

AES CORP  
Form S-4/A  
December 17, 2007

[QuickLinks](#) -- Click here to rapidly navigate through this document

As filed with the Securities and Exchange Commission on December 17, 2007

Registration No. 333-147951

---

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

## FORM S-4/A

Amendment No. 1  
REGISTRATION STATEMENT  
UNDER  
THE SECURITIES ACT OF 1933

---

### THE AES CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**4991**  
(Primary Standard Industrial  
Classification Code Number)  
**4300 Wilson Boulevard, Suite 1100**  
**Arlington, Virginia 22203**  
**(703) 522-1315**

**54-1163725**  
(I.R.S. Employer  
Identification No.)

(Address, including zip code, and telephone number,  
including area code, of Registrant's principal executive offices)

---

**Brian Miller**  
**Executive Vice President,**  
**General Counsel and Secretary**  
**The AES Corporation**  
**4300 Wilson Boulevard**  
**Arlington, Virginia**  
**(703) 522-1315**

(Name, address, including zip code, and telephone number,  
including area code, of agent for service)

---

**Copies to:**

**Andrew Schleider, Esq.**  
**Shearman & Sterling LLP**  
**599 Lexington Avenue**  
**New York, New York 10022**

Approximate date of commencement of proposed sale of the securities to the public: Upon consummation of the Exchange Offer described herein.

## Edgar Filing: AES CORP - Form S-4/A

If the securities being registered on this Form are being offered in connection with the formation of a holding company and there is compliance with General Instruction G, check the following box.

If this Form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this Form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

### CALCULATION OF REGISTRATION FEE

<b>Title of Each Class of Securities to be Registered</b>	<b>Amount to be Registered</b>	<b>Proposed Maximum Offering Price Per Unit(1)</b>	<b>Proposed Maximum Aggregate Offering Price</b>	<b>Amount of Registration Fee</b>
7.75% senior notes due 2015	\$500,000,000	100%	\$500,000,000	\$15,350
8.0% senior notes due 2017	\$1,500,000,000	100%	\$1,500,000,000	\$46,050

(1) Estimated solely for the purposes of calculating the registration fee in accordance with Rule 457(f) under the Securities Act of 1933, as amended.

The Registrant hereby amends this Registration Statement on such date or dates as may be necessary to delay its effective date until the Registrant shall file a further amendment which specifically states that this Registration Statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the Registration Statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.

The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

**Subject to Completion, dated December 17, 2007**

**PROSPECTUS**

**The AES Corporation**

**OFFER TO EXCHANGE**

**Unregistered 7.75% Senior Notes due 2015  
(\$500,000,000 aggregate principal amount issued October 15, 2007)**

**for**

**7.75% Senior Notes due 2015**

**that have been registered under the Securities Act of 1933**

**and**

**Unregistered 8.0% Senior Notes due 2017**

**(\$1,500,000,000 aggregate principal amount issued October 15, 2007)**

**for**

**8.0% Senior Notes due 2017**

**that have been registered under the Securities Act of 1933**

---

**TERMS OF EXCHANGE OFFER**

The exchange offer will expire at 12:00 p.m., midnight, New York City time, on January 18, 2008, unless we extend the offer.

Tenders of outstanding unregistered notes may be withdrawn at any time before 12:00 p.m., midnight, on the date of expiration of the exchange offer.

All outstanding unregistered notes that are validly tendered and not validly withdrawn will be exchanged.

The terms of the exchange notes to be issued are substantially similar to the unregistered notes, except for being registered under the Securities Act of 1933 (the "Securities Act") and not having any transfer restrictions, registration rights or rights to additional interest.

The exchange of notes will not be a taxable exchange for U.S. federal income tax purposes.

We will not receive any proceeds from the exchange offer.

**Please see "Risk Factors" beginning on page 13 for a discussion of certain factors you should consider in connection with the exchange offer.**

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of the senior securities to be distributed in the exchange offer, nor have any of these organizations determined that this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this prospectus is \_\_\_\_\_, 2007

---

## TABLE OF CONTENTS

	<u>Page</u>
TABLE OF CONTENTS	i
FORWARD-LOOKING STATEMENTS	ii
SUMMARY	1
RISK FACTORS	13
RATIO OF EARNINGS TO FIXED CHARGES	31
USE OF PROCEEDS	31
SELECTED CONSOLIDATED FINANCIAL DATA	32
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS	34
BUSINESS	89
DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE	134
EXECUTIVE COMPENSATION	139
SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, MANAGEMENT AND RELATED STOCKHOLDER MATTERS	175
CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS	177
THE EXCHANGE OFFER	178
DESCRIPTION OF THE EXCHANGE NOTES	189
MATERIAL UNITED STATES FEDERAL INCOME TAX CONSIDERATIONS	203
PLAN OF DISTRIBUTION	207
LEGAL MATTERS	207
EXPERTS	207
CHANGES IN REGISTRANT'S CERTIFYING ACCOUNTANT	208
WHERE YOU CAN FIND MORE INFORMATION	209
INDEX TO FINANCIAL STATEMENTS	F-1

You should rely only on the information contained in this prospectus. We have not authorized anyone to provide you with different or additional information. If anyone provides you with different or additional information, you should not rely on it. You should assume that the information contained in this prospectus is accurate only as of the date of this prospectus. Our business, financial condition, results of operations and prospects may have changed since then. We are not making an offer of the notes in any jurisdiction where the offer is not permitted.

Unless the context otherwise requires, references to "AES," "we," "us" and "our" in this prospectus are references to The AES Corporation, including all of its consolidated subsidiaries and affiliates. The term "The AES Corporation" or "parent company" refers only to the parent, publicly held holding company, The AES Corporation, excluding its subsidiaries and affiliates. References to "\$" and "dollars" are to United States dollars.

This prospectus will refer to the 7.75% senior notes due 2015 issued on October 15, 2007 as the "unregistered 2015 notes", and the 8.0% senior notes due 2017 issued on October 15, 2007 as the "unregistered 2017 notes", and collectively as the "unregistered notes." This prospectus will refer to the registered 7.75% senior notes due 2015 as the "exchange 2015 notes," and the registered 8.0% senior notes due 2017 as the "exchange 2017 notes," and collectively as the "exchange notes." The unregistered 2015 notes and the exchange 2015 notes are collectively referred to as the "2015 notes," and the unregistered 2017 notes and the exchange 2017 notes are collectively referred to as the "2017 notes." The unregistered notes and the exchange notes are collectively referred to as the "notes."

Each holder of an unregistered note wishing to accept the exchange offer must deliver the unregistered notes to be exchanged, together with the letter of transmittal that accompanies this prospectus and any other required documentation, to the exchange agent identified in this prospectus. Alternatively, you may effect a tender of unregistered notes by book-entry transfer into the exchange agent's account at The Depository Trust Company ("DTC"). All deliveries are at the risk of the holder. You can find detailed instructions concerning delivery in the section called "The Exchange Offer" in this prospectus and in the accompanying letter of transmittal.

---

If you are a broker-dealer that receives exchange notes for your own account you must acknowledge that you will deliver a prospectus meeting the requirements of the Securities Act in connection with any resale of the exchange notes. The letter of transmittal accompanying this prospectus states that by so acknowledging and by delivering a prospectus, you will not be deemed to admit that you are an "underwriter" within the meaning of the Securities Act. You may use this prospectus, as we may amend or supplement it in the future, for your resales of exchange notes. We will make this prospectus available to any broker-dealer for use in connection with any such resale for a period of 90 days after the date of expiration of this exchange offer or such shorter period which will terminate when the broker-dealers have completed all resales subject to applicable prospectus delivery requirements.

### FORWARD-LOOKING STATEMENTS

Certain statements contained in this prospectus that are not purely historical are forward-looking statements concerning our expectations, beliefs, plans, objectives, goals, strategies, and future events or performance. Although we believe that these forward-looking statements and the underlying assumptions are reasonable, we cannot assure you that they will prove to be correct. Forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those expressed or implied in our forward-looking statements. In addition to the factors described under "Risk Factors" in this prospectus, some of these factors include:

our ability to achieve expected rate increases in our Utility businesses;

our ability to manage our operation and maintenance costs;

the performance and reliability of our generating plants, including our ability to reduce unscheduled down-times;

changes in the price of electricity at which our Generation businesses sell into the wholesale market and our Utility businesses purchase to distribute to their customers, and our ability to hedge our exposure to such market price risk;

changes in the prices and availability of coal, gas and other fuels and our ability to hedge our exposure to such market price risk, and our ability to meet credit support requirements for fuel and power supply contracts;

changes in and access to the financial markets, particularly those affecting the availability and cost of capital in order to refinance existing debt and finance capital expenditures, acquisitions, investments and other corporate purposes;

changes in our or any of our subsidiaries' corporate credit ratings or the ratings of our or any of our subsidiaries' debt securities or preferred stock, and changes in the rating agencies' ratings criteria;

changes in inflation, interest rates and foreign currency exchange rates;

our ability to purchase and sell assets at attractive prices and on other attractive terms;

## Edgar Filing: AES CORP - Form S-4/A

our ability to locate and acquire attractive "greenfield" projects and our ability to finance, construct and begin operating our "greenfield" projects on schedule and within budget;

the expropriation or nationalization of our businesses or assets by foreign governments, whether with or without adequate compensation;

changes in laws, rules and regulations affecting our business, including, but not limited to, deregulation of wholesale power markets and its effects on competition, the ability to recover net utility assets and other potential stranded costs by our utilities, the establishment of a regional transmission organization that includes our utility service territory, the application of market power criteria by the Federal Energy Regulatory Commission ("FERC"), changes in law resulting from new federal energy legislation, including the effects of the repeal of Public Utility Holding Company Act ("PUHCA"), and changes in political or regulatory oversight or incentives affecting our alternative energy businesses, including tax incentives;

changes in environmental, tax and other laws, including requirements for reduced emissions of sulfur nitrogen, carbon, mercury, and other substances;

the economic climate, particularly the state of the economy in the areas in which we operate;

variations in weather, especially mild winters and cooler summers in the areas in which we operate, and the occurrence of hurricanes and other storms and disasters;

our ability to meet our expectations in the development, construction, operation and performance of our alternative energy businesses, which rely, in part, on actual wind volumes in areas affecting our existing and planned wind farms performing consistently with our expectations, and actual wind turbine performance operating consistently with our expectations, the continued attractiveness of market prices for carbon offsets under markets governed by the Kyoto Protocol, and consistent and orderly regulatory procedures governing the application, regulation, issuance of Certified Emission Reduction ("CER") credits and the extension of such regulations beyond 2012;

our ability to keep up with advances in technology;

the potential effects of threatened or actual acts of terrorism and war;

changes in tax laws and the effects of our strategies to reduce tax payments;

the effects of litigation and government investigations;

changes in accounting standards, corporate governance and securities law requirements;

our ability to remediate and compensate for the material weaknesses in our internal controls over financial reporting; and

our ability to attract and retain talented directors, management and other personnel, including, but not limited to, financial personnel in our foreign businesses that have extensive knowledge of United States Generally Accepted Accounting Principles ("GAAP").

In light of these risks, uncertainties and assumptions, the forward-looking events discussed in this prospectus might not occur. Except to the extent required by the federal securities laws, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.





## SUMMARY

*This summary highlights selected information from this prospectus. It may not contain all of the information that is important to you. We urge you to read carefully the entire prospectus and the other documents to which it refers to understand fully the terms of the exchange notes. Unless the context otherwise requires, the terms "AES," "we," "our," "us," and "the Company" refer to The AES Corporation, including all of its subsidiaries and affiliates, collectively.*

### The Company

We are a global power holding company and through our subsidiaries, we operate a portfolio of electricity generation and distribution businesses and investments on five continents and in 28 countries. We operate two main types of businesses. The first is our distribution and transmission business, which we refer to as Utilities, in which we operate electric utilities and sell power to customers in the retail (including residential), commercial, industrial and governmental sectors. These customers are typically end-users of electricity. The second is our Generation business, where we sell power to wholesale customers such as utilities or other intermediaries. In addition to our traditional generation and distribution operations, we are also developing an alternative energy business. The revenues and earnings growth of both our Utilities and Generation businesses vary with changes in electricity demand.

Our Utilities business consists primarily of 15 distribution companies owned or operated under management agreements in eight countries with over 11 million end-user customers. All of these companies operate in a defined service area. This segment is composed of:

integrated utilities located in:

The United States Indianapolis Power & Light ("IPL"),

Cameroon AES SONEL.

distribution companies located in:

Brazil AES Eletropaulo and AES Sul,

Argentina Empresa Distribuidora La Plata S.A. ("EDELAP") and Empresa Distribuidora de Energia Sure ("EDES"),

Dominican Republic EDE Este,

El Salvador Compañía de Alumbrado Eléctrico de San Salvador, S.A. de C.V. ("CAESS"), Compañía, S. En C. de C.V. ("AES CLESA"), Distribuidora Electrica de Usulután, S.A. de C.V. ("DEUSEM") and Empresa Electrica de Oriente ("EEO"),

Kazakhstan Eastern Kazakhstan REC and Ust Kamenogorsk Heat Nets, and

Ukraine Kievoblenergo and Rivneenergo.

Performance drivers for these businesses include, among other things, reliability of service, management of working capital, negotiation of tariff adjustments, compliance with extensive regulatory requirements and, in developing countries, reduction of commercial and technical losses.

## Edgar Filing: AES CORP - Form S-4/A

Utilities face relatively little direct competition due to significant barriers to entry which are present in these markets. In this segment, we primarily face competition in our efforts to acquire businesses. We compete against a number of other participants, some of which have greater financial resources, have been engaged in distribution related businesses for periods longer than we have, and have accumulated more significant portfolios. Relevant competitive factors for Utilities include financial resources, governmental assistance, regulatory restrictions and access to non-recourse financing. In

certain locations, our utilities face increased competition as a result of changes in laws and regulations which allow wholesale and retail services to be provided on a competitive basis. We can provide no assurance that deregulation will not adversely affect the future operations, cash flows and financial condition of our Utilities business. The results of operations of our Utilities business are sensitive to changes in economic growth and regulation, abnormal weather conditions in the area in which they operate, as well as the success of the operational changes that have been implemented (especially in emerging markets).

In our Generation business we generate and sell electricity primarily to wholesale customers. Performance drivers for our Generation business include, among other things, plant reliability, fuel costs and fixed-cost management. Growth in this business is largely tied to securing new power purchase agreements, expanding capacity in our existing facilities and building new power plants. Our Generation business includes our interests in 97 power generation facilities owned or operated under management agreements totaling 37 gigawatts of capacity installed in 22 countries.

Approximately 68% of the revenues from our Generation business are from plants that operate under power purchase agreements of five years or longer for 75% or more of the output capacity. These long-term contracts reduce the risk associated with volatility in the market price for electricity. We also reduce our exposure to fuel supply risks by entering into long-term fuel supply contracts or through fuel tolling contracts where the customer assumes full responsibility for purchasing and supplying the fuel to the power plant. As a result of these contractual agreements, these facilities have relatively predictable cash flows and earnings. These facilities face most of their competition prior to the execution of a power sales agreement, often during the development phase of a project or upon expiration of an existing agreement. Our competitors for these contracts include other independent power producers and equipment manufacturers, as well as various utilities and their affiliates. During the operational phase, we traditionally have faced limited competition due to the long-term nature of the generation contracts. However, since competitive power markets have been introduced and new market participants have been added, we have and will continue to encounter increased competition in attracting new customers and maintaining our current customers as our existing contracts expire.

The balance of our Generation business sells power through competitive markets under short term contracts or directly in the spot market. As a result, the cash flows and earnings associated with these facilities are more sensitive to fluctuations in the market price for electricity, natural gas, coal and other fuels. However, for a number of these facilities, including our plants in New York, which include a fleet of low-cost coal fired plants, we have hedged the majority of our exposure to fuel, energy and emissions pricing for the next several years. These facilities compete with numerous other independent power producers, energy marketers and traders, energy merchants, transmission and distribution providers and retail energy suppliers. Competitive factors for these facilities include price, reliability, operational cost and third party credit requirements.

As described above, AES operates within two primary businesses, the generation of electricity and the distribution of electricity. AES previously reported its financial results in three business segments: contract generation, competitive supply and regulated utilities. As of December 31, 2006, we have changed the definition of our segments in order to report information by geographic region and by line of business. We believe this change more accurately reflects the manner in which we manage the Company.

Our businesses include Utilities and Generation within four defined geographic regions: (1) North America, (2) Latin America, (3) Europe, CIS and Africa, which we refer to as "Europe & Africa" and (4) Asia and the Middle East, which we refer to as "Asia". Three regions, North America, Latin America and Europe & Africa, are engaged in both our Generation and Utility businesses. Our Asia region only has Generation businesses. Accordingly, these businesses and regions account for seven segments. "Corporate and Other" includes corporate overhead costs which are not directly associated

with the operations of our seven primary operating segments; interest income and expense; other intercompany charges such as management fees and self-insurance premiums which are fully eliminated in consolidation; and development and operational costs related to our Alternative Energy business which is currently not material to our presentation of operating segments. Under AES's Alternative Energy group, AES operates 1,015 MW of wind generation in the United States.

Our goal is to continue building on our traditional lines of business, while expanding into other essential energy-related areas. We believe that this is a natural expansion for us. As we move into new lines of business, we will leverage the competitive advantages that result from our unique global footprint, local market insights and our operational and business development expertise. We also will build on our existing capabilities in areas beyond power including greenhouse gas emissions offset projects, electricity transmission, water desalination, and other businesses. As we continue to expand and grow our business, we will maintain a focus on efforts to improve our business operations and management processes, including our internal controls over financial reporting.

Our business strategy is focused on global growth in our core generation and utilities businesses along with growth in related markets such as alternative energy, electricity transmission and water desalination. We continue to emphasize growth through "greenfield" development, platform expansion, privatization of government-owned assets, and mergers and acquisitions and continue to develop and maintain a strong development pipeline of projects and opportunities. The Company sees growth investments as the most significant contributor to long-term shareholder value creation. The Company's growth strategies are complemented by an increased emphasis on portfolio management through which AES has and will continue to sell or monetize a portion of certain businesses or assets when market values appear significantly higher than the Company's own assessment of value in the AES portfolio.

Underpinning this growth focus is an operating model which benefits from a diverse power generation portfolio that is largely contracted, reducing fuel cost and demand risks, and from an electric utility portfolio heavily weighted to faster-growing emerging markets.

The Company believes that success with its business development activities will be the single most important factor in its financial success in terms of value creation and it is directing increasing resources in support of business development globally. The Company also believes that high oil prices, increasing regulation of greenhouse gases, faster than expected global economic growth and a weak dollar present opportunities for value creation, based on the Company's current business portfolio and business strategies. Slower global economic growth, which will impact demand growth for utilities and some generation businesses, is one of the most significant downside scenarios affecting value creation. Other important scenarios that could impair future value include low oil prices and a strong dollar.

Beginning with our annual report on Form 10-K, as amended for the year ended December 31, 2006, we realigned our reportable segments. We previously reported under three segments: Regulated Utilities, Contract Generation and Competitive Supply. We currently report seven segments, which include:

Latin America Generation;

Latin America Utilities;

North America Generation;

North America Utilities;

Europe & Africa Generation;

Europe & Africa Utilities; and

Asia Generation

## Edgar Filing: AES CORP - Form S-4/A

The new segment reporting more accurately reflects how we view and manage the Company internally in terms of decision making and assessing performance. We manage our business primarily on a geographic basis in two distinct lines of business the generation of electricity and the distribution of electricity. These businesses are distinguished by the nature of the customers, operational differences, cost structure, regulatory environment and risk exposure.

### *Latin America*

Our Latin American operations accounted for 63%, 61% and 55% of consolidated revenues in 2006, 2005, and 2004, respectively. AES began operating in Latin America in 1993 when it acquired the CTSN power plant in Argentina. Since that time, AES has expanded its presence in the region and now has operations in eight Latin American countries. These operations include a total of 48 generation plants owned and operated under management agreements with a total generating capacity of 11,224 MW. AES owns and operates eight utilities, distributing a total of 45,785 GWh, in addition to operating one utility under management agreement, which distributes 1,626 GWh to customers.

#### *Latin American Generation*

Our Generation business in Latin America consists of 48 generation facilities with the capacity to generate 11,224 MW. This capacity includes our new 125 MW Los Vientos diesel-fired peaking facility, which came on line in January, 2007 and serves the largest power market in Chile. AES also has two coal plants under construction in Chile, Guacolda III and Ventanas III with 152 MW and 267 MW generation capacity respectively, and one plant under construction in Panama, the Changuinola hydro plant with 223 MW capacity.

#### *Latin American Utilities*

We own eight Utility businesses, including electricity distribution businesses located in Argentina (EDELAP and EDES), Brazil (AES Eletropaulo and AES Sul) and El Salvador (CAESS, AES CLESA, DEUSEM and EEO). Another Utility business, La Electricidad de Caracas ("EDC") was sold in May 2007. We also manage another utility under contract in the Dominican Republic. These businesses sell electricity under regulated tariff agreements and each has transmission and distribution capabilities. AES Eletropaulo, serving the São Paulo, Brazil area for over 100 years, has over five million customers and is the largest electricity distribution company in Brazil in terms of revenues and electricity distributed. Pursuant to its concession contract, AES Eletropaulo is entitled to distribute electricity in its service area until 2028. AES Eletropaulo's service territory consists of 24 municipalities in the greater São Paulo metropolitan area and adjacent regions that account for approximately 15% of Brazil's GDP and 44% of the population in the State of São Paulo, Brazil.

### *North America*

Our North American operations accounted for 25%, 26% and 29% of consolidated revenues in 2006, 2005 and 2004, respectively. AES began operating in North America in 1985, when it developed its first power plant in Deepwater, Texas. Since then AES has grown its North America business and currently owns a total of 21 generation facilities with 9,892 MW generating capacity and one integrated utility, distributing approximately 16,287 GWh of electricity to customers with 3,599 MW of generation capacity.

#### *North American Generation*

In North America, we have 21 generation facilities, including seven gas-fired plants, ten coal-fired plants, three petroleum coke-fired plants and one biomass-fired plant, in the United States, Puerto Rico and Mexico.

*North American Utilities*

We have one integrated utility in North America, IPL, which we own through IPALCO Enterprises Inc. ("IPALCO"), the parent holding company of IPL. IPL is engaged in generating, transmitting, distributing and selling electric energy to more than 465,000 customers in the city of Indianapolis and neighboring areas within the state of Indiana. IPL also owns and operates four generation facilities. Two generating facilities are primarily coal-fired plants. The third facility has a combination of units that use coal (base load capacity) and natural gas and/or oil (peaking capacity). The fourth facility is a small peaking station that uses gas-fired combustion turbine technology. IPL's gross generation capability is 3,599 MW.

*Europe & Africa*

Our operations in Europe & Africa accounted for 12%, 12% and 13% of our consolidated revenues in 2006, 2005 and 2004, respectively. AES began operations in Europe & Africa in 1992, when we acquired the AES Kilroot power plant in Northern Ireland. Since that time, AES has grown in this region and now has a presence in 11 countries. AES's operations in the region now include a total of 15 generation plants owned or operated under management agreements with a total of 10,530 MW generation capacity. AES owns and operates three utilities, distributing a total of 8,960 GWh with 927 MW of capacity. In addition, AES operates two utilities under management agreement in the region, which distribute a total of 2,096 GWh.

*Europe & Africa Generation*

We own 13 generation facilities in Europe & Africa, and operate two additional generation facilities under management contract in Kazakhstan. These generation facilities have the capacity to generate 10,530 MW. In 2006, we began commercial operation of AES Cartagena, our first power plant in Spain with 1,200 MW capacity. AES Maritza East 1 is a 670 MW lignite-fired power plant currently under construction in Bulgaria.

*Europe & Africa Utilities*

We own three Utility businesses in Europe & Africa, including an integrated utility in Cameroon (AES SONEL) and two distribution businesses in Ukraine (Kievolenergo and Rivneenergo). AES acquired a 56% interest in AES SONEL in 2001. AES SONEL generates, transmits and distributes electricity to approximately 538,000 customers. AES SONEL has an installed generating capacity of 927 MW, and a small plant under construction. Our two distribution businesses in Ukraine serve over 1.2 million customers, while the two distribution businesses we operate under management agreements in Kazakhstan together serve over 554,000 customers.

*Asia*

Our Asian operations accounted for 7%, 6% and 7% of consolidated revenues in 2006, 2005 and 2004, respectively. AES began operations in Asia in 1994 when we acquired the Cili power plant in China. Since that time AES's Generation business has expanded and it now operates 13 power plants with a total capacity of 5,369 MW in six countries. AES only operates generation facilities in Asia.

*Asia Generation*

We have 13 generation facilities with the capacity to generate 5,369 MW. Over half of our facilities and capacity are located in China, where AES joined with Chinese partners to build Yangcheng, the first "coal-by-wire" power plant with the capacity of 2100 MW. In 2000, AES was selected by the Sultanate of Oman to build, own and operate a 456 MW and 20 MIGD combined power and desalinated water facility, which achieved commercial operations in 2003. In 2001, AES was awarded

## Edgar Filing: AES CORP - Form S-4/A

the right to build, own and operate for 25 years a 756 MW and 40 MIGD combined power and desalinated water facility, the first such facility to be awarded to the private sector in Qatar. This facility commenced commercial operations in 2004. AES also owns and operates two oil-fired facilities in Pakistan (Lal Pir and Pak Gen), which have been in operations for the last nine years. In India, AES acquired a 420 MW coal-fired power plant (OPGC) in 1998. In Sri Lanka, we own a 168 MW diesel-fired power plant that began commercial operations in 2003. AES Amman East is a 370 MW combined-cycle gas power plant under construction in Jordan.

### Recent Developments

We made an offer to purchase for cash up to \$1.24 billion aggregate principal amount of our 8.75% Senior Notes due 2008 (the "2008 Notes"), the 9.00% Second Priority Senior Secured Notes due 2015 (the "2015 Notes") and 8.75% Second Priority Senior Secured Notes due 2013 (the "2013 Notes" and together with the 2015 Notes, the "Second Priority Notes"), in accordance with the terms and conditions described in our Offer to Purchase and the related Letter of Transmittal, each dated October 16, 2007. Early settlement for the tender offer was on October 30, 2007 and final settlement was on November 14, 2007, and we accepted for purchase a total of \$192.6 million principal amount of the 2008 Notes, \$600.0 million principal amount of the 2015 Notes and approximately \$447.4 million principal amount of the 2013 Notes (representing the acceptance by us of a prorated amount). At settlement, none of the 2015 Notes, approximately \$9.3 million principal amount of the 2008 Notes and approximately \$752.6 million principal amount of the 2013 Notes remained outstanding.

### Company Information

We were incorporated in the State of Delaware in 1981. Our principal executive office is located at 4300 Wilson Boulevard, Arlington, Virginia 22203, and our telephone number is (703) 522-1315. Our website address is <http://www.aes.com>. Material contained on our website is not part of and is not incorporated by reference in this prospectus. Our filings with the Securities and Exchange Commission ("SEC") are available from our website free of charge.

The name "AES" and our logo are AES owned trademarks, service marks or trade names. All other trademarks, trade names or service marks appearing or incorporated by reference in this prospectus are owned by their respective holders.

### Summary of the Exchange Offer

On October 15, 2007, we issued \$500 million aggregate principal amount of unregistered 7.75% senior notes due 2015 and \$1.5 billion aggregate principal amount of unregistered 8.0% senior notes due 2017.

On October 15, 2007, we and the initial purchasers of the unregistered notes entered into a registration rights agreement in connection with such debt offerings in which we agreed that you, as a holder of unregistered notes, would be entitled to exchange your unregistered notes for exchange notes registered under the Securities Act but otherwise having substantially identical terms to the respective unregistered notes. This exchange offer is intended to satisfy these rights. After the exchange offer is completed, you will no longer be entitled to any registration rights with respect to your notes. The exchange notes will be our obligations and will be entitled to the benefits of the base indenture and supplemental indentures relating to the unregistered notes. The form and terms of the exchange notes are identical in all material respects to the form and terms of the respective unregistered notes, except:

the exchange notes will have been registered under the Securities Act, and therefore will contain no restrictive legends;

the exchange notes will not have registration rights; and

the exchange notes will not have rights to additional interest conditioned upon a registration default.

For additional information on the terms of the exchange offer, see "The Exchange Offer."

#### **The Exchange Offer**

We are offering to exchange \$1,000 principal amount of:

7.75% senior notes due 2015 which have been registered under the Securities Act of 1933 for each \$1,000 principal amount of our outstanding unregistered 2015 notes that were issued on October 15, 2007. As of the date of this prospectus, \$500 million in aggregate principal amount of our unregistered 2015 notes are outstanding.

8.0% senior notes due 2017 which have been registered under the Securities Act of 1933 for each \$1,000 principal amount of our outstanding unregistered 2017 notes that were issued on October 15, 2007. As of the date of this prospectus, \$1.5 billion in aggregate principal amount of our unregistered 2017 notes are outstanding.

#### **Expiration of Exchange Offer**

The exchange offer will expire at 12:00 p.m., midnight, New York City time, on January 18, 2008, unless we decide to extend the expiration date.

#### **Conditions of the Exchange Offer**

We will not be required to accept for exchange any unregistered notes, and we may amend or terminate the exchange offer if any of the following conditions or events occurs:

the exchange offer, or the making of any exchange by a holder, violates applicable law, rule, or regulation or any applicable interpretation of the staff of the SEC;



any action or proceeding shall have been instituted or threatened with respect to the exchange offer which, in our judgment, would impair our ability to proceed with the exchange offer; and

any law, rule or regulation or applicable interpretation of the staff of the SEC has been issued or promulgated which, in our good faith determination, does not permit us to effect the exchange offer.

We will give oral or written notice of any non-acceptance, amendment or termination to the registered holders of the unregistered notes as promptly as practicable. We reserve the right to waive any conditions of the exchange offer.

#### **Resale of Exchange Notes**

Based on interpretative letters of the SEC staff to third parties unrelated to us, we believe that you can resell and transfer the exchange notes you receive pursuant to this exchange offer, without compliance with the registration and prospectus delivery provisions of the Securities Act, provided that:

any exchange notes to be received by you will be acquired in the ordinary course of your business;

you are not engaged in, do not intend to engage in and have no arrangement or understanding with any person to participate in the distribution of the unregistered notes or the exchange notes;

you are not an "affiliate" (as defined in Rule 405 under the Securities Act) of AES or, if you are such an affiliate, you will comply with the registration and prospectus delivery requirements of the Securities Act to the extent applicable;

if you are a broker-dealer, you have not entered into any arrangement or understanding with AES or any "affiliate" of AES (within the meaning of Rule 405 under the Securities Act) to distribute the exchange notes;

if you are a broker-dealer, you will receive exchange notes for your own account in exchange for unregistered notes that were acquired as a result of market-making activities or other trading activities and that you will deliver a prospectus in connection with any resale of such exchange notes; and

you are not acting on behalf of any person or entity that could not truthfully make these representations.

If you wish to accept the exchange offer, you must represent to us that these conditions have been met.

If our belief is inaccurate and you transfer any exchange notes without delivering a prospectus meeting the requirements of the Securities Act or without an exemption from registration under the Securities Act, you may incur liability under the Securities Act. We do not assume or indemnify you against such liability.

**Accrued Interest on the Exchange Notes and Unregistered Senior Notes**

Like the unregistered notes, the exchange notes will accrue interest from and including October 15, 2007. We will pay interest on the exchange 2015 notes and the exchange 2017 notes semi-annually on April 15 and October 15 of each year, commencing April 15, 2008.

Holders of unregistered notes that are accepted for exchange will be deemed to have waived the right to receive any payment in respect of interest accrued from and including October 15, 2007, until the date of the issuance of the exchange notes. Consequently, holders of exchange notes will receive the same interest payments that they would have received had they not accepted the exchange offer.

**Procedures for Tendering Unregistered Senior Notes**

If you wish to participate in the exchange offer, you must transmit a properly completed and signed letter of transmittal, and all other documents required by the letter of transmittal, to the exchange agent at the address set forth in the letter of transmittal. These materials must be received by the exchange agent before 12:00 p.m., midnight, New York City time, on January 18, 2008, the expiration date of the exchange offer. You must also provide:

a confirmation of any book-entry transfer of unregistered notes tendered electronically into the exchange agent's account with DTC. You must comply with DTC's standard operating procedures for electronic tenders, by which you will agree to be bound in the letter of transmittal; or

physical delivery of your unregistered notes to the exchange agent's address as set forth in the letter of transmittal.

The letter of transmittal must also contain the representations you must make to us as described under "The Exchange Offer Resale of Exchange Notes."

**Special Procedures for Beneficial Owners**

If you are a beneficial owner of unregistered notes that are held through a broker, dealer, commercial bank, trust company or other nominee and you wish to tender such unregistered notes, you should contact the person promptly and instruct the person to tender your unregistered notes on your behalf.

**Guaranteed Delivery Procedures for Unregistered Senior Notes**

If you cannot meet the expiration deadline, or you cannot deliver your unregistered notes, the letter of transmittal or any other required documentation, or comply with DTC's standard operating procedures for electronic tenders on time, you may tender your unregistered notes according to the guaranteed delivery procedures set forth under "The Exchange Offer Guaranteed Delivery Procedures."

**Withdrawal Rights**

You may withdraw the tender of your unregistered notes at any time prior to 12:00 p.m., midnight, New York City time, on January 18, 2008, the expiration date.

**Consequences of Failure to Exchange**

If you are eligible to participate in this exchange offer and you do not tender your unregistered notes as described in this prospectus, you will not have any further registration rights. In that case, your unregistered notes will continue to be subject to restrictions on transfer. As a result of the restrictions on transfer and the availability of exchange notes, the unregistered notes are likely to be much less liquid than before the exchange offer. The unregistered notes will, after the exchange offer, bear interest at the same rate as the respective exchange notes.

**Certain U.S. Federal Income Tax Consequences**

The exchange of the unregistered notes for exchange notes pursuant to the exchange offer will not be a taxable exchange for U.S. federal income tax purposes.

**Use of Proceeds**

We will not receive any proceeds from the issuance of exchange notes pursuant to the exchange offer.

**Exchange Agent for Unregistered Senior Notes**

Wells Fargo Bank, National Association, the trustee under the indenture for the unregistered notes, is serving as the exchange agent in connection with the exchange offer. Wells Fargo Bank, National Association can be reached at Corporate Trust Operations, MAC N9303-121, P.O. Box 1517, Minneapolis, Minnesota 55480, Attn: Reorg; its telephone number is (800) 344-5128 or (612) 667-9764 and its facsimile number is (612) 667-6282.

**Summary Description of the Exchange Notes**

The following is a brief summary of some of the terms of the notes. For a more complete description of the terms of the notes, see "Description of the Exchange Notes."

<b>Exchange Notes</b>	<p>\$500,000,000 aggregate principal amount of registered 7.75% senior notes due 2015; and</p> <p>\$1,500,000,000 aggregate principal amount of registered 8.0% senior notes due 2017.</p>
<b>Maturity</b>	<p>The exchange 2015 notes will mature on October 15, 2015. The exchange 2017 notes will mature on October 15, 2017.</p>
<b>Interest</b>	<p>The exchange 2015 notes bear interest at an annual rate equal to 7.75%. The exchange 2017 notes bear interest at an annual rate equal to 8.0%. Interest on the exchange notes will be paid on each April 15 and October 15, beginning April 15, 2008.</p>
<b>Ranking</b>	<p>The exchange notes will be our direct, unsecured and unsubordinated obligations and will rank:</p> <p>equal in right of payment with all of our senior unsecured debt;</p> <p>effectively junior in right of payment to (a) our secured debt to the extent of the value of the assets securing such debt and (b) the debt and other liabilities (including trade payables) of our subsidiaries; and</p> <p>senior in right of payment to our subordinated debt.</p> <p>As of September 30, 2007:</p> <p>we had approximately \$2.2 billion of senior unsecured debt, \$2.0 billion of secured debt and \$731 million of subordinated debt outstanding; and</p> <p>our subsidiaries had approximately \$21.6 billion of debt and other liabilities, including trade payables, outstanding.</p> <p>The indenture under which the exchange notes will be issued contains no restrictions on the amount of additional unsecured indebtedness that we may incur or the amount of indebtedness (whether secured or unsecured) that our subsidiaries may incur. The indenture permits us to incur secured debt subject to the covenants described under "Description of the Exchange Notes - Certain Covenants of AES - Restrictions on Secured Debt."</p>
<b>Change of Control</b>	<p>Upon the occurrence of a change of control (as described in "Description of the Exchange Notes - Repurchase of Notes Upon a Change of Control"), you may require us to repurchase some or all of your exchange notes at 101% of their principal amount, plus accrued and unpaid interest to the date of repurchase.</p>

Edgar Filing: AES CORP - Form S-4/A

<b>Optional redemption</b>	We may redeem some or all of the exchange notes at par plus a Make-Whole Amount (as defined). See "Description of the Exchange Notes - Optional Redemption."
<b>Covenants</b>	We have agreed to certain restrictions on incurring secured debt and entering into sale and leaseback transactions. See "Description of the Exchange Notes - Certain Covenants of AES."
<b>Trustee</b>	Wells Fargo Bank, National Association.
<b>Risk factors</b>	See "Risk Factors" for a discussion of the factors you should consider carefully before deciding to invest in the notes.

## RISK FACTORS

*You should consider carefully the following risks, along with the other information contained in this prospectus. Additional risks and uncertainties also may adversely affect our business and operations including those discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations" in this prospectus. If any of the following events actually occur, our business and financial results could be materially adversely affected.*

### **Risks Relating to the Notes**

*The AES Corporation is a holding company and its ability to make payments on its outstanding indebtedness, including the notes, is dependent upon the receipt of funds from its subsidiaries by way of dividends, fees, interest, loans or otherwise.*

The AES Corporation is a holding company with no material assets, other than the stock of its subsidiaries. All of The AES Corporation's revenue is generated through its subsidiaries. Accordingly, almost all of The AES Corporation's cash flow is generated by the operating activities of its subsidiaries. Therefore, The AES Corporation's ability to make payments on its indebtedness and to fund its other obligations is dependent not only on the ability of its subsidiaries to generate cash, but also on the ability of the subsidiaries to distribute cash to it in the form of dividends, fees, interest, loans or otherwise.

Furthermore, our subsidiaries face various restrictions in their ability to distribute cash to The AES Corporation. Most of the subsidiaries are obligated, pursuant to loan agreements, indentures or project financing arrangements, to satisfy certain restricted payment covenants or other conditions before they may make distributions to The AES Corporation. In addition, the payment of dividends or the making of loans, advances or other payments to The AES Corporation may be subject to legal or regulatory restrictions. Business performance and local accounting and tax rules may limit the amount of retained earnings, which is in many cases the basis of dividend payments. Subsidiaries in foreign countries may also be prevented from distributing funds to The AES Corporation as a result of restrictions imposed by the foreign government on repatriating funds or converting currencies. Any right The AES Corporation has to receive any assets of any of its subsidiaries upon any liquidation, dissolution, winding up, receivership, reorganization, assignment for the benefit of creditors, marshaling of assets and liabilities or any bankruptcy, insolvency or similar proceedings (and the consequent right of the holders of The AES Corporation's indebtedness to participate in the distribution of, or to realize proceeds from, those assets) will be effectively subordinated to the claims of any such subsidiary's creditors (including trade creditors and holders of debt issued by such subsidiary).

The AES Corporation's subsidiaries are separate and distinct legal entities and, unless they have expressly guaranteed any of The AES Corporation's indebtedness, have no obligation, contingent or otherwise, to pay any amounts due pursuant to such debt or to make any funds available therefor, whether by dividends, fees, loans or other payments. While some of The AES Corporation's subsidiaries guarantee its indebtedness under its senior secured credit facility and certain other indebtedness, none of its subsidiaries guarantee, or are otherwise obligated with respect to the notes offered hereby.

*The notes will be effectively subordinated to the liabilities of our subsidiaries.*

Our subsidiaries are separate and distinct legal entities and have no obligation, contingent or otherwise, to pay any amounts due on the notes offered hereby or to make any funds available therefor, whether by dividends, fees, loans or other payments. Any right we have to receive any assets of any of our subsidiaries upon any liquidation, dissolution, winding up, receivership, reorganization, assignment for the benefit of creditors, marshaling of assets and liabilities or any bankruptcy, insolvency

or similar proceedings (and the consequent right of the holders of our indebtedness to participate in the distribution of, or to realize proceeds from, those assets) will be effectively subordinated to the claims of any such subsidiary's creditors (including trade creditors and holders of debt issued by such subsidiary). Accordingly, the notes will be effectively subordinated to all liabilities of our subsidiaries, including guarantees by our subsidiaries of our obligations, including our obligations under our senior secured credit facility. At September 30, 2007, our subsidiaries had \$21.6 billion of outstanding liabilities, including outstanding indebtedness. The indenture governing the notes does not limit the ability of our subsidiaries to incur additional indebtedness, including guaranteeing debt of The AES Corporation.

***The notes will be effectively subordinated to our secured debt.***

The notes will be unsecured general obligations of The AES Corporation, and therefore will be effectively subordinated to all of the secured debt of The AES Corporation to the extent of the value of the assets securing such debt. As of September 30, 2007, The AES Corporation had a total of \$2.0 billion of secured debt outstanding, including amounts outstanding under our senior secured credit facility and our Second Priority Senior Secured Notes, which are secured by, among other things, a lien on certain of our accounts and a pledge of most of our directly held subsidiaries. The indenture governing the notes limits but does not prohibit The AES Corporation from incurring additional secured debt and there are significant exceptions to this covenant. See "Description of the Exchange Notes Certain Covenants of AES Restrictions on Secured Debt."

***You cannot be sure that an active trading market will develop for these notes, which may hinder your ability to liquidate your investment.***

The notes are a new issue of securities with no established trading market, and we do not intend to list them on any securities exchange. The initial purchasers of the restricted notes have been making a market in the restricted notes, and we have been informed by the initial purchasers that they intend to make a market for the exchange notes after the exchange offer is completed. However, the initial purchasers may cease their market-making at any time. In addition, the liquidity of the trading market in the notes, and the market price quoted for the notes, may be adversely affected by changes in the overall market for fixed income securities and by changes in our financial performance or prospects or in the prospects for companies in our industry generally. In addition, such market-making activity will be subject to limits imposed by the Securities Act and the Securities Exchange Act of 1934 (the "Exchange Act"), and may be limited during this exchange offer and the pendency of any shelf registration statement. As a result, you cannot be sure that an active trading market will develop for the notes. If no active trading market develops, you may not be able to resell your notes at their fair market value or at all.

**Risks Relating to Our Business**

***Our disclosure controls and procedures and internal control over financial reporting were determined not to be effective as of September 30, 2007, December 31, 2006, December 31, 2005 and December 31, 2004, as evidenced by the material weaknesses that existed in our internal controls. Our disclosure controls and procedures and internal control over financial reporting may not be effective in future periods, as a result of existing or newly identified material weaknesses in internal controls.***

Our management reported material weaknesses in our internal control over financial reporting at the end of 2006, 2005 and 2004 and at September 30, 2007. A material weakness is a deficiency, or a combination of deficiencies, that adversely affects a company's ability to initiate, authorize, record, process, or report external financial data reliably in accordance with generally accepted accounting principles such that there is a reasonable possibility that a material misstatement of the annual or

interim financial statements will not be prevented or detected. Our management concluded that as of September 30, 2007, December 31, 2006, December 31, 2005 and December 31, 2004, we did not maintain effective internal control over financial reporting and concluded that our disclosure controls and procedures were not effective to provide reasonable assurance that financial information we are required to disclose in our reports under the Exchange Act was recorded, processed, summarized and reported accurately. See "Management's Discussion and Analysis of Financial Condition and Results of Operations Controls and Procedures."

During the remediation efforts to correct the material weakness that was identified at the end of 2004, errors were discovered in our financial statements which resulted from such material weakness, as well as errors resulting from newly identified material weaknesses. These errors required us to restate our financial statements that were previously filed in AES's annual report on Form 10-K for the year ended December 31, 2004 and AES's quarterly report on Form 10-Q for the quarter ended March 31, 2005. During the 2005 year-end closing process and the first quarter of 2006, additional errors were identified relating to the existing material weakness and newly identified material weaknesses that required us to restate prior period financial statements on January 19, 2006 and April 4, 2006. During the 2006 year-end closing process further errors were identified relating to existing material weaknesses as well as related to newly identified material weaknesses that required us to restate our previously filed annual financial statements in AES's 2006 annual report on Form 10-K originally filed on May 23, 2007 and to restate our previously issued condensed consolidated interim financial statements for the three months ended March 31, 2006 and 2007 in its 10-Q/A filed with the SEC on August 17, 2007, for the three and six months ended June 30, 2006 in its Form 10-Q filed with the SEC on August 9, 2007 and for the three and nine months ended September 30, 2006 in its Form 10-Q filed on November 6, 2007. Finally, in the third quarter of 2007, as a result of new controls implemented during remediation of material weaknesses, we identified additional errors relating to lease accounting at our Southland and Pakistan subsidiaries. These errors and other adjustments, including adjustments relating to the treatment of Special Obligations in Brazil, required us to restate our financial statements for the fifth time in AES's amended 2006 annual report on Form 10-K/A filed on August 7, 2007 and in its amended quarterly report on Form 10-Q/A for the quarter ended March 31, 2007, filed on August 17, 2007. To address these material weaknesses in our internal control over financial reporting, each time we prepared our annual and quarterly reports we performed additional analysis and other post-closing procedures in order to prepare our consolidated financial statements in accordance with generally accepted accounting principles. These additional procedures are costly, time consuming and require us to dedicate a significant amount of our resources, including the time and attention of our senior management, toward the correction of these problems.

Although we reported remediation of certain material weaknesses as of December 31, 2006 and continue to execute plans to remediate the remaining material weaknesses in 2007, there can be no assurance as to when the remediation plans will be fully implemented, nor can there be any assurance that additional material weaknesses will not be identified in the future. Due to our decentralized structure and our disparate accounting systems, we have additional work remaining to remediate our material weaknesses in internal control over financial reporting. Until our remediation efforts are completed, we will continue to be at an increased risk that our financial statements could contain errors that will be undetected, and we will continue to incur significant expense and management burdens associated with the additional procedures required to prepare our consolidated financial statements.

Management, including our chief executive officer ("CEO") and chief financial officer ("CFO"), does not expect that our internal controls will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be



considered relative to their costs. Any evaluation of the effectiveness of controls is subject to risks that those internal controls may become inadequate in future periods because of changes in business conditions, changes in accounting practice or policy, or that the degree of compliance with the revised policies or procedures deteriorates.

***Our identification of material weaknesses in internal control over financial reporting caused us to miss deadlines for certain SEC filings and if further filing delays occur, they could result in negative attention and/or legal consequences for the Company.***

Our identification of the material weaknesses in internal control over financial reporting caused us to delay the filing of certain quarterly and annual reports with the SEC to dates that went beyond the deadline prescribed by the SEC's rules to file such reports.

We did not timely file with the SEC our quarterly and annual reports for the year ended December 31, 2005, our quarterly reports for the second and third quarters of 2006, our annual report for the year ended December 31, 2006, and our quarterly report for the quarter ended March 31, 2007. Under SEC rules, failure to timely file these reports prohibits us from offering and selling our securities pursuant to our shelf registration statement on Form S-3, which has impaired and will continue to impair our ability to access the capital markets through the public sale of registered securities in a timely manner. We will regain our S-3 eligibility on June 1, 2008 if we timely file all required reports until that date.

The failure to file our annual and quarterly reports with the SEC in a timely fashion also resulted in covenant defaults under our senior secured credit facility and the indenture governing certain of our outstanding debt securities. Such defaults required us to obtain a waiver from the lenders under the senior secured credit facility, while the default under the indentures was cured upon the filing of the reports within the permitted grace period.

Until our remediation efforts are completed, there will continue to be an increased risk that we will be unable to timely file future periodic reports with the SEC and that a related default under our senior secured credit facility and indentures could occur. In addition, the material weaknesses in internal controls, the restatements of our financial statements, and the delay in the filing of our annual and quarterly reports and any similar problems in the future could have other adverse effects on our business, including, but not limited to:

impairing our ability to access the capital markets, including, but not limited to the inability to offer and sell securities pursuant to a shelf registration statement on Form S-3;

litigation or an expansion of the SEC's informal inquiry into our restatements or the commencement of formal proceedings by the SEC or other regulatory authorities, which could require us to incur significant legal expenses and other costs or to pay damages, fines or other penalties;

additional covenant defaults, and potential events of default, under our senior secured credit facility and the indentures governing our outstanding debt securities, resulting from our failure to timely file our financial statements;

negative publicity;

ratings downgrades; or

the loss or impairment of investor confidence in the Company.

**Risks Related to our High Level of Indebtedness**

*We have a significant amount of debt, a large percentage of which is secured, which could adversely affect our business and the ability to fulfill our obligations.*

As of September 30, 2007, we had approximately \$17.2 billion of outstanding indebtedness on a consolidated basis. All outstanding borrowings under The AES Corporation's senior secured credit facility, our Second Priority Senior Secured Notes and certain other indebtedness are secured by certain of our assets, including the pledge of capital stock of many of The AES Corporation's directly-held subsidiaries. Most of the debt of The AES Corporation's subsidiaries is secured by substantially all of the assets of those subsidiaries. Since we have such a high level of debt, a substantial portion of cash flow from operations must be used to make payments on this debt. Furthermore, since a significant percentage of our assets are used to secure this debt, this reduces the amount of collateral that is available for future secured debt or credit support and reduces our flexibility in dealing with these secured assets. This high level of indebtedness and related security could have other important consequences to us and our investors, including:

making it more difficult to satisfy debt service and other obligations;

increasing the likelihood of a downgrade of our debt, which can cause future debt payments to increase and consume an even greater portion of cash flow;

increasing our vulnerability to general adverse economic and industry conditions;

reducing the availability of cash flow to fund other corporate purposes and grow our business;

limiting our flexibility in planning for, or reacting to, changes in our business and the industry;

placing us at a competitive disadvantage to our competitors that are not as highly leveraged; and

limiting, along with the financial and other restrictive covenants relating to such indebtedness, among other things, our ability to borrow additional funds as needed or take advantage of business opportunities as they arise, pay cash dividends or repurchase common stock.

The agreements governing our indebtedness, including the indebtedness of our subsidiaries, limit but do not prohibit the incurrence of additional indebtedness. To the extent we become more leveraged, the risks described above would increase. Further, our actual cash requirements in the future may be greater than expected. Accordingly, our cash flow from operations may not be sufficient to repay at maturity all of the outstanding debt as it becomes due and, in that event, we may not be able to borrow money, sell assets or otherwise raise funds on acceptable terms or at all to refinance our debt as it becomes due.

*Even though The AES Corporation is a holding company, existing and potential future defaults by subsidiaries or affiliates could adversely affect The AES Corporation.*

We attempt to finance our domestic and foreign projects primarily under loan agreements and related documents which, except as noted below, require the loans to be repaid solely from the project's revenues and provide that the repayment of the loans (and interest thereon) is secured solely by the capital stock, physical assets, contracts and cash flow of that project subsidiary or affiliate. This type of financing is usually referred to as non-recourse debt or "project financing." In some project financings, The AES Corporation has explicitly agreed to undertake certain limited obligations and contingent liabilities, most of which by their terms will only be effective or will be terminated upon the occurrence of future events. These obligations and liabilities take the form of guarantees, indemnities,

letter of credit reimbursement agreements and agreements to pay, in certain circumstances, the project lenders or other parties.

As of September 30, 2007, we had approximately \$17.2 billion of outstanding indebtedness on a consolidated basis, of which approximately \$4.9 billion was recourse debt of The AES Corporation and approximately \$12.3 billion was non-recourse debt. In addition, at September 30, 2007, The AES Corporation had provided:

financial and performance related guarantees or other credit support commitments to or for the benefit of its subsidiaries, which were limited by the terms of the agreements, to an aggregate of approximately \$652 million; and

\$354 million in letters of credit outstanding and less than \$1 million in surety bonds outstanding, which operate to guarantee performance relating to certain project construction and development activities and subsidiary operations.

The AES Corporation is also obligated under other commitments, which are limited to amounts, or percentages of amounts, received by The AES Corporation as distributions from its project subsidiaries. In addition, The AES Corporation has commitments to fund its equity in projects currently under development or in construction.

Some of our subsidiaries are currently in default with respect to all or a portion of their outstanding indebtedness. The total debt classified as current in our consolidated balance sheets related to such defaults was \$514 million at September 30, 2007. While the lenders under our non-recourse project financings generally do not have direct recourse to The AES Corporation (other than to the extent of any credit support given by The AES Corporation), defaults thereunder can still have important consequences for The AES Corporation, including, without limitation:

reducing The AES Corporation's receipt of subsidiary dividends, fees, interest, loan and other sources of cash since the project subsidiary will typically be prohibited from distributing cash to The AES Corporation during the pendency of any default;

triggering The AES Corporation's obligation to make payments under any financial guarantee, letter of credit or other credit support which The AES Corporation has provided to or on behalf of such subsidiary;

causing The AES Corporation to record a loss in the event the lender forecloses on the assets;

triggering defaults in The AES Corporation's outstanding debt and trust preferred instruments. For example, The AES Corporation's senior secured credit facility and outstanding senior notes include events of default for certain bankruptcy related events involving material subsidiaries. In addition, The AES Corporation's senior secured credit facility includes certain events of default relating to accelerations of outstanding debt of material subsidiaries; or

the loss or impairment of investor confidence in the Company.

None of the projects that are currently in default are owned by subsidiaries that meet the applicable definition of materiality in The AES Corporation's senior secured credit facility in order for such defaults to trigger an event of default or permit acceleration under such indebtedness. However, as a result of future write-down of assets, dispositions and other matters that affect our financial position and results of operations, it is possible that one or more of these subsidiaries could fall within the definition of a "material subsidiary" and thereby upon an acceleration of such subsidiary's debt, trigger an event of default and possible acceleration of the indebtedness under The AES Corporation's senior secured credit facility.

**Risks Associated with our Ability to Raise Needed Capital**

*The AES Corporation has significant cash requirements and limited sources of liquidity.*

The AES Corporation requires cash primarily to fund:

principal repayments of debt;

interest and preferred dividends;

acquisitions;

construction and other project commitments;

other equity commitments, including business development investments;

taxes; and

parent company overhead costs.

The AES Corporation's principal sources of liquidity are:

dividends and other distributions from its subsidiaries;

proceeds from debt and equity financings at the parent company level; and

proceeds from asset sales, including sales of stock of its subsidiaries.

For a more detailed discussion of The AES Corporation's cash requirements and sources of liquidity, please see "Management's Discussion and Analysis of Financial Condition and Results of Operations Capital Resources and Liquidity" set forth below.

While we believe that these sources will be adequate to meet our obligations at the parent company level for the foreseeable future, this belief is based on a number of material assumptions, including, without limitation, assumptions about our ability to access the capital or commercial lending markets, the operating and financial performance of our subsidiaries, exchange rates and the ability of our subsidiaries to pay dividends. Any number of assumptions could prove to be incorrect and therefore there can be no assurance that these sources will be available when needed or that our actual cash requirements will not be greater than expected. In addition, our cash flow may not be sufficient to repay at maturity all of the principal outstanding under our senior secured credit facility and our debt securities and may have to refinance such obligations. There can be no assurance that we will be successful in obtaining such refinancing and any of these events could have a material effect on us.

*Our ability to grow our business could be materially adversely affected if we were unable to raise capital on favorable terms.*

Our ability to arrange for financing on either a recourse or non-recourse basis and the costs of such capital are dependent on numerous factors, some of which are beyond our control, including:

general economic and capital markets conditions;

the availability of bank credit;

investor confidence;

the financial condition, performance and prospects of The AES Corporation in general and/or that of any subsidiary requiring the financing; and

changes in tax and securities laws which are conducive to raising capital.

In addition, our inability to issue securities pursuant to our existing shelf-registration statement on Form S-3 and the material weaknesses in our internal controls over financial reporting may also limit our ability to access the capital markets on a timely basis. Should future access to capital not be available, we may have to sell assets or decide not to build new plants or acquire existing facilities, either of which would affect our future growth.

***A downgrade in the credit ratings of The AES Corporation or its subsidiaries could adversely affect our ability to access the capital markets which could increase our interest costs or adversely affect our liquidity and cash flow.***

From time to time, we rely on access to capital markets as a source of liquidity for capital requirements not satisfied by operating cash flows. If any of the credit ratings of The AES Corporation or its subsidiaries were to be downgraded, our ability to raise capital on favorable terms could be impaired and our borrowing costs would increase.

Furthermore, depending on The AES Corporation's credit ratings and the trading prices of its equity and debt securities, counter parties may no longer be as willing to accept general unsecured commitments by The AES Corporation to provide credit support. Accordingly, with respect to both new and existing commitments, The AES Corporation may be required to provide some other form of assurance, such as a letter of credit, to backstop or replace any credit support by The AES Corporation. There can be no assurance that such counter parties will accept such guarantees in the future. In addition, to the extent The AES Corporation is required and able to provide letters of credit or other collateral to such counterparties; it will limit the amount of credit available to The AES Corporation to meet its other liquidity needs.

***We may not be able to raise sufficient capital to fund "greenfield" projects in certain less developed economies which could change or in some cases adversely affect our growth strategy.***

Part of our strategy is to grow our business by developing Generation and Utility businesses in less developed economies where the return on our investment may be greater than projects in more developed economies. Commercial lending institutions sometimes refuse to provide non-recourse project financing in certain less developed economies, and in these situations we have sought and will continue to seek direct or indirect (through credit support or guarantees) project financing from a limited number of multilateral or bilateral international financial institutions or agencies. As a precondition to making such project financing available, the lending institutions may also require governmental guarantees of certain project and sovereign related risks. There can be no assurance, however, that project financing from the international financial agencies or that governmental guarantees will be available when needed, and if they are not, we may have to abandon the project or invest more of our own funds which may not be in line with our investment objectives and would leave less funds for other projects.

#### **External Risks Associated with Revenue and Earnings Volatility**

***Our financial position and results of operations may fluctuate significantly due to fluctuations in currency exchange rates experienced at our foreign operations.***

Our exposure to currency exchange rate fluctuations results primarily from the translation exposure associated with the preparation of our consolidated financial statements, as well as from transaction exposure associated with transactions in currencies other than an entity's functional currency. While our consolidated financial statements are reported in U.S. dollars, the financial statements of many of our subsidiaries outside the United States are prepared using the local currency as the functional currency

and translated into U.S. dollars by applying appropriate exchange rates. As a result, fluctuations in the exchange rate of the U.S. dollar relative to the local currencies where our subsidiaries outside the United States report could cause significant fluctuations in our results. In addition, while our expenses with respect to foreign operations are generally denominated in the same currency as corresponding sales, we have transaction exposure to the extent receipts and expenditures are not offsetting in the subsidiary's functional currency.

We also experience foreign transaction exposure to the extent monetary assets and liabilities, including debt, are in a different currency than the subsidiary's functional currency. Moreover, the costs of doing business abroad may increase as a result of adverse exchange rate fluctuations. Our financial position and results of operations have been significantly affected by fluctuations in the value of a number of currencies, primarily the Brazilian real, Venezuelan bolivar and Argentine peso. As our Brazilian and Argentine businesses primarily identify their local currency as its functional currency, devaluation of these currencies has resulted in deferred translation losses (foreign currency translation adjustments recognized in accumulated other comprehensive loss) based on positive net asset positions. Devaluation has also resulted in foreign currency transaction losses primarily associated with U.S. dollar debt at these businesses. Our Venezuelan business has now been sold. In addition, because it is difficult to estimate the overall impact of foreign exchange fluctuations related to translation exposure on our results of operations, we do not separately quantify the impact on earnings.

***Our businesses may incur substantial costs and liabilities and be exposed to price volatility as a result of risks associated with the wholesale electricity markets, which could have a material adverse effect on our financial performance.***

Some of our Generation businesses sell electricity in the wholesale spot markets in cases where they operate wholly or partially without long-term power sales agreements. Our Utility businesses and, to the extent they require additional capacity, our Generation business, also buys electricity in the wholesale spot markets. As a result, we are exposed to the risks of rising and falling prices in those markets. The open market wholesale prices for electricity are very volatile and often reflect the fluctuating cost of coal, natural gas, or oil. Consequently, any changes in the supply and cost of coal, natural gas, and oil may impact the open market wholesale price of electricity.

Volatility in market prices for fuel and electricity may result from among other things:

plant availability;

competition;

demand for energy commodities;

electricity usage;

seasonality;

interest rate and foreign exchange rate fluctuation;

availability and price of emission credits;

input prices;

weather;

illiquid markets;

transmission or transportation constraints or inefficiencies;





availability of competitively priced alternative energy sources;

available supplies of natural gas, crude oil and refined products, and coal;

generating unit performance;

natural disasters, terrorism, wars, embargoes and other catastrophic events;

energy, market and environmental regulation, legislation and policies;

geopolitical concerns affecting global supply of oil and natural gas; and

general economic conditions in areas where we operate which impact energy consumption.

In addition, our business depends upon transmission facilities owned and operated by others. If transmission is disrupted or capacity is inadequate or unavailable, our ability to sell and deliver power may be limited. Several of our Alternative Energy initiatives may, if we are successful in developing them further, operate without long-term sales or fuel supply agreements, and, as a result, may experience significant volatility in their results of operations.

***We may not be adequately hedged against our exposure to changes in commodity prices.***

We routinely enter into contracts to hedge a portion of our purchase and sale commitments for electricity, fuel requirements and other commodities to lower our financial exposure related to commodity price fluctuations. As part of this strategy, we routinely utilize fixed-price forward physical purchase and sales contracts, futures, financial swaps, and option contracts traded in the over-the-counter markets or on exchanges. However, we may not cover the entire exposure of our assets or positions to market price volatility, and the coverage will vary over time. Furthermore, the risk management procedures we have in place may not always be followed or may not work as planned. In particular, if prices of commodities significantly deviate from historical prices or if the price volatility or distribution of these changes deviates from historical norms, our risk management system may not protect us from significant losses. As a result fluctuating commodity prices may negatively impact our financial results to the extent we have unhedged or inadequately hedged positions. In addition, certain types of economic hedging activities may not qualify for hedge accounting under GAAP, resulting in increased volatility in our net income.

***Certain of our businesses are sensitive to variations in weather.***

The energy business is affected by variations in general weather conditions and unusually severe weather. Our businesses forecast electric sales on the basis of normal weather, which represents a long-term historical average. While we also consider possible variations in normal weather patterns and potential impacts on our facilities and our businesses, there can be no assurance that such planning can prevent these impacts, which can adversely affect our business. Generally, demand for electricity peaks in winter and summer. Typically, when winters are warmer than expected and summers are cooler than expected, demand for energy is lower, resulting in less electric consumption than forecasted. Significant variations from normal weather where our businesses are located could have a material impact on our results of operations.

**Risks Associated with our Operations**

*We do a significant amount of business outside the United States which presents significant risks.*

During 2006, approximately 78% of our revenue was generated outside the United States and a significant portion of our international operations is conducted in developing countries. Part of our growth strategy is to expand our business in developing countries because the growth rates and the opportunity to implement operating improvements and achieve higher operating margins may be greater than those typically achievable in more developed countries. International operations, particularly the operation, financing and development of projects in developing countries, entail significant risks and uncertainties, including, without limitation:

economic, social and political instability in any particular country or region;

adverse changes in currency exchange rates;

government restrictions on converting currencies or repatriating funds;

unexpected changes in foreign laws and regulations or in trade, monetary or fiscal policies;

high inflation and monetary fluctuations;

restrictions on imports of coal, oil, gas or other raw materials required by our generation businesses to operate;

threatened or consummated expropriation or nationalization of our assets by foreign governments;

difficulties in hiring, training and retaining qualified personnel, particularly finance and accounting personnel with U.S. GAAP expertise;

unwillingness of governments, government agencies or similar organizations to honor their contracts;

inability to obtain access to fair and equitable political, regulatory, administrative and legal systems;

adverse changes in government tax policy;

difficulties in enforcing our contractual rights or enforcing judgments or obtaining a just result in local jurisdictions; and

potentially adverse tax consequences of operating in multiple jurisdictions.

Any of these factors, by itself or in combination with others, could materially and adversely affect our business, results of operations and financial condition. For example, in the second quarter of 2007, we sold our stake in EDC to Petróleos de Venezuela, S.A. ("PDVSA"), a state owned company in Venezuela after Venezuelan President Hugo Chavez threatened to expropriate the electricity business in Venezuela. In connection with the sale, we recognized an impairment charge of approximately \$638 million. In addition, our Latin American operations experience volatility in revenues and earnings which have caused and are expected to cause significant volatility in our results of operations and cash flows. The volatility is caused by regulatory and economic difficulties, political instability and currency devaluations being experienced in many of these countries. This volatility reduces the predictability and enhances the uncertainty associated with cash flows from these businesses.



*The operation of power generation and distribution facilities involves significant risks that could adversely affect our financial results.*

The operation of power generation and distribution facilities involves many risks, including:

equipment failure causing unplanned outages;

failure of transmission systems;

the dependence on a specified fuel source, including the transportation of fuel;

catastrophic event such as fires, explosions, floods, earthquakes, hurricanes and similar occurrences; and

environmental compliance.

Any of these risks could have an adverse effect on our generation and distribution facilities. In addition, a portion of our generation facilities were constructed many years ago. Older generating equipment may require significant capital expenditures for maintenance. This equipment is also likely to require periodic upgrading and improvement. Breakdown or failure of one of our operating facilities may prevent the facility from performing under applicable power sales agreements which, in certain situations, could result in termination of a power purchase or other agreement or incurring a liability for liquidated damages.

As a result of the above risks and other potential hazards associated with the power generation and distribution industries, we may from time to time become exposed to significant liabilities for which we may not have adequate insurance coverage. Power generation involves hazardous activities, including acquiring, transporting and unloading fuel, operating large pieces of rotating equipment and delivering electricity to transmission and distribution systems. In addition to natural risks, such as earthquake, flood, lightning, hurricane and wind, hazards, such as fire, explosion, collapse and machinery failure, are inherent risks in our operations which may occur as a result of inadequate internal processes, technological flaws, human error or certain external events. The control and management of these risks are based on adequate development and training of personnel and on the existence of operational procedures, preventative maintenance plans and specific programs supported by quality control systems which minimize the possibility of the occurrence and impact of these risks.

The hazards described above can cause significant personal injury or loss of life, severe damage to and destruction of property, plant and equipment, contamination of, or damage to, the environment and suspension of operations. The occurrence of any one of these events may result in us being named as a defendant in lawsuits asserting claims for substantial damages, environmental cleanup costs, personal injury and fines and/or penalties. We maintain an amount of insurance protection that we believe is adequate, but there can be no assurance that our insurance will be sufficient or effective under all circumstances and against all hazards or liabilities to which we may be subject. A successful claim for which we are not fully insured could hurt our financial results and materially harm our financial condition. Further, due to rising insurance costs and changes in the insurance markets, we cannot provide assurance that insurance coverage will continue to be available at all or on terms similar to those presently available to us. Any such losses not covered by insurance could have a material adverse effect on our financial condition, results of operations or cash flows.

*Our ability to attract and retain skilled people could have a material adverse effect on our operations.*

Our operating success and ability to carry out growth initiatives depends in part on our ability to retain executives and to attract and retain additional qualified personnel who have experience in our industry and in operating a company of our size and complexity, including people in our foreign businesses. The inability to attract and retain qualified personnel could have a material adverse effect on our business, because of the difficulty of promptly finding qualified replacements. In particular we

routinely are required to assess the financial and tax impacts of complicated business transactions which occur on a worldwide basis. These assessments are dependent on hiring personnel on a worldwide basis with sufficient expertise in U.S. GAAP to timely and accurately comply with U.S. reporting obligations. An inability to maintain adequate internal accounting and managerial controls and hire and retain qualified personnel could have an adverse affect on our ability to report our financial condition and results of operations.

***We have contractual obligations to certain customers to provide full requirements service, which makes it difficult to predict and plan for load requirements and may result in increased operating costs to certain of our businesses.***

We have contractual obligations to certain customers to supply power to satisfy all or a portion of their energy requirements. The uncertainty regarding the amount of power that our power generation and distribution facilities must be prepared to supply to customers may increase our operating costs. A significant under or over-estimation of load requirements could result in our facilities not having enough or having too much power to cover their obligations, in which case we would be required to buy or sell power from or to third parties at prevailing market prices. Those prices may not be favorable and thus could increase our operating costs.

***Much of our generation business is dependent on one or a limited number of customers and a limited number of fuel suppliers.***

Many of our generation plants conduct business under long-term contracts. In these instances we rely on power sales contracts with one or a limited number of customers for the majority of, and in some case all of, the relevant plant's output and revenues over the term of the power sales contract. The remaining terms of the power sales contracts range from 1 to 25 years. In many cases, we also limit our exposure to fluctuations in fuel prices by entering into long-term contracts for fuel with a limited number of suppliers. In these instances, the cash flows and results of operations are dependent on the continued ability of customers and suppliers to meet their obligations under the relevant power sales contract or fuel supply contract, respectively. Some of our long-term power sales agreements are for prices above current spot market prices. The loss of significant power sales contracts or fuel supply contracts, or the failure by any of the parties to such contracts to fulfill our obligations thereunder, could have a material adverse impact on our business, results of operations and financial condition.

We have sought to reduce this counter-party credit risk under these contracts in part by entering into power sales contracts with utilities or other customers of strong credit quality and by obtaining guarantees from the sovereign government of the customer's obligations. However, many of our customers do not have, or have failed to maintain, an investment grade credit rating, and our Generation business can not always obtain government guarantees and if they do, the government does not always have an investment grade credit rating. We have also sought to reduce our credit risk by locating our plants in different geographic areas in order to mitigate the effects of regional economic downturns. However, there can be no assurance that our efforts to mitigate this risk will be successful.

***Competition is increasing and could adversely affect us.***

The power production markets in which we operate are characterized by numerous strong and capable competitors, many of whom may have extensive and diversified developmental or operating experience (including both domestic and international experience) and financial resources similar to or greater than us. Further, in recent years, the power production industry has been characterized by strong and increasing competition with respect to both obtaining power sales agreements and acquiring existing power generation assets. In certain markets these factors have caused reductions in prices contained in new power sales agreements and, in many cases, have caused higher acquisition prices for existing assets through competitive bidding practices. The evolution of competitive electricity markets

and the development of highly efficient gas-fired power plants have also caused, or are anticipated to cause, price pressure in certain power markets where we sell or intend to sell power. The foregoing competitive factors could have a material adverse effect on us.

***Our business and results of operations could be adversely affected by changes in our operating performance or cost structure.***

We are in the business of generating and distributing electricity, which involves certain risks that can adversely affect financial and operating performance, including:

changes in the availability of our generation facilities or distribution systems due to increases in scheduled and unscheduled plant outages, equipment failure, labor disputes, disruptions in fuel supply, inability to comply with regulatory or permit requirements or catastrophic events such as fires, floods, storms, hurricanes, earthquakes, explosions, terrorist acts or other similar occurrences; and

changes in our operating cost structure including, but not limited to, increases in costs relating to: gas, coal, oil and other fuel; fuel transportation; purchased electricity; operations, maintenance and repair; environmental compliance, including the cost of purchasing emissions offsets and capital expenditures to install environmental emission equipment; transmission access; and insurance.

Any of the above risks could adversely affect our business and results of operations, and our ability to meet publicly announced projections or analysts' expectations.

***Our business is subject to substantial development uncertainties.***

Certain of our subsidiaries and affiliates are in various stages of developing and constructing "greenfield" power plants, some but not all of which have signed long-term contracts or made similar arrangements for the sale of electricity. Successful completion depends upon overcoming substantial risks, including, but not limited to, risks relating to failures of siting, financing, construction, permitting, governmental approvals or the potential for termination of the power sales contract as a result of a failure to meet certain milestones. We believe that capitalized costs for projects under development are recoverable; however, there can be no assurance that any individual project will be completed and reach commercial operation. If these development efforts are not successful, we may abandon a project under development and write off the costs incurred in connection with such project. At the time of abandonment, we would expense all capitalized development costs incurred in connection therewith and could incur additional losses associated with any related contingent liabilities.

***Our acquisitions may not perform as expected.***

Historically, we have achieved a majority of our growth through acquisitions. We plan to continue to grow our business through acquisitions. Although acquired businesses may have significant operating histories, we will have a limited or no history of owning and operating many of these businesses and possibly limited or no experience operating in the country or region where these businesses are located. Some of these businesses may be government owned and some may be operated as part of a larger integrated utility prior to their acquisition. If we were to acquire any of these types of businesses, there can be no assurance that:

we will be successful in transitioning them to private ownership;

such businesses will perform as expected;

we will not incur unforeseen obligations or liabilities;

such business will generate sufficient cash flow to support the indebtedness incurred to acquire them or the capital expenditures needed to develop them; or

the rate of return from such businesses will justify our decision to invest our capital to acquire them.

***In some of our joint venture projects, we have granted protective rights to minority holders or we own less than a majority of the equity in the project and do not manage or otherwise control the project, which entails certain risks.***

We have invested in some joint ventures where we own less than a majority of the voting equity in the venture. Very often, we seek to exert a degree of influence with respect to the management and operation of projects in which we have less than a majority of the ownership interests by operating the project pursuant to a management contract, negotiating to obtain positions on management committees or to receive certain limited governance rights, such as rights to veto significant actions. However, we do not always have this type of control over the project in every instance; and we may be dependent on our co-venturers to operate such projects. Our co-venturers may not have the level of experience, technical expertise, human resources, management and other attributes necessary to operate these projects optimally. The approval of co-venturers also may be required for us to receive distributions of funds from projects or to transfer our interest in projects.

In some joint venture agreements where we do have majority control of the voting securities, we have entered into shareholder agreements granting protective minority rights to the other shareholders. For example, Brasiliana is a holding company in which we have a controlling equity interest and through which we own three of our four Brazilian businesses: Eletropaulo, Tiete and Uruguaiana. We entered into a shareholders' agreement with an affiliate of BNDES (referred to herein as BNDES) which owns more than 49 percent of the voting equity of Brasiliana. Among other things, the shareholders' agreement requires the consent of both parties before taking certain corporate actions, grants both parties rights of first refusal in connection with the sale of interests in Brasiliana and grants drag-along rights to BNDES. In May, 2007, BNDES notified us that it intends to sell all of its interest in Brasiliana pursuant to public auction (the "Brasiliana Sale"). BNDES also informed us that if we fail to exercise our right of first refusal to purchase all of its interest in Brasiliana, then BNDES intends to exercise its drag-along rights under the shareholders' agreement and cause us to sell all of our interests in Brasiliana in the Brasiliana Sale as well.

In accordance with the terms of the shareholders' agreement, we and BNDES have each selected appraisers to determine the value of Brasiliana. Since the valuations provided by these two appraisers differed by more than 10%, a third appraiser has been selected to also determine the value of Brasiliana. As of the date of this prospectus, the third appraiser has not completed its evaluation. Pursuant to the shareholders' agreement, the base sale price for BNDES to exercise its drag-along right will be the weighted average of the valuations provided by the three appraisers. Once a third party offer has been received in the Brasiliana Sale, we will have 30 days to exercise our right of first refusal to purchase all of BNDES's interest in Brasiliana on the same terms as the third-party offer. If we do not exercise this right and BNDES proceeds to exercise its drag-along rights, then we may be forced to sell all of our interest in Brasiliana. Due to the uncertainty in the sale price at this point in time, we are uncertain whether we will exercise our right of first refusal should BNDES receive a valid third-party offer in the Brasiliana Sale and, if we do, whether we would do it alone or with joint venture partners. Even if we desire to exercise our right of first refusal, we cannot assure you that we will have the cash on hand or that debt or equity financing will be available at acceptable terms in order to purchase BNDES's interest in Brasiliana. If we do not exercise our right of first refusal, we cannot assure you that we will not have to record a loss if the sale price is below the book-value of our investment in Brasiliana.

***Our Alternative Energy businesses face uncertain operational risks.***

In many instances, our Alternative Energy businesses target industries that are created by, or are significantly affected by technological innovation or new lines of business that are outside our core expertise of Generation and Utilities. Given the nascent nature of these industries, our ability to predict actual performance results may be hindered and we ultimately may not be successful in these areas.

***Our Alternative Energy businesses may experience higher levels of volatility.***

Our Alternative Energy efforts are, to some degree, focused on new or emerging markets. As these markets develop, long-term fixed price contracts for the major cost and revenue components may be unavailable, which may result in these businesses having relatively high levels of volatility.

**Risks associated with Governmental Regulation and Laws**

***Our operations are subject to significant government regulation and our business and results of operations could be adversely affected by changes in the law or regulatory schemes.***

Our inability to predict, influence or respond appropriately to changes in law or regulatory schemes, including any inability to obtain expected or contracted increases in electricity tariff rates or tariff adjustments for increased expenses, could adversely impact our results of operations or our ability to meet publicly announced projections or analyst's expectations. Furthermore, changes in laws or regulations or changes in the application or interpretation of regulatory provisions in jurisdictions where we operate, particularly our Utilities where electricity tariffs are subject to regulatory review or approval, could adversely affect our business, including, but not limited to:

changes in the determination, definition or classification of costs to be included as reimbursable or pass-through costs;

changes in the definition or determination of controllable or non-controllable costs;

changes in the definition of events which may or may not qualify as changes in economic equilibrium;

changes in the timing of tariff increases; or

other changes in the regulatory determinations under the relevant concessions.

Any of the above events may result in lower margins for the affected businesses, which can adversely affect our business.

***Our Generation business in the United States is subject to the provisions of various laws and regulations administered in whole or in part by the FERC, including the Public Utility Regulatory Policies Act of 1978 ("PURPA") and the Federal Power Act. The recently enacted Energy Policy Act of 2005 ("EPAAct 2005") made a number of changes to these and other laws that may affect our business. Actions by the FERC and by state utility commissions can have a material effect on our operations.***

EPAAct 2005 authorizes the FERC to remove the obligation of electric utilities under Section 210 of PURPA to enter into new contracts for the purchase or sale of electricity from or to 'Qualified Facilities' ("QFs") if certain market conditions are met. Pursuant to this authority, the FERC has proposed to remove the purchase/sale obligation for all utilities located within the control areas of the Midwest Transmission System Operator, Inc., PJM Interconnection, L.L.C., ISO New England, Inc. and the New York Independent System Operator. In addition, the FERC is authorized under the new law to remove the purchase/sale obligations of individual utilities on a case-by-case basis. While the new



law does not affect existing contracts, as a result of the changes to PURPA, our QFs may face a more difficult market environment when their current long-term contracts expire.

EPAAct 2005 repealed PUHCA of 1935 and enacted PUHCA of 2005 in its place. PUHCA 1935 had the effect of requiring utility holding companies to operate in geographically proximate regions and therefore limited the range of potential combinations and mergers among utilities. By comparison PUHCA 2005 has no such restrictions and simply provides the FERC and state utility commissions with enhanced access to the books and records of certain utility holding companies. The repeal of PUHCA 1935 may spur an increased number of mergers and the creation of large, geographically dispersed utility holding companies. These entities may have enhanced financial strength and therefore an increased ability to compete with us in the U.S. generation market.

In accordance with Congressional mandates in the Energy Policy Act of 1992 and now in EPAAct 2005, the FERC has strongly encouraged competition in wholesale electric markets. Increased competition may have the effect of lowering our operating margins. Among other steps the FERC has encouraged regional transmission organizations and independent system operators to develop demand response bidding programs as a mechanism for responding to peak electric demand. These programs may reduce the value of our peaking assets which rely on very high prices during a relatively small number of hours to recover their costs. Similarly, the FERC is encouraging the construction of new transmission infrastructure in accordance with provisions of EPAAct 2005. Although new transmission lines may increase market opportunities, they may also increase the competition in our existing markets.

While the FERC continues to promote competition, some state utility commissions have reversed course and begun to encourage the construction of generation facilities by traditional utilities to be paid for on a cost-of-service basis by retail ratepayers. Such actions have the effect of reducing sale opportunities in the competitive wholesale generating markets in which we operate.

Finally, EPAAct 2005 affects nearly every aspect of the energy business and energy regulation. We are still in the process of analyzing the new law's effects, and those effects could have a material adverse effect on our business.

***Our businesses are subject to stringent environmental laws and regulations.***

Our activities are subject to stringent environmental laws and regulation by many federal, state and local authorities, international treaties and foreign governmental authorities. These regulations generally involve emissions into the air, effluents into the water, use of water, wetlands preservation, remediation of contamination, waste disposal, endangered species and noise regulation, among others. Failure to comply with such laws and regulations or to obtain any necessary environmental permits pursuant to such laws and regulations could result in fines or other sanctions. Environmental laws and regulations affecting power generation and distribution are complex and have tended to become more stringent over time. Congress and other domestic and foreign governmental authorities have either considered or implemented various laws and regulations to restrict or tax certain emissions, particularly those involving air and water emissions. See the various descriptions of these laws and regulations contained in "Business Environmental and Land Use Regulations." These laws and regulations have imposed, and proposed laws and regulations could impose in the future, additional costs on the operation of our power plants. We have made and will continue to make significant capital and other expenditures to comply with these and other environmental laws and regulations. Changes in, or new, environmental restrictions may force us to incur significant expenses or that may exceed our estimates. There can be no assurance that we would be able to recover all or any increased environmental costs from our customers or that our business, financial condition or results of operations would not be materially and adversely affected by such expenditures or any changes in domestic or foreign environmental laws and regulations.

***We and our affiliates are subject to material litigation and regulatory proceedings.***

We and our affiliates are parties to material litigation and regulatory proceedings. See "Business Legal Proceedings" below. There can be no assurances that the outcome of such matters will not have a material adverse effect on our consolidated financial position.

***The SEC is conducting an informal inquiry relating to our restatements.***

We have been cooperating with an informal inquiry by the SEC Staff concerning our restatements and related matters, and have been providing information and documents to the SEC Staff on a voluntary basis. Because we are unable to predict the outcome of this inquiry, the SEC Staff may disagree with the manner in which we have accounted for and reported the financial impact of the adjustments to previously filed financial statements and there may be a risk that the inquiry by the SEC could lead to circumstances in which we may have to further restate previously filed financial statements, amend prior filings or take other actions not currently contemplated.

**RATIO OF EARNINGS TO FIXED CHARGES**

Our ratio of earnings to fixed charges is as follows:

	Nine Months Ended September 30,	Year Ended December 31,				
	2007	2006	2005	2004	2003	2002
		(restated)	(restated)	(restated)	(restated)	(restated)
Ratio of Earnings to Fixed Charges*	1.74x	1.20x	1.43x	1.25x	1.17x	0.18x*

\*

Earnings were inadequate to cover fixed charges for the year ended December 31, 2002. The dollar amount of the earnings deficiency was \$1.596 billion.

For the purpose of computing the ratio of earnings to fixed charges, earnings consist of income from continuing operations before income taxes and minority interest, plus depreciation of previously capitalized interest, plus fixed charges, less capitalized interest, less excess of earnings over dividends of less-than-fifty-percent-owned companies, less minority interest in pre-tax income of subsidiaries that have not incurred fixed charges, less preference security dividend requirements of a consolidated subsidiary. Fixed charges consist of interest (including capitalized interest) on all indebtedness, amortization of debt discount and capitalized expenses, preference security dividend requirements of a consolidated subsidiary, and that portion of rental expense which we believe to be representative of an interest factor.

**USE OF PROCEEDS**

We will not receive any proceeds from the exchange offer. In consideration for issuing the exchange notes contemplated by this prospectus, we will receive unregistered notes from you in like principal amount. The unregistered notes surrendered in exchange for the exchange notes will be retired and canceled and cannot be reissued. Accordingly, issuance of the exchange notes will not result in any change to our indebtedness.

## SELECTED CONSOLIDATED FINANCIAL DATA

The following table sets forth our selected financial data as of the dates and for the periods indicated. We derived the statement of operations data for the years ended December 31, 2004, 2005 and 2006 and the balance sheet data as of December 31, 2005 and 2006 from our audited consolidated financial statements included in this prospectus. We derived the statement of operations data for the years ended December 31, 2002 and 2003 and the balance sheet data as of December 31, 2002, 2003 and 2004 from our audited consolidated financial statements for those years, which are not included in this prospectus. We derived the statement of operations data for the nine months ended September 30, 2006 and 2007, and the balance sheet data as of September 30, 2007, from our unaudited condensed consolidated financial statements (hereinafter our "unaudited consolidated financial statements" and together with our audited consolidated financial statements, our "consolidated financial statements") included in this prospectus. We derived the historical balance sheet data as of September 30, 2006, from our unaudited condensed consolidated balance sheet, which is not included in this prospectus.

Our unaudited consolidated financial statements have been prepared on the same basis as our audited consolidated financial statements and, in our opinion, reflect all adjustments, consisting only of normal and recurring adjustments, necessary for a fair presentation of such financial statements in all material respects. The results for any interim period are not necessarily indicative of the results that may be expected for a full year or any future period. You should read the selected historical consolidated financial data in conjunction with the information included under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" and our consolidated financial statements and accompanying notes included in this prospectus.

The information presented in the following tables has been adjusted to reflect the restatements of our financial results which are more fully described in note 1 to our audited consolidated financial statements under the caption "General and Summary of Significant Accounting Policies Restatement" and in note 1 to our unaudited consolidated financial statements under the caption "Financial Statement Presentation Restatement of Consolidated Financial Statements" included in this prospectus.

Acquisitions, disposals, reclassifications and changes in accounting principles affect the comparability of information included in the tables below. Please refer to the notes to our consolidated financial statements included in this prospectus for further explanation of the effect of such activities.

Nine Months Ended September 30,		(Restated)(1) Year Ended December 31,				
2007	2006	2006	2005	2004	2003	2002

(Restated)(1)

(Dollars and shares in millions, except per share amounts)

<b>Statement of Operations Data:</b>							
Revenues	\$ 9,924	\$ 8,615	\$ 11,564	\$ 10,320	\$ 8,745	\$ 7,708	\$ 6,653
Income (loss) from continuing operations	482	149	135	402	172	183	(1,845)
Discontinued operations, net of tax	(594)	20	48	188	132	(681)	(1,821)
Extraordinary item, net of tax		21	21				
Cumulative effect of change in accounting principle, net of tax				(3)		41	(376)
<b>Net (loss) income available to common stockholders</b>	<b>\$ (112)</b>	<b>\$ 190</b>	<b>\$ 204</b>	<b>\$ 587</b>	<b>\$ 304</b>	<b>\$ (457)</b>	<b>\$ (4,042)</b>

**Basic earnings (loss) earnings per share:**

Income (loss) from continuing operations	\$	0.72	\$	0.23	\$	0.21	\$	0.62	\$	0.27	\$	0.32	\$	(3.42)
Discontinued operations		(0.89)		0.03		0.07		0.29		0.20		(1.16)		(3.38)
Extraordinary item, net of tax				0.03		0.03								
Cumulative effect of change in accounting principle								(0.01)				0.07		(0.70)
Basic earnings (loss) per share	\$	(0.17)	\$	0.29	\$	0.31	\$	0.90	\$	0.47	\$	(0.77)	\$	(7.50)

**Diluted earnings (loss) per share:**

Income (loss) from continuing operations	\$	0.71	\$	0.22	\$	0.20	\$	0.61	\$	0.27	\$	0.32	\$	(3.42)
Discontinued operations		(0.88)		0.03		0.07		0.28		0.20		(1.16)		(3.38)
Extraordinary item, net of tax				0.03		0.03								
Cumulative effect of change in accounting principle								(0.01)				0.07		(0.70)
Diluted earnings (loss) per share	\$	(0.17)	\$	0.28	\$	0.30	\$	0.88	\$	0.47	\$	(0.77)	\$	(7.50)

	<b>Nine Months Ended September 30,</b>	<b>(Restated) December 31,</b>				
	<b>2007</b>	<b>2006</b>	<b>2005</b>	<b>2004</b>	<b>2003</b>	<b>2002</b>

(Dollars in millions)

**Balance Sheet Data:**

Total assets	\$	33,350	\$	31,201	\$	28,995	\$	28,417	\$	29,133	\$	34,516
Non-recourse debt (long-term)		11,058	\$	9,834	\$	10,318	\$	10,587	\$	10,055	\$	5,117
Non-recourse debt (long-term) Discontinued operations			\$	324	\$	453	\$	726	\$	702	\$	4,768
Recourse debt (long-term)		4,484	\$	4,790	\$	4,682	\$	5,010	\$	5,862	\$	6,755
Stockholders' equity (deficit)		3,199	\$	2,965	\$	1,612	\$	957(3)	\$	(121)(3)	\$	(823)(2)(3)

- (1) See note 1 to our audited consolidated financial statements under the caption "General and Summary of Significant Accounting Policies Restatement" and in note 1 to our unaudited consolidated financial statements under the caption "Financial Statement Presentation Restatement of Consolidated Financial Statements" included in this prospectus.
- (2) A \$28 million reduction to Stockholders' equity was recognized as of January 1, 2002 as the cumulative effect of the correction of errors for all periods preceding January 1, 2002. The correction was not material to the financial data presented herein as of and for the five years ended December 31, 2002 December 31, 2006.
- (3) The impact of the restatement adjustments on stockholders' equity were \$(4), \$(19) and \$32 million as of December 31, 2004, 2003 and 2002, respectively. The impact of the restatement adjustments to net income was an increase to net losses of \$5 million and \$41 million for the years ended December 31, 2003 and 2002, respectively.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**

**Our Businesses**

AES is one of the world's largest global power companies, providing essential electricity services in 28 countries on five continents. We operate two main types of businesses. The first is our distribution and transmission business, which we refer to as Utilities, in which we operate electric utilities and sell power to customers in the retail (including residential), commercial, industrial and governmental sectors. These customers are typically end users of electricity. The second is our Generation business, where we sell power to wholesale customers such as utilities or other intermediaries. The revenues and earnings growth of both our Utilities and Generation businesses vary with changes in electricity demand.

Our Utilities business consists primarily of 15 distribution companies owned or operated under management agreements in eight countries with over 11 million end-user customers. All of these companies operate in a defined service area. This segment is composed of:

integrated utilities located in:

The United States IPL,

Cameroon AES SONEL.

distribution companies located in:

Brazil AES Eletropaulo and AES Sul,

Argentina EDELAP and EDES,

Dominican Republic EDE Este,

El Salvador CAESS, AES CLESA, DEUSEM and Empresa EEO,

Kazakhstan Eastern Kazakhstan REC and Ust Kamenogorsk Heat Nets, and

Ukraine Kievoblenergo and Rivneenergo.

