	\$	(4,859)	(2.1)%	\$ (4,888)	(2.1)%
Add back:					
Interest expense, net		186	0.1%	220	0.1%
Benefit for income taxes		(4,030)	(1.7)%	(3,848)	(1.7)%
Depreciation and amortization		10,184	4.3%	10,466	4.5%
EBITDA	\$	1,481	0.6%	\$ 1,950	0.8%

#### **Reconciliation of Loss from Continuing Operations to EBITDA**

#### Liquidity and Capital Resources

The Company's primary uses of cash are to fund working capital, operating expenses, debt service and capital expenditures related primarily to the construction of new stores, remodeling of existing stores and development of the Company's information technology infrastructure. Historically, the Company has financed these requirements from internally generated cash flow. The Company intends to fund its ongoing capital and working capital requirements, as well as debt service obligations, primarily through cash flows from operations, supplemented by borrowings under its credit facilities, if needed. The Company is in compliance with all debt covenants as of May 1, 2010.

The following tables contain information regarding the Company's liquidity and capital resources:

	May 1, 2010		Jai	nuary 30, 2010	May 2, 2009				
	(Amounts in thousands)								
Cash and cash equivalents	\$	23,176	\$	87,296	\$	31,080			
Working capital	\$	67,172	\$	67,954	\$	71,308 17			

	(	ee months ended y 1, 2010		ree months ended lay 2, 2009
	(Amounts in thousands)			
Net cash used in operating activities of continuing operations	\$	(58,858)	\$	(18,505)
Net cash used in investing activities of continuing operations	\$	(3,916)	\$	(2,741)
Net cash used in financing activities of continuing operations	\$	(1,346)	\$	(1,951)
Net cash used in discontinued operations	\$		\$	(4)
Net decrease in cash and cash equivalents	\$	(64, 120)	\$	(23, 201)

#### **Operating Activities of Continuing Operations**

Net cash used in operating activities of continuing operations was \$58.9 million for the three months ended May 1, 2010, as compared to net cash used in operating activities of continuing operations of \$18.5 million for the three months ended May 2, 2009. The increase in net cash used in operating activities for the three months ended May 1, 2010, as compared to the three months ended May 2, 2009, is primarily related to changes in accounts receivable, income taxes receivable, inventory, accounts payable and income taxes payable, partially offset by a change in prepaid expenses.

#### **Investing Activities of Continuing Operations**

Net cash used in investing activities of continuing operations was \$3.9 million for the three months ended May 1, 2010, as compared to \$2.7 million of net cash used in investing activities of continuing operations for the three months ended May 2, 2009. Net cash used in investing activities during the three months ended May 1, 2010 reflects capital expenditures of \$3.2 million related to the construction of six new stores, including five New York & Company Outlet stores, and the remodeling of one existing store and \$0.7 million related to non-store capital projects. Net cash used in investing activities during the three months ended May 2, 2009 primarily represents capital expenditures for non-store capital projects.

As previously announced, the Company plans to open approximately 20 to 25 New York & Company Outlet stores during fiscal year 2010. The Company's future capital requirements will depend primarily on the number of new stores it opens, the number of existing stores it remodels and the timing of these expenditures.

#### **Financing Activities of Continuing Operations**

Net cash used in financing activities of continuing operations was \$1.3 million for the three months ended May 1, 2010, as compared to \$2.0 million of net cash used in financing activities of continuing operations for the three months ended May 2, 2009. Net cash used in financing activities for the three months ended May 1, 2010 consists of a \$1.5 million quarterly payment against the Company's outstanding term loan and \$0.2 million of proceeds from the exercise of stock options and the related tax benefit to the Company. Net cash used in financing activities for the three months ended May 2, 2009 primarily consists of a \$1.5 million quarterly payment against the Company's outstanding term loan and \$0.5 million used for the repurchase of 142,400 shares of the Company's common stock under its authorized share repurchase program.

## **Discontinued Operations Cash Flows**

There were no material payments or receipts during the three months ended May 1, 2010 and May 2, 2009 that related to the discontinued operations of JasmineSola.

### Long-Term Debt and Credit Facilities

The Company's credit facilities currently consist of a term loan, of which \$12.0 million was outstanding at May 1, 2010, and a \$90.0 million revolving credit facility (which includes a sub-facility available for issuance of letters of credit of up to \$75.0 million), both having a maturity date of March 17, 2012.

As of May 1, 2010, the Company had availability under its revolving credit facility of \$72.9 million, net of letters of credit outstanding of \$6.7 million, as compared to availability of \$73.2 million, net of letters of credit outstanding of \$6.9 million, as of May 2, 2009.