Performance drivers for these businesses include, among other things, reliability of service, management of working capital, negotiation of tariff adjustments, compliance with extensive regulatory requirements and, in developing countries, reduction of commercial and technical losses.

Utilities face relatively little direct competition due to significant barriers to entry which are present in these markets. In this segment, we primarily face competition in our efforts to acquire businesses. We compete against a number of other participants, some of which have greater financial resources, have been engaged in distribution related businesses for periods longer than we have, and have accumulated more significant portfolios. Relevant competitive factors for Utilities include financial resources, governmental assistance, regulatory restrictions and access to non-recourse financing. In certain locations, our utilities face increased competition as a result of changes in laws and regulations which allow wholesale and retail services to be provided on a competitive basis. We can provide no assurance that deregulation will not adversely affect the future operations, cash flows and financial condition of our Utilities business. The results of operations of our Utilities business are sensitive to changes in economic growth and regulation, abnormal weather conditions in the area in which they operate, as well as the success of the operational changes that have been implemented (especially in emerging markets).

## Edgar Filing: AES CORP - Form S-4/A

In our Generation business, we generate and sell electricity primarily to wholesale customers. Performance drivers for our Generation business include, among other things, plant reliability, fuel costs and fixed-cost management. Growth in this business is largely tied to securing new power

purchase agreements, expanding capacity in our existing facilities and building new power plants. Our Generation business includes our interests in 97 power generation facilities owned or operated under management agreements totaling 37 gigawatts of capacity installed in 22 countries.

Approximately 68% of the revenues from our Generation business are from plants that operate under power purchase agreements of five years or longer for 75% or more of the output capacity. These long-term contracts reduce the risk associated with volatility in the market price for electricity. We also reduce our exposure to fuel supply risks by entering into long-term fuel supply contracts or through fuel tolling contracts where the customer assumes full responsibility for purchasing and supplying the fuel to the power plant. As a result of these contractual agreements, these facilities have relatively predictable cash flows and earnings. These facilities face most of their competition prior to the execution of a power sales agreement, often during the development phase of a project or upon expiration of an existing agreement. Our competitors for these contracts include other independent power producers and equipment manufacturers, as well as various utilities and their affiliates. During the operational phase, we traditionally have faced limited competition due to the long-term nature of the generation contracts. However, since competitive power markets have been introduced and new market participants have been added, we have and will continue to encounter increased competition in attracting new customers and maintaining our current customers as our existing contracts expire.

The balance of our Generation business sells power through competitive markets under short term contracts or directly in the spot market. As a result, the cash flows and earnings associated with these facilities are more sensitive to fluctuations in the market price for electricity, natural gas, coal and other fuels. However, for a number of these facilities, including our plants in New York, which include a fleet of low-cost coal fired plants, we have hedged the majority of our exposure to fuel, energy and emissions pricing for the next several years. These facilities compete with numerous other independent power producers, energy marketers and traders, energy merchants, transmission and distribution providers and retail energy suppliers. Competitive factors for these facilities include price, reliability, operational cost and third party credit requirements.

As described above, AES operates within two primary businesses, the generation of electricity and the distribution of electricity. AES previously reported its financial results in three business segments: contract generation, competitive supply and regulated utilities. As of December 31, 2006, we have changed the definition of our segments in order to report information by geographic region and by line of business. We believe this change more accurately reflects the manner in which we manage the Company.

Our businesses include Utilities and Generation within four defined geographic regions: (1) North America, (2) Latin America, (3) Europe, CIS and Africa, which we refer to as "Europe & Africa" and (4) Asia and the Middle East, which we refer to as "Asia". Three regions, North America, Latin America and Europe & Africa, are engaged in both our Generation and Utility businesses. Our Asia region only has Generation businesses. Accordingly, these businesses and regions account for seven segments. "Corporate and Other" includes corporate overhead costs which are not directly associated with the operations of our seven primary operating segments; interest income and expense; other intercompany charges such as management fees and self-insurance premiums which are fully eliminated in consolidation; and development and operational costs related to our Alternative Energy business which is currently not material to our presentation of operating segments. Under AES's Alternative Energy group, AES operates 1,015 MW of wind generation in the United States.

Our goal is to continue building on our traditional lines of business, while expanding into other essential energy-related areas. We believe that this is a natural expansion for us. As we move into new lines of business, we will leverage the competitive advantages that result from our unique global footprint, local market insights and our operational and business development expertise. We also will build on our existing capabilities in areas beyond power including greenhouse gas emissions offset



projects, electricity transmission, water desalination, and other businesses. As we continue to expand and grow our business, we will maintain a focus on efforts to improve our business operations and management processes, including our internal controls over financial reporting.

Our business strategy is focused on global growth in our core generation and utilities businesses along with growth in related markets such as alternative energy, electricity transmission and water desalination. We continue to emphasize growth through "greenfield" development, platform expansion, privatization of government-owned assets, and mergers and acquisitions and continue to develop and maintain a strong development pipeline of projects and opportunities. The Company sees growth investments as the most significant contributor to long-term shareholder value creation. The Company's growth strategies are complemented by an increased emphasis on portfolio management through which AES has and will continue to sell or monetize a portion of certain businesses or assets when market values appear significantly higher than the Company's own assessment of value in the AES portfolio.

Underpinning this growth focus is an operating model which benefits from a diverse power generation portfolio that is largely contracted, reducing fuel cost and demand risks, and from an electric utility portfolio heavily weighted to faster-growing emerging markets.

The Company believes that success with its business development activities will be the single most important factor in its financial success in terms of value creation and it is directing increasing resources in support of business development globally. The Company also believes that high oil prices, increasing regulation of greenhouse gases, faster than expected global economic growth and a weak dollar present opportunities for value creation, based on the Company's current business portfolio and business strategies. Slower global economic growth, which will impact demand growth for utilities and some generation businesses, is one of the most significant downside scenarios affecting value creation. Other important scenarios that could impair future value include low oil prices and a strong dollar.

#### **Restatement of Consolidated Financial Statements**

The Company restated its consolidated financial statements as of and for the years ended December 31, 2004, 2005, and 2006 in its 2006 Form 10-K/A filed with the Securities and Exchange Commission (the "SEC") on August 7, 2007, which consolidated financial statements are included in this prospectus. The adjustments presented in the restatement were the result of the identification of certain financial statement errors relating to these years, which had they been corrected on a cumulative basis in the 2006 consolidated financial statements, would have materially misstated the results of operations in 2006 and prior periods.

The Company also restated the previously issued condensed consolidated financial statements for the three months ended March 31, 2006 and 2007 in its 10-Q/A filed with the SEC on August 17, 2007, for the three and six months ended June 30, 2006 in its Form 10-Q filed with the SEC on August 9, 2007 and for the three and nine months ended September 30, 2006 in its Form 10-Q filed on November 6, 2007. The errors that were identified related to accounting for derivative instruments, leases, income taxes, share-based compensation and certain items in the Company's Brazil and EDC subsidiaries.

In each of these restatements, the prior period financial statements were also restated to:

reflect the change in the Company's segments as discussed in Note 22 ("Segment and Geographic Information") to the Company's audited consolidated financial statements and note 10 ("Segments") to the Company's unaudited consolidated financial statements included in this prospectus and

to reclassify and conform the presentation of various businesses subsequently reported as discontinued operations as more fully discussed in Note 1 ("General and Summary of Significant Accounting Policies Restatement B. Narrative Discussion of Adjustments and

## Edgar Filing: AES CORP - Form S-4/A

Reclassifications 3. Reclassifications into Discontinued Operations presented in this prospectus") and Note 20 ("Discontinued Operations") of our audited consolidated financial statements and note 7 ("Discontinued Operations") in our unaudited consolidated financial statements included in this prospectus.

The following management's discussion and analysis of financial condition and results of operations reflects the correction of errors that were contained in the Company's prior period financial statements, the change in the Company's segments and the reclassification of businesses reported as discontinued operations. For a more detailed discussion of these matters, see the notes referred to above.

### 2006 Performance Highlights

	December 31,		
	2006	2005	2004
	(\$ in millions)		
Revenue	\$ 11,564	\$ 10,320	\$ 8,745
Gross Margin	3,398	2,928	2,558
Gross Margin as a % of Revenue	29.4%	28.4%	29.3%
Diluted Earnings Per Share from Continuing Operations	0.20	0.61	0.27
Net Cash Provided by Operating Activities	2,360	2,232	1,497

#### *Revenue*

We achieved record revenues of \$11.6 billion, an increase of 12.6% from \$10.3 billion last year. Higher power prices, largely driven by the pass-through of higher fuel costs, together with increased demand and favorable foreign currency trends were the primary contributors.

#### *Gross margin*

We achieved record gross margin of \$3.4 billion, an increase of 16.1% from \$2.9 billion in 2005. Favorable volume and foreign currency translation were the primary contributors to the increase.

#### *Diluted earnings per share from continuing operations*

Diluted earnings per share from continuing operations were \$0.20 compared to \$0.61 in 2005. This decrease was primarily driven by the Brazil restructuring charges. Excluding the Brazil restructuring charges, earnings per share increased due to higher gross margin (primarily Latin American volume and foreign exchange) and lower net interest expense (debt retirements and lower interest rates). These gains were partially offset by higher general and administrative expenses resulting from increased development spending. The restructuring of our Brazil holding company, Brasiliana, eliminated restrictions on dividend payments to AES from three of our four principal Brazil businesses (Eletropaulo, Tiete, and Uruguaiana). The restructuring resulted in non-cash after-tax charges of approximately \$500 million, or \$0.76 per share, primarily related to a loss on sale of Eletropaulo stock in a secondary offering, recognizing deferred currency adjustments and certain debt prepayment premiums, partially offset by favorable tax benefits.

#### *Net cash from operating activities*

We also achieved record cash flows from operating activities of \$2.4 billion, 5.7% higher than 2005. Higher operating cash flows primarily reflect an increase in net earnings adjusted for non cash items.

**Nine Months Ended September 30, 2007 Performance Highlights**

The following table provides operating highlights for the three and nine months ended September 30, 2007 and 2006, respectively.

	Nine Months Ended September 30,		
	2007	2006	% Change
	(Restated)		
	(in millions, except per share amounts)		
Revenue	\$ 9,924	\$ 8,615	15 %
Gross margin	\$ 2,584	\$ 2,598	(1)%
Diluted earnings per share from continuing operations	\$ 0.71	\$ 0.22	223 %
Net cash provided by operating activities	\$ 1,848	\$ 1,879	(2)%

**Revenue**

Revenue increased 15% to \$9.9 billion for the nine months ended September 30, 2007 compared with the same period in 2006 primarily due to higher rates and volume, foreign currency translation and the acquisition of Termoelectrica del Golfo ("TEG")/Termoelectrica del Peñoles ("TEP") and a controlling interest in Itabo.

**Gross margin**

During the same period, gross margin decreased slightly as increased cost and lower volume related to gas supply curtailment and hydrology issues in Latin America and lower emission allowance sales offset the impact of favorable foreign currency translation, higher rates and volume in North America and contributions from new businesses.

**Diluted earnings per share from continuing operations**

Diluted earnings per share from continuing operations increased \$0.49 or 223%, primarily due to a restructuring of certain of the Company's Brazilian subsidiaries in third quarter 2006. This restructuring resulted in a non-cash, after-tax charge of approximately \$500 million, or \$0.76 per diluted share. Additionally, first quarter 2006 results included an \$87 million gain, or \$0.13 per diluted share, associated with the sale of Kingston in Ontario. Excluding the impacts of these transactions, the increase in earnings per diluted share from continuing operations was primarily driven by the increased cost and lower volume related to gas supply curtailments and hydrology issues in Latin America, lower sales of excess emission allowances and increased spending to strengthen our financial organization and support new business development initiatives and, partially offset by favorable foreign currency trends, higher rates and volume in North America and contributions from new businesses.

**Net cash provided by operating activities**

Net cash provided by operating activities decreased 2% or \$31 million for the nine months ended September 30, 2007 primarily due to the sale of EDC in May 2007. Excluding the impacts from EDC, net cash from operating activities would have increased by approximately \$162 million driven by an overall increase in net working capital resulting from an increase in accounts payable and other accrued liabilities offset by increased accounts receivable.

**Sale of EDC**

On February 22, 2007, we entered into a definitive agreement with PDVSA dated February 15, 2007, to sell all of our shares of EDC, a Latin America distribution business reported in the Latin America Utilities segment, for \$739 million net of any withholding taxes. In addition, the agreement provided for the payment of a US\$120 million dividend in 2007. On March 1, 2007, the shareholders of

EDC approved and declared a US\$120 million dividend to all shareholders of record as of March 9, 2007. A wholly-owned subsidiary of the Company was the owner of 82.14% of the outstanding shares of EDC, and therefore, on May 31, 2007, this subsidiary received approximately US\$97 million in dividends.

The closing of the sale of EDC and the payment of the purchase price occurred on May 16, 2007. During the first quarter of 2007, the Company recognized an impairment charge of approximately \$638 million related to this sale. As a result of the final disposition of EDC in May 2007, the Company recognized an additional impairment charge of approximately \$38 million net of income and withholding taxes. The total impairment charge of \$676 million represented the net book value of the Company's investment in EDC less the selling price. The impairment expense is included in the loss from disposal of discontinued business line item on the statement of operations for all periods presented in this prospectus.

## **Key Initiatives**

### ***People Development***

People development continues to be a major initiative as we look to improve our technical and leadership skills. We continued to expand the AES Learning Center, a program developed in partnership with the University of Virginia's Darden School of Business, which offers a range of courses on effective leadership, general management and functional skills, such as finance. In 2006, the Center launched a Financial Leadership Development Program to elevate performance among our financial groups worldwide. We also expanded the program internationally to Brazil, Cameroon, Kazakhstan, the Middle East and Ukraine. In addition to classroom training, we added an online AES Learning Center and now have an inventory of more than 150 technical and managerial courses offered online, making these classes available on a real-time basis.

We continue to place top priority on ensuring a safe working environment for AES people, contractors and customers.

### ***Material Weakness Remediation***

Over the course of the past year, the Company has worked diligently to continue to strengthen its controls over financial reporting, with particular emphasis on remediating its material weaknesses. For further discussion of the status of the Company's material weaknesses as of September 30, 2007, please see "Management's Discussion and Analysis of Financial Condition and Results of Operations Controls and Procedures."

### ***Debt Restructuring***

Our existing businesses continued to focus on plant and distribution system operational excellence, reliability and customer service. We also benefited from favorable debt capital markets in a number of countries to restructure and refinance debt, extend maturities, and increase liquidity. In many instances favorable market conditions permitted refinancing dollar-denominated obligations into local currency, to reduce overall foreign exchange exposure.

On October 10, 2007, the Company issued the unregistered 2015 notes and the unregistered 2017 notes, which are hereby offered for exchange for the exchange 2015 notes and the exchange 2017 notes, respectively.

For further discussion of the terms of the exchange notes, please see "Description of the Exchange Notes."

### ***Growth Projects and Building a Pipeline of New Initiatives***

Portfolio management, which can include business restructuring and sale of all or a portion of businesses, was an important area of focus and success in 2006. We achieved important milestones in

restructuring several of our Brazil businesses through a secondary offering of shares in our Eletropaulo subsidiary and using the proceeds to retire debt that had restrictive covenants precluding dividend payments to be received by AES. We sold a minority share of our Gener subsidiary in Chile, which increased the liquidity of those shares and we believe reduced the discount the local Chile stock market had been placing on Gener shares due to the prior illiquidity. We also sold our 50% equity position in a power project in Canada and sold a power plant in the U.K., both in negotiated transactions. We have worked to manage operational and financial risk through appropriate use of interest rate, energy, and foreign exchange risk management instruments and through effective procurement strategies.

The Company continues to maintain a robust development pipeline. We are increasing resources in 2007 at both the corporate and business level in support of business development opportunities, which may include expansions at existing locations, which we call platform extensions, new greenfield investments, privatization of government assets, and mergers and acquisitions. In addition, as part of our efforts to identify attractive investment opportunities in related businesses, we look to participate in adjacent energy and infrastructure businesses such as wind power generation, reducing or offsetting greenhouse gas emissions, Liquid Natural Gas ("LNG") regasification, desalination and other alternative energy initiatives. These efforts may result in forming joint ventures, technology sharing or licensing arrangements, and other innovative market offerings.

In our core power and alternative energy businesses, we continued to build a strong development pipeline of projects, primarily platform expansions and new construction projects that follow our long-term contract generation business model. In the core Generation business, we brought one new power project into service in 2006, a 1,200 MW, \$920 million gas-fired power project in Cartagena, Spain (included in Europe & Africa generation). We began construction on a new 670 MW lignite-fired power plant in Bulgaria, supported by a long-term customer contract, and have secured new long-term customer contracts for new projects in Chile, Jordan and Panama. We also entered into purchase agreements to acquire two generation facilities in Mexico, which we consummated in February 2007.

During the third quarter of 2007, we announced plans to begin construction of the Buffalo Gap 3 wind farm, a 170 MW expansion of its Buffalo Gap wind farm in Texas. Once completed, the project will increase capacity at Buffalo Gap to 524 MW, making it one of the largest operating wind farms in the United States. We also announced plans to expand its wind generation business into China through the creation of a joint venture with Guohua Energy Investment Co. Ltd., one of China's leading producers of renewable energy. The joint venture will construct, own, and operate a 49.5 MW wind farm. Through its investment in the joint venture, we will become the first U.S.-based power company with wind generation facilities in China.

In the third quarter of 2007, we announced that the Department of Minerals and Energy of the Republic of South Africa (DME) has selected the AES consortium as the Preferred Bidder to build, own and operate two open cycle gas turbine peaking power plants, a 760 MW plant in KwaZulu Natal Province and a 342 MW plant in the Eastern Cape Province. We were also declared the winning bidder to acquire the 660 MW Masinloc coal fired plant in the Philippines.

The Company's project backlog of construction projects as of September 30, 2007 totaled 1,982 gross MW of new generation capacity with a total expected investment of approximately \$3.5 billion through 2010.

We expect to fund growth investments from net cash from operating activities and/or the proceeds from the issuance of debt, common stock or other securities, asset sales, and partner equity contributions. Certain of the alternative energy business opportunities may be considered start-up businesses that will need to be funded initially through cash equity contributions, and may have limited debt financing opportunities initially. We believe there are sufficient attractive investment opportunities that may exceed available cash and net cash from operating activities in future periods.

### **Critical Accounting Estimates**

The consolidated financial statements of AES are prepared in conformity with generally accepted accounting principles in the United States of America, which requires the use of estimates, judgments, and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods presented. AES's significant accounting policies are described in note 1 to the audited consolidated financial statements included in this prospectus

An accounting estimate is considered critical if:

the estimate requires management to make assumptions about matters that were highly uncertain at the time the estimate was made;

different estimates reasonably could have been used; or

the impact of the estimates and assumptions on financial condition or operating performance is material.

Management believes that the accounting estimates employed are appropriate and the resulting balances are reasonable; however, actual results could differ from the original estimates, requiring adjustments to these balances in future periods. Listed below are certain significant estimates and assumptions used in the preparation of our consolidated financial statements.

#### ***Revenue Recognition***

The revenue of the Utilities businesses is classified as regulated on the consolidated statement of operations. Revenues from the sale of energy are recognized in the period in which the energy is delivered. The calculation of revenues earned but not yet billed is based on the number of days not billed in the month, the estimated amount of energy delivered during those days and the estimated average price per customer class for that month. The revenues from the Generation segment are classified as non-regulated and are recorded based upon output delivered and capacity provided at rates as specified under contract terms or prevailing market rates. Revenues from power sales contracts entered into after 1991 with decreasing scheduled rates are recognized based on the output delivered at the lower of the amount billed or the average rate over the contract term.

#### ***Allowance for Doubtful Accounts***

The Company maintains an allowance for doubtful accounts for estimated uncollectible accounts receivable. The allowance is based on the Company's assessment of known delinquent accounts, historical experience, and other currently available evidence of the collectibility and aging of accounts receivable. There is an increased level of exposure related to the Company's regulated utilities receivables in certain non U.S. locations which are due from local municipalities and other governmental agencies. These customers are often large and normally pay within extended timeframes. The amount of historical experience is limited in some cases due to the recent nature of AES acquisitions subsequent to privatization. In addition, local political and economic factors often play a part in a municipality's current ability or willingness to pay. The Company monitors these situations closely and continues to refine its reserving policy based on both historical experience and current knowledge of the related political/economic environments.

#### ***Income Tax Reserves***

We are subject to income taxes in both the United States and numerous foreign jurisdictions. Our worldwide income tax provision requires significant judgment and is based on calculations and assumptions that are subject to examination by the Internal Revenue Service and other taxing authorities. The Company and certain of its subsidiaries are under examination by relevant taxing authorities for various tax years. The Company regularly assesses the potential outcome of these

examinations in each of the taxing jurisdictions when determining the adequacy of the provision for income taxes. Tax reserves have been established, which the Company believes to be adequate in relation to the potential for additional assessments. Once established, reserves are adjusted only when there is more information available or when an event occurs necessitating a change to the reserves. While the Company believes that the amount of the tax estimates is reasonable, it is possible that the ultimate outcome of current or future examinations may exceed current reserves in amounts that could be material.

Through December 31, 2006 the Company determined its tax liabilities in accordance with SFAS No. 5 *Accounting for Contingencies* ("SFAS No. 5"). Effective January 1, 2007 the Company adopted the provisions set forth in FIN No. 48 *Accounting for Uncertainty in Income Taxes*. Under FIN No. 48, positions taken on the Company's income tax return which satisfy a more-likely-than-not threshold will be recognized in the financial statements.

### ***Long-Lived Assets***

In accordance with SFAS No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets*, ("SFAS No. 144"), we periodically review the carrying value of our long-lived assets held and used, other than goodwill and intangible assets with indefinite lives, and assets to be disposed of when circumstances indicate that the carrying amount of such assets may not be recoverable or the assets meet the held for sale criteria under SFAS No. 144. These events or circumstances may include the relative pricing of wholesale electricity by region and the anticipated demand and cost of fuel. If the carrying amount is not recoverable, an impairment charge is recorded for the amount by which the carrying value of the long-lived asset exceeds its fair value. For regulated assets, an impairment charge could be offset by the establishment of a regulatory asset, if rate recovery was probable. For non-regulated assets, an impairment charge would be recorded as a charge against earnings.

The fair value of an asset is the amount at which that asset could be bought or sold in a current transaction between willing parties, that is, other than a forced or liquidation sale. Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, if available. In the absence of quoted market prices for identical or similar assets in active markets, fair value is estimated using various internal and external valuation methods including cash flow projections or other indicators of fair value such as bids received, comparable sales or independent appraisals.

In connection with the periodic evaluation of long-lived assets in accordance with the requirements of SFAS No. 144, the fair value of the asset can vary if different estimates and assumptions would have been used in our applied valuation techniques. In cases of impairment described in note 17 to the audited consolidated financial statements included in this prospectus, we made our best estimate of fair value using valuation methods based on the most current information. We have been in the process of divesting certain assets and their sales values can vary from the recorded fair value as described in note 20 to the consolidated financial statements included in this prospectus. Fluctuations in realized sales proceeds versus the estimated fair value of the asset are generally due to a variety of factors including differences in subsequent market conditions, the level of bidder interest, timing and terms of the transactions, and management's analysis of the benefits of the transaction.

### ***Goodwill***

We test goodwill for impairment annually and whenever events or circumstances make it more likely than not that impairment may have occurred, such as a significant adverse change in the business climate or a decision to sell or dispose all or a portion of a business unit. Determining whether an impairment has occurred requires valuation of the respective business unit, which we estimate using a discounted cash flow method. In applying this methodology, we rely on a number of factors, including actual operating results, future business plans, economic projections and market data.

If this analysis indicates goodwill is impaired, measuring the impairment requires a fair value estimate of each identified tangible and intangible asset. In this case, we supplement the cash flow approach discussed above with independent appraisals, as appropriate.

### ***Pension and Other Postretirement Obligations***

Certain of our foreign and domestic subsidiaries maintain defined benefit pension plans (the "plan") covering substantially all of their respective employees. Pension benefits are generally based on years of credited service, age of the participant and average earnings. The measurement of our pension obligations, costs and liabilities is dependent on a variety of assumptions used by our actuaries. These assumptions include estimates of the present value of projected future pension payments to all plan participants, taking into consideration the likelihood of potential future events such as salary increases and demographic experience. These assumptions may have an effect on the amount and timing of future contributions. The plan actuary conducts an independent valuation of the fair value of pension plan assets.

The assumptions used in developing the required estimates include the following key factors:

Discount rates;

Salary growth;

Retirement rates;

Inflation;

Expected return on plan assets; and

Mortality rates.

The effects of actual results differing from our assumptions are accumulated and amortized over future periods and, therefore, generally affect our recognized expense in such future periods.

Sensitivity of our pension funded status and stockholders' equity to the indicated increase or decrease in the discount rate assumption is shown below. Note that these sensitivities may be asymmetric, and are specific to the base conditions at year-end 2006. They also may not be additive, so the impact of changing multiple factors simultaneously cannot be calculated by combining the individual sensitivities shown. The December 31, 2006 funded status is affected by December 31, 2006 assumptions. Pension expense for 2006 is affected by December 31, 2005 assumptions. The impact on pension expense from a one percentage point change in these assumptions is shown in the table below (in millions):

Increase of 1% in the discount rate	\$ (7)
Decrease of 1% in the discount rate	\$ 22
Increase of 1% in the long-term rate of return on plan assets	\$ (23)
Decrease of 1% in the long-term rate of return on plan assets	\$ 23

### ***Regulatory Assets and Liabilities***

The Company accounts for certain of its regulated operations under the provisions of SFAS No. 71, *Accounting for the Effects of Certain Types of Regulation* ("SFAS No. 71"). As a result, AES records assets and liabilities that result from the regulated ratemaking process that would not be recorded under GAAP for non-regulated entities. Regulatory assets generally represent incurred costs that have been deferred because such costs are probable of future recovery in customer rates. Regulatory liabilities generally represent obligations to make refunds to customers for previous collections for costs that are not likely to be incurred or included in future rate initiatives. Management continually assesses whether the regulatory assets are probable of future recovery by considering factors such as applicable regulatory changes, recent rate orders applicable to other regulated entities and the



status of any pending or potential deregulation legislation. If future recovery of costs ceases to be probable, the asset write-offs would be required to be recognized in operating income.

#### ***Accounting for Derivative Instruments and Hedging Activities***

We enter into various derivative transactions in order to hedge our exposure to certain market risks. We primarily use derivative instruments to manage our interest rate, commodity, and foreign currency exposures. We do not enter into derivative transactions for trading purposes.

Under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities as amended* ("SFAS No. 133"), we recognize all derivatives as either assets or liabilities in the balance sheet and measure those instruments at fair value. Changes in fair value of derivatives are recognized in earnings unless specific hedge criteria are met. Income and expense related to derivative instruments are recorded in the same category as generated by the underlying asset or liability.

SFAS No. 133 enables companies to designate qualifying derivatives as hedging instruments based on the exposure being hedged. These hedge designations include fair value hedges and cash flow hedges. Changes in the fair value of a derivative that is highly effective and is designated and qualifies as a fair value hedge, are recognized in earnings as offsets to the changes in fair value of the exposure being hedged. Changes in the fair value of a derivative that is highly effective and is designated as and qualifies as a cash flow hedge, are deferred in accumulated other comprehensive income and are recognized into earnings as the hedged transactions occur. Any ineffectiveness is recognized in earnings immediately. For all hedge contracts, the Company provides formal documentation of the hedge and effectiveness testing in accordance with SFAS No. 133.

As a result of uncertainty, complexity and judgment, accounting estimates related to derivative accounting could result in material changes to our financial statements under different conditions or utilizing different assumptions. As a part of accounting for these derivatives, we make estimates concerning volatilities, market liquidity, future commodity prices, interest rates, credit ratings, and exchange rates.

AES generally uses quoted exchange prices to the extent they are available to determine the fair value of derivatives. In the absence of actively quoted market prices, we seek indicative price information from external sources, including broker quotes and industry publications. If pricing information from external sources is not available, AES will estimate prices, when possible, based on available historical and near-term future price information as well as utilizing statistical methods. When external valuation models are not available, the company utilizes internal models for valuation. For individual contracts, the use of different valuation models or assumptions could have a material effect on the calculated fair value.

#### ***New Accounting Standards***

##### *SFAS. 157: Fair Value Measurements*

In September 2006, the Financial Accounting Standards Board ("FASB") issued SFAS No. 157, Fair Value Measurement, ("SFAS 157"). SFAS 157 provides enhanced guidance for using fair value to measure assets and liabilities. The standard applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. The standard does not expand the use of fair value in any new circumstances.

Over 40 current accounting standards within GAAP require (or permit) entities to measure assets and liabilities at fair value. Prior to the issuance of SFAS 157, the methods for measuring fair value were diverse and inconsistent, especially for items that are not actively traded. The standard clarifies that for items that are not actively traded, such as certain kinds of derivatives, fair value should reflect the price in a transaction with a market participant, including an adjustment for risk, not just the company's mark-to-model value. The standard also requires expanded disclosure of the effect on earnings for items measured using unobservable data.

Under SFAS 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. SFAS 157 clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability. In support of this principle, the standard establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data, for example, the reporting entity's own data. Under the standard, fair value measurements would be separately disclosed by level within the fair value hierarchy.

SFAS 157 will apply to our interim and annual financial statements for periods beginning after January 1, 2008. We are currently evaluating the effect of this new standard on our consolidated financial statements.

*SFAS 159: The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FAS 115*

In February 2007, the FASB issued SFAS No. 159 *The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FAS 115* ("SFAS 159"), which allows entities to choose, at specified election dates, to measure eligible financial assets and liabilities at fair value that are not otherwise required to be measured at fair value. If a company elects the fair value option for an eligible item, changes in that item's fair value in subsequent reporting periods must be recognized in current earnings. SFAS 159 also establishes presentation and disclosure requirements designed to draw comparison between entities that elect different measurement attributes for similar assets and liabilities. SFAS 159 is effective for the Company on January 1, 2008. We are currently evaluating the effect of SFAS 159 on our consolidated financial statements and whether we intend to adopt fair value measurements for any eligible assets or liabilities.

*FIN 48: Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109*

As discussed in Note 12, in June 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* ("FIN 48") which applied to our financial statements beginning January 1, 2007. The Company adopted FIN 48 on January 1, 2007 and recorded the cumulative effect of applying the provisions of this Interpretation as an adjustment to beginning retained earnings. FIN 48 applies to all tax positions accounted for in accordance with FASB Statement No. 109. The cumulative effect of the adoption resulted in an increase to beginning accumulated deficit of \$53 million.

*Other*

The Company previously disclosed that we were evaluating the impact of the following standards: EITF 06-6: *Application of Issue No. 05-7 Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments*; EITF 06-7: *Issuer's Accounting for a Previously Bifurcated Conversion Option in a Convertible Debt Instrument When the Conversion Option No Longer Meets the Bifurcation Criteria in FASB Statement No. 133*; and EITF 06-11: *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards*. We have assessed and determined that these standards will not have a material impact on our consolidated financial statements.

## Consolidated Results of Operations

Results of operations	Nine Months Ended September 30,			Year Ended December 31,				
	2007	2006 (Restated) (1)	\$ change	2006 (Restated) (1)	2005 (Restated) (1)	2004 (Restated) (1)	\$ change 2006 vs. 2005	\$ change 2005 vs. 2004
(in millions, except per share data)								
<b>Revenue:</b>								
Latin America Generation	\$ 2,475	\$ 1,905	\$ 570	\$ 2,616	\$ 2,145	\$ 1,584	\$ 471	\$ 561
Latin America Utilities	3,795	3,430	365	4,595	4,161	3,205	434	956
North America Generation	1,622	1,444	178	1,871	1,785	1,676	86	109
North America Utilities	796	780	16	1,032	951	885	81	66
Europe & Africa Generation	682	590	92	852	735	697	117	38
Europe & Africa Utilities	482	419	63	571	505	463	66	42
Middle East & Asia Generation	686	611	75	785	600	570	185	30
Corporate and Other(2)	(614)	(564)	(50)	(758)	(562)	(335)	(196)	(227)
<b>Total Revenue</b>	<b>\$ 9,924</b>	<b>\$ 8,615</b>	<b>\$ 1,309</b>	<b>\$ 11,564</b>	<b>\$ 10,320</b>	<b>\$ 8,745</b>	<b>\$ 1,244</b>	<b>\$ 1,575</b>
<b>Gross Margin:</b>								
Latin America Generation	\$ 633	\$ 781	\$ (148)	\$ 1,054	\$ 857	\$ 616	\$ 197	\$ 241
Latin America Utilities	758	684	74	884	596	517	288	79
North America Generation	531	458	73	565	599	594	(34)	5
North America Utilities	245	212	33	277	301	303	(24)	(2)
Europe & Africa Generation	168	173	(5)	249	186	182	63	4
Europe & Africa Utilities	63	95	(32)	112	112	60		52
Middle East & Asia Generation	153	158	(5)	200	242	252	(42)	(10)
Total Corporate and Other(3)	(231)	(144)	(87)	(248)	(190)	(147)	(58)	(43)
Interest expense	(1,281)	(1,323)	42	(1,763)	(1,826)	(1,816)	63	(10)
Interest income	363	316	47	426	375	254	51	121
Other expense	(90)	(162)	72	(449)	(110)	(113)	(339)	3
Other income	324	74	250	106	157	150	(51)	7
Gain (loss) on sale of investments	10	98	(88)	98		(1)	98	1
Loss on sale of subsidiary stock		(536)	536	(539)		(24)	(539)	24
Asset impairment expense	(38)	(16)	(22)	(28)	(16)	(49)	(12)	33
Foreign currency transaction losses on net monetary position	(2)	(76)	74	(88)	(145)	(109)	57	(36)
Equity in earnings of affiliates	56	65	(9)	72	71	63	1	8
Income tax expense	(601)	(280)	(321)	(334)	(483)	(365)	149	(118)
Minority interest expense	(534)	(428)	(106)	(459)	(324)	(195)	(135)	(129)
Income from continuing operations	482	149	333	135	402	172	(267)	230
Income from operations of discontinued businesses	71	79	(8)	105	188	41	(83)	147
(Loss) gain from disposal of discontinued businesses	(665)	(59)	(606)	(57)		91	(57)	(91)
Extraordinary items		21	(21)	21			21	
Cumulative effect of accounting change					(3)		3	(3)
<b>Net income</b>	<b>\$ (112)</b>	<b>\$ 190</b>	<b>\$ (302)</b>	<b>\$ 204</b>	<b>\$ 587</b>	<b>\$ 304</b>	<b>\$ (383)</b>	<b>\$ 283</b>
<b>PER SHARE DATA:</b>								
Basic income per share from continuing operations	\$ 0.72	\$ 0.23	\$ 0.49	\$ 0.21	\$ 0.62	\$ 0.27	\$ (0.41)	\$ 0.35
Diluted income per share from continuing operations	\$ 0.71	\$ 0.22	\$ 0.49	\$ 0.20	\$ 0.61	\$ 0.27	\$ (0.41)	\$ 0.34

(1)

## Edgar Filing: AES CORP - Form S-4/A

For information regarding the restatements of our financial results, see note 1 to our consolidated financial statements under the caption "General and Summary of Significant Accounting Policies Restatement" and note 1 to our unaudited consolidated financial statements under the caption "Financial Statement Presentation Restatement of Consolidated Financial Statements" included in this prospectus.

- (2) Corporate and Other includes revenues from Alternative Energy and intersegment eliminations of revenues related to transfers of electricity from Tiete (generation) to Eletropaulo (utility).
- (3) Total Corporate and Other expenses include corporate general and administrative expenses as well as certain inter-segment eliminations, primarily corporate charges for management fees and self insurance premiums.

*Overview of Nine Months Ended September 30, 2007 versus the Same Period 2006*

Results for the nine months ended September 30, 2007 were impacted by, among other things, increased costs from gas supply curtailments, low hydrology and spot prices for electricity in the Company's businesses in Argentina and Chile, particularly in the third quarter 2007. In many cases the fuel curtailments in this region forced these businesses to operate using higher priced fuels or to purchase energy at higher spot prices to fulfill contracts.

Many of our contracted generation and regulated utilities have a component of fuel pass-through or fuel indexing in their contracts or regulated rates. Therefore, in a rising fuel cost environment, revenue at our subsidiaries may increase in response to the increase in fuel cost without a commensurate impact on gross margin; however, this often will negatively impact gross margin as a percentage of revenue. The sale of excess emission allowances will have an opposite impact on gross margin as a percentage of revenue as emission allowances generally have zero cost basis, so increases to revenue will be matched to increases in gross margin.

The following is a summary discussion of the condensed consolidated revenue and gross margin which is followed by a discussion by segment.

*Revenue*

Revenues increased \$1.3 billion, or 15%, to \$9.9 billion for the nine months ended September 30, 2007, from \$8.6 billion for the nine months ended September 30, 2006. Excluding the estimated impacts of foreign currency translation of approximately \$381 million, revenues would have increased approximately 11% for the nine months ended September 30, 2007, as compared to the nine months ended September 30, 2006. The increase in revenues, after adjusting for favorable foreign exchange rates, was primarily due to higher rates and volume of approximately \$712 million in Latin America, North America and Europe & Africa. Additionally, the Company's recent acquisition, TEG/TEP in Mexico, and the consolidation of Itabo in the Dominican Republic in June 2006 contributed approximately \$220 million to the growth.

*Gross Margin*

Gross margin decreased \$14 million, or 1%, to \$2.6 billion for the nine months ended September 30, 2007. Excluding the impacts of foreign currency translation of approximately \$115 million, gross margin would have decreased approximately \$129 million or 5% for the nine months ended September 30, 2007, as compared to the nine months ended September 30, 2006. This decrease in gross margin, was primarily due to gas supply curtailments, low hydrology and higher spot prices for electricity in the Company's businesses in Argentina, Chile and Brazil of approximately \$158 million, a cumulative charge of \$48 million related to transmission costs at Tiete in Brazil and lower sales of excess emission allowances of approximately \$48 million; partially offset by rate and volume increases in North America and contributions from new businesses of approximately \$139 million. Gross margin as a percentage of revenue decreased to 26% in the nine months ended September 30, 2007, versus 30% in the nine months ended September 30, 2006 primarily due to increased costs related to the gas supply curtailment and low hydrology in Latin America, the cumulative transmission charge at Tiete and the impact of fewer sales of emissions allowance, outpacing the increased margins achieved through rate increases in North America.

## Segment Analysis

*Latin America*

The following table summarizes revenue for our Generation and Utilities segments in Latin America for the periods indicated (in millions):

Latin America	For the Nine Months Ended September 30,				For the Years Ended December 31,					
	2007		2006		2006		2005		2004	
Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue
Latin America Generation	\$ 2,475	25%	\$ 1,905	22%	\$ 2,616	23%	\$ 2,145	21%	\$ 1,584	18%
Latin America Utilities	3,795	38%	3,430	40%	4,595	40%	4,161	40%	3,205	37%

*Nine Months Ended 2007 versus 2006 Revenue*

Generation revenue for the nine months ended September 30, 2007 increased \$570 million, or 30%, compared to the nine months ended September 30, 2006, primarily due to higher contract and spot prices at Gener (in Chile) and Alicura (in Argentina) of approximately \$339 million; higher intercompany sales at Tiete of approximately \$80 million; contributions of approximately \$78 million due the consolidation of Itabo (beginning June 2006). The impact of favorable foreign currency translation was approximately \$26 million for the nine months ended September 30, 2007 as compared to the nine months ended September 30, 2006.

Utilities revenue for the nine months ended September 30, 2007 increased \$365 million, or 11%, compared to the nine months ended September 30, 2006, primarily as the result of favorable foreign currency translation of approximately \$282 million and increased volume sales of approximately \$81 million, primarily at Eletropaulo in Brazil.

*Fiscal Year 2006 versus 2005 Revenue*

Generation revenue increased \$471 million, or 22%, due to increased intercompany volume sales and contract energy prices from Tiete to Eletropaulo in Brazil, the acquisition of the controlling shares of Itabo (which resulted in full consolidation of Itabo beginning in June 2006) in the Dominican Republic and an increase in spot market and contract energy prices at Gener in Chile and Alicura and Parana in Argentina.

Utilities revenue increased \$434 million, or 10%, due to favorable foreign currency translation impacts, increased demand Eletropaulo primarily from increased volume for industrial and commercial customers due to improved economic conditions and increased tariff rates at CAESS/EEO in El Salvador.

*Fiscal Year 2005 versus 2004 Revenue*

Generation revenue increased \$561 million, or 35% due to increased intercompany volume sales and contract energy prices from Tiete to Eletropaulo in Brazil, higher contract energy prices at Gener in Chile and increased volume at Alicura in Argentina and Gener.

Utilities revenue increased \$956 million, or 30% due to favorable foreign currency translation impacts, the recognition of a retroactive tariff increase as well as an increase in the average customer tariff due to a rate increase at Eletropaulo in Brazil in 2005.

Edgar Filing: AES CORP - Form S-4/A

The following table summarizes gross margin for the Generation and Utilities segments in Latin America for the periods indicated (in millions):

Latin America	For the Nine Months Ended September 30,				For the Years Ended December 31,					
	2007		2006		2006		2005		2004	
	Gross Margin	% of Total	Gross Margin	% of Total	Gross Margin	% of Total	Gross Margin	% of Total	Gross Margin	% of Total
Gross Margin										
Latin America Generation	\$ 633	24%	\$ 781	30%	\$ 1,054	31%	\$ 857	29%	\$ 616	24%
Latin America Utilities	758	29%	684	26%	884	26%	596	20%	517	20%

*Nine Months Ended 2007 versus 2006 Gross Margin*

Generation gross margin for the nine months ended September 30, 2007 decreased \$148 million, or 19%, compared to the nine months ended September 30, 2006, primarily due to increased cost from gas supply curtailments, low hydrology and higher spot prices for electricity in the Company's businesses in Argentina and Chile as well as at Uruguaiana in Brazil of approximately \$163 million, partially offset by increased intercompany sales at Tiete in Brazil.

Utilities gross margin for the nine months ended September 30, 2007 increased \$74 million or 11% compared to the nine months ended September 30, 2006, primarily due to favorable foreign currency translation of approximately \$112 million; lower cost in Brazil of approximately \$53 million; increased cost recorded in the prior year of approximately \$46 million related to a labor contingency reserve at Eletropaulo in Brazil offset by reduced tariff rates primarily at Eletropaulo of approximately \$142 million.

*Fiscal Year 2006 versus 2005 Gross Margin*

Generation gross margin increased \$197 million, or 23%, due to increased intercompany volume sales and contract energy prices from Tiete to Eletropaulo in Brazil, an increase in spot market and contract energy prices at Gener in Chile and the acquisition of the controlling shares of Itabo in the Dominican Republic, partially offset by higher purchased electricity and fuel prices at Uruguaiana in Brazil and higher transmission costs, regulator fees and unfavorable foreign exchange rates at Tiete in Brazil.

Utilities gross margin increased \$288 million, or 48%, due to the recording of \$192 million of gross bad debts reserve in the second quarter of 2005 related to the collectibility of certain municipal receivables at Eletropaulo and Sul in Brazil, favorable foreign exchange rates in Eletropaulo and a decrease in purchased electricity volume and prices at Eletropaulo. The increase in Utilities gross margin was partially offset by the increase for legal reserves at Eletropaulo.

*Fiscal Year 2005 versus 2004 Gross Margin*

Generation gross margin increased \$241 million, or 39%, due to higher contract energy prices at Gener in Chile, partially offset by increased purchased electricity and fuel volumes at Andres in the Dominican Republic, unfavorable foreign exchange rates at Gener and Tiete in Brazil and higher transmission costs at Gener.

Utilities gross margin increased \$79 million, or 15%, due to higher overall revenues and favorable foreign exchange rates at Eletropaulo in Brazil. The increase in Utilities gross margin was partially offset by the recording of \$192 million of gross bad debts reserve in the second quarter of 2005 related to the collectibility of certain municipal receivables at Eletropaulo and Sul in Brazil, increased transmissions costs and legal reserves at Eletropaulo.

*North America*

The following table summarizes revenue for our Generation and Utilities segments in North America for the periods indicated (in millions):

North America	For the Nine Months Ended September 30,				For the Years Ended December 31,					
	2007		2006		2006		2005		2004	
Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue
North America Generation	\$ 1,622	16%	\$ 1,444	17%	\$ 1,871	16%	\$ 1,785	17%	\$ 1,676	19%
North America Utilities	796	8%	780	9%	1,032	9%	951	9%	885	10%

*Nine Months Ended 2007 versus 2006 Revenue*

Generation revenue for the nine months ended September 30, 2007 increased \$178 million, or 12%, compared to the nine months ended September 30, 2006, primarily due to the Company's recent acquisition of TEG/TEP, which contributed approximately \$143 million over the prior year and increases in rate and volume sales of approximately \$68 million primarily driven by the Company's New York facility offset by lower emission sales of \$40 million.

Utilities revenue for the nine months ended September 30, 2007 increased \$16 million, or 2%, compared to the nine months ended September 30, 2006, primarily as the result of increased volume sales of \$40 million offset by decreased rates of \$22 million at IPL.

*Fiscal Year 2006 versus 2005 Revenue*

Generation revenue increased \$86 million, or 5%, primarily due to higher spot market prices of \$75 million in New York, increased charge rates for fuel and variable maintenance costs of \$20 million in Puerto Rico, increased tariff rates and volume of \$11 million at Deepwater in Texas primarily due to a new contract, a \$9 million increase in sales of emission allowances in New York, higher volumes at Thames in Connecticut, and improved operating performance at Southland in California. These increases were partially offset by lower volume and an outage in 2006 at Merida III in Mexico.

Utilities revenue increased \$81 million, or 9%, primarily due to higher pricing at IPL in Indiana due to the pass through of higher fuel costs and an increase in costs recovered from a NOx compliance construction program, slightly offset by a decrease in quantity of kWh sold, due to a 20% decrease in the cooling degree days and a 10% decrease in heating degree days compared to 2005.

*Fiscal Year 2005 versus 2004 Revenue*

Generation revenue increased \$109 million, or 7%, primarily due to higher prices of \$43 million and an increase in the sale of emission allowances at our business in New York, higher contract prices of \$33 million at Merida III in Mexico, higher prices of \$24 million in Puerto Rico, and favorable currency impacts of \$9 million in Mexico. These increases were partially offset by a decrease in contract price at Shady Point in Oklahoma and outages at Thames in Connecticut.

Utilities revenue increased \$66 million, or 7%, primarily due to increase in tariffs and volume at IPL in Indiana. The volume increase was primarily due to a 37% increase in cooling degree days compared to 2004, as well as an increased customer base of approximately 4,300 customers or 1% during 2005.



Edgar Filing: AES CORP - Form S-4/A

The following table summarizes gross margin for the Generation and Utilities segments in North America for the periods indicated (in millions):

North America	For the Nine Months Ended September 30,				For the Years Ended December 31,					
	2007		2006		2006		2005		2004	
	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin
North America Generation	\$ 531	21%	\$ 458	18%	\$ 565	17%	\$ 599	20%	\$ 594	23%
North America Utilities	245	9%	212	8%	277	8%	301	10%	303	12%

*Nine Months Ended 2007 versus 2006 Gross Margin*

Generation gross margin for the nine months ended September 30, 2007 increased \$73 million, or 16%, compared to the nine months ended September 30, 2006, primarily due to the acquisition of TEG/TEP of \$44 million and net increases in rate and volume sales in New York of \$66 million offset by lower sales of excess emissions allowances of \$40 million.

Utilities gross margin for the nine months ended September 30, 2007 increased \$33 million, or 16%, compared to the nine months ended September 30, 2006, primarily due to increased volume sales of \$32 million at IPL.

*Fiscal Year 2006 versus 2005 Gross Margin*

Generation gross margin decreased \$34 million, or 6%, primarily due to outages in 2006 at Warrior Run in Maryland, Hawaii, Ironwood in Pennsylvania and several plants in New York, as well as a scheduled reduction in pricing of the power purchase agreements for our Hawaii plant. The decrease was partly off set by higher energy margins and sales of emission allowances by \$9 million in New York and increased contract prices at Deepwater in Texas.

Utilities gross margin decreased \$24 million, or 8%, primarily due to higher maintenance costs at IPL in Indiana due to a scheduled outage on one of its large based load coal fired units that coincided with a project to enhance environmental emission technology to significantly reduce emissions as well as increased emissions allowances.

*Fiscal Year 2005 versus 2004 Gross Margin*

Generation gross margin increased \$5 million, or 1%, with an increase in sale of emissions allowances in New York of \$43 million, an increase in contract prices at Deepwater in Texas and higher volume at Warrior Run in Maryland and our Hawaii plant. These increases were partly offset by a decrease in contract pricing at Shady Point in Oklahoma, outages incurred at Thames in Connecticut, and lower dispatch at Southland in California.

Utilities gross margin decreased \$2 million or 1% primarily due to IPL in Indiana having produced a greater portion of their electricity during 2005 using peaking unit resources as a result of higher electricity demand caused by higher average temperatures in the third quarter of 2005 as well as an increase in market price of purchased power.

*Europe & Africa*

The following table summarizes revenue for the Generation and Utilities segments in Europe & Africa for the periods indicated (in millions):

Europe & Africa	For the Nine Months Ended September 30,				For the Years Ended December 31,					
	2007		2006		2006		2005		2004	
Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue
Europe & Africa Generation	\$ 682	7%	\$ 590	7%	\$ 852	7%	\$ 735	7%	\$ 697	8%
Europe & Africa Utilities	482	5%	419	5%	571	5%	505	5%	463	5%

*Nine Months Ended 2007 versus 2006 Revenue*

Generation revenue for the nine months ended September 30, 2007 increased \$92 million, or 16%, compared to the nine months ended September 30, 2006, primarily due to increased volume and rate sales of \$77 million in Kazakhstan and Hungary and favorable foreign currency translation of approximately \$53 million, partially offset by lower sales of excess emission allowances of \$28 million and lower volume at Kilroot. The decrease in emission sales is primarily attributable to a decrease in the market value of European Union allowances for CO<sub>2</sub> emissions due to an oversupply of allowances credits.

Utilities revenue for the nine months ended September 30, 2007 increased \$63 million, or 15%, compared to the nine months ended September 30, 2006, primarily due to increased tariff rates of approximately \$39 million in the Ukraine and approximately \$19 million due to favorable foreign currency translation.

*Fiscal Year 2006 versus 2005 Revenue*

Generation revenue increased \$117 million, or 16%, primarily due to increased volume sales and contract energy prices at Tisza II in Hungary and at Ekibastuz in Kazakhstan, increased sales in Kazakhstan through our centralized trading office in Altai, and CO<sub>2</sub> emission allowance sales by Tisza II in Hungary and Bohemia in the Czech Republic.

Utilities revenue increased \$66 million, or 13%, primarily due to increased demand and tariff rates at Sonel in Cameroon and at our businesses in the Ukraine.

*Fiscal Year 2005 versus 2004 Revenue*

Generation revenue increased \$38 million, or 5%, primarily due to increased volume sales and contract energy prices at both Borsod and Tisza II in Hungary and at Ekibastuz in Kazakhstan and increased sales in Kazakhstan through our centralized trading office in Altai.

Utilities revenue increased \$42 million, or 9%. Excluding the impact of foreign currency translation, Utilities revenue increased primarily due to higher volume sales and tariff rates at our businesses in the Ukraine and higher volumes at Sonel in Cameroon.

Edgar Filing: AES CORP - Form S-4/A

The following table summarizes gross margin for the Generation and Utilities segments in Europe & Africa for the periods indicated (in millions):

Europe & Africa	For the Nine Months Ended September 30,				For the Years Ended December 31,					
	2007		2006		2006		2005		2004	
	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin
Europe & Africa Generation	\$ 168	7%	\$ 173	7%	\$ 249	7%	\$ 186	6%	\$ 182	7%
Europe & Africa Utilities	63	2%	95	4%	112	3%	112	4%	60	2%

*Nine Months Ended 2007 versus 2006 Gross Margin*

Generation gross margin for the nine months ended September 30, 2007 decreased \$5 million, or 3%, compared to the nine months ended September 30, 2006, primarily due to lower sales of excess emissions allowances of approximately \$28 million, partially offset by approximately \$20 million related to rate and volume increases in Kazakhstan.

Utilities gross margin for the nine months ended September 30, 2007 decreased \$32 million, or 34%, compared to the nine months ended September 30, 2006, primarily due to higher fuel cost resulting from lower hydrology, higher cost related to staffing and higher depreciation of approximately \$27 million at SONEL in Cameroon.

*Fiscal Year 2006 versus 2005 Gross Margin*

Generation gross margin increased \$63 million, or 34%, primarily due to higher pricing on improved volumes at Ekibastuz and our centralized trading office Altai, both in Kazakhstan, margin on CO2 emission allowance sales by Tisza II in Hungary and Bohemia in the Czech Republic.

Utilities gross margin was flat compared to the prior year primarily due to higher expenses at Sonel in Cameroon, offset by improved volume sales and tariff rates for Sonel and our businesses in Ukraine.

*Fiscal Year 2005 versus 2004 Gross Margin*

Generation gross margin increased \$4 million, or 2%, primarily due to higher sales volumes at Tisza II in Hungary, partially offset by increased costs at the Maikuben coal mine in Kazakhstan.

Utilities gross margin increased \$52 million, or 87%, primarily due to higher overall revenues, better demand and lower fixed expenses at Sonel in Cameroon.

**Asia**

The following table summarizes revenue for the Generation segment in Asia for the periods indicated (in millions):

Asia	For the Nine Months Ended September 30,				For the Years Ended December 31,					
	2007		2006		2006		2005		2004	
	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue
Revenue										

Edgar Filing: AES CORP - Form S-4/A

Asia	For the Nine Months Ended September 30,				For the Years Ended December 31,						
Asia Generation	\$	686	7%	\$ 611	7%	\$ 785	7%	\$ 600	6%	\$ 570	7%
				53							

## Edgar Filing: AES CORP - Form S-4/A

### *Nine Months Ended 2007 versus 2006 Revenue*

Generation revenue for the nine months ended September 30, 2007 increased \$75 million, or 12%, compared to the nine months ended September 30, 2006, primarily due to higher dispatch in Pakistan of approximately \$67 million, offset by lower volumes in China.

### *Fiscal Year 2006 versus 2005 Revenue*

Asia revenues increased \$185 million, or 31%, to \$785 million in 2006 from \$600 million in 2005. Excluding the estimated impacts of foreign currency translation, revenues would have remained constant at 31% from 2005 to 2006. The Asia business consists entirely of Generation revenue. Revenues increased primarily due to increased dispatch of approximately \$150 million at the two Pakistan power generation plants, Lal Pir and Pak Gen, as well as \$31 million of improvements at Kelanitissa primarily due to favorable dispatch which accounted for \$16 million of the increase and increased rates which accounted for \$15 million of that increase.

### *Fiscal Year 2005 versus 2004 Revenue*

Asia Generation revenue increased \$30 million, or 5%, to \$600 million in 2005 from \$570 million in 2004. Excluding the estimated impacts of foreign currency translation, revenues would have remained constant at 13% from 2004 to 2005. Revenue increased primarily due to increased volumes at Ras Laffan in Qatar of \$35 million; at Kelanitissa in Sri Lanka for \$12 million; and at Lal Pir in Pakistan for \$8 million.

The following table summarizes gross margin for the Generation segment in Asia for the periods indicated (in millions):

Asia	For the Nine Months Ended September 30,				For the Years Ended December 31,					
	2007		2006		2006		2005		2004	
	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin	Gross Margin	% of Total Gross Margin
Asia Generation	\$ 153	6%	\$ 158	6%	\$ 200	6%	\$ 242	8%	\$ 252	10%

### *Nine Months ended 2007 versus 2006 Gross Margin*

Generation gross margin for the nine months ended September 30, 2007 decreased \$5 million, or 3%, compared to the nine months ended September 30, 2006, primarily due to decreased volume at Chigen in China. The impact of higher revenue at Pakistan and Kelanitissa produced a relatively flat impact on gross margin given the related increased cost.

### *Fiscal Year 2006 versus 2005 Gross Margin*

The gross margin of Asia decreased \$42 million, or 17%, to \$200 million in 2006 from \$242 million in 2005. Gross margins decreased primarily due to a \$16.4 million increase in unfavorable variable operating and maintenance costs and \$5.5 million of increases associated with a rural grid fund tax.

### *Fiscal Year 2005 versus 2004 Gross Margin*

Gross margin decreased \$10 million, or 4%, to \$242 million in 2005 from \$252 million in 2004. Generation gross margin increased \$32 million, or 13%, primarily due to improved volume in the Middle East markets of \$53 million, which was partially offset by an increase in unfavorable rate variances and depreciation of \$17 million and \$8 million respectively.

***Corporate and Other Expenses***

Corporate and other expenses include general and administrative expenses related to corporate staff functions and/or initiatives primarily executive management, finance, legal, human resources, information systems and certain development costs which are not allocable to our business segments. In addition, this line item includes net operating results from other businesses which are immaterial for the purposes of separate segment disclosure and, the effects of eliminating transactions, such as management fee arrangements and self-insurance charges, between the operating segments and corporate.

Corporate and other expenses increased \$87 million, or 60%, to \$231 million for the nine months ended September 30, 2007 from \$144 million for the nine months ended September 30, 2006. The increase is primarily due to higher spending related to the strengthening of our finance organization and professional fees to complete the restatement and remediation efforts of approximately \$45 million and higher business development spending to support new initiatives of approximately \$29 million.

Corporate and other expenses increased \$58 million, or 31%, to \$248 million in 2006 from \$190 million in 2005. The increase is primarily due to increases in higher corporate development spending primarily in support of our Alternative Energy and Latin American businesses.

Corporate and other expenses increased \$43 million, or 29%, to \$190 million in 2005 from \$147 million in 2004. This increase was primarily the result of higher professional and consulting fees associated with the restatement of the company's financial statements as well as increased compensation costs. For years ended December 31, 2006, 2005 and 2004, Corporate and Other were 2% of total revenues.

***Interest expense***

Interest expense decreased \$42 million, or 3%, to \$1,281 million for the nine months ended September 30, 2007 from \$1,323 million for the nine months ended September 30, 2006. The decrease for the nine months ended September 30, 2007 is attributable to an agreement reached between one of our Brazilian subsidiaries and a large customer in the third quarter of 2006 to settle mutual accounts receivable and payable between the two parties. This agreement allowed for an inflation adjustment on the liability that resulted in \$20 million of additional interest expense recognized in the third quarter of 2006 at the Brazilian subsidiary. The inflation adjustment on the receivable balance is included in interest income. Interest expense also decreased due to the benefits of debt retirement activities and lower interest rates at several of our Latin American subsidiaries. These decreases were offset by new debt at one of our subsidiaries in New York and one in Kazakhstan, debt at recently acquired businesses, an increase in interest rate at one of our Brazilian subsidiaries, and negative impacts from foreign currency translation in Brazil.

Interest expense decreased \$63 million, or 3%, to \$1,763 million in 2006 from \$1,826 million in 2005. Interest expense decreased primarily due to the benefits of debt retirements principally in the U.S., Brazil and the Dominican Republic, lower interest rates at certain of our businesses, and decreased amortization of deferred financing costs, offset by negative impacts from foreign currency translation in Brazil.

Interest expense increased \$10 million, or 1%, to \$1,826 million in 2005 from \$1,816 million in 2004. Interest expense increased primarily due to negative impacts from foreign currency translation in Brazil, offset by the benefits of debt retirements in the U.S. and lower interest rate hedge related costs.

***Interest income***

Interest income increased \$47 million, or 15%, to \$363 million for the nine months ended September 30, 2007 from \$316 million for the nine months ended September 30, 2006. The increase is

primarily due to \$12 million in interest income recognized at one of our subsidiaries in Brazil on restricted judicial escrow deposits, interest income at recently acquired businesses, favorable foreign currency translation in Brazil, interest income on investments and cash equivalents principally at Brazil and Kazakhstan and approximately \$19 million in interest income recognized in the second quarter of 2007 related to a gross receipts tax recovery at two of our Latin American businesses. These increases were offset by reduced interest income from lower regulatory asset balances at one of our Brazilian subsidiaries and \$22 million recognized as interest income in the third quarter of 2006 related to an accounts receivable inflation adjustment associated with an agreement between one of our Brazilian subsidiaries and a large customer to settle mutual accounts receivable and payable between the two parties (the inflation adjustment on the payable balance is included in interest expense), and interest income at one of our subsidiaries in the Dominican Republic related to the settlement of certain net receivables with the government in February 2006.

Interest income increased \$51 million, or 14%, to \$426 million in 2006 from \$375 million in 2005. Interest income increased primarily due to favorable foreign currency translation on the Brazilian Real higher cash and short-term investment balances at certain of our subsidiaries and interest income at one of our subsidiaries in the Dominican Republic related to the settlement of certain net receivables with the government.

Interest income increased \$121 million, or 48%, to \$375 million in 2005 from \$254 million in 2004. Interest income increased primarily due to favorable foreign currency translation on the Brazilian Real and higher cash and short-term investment balances at certain of our subsidiaries combined with higher short-term interest rates.

#### *Other income*

	Nine Months Ended September 30,		Years Ended December 31,		
	2007	2006	2006	2005	2004
	(in millions)				
Gain on extinguishment of liabilities	\$ 14	\$ 23	\$ 45	\$ 82	\$ 70
Gain on sale of assets	14	3	18	7	11
Legal/dispute settlement	17	1	1	10	11
Contract settlement gain	137				
Gross receipts tax recovery	93				
Other	49	47	42	58	58
<b>Total other income</b>	<b>\$ 324</b>	<b>\$ 74</b>	<b>\$ 106</b>	<b>\$ 157</b>	<b>\$ 150</b>

Other income increased \$250 million to \$324 million for the nine months ended September 30, 2007 from \$74 million for the nine months ended September 30, 2006. The increase is primarily due to a \$137 million contract settlement gain at one of our subsidiaries in New York, a \$93 million gross receipts tax recovery at two of our Latin American subsidiaries, and \$17 million related to a legal settlement during the first quarter of 2007 at one of our subsidiaries in Brazil.

Other income decreased \$51 million to \$106 million in 2006 from \$157 million in 2005. Other income decreased primarily due to activity at our Brazilian subsidiaries, including the expiration of a tax liability of \$70 million and a gain related to the determination of the collectibility of the Sao Paulo municipality agreement in 2005.

Other income increased \$7 million to \$157 million in 2005 from \$150 million in 2004. Other income increased primarily due to the expiration of a tax liability in Brazil during 2005 coupled with

gains on liability and debt extinguishments at one of the Company's subsidiaries in Latin America and one in Europe and Africa.

**Other expense**

	Nine Months Ended September 30,		Years Ended December 31,		
	2007	2006	2006	2005	2004
	(in millions)				
Loss on extinguishment of liabilities	\$ (4)	\$ (63)	\$ (181)	\$ (3)	\$ (33)
Regulatory special obligations			(139)		
Write-down of disallowed regulatory assets			(36)		
Legal/dispute settlement	(22)	(16)	(31)	(30)	(5)
Loss on sale and disposal of assets	(34)	(19)	(28)	(47)	(22)
Marked-to-market loss on commodity derivatives	(2)	(3)			(5)
Other	(28)	(61)	(34)	(30)	(48)
<b>Total other expense</b>	<b>\$ (90)</b>	<b>\$ (162)</b>	<b>\$ (449)</b>	<b>\$ (110)</b>	<b>\$ (113)</b>

Other expense decreased \$72 million to \$90 million for the nine months ended September 30, 2007 from \$162 million for the nine months ended September 30, 2006. The decrease is primarily due to a \$40 million loss on the retirement of senior subordinated debentures at the parent, publicly-held holding company, The AES Corporation, excluding its subsidiaries and affiliates (the "parent company") and charges of \$22 million related to debt extinguishments at our businesses in El Salvador, both recognized during the first quarter of 2006, as well as the regulatory assets write-off and increase in legal contingencies items mentioned above. These decreases were offset by a \$22 million charge recorded in the first quarter of 2007 related to an increase in legal reserves in Kazakhstan.

Other expense increased \$339 million to \$449 million in 2006 from \$110 million in 2005. Other expense increased primarily due to losses associated with the early extinguishment of debt at several of our Latin American businesses, special obligations charges and a write-down of disallowed regulatory assets at one of our subsidiaries in Brazil.

Other expense decreased \$3 million to \$110 million in 2005 from \$113 million in 2004. Other expense decreased primarily due to higher losses related to equity swap agreements to retire debt at the parent company in 2004, offset by higher losses on sales and disposals of assets at one of our subsidiaries in Brazil and increased legal settlement costs at the parent company and one of our North American subsidiaries in 2005.

**Asset Impairment Expense**

Asset impairment expense increased \$22 million to \$38 million for the nine months ended September 30, 2007 from \$16 million for the nine months ended September 30, 2006. Asset impairment expense for the nine months ended September 30, 2007 consisted primarily of an impairment charge of \$25 million triggered by a failure of a compressor at our Placerita subsidiary. This was coupled with an impairment charge of \$10 million related to the curtailment of operations at Coal Creek, a coal mine owned by our subsidiary Cavanal Minerals in the third quarter of 2007. Asset impairment expense for the nine months ended September 30, 2006 consisted primarily of a pre-tax impairment charge of \$11 million related to AES Ironwood, a gas-fired combined cycle generation plant located in the United States. This impairment was caused by a forced outage which was necessary to repair a



damaged combustion turbine. This was coupled with an impairment charge of \$5 million related to a decrease in the market value of five held-for-sale gas turbines at our subsidiary Itabo located in the Dominican Republic.

As discussed in Note 17 to the audited consolidated financial statements, asset impairment expense for the year ended 2006 was \$28 million and consisted primarily of the following:

During the fourth quarter of 2006, there was a pre-tax impairment charge of \$6 million related to AES China Generating Co. Ltd. (Chigen) equity investment in Wuhu, a coal-fired plant located in China. The equity impairment in Wuhu was required as a result of a goodwill impairment analysis at Chigen. During the second quarter of 2006, there was a pre-tax impairment charge of \$11 million related to AES Ironwood, a gas-fired combined cycle generation plant located in the United States. The fixed asset impairment was caused by a forced outage which was necessary in order to repair a damaged combustion turbine.

Asset impairment expense for the year 2005 was \$16 million and consisted primarily of the following:

During the third quarter of 2005, there was a pre-tax impairment charge of \$6 million related to Totem Gas Storage, LLC (Totem). The investment asset impairment was due to AES's notification from the sole managing member's intention to dissolve, liquidate, and terminate Totem. This charge, combined with a \$1.5 million impairment recognized in the fourth quarter of 2004, represented a complete write-down of AES's investment in Totem. During the first quarter of 2005, there was a pre-tax impairment charge of \$5 million related to AES Southland (Southland). The fixed asset impairment was booked when, in the course of evaluating the impairment of long lived assets in accordance with SFAS No. 144, it was determined that the net book value of the peaker units were not fully realizable. During the fourth quarter of 2005, there was an additional pre-tax impairment charge of \$2.5 million which represented the remaining carrying value of these units.

Asset impairment expense for the year 2004 was \$49 million and consisted primarily of the following:

During the fourth quarter of 2004, there was a pre-tax impairment charge of \$15 million related to Aixi, a coal-fired power plant located in China. The investment asset impairment was booked when, in the course of evaluating the impairment of long lived assets in accordance with SFAS No. 144, it was determined that the net book value of this facility was not fully realizable due to circumstances surrounding its operational performance. During the fourth quarter of 2004, there was a pre-tax impairment charge of \$25 million related to Deepwater, a petroleum coke-fire cogeneration plant. The investment asset impairment of capitalized costs associated with emission-related improvements was recorded when it was determined that a different strategy would be used to reduce emissions and that the improvements had no alternative uses.

#### ***Gain (loss) on sale of investments***

Gain on sale of investments decreased \$88 million to \$10 million for the nine months ended September 30, 2007 from \$98 million for the nine months ended September 30, 2006. Gain on sale of investments for the nine months ended September 30, 2007 included a net gain of \$10 million on the sale of 0.91% of our ownership in Gener in May 2007. Gain on sale of investments for the nine months ended September 30, 2006 included a net gain of \$87 million on the sale of our equity investment in a power project in Canada (Kingston) in March 2006, and a net gain of \$9 million on the transfer of Infoenergy, a wholly owned AES subsidiary, to Brasiliana in September 2006. Brasiliana is 54% owned by BNDES, but controlled by AES. This transaction was part of the Company's agreement with BNDES to terminate the SUL Option, which was a one-year call option to acquire a 53.85% ownership

interest of Sul and which would require the Company to contribute its equity interest in Sul to Brasiliana. The Sul Option became exercisable on December 22, 2005.

Gain on sale of investments was \$98 million in 2006 and was primarily comprised of the following:

In March 2006, we sold our equity investment in a power project in Canada (Kingston) for a net gain of \$87 million.

In September 2006, we transferred Infoenergy, a wholly owned AES subsidiary, to Brasiliana for a net gain of \$10 million. Brasiliana is 54% owned by BNDES, but controlled by AES. This transaction was part of the Company's agreement with BNDES to terminate the Sul Option.

There was no gain on sale of investments in 2005 and a \$1 million loss on sale of investments in 2004.

***Loss on sale of subsidiary stock***

As discussed in Note 13 to the unaudited consolidated financial statements, in September 2006, Brasiliana's wholly owned subsidiary, Transgás, sold a 33% economic ownership in Eletropaulo, a regulated electric utility in Brazil. Despite the reduction in economic ownership, there was no change in Brasiliana's voting interest in Eletropaulo and Brasiliana continues to control Eletropaulo. Brasiliana received \$522 million in net proceeds on the sale. On October 5, 2006, Transgás sold an additional 5% economic ownership in Eletropaulo for \$78 million in net proceeds. For the year ended 2006 and nine months ended September 30, 2006, AES recognized a pre-tax loss of \$539 million and \$536 million, respectively, as a result of the recognition of previously deferred currency translation losses.

In December 2004, an IPO of 35% of the shares of Barka was completed pursuant to the terms of the power and water purchase agreement. For the twelve months ended December 31, 2004, AES recognized a pre-tax loss of \$24 million as a result of the sale of Barka shares.

***Foreign currency transaction losses on net monetary position***

The following table summarizes the losses on the Company's net monetary position from foreign currency transaction activities.

	Nine months ended September 30,		Years Ended December 31,		
	2007	2006	2006	2005	2004
	(in millions)				
AES Corporation	\$ 12	\$ (15)	\$ (17)	\$ 10	\$ (8)
Argentina	(8)	(6)	(3)	(5)	(6)
Brazil	(2)	(49)	(56)	(96)	(58)
Dominican Republic	1			1	(28)
Pakistan	(4)	(13)	(18)	(22)	(17)
Chile	(1)			(20)	(3)
Kazakhstan	8		1	(4)	14
Colombia	(7)	3	(1)	(5)	(8)
Cameroon		2	2	(4)	5
Other	(1)	2	4		
<b>Total(1)</b>	<b>\$ (2)</b>	<b>\$ (76)</b>	<b>\$ (88)</b>	<b>\$ (145)</b>	<b>\$ (109)</b>

(1)

## Edgar Filing: AES CORP - Form S-4/A

Includes \$31 million and \$46 million of losses on foreign currency derivative contracts for the nine months ended September 30, 2007 and 2006, respectively. Includes \$(58) million, \$(119) million and \$(89) million of losses on foreign currency derivative contracts for December 31, 2006, 2005 and 2004, respectively.

## Edgar Filing: AES CORP - Form S-4/A

### *Nine Months Ended 2007 versus 2006*

The Company recognized \$2 million foreign currency transaction losses for the nine months ended September 30, 2007 compared to \$76 million for the nine months ended September 30, 2006. The \$74 million decrease was primarily due to fluctuations in AES Corporation, Brazil, Pakistan, Kazakhstan and Colombia.

The \$12 million foreign currency gain at AES Corporation for the nine months ended September 30, 2007 compared to the \$15 million loss for the nine months ended September 30, 2006 is primarily the result of favorable rates for the Euro.

The decrease in foreign currency transaction losses in Brazil of \$47 million is due to a decrease in foreign currency transaction losses of \$21 million in Eletropaulo primarily as a result of swap contracts that were fully paid and executed in 2006 as Eletropaulo converted U.S. Dollar debt to Brazilian Real debt. Eletropaulo also experienced higher foreign currency transaction gains of \$18 million associated with energy purchases denominated in U.S. Dollar as the Brazilian Real appreciated 17% for the nine months ended September 30, 2007. Sul extinguished U.S. Dollar denominated debt in the second quarter of 2006, resulting in less foreign currency transaction gains in 2007 of \$14 million. The change in the functional currency of Brasiliana Energia, S.A. to Brazilian Real in the fourth quarter of 2006 resulted in less foreign currency transaction losses of \$13 million in 2007 as no foreign currency transaction gains or losses were recorded in 2007. Additionally, foreign currency transaction losses decreased by \$10 million related to a forward exchange contract in Tiete during the third quarter of 2006 that was fully paid and executed by the end of 2006.

The decrease in foreign currency transaction losses in Pakistan is due to repayment of Yen denominated debt, coupled with a 3% depreciation of the Yen to the US Dollar, which resulted in a reduction of \$9 million foreign currency translation losses for the nine months ended September 30, 2007.

The favorable change in foreign currency transaction gains in Kazakhstan of \$8 million for the nine months ended September 30, 2007, is primarily due to \$6 million foreign currency transaction gains recorded on debt denominated in currencies other than the Kazakh Tenge functional currency and \$3 million foreign currency transaction gains related to energy sales denominated and fixed in the U.S. Dollar.

The decrease in foreign currency transaction gains of \$10 million Colombia is primarily due to the appreciation of the Colombian Peso by 11% for the nine months ended September 30, 2007 compared to 2006 at Chivor (a U.S. dollar functional currency subsidiary).

### *Fiscal Year 2006 versus 2005*

The Company recognized foreign currency transaction losses of \$88 million in 2006 compared to losses from foreign currency transactions of \$145 million in 2005. The \$57 million decrease in losses for 2006 as compared to 2005 was primarily related to lower foreign currency transaction losses in Brazil and Chile offset by increased foreign currency transaction losses at the parent company. Foreign currency movements typically result from changes in U.S. Dollar exchange rates at subsidiaries whose functional currency is not the U.S. Dollar, as well as gains or losses on monetary assets and liabilities denominated in a currency other than the functional currency of the entity and gains or losses on foreign currency derivatives.

The reduction in foreign currency transaction losses in Brazil is primarily due to a reduction in derivative transaction losses as a result of the reduction in U.S. Dollar denominated debt balances at Eletropaulo partially offset by a decrease in foreign currency transaction gains associated with U.S. Dollar denominated debt balances as the Brazilian Real appreciated 13% in 2006 as compared to 2005. The reduction in foreign currency transaction losses in Chile is primarily due to the devaluation of the

Chilean Peso by 4% in 2006 versus 2005, resulting in decreased losses on foreign currency derivative contracts at Gener.

*Fiscal Year 2005 versus 2004*

The Company recognized foreign currency transaction losses of \$145 million in 2005 compared to losses from foreign currency transactions of \$109 million in 2004. The \$36 million increase in losses for 2005 as compared to 2004 was primarily related to the gains in the Dominican Republic partially offset by losses in Brazil and Chile. The Dominican Peso devalued 11.3% in 2005 as compared to a 31.2% appreciation in 2004 contributing to \$29 million of the change year over year partially related to one of our Dominican businesses which has a net monetary liability position denominated in the Dominican Peso. The Brazilian Real appreciated 11.7% during 2005 compared to 7.5% in 2004 offsetting the overall decrease in foreign currency losses by \$38 million. The Chilean Peso appreciated 15.9% during 2005 compared to no change in 2004. The appreciation of the Chilean Peso increased losses of foreign currency derivative contracts in our Chilean businesses offsetting the overall decrease in foreign currency losses by \$17 million.

***Equity in earnings of affiliates***

Equity in earnings of affiliates decreased \$9 million, or 14%, to \$56 million for the nine months ended September 30, 2007 from \$65 million for the nine months ended September 30, 2006. The decrease was primarily due to the favorable settlement of a legal claim in the first quarter of 2006 related to AES Barry, an equity method investee of AES, decreased earnings at Itabo, an equity method investment in the Dominican Republic in 2006 as compared to 2007, as well as the sale of Kingston during the first quarter of 2006. The decrease was partially offset by the impact of decreased losses at Cartagena, an equity method investment in Spain in 2006 as compared to 2007.

Equity in earnings of affiliates increased \$1 million, or 1%, to \$72 million in 2006 from \$71 million in 2005. The increase was primarily due to the settlement of a legal claim in 2006 related to AES Barry, an equity method investment of AES during the first quarter of 2006, and higher earnings at several affiliates in Latin America. The increase was offset by the impact of increased losses at Cartagena, an equity method investment in Spain, in 2006 as compared to 2005.

Equity in earnings of affiliates increased \$8 million, or 13%, to \$71 million in 2005 from \$63 million in 2004. The increase was primarily due to a plant fire causing lower earnings in 2004 at our affiliate in Canada, improved operations from our affiliates in India and the Netherlands, partially offset by reduced earnings due to higher coal prices at our affiliates in China.

***Other non-operating expense***

Other non-operating expense was \$45 million for the nine months ended September 30, 2007 and was due to an other than temporary impairment in the Company's investment in AgCert, a United Kingdom based corporation that produces emission reduction credits. The Company acquired its investment in AgCert in May 2006 and, as required by generally accepted accounting principles, defined these securities as "available for sale". The market value of these securities, based on traded market prices, materially declined during the first half of 2007. Based on accounting guidance outlined in FAS 115, Accounting for Certain Investments in Debt and Equity Securities, management concluded that the decline was "other than temporary" and recorded an impairment charge of \$40 million in the second quarter of 2007. Additionally, a charge of \$5 million was also recorded for the decrease in value of the AgCert warrants in the second quarter of 2007.

During the third quarter of 2007, the value of this investment further declined by approximately \$7 million. Management concluded that the decline was temporary and recorded the loss in

accumulated other comprehensive loss. At September 30, 2007, the remaining investment in AgCert was approximately \$5 million.

***Income taxes***

Income tax expense on continuing operations increased \$321 million to \$601 million for the nine months ended September 30, 2007 from \$280 million for the nine months ended September 30, 2006. The Company's effective tax rates were 37% and 33% for the nine months ended September 30, 2007 and 2006, respectively. The net increase in effective tax rate for the nine month period in 2007 compared to the same period in 2006 was, in part, due to tax expense caused by the other-than-temporary impairment in the Company's investment in AgCert, the impact of an appreciating Real in certain of our Brazilian subsidiaries and the release of a valuation allowance at Eletropaulo in the second quarter of 2006 related to deferred tax assets for certain pension obligations offset by a tax benefit recorded upon the release of valuation allowance at one of our subsidiaries in Argentina in 2007. Additionally, the effective tax rate for the 2006 period was impacted by the \$554 million pre-tax book loss on the sale by Transgás of shares of Eletropaulo preferred stock. This transaction resulted in a \$69 million tax benefit for the Brazilian tax loss incurred on the sale of Eletropaulo shares and a \$52 million tax benefit related to the release of valuation allowance at Transgás on its deferred tax asset for net operating loss carryforwards.

Income tax expense related to continuing operations decreased \$149 million to \$334 million in 2006 from \$483 million in 2005. The Company's effective tax rates were 36% for 2006 and 40% for 2005. The reduction in the 2006 effective tax rate was due, in part, to the second quarter 2006 release of a \$43 million valuation allowance at the Company's Brazilian subsidiary, Eletropaulo, related to its deferred tax assets on certain pension obligations, a decrease in U.S. taxes on distributions from certain non-U.S. subsidiaries due to recent changes in tax laws, and the sale of Kingston in the first quarter of 2006, the gain on which was not taxable. The reduction in the 2006 effective tax rate was offset in part by the Special Obligation liabilities recorded at Eletropaulo and Sul.

Income tax expense related to continuing operations increased \$118 million to \$483 million in 2005 from \$365 million in 2004. The Company's effective tax rates were 40% for 2005 and 50% for 2004. The reduction in the 2005 effective tax rate was due, in part, to the reduction of taxes imposed on earnings of and distributions from the Company's foreign subsidiaries and adjustments derived from the Company's 2004 income tax returns filed in 2005.

***Minority interest***

Minority interest expense increased \$106 million to \$534 million for the nine months ended September 30, 2007 from \$428 million for the nine months ended September 30, 2006. The increase is primarily due to a decrease in our economic ownership in Eletropaulo from 34% to 16% during the third quarter of 2006 as well as increased earnings at Brasileira Energia, a Brazilian subsidiary, offset by decreased earnings at Uruguaiana, a Brazilian subsidiary.

Minority interest expense, net of tax, increased \$135 million to \$459 million in 2006 from \$324 million in 2005. The increase is primarily due to higher earnings from our Brazilian companies offset by a decrease in the third quarter of 2006 in our economic ownership in Eletropaulo from 34% to 16%. We entered into a series of transactions to sell a portion of our shares in Eletropaulo as part of the restructuring of Brasileira. See note 14 to the consolidated financial statements in this prospectus for a further discussion of the sale of Eletropaulo shares and Brasileira restructuring.

Minority interest expense, net of tax, increased \$129 million to \$324 million in 2005 from \$195 million in 2004. The increase is primarily due to higher earnings from our subsidiaries in Brazil and Cameroon and the 2004 sale of our interest in Oasis.

*Discontinued operations*

In February 2007, the Company entered into a definitive agreement to sell its shares of EDC, a Latin America distribution business reported in the Latin America Utilities segment, for \$739 million net of withholding taxes. In addition, the agreement provided for the payment of a US\$120 million dividend in 2007 that was approved and declared by EDC shareholders on March 1, 2007. A wholly-owned subsidiary of the Company was the owner of 82.14% of the outstanding shares of EDC, and therefore, on May 31, 2007, received approximately US\$97 million in dividends (representing approximately \$99 million in gross dividends offset by fees). The closing of the sale occurred on May 8, 2007, and the actual transfer of the shares along with payment of the purchase price occurred on May 16, 2007. During the first quarter of 2007, the Company recognized an impairment charge of approximately \$638 million related to this sale. As a result of the final disposition of EDC in May 2007, the Company recognized an additional impairment charge of approximately \$38 million net of income and withholding taxes. The total impairment charge of \$676 million represented the net book value of the Company's investment in EDC less the selling price. The impairment expense is included in the loss from disposal of discontinued businesses line item on the condensed consolidated statement of operations for the nine months ended September 30, 2007.

In May 2007, the Company's wholly-owned subsidiary, Central Valley, reached an agreement to sell 100% of its indirect interest in two biomass fired power plants located in central California (the 50MW Delano facility and the 25MW Mendota facility) for \$51 million. These facilities, along with an associated management company (together, the "Central Valley Businesses") were included in the North America Generation segment. The AES Board of Directors approved the sale of the Central Valley Businesses in February 2007. As a result, Central Valley was reported as "held for sale" and the results of its operations and financial position are reflected in the discontinued operations line items in the Company's unaudited consolidated financial statements for the nine months ended September 30, 2007. The closing of the sale occurred on July 16, 2007 and the Company recognized a gain on the sale of approximately \$12 million net of income and withholding taxes.

In May 2006, the Company reached an agreement to sell 100% of its interest in Eden, a Latin America Utilities business located in Argentina. The Buenos Aires Province in Argentina approved the transaction in May 2007. Therefore, Eden, a consolidated subsidiary of AES, was classified as "held for sale" and reflected as such on the unaudited consolidated financial statements. In addition to the results of its operations, Eden has also recognized a \$1 million unfavorable adjustment during the nine months ended September 30, 2007, to the originally recorded net loss on the sale as a result of the finalization of the sale transaction.

In May 2006, the Company reached an agreement to sell AES Indian Queens Power Limited and AES Indian Queens Operations Limited, collectively "IQP", which is part of the Europe & Africa Generation segment. IQP is an Open Cycle Gas Turbine, located in the U.K. In September 2006, the Company completed the sale of IQP. Proceeds from the sale were \$28 million in cash and the buyer assumed \$30 million of IQP's debt. The results of operations of IQP for the nine months ended September 30, 2006, are reflected in the discontinued operations line items on the condensed consolidated statements of operations.

The results of operations for EDC, Central Valley and Eden are reflected within discontinued operations for the nine months ended September 30, 2007. These three entities and IQP are reflected within discontinued operations for 2006 and the nine months ended September 30, 2006. Income from operations of discontinued businesses, net of tax, was \$71 million and \$79 million for the nine months ended September 30, 2007 and 2006, respectively. Income from operations of discontinued businesses, net of tax, was \$105 million in 2006.

In 2006, income from operations of discontinued businesses, net of tax, was \$105 million related to the operations of EDC, Central Valley, Eden and IQP.

In 2005, income from operations of discontinued businesses, net of tax, was \$188 million. Income from operations of EDC, Central Valley, Eden and IQP totaled approximately \$157 million for 2005. Additionally, a reversal of approximately \$31 million was recorded in the third quarter of 2005 at Eden, related to the release of valuation allowance previously recorded against its net deferred tax assets.

Income from operations of discontinued businesses, net of tax, was \$41 million in 2004. This loss was offset by a gain on disposal of discontinued businesses of \$91 million during the year. Businesses sold during 2004 included Whitefield, AES Communications Bolivia, Colombia I, Ede Este, Wolf Hollow, Carbones Internacionales del Cesar S.A. and Granite Ridge. These entities were recorded in discontinued operations in prior years.

#### *Extraordinary item*

As discussed in Note 6 to the unaudited consolidated financial statements, in May 2006, AES purchased an additional 25% interest in Itabo, a power generation business located in the Dominican Republic for approximately \$23 million. Prior to May, the Company held a 25% interest in Itabo, through its Gener subsidiary, and had accounted for the investment using the equity method of accounting with a corresponding investment balance reflected in the "Investments in and advances to affiliates" line item on the consolidated balance sheets. As a result of the transaction, the Company consolidates Itabo and, therefore, the investment balance has been reclassified to the appropriate line items on the consolidated balance sheets with a corresponding minority interest liability for the remaining 50% interest not owned by AES. The Company realized an after-tax extraordinary gain of \$21 million as a result of the transaction due to an excess of the fair value of the noncurrent assets over the purchase price.

#### **Capital Resources And Liquidity**

##### *Overview*

We are a holding company that conducts all of our operations through subsidiaries. We have, to the extent achievable, utilized non-recourse debt to fund a significant portion of the capital expenditures and investments required to construct and acquire our electric power plants, distribution companies and related assets. This type of financing is non-recourse to other subsidiaries and affiliates and to us (as the parent company), and is generally secured by the capital stock, physical assets, contracts and cash flow of the related subsidiary or affiliate. At September 30, 2007, we had \$4.9 billion of recourse debt and \$12.3 billion of non-recourse debt outstanding. For more information on our long-term debt see note 3 to our unaudited consolidated financial statements included in this prospectus.

In addition to the non-recourse debt, if available, we, as the parent company, provide a portion, or in certain instances all, of the remaining long-term financing or credit required to fund development, construction or acquisition. These investments have generally taken the form of equity investments or loans, which are subordinated to the project's non-recourse loans. We generally obtain the funds for these investments from our cash flows from operations and/or the proceeds from our issuances of debt, common stock, and other securities as well as proceeds from the sales of assets. Similarly, in certain of our businesses, we may provide financial guarantees or other credit support for the benefit of lenders or counterparties who have entered into contracts for the purchase or sale of electricity with our subsidiaries. In such circumstances, if a subsidiary defaults on its payment or supply obligation, we will be responsible for the subsidiary's obligations up to the amount provided for in the relevant guarantee or other credit support.

We expect to continue to seek, where possible, non-recourse debt financing in connection with the assets or businesses that our affiliates or we may develop, construct or acquire. However, depending on market conditions and the unique characteristics of individual businesses, non-recourse debt may not be



available or may not be available on economically attractive terms. If we decide not to provide any additional funding or credit support to a subsidiary that is under construction or has near-term debt payment obligations and that subsidiary is unable to obtain additional non-recourse debt, such subsidiary may become insolvent and we may lose our investment in such subsidiary. Additionally, if any of our subsidiaries lose a significant customer, the subsidiary may need to restructure the non-recourse debt financing. If such subsidiary is unable to successfully complete a restructuring of the non-recourse debt, we may lose our investment in such subsidiary. At September 30, 2007, we had provided outstanding financial and performance related guarantees or other credit support commitments to or for the benefit of our subsidiaries, which were limited by the terms of the agreements, in an aggregate of approximately \$652 million (excluding those collateralized by letters of credit and other obligations discussed below).

As a result of the AES parent company's below-investment-grade rating, counter-parties may be unwilling to accept our general unsecured commitments to provide credit support. Accordingly, with respect to both new and existing commitments, we may be required to provide some other form of assurance, such as a letter of credit, to backstop or replace our credit support. We may not be able to provide adequate assurances to such counterparties. In addition, to the extent we are required and able to provide letters of credit or other collateral to such counterparties, this will reduce the amount of credit available to us to meet our other liquidity needs. At September 30, 2007, we had \$354 million in letters of credit outstanding, which operate to guarantee performance relating to certain project development activities and subsidiary operations. These letters of credit were provided under our revolver and senior unsecured credit facility. We pay letter of credit fees ranging from 1.63% to 3.70% per annum on the outstanding amounts. In addition, we had less than \$1 million in surety bonds outstanding at September 30, 2007. Management believes that cash on hand, along with cash generated through operations, and our financing availability will be sufficient to fund normal operations, capital expenditures, and debt service requirements.

Many of our subsidiaries, including those in Latin America, depend on timely and continued access to capital markets to manage their liquidity needs. The inability to raise capital on favorable terms, to refinance existing indebtedness or to fund operations and other commitments during times of political or economic uncertainty may have material adverse effects on the financial condition and results of operations of those subsidiaries. In addition, changes in the timing of tariff increases or delays in the regulatory determinations under the relevant concessions could affect the cash flows and results of operations of our businesses.

#### *Capital Expenditures*

The Company spent \$1,728 million on capital expenditures during the first nine months of 2007, and \$1.5 billion, \$0.8 billion and \$0.7 billion in 2006, 2005 and 2004, respectively. We anticipate capital expenditures for the full year 2007 to approximate between \$2.3 to \$2.5 billion excluding EDC, our former Venezuelan business. Planned capital expenditures include new project construction costs, environmental pollution control construction and expenditures for existing assets to increase their useful lives. Capital expenditures for 2007 are expected to be financed using internally generated cash provided by operations and project level financing and debt or equity financing at the AES parent company level.

*Cash Flows*

Nine Months Ended September 30,		Favorable/ (Unfavorable)	Year Ended December 31,			Favorable/ (Unfavorable)	
2007	2006	07 vs. 06	2006	2005	2004	06 vs. 05	05 vs. 04

(in millions)

Operating	\$ 1,848	\$ 1,879	(31)	\$ 2,360	\$ 2,232	\$ 1,497	\$ 128	\$ 735
Investing	(1,335)	(574)	(761)	(902)	(661)	(743)	(241)	82
Financing	(274)	(695)	421	(1,317)	(1,339)	(1,285)	22	(54)

At September 30, 2007, cash and cash equivalents increased by \$285 million from December 31, 2006 to \$1,664 million. The change in cash was due to \$1,848 million of cash provided by operating activities, \$1,335 of cash used in investing activities, \$274 million of cash used in financing activities and the positive effect of exchange rates on cash of \$46 million.

At December 31, 2006 we increased cash and cash equivalents by \$203 million from December 31, 2005 to a total of \$1,379 million. The change in cash balances was impacted by \$2,360 million of cash provided by operating activities offset by a use of cash for investing and financing of \$902 million and \$1,317 million, respectively and the positive effect of foreign currency translation of cash balances of \$62 million.

*Operating Activities*

*Nine months ended September 30, 2007 versus 2006.* Net cash provided by operating activities decreased by \$31 million to \$1,848 million in the first nine months of 2007 compared to \$1,879 million during the same period in 2006. Excluding the decrease in net cash provided by operating activities from EDC, which was sold in May 2007, net cash provided by operating activities would have increased \$162 million. This increase was primarily due to:

\$53 million increase in net earnings (adjusted for non cash items);

approximately \$95 million decrease in net working capital attributable to an increase in accounts payable and other accrued liabilities offset by an increase in accounts receivable;

\$74 million decrease in pension contributions at Eletropaulo in Brazil;

\$29 million decrease in swap payments at New York; offset by

\$43 million decrease as a result of settlements in the prior year; and

\$43 million increase in interest paid.

*Fiscal Year 2006 versus 2005.* Net cash provided by operating activities increased by \$128 million to \$2,360 million during 2006 compared to \$2,232 million during 2005. This increase was primarily due to:

\$398 million increase in net earnings (adjusted for non cash items) and,

\$43 million of certain settlement proceeds, partially offset by,

Edgar Filing: AES CORP - Form S-4/A

\$211 million increase in cash taxes paid predominately by our Brazilian subsidiaries,

higher long term compensation payments, and

one-time cash inflow of \$49 million received in the first quarter of 2005 by EDC, our Venezuelan subsidiary, related to a cancelled foreign exchange derivative instrument.

## Edgar Filing: AES CORP - Form S-4/A

The \$781 million increase in "adjustments to net income" in 2006 from 2005 was primarily due to the reversal of non-cash adjustments for:

a \$470 million loss on the sale by Transgás of Eletropaulo shares;

\$147 million increased losses on debt extinguishment;

an increase in minority interest expense of \$124 million;

\$183 million higher reserves for various liabilities, including litigation adjustments for various Brazilian subsidiaries; partially offset by,

\$172 million decrease in the provision for deferred taxes; and

\$41 million increased earnings of affiliates.

The following table includes details of changes in operating assets and liabilities on the face of the Consolidated Statement of Cash Flows:

	2006	2005	Change
	(in millions)		
Decrease in accounts receivable	\$ 93	\$	\$ 93
Increase in inventory	(13)	(58)	45
(Increase) decrease in prepaid expenses and other current assets	(55)	124	(179)
Decrease in other assets	151	83	68
Decrease in accounts payable and accrued liabilities	(382)	(134)	(248)
(Decrease) increase in other liabilities	53	102	(49)
	\$	\$	\$
Total	(153)	117	(270)

Accounts receivable decreased in the current year primarily due to lower energy pricing at our New York plant.

Inventory increased in the current year primarily due to seasonal increases and higher coal pricing at New York and IPL.

Increase in prepaid expenses and other current assets is primarily due to the cash impact of discontinuing the operations of EDC.

Other assets decreased in the current year due to a decrease in regulatory assets at Eletropaulo as a result of the recovery of energy related costs and a decrease in a long term receivable due from the Government of Cameroon, SONEL's largest customer. These decreases were offset by an increase in long term customer receivables at Eletropaulo and a prepayment of an insurance premium at Maritza, in Bulgaria.

Accounts payable and other current liabilities declined in the current year mainly due to the release of the SUL option, a decrease in accrued interest due to debt restructuring at Brasileira and Eletropaulo and a decrease in swap payments due to lower energy pricing at New York.

Other liabilities increased in the current year primarily due to the increase in long term deferred revenue at Lal Pir and Pak Gen, both located in Pakistan. These increases were partially offset by a decrease in pension liabilities at Eletropaulo, IPL and Sul.

### *Investing Activities*

*Nine months ended September 30, 2007 versus 2006.* Net cash used for investing activities in the first nine months of 2007 totaled \$1,335 million compared to \$574 million during the same period in 2006. This increase of \$761 million was primarily attributable to the following:



## Edgar Filing: AES CORP - Form S-4/A

Capital expenditures totaled \$1,728 million during the first nine months of 2007, a \$731 million increase over the \$997 million balance during the same period in 2006. This was mainly due to increased spending of \$232 million for the Maritza East 1 lignite-fired power plant in Bulgaria, \$62 million for the Ventanas coal plant and \$23 million for the Santa Lidia project, both at Gener in Chile, \$48 million at New York in the U.S. related to Somerset and Cayuga facilities, \$46 million for the flue gas desulphurization plant at Kilroot in Ireland, \$45 million at Panama for the Changuinola project, \$32 million related to our facility in Jordan, \$20 million at Eletropaulo in Brazil primarily for maintenance projects and \$19 million at IPL in the U.S. for environmental projects. In addition there was increased spending related to wind development projects of \$130 million at our U.S. businesses. These increases were offset by decreases of \$35 million in North America.

Acquisitions-net of cash acquired totaled \$316 million in the first nine months of 2007, a \$303 million increase over the \$13 million during the same period in 2006. This increase was mainly due to the purchase of two 230 MW petroleum coke-fired power plants at TEG/TEP in Mexico in the first quarter of 2007 for approximately \$195 million, the purchase of a 51% interest in a joint venture with 26 MW existing capacity and a 390 MW development pipeline of hydroelectric projects in Turkey for approximately \$76 million, and the purchase of Storm Lake and Lake Benton at Mid-West Wind in the U.S. for approximately \$60 million.

Proceeds from the sales of businesses totaled \$835 million in the first nine months of 2007 and \$817 million during the same period in 2006. The first nine months of 2007 included proceeds from the sale of our businesses EDC in Venezuela for \$739 million, Central Valley in the U.S. for \$51 million, Eden in Argentina for \$17 million as well as proceeds from the sale of approximately 1% of our shares in AES Gener for \$25 million. The same period in 2006 included proceeds of \$522 million from the sale of Eletropaulo shares held by AES Transgás, \$124 million from the sale of approximately 7.6% of our shares in AES Gener and \$110 million from the sale of our Kingston business in Canada.

The purchase of short-term investments, net of sales totaled \$148 million in the first nine months of 2007, a \$154 million decrease as compared to the same period in 2006. These transactions included a \$262 million decrease in purchases, net at Tiete in Brazil as the result of a change in investment strategy in 2006 from investing in cash equivalents to investing in Brazilian government bonds, and a \$62 million increase in purchases, net at Gener primarily due to the sale of investments to pay for dividends, debt and interest. This was offset by a \$96 million increase in purchases, net at Ekibastuz in Kazakhstan for loan collateral, and an \$80 million increase in purchases, net at Uruguaiana in Brazil due to new investments.

Restricted cash balances increased \$105 million in the first nine months of 2007. Restricted cash balances increased \$48 million at New York, \$42 million at Red Oak in the U.S., \$28 million at Mid-West Wind, \$26 million at Global Insurance, \$21 million at Kilroot, \$21 million at Eletropaulo, \$15 million at Puerto Rico, \$11 million at Ras Laffan in Qatar and \$9 million at Panama. These were offset by decreases of \$112 million at IPL, \$15 million at Hawaii, \$12 million at Alicura in Argentina and \$11 million at Southland in the U.S.

Proceeds from the sale of emission allowances totaled \$10 million in the first nine months of 2007, a \$65 million decrease from the same period in 2006. These sales occurred primarily at our businesses located in the U.S. and Europe in 2006.

Purchases of emission allowances totaled \$3 million in the first nine months of 2007, a \$50 million decrease from the same period in 2006. These purchases were primarily at our businesses located in the U.S. in 2006.

Debt service reserves and other assets decreased \$63 million in the first nine months of 2007. This was mainly due to decreases of \$72 million at Kilroot, \$19 million at Tiete in Brazil, \$12 million at Pak

Gen in Pakistan and \$10 million at Lal Pir in Pakistan. These were offset by an increase of \$38 million at Eletropaulo.

*Fiscal Year 2006 versus 2005.* Net cash used in 2006 for investing activities totaled \$902 million compared to \$661 million for 2005, an increase of \$241 million. This increase was primarily attributable to the following:

Capital expenditures increased \$634 million to \$1,460 million during 2006 compared to 2005 mainly due to increased spending of \$245 million for the Maritza East 1 lignite-fired power plant in Bulgaria, \$161 million for wind development projects at Buffalo Gap 2 in the U.S., \$83 million primarily for pollution control technology projects at IPL in the U.S., \$41 million primarily for the Greenidge and Westover clean coal projects at New York in the U.S., \$37 million at EDC in Venezuela and \$33 million at Sul in Brazil.

Acquisitions-net of cash acquired totaled \$19 million in 2006 and \$85 million in 2005, a \$66 million reduction over 2005. This included \$13 million to acquire an additional 25% of Itabo in the Dominican Republic and approximately \$5 million to acquire the remaining shares in Alicura located in Argentina. The \$85 million spent in the prior year related to our wind development businesses: the purchase of SeaWest's net assets and pre-construction costs for Buffalo Gap. Both operations are located in the U.S.

Proceeds from the sale of businesses totaled \$898 million in 2006 and \$22 million in 2005, an increase of \$876 million. The sales included \$522 million from the sale by Transgás of Eletropaulo preferred shares and \$80 million in a related sale by Brasiliana of its preferred shares in Eletropaulo, \$123 million from the sale of approximately 7.6% of our shares in AES Gener, \$110 million from the sale of our Kingston business in Canada, \$33 million from the sale of unissued shares at EDC and \$28 million from the sale of Indian Queens. The proceeds in 2005 included the sale of a minority interest in Barka Holdings, Ltd. for \$22 million.

The purchase of short-term investments, net of sales, increased \$502 million during 2006 as compared to the same period in 2005. These transactions included a \$255 million increase in net purchases at Tiete in Brazil due to a change in investment strategy from investing in cash equivalents to Brazilian government bonds, a \$158 million decrease in the net sale of investments at EDC due to the release of a collateral deposit on local debt, a \$70 million increase in net purchases at Eletropaulo in Brazil, funded by the redemption of financial treasury bills and a \$30 million increase in net purchases at Gener as the result of additional time deposits acquired.

Restricted cash balances in 2006 increased \$102 million over 2005 balances. This change was comprised of the following increases: \$59 million at Ras Laffan in Qatar, \$31 million at IPL, \$30 million at Kilroot in the United Kingdom, \$26 million at Southland in the U.S. and \$17 million at Parana in Argentina. These increases were offset by decreases of \$44 million at New York, \$26 million at Eletropaulo in Brazil and \$26 million at Panama.

Proceeds from the sales of emission allowances totaled \$82 million in 2006, a \$40 million increase over 2005. Purchases of emission allowances totaled \$77 million in 2006, a \$58 million increase over 2005. These sales and purchases occurred primarily by businesses located in the U.S. and Europe. Included in the purchases during 2006 was a \$45 million commitment to purchase Certified Emission Reduction (CER) credits from AgCert International ("AgCert"). AgCert is an alternative energy, Ireland-based company which uses agricultural sources to produce greenhouse gas emission offsets under the Kyoto protocol.

Debt service reserves and other assets totaled \$46 million in 2006, a \$146 million decrease over the balance in 2005. This was mainly due to decreases of \$45 million at Tiete, \$42 million at EDC, \$22 million at Eletropaulo, \$21 million at Ebute in Nigeria, \$13 million at Panama, \$10 million at

Southland and \$8 million at Sonel in Africa. These decreases were offset by an increase at Ironwood for \$17 million and at Hawaii for \$11 million, both located in the U.S.

Purchases of long-term available-for-sale securities includes \$52 million related to an investment in AgCert in 2006.

#### *Financing Activities*

*Nine months ended September 30, 2007 versus 2006.* Net cash used in financing activities totaled \$274 million in the first nine months of 2007 as compared to \$695 million during the same period in 2006. This \$421 million decrease was primarily attributable to a decrease in cash used for debt, net of repayments of \$495 million, an increase in contributions from minority interests of \$253 million and a decrease in payments for deferred financing of \$28 million, offset by an increase in distributions to minority interests for \$361 million.

Debt issuances of non-recourse debt during the first nine months of 2007 were \$1,169 million compared to \$1,437 million during the same period in 2006. This decrease of \$268 million was primarily due to a decrease in borrowings at Sul in Brazil of \$495 million, at CAESS in El Salvador of \$223 million, at Eletropaulo in Brazil of \$145 million and at Clesa in El Salvador of \$77 million. These decreases were offset by an increase in borrowings at TEG/TEP in Mexico for \$227 million, at Sonel in Africa for \$150 million, at Maritza in Bulgaria for \$141 million, at Ekibastuz in Kazakhstan for \$97 million and at IPL in the U.S. for \$65 million.

Debt repayments of non-recourse debt and revolving credit facilities, net during the first nine months of 2007 were \$1,217 million compared to \$1,980 million during the same period in 2006. The decrease of \$763 million was primarily due to a decrease in repayments at Sul of \$490 million, net at CAESS of \$191 million, at Eletropaulo of \$173 million, net at the parent company of \$163 million, at EDC in Venezuela of \$124 million, at Buffalo Gap in the U.S. of \$116 million, at Lal Pir in Pakistan of \$66 million, at Clesa of \$62 million and at Gener in Chile of \$55 million. These decreases were offset by an increase in repayments at TEG/TEP for \$238 million, net at IPL for \$170 million, at Buffalo Gap 2 in the U.S. for \$116 million, at Alicura in Argentina for \$68 million, at Kilroot in Ireland for \$67 million and at Sonel for \$52 million.

Minority distributions were \$571 million during the first nine months of 2007 compared to \$210 million during the same period in 2006. This increase of \$361 million includes dividends paid to minority shareholders primarily by Eletropaulo for \$208 million and by Brasiliana Energia for \$115 million and a \$26 million return of capital by Barka to its minority partner.

Minority contributions were \$370 million during the first nine months of 2007 compared to \$117 million during the same period in 2006. This increase of \$253 million was primarily due to contributions received from the tax equity partners of \$314 million at Buffalo Gap 2 and \$31 million at Mid-West Wind offset by a decrease of \$115 million at Buffalo Gap in the U.S.

*Fiscal Year 2006 versus 2005.* Net cash used in financing activities decreased by \$22 million to \$1,317 million during 2006 compared to \$1,339 million during 2005. This change was attributable to a decrease in debt, net of issuances of \$102 million an increase in contributions from minority interests of \$124 million and an increase due to issuance of common stock of \$52 million offset by an increase in distributions to minority interests of \$149 million, an increase in payments for deferred financing of \$65 million and an increase in payments for financed capital expenditures of \$51 million.



## Edgar Filing: AES CORP - Form S-4/A

Debt issuances of recourse debt, non-recourse debt and revolving credit facilities, net during 2006 were \$3,169 million compared to \$1,768 million during 2005. This increase of \$1,401 million was due to an increase in borrowings at Brasiliana in Brazil of \$744 million, at Maritza in Bulgaria of \$240 million, at Itabo in the Dominican Republic of \$177 million, at Buffalo Gap 2 in the U.S. of \$116 million and at Lal Pir in Pakistan of \$64 million. In addition, there were refinancings at Sul in Brazil for \$476 million, at Panama for \$287 million and at IPL in the U.S. for \$156 million as well as bond issuances at CAESS for \$207 million and at CLESA for \$77 million, both located in El Salvador. These increases were offset by a decrease in borrowings at Eletropaulo in Brazil of \$618 million, at Andres in the Dominican Republic of \$160 million, at EDC in Venezuela of \$141 million, at Wind in the U.S. of \$110 million and at Tiete in Brazil of \$80 million. There was also a decrease in refinancing at Gener in Chile for \$31 million.

Debt repayments during 2006 were \$4,209 million compared to \$2,910 million during 2005. The increase of \$1,299 million was primarily due to repayments at Brasiliana for \$1,032 million, at Sul for \$446 million, at Panama for \$281 million, at Tiete for \$274 million, at CAESS for \$175 million, at IPL for \$130 million, at Buffalo Gap for \$116 million, at Lal Pir for \$57 million and at CLESA for \$55 million. This increase was offset by a decrease in repayments at Eletropaulo of \$594 million, at EDC of \$408 million, at Andres of \$112 million, at the parent of \$108 million and at Gener of \$58 million.

Minority contributions during 2006 were \$125 million compared to \$1 million during 2005. This resulted in an increase of \$124 million primarily due to Buffalo Gap in the U.S., which received a contribution from their tax equity partners of \$117 million. Minority distributions were \$335 million compared to \$186 million during 2005. This increase of \$149 million was primarily due to Tiete, which paid minority dividends of \$170 million during 2006 compared to \$66 million in 2005.

Payments for deferred financing costs during 2006 were \$86 million compared to \$21 million during 2005. The \$65 million increase in payments was primarily due to new financing at Maritza and refinancing at Sul.

Financed capital expenditures increased \$51 million during 2006 predominately at Buffalo Gap where we financed these acquisitions by paying for them over a period greater than three months.

### *Contractual Obligations*

A summary of our contractual obligations, commitments and other liabilities as of December 31, 2006 is presented in the table below (in millions).

Contractual Obligations	Total	Less than 1 year	1-3 years	4-5 years	After 5 years	Footnote Reference
Debt Obligations(1)	\$ 16,035	\$ 1,411	\$ 2,639	\$ 3,119	\$ 8,866	8
Interest Payments on Long-Term Debt(2)	9,608	1,366	2,463	1,958	3,821	n/a
Capital Lease Obligations(3)	10	4	5	1		10
Other Long-term Liabilities Reflected on AES's Consolidated Balance Sheet under GAAP(4)	853	83	171	144	455	n/a
Operating Lease Obligations(5)	178	17	30	22	109	10
Sale Leaseback Obligations(6)	1,316	63	126	134	993	10
Electricity Obligations(7)	23,389	1,430	3,204	3,568	15,187	10
Fuel Obligations(8)	10,509	1,020	1,902	1,554	6,033	10
Other(9)	3,374	1,234	1,058	263	819	10
<b>Total</b>	<b>\$ 65,272</b>	<b>\$ 6,628</b>	<b>\$ 11,598</b>	<b>\$ 10,763</b>	<b>\$ 36,283</b>	

- (1) Includes non-recourse debt and recourse debt presented on our consolidated financial statements. Non-recourse debt borrowings are not a direct obligation of AES, the parent company, and are primarily collateralized by the capital stock of the relevant subsidiary and in certain cases the physical assets of, and all significant agreements associated with, such subsidiaries. These non-recourse financings include structured project financings, acquisition financing, working capital facilities and all other consolidated debt of the subsidiaries. Recourse debt borrowings are the borrowings of AES, the parent company. Note 8 to the audited consolidated financial statements included in this prospectus provides disclosure of these obligations.
- (2) Interest payments are estimated based on final maturity dates of debt securities outstanding at December 31, 2006 and do not reflect anticipated future refinancing, early redemptions, new debt issuances or certain interest on liabilities other than debt. Variable rate interest obligations are estimated based on rates as of December 31, 2006.
- (3) Several AES subsidiaries lease operating and office equipment and vehicles. These leases have been recorded as capital leases in Property, Plant and Equipment within "Electric Generation and Distribution Assets." Minimum contractual obligations include \$2 million of imputed interest.
- (4) Other Long-Term Liabilities reflected on AES's consolidated balance sheet under GAAP include only those amounts that are contractual obligations. These amounts do not include (1) current liabilities on the consolidated balance sheet, (2) any taxes or regulatory liabilities, (3) contingencies, (4) pension and other post retirement employee benefit liabilities (see note 12 to the audited consolidated financial statements included in this prospectus).
- (5) As of December 31, 2006, the Company was obligated under long-term non-cancelable operating leases, primarily for office rental and site leases. These amounts exclude amounts related to the sale/leaseback discussed below in item (6).
- (6) **Sale/Leaseback Obligations** In May 1999, a subsidiary of the Company acquired six electric generating stations from New York State Electric and Gas ("NYSEG"). Concurrently, the subsidiary sold two of the plants to an unrelated third party for \$666 million and simultaneously entered into a leasing arrangement with the unrelated party. This transaction has been accounted for as a sale/leaseback with operating lease treatment.
- (7) Operating subsidiaries of the Company have entered into contracts for the purchase of electricity from third parties.
- (8) **Fuel Obligations** Operating subsidiaries of the Company have entered into various contracts for the purchase of fuel subject to termination only in certain limited circumstances.
- (9) Amounts relate to other contractual obligations where the Company has an agreement to purchase goods or services that is enforceable and legally binding on the Company that specifies all significant terms, including: fixed or minimum quantities to be purchased; fixed, minimum or variable price provisions; and the approximate timing of the transactions. These amounts exclude planned capital expenditures that are not contractually obligated.

#### ***Parent Company Liquidity***

The following discussion of "parent company liquidity" has been included because we believe it is a useful measure of the liquidity available to The AES Corporation, or the parent company, given the non-recourse nature of most of our indebtedness. Parent company liquidity as outlined below is not a measure under generally accepted accounting principles ("GAAP") and should not be construed as an alternative to cash and cash equivalents which are determined in accordance with GAAP, as a measure of liquidity. Cash and cash equivalents are disclosed in the Consolidated Statement of Cash Flows.

## Edgar Filing: AES CORP - Form S-4/A

Parent company liquidity may differ from that, of similarly titled measures used by other companies. Our principal sources of liquidity at the parent company level are:

dividends and other distributions from our subsidiaries, including refinancing proceeds;

proceeds from debt and equity financings at the parent company level, including borrowings under our credit facilities; and

proceeds from asset sales

Our cash requirements at the parent company level are primarily to fund:

interest and preferred dividends;

principal repayments of debt;

acquisitions;

construction commitments;

other equity commitments;

taxes; and

parent company overhead and development costs.

In December 2006, the parent company exercised its right to increase the revolving credit facility by \$100 million to a total of \$750 million. As of September 30, 2007, there were no outstanding borrowings against the revolving credit facility. The parent company had \$44 million of letters of credit outstanding against the revolving credit facility as of September 30, 2007.

The parent company entered into a \$500 million senior unsecured credit facility agreement effective March 31, 2006. On May 1, 2006, the parent company exercised its option to extend the total amount of the senior unsecured credit facility by an additional \$100 million to a total of \$600 million. At September 30, 2007, the parent company had \$100 million of outstanding borrowings under the senior unsecured credit facility. The parent company had \$310 million of letters of credit outstanding against the senior unsecured credit facility as of September 30, 2007. The credit facility is being used to support AES's ongoing share of construction obligations for AES Maritza East 1 and for general corporate purposes.

On October 15, 2007, the Company issued \$2.0 billion aggregate principal amount of the unregistered notes hereby offered for exchange. The Company intends to use the net proceeds from the sale of the unregistered notes primarily to refinance a portion of its recourse debt. However, depending on the timing of the sources and uses of parent-level funds, up to \$600 million of the net proceeds may be used to support the Company's near-term investment requirements such as our potential equity investment in Brasiliana, or for general corporate purposes. We have a right of first refusal under the Brasiliana shareholders' agreement to acquire BNDES's interest in Brasiliana, a holding company through which we own three of our Brazilian subsidiaries: Eletropaulo, Tiete and Uruguiana. BNDES has begun the Brasiliana Sale and, depending upon the ultimate valuation of Brasiliana, we may decide to exercise our right of first refusal. We may also use our internally-generated free cash flow, additional financing transactions and portfolio management transactions, including (but not limited to) asset sales and subsidiary recapitalization transactions to fund our investments and for the refinancing of its recourse debt.

If we do not exercise our right of first refusal, under the terms of the shareholders agreement, we may be required to sell our Brasiliana shares. In that event, the parent company's liquidity will increase when it receives proceeds from the sale of its shares in Brasiliana.

## Edgar Filing: AES CORP - Form S-4/A

On October 16, 2007, we commenced a tender offer for up to \$1.24 billion senior notes, including \$202 million of the 2008 Notes; \$600 million of the 2015 Notes; and the remainder to its 2013 Notes.

On October 30, 2007 and pursuant to the terms of the tender offer, the Company provided early settlement for the purchase of \$193 million principal amount of the 2008 Notes and \$598 million principal amount of the 2015 Secured Notes tendered and not withdrawn prior to October 29, 2007 for a total purchase price of \$867 million, including tender premiums and accrued interest. The Company will record an expense in the fourth quarter and year ending December 31, 2007 of \$45 million of tender consideration and \$11 million of write-off of unamortized deferred financing costs on the 2008 and 2015 Secured Notes. There may be additional expense associated with the final settlement date, scheduled for the middle of November 2007. If the Company executes the tender offer on up to an additional \$449 million principal amount of the 2013 Notes in the fourth quarter, it would record an additional tender consideration and write-off of deferred financing costs of approximately \$35 million.

The Company defines parent company liquidity as cash available to the parent company plus available borrowings under existing credit facilities. Parent company liquidity is reconciled to its most directly comparable GAAP financial measure, "cash and cash equivalents" at September 30, 2007 and December 31, 2006 as follows:

Parent Company Liquidity	September 30, 2007	December 31,		
		2006	2005	2004
		(in millions)		
Cash and cash equivalents	\$ 1,664	\$ 1,379	\$ 1,176	\$ 931
Less: Cash and cash equivalents at subsidiaries	1,045	1,122	908	640
Parent and qualified holding companies cash and cash equivalents	619	257	268	291
Borrowing available under revolving credit facility	706	662	356	352
Borrowing available under senior unsecured credit facility	190	227		
Total parent liquidity	\$ 1,515	\$ 1,146	\$ 624	\$ 643

Our parent recourse debt at year-end was approximately \$4.8 billion, \$4.9 billion, and \$5.2 billion in 2006, 2005 and 2004, respectively. Our contingent contractual obligations were \$995 million, \$802 million, and \$559 million at the end of 2006, 2005, and 2004, respectively.

The following table summarizes our contingent contractual obligations at the parent company level as of September 30, 2007:

Contingent Contractual obligations	Amount	Number of Agreements	Exposure Range for Each Agreement
	(in millions)		
Guarantees	\$ 652	33	<\$1 - \$168
Letters of credit under the revolving credit facility	44	13	<\$1 - \$28
Letters of credit under the senior unsecured credit facility	310	15	<\$1 - \$219
Surety bonds	1	1	<\$1
Total	\$ 1,007	62	

We have a varied portfolio of performance related contingent contractual obligations. These obligations are designed to cover potential risks and only require payment if certain targets are not met or certain contingencies occur. The risks associated with these obligations include change of control,



construction cost overruns, subsidiary default, political risk, buyer and tax indemnities, equity subscription, spot market power prices, supplier support and liquidated damages under power sales agreements for projects in development, under construction and operation. While we do not expect that we will be required to fund any material amounts under these contingent contractual obligations during 2007 or beyond, many of the events which would give rise to such an obligations are beyond our control. We can provide no assurance that we will be able to fund our obligations under these contingent contractual obligations if we are required to make substantial payments thereunder.

While we believe that our sources of liquidity will be adequate to meet our needs for the foreseeable future, this belief is based on a number of material assumptions, including, without limitation, assumptions about our ability to access the capital markets, the operating and financial performance of our subsidiaries, exchange rates, power market pool prices, and the ability of our subsidiaries to pay dividends. In addition, our subsidiaries' ability to declare and pay cash dividends to us (at the parent company level) is subject to certain limitations contained in project loans, governmental provisions and other agreements. We can provide no assurance that these sources will be available when needed or that our actual cash requirements will not be greater than anticipated. We have met our interim needs for shorter-term and working capital financing at the parent company level with our revolving credit facility and senior unsecured credit facility. If, due to new corporate opportunities or otherwise, our capital requirements exceed amounts available from cash on hand or borrowings under our credit facilities, we may need to access the capital markets to raise additional debt or equity financing. However, the timing of our ability to access the capital markets may be affected as a result of prior period restatements of our financial statements and the material weaknesses in our internal controls over financial reporting as described below.

Various debt instruments at the parent company level contain certain restrictive covenants. The covenants provide for, among other items:

limitations on other indebtedness, liens, investments and guarantees;

restrictions on dividends and redemptions and payments of unsecured and subordinated debt and the use of proceeds;

restrictions on mergers and acquisitions, sales of assets, leases, transactions with affiliates and off balance sheet and derivative arrangements;

maintenance of certain financial ratios; and

financial and other reporting requirements.

#### ***Non-Recourse Debt Financing***

While the lenders under our non-recourse debt financings generally do not have direct recourse to the parent company, defaults thereunder can still have important consequences for our results of operations and liquidity, including, without limitation:

reducing our cash flows as the subsidiary will typically be prohibited from distributing cash to the parent level during the time period of any default;

triggering our obligation to make payments under any financial guarantee, letter of credit or other credit support we have provided to or on behalf of such subsidiary;

causing us to record a loss in the event the lender forecloses on the assets; and

triggering defaults in our outstanding debt at the parent company level.

Some of our subsidiaries are currently in default with respect to all or a portion of their outstanding indebtedness. The total debt classified as current in the accompanying condensed





consolidated balance sheet related to such defaults was \$514 million at September 30, 2007, all of which is non-recourse debt.

None of the subsidiaries that are currently in default are owned by subsidiaries that currently meet the applicable definition of materiality in the parent company's corporate debt agreements in order for such defaults to trigger an event of default or permit acceleration under such indebtedness. However, as a result of additional dispositions of assets, other significant reductions in asset carrying values or other matters in the future that may impact our financial position and results of operations, it is possible that one or more of these subsidiaries could fall within the definition of a "material subsidiary" and thereby upon an acceleration trigger an event of default and possible acceleration of the indebtedness under the parent company's outstanding debt securities.

#### **Off-Balance Sheet Arrangements**

In May 1999, one of our subsidiaries acquired six electric generating plants from New York State Electric and Gas. Concurrently, the subsidiary sold two of the plants to an unrelated third party for \$666 million and simultaneously entered into a leasing arrangement with the unrelated party. We have accounted for this transaction as a sale/leaseback transaction with operating lease treatment. Accordingly, we have not recorded these assets on our books and we expense periodic lease payments, which amounted to \$54 million in 2005, as incurred. The lease obligations bear an imputed interest rate of approximately 9% which approximates fair market value. We are not subject to any additional liabilities or contingencies if the arrangement terminates, and we believe that the dissolution of the off-balance sheet arrangement would have minimal effects on our operating cash flows. The terms of the lease include restrictive covenants such as the maintenance of certain coverage ratios. Historically, the plants have satisfied the restrictive covenants of the lease, and there are no known trends or uncertainties that would indicate that the lease will be terminated early. See note 10 to the audited consolidated financial statements included in this prospectus for a more complete discussion of this transaction.

IPL, a subsidiary of the Company, formed IPL Funding Corporation ("IPL Funding") in 1996 as a special-purpose entity to purchase retail receivables originated by IPL pursuant to a receivables sale agreement entered into with IPL. At the same time, IPL Funding entered into a purchase facility (the "Purchase Facility") with unrelated parties (the "Purchasers") pursuant to which the Purchasers agree to purchase from IPL Funding, on a revolving basis, up to \$50 million, of interests in the pool of receivables purchased from IPL. As collections reduce accounts receivable included in the pool, IPL Funding sells ownership interests in additional receivables acquired from IPL to return the ownership interests sold up to a maximum of \$50 million, as permitted by the Purchase Facility. During 2006, the Purchase Facility was extended through May 29, 2007. IPL Funding is included in the consolidated financial statements of IPL. Accounts receivable on the accompanying consolidated balance sheets of IPALCO are stated net of the \$50 million sold.

IPL retains servicing responsibilities for its role as a collection agent on the amounts due on the sold receivables. However, the Purchasers assume the risk of collection on the purchased receivables without recourse to IPL in the event of a loss. While no direct recourse to IPL exists, it risks loss in the event collections are not sufficient to allow for full recovery of its retained interests. No servicing asset or liability is recorded since the servicing fee paid to IPL approximates a market rate.

The carrying values of the retained interest is determined by allocating the carrying value of the receivables between the assets sold and the interests retained based on relative fair value. The key assumptions in estimating fair value are credit losses, the selection of discount rates, and expected receivables turnover rate. As a result of short accounts receivable turnover period and historically low credit losses, the impact of these assumptions has not been significant to the fair value. The hypothetical effect on the fair value of the retained interests assuming both a 10% and a 20%

unfavorable variation in credit losses or discount rates is not material due to the short turnover of receivables and historically low credit loss history.

The losses recognized on the sales of receivables were \$3 million, \$2 million and \$1 million for 2006, 2005 and 2004, respectively. These losses are included in Other operating expense on the consolidated statements of income. The amount of the losses recognized depends on the previous carrying amount of the financial assets involved in the transfer, allocated between the assets sold and the interests that continue to be held by the transferor based on their relative fair value at the date of transfer, and the proceeds received.

There are no proceeds from new securitizations for each of 2006, 2005 and 2004. Servicing fees of \$0.6 million were paid for each of 2006, 2005 and 2004.

IPL and IPL Funding provide certain indemnities to the Purchasers, including indemnification in the event that there is a breach of representations and warranties made with respect to the purchased receivables. IPL Funding and IPL each have agreed to indemnify the Purchasers on an after-tax basis for any and all damages, losses, claims, liabilities, penalties, taxes, costs and expenses at any time imposed on or incurred by the indemnified parties arising out of or otherwise relating to the purchase facility, subject to certain limitations as defined in the Purchase Facility.

Under the Purchase Facility, if IPL fails to maintain certain financial covenants regarding interest coverage and debt-to-capital ratios, it would constitute a "termination event." As of December 31, 2006, IPL was in compliance with such covenants.

As a result of IPL's current credit rating, the facility agent has the ability to (i) replace IPL as the collection agent; and (ii) declare a "lock-box" event. Under a lock-box event or a termination event, the facility agent has the ability to require all proceeds of purchased receivables of IPL to be directed to lock-box accounts within 45 days of notifying IPL. A termination event would also (i) give the facility agent the option to take control of the lock-box account, and (ii) give the Purchasers the option to discontinue the purchase of additional interests in receivables and cause all proceeds of the purchased interests to be used to reduce the Purchaser's investment and to pay other amounts owed to the Purchasers and the facility agent. This would have the effect of reducing the operating capital available to IPL by the aggregate amount of such purchased interests in receivables (currently \$50 million).

## **Quantitative and Qualitative Disclosure About Market Risk**

### ***Overview Regarding Market Risks***

We are exposed to market risks associated with interest rates, foreign exchange rates and commodity prices. We often utilize financial instruments and other contracts to hedge against such fluctuations. We also utilize financial and commodity derivatives for the purpose of hedging exposures to market risk. We generally do not enter into derivative instruments for trading or speculative purposes.

### ***Interest Rate Risks***

We are exposed to risk resulting from changes in interest rates as a result of our issuance of variable-rate debt, fixed-rate debt and trust preferred securities, as well as interest rate swap and option agreements. Depending on whether a plant's capacity payments or revenue stream is fixed or varies with inflation, we partially hedge against interest rate fluctuations by arranging fixed-rate or variable-rate financing. In certain cases, we execute interest rate swap, cap and floor agreements to effectively fix or limit the interest rate exposure on the underlying financing.

### ***Foreign Exchange Rate Risk***

We are exposed to foreign currency risk and other foreign operations risks that arise from investments in foreign subsidiaries and affiliates. A key component of this risk is that some of our foreign subsidiaries and affiliates utilize currencies other than our consolidated reporting currency, the U.S. dollar. Additionally, certain of our foreign subsidiaries and affiliates have entered into monetary obligations in U.S. dollars or currencies other than their own functional currencies. Primarily, we are exposed to changes in the U.S. dollar/Brazilian Real exchange rate, the U.S. dollar/Euro exchange rate and the U.S. dollar/ British Pound exchange rate. Whenever possible, these subsidiaries and affiliates have attempted to limit potential foreign exchange exposure by entering into revenue contracts that adjust to changes in foreign exchange rates. We also use foreign currency forwards, swaps and options, where possible, to manage our risk related to certain foreign currency fluctuations.

### ***Commodity Price Risk***

We are exposed to the impact of market fluctuations in the price of electricity, natural gas and coal. Although we primarily consist of businesses with long-term contracts or retail sales concessions, a portion of our current and expected future revenues are derived from businesses without significant long-term revenue or supply contracts. These businesses subject our results of operations to the volatility of electricity, coal and natural gas prices in competitive markets. Our businesses hedge certain aspects of their "net open" positions in the U.S. We have used a hedging strategy, where appropriate, to hedge our financial performance against the effects of fluctuations in energy commodity prices. The implementation of this strategy can involve the use of commodity forward contracts, futures, swaps and options as well as long-term supply contracts for the supply of fuel and electricity.

### ***Value at Risk***

One approach we use to assess our risk and our subsidiaries' risk is value at risk ("VaR"). VaR measures the potential loss in a portfolio's value due to market volatility, over a specified time horizon, stated with a specific degree of probability. The quantification of market risk using VaR provides a consistent measure of risk across diverse markets and instruments. We adopted the VaR approach because we feel that statistical models of risk measurement, such as VaR, provide an objective, independent assessment of a component of our risk exposure. Our use of VaR requires a number of key assumptions, including the selection of a confidence level for expected losses, the holding period for liquidation and the treatment of risks outside the VaR methodology, including liquidity risk and event risk. VaR, therefore, is not necessarily indicative of actual results that may occur. Additionally, VaR represents changes in fair value and not the economic exposure to AES and its affiliates.

Because of the inherent limitations of VaR, including those specific to Analytic VaR, in particular the assumption that values or returns are normally distributed, we rely on VaR as only one component in our risk assessment process. In addition to using VaR measures, we perform stress and scenario analyses to estimate the economic impact of market changes to our portfolio of businesses. We use these results to complement the VaR methodology.

In addition, the relevance of the VaR described herein as a measure of economic risk is limited and needs to be considered in light of the underlying business structure. The interest rate component of VaR is due to changes in the fair value of our fixed rate debt instruments and interest rate swaps. These instruments themselves would expose a holder to market risk; however, utilizing these fixed rate debt instruments as part of a fixed price contract generation business mitigates the overall exposure to interest rates. Similarly, our foreign exchange rate sensitive instruments are often part of businesses which have revenues denominated in the same currency, thus offsetting the exposure.

We have performed a company-wide VaR analysis of all of our material financial assets, liabilities and derivative instruments. Embedded derivatives are not appropriately measured here and are

excluded since VaR is not representative of the overall contract valuation. The VaR calculation incorporates numerous variables that could impact the fair value of our instruments, including interest rates, foreign exchange rates and commodity prices, as well as correlation within and across these variables. We express Analytic VaR herein as a dollar amount of the potential loss in the fair value of our portfolio based on a 95% confidence level and a one-day holding period. Our commodity analysis is an Analytic VaR utilizing a variance-covariance analysis within the commodity transaction management system.

The following table sets forth average daily VaR as of December 31, for the periods indicated.

Average Daily VAR	Nine Months Ended September 30, 2007	2006	2005	2004
(in millions)				
Foreign Exchange	\$ 61	\$ 36	\$ 34	\$ 27
Interest Rate	\$ 117	\$ 76	\$ 114	\$ 110
Commodity	\$ 12	\$ 24	\$ 19	\$ 9

The VaR as of September 30, 2007 for foreign exchange, interest rate and commodities was \$61 million, \$117 million and \$12 million, respectively. The increase in foreign exchange and interest rate VaR relative to the second quarter of 2007 is primarily due to higher market volatilities.

During the year ended December 31, 2006, our average daily VaR for foreign exchange rate-sensitive instruments was \$36 million. The daily VaR for foreign exchange rate-sensitive instruments was highest at the end of the second quarter, and equaled \$45 million. The daily VaR for foreign exchange rate-sensitive instruments was lowest at the end of the fourth quarter, and equaled \$20 million. These amounts include foreign currency denominated debt and hedge instruments. The foreign exchange VaR increased in the third quarter due to short-term hedge instruments. The proportion of non-USD denominated debt has increased in the AES portfolio. The diverse portfolio and low market volatilities contributed to a decrease in the foreign exchange VaR in the latter part of the year.

During the year ended December 31, 2006, our average daily VaR for interest rate-sensitive instruments was \$76 million. The daily VaR for interest rate-sensitive instruments was highest at the end of the first quarter, and equaled \$111 million. The daily VaR for interest rate-sensitive instruments was lowest at the end of the third quarter and equaled \$60 million. These amounts include the financial instruments that serve as hedges and the underlying hedged items. AES had decreased its portfolio of USD-denominated debt which in part led to the decrease in interest rate VaR.

During the year ended December 31, 2006, our average daily VaR for commodity price-sensitive instruments was \$24 million. The daily VaR for commodity price-sensitive instruments was highest at the end of the third quarter, and equaled \$28 million. The daily VaR for commodity price-sensitive instruments was lowest at the end of the fourth quarter, and equaled \$20 million. These amounts include the financial instruments that serve as hedges and do not include the underlying physical assets or contracts that are not permitted to be settled in cash.

Trending daily VaR can provide insight into market volatility or consistency of a company's financial strategy. AES has increased the percentage of its portfolio of Brazilian Real and Euro denominated floating debt and reduced the percentage of US dollar-denominated fixed rate debt. This has in part led to the decrease in Interest Rate VaR from \$110 million in 2004 to \$76 million in 2006. The AES commodity VaR is reported for financially settled derivative products at its Eastern Energy business in New York State. From 2004 to 2006 there has been an increase in term and magnitude of hedging activity which has led to the increase in the daily VaR from \$9 million in 2004 to \$24 million in 2006.

## **Controls and Procedures**

### ***Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures***

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the CEO and CFO, as appropriate, to allow timely decisions regarding required disclosures.

The Company carried out the evaluation required by paragraph (b) of the Exchange Act Rules 13a-15 and 15d-15, under the supervision and with the participation of our management, including the CEO and CFO, of the effectiveness of our "disclosure controls and procedures" (as defined in the Exchange Act Rules 13a-15(e) and 15d-15(e)). Based upon this evaluation, the CEO and CFO concluded that as of September 30, 2007 and December 31, 2006, our disclosure controls and procedures were not effective to provide reasonable assurance that financial information we are required to disclose in our reports under the Securities and Exchange Act of 1934 was recorded, processed, summarized and reported accurately as evidenced by the material weaknesses described below.

Management reported that material weaknesses existed in our internal controls as of December 31, 2006 and September 30, 2007 and is in the process of taking remedial steps to correct these weaknesses. To address the control weaknesses described below, the Company performed additional analysis and other post-closing procedures in order to prepare the consolidated financial statements in accordance with generally accepted accounting principles in the United States of America. Accordingly, management believes that the consolidated financial statements included in this prospectus fairly present, in all material respects, our financial condition, results of operations and cash flows for the periods presented.

Management, including our CEO and CFO, does not expect that our internal controls will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Any evaluation of the effectiveness of controls is subject to risks that those internal controls may become inadequate in future periods because of changes in business conditions, changes in accounting practice or policy, or that the degree of compliance with the revised policies or procedures deteriorates.

### ***Changes in Internal Controls***

In the course of our evaluation of disclosure controls and procedures, management considered certain internal control areas in which we have made and are continuing to make changes to improve and enhance controls. There are no new reportable material weaknesses the quarter ended September 30, 2007. As discussed below, the Company continues to implement processes and controls to remediate its existing material weaknesses. Changes have been, and will continue to be made to our internal control over financial reporting in adapting these remediation processes.

The CEO and CFO concluded that there were no changes in our internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during the quarter ended September 30, 2007 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The Company determined that material weaknesses in internal control over financial reporting existed as of December 31, 2006. These material weaknesses continued to exist as of September 30, 2007. The following is a discussion of the material weaknesses, any of which could result in a future misstatement of certain account balances that could result in a material misstatement to the annual or interim financial statements.

***Treatment of Intercompany Loans Denominated in Other Than the Functional Currency***

The Company previously reported it lacked effective controls to ensure the proper application of SFAS No. 52, *Foreign Currency Translation*, related to the treatment of foreign currency gains or losses on certain long term intercompany loan balances denominated in other than the entity's functional currency and lacked appropriate documentation for the determination of certain of its holding companies' functional currencies. The Company also previously reported it was incorrectly translating certain loan balances due to the fact that it lacked an effective assessment process to identify and document whether or not a loan was to be repaid in the foreseeable future at inception and to update this determination on a periodic basis. Also, the Company previously reported it had incorrectly determined the functional currency for one of its holding companies which impacted the proper translation of its intercompany loan balances.

The Company had designed and implemented new controls to address this material weakness, but in testing these controls during and subsequent to the fourth quarter of 2006, the Company identified deficiencies in the execution and operating effectiveness of certain of the newly implemented controls.

***Aggregation of Control Deficiencies at our Cameroonian Subsidiary***

The Company previously reported that AES SONEL, a 56% owned subsidiary of the Company located in Cameroon, lacked adequate and effective controls related to transactional accounting and financial reporting. These deficiencies included a lack of timely and sufficient financial statement account reconciliation and analysis, a lack of sufficient support resources within the accounting and finance group, inadequate preparation and review of purchase accounting adjustments incorrectly recorded in 2002, and errors in the translation of local currency financial statements to the U.S. Dollar.

***Contract Accounting***

The material weakness previously identified as "Derivative Accounting" has been restated as "Contract Accounting". This restatement of this material weakness resulted from the fact that during remediation of the "Derivative Accounting" material weakness, the Company identified certain lease-related errors related to the accounting for contract modifications that occurred after the July 1, 2003 implementation of EITF 01-08, *Determining Whether an Arrangement Contains a Lease (EITF 01-8)*. Accordingly, the Company believes that the restated material weakness more accurately reflects the ineffective operation of controls designed to ensure an adequate analysis and documentation of certain contracts, at inception and upon modification, to allow them to be adequately accounted for in accordance with US GAAP. The errors that have been identified during the remediation have been recorded as part of our restatement adjustments more fully described in note 1 to our audited consolidated financial statements under the caption "General and Summary of Significant Accounting Policies Restatement" and note 1 to our unaudited consolidated financial statements under the caption "Financial Statement Presentation Restatement of Consolidated Financial Statements" included in this prospectus.

***Lack of Detailed Accounting Records for Certain Holding Companies***

While testing newly implemented controls for the Income Tax and Treatment of Intercompany Loan material weaknesses during and subsequent to the fourth quarter of 2006, the Company identified a risk related to a lack of maintenance of separate legal entity books and records for certain holding companies. While the Company believes it has manual processes in place to capture and segregate all material transactions related to these entities, there remains a risk that a material misstatement could occur related to an error in the translation of intercompany loan balances denominated in other than the entity's functional currency for these holding companies or in the Company's income tax provision

calculations. In addition, there is a risk that as the Company continues to add holding companies, without establishing separate legal entity books and records, certain transactions may not be captured by the current manual processes.

***Lack of Adequate Controls and Procedures Related to Granting and Reporting of Share-Based Compensation***

The Company determined that it lacked effective controls and procedures related to its accounting for share-based compensation resulting from weaknesses in its granting practices. These weaknesses include a lack of adequate understanding, communication and recording of the compensation expense based on the determination of appropriate measurement dates for accounting purposes. The errors identified from this review were adjusted in conjunction with the May 23, 2007 restatement of the financial statements for the years ended December 31, 2004 and 2005.

***Material Weaknesses Remediation Plans as of September 30, 2007***

Management and our Board of Directors are committed to the remediation of these material weaknesses as well as the continued improvement of the Company's overall system of internal control over financial reporting. Management is implementing remediation plans for the weaknesses described below and has taken efforts to strengthen the existing finance organization and systems across the Company.

***Treatment of Intercompany Loans Denominated in Other Than the Functional Currency***

As of December 31, 2005, the Company confirmed the correct evaluation and documentation of certain material intercompany loans with the parent denominated in currencies other than the entity's functional currency to ensure proper application of SFAS 52 "*Foreign Currency Translation*" and re-evaluated and documented the functional currencies of certain U.S. and non U.S. holding companies to ensure that proper SFAS 52 translations were being performed. During 2006, the Company implemented additional control procedures designed to ensure the appropriate documentation and evaluation of the determination of an entity's functional currency on a periodic basis, particularly as it relates to holding companies that might have material intercompany transactions. As of December 31, 2006, the Company had implemented new controls and procedures. The completed steps of the remediation plan included the following:

Developed and distributed accounting policy guidance to its subsidiaries regarding the requirements of SFAS 52 related to intercompany loan transactions to ensure proper evaluation of material transactions;

Compiled and reviewed extensive information on its operating business and holding company legal entity functional currency designations and intercompany loans;

Provided multiple sessions of SFAS 52 training to the accounting function throughout the Company;

Developed policies requiring review and functional currency determination at the time a new legal entity is established and documentation of intercompany loan relationships and appropriate accounting treatment based upon the nature of the loan when the loan is denominated in other than the entity's functional currency; and

Implemented additional procedures with respect to the financial statement preparation process to require validation of new intercompany loan activity by each operating subsidiary and review of functional currency determination for newly established operating subsidiaries.

## Edgar Filing: AES CORP - Form S-4/A

The Company continues to implement the remediation plans of the previously reported material weakness and it will continue to assess the operating effectiveness of these controls as well as identify areas for improvement to the current execution of certain controls prior to concluding on full remediation. In order to complete remediation of this material weakness, the Company has continued to improve policies, procedures and checklist to track the information, liquidation and changes to the Company's legal entities and intercompany loans and additional training has been provided to ensure such transactions are properly reviewed and documented. Subsequent testing of operating effectiveness testing is being performed for the newly implemented controls prior to concluding on remediation.

### *Aggregation of Control Deficiencies at our Cameroonian Subsidiary*

The Company performs monthly detailed analytical reviews of SONEL's financial statements to obtain assurance that reported results are not misstated. As part of its 2006 remediation plan, SONEL reported implementation of certain key controls related to the analytical review during the third and fourth quarters of 2006. In addition, the business unit performed limited self testing of the remediation work performed to date. Additional and more comprehensive testing of all key controls implemented as part of its 2007 remediation efforts is in process. The Company has executed or is in the process of executing the following steps in its remediation plan:

Completed initial restructuring and hiring of additional finance personnel for the SONEL finance organization, including the core SONEL financial reporting and financial controls teams, as well as within the operational and functional areas and regional offices. The Company determined that additional resources are needed in the SONEL corporate and regional accounting and finance groups, therefore this hiring effort will continue during the last quarter of 2007;

Codified the local end of month closing procedures and continuing to perform the local monthly analytical reviews of the financial statements including key balance sheet account analysis and conversion of local currency financial statements to U.S. dollar;

Implementing underlying key controls supporting the financial statement analytic procedures designing and implementing specific action plans to remediate known key control deficiencies in all business cycles and resolving outstanding account reconciliation issues;

Developing and distributing local commercial and financial and accounting policies and procedures guidance for use by SONEL corporate and regional offices to ensure implementation and future execution of controls; and

Expanding the information technology infrastructure, resources, and capabilities across SONEL's business units in order to centralize and improve the financial data collection process, customer billing system and operational efficiency of financial reporting.

### *Contract Accounting*

The material weakness previously disclosed as a "Derivative Accounting" material weakness was restated to a "Contract Accounting" material weakness in the Company's audited consolidated financial statements. Although the material weakness was restated, the remediation plan disclosed prior to the restatement remained in place with the addition of the steps identified below. The Company believes it has implemented appropriate controls to ensure remediation of the previously identified material weakness, and will continue to assess the operating effectiveness of these controls as well as identify areas for improvement to the execution of current controls, before concluding on full remediation. During the third quarter of 2007 the Company made progress toward the completion of the remediation steps added after the August 2007 restatement. Such progress included the implementation



of a new contract completeness certification process and the identification of certain contracts that will be subject to further US GAAP review. The Company also deployed additional online contract and derivative accounting training modules. As previously disclosed, the completed steps related to the remediation plan include the following:

Engaged outside resources to assist management in refining comprehensive contract review policies and procedures for use by our subsidiaries when evaluating, reviewing and approving contracts that may qualify as derivatives or hedges, that may contain embedded derivatives, that may qualify as leases, or that may contain guarantees;

Developed an automated solution (implemented in February 2007) to collect and consolidate all material contracts at our subsidiaries to assist in the appropriate evaluation and documentation requirements in accordance with US GAAP;

Provided detailed training to subsidiaries on new policy and procedure guidance related to contract evaluation; and

Centralized hedge assessments and valuations within the Corporate Accounting and Risk Management functions.

Additional steps added to the remediation plan as a result of the restated material weakness and which have not been completed:

Improved procedures to ensure the submission of contracts and contract modifications for US GAAP evaluation; and

Additional training to both finance and non-finance employees who are responsible for hedging activities, development of power purchase agreements and negotiation of significant purchase contracts.

***Lack of Detailed Accounting Records for Certain Holding Companies***

While the Company believes it has manual processes in place to capture all material transactions there remains a risk that due to the lack of detailed records for these holding companies, transactions may not be timely captured or evaluated at the appropriate level of detail during the translation of intercompany loan balances denominated in other than the entity's functional currency for these holding companies or the computation of the tax provision. The completed steps related to the remediation plan include the following:

Outline a plan to communicate, document and track the formation or liquidation or changes to the Company's legal entities, including distribution of updated policies and procedures and checklists to track these changes;

Expanded staffing and resources dedicated to create current legal entity accounting records; and

Created a priority list of legal entities for purposes of establishing comprehensive general ledger packages; and

Distributed updated policies, procedures and checklists to track the formation, liquidation and changes to the Company's legal entities.

The Company continues to execute on additional steps to the remediation plan. The following remediation steps are still in process:

Complete the establishment of general ledger packages for the priority list of legal entities; and

Provide training to the various corporate and field personnel concerning best practices for the maintenance of these legal entities.

The Company continues to implement the remediation plans of this material weakness and it will assess the operating effectiveness of these controls as well as identify areas for improvement to the current execution of certain controls prior to concluding on full remediation. In order to complete remediation of this material weakness, the Company will continue to improve policies and procedures to identify new legal entities. Subsequent testing of operating effectiveness testing will be performed for the newly implemented controls prior to concluding on remediation. The Company does not expect that this material weakness will be remediated by the end of 2007.

***Lack of Adequate Controls and Procedures Related to Granting and Reporting of Share-Based Compensation***

The Company retained an outside consulting firm to assist with the collection and processing of data relating to the Company's share-based compensation grants and electronic discovery for the periods 1997-2007. The outside consulting firm also provided a team of forensic accountants to assist the Company with its: (i) evaluation of relevant SEC and FASB guidance relating to share-based compensation; (ii) implementation of procedures for review of electronic data, including emails; and (iii) analysis of the information used to determine measurement dates, strike prices and valuations required to reach the resulting accounting adjustments.

The Company instituted a moratorium on grants of share-based compensation. On October 12, 2007, the Board lifted the moratorium on grants and/or modifications of shared-based compensation.

The Company's remediation plan includes the following:

Enhancing the knowledge base of our personnel including providing instruction to the share-based compensation administrators regarding the definition of measurement date issues for subsequent administration and instruction regarding the requirements of FAS 123(R) to accounting personnel so they can properly account for share-based compensation;

Establishing formal policies and procedures to develop inter-departmental communication whereby the share-based compensation administrators will timely notify accounting personnel of grants, modifications to grants, or other relevant information so that accounting can make the necessary fair value adjustments;

Establishing formal policies and procedures in the granting process to ensure that the measurement date and the grant date are the same; and

Performing a comprehensive review of the Company's stock compensation database to ensure that it is current, accurate and complete as the point of record for all outstanding share-based compensation and establishing monthly database maintenance procedures to ensure on-going reconciliation and roll forward from the administrative database to the Company's accounting records.

As of September 30, 2007, the Company has documented and implemented its remediation plan for share based compensation. The new procedures and controls are being tested during the fourth quarter of 2007.

***Management's Report on Internal Control over Financial Reporting as of December 31, 2006***

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting, as defined in Rule 13a-15(f) under the Exchange Act. The Company's internal control over financial reporting is a process designed to provide reasonable assurance regarding

the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles in the United States of America and includes those policies and procedures that:

pertain to the maintenance of records that in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;

provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and

provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Management, including our CEO and CFO, does not expect that our internal controls will prevent or detect all errors and all fraud. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. In addition, any evaluation of the effectiveness of controls is subject to risks that those internal controls may become inadequate in future periods because of changes in business conditions, or that the degree of compliance with the policies or procedures deteriorates.

Management assessed the effectiveness of our internal control over financial reporting as of December 31, 2006. In making this assessment, management used the criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations (COSO).

A material weakness is a significant deficiency (within the meaning of PCAOB Auditing Standard No. 2), or combination of significant deficiencies, that result in there being a more than remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected.

*Management determined that the following material weaknesses in internal control over financial reporting that existed as of December 31, 2005 and were reported in the Company's Form 10-K/A filed on April 4, 2006 also existed as of December 31, 2006.*

*Treatment of Intercompany Loans Denominated in Other Than the Functional Currency.* The Company previously reported it lacked effective controls to ensure the proper application of SFAS No. 52, *Foreign Currency Translation*, related to the treatment of foreign currency gains or losses on certain long term intercompany loan balances denominated in other than the entity's functional currency and lacked appropriate documentation for the determination of certain of its holding companies' functional currencies. The Company also previously reported it was incorrectly translating certain loan balances due to the fact that it lacked an effective assessment process to identify and document whether or not a loan was to be repaid in the foreseeable future at inception and to update this determination on a periodic basis. Also, the Company previously reported it had incorrectly determined the functional currency for one of its holding companies which impacted the proper translation of its intercompany loan balances.

The Company had designed and implemented new controls to address this material weakness, but in testing these controls during and subsequent to the fourth quarter of 2006, the Company identified deficiencies in the execution and operating effectiveness of certain of the newly implemented controls. Therefore, the Company determined that the lack of effective controls could result in a more than

remote likelihood of material misstatement and thus continues to represent a material weakness as of December 31, 2006.

*Aggregation of Control Deficiencies at our Cameroonian Subsidiary.* The Company previously reported that AES SONEL, a 56% owned subsidiary of the Company located in Cameroon, lacked adequate and effective controls related to transactional accounting and financial reporting. These deficiencies included a lack of timely and sufficient financial statement account reconciliation and analysis, a lack of sufficient support resources within the accounting and finance group, inadequate preparation and review of purchase accounting adjustments incorrectly recorded in 2002, and errors in the translation of local currency financial statements to the U.S. Dollar. As a result of the aggregation of control deficiencies, the Company determined that the lack of effectively designed and operating controls at SONEL could result in a more than remote likelihood of material misstatement and thus continues to represent a material weakness as of December 31, 2006.

*Contract Accounting.* The Company previously reported it lacked effective controls related to accounting for certain derivatives under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS 133). In the May 2007 restatement, the Company reported adjustments for several derivative-related errors related to the accounting for embedded derivatives in contracts that were executed prior to 2006. The Company also previously reported it lacked an effective control to ensure that an adequate hedge valuation was performed and lacked effective controls to ensure preparation of adequate documentation of the on-going assessment of hedge effectiveness, in accordance with SFAS 133, for certain interest rate and foreign currency hedge contracts entered into prior to 2005. During the course of remediating this material weakness, the Company developed a remediation plan which includes, among other controls, a broad review of contracts by the Company's accounting department so that the Company can identify and properly account for derivatives and hedging activities. After the May 2007 Restatement and as part of the Company's review of contracts within the remediation effort for this material weakness, the Company identified certain lease-related errors related to the accounting for contract modifications that occurred after the July 1, 2003 implementation of EITF 01-08, *Determining Whether an Arrangement Contains a Lease* (EITF 01-8). The contract modifications had not been evaluated for proper lease treatment. While leases are not derivative instruments, a contract must be evaluated as a lease and may be subject to the requirements of SFAS No. 133. These types of interconnections between accounting principles generally accepted in the United States (US GAAP) are a factor which played a significant role in the Company's decision to broaden the remediation of the "Derivative Accounting" material weakness into one that would address the adequate accounting for contracts under US GAAP. The completeness of the contract evaluation process is essential to establishing proper contract accounting in conformity with US GAAP. Accordingly, the Company determined that the restatement of the "Derivative Accounting" material weakness to "Contract Accounting" more accurately reflects the ineffective operation of controls designed to ensure an adequate analysis and documentation of certain contracts, at inception and upon modification, to allow them to be adequately accounted for in accordance with US GAAP. The errors that have been identified during the remediation have been corrected in the Company's restated audited consolidated financial statements included in this prospectus. As a result of these errors, and the lack of sufficient time to test operating effectiveness of newly implemented controls, the Company determined that the lack of effective controls could result in a more than remote likelihood of material misstatement and thus continued to represent a material weakness as of December 31, 2006.

*Management determined that the following material weaknesses existed as of December 31, 2005 and December 31, 2006, but were not previously identified or reported.*

*Contract Accounting.* Although this material weakness was previously disclosed as a "Derivative Accounting" material weakness, as noted above, the "Derivative Accounting" material weakness has been restated as of December 31, 2006 as "Contract Accounting".

*Lack of Detailed Accounting Records for Certain Holding Companies.* While testing newly implemented controls for the Income Tax and Treatment of Intercompany Loan material weaknesses during and subsequent to the fourth quarter of 2006, the Company identified a risk related to a lack of maintenance of separate legal entity books and records for certain holding companies. While the Company believes it has manual processes in place to capture and segregate all material transactions related to these entities, there remains a risk that a material misstatement could occur related to an error in the translation of intercompany loan balances denominated in other than the entity's functional currency for these holding companies or in the Company's income tax provision calculations. In addition, there is a risk that as the Company continues to add holding companies, without establishing separate legal entity books and records, certain transactions may not be captured by the current manual processes. As a result, the Company has determined that the failure to establish controls to maintain separate legal entity books and records for certain holding companies could result in a more than remote likelihood of material misstatement and represents a material weakness as of December 31, 2006.

*Lack of Adequate Controls and Procedures Related to Granting and Reporting of Share-Based Compensation.* The Company recently completed its review of share-based compensation and determined that it lacked effective controls and procedures related to its accounting for share-based compensation resulting from weaknesses in its granting practices. These weaknesses include an adequate understanding, communication and recording of the compensation expense based on the determination of appropriate measurement dates for accounting purposes. The errors identified from this review were adjusted in conjunction with the May 23, 2007 restatement of the financial statements for the years ended December 31, 2004 and 2005. As a result, the Company has determined that the lack of adequate controls and procedures related to share-based compensation could result in a more than remote likelihood of a material misstatement and represents a material weakness as of December 31, 2006.

*Lack of Adequate Procedures to Assess Whether an Investment in a Variable Interest Entity Should Be Consolidated.* During the course of year end 2006 closing procedures and during review of certain derivative contracts, the Company became aware of additional facts in the form of an additional contract, not originally considered during the implementation of FIN 46R, "Consolidation of Variable Interest Entities", that would have impacted the assessment as to which enterprise is the primary beneficiary of a variable interest entity in Cartagena, Spain, of which the Company is the majority investor. Based on this additional information, the Company has determined it is not the primary beneficiary and should therefore not have consolidated the business, rather the Company's interest in this variable interest entity should have been accounted for under the equity method as of the adoption of FIN 46R as of January 1, 2004 forward. The error was adjusted in conjunction with the May 23, 2007 restatement of the financial statements for the years ended December 31, 2004 and 2005. As a result of this error and the resulting impacts to the consolidated balance sheet, the Company has determined that the lack of adequate controls over procedures to ensure that all relevant contractual information has been identified and considered in the determination as to whether a variable interest entity should be consolidated in accordance with FIN 46R could result in a more than remote likelihood of a material misstatement and represents a material weakness as of December 31, 2006.

#### *Conclusion*

As evidenced by the material weaknesses described above, management has concluded that, as of December 31, 2006, the Company did not maintain effective internal control over financial reporting.

The Company's independent auditor has issued an attestation report on management's assessment of the Company's internal control over financial reporting as set forth on page F-2.

## BUSINESS

### Overview

AES is one of the world's largest global power companies, providing essential electricity services in 28 countries on five continents.

### *Our Businesses*

We operate two main types of businesses. The first is our distribution and transmission business, which we refer to as Utilities, in which we operate electric utilities and sell power to customers in the retail (including residential), commercial, industrial and governmental sectors. These customers are typically end users of electricity. The second is our Generation business, where we sell power to wholesale customers such as utilities or other intermediaries. The revenues and earnings growth of both our Utilities and Generation businesses vary with changes in electricity demand.

Our Utilities business consists primarily of 15 distribution companies owned or operated under management agreements in eight countries with over 11 million end-user customers. All of these companies operate in a defined service area. This segment is composed of:

integrated utilities located in:

The United States IPL,

Cameroon AES SONEL.

distribution companies located in:

Brazil AES Eletropaulo and AES Sul,

Argentina EDELAP and EDES,

Dominican Republic EDE Este,

El Salvador CAESS, AES CLESA, DEUSEM and EEO,

Kazakhstan Eastern Kazakhstan REC and Ust Kamenogorsk Heat Nets, and

Ukraine Kievoblenergo and Rivneenergo.

Performance drivers for these businesses include, among other things, reliability of service, management of working capital, negotiation of tariff adjustments, compliance with extensive regulatory requirements and, in developing countries, reduction of commercial and technical losses.

Utilities face relatively little direct competition due to significant barriers to entry which are present in these markets. In this segment, we primarily face competition in our efforts to acquire businesses. We compete against a number of other participants, some of which have greater financial resources, have been engaged in distribution related businesses for periods longer than we have, and have accumulated more significant portfolios. Relevant competitive factors for Utilities include financial resources, governmental assistance, regulatory restrictions and access to non-recourse financing. In certain locations our utilities face increased competition as a result of changes in laws and regulations which allow wholesale and retail services to be provided on a competitive basis. We can provide no assurance that deregulation will not adversely affect the future operations, cash flows and financial condition of our Utilities business. The results of operations of our Utilities business are sensitive to changes in economic growth and regulation, abnormal weather conditions in the area in which they operate, as well as the success of the

operational changes that have been implemented (especially in emerging markets).

In our Generation business, we generate and sell electricity primarily to wholesale customers. Performance drivers for our Generation business include, among other things, plant reliability, fuel costs and fixed-cost management. Growth in this business is largely tied to securing new power purchase agreements, expanding capacity in our existing facilities and building new power plants. Our Generation business includes our interests in 97 power generation facilities owned or operated under management agreements totaling 37 gigawatts of capacity installed in 22 countries.

Approximately 68% of the revenues from our Generation business are from plants that operate under power purchase agreements of five years or longer for 75% or more of the output capacity. These long-term contracts reduce the risk associated with volatility in the market price for electricity. We also reduce our exposure to fuel supply risks by entering into long-term fuel supply contracts or through fuel tolling contracts where the customer assumes full responsibility for purchasing and supplying the fuel to the power plant. As a result of these contractual agreements, these facilities have relatively predictable cash flows and earnings. These facilities face most of their competition prior to the execution of a power sales agreement, often during the development phase of a project or upon expiration of an existing agreement. Our competitors for these contracts include other independent power producers and equipment manufacturers, as well as various utilities and their affiliates. During the operational phase, we traditionally have faced limited competition due to the long-term nature of the generation contracts. However, since competitive power markets have been introduced and new market participants have been added, we have and will continue to encounter increased competition in attracting new customers and maintaining our current customers as our existing contracts expire.

The balance of our Generation business sells power through competitive markets under short-term contracts or directly in the spot market. As a result, the cash flows and earnings associated with these facilities are more sensitive to fluctuations in the market price for electricity, natural gas, coal and other fuels. However, for a number of these facilities, including our plants in New York, which include a fleet of low-cost coal fired plants, we have hedged the majority of our exposure to fuel, energy and emissions pricing for the next several years. These facilities compete with numerous other independent power producers, energy marketers and traders, energy merchants, transmission and distribution providers and retail energy suppliers. Competitive factors for these facilities include price, reliability, operational cost and third party credit requirements.

#### ***Recent Initiatives***

We are always seeking opportunities to grow our businesses and increase the value of our stock, both within our existing Generation and Utilities businesses and in new lines of businesses. When exploring new businesses, we seek opportunities that leverage the skills and experience we have developed in our core business. These core competencies include: financing, constructing and developing large, capital-intensive projects; negotiating and closing complex merger, acquisition, disposition and investment transactions; operating businesses that are heavily-regulated; and conducting business and establishing operations around the world, including in countries where relationships and insight into local rules, regulations, politics and business practices provide us with a competitive advantage.

In our existing businesses we are currently seeing increased demand for power plants sited adjacent to coal resources in markets such as Vietnam, India and Indonesia. Some of the important drivers of performance for us in developing our alternative energy businesses include continued government support through regulation and incentives, continued progress towards liquid and transparent markets, particularly in the area of greenhouse gas emission credit trading, and the successful identification, execution and commercialization of new market opportunities in these nascent markets.



We are also developing an alternative energy business including wind generation, the supply of LNG, greenhouse gas emission reduction projects and new energy technologies. In Qatar and Oman we own and operate water desalination plants, and in the Dominican Republic we own and operate a LNG re-gasification terminal, which are ancillary to our existing power businesses.

### ***Our Organization***

Our businesses include Utilities and Generation within four defined geographic regions: (1) North America, (2) Latin America, (3) Europe, CIS and Africa, which we refer to as "Europe & Africa" and (4) Asia and the Middle East, which we refer to as "Asia". Three regions, North America, Latin America and Europe & Africa, are engaged in both our Generation and Utility businesses. Our Asia region only has Generation businesses. Accordingly, these businesses and regions account for seven segments. "Corporate and Other" includes corporate overhead costs which are not directly associated with the operations of our seven primary operating segments; interest income and expense; other intercompany charges such as management fees and self-insurance premiums which are fully eliminated in consolidation; and development and operational costs related to our Alternative Energy business which is currently not material to our presentation of operating segments. Under AES's Alternative Energy group, AES operates 1,015 MW of wind generation in the United States.

Our goal is to continue building on our traditional lines of business, while expanding into other essential energy-related areas. We believe that this is a natural expansion for us. As we move into new lines of business, we will leverage the competitive advantages that result from our unique global footprint, local market insights and our operational and business development expertise. We also will build on our existing capabilities in areas beyond power including greenhouse gas emissions offset projects, electricity transmission, water desalination, and other businesses. As we continue to expand and grow our business, we will maintain a focus on efforts to improve our business operations and management processes, including our internal controls over financial reporting.

Our business strategy is focused on global growth in our core generation and utilities businesses along with growth in related markets such as alternative energy, electricity transmission and water desalination. We continue to emphasize growth through "greenfield" development, platform expansion, privatization of government-owned assets, and mergers and acquisitions and continue to develop and maintain a strong development pipeline of projects and opportunities. The Company sees growth investments as the most significant contributor to long-term shareholder value creation. The Company's growth strategies are complemented by an increased emphasis on portfolio management through which AES has and will continue to sell or monetize a portion of certain businesses or assets when market values appear significantly higher than the Company's own assessment of value in the AES portfolio.

Underpinning this growth focus is an operating model which benefits from a diverse power generation portfolio that is largely contracted, reducing fuel cost and demand risks, and from an electric utility portfolio heavily weighted to faster-growing emerging markets.

The Company believes that success with its business development activities will be the single most important factor in its financial success in terms of value creation and it is directing increasing resources in support of business development globally. The Company also believes that high oil prices, increasing regulation of greenhouse gases, faster than expected global economic growth and a weak dollar present opportunities for value creation, based on the Company's current business portfolio and business strategies. Slower global economic growth, which will impact demand growth for utilities and some generation businesses, is one of the most significant downside scenarios affecting value creation. Other important scenarios that could impair future value include low oil prices and a strong dollar.

We believe that our organizational structure, including our use of regional management teams, is the most effective method to manage our business. We target geographic regions as primary areas of expansion because our regional management structure provides us with important relationships in key

markets and helps us identify localities with a large and growing need for power and other favorable characteristics for new investment. Regional management also allows for a hands-on approach to operations and business developments, which helps us assess and manage the risks associated with our new investments in each region. As a large organization we believe we have the resources and the ability to capitalize on economies of scale and develop better operating and management practices to increase our overall efficiency and productivity. Finally, our broad geographic footprint reduces political, macroeconomic and other risks associated with conducting business in any particular region.

## Segments

Beginning with our 2006 Form 10-K, as amended, we realigned its reportable segments. We previously reported under three segments: Regulated Utilities, Contract Generation and Competitive Supply. The Company currently reports seven segments as of December 31, 2006, which include:

Latin America Generation;

Latin America Utilities;

North America Generation;

North America Utilities;

Europe & Africa Generation;

Europe & Africa Utilities; and

Asia Generation

The additional segment reporting better reflects how AES manages the company internally in terms of decision making and assessing performance. The Company manages its business primarily on a geographic basis in two distinct lines of business the generation of electricity and the distribution of electricity. These businesses are distinguished by the nature of the customers, operational differences, cost structure, regulatory environment and risk exposure.

### *Latin America*

Our Latin America operations accounted for 63%, 61% and 55% of consolidated revenues in 2006, 2005, and 2004, respectively. AES began operating in Latin America in 1993 when it acquired the CTSN power plant in Argentina. Since that time, AES has expanded its presence in the region and now has operations in eight Latin American countries. These operations include a total of 48 generation plants owned and operated under management agreements with a total generating capacity of 11,224 MW. AES owns and operates 8 utilities, distributing a total of 45,785 GWh, in addition to operating one utility under management agreement, which distributes 1,626 GWh to customers.

#### *Latin America Generation*

Our Generation business in Latin America consists of 48 generation facilities with the capacity to generate 11,224 MW. This capacity includes our new 125 MW Los Vientos diesel-fired peaking facility, which came on line in January, 2007 and serves the largest power market in Chile. AES also has two coal plants under construction in Chile, Guacolda III and Ventanas III with 152 MW and 267 MW generation capacities respectively, and one plant under construction in Panama, the Changuinola hydro plant with 223 MW capacity.

#### *Latin America Utilities*

We own eight Utility businesses, including electricity distribution businesses located in Argentina (EDELAP and EDES), Brazil (AES Eletropaulo and AES Sul) and El Salvador (CAESS, CLESA,



DEUSEM and EEO). Our ninth Utility business, EDC, was sold in May 2007. We also manage another utility under contract in the Dominican Republic. These businesses sell electricity under regulated tariff agreements and each has transmission and distribution capabilities. AES Eletropaulo, serving the São Paulo, Brazil area for over 100 years, has over five million customers and is the largest electricity distribution company in Brazil in terms of revenues and electricity distributed. Pursuant to its concession contract, AES Eletropaulo is entitled to distribute electricity in its service area until 2028. AES Eletropaulo's service territory consists of 24 municipalities in the greater São Paulo metropolitan area and adjacent regions that account for approximately 15% of Brazil's GDP and 44% of the population in the State of São Paulo, Brazil.

#### *North America*

Our North America operations accounted for 25%, 26% and 29% of consolidated revenues in 2006, 2005 and 2004, respectively. AES began operating in North America in 1985, when it developed its first power plant in Deepwater, Texas. Since then AES has grown its North America business and currently owns a total of 21 generation facilities with 9,892 MW generating capacity and one integrated utility, distributing approximately 16,287 GWh of electricity to customers with 3,599 MW of generation capacity.

#### *North America Generation*

In North America, AES has 21 generation facilities, including seven gas-fired plants, ten coal-fired plants, three petroleum coke-fired plants and one biomass-fired plant, in the United States, Puerto Rico and Mexico.

#### *North America Utilities*

We have one integrated utility in North America, IPL, which we own through IPALCO Enterprises Inc. ("IPALCO"), the parent holding company of IPL. IPL is engaged in generating, transmitting, distributing and selling electric energy to more than 465,000 customers in the city of Indianapolis and neighboring areas within the state of Indiana. IPL also owns and operates four generation facilities. Two generating facilities are primarily coal-fired plants. The third facility has a combination of units that use coal (base load capacity) and natural gas and/or oil (peaking capacity). The fourth facility is a small peaking station that uses gas-fired combustion turbine technology. IPL's gross generation capability is 3,599 MW.

#### *Europe & Africa*

Our operations in Europe & Africa accounted for 12%, 12% and 13% of our consolidated revenues in 2006, 2005 and 2004, respectively. AES began operations in Europe & Africa in 1992, when we acquired the AES Kilroot power plant in Northern Ireland. Since that time, AES has grown in this region and now has a presence in 11 countries. AES's operations in the region now include a total of 15 generation plants owned or operated under management agreements with a total of 10,530 MW generation capacity. AES owns and operates three utilities, distributing a total of 8,960 GWh with 927 MW of capacity. In addition, AES operates 2 utilities under management agreement in the region, which distribute a total of 2,096 GWh.

#### *Europe & Africa Generation*

We own 13 generation facilities in Europe & Africa, and operate two additional generation facilities under management contract in Kazakhstan. These generation facilities have the capacity to generate 10,530 MW. In 2006, we began commercial operation of AES Cartagena, our first power plant

## Edgar Filing: AES CORP - Form S-4/A

in Spain with 1,200 MW capacity. AES Maritza East 1 is a 670 MW lignite-fired power plant currently under construction in Bulgaria.

### *Europe & Africa Utilities*

We own three Utility businesses in Europe & Africa, including an integrated utility in Cameroon (AES SONEL) and two distribution businesses in Ukraine (Kievoblenergo and Rivneenergo). AES acquired a 56% interest in AES SONEL in 2001. AES SONEL generates, transmits and distributes electricity to approximately 538,000 customers. AES SONEL has an installed generating capacity of 927 MW, and a small plant under construction. Our two distribution businesses in Ukraine serve over 1.2 million customers, while the two distribution businesses we operate under management agreements in Kazakhstan together serve over 554,000 customers.

### *Asia*

Our Asian operations accounted for 7%, 6% and 7% of consolidated revenues in 2006, 2005 and 2004, respectively. AES began operations in Asia in 1994 when we acquired the Cili power plant in China. Since that time AES's Generation business has expanded and it now operates 13 power plants with a total capacity of 5,369 MW in six countries. AES only operates generation facilities in Asia.

### *Asia Generation*

AES has 13 generation facilities with the capacity to generate 5,369 MW. Over half of our facilities and capacity are located in China, where AES joined with Chinese partners to build Yangcheng, the first "coal-by-wire" power plant with the capacity of 2100 MW. In 2000, AES was selected by the Sultanate of Oman to build, own and operate a 456 MW and 20 MIGD combined power and desalinated water facility, which achieved commercial operations in 2003. In 2001, AES was awarded the right to build, own and operate for 25 years a 756 MW and 40 MIGD combined power and desalinated water facility, the first such facility to be awarded to the private sector in Qatar. This facility commenced commercial operations in 2004. AES also owns and operates two oil-fired facilities in Pakistan (Lal Pir and Pak Gen), which have been in operations for the last nine years. In India, AES acquired a 420 MW coal-fired power plant (OPGC) in 1998. In Sri Lanka, AES owns a 168 MW diesel-fired power plant that began commercial operations in 2003. AES Amman East is a 370 MW combined-cycle gas power plant under construction in Jordan.

### *Corporate and Other*

Corporate and other expenses include general and administrative expenses related to corporate staff functions and initiatives primarily executive management, finance, legal, human resources, information systems and certain development costs which are not allocable to our business segments; interest income and interest expense; and inter company charges such as management fees and self insurance premiums which are fully eliminated in consolidation.

In addition, Corporate and Other also includes net operating results of our Alternative Energy business which is not material to our presentation of operating segments. We own and operate 298 MW of wind generation capacity and operate an additional 298 MW capacity through operating and management or O&M agreements. We also have ownership interests in development-stage companies in Scotland, France and Bulgaria. In 2006, we began construction of the 233 MW Buffalo Gap 2 wind farm in Texas.

The table below presents information about our consolidated operations and long-lived assets, by country, for years ended December 31, 2006 through December 31, 2004 and as of December 31, 2006

Edgar Filing: AES CORP - Form S-4/A

and 2005, respectively. Revenues are recorded in the country in which they are earned and assets are recorded in the country in which they are located.

	Revenues			Property, Plant & Equipment, net	
	2006	2005	2004	2006	2005
	(in millions)				
United States	\$ 2,516	\$ 2,311	\$ 2,185	\$ 5,872	\$ 5,589
Non-U.S.					
Brazil	4,161	3,823	2,925	4,567	4,130
Argentina	542	438	320	412	418
Chile	595	542	436	812	796
Dominican Republic	357	231	168	653	476
El Salvador	437	377	356	241	225
Pakistan	318	177	210	272	288
United Kingdom	222	208	215	303	282
Cameroon	302	288	272	407	354
Mexico	185	226	186	188	195
Puerto Rico	234	213	188	626	643
Hungary	304	230	192	225	209
Ukraine	269	217	190	106	97
Qatar	169	165	129	578	603
Colombia	184	182	132	398	407
Panama	144	134	117	450	454
Oman	114	113	110	337	346
Kazakhstan	215	158	137	175	150
Other Non-U.S.	296	287	277	575	490
Total Non-U.S.	\$ 9,048	\$ 8,009	\$ 6,560	\$ 11,325	\$ 10,563
Total	\$ 11,564	\$ 10,320	\$ 8,745	\$ 17,197	\$ 16,152

**Facilities**

The following tables present information with respect to the facilities in each of our business segments as of December 31, 2006. The amounts under Gross Megawatt ("MW") and "Approximate Gigawatt Hours" represent the gross amounts for each facility without regard to our percentage of ownership interest in the facility.

*Segment Latin America Generation*

<b>Business</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross M W</b>	<b>AES Equity Interest (Rounded)</b>	<b>Year Acquired or Began Operation</b>
Alicura	Argentina	Hydro	1,050	99%	2000
Central Dique	Argentina	Gas / Diesel	68	51%	1998
Gener TermoAndes	Argentina	Gas	643	91%	2000
Paraná-GT	Argentina	Gas	845	100%	2001
Quebrada de Ullum(1)	Argentina	Hydro	45		2004
Rio Juramento Cabra Corral	Argentina	Hydro	102	98%	1995
Rio Juramento El					
Tunal	Argentina	Hydro	10	98%	1995
San Juan Sarmiento	Argentina	Gas	33	98%	1996
San Juan Ullum	Argentina	Hydro	45	98%	1996
San Nicolás	Argentina	Coal / Gas / Oil	675	99%	1993
Tietê(2)	Brazil	Hydro	2,650	24%	1999
Uruguaiana	Brazil	Gas	639	46%	2000
Gener Electrica de Santiago(3)	Chile	Gas / Oil	479	82%	2000
Gener Energía Verde(4)	Chile	Biomass / Diesel	42	91%	2000
Gener Gener(5)	Chile	Hydro / Coal / Oil	807	91%	2000
Gener Guacolda	Chile	Coal	304	46%	2000
Gener Norgener	Chile	Coal / Pet Coke	277	91%	2000
Chivor	Colombia	Hydro	1,000	91%	2000
Andres	Dominican Republic	Gas	319	100%	2003
Itabo(6)	Dominican Republic	Coal / Oil	472	48%	2000
Los Mina	Dominican Republic	Gas	236	100%	1997
Bayano	Panama	Hydro	260	49%	1999
Chiriqui Esti	Panama	Hydro	120	49%	2003
Chiriqui La Estrella	Panama	Hydro	45	49%	1999
Chiriqui Los Valles	Panama	Hydro	51	49%	1999
			11,217		

- (1) AES operates these facilities through management or operations and maintenance agreements and owns no equity interest in these businesses
- (2) Tietê plants: Água Vermelha, Bariri, Barra Bonita, Caconde, Euclides da Cunha, Ibitinga, Limoeiro, Mog-Guaçu, Nova Avanhandava and Promissão
- (3) Gener Electrica de Santiago plants: Nueva Renca and Renca
- (4) Gener Energia Verde Plants: Constitución, Laja and San Francisco de Mostazal
- (5) Gener Gener plants: Ventanas, Laguna Verde, Laguna Verde Turbogas, Alfalfa, Maitenas, Queltehues, Volcán and Los Vientos. Los Vientos started full commercial operations in January, 2007
- (6) Itabo plants: Itabo, Santo Domingo, Timbégue, Los Mina and Higuamo





*Generation under construction*

<b>Business</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross MW</b>	<b>AES Equity Interest (Rounded)</b>	<b>Expected Year of Commercial Operation</b>
Guacolda III	Chile	Coal	152	46%	2009
Ventanas III	Chile	Coal	267	91%	2010
Changuinola	Panama	Hydro	223	83%	2010
			642		

*Segment Latin America Utilities*

<b>Business</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross MW</b>	<b>AES Equity Interest (Rounded)</b>	<b>Year Acquired or Began Operation</b>
EDC(1)(2)	Venezuela	Oil/Gas	2,616	82%	2000

(1) EDC plants: Amplificacion Tacao, Tacao, Arrecifes, Oscar Augusto Machado and Genevapca

(2) AES sold its interest in EDC to the PDVSA in May 2007

*Distribution*

<b>Business</b>	<b>Location</b>	<b>Approximate Number of Customers Served as of 12/31/2006</b>	<b>Approximate Gigawatt Hours Sold in 2006</b>	<b>AES Equity Interest (Rounded)</b>	<b>Year Acquired</b>
Edelap	Argentina	302,845	2,450	90%	1998
Eden	Argentina	306,885	2,273	90%	1997
Edes	Argentina	156,908	751	90%	1997
Eletropaulo	Brazil	5,468,727	31,656	16%	1998
Sul	Brazil	1,071,860	7,545	100%	1997
CAESS	El Salvador	491,631	2,091	75%	2000
CLESA	El Salvador	281,473	764	64%	1998
DEUSEM	El Salvador	53,000	95	74%	2000
EEO	El Salvador	207,441	433	89%	2000
EDC(1)	Venezuela	1,103,149	10,523	82%	2000
		9,443,919	58,581		

(1) AES sold its interest in EDC to the PDVSA in May 2007

Edgar Filing: AES CORP - Form S-4/A

*Distribution businesses under AES management*

<b>Business</b>	<b>Location</b>	<b>Approximate Number of Customers Served as of 12/31/2006</b>	<b>Approximate Gigawatt Hours Sold in 2006</b>	<b>AES Equity Interest (Rounded)</b>
EDE Este(1)	Dominican Republic	330,187	1,626	

(1) AES operates these facilities through management agreements and owns no equity interest in these businesses

*Segment North America Generation*

<b>Business(1)</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross M W</b>	<b>AES Equity Interest (Rounded)</b>	<b>Year Acquired or Began Operation</b>
Mérida III	Mexico	Gas	484	55%	2000
Termoelectrica del Golfo (TEG)(2)	Mexico	Pet Coke	230	100%	2007
Termoelectrica del Peñoles (TEP)(2)	Mexico	Pet Coke	230	100%	2007
Central Valley Delano	USA -CA	Biomass	57	100%	2001
Central Valley Mendota	USA -CA	Biomass	28	100%	2001
Placerita	USA -CA	Gas	120	100%	1989
Southland Alamitos	USA -CA	Gas	2,047	100%	1998
Southland Huntington Beach	USA -CA	Gas	904	100%	1998
Southland Redondo Beach	USA -CA	Gas	1,376	100%	1998
Thames	USA -CT	Coal	208	100%	1990
Hawaii	USA -HI	Coal	203	100%	1992
Warrior Run	USA -MD	Coal	205	100%	2000
Hemphill	USA -NH	Biomass	16	67%	2001
Red Oak	USA -NJ	Gas	832	100%	2002
Cayuga	USA -NY	Coal	306	100%	1999
Greenidge	USA -NY	Coal	161	100%	1999
Somerset	USA -NY	Coal	675	100%	1999
Westover	USA -NY	Coal	126	100%	1999
Shady Point	USA -OK	Coal	320	100%	1991
Beaver Valley	USA -PA	Coal	125	100%	1985
Ironwood	USA -PA	Gas	710	100%	2001
Puerto Rico	USA -PR	Coal	454	100%	2002
Deepwater	USA -TX	Pet Coke	160	100%	1986
			9,977		

(1) AES additionally owns and operates the Coal Creek Minerals coal mine in Oklahoma, USA

(2) Acquired February, 2007

*Segment North America Utilities*

Business	Location	Fuel	Gross M W	AES Equity Interest (Rounded)	Year Acquired or Began Operation
IPL(1)	USA IN	Coal/Gas/Oil	3,599	100%	2001

(1) IPL plants: Eagle Valley, Georgetown, Harding Street and Petersburg

*Distribution*

Business	Location	Approximate Number of Customers Served as of 12/31/2006	Approximate Gigawatt Hours Sold in 2006	AES Equity Interest (Rounded)	Year Acquired
IPL	USA IN	468,867	16,287	100%	2001

*Segment Europe & Africa Generation*

Business(1)	Location	Fuel	Gross M W	AES Equity Interest (Rounded)	Year Acquired or Began Operation
Bohemia	Czech Republic	Coal/Biomass	50	100%	2001
Borsod	Hungary	Biomass/Coal	96	100%	1996
Tisza II	Hungary	Gas/Oil	900	100%	1996
Tiszapalkonya	Hungary	Biomass/Coal	116	100%	1996
Ekibastuz	Kazakhstan	Coal	4,000	100%	1996
Shulbinsk HPP(2)	Kazakhstan	Hydro	702		1997
Sogrinsk CHP	Kazakhstan	Coal	301	100%	1997
Ust Kamenogorsk HPP(2)	Kazakhstan	Hydro	331		1997
Ust Kamenogorsk CHP	Kazakhstan	Coal	1,354	100%	1997
Elsta	Netherlands	Gas	630	50%	1998
Ebute	Nigeria	Gas	304	95%	2001
Cartagena	Spain	Gas	1,200	71%	2006
Kilroot	United Kingdom	Coal/Oil	520	97%	1992
			10,504		

(1) AES additionally owns and operates the Maikuben West coal mine in Kazakhstan, supplying coal to AES businesses and third parties

(2) AES operates these facilities through management or operations and maintenance agreements and owns no equity interest in these businesses

*Generation under construction*

Business	Location	Fuel	Gross M W
----------	----------	------	-----------

---

				<u>AES Equity Interest (Rounded)</u>	<u>Expected Year of Commercial Operation</u>
Maritza East I	Bulgaria	Lignite	670	100%	2009

---

*Segment Europe & Africa Utilities*

<b>Business</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross M W</b>	<b>AES Equity Interest (Rounded)</b>	<b>Year Acquired or Began Operation</b>
SONEL(1)	Cameroon	Hydro/Diesel/Heavy Fuel Oil	927	56%	2001

- (1) SONEL plants: Bafoussam, Bassa, Djamboutou, Edéa, Lagdo, Logbaba I, Limbé, Mefou, Oyomabang I, Oyomabang II and Song Loulou, and other small remote network units

*Generation under construction*

<b>Business</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross M W</b>	<b>AES Equity Interest (Rounded)</b>	<b>Expected Year of Commercial Operation</b>
SONEL(1)	Cameroon	Heavy Fuel Oil	13	56%	2007

*Distribution*

<b>Business</b>	<b>Location</b>	<b>Approximate Number of Customers Served as of 12/31/2006</b>	<b>Approximate Gigawatt Hours Sold in 2006</b>	<b>AES Equity Interest (Rounded)</b>	<b>Year Acquired</b>
SONEL	Cameroon	538,257	3,374	56%	2001
Kievoblenergo	Ukraine	833,005	3,639	89%	2001
Rivneenergo	Ukraine	402,541	1,947	81%	2001
		1,773,803	8,960		

*Distribution businesses under AES management*

<b>Business</b>	<b>Location</b>	<b>Approximate Number of Customers Served as of 12/31/2006</b>	<b>Approximate Gigawatt Hours Sold in 2006</b>	<b>AES Equity Interest (Percent, Rounded)</b>
Eastern Kazakhstan REC(1)(2)	Kazakhstan	460,087	2,096	
Ust-Kamenogorsk Heat Nets(1)(3)	Kazakhstan	94,748		
		554,835		

- (1) AES operates these facilities through management agreements and owns no equity interest in these businesses

(2)

Edgar Filing: AES CORP - Form S-4/A

Eastern Kazakhstan REC sells power to Shygys Energo Trade company, an AES subsidiary in Kazakhstan that distributes electricity to customers in Ust-Kamenogorsk and Semipalatinsk areas

- (3) Ust-Kamenogorsk Heat Nets provide transmission, and distribution of heat, with a total heat generating capacity of 224 Gcal

*Segment Asia Generation*

<b>Business</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross M W</b>	<b>AES Equity Interest (Rounded)</b>	<b>Year Acquired or Began Operation</b>
Aixi	China	Coal	51	71%	1998
Chengdu	China	Gas	50	35%	1997
Cili	China	Hydro	26	51%	1994
Hefei	China	Oil	115	70%	1997
Jiaozuo	China	Coal	250	70%	1997
Wuhu	China	Coal	250	25%	1996
Yangcheng	China	Coal	2,100	25%	2001
OPGC	India	Coal	420	49%	1998
Barka	Oman	Gas	456	35%	2003
Lal Pir	Pakistan	Oil	362	55%	1997
Pak Gen	Pakistan	Oil	365	55%	1998
Ras Laffan	Qatar	Gas	756	55%	2004
Kelanitissa	Sri Lanka	Diesel	168	90%	2003
			5,369		

*Generation under construction*

<b>Business</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross M W</b>	<b>AES Equity Interest (Rounded)</b>	<b>Expected Year of Commercial Operation</b>
Amman East(1)	Jordan	Gas	370	60%	2009

- (1) Construction of the Amman East power plant commenced in May, 2007

*Alternative Energy (included in Corporate and Other)**Generation*

<b>Business</b>	<b>Location</b>	<b>Fuel</b>	<b>Gross M W</b>	<b>AES Equity Interest (Rounded)</b>	<b>Year Acquired or Began Operation</b>
Altamont	USA CA	Wind	43	100%	2005
Palm Springs	USA CA	Wind	30	100%	2006
Tehachapi	USA CA	Wind	54	100%	2006
Condon(1)	USA OR	Wind	50		2005
Buffalo Gap(1)	USA TX	Wind	121		2006
			298		

- (1)

Edgar Filing: AES CORP - Form S-4/A

AES owns Condon and Buffalo Gap wind facilities together with third party equity investors with variable equity ownership interests. It also has ownership interests in development-stage companies in Scotland, France and Bulgaria.