The revolving loans under the credit facilities bear interest, at the Company's option, either at a floating rate equal to the Eurodollar rate plus a margin of between 1.00% and 1.25% per year, depending upon the Company's financial performance, or the Prime rate. The Company pays the lenders under the revolving credit facility a monthly fee on outstanding commercial letters of credit at a rate of 0.625% per year and on standby letters of credit at a rate of between 1.00% and 1.25% per year, depending upon the Company's financial performance, plus a monthly fee on a proportion of the unused commitments under that facility at a rate of 0.20% per year. The term loan bears interest at a floating rate equal to the Eurodollar rate plus 2.50% per year. If any default were to exist under the revolving credit facility and for so long as such default were to continue, at the option of the agent or lenders, the monthly fee on outstanding standby letters of credit may increase to 3.25% per year above the Eurodollar rate for Eurodollar rate loans and 2.00% per year above the Prime rate for all Prime rate loans, and interest on the term loan may increase to the Eurodollar rate plus 4.50% per year.

The Company's credit facilities contain certain covenants, including restrictions on the Company's ability to pay dividends on its common stock, incur additional indebtedness and to prepay, redeem, defease or purchase other debt. Subject to such restrictions, the Company may incur more debt for working capital, capital expenditures, stock repurchases, acquisitions and for other purposes. The terms of the Company's credit facilities also subject it to a minimum fixed charge coverage ratio of 1.00 to 1.00, if the Company's borrowing availability under its revolving credit facility plus qualified cash falls below \$30.0 million (\$20.0 million during March and November). Should the Company fully repay its existing term loan, the Company will only be subject to the minimum fixed charge coverage ratio in the event that borrowing availability under its revolving credit facility falls below \$12.5 million. In addition, the Company is required at all times to maintain minimum borrowing availability under its credit facility of \$10.0 million. The Company is currently in compliance with the financial covenants referred to above.

The lenders have been granted a pledge of the common stock of Lerner Holding and certain of its subsidiaries, and a first priority security interest in substantially all other tangible and intangible assets of New York & Company, Inc. and its subsidiaries, as collateral for the Company's obligations under the credit facilities. In addition, New York & Company, Inc. and certain of its subsidiaries have fully and unconditionally guaranteed the credit facilities, and such guarantees are joint and several.

### **Critical Accounting Policies**

Management has determined that our most critical accounting policies are those related to inventory valuation, impairment of long-lived assets, goodwill and other intangible assets, and income taxes. We continue to monitor our accounting policies to ensure proper application of current rules and

regulations. There have been no significant changes to these policies as discussed in our Annual Report on Form 10-K for the fiscal year ended January 30, 2010.

#### Adoption of New Accounting Standards

In May 2009, the FASB issued ASC Topic 855, "Subsequent Events" ("ASC 855"), which establishes general standards of accounting for the disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. ASC 855 is effective for interim or annual financial periods ending after June 15, 2009 and is applied prospectively. The Company adopted the provisions of ASC 855 effective August 1, 2009, with no material impact on its financial position or results of operations. In February 2010, the FASB issued ASU No. 2010-09, "Subsequent Events" ("ASU 2010-09"), which amends certain provisions of ASC 855 by removing the requirement for SEC filers to disclose the date through which subsequent events have been evaluated. ASU 2010-09 is effective upon its issuance in February 2010, and its provisions have been adopted by the Company by the removal of the date subsequent events were evaluated in the footnotes to the Company's consolidated financial statements. The adoption of ASU 2010-09 did not have any impact on the Company's financial position and results of operations.

In January 2010, the FASB issued ASU No. 2010-06, "Improving Disclosures about Fair Value Measurements" ("ASU 2010-06"), which amends ASC 820 by providing new disclosures and clarifying existing disclosures. ASU 2010-06 requires reporting entities to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 fair value measurements and describe the reasons for the transfers. In addition, ASU 2010-06 requires the presentation of separate information regarding purchases, sales, issuances, and settlements for Level 3 fair value measurements. ASU 2010-06 also clarifies the existing disclosures about the level of disaggregation to require fair value measurement disclosures for each class of assets and liabilities and clarifies that a description of inputs and valuation techniques used to measure fair value is required for both recurring and nonrecurring fair value measurements classified as Level 2 or Level 3. The new disclosures and clarifications of existing disclosures are effective for interim and annual reporting periods beginning after December 15, 2009, except for disclosures about purchases, sales, issuances and settlements in the roll forward of activity in Level 3 fair value measurements, which are effective for fiscal years beginning after December 15, 2010, and for interim periods within those fiscal years. Except for the detailed Level 3 roll forward disclosures, the guidance in ASU 2010-06 was adopted by the Company on January 31, 2010 with no material impact on its financial position and results of operations. The Company does not anticipate that the adoption of the remaining provisions of ASU 2010-06 regarding detailed Level 3 roll forward disclosures will have a material impact on its financial position or results of operations.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