## Edgar Filing: AES CORP - Form S-4/A

### *Alternative Energy businesses under AES management*

Business	Location	Fuel AES	Gross M W	AES Equity Interest (Percent, Rounded)
Wind generation facilities(1)	USA	Wind	298	

- (1) AES operates these facilities through management or O&M agreements and owns no equity interest in these businesses

### *Alternative Energy businesses under construction*

Business	Location	Fuel	Gross M W	AES Equity Interest (Rounded)	Expected Year of Commercial Operation
Buffalo Gap II Customers	USA TX	Wind	233	100%	2007

We sell to a wide variety of customers. No individual customer accounted for 10% or more of our 2006 total revenues.

### **Employees**

As of September 30, 2007, we employed approximately 30,000 people.

### **Regulatory Matters**

The Company is subject to complex energy, environmental and other governmental laws and regulations, both in the United States and in the other countries where it conducts business. These regulations affect most aspects of its business, including the development, ownership and operation of power generating facilities and in connection with the purchase and sale of electricity. The Company must also comply with applicable environmental and land use laws, rules and regulations.

### *Latin America*

#### *Argentina*

In January and February 2002, the Argentine government adopted many new economic measures as a result of political, social and economic crisis. The new economic measures included: (i) the abandonment of the country's fixed dollar-to-peso exchange rate, (ii) the conversion of U.S. dollar denominated loans into pesos and (iii) the placement of restrictions on the convertibility of the Argentine peso. The regulations adopted in 2002 and 2003 in the energy sector effectively overturned the U.S. dollar based nature of the electricity sector. In the wholesale power market, electricity generators declared their costs of generation (which reflected their fuel costs) on a semi-annual basis. Under the current regulations, energy prices were partially converted from the original U.S. dollar denomination into Argentine pesos ("pesified"), following the pesification of the price of natural gas. However, the authorities permitted the production of cost for alternative fuels (fuel oil, coal) to reflect international costs. In order to avoid price increases associated with the use of alternative fuels, market regulations were changed so that the spot price is set considering only production costs declared with natural gas. Therefore, while generators receive remuneration for the use of alternative fuel, this cost is not considered when setting the spot price. Because of this, generation prices still reflect an artificially

low fuel price, but due to the gas supply crisis and the subsequent agreement between the government and the gas producers to reset the prices, as described below, this effect has been offset and gas prices have returned to the levels of 2001 prior to the economic crises.

During 2004, the Energy Secretariat reached agreements with natural gas and electricity producers to reform the energy markets. The agreement with natural gas producers established a recovery path that increased wellhead prices to 80% of the original U.S. dollar price of 2001 by July 2005 and a second path that reached export parity by the end of 2006. In the electricity sector, the Energy Secretariat passed Resolution 826/2004, inviting generators to partially contribute their existing and future credits in the Wholesale Electricity Market ("WEM") from January 2004 to December 2006 to fund the development and construction of two new combined cycle power plants to be installed by 2008/2009. In exchange, the Argentine government committed to reform the market regulation to match the pre-crisis rules prevailing before December 2001, including setting the capacity payment with a U.S. dollar reference and eliminating all regulations fixing an artificially low price in the wholesale market by 2009. As of May 31, 2005, the Argentine government reached an agreement on these reforms with more than 90% of generator companies. In October 2005, by Resolution 1193/2005 the Energy Secretariat and the power generators signed the final agreement for the management and operation of the projects intended to reset the electricity market. In February 2006, the Energy Secretariat approved the bylaws of the new companies, "Termoelectrica General San Martin S.A." and "Termoelectrica General Belgrano S.A." to be located in Timbues, next to Rosario city in Santa Fe province and in Campana city, Buenos Aires province, respectively. There can be no assurance, however, that the Argentine government will honor its commitment to release restrictive measures that it has placed upon wholesale prices after the new capacity is installed.

Under the previous regulations, distribution companies were granted long-term concessions (up to 99 years) which provided, directly or indirectly, tariffs based upon U.S. dollars and adjusted by the U.S. consumer price index and producer price index. Under the new regulations, tariffs are no longer linked to the U.S. dollar and U.S. inflation indices. The tariffs of all distribution companies were converted to pesos and were frozen at the peso national rate as of December 31, 2001. In October 2003, the Argentine Congress enacted Law No. 25,790, which established the procedure for renegotiation of the public utilities concessions and extended the period for that process until December 31, 2007. In combination, these circumstances create significant uncertainty surrounding the performance of the electricity industry in Argentina, including the Argentina subsidiaries of AES.

On November 12, 2004, EDELAP, an AES distribution business, signed a Letter of Understanding with the Argentine government in order to renegotiate its concession contract and to start a tariff reform process, which was ratified by the National Congress on May 11, 2005. Final government approval was obtained on July 14, 2005. As a first step during this process, a Distribution Value Added ("DVA") increase of 28%, effective February 1, 2005, has been granted. Invoicing of the tariff increase commenced in August 2005. The Letter of Understanding also includes: (i) local cost adjustments to the tariff; (ii) elimination of penalties arising from potential energy supply shortages in Argentina; (iii) long-term payment terms for penalties owed to the customers; and (iv) other favorable conditions which are intended to benefit the company. The agreement was the first of its kind signed with UNIREN (Unit for the Renegotiation and Analysis of Public Services Contracts) in the Argentine electricity sector. Upon execution of the Letter of Understanding, AES agreed to postpone or suspend certain international claims; however, the Letter of Understanding provides that if the government does not fulfill its commitments, AES may re-start the international claim process. AES has postponed any action until the tariff reset is finalized. On January 20, 2006, the Argentine regulator (ENRE) postponed the public hearing for the tariff review process; a new date for these processes has not been set. On October 24, 2005, EDEN and EDES, two AES distribution businesses in Argentina, signed a Letter of Understanding with the Ministry of Infrastructure and Public Services of the Province of Buenos Aires to renegotiate their concession contracts and to start a tariff reform process, which was

approved by a Governor Decree on November 30, 2005. This Letter of Understanding includes the following:

- (i) an initial 19% DVA increase effective August 2005, and an additional DVA increase which will be in force in accordance with National Government policies (8% DVA increase was granted effective January 1, 2007);
- (ii) penalties recorded during the 2002 to 2005 period will not be paid;
- (iii) Quality Service Regime penalties will be reduced; and
- (iv) full tariff reset proceedings will be carried out in 2007 with a new tariff in force since February 2008.

This Letter of Understanding also includes other favorable conditions beneficial to these distribution facilities. AES agreed to postpone or suspend certain international claims; however, like the EDELAP Letter of Understanding, this Letter of Understanding provides that in case the government does not fulfill its commitments, AES may re-start the international claim process. AES has postponed any action with respect to international claims until the tariff reset is finalized.

#### *Brazil*

Under the present regulatory structure, the power industry in Brazil is regulated by the Brazilian government, acting through the Ministry of Mines and Energy ("MME") and the National Electric Energy Agency ("ANEEL"), an independent federal regulatory agency which has exclusive authority over the Brazilian power industry. ANEEL's main function is to ensure the efficient and economic supply of energy to consumers by monitoring prices and ensuring adherence to market rules by market participants in line with policies dictated by the MME. ANEEL supervises concessions for electricity generation, transmission, trading and distribution, including the approval of applications for the setting of tariff rates, and supervising and auditing the concessionaires. ANEEL's core areas of responsibility that are directly related to AES's businesses are: economic regulation, technical regulation and consumer affairs oversight.

On December 11, 2003, the Brazilian government announced and proposed a new model for the Brazilian power sector (the "New Power Sector Model") and enacted Provisional Measures #144 and #145, which set forth the basic rules that will govern the New Power Sector Model. On March 15, 2004, Law #10848 was enacted, which sets forth the basis of the new regulatory framework and general rules for power commercialization, regulated by Decree #5163, of July 30, 2004 and other administrative rulings.

The main points of the New Power Sector Model and its impact on AES businesses in Brazil are as follows:

It creates two energy commercialization environments: (1) the regulated contractual environment (ACR), intended for the distribution companies, and (2) the free contract environment (ACL), designed for traders and free consumers.

As of January 2005, every distribution utility is obligated to meet 100% of its anticipated energy requirements, subject to the application of penalties. Compliance with such obligation requires distribution companies to contract for energy through: (i) auctions of energy from new (proposed) generation projects; (ii) auctions of energy from existing generation facilities; and (iii) other sources, including public calls to purchase energy from distributed generation; renewable energy sources (through public auctions or the Brazilian Renewable Energy Incentive

## Edgar Filing: AES CORP - Form S-4/A

Program PROINFA); pre-existing purchases made before Law #10848/04; and purchases from Itaipu.

Distribution utilities can pass through up to 103% of their contracted load. ANEEL adopted a new pass through methodology in the annual tariff adjustment; and variations of the energy purchase costs are reflected in a tracking account (CVA), which records the monthly price variations of non-manageable costs, both positive and negative, over the course of the year.

As part of the implementation process of the New Power Sector Model, distribution companies signed amendments to concession contracts, which modified a clause relating to the tariffs with respect to: (i) methodology of power purchase cost pass-through (mentioned above); and (ii) exclusion of PIS/COFINS (taxes over revenue).

The Electric Energy Commercialization Chamber ("CCEE") carried out the largest auction in the country's history on December 7, 2004, in which power distribution utilities bought energy to serve 100% of their markets projected for 2005, 2006 and 2007 entering into the corresponding Regulated Power Purchase Agreements CCEAR. The Brazilian government inserted the rights for the CVA of energy purchased in the auctions into the concession contracts by an amendment to said contracts. The New Power Sector Model Law is currently being challenged on constitutional grounds before the Brazilian Supreme Court. To date, the Brazilian Supreme Court has not reached a final decision. Although the Company does not know when such a decision may be reached, the New Power Sector Model is currently in full force and it is very unlikely that it will be found unconstitutional.

In order to maintain the economic and financial equilibrium of the concession, utilities are entitled to the following types of tariff adjustments contemplated in the concession contracts:

annual tariff adjustments;

tariff reset; and

extraordinary revisions, in the event of significant changes in concessionaires' cost structure.

The primary purpose of the Annual Tariff Adjustment ("IRT") is the maintenance of an adjusted tariff for inflation and the sharing of efficiency gains with consumers. The IRT uses a formula such that non-manageable (Parcel A) costs are passed through to the consumers and manageable (Parcel B) costs are indexed to inflation. An "X-Factor" is applied to capture the sharing of scale gains, effectively reducing the inflation index that is applied to Parcel B costs. The operations and maintenance costs considered in the tariff are based on the concept of a Reference Company, not on actual costs. In many cases, the Reference Company may not be reflective of distribution companies operating in Brazil and thus, under estimate true operating costs. ANEEL authorized an average adjustment of 11.45% (IRT) for Eletropaulo tariffs, effective July 4, 2006. The second tariff reset for Eletropaulo occurred in 2007, while the second tariff reset for Sul is scheduled for 2008.

ANEEL's Resolution 234/06 establishes the methodology for the 2nd Cycle of Tariff Reset. The main aspects of this Resolution are detailed below:

- (i) Regulatory WACC: same methodology as considered in the 1st Cycle of Tariff Reset, updating the financial indicators. WACC before tax considered is 15.08%. (17.07% in 1st Cycle);
- (ii) Reference Company: ANEEL hired consultants to prepare a new methodology for the 2nd Cycle (still pending of definition);
- (iii) Bad debts: It is expected that ANEEL promotes a Public Hearing to discuss this item (still pending);

(iv)

Regulatory Rate Base:

a.

Shielded Rate Base updated by IGPM;

b.

Incremental assets (July/2003 to Oct/2006) evaluated through appraisal report;

c.

Change in Special Obligations methodology;

(v)

X-Factor: It was removed from its calculation the Xparcel, which captured the consumers' satisfaction level through an annual survey.

On July 3, 2007, through Resolution 500/2007, ANEEL authorized Eletropaulo a tariff reset index of -8.43%, applicable to the Company's tariff as from July 4, 2007.

The figure authorized by ANEEL is provisional, due to the fact that some items are still pending of definitions as mentioned above (example: reference company, bad debts, etc).

Eletropaulo did not agree with some aspects of the Regulatory Rate Base and the X-Factor, and filed an administrative appeal at ANEEL.

AES's business in Brazil is still attempting to resolve certain regulatory issues relating to a rationing program instituted in 2001. Specifically, on December 21, 2001, the President of Brazil issued a provisional measure which provided general authorization for: (i) pass-through to consumers of costs incurred by generators for the purchase of energy at spot prices during the rationing program and (ii) recovery in future years of revenue losses sustained by distributors during the rationing period, through an Extraordinary Tariff Adjustment ("RTE"). ANEEL, through a resolution issued on January 12, 2004, established AES Eletropaulo's RTE recovery period at 70 months and stated that Parcel A recovery will happen only after the RTE recovery.

AES Sul is pursuing the annulment of ANEEL's Order 288, issued on May 16, 2002, in which ANEEL retroactively prohibited several companies, AES Sul included, the opportunity to choose not to participate in the "exposition relief mechanism," which allowed these companies to sell the energy from Itaipu into the spot market. This lawsuit has a financial impact of about R\$373 million (historic values referring to 2001). AES Sul was granted a preliminary injunction ordering ANEEL to review CCEE's registers and calculations. This lawsuit awaits the judge's decision regarding ANEEL's petition to include CCEE as a co-defendant in the lawsuit. If the operations registered in CCEE are cleared with the effect of Order # 288 in place, AES Sul will owe a net amount of approximately R\$80 million (historic values referring to 2001). If AES Sul is unsuccessful and unable to pay any amount that may be due to CCEE, or to other market agents, as a result of the operations registered therein, penalties and fines could be imposed up to and including the termination of the concession contract by ANEEL. AES Sul is current on all CCEE charges and costs incurred subsequent to the period in question in the Order # 288 matter. All amounts, including the amount owed to CCEE in the event AES Sul loses the case, are reserved in AES Sul's books.

AES' concession agreement with the State of Sao Paulo for the Tiete generation plant includes an obligation to increase generation capacity by 15% by the end of 2007. It is anticipated that AES, as well as other concessionaire generators, will not be able to meet this requirement due to regulatory and hydrological conditions making the increase impossible. The matter is under consideration by the State Government of São Paulo. AES is seeking to resolve the issue through an extension of the deadline or other options. An adverse decision by the regulator could have a negative impact on the value of the plant, but at this time the positions of ANEEL and the State of Sao Paulo are not known.

On February 13, 2007 ANEEL issued Resolution #250/07 in order to clarify and regulate the provisions of a 2003 law (Law# 10762/03), which had not yet been interpreted by ANEEL. This new resolution establishes guidelines for dividing costs associated with new connection (or load increase) requested by customers, between the distribution company and the corresponding customers. The

effects regarding this Resolution were recognized on Regulatory Rate Base defined by ANEEL for the 2nd Cycle of tariff Reset. AES Sul is still evaluating the full effect of this new resolution.

### *Chile*

In Chile, the regulation of production schedules for electricity generation facilities is based on the marginal cost, which is the variable cost of the least expensive next unit required by the system at any time. Chile has four electricity systems. The major two interconnected electricity systems are the Central Interconnected System (*Sistema Interconectado Central*) ("SIC") and the Northern Interconnected System (*Sistema Interconectado del Norte Grande*) ("SING"), which cover almost 97% of the population of the country.

The electricity market in Chile is divided into three distinct segments, generation, transmission and distribution. The regulatory framework was enacted in 1982, and the underlying foundation has remained unchanged, except for amendments which have focused on providing clarifications and additional incentives to market participants.

Based on the Chilean electricity market framework, two electricity markets coexist: 1) a primary contract market for transactions between generators and customers, and 2) a secondary spot market for the exchange of energy and firm capacity among generators. In the primary market, customers, including regulated distribution companies and unregulated customers are obligated to enter into long-term power purchase agreements, which specify the volume and financial terms associated with the sale of energy and capacity.

In the secondary market, the independent system operator (CDEC) in each system dispatches the plants in order to have, at any specific level of demand, the appropriate supply at the lowest possible marginal cost of production available in the system, considering transmission and reliability constraints.

As a result, generation companies are free to enter into sales contracts with distribution companies and other customers for the sale of capacity and energy. However, the electricity necessary to fulfill these contracts is provided by the contracting generation company only if the generation company's marginal cost of production is low enough for its generating capacity to be dispatched to meet demand. Otherwise, the generation company will purchase electricity from other generation companies at the marginal cost of the system, which is lower than the production cost of the company.

The prices paid to generation companies by distribution companies for capacity and energy to be resold to their retail customers are, pursuant to law, based on the expected average marginal cost of capacity or energy. In order to ensure price stability, however, the regulatory authorities in Chile established "node prices" to be set every six months for energy and capacity requirements of regulated consumers paid by distribution companies. Node prices for energy are calculated on the basis of the projections of the expected marginal costs within the system over the next 24 to 48 months, in the case of the SIC and the SING. The formula takes into account, among other things, assumptions regarding available supply and demand in the future. Node prices for capacity are based on the marginal investment required to meet peak demand, based on the cost of a diesel-fired turbine. Prices for capacity and energy sold to large customers (over 0.5 MW) and other generation companies purchasing on a contractual basis are unregulated and are often set with reference to node prices, alternative fuel prices, exchange rates and other factors. If average prices for capacity and energy sold to non-regulated customers differ from node prices by more than a defined percentage (5%-30%, calculated pursuant to regulations), node prices are adjusted upward or downward, as the case may be, so that the difference between such prices equals such percentage.

On March 13, 2004, Law No. 19,940 was enacted establishing amendments to the existing Electricity Law, principally in relation to tolls charged for the use of high voltage network and transmission systems. The reduction of the minimum demand required to be considered as an

unregulated customer went from 2 MW to 0.5 MW. In addition, other factors considered are the reduction of the floating band for regulated price from 10% to 5%, the incorporation of elements to create an ancillary services market and the pricing mechanism for small and medium-sized electricity systems. The modifications contained in Law No. 19.940 maintain or improve the Company's position with regard to both the Company's current status and projected development and, in particular, with regard to the issues related with transmission tolls. In addition, the Regulations to the Electricity Law, Supreme Decree No. 327, which was modified on October 9, 2003 with respect to the clarification of the methodology utilized to calculate transmission tolls, has been replaced by Law No. 19.940.

On March 25, 2004, the Argentine government published Resolution 265, which privileged the domestic supply of natural gas, immediately affecting the export of natural gas to neighboring countries (primarily Chile). However, this resolution provided suppliers with alternative means of supply under existing export contracts. Between April and June 2004, daily export restrictions to Chile fluctuated between 20% and 47% of contracted volumes, depending on domestic demand. At the end of 2004, the curtailments were less than 10% due to improved hydrological conditions in Argentina and Chile, and increased availability of Bolivian gas.

This situation changed at the beginning of 2005 when as a result of high electricity demand and natural gas consumption in Argentina, in addition to the policy established by Compañía Administradora del Mercado Eléctrico ("CAMMESA") to conserve water under Resolution 839, the curtailments increased during summer months reaching a peak of almost 50%, equivalent to 402 Mmcf/d at the end of May 2005. From May until September 2005, the daily export restrictions to Chile fluctuated between 40% and 10%. In the last quarter of 2005, the restrictions were reduced by 7% to 12%, mainly due to improved hydrological conditions compared to the beginning of the year.

Electrica Santiago, a subsidiary of the Company, produces electricity by burning natural gas produced in southern Argentina which is transported to central Argentina through a pipeline owned by Transportadora Gas del Norte S.A., or TGN, and then to Chile. The TGN pipeline supplies consumers in Argentina and Chile. Interruptions in the supply and/or transportation of natural gas by TGN would adversely affect the operations and financial condition of Electrica Santiago. Such potential interruptions would materially impair Electrica Santiago's ability to generate electricity and would force it to rely on the spot market to purchase electricity to meet its contractual commitments. Furthermore, because all combined-cycle plants in the SIC use the same pipeline to obtain their natural gas supplies from Argentina, a disruption of this supply would materially increase prices in the spot market. The reliance on the spot market to purchase electricity could have a material adverse effect on Electrica Santiago.

On May 3, 2005, a bill to amend the Electric Law was approved by the Chilean congress which was promulgated by the executive branch on May 19, 2005 (Law No 20.018). The bill was designed to mitigate the effects of the restrictions on natural gas exports to Chile, which have been applied by the Argentine government since March 2004. The main aspects of Law 20.018 include:

implementation of public bid processes for distribution companies for their consumptions starting after 2009;

modification of regulated node price methodology, progressively replacing the node price with public bid prices and improvement in the correlation between regulated node prices and unregulated market prices in the interim period;

stabilization of generation companies' revenues by allowing them to enter into long-term fixed price contracts with distribution companies (maximum of 15 years);

authorization of voluntary savings incentives which allow generation companies to directly negotiate demand reductions with final customers;

determination that natural gas shortages can no longer be considered force majeure events and compensation to customers by generation companies which fail to operate due to gas shortages; and

establishment of compensation for losses by generation companies when obligated to sell to distribution companies that are unable to independently contract adequate supplies.

These changes produced an improvement in the regulatory framework by reducing the risks of arbitrary regulatory intervention and creating a better investment environment. The first bid process was successfully carried out in October 2006. In November of 2006, Gener was awarded 1,355 GWH in the recent bidding process held by the electricity distribution companies.

#### *Colombia*

In 1994 the Regulatory Commission of Electricity and Gas ("CREG") was created to foster the efficient supply of energy through regulation of the wholesale market, the natural monopolies of transmission and distribution, and by setting limits for horizontal and vertical economic integration. The control function was assigned to the Superintendency of Public Services. The Mining and Energy Planning Unit ("UPME") develops plans for the energy sector. These plans are then adopted by the Ministry of Mines and Energy. In addition to other initiatives, the general regulatory framework established free access in the networks, free entrance in the business, the creation of a wholesale market, the unbundling of activities, the principles for setting formulas for tariffs and the free selection of the provider by the consumer.

The wholesale market is organized around both bilateral contracts and a mandatory pool and spot market for all generation units larger than 20 MW. Each unit offers its availability quantities for a 24 hour period with one price set for those 24 hours. The dispatch is arranged by price merit, and the spot price is set by the marginal unit. The system is one node.

Colombia's spot market began in July 1995, and in 1996 a capacity payment was introduced for a term of 10 years. In December 2006, Regulation 071 was enacted which replaced the capacity charge with a reliability charge. This new charge has been in place since December 2006 and is expected to have a positive impact on Chivor for 2007 of US \$15.5 million compared to the US \$18.3 million that it received in 2006. Under the reliability charge mechanism, plants present firm energy price and volume offers in public auctions that are held three years prior to the initiation of supply. Plants are allowed to bid up to the maximum firm energy level which can be provided during drought conditions, as defined in a methodology utilized by the CREG. The new regulation includes a transition period from December 2006 to November 2009, during which the price is equal to US \$13 per MWh and volume is determined based on firm energy offers which are pro-rated so that the total firm energy level does not exceed system demand.

Bilateral contracts between a generator and suppliers are treated as financial instruments which are settled by the Market Administrator. These contracts are normally either "take or pay" or "take and pay" agreements, and normally have a term of one to three years. There is no regulatory obligation for an electricity supplier to hedge its consumers' demand, and the negotiation of energy contracts between generators and suppliers for unregulated customers is unrestricted. The contracts to supply energy to regulated (small) consumers must be assigned by the Load Servicing Entities ("LSE") through a public bidding process to determine the lowest offer.

#### *Dominican Republic*

The General Electricity Law No. 125-01 was passed on July 26, 2001. New institutions were created to formulate energy policy and regulate the sector, including the Energy National Commission ("CNE") and the Superintendency of Electricity ("SIE"). However, some of the new resolutions



adopted by SIE are in conflict with the regulations created by the Ministry of Industry and Commerce prior to enactment of Law 125-01.

During 2004, an increase in fuel prices caused a financial crisis in the Dominican Republic electrical sector. Specifically, the inability to pass through higher fuel prices and the costs of devaluation led to a gap between collections at the distribution companies and the amounts required to pay generators for electricity generated. The election of a new presidential administration in August 2004 has been accompanied by progress towards addressing the crisis in the electricity sector. Negotiations have intensified between the government, the multilateral lending and development agencies such as the IMF and the World Bank and the private electricity sector. The key issues that are the focus of these negotiations include (i) the failure to provide for full pass-through of the costs of electricity supply to consumers; (ii) the failure of the regulator to follow through on subsidy commitments, which has put the distribution companies in the position of effectively financing portions of the subsidy programs; and (iii) the fiscal deficit of the government of the Dominican Republic which requires multilateral lending to reconstitute the sector.

During 2006, the Dominican Republic government has been paying both the subsidies and its own energy bills on time; the tariff has been modified to recognize the fuel generation basket, and there is increased support for fraud prosecution. Despite this improvement over prior years, the electricity sector has not completely recovered from the financial crisis of 2004. Last year it needed more than US \$500 million to cover the current operations, and for 2007 an amount of US \$400 million has been included in the budget, which indicates that the electricity sector in the Dominican Republic remains fiscally unstable, so that additional reforms may be needed.

In December 2006, the Executive branch sent to congress a bill modifying the General Electricity Law. The bill criminalizes theft of electricity and simplifies the process that the Distribution companies must follow in order to detect and document fraud in the electric networks. The legislation will be considered and could be approved in the first quarter of 2007.

#### *El Salvador*

In 1996, the government of El Salvador created a new regulatory framework through the enactment of the Electricity Law in October of 1996, as amended in June 2003. The Electricity Law regulates the generation, transmission, marketing, distribution and supply of electricity in El Salvador and provided the basis for private sector participation and competition in the Salvadoran energy sector, the unbundling of electricity generation, transmission and distribution, the privatization of electricity distribution and generation assets and the creation of a transparent regulatory structure.

Under the Electricity Law, an independent regulator, Superintendencia General de Electricidad y Telecomunicaciones ("SIGET"), was established, and the country's public electric company, Comisión Ejecutiva Hidroeléctrica de río Lempa ("CEL") was required to reorganize its generation, transmission and distribution assets to facilitate privatization. CEL separated its generation, transmission and distribution activities from one another and further divided its generation and distribution activities into operationally independent companies for purposes of privatization.

El Salvador has five electricity distribution companies. AES controls four of these five distribution companies: CAESS, CLESA, EEO, and DEUSEM, which include rural electrification activities that were situated near the networks of these companies.

The government has recently adopted certain revisions and adjustments to the regulatory system created by the Electricity Law, and additional modifications are under consideration. The government is studying how to further separate the activities of CEL and El Salvador Electricity Transmission Company ("ETESAL"), the transmission company that is owned by CEL, with the goal of privatizing ETESAL. In addition, new Salvadoran regulations have been recently issued aimed at facilitating the

entry of electricity traders into the electricity market and improve the transparency of the pricing signals in the wholesale market.

In June 2003, the government amended the Electricity Law to grant greater regulatory authority to SIGET and to create a compensatory fund in the wholesale market to promote stability in the price of energy on the spot market. SIGET has recently prepared norms and guidelines in the form of a manual, which will set minimum standards for electricity distribution companies for system design, distribution losses and costs, as well as service quality and reliability. In addition, as part of the Company's regular upcoming five-year tariff review process, SIGET is reviewing the characteristics of the demand curve for each of the Company's electricity distribution networks, in order to be able to better analyze and review the Company's proposed tariffs.

During 2005, the Ministry of Economy ("Ministerio de Economía") proposed revising the dispatch rules for El Salvador's electricity market from a bidding to an economic dispatch basis. If this reform is adopted in the future, it may adversely affect the Company's ability to continue to generate margins on the energy it buys and sells for its customers. The proposal remains under discussion.

#### *Panama*

In 1995, Panama initiated the reform of its electricity sector with the passage of legislation allowing private participation in power projects. This was followed in 1996 by the Public Services Regulatory Agency Law, which established new institutional arrangements for the regulation of public services, including electricity. In 1997, the Electricity Law was passed, calling for the restructuring of the Instituto de Recursos Hidráulicosy Electrificación ("IRHE"), the Panamanian government agency responsible for electricity generation, transmission and distribution. IRHE was divided into three distribution companies, four generation companies and one transmission company for privatization.

In 1998, the country's three distribution companies were privatized, and were each granted 15-year concessions. The same year, the four generation companies were privatized, with the hydropower generators receiving 50-year concessions granting the use of water, and the thermal power generators receiving 40-year licenses. The transmission company remains understate ownership.

The dispatch of the system is the responsibility of the Centro Nacional de Despacho ("CND"), which is part of the transmission company, Ente Regulador de los Servicios Públicos ("ETESA" or the "Regulator"). There is a surcharge levied on revenues in the system to cover the administrative costs of the CND and ETESA, which helps to promote the Regulator's political independence. The regulatory framework establishes the operation of generation plants on a merit-order dispatch basis. Dispatch priority is determined based on audited variable operating costs with the last unit dispatched determining the marginal cost of the system. Hydroelectric plants are dispatched in such a way as to optimize the use of water.

The Panamanian electric system operates with both contract and spot markets. At the time of privatization, the distribution companies were assigned Power Purchase Agreements ("PPAs") with each of the generators, sufficient to meet the generators' peak energy demand requirements. The cost of electricity with respect to spot market purchases and PPAs approved by the electric industry regulator (including initial and new contracts) are a direct pass-through to residential and industrial users. The system is designed to preserve the financial health of the distribution companies and the entire electricity sector. Distribution companies are required to contract 100% of their annual energy requirements (although they can self-generate up to 15% of their demand), reducing uncertainty for generators and consumers. Tariffs were increased in 2003 and 2004, and the government subsidized a 2005 tariff increase.

*North America*

*United States*

The federal government regulates wholesale power markets and transmission facilities in most of the continental U.S., while each of the fifty states regulates retail electricity markets and distribution. Over the past decade, there have been a number of federal and state legislative and regulatory actions that have altered how energy markets are regulated. A series of regulatory policies have been adopted in the United States by both the federal government and the individual states that encourage competition in wholesale and retail electricity markets.

*Federal Regulation of Electricity*

The FERC has ratemaking jurisdiction and other authority with respect to interstate wholesale sales and transmission of electric energy under the Federal Power Act ("FPA") and with respect to certain interstate sales, transportation and storage of natural gas under the Natural Gas Act. In 1996, the FERC issued Order # 888, which mandated the functional separation of generation and transmission operations and required utilities to provide open access to their transmission systems. Each utility under the FERC's jurisdiction was required to file an Open Access Transmission Tariff. In 2000, the FERC issued Order # 2000, which established the functions and characteristics of Regional Transmission Organizations ("RTOs") as a means to ensure independent administration of the open access policy and to help increase investment in transmission infrastructure. On a regional basis RTOs assume functions traditionally handled by individual utilities, such as transmission access, security, coordination and planning. RTOs have been created and currently administer the interconnected transmission system in a number of the markets in which AES owns electric generation such as California and the Midwest.

Beginning in the fall of 2001, regulatory officials in the United States began to re-examine the nature and pace of deregulation of electricity markets. This re-examination was primarily the result of extreme price volatility and energy shortages in California and portions of the western markets during the period from May 2000 through June 2001. The conclusions reached in this re-examination have not been uniform, but rather have differed from state to state and between the federal government and the states themselves. Thus, a number of states have advocated against restructuring and abandoned any efforts to proceed with deregulation of retail markets, while the FERC has continued its efforts to enhance "open access" electric transmission and enhance competition in bulk power (wholesale) markets, albeit at a somewhat slower pace. This has led to a number of confrontations and legal proceedings between the FERC and the states over jurisdiction. The Company believes that over the next decade the United States will continue to resemble a "patchwork quilt" of differing regulatory policies at the retail level.

The Federal government, through regulations promulgated by the FERC, has primary jurisdiction over wholesale electricity markets and transmission services. Since 1986, the FERC has approved market based rate authority for many providers of wholesale generation, and the mix of market players since then has shifted toward non-utility entities, generally referred to as Independent Power Producers ("IPPs"), whose rates are negotiated rather than based on costs. The FERC has issued a number of orders that increase the reporting requirements of entities requesting market based rate authority. In May 2006, the FERC issued a rulemaking concerning the four criteria examined in granting market based rate authority and the resulting regulations may result in a somewhat more stringent analysis for obtaining such authority. Recently utilities have begun supplying their own generation again, through affiliate contracts, acquisition of distressed assets and traditional utility construction. These assets are generally included in base rate, and the building of generation by utilities represents a move back to traditional cost of service ratemaking regulation.

## Edgar Filing: AES CORP - Form S-4/A

On August 8, 2005, the President signed into law the Energy Policy Act of 2005 ("EP Act 2005"). The legislation repealed the Public Utility Holding Company Act ("PUHCA of 1935") and replaced it with the Public Utility Holding Company Act of 2005 ("PUHCA of 2005"), which became effective on February 8, 2006. The repeal of the PUHCA of 1935 removed utility holding companies from the jurisdiction of the SEC and greatly reduced the financial, organizational and line of business restrictions imposed on utility holding companies. The PUHCA of 2005 increases federal and state access to books and records, but does not restrict mergers and acquisitions of non-contiguous utilities as did the previous law.

Under Section 203 of the FPA, as amended by EPAct 2005, the FERC has increased authority to review mergers and acquisitions, including acquisitions of foreign utility companies. However, the FERC has issued regulations that give a holding company that owns a transmitting utility or an electric utility company and has captive U.S. customers (such as AES) blanket authority to acquire a foreign utility company upon making a notice filing containing specific certifications with respect to the protection of such customers from the effects of the acquisition.

EPAct 2005 also provides the FERC with new authority to certify an Electric Reliability Organization ("ERO") that will set mandatory reliability standards for the U.S. grid. On April 4, 2006 the National Energy Regulatory Commission ("NERC") filed an application for certification as the ERO and a petition for approval of 102 Reliability Standards. The NERC was certified as the ERO on July 20, 2006, and the FERC initiated a rulemaking to review and approve the Reliability Standards. Although NERC has not historically had authority to mandate compliance with reliability standards, utilities generally choose to voluntarily comply with the standards. The new legislation gives the ERO the ability to create mandatory standards and would grant the ERO authority to enforce these standards through the issuance of financial penalties.

Finally, EPAct 2005 amends the PURPA and instructs the FERC to promulgate regulations to implement the amendments. Pursuant to this directive the FERC has issued a final rule that: (i) prescribes new restrictive criteria that new cogeneration facilities must meet in order to be designated as QFs under PURPA; (ii) removes the restrictions on ownership of QFs by an entity that is primarily engaged in the generation or sale of electric power; and (iii) for new QFs eliminates certain regulatory exemptions that QFs previously received. On October 20, 2006, the FERC issued a final rule that effectively removes the requirement that utilities enter into new contracts to purchase energy and capacity produced by QFs having capacity greater than 20 MW if the utilities are located within the control areas of the Midwest Independent Transmission System Operator, Inc. ("Midwest ISO"), PJM Interconnection, L.L.C., ISO New England, Inc., the New York Independent System Operators or ERCOT. Utilities located in other regions of the United States must file a request to be relieved of the purchase obligation and the FERC will decide on a case by case basis whether QFs have access to competitive wholesale markets, and therefore, no longer require a mandatory buyer. We believe that the new rule will not have a material impact on the Company's existing contracts.

On September 21, 2006, the FERC conditionally approved the California Independent System Operator's (CAISO) tariff filing to reflect Market Redesign and Technology Upgrade (MRTU). The new market design is scheduled to go into effect on November 1, 2007 and will include location based marginal pricing and a financially binding day-ahead energy market. The Company believes that the MRTU will not have a material impact on its existing facilities due to long-term contracts that remain in place. In August 2000, the FERC announced an investigation into the organized California wholesale power markets in order to determine whether rates were just and reasonable. Further investigations involved alleged market manipulation. See "Legal Proceedings."

In addition to the FERC regulation described above, IPL is subject to regulation by the Indiana Utility Regulatory Commission ("IURC") as to its services and facilities, the valuation of property, the construction, purchase, or lease of electric generating facilities, the classification of accounts, rates of

depreciation, retail rates and charges, the issuance of securities (other than evidences of indebtedness payable less than twelve months after the date of issue), the acquisition and sale of public utility properties or securities and certain other matters.

IPL's tariff rates for electric service to retail customers (basic rates and charges) are set and approved by the IURC after public hearings. Such proceedings, which have occurred at irregular intervals, involve IPL, the staff of the IURC, the Indiana Office of Utility Consumer Counselor and other interested consumer groups and customers. Pursuant to statute the IURC is to conduct a periodic review of the basic rates and charges of all utilities at least once every four years.

The majority of IPL customers are served pursuant to retail tariffs that provide for the monthly billing or crediting to customers of increases or decreases, respectively, in the actual costs of fuel consumed from estimated fuel costs embedded in basic rates, subject to certain restrictions on the level of operating income. In addition IPL's rate authority provides for a return on IPL's investment and recovery of the depreciation and operation and maintenance expenses associated with then nitrogen oxide ("NOx") compliance construction program and its multipollutant plan.

IPL participates in the restructured wholesale energy market operated by the Midwest ISO. The implementation of this restructured market marks a significant change in the way IPL buys and sells electricity and schedules generation. Prior to the restructured market, IPL dispatched its generation and purchased power resources directly to meet its demands. In the restructured market IPL offers its generation and bids its demand into the market on an hourly basis. The Midwest ISO settles these hourly offers and bids based on location based marginal prices or LMPs, i.e., pricing for energy at a given location based on a market clearing price that takes into account physical limitations, generation and demand throughout the Midwest ISO region. The Midwest ISO evaluates the market participants' energy injections into, and withdrawals from, the system to economically dispatch the entire Midwest ISO system on a five-minute basis. Market participants are able to hedge their exposure to congestion charges, which result from constraints on the transmission system, with certain Financial Transmission Rights, or "FTRs." Participants are allocated FTRs each year and are permitted to purchase additional FTRs. As anticipated and in keeping with similar market start-ups around the world, LMPs are volatile, and there are process, data, and model issues requiring editing and enhancement. IPL and other market participants have raised concerns with certain Midwest ISO transactions and the resolution of these items could impact our results of operations.

## ***Europe & Africa***

### *European Union*

European Union ("EU") member states are required to implement EU legislation, although there is a degree of disparity as to how such legislation is implemented and the pace of implementation in the respective member states. EU legislation covers a range of topics which impact the energy sector, including market liberalization and environmental legislation. The Company has subsidiaries which operate existing generation businesses in a number of countries which are member states of the EU, including the Czech Republic, Hungary, the Netherlands, Spain and the United Kingdom. The Company also has subsidiaries which are in the process of constructing a generation plant in Bulgaria. Bulgaria became a member of the EU as of January 2007 and will, upon accession to the EU, be subject to EU legislation.

The principles of market liberalization in the EU electricity and gas markets were introduced under the Electricity and Gas Directives (Directive 1996/92/EC and Directive 1998/30/EC, respectively). In 2005, the European Commission ("EC"), the legislative and administrative body of the EU, launched a sector-wide inquiry into the European gas and electricity markets. In the context of the electricity market, the inquiry has to date focused on identifying problems related to price formation in the electricity wholesale markets and the role of long-term agreements as a possible barrier to entry

with a view to improving the competitive situation. The Hungarian Competition Authority launched a parallel inquiry into the national electricity and gas market and announced its preliminary findings in late 2005. These preliminary findings identified long-term contracts as a potential source of competition concern, in addition to other obstacles, such as having a single power buyer, the Hungarian Power Companies LTD (MVM). The EC has commenced a formal investigation into long-term power purchase contracts in Hungary, including the long-term power purchase contract entered into between AES Tisza Eromu Kft ("AESTisza") and the state owned electricity wholesaler, MVM. See "Hungary" below, for details of this investigation. In addition, the EC has launched an independent investigation into alleged abusive practices on the part of MVM.

The EC has also introduced environmental legislation which impacts the electricity sector in general and includes:

The EU Directive on Integrated Pollution Prevention and Control (1996/61/EC) ("IPPC Directive") which requires member states to prevent or reduce pollution from a range of installations including electricity generation stations and introduces a permit regime to ensure the prevention or reduction of pollution from such installations.

The Large Combustion Plants Directive (2001/80/EC) ("LCPD") which introduced a regime for the reduction of emissions sulphur dioxide, nitrogen oxides and particulates from large combustion plants, with increased restrictions coming into effect in two phases from 2008 and 2016, respectively.

The Renewables Directive (2001/77/EC) which deals with the promotion of electricity generated from renewable sources and sets a target of 12% of electricity consumed in the EU to be generated from renewable sources by 2010.

The EU Emissions Trading Directive (2003/87/EC) which, among other things, established the EU Emissions Trading Scheme ("EUETS") in respect of emissions of carbon dioxide effective January 1, 2005.

Progress in the implementation of the directives referred to above varies from member state to member state. AES generation businesses in each member state will be required to comply with the relevant measures taken to implement the directives. See "Air Emissions" below, for a description of these Directives.

#### *Hungary*

In 2004, in connection with the accession of Hungary as a member state of the EU, the Hungarian government provided notification to the EC of certain legislative arrangements concerning compensation to the state owned electricity wholesaler, MVM. The EC conducted a preliminary investigation to determine whether or not any alleged government aid was provided through MVM to its suppliers which was incompatible with the common market. The EC decided to open a formal investigation in 2005. AES Tisza is not a named party to the investigation, but could be adversely affected in the event that the EC concludes that AES Tisza is one of the beneficiaries of unlawful state aid by virtue of its power purchase arrangements with MVM. As an interested party, AES Tisza has made submissions to the EC in relation to the investigation. If the EC reaches a formal conclusion that the long-term power purchase arrangements are contrary to applicable EU law, it can require the Hungarian authorities to recover any aid involved. It is for the Hungarian authorities to execute the EC's decision in accordance with national law. The authorities may then seek to revise the contracts and/or require the repayment of certain funds received by generators pursuant to the contracts. It is not currently known whether the underlying contracts, including the contract with AES Tisza, will be revised or terminated or what reimbursement and/or compensation will be payable in connection with their revision or termination. Although the EC has not yet completed its formal investigation or

published its conclusions, the Commissioner for Competition has indicated informally that she considers the long-term power purchase arrangements to be contrary to applicable EU law and has encouraged the Hungarian government to terminate the long-term power purchase arrangements.

In early 2006, the Hungarian government enacted legislation to amend the Hungarian Electricity Act (Act 110 of 2001) to enable, among other things, the application of administrative pricing to the sale of electricity by generators to the state owned utility wholesaler, MVM. Implementing legislation was subsequently issued in November 2006 re-introducing administrative pricing which purports to impose a regulated price on the sale of electricity by generators, including AES Tisza, to the public utility sector. The regulated price is lower than that specified in the existing long-term power purchase agreement between AES Tisza and MVM. AES Tisza is in the process of assessing the implications of this legislation, including the impact on its current power purchase and financing arrangements and the ability of AES Tisza to challenge the re-introduction of administrative pricing by the Hungarian government.

#### *Kazakhstan*

The Government of Kazakhstan has implemented a series of regulatory normative acts to encourage competition in wholesale and retail electricity markets.

Under the present regulatory structure, the electricity generation and supply sector in Kazakhstan is mainly regulated by the Ministry of Energy and Mineral Resources (the "Ministry"), the Committee for protection of competition of the Ministry of Industry and Commerce (the "Committee") and the Agency for regulation of the natural monopolies (the "Agency"). Each has the necessary authority for the supervision of the Kazakhstan power industry. However, because of certain contradictions between different regulations and the absence of a clear demarcation between rights and responsibilities of the Ministry, the Committee and the Agency, there is some uncertainty in the regulatory environment of the power sector.

The Ministry's main function is to supervise the appropriate implementation of the Electricity Law (Law of Kazakhstan "On Power Industry" No. 588-II dated July 9, 2004) and other rules and regulations in the power sector, ensure the efficiency of the wholesale and retail power markets and ensure reliability of power supply through technical monitoring and licensing requirements.

The Committee's authority arises under the Competition Law (Law of Kazakhstan "On competition and monopoly activity restriction" No. 173-III dated July 7, 2006), which authorized the antimonopoly body to issue approval in connection with large mergers and acquisitions, to monitor markets for monopolistic activity and competition protection and to control tariffs of dominant entities in different sectors of economy including wholesale and retail electricity markets.

The Agency's main function, as is defined in the Natural Monopoly Law (Law of Kazakhstan "On natural monopolies" No. 272-I dated July 9, 1998), is to approve and regulate the tariffs of the "natural monopolists" (including heat generation, power transmission and distribution), to supervise the activity of the natural monopolists with respect to their investment policy and quality of services and provide customer protection.

Kazakhstan has a wholesale power market, where generators and customers are free to sign contracts at negotiated prices. Power generating entities and retail supply companies are required to participate in the centralized power trade with some minimum required volumes set by the Ministry (up to 30% for generation companies and up to 50% for retail supply companies). State-owned entities and natural monopolies are obligated to buy power through tenders and centralized trading. The wholesale transmission grid is owned by state-owned company KEGOC, which also acts as the system operator.

Starting in 2004, Kazakhstan introduced a retail market, as a result of which distribution companies had to transfer retail power supply functions to newly created retail companies. During a

transition period retail prices are controlled by the Committee, though the government program resumes introduction of competitive retail pricing in the near future.

Two hydro plants which are under AES concession, Kazakhstan's Ust-Kamenogorsk Hydro Plant ("UKHydro") and Kazakhstan's Shulbinsk Hydro Plant ("Shulbinsk Hydro"), together with AES Kazakhstan Ust-Kamenogorsk TET ("UKT"), all located in the Eastern Kazakhstan region, are recognized by the Committee as dominant entities in the regional market because their aggregated share in the electricity supply commodity market in the region is 70%. These businesses are required to notify the competition authority about any power price increases for regional customers. Nurenergo service LLP and Dostyk Energo LLP are two AES trading companies that participate in the Kazakhstan power markets, both of which may face regulation by the Committee relating to resale of power to customers located in Eastern Kazakhstan.

In February 2007, the Committee initiated administrative proceedings against UK Hydro, and Shulbinsk Hydro and subsequently UKT and Nurenergo service LLP for alleged violation of Kazakhstan's antimonopoly laws. "Legal Proceedings."

#### *Ukraine*

In 1995, Ukraine began restructuring the electrical energy sector from a single vertically integrated system operated by the Ministry of Energy and Electrification to a more regionalized system. In the revised system generation, local distribution and high voltage transmission were removed from the vertically integrated system. Local distribution and supply services were placed into 27 regionally defined operating companies. The Ministry of Energy and Electrification remained as a policy agency and also controlled shares (assets) of state joint stock companies. The President of Ukraine also created the NERC, which was to ensure the effective functioning of the electric energy sector and the formation of an electric energy market.

Since 1996, the Ukrainian energy market has operated in a wholesale energy market model, under which AES Ukraine procures electricity from the WEM at the hourly spot process. One of the pre-conditions for privatization of the distribution companies in 2001 set forth by the government was repayment to the WEM of the historical debt of companies to be privatized by the investor over 5 years following privatization. In July 2005, the government issued a special resolution by which government debts to the population resulting from the default of Soviet banks could be offset against populations' debts for purchased electricity by means of so called "checks". This resolution allowed AES Ukraine to offset part of doubtful residential customers' receivables against its payables to the wholesale electric market for purchased power. In April 2006, a new Cabinet of Ministers resolution was issued to amend the "checks" scheme allowing AES Ukraine to offset the last portion of the restructured debt to wholesale market with "checks" that were collected from customers as payment of their electricity bills. Thus, AES Ukraine paid the last portion of the restructured debt using this offset mechanism rather than cash. In 2006, AES Ukraine successfully repaid there structured debt owed to the WEM by both of its businesses and became the first entity to be free of debt to the WEM in the country.

Due to Parliamentary elections in 2006, significant staff changes took place in the key regulatory agencies. In particular, new Minister of Energy and NERC Chairman were appointed. NERC twice authorized 25% increases in end user tariffs for residential customers in 2006. A further increase to reach the actual cost of service for residential customers is expected in 2007.

In October 2006, NERC proposed a new methodology for calculating wages and salaries which could result in an increase of about 25% in the tariff allowance for wages and salaries NERC also initiated the idea of introducing social tariffs for residential customers whose consumption is at or below 125 kWh/month and inclining block tariffs for residential customers are scheduled for implementation in April 2007. These social tariffs are designed to improve affordability for low-use



customers. In combination with the inclining block tariff, the mechanisms should create an incentive for customers to manage their consumption. In all, the hope is that these measures reduce default rates and improve overall collection rates. However, it still remains to be determined how the system will work in practice.

During 2006, the wholesale electricity market price increased approximately 17% due to increases in fuel prices and changes in the pricing arrangements for thermal generating companies.

Regulations addressing various aspects of AES Ukraine activity that have been amended and/or drafted in the course of 2006 include: (i) electricity usage codes for legal and residential customers; (ii) connection to network fee methodology; (iii) methodology for calculation of the value of illegally consumed electricity; and (iv) tender procedure to be applied by distribution and supply companies.

The Company expects that the tariff methodology applied for calculation of AES Ukraine tariffs is going to evolve in 2007 according to methodology provisions approved in 2001, as a result of which: (i) rate of return on new investment will decrease from 17% after tax to about 14% and (ii) technical and commercial loss allowances will decrease. In 2008, it is expected that (i) the rate of return on initial investment will be revised with a floor of 11%; (ii) commercial losses will not be allowed in the tariff; and (iii) the "black box" of operational expenses fixed in 2003 and inflated since then on an annual basis will be revised as well. The regulatory treatment of operational expenses in the tariff after 2008 is unclear at this point.

#### *United Kingdom*

AES Kilroot in Northern Ireland is subject to the regime established by the Large Combustion Plants Directive ("LCPD") and will therefore be required to comply with the increased restrictions on emissions imposed under that regime. It is also required to obtain a permit under the IPPC Directive to enable it to continue to operate. AES Kilroot will be implementing modifications to ensure that the plant complies with the requirements of the LCPD and the IPPC Directive.

AES Kilroot is subject to regulation by the Northern Ireland Authority for Energy Regulation ("NIAER"). Under the terms of the generating license granted to AES Kilroot, the NIAER has the right to review and, subject to compliance with certain procedural steps and conditions, require the early termination of the long-term power purchase agreements under which AES Kilroot currently supplies electricity to Northern Ireland Electricity ("NIE") until 2010.

On March 21, 2007, Order 2007 (Single Wholesale Market Northern Ireland) was enacted, which provides for the introduction and regulation of a single wholesale electricity market for Northern Ireland and the Republic of Ireland. The legislation grants powers to the Department of Enterprise, Trade and Investment or NIAER for a period of two years to modify existing arrangements within the electricity market in Northern Ireland, including the power to modify existing licenses and/or require the amendment or termination of existing agreements or arrangements, to allow for the creation of a single wholesale electricity market. AES Kilroot is assessing the potential impact of this new legislation.

Following receipt of a complaint from Friends of the Earth claiming that the existing long-term power purchase agreements with NIE in Northern Ireland are incompatible with EU law, the EC has requested certain information from the UK authorities related to these agreements, including information pertaining to the AES Kilroot power plant and power purchase agreement in order to enable the EC to assess the complaint. DETI submitted a response to the EC on January 12, 2007. It is not possible at this stage to predict the outcome of this inquiry.

#### *Cameroon*

The law governing the Cameroonian electricity sector was passed and promulgated in December 1998, which defines the new institutional organization of the electricity sector (Law

no. 98/022 of 24 December 1998 governing the electricity sector). This law, and subsequent ministerial decrees and orders, govern the activities of the electricity sector, set the rates and basis for the calculation, recovery and distribution of royalties due by operators in the electricity sector, and spell out required documents and charges for the processing of applications relating to concession, license, authorization and declaration in order to carry out generation, transmission, distribution, importation, exportation and sales of electricity.

The mission of the Electricity Sector Regulatory Board ("ARSEL") is to regulate and ensure the proper functioning of the electricity sector, maintain its economic and financial balance and safeguard the interests of electricity operators and consumers. ARSEL has the legal status of a Public Administrative Establishment and is placed under the dual technical supervisory authority of the Ministries charged with electricity and finance.

The concession agreement of July 18, 2001 between the Republic of Cameroon and AES SONEL covers a twenty-year (20) period of which the first three years constituted a grace period to permit resolution of issues existing at the time of the privatization, and all penalties were waived. In 2004, AES SONEL and the Cameroonian government started renegotiating the concession contract. The issues included in this renegotiation process were: the quality of services requirements, the connection targets, the tariff formulation, the obligation of developing new generation capacity and the penalties regime. AES SONEL completed the renegotiation process and executed a new concession agreement on December 4, 2006.

## *Asia*

### *China*

In 2002, the State Council of the Chinese government promulgated the National Power Industry Framework Reform Plan (the "Reform Plan"). The Reform Plan separates generation and transmission and introduces market-driven competition into China's electric power industry whereby generators will be required to compete in the market for their output, with a system of competitive bidding for on-grid tariffs.

As a result of the Reform Plan, a new industry regulator, China's National Electricity Regulatory Commission ("China's NERC") was established. China's NERC's responsibilities include: promulgating operating rules for the electric power industry; supervising the operation of the electric power industry and safeguarding fair competition; monitoring the quality and standard of production by electric power enterprises; and issuing and administrating electric power service licenses.

The ultimate adoption of the Reform Plan may result in market and regulatory changes.

In April 2005, with a view to implementing the power industry reform, the National Development and Reform Commission released an interim regulation governing on-grid tariffs, along with two other regulations governing transmission and retail tariffs. All three came into effect on May 1, 2005 ("Interim Regulations"). Pursuant to the Interim Regulations, prior to adoption of a pooling system, the on-grid tariffs shall be appraised and ratified by the pricing authorities by reference to the economic life of power generation projects and determined in accordance with the principle of allowing independent power producers to cover reasonable costs and to obtain reasonable returns. However, the Interim Regulations further defined that the generation costs shall be the average costs in the industry, and reasonable returns shall be formulated on the basis of the interest rate of China's long-term treasury bond plus certain percentage points. The Interim Regulations will have far reaching consequences; but at this stage it is uncertain when the foregoing provision will be implemented or whether it will have a material adverse effect on the Company's businesses, except that it appears over the longer term, there will be increasing pressure on foreign-investors to renegotiate their PPAs.

China's central government also issued a policy allowing the on-grid tariffs to be pegged to the fuel price in the case of significant fluctuations in fuel price. Seventy percent (70%) of the increase in fuel costs may be passed to the tariff. Pursuant to this policy, the tariffs of our coal-fired facilities in China were increased in 2005 and 2006 to alleviate the escalation of fuel price.

### *India*

India's power sector is regulated by the Central Electricity Regulatory Commission ("CERC") at the national level and respective State Electricity Regulatory Commissions ("SERCs") at the state level. CERC is responsible for regulating interstate generation, distribution and transmission, while intra-state generation, distribution and transmission are regulated by SERCs. The Government of India assists states in arranging financing for restructuring of state utilities for financial turnaround and facilitates investment in power sector.

In 2003, the Government of India enacted the Electricity Act 2003 ("New Act") to establish a framework for a multi-seller-multi-buyer model for the electricity industry and introduced significant changes in India's electricity sector. In early 2004, the Government of India issued Guidelines for Determination of Tariff by Bidding Process for Procurement of Power by Distribution Licensees. In February 2005, the Government of India came out with the National Electricity Policy and in January 2006 published the National Tariff Policy (together "Policy"). CERC issued terms of conditions for tariff determination for inter-state generation and transmission and also notified open access for transmission.

The Policy establishes deadlines to implement different provisions of the New Act. However, the pace of actual implementation of the reform process is contingent on the respective state governments and SERCs as electricity is a "concurrent" subject in India's constitution.

It is not clear whether existing and concluded power purchase agreements are subject to re-opening by regulatory bodies under the New Act and the Policy. If re-opened, the review could have an adverse impact on OPGC, the Company's generation facility in India. The Electricity Appellate Tribunal is operational for dispute resolution as per New Act. A decision of Appellate Tribunal can be challenged only in the Supreme Court of India.

### *Alternative Energy*

Under our plans for developing our Alternative Energy business, which includes wind generation, LNG re-gasification terminals, greenhouse gas emission credits and other initiatives, those businesses are, and would be, subject to complex laws and regulations and affected by changes in laws and regulations as well as changing governmental policies and regulatory actions. Many of AES' Alternative Energy planned businesses may be significantly impacted by federal, state, and international incentives and other promotional policies relating to renewable and emerging energy technologies, carbon emissions and environmental issues. These incentives and policies are implemented and administered by a wide variety of governmental bodies that operate at the local, state, national and transnational levels. Notably, our current operating wind energy business could be adversely impacted by any significant changes or failure by the U.S. Congress to extend the production tax credit incentive in section 45 of title 26 of the United States Code (currently set to expire on December 31, 2008). AES' Alternative Energy business may also be significantly impacted by laws and regulations relating to the relationships between independent or competitive providers and utilities, competitive wholesalers, and competitive retailers in markets where it operates. Laws and regulations governing these relationships are implemented and administered by a wide variety of governmental bodies that operate at the state, national and transnational levels. These multiple and often interacting factors could have a negative impact on the business and results of operations of AES' Alternative Energy business.

## *Environmental and Land Use Regulations*

### *Overview*

The Company is subject to various international, national, state and local environmental and land use laws and regulations. These laws and regulations primarily relate to discharges into the air and air quality, discharge of effluents into water and the use of water, waste disposal, remediation, noise pollution, contamination at current or former facilities or waste disposal sites, wetlands preservation and endangered species. Each of the countries in which the Company does business also has laws and regulations relating to the siting, construction, permitting, ownership, operation, modification, repair and decommissioning of, and power sales from, such assets. In addition, international projects funded by the World Bank are subject to World Bank environmental standards, which tend to be more stringent than local country standards. AES often has used advanced environmental technologies (such as circulating fluidized bed ("CFB")) coal technologies or advanced gas turbines) in order to minimize environmental impacts.

Environmental laws and regulations affecting power are complex, change frequently and have become more stringent over time. The Company has incurred and will continue to incur capital costs and other expenditures to comply with environmental laws and regulations. See Management's Discussion and Analysis of Financial Condition and Results of Operations Capital Resources and Liquidity for more detail. If these regulations change, the Company may be required to make significant capital or other expenditures to comply. There can be no assurance that the Company would be able to recover from our customers these compliance costs such that our business, financial conditions or results of operations would not be materially and adversely affected.

Various licenses, permits and approvals are required for our operations. Failure to comply with permits or approvals, or with environmental laws, can result in fines, penalties or interruptions to our operations. While the Company has at times been out of compliance with environmental laws and regulations, past non-compliance has not resulted in the revocation of material permits or licenses and has not had a material impact on our operations or results and we have expeditiously corrected the non-compliance as required.

### *Air Emissions*

The U.S. Clean Air Act and various state laws and regulations regulate emissions of air pollutants, including sulfur dioxide ("SO<sub>2</sub>"), NO<sub>x</sub> and particulate matter ("PM"). The Environmental Protection Agency's ("EPA") rulemaking requiring adjustments to state implementation plans relating to NO<sub>x</sub> emissions (the "NO<sub>x</sub> SIP Call") required coal-fired electric generating facilities in 21 U.S. states and the District of Columbia to either (i) reduce their NO<sub>x</sub> emissions to levels equal to allowances under the plan or (ii) purchase NO<sub>x</sub> emissions allowances from other operators to meet actual emissions levels by May 31, 2004. We have completed installing selective catalytic reduction ("SCR") and other NO<sub>x</sub> control technologies at three coal-fired units of our subsidiary, IPL in response to NO<sub>x</sub> SIP Call implementation and other proposed air emissions regulations that are discussed in more detail below.

In March 2005, the EPA finalized two rules that will affect many of our U.S. coal-fired power generating plants. The first rule, the "Clean Air Interstate Rule" ("CAIR"), was promulgated on March 10, 2005 and requires additional allowance surrender for SO<sub>2</sub> and NO<sub>x</sub> emissions from existing power plants located in 28 eastern states and the District of Columbia. CAIR will be implemented in two phases. The first phase will begin in 2009 and 2010 for NO<sub>x</sub> and SO<sub>2</sub>, respectively. A second phase with additional allowance surrender obligations for both air pollutants emissions begins in 2015. The second rule, the Clean Air Mercury Rule ("CAMR"), was promulgated on March 15, 2005 and requires reductions of mercury emissions from coal-fired power plants in two phases. The first phase will begin in 2010 and will require nationwide reduction of coal-fired power plant mercury emissions from 48 to 38 tons per year. The second phase will begin in 2018 and will require nationwide reduction of mercury emissions from these sources from 38 tons per year to 15 tons per year. CAMR also establishes

stringent mercury emission performance standards for new coal-fired power plants. To implement the required emission reductions for these two new rules, the states will establish emission allowance-based "cap-and-trade" programs.

Both the CAIR and CAMR have been challenged in federal court. No decisions have been rendered on the challenges. Also, a number of the states have indicated that they intend to impose more stringent emission limitations on power plants within their states rather than promulgate rules consistent with the CAIR and CAMR cap-and-trade programs. In response to CAIR, CAMR and potentially more stringent U.S. state initiatives on SO<sub>2</sub> and NO<sub>x</sub> emissions, AES completed a multi-pollutant control project at its Greenidge power plant in New York state and initiated construction of a similar project at its Westover power plant in New York state. In addition, a flue gas desulphurization scrubber upgrade project was completed at the IPL Petersburg power plant, and construction of an SCR system was initiated at our Deepwater petroleum coke-fired power plant near Houston, Texas.

While the exact impact and cost of these two new rules cannot be established until the states complete the process of assigning emission allowances to our affected facilities, there can be no assurance that the Company's business, financial conditions or results of operations would not be materially and adversely affected by these new rules.

The New York State Department of Environmental Conservation ("NYSDEC") recently promulgated regulations requiring electric generators to reduce SO<sub>2</sub> emissions by 50% below current U.S. Clean Air Act standards. The SO<sub>2</sub> regulations began to be phased in beginning on January 1, 2005 with implementation to be completed by January 1, 2008. These regulations also establish stringent NO<sub>x</sub> reduction requirements year-round, rather than just during the summertime ozone season. As a result, in order to operate the Company's four electric generation facilities located in New York, installation of pollution control technology will likely be required.

In July 1999, the EPA published the "Regional Haze Rule" to reduce haze and protect visibility in designated federal areas. On June 15, 2005, EPA proposed amendments to the Regional Haze Rule that, among other things, set guidelines for determining when to require the installation of "best available retrofit technology" ("BART") at older plants. The proposed amendment to the Regional Haze Rule would require states to consider the visibility impacts of the haze produced by an individual facility, in addition to other factors, when determining whether that facility must install potentially costly emissions controls. States are required to submit to the EPA their regional haze state implementation plans by December 2007. States that adopt the CAIR cap and trade program for SO<sub>2</sub> and NO<sub>x</sub> are allowed to apply CAIR controls as a substitute for BART controls.

Currently in the United States there are no federal mandatory greenhouse gas emission reduction programs (including carbon dioxide ("CO<sub>2</sub>")) affecting the Company's electricity power generation facilities. The U.S. Congress has debated a number of proposed greenhouse gas legislative initiatives, but to date there have been no new federal laws in this area. Nine states have entered into a memorandum of understanding under which the states would coordinate to establish rules that require the reduction in CO<sub>2</sub> emissions from power plant operations with those states. This initiative is called the Regional Greenhouse Gas Initiative ("RGGI"). On August 15, 2006, seven northeastern U.S. states issued a finalized model rule to implement RGGI. When it goes into effect, the RGGI initiative will impose a cap on baseline CO<sub>2</sub> emissions during the 2009 through 2014 period, and mandate a ten percent reduction in CO<sub>2</sub> emissions during the 2015 to 2019 period. On September 27, 2006, the Governor of California signed the Global Warming Solutions Act of 2006, also called Assembly Bill 32(A.B. 32). A.B. 32 directs the California Air Resources Board to promulgate regulations that will reduce CO<sub>2</sub> and other greenhouse gas emissions to 1990 levels by 2020. On October 24, 2007, New York State released its proposed rule to implement its state program as part of RGGI. Under the proposed New York State rule, our subsidiaries that are subject to RGGI in New York would need to secure CO<sub>2</sub> allowance requirements directly from a planned auction or in the secondary CO<sub>2</sub> emissions trading market. Because the proposed rule and the auction protocol remain subject to change and are

not yet final, we cannot predict the impact of any final RGGI regulation on our financial statements or operations. We will review the impact of any final rule on our financial statements or operations, whether from New York or any other state participating in RGGI. Although specific implementation measures for RGGI and A.B. 32 have yet to be finalized, these greenhouse gas-related initiatives may potentially affect AES electric power generation facilities in California, New York, Connecticut and New Jersey. At present, the Company cannot predict whether compliance with potential future U.S. national, regional and state greenhouse gas emission reduction programs will have a material impact on our operations or results.

In Europe the Company is, and will continue to be, required to reduce air emissions from our facilities to comply with applicable European Community ("EC") Directives, including Directive 2001/80/EC on the limitation of emissions of certain pollutants into the air from LCPD, which sets emission limit values for NO<sub>x</sub>, SO<sub>2</sub>, and particulate matter for large-scale industrial combustion plants for all member states. Until June 2004, existing coal plants could "opt-in" or "opt-out" of the LCPD emissions standards. Those plants that opted out will be required to cease all operations by 2015 and may not operate for more than 20,000 hours after 2008. Those that opt-in, like the Company's AES Kilroot facility in the United Kingdom, must invest in abatement technology to achieve specific SO<sub>2</sub> reductions. Generally, AES's other coal plants in Europe have opted-in but will not require any additional abatement technology to comply with the LCPD.

In July 2003, the EC "Directive 2003/87/EC on Greenhouse Gas Emission Allowance Trading" was created, which requires member states to limit emissions of CO<sub>2</sub> from large industrial sources within their countries. To do so, member states are required to implement EC approved national allocation plans ("NAPs"). Under the NAPs, member states are responsible for allocating limited CO<sub>2</sub> allowances within their borders. Directive 2003/87/EC does not dictate how these allocations are to be made, and NAPs that have been submitted thus far have varied their allocation methodologies. For these and other reasons, there remain significant uncertainties regarding the application of the European Union Emissions Trading System which commenced operation in January 2005. Based on its current analyses, the Company expects that certain AES businesses will be under-allocated and others will be over-allocated. Although: i) we have a limited number of operating facilities that fall under EU ETS control, ii) a couple of these have very low baseline emissions because they are either biomass only or co-fire biomass, and iii) the risk and benefit at others are not the responsibility of AES as they are subject to change of law provisions that transfer responsibility for environmental compliance with these regulations to our off takers, the fact remains that the Company cannot predict whether compliance with the respective NAPs will have a material impact on our operations or results.

On February 16, 2005, the "Kyoto Protocol to the United Nations Framework Convention on Climate Change" (the "Kyoto Protocol") became effective. The Kyoto Protocol requires countries that have ratified it to substantially reduce their greenhouse gas emissions including CO<sub>2</sub>. AES presently has generation operations in five countries that have ratified the Kyoto Protocol. Over the course of the next several years, as decisions surrounding implementation of the Kyoto Protocol become more detailed, the Company will have a better understanding of the impact of the Kyoto Protocol on itself. In the interim we announced on September 21, 2006, that we will produce 10 million tons of CO<sub>2</sub> equivalent greenhouse gas offsets by 2012 in Asia, Africa, Europe and Latin America by developing and operating projects under the Clean Development Mechanism of the Kyoto Protocol. At present the Company cannot predict whether compliance with the Kyoto Protocol will have a material impact on its operations or results.

#### *Water Discharges*

The Company's facilities are subject to a variety of rules governing water discharges. In particular the Company is evaluating the impact of the U.S. Clean Water Act Section 316(b) rule regarding existing power plant cooling water intake structures issued by the U.S. EPA in 2004 (69 Fed.

Reg. 41579, July 9, 2004). The rule as currently issued will affect 12 U.S. AES power plants, the rule's requirements will be implemented via each plant's National Pollutant Discharge Elimination System ("NPDES") water quality permit renewal process, and these permits are usually processed by state water quality agencies. To protect fish and other aquatic organisms, the 2004 rule requires existing steam electric generating facilities to utilize the best technology available for cooling water intake structures. To comply it must first prepare a Comprehensive Demonstration Study to assess each facility's effect on the local aquatic environment. Since each facility's design, location, existing control equipment and results of impact assessments must be taken into consideration, costs will likely vary. The timing of capital expenditures to achieve compliance with this rule will vary from site to site and may begin as early as 2008 for some of our U.S. plants. However, as a result of a recent United States Court of Appeals for the Second Circuit decision (Docket Nos. 04-6692 to 04-6699) remanding major parts of the 2004 rule back to U.S. EPA, we expect further delays in implementing the rule at many of our affected facilities. At present, the Company cannot predict whether compliance with the 316(b) rule will have a material impact on our operations or results.

#### *Waste Management*

In the course of operations, the Company's facilities generate solid and liquid waste materials requiring eventual disposal. With the exception of coal combustion products ("CCP"), its wastes are not usually physically disposed of on our property, but are shipped off site for final disposal, treatment or recycling. CCP, which consists of bottom ash, fly ash and air pollution control wastes, is disposed of at some of our coal-fired power generation plant sites using engineered, permitted landfills. Waste materials generated at our electric power and distribution facilities include CCP, oil, scrapmetal, rubbish, small quantities of industrial hazardous wastes such as spent solvents, tree and land clearing wastes and polychlorinated biphenyl ("PCB") contaminated liquids and solids. The Company endeavors to ensure that all its solid and liquid wastes are disposed of in accordance with applicable national, regional, state and local regulations.

#### **Legal Proceedings**

The Company is involved in certain claims, suits and legal proceedings in the normal course of business. The Company has accrued for litigation and claims where it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. The Company believes, based upon information it currently possesses and taking into account established reserves for estimated liabilities and its insurance coverage, that the ultimate outcome of these proceedings and actions is unlikely to have a material adverse effect on the Company's financial statements. It is reasonably possible, however, that some matters could be decided unfavorably to the Company, and could require the Company to pay damages or make expenditures in amounts that could be material but cannot be estimated as of the date of this prospectus.

In 1989, Centrais Elétricas Brasileiras S.A. ("Eletrobrás") filed suit in the Fifth District Court in the State of Rio de Janeiro against Eletropaulo Eletricidade de São Paulo S.A. ("EEDSP") relating to the methodology for calculating monetary adjustments under the parties' financing agreement. In April 1999, the Fifth District Court found for Eletrobrás and, in September 2001, Eletrobrás initiated an execution suit in the Fifth District Court to collect approximately R\$771 million (US\$420 million) from Eletropaulo (as estimated by Eletropaulo) and a lesser amount from an unrelated company, Companhia de Transmissão de Energia Elétrica Paulista ("CTEEP") (Eletropaulo and CTEEP were spun off of EEDSP pursuant to its privatization in 1998). Eletropaulo appealed and, in September 2003, the Appellate Court of the State of Rio de Janeiro ruled that Eletropaulo was not a proper party to the litigation because any alleged liability was transferred to CTEEP pursuant to the privatization. Subsequently, both Eletrobrás and CTEEP filed separate appeals to the Superior Court of Justice ("SCJ"). In June 2006, the SCJ reversed the Appellate Court's decision and remanded the case to the Fifth District Court for further proceedings, holding that Eletropaulo's liability, if any,

should be determined by the Fifth District Court. Eletropaulo subsequently filed a motion for clarification of that decision, which was denied in February 2007. In April 2007, Eletropaulo filed appeals with the Special Court (the highest court within the SCJ) and the Supreme Court of Brazil. In June 2007, Eletropaulo's appeal to the Special Court was dismissed by the reporting judge. In November 2007, the Special Court rejected Eletropaulo's appeal of that dismissal. Eletropaulo has appealed that dismissal. Eletrobrás may resume the execution suit in the Fifth District Court at any time. If Eletrobrás does so, Eletropaulo may be required to provide security in the amount of its alleged liability. Eletropaulo believes it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In September 1999, a state appellate court in Minas Gerais, Brazil, granted a temporary injunction suspending the effectiveness of a shareholders' agreement between Southern Electric Brasil Participacoes, Ltda. ("SEB") and the state of Minas Gerais concerning Companhia Energetica de Minas Gerais ("CEMIG"), an integrated utility in Minas Gerais. The Company's investment in CEMIG is through SEB. This shareholders' agreement granted SEB certain rights and powers in respect of CEMIG ("Special Rights"). In March 2000, a lower state court in Minas Gerais held the shareholders' agreement invalid where it purported to grant SEB the Special Rights and enjoined the exercise of the Special Rights. In August 2001, the state appellate court denied an appeal of the decision and extended the injunction. In October 2001, SEB filed appeals against the state appellate court's decision with the Federal Superior Court and the Supreme Court of Justice. The state appellate court denied access of these appeals to the higher courts, and in August 2002 SEB filed interlocutory appeals against such denial with the Federal Superior Court and the Supreme Court of Justice. In December 2004, the Federal Superior Court declined to hear SEB's appeal. However, the Supreme Court of Justice is considering whether to hear SEB's appeal. SEB intends to vigorously pursue a restoration of the value of its investment in CEMIG by all legal means; however, there can be no assurances that it will be successful in its efforts. Failure to prevail in this matter may limit SEB's influence on the daily operation of CEMIG.

In August 2000, the FERC announced an investigation into the organized California wholesale power markets in order to determine whether rates were just and reasonable. Further investigations involved alleged market manipulation. FERC requested documents from each of the AES Southland, LLC plants and AES Placerita, Inc. AES Southland and AES Placerita have cooperated fully with the FERC investigations. AES Southland was not subject to refund liability because it did not sell into the organized spot markets due to the nature of its tolling agreement. AES Placerita is currently subject to refund liability of \$588,000 plus interest for spot sales to the California Power Exchange from October 2, 2000 to June 20, 2001 ("Refund Period"). In September 2004, the U.S. Court of Appeals for the Ninth Circuit issued an order addressing FERC's decision not to impose refunds for the alleged failure to file rates, including transaction-specific data, for sales during 2000 and 2001 ("September 2004 Decision"). Although it did not order refunds, the Ninth Circuit remanded the case to FERC for a refund proceeding to consider remedial options. In June 2007, the U.S. Supreme Court declined to review the September 2004 Decision. The Ninth Circuit's temporary stay of the remand to FERC expired in November 2007. In addition, in August 2006 in a separate case, the Ninth Circuit confirmed the Refund Period, expanded the transactions subject to refunds to include multi-day transactions, expanded the potential liability of sellers to include any pre-Refund Period tariff violations, and remanded the matter to FERC ("August 2006 Decision"). After a temporary stay of the proceeding expired, various parties filed petitions for rehearing in November 2007. The August 2006 Decision may allow FERC to reopen closed investigations and order relief. AES Placerita made sales during the periods at issue in the September 2004 and August 2006 Decisions. Both appeals may be subject to further court review, and further FERC proceedings on remand would be required to determine potential liability, if any. Prior to the August 2006 Decision, AES Placerita's potential liability could have approximated \$23 million plus interest. However, given the September 2004 and August 2006 Decisions, it is unclear whether AES Placerita's potential liability is less than or exceeds that amount. AES



Placerita believes it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In August 2001, the Grid Corporation of Orissa, India ("Gridco"), filed a petition against the Central Electricity Supply Company of Orissa Ltd. ("CESCO"), an affiliate of the Company, with the Orissa Electricity Regulatory Commission ("OERC"), alleging that CESCO had defaulted on its obligations as an OERC-licensed distribution company, that CESCO management abandoned the management of CESCO, and asking for interim measures of protection, including the appointment of an administrator to manage CESCO. Gridco, a state-owned entity, is the sole wholesale energy provider to CESCO. Pursuant to the OERC's August 2001 order, the management of CESCO was replaced with a government administrator who was appointed by the OERC. The OERC later held that the Company and other CESCO shareholders were not necessary or proper parties to the OERC proceeding. In August 2004, the OERC issued a notice to CESCO, the Company and others giving the recipients of the notice until November 2004 to show cause why CESCO's distribution license should not be revoked. In response, CESCO submitted a business plan to the OERC. In February 2005, the OERC issued an order rejecting the proposed business plan. The order also stated that the CESCO distribution license would be revoked if an acceptable business plan for CESCO was not submitted to, and approved by, the OERC prior to March 31, 2005. In its April 2, 2005 order, the OERC revoked the CESCO distribution license. CESCO has filed an appeal against the April 2, 2005 OERC order and that appeal remains pending in the Indian courts. In addition, Gridco asserted that a comfort letter issued by the Company in connection with the Company's indirect investment in CESCO obligates the Company to provide additional financial support to cover all of CESCO's financial obligations to Gridco. In December 2001, Gridco served a notice to arbitrate pursuant to the Indian Arbitration and Conciliation Act of 1996 on the Company, AES Orissa Distribution Private Limited ("AES ODPL"), and Jyoti Structures ("Jyoti") pursuant to the terms of the CESCO Shareholders Agreement between Gridco, the Company, AES ODPL, Jyoti and CESCO (the "CESCO arbitration"). In the arbitration, Gridco appears to seek approximately \$188.5 million in damages plus undisclosed penalties and interest, but a detailed alleged damage analysis was not filed by Gridco. The Company has counterclaimed against Gridco for damages. An arbitration hearing with respect to liability was conducted on August 3-9, 2005 in India. Final written arguments regarding liability were submitted by the parties to the arbitral tribunal in late October 2005. In June 2007, a 2 to 1 majority of the arbitral tribunal rendered its award rejecting Gridco's claims and holding that none of the respondents, the Company, AES ODPL, or Jyoti, had any liability to Gridco. The respondents' counterclaims were also rejected. The tribunal declared that the Company was the successful party and invited the parties to file papers on the allocation of costs. Gridco has filed a challenge of the arbitration award with the local Indian court. Proceedings remain pending before the Indian Supreme Court regarding the presiding arbitrator's fees and the venue of future hearings, if any. The Company believes that it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In December 2001, a petition was filed by Gridco in the local Indian courts seeking an injunction to prohibit the Company and its subsidiaries from selling their shares in Orissa Power Generation Company Pvt. Ltd. ("OPGC"), an affiliate of the Company, pending the outcome of the above-mentioned CESCO arbitration. OPGC, located in Orissa, is a 420 MW coal-based electricity generation business from which Gridco is the sole off-taker of electricity. Gridco obtained a temporary injunction, but the District Court eventually dismissed Gridco's petition for an injunction in March 2002. Gridco appealed to the Orissa High Court, which in January 2005 allowed the appeal and granted the injunction. In December 2007, the Supreme Court of India lifted the injunction because the arbitral award in the CESCO arbitration had dismissed all of Gridco's claims against the Company and the other respondents. The Company believes that it has meritorious claims and defenses and will assert them vigorously in these proceedings; however there can be no assurances that it will be successful in its efforts.

## Edgar Filing: AES CORP - Form S-4/A

In early 2002, Gridco made an application to the OERC requesting that the OERC initiate proceedings regarding the terms of OPGC's existing power purchase agreement ("PPA") with Gridco. In response, OPGC filed a petition in the Indian courts to block any such OERC proceedings. In early 2005, the Orissa High Court upheld the OERC's jurisdiction to initiate such proceedings as requested by Gridco. OPGC appealed that High Court's decision to the Supreme Court and sought stays of both the High Court's decision and the underlying OERC proceedings regarding the PPA's terms. In April 2005, the Supreme Court granted OPGC's requests and ordered stays of the High Court's decision and the OERC proceedings with respect to the PPA's terms. The matter is awaiting further hearing. Unless the Supreme Court finds in favor of OPGC's appeal or otherwise prevents the OERC's proceedings regarding the PPA terms, the OERC will likely lower the tariff payable to OPGC under the PPA, which would have an adverse impact on OPGC's financials. OPGC believes that it has meritorious claims and defenses and will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In April 2002, IPALCO, the pension committee for the Indianapolis Power & Light Company thrift plan ("Pension Committee"), and certain former officers and directors of IPALCO were named as defendants in a purported class action filed in the U.S. District Court for the Southern District of Indiana. In May 2002, an amended complaint was filed in the lawsuit. The amended complaint asserts that IPALCO and former members of the Pension Committee breached their fiduciary duties to the plaintiffs under the Employees Retirement Income Security Act by, inter alia, permitting assets of the thrift plan to be invested in the common stock of IPALCO prior to the acquisition of IPALCO by the Company and allegedly failing to disclose directly to each plan participant the individual defendants' personal transactions in IPALCO stock prior to the acquisition. In September 2003 the Court granted plaintiffs' motion for class certification. A trial addressing only the allegations of breach of fiduciary duty was held in February 2006. In March 2007, the Court issued a decision in favor of defendants and dismissed the lawsuit with prejudice. In April 2007, plaintiffs appealed the Court's decision to the U.S. Court of Appeals for the Seventh Circuit as to the former officers and directors of IPALCO, but not as to IPALCO or the Pension Committee. Oral arguments on the appeal were heard November 30, 2007. The parties are awaiting the Seventh Circuit's decision.

In March 2003, the office of the Federal Public Prosecutor for the State of Sao Paulo, Brazil ("MPF") notified AES Eletropaulo that it had commenced an inquiry related to the Brazilian National Development Bank ("BNDES") financings provided to AES Elpa and AES Transgás and the rationing loan provided to Eletropaulo, changes in the control of Eletropaulo, sales of assets by Eletropaulo and the quality of service provided by Eletropaulo to its customers, and requested various documents from Eletropaulo relating to these matters. In July 2004, the MPF filed a public civil lawsuit in federal court alleging that BNDES violated Law 8429/92 (the Administrative Misconduct Act) and BNDES's internal rules by: (1) approving the AES Elpa and AES Transgás loans; (2) extending the payment terms on the AES Elpa and AES Transgás loans; (3) authorizing the sale of Eletropaulo's preferred shares at a stock-market auction; (4) accepting Eletropaulo's preferred shares to secure the loan provided to Eletropaulo; and (5) allowing the restructurings of Light Serviços de Eletricidade S.A. ("Light") and Eletropaulo. The MPF also named AES Elpa and AES Transgás as defendants in the lawsuit because they allegedly benefited from BNDES's alleged violations. In June 2005, AES Elpa and AES Transgás presented their preliminary answers to the charges. In May 2006, the federal court ruled that the MPF could pursue its claims based on the first, second, and fourth alleged violations noted above. The MPF subsequently filed an interlocutory appeal seeking to require the federal court to consider all five alleged violations. Also, in July 2006, AES Elpa and AES Transgás filed an interlocutory appeal seeking to enjoin the federal court from considering any of the alleged violations. The MPF's lawsuit before the federal court has been stayed pending those interlocutory appeals. AES Elpa and AES Transgás believe they have meritorious defenses to the allegations asserted against them and will defend themselves vigorously in these proceedings; however, there can be no assurances that they will be successful in their efforts.

AES Florestal, Ltd. ("Florestal"), had been operating a pole factory and had other assets, including a wooded area known as "Horto Renner," in the State of Rio Grande do Sul, Brazil (collectively, "Property"). AES Florestal had been under the control of AES Sul since October 1997, when AES Sul was created pursuant to a privatization by the Government of the State of Rio Grande do Sul. After it came under the control of AES Sul, AES Florestal performed an environmental audit of the entire operational cycle at the pole factory. The audit discovered 200 barrels of solid creosote waste and other contaminants at the pole factory. The audit concluded that the prior operator of the pole factory, Companhia Estadual de Energia Elétrica (CEEE), had been using those contaminants to treat the poles that were manufactured at the factory. AES Sul and AES Florestal subsequently took the initiative of communicating with Brazilian authorities, as well as CEEE, about the adoption of containment and remediation measures. The Public Attorney's Office has initiated a civil inquiry (Civil Inquiry n. 24/05) to investigate potential civil liability and has requested that the police station of Triunfo institute a police investigation (IP number 1041/05) to investigate potential criminal liability regarding the contamination at the pole factory. The environmental agency ("FEPAM") has also started a procedure (Procedure n. 088200567/059) to analyze the measures that shall be taken to contain and remediate the contamination. Also, in March 2000, AES Sul filed suit against CEEE in the 2nd Court of Public Treasure of Porto Alegre seeking to register in AES Sul's name the Property that it acquired through the privatization but that remained registered in CEEE's name. During those proceedings, AES subsequently waived its claim to re-register the Property and asserted a claim to recover the amounts paid for the Property. That claim is pending. In November 2005, the 7th Court of Public Treasure of Porto Alegre ruled that the Property must be returned to CEEE. CEEE has had solepossession of Horto Renner since September 2006 and of the rest of the Property since April 2006. The measures that must be taken by AES Sul and CEEE are still under discussion pending receipt of correspondence from FEPAM.

In January 2004, the Company received notice of a "Formulation of Charges" filed against the Company by the Superintendence of Electricity of the Dominican Republic. In the "Formulation of Charges," the Superintendence asserts that the existence of three generation companies (Empresa Generadora de Electricidad Itabo, S.A., ("Itabo") Dominican Power Partners, and AES Andres BV) and one distribution company (Empresa Distribuidora de Electricidad del Este, S.A.) in the Dominican Republic, violates certain cross-ownership restrictions contained in the General Electricity law of the Dominican Republic. In February 2004, the Company filed in the First Instance Court of the National District of the Dominican Republic an action seeking injunctive relief based on several constitutional due process violations contained in the "Formulation of Charges" ("Constitutional Injunction"). In February 2004, the Court granted the Constitutional Injunction and ordered the immediate cessation of any effects of the "Formulation of Charges," and the enactment by the Superintendence of Electricity of a special procedure to prosecute alleged antitrust complaints under the General Electricity Law. In March 2004, the Superintendence of Electricity appealed the Court's decision. In July 2004, the Company divested any interest in Empresa Distribuidora de Electricidad del Este, S.A. The Superintendence of Electricity's appeal is pending. The Company believes it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In April 2004, BNDES filed a collection suit against SEB, a subsidiary of the Company, to obtain the payment of R\$3.3 billion (US\$1.6 billion), which includes principal, interest and penalties under the loan agreement between BNDES and SEB, the proceeds of which were used by SEB to acquire shares of CEMIG. In May 2004, the 15th Federal Circuit Court ordered the attachment of SEB's CEMIG shares, which were given as collateral for the loan, as well as dividends paid by CEMIG to SEB. At the time of the attachment, the shares were worth approximately R\$762 million (US\$247 million). In March 2007, the dividends were determined to be worth approximately R\$423 million (US\$198 million). SEB's defense was ruled groundless by the Circuit Court in December 2006. In January 2007, SEB filed an appeal to the relevant Federal Court of Appeals. In April 2007, BNDES

withdrew the attached dividends. BNDES may attempt to seize the attached CEMIG shares at any time. SEB believes it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In July 2004, the Corporación Dominicana de Empresas Eléctricas Estatales ("CDEEE") filed lawsuits against Itabo, an affiliate of the Company, in the First and Fifth Chambers of the Civil and Commercial Court of First Instance for the National District. CDEEE alleges in both lawsuits that Itabo spent more than was necessary to rehabilitate two generation units of an Itabo power plant, and, in the Fifth Chamber lawsuit, that those funds were paid to affiliates and subsidiaries of AES Gener and Coastal Itabo, Ltd. ("Coastal"), a former shareholder of Itabo, without the required approval of Itabo's board of administration. In the First Chamber lawsuit, CDEEE seeks an accounting of Itabo's transactions relating to the rehabilitation. In November 2004, the First Chamber dismissed the case for lack of legal basis. On appeal, in October 2005 the Court of Appeals of Santo Domingo ruled in Itabo's favor, reasoning that it lacked jurisdiction over the dispute because the parties' contracts mandated arbitration. The Supreme Court of Justice is considering CDEEE's appeal of the Court of Appeals' decision. In the Fifth Chamber lawsuit, which also names Itabo's former president as a defendant, CDEEE seeks \$15 million in damages and the seizure of Itabo's assets. In October 2005, the Fifth Chamber held that it lacked jurisdiction to adjudicate the dispute given the arbitration provisions in the parties' contracts. The First Chamber of the Court of Appeal ratified that decision in September 2006. In a related proceeding, in May 2005, Itabo filed a lawsuit in the U.S. District Court for the Southern District of New York seeking to compel CDEEE to arbitrate its claims. The petition was denied in July 2005. Itabo's appeal of that decision to the U.S. Court of Appeal for the Second Circuit has been stayed since September 2006. Also, in February 2005, Itabo initiated arbitration against CDEEE and the Fondo Patrimonial de las Empresas Reformadas ("FONPER") in the International Chamber of Commerce ("ICC") seeking, among other relief, to enforce the arbitration provisions in the parties' contracts. In March 2006, Itabo and FONPER settled their respective claims. In September 2006, the ICC determined that it lacked jurisdiction to decide the arbitration as to Itabo and CDEEE. Itabo believes it has meritorious claims and defenses and will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In October 2004, Raytheon Company ("Raytheon") filed a lawsuit against AES Red Oak LLC ("Red Oak") in the Supreme Court of the State of New York, County of New York. The complaint purports to allege claims for breach of contract, fraud, interference with contractual rights and equitable relief relating to the construction and/or performance of the Red Oak project, an 800 MW combined cycle power plant in Sayreville, New Jersey. The complaint seeks the return of approximately \$30 million that was drawn by Red Oak under a letter of credit that was posted by Raytheon for the construction and/or performance of the Red Oak project. Raytheon also seeks \$110 million in purported additional expenses allegedly incurred by Raytheon in connection with the guaranty and construction agreements entered with Red Oak. In December 2004, Red Oak answered the complaint and filed breach of contract and fraud counterclaims against Raytheon. The Court subsequently ordered Red Oak to pay Raytheon approximately \$16.3 million plus interest, which sum allegedly represented the amount of the letter of credit draw that had yet to be utilized for performance/construction issues. The Court also dismissed Red Oak's fraud claims, which decision was upheld on appeal. The parties have stipulated that Red Oak may assert claims for performance/construction issues if it has incurred costs on such claims. In September 2007, the parties filed a stipulation for the dismissal with prejudice of Raytheon's claim for \$110 million in purported cost overruns and AES Red Oak's purported claims for consequential damages. The Court has not entered the stipulation to date. In May 2005, Raytheon filed a related action against Red Oak in the Superior Court of Middlesex County, New Jersey, seeking to foreclose on a construction lien in the amount of approximately \$31 million on property allegedly owned by Red Oak. In September 2007 the New Jersey Superior Court denied Red Oak's motion for summary judgment against Raytheon's New Jersey complaint. Red

Oak believes it has meritorious claims and defenses and will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In January 2005, the City of Redondo Beach ("City") of California issued an assessment against Williams Power Co., Inc., ("Williams") and AES Redondo Beach, LLC ("AES Redondo"), an indirect subsidiary of the Company, for approximately \$72 million in allegedly overdue utility users' tax ("UUT"), interest, and penalties relating to the natural gas used at AES Redondo's power plant from May 1998 through September 2004 to generate electricity. In September 2005, the City Tax Administrator held AES Redondo and Williams jointly and severally liable for approximately \$57 million in UUT, interest, and penalties. In October 2005, AES Redondo and Williams filed respective appeals with the City Manager, who appointed a Hearing Officer to decide the appeal. In December 2006, the Hearing Officer overturned the City's assessment against AES Redondo (but not Williams). In December 2006, Williams filed a petition for writ of mandate with the Los Angeles Superior Court challenging the Hearing Officer's decision. Pursuant to a court order, Williams later prepaid approximately \$57 million to the City in order to litigate its petition and filed an amended petition. In March 2007, the City filed a petition for writ of mandate with the Superior Court challenging the Hearing Officer's decision as to AES Redondo. The Superior Court will hear arguments on the petitions on January 25, 2008. In addition, in July 2005, AES Redondo filed a lawsuit in Superior Court seeking a refund of UUT paid since February 2005, and an order that the City cannot charge AES Redondo UUT going forward. Williams later filed a similar complaint that was related to AES Redondo's lawsuit. After authorizing limited discovery on disputed jurisdictional and other issues, including whether AES Redondo and Williams must prepay to the City any allegedly owed UUT prior to judicially challenging the merits of the UUT, the Court stayed the cases in December 2006. Furthermore, since December 2005, the Tax Administrator has periodically issued UUT assessments against AES Redondo and Williams for allegedly overdue UUT on the gas used at the power plant since October 2004 ("New UUT Assessments"). AES Redondo has filed objections to those and any future UUT assessments with the Tax Administrator, who has indicated that he will only consider the amount of the New UUT Assessments, not the merits of them, given his September 2005 decision. AES Redondo believes that it has meritorious claims and defenses, and it will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In June 2006, AES Ekibastuz was found to have breached a local tax law by failing to obtain a license for use of local water for the period of January 1, 2005 through October 3, 2005, in a timely manner. As a result, an additional permit fee was imposed, bringing the total permit fee to approximately US\$135,000. The company has appealed this decision to the Supreme Court.

In October 2006, CDEEE began making public statements that it intends to seek to compel the renegotiation and/or rescission of long-term power purchase agreements with certain power-generation companies in the Dominican Republic. Although the details concerning CDEEE's statements are unclear and no formal government action has been taken, AES owns ownership interests in three power-generation companies in the country (AES Andres, Itabo, and Dominican Power Partners) that could be adversely impacted by any actions taken by or at the direction of CDEEE.

In January 2007, Eletropaulo Metropolitana Electricidad de São Paulo S.A. ("Eletropaulo") received notice from the municipal environmental agency of a penalty of approximately US\$100,000. The penalty related to an Eletropaulo contractor attempting to dispose of tree trimming waste in a coal dump without a permit. The contractor has recognized responsibility in this case and has been negotiating the penalty. The current expectation is that the amount of the penalty will be reduced to approximately US\$16,000.

In February 2007, the Competition Committee of the Ministry of Industry and Trade of the Republic of Kazakhstan initiated administrative proceedings against two hydro plants under AES

concession, Ust-Kamenogorsk HPP and Shulbinsk HPP (collectively, "Hydros") concerning their sales to an AES trading company, Nurenergoservice LLP, and other affiliated companies in alleged violation of Kazakhstan's antimonopoly laws. In August 2007, the Competition Committee ordered the Hydros to pay approximately 2.6 billion KZT (US\$22 million) in damages for alleged antimonopoly violations in 2005 through January 2007. In September 2007, the headquarters of the Competition Committee upheld the order. In October 2007, the Hydros appealed to the economic court of first instance. The Competition Committee subsequently asserted a counterclaim to enforce its order. In November 2007, the economic court upheld the Competition Committee's order requiring the Hydros to pay 2.6 billion KZT (US\$22 million). The Hydros intend to appeal that decision. In addition, the economic court has issued an injunction to secure the Hydros' alleged liability freezing the Hydros' bank accounts and prohibiting the Hydros from transferring or disposing of their property. The Court of Appeals (first panel) has upheld the injunction. In separate but related proceedings, in September 2007, the Competition Committee ordered the Hydros to pay approximately 22.2 million KZT (US\$200,000) in administrative fines for their alleged antimonopoly violations. In October 2007, the Hydros appealed the fines to the administrative court of first instance. The administrative court subsequently suspended the proceedings pending the resolution of the proceedings in the economic court and any proceedings in the court of appeals (first panel). The Competition Committee has indicated that it intends to investigate whether the Hydros have violated antimonopoly laws through November 2007. The Hydros believe they have meritorious claims and defenses; however, there can be no assurances that they will prevail in these proceedings. If the Hydros do not prevail in the economic court and any proceedings in the court of appeals (first panel) with respect to the alleged damages, they will have to pay the alleged damages or risk seizure of their assets. Furthermore, if the Hydros do not prevail in the administrative court with respect to the fines, they will have to pay the fines or risk seizure of their assets.

In June 2007, the Competition Committee ordered AES Ust-Kamengorskaya TET LLP ("UKT") to pay approximately 835 million KZT (US\$7 million) to the state for alleged antimonopoly violations in 2005 through January 2007. The Competition Committee also ordered UKT to pay approximately 235 million KZT (US\$2 million), as estimated by the company, to certain consumers that have allegedly paid unreasonably high power prices since January 2007. In August 2007, the headquarters of the Competition Committee upheld the order. UKT subsequently appealed to the economic court of first instance. The Competition Committee subsequently asserted a counterclaim to enforce its order. In November 2007, the economic court upheld the Competition Committee's order in part, finding that UKT had violated Kazakhstan's antimonopoly laws, but reduced the damages to be paid to the state to 833 million KZT (US\$7 million) and rejected the damages to be paid to consumers. UKT intends to appeal the economic court's decision. In addition, the economic court has issued an injunction to secure UKT's alleged liability prohibiting UKT from transferring or disposing of its property; however, the injunction does not extend to UKT's bank accounts. UKT intends to appeal the injunction. Furthermore, in separate but related proceedings, in July 2007, the Competition Committee ordered UKT to pay approximately 88 million KZT (US\$700,000) in administrative fines as estimated by UKT, for its alleged antimonopoly violations. UKT subsequently appealed the fines to the administrative court of first instance. The administrative court has not indicated when it intends to decide the case. The Competition Committee has not indicated whether it intends to assert claims against UKT for alleged antimonopoly violations post January 2007. UKT believes it has meritorious claims and defenses; however, there can be no assurances that it will prevail in these proceedings. If UKT does not prevail in the economic court and any proceedings in the court of appeals (first panel) with respect to the alleged damages, it will have to pay the alleged damages or risk seizure of its assets. Furthermore, if UKT does not prevail in the administrative court with respect to the fines, it will have to pay the fines or risk seizure of its assets.

In July 2007 the Competition Committee ordered Nurenergoservice to pay approximately 17.8 billion KZT (US\$150 million) for alleged antimonopoly violations in 2005 through the first quarter of 2007. In September 2007, the headquarters of the Competition Committee upheld the order. In

October 2007, Nurenergoservice appealed the order to the economic court of first instance. The Competition Committee subsequently asserted a counterclaim to enforce its order. The economic court has not yet decided on the merit but has issued an injunction to secure Nurenergoservice's alleged liability freezing Nurenergoservice's bank accounts and prohibiting Nurenergoservice from transferring or disposing of its property. The court of appeals (first panel) has upheld the injunction. Furthermore, in separate but related proceedings, in August 2007, the Competition Committee ordered Nurenergoservice to pay approximately 1.8 billion (approximately US\$15 million) in administrative fines for its alleged antimonopoly violations. In September 2007, after the headquarters of the Competition Committee upheld the order, Nurenergoservice appealed to the administrative court of first instance. In October 2007, the administrative court suspended the proceedings pending the resolution of the proceedings in the economic court and any proceedings in the court of appeals (first panel). The Competition Committee has not indicated whether it intends to assert claims against Nurenergoservice for alleged antimonopoly violations post first quarter 2007. Nurenergoservice believes it has meritorious claims and defenses; however, there can be no assurances that it will prevail in these proceedings. If Nurenergoservice does not prevail in the economic court and any proceedings in the court of appeals (first panel) with respect to the alleged damages, it will have to pay the alleged damages or risk seizure of its assets. Furthermore, if Nurenergoservice does not prevail in the administrative court with respect to the fines, it will have to pay the fines or risk seizure of its assets.

In August 2007, the Competition Committee ordered Sogrinsk TET to terminate its contracts with Nurenergoservice and Ust-Kamengorsk HPP because of Sogrinsk's alleged antimonopoly violations in 2005 through January 2007. The Competition Committee did not order Sogrinsk to pay any damages or fines. Sogrinsk intends to appeal the merits of the order to the economic court of first instance. Sogrinsk's procedural challenges to the order have been unsuccessful in the economic court and the court of appeals (first panel). The Competition Committee has not indicated whether it intends to assert claims against Sogrinsk for alleged antimonopoly violations post January 2007. Sogrinsk believes it has meritorious claims and defenses and will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In November 2007, the Competition Committee has stated that it intends to investigate whether Irtysh Power and Light, LLP, an AES company which manages the state-owned Ust-Kamenogorsk Heat Nets system, has violated Kazakhstan's antimonopoly laws in January through November 2007. Irtysh believes it has meritorious claims and defenses and will assert them vigorously in any formal proceeding; however, there can be no assurances that it will be successful in its efforts.

In June 2007, the Company received a letter from an outside law firm purportedly representing a shareholder demanding that the Company's Board conduct a review of certain stock option plans, procedures and historical granting and exercise practices, and other matters, and that the Company commence legal proceedings against any officer and/or director who may be liable for damages to the Company. The Board has established a Special Committee, which has retained independent counsel, to consider the demands presented in the letter in light of the work undertaken by the Company in its review of share-based compensation.

In June 2007, IPL received a letter from an attorney purportedly representing a group of IPL employees and retirees (the "complainants"). The letter claims that IPL is recovering in rates on average approximately \$19 million per year allegedly intended for the funding of the IPALCO Voluntary Employees' Beneficiary Association Trust ("VEBA Trust"), which provides healthcare and life insurance benefits for certain IPL retirees. IPL made contributions to the VEBA Trust through 2000, when the VEBA Trust was spun off to independent trustees by IPALCO. The spin off of the VEBA Trust was publicly disclosed by IPALCO in the Agreement and Plan of Share Exchange at the time of IPALCO's acquisition by AES. The letter asserts that IPL remains responsible for funding the VEBA Trust and requests that IPL back-fund the trust at the \$19 million per year level and fund at the same level going forward. The letter further states that the complainants may file a complaint at the

Indiana Utility Regulatory Commission ("IURC") if IPL does not fund the VEBA Trust as demanded. In November 2007, the complainants filed a complaint with the IURC regarding this VEBA Trust issue. The complaint seeks enforcement of the VEBA Trust-related portion of the 1995 final order and associated settlement agreement of IPL's base rate case, Cause No. 39938. The complaint requests that the IURC: (1) investigate IPL's alleged failure to fund the VEBA Trust; (2) order IPL to place the VEBA Trust in the financial position in which it would have been had IPL not ceased making annual contributions; and (3) order IPL to resume making annual contributions to the VEBA Trust. IPL believes it has meritorious defenses to the complainants' claims and it will assert them vigorously in response to the complaint; however, there can be no assurances that it will be successful in its efforts.

In July 2007, AES Energia Cartagena SRL, ("AESEC") initiated arbitration against Initec Energia SA, Mitsubishi Corporation, and MC Power Project Management, SL ("Contractor") to recover damages from the Contractor for its delay in completing the Project. In October 2007, the Contractor denied AESEC's claims and asserted counterclaims to recover approximately €12.3 million (US\$18 million) for, inter alia, alleged unpaid milestone and scope change order payments, and an unspecified amount for an alleged early completion bonus. AESEC believes that it has meritorious claims and defenses and will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In September 2007, the New York Attorney General issued a subpoena to the Company seeking documents and information concerning the Company's analysis and public disclosure of the potential impacts that greenhouse gas legislation and climate change from greenhouse gas emissions might have on the Company's operations and results. The Company is responding to the subpoena.

In October 2007, the Ekibastuz Tax Committee issued a notice for the assessment of certain taxes against AES Ekibastuz LLP. A portion of the assessment, approximately US\$5.2 million, relates to alleged environmental pollution. The review by the Ekibastuz Tax Committee is ongoing and their decision on any assessment, including the portion related to alleged environmental pollution, is not yet final.



## DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The Securities and Exchange Commission's Rule 10b5-1 permits directors, officers and other key personnel to establish purchase and sale programs. The rule permits such persons to adopt written plans at a time before becoming aware of material nonpublic information and to sell shares according to a plan on a regular basis (for example, weekly or monthly), regardless of any subsequent nonpublic information they receive. Rule 10b5-1 plans allow systematic, pre-planned sales that take place over an extended period and should have a less disruptive influence on the price of our stock. Plans of this type inform the marketplace about the nature of the trading activities of our directors and officers. We recognize that our directors and officers may have reasons totally unrelated to their assessment of the Company or its prospects in determining to effect transaction in our common stock. Such reasons might include, for example tax and estate planning, the purchase of a home, the payment of college tuition, the establishment of a trust, the balancing of assets, or other personal reasons.

Mr. Paul Hanrahan, Mr. Robert Hemphill, Mrs. Flora Jaisinghani, Mr. Haresh Jaisinghani, Mr. Jay Kloosterboer, Mr. William Luraschi and Mr. Brian Miller adopted trading plans pursuant to Rule 10b5-1. Mr. Hanrahan, Mr. Luraschi and Mr. Miller terminated their plan during the first quarter of 2007.

### Executive Officers of the Registrant

The following individuals are our executive officers:

**Paul Hanrahan**, 49 years old, has been our President and Chief Executive Officer since 2002. Prior to assuming his current position, Mr. Hanrahan was our Chief Operating Officer and Executive Vice President. In this role, he was responsible for business development activities and the operation of multiple electric utilities and generation facilities in Europe, Asia and Latin America. Mr. Hanrahan was previously the President and CEO of the AES China Generating Company, Ltd., a public company formerly listed on NASDAQ. Mr. Hanrahan also has managed other AES businesses in the United States, Europe and Asia. Prior to joining AES, Mr. Hanrahan served as a line officer on the U.S. fast attack nuclear submarine, USS Parche (SSN-683). Mr. Hanrahan is a graduate of Harvard Business School and the U.S. Naval Academy.

**David S. Gee**, 52 years old, became an Executive Vice President of the Company in 2006 and the Regional President of North America in 2005. Prior to joining us in 2004, Mr. Gee was Vice President of Strategic Planning for PG&E in San Francisco, California from 2000 until 2004. Mr. Gee was a principal consultant for McKinsey & Co. from 1985 to 2000 in Houston, Mexico City and London. He was also an Associate for Baker Hughes and Booz Allen & Hamilton in Houston, Texas. Mr. Gee has a Bachelor of Science degree in Chemical Engineering from the University of Virginia and a Master of Science degree in Finance from the Sloan School of Management at the Massachusetts Institute of Technology.

**Andres R. Gluski**, 49 years old, has been an Executive Vice President and Chief Operating Officer of the Company since March 2007. Prior to becoming the Chief Operating Officer, Mr. Gluski was Executive Vice President and the Regional President of Latin America since 2005, and will continue as Regional President until a new Regional President is named. Mr. Gluski was Senior Vice President for the Caribbean and Central America from 2003 to 2005, was Group Manager and CEO of Electricidad de Caracas ("EDC") (Venezuela) from 2002 to 2003, served as CEO of Gener (Chile) in 2001 and was Executive Vice President of EDC and Corporacion EDC. Prior to joining us in 1997, Mr. Gluski was Executive Vice President of Corporate Banking for Banco de Venezuela and Executive Vice President of Finance of CANTV in Venezuela. Mr. Gluski is a graduate of Wake Forest University and holds a Master of Arts and a Doctorate in Economics from the University of Virginia.

**Victoria D. Harker**, 42 years old, has been an Executive Vice President and our Chief Financial Officer since January 2006. Prior to joining us, Ms. Harker held the positions of Acting Chief Financial Officer, Senior Vice President and Treasurer of MCI from November 2002 through January 2006. Prior to that, Ms. Harker served as Chief Financial Officer of MCI Group, a unit of WorldCom Inc., from 1998 to 2002. Prior to 1998, Ms. Harker held several positions at MCI in the areas of finance, information technology and operations. Ms. Harker received her Bachelor of Arts degree in English and Economics from the University of Virginia and a Master's in Business Administration, Finance from American University.

**Robert F. Hemphill, Jr.**, 63 years old, has been an Executive Vice President of the Company since rejoining us in February 2004. Mr. Hemphill served as our Director from June 1996 to February 2004 and was an Executive Vice President from 1982 to June 1996. Prior to this, Mr. Hemphill held various leadership positions since joining us in 1982. Mr. Hemphill also serves on the Boards of Reactive Nanotechnologies, Inc., Trophogen Inc. and the Electric Drive Transportation Association. Mr. Hemphill received a Bachelor of Arts degree in Political Science from Yale University, a Master of Arts in Political Science from the University of California, Los Angeles, and a Master's in Business Administration, Finance from George Washington University.

**Jay L. Kloosterboer**, 46 years old, is our Executive Vice President of Business Excellence. Mr. Kloosterboer joined us in 2003 as Vice President and Chief Human Resource Officer. Prior to joining us, Mr. Kloosterboer held the positions of Vice President- Human Resources and Communications, Automation and Control Solutions; Vice President Human Resources, Home & Building Control; Vice President- Human Resources, Aerospace Services; Vice President Human Resources & Communications, Automotive Products Group and Director-Human Resources, Automotive Aftermarket of Honeywell International from 1996 to 2003. Mr. Kloosterboer also held management positions at General Electric and Morgan Stanley. He received his Bachelor of Arts degree from Marquette University and holds a Master of Arts degree from the New Mexico State University.

**William R. Luraschi**, 43 years old, is our Executive Vice President of Business Development and President of the Alternative Energy Business. Mr. Luraschi joined us in 1993 and has been an Executive Vice President since July 2003. He was our General Counsel from January 1994 until May 2005. Mr. Luraschi also served as Corporate Secretary from February 1996 until June 2002. Prior to joining us, he was an attorney with the law firm of Chadbourne & Parke, LLP. Mr. Luraschi received a Bachelor of Science from the University of Connecticut and holds a Juris Doctorate from Rutgers School of Law.

**Brian A. Miller**, 41 years old, is our Executive Vice President, General Counsel and Corporate Secretary. Mr. Miller joined us in 2001 and has served in various positions including Vice President, Deputy General Counsel, Corporate Secretary, General Counsel for North America and Assistant General Counsel. Prior to joining us, he was an attorney with the law firm Chadbourne & Parke, LLP. Mr. Miller received his bachelor's degree in History and Economics from Boston College and holds a Juris Doctorate from the University of Connecticut School of Law.

**John McLaren**, 44 years old, is an Executive Vice President of the Company, and Regional President of Europe & Africa. Mr. McLaren served as Vice President of Operations for AES Europe & Africa from 2003 to 2006 (and AES Europe, Middle East and Africa from May 2005 to January 2006), Group Manager for Operations in Europe & Africa from 2002 to 2003, Project Director from 2000 to 2002, and Business Manager for AES Medway Operations Ltd. from 1997 to 2000. Mr. McLaren joined us in 1993. He holds a Master's in Business Administration from the University of Greenwich Business School in London.

**Mark E. Woodruff**, 49 years old, is an Executive Vice President of the Company and the Regional President of Asia. Prior to his most recent position, Mr. Woodruff was Vice President of North

America Business Development from September 2006 to March 2007 and was Vice President of AES for the North America West region from 2002 to 2006. Mr. Woodruff has held various leadership positions since joining us in 1992. Prior to joining us in 1991, Mr. Woodruff was a Project Manager for Delmarva Capital Investments, a subsidiary of Delmarva Power & Light Company. Mr. Woodruff holds a Bachelor of Science degree in Mechanical and Aerospace Engineering from the University of Delaware.

#### Board of Directors

Our Board of Directors includes the following individuals:

**Richard Darman**, age 65, has been a Director of AES since July 2002. He served as Vice Chairman from December 2002 until May 2003, and was elected Chairman of the Board on May 1, 2003. In addition to his service as Chairman, Mr. Darman serves as Lead Independent Director of the Board. He is a Partner and Managing Director of The Carlyle Group ("Carlyle"), one of the world's largest private equity firms. He joined Carlyle in February 1993, after serving in the cabinet of the first Bush administration as Director of the U.S. Office of Management and Budget (from 1989 to 1993). Prior to joining the Bush cabinet, he was a Managing Director of Shearson Lehman Brothers, Deputy Secretary of the U.S. Treasury, and Assistant to the President of the United States. He graduated with honors from Harvard College in 1964 and from the Harvard Graduate School of Business Administration in 1967. He is a Trustee of the publicly traded IXIS Funds and Loomis Sayles Funds, Trustee of the Howard Hughes Medical Institute, and is Chairman of the Board of the Smithsonian National Museum of American History. Mr. Darman chairs the Finance and Investment Committee of the Board. Mr. Darman also serves as an *ex-officio* member of each other committee of the Board.

**Paul Hanrahan**, age 50, has been a Director of AES since June 2002. At that time he was also appointed President and Chief Executive Officer. Prior to assuming his current position, Mr. Hanrahan was the Chief Operating Officer and Executive Vice President of AES where he was responsible for business development activities and the operation of multiple electric utilities and generation facilities in Europe, Asia and Latin America. In addition, Mr. Hanrahan was previously the President and Chief Executive Officer of AES China Generating Co. Ltd., a public company formerly listed on NASDAQ. He also managed other AES businesses in the U.S., Europe and Asia. Prior to joining AES, Mr. Hanrahan served as a line officer on a fast attack nuclear submarine, USS Parche (SSN 683). Mr. Hanrahan serves on the Board of Directors of Corn Products International, Inc. He is a graduate of Harvard School of Business and the U.S. Naval Academy.

**Kristina M. Johnson**, age 51, has been a Director of AES since April 2004. Dr. Johnson is Provost and Senior Vice President for Academic Affairs at Johns Hopkins University. From July 1999 through August 2007, Dr. Johnson served as the chief academic and administrative officer at the Edmond T. Pratt, Jr., School of Engineering at Duke University. Prior to joining Duke, Dr. Johnson served on the faculty at the University of Colorado at Boulder, from 1985-1999 as a Professor of Electrical and Computer Engineering, and as a co founder and Director (1993-1997) of the National Science Foundation Engineering Research Center for Optoelectronic Computing Systems Center. Dr. Johnson received her BS with distinction, MS and PhD from Stanford University in Electrical Engineering. She is an expert in liquid crystal electro-optics and has over forty patents or patents pending in this field. Dr. Johnson currently serves on the Boards of Directors of Minerals Technologies, Inc., Boston Scientific, and Nortel Networks. Dr. Johnson serves on the Compensation Committee of the Board and is a member of the Technology Council.

**John A. Koskinen**, age 68, has been a Director of AES since April 2004. Mr. Koskinen is President of the United States Soccer Foundation, a position he has held since June 2004. Previously, Mr. Koskinen served as Deputy Mayor and City Administrator for the District of Columbia from 2000 to 2003. From 2001 to 2004, Mr. Koskinen served as a Director of the U.S. Soccer Foundation and

served on the Foundation's audit committee. Prior to his election as Deputy Mayor, he occupied several positions with the U.S. Government, including service from 1994 through 1997 as Deputy Director for Management, Office of Management and Budget. From 1998 to 2000, he served as Assistant to the President (President Clinton) and Chaired the President's Council on Year 2000 Conversion. Prior to his most recent service with the U.S. Government, in 1973, Mr. Koskinen joined the Palmieri Company, which specialized in turnaround management, as Vice President and later served as President and Chief Executive Officer from 1979 through 1993. Mr. Koskinen graduated with a JD, *cum laude*, from Yale University School of Law and a BA, *magna cum laude*, in physics from Duke University where he was a member of Phi Beta Kappa. Mr. Koskinen currently serves on the Board of Directors of American Capital Strategies. Mr. Koskinen serves on the Financial Audit Committee and Compensation Committee of the Board and chairs the Technology Council.

**Philip Lader**, age 62, has been a Director of AES since April 2001. The former U.S. Ambassador to the Court of St. James's, he is Chairman of WPP Group plc, the global advertising and communications services company which includes J. Walter Thompson, Young & Rubicam, and Ogilvy & Mather. A lawyer, he is also a Senior Advisor to Morgan Stanley, a Director of Lloyd's of London, WPP Group plc, Rusal and Marathon Oil Corporations, Songbird Estates (Canary Wharf) plc, and a trustee of the RAND Corporation and the Smithsonian Museum of American History. Formerly White House Deputy Chief of Staff, Assistant to the President, Deputy Director of the Office of Management and Budget, and Administrator of the U.S. Small Business Administration, he also was President of Sea Pines Company, Executive Vice President of the U.S. holdings of the late Sir James Goldsmith, and president of universities in South Carolina and Australia. He was educated at Duke University (BA, Phi Beta Kappa, 1966), the University of Michigan (MA, 1967), Oxford University, and Harvard Law School (JD, 1972). Mr. Lader chairs the Nominating, Governance and Corporate Responsibility Committee of the Board and also serves on the Technology Council.

**John H. McArthur**, age 74, has been a Director of AES since January 1997. He is the retired Dean of the Harvard Business School, and has been a private business consultant and active investor in various companies since prior to 1994. He is a member of the Boards of Directors of BCE Inc., Bell Canada, Bell Canada Enterprises, Cabot Corporation, KOC Holdings, A.S. Istanbul, Reuters Founders Share Company, London, and Telesat Canada. Mr. McArthur serves on the Financial Audit Committee and the Finance and Investment Committee of the Board.

**Sandra O. Moose**, age 66, has been a Director of AES since April 2004. Dr. Moose is President of Strategic Advisory Services and previously was a Senior Vice President of The Boston Consulting Group ("BCG"). She joined BCG in 1968, was a Director since 1975, and a Senior Vice President through 2003. She managed BCG's New York Office from 1988-1998 and was appointed Chair of the East Coast. Dr. Moose received her PhD and MA in economics from Harvard University and BA *summa cum laude* in economics from Wheaton College. Dr. Moose serves on the Boards of Directors of Verizon Communications, Rohm and Haas Company, the Alfred P. Sloan Foundation and IXIS Advisor Funds and Loomis Sayles Funds where she is Chairperson of the Board of Trustees. Dr. Moose serves on the Nominating, Governance and Corporate Responsibility Committee and the Finance and Investment Committee of the Board.

**Philip A. Odeen**, age 72, has been a Director of AES since May 1, 2003. He was elected the Alternate Lead Independent Director in November 2007. From October 2006 to September 2007, Mr. Odeen served as Non-Executive Chairman for Avaya. He served as Non-Executive Chairman for Reynolds and Reynolds Company from July 2004 until October 2006. Mr. Odeen retired as Chairman of TRW Inc. in December 2002. Prior to joining TRW in 1997, Mr. Odeen was President and Chief Executive Officer of BDM, which TRW acquired in 1997. From 1978 to 1992, Mr. Odeen was a Senior Consulting Partner with Coopers & Lybrand and served as Vice Chairman, management consulting services, from 1991 to 1992. From 1972 to 1978, he was Vice President of the Wilson Sporting Goods Company. Mr. Odeen has served in senior positions with the Office of the Secretary of Defense and

the National Security Council staff. Mr. Odeen graduated Phi Beta Kappa with a BA in government from the University of South Dakota. He was a Fulbright Scholar to the United Kingdom and earned a master's degree from the University of Wisconsin. He is a member of the Boards of Directors of Avaya, Convergys Corporation, and Northrop Grumman Corporation. Mr. Odeen chairs the Compensation Committee and also serves on the Finance and Investment Committee of the Board.

**Charles O. Rossotti**, age 67, has been a Director of AES since March 2003. Mr. Rossotti is a Senior Advisor with the Carlyle Group, one of the world's largest private equity firms. From November 1997 until November 2002, Mr. Rossotti was the Commissioner of Internal Revenue at the United States Internal Revenue Service ("IRS"). Prior to joining the IRS, Mr. Rossotti was a founder of American Management Systems, Inc., where he held the position of President from 1970 to 1989, Chief Executive Officer from 1981 to 1993 and Chairman from 1989 to 1997. From 1965 to 1969, he held various positions in the Office of Systems Analysis within the Office of the Secretary of Defense. Mr. Rossotti graduated *magna cum laude* from Georgetown University and received an MBA with high distinction from Harvard Business School. Mr. Rossotti serves on the Boards of Directors of Adesso Systems Corporation, Liquid Engines, Inc., CompuSearch Systems, Inc., and Merrill Lynch & Co., Inc. Mr. Rossotti chairs the Financial Audit Committee of the Board.

**Sven Sandstrom**, age 66, has been a Director of AES since October 2002. He is the former Managing Director of the World Bank, retiring from the Bank in December 2001. He is a member of the Governing Council and Treasurer of the International Union for the Conservation of Nature (IUCN). He co-chairs the funding negotiations for the Global Fund to Fight AIDS, TB and Malaria. He chairs the funding negotiations for the African Development Bank. Mr. Sandstrom serves on the Financial Audit Committee and the Nominating, Governance and Corporate Responsibility Committee of the Board.

## EXECUTIVE COMPENSATION

### Compensation Discussion and Analysis

#### *Executive Compensation Philosophy*

In all areas of our business, our policies seek to maximize long-term value for our stockholders. Consistent with this philosophy, we believe that stockholders benefit from compensation policies that attract the highest caliber people and retain and motivate these individuals. The Compensation Committee is responsible for designing, reviewing and administering our executive compensation program (the "Program"). The Program is designed to achieve the following objectives:

link executive performance to the achievement of our financial and operational performance objectives;

align executive compensation with the interests of our stockholders;

support our business plans and company objectives; and

optimize our investment in labor costs by maintaining compensation arrangements that not only drive performance but are competitive and are valued by our employees, including the named executive officers.

To achieve these objectives, the Program relies on the following components of total compensation:

base salary;

cash-based, short-term incentives under our Performance Incentive Plan;

cash-based, medium-term incentives under our 2003 Long-Term Compensation Plan ("LTC Plan") in the form of performance units; and

equity-based, long-term incentives under our LTC Plan in the form of restricted stock units and stock options.

The Compensation Committee varies the allocation among these four components of compensation so that the most senior executives in the Company, including the Chief Executive Officer, Chief Financial Officer and the three other executive officers and former executive officer named in the Summary Compensation Table in this prospectus, who have the greatest influence over our performance, are awarded compensation that has a significant portion highly dependent upon Company and individual performance. The Program is also designed to ensure that compensation awards vest in a manner that rewards consistency in performance over time.

We believe that our Program, as currently structured, is consistent with the objectives of our compensation philosophy. However, our philosophy and our Program may evolve over time in response to factors such as market conditions, legal requirements or other factors, including subjective factors not currently known to us.

#### *Targeted Compensation*

The Program targets setting overall compensation for each named executive officer in the middle range of total compensation for executives holding comparable positions in both our peer group of companies (the "Peer Group") and a broad set of similarly sized general industry and energy companies. Our Program and each of its components is benchmarked against compensation programs used by S&P 500 companies, as well as the programs of our Peer Group.

To develop the Peer Group for our 2006 compensation, our senior management generated a list of companies with whom we compete for executive talent in the energy industry. The companies in the Peer Group have executives with backgrounds relevant to our business. The list

was reviewed by our

outside compensation consultants, who then, based on their review of our industry, suggested changes to the Peer Group which were then discussed with our management. The Peer Group includes CMS Energy, Calpine Corporation, Duke Energy, Dynegy, Edison International, FPL Group, NRG Energy, Pacific Gas & Electric, Reliant Resources, Southern Company, and TXU Energy.

The Compensation Committee determines total compensation in the first quarter of each year based on available data. In 2006, the Compensation Committee reviewed both 2004 proxy statement data for the Peer Group as well as 2005 survey data. The Compensation Committee, with the assistance of our outside compensation consultants, made comparisons with similarly-situated executives in Peer Group companies based upon criteria such as type of position, business unit, career level, geographic region and company size. The Compensation Committee also reviewed survey data supplied by our outside compensation consultants in order to accurately reflect our competition for certain executive positions which do not necessarily require industry-specific experience (such as finance). The Program is designed to target energy industry market data for industry specific positions and the general industry survey data for functional or non-industry-specific positions, to ensure that the Company remains competitive in the markets where we compete for executive talent.

When determining total compensation for each named executive officer, the Compensation Committee reviews "tally sheets," which demonstrate total compensation for the named executive officers. The tally sheets also review the value of long term compensation assuming different performance outcomes for the named executive officers. The Compensation Committee conducts this analysis looking forward for several years to ensure that compensation paid to the named executive officers is appropriate for these different company performance scenarios. If compensation is not appropriate, the Compensation Committee makes adjustments to the long term compensation awarded to each named executive officer at the time of grant.

Although much of this analysis is based upon market data that provides an objective basis to evaluate our compensation policies, some adjustments are made based on subjective factors such as our views about the external market place, the degree of difficulty of a particular assignment, the individual's experience, the tenure of the individual in the role, and the individual's future potential.

Additional information regarding the Compensation Committee's processes and procedures in determining executive officer compensation, including the role of the Chief Executive Officer and other executive officers, is contained in "Information About our Compensation Committee" in this prospectus.

#### ***Allocation among Components of Compensation***

After the overall targeted compensation has been established for each named executive officer, compensation is allocated among base salary and short, middle and long-term incentive compensation so that an executive's deviation from the median of total compensation, as compared to similarly situated executives in the Peer Group, is determined by individual and company performance. If individual and company performance exceed the pre-established performance measures, executives are compensated above the median of the Peer Group. Conversely, executives are compensated below the median of the Peer Group if individual and company performance is below the pre-established performance measures. The types of information used to evaluate performance and the data used to determine competitive compensation levels are the same for our named executive officers as they are for our other executive officers.

The importance that the Program places on at-risk, performance-based compensation is shown by the allocation of the target level of overall compensation awarded to the named executive officers for 2006 among the various compensation elements of the Program. For the Chief Executive Officer, the base salary target is 10%-15%, the typical bonus target is 15%-20%, and the typical LTC target is



65%-75%. For the other named executive officers, the base salary target is 20%-25%, the typical bonus target is 15%-20%, and the typical LTC target is 55%-65%.

### *Compensation for AES Executives*

#### *Base Salary*

The Program targets base salaries for our named executive officers generally at or below the median of the survey data provided by our compensation consultants. Base salaries reflect current practices within a named executive officer's specific market and geographic region and among executives holding similar positions in the Peer Group. In addition to these factors, the base salary for a named executive officer could be higher or lower, depending on a number of more subjective factors, including the executive's experience, the executive's sustained performance, the need to retain key individuals, recognition of roles that are larger in scope or accountability than standard market position; and market/competitive differences based upon a specific location.

The base salary amounts paid to our named executive officers in 2006 are contained in the "Salary" column of the Summary Compensation Table in this prospectus.

#### *Performance Incentive Plan*

The Program provides named executive officers with an annual cash incentive to reward short-term individual performance. At the 2006 Annual Meeting of Stockholders, our stockholders approved The AES Corporation Performance Incentive Plan (the "Performance Incentive Plan"), which is available to our US-based employees, including the named executive officers. The Compensation Committee's specific objectives with the Performance Incentive Plan are to promote the attainment of our significant business objectives; encourage and reward management teamwork across the Company; and assist in the attraction and retention of employees vital to our success.

The Performance Incentive Plan links annual cash incentive payments to performance based on factors that are drivers of our success including individual, operational, safety, and financial goals and also reflect annual incentives paid by other companies for comparable positions. Other considerations include an executive's leadership skills, the difficulty of his or her assignments, and the prospects for retaining the named executive officer. These awards are not guaranteed.

The target annual cash incentive award for each named executive officer is assessed and approved annually and ranges from 80 to 150 percent of base salary, depending on an individual's specific job responsibilities. The award paid in a previous year is not a factor in determining the current year award. Because the amount of the award actually paid is based on the attainment of Company and individual performance goals, the Performance Incentive Plan payment for a specific named executive officer could be zero or as much as twice the target payment. For 2006, awards for all plan participants (including the named executive officers) were based on the following performance goals:

40 percent on meeting cash flow targets;

25 percent on meeting performance improvement and cost reduction targets;

25 percent on achieving individual objectives; and

10 percent on safety performance.

If these performance goals are *not* fully achieved at year end, the annual awards are paid according to the percentage of the goals that were met. If threshold performance goals are not met, no payment is made. Performance goals may also be exceeded, which could make the payment under the annual award higher than the target. The Compensation Committee has the discretion to reduce the amount of any annual award if it concludes that a reduction is necessary or appropriate. The

## Edgar Filing: AES CORP - Form S-4/A

Compensation Committee cannot increase the amount of any award intended to be performance-based compensation under Section 162(m) of the Code.

The level of achievement of each performance goal is confidential, has not been publicly disclosed, and the Compensation Committee has determined that disclosure of the levels of such goals would cause competitive harm to the Company. When the Compensation Committee set performance goals, the Compensation Committee intended for performance at target to be a challenging, but attainable, goal. The Compensation Committee also believed, at the time the performance goals were set, that performance at a level above the target was achievable but a stretch goal. The threshold, target and maximum pay-out levels of the Performance Incentive Plan awards for each named executive officer are shown in the "Estimated Future Payouts Under Non-Equity Incentive Plan Awards" columns of the Grants of Plan-Based Awards Table in this prospectus.

### *2006 Performance Incentive Plan Awards*

For 2006, Company performance on cash flow targets was above the target performance level for the Performance Incentive Plan. Specifically, 120% of the 2006 cash flow target was met.

Company performance on performance improvement and cost reductions was below the target performance level for the Performance Incentive Plan. Specifically, 90% of the 2006 performance improvement and cost reduction target was met.

Company performance on safety met the minimum threshold, but was below the target performance level for such measure. Specifically, 80% of the 2006 safety target was met.

Considering these performance results as compared to performance targets, the named executive officers (excluding Barry Sharp who was not eligible to receive a 2006 actual or target bonus) received an average bonus of 124% of the 2006 target amount, when consideration for performance of their personal objectives was measured.

For Paul Hanrahan, the CEO, the following accomplishments were considered in determining that 145% of his 2006 individual performance targets were met:

The commencement of construction on our 600MW Maritza Coal Fired Power Plant in Bulgaria;

The acquisition of Transelect, a domestic transmission development company;

The commencement of operations at our 121MW wind generation facility at Buffalo Gap I in Texas;

The commencement of construction of 233MW additional wind generation capacity at Buffalo Gap II;

The successful secondary equity offering of Gener Stock in Chile;

The trend of performance improvement since 2003;

The commencement of operations at our 1200MW combined cycle gas turbine facility in Cartagena, Spain; and

The implementation of a plan to enhance our finance capability, including significantly increased staffing and improved training.

The Performance Incentive Plan awards paid out to the named executive officers for 2006 are set forth in the "Non-Equity Incentive Plan Compensation" column of the Summary Compensation Table in this prospectus.



*2003 Long-Term Compensation Plan*

The AES Corporation LTC Plan is available to all AES employees, including the named executive officers (subject to local labor laws). In 2006, approximately 1,900 AES employees in 17 countries received awards under the LTC Plan.

Cash and equity-based awards under the LTC Plan link individual compensation with long-term value creation and our stock performance. During 2006, the following factors were considered in granting long-term compensation awards to the named executive officers: (1) the level of equity-based compensation paid to executives holding comparable positions in the Peer Group, (2) individual or personal performance and future potential, and (3) Company performance. For 2006, the Program included a mix of long term incentive awards under the LTC Plan. All 2006 annual grants to named executive officers under the LTC Plan were allocated as follows:

50% in the form of Performance Units ("PUs");

25% in the form of Restricted Stock Units ("RSUs") (plus a risk related premium of 10% of additional RSUs); and

25% in the form of nonqualified Options.

The Compensation Committee has the discretion to amend the terms of any LTC plan award after it has been awarded, but not if such amendment would impair the rights of the holder of the award.

The Program is designed to strike a balance between the objectives of market value creation and underlying economic performance by allocating 50% of LTC Plan in awards which can be settled in stock (RSUs and Options) and 50% of LTC Plan awards in awards which settle in cash (PUs).

*2006 LTC Awards*

Paul Hanrahan's LTC Plan grant in February 2006 recognized his long-term contribution to AES and the effectiveness of his leadership. Victoria Harker joined the Company as Chief Financial Officer in January 2006 and received her first LTC Plan award at that time. The award recognized her past experience and potential contributions to AES, and reflected the market for newly appointed chief financial officers of comparable companies. William Luraschi's LTC Plan award recognized his ongoing contribution to AES and the Company continuity he provides in his executive position. Andres Gluski and Haresh Jaisinghani, who recently left the Company, were appointed to their executive positions at the beginning of 2006 and their LTC Plan awards reflected their promotion to their new roles and market data for new hires holding comparable positions at companies in the Peer Group.

Information regarding the amounts and values of the LTC Plan awards is contained in the Summary Compensation Table and the Grants of Plan-Based Awards Table in this prospectus. A description of the terms of the awards is contained in "Narrative Disclosure Relating to the Summary Compensation Table and Grants of Plan-Based Awards Table" in this prospectus.

*Performance Units (PUs)*

PUs are performance-based awards that reward efficient generation of cash over a rolling three-year period. They use a cash generation metric to measure the net cash we generate by increasing revenue, reducing costs, and improving productivity, which we consider a significant source of stockholder value creation, and which directly links compensation with the performance of our business during the measurement period. The payment made, if any, under each PU depends upon the level of the PU's cash generation metric achieved over the three year measurement period.

## Edgar Filing: AES CORP - Form S-4/A

Since PUs have a three-year performance period, the PUs we granted in 2006 have a measurement period ending in 2008 and, if paid out, will be paid in 2009. The PU payments made for the 2004-2006 performance period, were made under PUs granted in 2004.

The following table illustrates possible payouts under the PUs granted in 2006 to the named executive officers, assuming these PUs fully vest. If less than 90% of the cash generation metric (the "Cash Value Added" or "CVA") is achieved for the three year measurement period, no payments will be made under these PUs. If CVA levels are achieved at the 90% level, each PU has a value of \$0.50; if CVA levels are achieved at greater than 90% and less than 100% of the CVA target, or greater than 100% and less than 120% of the CVA target, the PU payout will be determined based on a straight-line interpolation, subject to a maximum value of \$2.00 per unit. There is no increase in PU payments above the maximum value per unit if the CVA level is above 120%.

### *Value of Performance Units Based on 2006 Cash Value Added Target*

Name & Principal Position	Below 90% of Performance Target	Equal to 90% of Performance Target	Equal to 100% of Performance Target	Equal or greater than 120% of Performance Target
Paul Hanrahan, CEO	\$ 0	\$1,200,000 (2,400,000 units × \$0.50)	\$2,400,000 (2,400,000 units × \$1.00)	\$4,800,000 (2,400,000 units × \$2.00)
Victoria Harker, EVP & CFO	\$ 0	\$281,000 (562,500 units × \$0.50)	\$562,500 (562,500 units × \$1.00)	\$1,125,000 (562,500 units × \$2.00)
William R. Luraschi, EVP	\$ 0	\$375,000 (750,000 units × \$0.50)	\$750,000 (750,000 units × \$1.00)	\$1,500,000 (750,000 units × \$2.00)
Andres R. Gluski, EVP and COO	\$ 0	\$318,750 (637,500 units × \$0.50)	\$637,500 (637,500 units × \$1.00)	\$1,275,000 (637,500 units × \$2.00)
Haresh Jaisinghani, EVP	\$ 0	\$325,000 (650,000 units × \$0.50)	\$650,000 (650,000 units × \$1.00)	\$1,300,000 (650,000 units × \$2.00)

Although the targeted CVA during the specific three year performance period is determined at the time the PU is granted, pre-established adjustments may be made to the CVA target based on changes to the Company's portfolio, such as an asset divestiture or sale of a portion of equity in a subsidiary. In addition, an external financial consultant is engaged at the end of each year to assist management and the Compensation Committee in calculating CVA. The target level of CVA for the PUs granted in 2006 is confidential, has not been publicly disclosed, and the Compensation Committee has determined that disclosure of its target level would cause competitive harm to the Company. At the time the Compensation Committee established the 2006 PU awards, the Compensation Committee intended for performance at the target level to be a challenging, but attainable, goal. It is our policy to grant PUs during the first quarter of each year at the Compensation Committee's first regularly scheduled meeting for the year. We may also grant PUs to an executive officer at the time he or she is hired or promoted to his or her position of an executive officer.

### *Payout of PU Awards Granted in 2004*

The PUs granted in 2004 reached maturity at the end of 2006 and vested PUs were paid to participants in March 2007. The payout was based on our performance during the three-year period of 2004-2006. During that period, the Company's performance against its CVA target was above the predetermined target. Therefore, payout of these units was at \$1.1076 per unit, slightly above the initial value of \$1.00 per unit.

The payment of the 2004 PU awards is reflected in the "Non-Equity Incentive Plan Compensation" column of the Summary Compensation Table in this prospectus.

*Restricted Stock Units (RSUs)*

A restricted stock unit represents the right to receive a single share of AES common stock or cash of equivalent fair market value. The RSUs granted to the named executive officers in 2006 will vest in equal installments over a three year period commencing on the first anniversary of the grant date if: (i) the executive continues to be employed by AES on each such date; and (ii) (A) the total stockholder return ("TSR") of AES, measured by the appreciation in stock price and dividends paid, exceeds the TSR of the S&P 500 Index for the three-year vesting period, or (B) the TSR of AES is positive, the S&P 500 Index is positive, and the TSR of AES is within 5 percent of the TSR of the S&P 500 Index (subject to the Compensation Committee's discretion to choose that the RSUs should not vest in such circumstance). Once RSUs vest, a named executive officer must continue to hold the RSUs for an additional two years before the named executive officer receives stock or cash for the RSUs.

It is our policy to grant RSUs during the first quarter of each year at the Compensation Committee's first regularly scheduled meeting for the year. We may also grant RSUs to an executive officer at the time he or she is hired or promoted to his or her position as an executive officer.

*Payout of 2004 RSU Awards*

The first grant of RSU awards under the LTC Plan vested at the end of 2006 as our TSR exceeded the TSR of the S&P 500 over the 2004-2006 measurement period. Our TSR was 133%, while the TSR of the S&P 500 Index was 28%. Payout of these RSUs will be made as soon as administratively practicable in 2009.

Vesting of the 2004 RSU awards is reflected in the Option Exercises and Stock Vested table in this prospectus and additional information regarding the awards is set forth in the Nonqualified Deferred Compensation Table (and its accompanying narrative) in this prospectus.

*Stock Options*

An Option represents an individual's right to purchase shares of AES common stock at a fixed exercise price after the option vests. An Option only has value if our stock price exceeds the exercise price of the stock option after it vests. Options vest in equal installments over a three year period commencing on the first anniversary of the date the Option is granted, provided that the named executive officer continues to be employed by AES on such date. Options may also be used in specific cases, such as in recruiting an executive and to attract high caliber people. For example, on January 23, 2006, the Board provided our Chief Financial Officer with a sign-on LTC Plan Option grant. The grant was valued using the closing market price of our stock on January 23, 2006.

It is our policy to grant Options to our executive officers during the first quarter of each year at the Compensation Committee's first regularly scheduled meeting for the year. We may also grant Options to an executive officer at the time he or she is hired or promoted to his or her position as an executive officer. It is our policy to grant Options to our executive officers at an exercise price equal to the fair market value of our common stock (e.g., the closing price) on the day of the Board meeting at which the recommendation of the Compensation Committee are approved. In the case of Options granted at the time of hire or promotion, it is our policy to grant them at an exercise price equal to the fair market value on the grant date. All Options granted to our named executive officers in 2006 adhered to these policies.

In connection with an internal accounting review of share-based long term compensation, we reviewed our historical practices with respect to the award of share-based long term compensation and determined that not all of our past awards to our executive officers complied with these policies. The review determined that with respect to annual grants made in the 1999 to 2001 period, the exercise price was based on the lowest prices during the four day period during which the Compensation Committee meetings were held.

In 2003, AES became an early adopter of Financial Accounting Standards No. 123, which requires that companies account for the cost of Options. Historically, AES used Black-Scholes to determine the value of stock options. In 2006, the Board determined that a forward looking market approach is the most appropriate method for determining the volatility used in the Black Scholes calculation. The Company now accounts for share-based compensation under Financial Accounting Standards No. 123R.

#### ***Perquisites and Other Benefits***

Consistent with the Program's objectives, the named executive officers are eligible to participate in company-sponsored health and welfare benefit and retirement programs to the same extent as other non union U.S. employees, other than the Restoration Supplemental Retirement Plan. The Restoration Supplemental Retirement Plan provides supplemental retirement benefits to our eligible named executive officers and other AES individuals to make up for the fact that participant and company contributions under our 401(k) retirement plan are limited due to restrictions imposed by the Code.

The Program generally does not rely on perquisites to achieve its objectives. However, we have a corporate apartment near our Arlington, Virginia headquarters, which is available to certain AES employees. In addition, our Chief Executive Officer is entitled to use a driver and company vehicle. Each perquisite is treated as taxable income to the beneficiaries.

Information regarding the value of the perquisites AES provided to its named executive officers in 2006 is contained in the "All Other Compensation" column of the Summary Compensation Table. Additional information regarding the Restoration Supplemental Retirement Plan is contained in "Narrative Disclosure Relating to the Nonqualified Deferred Compensation Table."

#### ***Severance and Change in Control Arrangements***

Under the Program, reasonable "change in control" and severance benefits are provided to our named executive officers and certain other employees. In the case of our named executive officers, the Compensation Committee believes these benefits reflect the competitive marketplace for executive talent and are in line with similar arrangements of companies with executives in comparable positions. Our change in control and severance benefit arrangements with the named executive officers and certain other employees recognize that our employees have built AES into the successful enterprise it is today.

The purpose of these change in control arrangements is to:

ensure that the actions and recommendations of our senior management with respect to a possible or actual change in control are in the best interests of AES and its stockholders, and are not influenced by their own personal interests concerning their continued employment status after the change in control; and

reduce the distraction regarding the impact of an actual or potential change in control on the personal situation of the named executive officers and other employees.

The Board, upon the recommendation of the Compensation Committee, approved employment agreements with our Chief Executive Officer and Chief Financial Officer and, in 2006, adopted a new Severance Plan, which defined the severance benefits for our US-based, non-union employees who have completed one year of service. Since they have employment agreements, Mr. Hanrahan and Ms. Harker do not participate in the Severance Plan. Additionally, the PU, RSU and Option award agreements also contain change in control provisions.

More detailed information about the employment agreements, Severance Plan and award agreements is contained in "Narrative Disclosure Relating to the Summary Compensation Table and Grants of Plan-Based Awards Table" in this prospectus and "Potential Payments Upon Termination or Change in Control" in this prospectus.

### *Employment Agreements*

For competitive reasons, the Compensation Committee determined that the Chief Executive Officer and Chief Financial Officer should have employment agreements. Each of these agreements is in line with the Program's compensation guidelines. The agreements provide, among other matters, that if we terminate an executive's employment without "cause" or the executive terminates his employment for "good reason," the executive will be entitled to the sum of his or her annual base salary and target bonus for the year of employment termination multiplied by a factor (of two, in the case of our Chief Executive Officer, and of one, in the case of our Chief Financial Officer). If we terminate an executive's employment without cause or the executive terminates for good reason within two years following a change in control, the executive will receive, among other payments and benefits, the sum of annual base salary and target bonus for the year of employment termination multiplied by a factor (of three, in the case of our Chief Executive Officer and of two, in the case of our Chief Financial Officer). To protect our business interests, each of the agreements further provides that AES will not be required to make any payments under those circumstances until the executive executes a release of claims against AES. The definitions of "cause", "good reason" and "change in control" are contained in "Potential Payments upon Termination or Change in Control" in this prospectus.

Additionally, the employment agreements contain confidentiality, and two-year non-competition and non-solicitation provisions to protect our business interests by preventing these executives from disrupting our business, by competing, soliciting our employees or customers, or disparaging AES during employment and post-employment.

### *Severance Plan*

The Severance Plan provides the named executive officers (other than our Chief Executive Officer and Chief Financial Officer) and other eligible employees with payments and benefits, including certain tax reimbursements and gross up benefits, in the event their employment is involuntarily terminated under certain circumstances. In such cases, participants in the Severance Plan are entitled to, among other payments and benefits, one year's annual base salary plus the target bonus for the year of employment termination. An action by AES is required for a person to be involuntarily terminated under the plan. Additionally, participating named executive officers are entitled to severance benefits in the event of a change in control if they are not offered continued employment in similar positions following a change in control. To protect our business interests, the Severance Plan further provides that no payments or benefits will be made there under until the terminated employee executes a written release of claims against us. At our discretion, such release may also contain such non-competition, non-solicitation and non-disclosure provisions as we may consider necessary or appropriate.

### *Vesting of Awards Upon Change in Control*

Consistent with the stockholder-approved LTC Plan, the Compensation Committee determined to include change in control provisions in each of the PU, RSU and Option award agreements. Upon a "change in control," the unvested portion of the PUs, RSUs, and Options will vest. The purpose of this accelerated vesting is to ensure that we retain our key executives prior to and up to the change in control.

### *Tax Deductibility of Pay*

The Compensation Committee has considered the impact of the applicable tax laws with respect to compensation paid under our plans, arrangements and agreements. In certain instances, applicable tax laws impose potential penalties on such compensation and/or result in a loss of deduction to AES for such compensation.



The tax objectives and policies described below are subject to change by the Compensation Committee, generally or in specific instances.

*Section 409A*

Participation in, and compensation paid under, our plans, arrangements and agreements may, in certain instances, result in the deferral of compensation that is subject to the requirements of Section 409A of the Code. To date, the U.S. Treasury Department and Internal Revenue Service have issued only preliminary guidance regarding the impact of Section 409A of the Code on AES's plans, arrangements and agreements. Generally, to the extent that our plans, arrangements and agreements fail to meet certain requirements under Section 409A of the Code, compensation earned there under may be subject to immediate taxation and tax penalties. We intend our plans, arrangements and agreements to be structured and administered in a manner that complies with Section 409A of the Code.

*Section 162(m)*

With certain exceptions, Section 162(m) of the Code limits our deduction for compensation in excess of \$1 million paid to certain covered employees (generally our Chief Executive Officer and four next highest-paid executive officers). Compensation paid to covered employees is not subject to the deduction limitation if it is considered "qualified performance-based compensation" within the meaning of Section 162(m) of the Code. While the Compensation Committee considers the tax impact of any compensation arrangement, the Compensation Committee evaluates such impact in light of overall compensation objectives of the Program. Accordingly, the Compensation Committee may approve non-deductible compensation if the Compensation Committee believes it is in the best interests of our stockholders. Additionally, if any provision of a plan or award that is intended to be performance-based under Section 162(m) of the Code, is later found to not satisfy the conditions of Section 162(m), our ability to deduct such compensation may be limited.

*Change in Control Tax Gross-Up*

If a change in control of AES causes compensation, including performance-based compensation such as Performance Incentive Plan or LTC Plan awards, to be paid or result in accelerating the vesting, a disqualified individual could, in some cases, be considered to have received "parachute payments" within the meaning of Section 280G and Section 4999 of the Code. Pursuant to Section 4999, a disqualified individual can be subject to a 20% excise tax on excess parachute payments. Similarly, under Section 280G of the Code, AES can be denied a deduction for excess parachute payments. The employment agreements with our Chief Executive Officer and Chief Financial Officer and our Severance Plan provide that, if it is determined that any payment or distribution by AES to or for the executive's benefit would constitute an "excess parachute payment," AES will pay to the disqualified person a gross-up payment, so that the net amount retained by the disqualified person, after deduction of any excise tax imposed under Section 4999 of the Code and other taxes, will be equal to the payments or distribution we were required to make. Gross-up payments will not be deductible by AES. We included these gross-up provisions in each of the employment agreements and in the Severance Plan after a review of market practices.

***Information About our Compensation Committee***

The Compensation Committee consists of three (3) members of the Board who are "Non-Employee Directors" as defined under Rule 16b-3 of the Exchange Act. The members of the Compensation Committee are Kristina M. Johnson, Philip A. Odeen (Chairman), and Charles O. Rossotti. The Board has determined that each member of the Compensation Committee meets the standards of independence established by the NYSE.

The Compensation Committee's principal responsibility is to design and administer AES's executive compensation program in order to attract and retain outstanding people. The Compensation Committee establishes rates of salary, bonuses, profit sharing contributions, grants of stock options, restricted stock units, performance units, retirement and other compensation for our officers and for such other employees as the Board may designate. The Compensation Committee also evaluates the performance of our executive officers, including the Chief Executive Officer.

At the commencement of each year, AES's executive officers prepare a list of their position specific goals and objectives for the upcoming year which, in the case of all executive officers (other than our Chief Executive Officer), are submitted to the Chief Executive Officer for his review and comment. In the case of our Chief Executive Officer, he submits his goals and objectives for the upcoming year to the Compensation Committee. In the first quarter of the following year, the Chief Executive Officer performs an assessment of each executive officer's performance against their stated goals and, in the case of our Chief Executive Officer, our Compensation Committee reviews and assesses his performance against his stated goals and objectives.

Based on our Chief Executive Officer's performance, the Compensation Committee, together with the non-executive Chairman of the Board, prepares the initial evaluation and compensation recommendation for the Chief Executive Officer's compensation, which the Board considers when it determines his compensation. The Compensation Committee reviews and discusses initial evaluations submitted by the Chief Executive Officer on the other named executive officers and then recommends approval to the Board of their respective compensation arrangements.

Additionally, the Compensation Committee makes recommendations to the Board to modify AES's compensation and benefit programs if it believes that such programs are not consistent with Company compensation goals. Under the Compensation Committee's Charter, it may form subcommittees and delegate to such subcommittees such power and authority as the Compensation Committee deems appropriate in accordance with the Charter. The Compensation Committee has also delegated to the Chief Executive Officer, subject to review by the Compensation Committee and the Board, the power to set compensation for non-executive officers. Under the LTC Plan, the Compensation Committee is also permitted to delegate its authority, responsibilities and powers to any person selected by it and has expressly authorized our Chief Executive Officer to make equity grants to non-executive officers in compliance with law. In 2006, our Chief Executive Officer made grants of options to purchase 61,397 shares, in the aggregate, to such employees.

The Compensation Committee in conjunction with management regularly retains independent consultants to assist in the development of the information and analytical tools necessary for the conduct of the Committee's business. These consultants help the committee determine the Peer Group and provide compensation information about those companies. They also review the competitiveness of the Program, provide information on emerging compensation practices, ensure compliance with compensation laws and verify the processes used to determine the value of our long-term compensation. Towers Perrin is the principal firm retained by our management for these purposes.

The Compensation Committee has instructed the Executive Vice President of Business Excellence to provide information to the Committee required for developing compensation programs and determining executive compensation. The Committee may meet with the external consultants at any time; the Executive Vice President of Business Excellence directly interfaces with our external consultants in the preparation of the background material for the committee. In 2006, Towers Perrin provided market data that supported the implementation of the AES Corporation Severance Policy. Towers Perrin met directly with the Committee, and provided it with benchmark information on the "tally sheets" of the named executive officers, as well as our overall compensation programs.

The compensation of our Directors is established by the Nominating and Corporate Governance Committee.

Edgar Filing: AES CORP - Form S-4/A

**Summary Compensation Table (2006)**

The following Summary Compensation Table contains information concerning the compensation we provided in 2006 to Paul T. Hanrahan, our principal executive officer, Victoria Harker, our principal financial officer, our next three most highly compensated executive officers for 2006 and our former principal financial officer who left his executive position prior to the end of 2006 (collectively, our "named executive officers").

<b>Name &amp; Principal Position</b>	<b>Year</b>	<b>Salary (\$)(2)</b>	<b>Bonus (\$)*</b>	<b>Stock Awards (\$)(3)</b>	<b>Option Awards (\$)(4)</b>	<b>Non-Equity Incentive Plan Compensation (\$)(5)</b>	<b>Change in Pension Value &amp; Nonqualified Deferred Compensation Earnings (\$)(6)*</b>	<b>All Other Compensation (\$)(7)</b>	<b>Total (\$)</b>
Paul Hanrahan, CEO	2006	\$ 897,667		\$ 1,084,746	\$ 936,120	\$ 4,049,800		\$ 228,228	\$ 7,196,561
Victoria Harker, EVP & CFO	2006	\$ 481,250		\$ 60,739	\$ 43,827	\$ 532,000			\$ 1,117,816
William R. Luraschi, EVP	2006	\$ 472,500		\$ 672,838	\$ 306,067	\$ 1,462,900		\$ 90,000	\$ 3,004,305
Andres R. Gluski, EVP & COO	2006	\$ 441,667		\$ 178,998	\$ 162,741	\$ 958,580		\$ 47,458	\$ 1,789,444
Haresh Jaisinghani, EVP	2006	\$ 423,333		\$ 167,974	\$ 153,886	\$ 742,676		\$ 63,033	\$ 1,550,902
Barry J. Sharp, Former EVP and CFO(1)	2006	\$ 267,502		\$ 341,457	\$ 266,971	\$ 1,010,685		\$ 94,117	\$ 1,980,732

\*  
Column left blank intentionally

NOTES:

- (1) Mr. Sharp served as an Executive Vice President and our Chief Financial Officer until January 20, 2006. On January 23, 2006, Ms. Harker was appointed as our Chief Financial Officer. After stepping down as Chief Financial Officer, Mr. Sharp has continued as a part-time employee of AES and reports to our current Chief Financial Officer. AES determined that Mr. Sharp's experience and knowledge would be beneficial during a period of transition.
- (2) The base salary earned by each executive during fiscal year 2006.
- (3) These amounts relate to Restricted Stock Units (RSUs) granted in 2006 and prior years. The values set forth in this column are based on the amounts recognized for financial statement reporting purposes in 2006 computed in accordance with FAS 123R (disregarding any estimates of forfeitures related to service-based vesting conditions). A discussion of the relevant assumptions made in the evaluation may be found in our audited financial statements, the related notes thereto, or "Management's Discussion and Analysis of Financial Condition and Results of Operations", as appropriate.
- (4) These amounts relate to Options granted in 2006 and prior years. The values set forth in this column are based on the amounts recognized for financial statement reporting purposes in 2006 computed in accordance with FAS 123R (disregarding any estimates of forfeitures related to service-based vesting conditions). A discussion of the relevant assumptions made in the evaluation may be found in our audited financial statements, the related notes thereto, or "Management's Discussion and Analysis of Financial Condition and Results of Operations" as appropriate.
- (5) The value of all non-equity incentive plan awards earned during the 2006 fiscal year and paid during the first quarter of 2007, which includes awards earned under our Performance Incentive Plan (our annual incentive plan) and awards earned for the three year performance period ending December 31, 2006 for our cash-based, Performance Units (PUs) granted under our LTC Plan. The following chart shows the breakdown of awards under these two plans for each executive.

<b>Name</b>	<b>2006 Annual Incentive</b>	<b>2004-2006 Performance</b>
-------------	----------------------------------	----------------------------------

Edgar Filing: AES CORP - Form S-4/A

	<b>Plan Award</b>	
Paul Hanrahan, CEO	\$ 1,557,700	\$ 2,492,100
Victoria Harker, EVP & CFO	\$ 532,000	\$ 0
William R. Luraschi, EVP	\$ 632,200	\$ 830,700
Andres R. Gluski, EVP & COO	\$ 626,300	\$ 332,280
Haresh Jaisinghani, EVP	\$ 454,700	\$ 287,976
Barry J. Sharp, Former EVP and CFO	\$	\$ 1,010,685

(6) We do not have a defined-benefit pension plan. Although our executives are eligible to participate in nonqualified deferred compensation plans, we do not provide any above-market and/or preferential earnings on deferred compensation. Therefore,

## Edgar Filing: AES CORP - Form S-4/A

no amounts are reportable in this Column. Aggregate earnings on deferred compensation are reported in the Nonqualified Deferred Compensation Table in this prospectus.

(7)

We provide certain other forms of compensation including an automobile and driver perquisite for Mr. Hanrahan and Company contributions to qualified and nonqualified defined contribution retirement plans. The annual automobile and driver perquisite provided to Mr. Hanrahan had a value of \$14,035 in fiscal year 2006, based on our incremental cost to provide the automobile. Mr. Hanrahan has the use of a corporate, leased car and a driver. The incremental cost to Mr. Hanrahan's personal use of the automobile and driver is calculated as a portion of the cost of the annual lease and drive attributable to his personal use. The following chart shows the value of our contributions to qualified and nonqualified defined contribution plans for each executive.

Name	AES Contributions to Qualified and Nonqualified Defined Contribution Plans
Paul Hanrahan, CEO	\$ 214,193
Victoria Harker, EVP & CFO	\$
William R. Luraschi, EVP	\$ 90,000
Andres R. Gluski, EVP & COO	\$ 47,458
Haresh Jaisinghani, EVP	\$ 63,033
Barry J. Sharp, Former EVP and CFO	\$ 94,117

### Grants of Plan-Based Awards (2006)

The following table contains information concerning each grant of an award we made under our plans in 2006 to the named executive officers.

Name	Grant Date	Estimated Future Payouts Under Non-Equity Incentive Plan Awards(1)			Estimated Future Payouts Under Equity Incentive Plan Awards(2)			All Other Stock Awards: Number of Shares of Stock or Units* (#)	All Other Option Awards: Number of Securities Underlying Options (#)	Exercise or Base Price of Option Awards (\$/Sh)	Grant Date Fair Value of Stock and Option Awards (3)(4)(\$)
		Threshold (\$)	Target (\$)	Maximum (\$)	Threshold* (\$)	Target (\$)	Maximum (\$)				
Paul Hanrahan		\$ 677,250	\$ 1,354,500	\$ 2,709,000							
	24 Feb 2006	\$ 1,200,000	\$ 2,400,000	\$ 4,800,000							
	24 Feb 2006								152,672	\$ 17.58	\$ 1,032,063
	24 Feb 2006					75,085	75,085				\$ 935,084
Victoria Harker		\$ 200,000	\$ 400,000	\$ 800,000							
	23 Jan 2006	\$ 281,250	\$ 562,500	\$ 1,125,000							
	23 Jan 2006					17,558	17,558		23,340	\$ 17.62	\$ 158,712
											\$ 199,235
William R. Luraschi		\$ 249,375	\$ 498,750	\$ 997,500							
	24 Feb 2006	\$ 375,000	\$ 750,000	\$ 1,500,000							
	24 Feb 2006					23,464	23,464		47,710	\$ 17.58	\$ 322,520
											\$ 292,213
Andres R. Gluski		\$ 222,500	\$ 445,000	\$ 890,000							
	24 Feb 2006	\$ 318,750	\$ 637,500	\$ 1,275,000							
	24 Feb 2006					19,945	19,945		40,553	\$ 17.58	\$ 274,138
											\$ 248,388
Haresh Jaisinghani		\$ 215,000	\$ 430,000	\$ 860,000							
	24 Feb 2006	\$ 325,000	\$ 650,000	\$ 1,300,000							
	24 Feb 2006					20,336	20,336		41,349	\$ 17.58	\$ 279,519
											\$ 253,258
Barry J. Sharp											

\*

Column left blank intentionally

NOTES:

(1)

Each named executive officer (other than Mr. Sharp) received two types of non-equity incentive plan awards in 2006: awards under the Performance Incentive Plan (our annual incentive plan) and Performance Units (PUs) awarded under our LTC Plan. The first row of data for each named executive officer shows the threshold, target and maximum award under the Performance Incentive Plan and the second row shows the threshold, target and maximum award under the awarded PUs.

For the Performance Incentive Plan, the threshold award is 50% of the target award, and the maximum award is 200% of the target award. The extent to which awards are payable depends upon AES' performance against goals established in the first quarter of the fiscal year. This award was paid in the first quarter of 2007.

For the PUs granted under our LTC Plan, the threshold, target and maximum amounts represent the number of units multiplied by their value of \$1.00. The threshold number is 50% of the target number of units and the maximum number is 200% of the target number of units.

- (2) Each named executive officer (other than Mr. Sharp) received Restricted Stock Units (RSUs) which vest based on two conditions, one of which is performance-based and another which is time-based. The performance-based condition is based on our total stockholder return as compared to the cumulative total return of the S&P 500 for the three year period ending December 31, 2008 (as more fully described in the "Narrative Disclosure Relating to the Summary Compensation Table and the Grants of Plan-Based Awards Table"). Assuming this condition is met, the RSUs vest in three equal annual installments beginning one year from grant. There is no opportunity to earn more than the RSUs granted on February 24, 2006. If the performance-based condition is not achieved, all shares will be forfeited effective December 31, 2008.

Upon vesting, settlement of RSUs is automatically deferred for a two-year period.

- (3) The grant date fair value amounts are calculated in accordance with FAS 123R for the Restricted Stock Units (RSUs) and Options awarded in 2006 (disregarding any estimates of forfeitures related to service-based vesting conditions). A discussion of the relevant assumptions made in the valuations may be found in our audited financial statements, the related notes thereto, or "Management's Discussion and Analysis of Financial Condition and Results of Operations," as appropriate.

### ***Narrative Disclosure Relating to the Summary Compensation Table and the Grants of Plan-Based Awards Table***

#### *Employment Agreements*

We have individual employment agreements with Mr. Hanrahan and Ms. Harker (the "Employment Agreements"). The amount set forth for each of these executives in the "Salary" column of the Summary Compensation Table was paid to him or her under the terms of his or her Employment Agreement.

Each of the Employment Agreements are scheduled to expire on December 31, 2007, but will automatically renew for an additional one year period on January 1, 2008 and on each subsequent January 1, unless either we or the executive gives a notice of non-renewal at least six (6) months prior to the renewal date. Each of the Employment Agreements provides the executive with a base salary that may be increased, but not decreased. In 2006, the base salary for Mr. Hanrahan was \$903,000 and the base salary for Ms. Harker was \$500,000. Under the terms of the Employment Agreements, Mr. Hanrahan also is eligible for an annual bonus with a target of 150% of his base salary and Ms. Harker is eligible for an annual bonus with a target of 80% of her base salary. The annual bonus amounts are to be paid based on achievement of corporate performance goals and/or other conditions that are established by the Compensation Committee and which are generally applicable to other senior executive officers. The Employment Agreements also provide each executive with the right to participate in all of our long-term compensation plans and employee benefit plans on a basis no less favorable than our other senior executive officers.

The Employment Agreements provide Mr. Hanrahan and Ms. Harker with the right to receive certain payments and to continue to receive certain benefits after the termination of their employment. These events and the related payments and benefits are described in "Potential Payments Upon Termination or Change in Control" in this prospectus.

#### *Performance Incentive Plan*

In the first quarter of 2007, we made cash payments to each of the named executive officers under the Performance Incentive Plan for performance during 2006. The amount paid to each executive is included in the amounts reported in the "Non-Equity Incentive Plan Compensation" column of the Summary Compensation Table for such executive and is identified in footnote 5 to that table.

The Performance Incentive Plan provides annual cash incentives to key employees with significant responsibility for achieving performance goals critical to our success. The target cash incentive payment for each executive and the performance goals for the payment are established on an annual basis. Each of our named executive officers has a specific cash incentive target expressed as a percentage of his or her annual base salary. The targets for our named executive officers for 2006 ranged from 70 percent to 150 percent, depending on the executive's specific job responsibilities.

The actual cash payments made under the Performance Incentive Plan are based upon the realization of the performance goals established for the year and range from a threshold of 50 percent

of the targeted cash payment to a maximum of 200 percent of that targeted cash payment. The threshold, target, and maximum cash incentive payments for 2006 performance for each of our named executive officers is contained in the "Estimated Future Payouts Under Non-Equity Incentive Plan" columns in the Grants of Plan-Based Awards Table.

After the end of each year, the Compensation Committee determines the extent to which the performance goals and any other material terms for such year have been achieved. Payments are then made on the basis of the Compensation Committee's determination (it being our intention to make such payments on or before March 15 of such calendar year in order to qualify for the short-term deferral exception under Section 409A of the Code).

The Compensation Committee determined that the performance goals for each of the named executive officers for 2006 were satisfied and that each named executive officer was entitled to receive the targeted amount for him or her under the Performance Incentive Plan.

#### *2003 Long Term Compensation Plan*

The Summary Compensation Table and Grants of Plan-Based Awards table include amounts relating to Performance Units (PUs), Restricted Stock Units (RSUs), and Stock Options (Options) granted under the LTC Plan.

*Performance Units.* The amount reported in the "Non-Equity Plan Incentive Compensation" column of the Summary Compensation Table for each executive includes amounts paid in the first quarter of 2007 for PUs awarded in 2004. The amount paid to each executive is set forth in footnote 5 to that table. The amounts paid were based on our realization of the Cash Value Added required by the 2004 PU awards for the three year period ended December 31, 2006.

Cash Value Added is our subsidiary operating cash flow less a charge for capital used during the three year period, as determined by the Compensation Committee at the time a PU is granted. Adjustments to the Cash Value Added set forth in any PU may be made based on changes to our portfolio, such as an asset divestiture or sale of a portion of our equity interest in a subsidiary.

The PUs vest in equal installments over a three year period. The payments made with respect to PUs are based on the realization of the Cash Value Added set forth in the PU award. If the Cash Value Added is less than 90% of the performance target, no payment is made. If the Cash Value Added is 90 percent, each PU has a value of \$0.50. If the Cash Value Added is greater than 90 percent and less than 100 percent, and greater than 100 percent and less than 120% of the performance target, the value of each PU is based upon straight-line interpolation, subject to a maximum value of \$2.00 per PU.

During the three year period ended December 31, 2006, the Cash Value Added exceeded the target for Cash Value Added set forth in each executive's 2004 Performance Units. As a result, the payment made to each executive was \$1.1076 per unit.

The Summary Compensation Table does not include any amounts payable in the future under Performance Units awarded in years after 2004.

*Restricted Stock Units.* The amount reported in the "Stock Awards" column of the Summary Compensation Table for each executive is based upon the dollar amount recognized for financial statement reporting purposes for the year ended December 31, 2006 of Restricted Stock Units (RSUs) held by the executive, including RSUs granted in prior years.

Each RSU is awarded pursuant to the terms of a Restricted Stock Unit Award Agreement and represents the right to receive a single share of our common stock. Each RSU award vests in equal installments on each anniversary of the award over a three year period if (1) the executive continues to be employed by us on such date and (2) either (A) our total stockholder return ("TSR") exceeds the



## Edgar Filing: AES CORP - Form S-4/A

TSR of the S&P 500 Index for the three year vesting period, or (B) our TSR is positive, the S&P 500 Index is positive, and our TSR is within five percent of the TSR of the S&P 500 Index, in each case for the three year vesting period (provided that the Compensation Committee does not exercise the discretion it has in such circumstances to prevent the RSUs from vesting). Once RSUs are vested, the executive must continue holding them for an additional two years before they are paid out. The Compensation Committee has the discretion to direct the payment of the RSUs to be paid in cash, based on the fair market value of our shares on the delivery date.

The grant date fair value of the RSUs awarded in 2006 is included in the amounts reported under the "Grant Date Fair Value of Awards" column of the Grants of Plan-Based Awards Table.

*Options.* The amount reported in the "Option Awards" column of the Summary Compensation Table for each executive is based upon the dollar amount recognized for financial reporting purposes for the year ended December 31, 2006 of Options held by the executive, including Options granted in prior years pursuant to our LTC Plan and prior plans. Each Option is awarded pursuant to the terms of an option agreement and represents the right to purchase a share of our common stock at a fixed exercise price after the Option vests. Each Option vests in equal installments on each anniversary of the award over a three year period, provided the executive continues to be employed by us on that date.

*Effect of Termination of Employment or Change in Control.* The vesting of Performance Units, Restricted Stock Units, and Options and the ability of the named executive officers to exercise or receive payments under those awards are affected by a termination of their employment and by a change in control. These events and the related payments and benefits are described in "Potential Payments Upon Termination or Change in Control" in this prospectus.

Edgar Filing: AES CORP - Form S-4/A

*Outstanding Equity Awards at Fiscal Year-End (2006)*

The following table contains information concerning all unexercised options and stock awards granted to the named executive officers which have not vested and which were outstanding on December 31, 2006.

Name	Option Awards					Stock Awards*			Equity Incentive Plan Awards: Market or Payout Value of Unearned Shares, Units or Other Rights That Have Not Vested (\$)				
	Number of Securities Underlying Unexercised Options (#) Exercisable	Number of Securities Underlying Unexercised Options (#) Unexercisable	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Options (#)	Option Exercise Price (\$)	Option Expiration Date (day / mo / year)	Number of Shares or Units of Stock That Have Not Vested (#)	Market Value of Shares or Units of Stock That Have Not Vested (\$)	Equity Incentive Plan Awards: Number of Shares, Units or Other Rights That Have Not Vested (#)					
Paul Hanrahan	28,888			\$ 17.1250	2 Feb 09	45,987(16)	\$ 1,013,546	148,701(21)	\$ 3,277,370				
	19,790			\$ 36.3150	4 Feb 10								
	48,571			\$ 55.6100	31 Jan 11								
	304,823			\$ 13.1900	25 Oct 11								
	643,648			\$ 2.8300	12 Feb 13								
	87,770			\$ 2.8300	1 May 13								
	112,444(1)	56,222(1)		\$ 8.9700	4 Feb 14								
	32,666(2)	65,331(2)		\$ 16.8100	25 Feb 15								
0	152,672(3)		\$ 17.5800	24 Feb 16									
Victoria Harker	0	23,340(4)		\$ 17.6200	23 Jan 16			17,558(22)	\$ 386,978				
William R. Luraschi	14,500			\$ 19.5000	3 Dec 07	54,715(17)	\$ 1,205,919	48,003(23)	\$ 1,057,986				
	14,666			\$ 17.1250	2 Feb 09								
	14,738			\$ 36.3150	4 Feb 10								
	12,286			\$ 55.6100	31 Jan 11								
	92,028			\$ 13.1900	25 Oct 11								
	37,481(5)	18,741(5)		\$ 8.9700	4 Feb 14								
	10,889(6)	21,777(6)		\$ 16.8100	25 Feb 15								
	0	47,710(7)		\$ 17.5800	24 Feb 16								
Andres R. Gluski	5,000			\$ 45.6520	30 Jun 10	6,132(18)	\$ 135,142	29,760(24)	\$ 655,910				
	7,143			\$ 55.6100	31 Jan 11								
	30,696			\$ 13.1900	25 Oct 11								
	14,993(8)	7,468(8)		\$ 8.9700	04 Feb 14								
	4,356(9)	8,710(9)		\$ 16.8100	25 Feb 15								
	0	40,553(10)		\$ 17.5800	24 Feb 16								
Haresh Jaisinghani	3,634			\$ 36.3125	4 Feb 10	5,314(19)	\$ 117,121	29,252(25)	\$ 644,714				
	9,000			\$ 55.6100	31 Jan 11								
	13,461			\$ 13.1900	25 Oct 11								
	10,392			\$ 2.8300	12 Feb 13								
	0	6,497(11)		\$ 8.9700	4 Feb 14								
	3,956(12)	7,912(12)		\$ 16.8100	25 Feb 15								
	0	41,349(13)		\$ 17.5800	24 Feb 16								
	Barry J. Sharp	27,084			\$ 19.5000					3 Dec 07	18,650(20)	\$ 411,046	31,083(26)
33,334				\$ 17.1250	2 Feb 09								
37,896				\$ 36.3150	4 Feb 10								
50,000				\$ 55.6100	21 Jan 11								
0		22,801(14)		\$ 8.9700	4 Feb 14								
13,792		27,584(15)		\$ 16.8100	25 Feb 15								

Edgar Filing: AES CORP - Form S-4/A

\*

Closing price on the last day of the fiscal year (December 29, 2006) was \$22.04.

NOTES:

(1)

Mr. Hanrahan was granted 168,666 options on February 4, 2004, which vest ratably over three years. As of December 31, 2006, 56,222 were unvested. All remaining 56,222 options vested on February 4, 2007.

## Edgar Filing: AES CORP - Form S-4/A

- (2) Mr. Hanrahan was granted 97,997 options on February 25, 2005, which vest ratably over three years. As of December 31, 2006, 65,331 were unvested of which 32,665 vested on February 25, 2007 and 32,666 will vest on February 25, 2008.
- (3) Mr. Hanrahan was granted 152,672 options on February 24, 2006, which vest ratably over three years. As of December 31, 2006, all 152,672 options were unvested of which 50,891 vested on February 24, 2007, 50,890 will vest on February 24, 2008, and 50,891 will vest on February 24, 2009.
- (4) Ms. Harker was granted 23,340 options on January 23, 2006, which vest ratably over three years. As of December 31, 2006, all 23,340 options were unvested of which 7,780 vested on January 23, 2007, 7,780 will vest on January 23, 2008, and 7,780 will vest on January 23, 2009.
- (5) Mr. Luraschi was granted 56,222 options on February 4, 2004, which vest ratably over three years. As of December 31, 2006, 18,741 were unvested. All remaining 18,741 options vested on February 4, 2007.
- (6) Mr. Luraschi was granted 32,666 options on February 25, 2005, which vest ratably over three years. As of December 31, 2006, 21,777 were unvested of which 10,888 vested on February 25, 2007 and 10,889 will vest on February 25, 2008.
- (7) Mr. Luraschi was granted 47,710 options on February 24, 2006, which vest ratably over three years. As of December 31, 2006, all 47,710 options were unvested of which 15,904 vested on February 24, 2007, 15,903 will vest on February 24, 2008, and 15,903 will vest on February 24, 2009.
- (8) Mr. Gluski was granted 22,489 options on February 4, 2004, which vest ratably over three years. As of December 31, 2006, 7,496 were unvested. All remaining 7,496 options vested on February 4, 2007.
- (9) Mr. Gluski was granted 13,066 options on February 25, 2005, which vest ratably over three years. As of December 31, 2006, 8,710 were unvested of which 4,355 vested on February 25, 2007 and 4,355 will vest on February 25, 2008.
- (10) Mr. Gluski was granted 40,553 options on February 24, 2006, which vest ratably over three years. As of December 31, 2006, all 40,553 options were unvested of which 13,518 vested on February 24, 2007, 13,517 will vest on February 24, 2008, and 13,518 will vest on February 24, 2009.
- (11) Mr. Jaisinghani was granted 19,490 options on February 4, 2004, which vest ratably over three years. As of December 31, 2006, 6,497 were unvested. All remaining 6,497 options vested on February 4, 2007.
- (12) Mr. Jaisinghani was granted 11,868 options on February 25, 2005, which vest ratably over three years. As of December 31, 2006, 7,912 were unvested of which 3,956 vested on February 25, 2007 and 3,956 will vest on February 25, 2008.
- (13) Mr. Jaisinghani was granted 41,349 options on February 24, 2006, which vest ratably over three years. As of December 31, 2006, all 41,349 options were unvested of which 13,783 vested on February 24, 2007, 13,783 will vest on February 24, 2008, and 13,783 will vest on February 24, 2009.
- (14) Mr. Sharp was granted 68,403 options on February 4, 2004, which vest ratably over three years. As of December 31, 2006, 22,801 were unvested. All remaining 22,801 option vested on February 4, 2007.
- (15) Mr. Sharp was granted 41,376 options on February 25, 2005, which vest ratably over three years. As of December 31, 2006, 27,584 were unvested of which 13,792 vested on February 25, 2007 and 13,792 will vest on February 25, 2008.
- (16) Mr. Hanrahan was granted 137,960 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Hanrahan vested in the two-thirds of the award (91,973) for which he had achieved the service-based vesting criteria. The remaining one-third of the award (45,987) that remained unvested at December 31, 2006 became vested on February 4, 2007.
- (17) The number of shares reported in this column for Mr. Luraschi is from two separate grants.
- Mr. Luraschi was granted 59,079 RSUs on May 4, 2005 in connection with his promotion to Executive Vice President for Business Development and Strategy. The grant vests ratably over three years. As of December 31, 2006, 39,386 RSUs were unvested of which 19,693 will vest on May 4, 2007 and 19,693 will vest on May 4, 2008. Mr. Luraschi was granted 45,987 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is

## Edgar Filing: AES CORP - Form S-4/A

based on our total stockholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Luraschi vested in the two-thirds of the award (30,658) for which he had achieved the service-based vesting criteria. The remaining one-third of the award (15,329) that remained unvested at December 31, 2006 became vested on February 4, 2007.

(18)

Mr. Gluski was granted 18,395 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Gluski vested in the two-thirds of the award (12,263) for which he had achieved the service-based vesting criteria. The remaining one-third of the award (6,132) that remained unvested at December 31, 2006 became vested on February 4, 2007.

(19)

Mr. Jaisinghani was granted 15,942 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on our total return to shareholders for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Jaisinghani vested in the two-thirds of the award (10,628) for which he had achieved the service-based vesting criteria. The remaining one-third of the award (5,314) that remained unvested at December 31, 2006 became vested on February 4, 2007.

## Edgar Filing: AES CORP - Form S-4/A

- (20) Mr. Sharp was granted 55,950 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on the Company's total stockholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Sharp vested in two-thirds of the award (37,300) for which he had achieved the service-based vesting criteria. The remaining one-third of the award (18,650) that remained unvested at December 31, 2006 became vested on February 4, 2007.
- (21) Mr. Hanrahan was granted 73,616 RSUs on February 25, 2005 and 75,085 RSUs on February 24, 2006. For both awards, the RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period beginning January 1<sup>st</sup> in the year the RSUs are granted. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. As of December 31, 2006, the entire amount of both the February 25, 2005 grant and the February 24, 2006 grant are unvested and therefore are included in this column.
- (22) Ms. Harker was granted 17,558 RSUs on January 23, 2006. The RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period beginning January 1<sup>st</sup> in the year the RSUs are granted. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. As of December 31, 2006, the entire amount of the January 23, 2006 grant is unvested and therefore is included in this column.
- (23) Mr. Luraschi was granted 24,539 RSUs on February 25, 2005 and 23,464 RSUs on February 24, 2006. For both awards, the RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period beginning January 1<sup>st</sup> in the year the RSUs are granted. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. As of December 31, 2006, the entire amount of both the February 25, 2005 grant and the February 24, 2006 grant are unvested and therefore are included in this column.
- (24) Mr. Gluski was granted 9,815 RSUs on February 25, 2005 and 19,944 RSUs on February 24, 2006. For both awards, the RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period beginning January 1<sup>st</sup> in the year the RSUs are granted. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. As of December 31, 2006, the entire amount of both the February 25, 2005 grant and the February 24, 2006 grant are unvested and therefore are included in this column.
- (25) Mr. Jaisinghani was granted 8,916 RSUs on February 25, 2005 and 20,336 RSUs on February 24, 2006. For both awards, the RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period beginning January 1<sup>st</sup> in the year the RSUs are granted. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. As of December 31, 2006, the entire amount of both the February 25, 2005 grant and the February 24, 2006 grant are unvested and therefore are included in this column.
- (26) Mr. Sharp was granted 31,083 RSUs on February 25, 2005. For this award, the RSUs vest based on two conditions. The first is based on the Company's total stockholder return for the three-year period beginning January 1 in the year the RSUs are granted. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. As of December 31, 2006, the entire amount of the February 25, 2005 grant are unvested and therefore are included in this column.