*Interest Rates.* The Company's market risks relate primarily to changes in interest rates. The Company's credit facilities carry floating interest rates that are tied to the Eurodollar rate and the Prime rate and therefore, the consolidated statements of operations and the consolidated statements of cash flows will be exposed to changes in interest rates. A 1.0% interest rate increase would increase interest expenses by approximately \$0.1 million annually. The Company historically has not engaged in interest rate hedging activities.

*Currency Exchange Rates.* The Company historically has not been exposed to currency exchange rate risks with respect to inventory purchases as such expenditures have been, and continue to be, denominated in U.S. Dollars. The Company purchases some of its inventory from suppliers in China, for which the Company pays U.S. Dollars. Since July 2005, China has been slowly increasing the value of the Chinese Yuan, which is now linked to a basket of world currencies. If the exchange rate of the Chinese Yuan to the U.S. Dollar continues to increase, the Company may experience fluctuations in the cost of inventory purchased from China and the Company would adjust its supply chain accordingly.

### ITEM 4. CONTROLS AND PROCEDURES

(a) *Evaluation of disclosure controls and procedures.* The Company carried out an evaluation, as of May 1, 2010, under the supervision and with the participation of the Company's management, including the Company's Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Rule 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended. Based upon that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that the Company's disclosure controls and procedures are effective in ensuring that all information required to be filed in this Quarterly Report on Form 10-Q was (i) recorded, processed, summarized and reported within the time period specified in the Securities and Exchange Commission's rules and forms (ii) and that the disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that the Company files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its Principal Executive and Principal Financial Officers, as appropriate to allow timely decisions regarding required disclosure.

(b) *Changes in internal control over financial reporting.* There has been no change in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rule 13a-15 or 15d-15 that occurred during the Company's last fiscal quarter (the Company's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

There have been no material changes in the Company's legal proceedings from what was reported in its Annual Report on Form 10-K filed with the SEC on April 6, 2010.

## ITEM 1A. RISK FACTORS

There have been no material changes in the Company's risk factors from what was reported in its Annual Report on Form 10-K filed with the SEC on April 6, 2010.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

#### Purchases of Equity Securities by the Issuer and Affiliated Purchasers

As indicated in the table below, the Company did not make any purchases of the Company's common stock during the three months ended May 1, 2010.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Program(1)	Maximum Number of Shares that May Yet Be Purchased Under the Program(1)
January 31, 2010 to February 27, 2010	1 ur chiuseu	i ei share	1 i ogi um(1)	2,750,000
February 28, 2010 to April 3, 2010				2,750,000
April 4, 2010 to May 1, 2010				2,750,000
Total				2,750,000

(1)

On November 26, 2008, the Company announced that its board of directors had authorized the repurchase of up to 3,750,000 shares over a 12 month period. Subsequently, on November 18, 2009, the Company's board of directors authorized the extension of the share repurchase program for an additional 12 month period ending on November 23, 2010. During fiscal year 2009, the Company repurchased 1,000,000 shares of its common stock at a cost of approximately \$3.4 million. Repurchases, if any, will be made from time to time in the manner the Company believes appropriate, through open market or private transactions including through pre-established trading plans.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

#### ITEM 4. REMOVED AND RESERVED

## **ITEM 5. OTHER INFORMATION**

None.

# ITEM 6. EXHIBITS

The following exhibits are filed with this report and made a part hereof.

- 10.1 Employment Letter, dated April 28, 2010, between New York & Company, Inc. and Gregory Scott.
- 31.1 Certification by the Chairman and Chief Executive Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated June 10, 2010.
- 31.2 Certification by the Chief Financial Officer, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002, dated June 10, 2010.
- 32.1 Written Statement of the Chief Executive Officer and the Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, dated June 10, 2010.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEW YORK & COMPANY, INC.

## /s/ SHEAMUS TOAL

By:	Sheamus Toal
Its:	Executive Vice President and
	Chief Financial Officer
	(Principal Financial Officer)
Date:	June 10, 2010
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