### *Option Exercises and Stock Vested (2006)*

The following table contains information concerning each exercise of Options and the vesting of Restricted Stock Unit awards by the named executive officers during 2006.

Name	Option Awards		Stock Awards	
	Number of Shares Acquired on Exercise (#)	Value Realized on Exercise (\$)	Number of Shares Acquired on Vesting (#)	Value Realized on Vesting (\$)
Paul Hanrahan	346,668	\$ 4,490,673	91,973(1)	\$ 2,027,085
Victoria Harker		\$		\$
William R. Luraschi	267,985	\$ 3,808,811	50,351(2)	\$ 1,002,409
Andres R. Gluski	20,000	\$ 140,249	12,263(3)	\$ 270,277
Haresh Jaisinghani	151,731	\$ 2,110,746	10,628(4)	\$ 234,241
Barry J. Sharp	874,320	\$ 9,427,340	37,300(5)	\$ 822,092

NOTES:

(1)

## Edgar Filing: AES CORP - Form S-4/A

Mr. Hanrahan was granted 137,960 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Hanrahan vested in the two-thirds of the award (91,973) for which he had achieved the service-based vesting criteria.

Edgar Filing: AES CORP - Form S-4/A

(2)

The number of shares reported in this column is from two separate grants.

Mr. Luraschi was granted 59,079 RSUs on May 4, 2005 in connection with his promotion to Executive Vice President for Business Development and Strategy. The grant vests ratably over three years. On May 4, 2006, 19,693 RSUs vested.

Mr. Luraschi was granted 45,987 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on our total stockholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Luraschi vested in the two-thirds of the award (30,658) for which he had achieved the service-based vesting criteria.

(3)

Mr. Gluski was granted 18,395 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on our total shareholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Gluski vested in the two-thirds of the award (12,263) for which he had achieved the service-based vesting criteria.

(4)

Mr. Jaisinghani was granted 15,942 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on our total shareholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Jaisinghani vested in the two-thirds of the award (10,628) for which he had achieved the service-based vesting criteria.

(5)

Mr. Sharp was granted 55,950 RSUs on February 4, 2004. The RSUs vest based on two conditions. The first is based on our total shareholder return for the three-year period ending December 31, 2006. Assuming the first condition is met, the RSUs vest in three equal annual installments beginning one year from grant. On December 31, 2006, the performance condition was achieved and Mr. Sharp vested in two-thirds of the award (37,300) for which he had achieved the service-based vesting criteria.

**Nonqualified Deferred Compensation**

The following table contains information for the named executive officers for each of our plans that provides for the deferral of compensation that is not tax-qualified.

Name	Executive Contributions in Last FY \$(1)	Registrant Contributions in Last FY \$(2)	Aggregate Earnings in Last FY \$(3)	Aggregate Withdrawals / Distributions (\$)	Aggregate Balance at Last FYE \$(4)
Paul Hanrahan	\$ 2,304,885	\$ 184,542	\$ 289,710	\$ 0	\$ 3,443,961
Victoria Harker	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
William R. Luraschi	\$ 702,102	\$ 61,500	\$ 81,693	\$ 0	\$ 1,019,951
Andres R. Gluski	\$ 270,277	\$ 21,583	\$ 9,038	\$ 0	\$ 310,291
Haresh Jaisinghani	\$ 260,641	\$ 34,533	\$ 18,622	\$ 0	\$ 336,286
Barry J. Sharp	\$ 822,092	\$ 67,600	\$ 85,514	\$ 0	\$ 1,249,586

NOTES:

(1)

Amounts in this column represent contributions to the Restoration Supplemental Retirement Plan and the mandatory deferral of Restricted Stock Units (RSUs) that became vested on December 31, 2006. The RSUs vested based on two conditions. The first was based on our total stockholder return for the three-year period ending December 31, 2006. Assuming the first condition is met,



Edgar Filing: AES CORP - Form S-4/A

the RSUs vest in three equal annual installments beginning one year from grant. As of December 31, 2006, the total stockholder return condition was satisfied and two-thirds of the RSU grant became fully vested. The following is a breakdown of amounts reported in this column:

	<b>Executive Contributions to Restoration Supplemental Retirement Plan</b>	<b>Mandatory Deferral of RSUs Vesting on December 31, 2006</b>
Paul Hanrahan, CEO	\$ 277,800	\$ 2,027,085
Victoria Harker, EVP & CFO	\$ 0	\$ 0
William R. Luraschi, EVP	\$ 26,400	\$ 675,702
Andres R. Gluski, EVP & COO	\$ 0	\$ 270,277
Haresh Jaisinghani, EVP	\$ 26,400	\$ 234,241
Barry J. Sharp, Former EVP & CFO	\$ 0	\$ 822,092

(2) Amounts in this column represent our contributions to the Restoration Supplemental Retirement Plan. The amount reported in this column and our additional contributions to the Profit Sharing and Stock Ownership Plan (the "401K Plan) are included in the amounts reported in the "All Other Compensation" column of the Summary Compensation Table.

(3) Amounts in this column represent investment earnings under the Restoration Supplemental Retirement Plan and, for Mr. Hanrahan, Mr. Luraschi, and Mr. Jaisinghani, investment earnings under our Supplemental Retirement Plan. A breakdown of amounts reported in this column is as follows:

	<b>Investment Earnings Under Restoration Supplemental Retirement Plan</b>	<b>Investment Earnings Under Supplemental Retirement Plan</b>
Paul Hanrahan, CEO	\$ 108,185	\$ 181,525
Victoria Harker, EVP & CFO	\$ 0	\$ 0
William R. Luraschi, EVP	\$ 33,596	\$ 48,096
Andres R. Gluski, EVP & COO	\$ 9,038	\$ 0
Haresh Jaisinghani, EVP	\$ 16,890	\$ 1,733
Barry J. Sharp, Former EVP & CFO	\$ 2,226	\$ 83,289

(4) Amounts in this column represent the balance of amounts in the Restoration Supplemental Retirement Plan, the Supplemental Retirement Plan and the mandatory deferral of RSUs. A breakdown of amounts reported in this column is as follows:

	<b>Restoration Supplemental Retirement Plan Account Balance</b>	<b>Supplemental Retirement Plan Account Balance</b>	<b>Fair Market Value of Deferred RSUs</b>
Paul Hanrahan, CEO	\$ 772,625	\$ 644,251	\$ 2,027,085
Victoria Harker, EVP & CFO	\$ 0	\$ 0	\$ 0
William R. Luraschi, EVP	\$ 173,549	\$ 170,700	\$ 675,702
Andres R. Gluski, EVP & COO	\$ 40,015	\$ 0	\$ 270,277
Haresh Jaisinghani, EVP	\$ 95,896	\$ 6,149	\$ 234,241
Barry J. Sharp, Former EVP & CFO	\$ 131,894	\$ 295,600	\$ 822,092

***Narrative Disclosure Relating to the Nonqualified Deferred Contribution Table***

*The AES Corporation 2004 Restoration Supplemental Retirement Plan*

## Edgar Filing: AES CORP - Form S-4/A

Certain of our officers and key management employees, including the named executive officers, participate in The AES Corporation 2004 Restoration Supplemental Retirement Plan (the "RSRP"). The RSRP is designed primarily to provide participants with supplemental retirement benefits to make

## Edgar Filing: AES CORP - Form S-4/A

up for the fact that participant and company contributions to The AES Corporation 401K Plan are limited by restrictions imposed by the Code.

Under the 401K Plan, eligible employees, including executive officers, can elect to defer a portion of their compensation into the 401K Plan, subject to certain statutory limitations imposed by the Code (such as the limitations imposed by Sections 402(g) and 401(a)(17) of the Code). The Company matches dollar-for-dollar the first five percent of compensation that an individual contributes to the 401K Plan.

Annually, we may choose to make a discretionary retirement savings contribution (a "Profit Sharing Contribution") to all eligible participants. The Profit Sharing Contribution made in the form of our common stock is allocated to individual participant accounts in relation to their compensation, subject to certain statutory limitations imposed by the Code (such as the limitations imposed by Sections 401(a)(17) and 415 of the Code).

Our United States officers and key management employees with base salaries that exceed \$140,000 a year may participate in the RSRP. A participant in the RSRP may defer up to 50 percent of the participant's compensation (exclusive of bonus) and up to 80 percent of the participant's bonus compensation under the RSRP. If a participant makes elective deferrals under the RSRP, the participant's account will also be credited with a supplemental matching contribution. The amount of the supplemental matching contribution is equal to the matching contribution that we would have made under the 401K Plan (taking into account the participant's deferral election) if no Code limits applied, less the maximum company contribution available under the 401K Plan.

The RSRP also provides for a supplemental profit sharing contribution. The amount of the supplemental profit sharing contribution is equal to the difference between the Profit Sharing Contribution made on behalf of the participant under the 401K Plan and the Profit Sharing Contribution that would have been made on behalf of the participant under the 401K Plan if no Code limits applied.

Matching contributions and supplemental profit sharing contributions are deemed to have been made in our common stock. Thereafter, a participant may choose to have different investment benchmarks apply to such deferred amounts, as described in greater detail below.

Participants in the RSRP may designate up to three separate deferral accounts, each of which may have a different distribution date and a different distribution option. A participant may elect to have distributions made in a lump sum payment or annually over a period of two to 15 years. All distributions are made in cash.

Earnings or losses are credited to the deferral accounts by the amount that would have been earned or lost if the amounts were invested in hypothetical investments designated by a participant from a list of hypothetical investments provided by the Compensation Committee. These benchmarks are functionally equivalent to the investments made available to all participants in the 401K Plan. A participant may change such designations at such times as are permitted by the Compensation Committee, but no less frequently than quarterly.

Participants in the RSRP are always 100 percent vested in their account balances.

### *Restricted Stock Units*

Under the terms of our LTC Plan, shares are not issued pursuant to an award of RSUs until two years after the RSUs are vested. A description of the terms of the RSUs is contained in "Narrative Disclosure Relating to Summary Compensation and Grants of Plan-Based Awards Table 2003 Long Term Compensation Plan Restricted Stock Units" in this prospectus.

## Edgar Filing: AES CORP - Form S-4/A

### *The AES Corporation Supplemental Retirement Plan*

The Supplemental Retirement Plan is a plan which was established to provide deferred compensation for select managers and highly compensated employees. Under the terms of the Supplemental Retirement Plan, once a participant made the maximum allowable contribution to the 401K Plan under the Code, the participant could defer compensation under the Supplemental Retirement Plan. We made an annual credit to the participant's deferral account in an amount equal to the maximum percentage of compensation for matching awards permitted under the 401K Plan.

The Supplemental Retirement Plan also provided for the deferral of a portion of the Profit Sharing Contribution. The amount of the deferral under the Supplemental Retirement Plan is the difference between the Profit Sharing Contribution made to the employee's 401K Plan and the Profit Sharing Contribution that would have been made under the 401K Plan if no Code limits applied and certain other requirements were met.

The amounts deferred under the Supplemental Retirement Plan are deemed to be invested in accordance with the investment policy established from time to time by the Human Resources Committee administering the 401K Plan.

The deferred amounts can be withdrawn in any manner permitted by the 401K Plan prior to the termination of a participant's employment and otherwise upon the termination of the participant's employment.

The Supplemental Retirement Plan was amended in 2004 to preclude the addition of new participants and additional deferrals after December 31, 2004.

*Potential Payments Upon Termination or Change in Control*

The following tables contain information concerning the estimated payments to be made to each of the named executive officers in connection with a termination of employment or a change in control. The amounts assume that a termination or change in control event occurred on December 31, 2006, and, where applicable, uses the closing price of our common stock of \$22.04 (as reported on the New York Stock Exchange as of December 29, 2006).

*Potential Payments Upon Termination or Change in Control(1)**Paul Hanrahan, CEO*

	<u>Retirement</u>	<u>Voluntary</u>	<u>For Cause</u>	<u>Without Cause/Good Reason</u>	<u>Change in Control</u>	<u>Death</u>	<u>Disability</u>
<b>Cash Severance</b>							
Annual Bonus	\$ 0	\$ 0	\$ 0	4,515,000	6,772,500	0	0
Pro rata Annual Bonus							
Cash LTIP Awards							
Performance Units							
Performance Period:	\$ 0	\$ 0	\$ 0	0	6,900,000	6,900,000	6,900,000
2004-2006							
2005-2007							
2006-2008							
Equity							
Restricted Stock Units							
Measurement Period:	\$ 0	\$ 0	\$ 0	0	4,290,916	4,290,916	4,290,916
2004-2006							
2005-2007							
2006-2008							
Unexercisable Options	\$ 0	\$ 0	\$ 0	1,530,447	1,757,420	1,757,420	1,757,420
Total	\$ 0	\$ 0	\$ 0	1,530,447	6,048,336	6,048,336	6,048,336
<b>Retirement Benefits</b>							
DC Plan	\$ 0	\$ 0	\$ 0	0	0	0	0
Total	\$ 0	\$ 0	\$ 0	0	0	0	0
<b>Unvested Deferred Compensation</b>	\$ 0	\$ 0	\$ 0	0	0	0	0
<b>Other Benefits</b>							
Health Benefits				20,000	30,000		
Life Insurance Benefits	\$ 0	\$ 0	\$ 0	0	0	250,000(2)	0
Disability Benefits	\$ 0	\$ 0	\$ 0	0	0	0	(3)
Outplacement Assistance	\$ 0	\$ 0	\$ 0	15,000	0	0	0
Tax Gross Ups	\$ 0	\$ 0	\$ 0	0	5,615,697	0	0
Total	\$ 0	\$ 0	\$ 0	35,000	5,645,697	250,000	(3)
<b>Total</b>	\$ 0	\$ 0	\$ 0	6,080,447	25,366,533	13,198,336	12,948,336

Edgar Filing: AES CORP - Form S-4/A

Potential Payments Upon Termination or Change in Control(1)

Victoria Harker, EVP and CFO

	Retirement	Voluntary	For Cause	Without Cause/Good Reason	Change in Control	Death	Disability
<b>Cash Severance</b>							
Annual Bonus	\$ 0	\$ 0	\$ 0	\$ 900,000	\$ 1,800,000	\$ 0	\$ 0
<b>Pro rata Annual Bonus</b>							
<b>Cash LTIP Awards</b>							
<b>Performance Units</b>							
Performance Period:	\$ 0	\$ 0	\$ 0	\$ 0	\$ 562,500	\$ 562,500	\$ 562,500
<b>2004-2006</b>							
<b>2005-2007</b>							
<b>2006-2008</b>							
<b>Equity</b>							
<b>Restricted Stock Units</b>							
Measurement Period:	\$ 0	\$ 0	\$ 0	\$ 0	\$ 386,978	\$ 386,978	\$ 386,978
<b>2004-2006</b>							
<b>2005-2007</b>							
<b>2006-2008</b>							
Unexercisable Options	\$ 0	\$ 0	\$ 0	\$ 0	\$ 103,163	\$ 103,163	\$ 103,163
Total	\$ 0	\$ 0	\$ 0	\$ 0	\$ 490,141	\$ 490,141	\$ 490,141
<b>Retirement Benefits</b>							
DC Plan	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Total	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>Unvested Deferred Compensation</b>							
	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>Other Benefits</b>							
Health Benefits				\$ 10,000	\$ 20,000		
Life Insurance Benefits	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 250,000(2)	\$ 0
Disability Benefits	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ (3)
Outplacement Assistance	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Tax Gross Ups	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,055,945	\$ 0	\$ 0
Total	\$ 0	\$ 0	\$ 0	\$ 10,000	\$ 1,075,945	\$ 250,000	\$ (3)
<b>Total</b>	\$ 0	\$ 0	\$ 0	\$ 910,000	\$ 3,928,586	\$ 1,302,641	\$ 1,052,641

Edgar Filing: AES CORP - Form S-4/A

Potential Payments Upon Termination or Change in Control(1)

William R. Luraschi, EVP

	Retirement	Voluntary	For Cause	Without Cause/Good Reason	Change in Control	Death	Disability
<b>Cash Severance</b>							
Annual Bonus	\$ 0	\$ 0	\$ 0	973,750	\$ 1,974,500	\$ 0	\$ 0
<b>Pro rata Annual Bonus</b>							
<b>Cash LTIP Awards</b>							
<b>Performance Units</b>							
Performance Period:	\$ 0	\$ 0	\$ 0	0	\$ 2,250,000	\$ 2,250,000	\$ 2,250,000
<b>2004-2006</b>							
<b>2005-2007</b>							
<b>2006-2008</b>							
<b>Equity</b>							
<b>Restricted Stock Units</b>							
Measurement Period:	\$ 0	\$ 0	\$ 0	868,067	\$ 2,263,905	\$ 2,263,905	\$ 2,263,905
<b>2004-2006</b>							
<b>2005-2007</b>							
<b>2006-2008</b>							
Unexercisable Options	\$ 0	\$ 0	\$ 0	0	\$ 571,625	\$ 571,625	\$ 571,625
Total	\$ 0	\$ 0	\$ 0	868,067	\$ 2,835,530	\$ 2,835,530	\$ 2,835,530
<b>Retirement Benefits</b>							
DC Plan	\$ 0	\$ 0	\$ 0	0	\$ 0	\$ 0	\$ 0
Total	\$ 0	\$ 0	\$ 0	0	\$ 0	\$ 0	\$ 0
<b>Unvested Deferred Compensation</b>							
Other Benefits	\$ 0	\$ 0	\$ 0	0	\$ 0	\$ 0	\$ 0
<b>Health Benefits</b>							
Life Insurance Benefits	\$ 0	\$ 0	\$ 0	10,000	\$ 20,000	\$ 0	\$ 0
Disability Benefits	\$ 0	\$ 0	\$ 0	0	\$ 0	\$ 250,000(2)	\$ 0
Outplacement Assistance	\$ 0	\$ 0	\$ 0	0	\$ 0	\$ 0	\$ (3)
Tax Gross Ups	\$ 0	\$ 0	\$ 0	0	\$ 2,342,424	\$ 0	\$ 0
Total	\$ 0	\$ 0	\$ 0	10,000	\$ 2,362,424	\$ 250,000	\$ (3)
<b>Total</b>	\$ 0	\$ 0	\$ 0	1,851,817	\$ 9,395,453	\$ 5,335,530	\$ 5,085,530

Edgar Filing: AES CORP - Form S-4/A

Potential Payments Upon Termination or Change in Control(1)

Andres R. Gluski, EVP & COO

	Retirement	Voluntary	For Cause	Without Cause/Good Reason	Change in Control	Death	Disability
<b>Cash Severance</b>							
Annual Bonus	\$ 0	\$ 0	\$ 0	890,000	\$ 1,780,000	\$ 0	\$ 0
<b>Pro rata Annual Bonus</b>							
<b>Cash LTIP Awards</b>							
<b>Performance Units</b>							
Performance Period:	\$ 0	\$ 0	\$ 0	0	\$ 1,237,500	\$ 1,237,500	\$ 1,237,500
<b>2004-2006</b>							
<b>2005-2007</b>							
<b>2006-2008</b>							
<b>Equity</b>							
<b>Restricted Stock Units</b>							
Measurement Period:	\$ 0	\$ 0	\$ 0	0	\$ 791,052	\$ 791,052	\$ 791,052
<b>2004-2006</b>							
<b>2005-2007</b>							
<b>2006-2008</b>							
Unexercisable Options	\$ 0	\$ 0	\$ 0	0	\$ 324,392	\$ 324,392	\$ 324,392
Total	\$ 0	\$ 0	\$ 0	0	\$ 1,115,445	\$ 1,115,445	\$ 1,115,445
<b>Retirement Benefits</b>							
DC Plan	\$ 0	\$ 0	\$ 0	0	\$ 0	\$ 0	\$ 0
Total	\$ 0	\$ 0	\$ 0	0	\$ 0	\$ 0	\$ 0
<b>Unvested Deferred Compensation</b>							
Other Benefits	\$ 0	\$ 0	\$ 0	0	\$ 0	\$ 0	\$ 0
<b>Health Benefits</b>							
Health Benefits	\$ 0	\$ 0	\$ 0	10,000	\$ 20,000	\$ 0	\$ 0
<b>Life Insurance Benefits</b>							
Life Insurance Benefits	\$ 0	\$ 0	\$ 0	0	\$ 0	250,000(2)	\$ 0
<b>Disability Benefits</b>							
Disability Benefits	\$ 0	\$ 0	\$ 0	0	\$ 0	0	(3)
<b>Outplacement Assistance</b>							
Outplacement Assistance	\$ 0	\$ 0	\$ 0	0	\$ 0	0	\$ 0
<b>Tax Gross Ups</b>							
Tax Gross Ups	\$ 0	\$ 0	\$ 0	0	\$ 1,364,582	\$ 0	\$ 0
Total	\$ 0	\$ 0	\$ 0	10,000	\$ 1,384,582	\$ 250,000	(3)
<b>Total</b>	\$ 0	\$ 0	\$ 0	900,000	\$ 5,517,527	\$ 2,602,945	\$ 2,352,945



Edgar Filing: AES CORP - Form S-4/A

Potential Payments Upon Termination or Change in Control(1)

Haresh Jaisinghani, EVP

	Retirement	Voluntary	For Cause	Without Cause/Good Reason	Change in Control	Death	Disability
<b>Cash Severance</b>							
Annual Bonus	\$ 0	\$ 0	\$ 0	\$ 860,000	\$ 1,720,000	\$ 0	\$ 0
<b>Pro rata Annual Bonus</b>							
<b>Cash LTIP Awards</b>							
<b>Performance Units</b>							
Performance Period:	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,182,500	\$ 1,182,500	\$ 1,182,500
<b>2004-2006</b>							
<b>2005-2007</b>							
<b>2006-2008</b>							
<b>Equity</b>							
<b>Restricted Stock Units</b>							
Measurement Period:	\$ 0	\$ 0	\$ 0	\$ 0	\$ 761,835	\$ 761,835	\$ 761,835
<b>2004-2006</b>							
<b>2005-2007</b>							
<b>2006-2008</b>							
Unexercisable Options	\$ 0	\$ 0	\$ 0	\$ 0	\$ 310,712	\$ 310,712	\$ 310,712
Total	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,072,547	\$ 1,072,547	\$ 1,072,547
<b>Retirement Benefits</b>							
DC Plan	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Total	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>Unvested Deferred Compensation</b>							
Other Benefits	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
<b>Health Benefits</b>							
Life Insurance Benefits	\$ 0	\$ 0	\$ 0	\$ 10,000	\$ 20,000	\$ 0	\$ 0
Disability Benefits	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 250,000(2)	\$ 0
Outplacement Assistance	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ (3)
Tax Gross Ups	\$ 0	\$ 0	\$ 0	\$ 0	\$ 1,288,684	\$ 0	\$ 0
Total	\$ 0	\$ 0	\$ 0	\$ 10,000	\$ 1,308,684	\$ 250,000	\$ (3)
<b>Total</b>	\$ 0	\$ 0	\$ 0	\$ 870,000	\$ 5,283,731	\$ 2,505,047	\$ 2,255,047

Edgar Filing: AES CORP - Form S-4/A

Potential Payments Upon Termination or Change in Control(1)

Barry J. Sharp, Former EVP & CFO

	Retirement	Voluntary	For Cause	Without Cause/Good Reason	Change in Control	Death	Disability
<b>Cash Severance</b>							
Annual Bonus	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
Pro rata Annual Bonus							
Cash LTIP Awards							
<b>Performance Units</b>							
Performance Period:	\$ 0	\$ 0	\$ 0	\$ 0	1,862,500	1,862,500	1,862,500
2004-2006							
2005-2007							
2006-2008							
<b>Equity</b>							
Restricted Stock Units							
Measurement Period:	\$ 0	\$ 0	\$ 0	\$ 0	1,096,115	1,096,115	1,096,115
2004-2006							
2005-2007							
2006-2008							
Unexercisable Options	\$ 0	\$ 0	\$ 0	\$ 0	442,273	442,273	442,273
Total	\$ 0	\$ 0	\$ 0	\$ 0	1,538,389	1,538,389	1,538,389
<b>Retirement Benefits</b>							
DC Plan	\$ 0	\$ 0	\$ 0	\$ 0	0	0	0
Total	\$ 0	\$ 0	\$ 0	\$ 0	0	0	0
<b>Unvested Deferred Compensation</b>							
Other Benefits	\$ 0	\$ 0	\$ 0	\$ 0	0	0	0
Health & Welfare	\$ 0	\$ 0	\$ 0	\$ 0	0	0	0
Life Insurance Benefits							
Disability Benefits Accrued							
Vacation							
Outplacement Assistance	\$ 0	\$ 0	\$ 0	\$ 0	0	0	0
Tax Gross Ups	\$ 0	\$ 0	\$ 0	\$ 0	0	0	0
Total	\$ 0	\$ 0	\$ 0	\$ 0	0	0	0
<b>Total</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>\$ 0</b>	<b>3,400,889</b>	<b>3,400,889</b>	<b>3,400,889</b>

- (1) For the aggregate number of vested options and RSUs outstanding as of December 31, 2006, see the Outstanding Equity Awards at Fiscal Year-End Table. For information regarding the aggregate amount of our named executive officers' vested benefits under our nonqualified deferred compensation plans, see the Nonqualified Deferred Compensation Table.
- (2) Basic life insurance is provided to all employees; the maximum benefit amount is \$250,000. Accidental Death and Dismemberment (AD&D) insurance is provided to all employees in addition to basic life insurance. The AD&D benefit amount is equal to the basic life benefit amount; this benefit is not included in the termination tables. Additional optional life insurance is also available to all employees up to a maximum total benefit amount of \$500,000. Employees are responsible for the cost of additional life insurance premiums, should they choose to elect this optional coverage; therefore, any additional life insurance benefits above the basic benefit is not included in the termination tables.
- (3) AES provides long-term disability benefits to all employees. Should a long-term disability occur, this plan would provide an employee with a monthly benefit of 66<sup>2</sup>/3% of base pay up to a maximum of \$10,000 per month.

*Additional Information Relating to Potential Payments Upon Termination of Employment or Change in Control*

*Employment Agreements*

Certain terms of our Employment Agreements with Mr. Hanrahan and Ms. Harker are described in "Narrative Disclosure Relating to the Summary Compensation Table and Grants of Plan-Based Awards Table" in this prospectus. The Employment Agreements also provide for certain payments and benefits to be made to them upon the termination of their respective employment. The payments and benefits that would be made are based upon the circumstances of the termination, including whether it occurs after a change in control.

In the event of a termination of the executive's employment due to disability, the executive is entitled to receive disability benefits under our long term disability program then in effect, the executive's base salary through the end of the month preceding the month in which disability benefits begin, and a pro rata portion of the executive's annual bonus, based upon the number of days the executive was employed during the year (a "Pro Rata Bonus").

In the event of a termination of the executive's employment due to death, the executive's legal representative is entitled to receive the executive's base salary through the termination date and the Pro Rata Bonus.

In the event that we terminate the executive's employment for "Cause" (as defined below) or the executive resigns without "Good Reason" (as defined below), the executive is entitled only to receive his or her base salary through the termination date.

If the executive terminates his or her employment for "Good Reason" or if we terminate the executive's employment other than for "Cause" or because of the executive's disability, the executive is entitled to receive his or her base salary through the termination date, the Pro Rata Bonus, and an additional lump sum payment (a "Severance Payment"). The Severance Payment for Mr. Hanrahan is equal to two times the sum of his base salary and target bonus for the year in which the termination of his employment occurs. The Severance Payment for Ms. Harker is the sum of her base salary and target bonus for the year in which the termination of her employment occurs. In addition, each executive is entitled to continue to participate in all medical, dental, hospitalization, life insurance, and other welfare, fringe benefit and perquisite programs the executive was participating in at the time of the termination of the executive's employment. Such benefits will continue for a period of 24 months for Mr. Hanrahan and for a period of 12 months for Ms. Harker. If a termination of Mr. Hanrahan's employment occurs under the circumstances described in this paragraph, each stock option held by him will remain outstanding and will continue to vest for a three year period after the termination of his employment.

If a termination of the executive's employment under the circumstances described in the preceding paragraph occurs within two years after a "Change in Control" (as defined below), certain adjustments are made to the payments and benefits described in that paragraph. In the case of Mr. Hanrahan, his Severance Payment is increased to three times the sum of his base salary and target bonus, he is entitled to continued participation in our welfare, fringe benefit, and perquisite programs for an additional 12 months, and each of his stock options become immediately exercisable and may be exercised until the earlier of (1) the original term of the stock option or (2) the fourth anniversary of his termination. In the case of Ms. Harker, the amount of her Severance Payment is doubled.

If any of the payments or benefits provided to the executive in connection with a "Change in Control" subject the executive to the excise tax imposed under Section 4999 of the Code, we must make a gross up payment to the executive which will result in the executive receiving the net amount the executive is entitled to receive, after the deduction of all applicable taxes.

Our obligation to make payments to each executive in connection with the termination of the executive's employment is conditioned upon the executive's compliance with certain non-competition, non-solicitation, non-disparagement, and confidentiality obligations set forth in the Employment Agreements. Our payment obligations are also conditioned upon the executive executing and delivering a standard form of release we provide.

The following definitions are provided in the Employment Agreements for certain of the terms used in this description

"Cause" means (A) willful and continued failure by the executive to substantially perform the executive's duties with us (other than a failure resulting from the executive's incapability due to physical or mental illness or any failure after the executive has delivered a notice of termination for Good Reason), after we deliver a demand for substantial performance, or (B) willful misconduct which is demonstrably and materially injurious to us, monetarily or otherwise.

"Change in Control" means the occurrence of any one of the following events: (a) any person is or becomes the beneficial owner of our securities representing 30% or more of the combined voting power of our outstanding securities; (b) the following individuals cease for any reason to constitute a majority of our Board then serving: individuals who are directors on the date of the Employment Agreement and any new director whose appointment or election by the Board or nomination for election by our stockholders was approved or recommended by a vote of at least two-thirds ( $\frac{2}{3}$ ) of the directors then still in office who either were directors on the date of the Employment Agreement or whose appointment, election or nomination for election was previously so approved or recommended; or (c) the consummation of a merger or consolidation of the Company or any direct or indirect subsidiary of the Company with any other corporation, other than (i) a merger or consolidation immediately following which the individuals who comprise the Board immediately prior thereto constitute at least a majority of the Board of the entity surviving such merger or consolidation or any parent thereof, or (ii) a merger or consolidation effected to implement a recapitalization; or (d) our stockholders approve a plan of complete liquidation or dissolution of the Company or there is consummated an agreement for the sale or disposition of all or substantially all of our assets. However, the foregoing events will not constitute a "Change in Control" if the record holders of our common stock immediately prior to a transaction or series of transactions continue to have substantially the same proportionate ownership in an entity which owns all or substantially all our assets immediately following such transaction or series of transactions.

"Good Reason" means, without the executive's consent, any material breach of the Employment Agreement by us which is not cured within 10 days of a written notice delivered by the executive.

#### *AES Corporation Severance Plan*

Messrs. Luraschi, Gluski, and Jaisinghani are entitled to the benefits provided by the AES Corporation Severance Plan (the "Severance Plan"). The Severance Plan provides certain payments and benefits upon the involuntary termination of their employment under certain circumstances.

Benefits are available under the Severance Plan if the executive's employment is involuntarily terminated due to a permanent layoff, a reduction-in-force, the permanent elimination of his job, the restructuring or reorganization of a business unit, division, department or other business segment, a termination by mutual consent due to unsatisfactory job performance and we agree that the executive is entitled to benefits, or the executive declines to relocate to a new job position more than 50 miles from his current location.

Upon the termination of their employment under those circumstances, Messrs. Luraschi, Gluski, and Jaisinghani would be entitled to receive salary continuation payments equal to their annual base salary and bonus, which would be paid over time in accordance with our payroll practices. They would also be entitled to receive an additional payment equal to a pro-rata portion of their bonus, based upon the time they were at work during the year in which their employment terminates. In the event that the executive elects COBRA coverage under the health plan he participates in, we would pay an amount of the premium he pays for such coverage (for up to 18 months) equal to the premium we pay for active employees.

In the case a termination of the executive's employment under the circumstances described in the preceding paragraph occurs within two years after a "Change of Control" (as defined below) or due to a layoff, the amount of the executive's salary continuation payment is doubled and the length of time we will assist in paying for the continuation of health care benefits is also doubled (but can never be more than 18 months).

Benefits are not available under the Severance Plan if the executive's employment is terminated in connection with the sale of a business if the executive is employed by the purchaser or if the executive is offered employment with the purchaser with substantially equivalent benefits and salary package (provided the offer does not require the executive to relocate more than 50 miles from his current location).

A "Change of Control" means the occurrence of any one of the following events: (i) a transfer of all or substantially all of our assets, (ii) a person (other than someone in our management) becomes the beneficial owner of more than 35% of our outstanding common stock, or (iii) during any one year period directors at the beginning of the period (and any new directors whose election or nomination was approved by a majority of directors who were either in office at the beginning of the period or were so approved (excluding anyone who became a director as a result of a threatened or actual proxy contest or solicitation)) cease to constitute a majority of the Board.

If any of the payments or benefits provided to the executive in connection with a "Change of Control" subject the executive to the excise tax imposed under Section 4999 of the Code, we must make a gross up payment to the executive which will result in the executive receiving the net amount the executive is entitled to receive, after the deduction of all applicable taxes.

Our obligation to provide the payments and benefits to the executive under the Severance Plan is conditioned upon the executive executing and delivering a written release of claims against us. At our discretion, the release may also contain such non-competition, non-solicitation and non-disclosure provisions as we may consider necessary or appropriate.

#### *2003 Long Term Compensation Program*

The vesting of Performance Units, Restricted Stock Units, and Stock Options and the ability of our named executive officers to exercise or receive payments under those awards are affected by a termination of their employment and by a Change of Control (defined in the same manner as the term "Change of Control" in the Severance Plan described above).

*Performance Units.* If the executive's employment is terminated as a result of his death or disability prior to the end of the three-year performance period of a Performance Unit, the executive's Performance Units vest on the termination date and an amount equal to \$1.00 for each Performance Unit is paid within 90 days thereafter. If we terminate the executive's employment for cause prior to the payment date of a Performance Unit, the Performance Unit is forfeited. If the executive's employment is terminated for any other reason (including resignation or retirement), the executive will be entitled to receive the payment of the executive's Performance Units that were vested at the time of such termination.

If a Change of Control occurs prior to the end of the three-year performance period, outstanding Performance Units become fully vested and an amount equal to \$1.00 for each Performance Unit is payable, in cash, securities or other property.

*Restricted Stock Units.* If the executive's employment is terminated prior to the third anniversary of the award of a Restricted Stock Unit, other than by reason of death or disability, all Restricted Stock Units not vested at the time of such termination are forfeited.

If a Change of Control occurs prior to the payment date under a Restricted Stock Unit award, outstanding Restricted Stock Units become fully vested and payable immediately prior to the Change of Control.

*Stock Options.* If the executive's employment is terminated by reason of death or disability, the executive's Options will vest, but will expire one year after the termination date or, if earlier, on the regular expiration date of such Option.

If we terminate the executive's employment for cause, all of the executive's unvested Options are forfeited and all vested options will expire three months after the termination date or, if earlier, on the regular expiration date of such Option.

If the executive's employment is terminated for any other reason, all of the executive's unvested Options are forfeited and all vested options will expire 180 days after the termination date or, if earlier, on the regular expiration date of such Option.

In the event of a Change of Control, all of the executive's Options will vest and be fully exercisable. However, the Compensation Committee may cancel an executive's outstanding Options (1) for consideration for a payment of the amount that the executive would be entitled to receive in the Change of Control transaction if the executive exercised the Options less the exercise price of such Options or (2) if the amount determined pursuant to (1) would be negative. Any such payment may be made in cash, securities, or other property.

*The AES Corporation 2004 Restoration Supplemental Retirement Plan*

In the event of a termination of the executive's employment, other than by reason of death, or in the event of a Change in Control (defined in the same manner as the term "Change of Control" in the Severance Plan described above), the balances of all of an executive's deferral accounts under the RSRP will be paid in a lump sum. In the event of the executive's death, the balances in an executive's deferral accounts will be paid according to his elections if the executive was 59<sup>1/2</sup> or more years old at the time of death, but otherwise in a lump sum.

Edgar Filing: AES CORP - Form S-4/A

**Compensation of Directors**

The following table contains information concerning the compensation of our non-management directors during 2006.

*Director Compensation*

Name(1)	Fees Earned or Paid in Cash (\$)	Non-Equity Stock Awards \$(2)	Option Awards \$(3)	Incentive Plan Compensation (\$)	Change in Pension Value & Nonqualified Deferred Compensation Earnings (\$)	All Other Compensation \$(4)	Total (\$)
Richard Darman Nonexecutive Chairman of the Board	\$ 0	\$ 399,750	\$ 0	\$ 0	\$ 0	\$ 15,000	\$ 414,750
Kristina M. Johnson	\$ 45,000	\$ 107,400	\$ 0	\$ 0	\$ 0	\$ 0	\$ 152,400
John A. Koskinen Chair Environment, Safety and Technology Committee	\$ 0	\$ 164,900	\$ 0	\$ 0	\$ 0	\$ 14,600	\$ 179,500
Philip Lader Chair Nominating and Corporate Governance Committee	\$ 0	\$ 124,900	\$ 33,435	\$ 0	\$ 0	\$ 10,000	\$ 168,353
John H. McArthur Chair Financial Audit Committee	\$ 68,000	\$ 97,000	\$ 0	\$ 0	\$ 0	\$ 10,000	\$ 175,000
Sandra O. Moose	\$ 53,000	\$ 57,000	\$ 33,435	\$ 0	\$ 0	\$ 15,000	\$ 158,453
Philip A. Odeen Chair Compensation Committee	\$ 25,000	\$ 99,900	\$ 33,435	\$ 0	\$ 0	\$ 15,000	\$ 173,353
Charles O. Rossotti	\$ 0	\$ 159,900	\$ 0	\$ 0	\$ 0	\$ 15,000	\$ 174,900
Sven Sandstom	\$ 0	\$ 159,900	\$ 0	\$ 0	\$ 0	\$ 0	\$ 159,900

**NOTES:**

- (1) Mr. Hanrahan is a member of our Board. Mr. Hanrahan's compensation is reported in the Summary Compensation Table and the other tables set forth herein. In accordance with our Corporate Governance Guidelines, as an officer of AES, he does not receive any additional compensation in connection with his service on the Board.
- (2) The following directors had the following number of Stock Units credited to their accounts as of December 31, 2006 under The AES Corporation Second Amended and Restated Deferred Compensation Plan for Directors: Richard Darman 94,203, Kristina M. Johnson 31,234, John A. Koskinen 39,984, Philip Lader 34,431, John H. McArthur 39,267, Sandra O. Moose 22,756, Philip A. Odeen 24,009, Charles O. Rossotti 38,721, and Sven Sandstom 37,681.
- (3) These amounts related to stock options granted in 2006. The values set forth in this column are based on the amounts recognized for financial statement reporting purposes computed in accordance with FAS 123R (disregarding any estimates of forfeitures related to service-based vesting conditions). The grant date fair value of the stock options awarded to each director that elected to receive stock options in 2006 is \$40,000, calculated in accordance with FAS 123R (disregarding any estimates of forfeitures related to service-based vesting conditions). A discussion of the relevant assumptions made in these evaluations may be found in our audited financial statements, the related notes thereto, or Management's Discussion and Analysis of Financial Condition and Results of Operations, as appropriate.
- The following directors held options to purchase the following number of shares of our common stock as of December 31, 2006: Richard Darman 357,760, Kristina M. Johnson 0, John A. Koskinen 0, Phillip Lader 39,626, John H. McArthur 17,340, Sandra O. Moose 1,219, Phillip A. Odeen 11,204, Charles O. Rossotti 21,912, and Sven Sandstom 52,815.
- (4) Represents amounts we contributed to charities selected by the director under a program pursuant to which we match charitable contributions made by the director.





*Narrative Disclosure Relating to the Director Compensation Table*

*Compensation for Year 2006*

*Annual Retainer.* Each outside director received a \$50,000 annual retainer with a requirement that at least 34% be deferred in the form of stock units. Directors may elect (but are not required) to defer more than the mandatory 34% deferral. Any portion of the annual retainer that was deferred above the mandatory deferral was credited to the Director in stock units equivalent to 1.3 times the elected deferral amount.

*Committee and Committee Chair Retainer.* Directors received a \$10,000 committee retainer for each Board committee on which they served. If a Director served as Chair of a committee, the Director received the applicable Committee Chair fee (as noted below in this paragraph), but did not receive the committee retainer. Directors did not receive committee meeting attendance fees as Board members and were expected to attend and participate fully in all meetings of committees on which they served. Directors may elect to defer a portion or the entire committee retainer in the form of stock units pursuant to the Director Plan. A Director serving as a Committee Chair was compensated as follows: the Audit Committee chair and the Finance and Investment Committee Chair received \$25,000 per year; the remaining Committee Chairs received \$15,000 per year.

*Deferred Incentive Compensation Grant.* Directors received an annual Deferred Incentive Compensation Grant valued at \$80,000. Directors may elect to take the Deferred Incentive Compensation Grant in the form of stock units (vested immediately), an option grant or a mix of stock units and options. To the extent a Director elected to receive options, such options were subject to a ten-year term and a three-year vesting schedule; to be vested in three equal installments upon the anniversary of the date of grant. The Black Scholes valuation methodology was employed to determine the number of shares of stock which was awarded and grants were equal to 100% of the quoted market price on the date of grant. It is our policy to grant the options at an exercise price equal to the fair market value of our common stock (e.g. the closing price) on the date of grant and all options granted to directors during 2006 adhered to this policy. In connection with an internal accounting review of share-based compensation, we reviewed our historical practices with respect to the award of share-based compensation and determined that not all of our past awards to our directors complied with this policy as a result of administrative or other errors or delays. Unless otherwise determined, options shall expire 180 days after termination of service. Units awarded pursuant to the Deferred Incentive Compensation grant will be paid out in accordance with 409(A) of the Internal Revenue Code and the terms of the relevant plan documents.

*The Chairman of the Board.* The Chairman of the Board is required to be a non-executive of AES. In addition to the duties of the Chairman related to the planning and structure of Board meetings and oversight of Board responsibilities, the Chairman, although not an officer or employee of the Company, serves as a member of the Company's Executive Office and attends the meetings of the Executive Office. The Chairman also is required to serve as an ex-officio member of all Board committees and therefore is expected to attend all committee meetings. The Chairman received compensation in an amount equal to 2.5 times the annual retainer and the Deferred Incentive Compensation grant. As with other Board members, the Chairman was required to defer 34% of the annual retainer in the form of stock units, but was permitted to elect to defer more than the mandatory 34% deferral. Any amount of the annual retainer above the mandatory deferral amount that was deferred by the Chairman was valued at 1.3 times the elected deferred amount. The Chairman received in total \$25,000 for the required service as an ex-officio member of the committees of the Board. If a Chairman of the Board serves as the Chairman of a committee, the Chairman receives the Chairman fee applicable to such committee.

*Compensation for Year 2007*

The Board compensation structure described above has not been adjusted by the Board since 2004. As set forth below, the Board has instituted revisions to the amount of compensation provided under certain of the components of the compensation structure. The revised compensation amounts will be provided as applicable to outside Directors that are elected at the Annual Meeting of Stockholders. The individual components of the 2007 compensation structure for the Board, with the exception of a new procedure to provide compensation to Directors for service on ad hoc or special committees of the Board, will be identical to the components of the 2006 Board compensation structure described above.

The revised 2007 Board compensation is intended to meet the following goals: promote the recruitment of talented and experienced Directors to the AES Board; compensate outside Directors for the increased workload and risk inherent in the Director position; continue to decrease the emphasis on option grants as compensation, while retaining a strong financial incentive for AES Directors to maintain and promote the long-term health and viability of the Company. The Nominating and Corporate Governance Committee of the Board consulted material regarding current trends and best practices for determining compensation for Boards of Directors from, among other sources, The National Association of Corporate Directors ("NACD") Blue Ribbon Commission, Pearl Meyer & Partners, and Frederick W. Cook and Co., Inc.

For 2007, Directors elected at the Annual Meeting of Stockholders will receive a \$70,000 annual retainer with a requirement that at least 34% be deferred in the form of stock units. Directors may elect (but are not required) to defer more than the mandatory 34% deferral. Any portion of the annual retainer that is deferred above the mandatory deferral will be credited to the Director in stock units equivalent to 1.3 times the elected deferral amount. The Financial Audit Committee and Compensation Committee Chairs will each receive \$25,000 per year and the remaining Committee Chairs will each receive \$15,000 per year for their service. Directors will receive an annual Deferred Incentive Compensation Grant valued at \$110,000. Directors may elect to take the Deferred Incentive Compensation Grant in the form of stock units (vested immediately), an option grant or a mix of stock units and options. The Board instituted a procedure to grant additional compensation for services provided by Directors in connection with membership on ad hoc or special committees of the Board. Director compensation for service on any such committee will be determined by the Nominating and Governance Committee. The Board also agreed to institute a procedure to review the Board compensation structure every two years. Under this procedure, the next review of Director compensation will occur in February 2009. All other terms of the 2007 Board compensation structure will remain consistent with the terms of the 2006 compensation structure described above.

**SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, MANAGEMENT AND  
RELATED STOCKHOLDER MATTERS**

**Security Ownership of Certain Beneficial Owners, Directors and Executive Officers**

The following table sets forth information regarding the beneficial ownership of our common stock as of November 26, 2007 by (a) each Director and each named executive officer set forth in the Summary Compensation Table in this section, (b) all Directors and executive officers as a group and (c) all persons who are known by us to own more than five percent (5%) of our common stock. Unless otherwise indicated, each of the persons and group listed below has sole voting and dispositive power with respect to the shares shown. Under SEC Rule 13d-3 of the Exchange Act, "beneficial ownership" includes shares for which the individual directly or indirectly, has or shares voting or investment power whether or not the shares are held for individual benefit.

Except as otherwise indicated, the address for each person below is c/o The AES Corporation, 4300 Wilson Boulevard, Arlington, Virginia 22203.

Name	Position Held with the Company	Shares of Common Stock Beneficially Owned(1)(2)	% of Class (1)(2)
Richard Darman	Director and Chairman of the Board	843,434(3)	*
Paul Hanrahan	President, Chief Executive Officer and Director	1,705,753(4)	*
Kristina M. Johnson	Director	39,427	*
John A. Koskinen	Director	51,124	*
Philip Lader	Director	207,771(5)	*
John H. McArthur	Director	53,128	*
Sandra O. Moose	Director	30,459	*
Philip A. Odeen	Director	60,391(6)	*
Charles O. Rossotti	Director	120,841(7)	*
Sven Sandstrom	Director	100,704	*
Victoria Harker	Executive Vice President and CFO	24,286	*
William R. Luraschi	Executive Vice President Business Development	414,756	*
Andres R. Gluski	Executive Vice President and COO	126,203	*
Haresh Jaisinghani	Executive Vice President	65,681(8)	*
Barry J. Sharp	Former Executive Vice President and CFO	347,510(9)	*
All Directors and Executive Officers as a Group (22) persons)		6,700,515	0.91
Legg Mason Funds Management, Inc	100 Light Street Baltimore, MD 21202	119,019,275(10)	17.77
FMR Corporation	82 Devonshire Street Boston, MA 02109	66,367,539(11)	9.91

\*

Shares held represent less than 1% of the total number of outstanding shares of common stock of the Company.

(1)

Shares of common stock subject to options, units or other securities that are exercisable or convertible into shares of our common stock within 60 days of November 26, 2007 are deemed to be outstanding and beneficially owned by the person holding such options, units or other securities. However, such shares of common stock are not deemed to be outstanding for the purpose of computing the percentage ownership of any other person.

## Edgar Filing: AES CORP - Form S-4/A

- (2) Includes (a) the following shares issuable upon exercise of options outstanding as of November 26, 2007 that are able to be exercised on or before January 25, 2008: Mr. Darman 432,760 shares; Dr. Johnson 0; Mr. Koskinen 0; Mr. Hanrahan 1,418,378 shares; Mr. Lader 44,545 shares; Mr. McArthur 7,620 shares; Dr. Moose 4,028; Mr. Odeen 14,905 shares; Mr. Rossotti 21,912 shares; Mr. Sandstrom 52,815 shares; Mr. Luraschi 242,121 shares, Ms. Harker 15,560 shares; Mr. Gluski 87,557 shares; Mr. Jaisinghani 14,205 shares; and Mr. Sharp 198,699 shares; all Directors and executive officers as a group 3,067,037 shares; (b) the following units issuable under the Deferred Compensation Plan for Directors: Mr. Darman 118,674 units; Dr. Johnson 39,427 units; Mr. Koskinen 51,124 units; Mr. Lader 42,075 units; Mr. McArthur 45,508 units; Dr. Moose 26,431 units; Mr. Odeen 30,486 units; Mr. Rossotti 48,929 units; and Mr. Sandstrom 47,889 units; all Directors as a group 450,543 units; (c) the following shares held in The AES Retirement Savings Plan and the Employee Stock Ownership Plan: Mr. Hanrahan 44,480 shares; Mr. Luraschi 47,447 shares; Ms. Harker 1,597 shares; Mr. Gluski 2,568 shares; Mr. Jaisinghani 3,232 shares; and Mr. Sharp 57,623 shares; all executive officers as a group 619,160 shares; and (d) the following units issuable under the Restoration Supplemental Retirement Plan and the AES Corporation Supplemental Retirement Plan: Mr. Hanrahan 52,270; Mr. Luraschi 15,634 units; Ms. Harker 1,276 units; Mr. Gluski 3,003 units; Mr. Jaisinghani 5,050 units; and Mr. Sharp 13,636 units; all executive officers as a group 113,358 units; (e) the following fully vested RSUS issuable under the 2003 long-term compensation plan: Mr. Hanrahan 212,065; Mr. Luraschi 109,553; Ms. Harker 5,853; Mr. Gluski 31,586; Mr. Jaisinghani 28,665; Mr. Sharp 76,672; all executive officers as a group 651,125.
- (3) Includes 160,000 shares held in a sub-chapter S corporation of which Mr. Darman has beneficial interest; also includes 17,000 shares held in a trust.
- (4) Includes 110 shares held by Mr. Hanrahan's wife and 5,500 underlying shares of convertible securities.
- (5) Includes 7,086 shares owned jointly by Mr. Lader and his wife, 25 shares held by his daughter, 89,380 shares held in a family-established private foundation, of which Mr. Lader disclaims beneficial ownership, and 5,160 shares in an IRA for the benefit of Mr. Lader.
- (6) Includes 15,000 shares held jointly by Mr. Odeen and his wife.
- (7) Includes 40,000 shares held jointly by Mr. Rossotti and his wife.
- (8) Includes 232 shares owned by Mr. Jaisinghani's spouse and 14,297 shares beneficially owned by Mr. Jaisinghani's spouse pursuant to The AES Retirement Savings Plan; Mr. Jaisinghani disclaims beneficial ownership of the aforementioned shares.
- (9) Includes 880 shares held in a UGMA account for Mr. Sharp's daughter.
- (10) Of this aggregate number, Legg Mason Funds Management, Inc. reported on SEC Schedule 13G filed with the Securities and Exchange Commission dated February 15, 2007, that it had (a) sole voting power on no shares, (b) shared voting power on 119,019,275 shares, (c) sole dispositive power on no shares, and (d) shared dispositive power on 119,019,275 shares.
- (11) Of this aggregate number, FMR Corporation reported on SEC Schedule 13G filed with the Securities and Exchange Commission dated February 14, 2007, that it had (a) sole voting power on 7,949,532 shares, (b) shared voting power on no shares, (c) sole dispositive power on 66,367,539 shares and (d) shared dispositive power on no shares.

### Changes in Control.

None.

## CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

### Transactions with Related Persons

#### *Related Person Policies and Procedures*

Our policies and procedures for review, approval or ratification of transactions with "related persons" (as defined in the SEC rules) are not contained in a single policy or procedure; instead, relevant aspects of our program are drawn from various corporate documents. Our Audit Committee's Charter provides that the Audit Committee is responsible for monitoring our Code of Business Conduct and Ethics (the "Ethics Code"), especially as the Ethics Code relates to conflicts of interest and related party transactions. Our Ethics Code requires that all AES individuals, including officers and directors, adhere to written codes of business conduct and ethics, and prohibits certain arrangements that may create a conflict of interest. These prohibitions include many arrangements that are relevant to related party transactions, including prohibitions against: accepting gifts of more than token value or receiving personal discounts or other benefits from a competitor, customer or supplier as a result of one's position with the Company; receiving a loan or guarantee of an obligation from a competitor, customer or supplier as a result of one's position with the Company; having an interest (other than routine investments in publicly traded companies) in a transaction involving the Company, a competitor, a customer or supplier; directing business to a supplier owned or managed by an AES person, or which employs, a relative or friend. The Ethics Code states that not all types of prohibited transactions can be listed and that if there is any doubt regarding the appropriateness of an arrangement under the provisions of our Ethics Code, our Vice President and Chief Compliance Officer must be consulted. The Ethics Code also requires that all directors, senior executive officers and senior financial officers disclose to the Chief Compliance Officer, in writing, any material transaction or relationship that may be reasonably considered to be prohibited by the Ethics Code. The Chief Compliance Officer regularly reports any such transactions or relationships to the Audit Committee. The Charter of our Nominating and Corporate Governance Committee also contains provisions relevant to related party transactions in that it requires that the Nominating and Corporate Governance Committee consider questions of independence and possible conflicts of interest of members of the Board and executive officers, and whether a candidate has special interests or a specific agenda that would impair his or her ability to effectively represent the interests of all stockholders. The Company's Corporate Governance Guidelines also contain provisions relevant to related party transactions in that they require that directors advise the Chairman of the Board and the Chairman of the Nominating and Governance Committee in advance of accepting an invitation to serve on other public company boards of directors and further provide that the Board shall review, at least annually, the relationships that each director has with the Company (either directly or as an officer or director of another company that has a relationship with the Company). Related party transactions that are reviewed pursuant to the program outlined above may be identified by various sources, including the officers of the Company and the directors themselves (in this regard, the Company employs annual ethics compliance certifications and director and officer questionnaires to elicit relevant information) and third party reports to our compliance department of conduct that may fall within the prohibitions set forth in the Ethics Code.

Where related party transactions pose potential conflicts of interest involving directors or officers, the Audit Committee and/or Nominating and Corporate Governance Committee reviews such transactions and makes determinations regarding their appropriateness and impact on our assessment of "related persons" and director independence and, where appropriate, approves or ratifies such transactions. Any affected directors or officers may recuse themselves from such deliberations. In making determinations with respect to possible conflicts of interest, directors are required to act in good faith and in the best interests of AES and its stockholders, as required by law.

## THE EXCHANGE OFFER

### Purpose and Effect of Exchange Offer; Registration Rights

We sold the unregistered 2015 notes and the unregistered 2017 notes to Deutsche Bank Securities Inc., Credit Suisse Securities (USA) LLC and Merrill Lynch, Pierce, Fenner & Smith Incorporated, as representatives of the initial purchasers, on October 15, 2007. The initial purchasers then resold the unregistered 2015 notes and the unregistered 2017 notes in reliance on Rule 144A and Regulation S under the Securities Act. On October 15, 2007, we entered into a registration rights agreement (the "Registration Rights Agreement") with the initial purchasers of the unregistered notes. Under the registration rights agreements, we agreed to use our reasonable best efforts to cause an exchange offer to be consummated by December 31, 2008.

If you participate in the exchange offer, you will, with limited exceptions, receive exchange notes that are freely tradable and not subject to restrictions on transfer. You should read the information in this section under the heading "Resale of Exchange Notes" for more information relating to your ability to transfer exchange notes.

The exchange offer is not being made to, nor will we accept tenders for exchange from, holders of unregistered notes in any jurisdiction in which the exchange offer or the acceptance of the exchange offer would not be in compliance with the securities laws or blue sky laws of such jurisdiction.

If you are eligible to participate in this exchange offer and you do not tender your unregistered notes as described in this prospectus, you will not have any further registration rights. In that case, your unregistered notes will continue to be subject to restrictions on transfer under the Securities Act.

### Shelf Registration

In the Registration Rights Agreement, we agreed to file a shelf registration statement only if:

because of any changes in law, SEC rules or the regulations or applicable interpretations by the staff of the SEC, we are not permitted to effect the exchange offer as contemplated in the Registration Rights Agreement;

for any other reason, the exchange offer is not consummated by December 31, 2008;

we receive a request from the initial purchasers that they are not permitted under the applicable law or interpretations of the SEC to participate in the exchange offer; or

to the extent that a holder of notes is not permitted to participate in the exchange offer or does not receive fully tradeable exchange notes acquired by it pursuant to the exchange offer.

If a shelf registration statement is required, we will:

as promptly as practicable, file a shelf registration statement with the SEC relating to the offer and sale of the unregistered notes;

use our commercially reasonable efforts to cause the shelf registration statement to be declared effective by the SEC (a) no later than December 31, 2008; and

use our commercially reasonable efforts to keep the shelf registration statement effective for a period of two years from October 15, 2007, or if earlier until all of the unregistered notes covered by the shelf registration statement are sold thereunder or are already freely tradable.

Edgar Filing: AES CORP - Form S-4/A

We will have the ability to suspend the availability of the shelf registration statement, but for no more than an aggregate of 90 days during any twelve-month period, if we determine in good faith that there is a valid purpose for the suspension.

The shelf registration statement will permit only certain holders to resell their unregistered notes from time to time. A holder selling notes or exchange notes pursuant to the shelf registration statement would generally be required to be named as a selling security holder in the related prospectus and to deliver a prospectus to purchasers, will be subject to certain of the civil liability provisions under the Securities Act and will be bound by the provisions of the Registration Rights Agreement (including certain indemnification rights and obligations).

If we are required to file a shelf registration statement, we will provide to each holder of unregistered notes that are covered by the shelf registration statement copies of the prospectus that is a part of the shelf registration statement, notify each such holder when the shelf registration statement becomes effective and consent to the use of the prospectus by each such holder. A holder who sells unregistered notes pursuant to the shelf registration statement will be required to be named as a selling securityholder in the prospectus and to deliver a copy of the prospectus to purchasers. Such holder will be subject to certain of the civil liability provisions under the Securities Act in connection with such sales, and will be bound by the provisions of the registration rights agreements which are applicable to such a holder (including the applicable indemnification obligations).

#### **Additional Interest**

If a registration default (as defined below) occurs, we will be required to pay additional interest to each holder of unregistered notes. During the first 90-day period that a registration default occurs, we will pay additional interest equal to 0.25% per annum. At the beginning of the second and any subsequent 90-day period that a registration default is continuing, the amount of additional interest will increase by an additional 0.25% per annum until all registration defaults have been cured. However, in no event will the rate of additional interest exceed 0.50% per annum for each series of the unregistered notes. Such additional interest will accrue only for those days that a registration default occurs and is continuing. All accrued additional interest will be paid to the holders of the unregistered notes in the same manner as interest payments on the unregistered notes are made, with payments being made on the interest payment dates for the unregistered notes. Following the cure of a particular registration default, the accrual of Additional Interest with respect to such registration default will cease and the interest rate will revert to original rate.

A "registration default" includes any of the following:

we fail to consummate the exchange offer by December 31, 2008;

if a shelf registration statement is required, the shelf registration statement does not become or is not declared effective by the SEC by December 31, 2008; or

the shelf registration statement is declared effective but thereafter ceases to be effective or usable in connection with resales of the notes for more than 120 days in the aggregate in any twelve-month period.

The exchange offer is intended to satisfy our exchange offer obligations under the registration rights agreements. The above summary of the registration rights agreements is not complete and is subject to, and qualified by reference to, all the provisions of the registration rights agreements. Copies of the registration rights agreements are filed as exhibits to the registration statement that includes this prospectus.

#### **Terms of the Exchange Offer**

Upon the terms and subject to the conditions set forth in this prospectus and in the accompanying letter of transmittal, we are offering to exchange \$1,000 principal amount of exchange notes for each \$1,000 principal amount of unregistered notes. You may tender some or all of your unregistered notes only in minimum denominations of \$1,000 or in integral multiples of \$1,000 in excess thereof. As of the



date of this prospectus, \$500 million aggregate principal amount of the aggregate principal amount of the unregistered 2015 notes are outstanding and \$1.5 billion aggregate principal amount of the unregistered 2017 notes are outstanding.

The terms of the exchange notes to be issued are substantially similar to the unregistered notes, except that the exchange notes will have been registered under the Securities Act and, therefore, the certificates for the exchange notes will not bear legends restricting their transfer. The exchange notes will be issued under and be entitled to the benefits of the base indenture, dated as of December 8, 1998 between AES and Wells Fargo Bank, N.A., as successor trustee to Bank One, National Association (formerly known as The First National Bank of Chicago), as trustee (the "Trustee"), as amended by the ninth supplemental indenture, dated as of April 3, 2003, and the eleventh supplemental indenture, in the case of the 2015 notes, and the twelfth supplemental indenture, in the case of the 2017 notes, each dated as of October 15, 2007, between AES and the Trustee (collectively, the "Indenture").

In connection with the issuance of the unregistered notes, we arranged for the unregistered notes to be issued and transferable in book-entry form through the facilities of the Euroclear System ("Euroclear"), Clearstream Banking, Société Anonyme ("Clearstream Luxembourg") and DTC, acting as a depository. The exchange notes will also be issuable and transferable in book-entry form through Euroclear, Clearstream Luxembourg and DTC.

There will be no fixed record date for determining the eligible holders of the unregistered notes that are entitled to participate in the exchange offer. We will be deemed to have accepted for exchange validly tendered unregistered notes when and if we have given oral (promptly confirmed in writing) or written notice of acceptance to the exchange agent. The exchange agent will act as agent for the tendering holders of unregistered notes for the purpose of receiving exchange notes from us and delivering them to such holders.

Each holder of unregistered notes that wishes to exchange unregistered notes for exchange notes in the exchange offer will be required to make certain representations, including representations that (1) any exchange notes to be received by it will be acquired in the ordinary course of its business, (2) it has no arrangement with any person to participate in the distribution of the exchange notes and (3) it is not an "affiliate," as defined in Rule 405 of the Securities Act, of ours, or if it is an affiliate, it will comply with the registration and prospectus delivery requirements of the Securities Act to the extent applicable.

Under existing SEC interpretations, the exchange notes would, in general, be freely transferable after the exchange offer without further registration under the Securities Act; provided, however, that in the case of broker-dealers participating in the exchange offer, a prospectus meeting the requirements of the Securities Act must be delivered upon resale by such broker-dealers in connection with resales of the exchange notes. We have agreed, for a period necessary to comply with applicable law in connection with such resales, but in no event more than 90 days after consummation of the exchange offer, to use commercially reasonable efforts to make available a prospectus meeting the requirements of the Securities Act to any such broker-dealer that has notified us of the need for a prospectus for use in connection with any resale of any exchange notes acquired in the exchange offer. A broker-dealer which delivers such a prospectus to purchasers in connection with such resales will be subject to certain of the civil liability provisions under the Securities Act and will be bound by the provisions of the Registration Rights Agreement (including certain indemnification rights and obligations).

If the holder is not a broker-dealer, it will be required to represent that it is not engaged in, and does not intend to engage in, the distribution of the exchange notes. If the holder is a broker-dealer that will receive exchange notes for its own account in exchange for unregistered notes that were acquired as a result of market-making activities or other trading activities, it will be required to acknowledge that it will deliver a prospectus in connection with any resale of such exchange notes.

If any tendered unregistered notes are not accepted for exchange because of an invalid tender or the occurrence of certain other events described herein, certificates for any such unaccepted unregistered notes will be returned, without expenses, to the tendering holder thereof as promptly as practicable after the expiration of the exchange offer.

Holders of unregistered notes who tender in the exchange offer will not be required to pay brokerage commissions or fees or, subject to the instructions in the letter of transmittal, transfer taxes with respect to the exchange of unregistered notes for exchange notes pursuant to the exchange offer. We will pay all charges and expenses, other than certain applicable taxes, in connection with the exchange offer. It is important that you read the section " Fees and Expenses" below for more details regarding fees and expenses incurred in the exchange offer.

If we successfully complete this exchange offer, any unregistered notes which holders do not tender or which we do not accept in the exchange offer will remain outstanding and will continue to be subject to restrictions on transfer. The unregistered notes will continue to accrue interest, but, in general, the holders of unregistered notes after the exchange offer will not have further rights under the registration rights agreements, and we will not have any further obligation to register the unregistered notes under the Securities Act. In that case, holders wishing to transfer unregistered notes would have to rely on exemptions from the registration requirements of the Securities Act.

#### **Conditions of the Exchange Offer**

You must tender your unregistered notes in accordance with the requirements of this prospectus and the letter of transmittal in order to participate in the exchange offer. Notwithstanding any other provision of the exchange offer, or any extension of the exchange offer, we will not be required to accept for exchange any unregistered notes, and may amend or terminate the exchange offer if:

the exchange offer, or the making of any exchange by a holder, violates applicable law or any applicable interpretation of the staff of the SEC;

any action or proceeding shall have been instituted or threatened with respect to the exchange offer which, in our judgment, would impair our ability to proceed with the exchange offer; and

any law, rule or regulation or applicable interpretations of the staff of the SEC have been issued or promulgated which, in our good faith determination, does not permit us to affect the exchange offer.

#### **Expiration Date; Extensions; Amendment; Termination**

The exchange offer will expire 12:00 p.m., midnight, New York City time, on January 18, 2008, unless, in our sole discretion, we extend it. In the case of any extension, we will notify the exchange agent orally (promptly confirmed in writing) or in writing of any extension. We will also notify the registered holders of unregistered notes of the extension no later than 9:00 a.m., New York City time, on the business day after the previously scheduled expiration of the exchange offer.

To the extent we are legally permitted to do so, we expressly reserve the right, in our sole discretion, to:

delay accepting any unregistered notes;

waive any condition of the exchange offer; and

amend the terms of the exchange offer and extend the expiration date of the exchange offer in compliance with the law, if necessary.

We will give oral or written notice of any non-acceptance or amendment to the registered holders of the unregistered notes as promptly as practicable. If we consider an amendment to the exchange



## Edgar Filing: AES CORP - Form S-4/A

offer to be material, we will promptly inform the registered holders of unregistered notes of such amendment in a reasonable manner.

If we determine in our sole discretion that any of the events or conditions described in " Conditions of the Exchange Offer" has occurred, we may terminate the exchange offer. If we decide to terminate the exchange offer, we may:

refuse to accept any unregistered notes and return any unregistered notes that have been tendered to the holders;

extend the exchange offer and retain all unregistered notes tendered prior to the expiration of the exchange offer, subject to the rights of the holders of tendered unregistered notes to withdraw their tendered unregistered notes; or

waive the termination event with respect to the exchange offer and accept all properly tendered unregistered notes that have not been withdrawn.

If any such waiver constitutes a material change in the exchange offer, we will disclose the change by means of a supplement to this prospectus that will be distributed to each registered holder of unregistered notes, and we will extend the exchange offer for a period of five to ten business days, depending upon the significance of the waiver and the manner of disclosure to the registered holders of the unregistered notes, if the exchange offer would otherwise expire during that period.

Any determination by us concerning the events described above will be final and binding upon the parties. Without limiting the manner by which we may choose to make public announcements of any extension, delay in acceptance, amendment or termination of the exchange offer, we will have no obligation to publish, advertise, or otherwise communicate any public announcement, other than by making a timely release to a financial news service.

### **Interest on the Exchange Notes**

The exchange notes will accrue interest from and including October 15, 2007, the date the unregistered notes were originally issued. Interest will be paid on the exchange 2015 notes and the exchange 2017 notes semi-annually on April 15 and October 15 of each year, commencing April 15, 2008. Holders of unregistered notes that are accepted for exchange will be deemed to have waived the right to receive any payment in respect of interest accrued from and including October 15, 2007 until the date of the issuance of the exchange notes. Consequently, holders of exchange notes will receive the same interest payments that they would have received had they not accepted the exchange offer.

### **Resale of Exchange Notes**

Based upon existing interpretations of the staff of the SEC set forth in several no-action letters issued to third parties unrelated to us, we believe that the exchange notes issued pursuant to the exchange offer in exchange for the unregistered notes may be offered for resale, resold and otherwise transferred by their holders, without complying with the registration and prospectus delivery provisions of the Securities Act, provided that:

any exchange notes to be received by you will be acquired in the ordinary course of your business;

you are not engaged in, do not intend to engage in or have any arrangement or understanding with any person to participate in the distribution of the unregistered notes or exchange notes;

you are not an "affiliate" (as defined in Rule 405 under the Securities Act) of AES or, if you are such an affiliate, you will comply with the registration and prospectus delivery requirements of the Securities Act to the extent applicable;

## Edgar Filing: AES CORP - Form S-4/A

if you are a broker-dealer, you have not entered into any arrangement or understanding with AES or any "affiliate" of AES (within the meaning of Rule 405 under the Securities Act) to distribute the exchange notes;

if you are a broker-dealer, you will receive exchange notes for your own account in exchange for unregistered notes that were acquired as a result of market-making activities or other trading activities and you will deliver a prospectus in connection with any resale of such exchange notes; and

you are not acting on behalf of any person or entity that could not truthfully make these representations.

If you wish to participate in the exchange offer, you will be required to make these representations to us in the letter of transmittal.

If you are a broker-dealer that receives exchange notes in exchange for unregistered notes held for your own account, as a result of market-making or other trading activities, you must acknowledge that you will deliver a prospectus in connection with any resale of the exchange notes. The letter of transmittal states that by so acknowledging and by delivering a prospectus, you will not be deemed to admit that you are an "underwriter" within the meaning of the Securities Act. The prospectus, as it may be amended or supplemented from time to time, may be used by any broker-dealers in connection with resales of exchange notes received in exchange for unregistered notes. We have agreed that, for a period of 90 days after the expiration of the exchange offer, we will make this prospectus and any amendment or supplement to this prospectus available to any such broker-dealer for use in connection with any resale.

### **Clearing of the Exchange Notes**

Upon consummation of the exchange offer, the exchange notes will have different CUSIP, Common Code and ISIN numbers from the unregistered notes.

Unregistered notes that were issued under Regulation S that are not tendered for exchange will continue to clear through Euroclear and Clearstream Luxembourg under their original Common Codes and their ISIN numbers will remain the same. Regulation S notes (unless acquired by a manager as part of their original distribution) may now be sold in the United States or to U.S. persons and, upon any such transfer, a beneficial interest in the Regulation S global notes will be able to be exchanged for an interest in the global exchange notes in accordance with procedures established by Euroclear or Clearstream Luxembourg and DTC.

Beneficial interests in the restricted Regulation S global notes may be transferred to a person who takes delivery in the form of an interest in the Regulation S global notes upon receipt by the trustee of a written certification from the transferor, in the form provided in the Indenture, to the effect that the transfer is being made in accordance with Rule 903 or 904 of Regulation S.

We cannot predict the extent to which beneficial owners of an interest in the Regulation S global notes will participate in the exchange offer. Beneficial owners should consult their own financial advisors as to the benefits to be obtained from exchange.

### **Procedures for Tendering**

The term "holder" with respect to the exchange offer means any person in whose name unregistered notes are registered on our agent's books or any other person who has obtained a properly completed bond power from the registered holder, or any person whose unregistered notes are held of record by DTC, Euroclear or Clearstream Luxembourg who desires to deliver such unregistered notes by book-entry transfer at DTC, Euroclear or Clearstream Luxembourg, as the case may be.

## Edgar Filing: AES CORP - Form S-4/A

Except in limited circumstances, only a Euroclear participant, Clearstream Luxembourg participant or a DTC participant listed on a DTC securities position listing with respect to the unregistered notes may tender its unregistered notes in the exchange offer. To tender unregistered notes in the exchange offer:

holders of unregistered notes that are DTC participants may follow the procedures for book-entry transfer as provided for below under " Book-Entry Transfer" and in the letter of transmittal.

Euroclear participants and Clearstream Luxembourg participants on behalf of the beneficial owners of unregistered notes are required to use book-entry transfer pursuant to the standard operating procedures of Euroclear or Clearstream Luxembourg, as the case may be, which include transmission of a computer-generated message to Euroclear or Clearstream Luxembourg, as the case may be, in lieu of a letter of transmittal. See the term "agent's message" under " Book-Entry Transfer."

In addition, either:

the exchange agent must receive any corresponding certificate or certificates representing unregistered notes along with the letter of transmittal; or

the exchange agent must receive, before expiration of the exchange offer, a timely confirmation of book-entry transfer of unregistered notes into the exchange agent's account at DTC, Euroclear or Clearstream Luxembourg according to their respective standard operating procedures for electronic tenders described below and a properly transmitted agent's message described below; or

the holder must comply with the guaranteed delivery procedures described below.

The tender by a holder of unregistered notes will constitute an agreement between such holder and us in accordance with the terms and subject to the conditions set forth in this prospectus and in the letter of transmittal. If less than all the unregistered notes held by a holder of unregistered notes are tendered, a tendering holder should fill in the amount of unregistered notes being tendered in the specified box on the letter of transmittal. The entire amount of unregistered notes delivered to the exchange agent will be deemed to have been tendered unless otherwise indicated.

The method of delivery of unregistered notes, the letter of transmittal and all other required documents or transmission of an agent's message, as described under " Book-Entry Transfer," to the exchange agent is at the election and risk of the holder. Instead of delivery by mail, we recommend that holders use an overnight or hand delivery service. In all cases, sufficient time should be allowed to assure timely delivery prior to the expiration of the exchange offer. No letter of transmittal or unregistered notes should be sent to the Company but must instead be delivered to the exchange agent. Delivery of documents to DTC, Euroclear or Clearstream Luxembourg in accordance with their respective procedures will not constitute delivery to the exchange agent.

If you are a beneficial owner of unregistered notes that are registered in the name of a broker, dealer, commercial bank, trust company or other nominee and you wish to tender your unregistered notes, you should contact the registered holder promptly and instruct the registered holder to tender on your behalf. If you wish to tender on your own behalf, you must, prior to completing and executing the letter of transmittal and delivering your unregistered notes, either:

make appropriate arrangements to register ownership of the unregistered notes in your name; or

obtain a properly completed bond power from the registered holder.

The transfer of record ownership may take considerable time and may not be completed prior to the expiration date.

## Edgar Filing: AES CORP - Form S-4/A

Signatures on a letter of transmittal or a notice of withdrawal as described in "Withdrawal of Tenders" below, as the case may be, must be guaranteed by a member firm of a registered national securities exchange or of the Financial Industry Regulatory Authority, a commercial bank or trust company having an office or correspondent in the United States or an "eligible guarantor institution" within the meaning of Rule 17Ad-15 under the Exchange Act, unless the unregistered notes tendered pursuant thereto are tendered:

by a registered holder who has not completed the box entitled "Special Registration Instructions" or "Special Delivery Instructions" on the letter of transmittal; or

for the account of an eligible institution.

If the letter of transmittal is signed by a person other than the registered holder of any unregistered notes listed therein, the unregistered notes must be endorsed or accompanied by appropriate bond powers which authorize the person to tender the unregistered notes on behalf of the registered holder, in either case signed as the name of the registered holder or holders appears on the unregistered notes. If the letter of transmittal or any unregistered notes or bond powers are signed by trustees, executors, administrators, guardians, attorneys-in-fact, officers of corporations or others acting in a fiduciary or representative capacity, such persons should so indicate when signing and, unless waived by us, evidence satisfactory to us of their authority to so act must be submitted with the letter of transmittal.

We will determine in our sole discretion all the questions as to the validity, form, eligibility (including time of receipt), acceptance and withdrawal of the tendered unregistered notes. Our determinations will be final and binding. We reserve the absolute right to reject any and all unregistered notes not validly tendered or any unregistered notes our acceptance of which would, in the opinion of our counsel, be unlawful. We also reserve the absolute right to waive any irregularities or conditions of tender as to particular unregistered notes. Our interpretation of the terms and conditions of the exchange offer (including the instructions in the letter of transmittal) will be final and binding on all parties. Unless waived, any defects or irregularities in connection with tenders of unregistered notes must be cured within such time as we will determine. Neither we, the exchange agent nor any other person shall be under any duty to give notification of defects or irregularities with respect to tenders of unregistered notes nor shall any of them incur any liability for failure to give such notification. Tenders of unregistered notes will not be deemed to have been made until such irregularities have been cured or waived. Any unregistered notes received by the exchange agent that are not properly tendered and as to which the defects or irregularities have not been cured or waived will be returned without cost by the exchange agent to the tendering holder of such unregistered notes, unless otherwise provided in the letter of transmittal, as soon as practicable following the expiration date of the exchange offer.

In addition, we reserve the right in our sole discretion to (a) purchase or make offers for any unregistered notes that remain outstanding subsequent to the expiration date, and (b) to the extent permitted by applicable law, purchase unregistered notes in the open market, privately negotiated transactions or otherwise. The terms of any such purchases or offers may differ from the terms of the exchange offer.

### **Book-Entry Transfer**

We understand that the exchange agent will make a request promptly after the date of this document to establish accounts with respect to the unregistered notes at DTC, Euroclear or Clearstream Luxembourg for the purpose of facilitating the exchange offer. Any financial institution that is a participant in DTC's system may make book-entry delivery of unregistered notes by causing DTC to transfer such unregistered notes into the exchange agent's DTC account in accordance with DTC's Automated Tender Offer Program procedures for such transfer. Any participant in Euroclear or Clearstream Luxembourg may make book-entry delivery of Regulation S unregistered notes by causing

Euroclear or Clearstream Luxembourg to transfer such unregistered notes into the exchange agent's account in accordance with established Euroclear or Clearstream Luxembourg procedures for transfer. The exchange for tendered unregistered notes will only be made after a timely confirmation of a book-entry transfer of the unregistered notes into the exchange agent's account, and timely receipt by the exchange agent of an agent's message.

The term "agent's message" means a message, transmitted by DTC, Euroclear or Clearstream Luxembourg, as the case may be, and received by the exchange agent and forming part of the confirmation of a book-entry transfer, which states that DTC, Euroclear or Clearstream Luxembourg, as the case may be, has received an express acknowledgment from a participant tendering unregistered notes and that such participant has received an appropriate letter of transmittal and agrees to be bound by the terms of the letter of transmittal, and we may enforce such agreement against the participant. Delivery of an agent's message will also constitute an acknowledgment from the tendering DTC, Euroclear, or Clearstream Luxembourg participant, as the case may be, that the representations contained in the appropriate letter of transmittal and described above are true and correct.

### **Guaranteed Delivery Procedures**

Holders who wish to tender their unregistered notes and (i) whose unregistered notes are not immediately available, or (ii) who cannot deliver their unregistered notes, the letter of transmittal, or any other required documents to the exchange agent prior to the expiration date, or if such holder cannot complete DTC's, Euroclear's or Clearstream Luxembourg's respective standard operating procedures for electronic tenders before expiration of the exchange offer, may tender their unregistered notes if:

the tender is made through an eligible institution;

before expiration of the exchange offer, the exchange agent receives from the eligible institution either a properly completed and duly executed notice of guaranteed delivery in the form accompanying this prospectus, by facsimile transmission, mail or hand delivery, or a properly transmitted agent's message in lieu of notice of guaranteed delivery:

setting forth the name and address of the holder and the certificate number or numbers of the unregistered notes tendered and the principal amount of unregistered notes tendered;

stating that the tender offer is being made by guaranteed delivery; and

guaranteeing that, within three (3) business days after expiration of the exchange offer, the letter of transmittal, or facsimile of the letter of transmittal, together with the unregistered notes tendered or a book-entry confirmation, and any other documents required by the letter of transmittal will be deposited by the eligible institution with the exchange agent; and

the exchange agent receives the properly completed and executed letter of transmittal, or facsimile of the letter of transmittal, as well as all tendered unregistered notes in proper form for transfer or a book-entry confirmation, and all other documents required by the letter of transmittal, within three (3) business days after expiration of the exchange offer.

Upon request to the exchange agent, a notice of guaranteed delivery will be sent to holders who wish to tender their unregistered notes according to the guaranteed delivery procedures set forth above.

### **Withdrawal of Tenders**

Except as otherwise provided herein, tenders of unregistered notes may be withdrawn at any time prior to 12:00 p.m., midnight, New York City time, on January 18, 2008, the expiration date of the exchange offer.





For a withdrawal to be effective:

the exchange agent must receive a written notice, which may be by telegram, telex, facsimile transmission or letter, of withdrawal at the address set forth below under " Exchange Agent"; or

for DTC, Euroclear or Clearstream Luxembourg participants, holders must comply with their respective standard operating procedures for electronic tenders and the exchange agent must receive an electronic notice of withdrawal from DTC, Euroclear or Clearstream Luxembourg.

Any notice of withdrawal must:

specify the name of the person who tendered the unregistered notes to be withdrawn;

identify the unregistered notes to be withdrawn, including the certificate number or numbers and principal amount of the unregistered notes to be withdrawn;

be signed by the person who tendered the unregistered notes in the same manner as the original signature on the letter of transmittal, including any required signature guarantees; and

specify the name in which the unregistered notes are to be re-registered, if different from that of the withdrawing holder.

If unregistered notes have been tendered pursuant to the procedure for book-entry transfer described above, any notice of withdrawal must specify the name and number of the account at DTC, Euroclear or Clearstream Luxembourg to be credited with the withdrawn unregistered notes and otherwise comply with the procedures of the facility. We will determine all questions as to the validity, form and eligibility (including time of receipt) for such withdrawal notices, and our determination shall be final and binding on all parties. Any unregistered notes so withdrawn will be deemed not to have been validly tendered for purposes of the exchange offer, and no exchange notes will be issued with respect thereto unless the unregistered notes so withdrawn are validly re-tendered. Any unregistered notes which have been tendered but which are not accepted for exchange will be returned to the holder without cost to such holder as soon as practicable after withdrawal. Properly withdrawn unregistered notes may be re-tendered by following the procedures described above under " Procedures for Tendering" at any time prior to the expiration date.

### **Consequences of Failure to Exchange**

If you do not tender your unregistered notes to be exchanged in this exchange offer, they will remain "restricted securities" within the meaning of Rule 144(a)(3) of the Securities Act. Accordingly, they:

may be resold only if (i) registered pursuant to the Securities Act, (ii) an exemption from registration is available or (iii) neither registration nor an exemption is required by law; and

shall continue to bear a legend restricting transfer in the absence of registration or an exemption therefrom.

As a result of the restrictions on transfer and the availability of the exchange notes, the unregistered notes are likely to be much less liquid than before the exchange offer. Following the consummation of the exchange offer, in general, holders of unregistered notes will have no further registration rights under the registration rights agreements.

**Exchange Agent**

Wells Fargo Bank, National Association has been appointed as the exchange agent for the exchange of the unregistered notes. Questions and requests for assistance relating to the exchange of the unregistered notes should be directed to the exchange agent addressed as follows:

Wells Fargo Bank, N.A.  
Corporate Trust Operations  
MAC N9303-121  
P.O. Box 1517  
Minneapolis Minnesota 55480  
Attn: Reorg

Telephone number:  
(800) 344-5128; or  
(612) 667-9764  
Facsimile number:  
(612) 667-6282

**Fees and Expenses**

We will bear the expenses of soliciting tenders pursuant to the exchange offer. The principal solicitation for tenders pursuant to the exchange offer is being made by mail. Additional solicitations may be made by our officers and regular employees and our affiliates in person, by telegraph or telephone.

We will not make any payments to brokers, dealers or other persons soliciting acceptances of the exchange offer. We, however, will pay the exchange agent reasonable and customary fees for its services and will reimburse the exchange agent for its related reasonable out-of-pocket expenses and accounting and legal fees. We may also pay brokerage houses and other custodians, nominees and fiduciaries the reasonable out-of-pocket expenses incurred by them in forwarding copies of this prospectus, letters of transmittal and related documents to the beneficial owners of the unregistered notes and in handling or forwarding tenders for exchange.

We will pay all transfer taxes, if any, applicable to the exchange of unregistered notes pursuant to the exchange offer. The tendering holder, however, will be required to pay any transfer taxes whether imposed on the registered holder or any other person, if:

certificates representing exchange notes or unregistered notes for principal amounts not tendered or accepted for exchange are to be delivered to, or are to be registered or issued in the name of, any person other than the registered holder of unregistered notes tendered;

tendered unregistered notes are registered in the name of any person other than the person signing the letter of transmittal; or

a transfer tax is imposed for any reason other than the exchange of unregistered notes under the exchange offer.

If satisfactory evidence of payment of such taxes or exemption therefrom is not submitted with the letter of transmittal, the amount of such transfer taxes will be billed directly to such tendering holder.

## DESCRIPTION OF THE EXCHANGE NOTES

We issued the unregistered notes and will issue the exchange notes under an indenture dated as of December 8, 1998 between AES and Wells Fargo Bank, N.A., as successor trustee to Bank One, National Association (formerly known as The First National Bank of Chicago), as trustee (the "Trustee"), as amended by the ninth supplemental indenture, dated as of April 3, 2003 and the eleventh supplemental indenture, in the case of the 2015 notes, and the twelfth supplemental indenture, in the case of the 2017 notes, each dated as of October 15, 2007, between AES and the Trustee (collectively, the "Indenture"). In this Description of the Exchange Notes, "we," "us," "our" and similar words refer to The AES Corporation and not to any of its consolidated subsidiaries.

The terms of the exchange notes to be issued will have the same terms as the unregistered notes, except that the exchange notes will have been registered under the Securities Act, the certificates for the exchange notes will not bear legends restricting their transfer, and the exchange notes will not have registration rights or any rights to additional interest conditioned upon a registration default.

Because this section is a summary, it does not describe every aspect of the notes and the indenture. This summary is subject to, and qualified in its entirety by reference to, all the provisions of the notes and the Indenture, including definitions of certain terms used therein. You may obtain copies of the notes and the Indenture by requesting them from us or the Trustee.

### General

The 2015 notes and the 2017 notes are each issued as a separate series of notes under the Indenture. Each series of notes are not limited in aggregate principal amount. Additional notes of each series may be issued under the Indenture from time to time as part of such series of notes.

The notes will be our direct, unsecured and unsubordinated obligations and will rank:

equal in right of payment with all of our senior unsecured debt;

effectively junior in right of payment to (a) our secured debt to the extent of the value of the assets securing such debt and (b) the debt and other liabilities (including trade payables) of our subsidiaries; and

senior in right of payment to our subordinated debt.

As of September 30, 2007:

we had approximately \$2.2 billion of senior unsecured debt, \$2.0 billion of secured debt and \$731 million of subordinated debt; and

our subsidiaries had approximately \$21.6 billion of debt and other liabilities, including trade payables.

The indenture under which the notes will be issued contains no restrictions on the amount of additional unsecured indebtedness that we may incur or the amount of indebtedness (whether secured or unsecured) that our subsidiaries may incur. The indenture permits us to incur secured debt subject to the covenants described under " Certain Covenants of AES Restrictions on Secured Debt."

The entire principal amount of the 2015 notes will mature and become due and payable, together with any accrued and unpaid interest thereon, on October 15, 2015. The entire principal amount of the 2017 notes will mature and become due and payable, together with any accrued and unpaid interest thereon, on October 15, 2017. The notes are not subject to any sinking fund provision.

The notes are subject in all cases to any tax, fiscal or other law or regulation or administrative or judicial interpretation applicable thereto. We are not required to make any payment to a holder with respect to any tax, assessment or other governmental charge imposed (by withholding or otherwise) by

any government or a political subdivision or taxing authority thereof or therein due and owing with respect to the notes.

### **Interest**

The 2015 notes bear interest at 7.75% per annum and the 2017 notes bear interest at 8.0% per annum, in each case, from the October 15, 2007 (the date the unregistered notes were originally issued), payable semi-annually on April 15 and October 15 of each year to the person in whose name such note is registered at the close of business on the fifteenth calendar day prior to such payment date. The initial Interest Payment Date is April 15, 2008. The amount of interest payable will be computed on the basis of a 360-day year of twelve 30-day months. In the event that any date on which interest is payable on the notes is not a Business Day, then payment of the interest payable on such date will be made on the next succeeding day which is a Business Day (and without any interest or other payment in respect of any such delay), except that, if such Business Day is in the next succeeding calendar year, such payment shall be made on the immediately preceding Business Day, in each case with the same force and effect as if made on such date.

### **Repurchase of Notes Upon a Change of Control**

Upon a Change of Control (as defined below), each holder of the notes shall have the right to require that AES repurchase such holder's notes at a repurchase price in cash equal to 101% of the principal amount thereof plus accrued and unpaid interest, if any, to the date of repurchase.

Certain of the events constituting a Change of Control under the notes will also constitute an event of default under AES's senior secured credit facilities and other debt instruments. Due to the highly leveraged nature of AES, there can be no assurance that AES will have sufficient funds to purchase tendered notes upon a Change of Control.

The Change of Control provisions will not necessarily afford protection to holders, including protection against an adverse effect on the value of the notes, in the event that AES or its Subsidiaries incur additional debt, whether through recapitalizations or otherwise. The Change of Control provisions will not prevent a change in the Board of Directors which is approved by the then-present members of the Board of Directors. See the definition for "Change of Control" below. With respect to a sale of assets, the phrase "all or substantially all," which appears in the definition of Change of Control, has not gained an established meaning. In interpreting this phrase, courts have made subjective determinations, considering such factors as the value of the assets conveyed and the proportion of an entity's income derived from such assets. Accordingly, there may be uncertainty as to whether a holder can determine whether a Change of Control has occurred and can exercise any remedies such holder may have upon a Change of Control.

Within 30 days following any Change of Control, AES shall mail a notice to each holder of the notes with a copy to the trustee stating

- (1) that a Change of Control has occurred and that such holder has the right to require AES to repurchase such holder's notes at a repurchase price in cash equal to 101% of the principal amount thereof plus accrued and unpaid interest, if any, to the date of repurchase (the "Change of Control Offer"),
- (2) the circumstances and relevant facts regarding such Change of Control (including information with respect to pro forma historical income, cash flow and capitalization after giving effect to such Change of Control),
- (3) the repurchase date (which shall be not earlier than 30 days or later than 60 days from the date such notice is mailed) (the "Repurchase Date"),

## Edgar Filing: AES CORP - Form S-4/A

- (4) that any note not tendered will continue to accrue interest,
- (5) that any note accepted for payment pursuant to the Change of Control Offer shall cease to accrue interest after the Repurchase Date,
- (6) that holders electing to have a note purchased pursuant to a Change of Control Offer will be required to surrender the note, with the form entitled "Option of Holder to Elect Purchase" on the reverse of the note completed, to the paying agent at the address specified in the notice prior to the close of business on the Repurchase Date,
- (7) that holders will be entitled to withdraw their election if the paying agent receives, not later than the close of business on the third Business Day (or such shorter periods as may be required by applicable law) preceding the Repurchase Date, a telegram, telex, facsimile transmission or letter setting forth the name of the holder, the principal amount of notes the holder delivered for purchase, and a statement that such holder is withdrawing his election to have such notes purchased, and
- (8) that holders which elect to have their notes purchased only in part will be issued new notes in a principal amount equal to the unpurchased portion of the notes surrendered.

On the Repurchase Date, AES shall

accept for payment notes or portions thereof tendered pursuant to the Change of Control Offer,

deposit with the trustee money sufficient to pay the purchase price of all notes or portions thereof so tendered, and

deliver or cause to be delivered to the trustee notes so accepted together with an officers' certificate identifying the notes or portions thereof tendered to AES.

The trustee shall promptly mail to the holders of the notes so accepted payment in an amount equal to the purchase price, and promptly authenticate and mail to such holders a new note in a principal amount equal to any unpurchased portion of the note surrendered. AES will publicly announce the results of the Change of Control Offer on or as soon as practicable after the Repurchase Date.

AES will comply with all applicable tender offer rules, including without limitation Rule 14e-1 under the Exchange Act, in connection with a Change of Control Offer.

"Affiliate" means, as applied to any Person, any other Person directly or indirectly controlling or controlled by or under direct or indirect common control with such Person. For the purposes of this definition, "control" (including, with correlative meanings, the terms "controlling", "controlled by" and "under common control with") when used with respect to any Person is defined to mean the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of such Person, whether through the ownership of voting securities, by contract or otherwise.

"Board of Directors" means either the Board of Directors of AES or (except for the purposes of clause (iii) of the definition of "Change of Control") any committee of such Board duly authorized to act under the Indenture.

"Capital Stock" shall mean, with respect to any Person, any and all shares, interests, participations or other equivalents (however designated, whether voting or non-voting) of, or interests in (however designated), the equity of such Person which is outstanding or issued on or after the date of the Indenture, including, without limitation, all Common Stock and Preferred Stock and partnership and joint venture interests of such Person.

"Common Stock" means, with respect to any Person, any and all shares, interests, participations or other equivalents (however designated, whether voting or non-voting) of common stock of such Person

which is outstanding or issued on or after the date of the Indenture, including, without limitation, all series and classes of such common stock.

"Change of Control" shall mean the occurrence of one or more of the following events: (i) any sale, lease, exchange or other transfer (in one transaction or a series of related transactions) of all, or substantially all, of the assets of AES (determined on a consolidated basis) to any Person or group (as that term is used in Section 13(d)(3) of the Securities Exchange Act of 1934, as amended) of Persons, (ii) a Person or group (as so defined) of Persons shall have become the beneficial owner of more than 50% of the outstanding Voting Stock of AES, or (iii) during any one-year period, individuals who at the beginning of such period constitute the Board of Directors (together with any new director whose election or nomination was approved by a majority of the directors then in office who were either directors at the beginning of such period or who were previously so approved) cease to constitute a majority of the Board of Directors.

"Person" means an individual, a corporation, a partnership, a limited liability company, an association, a trust or any other entity or organization, including a government or political subdivision or an agency or instrumentality thereof.

"Preferred Stock" is defined to mean, with respect to any Person, any and all shares, interests, participations or other equivalents (however designated, whether voting or non-voting) of preferred or preference stock of such Person which is outstanding or issued on or after the date of the Indenture.

"Voting Stock" means, with respect to any Person, Capital Stock of any class or kind ordinarily having the power to vote for the election of directors of such Person or other Persons performing similar functions.

#### **Optional Redemption**

The 2015 notes and the 2017 notes are each subject to redemption upon not less than 30 nor more than 60 days' notice by mail, as a whole or in part, at the election of AES, at a price equal to the sum of (i) 100% of the principal amount thereof plus accrued interest to the redemption date plus (ii) the Make-Whole Amount, if any.

"Make-Whole Amount" means, in connection with any optional redemption of any note, the excess, if any, of (i) the aggregate present value as of the date of such redemption of each dollar of principal being redeemed and the amount of interest (exclusive of interest accrued to the redemption date) that would have been payable in respect of such dollar if such prepayment had not been made, determined by discounting, on a semiannual basis, such principal and interest at the Reinvestment Rate (determined on the Business Day preceding the date of such redemption) from the respective dates on which such principal and interest would have been payable if such payment had not been made, over (ii) the aggregate principal amount of the notes being redeemed.

"Reinvestment Rate" shall mean 0.50% plus the arithmetic mean of the yields under the respective headings "This Week" and "Last Week" published in the Statistical Release under the caption "Treasury Constant Maturities" for the maturity (rounded to the nearest month) corresponding to the maturity of the principal being prepaid. If no maturity exactly corresponds to such maturity, yields for the two published maturities most closely corresponding to such maturity shall be calculated pursuant to the immediately preceding sentence and the Reinvestment Rate shall be interpolated or extrapolated from such yields on a straight-line basis, rounding in each of such relevant periods to the nearest month. For the purpose of calculating the Reinvestment Rate, the most recent Statistical Release published prior to the date of determination of the Make-Whole Amount shall be used.

"Statistical Release" shall mean the statistical release designated "H.15(519)" or any successor publication which is published weekly by the Federal Reserve System and which establishes yields on actively traded United States government securities adjusted to constant maturities or, if such statistical

release is not published at the time of any determination under the Indenture, then such other reasonably comparable index which shall be designated by AES.

#### **The Trustee and Transfer and Paying Agent**

Wells Fargo Bank, N.A., as successor trustee to Bank One, National Association (formerly known as The First National Bank of Chicago), acting through its principal corporate trust office MAC N9311-110, 625 Marquette Avenue, Minneapolis, Minnesota 55479 is the Trustee for the notes and is the transfer and paying agent for the notes. Principal and interest will be payable, and the notes will be transferable, at the office of the paying agent. We may, however, pay interest by check mailed to registered holders of the notes. At the maturity of the notes, the principal, together with accrued interest thereon, will be payable in immediately available funds upon surrender of such notes at the office of the Trustee.

No service charge will be made for any transfer or exchange of any notes, but we may, except in specific cases not involving any transfer, require payment of a sufficient amount to cover any tax or other governmental charge payable in connection with the transfer or exchange.

Our rights and the rights of our creditors, including holders of notes, to participate in any distribution of assets of any subsidiary of ours upon its liquidation or reorganization or otherwise is subject to the prior claims of creditors of the subsidiary, except to the extent that our claims as a creditor of the subsidiary may be recognized.

Payments of principal of, any premium on, and any interest on individual notes represented by a global security registered in the name of a depositary or its nominee will be made to the depositary or its nominee as the registered owner of the global security representing the notes. Neither we, the Trustee, any paying agent, nor the transfer agent for the notes will have any responsibility or liability for the records relating to or payments made on account of beneficial ownership interests of the global security for the notes or for maintaining, supervising or reviewing any records relating to the beneficial ownership interests.

We expect that the depositary for the notes or its nominee, upon receipt of any payment of principal, premium or interest in respect of a permanent global security representing any of the notes, will immediately credit participants' accounts with payments in amounts proportionate to their beneficial interests in the principal amount of the global security for the notes as shown on the records of the depositary or its nominee. We also expect that payments by participants to owners of beneficial interests in the global security held through the participants will be governed by standing instructions and customary practices, as is now the case with securities held for the accounts of customers in bearer form or registered in "street name." The payments will be the responsibility of those participants.

In specific instances, we or the holders of a majority of the then outstanding principal amount of a series of the notes may remove the Trustee and appoint a successor Trustee. The Trustee may become the owner or pledgee of any of the notes with the same rights, subject to conflict of interest restrictions, it would have if it were not the Trustee. The Trustee and any successor trustee must be eligible to act as trustee under the Section 310(a)(1) of the Trust Indenture Act of 1939 and shall have a combined capital and surplus of at least \$50,000,000 and be subject to examination by federal or state authority. Subject to applicable law relating to conflicts of interest, the Trustee may also serve as trustee under other indentures relating to securities issued by us or our affiliated companies and may engage in commercial transactions with us and our affiliated companies.



## Certain Covenants of AES

### *Restrictions on Secured Debt*

If AES shall incur, issue, assume or guarantee any indebtedness for borrowed money represented by notes, bonds, debentures or other similar evidences of indebtedness, secured by a mortgage, pledge or other lien on any Principal Property (as defined below) or any capital stock or indebtedness held directly by AES of any Subsidiary of AES, AES shall secure the notes equally and ratably with (or prior to) such indebtedness, so long as such indebtedness shall be so secured, unless after giving effect thereto the aggregate amount of all such indebtedness so secured, together with all Attributable Debt (as defined below) in respect of sale and leaseback transactions involving Principal Properties, would not exceed 15% of the Consolidated Net Assets (as defined below) of AES. This restriction will not apply to, and there shall be excluded in computing secured indebtedness for the purpose of such restriction, indebtedness secured by (a) property of any Subsidiary of AES, (b) liens on property of, or on any shares of stock or debt of, any corporation existing at the time such corporation becomes a Subsidiary, (c) liens in favor of AES or any Subsidiary, (d) liens in favor of United States or foreign governmental bodies to secure partial, progress, advance or other payments, (e) liens on property, shares of stock or debt existing at the time of acquisition thereof (including acquisition through merger or consolidation), purchase money mortgages and construction cost mortgages existing at or incurred within 180 days of the time of acquisition thereof, (f) liens existing on the first date on which any notes issued under the Indenture are authenticated by the Trustee, (g) liens under one or more credit facilities for indebtedness in an aggregate principal amount not to exceed \$900 million at any time outstanding, (h) liens incurred in connection with pollution control, industrial revenue or similar financings, and (i) any extension, renewal or replacement of any debt secured by any liens referred to in the foregoing clauses (a) through (h), inclusive.

"Principal Property" means any building, structure or other facility (together with the land on which it is erected and fixtures comprising a part thereof) used primarily for manufacturing, processing, research, warehousing or distribution owned or leased by AES and having a net book value in excess of 2% of Consolidated Net Assets, other than any such building, structure or other facility or portion thereof which is a pollution control facility financed by state or local governmental obligations or which the principal executive officer, president and principal financial officer of AES determine in good faith is not of material importance to the total business conducted or assets owned by AES and its Subsidiaries as an entirety.

"Consolidated Net Assets" means the aggregate amount of assets (less reserves and other deductible items) after deducting current liabilities, as shown on the consolidated balance sheet of AES and its Subsidiaries contained in the latest annual report to the stockholders of AES and prepared in accordance with generally accepted accounting principles.

"Attributable Debt" means the present value (discounted at the rate of 8.0% per annum compounded monthly) of the obligations for rental payments required to be paid during the remaining term of any lease of more than 12 months.

"Subsidiary" means, with respect to any person, any corporation, association or other business entity of which a majority of the capital stock or other ownership interests having ordinary voting power to elect a majority of the board of directors or other persons performing similar functions are at the time directly or indirectly owned by such person.

### *Restrictions on Sale and Leaseback Transactions*

AES may not enter into any sale and leaseback transaction involving any Principal Property, the acquisition or completion of construction and commencement of full operation of which has occurred more than 180 days prior thereto, unless (a) AES could incur a lien on such property under the

restrictions described above under "Restrictions on Secured Debt" in an amount equal to the Attributable Debt with respect to the sale and leaseback transaction without equally and ratably securing the notes or (b) AES, within 180 days after the sale or transfer by AES, applies to the retirement of its funded debt (defined as indebtedness for borrowed money having a maturity of, or by its terms extendible or renewable for, a period of more than 12 months after the date of determination of the amount thereof) an amount equal to the greater of (i) the net proceeds of the sale of the Principal Property sold and leased pursuant to such arrangement or (ii) the fair market value of the Principal Property so sold and leased (subject to credits for certain voluntary retirements of funded debt) as determined by the Board of Directors of AES.

#### Events of Defaults

With respect to each series of notes, an Event of Default, as defined in the Indenture, will occur if:

- (1) we default in paying principal or premium, if any, on such series of notes when due, upon acceleration, redemption or otherwise;
- (2) we default in paying interest on such series of notes when they become due, and the default continues for a period of 30 days;
- (3) we default in performing or breach any other covenant or agreement in the Indenture with respect to such series of notes and the default or breach continues for a period of 60 consecutive days after written notice by the Trustee or by the holders of 25% or more in aggregate principal amount of all series of notes issued under the Indenture affected thereby;
- (4) a court having jurisdiction enters a decree or order for:
  - relief in respect of AES or any of our Material Subsidiaries in an involuntary case under any applicable bankruptcy, insolvency, or other similar law now or hereafter in effect,
  - appointment of a receiver, liquidator, assignee, custodian, trustee, sequestrator, or similar official of AES or any of our Material Subsidiaries or for all or substantially all of the property and assets of AES or any of our Material Subsidiaries, or
  - the winding up or liquidation of the affairs of AES or any of our Material Subsidiaries and, in each case, such decree or order shall remain unstayed and in effect for a period of 60 consecutive days;
- (5) AES or any of its Material Subsidiaries:
  - commences a voluntary case under any applicable bankruptcy, insolvency, or other similar law now or hereafter in effect, or consents to the entry of an order for relief in an involuntary case under any such law,
  - consents to the appointment of or taking possession by a receiver, liquidator, assignee, custodian, trustee, sequestrator, or similar official of AES or any of its Material Subsidiaries or for all or substantially all of the property and assets of AES or any of its Material Subsidiaries or
  - effects any general assignment for the benefit of creditors; or
- (6) an event of default, as defined in any indenture or instrument evidencing or under which AES has at the date of the Indenture or shall thereafter have outstanding any indebtedness, shall happen and be continuing and either (a) such default results from the failure to pay the principal of such indebtedness in excess of \$50 million at final maturity of such indebtedness or (b) as a

result of such default the maturity of such indebtedness shall have been

## Edgar Filing: AES CORP - Form S-4/A

accelerated so that the same shall be or become due and payable prior to the date on which the same would otherwise have become due and payable, and such acceleration shall not be rescinded or annulled within 60 days and the principal amount of such indebtedness, together with the principal amount of any other indebtedness of AES in default, or the maturity of which has been accelerated, aggregates \$50 million or more; provided that the Trustee shall not be charged with knowledge of any such default unless written notice thereof shall have been given to the Trustee by AES, by the holder or an agent of the holder of any such indebtedness, by the trustee then acting under any indenture or other instrument under which such default shall have occurred, or by the holders of not less than 25% in the aggregate principal amount of such series of notes at the time outstanding; and provided further that if such default shall be remedied or cured by AES or waived by the holder of such indebtedness, then the Event of Default under the Indenture by reason thereof shall be deemed likewise to have been remedied, cured or waived without further action on the part of the Trustee, any holder of notes of such series or any other person.

If an Event of Default with respect to any series of notes (other than an Event of Default specified in clause (4) or (5) with respect to AES) occurs with respect to such series of notes and continues, then the Trustee or the holders of at least 25% in principal amount of notes of such series may, by written notice to us, and the Trustee at the request of at least 25% in principal amount of notes of such series will, declare the principal, premium, if any, and accrued interest on notes of such series to be immediately due and payable. Upon declaration of acceleration, the principal, premium, if any, and accrued interest on such series of notes shall be immediately due and payable.

If an Event of Default specified in clause (4) or (5) above occurs with respect to AES, the principal, premium, if any, and accrued interest on the notes shall be immediately due and payable, without any declaration or other act on the part of the Trustee or any holder. The holders of at least a majority in principal amount of the notes of all series issued under the Indenture that have been accelerated (voting as a single class), by written notice to us and to the Trustee, waive all past defaults with respect to the notes of such series and rescind and annul a declaration of acceleration with respect to the notes of such series if:

all existing Events of Default, other than the nonpayment of the principal, premium, if any, and interest on the notes of such series that have become due solely by that declaration of acceleration, have been cured or waived and

the rescission would not conflict with any judgment or decree of a court of competent jurisdiction.

For information as to the waiver of defaults, see " Modification and Waiver."

The holders of at least a majority in principal amount of notes of all series issued under the Indenture that are affected (voting as a single class) may direct the time, method, and place of conducting any proceeding for any remedy available to the Trustee or exercising any trust or power conferred on the Trustee with respect to such series of notes. However, the Trustee may refuse to follow any direction that conflicts with law or the Indenture, that may involve the Trustee in personal liability, or that the Trustee determines in good faith may be unduly prejudicial to the rights of holders of notes of such series who did not join in giving that direction and the Trustee may take any other action it deems proper that is not inconsistent with the direction received from holders of outstanding notes of such series. A holder of notes of any series may not pursue any remedy with respect to the Indenture unless:

the holder gives the Trustee written notice of a continuing Event of Default;

the holders of at least 25% in principal amount of outstanding notes of such series make a written request to the Trustee to pursue the remedy;

## Edgar Filing: AES CORP - Form S-4/A

the holder or holders offer and, if requested, provide the Trustee indemnity satisfactory to the Trustee against any costs, liability or expense;

the Trustee does not comply with the request within 60 days after receipt of the request and the offer of indemnity; and

within that 60-day period, the holders of at least a majority in principal amount of the notes of such series do not give the Trustee a direction that is inconsistent with the request.

However, these limitations do not apply to the right of any holder of the notes to receive payment of the principal, premium, if any, or interest on, the notes or to bring suit for the enforcement of any payment, on or after the due date expressed in the notes, which right shall not be impaired or affected without the consent of the holder.

The Indenture requires that certain of our officers certify, on or before a date not more than four months after the end of each fiscal year, that to the best of those officers' knowledge, we have fulfilled all our obligations under the Indenture. We are also obligated to notify the Trustee of any default or defaults in the performance of any covenants or agreements under the Indenture.

"Material Subsidiary" of any Person means, as of any date, any Subsidiary of which such Person's proportionate share of such Subsidiary's total assets (after intercompany eliminations) exceeds 15 percent of the total assets of such Person on a consolidated basis.

"Subsidiary" means, with respect to any Person, any corporation, association or other business entity of which a majority of the capital stock or other ownership interests having ordinary voting power to elect a majority of the board of directors or other persons performing similar functions are at the time directly or indirectly owned by such Person.

### **Modification and Waiver**

The Indenture may be amended or supplemented without the consent of any holder of the notes to:

cure ambiguities, defects, or inconsistencies;

comply with the terms in "Restriction on Mergers, Consolidations and Sales of Assets" described below;

comply with any requirements of the Securities and Exchange Commission in connection with the qualification of the Indenture under the Trust Indenture Act of 1939;

evidence and provide for the acceptance of appointment with respect to the notes by a successor Trustee;

establish the form of notes;

provide for uncertificated notes and to make all appropriate changes for such purpose; and

make any change that does not adversely affect the rights of any holder.

Other modifications and amendments of the Indenture may be made with the consent of the holders of not less than a majority in principal amount of the outstanding notes of each series affected by the amendment (all such series voting as a single class). However, no modification or amendment may, without the consent of each holder affected:

change the stated maturity of the principal of, or any sinking fund obligation or any installment of interest on, the notes;

reduce the principal amount, premium, if any, or interest on the notes;

reduce the above-stated percentage of outstanding notes of any series, the consent of whose holders is necessary to modify or amend the Indenture with respect to the notes;

reduce the percentage or principal amount of outstanding notes of any series, the consent of whose holders is necessary for waiver of compliance with certain provisions of the Indenture or for waiver of certain defaults.

A supplemental indenture which changes or eliminates any covenant or other provision of the Indenture which has expressly been included solely for the benefit of one or more particular series of the debt securities issued under the Indenture, or which modifies the rights of holders of the debt securities of that series with respect to that covenant or provision, shall be deemed not to affect the rights under the Indenture of the holders of the debt securities of any other series issued under the Indenture or of the coupons appertaining to those debt securities. It is not necessary for the consent of the holders under this section of the Indenture to approve the particular form of any proposed amendment, supplement, or waiver, but it is sufficient if the consent approves the substance thereof. After an amendment, supplement, or waiver under this section of the Indenture becomes effective, we will give to the holders affected thereby a notice briefly describing the amendment, supplement, or waiver. We will mail supplemental indentures to holders upon request. Any failure of us to mail a notice, or any defect therein, will not affect the validity of any supplemental indenture or waiver.

### **Merger, Consolidation or Sale of Assets**

Pursuant to the Indenture, we may not consolidate with, merge with or into, or transfer all or substantially all of our assets to any Person unless:

AES shall be the continuing Person, or, if AES is not the continuing Person, the Person formed by such consolidation or into which we merged or to which properties and assets of ours are transferred is a solvent corporation organized and existing under the laws of the United States or any State thereof or the District of Columbia and expressly assumes in writing all our obligations under the notes, and

immediately after giving effect to such transaction, no Event of Default has occurred and continuing.

### **Reports**

We will covenant to file with the Trustee, within 15 days after we are required to file the same with the SEC, copies of the annual reports and of the information, documents, and other reports which we may be required to file with the SEC pursuant to Section 13 or 15(d) of the Exchange Act.

### **144A Information**

Until the consummation of the exchange offer described below under " Exchange Offer; Registration Rights", if so required by Rule 144A, we will promptly furnish to the holders, beneficial owners and prospective purchasers of the notes, upon their request, the information required to be delivered pursuant to Rule 144A(d)(4) to facilitate the resale of the notes pursuant to Rule 144A.

### **Defeasance and Covenant Defeasance**

The Indenture provides that we are deemed to have paid and will be discharged from all obligations in respect of the notes of any series on the 123rd day after the deposit referred to below has been made, and that the provisions of the Indenture will no longer be in effect with respect to the notes of such series (except for, among other matters, certain obligations to register the transfer or exchange of notes, to replace stolen, lost or mutilated notes, to maintain paying agencies and to hold monies for payment in trust) if, among other things,

we have deposited with the Trustee, in trust, money and/or United States Government Obligations that, through the payment of interest and principal in respect thereof, will provide money in an amount sufficient to pay the principal, premium, if any, and accrued interest on the notes of such series, on the date due thereof or earlier redemption (irrevocably provided for under arrangements satisfactory to the Trustee), as the case may be, in accordance with the terms of the Indenture and the notes of such series,

we have delivered to the Trustee

either

an opinion of counsel to the effect that holders of such series of notes will not recognize income, gain or loss for federal income tax purposes as a result of the exercise of our option under this "Defeasance" provision and will be subject to federal income tax on the same amount and in the same manner and at the same times as would have been the case if the deposit, defeasance, and discharge had not occurred, which opinion of counsel must be based upon a ruling of the Internal Revenue Service to the same effect unless there has been a change in applicable federal income tax law or related treasury regulations after the date of the Indenture that a ruling is no longer required, or

a ruling directed to the Trustee received from the Internal Revenue Service to the same effect as the aforementioned opinion of counsel and

an opinion of counsel to the effect that the creation of the defeasance trust does not violate the Investment Company Act of 1940 and, after the passage of 123 days following the deposit, the trust fund will not be subject to the effect of Section 547 of the U.S. Bankruptcy Code or Section 15 of the New York Debtor and Creditor Law,

immediately after giving effect to that deposit on a pro forma basis, no Event of Default has occurred and is continuing on the date of the deposit or during the period ending on the 123<sup>rd</sup> day after the date of the deposit, and the deposit will not result in a breach or violation of, or constitute a default under, any other agreement or instrument to which we are a party or by which we are bound,

if at that time the notes of such series are listed on a national securities exchange, we have delivered to the Trustee an opinion of counsel to the effect that such notes will not be delisted as a result of a deposit, defeasance and discharge.

#### **Notices**

Notices to holders of notes will be given by mail to the addresses of such holders as they appear in the security register.

#### **Governing Law**

The indenture and the notes will be governed by, and construed in accordance with, the laws of the State of New York.

#### **Book Entry, Delivery and Form**

The 2015 notes and 2017 notes will each be issued in the form of one or more fully registered global securities (each a "Global Security") which will be deposited with, or on behalf of, The Depository Trust Company, New York, New York ("DTC") and registered in the name of Cede & Co., DTC's nominee. We will not issue notes in certificated form except in certain circumstances. Beneficial interests in the Global Securities will be represented through book-entry accounts of financial institutions acting on behalf of beneficial owners as direct and indirect participants in DTC (the





"Depository Participants"). Investors may elect to hold interests in the Global Securities through either DTC (in the United States), or Clearstream Luxembourg or Euroclear (in Europe) if they are participants in those systems, or indirectly through organizations that are participants in those systems. Clearstream Luxembourg and Euroclear will hold interests on behalf of their participants through customers' securities accounts in Clearstream Luxembourg's and Euroclear's names on the books of their respective depositories, which in turn will hold such interests in customers' securities accounts in the depositories' names on the books of DTC. At the present time, Citibank, N.A. acts as U.S. depository for Clearstream Luxembourg and JPMorgan Chase Bank acts as U.S. depository for Euroclear (the "U.S. Depositories"). Beneficial interests in the Global Securities will be held in minimum denominations of \$1,000 and integral multiples of \$1,000 in excess thereof. Except as set forth below, the Global Securities may be transferred, in whole but not in part, only to another nominee of the DTC or to a successor of the DTC or its nominee.

DTC has advised us that it is a limited-purpose trust company organized under the New York Banking Law, a "banking organization" within the meaning of the New York Banking Law, a member of the Federal Reserve System, a "clearing corporation" within the meaning of the New York Uniform Commercial Code, and a "clearing agency" registered pursuant to the provisions of Section 17A of the Exchange Act. DTC holds securities that its participants ("Direct Participants") deposit with the DTC. DTC also facilitates the settlement among Direct Participants of securities transactions, such as transfers and pledges, in deposited securities through electronic computerized book-entry changes in Direct Participants' accounts, thereby eliminating the need for physical movement of securities certificates. Direct Participants include securities brokers and dealers, banks, trust companies, clearing corporations and certain other organizations. DTC is owned by a number of its Direct Participants and by the New York Stock Exchange, Inc., the American Stock Exchange LLC, and the Financial Industry Regulatory Authority. Access to DTC's book-entry system is also available to others such as securities brokers and dealers, banks and trust companies that clear through or maintain a custodial relationship with a Direct Participant, either directly or indirectly ("Indirect Participants"). The rules applicable to DTC and its Direct and Indirect Participants are on file with the Securities and Exchange Commission.

Clearstream Luxembourg has advised us that it is incorporated under the laws of Luxembourg as a professional depository. Clearstream Luxembourg holds securities for its participating organizations, known as Clearstream Luxembourg participants, and facilitates the clearance and settlement of securities transactions between Clearstream Luxembourg participants through electronic book-entry changes in accounts of Clearstream Luxembourg participants, thereby eliminating the need for physical movement of certificates. Clearstream Luxembourg provides to Clearstream Luxembourg participants, among other things, services for safekeeping, administration, clearance and settlement of internationally traded securities and securities lending and borrowing. Clearstream Luxembourg interfaces with domestic markets in several countries. As a professional depository, Clearstream Luxembourg is subject to regulation by the Luxembourg Commission for the Supervision of the Financial Sector, also known as the Commission de Surveillance du Secteur Financier. Clearstream Luxembourg participants are recognized financial institutions around the world, including underwriters, securities brokers and dealers, banks, trust companies, clearing corporations and certain other organizations. Indirect access to Clearstream Luxembourg is also available to others, such as banks, brokers, dealers and trust companies that clear through, or maintain a custodial relationship with, a Clearstream Luxembourg participant either directly or indirectly.

Distributions with respect to the notes held beneficially through Clearstream Luxembourg will be credited to the cash accounts of Clearstream Luxembourg participants in accordance with its rules and procedures, to the extent received by the U.S. Depository for Clearstream Luxembourg.

Euroclear has advised us that it was created in 1968 to hold securities for its participants, known as Euroclear participants, and to clear and settle transactions between Euroclear participants and between Euroclear participants and participants of certain other securities intermediaries through

simultaneous electronic book-entry delivery against payment, eliminating the need for physical movement of certificates and any risk from lack of simultaneous transfers of securities and cash. Euroclear is owned by Euroclear Clearance System Public Limited Company and operated through a license agreement by Euroclear Bank S.A./N.V., known as the Euroclear operator. The Euroclear operator provides Euroclear participants, among other things, with safekeeping, administration, clearance and settlement, securities lending and borrowing and related services. Euroclear participants include banks (including central banks), securities brokers and dealers and other professional financial intermediaries.

Indirect access to Euroclear is also available to others that clear through or maintain a custodial relationship with a Euroclear participant, either directly or indirectly.

The Euroclear operator is regulated and examined by the Belgian Banking and Finance Commission.

Securities clearance accounts and cash accounts with the Euroclear operator are governed by the Terms and Conditions Governing Use of Euroclear and the related Operating Procedures of the Euroclear System, and applicable Belgian law, collectively referred to as the terms and conditions. The terms and conditions govern transfers of securities and cash within Euroclear, withdrawals of securities and cash from Euroclear, and receipts of payments with respect to securities in Euroclear. All securities in Euroclear are held on a fungible basis without attribution of specific certificates to specific securities clearance accounts. The Euroclear operator acts under the terms and conditions only on behalf of Euroclear participants, and has no record of or relationship with persons holding through Euroclear participants.

Distributions with respect to notes held beneficially through Euroclear will be credited to the cash accounts of Euroclear participants in accordance with the terms and conditions, to the extent received by the U.S. Depository for Euroclear.

If DTC is at any time unwilling or unable to continue as depository and a successor depository is not appointed by us within 90 days, we will issue the notes in definitive form in exchange for the entire Global Security representing such notes. In this case, an owner of a beneficial interest in the Global Security will be entitled to physical delivery in definitive form of notes represented by such Global Security equal in principal amount to such beneficial interest and to have such notes registered in its name.

Title to book-entry interests in the notes will pass by book-entry registration of the transfer within the records of Clearstream Luxembourg, Euroclear or DTC, as the case may be, in accordance with their respective procedures. Book-entry interests in the notes may be transferred within Clearstream Luxembourg and within Euroclear and between Clearstream Luxembourg and Euroclear in accordance with procedures established for these purposes by Clearstream Luxembourg and Euroclear. Book-entry interests in the notes may be transferred within the Depository in accordance with procedures established for this purpose by DTC. Transfers of book-entry interests in the notes among Clearstream Luxembourg and Euroclear and DTC may be effected in accordance with procedures established for this purpose by Clearstream Luxembourg, Euroclear and DTC.

#### **Global Clearance and Settlement Procedures**

Secondary market trading between DTC Participants will occur in the ordinary way in accordance with the DTC's rules and will be settled in immediately available funds using the DTC's Same-Day Funds Settlement System. Secondary market trading between Clearstream Luxembourg participants and Euroclear participants will occur in the ordinary way in accordance with the applicable rules and operating procedures of Clearstream Luxembourg and Euroclear and will be settled using the procedures applicable to conventional eurobonds in immediately available funds.

Cross-market transfers between persons holding directly or indirectly through DTC, on the one hand, and directly or indirectly through Clearstream Luxembourg or Euroclear participants, on the other, will be effected through DTC in accordance with DTC's rules on behalf of the relevant European international clearing system by its U.S. Depository; however, such cross-market transactions will require delivery of instructions to the relevant European international clearing system by the counterparty in such system in accordance with its rules and procedures and within its established deadlines (European time).

The relevant European international clearing system will, if the transaction meets its settlement requirements, deliver instructions to its U.S. Depository to take action to effect final settlement on its behalf by delivering or receiving the notes in DTC, and making or receiving payment in accordance with normal procedures for same-day funds settlement applicable to DTC. Clearstream Luxembourg participants and Euroclear participants may not deliver instructions directly to their respective U.S. Depositories.

Because of time-zone differences, credits of the notes received in Clearstream Luxembourg or Euroclear as a result of a transaction with a DTC Participant will be made during subsequent securities settlement processing and dated the business day following the DTC settlement date. Such credits, or any transactions in the notes settled during such processing, will be reported to the relevant Euroclear participants or Clearstream Luxembourg participants on that business day. Cash received in Clearstream Luxembourg or Euroclear as a result of sales of notes by or through a Clearstream Luxembourg participant or a Euroclear participant to a DTC Participant will be received with value on the business day of settlement in DTC but will be available in the relevant Clearstream Luxembourg or Euroclear cash account only as of the business day following settlement in DTC.

Although DTC, Clearstream Luxembourg and Euroclear have agreed to the foregoing procedures in order to facilitate transfers of securities among participants of the DTC, Clearstream Luxembourg and Euroclear, they are under no obligation to perform or continue to perform such procedures and they may discontinue the procedures at any time.

## MATERIAL UNITED STATES FEDERAL INCOME TAX CONSIDERATIONS

The following is a general discussion of the material United States federal income tax consequences of this exchange offer and the ownership and disposition of the exchange notes to holders of the exchange notes that have held the unregistered notes and will hold the exchange notes as capital assets within the meaning of Section 1221 of the Internal Revenue Code of 1986, as amended (the "Code"). The "issue price" is the first price to the public at which a substantial amount of the notes is sold for money (excluding sales to bond houses, brokers or similar persons or organizations acting in the capacity of underwriters, placement agents or wholesalers).

This discussion is based on the Code, Treasury regulations, judicial interpretations and administrative interpretations as of the date hereof, all of which are subject to change, including changes with retroactive effect. This discussion does not address all aspects of United States federal income taxation that may be relevant to holders in light of their particular circumstances or to holders subject to special rules, such as certain financial institutions, insurance companies, U.S. Holders (as defined below) whose functional currency is not the dollar, dealers and certain traders in securities, persons holding exchange notes in connection with a hedging transaction, "straddle," conversion transaction or other integrated transaction, or persons who have ceased to be United States citizens or to be taxed as resident aliens. This discussion does not address any tax consequences arising under the laws of any state, local or foreign jurisdiction.

"U.S. Holder" means a beneficial owner of an exchange note that is, for United States federal income tax purposes, (i) a citizen or resident alien individual of the United States, (ii) a corporation, or other entity taxable as a corporation for United States federal income tax purposes, created or organized in or under the laws of the United States, any state thereof or the District of Columbia, (iii) an estate the income of which is subject to United States federal income taxation regardless of its source or (iv) a trust if (x) a court within the United States is able to exercise primary supervision of the administration of the trust and one or more United States persons have the authority to control all substantial decisions of the trust or (y) it has a valid election in effect under applicable Treasury regulations to be treated as a United States person.

"Non-U.S. Holder" means a beneficial owner of an exchange note that is, for U.S. federal income tax purposes, a nonresident alien individual, or a corporation, an estate or a trust that is not a U.S. Holder.

If a partnership (including, for this purpose, any entity, foreign or domestic, classified as a partnership for United States federal income tax purposes) holds the exchange notes, the United States federal income tax treatment of a partner in the partnership will generally depend upon the status of the partner and the activities of the partnership. A holder of the exchange notes that is a partnership, and the partners in such partnership, should consult their own tax advisors regarding the United States federal, state and local and foreign tax consequences of the ownership and disposition of exchange notes.

INVESTORS CONSIDERING THIS EXCHANGE OFFER SHOULD CONSULT THEIR OWN TAX ADVISORS WITH RESPECT TO THE APPLICATION OF THE UNITED STATES FEDERAL INCOME TAX LAWS TO THEIR PARTICULAR SITUATIONS AS WELL AS ANY TAX CONSEQUENCES ARISING UNDER THE UNITED STATES FEDERAL ESTATE OR GIFT TAX RULES OR UNDER THE LAWS OF ANY STATE, LOCAL OR FOREIGN TAXING JURISDICTION OR UNDER ANY APPLICABLE TAX TREATY.

### Exchange of Unregistered Senior Notes in the Exchange Offer

The exchange of the unregistered notes for exchange notes will not constitute a taxable event to holders for United States federal income tax purposes. Consequently, a holder will not recognize gain or loss upon the exchange of an unregistered senior note for an exchange senior note, the holder's adjusted tax basis in the exchange note will be the same as its adjusted tax basis in the corresponding

unregistered note immediately before the exchange, and the holder's holding period in the exchange note will include the holding period in the unregistered note exchanged therefor.

#### **U.S. Holders**

##### ***Payments of Interest***

Stated interest paid on an exchange note will generally be taxable to a U.S. Holder as ordinary interest income at the time it accrues or is received in accordance with the U.S. Holder's regular method of accounting for United States federal income tax purposes.

##### ***Additional Payments***

It is possible that the Internal Revenue Service (the "IRS") could assert that the additional payments that we could be required to make in the event of a change in control, as described above under the heading "Description of the Exchange Notes Repurchase of Notes Upon a Change of Control," to the extent such amounts are characterized as interest payments, are "contingent payments." In that case, the exchange notes may be treated as "contingent payment debt instruments" for United States federal income tax purposes, with the result that the timing, amount of income included and the character of income recognized may be different from the consequences discussed herein. However, the Treasury regulations regarding debt instruments that provide for one or more contingent payments provide that contingencies which are remote or incidental as of the issue date are ignored. We believe that, as of the issue date, the likelihood of payments being made as described above under "Description of the Exchange Notes Repurchase of Notes Upon a Change of Control" is remote. Accordingly, we do not intend to treat the exchange notes as contingent payment debt instruments. Such determination by us is binding on all holders unless a holder discloses its differing position in a statement attached to its timely filed United States federal income tax return for the taxable year during which an exchange note was acquired. This discussion assumes that the exchange notes will not be treated as contingent payment debt instruments for United States federal income tax purposes.

##### ***Bond Premium***

A U.S. Holder that purchased an unregistered note at a premium (generally, at a cost in excess of its stated principal amount) may elect to amortize such premium as an offset to interest income under the premium amortization rules of the Code, in which case the amount required to be included in the U.S. Holder's gross income each year with respect to interest on the related exchange note will be reduced by the amount of amortizable bond premium allocable to that year. Any election to amortize bond premium will apply to all bonds (other than bonds the interest on which is excludable from gross income for United States federal income tax purposes) held by the U.S. Holder at the beginning of the first taxable year to which the election applies or thereafter acquired by the U.S. Holder, and is irrevocable without the consent of the IRS.

##### ***Market Discount***

A U.S. Holder that purchased an unregistered note at a market discount (generally, at a cost less than its stated principal amount) that exceeds a statutorily defined *de minimis* amount will be subject to the "market discount" rules of the Code. In general, any gain recognized by a U.S. Holder on the maturity or disposition of (including any partial principal payment on) an exchange note, for which the related unregistered note was purchased with market discount (a "Market Discount Note"), will be taxable as ordinary income to the extent that the gain does not exceed the accrued market discount on the Market Discount Note. Alternatively, a U.S. Holder of a Market Discount Note may elect to accrue market discount into gross income currently over the life of the note. This election shall apply to all debt instruments with market discount acquired by the electing U.S. Holder on or after the first day of the first taxable year to which the election applies, and may not be revoked without the consent of the

IRS. A U.S. Holder of a Market Discount Note that does not elect to include market discount in gross income currently will generally be required to defer deductions for interest on borrowings incurred to purchase or carry a Market Discount Note that is in excess of the interest on the note includible in the U.S. Holder's gross income, to the extent that this excess interest expense does not exceed the portion of the market discount allocable to the days on which the Market Discount Note was held by the U.S. Holder.

Under current law, market discount will accrue on a straight-line basis unless the U.S. Holder elects to accrue the market discount on a constant-yield method. This election applies only to the Market Discount Note with respect to which it is made and is irrevocable.

#### ***Disposition of the Exchange Notes***

Upon the sale, redemption, retirement or other taxable disposition of an exchange note, a U.S. Holder will recognize taxable gain or loss equal to the difference between the amount realized on the sale, redemption, retirement or other taxable disposition (excluding any amounts attributable to unpaid interest accrued between interest payment dates, which will be includible in gross income as interest in accordance with the U.S. Holder's regular method of accounting for United States federal income tax purposes as described above) and such U.S. Holder's adjusted tax basis in the exchange note. A U.S. Holder's adjusted tax basis in an exchange note will generally equal the cost of the exchange note to such U.S. Holder.

Gain or loss realized on the sale, redemption, retirement or other taxable disposition of an exchange note will generally be capital gain or loss and will be long-term capital gain or loss if the U.S. Holder's holding period in the exchange note exceeds one year. Prospective investors should consult their tax advisors regarding the treatment of capital gains (which may be taxed at preferential rates for certain non-corporate taxpayers, trusts or estates) and losses (the deductibility of which is subject to limitations).

#### **Non-U.S. Holders**

Under present United States federal income tax law, and subject to the discussion below concerning backup withholding:

(a) payments of interest on the exchange notes made by us or our paying agent to any Non-U.S. Holder will be exempt from the 30% United States federal withholding tax, provided that (i) such Non-U.S. Holder does not own, actually or constructively, 10% or more of the total combined voting power of all classes of our stock entitled to vote and is not a controlled foreign corporation related, directly or indirectly, to us through stock ownership and (ii) the certification requirement discussed below has been fulfilled with respect to the beneficial owner; and

(b) a Non-U.S. Holder of an exchange note will not be subject to United States federal income tax on gain realized on the sale, redemption, retirement or other taxable disposition of such exchange note, unless (i) such gain is effectively connected with the Non-U.S. Holder's conduct of a United States trade or business (and, if required by an applicable income tax treaty, is attributable to a permanent establishment in the United States) or (ii) the Non-U.S. Holder is an individual who is present in the United States for 183 days or more during the taxable year of the disposition and certain other conditions are met.

The certification requirement referred to in subparagraph (a) above will be fulfilled if the beneficial owner of an exchange note certifies on IRS Form W-8BEN or other successor form, under penalties of perjury, that it is not a United States person and provides its name and address, and (i) such beneficial owner files such IRS Form W-8BEN with the withholding agent or (ii) in the case of an exchange note held by a securities clearing organization, bank or other financial institution that holds customers' securities in the ordinary course of its trade or business and that holds the exchange note on behalf of the Non-U.S. Holder, such financial institution files with the withholding agent a

statement that it has received the IRS Form W-8BEN or other successor form from the Non-U.S. Holder and furnishes the withholding agent with a copy thereof.

If a Non-U.S. Holder of an exchange note is engaged in a trade or business in the United States, and if interest on the exchange note (or gain realized on its sale, redemption, retirement or other taxable disposition) is effectively connected with the conduct of such trade or business, (and, if required by an applicable income tax treaty, is attributable to a permanent establishment in the United States) the Non-U.S. Holder, although exempt from United States federal withholding tax, will generally be subject to United States federal income tax on such effectively connected income in the same manner as if it were a U.S. Holder. See " U.S. Holders" above. In lieu of the certificate described in the preceding paragraph, such Non-U.S. Holder will be required to provide to the withholding agent a properly executed IRS Form W-8ECI or other successor form to claim an exemption from United States federal withholding tax. In addition, if such Non-U.S. Holder is a corporation, it may be subject to a 30% branch profits tax (unless reduced or eliminated by an applicable treaty) on its earnings and profits for the taxable year attributable to such effectively connected income, subject to certain adjustments.

## **Backup Withholding and Information Reporting**

### ***U.S. Holders***

Information reporting will apply to payments of interest made by us or our paying agent on, and payments of the proceeds of the sale, redemption, retirement or other taxable disposition of, the exchange notes to certain noncorporate U.S. Holders, and backup withholding (currently at a rate of 28%) may apply unless the recipient of such payment supplies a taxpayer identification number, certified under penalties of perjury, as well as certain other information or otherwise establishes an exemption from backup withholding. Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules are allowable as a credit against the U.S. Holder's United States federal income tax liability and may entitle such U.S. Holder to a refund, provided that the required information is timely furnished to the IRS.

### ***Non-U.S. Holders***

Under current Treasury regulations, payments of proceeds of the sale, redemption, retirement or other taxable disposition of exchange notes made to or through a foreign office of a broker generally will not be subject to backup withholding. However, if such broker is (i) a United States person, (ii) a controlled foreign corporation for United States federal income tax purposes, (iii) a foreign person 50 percent or more of whose gross income is effectively connected with a United States trade or business for a specified three-year period or (iv) a foreign partnership with certain connections to the United States, then information reporting will be required unless the broker has in its records documentary evidence that the beneficial owner is not a United States person and certain other conditions are met or the beneficial owner otherwise establishes an exemption. Backup withholding (currently at a rate of 28%) may apply to any payment that such broker is required to report if the broker has actual knowledge that the payee is a United States person. Payments to or through a United States office of a broker will be subject to backup withholding and information reporting unless the Non-U.S. Holder certifies, under penalties of perjury, that it is not a United States person or otherwise establishes an exemption. Any amounts withheld from a payment to a Non-U.S. Holder under the backup withholding rules will be allowed as a credit against such Non-U.S. Holder's United States federal income tax liability and may entitle such Non-U.S. Holder to a refund, provided that the required information is timely furnished to the IRS.

Holders of exchange notes should consult their tax advisors regarding the application of information reporting and backup withholding in their particular situations, the availability of an exemption therefrom, and the procedure for obtaining such an exemption, if available.



## PLAN OF DISTRIBUTION

Each broker-dealer that receives exchange notes for its own account pursuant to the exchange offer must acknowledge that it will deliver a prospectus meeting the requirements of the Securities Act in connection with any resale of such exchange notes. This prospectus, as it may be amended or supplemented from time to time, may be used by a broker-dealer in connection with resales of exchange notes received in exchange for unregistered notes where such unregistered notes were acquired as a result of market-making activities or other trading activities. We have agreed that, for a period of 180 days after the expiration of the exchange offer, or such shorter period which will terminate when the broker-dealers have completed all resales subject to applicable prospectus delivery requirements, we will make this prospectus, as amended or supplemented, available to any broker-dealer for use in connection with any such resale. In addition, until 90 days after the date of this prospectus, all dealers effecting transactions in the exchange notes may be required to deliver a prospectus.

We will not receive any proceeds from any sale of exchange notes by broker-dealers. Exchange notes received by broker-dealers for their own account pursuant to the exchange offer may be sold from time to time in one or more transactions in the over-the-counter market, in negotiated transactions, through the writing of options on the exchange notes or a combination of such methods of resale, at market prices prevailing at the time of resale, at prices related to such prevailing market prices or at negotiated prices. Any such resale may be made directly to purchasers or to or through brokers or dealers who may receive compensation in the form of commissions or concessions from any such broker-dealer or the purchasers of any such exchange notes. Any broker-dealer that resells exchange notes that were received by it for its own account pursuant to the exchange offer and any broker or dealer that participates in a distribution of such exchange notes may be deemed to be an "underwriter" within the meaning of the Securities Act and any profit on any such resale of exchange notes and any commission or concessions received by any such persons may be deemed to be underwriting compensation under the Securities Act. The letter of transmittal states that, by acknowledging that it will deliver and by delivering a prospectus, a broker-dealer will not be deemed to admit that it is an "underwriter" within the meaning of the Securities Act.

We have agreed to pay all expenses incident to the exchange offer (including the expenses of one counsel for the holders of the unregistered notes) other than commissions, discounts or concessions of any broker-dealers and will indemnify the holders of the unregistered notes (including any broker-dealers) against certain liabilities, including liabilities under the Securities Act.

## LEGAL MATTERS

The validity of the exchange notes will be passed upon for the Company by Shearman & Sterling LLP, New York, New York.

## EXPERTS

The consolidated financial statements and management's report on the effectiveness of internal control over financial reporting included in this prospectus and the related financial statement schedules have been audited by Deloitte & Touche LLP, an independent registered public accounting firm, as stated in their reports appearing herein (which reports (1) express an unqualified opinion on the consolidated financial statements and financial statement schedules and include explanatory paragraphs relating to the adoption of Financial Accounting Standards Board Statement No. 158, "*Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*," in 2006, the adoption of Financial Accounting Standards Board Interpretation No. 47, "*Accounting for Conditional Asset Retirement Obligations*," in 2005 and the restatement of the 2006, 2005 and 2004 consolidated financial statements, (2) express an unqualified opinion on management's assessment regarding the

effectiveness of internal control over financial reporting, and (3) express an adverse opinion on the effectiveness of internal control over financial reporting because of material weaknesses), and are included in reliance upon the reports of such firm given upon their authority as experts in accounting and auditing.

#### **CHANGES IN REGISTRANT'S CERTIFYING ACCOUNTANT**

As reported in the Company's Current Report on Form 8-K filed on December 13, 2007, following the completion of the audit for the fiscal year ended December 31, 2007, the Company will dismiss Deloitte & Touche LLP as the Company's independent registered public accounting firm. The Company also appointed Ernst & Young LLP as its independent registered public accounting firm for the fiscal year ending December 31, 2008. The decision to change accountants was made by the Company's Board of Directors and its Financial Audit Committee in a joint meeting held on December 7, 2007.

Deloitte & Touche's audit report dated May 22, 2007 (August 6, 2007 as to effects of the August 2007 Restatement and Reclassification into Discontinued Operations described in Note 1 to the consolidated financial statements, Note 26 to the consolidated financial statements, and the Restatement section of Note 1 on page S-5 of the Form 10-K/A filed on August 7, 2007) on the Company's consolidated financial statements as of and for the years ended December 31, 2006 and December 31, 2005 included in its Form 10-K/A filed August 7, 2007 did not contain an adverse opinion or a disclaimer of opinion and was not qualified or modified as to uncertainty, audit scope, or accounting principles, except that the audit report indicated that (i) as discussed in Note 1 to the consolidated financial statements, in 2006 the Company adopted Financial Accounting Standards Board Statement No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans" and in 2005 the Company adopted Financial Accounting Standards Board Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations" and (ii) as discussed in Note 1 to the consolidated financial statements, the consolidated financial statements and the financial statement schedules were restated.

During the years ended December 31, 2006 and December 31, 2005, and the subsequent interim period through the date of this filing, there were no disagreements with Deloitte & Touche on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedures, which disagreements, if not resolved to their satisfaction, would have caused Deloitte & Touche to make reference to the subject matter of the disagreement in connection with its audit report.

During the years ended December 31, 2005 and December 31, 2006, and the subsequent interim period through the date of this filing, there were no reportable events (as defined in Regulation S-K Item 304 (a)(1)(v)), except that as of December 31, 2005, December 31, 2006 and September 30, 2007, the Company's internal control over financial reporting was not effective due to the existence of material weaknesses as more fully described in the Company's Annual Report on Form 10-K for the year ended December 31, 2005, its Annual Report on Form 10-K/A for the year ended December 31, 2006 and its Quarterly Report on Form 10-Q for the quarter ended September 30, 2007, respectively. The Company disclosed in its Form 10-K/A for the year ended December 31, 2006, "As a result of the material weaknesses described below, the Company performed additional analysis and other post-closing procedures in order to prepare the consolidated financial statements in accordance with generally accepted accounting principles in the United States of America. Accordingly, management believes that the consolidated financial statements included in this 2006 Form 10-K/A fairly present, in all material respects, our financial condition, results of operations and cash flows for the periods presented." As of December 8, 2007, the Company's remediation efforts with regard to the disclosed material weaknesses are not complete.

## Edgar Filing: AES CORP - Form S-4/A

The Company engaged Ernst & Young LLP as its independent registered public accounting firm for the fiscal year ending December 31, 2008. The Company has not consulted with Ernst & Young during its two most recent fiscal years or during any subsequent interim period prior to its appointment as auditor regarding any matters described in Item 304(a)(2)(i) or Item 304(a)(2)(ii) of Regulation S-K.

### WHERE YOU CAN FIND MORE INFORMATION

We file annual, quarterly and current reports, proxy statements and other information with the SEC. You may read and copy any document we file at the SEC's public reference rooms at 100 F Street, N.W., Washington, D.C. 20549. Please call the SEC at 1-800-SEC-0330 for further information on the public reference rooms. Our SEC filings are also available to the public on the SEC's web site at <http://www.sec.gov>. Our common stock is listed on the New York Stock Exchange. Information about us is also available at the New York Stock Exchange.

You may obtain a copy of these filings at no cost, by writing or telephoning us at the following address:

The AES Corporation  
4300 Wilson Boulevard

Arlington, VA 22203  
Attn: Investor Relations  
Telephone Number: (703) 522-1315

**Any request for documents should be made by January 11, 2008 to ensure timely delivery of the documents prior to the expiration of the exchange offer.**

**INDEX TO FINANCIAL STATEMENTS**

The following consolidated financial statements of the registrant and its subsidiaries are submitted herewith as part of this prospectus:

**Audited Consolidated Financial Statements:**

Reports of Independent Registered Public Accounting Firm	F-2
Consolidated Balance Sheets as of December 31, 2006 and 2005	F-7
Consolidated Statements of Operations for the years ended December 31, 2006, 2005 and 2004	F-8
Consolidated Statements of Cash Flows for the years ended December 31, 2006, 2005 and 2004	F-9
Consolidated Statements of Changes in Stockholders' Equity (Deficit) for the years ended December 2006, 2005 and 2004	F-10
Notes to Consolidated Financial Statements	F-11
Schedules	S-2 - S-10

**Unaudited Consolidated Financial Statements:**

Condensed Consolidated Statements of Operations for the three and nine month periods ended September 30, 2007	F-100
Condensed Consolidated Balance Sheets as of September 30, 2007 and December 31, 2006	F-101
Condensed Consolidated Statements of Cash Flows for the three and nine month periods ended September 30, 2007	F-102
Notes to Condensed Consolidated Financial Statements	F-103

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of  
The AES Corporation  
Arlington, Virginia

We have audited management's assessment, included in the accompanying Management's Report on Internal Controls Over Financial Reporting, that The AES Corporation and subsidiaries (the "Company") did not maintain effective internal control over financial reporting as of December 31, 2006 because of the effect of the material weaknesses identified in management's assessment based on the criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial

statements will not be prevented or detected. The following material weaknesses have been identified and included in management's assessment:

*Treatment of Intercompany Loans Denominated in Other Than the Functional Currency:*

The Company previously reported it lacked effective controls to ensure the proper application of SFAS No. 52, *Foreign Currency Translation*, related to the treatment of foreign currency gains or losses on certain long term intercompany loan balances denominated in other than the entity's functional currency and lacked appropriate documentation for the determination of certain of its holding companies' functional currencies. The Company also previously reported it was incorrectly translating certain loan balances due to the fact that it lacked an effective assessment process to identify and document whether or not a loan was to be repaid in the foreseeable future at inception and to update this determination on a periodic basis. Also, the Company previously reported it had incorrectly determined the functional currency for one of its holding companies which impacted the proper translation of its intercompany loan balances.

The Company had designed and implemented new controls to address this material weakness, but in testing these controls during and subsequent to the fourth quarter of 2006, the Company identified deficiencies in the execution and operating effectiveness of certain of the newly implemented controls. Therefore, the Company determined that the lack of effective controls could result in a more than remote likelihood of material misstatement and thus continues to represent a material weakness as of December 31, 2006.

*Aggregation of Control Deficiencies at our Cameroonian Subsidiary:*

The Company previously reported that AES SONEL, a 56% owned subsidiary of the Company located in Cameroon, lacked adequate and effective controls related to transactional accounting and financial reporting. These deficiencies included a lack of timely and sufficient financial statement account reconciliation and analysis, a lack of sufficient support resources within the accounting and finance group, inadequate preparation and review of purchase accounting adjustments incorrectly recorded in 2002, and errors in the translation of local currency financial statements to the U.S. Dollar. As a result of the aggregation of control deficiencies, the Company determined that the lack of effectively designed and operating controls at SONEL could result in a more than remote likelihood of material misstatement and thus continues to represent a material weakness as of December 31, 2006.

*Contract Accounting:*

The Company previously reported it lacked effective controls related to accounting for certain derivatives under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities* (SFAS 133). In the May 2007 restatement, the Company reported adjustments for several derivative-related errors related to the accounting for embedded derivatives in contracts that were executed prior to 2006. The Company also previously reported it lacked an effective control to ensure that an adequate hedge valuation was performed and lacked effective controls to ensure preparation of adequate documentation of the on-going assessment of hedge effectiveness, in accordance with SFAS 133, for certain interest rate and foreign currency hedge contracts entered into prior to 2005. During the course of remediating this material weakness, the Company developed a remediation plan which includes, among other controls, a broad review of contracts by the Company's accounting department so that the Company can identify and properly account for derivatives and hedging activities. After the May 2007 Restatement and as part of the Company's review of contracts within the remediation effort for this material weakness, the Company identified certain lease-related errors related to the accounting for contract modifications that occurred after the July 1, 2003 implementation of EITF 01-08, *Determining Whether an Arrangement Contains a Lease* (EITF 01-8). The contract modifications had not been evaluated for proper lease treatment. While leases are not derivative

instruments, a contract must be evaluated as a lease and may be subject to the requirements of SFAS No. 133. These types of interconnections between accounting principles generally accepted in the United States (US GAAP) are a factor which played a significant role in the Company's decision to broaden the remediation of the "Derivative Accounting" material weakness into one that would address the adequate accounting for contracts under US GAAP. The completeness of the contract evaluation process is essential to establishing proper contract accounting in conformity with US GAAP. Accordingly, the Company determined that the restatement of the "Derivative Accounting" material weakness to "Contract Accounting" more accurately reflects the ineffective operation of controls designed to ensure an adequate analysis and documentation of certain contracts, at inception and upon modification, to allow them to be adequately accounted for in accordance with US GAAP. The errors that have been identified during the remediation have been recorded in the May 2007 Restatement or the August 2007 Restatement as described in the Restatement section of Note 1. As a result of these errors, and the lack of sufficient time to test operating effectiveness of newly implemented controls, the Company determined that the lack of effective controls could result in a more than remote likelihood of material misstatement and thus continues to represent a material weakness as of December 31, 2006.

*Lack of Detailed Accounting Records for Certain Holding Companies:*

While testing newly implemented controls for the Income Tax and Treatment of Intercompany Loan material weaknesses during and subsequent to the fourth quarter of 2006, the Company identified a risk related to a lack of maintenance of separate legal entity books and records for certain holding companies. While the Company believes it has manual processes in place to capture and segregate all material transactions related to these entities, there remains a risk that a material misstatement could occur related to an error in the translation of intercompany loan balances denominated in other than the entity's functional currency for these holding companies or in the Company's income tax provision calculations. In addition, there is a risk that as the Company continues to add holding companies, without establishing separate legal entity books and records, certain transactions may not be captured by the current manual processes. As a result, the Company has determined that the failure to establish controls to maintain separate legal entity books and records for certain holding companies could result in a more than remote likelihood of material misstatement and represents a material weakness as of December 31, 2006.

*Lack of Adequate Controls and Procedures Related to Granting and Reporting of Share-Based Compensation:*

The Company recently completed its review of share-based compensation and determined that it lacked effective controls and procedures related to its accounting for share-based compensation resulting from weaknesses in its granting practices. These weaknesses include an adequate understanding, communication and recording of the compensation expense based on the determination of appropriate measurement dates for accounting purposes. The errors identified from this review were adjusted in conjunction with the May 23, 2007 restatement of the financial statements for the years ended December 31, 2004 and 2005. As a result, the Company has determined that the lack of adequate controls and procedures related to share-based compensation could result in a more than remote likelihood of a material misstatement and represents a material weakness as of December 31, 2006.

*Lack of Adequate Procedures to Assess Whether an Investment in a Variable Interest Entity Should Be Consolidated:*

During the course of year end 2006 closing procedures and during review of certain derivative contracts, the Company became aware of additional facts in the form of an additional contract, not originally considered during the implementation of FIN 46R, "Consolidation of Variable Interest

Entities", that would have impacted the assessment as to which enterprise is the primary beneficiary of a variable interest entity in Cartagena, Spain, of which the Company is the majority investor. Based on this additional information, the Company has determined it is not the primary beneficiary and should therefore not have consolidated the business, rather the Company's interest in this variable interest entity should have been accounted for under the equity method as of the adoption of FIN 46R as of January 1, 2004 forward. The error was adjusted in conjunction with the May 23, 2007 restatement of the financial statements for the years ended December 31, 2004 and 2005. As a result of this error and the resulting impacts to the consolidated balance sheet, the Company has determined that the lack of adequate controls over procedures to ensure that all relevant contractual information has been identified and considered in the determination as to whether a variable interest entity should be consolidated in accordance with FIN 46R could result in a more than remote likelihood of a material misstatement and represents a material weakness as of December 31, 2006.

In our opinion, management's assessment that the Company did not maintain effective internal control over financial reporting as of December 31, 2006, is fairly stated, in all material respects, based on the criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. Also in our opinion, because of the effect of the material weaknesses described above on the achievement of the objectives of the control criteria, the Company has not maintained effective internal control over financial reporting as of December 31, 2006, based on the criteria established in Internal Control Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet as of December 31, 2006, and the related consolidated statements of operations, changes in stockholders' equity, cash flows and financial statement schedules as of and for the year ended December 31, 2006, of the Company and our report dated May 22, 2007 (August 6, 2007 as to the effects of the August 2007 Restatement and Reclassification into Discontinued Operations described in Note 1, Note 26 and the Restatement section of Note 1 on page S-5) expressed an unqualified opinion on those financial statements and financial statement schedules and includes explanatory paragraphs relating to the adoption of Financial Accounting Standards Board Statement No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans," in 2006, the adoption of the provisions of Financial Accounting Standards Board Interpretation No. 47, "Accounting for Conditional Asset Retirement Obligations," in 2005 and the restatements of the consolidated financial statements and financial statement schedules as discussed in Note 1.

/s/ Deloitte & Touche LLP

McLean, Virginia

May 22, 2007 (August 6, 2007 as to the effects of the August 2007 Restatement on the Contract Accounting material weakness as described in Management's Report on Internal Controls over Financial Reporting, as restated)



**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Stockholders of  
The AES Corporation  
Arlington, Virginia

We have audited the accompanying consolidated balance sheets of The AES Corporation and subsidiaries (the "Company") as of December 31, 2006 and 2005, and the related consolidated statements of operations, changes in stockholders' equity (deficit), and cash flows for each of the three years in the period ended December 31, 2006. Our audits also included the financial statement schedules on pages S2-S9. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on the financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of The AES Corporation and subsidiaries as of December 31, 2006 and 2005, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2006, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements taken as a whole, present fairly, in all material respects, the information set forth therein.

As discussed in Note 1 to the consolidated financial statements, the Company adopted Financial Accounting Standards Board Statement No. 158, *"Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans"* effective in 2006. In 2005, the Company adopted Financial Accounting Standards Board Interpretation No. 47, *"Accounting for Conditional Asset Retirement Obligations."*

Additionally, as discussed in Note 1 to the consolidated financial statements, the accompanying consolidated financial statements and financial statement schedules have been restated.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of the Company's internal control over financial reporting as of December 31, 2006, based on the criteria established in *Internal Control Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated May 22, 2007 (August 6, 2007 as to the effects of the August 2007 Restatement on the Contract Accounting material weakness as described in Management's Report on Internal Controls over Financial Reporting, as restated) expressed an unqualified opinion on management's assessment of the effectiveness of the Company's internal control over financial reporting and an adverse opinion on the effectiveness of the Company's internal control over financial reporting because of material weaknesses.

/s/ Deloitte & Touche LLP

McLean, Virginia  
May 22, 2007 (August 6, 2007 as to the effects of the August 2007 Restatement and Reclassification into Discontinued Operations described in Note 1, Note 26 and the Restatement section of Note 1 on page S-5)

**THE AES CORPORATION**  
**CONSOLIDATED BALANCE SHEETS**  
**DECEMBER 31, 2006 AND 2005**

	2006	2005
	(Restated)(1)	(Restated)(1)
	(in millions)	
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and cash equivalents	\$ 1,379	\$ 1,176
Restricted cash	548	437
Short-term investments	640	199
Accounts receivable, net of reserves of \$233 and \$260, respectively	1,769	1,517
Inventory	471	421
Receivable from affiliates	76	71
Deferred income taxes - current	208	258
Prepaid expenses	109	113
Other current assets	927	670
Current assets of held for sale and discontinued businesses	438	425
<b>Total current assets</b>	<b>6,565</b>	<b>5,287</b>
<b>NONCURRENT ASSETS</b>		
<b>Property, Plant and Equipment:</b>		
Land	928	837
Electric generation and distribution assets	21,835	20,266
Accumulated depreciation	(6,545)	(5,632)
Construction in progress	979	681
<b>Property, plant and equipment, net</b>	<b>17,197</b>	<b>16,152</b>
<b>Other assets:</b>		
Deferred financing costs, net of accumulated amortization of \$188 and \$217, respectively	279	268
Investments in and advances to affiliates	595	664
Debt service reserves and other deposits	524	546
Goodwill, net	1,416	1,410
Other intangible assets, net of accumulated amortization of \$171 and \$127, respectively	298	276
Deferred income taxes - noncurrent	602	698
Other assets	1,634	1,407
Noncurrent assets of held for sale and discontinued businesses	2,091	2,287
<b>Total other assets</b>	<b>7,439</b>	<b>7,556</b>
<b>TOTAL ASSETS</b>	<b>\$ 31,201</b>	<b>\$ 28,995</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 795	\$ 998
Accrued interest	404	373
Accrued and other liabilities	2,131	2,037
Recourse debt-current portion	200	200
Non-recourse debt-current portion	1,411	1,367
Current liabilities of held for sale and discontinued businesses	288	301
<b>Total current liabilities</b>	<b>5,029</b>	<b>5,276</b>

Edgar Filing: AES CORP - Form S-4/A

	2006	2005
<b>LONG-TERM LIABILITIES</b>		
Non-recourse debt	9,834	10,318
Recourse debt	4,790	4,682
Deferred income taxes-noncurrent	803	789
Pension liabilities and other post-retirement liabilities	844	829
Other long-term liabilities	3,554	3,337
Long-term liabilities of held for sale and discontinued businesses	434	545
	<u>20,259</u>	<u>20,500</u>
Total long-term liabilities	20,259	20,500
Minority Interest (including discontinued businesses of \$175 and \$123, respectively)	2,948	1,607
Commitments and Contingent Liabilities (see Notes 10 and 11)		
<b>STOCKHOLDERS' EQUITY</b>		
Common stock (\$.01 par value, 1,200,000,000 shares authorized; 665,126,309 and 655,882,836 shares issued and outstanding at December 31, 2006 and 2005, respectively)	7	7
Additional paid-in capital	6,654	6,561
Accumulated deficit	(1,096)	(1,300)
Accumulated other comprehensive loss	(2,600)	(3,656)
	<u>2,965</u>	<u>1,612</u>
Total stockholders' equity	2,965	1,612
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ 31,201</b>	<b>\$ 28,995</b>

(1) See Note 1 related to the restated consolidated financial statements

See notes to consolidated financial statements.

**THE AES CORPORATION**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
**YEARS ENDED DECEMBER 31, 2006, 2005, AND 2004**

	2006	2005	2004
	(Restated)(1)	(Restated)(1)	(Restated)(1)
(in millions, except per share data)			
<b>Revenues:</b>			
Regulated	\$ 6,198	\$ 5,617	\$ 4,553
Non-Regulated	5,366	4,703	4,192
<b>Total revenues</b>	<b>11,564</b>	<b>10,320</b>	<b>8,745</b>
<b>Cost of Sales:</b>			
Regulated	(4,114)	(4,021)	(3,328)
Non-Regulated	(4,052)	(3,371)	(2,859)
<b>Total cost of sales</b>	<b>(8,166)</b>	<b>(7,392)</b>	<b>(6,187)</b>
<b>Gross margin</b>	<b>3,398</b>	<b>2,928</b>	<b>2,558</b>
General and administrative expenses	(305)	(225)	(181)
Interest expense	(1,763)	(1,826)	(1,816)
Interest income	426	375	254
Other expense	(449)	(110)	(113)
Other income	106	157	150
Gain (loss) on sale of investments	98		(1)
Loss on sale of subsidiary stock	(539)		(24)
Asset impairment expense	(28)	(16)	(49)
Foreign currency transaction losses on net monetary position	(88)	(145)	(109)
Equity in earnings of affiliates	72	71	63
<b>INCOME BEFORE INCOME TAXES AND MINORITY INTEREST</b>	<b>928</b>	<b>1,209</b>	<b>732</b>
Income tax expense	(334)	(483)	(365)
Minority interest expense	(459)	(324)	(195)
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>135</b>	<b>402</b>	<b>172</b>
Income from operations of discontinued businesses net of income tax (expense) benefit of \$(79), \$(13) and \$11, respectively	105	188	41
(Loss) gain from disposal of discontinued businesses net of income tax benefit of \$ , \$ and \$5, respectively	(57)		91
<b>INCOME BEFORE EXTRA ORDINARY ITEMS AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE</b>	<b>183</b>	<b>590</b>	<b>304</b>
Income from extraordinary items net of income tax expense of \$	21		
<b>INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE</b>	<b>204</b>	<b>590</b>	<b>304</b>
Cumulative effect of change in accounting principle net of income tax benefit of \$ , \$2, and \$ , respectively		(3)	
<b>Net income</b>	<b>\$ 204</b>	<b>\$ 587</b>	<b>\$ 304</b>

**BASIC EARNINGS PER SHARE:**

Edgar Filing: AES CORP - Form S-4/A

	2006	2005	2004
Income from continuing operations	\$ 0.21	\$ 0.62	\$ 0.27
Discontinued operations	0.07	0.29	0.20
Extraordinary items	0.03		
Cumulative effect of change in accounting principle		(0.01)	
<b>BASIC EARNINGS PER SHARE:</b>	<b>\$ 0.31</b>	<b>\$ 0.90</b>	<b>\$ 0.47</b>
<b>DILUTED EARNINGS PER SHARE:</b>			
Income from continuing operations	\$ 0.20	\$ 0.61	\$ 0.27
Discontinued operations	0.07	0.28	0.20
Extraordinary items	0.03		
Cumulative effect of change in accounting principle		(0.01)	
<b>DILUTED EARNINGS PER SHARE:</b>	<b>\$ 0.30</b>	<b>\$ 0.88</b>	<b>\$ 0.47</b>

(1) See Note 1 related to the restated consolidated financial statements

See notes to consolidated financial statements.

**THE AES CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2006, 2005, AND 2004**

	2006	2005	2004
	(Restated)(1)	(Restated)(1)	(Restated)(1)
	(in millions)		
<b>OPERATING ACTIVITIES:</b>			
Net income	\$ 204	\$ 587	\$ 304
Adjustments to net income:			
Depreciation and amortization of intangible assets	933	864	777
Loss from sale of investments and goodwill and asset impairment expense	491	49	74
Loss (gain) on disposal and impairment write-down associated with discontinued operations	62		(98)
Provision for deferred taxes	(34)	138	211
Minority interest expense	478	354	211
Contingencies	173	(10)	28
Loss (gain) on the extinguishment of debt	148	1	(59)
Other	58	132	297
Changes in operating assets and liabilities:			
Decrease (increase) in accounts receivable	93		(110)
Increase in inventory	(13)	(58)	(23)
(Increase) decrease in prepaid expenses and other current assets	(55)	124	(82)
Decrease (increase) in other assets	151	83	(62)
(Decrease) increase in accounts payable and accrued liabilities	(382)	(134)	74
Increase (decrease) in other liabilities	53	102	(45)
Net cash provided by operating activities	2,360	2,232	1,497
<b>INVESTING ACTIVITIES:</b>			
Capital Expenditures	(1,460)	(826)	(706)
Acquisitions net of cash acquired	(19)	(85)	(20)
Proceeds from the sales of businesses	898	22	35
Proceeds from the sales of assets	24	26	28
Sale of short-term investments	2,011	1,499	1,402
Purchase of short-term investments	(2,359)	(1,345)	(1,388)
(Increase) decrease in restricted cash	(8)	94	(43)
Purchase of emission allowances	(77)	(19)	(5)
Proceeds from the sales of emission allowances	82	42	3
Decrease (increase) in debt service reserves and other assets	46	(100)	(63)
Purchase of long-term available-for-sale securities	(52)		
Other investing	12	31	14
Net cash used in investing activities	(902)	(661)	(743)
<b>FINANCING ACTIVITIES:</b>			
Borrowings under the revolving credit facilities, net	72	53	
Issuance of recourse debt		5	491
Issuance of non-recourse debt	3,097	1,710	2,110
Repayments of recourse debt	(150)	(259)	(1,140)
Repayments of non-recourse debt	(4,059)	(2,651)	(2,534)
Payments for deferred financing costs	(86)	(21)	(109)
Distributions to minority interests	(335)	(186)	(139)
Contributions from minority interests	125	1	24
Issuance of common stock	78	26	16
Financed capital expenditures	(52)	(1)	(6)
Other financing	(7)	(16)	2

Edgar Filing: AES CORP - Form S-4/A

	2006	2005	2004
Net cash used in financing activities	(1,317)	(1,339)	(1,285)
Effect of exchange rate changes on cash	62	13	6
Total increase (decrease) in cash and cash equivalents	203	245	(525)
Cash and cash equivalents, beginning	1,176	931	1,456
Cash and cash equivalents, ending	\$ 1,379	\$ 1,176	\$ 931
<b>SUPPLEMENTAL DISCLOSURES:</b>			
Cash payments for interest, net of amounts capitalized	\$ 1,718	\$ 1,674	\$ 1,759
Cash payments for income taxes, net of refunds	\$ 479	\$ 268	\$ 197
<b>SCHEDULE OF NONCASH INVESTING AND FINANCING ACTIVITIES:</b>			
Common stock issued for debt retirement	\$	\$	\$ 168
Brasiliansa Energia debt exchange (See Note 14)	\$	\$	\$ 773
Transfer of Infoenergy to Brasiliansa	\$ 13	\$	\$
IQP Buyer's assumption of debt (See Note 20)	\$ 30	\$	\$

(1) See Note 1 related to the restated consolidated financial statements

See notes to consolidated financial statements.

## THE AES CORPORATION

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (DEFICIT)

## YEARS ENDED DECEMBER 31, 2006, 2005, AND 2004

	Common Stock		Additional Paid-In Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Loss	Comprehensive Income
	Shares	Amount				
	(in millions)					
Balance at January 1, 2004 (As Restated)(1)	625.6	6	5,774	(2,191)	(3,710)	
Net income (Restated)(1)				304		304
Subsidiary sale of stock			482			
Foreign currency translation adjustment (net of reclassification to earnings of \$(46) for the sale or write off of investments in foreign entities, net of income tax expense of \$15) (Restated)(1)					85	85
Minimum pension liability adjustment (net of income tax expense of \$4)					18	18
Change in derivative fair value (including a reclassification to earnings of \$88 million, net of tax, and an income tax benefit of \$23) (Restated)(1)					(34)	(34)
Comprehensive income (Restated)(1)						\$ 373
Issuance of common stock in exchange for cancellation of debt	19.7		168			
Issuance of common stock under benefit plans and exercise of stock options and warrants (net of income tax benefit of \$5 million)	4.8	1	34			
Stock compensation (Restated)(1)			20			
Balance at December 31, 2004 (Restated)(1)	650.1	\$ 7	\$ 6,478	\$ (1,887)	\$ (3,641)	
Net income (Restated)(1)				587		587
Foreign currency translation adjustment (net of reclassification to earnings of \$1 for the sale or write off of investments in foreign entities, net of income tax expense of \$11) (Restated)(1)					72	72
Minimum pension liability adjustment (net of income tax benefit of \$10) (Restated)(1)					(12)	(12)
Change in derivative fair value (including a reclassification to earnings of \$153 million, net of income tax benefit of \$105) (Restated)(1)					(75)	(75)
Comprehensive income (Restated)(1)						\$ 572
Issuance of common stock under benefit plans and exercise of stock options and warrants (net of income tax benefit of \$14 million)	5.8		62			
Stock compensation (Restated)(1)			21			
Balance at December 31, 2005 (Restated)(1)	655.9	\$ 7	\$ 6,561	\$ (1,300)	\$ (3,656)	
Net income (Restated)(1)				204		204
Subsidiary sale of stock			(35)		(3)	(3)



Edgar Filing: AES CORP - Form S-4/A

	<u>Common Stock</u>	<u>Retained Earnings (Accumulated Deficit)</u>	<u>Accumulated Other Comprehensive Loss</u>	
Change in fair value of available for sale securities (net of income tax benefit of \$2)				
Foreign currency translation adjustment (net of income tax expense of \$9)			691	691
Minimum pension liability adjustment (net of income tax expense of \$2)				
Change in derivative fair value (including a reclassification to earnings of \$(6) million, net of an income tax expense of \$194)			274	274
Effect of SFAS No. 158 (net of income tax expense of \$60)			94	
Comprehensive income (Restated)(1)			\$	1,166
Issuance of common stock under benefit plans and exercise of stock options and warrants	9.2	97		
Stock compensation		31		
Balance at December 31, 2006 (Restated)(1)	665.1	\$ 7	\$ 6,654	\$ (1,096) \$ (2,600)

(1) See Note 1 related to the restated consolidated financial statements

See notes to consolidated financial statements.

THE AES CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2006, 2005, AND 2004

**1. GENERAL AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The AES Corporation is a holding company that through its subsidiaries and affiliates, (collectively, "AES" or "the Company") operates a geographically diversified portfolio of electricity generation and distribution businesses.

**PRINCIPLES OF CONSOLIDATION** The consolidated financial statements of the Company include the accounts of The AES Corporation, its subsidiaries, and controlled affiliates. Furthermore, variable interest entities in which the Company has an interest have been consolidated where the Company is identified as the primary beneficiary. Investments in which the Company has the ability to exercise significant influence but not control are accounted for using the equity method. All significant intercompany transactions and balances have been eliminated in consolidation.

**USE OF ESTIMATES** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the carrying value and estimated useful lives of long-lived assets; impairment of goodwill and equity method investments; valuation allowances for receivables and deferred tax assets; the recoverability of deferred regulatory assets and the valuation of certain financial instruments, pension liabilities, environmental liabilities and potential litigation claims and settlements.

**CASH AND CASH EQUIVALENTS** The Company considers unrestricted cash on hand, deposits in banks, certificates of deposit, and short-term marketable securities with an original maturity of three months or less to be cash and cash equivalents.

**RESTRICTED CASH** Restricted cash includes cash and cash equivalents which are restricted as to withdrawal or usage. The nature of restrictions includes restrictions imposed by the financing agreements such as security deposits kept as collateral, debt service reserves, maintenance reserves, and others; as well as restrictions imposed by long-term power purchase agreements.

**ALLOWANCE FOR DOUBTFUL ACCOUNTS** The Company maintains an allowance for doubtful accounts for estimated uncollectible accounts receivable. The allowance is based on the Company's assessment of known delinquent accounts, historical experience, and other currently available evidence of the collectibility and the aging of accounts receivable.

**INVESTMENTS** Short-term investments consist of investments with original maturities in excess of three months but less than one year.

Securities that the Company has both the positive intent and ability to hold to maturity are classified as held-to-maturity and are carried at historical cost. Other investments that the Company does not intend to hold to maturity are classified as available-for-sale or trading. Unrealized gains or losses on available-for-sale investments are recorded as a separate component of stockholders' equity. Investments classified as trading are marked to market on a periodic basis through the statement of operations. Interest and dividends on investments are reported in interest income. Gains and losses on sales of investments are recorded using the specific identification method.

**EQUITY INVESTMENTS** Investments in which the Company has the ability to exercise significant influence but not control are accounted for using the equity method. The Company evaluates its equity method investments for impairment whenever events or changes in circumstances indicate that the carrying amounts of such investments may not be recoverable. The difference between the carrying value of the equity method investment and its estimated fair value is recognized as an impairment when the loss in value is deemed other than temporary.

In accordance with Accounting Principles Board Opinion No. 18, the Company discontinues the application of the equity method when an investment is reduced to zero and does not provide for additional losses when the Company does not guarantee the obligations of the investee or is not otherwise committed to provide further financial support for the investee. The Company resumes the application of the equity method if the investee subsequently reports net income to the extent that the Company's share of such net income equals the share of net losses not recognized during the period the equity method was suspended.

**PROPERTY, PLANT, AND EQUIPMENT** Property, plant, and equipment is stated at cost. The cost of renewals and betterments that extend the useful life of property, plant and equipment are capitalized.

Construction progress payments, engineering costs, insurance costs, salaries, interest, and other costs relating to construction in progress are capitalized during the construction period, or expensed at the time the Company determines that development of a particular project is no longer probable. The continued capitalization of such costs is subject to ongoing risks related to successful completion, including those related to government approvals, siting, financing, construction, permitting, and contract compliance. Construction in progress balances are transferred to electric generation and distribution assets when each asset is ready for its intended use.

Depreciation, after consideration of salvage value and asset retirement obligations, is computed using the straight-line method over the estimated composite useful lives of the assets. Maintenance and repairs are charged to expense as incurred. Emergency and rotatable spare parts inventories are included in electric generation and distribution assets when placed in service and are depreciated over the useful life of the related components.

**DEFERRED FINANCING COSTS** Financing costs are deferred and amortized over the related financing period using the effective interest method or the straight-line method when it does not differ materially from the effective interest method.

**GOODWILL AND OTHER INTANGIBLES** In accordance with SFAS No. 142 *Goodwill and Other Intangible Assets*, the Company recognizes goodwill for the excess of the cost of an acquired entity over the net amount assigned to assets acquired and liabilities assumed. The Company evaluates goodwill for impairment on an annual basis and whenever events or changes in circumstances occur that would more likely than not reduce the fair value of a reporting unit below its carrying value. The Company's annual impairment testing date is October 1<sup>st</sup>. The Company accounts for emission allowance as intangible assets.

**LONG-LIVED ASSETS** In accordance with SFAS No. 144 *Accounting for the Impairment or Disposal of Long-Lived Assets*, the Company evaluates the impairment of long-lived assets based on the

projection of undiscounted cash flows when circumstances indicate that the carrying amount of such assets may not be recoverable or the assets meet the held for sale criteria under SFAS No. 144. These events or circumstances may include the relative pricing of wholesale electricity by region, anticipated demand and cost of fuel. If the carrying amount is not recoverable, an impairment charge is recorded for the amount by which the carrying value of the long-lived asset exceeds its fair value. For regulated assets, an impairment charge could be offset by the establishment of a regulatory asset, if rate recovery was probable. For non-regulated assets, an impairment charge would be recorded as a charge against earnings.

The fair value of an asset is the amount at which that asset could be bought or sold in a current transaction between willing parties, that is, other than a forced or liquidation sale. Quoted market prices in active markets are the best evidence of fair value and are used as the basis for measurement, if available. In the absence of quoted market prices for identical or similar assets in active markets, fair value is estimated using various internal and external valuation methods including cash flow projections or other indicators of fair value such as bids received, comparable sales or independent appraisals.

In connection with the periodic evaluation of long-lived assets in accordance with the requirements of SFAS No. 144, the fair value of the asset can vary if different estimates and assumptions would have been used in our applied valuation techniques. In cases of impairment described in Note 17, we made our best estimate of fair value using valuation methods based on the most current information at that time. Fluctuations in realized sales proceeds versus the estimated fair value of the asset are generally due to a variety of factors including differences in subsequent market conditions, the level of bidder interest, timing and terms of the transactions, and management's analysis of the benefits of the transaction.

**ASSET RETIREMENT OBLIGATIONS** The Company adopted SFAS No. 143 *Accounting for Asset Retirement Obligations* in 2003. SFAS No. 143 requires the Company to record the fair value of a legal liability for an asset retirement obligation in the period in which it is incurred. When a new liability is recorded the Company will capitalize the costs of the liability by increasing the carrying amount of the related long-lived asset. The liability is accreted to its present value each period and the capitalized cost is depreciated over the useful life of the related asset. Upon settlement of the liability, the Company settles the obligation for its recorded amount or incurs a gain or loss.

The Company's retirement obligations covered by SFAS No. 143 primarily include active ash landfills, water treatment basins and the removal or dismantlement of certain plant and equipment. As of December 31, 2006 and 2005, the Company had recorded liabilities of approximately \$51 million and \$46 million, respectively, related to asset retirement obligations. There are no assets that are legally restricted for purposes of settling asset retirement obligations.

The following table summarizes the amounts recorded, which were related to asset retirement obligations, during the years ended December 31, 2006 and 2005:

	2006	2005
	(in millions)	
Balance at January 1	\$ 46	\$ 23
Additional liability recorded from cumulative effect of accounting change		18
Additional liabilities incurred in the current period		5
Accretion expense	3	2
Change in estimated cash flows	1	(1)
Translation adjustments	1	(1)
Balance at December 31	\$ 51	\$ 46

**CONDITIONAL ASSET RETIREMENT OBLIGATIONS** In March 2005, the FASB issued FASB Interpretation ("FIN") No. 47 *Accounting for Conditional Asset Retirement Obligations* which requires the Company to record the estimated fair value of conditional asset retirement obligations. The Company's asset retirement obligations covered by FIN No. 47 primarily include conditional obligations to demolish assets or return assets in good working condition at the end of the contractual or concession term, and for the removal of equipment containing asbestos and other contaminants. The Company recognized a cumulative effect adjustment in the statement of operations in 2005 of \$2 million related to the adoption of FIN No. 47.

**GUARANTOR ACCOUNTING** Pursuant to FIN No. 45 *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Direct Guarantees of Indebtedness of Others*, at the inception of a guarantee, the Company records the fair value of a guarantee as a liability, with the offset dependent on the circumstances under which the guarantee was issued.

**INCOME TAXES** Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of the existing assets and liabilities, and their respective income tax bases. The Company establishes a valuation allowance when it is more likely than not that all or a portion of a deferred tax asset will not be realized. Contingent liabilities related to income taxes are recorded when the criteria for loss recognition under SFAS No. 5 *Accounting for Contingencies*, as amended, have been met.

**FOREIGN CURRENCY TRANSLATION** A business' functional currency is the currency of the primary economic environment in which the business operates and is generally the currency in which the business generates and expends cash. Subsidiaries and affiliates whose functional currency is other than the U.S. dollar translate their assets and liabilities into U.S. dollars at the current exchange rates in effect at the end of the fiscal period. The revenue and expense accounts of such subsidiaries and affiliates are translated into U.S. dollars at the average exchange rates that prevailed during the period. Translation adjustments are included in accumulated other comprehensive loss, a separate component of stockholders' equity. Gains and losses on intercompany foreign currency transactions which are long-term in nature, which the Company does not intend to settle in the foreseeable future, are also recorded in accumulated other comprehensive loss. Gains and losses that arise from exchange rate

fluctuations on transactions denominated in a currency other than the functional currency are included in determining net income. For subsidiaries operating in highly inflationary economies, the U.S. dollar is considered to be the functional currency.

**REVENUE RECOGNITION** The revenue of the Utilities businesses is classified as regulated on the consolidated statement of operations. Revenues from the sale of energy are recognized in the period during which the sale occurs. The calculation of revenues earned but not yet billed is based on the number of days not billed in the month, the estimated amount of energy delivered during those days and the estimated average price per customer class for that month. The revenues from the Generation segment are classified as non-regulated and are recorded based upon output delivered and capacity provided at rates as specified under contract terms or prevailing market rates. Revenues from power sales contracts entered into after 1991 with decreasing scheduled rates are recognized based on the output delivered at the lower of the amount billed or the average rate over the contract term.

**GENERAL AND ADMINISTRATIVE EXPENSES** Corporate and other expenses include general and administrative expenses related to corporate staff functions and/or initiatives primarily executive management, finance, legal, human resources, information systems and certain development costs which are not allocable to our business segments.

**DEFERRED REGULATORY ASSETS AND LIABILITIES** The Company accounts for certain of its regulated operations under the provisions of SFAS No. 71, *Accounting for the Effects of Certain Types of Regulation*. As a result, AES records assets and liabilities that result from the regulated ratemaking process that would not be recorded under GAAP for non-regulated entities. Regulatory assets generally represent incurred costs that have been deferred due to the probability of future recovery in customer rates. Regulatory liabilities generally represent obligations to make refunds to customers. Management continually assesses whether the regulatory assets are probable of future recovery by considering factors such as applicable regulatory changes, recent rate orders applicable to other regulated entities and the status of any pending or potential deregulation legislation. If future recovery of costs ceases to be probable, the asset write-offs would be required to be recognized in operating income.

**DERIVATIVES** The Company enters into various derivative transactions in order to hedge its exposure to certain market risks. AES primarily uses derivative instruments to manage its interest rate, commodity, and foreign currency exposures. The Company does not enter into derivative transactions for trading purposes.

Under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, as amended, the Company recognizes all derivatives as either assets or liabilities in the balance sheet and measures those instruments at fair value. Changes in fair value of derivatives are recognized in earnings unless specific hedge criteria are met. Income and expense related to derivative instruments are recorded in the same category as generated by the underlying asset or liability.

SFAS No. 133 enables companies to designate qualifying derivatives as hedging instruments based on the exposure being hedged. These hedge designations include fair value hedges and cash flow hedges. Changes in the fair value of a derivative that is highly effective as, and is designated and qualifies as, a fair value hedge are recognized in earnings as offsets to the changes in fair value of the exposure being hedged. Changes in the fair value of a derivative that is highly effective as, and is designated as and qualifies as, a cash flow hedge are deferred in accumulated other comprehensive

income and are recognized into earnings as the hedged transactions occur. Any ineffectiveness is recognized in earnings immediately. For all hedge contracts, the Company provides formal documentation of the hedge and effectiveness testing in accordance with SFAS No. 133. If AES deems that the derivative is not highly effective as a hedge, hedge accounting will be discontinued prospectively.

For cash flow hedges of forecasted transactions, AES estimates the future cash flows represented by the forecasted transactions, as well as evaluates the probability of occurrence and timing of such transactions. Changes in conditions or the occurrence of unforeseen events could require discontinuance of hedge accounting or could affect the timing for the reclassification of gains or losses on cash flow hedges from accumulated other comprehensive loss into earnings.

**STOCK OPTIONS** The Company accounts for stock-based compensation plans under the fair value recognition provision of SFAS No. 123, as amended by SFAS No. 148, prospectively to all employee awards granted, modified or settled after January 1, 2003.

The new standard requires companies to recognize compensation cost relating to share-based payment transactions in their financial statements. That cost is to be measured based on the fair value of the equity or liability instruments issued. Starting January 1, 2003, we accounted for our share-based compensation awards under the fair value method prescribed under SFAS No. 123 and accounted for forfeitures on an actual basis, and therefore had reversed compensation expense in the period an award was forfeited. The method was applied prospectively for all employee awards granted, modified or settled after January 1, 2003. Currently, we use a Black-Scholes Option pricing model to estimate the fair value of stock options granted to employees.

In April 2005, the SEC amended the compliance dates for SFAS No. 123(R), to allow companies to implement the standard at the beginning of their next fiscal year, instead of the next reporting period beginning after June 15, 2005. Accordingly, AES adopted SFAS No. 123(R) effective January 1, 2006. For transition purposes, AES elected the modified prospective application method. Under this application method, SFAS No. 123(R) applies to new awards and to awards modified, repurchased, or cancelled after the required effective date.

On November 10, 2005, the FASB released the final FASB Staff Position No. SFAS 123(R)-3, *Transition Election Related to Accounting for the Tax Effects of Share-Based Payment Awards* ("FSP SFAS 123(R)-3"). Effective January 1, 2006, AES adopted FSP SFAS 123(R)-3, which provides the Company the option to use the "short-cut method" for calculating the historical pool of windfall tax benefits upon adopting FAS 123(R).

**SALES OF STOCK BY A SUBSIDIARY** Sales of stock by a subsidiary of the Company are accounted for as capital transactions pursuant to the SEC's Staff Accounting Bulletin No. 51 *Accounting for Sales of Stock by a Subsidiary* ("SAB 51").

**PENSION AND OTHER POSTRETIREMENT PLANS** The Company adopted SFAS 158 *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, effective December 31, 2006, which requires recognition of an asset or liability in the balance sheet reflecting the funded status of pension and other postretirement benefits plans with current-year changes in the funded status recognized in stockholders equity. The Company recorded a cumulative adjustment to adopt the

recognition provisions of SFAS No. 158 as of December 31, 2006. See Note 12 to these consolidated financial statements for the impact of the adoption of SFAS No. 158. AES will adopt the measurement date provisions of the standard for the fiscal year ending December 31, 2008.

## NEW ACCOUNTING PRONOUNCEMENTS

### *Fair Value Measurements*

In September 2006, the FASB issued SFAS No. 157 *Fair Value Measurement*, ("SFAS No. 157"). SFAS No. 157 provides enhanced guidance for using fair value to measure assets and liabilities. The standard applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. The standard does not expand the use of fair value in any new circumstances.

Over 40 current accounting standards within GAAP require (or permit) entities to measure assets and liabilities at fair value. Prior to the issuance of SFAS No. 157, the methods for measuring fair value were diverse and inconsistent, especially for items that are not actively traded. The standard clarifies that for items that are not actively traded, such as certain kinds of derivatives, fair value should reflect the price in a transaction with a market participant, including an adjustment for risk, not just the company's mark-to-model value. The standard also requires expanded disclosure of the effect on earnings for items measured using unobservable data.

Under SFAS No. 157, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts. SFAS No. 157 clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability. In support of this principle, the standard establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data, for example, the reporting entity's own data. Under the standard, fair value measurements would be separately disclosed by level within the fair value hierarchy.

SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We are currently evaluating the effect of this new standard on our consolidated financial statements.

### *Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109*

FASB Interpretation 48, *Accounting for Uncertainty in Income Taxes* ("FIN No. 48") clarifies the accounting for uncertainty in income taxes recognized in our financial statements in accordance with FASB Statement No. 109, *Accounting for Income Taxes* ("SFAS No. 109"). FIN No. 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. It also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition.

The evaluation of a tax position is a two-step process.

The first step is recognition: The enterprise determines whether it is more likely than not that a tax position will be sustained upon examination, including resolution of any related appeals or litigation



processes, based on the technical merits of the position. In evaluating whether a tax position has met the more-likely-than-not recognition threshold, the enterprise should presume that the position will be examined by the appropriate taxing authority that would have full knowledge of all relevant information.

The second step is measurement: A tax position that meets the more-likely-than-not recognition threshold is measured to determine the amount of benefit to recognize in the financial statements. The tax position is measured at the largest amount of benefit that is greater than 50 percent likely of being realized upon ultimate settlement.

Differences between tax positions taken in a tax return and amounts recognized in the financial statements will generally result in one or a combination of the following:

An increase in a liability for income taxes payable or a reduction of an income tax refund receivable

A reduction in a deferred tax asset or an increase in a deferred tax liability

A liability for unrecognized tax benefits will be classified as current to the extent that we anticipate making a payment within one year or the operating cycle, if longer. An income tax liability should not be classified as a deferred tax liability unless it results from a taxable temporary difference (that is, a difference between the tax basis of an asset or a liability as calculated using this Interpretation and its reported amount in the statement of financial position). FIN No. 48 does not change the classification requirements for deferred taxes.

Tax positions that previously failed to meet the more-likely-than-not recognition threshold will be recognized in the first subsequent financial reporting period in which that threshold is met. Previously recognized tax positions that no longer meet the more-likely-than-not recognition threshold will be derecognized in the first subsequent financial reporting period in which that threshold is no longer met. Use of a valuation allowance as described in SFAS No. 109 is not an appropriate substitute for the derecognition of a tax position. The requirement to assess the need for a valuation allowance for deferred tax assets based on the sufficiency of future taxable income is unchanged by FIN No. 48.

The Company adopted FIN No. 48 on January 1, 2007 and estimates the cumulative effect of the change in accounting principle to result in a decrease to retained earnings of approximately \$50 to \$100 million.

*SFAS No. 159 The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FAS 113* ("SFAS 159").

In February 2007, the FASB issued SFAS 159, which allows entities to choose, at specified election dates, to measure eligible financial assets and liabilities at fair value that are not otherwise required to be measured at fair value. If a company elects the fair value option for an eligible item, changes in that item's fair value in subsequent reporting periods must be recognized in current earnings. SFAS 159 also establishes presentation and disclosure requirements designed to draw comparison between entities that elect different measurement attributes for similar assets and liabilities. SFAS 159 is effective for the Company on January 1, 2008. We have not assessed the impact of SFAS 159 on our consolidated results of operations, cash flows or financial position.

## Edgar Filing: AES CORP - Form S-4/A

### *EITF 06-6: Application of Issue No. 05-7 Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments*

In June 2006 the FASB Emerging Issue Task Force (EITF) issued EITF 06-6 Application of Issue No. 05-7 *Debtor's Accounting for a Modification (or Exchange) of Convertible Debt Instruments*. This guidance that addresses the treatment of a) whether a change in the fair value of an embedded conversion option resulting from a modification of a convertible debt instrument should be included in the analysis of whether there has been a substantial change in the debt instrument terms for determination if a debt extinguishment has occurred and b) how an issuer should account for modifications that do not result in a debt extinguishment. The consensus was made by the EITF that the change in the fair value of an embedded conversion option resulting from an exchange of or modification in the terms of debt instruments should not be included in the cash flow test to determine whether debt extinguishment accounting should be applied. It was also determined that when a convertible debt instrument is modified or exchanged in a transaction that is not accounted for as an extinguishment, an increase in the fair value of the embedded conversion option should reduce the carrying amount of the debt instrument with a corresponding increase in additional paid in capital.

The consensus in this Issue should be applied to modifications or exchanges of debt instruments occurring in interim or annual reporting periods beginning after Board ratification on November 29, 2006. We are currently evaluating the effect of this Issue on our consolidated financial statements.

### *EITF 06-7: Issuer's Accounting for a Previously Bifurcated Conversion Option in a Convertible Debt Instrument When the Conversion Option No Longer Meets the Bifurcation Criteria in FASB Statement No. 133*

In September 2006 the FASB Emerging Issue Task Force (EITF) issued EITF 06-7 *Issuer's Accounting for a Previously Bifurcated Conversion Option in a Convertible Debt Instrument When the Conversion Option No Longer Meets the Bifurcation Criteria in FASB Statement No. 133* that addresses the ability for an entity to issue convertible debt with an embedded conversion option that is required to be bifurcated under SFAS 133 *Accounting for Derivative Instruments and Hedging Activities* (SFAS 133) if all conditions are met. The EITF reached a consensus that when an embedded conversion option in a convertible debt instrument no longer meets the bifurcation criteria in SFAS 133, an issuer should account for the previously bifurcated conversion option by reclassifying the carrying amount of the liability for the conversion option to shareholder's equity. Any debt discount recognized when the conversion option was bifurcated from convertible debt should continue to be amortized. It was also determined that if a holder exercises a conversion option for which the carrying amount has previously been reclassified to shareholders' equity, the issuer should recognize any unamortized discount remaining at the date of conversion immediately as interest expense. All relevant information pertaining to the period in which an embedded conversion option previously accounting under SFAS 133 no longer meets the separation criteria addressed in the pronouncement should be disclosed in the footnotes to the financial statements.

The consensus in this Issue should be applied to previously bifurcated conversion options in convertible debt instruments that cease to meet the bifurcation criteria in SFAS 133 in interim or annual reporting periods beginning after December 15, 2006. We are currently evaluating the effect of this Issue on our consolidated financial statements.

*EITF 06-11: Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards*

In November 2006 the FASB Emerging Issue Task Force (EITF) issued EITF 06-11 *Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards* that addresses how a company should recognize the income tax benefit related to the payment of dividends on equity-classified employee share-based payment awards that are charged to retained earnings pursuant to SFAS 123(R) *Share Based Payment*. The EITF reached a consensus that the appropriate treatment of the income tax benefit should be recognized as an increase in additional paid-in capital. The realized income tax benefit recognized in additional paid-in capital should be included in the pool of excess tax benefits available to absorb future tax deficiencies on share-based payment awards. The tax benefit incurred for dividends paid to employees for non-vested equity-classified employee share-based payment awards shall not be recognized until the respective deduction reduces income taxes payable.

The consensus in this Issue should be applied prospectively to the income tax benefits of dividends on equity-classified employee share-based payment awards that are declared in fiscal years beginning after September 15, 2007. We are currently evaluating the effect of this Issue on our consolidated financial statements.

**RESTATEMENT**

The Company previously identified certain material weaknesses related to its system of internal control over financial reporting which required us to restate our financial statements for the years ended December 31 2005 and prior as disclosed in our Form 10-K filed on May 23, 2007. Subsequent to the filing of our 2006 Form 10-K, certain other errors were found related to Brazil "special obligations" and accounting for leases at our Pakistan and Southland subsidiaries. As a result of these errors we are restating our financial statements for the years ended December 31, 2006 and prior.

The term "August 2007 Restatement" refers collectively to the errors related to special obligations liabilities at the AES Eletropaulo and AES Sul subsidiaries and the errors related to accounting for leases at the AES Southland and Pakistan subsidiaries and the reclassification of EDC and Central Valley into discontinued operations. The term "May 2007 Restatement" refers collectively to the errors that were previously discussed in our 2006 Annual Report on Form 10-K that was filed on May 23, 2007.

Edgar Filing: AES CORP - Form S-4/A

The following table details the impact of the August 2007 Restatement on the Company's Consolidated Statement of Operations for the year ended December 31, 2006:

	Year Ended December 31, 2006				
	2006 Form 10-K	Aug-2007 Restatement	Discontinued Operations		2006 Form 10-K/A
			EDC	Central Valley	
<b>Revenues:</b>					
Regulated	\$ 6,849	\$	\$ (651)	\$	6,198
Non-Regulated	5,450	(48)		(36)	5,366
<b>Total revenues</b>	<b>12,299</b>	<b>(48)</b>	<b>(651)</b>	<b>(36)</b>	<b>11,564</b>
<b>Cost of Sales:</b>					
Regulated	(4,578)		465		(4,114)
Non-Regulated	(4,090)	(1)		38	(4,052)
<b>Total cost of sales</b>	<b>(8,668)</b>	<b>(1)</b>	<b>465</b>	<b>38</b>	<b>(8,166)</b>
<b>Gross margin</b>	<b>3,631</b>	<b>(49)</b>	<b>(186)</b>	<b>2</b>	<b>3,398</b>
General and administrative expenses	(305)				(305)
Interest expense	(1,802)		39		(1,763)
Interest income	443		(17)		426
Other expense	(308)	(139)	(2)		(449)
Other income	115		(9)		106
Gain (loss) on sale of investments	98				98
Loss on sale of subsidiary stock	(539)				(539)
Asset impairment expense	(29)		1		(28)
Foreign currency transaction losses on net monetary position	(77)		(11)		(88)
Equity in earnings of affiliates	72				72
<b>INCOME BEFORE INCOME TAXES AND MINORITY INTEREST</b>					
Income tax expense	(403)	(1)	72	(2)	(334)
Minority interest expense	(610)	132	19		(459)
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>286</b>	<b>(57)</b>	<b>(94)</b>		<b>135</b>
Income (loss) from operations of discontinued businesses net of income tax	11		94		105
(Loss) gain from disposal of discontinued businesses net of income tax	(57)				(57)
<b>INCOME BEFORE EXTRAORDINARY ITEMS AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE</b>					
Income from extraordinary items net of income tax	21				21
<b>INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE</b>					
Cumulative effect of change in accounting principle net of income tax	261	(57)			204
<b>Net income</b>	<b>\$ 261</b>	<b>\$ (57)</b>	<b>\$</b>	<b>\$</b>	<b>\$ 204</b>



Edgar Filing: AES CORP - Form S-4/A

The following table details the impact of both the May 2007 and the August 2007 Restatements on the Company's Consolidated Statement of Operations for the year ended December 31, 2005:

Year Ended December 31, 2005							
	As Previously Reported	May 2007 Restatement	2006 Form 10-K	Aug 2007 Restatement	Discontinued Operations		2006 Form 10-K/A
					EDC	Central Valley	
<b>Revenues:</b>							
Regulated	\$ 5,737	\$ 515	\$ 6,252	\$	\$ (635)	\$	\$ 5,617
Non-Regulated	5,349	(580)	4,769	(33)		(33)	4,703
<b>Total revenues</b>	<b>11,086</b>	<b>(65)</b>	<b>11,021</b>	<b>(33)</b>	<b>(635)</b>	<b>(33)</b>	<b>10,320</b>
<b>Cost of Sales:</b>							
Regulated	(4,500)	82	(4,418)		397		(4,021)
Non-Regulated	(3,408)	4	(3,404)	(1)		34	(3,371)
<b>Total cost of sales</b>	<b>(7,908)</b>	<b>86</b>	<b>(7,822)</b>	<b>(1)</b>	<b>397</b>	<b>34</b>	<b>(7,392)</b>
<b>Gross margin</b>	<b>3,178</b>	<b>21</b>	<b>3,199</b>	<b>(34)</b>	<b>(238)</b>	<b>1</b>	<b>2,928</b>
General and administrative expenses	(221)	(4)	(225)				(225)
Interest expense	(1,896)	3	(1,893)		67		(1,826)
Interest income	391	4	395		(20)		375
Other expense	19	(151)	(132)		22		(110)
Other income		171	171		(14)		157
Gain (loss) on sale of investments							
Loss on sale of subsidiary stock							
Asset impairment expense		(16)	(16)				(16)
Foreign currency transaction losses on net monetary position	(89)	(12)	(101)		(44)		(145)
Equity in earnings of affiliates	76	(6)	70		1		71
<b>INCOME BEFORE INCOME TAXES AND MINORITY INTEREST</b>	<b>1,458</b>	<b>10</b>	<b>1,468</b>	<b>(34)</b>	<b>(226)</b>	<b>1</b>	<b>1,209</b>
Income tax expense	(465)	(60)	(525)	(3)	46	(1)	(483)
Minority interest expense	(361)	(8)	(369)	19	26		(324)
<b>INCOME FROM CONTINUING OPERATIONS</b>	<b>632</b>	<b>(58)</b>	<b>574</b>	<b>(18)</b>	<b>(154)</b>		<b>402</b>
Income (loss) from operations of discontinued businesses net of income tax		34	34		154		188
(Loss) gain from disposal of discontinued businesses net of income							
<b>INCOME BEFORE EXTRAORDINARY ITEMS AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE</b>	<b>632</b>	<b>(24)</b>	<b>608</b>	<b>(18)</b>			<b>590</b>
Income from extraordinary items net of income tax							
<b>INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING</b>	<b>632</b>	<b>(24)</b>	<b>608</b>	<b>(18)</b>			<b>590</b>

Edgar Filing: AES CORP - Form S-4/A

Year Ended December 31, 2005

PRINCIPLE

Cumulative effect of change in  
accounting principle net of income  
tax

	(2)	(1)	(3)	(3)
Net income	\$ 630	\$ (25)	\$ 605	\$ (18) \$ 587

F-22

Edgar Filing: AES CORP - Form S-4/A

The following table details the impact of both the May 2007 and the August 2007 Restatements on the Company's Consolidated Statement of Operations for the year ended December 31, 2004:

Year Ended December 31, 2004

	As Previously Reported	May-2007 Restatement	2006 Form 10-K	Aug-2007 Restatement	Discontinued Operations		2006 Form 10-K/A
					EDC	Central Valley	
<b>Revenues:</b>							
Regulated	\$ 4,897	\$ 275	\$ 5,172	\$	\$ (619)	\$	\$ 4,553
Non-Regulated	4,566	(346)	4,220	10		(38)	4,192
<b>Total revenues</b>	<b>9,463</b>	<b>(71)</b>	<b>9,392</b>	<b>10</b>	<b>(619)</b>	<b>(38)</b>	<b>8,745</b>
<b>Cost of Sales:</b>							
Regulated	(3,781)	71	(3,710)		382		(3,328)
Non-Regulated	(2,900)	9	(2,891)	(3)		35	(2,859)
<b>Total cost of sales</b>	<b>(6,681)</b>	<b>80</b>	<b>(6,601)</b>	<b>(3)</b>	<b>382</b>	<b>35</b>	<b>(6,187)</b>
<b>Gross margin</b>	<b>2,782</b>	<b>9</b>	<b>2,791</b>	<b>7</b>	<b>(237)</b>	<b>(3)</b>	<b>2,558</b>
General and administrative expenses	(182)	1	(181)				(181)
Interest expense	(1,932)	12	(1,920)		104		(1,816)
Interest income	282	1	283		(29)		254
Other expense	12	(135)	(123)		10		(113)
Other income		157	157		(7)		150
Gain (loss) on sale of investments	(45)	44	(1)				(1)
Loss on sale of subsidiary stock		(24)	(24)				(24)
Asset impairment expense		(50)	(50)		1		(49)
Foreign currency transaction losses on net monetary position	(165)	29	(136)		27		(109)
Equity in earnings of affiliates	70	(7)	63				63
<b>INCOME BEFORE INCOME TAXES AND MINORITY INTEREST</b>							
	822	37	859	7	(131)	(3)	732
Income tax expense	(359)	(21)	(380)	(3)	18		(365)
Minority interest expense	(199)	(12)	(211)		16		(195)
<b>INCOME FROM CONTINUING OPERATIONS</b>							
	264	4	268	4	(97)	(3)	172
Income (loss) from operations of discontinued businesses net of income	34	(93)	(59)		97	3	41
(Loss) gain from disposal of discontinued businesses net of income		91	91				91
<b>INCOME BEFORE EXTRAORDINARY ITEMS AND CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE</b>							
	298	2	300	4			304
Income from extraordinary items net of income tax							
<b>INCOME BEFORE CUMULATIVE EFFECT OF CHANGE IN ACCOUNTING PRINCIPLE</b>							
	298	2	300	4			304
Cumulative effect of change in accounting principle net of income							



Edgar Filing: AES CORP - Form S-4/A

Year Ended December 31, 2004

Net income

---

---

\$	298	\$	2	\$	300	\$	4	\$		\$		\$	304
----	-----	----	---	----	-----	----	---	----	--	----	--	----	-----

---

---

F-23

---

Edgar Filing: AES CORP - Form S-4/A

The following table details the impact of the August 2007 Restatement on the Company's Consolidated Balance Sheet as of December 31, 2006:

As of December 31, 2006					
	2006 Form 10-K	August 2007 Restatement	Discontinued Operations		2006 Form 10-K/A
			EDC	Central Valley	
<b>ASSETS</b>					
<b>CURRENT ASSETS</b>					
Cash and cash equivalents	\$ 1,575	\$	\$ (191)	\$ (5)	\$ 1,379
Restricted cash	548				548
Short-term investments	640				640
Accounts receivable, net of reserves of \$233	1,903		(129)	(5)	1,769
Inventory	518		(45)	(2)	471
Receivable from affiliates	81		(5)		76
Deferred income taxes - current	213		(5)		208
Prepaid expenses	113		(4)		109
Other current assets	943		(16)		927
Current assets of held for sale and discontinued businesses	31		395	12	438
<b>Total current assets</b>	<b>6,565</b>				<b>6,565</b>
<b>NONCURRENT ASSETS</b>					
<b>Property, Plant and Equipment:</b>					
Land	950		(19)	(3)	928
Electric generation and distribution assets	23,990		(2,133)	(22)	21,835
Accumulated depreciation	(6,979)		427	7	(6,545)
Construction in progress	1,113		(133)	(1)	979
<b>Property, plant and equipment, net</b>	<b>19,074</b>		<b>(1,858)</b>	<b>(19)</b>	<b>17,197</b>
<b>Other assets:</b>					
Deferred financing costs, net of accumulated amortization of \$188	285		(6)		279
Investments in and advances to affiliates	596		(1)		595
Debt service reserves and other deposits	524				524
Goodwill, net	1,419			(3)	1,416
Other intangible assets, net of accumulated amortization of \$171	305		(6)	(1)	298
Deferred income taxes - noncurrent	663		(59)	(2)	602
Other assets	1,627	28	(20)	(1)	1,634
Noncurrent assets of held for sale and discontinued businesses	105		1,950	36	2,091
<b>Total other assets</b>	<b>5,524</b>	<b>28</b>	<b>1,858</b>	<b>29</b>	<b>7,439</b>
<b>TOTAL ASSETS</b>	<b>\$ 31,163</b>	<b>\$ 28</b>	<b>\$ 10</b>	<b>\$ 10</b>	<b>\$ 31,201</b>

**LIABILITIES AND STOCKHOLDERS' EQUITY**

<b>CURRENT LIABILITIES</b>				
Accounts payable	\$ 892	\$ (96)	\$ (1)	\$ 795
Accrued interest	412	(8)		404
Accrued and other liabilities	2,227	(95)	(1)	2,131
Recourse debt-current portion				
Non-recourse debt-current portion	1,453	(42)		1,411
Current liabilities of held for sale and discontinued businesses	45	241	2	288
	<u>5,029</u>	<u></u>	<u></u>	<u>5,029</u>
<b>LONG-TERM LIABILITIES</b>				
Non-recourse debt	10,102	(268)		9,834
Recourse debt	4,790			4,790
Deferred income taxes-noncurrent	790	9	(6)	803
Pension liabilities and other post-retirement liabilities	883	(39)		844
Other long-term liabilities	3,371	242	(57)	3,554
Long-term liabilities of held for sale and discontinued businesses	62	370	2	434
	<u>19,998</u>	<u>251</u>	<u>10</u>	<u>20,259</u>
Minority Interest (including discontinued businesses of \$175)	3,100	(152)		2,948
Commitments and Contingent Liabilities (see Notes 10 and 11)				
<b>STOCKHOLDERS' EQUITY</b>				
Common stock (\$.01 par value, 1,200,000,000 shares authorized; 665,126,309 issued and outstanding at December 31, 2006)	7			7
Additional paid-in capital	6,654			6,654
Accumulated deficit	(1,025)	(71)		(1,096)
Accumulated other comprehensive loss	(2,600)			(2,600)
	<u>3,036</u>	<u>(71)</u>	<u></u>	<u>2,965</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$ 31,163</b>	<b>\$ 28</b>	<b>\$ 10</b>	<b>\$ 31,201</b>

Edgar Filing: AES CORP - Form S-4/A

The following table details the impact of both the May 2007 the August 2007 Restatements on the Company's Consolidated Balance Sheet as of December 31, 2005:

As of December 31, 2005

	As Previously Reported	May 2007 Restatement	2006 Form 10-K	August 2007 Restatement	Discontinued Operations		2006 Form 10-K/A
					EDC	Central Valley	
<b>ASSETS</b>							
<b>CURRENT ASSETS</b>							
Cash and cash equivalents	\$ 1,390	\$ (69)	\$ 1,321	\$	\$ (144)	\$ (1)	\$ 1,176
Restricted cash	420	57	477		(40)		437
Short-term investments	203	(4)	199				199
Accounts receivable, net of reserves of \$260	1,615	33	1,648		(127)	(4)	1,517
Inventory	460	(3)	457		(34)	(2)	421
Receivable from affiliates	2	71	73		(2)		71
Deferred income taxes current	267	3	270		(12)		258
Prepaid expenses	119		119		(6)		113
Other current assets	756	(68)	688		(18)		670
Current assets of held for sale and discontinued businesses		35	35		383	7	425
<b>Total current assets</b>	<b>5,232</b>	<b>55</b>	<b>5,287</b>				<b>5,287</b>
<b>NONCURRENT ASSETS</b>							
<b>Property, Plant and Equipment:</b>							
Land	860		860		(20)	(3)	837
Electric generation and distribution assets	22,440	(139)	22,301		(2,014)	(21)	20,266
Accumulated depreciation	(6,087)	112	(5,975)		338	5	(5,632)
Construction in progress	1,441	(594)	847		(166)		681
<b>Property, plant and equipment, net</b>	<b>18,654</b>	<b>(621)</b>	<b>18,033</b>		<b>(1,862)</b>	<b>(19)</b>	<b>16,152</b>
<b>Other assets:</b>							
Deferred financing costs, net of accumulated amortization of \$217	294	(19)	275		(7)		268
Investments in and advances to affiliates	670	(5)	665		(1)		664
Debt service reserves and other deposits	611	(65)	546				546
Goodwill, net	1,428	(15)	1,413			(3)	1,410
Other intangible assets, net of accumulated amortization of \$127		284	284		(7)	(1)	276
Deferred income taxes noncurrent	807	(24)	783		(85)		698
Other assets	1,736	(327)	1,409	21	(16)	(7)	1,407
Noncurrent assets of held for sale and discontinued businesses		265	265		1,978	44	2,287
<b>Total other assets</b>	<b>5,546</b>	<b>94</b>	<b>5,640</b>	<b>21</b>	<b>1,862</b>	<b>33</b>	<b>7,556</b>
<b>TOTAL ASSETS</b>	<b>\$ 29,432</b>	<b>\$ (472)</b>	<b>\$ 28,960</b>	<b>\$ 21</b>	<b>\$ 14</b>	<b>\$</b>	<b>\$ 28,995</b>



Edgar Filing: AES CORP - Form S-4/A

As of December 31, 2005

	As Previously Reported	May 2007 Restatement	2006 Form 10-K	August 2007 Restatement	Discontinued Operations		2006 Form 10-K/A
					EDC	Central Valley	
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>							
<b>CURRENT LIABILITIES</b>							
Accounts payable	\$ 1,104	\$ (13)	\$ 1,091		\$ (90)	\$ (3)	\$ 998
Accrued interest	382	(2)	380		(7)		373
Accrued and other liabilities	2,122	(15)	2,107		(67)	(3)	2,037
Recourse debt-current portion	200		200				200
Non-recourse debt-current portion	1,598	(151)	1,447		(79)	(1)	1,367
Current liabilities of held for sale and discontinued businesses		51	51		243	7	301
<b>Total current liabilities</b>	<b>5,406</b>	<b>(130)</b>	<b>5,276</b>				<b>5,276</b>
<b>LONG-TERM LIABILITIES</b>							
Non-recourse debt	11,226	(588)	10,638		(320)		10,318
Recourse debt	4,682		4,682				4,682
Deferred income taxes-noncurrent	721	56	777	6	(8)	14	789
Pension liabilities and other post-retirement liabilities	857	8	865		(36)		829
Other long-term liabilities	3,280	54	3,334	48	(43)	(2)	3,337
Long-term liabilities of held for sale and discontinued businesses		136	136		407	2	545
<b>Total long-term liabilities</b>	<b>20,766</b>	<b>(334)</b>	<b>20,432</b>	<b>54</b>		<b>14</b>	<b>20,500</b>
Minority Interest (including discontinued businesses of \$122)	1,611	15	1,626	(19)			1,607
Commitments and Contingent Liabilities (see Notes 10 and 11).							
<b>STOCKHOLDERS' EQUITY</b>							
Common stock (\$.01 par value, 1,200,000,000 shares issued and outstanding at December 31, 2005)	7		7				7
Additional paid-in capital	6,517	44	6,561				6,561
Accumulated deficit	(1,214)	(72)	(1,286)	(14)			(1,300)
Accumulated other comprehensive loss	(3,661)	5	(3,656)				(3,656)
<b>Total stockholders' equity</b>	<b>1,649</b>	<b>(23)</b>	<b>1,626</b>	<b>(14)</b>			<b>1,612</b>
<b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY</b>	<b>\$ 29,432</b>	<b>\$ (472)</b>	<b>\$ 28,960</b>	<b>\$ 21</b>	<b>\$ 14</b>		<b>\$ 28,995</b>

**B. Narrative Discussion of Adjustments and Reclassifications**

The following narrative explains the combined restatement adjustments and reclassifications that have been presented in both the 2006 Form 10-K filed on May 23, 2007 and this prospectus. The narrative is presented in three subsections, "Adjustments contained in the May 2007 Restatement;" "Adjustments presented in the August 2007 Restatement," which presents adjustments made since the May 23 Restatement; and Reclassifications into Discontinued Operations of certain businesses.



***1. Adjustments contained in the May 2007 Restatement***

*Background*

The Company had previously identified certain material weaknesses related to its system of internal control over financial reporting. These material weaknesses, as described in the Company's previously filed Form 10-K for the year ended December 31, 2005 included the following general areas:

Aggregation of control deficiencies at our Cameroonian subsidiary;

Lack of U.S. GAAP expertise in Brazilian businesses;

Treatment of intercompany loans denominated in other than the functional currency;

Derivative accounting; and

Income taxes.

In part, the continuing remediation of these material weaknesses resulted in the identification of certain material financial statement errors. The Company has restated its financial statements for years ended prior to December 31, 2005 on March 30, 2005, January 19, 2006 and April 4, 2006 largely as a result of material weaknesses. As part of the Company's plan to remediate these material weaknesses in internal control over financial reporting, the Company has embarked on a program, over a several year period, to improve the quality of its people, processes and financial systems. This has included a broad restructuring of the global finance organization to operate on a more centralized basis and the recruitment of additional accounting, financial reporting, income tax, internal control and internal audit staff around the world.

During the fourth quarter of 2006, in conjunction with these improvements, continued remediation of some of our material weaknesses and overall strengthening of controls across our businesses, the Company identified certain additional errors which required the restatement of previously issued consolidated financial statements for the years ended December 31, 2005 and December 31, 2004 and for the previously issued interim periods ended March 31, 2006, June 30, 2006 and September 30, 2006.

The Company's remediation efforts for certain material weaknesses reported as of December 31, 2005, as well as improvements to controls across the Company, resulted in the identification of errors included in the May 2007 Restatement. In addition, a number of immaterial errors were identified as a result of the continued strengthening of the global finance organization. The Company believes that the increase in technical tax and accounting expertise, increased staffing levels at certain of our businesses and at our corporate office, and a focused effort on increasing the number of financial audit activities have contributed to the overall improvement of the accuracy of our financial statements. It also resulted in the identification of material weaknesses in areas not previously reported, although not all weaknesses contributed to the need to restate the consolidated financial statements. For further discussion of our material weaknesses, see "Status of Controls and Procedures as of December 31, 2006" under "Management's Discussion and Analysis of Financial Condition and Results of Operations Controls and Procedures" in this prospectus.



The May 2007 Restatement adjustments included several key categories as described below:

*Brazil Adjustments*

Prior year errors related to certain subsidiaries in Brazil included the following:

decrease of the U.S. GAAP fixed asset basis and related depreciation at Eletropaulo of \$21 million in 2005 and \$16 million in 2004 (the impact net of tax and minority interest is \$4 million in 2005 and \$4 million in 2004); and

other errors identified through account reconciliation or review procedures.

The cumulative impact on net income was an increase of \$6 million and \$3 million for the years ended December 31, 2005 and 2004, respectively.

*La Electricidad de Caracas ("EDC")*

Prior year errors related to the Company's Venezuelan subsidiary, EDC, included the following:

\$22 million revenue increase predominantly related to an error in updating the current tariff rates in the unbilled revenue calculation for 2005,

\$10 million increase in foreign currency transaction expense posted incorrectly to the balance sheet in 2005, and

other errors identified through account reconciliation or review procedures.

The cumulative impact of all EDC adjustments on net income was an increase of \$2 million for each of the years ended December 31, 2005 and 2004. The above noted adjustments related to EDC have been reclassified into discontinued operations for all periods presented in this prospectus.

*Capitalization of Certain Costs*

Certain errors were discovered with fixed asset balances at several of the Company's facilities related to capitalization of development costs, overhead and capitalized interest. The cumulative impact on net income for capitalization errors was a decrease of \$4 million for the year ended December 31, 2005 and a decrease of \$2 million for the year ended December 31, 2004.

*Derivatives*

Adjustments were identified resulting from the detailed review of certain prior year contracts and included the following:

the evaluation of hedge effectiveness; and

the identification and evaluation of derivatives.

The most significant adjustment involved a power sales agreement signed in 2002 between the Company's generation facility in Cartagena, Spain, an unconsolidated subsidiary accounted for using the equity method of accounting, and its power offtaker. The power sales agreement had a pricing component that was tied to the U.S. dollar, although the entity's own functional currency was the Euro and that of the offtaker was the Euro. In addition, a maintenance service agreement related to the Cartagena facility included a pricing mechanism that was tied to changes in

the U.S. dollar, when the entity's functional currency was the Euro and the service provider's functional currency was the Yen.

## Edgar Filing: AES CORP - Form S-4/A

Under the guidance of Statement of Financial Accounting Standard ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," these contracts contained embedded derivatives that are required to be bifurcated from the contract and recorded at fair value with changes in fair value recognized in the results of operations. The net result of these adjustments was a decrease of \$3 million and an increase of \$4 million in equity in earnings of affiliates for the years ended December 31, 2005 and 2004, respectively.

The cumulative impact of all derivative adjustments on net income was a decrease of \$4 million in 2005 and an increase of \$5 million in 2004.

### *Income Tax Adjustments*

Income tax adjustments related primarily to the following:

A \$20 million adjustment to correct income tax expense in the fourth quarter of 2005 as a result of an incorrect 2004 tax return to accrual adjustment, previously disclosed in the Company's Form 10-Q for September 30, 2006; and

A \$21 million adjustment to record income tax benefit in 2004 as a result of a change in local income tax reporting for leases in Qatar, offset by adjustments to correct income tax expense for certain state deferred tax assets and other miscellaneous items.

The net impact of individual income tax adjustments resulted in an increase to income tax expense of approximately \$18 million in 2005 and \$7 million in 2004. The cumulative impact on income tax expense as a result of all restatement adjustments was an increase of approximately \$27 million for the year ended December 31, 2005 and an increase of approximately \$24 million for the year ended December 31, 2004.

### *Other Adjustments*

As a result of work performed in the course of our year end closing process, certain other adjustments were identified which decreased net income by \$6 million for the year ended December 31, 2005 and increased net income by \$1 million for the year ended December 31, 2004.

### *Balance Sheet Adjustments*

#### *Adjustments at certain businesses in Brazil*

The Company's Brazilian business, Sul, records customer receipts used to provide line extensions as an offset against property, plant and equipment. These receipts called "special obligations" were previously offset against property, plant and equipment. The increase to property, plant and equipment and increase to long-term regulatory liabilities was \$93 million and \$62 million at December 31, 2005 and 2004, respectively. See further discussion regarding additional pre-acquisition special obligations in August 2007 Restatement.

#### *Cartagena Deconsolidation*

Upon the Company's adoption of Financial Interpretation No.46, Variable Interest Entities ("FIN No. 46R"), as of January 1, 2004, the Company incorrectly continued to consolidate our business in Cartagena, Spain. An adjustment was made to deconsolidate the Cartagena balance sheet and

## Edgar Filing: AES CORP - Form S-4/A

statement of operations and to reflect AES' share of the results of its operations using the equity method of accounting. This resulted in a decrease to investments in affiliates of \$55 and \$39 million; a decrease in net property, plant and equipment of \$570 and \$387 million; and a decrease in non-recourse debt of \$579 and \$497 million at December 31, 2005 and 2004, respectively.

### *Restricted Cash*

Certain balance sheet reclassifications were recorded at December 31, 2005 and December 31, 2004 that were the result of errors in the presentation of restricted cash. These reclassifications resulted in a reduction in cash and cash equivalents and an increase in restricted cash by \$63 million and \$97 million, in 2005 and 2004, respectively

### *Share-based Compensation*

The Company recently concluded an internal review of accounting for share-based compensation (the "LTC Review"), which originally was disclosed in the Company's Form 8-K filed on February 26, 2007. As a result of the LTC Review, the Company identified certain errors in its previous accounting for share-based compensation. These errors required adjustments to the Company's previous accounting for these awards under the guidance of Accounting Principles Board Opinion No 25, *Accounting for Stock Issued to Employees* ("APB No 25"), Financial Accounting Standards Board ("FASB") Statement No 123, *Accounting for Stock-Based Compensation* ("FAS No 123") and FASB Statement No 123R (revised 2004), *Share-Based Payment* ("FAS No 123R"). As described below, the Company is recorded adjustments to its prior financial statements that resulted in additional cumulative pre-tax compensation expense for the years 2000-2005 of \$36 million (\$26 million net of taxes). None of these adjustments, individually or in the aggregate, was quantitatively material to any period presented.

In addition, the Company identified accounting for share-based compensation as a material weakness and prepared a remediation plan to strengthen further its granting and accounting practices to avoid similar errors in the future. See "Status of Controls and Procedures as of December 31, 2006" under "Management's Discussion and Analysis of Financial Condition and Results of Operations Controls and Procedures" in this prospectus for further explanation of the material weakness and the Company's remediation plans.

### *Background of the LTC Review*

Beginning in mid-2006 the Company conducted limited assessments of its share-based compensation practices. Based on those assessments, it did not appear likely that the potential accounting adjustments relating to share-based compensation issues identified as of that time would be material to the Company's prior period financial statements. However, information subsequently developed by the Company's Internal Audit group indicated that there had been control deficiencies and inadequate oversight related to historical granting practices and accounting for share-based compensation.

Following consideration of this information, the Company determined that a more comprehensive review of prior period awards was warranted. Accordingly, in early February 2007, the Company requested that an outside consulting firm assist with the collection and processing of data relating to the Company's share-based compensation awards. The outside consulting firm also provided a team of forensic accountants to assist the Company with its: (i) evaluation of relevant SEC and FASB guidance

relating to share-based compensation; (ii) implementation of procedures for review of electronic data, including e-mails; and (iii) analysis of the information used to determine measurement dates, strike prices and valuations required to reach the resulting accounting adjustments. The Company also asked an outside law firm to assist the Company with the LTC Review. This law firm had already been assisting the Company in responding to requests for documents and information from the SEC Staff principally relating to the Company's restatements for the years 2002-2005. As disclosed in a Form 8-K filed on March 19, 2007, the Financial Audit Committee of the Company's Board of Directors formed an Ad Hoc Committee of three independent directors to review the Company's procedures, conclusions and recommendations regarding the LTC Review, as described herein.

*Purposes and Scope of the LTC Review*

The LTC Review was designed and conducted principally to determine whether any adjustments to the Company's prior period financial statements were required as a result of incorrect accounting for share-based compensation, which includes stock options and restricted stock units. A secondary purpose of the LTC Review was to evaluate the Company's historical practices and procedures for making share-based compensation awards, including the conduct of individuals involved in the granting process.

The Company determined that a ten-year review period covering the years 1997-2006 (the "Review Period") was appropriate. Supporting documentation was more readily available in more recent years and, in many instances, the Company experienced difficulty locating and/or gathering documentation for the years 1997-1999. Therefore, the Company determined that a review of years preceding 1997 was unlikely to result in information susceptible to meaningful analysis.

A significant accounting issue identified in the LTC Review related to the determination of the "measurement date" with respect to share-based compensation awards. During the Review Period, the Company had generally used the indicated grant date as the measurement date for accounting purposes, when in many cases the indicated grant date actually preceded the measurement date as correctly defined under Generally Accepted Accounting Principles ("GAAP"). The U.S. GAAP technical accounting literature in effect during the accounting periods under review defined the measurement date for purposes of determining share-based compensation expense as the date on which the Company finalized an individual's share-based award, to include the number of units awarded at a determinable strike price.

The Company gathered documentation and conducted analysis related to measurement dates with respect to all of the grants awarded in the Review Period, a total of approximately 29,600 stock option grants, representing approximately 45,380,000 options as well as approximately 4,000,000 restricted stock units for non-directors. These grants included both the Company's annual compensation awards, known as "on-cycle" grants, and all awards made at other times, referred to as "off-cycle" grants. The LTC Review was designed to assess the appropriate measurement date for each of the various types of grants awarded during the Review Period. The Company considered SEC guidance and GAAP in evaluating known facts and circumstances in an attempt reasonably to determine the date that the share-based compensation awards were final. The Company collected information through targeted searches of various sources, including human resources and accounting databases, paper and electronic files and servers, Board of Directors and Compensation Committee meeting minutes, payroll records, and acquisition and business development documentation. The Company also interviewed certain current and former employees, officers and directors.

Although there generally was less documentation readily available for the years 1997-1999, the Company did review grants in those years, and based on available information, attempted to make a reasonable assessment of the correct measurement dates and potential accounting adjustments for the purposes of assessing whether any charge from that period could be material to the Company's financial statements in those years. Based on this analysis, the Company determined that any errors identified during that period would not have resulted in a material impact to the Company's stockholders' equity and no adjustments were made.

#### *The Company's Accounting Adjustments*

As a result of the LTC Review, the Company has determined that adjustments resulting in charges for share-based compensation should be recorded for the years 2000 through 2005. The additional cumulative pre-tax compensation expense totals \$36 million (\$26 million net of taxes). The effect of recognizing additional non-cash, share-based compensation expense resulting from the charges mentioned above by year is as follows:

Fiscal Year Ended (in millions)	Pre-Tax Expense	After-Tax Expense
2000	\$ 8	\$ 6
2001	\$ 15	\$ 11
2002	\$ 8	\$ 5
2003	\$ 4	\$ 3
2004	\$	\$
2005	\$ 1	\$ 1

The Company also is recorded a charge of \$1 million (pre-tax) relating to the first three previously reported quarters of 2006, which primarily related to prior year grants in which expense was carried forward to 2006.

None of these adjustments, individually or in the aggregate, was quantitatively material to any period presented; however, the Company reflected these adjustments by reducing stockholders' equity by \$25 million as of January 1, 2004 for the cumulative effect of the correction of errors for the periods from January 1, 2000 through December 31, 2003. General and administrative expense were adjusted for the years ended December 31, 2004 and 2005 and the first three quarters of 2006 as outlined above.

*Annual On-Cycle Awards.* Compensation charges for annual on-cycle grants were determined based upon facts and circumstances relating to the dates the awards were final and the selection of the appropriate strike prices. The Company determined new measurement dates based on a determination of the date an award was final using the following methodology. Grants to Executive Officers and certain other senior executives ("Senior Leaders") were considered to be final for accounting purposes upon Compensation Committee approval of a fixed number of options at a specific exercise price, or in certain years based on subsequent action by the Company establishing the grant date and strike price. Grants to all other employees were considered to be final for accounting purposes on the date that management completed its allocation of substantially all awards to the pool of employees receiving awards. In addition to measurement date changes, the LTC Review identified three years in which the Company had set the strike price for the annual on-cycle grants either as the opening price or as the intra-day low trading price of the Company's stock during a four-day period over which a Board

meeting was held. To determine the fair market value of the stock on the re-determined measurement date for accounting purposes, the Company used the closing price of the stock on that date. Accordingly, for financial accounting purposes, the amount of compensation expense recorded by the Company reflected both measurement date changes and intrinsic value changes for annual on-cycle awards. The predominant causes of the charges relating to on-cycle grants were (i) with respect to Executive Officers and Senior Leaders, use of a grant date associated with an annual Board meeting, where the grant date and strike price had not been determined with finality until several days after the meeting; and (ii) with respect to all other employees, the failure to finalize a complete and accurate schedule of the awards to be made to the employees contemporaneously with the intended grant date.

*Off-Cycle Grants.* Compensation charges for off-cycle grants also were based primarily upon the dates the awards were final. The majority of the measurement date changes with respect to off-cycle grants related to the following five categories: (1) awards to newly hired employees; (2) awards upon promotions of existing employees or other change in status; (3) awards made in conjunction with transactions or other successful business development efforts; (4) "Founders" and other similar awards made in recognition of outstanding service, and (5) corrections to previous awards subsequently determined to have been erroneous.

The predominant cause of the measurement date errors in each of these categories of awards was the lack of adequate contemporaneous documentation supporting the intended grant. Accordingly, the amount of compensation expense recorded by the Company for these categories of off-cycle awards was based primarily upon measurement date changes. The adjustments reflected available evidence concerning the dates on which: (i) the recipients were entitled to receive the awards, (ii) the grants were intended to be made, and (iii) the terms of the grants were final.

In addition to the categories above, off-cycle grants also were defined to include modifications of prior grants. Compensation charges for grant modifications were based upon an analysis of changes to vesting and exercise periods. As a result of its review, the Company determined that certain modifications were calculated using an incorrect method and others were not communicated to appropriate accounting personnel. The most significant modification related to a grant to a former CEO that was erroneously accounted for by using an intrinsic value calculation instead of a fair value calculation following the Company's decision to adopt FAS 123 effective January 1, 2003. The Company is recorded a \$3 million charge to account for this error for the year 2003.

#### *Summary of Significant Charges By Grant Year*

Set forth in this section is a summary of the charges resulting from grants awarded in the years 2000, 2001 and 2003, which make up more than 95% of the additional expenses that required adjustments to the prior period financial statements. This information is different than the discussion and table above, which described the effect of recognizing these additional charges over the applicable accounting periods in the Company's financial statements. For these years, further information concerning the type of grant (on-cycle or off-cycle), the categories of the recipients and the nature of the change resulting in the adjustment is set out below.

For grants made in 2000, the total charge resulting from the LTC Review was approximately \$23 million. Of that amount, approximately \$4 million resulted from the changes to the on-cycle grants to Executive Officers and Senior Leaders. Of the remaining amount, approximately \$17 million resulted

from the changes to the on-cycle grants to all other employees, and approximately \$2 million resulted from off-cycle grants.

For grants made in 2001, the total charge resulting from the LTC Review was approximately \$9 million. Of that amount, approximately \$7 million resulted from the changes to on-cycle grants to Executive Officers and Senior Leaders. Of the remaining amount, approximately \$250,000 resulted from the changes to the on-cycle grants to all other employees, and approximately \$1 million resulted from off-cycle grants.

For grants made in 2003, the total charge was approximately \$6 million. Of this amount, \$3 million related to the modification to a grant to a former CEO as described above, and approximately \$800,000 related to a grant to a director approved by shareholders where the grant date was recorded as having been finalized on the date of an earlier Board meeting. The remaining charges resulted from changes to certain on-cycle and off-cycle grants.

#### *The Company's Review of Historic Practices*

As noted, the primary purpose of the LTC Review was to conduct a comprehensive review of the Company's accounting for share-based compensation and to record any required adjustments in its financial statements. The LTC Review was not an independent investigation relating to historic practices and procedures. However, during the course of the LTC Review, the Company identified certain historical practices raising issues relating to share-based compensation and conducted a review of those practices, limited in scope as noted herein. Based on the information to date, the Company identified certain historical issues and practices of concern relating to the annual on-cycle and off-cycle grants, which fall within the following five categories: (1) with respect to the 1997-1998 annual on-cycle grants, reported ratification of undocumented prior on-cycle grants by the Compensation Committee; (2) with respect to the 1999-2001 annual grants, after-the-fact selection of low strike prices within the four-day period during which Board meetings were held, and inaccurate Compensation Committee meeting minutes relating to grant date and strike price selection; (3) issuance of off-cycle grants prior to 2004 based on apparent, but not actual, delegation of authority, as well as general deficiencies in administration of off-cycle grants; (4) failure to establish and/or comply with certain formal corporate governance procedures in periods through 2004; and (5) lack of and/or insufficient controls and procedures, and/or lack of knowledge of applicable accounting standards, in connection with administration of share-based compensation. The Company noted that the senior officers who were primarily involved in the selection of the prices of the annual on-cycle grants from 1999-2001 were the Company's President and CEO at the time, who retired in 2002; the Company's CFO at the time, who left full time employment with the Company in early 2006 (he remains under an employment agreement through March 2008, although he is not active in management); and the Company's General Counsel at the time, who presently is the Company's Executive Vice President and President, Alternative Energy and is no longer involved in the Company's legal functions or Board consideration or approval of share-based compensation.

The information developed in the LTC Review did not establish that any officer or director of the Company manipulated the selection of grant dates or strike prices with actual knowledge that they were violating or causing the Company to violate accounting principles or requirements of the Company's stock options plans, or that there was any effort to conceal information relating to the selection of grant dates or strike prices from the Company's outside auditors. However, all of the matters described



herein with respect to the Company's general views and issues arising from the LTC Review are qualified by the fact that, in light of the limitations discussed herein, there may be additional documents, witnesses or other information not reviewed that might have indicated a different result

The limitations of the LTC Review include the fact that the Company did not review backups of data from the First Class System ("First Class"), the Company's e-mail system prior to January 1, 2002, when the Company switched to Microsoft Outlook. The Company also did not attempt to restore approximately 460 computer tapes (the "Backup Tapes") that are stored by an off-site storage vendor. The Company believes that these tapes comprise backups of certain Company electronic data (including e-mail) backed up on certain dates from approximately late 2001 through early 2004, but the Company has not located an index identifying the contents of the tapes.

The Company decided not to attempt to restore and review First Class or the Backup Tapes because: (i) the Company was able to review certain electronic data, including for the years 1997-2002, as well as paper files and other available information relating to the majority of the grants made during the Review Period; (ii) the Company believes that it is unlikely that information from these sources would materially alter the accounting adjustments that were determined to be necessary; (iii) the Company has implemented or will implement measures necessary to provide effective controls and procedures in these areas; (iv) of the senior officers who were primarily involved in the selection of the prices of the annual on-cycle grants from 1999-2001, the former CEO is no longer with the Company, the former CFO is no longer an officer and is not active in the Company's management, and the former General Counsel has a different position in the Company that does not involve corporate legal responsibilities or participation in Board consideration or approval of share-based compensation; and (v) based on consultation with a reputable information technology vendor, the Company determined that neither First Class nor the Backup Tapes could be restored for review without causing substantial delays in the LTC Review. In addition, while the Company conducted more than twenty interviews with persons who, by virtue of their position or otherwise, were believed to be most likely to have relevant knowledge, the Company did not interview every director or employee who may have had any involvement with options grants or accounting for share-based compensation.

## ***2. Adjustments presented in the August 2007 Restatement***

### *Special Obligations in Brazil Subsidiaries*

During October 2006, the National Agency for Electric Energy ("ANEEL"), which regulates our utility operations at AES Sul and AES Eletropaulo in Brazil, issued Normative Resolution 234 (the "Resolution") that utilities begin amortizing a liability called "Special Obligations" beginning with their 2<sup>nd</sup> tariff reset cycle in 2007 or a later year as an offset to depreciation expense. This was followed by additional ANEEL guidance and clarifying communications. In February 2007, ANEEL issued Circular 236 and 296, both of which discussed the timing of when the amortization for Special Obligations liabilities should begin. In June 2007, ANEEL issued another resolution, Circular 1314, stating that two February 2007 resolutions (236 and 296) were no longer in force.

For AES Eletropaulo and AES Sul, the 2<sup>nd</sup> tariff reset cycles start July 2007 and April 2008, respectively. Upon further review and interpretation of the resolution, the Company has determined that an adjustment should have been recorded to its financial statements for the year ended

December 31, 2006 to reflect the Special Obligation requirements of the Resolution as a regulatory liability.

Special Obligations represent consumers' contributions to the cost of expanding the electric power supply system. Property plant and equipment assets, regardless of the source of funds to acquire them, are depreciated based on the respective assets' useful lives, as established by ANEEL. The Special Obligation liability was not previously amortized as a reduction of allowable costs for tariff or Brazilian Accounting Principles. The purpose of the Resolution is to adjust the tariff prospectively to offset the allowable cost for depreciation on these assets with amortization of the special obligation liability.

Upon issuance of the Resolution in October 2006 and throughout the subsequent clarifications issued through ANEEL, the Company evaluated the impact on its financial statements. Accordingly, an adjustment was recorded in 2006 to its reported "Special Obligations" liability to reverse amortization at AES Sul to conform to its accounting for Special Obligations at AES Eletropaulo and with the reporting requirements of the ANEEL guidance.

The Company also considered the pre-acquisition liability that was determined to have a fair value of zero at the time of acquisition to determine whether the Resolution was a triggering event that would now make this liability probable as a reduction of allowable cost under tariff. The Company determined that as of May 23, 2007, the date of the filing of our 2006 Form 10-K, no industry positions or any other consensus had been reached regarding how ANEEL guidance should be applied at that date and no adjustments to the financial statements were made relating to Special Obligations in Brazil. Subsequent to May 23, 2007, industry discussions occurred and other Brazilian companies filed Forms 20-F with the SEC reflecting the impact of the Resolution in their December 31, 2006. financial statements. In the absence of any significant regulatory developments between May 23, 2007 and the date of these other filings, we now believe that the October 2006 resolution issued by ANEEL required us to record an adjustment to our Special Obligations liability as of December 31, 2006.

In 1997 and 1998, the Company acquired a 91% and 10% interest in AES Sul and AES Eletropaulo, respectively, under a concession agreement that allows AES to deliver service through 2027. Currently the Company owns a 100% and 16% acquired interest in AES Sul and AES Eletropaulo, respectively. At the time of acquisition, the fair value of Special Obligation liabilities was evaluated but was assigned a fair value of zero because it was not considered probable that the obligation would be required to be repaid or amortized as a reduction of allowable costs through the tariff. Given the Resolution, AES is required to establish the liability for U.S. GAAP purposes that would have existed as of the original purchase date, and then begin amortizing that liability in the future consistent with the prospective amortization for tariff purposes. The Company has recorded the establishment of this liability through a fourth quarter 2006 charge of \$139 million to Other Expense. As a result of the Company's consolidation of AES Eletropaulo, there is an offsetting reduction of \$108 million to Minority Interest Expense.

While future cash flows will be reduced as a result of the offset to depreciation expense by the required amortization of the Special Obligation liability being included in the tariff, future gross margin and income from continuing operations will not be affected by this change.

#### *Lease Accounting*

In connection with the Company's continued remediation efforts related to internal controls over financial reporting, the Company noted the certain errors that were discovered relating to its accounting for leases at its AES Southland subsidiary, a wholly-owned North American Generations business and its Pakistan subsidiary, a majority-owned Asia Generation business.

## Edgar Filing: AES CORP - Form S-4/A

Both AES Southland and AES Pakistan executed power purchase agreements ("PPA's") with third party offtakers. Pursuant to the agreement at AES Southland, the third party offtaker calls on each unit as needed and in turn pays a fixed capacity payment and a variable payment for energy. Southland is not permitted to substitute dispatch from one unit to another. Capacity payments are specified in the agreement on a unit-by-unit basis and the variable energy payment is indexed to inflation. Pursuant to a settlement agreement between the offtaker and AES Pakistan, the offtaker agreed to resolve a historical capacity dispute, which recognized the right for AES to bill from both plants an additional available capacity above the previously determined Capped Capacity. This differential billing was to be billed on an amended rate schedule. The payments of the differential capacity per the amended rate schedule created a modification of the cashflows of the initial PPA agreement.

In accordance with EITF 01-08, "Determining Whether an Arrangement Contains a Lease" ("EITF 01-08"), an entity must reassess whether an arrangement requires lease accounting when certain changes including contractual terms; renewal or extension or changes in fulfillment of the arrangement exist. Upon reassessment of the arrangement and the subsequent modifications, the Company determined that the PPA with the third party offtakers in both cases qualified as a lease under the provisions of EITF 01-08. As a result, the revenue generated from the capacity payments should be accounted for on a straight-line basis. The impact on net income as a result of the correction of these errors is an decrease of \$26 million and \$18 million and in 2006 and 2005, respectively and an increase of \$4 million in 2004.

The combined impact of the August and May 2007 Restatements resulted in a decrease to previously reported net income of \$57 million for the year ended December 31, 2006; a decrease of \$43 million for the year ended December 31, 2005 and an increase of \$6 million for the year ended December 31, 2004. It also resulted in a decrease to previously reported net income of \$9 million for the three months ended March 31, 2006; a decrease of \$3 million for the six months ended June 30, 2006; an increase of \$11 million for the nine months ended September 30, 2006 and a decrease of \$6 million for the three months ended March 31, 2007. Additionally, the cumulative adjustment for all periods prior to 2004 resulted in an increase to retained deficit of \$50 million.

### ***3. Reclassifications into Discontinued Operations presented in this prospectus***

The Company reported discontinued operations in its Form 10-Q for the quarter ended March 31, 2007, as a result of the previously disclosed sales of EDC and Central Valley. As required by Statement of Financial Accounting Standards No. 144, "*Accounting for the Impairment or Disposal of Long Lived Assets*," presentation of the results of operations of these businesses through the date of sale are now reported in "*Income (Loss) from Operations of Discontinued Businesses*" in the Consolidated Statement of Operations. Correspondingly, the assets and liabilities of these businesses are reclassified to assets and liabilities "held for sale" in the Consolidated Balance Sheets. In accordance with SEC guidelines, when a company files or amends its annual financial statements as of a date on or after the date the company reports discontinued operations, the company must present the financial information in those prior period financial statements to reflect the discontinued operations. Accordingly, certain financial information presented in this prospectus has been conformed to the presentation of the discontinued operations in our first quarter 2007 Form 10-Q.

**2. INVESTMENTS**

The following table sets forth the Company's investments as of December 31, 2006 and 2005:

	December 31,	
	2006	2005
(in millions)		
<b>HELD-TO-MATURITY:</b>		
Certificates of deposit	\$ 46	\$ 16
Mutual funds	2	1
Government debt securities	2	6
(Less): discontinued operations	(8)	(4)
	<u>42</u>	<u>19</u>
Subtotal	42	19
<b>AVAILABLE-FOR-SALE:</b>		
Government debt securities	261	87
Mutual Funds	248	80
Common Stock	47	
Certificates of Deposits	43	5
Money market funds	34	5
Auction Rate Securities		1
(Less): discontinued operations	(1)	
	<u>632</u>	<u>178</u>
Subtotal	632	178
<b>TRADING:</b>		
Government debt securities	4	2
	<u>4</u>	<u>2</u>
Subtotal	4	2
	<u>4</u>	<u>2</u>
<b>Total Short-term Investments</b>	<b>640</b>	<b>199</b>
	<u>640</u>	<u>199</u>
Total Long-term investments	38	
	<u>38</u>	<u></u>
<b>TOTAL</b>	<b>\$ 678</b>	<b>\$ 199</b>
	<u>\$ 678</u>	<u>\$ 199</u>

The investments are classified as either held-to-maturity, available-for-sale or trading. The amortized cost and estimated fair value of the held-to-maturity investments were approximately the same at December 31, 2006 and 2005. The available-for-sale and trading investments are recorded at fair value. At December 31, 2006 and 2005, approximately \$8 million and \$10 million, respectively, of investments classified as held-to-maturity were restricted or pledged as collateral.

As of December 31, 2006, the stated maturities for the investments (including restricted investments) ranged from four months to 30 years.

At December 31, 2006, there was \$3 million included in accumulated other comprehensive loss for available-for-sale securities and no balance at December 31, 2005. Proceeds from the sales of available-for-sale securities were \$1.6 billion, \$1.1 billion and \$1.3 billion for the years ended December 31, 2006, 2005 and 2004, respectively. Gross realized gains on these sales were \$31 million and \$3 million for the years ended December 31, 2005 and 2004, respectively. There were no realized gains recognized on sales of available-for-sale securities in 2006. The cost of the securities is determined using the specific identification method.

The Company made its first significant investment in the greenhouse gas emission area, acquiring a 9.9% ownership interest in AgCert International ("AgCert") for \$52 million. AgCert is an Ireland-based company which uses agricultural sources to produce greenhouse gas emission offsets under the Kyoto protocol. This investment is classified as long-term available-for-sale investment and is revalued at the end of each reporting period. As of December 31, 2006, the Company has recorded a gross unrealized loss on this investment of \$5 million. The Company has deemed this loss to be temporary.

### 3. INVENTORY

Inventories, for our purposes, consist of the following items: coal, fuel oil and other raw materials used to generate power, and spare parts and supplies used to maintain power generation and distribution facilities.

Most of the Company's inventories are valued on the average cost method (64%) or the first-in, first-out ("FIFO") method (28%). Inventories stated under the last-in, first-out ("LIFO") method represent 8% of total inventories in 2006. If the FIFO method, which approximates current replacement cost, had been used for these LIFO inventories, the total amount of these inventories would have increased by approximately \$18 million. Inventory is accounted for at the lower of cost of market.

The following table summarizes our inventory as of December 31, 2006 and 2005:

	<b>December 31,</b>	
	<b>2006</b>	<b>2005</b>
	(in millions)	
Coal, fuel oil and other raw materials	\$ 242	\$ 232
Spare parts and supplies	276	225
(Less: Discontinued Operations)	(47)	(36)
Total	\$ 471	\$ 421

### 4. DEFERRED REGULATORY ASSETS & LIABILITIES

The Company has recorded deferred regulatory assets and liabilities that it expects to pass through to its customers in accordance with, and subject to, regulatory provisions as follows:

	<b>December 31,</b>	
	<b>2006</b>	<b>2005</b>
	(in millions)	
Current assets	\$ 481	\$ 438
Noncurrent assets	561	644
Total assets	\$ 1,042	\$ 1,082
Current liabilities	359	211
Noncurrent liabilities	721	599
Total liabilities	\$ 1,080	\$ 810

## Edgar Filing: AES CORP - Form S-4/A

The current portion of the deferred regulatory asset and liability is recorded in either other current assets or other current liabilities, respectively, on the accompanying consolidated balance sheets. The noncurrent portion of the deferred regulatory asset and liability is recorded in either other assets or other long-term liabilities, respectively, in the accompanying consolidated balance sheets.

Recovery of certain regulatory assets at the Company's subsidiaries is provided without a rate of return during the recovery period. All other regulatory assets are recovered with a rate of return. The following table summarizes the amounts of regulatory assets probable of recovery without a rate of return at December 31, 2006 and 2005.

	December 31,		Recovery Period
	2006	2005	
	(in millions)		
<b>Current Assets:</b>			
Deferred fuel costs and other	\$ 50	\$ 51	Through 2007
<b>Noncurrent Assets (IPL):</b>			
Defined benefit pension obligations	\$ 147	\$	Service lives of employees
Related to deferred income taxes	81	87	Various
Unamortized reacquisition premium on debt	18	15	Over remaining life of debt
Deferred Midwest ISO costs	35	21	To be determined(1)
Asset retirement obligation costs	10	9	Over book life of assets
Interest rate hedge and other	9	2	Through 2021
Total noncurrent	\$ 300	\$ 134	
Total	\$ 350	\$ 185	

(1) Recovery is probable, but not yet determined.

**Deferred Fuel:** Deferred fuel costs are a component of current regulatory assets and are expected to be recovered through future fuel adjustment charge proceedings. For our El Salvadorian businesses, the deferred fuel adjustment is the result of variances between the actual fuel costs and the fuel costs recovered in the tariffs. Our El Salvadorian businesses are permitted to recover this variance through the reset of future tariffs each six months and therefore, these costs are deferred and amortized into fuel expense in the same period as the tariffs are adjusted. For IPL, the Company records deferred fuel in accordance with standards prescribed by the Indiana Utility Regulatory Commission ("IURC"). The deferred fuel adjustment is the result of variances between estimated fuel and purchased power costs in IPL's fuel adjustment charge and actual fuel and purchased power costs. IPL is permitted to recover underestimated fuel and purchased power costs in future rates through the fuel adjustment charge proceedings and therefore the costs are deferred and amortized into fuel expense in the same period that IPL's rates are adjusted.

**Defined Benefit Pension Obligations:** Upon the adoption of SFAS No. 158, the adjustment that IPL would have recorded to Accumulated Other Comprehensive Income to recognize the funded status of its defined benefit plans, has been recorded to Long-term Regulatory Assets. This amount represents a cost allowable to be recovered in future rates.

**Related to Deferred Income Taxes:** This amount represents the portion of deferred income taxes that are probable of recovery through future rates, based upon established regulatory practices, which permit the recovery of current taxes. Accordingly, this regulatory asset is offset by a deferred tax liability and is expected to be recovered, without interest, over the period underlying book-tax timing differences reverse and become current taxes.

**Deferred Midwest ISO costs:** These consist of administrative costs for transmission services and other administrative and socialized costs from IPL's participation in the Midwest ISO market. IPL received orders from the Indiana Utility Regulatory Commission that granted authority for the deferral of such costs for recovery in a future base rate case.

**Asset Retirement Obligation Costs:** This amount represents the portion of legal asset retirement obligation costs that are probable of recovery through future rates, based upon established regulatory practices.

## 5. PROPERTY, PLANT & EQUIPMENT

The following table summarizes the components of the electric generation and distribution assets and the related rates of depreciation.

	Composite Rate		Useful Life	
Electric Generation and Distribution Facilities	2.0%	33.3%	3	50 yrs.
Other Buildings	2.0%	20%	5	50 yrs.
Leasehold Improvements	2.9%	33.3%	3	34 yrs.
Furniture and Fixtures	3.3%	33.3%	3	30 yrs.

The following table summarizes the depreciation expense, which is stated as a percentage of the average cost of depreciable property, plant and equipment, for the years ending December 31, 2006, 2005 and 2004.

	December 31,		
	2006	2005	2004
% of depreciable PP&E	3.8%	3.7%	3.5%

The following table summarizes interest capitalized during development and construction for the years ending December 31, 2006, 2005 and 2004.

	December 31,		
	2006	2005	2004
Interest capitalized during development & construction	\$ 49	\$ 28	\$ 36

Recoveries of liquidating damages from construction delays are recorded as a reduction in the related projects' construction costs. Approximately \$9.4 billion of property, plant and equipment, net of accumulated depreciation, was mortgaged, pledged or subject to lien as of December 31, 2006.

Depreciation expense was \$796 million, \$735 million and \$672 million for the years ended December 31, 2006, 2005 and 2004, respectively.

## 6. INVESTMENTS IN AND ADVANCES TO AFFILIATES

**US Wind Force, LLC.** In December 2006, the Company sold its 33% ownership interest in US Wind Force, LLC ("US Wind"), a private company that focuses on developing wind energy projects in the United States. The sale resulted in a gain of \$1 million.

**InnoVent SAS** In October 2006, the Company purchased a 40% interest in InnoVent SAS, a privately held developer of wind energy projects in France. In addition, as part of the transaction, the Company received the option to purchase a majority ownership in the underlying wind farm projects at a future date.

**Empresa Generadora de Electricidad Itabo S.A.** In May 2006, the Company, through its wholly-owned subsidiary, AES Grand Itabo, purchased an additional 25% interest in Empresa Generadora de Electricidad Itabo S.A. ("Itabo"), a power generation business located in the Dominican Republic for approximately \$23 million. Prior to May, the Company held a 25% interest in Itabo indirectly through its Gener subsidiary in Chile and had accounted for the investment using the equity method of accounting. As a result of the transaction, AES now has a 48% economic interest in Itabo, and a majority voting interest, thus requiring consolidation. Through the purchase date in May, the Company's initial 25% share in Itabo's net income is included in the "Equity in earnings from affiliates" line item on the consolidated income statements. Subsequent to the Company's purchase of the additional 25% interest, Itabo is reflected as a consolidated entity included at 100% in the consolidated financial statements, with an offsetting charge to minority interest expense for the minority shareholders' interest. The Company engaged a third-party valuation specialist to determine the purchase price allocation for the additional 25% investment. The valuation resulted in fair values of current assets and total liabilities in excess of the purchase price. Therefore, the Company recognized a \$21 million after-tax extraordinary gain on the transaction in the second quarter of 2006.

**Kingston Cogeneration Limited Partnership.** In March 2006, the Company's wholly-owned subsidiary, AES Kingston Holdings, B.V., sold its 50% indirect ownership interest in Kingston Cogeneration Limited Partnership ("KCLP"), a 110 MW cogeneration plant located in Ontario, Canada. AES received \$110 million in net proceeds for the sale of its investment and recognized a pre-tax gain of \$87 million on the sale.

**AES Barry Ltd.** In July 2003, the Company signed an amended credit agreement related to the outstanding debt of AES Barry Ltd. (Barry), a 230 MW gas-fired combined cycle power plant in the United Kingdom. Although the Company continues to maintain 100% ownership of Barry, as a result of the amended credit agreement, no material financial or operating decisions can be made without the banks' consent, and thus the Company no longer had control over Barry. Consequently, the Company discontinued consolidating the business's results and began using the equity method to account for the unconsolidated majority-owned subsidiary.

**Companhia Energetica de Minas Gerais.** The Company is a party to a joint venture/consortium agreement through which the Company has an equity investment in Companhia Energetica de Minas



Gerais ("CEMIG"), an integrated utility in Minas Gerais, Brazil. The agreement prescribes ownership and voting percentages as well as other matters. In the fourth quarter of 2002, a combination of events occurred related to the CEMIG investment. These events included consistent poor operating performance in part caused by continued depressed demand and poor asset management, the inability to adequately service or refinance operating company debt and acquisition debt, and a continued decline in the market price of CEMIG shares. Additionally, a partner in one of the holding companies in the CEMIG ownership structure sold its interest in this holding company to an unrelated third party in December 2002 for a nominal amount. Upon evaluating these events in conjunction with each other, the Company concluded that an other than temporary decline in value of the CEMIG investment had occurred. Therefore, in December 2002, AES recorded an impairment charge related to the other than temporary decline in value of the investment in CEMIG, and the shares in CEMIG were written-down to fair market value. Additionally, AES recorded a valuation allowance against a deferred tax asset related to the CEMIG investment. The total amount of these charges, net of tax, was \$587 million, of which \$264 million related to the other than temporary impairment of the investment and \$323 million related to the valuation allowance against the deferred tax asset. As a result of these charges, the Company's investment in CEMIG, net of debt used to finance the CEMIG investment, is negative.

In the fourth quarter of 2002, AES lost voting control of one of the holding companies in the CEMIG ownership structure. This holding company indirectly owns the shares related to the CEMIG investment and indirectly holds the project financing debt related to CEMIG. As a result of the loss of voting control, AES stopped consolidating this holding company at December 31, 2002. The Company's equity investment in CEMIG, net of debt used to finance the investment, is \$(484) million at December 31, 2006.

**Cartagena Energia.** The Company owns 71% of a 1200 MW power plant in Cartagena, Spain completed in November 2006. The customer of the plant is the primary beneficiary due to the absorption of commodity price risk.

The financial information tables below exclude information related to Barry and Cartagena, both unconsolidated majority-owned subsidiaries, and the CEMIG business because the Company has discontinued the application of the equity method investment in accordance with its accounting policy regarding equity investments (disclosed in Note 1).

Both of the following tables summarize financial information of the entities in which the Company has the ability to exercise significant influence, but does not control, and which are accounted for using the equity method.

Years ended, December 31,	Revenues	Gross Margin	Net Income
(in millions)			
2006	\$ 938(1)	\$ 275(1)	\$ 202(1)
2005	1,051	332	163
2004	945	309	170

(1)

Includes information pertaining to KCLP through March 2006, Itabo through May 2006, and US Wind through December 2006.

Edgar Filing: AES CORP - Form S-4/A

December 31,	Current Assets	Noncurrent Assets	Current Liabilities	Noncurrent Liabilities	Stockholders' Equity
(in millions)					
2006	\$ 374	\$ 1,846	\$ 240	\$ 913	\$ 1,067
2005	512	2,232	345	1,094	1,305

The following table summarizes the relevant effective equity ownership percentages for the Company's investments accounted for under the equity method for the years ending December 31, 2004 through 2006.

Affiliate	Country	December 31,		
		2006	2005	2004
Barry	United Kingdom	100.00	100.00	100.00
Cartagena	Spain	70.81	70.81	70.81
Cemig	Brazil	9.57	9.57	9.57
Chigen affiliates	China	25.00	25.00	25.00
EDC affiliates	Venezuela	41.08	43.00	43.00
Elsta	Netherlands	50.00	50.00	50.00
Gener affiliates	Chile	45.60	49.00	49.00
InnoVent	France	40.00		
Itabo	Dominican Republic		(1) 25.00	25.00
Kingston Cogen Ltd	Canada		(2) 50.00	50.00
OPGC	India	49.00	49.00	49.00
US Wind	United States		(2) 27.55	17.82

(1) Became a consolidated entity in 2nd quarter 2006 due to increased equity ownership.

(2) Investment was sold during 2006.

At December 31, 2006, retained earnings included \$136 million related to the undistributed earnings of affiliates and distributions received from affiliates were \$44 million, \$82 million and \$42 million in 2006, 2005 and 2004, respectively. The Company charged and recognized construction revenues, management fees and interest on advances to its affiliates, which aggregated \$2 million, \$7 million and \$6 million for the years ended December 31, 2006, 2005 and 2004, respectively.

## 7. GOODWILL AND OTHER INTANGIBLES

SFAS No. 142 requires that goodwill be evaluated for impairment at a level referred to as a reporting unit. A reporting unit is an operating segment as defined by SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information, or one level below an operating segment, referred to as a component. Generally, each AES business constitutes a reporting unit. Reporting units have been acquired generally in separate transactions. In the event that more than one reporting unit is acquired in a single acquisition, the fair value of each reporting unit is determined, and that fair value is allocated to the assets and liabilities of that unit. If the determined fair value of the reporting unit exceeds the amount allocated to the net assets of the reporting unit, goodwill is assigned to that reporting unit.

Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the changes in the carrying amount of goodwill, by segment, for the years ending December 31, 2004 through 2006.

	North America		Latin America		Europe & Africa		Asia Generation	Corporate & Other	Total
	Generation	Utilities	Generation	Utilities	Generation	Utilities			
(in millions)									
Carrying amount at <b>December 31, 2004</b>	\$ 130	\$	\$ 907	\$ 130	\$ 204	\$ 6	\$ 24		\$ 1,401
Goodwill acquired during the period								35	35
Translation adjustments and other	(10)		(1)		(15)				(26)
Carrying amount at <b>December 31, 2005</b>	\$ 120	\$	\$ 906	\$ 130	\$ 189	\$ 6	\$ 24	35	\$ 1,410
Translation adjustments and other	(10)			3	16			(3)	6
Carrying amount at <b>December 31, 2006</b>	\$ 110	\$	\$ 906	\$ 133	\$ 205	\$ 6	\$ 24	32	\$ 1,416

For the year ended December 31, 2006, the Company recognized goodwill impairment of \$2 million. As a result of the Company's annual goodwill impairment testing performed as of October 1st, goodwill at one of our European generation plants was determined to be impaired and such balance was written off. The fair value of the reporting unit was determined by using a discounted cash flow valuation as current quoted market prices were not available and there was not sufficient evidence that the reporting unit could be bought or sold in the market place between willing third parties. There was no impairment of goodwill during the years ended December 31, 2005 and 2004.

The following tables summarize the balances comprising other intangibles in the accompanying consolidated balance sheets for the years ending December 31, 2006 and 2005.

Nature of intangible assets (other than Goodwill)	Gross Balance as of December 31, 2006	Accumulated Amortization as of December 31, 2006	Net Balance as of December 31, 2006
	(in millions)		
Sales concessions	\$ 160	\$ (58)	\$ 102
Software costs	114	(79)	35
All other	195	(34)	161
<b>TOTAL</b>	<b>\$ 469</b>	<b>\$ (171)</b>	<b>\$ 298</b>
Nature of intangible assets (other than Goodwill)	Gross Balance as of December 31, 2005	Accumulated Amortization as of December 31, 2005	Net Balance as of December 31, 2005
	(in millions)		
Sales concessions	\$ 148	\$ (46)	\$ 102
Software costs	91	(53)	38

Edgar Filing: AES CORP - Form S-4/A

Nature of intangible assets (other than Goodwill)	Gross Balance as of December 31, 2005	Accumulated Amortization as of December 31, 2005	Net Balance as of December 31, 2005
All other	164	(28)	136
<b>TOTAL</b>	<b>\$ 403</b>	<b>\$ (127)</b>	<b>\$ 276</b>

The following table summarizes the estimated amortization expense, broken down by intangible asset category, for 2007 through 2011.

Edgar Filing: AES CORP - Form S-4/A

Nature of intangible assets (other than Goodwill)	Estimated amortization expense in 2007	Estimated amortization expense in 2008	Estimated amortization expense in 2009	Estimated amortization expense in 2010	Estimated amortization expense in 2011
	(in millions)				
Sales concessions	\$ 7	\$ 7	\$ 6	\$ 6	\$ 6
Software costs	14	11	9	6	4
All other	7	7	6	7	7
<b>TOTAL</b>	<b>\$ 28</b>	<b>\$ 25</b>	<b>\$ 21</b>	<b>\$ 19</b>	<b>\$ 17</b>

Intangible asset amortization expense was \$36 million, \$31 million and \$14 million for the years ended December 31, 2006, 2005 and 2004, respectively. Intangible assets that are not subject to amortization consist of emission allowances which have a carrying value of \$22 million at December 31, 2006 and \$7 million at December 31, 2005.

## 8. LONG-TERM DEBT

The following table summarizes the non-recourse debt of the company at December 31, 2006 and 2005.

NON-RECOURSE DEBT	Interest Rate(1)	Final Maturity	December 31,	
			2006	2005
(in millions)				
<b>VARIABLE RATE:(2)</b>				
Bank loans	6.97%	2022	\$ 3,415	\$ 3,623
Notes and bonds	14.65%	2041	2,077	826
Debt to (or guaranteed by) multilateral or export credit agencies or development banks	12.20%	2013	134	526
Other	6.79%	2009	85	755
<b>FIXED RATE:</b>				
Bank loans	8.37%	2023	358	268
Notes and bonds	8.42%	2036	5,081	4,884
Debt to (or guaranteed by) multilateral or export credit agencies or development banks	10.89%	2012	17	574
Other	4.89%	2024	78	229
<b>SUBTOTAL</b>			<b>\$ 11,245</b>	<b>\$ 11,685</b>
Less: Current maturities			(1,411)	(1,367)
<b>TOTAL</b>			<b>\$ 9,834</b>	<b>\$ 10,318</b>

(1) Weighted average interest rate at December 31, 2006.

(2) The Company has interest rate swaps and interest rate option agreements in an aggregate notional principal amount of approximately \$2.5 billion at December 31, 2006. The swap agreements economically change the variable interest rates on the portion of the debt covered by the notional amounts to fixed rates ranging from approximately 3.78% to 7.49%. The option agreements fix interest rates within a range from 4.51% to 7.00%. The agreements expire at various dates from 2007 through 2023.



## Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the recourse debt of the company at December 31, 2006 and 2005.

RECURSE DEBT	Interest Rate		Final Maturity		December 31,	
					2006	2005
(in millions)						
Senior Secured Term Loan	LIBOR + 1.75%		2011		\$ 200	\$ 200
Second Priority Senior Secured Notes	8.75%	9.00%	2013	2015	1,800	1,800
Senior Unsecured Notes	7.75%	9.50%	2008	2014	2,066	2,046
Senior Subordinated Debentures	8.875%		2027			115
Convertible Junior Subordinated Debentures	6.0%	6.75%	2008	2029	731	731
Unamortized discounts					(7)	(10)
<b>SUBTOTAL</b>					<b>\$ 4,790</b>	<b>\$ 4,882</b>
Less: Current maturities(1)						(200)
<b>Total</b>					<b>\$ 4,790</b>	<b>\$ 4,682</b>

(1) Senior Secured Term Loan was classified as a current maturity as of December 31, 2005, because the loan was in default as of March 31, 2006.

**NON-RECURSE DEBT** Non-recourse debt borrowings are not a direct obligation of AES, the parent corporation, and are primarily collateralized by the capital stock of the relevant subsidiary and in certain cases the physical assets of, and all significant agreements associated with, such business. These non-recourse financings include structured project financings, acquisition financings, working capital facilities and all other consolidated debt of the subsidiaries.

The terms of the Company's non-recourse debt, which is debt held at subsidiaries, include certain financial and non-financial covenants. These covenants are limited to subsidiary activity and vary among the subsidiaries. These covenants may include but are not limited to maintenance of certain reserves, minimum levels of working capital and limitations on incurring additional indebtedness. Compliance with certain covenants may not be objectively determinable.

The following table summarizes the Company's subsidiary non-recourse debt in default as of December 31, 2006 and 2005.

Subsidiary	Primary Nature of Default	December 31, 2006		December 31, 2005	
		Default	Net Assets	Default	Net Assets
(in millions)					
Eden/Edes	Payment	\$ 87	\$ (74)	\$ 98	\$ (17)
Hefei	Payment	4	23	4	26
Kelanitissa(1)	Covenant	61	40		
Tisza II(2)	Material adverse change	93	138		
Ekibastuz	Covenant			3	68
Parana	Material adverse change			33	(77)
<b>Total</b>		<b>\$ 245</b>		<b>\$ 138</b>	

Edgar Filing: AES CORP - Form S-4/A

- (1) Kelanitissa is in violation of a covenant under its \$65 million credit facility because of a cross default to a material agreement for the plant. The outstanding debt balance as of December 31, 2006 was \$61 million.
- (2) Tisza II is in default as a consequence of the re-introduction of administrative price regulation in Hungary.

F-48

---



## Edgar Filing: AES CORP - Form S-4/A

None of the subsidiaries that are currently in default is a material subsidiary under AES's corporate debt agreements in order for such defaults to trigger an event of default or permit acceleration under such indebtedness. However, as a result of additional dispositions of assets, other significant reductions in asset carrying values or other matters in the future that may impact our financial position and results of operations, it is possible that one or more of these subsidiaries could fall within the definition of a "material subsidiary" and thereby upon an acceleration trigger an event of default and possible acceleration of the indebtedness under the AES parent company's outstanding debt securities.

Principal payments required on non-recourse debt outstanding at December 31, 2006, are \$1,411 million in 2007, \$1,069 million in 2008, \$684 million in 2009, \$1,096 million in 2010, \$931 million in 2011 and \$6,054 million thereafter.

As of December 31, 2006, several AES subsidiaries had approximately \$383 million of unused lines of credit available mainly as working capital facilities.

As of December 31, 2006 and 2005, approximately \$761 million and \$562 million, respectively, of restricted cash was maintained in accordance with certain covenants of the debt agreements, and these amounts were included within Restricted Cash and Debt Service Reserves and Other Deposits in the accompanying consolidated balance sheets.

Various lender and governmental provisions restrict the ability of the Company's subsidiaries to transfer their net assets to the parent company. Such restricted net assets of subsidiaries amounted to approximately \$4.5 billion at December 31, 2006.

**RECOURSE DEBT** Recourse debt obligations are direct borrowings of the AES parent corporation.

On March 3, 2006, the Company redeemed all of its outstanding 8.875% Senior Subordinated Debentures due 2027 (approximately \$115 million aggregate principal amount). The redemption was made pursuant to the optional redemption provisions of the indenture governing the Debentures. The Debentures were redeemed at a redemption price equal to 100% of the principal amount thereof, plus a make-whole premium determined in accordance with the terms of the indenture, plus accrued and unpaid interest up to the redemption date.

The Company entered into a \$500 million senior unsecured credit facility agreement effective March 31, 2006. On May 1, 2006, the Company exercised its option to extend the total amount of the senior unsecured credit facility by an additional \$100 million to a total of \$600 million. At December 31, 2006, the Company had no outstanding borrowings under the senior unsecured credit facility. The Company had \$373 million of letters of credit outstanding against the senior unsecured credit facility as of December 31, 2006. The credit facility is being used to support our ongoing share of construction obligations for AES Maritza East 1 and for general corporate purposes. AES Maritza East 1 is a coal-fired generation project that began construction in the second quarter of 2006.

The Company's senior secured bank facilities ("Bank Facilities") include the senior secured term loan ("Term Loan") of \$200 million and a senior secured revolving credit facility ("Revolving Credit Facility") with available borrowing up to \$750 million. As of December 31, 2006, the Revolving Credit Facility accrues interest at LIBOR plus 1.50% and matures in 2010.

## Edgar Filing: AES CORP - Form S-4/A

In December 2006, the Company exercised its right to increase the Revolving Credit Facility by \$100 million to a total of \$750 million. As of December 31, 2006, there were no outstanding borrowings against the revolving credit facility. The Company had \$88 million of letters of credit outstanding against the Revolving Credit Facility and \$662 million was available under the revolving credit facility.

Principal payments required on recourse debt outstanding at December 31, 2006 are \$415 million in 2008, \$467 million in 2009, \$423 million in 2010, \$674 million in 2011 and \$2.8 billion thereafter.

Certain of the Company's obligations under the Bank Facilities are guaranteed by its direct subsidiaries through which the Company owns its interests in the Shady Point, Hawaii, Warrior Run and Eastern Energy businesses. The Company's obligations under the Bank Facilities and Second Priority Senior Secured Notes are, subject to certain exceptions, secured by:

- (i) all of the capital stock of domestic subsidiaries owned directly by the Company and 65% of the capital stock of certain foreign subsidiaries owned directly or indirectly by the Company; and
- (ii) certain intercompany receivables, certain intercompany notes and certain intercompany tax sharing agreements.

The Bank Facilities are subject to mandatory prepayment as follows:

Net cash proceeds from sales of assets of or equity interests in IPALCO, a Guarantor or any of their subsidiaries must be applied pro rata to repay the Term Loan using 60% of net cash proceeds, provided that the 60% shall be reduced to 50% when and if the parent's recourse debt to cash flow ratio is less than 5:1 and further provided that Lenders shall have the option to waive their pro rata redemption. In the case of sales of assets of or equity interests in IPALCO or any of its subsidiaries, asset sale net cash proceeds remaining after application to the Term Loan facility shall be used to reduce commitments under the Revolver, unless the supermajority of banks otherwise agree or unless the facilities are rated at least Ba1 from Moody's and AES's corporate credit rating is at least BB- from S&P.

The Bank Facilities contain customary covenants and restrictions on the Company's ability to engage in certain activities, including, but not limited to:

limitations on other indebtedness, liens, investments and guarantees;

restrictions on dividends and redemptions and payments of unsecured and subordinated debt and the use of proceeds;

restrictions on mergers and acquisitions, sales of assets, leases, transactions with affiliates and off balance sheet and derivative arrangements; and

financial and other reporting requirements.

## Edgar Filing: AES CORP - Form S-4/A

The Bank Facilities also contain financial covenants requiring the Company to maintain certain financial ratios including:

cash flow to interest coverage ratio, calculated quarterly, which provides that a minimum ratio of the Company's adjusted operating cash flow to the Company's interest charges related to recourse debt must be maintained at all times; and

recourse debt to cash flow ratio, calculated quarterly, which provides that the ratio of the Company's total recourse debt to the Company's adjusted operating cash flow must not exceed a maximum at any time of calculation; and future borrowings and letter of credit issuances under the Bank Facilities will be subject to customary borrowing conditions, including the absence of an event of default and the absence of any material adverse change since December 31, 2003.

The terms of the Company's Second Priority Senior Secured Notes contain certain restrictive covenants, including limitations on the Company's ability to incur additional secured debt, pay dividends to stockholders, repurchase capital stock or make other restricted payments, incur additional liens, sell assets, enter into transactions with affiliates and enter into sale and leaseback transactions. The terms of the Company's Senior Unsecured Notes contain certain covenants including, without limitation, limitation on the Company's ability to incur liens and enter into sale and leaseback transactions.

**TERM CONVERTIBLE TRUST SECURITIES** During 1999, AES Trust III, a wholly owned special purpose business trust, issued 9 million of \$3.375 Term Convertible Preferred Securities ("TECONS") (liquidation value \$50) for total proceeds of approximately \$518 million and concurrently purchased approximately \$518 million of 6.75% Junior Subordinated Convertible Debentures due 2029 (the "6.75% Debentures" of the Company).

During 2000, AES Trust VII, a wholly owned special purpose business trust, issued 9.2 million of \$3.00 TECONS (liquidation value \$50) for total proceeds of approximately \$460 million and concurrently purchased approximately \$460 million of 6% Junior Subordinated Convertible Debentures due 2008 (the "6% Debentures" and collectively with the 6.75% Debentures, the "Junior Subordinated Debentures"). The sole assets of AES Trust III and VII (collectively, the "TECON Trusts") are the Junior Subordinated Debentures.

AES, at its option, can redeem the 6.75% Debentures which would result in the required redemption of the TECONS issued by AES Trust III, currently for \$50.42 per TECON, reduced annually by \$0.422 to a minimum of \$50 per TECON. AES, at its option can redeem the 6% Debentures which would result in the required redemption of the TECONS issued by AES Trust VII, for \$50.75 per TECONS as of December 31, 2006, reduced annually by \$0.375 to a minimum of \$50 per TECON. The TECONS must be redeemed upon maturity of the Junior Subordinated Debentures.

The TECONS are convertible into the common stock of AES at each holder's option prior to October 15, 2029 for AES Trust III and May 14, 2008 for AES Trust VII at the rate of 1.4216 and 1.0811 respectively, representing a conversion price of \$35.171 and \$46.25 per share, respectively.

Dividends on the TECONS are payable quarterly at an annual rate of 6.75% by AES Trust III and 6% by AES Trust VII. The Trusts are each permitted to defer payment of dividends for up to 20 consecutive quarters, provided that the Company has exercised its right to defer interest payments

under the corresponding debentures or notes. During such deferral periods, dividends on the TECONS would accumulate quarterly and accrue interest, and the Company may not declare or pay dividends on its common stock.

AES Trust III and AES Trust VII are variable interest entities under FASB Interpretation No. 46, *Consolidation of Variable Interest Entities An Interpretation of ARB No. 51* ("FIN 46"). AES is not the primary beneficiary of either AES Trust III or AES Trust VII and accordingly, does not consolidate their results. AES's obligations under the Junior Subordinated Debentures and other relevant trust agreements, in aggregate, constitute a full and unconditional guarantee by AES of the TECON Trusts' obligations under the trust securities issued by each respective trust.

## 9. DERIVATIVE INSTRUMENTS

AES utilizes derivative financial instruments to hedge interest rate risk, foreign exchange risk and commodity price risk. The Company utilizes interest rate swap, cap and floor agreements to hedge interest rate risk on floating rate debt. Most of AES's interest rate derivatives are designated and qualify as cash flow hedges. Currency forwards, options and swap agreements are utilized by the Company to hedge foreign exchange risk. The Company utilizes electric and fuel derivative instruments, including swaps, options, forwards and futures, to hedge the risk related to electricity sales and fuel purchases. Most of AES's electric and fuel derivatives are designated and qualify as cash flow hedges.

Certain derivatives are not designated as hedging instruments, primarily because they do not qualify for hedge accounting treatment as defined by SFAS No. 133. The purpose of these instruments is to economically hedge interest rate risk, foreign exchange risk or commodity price risk. However, certain features of these contracts, primarily the inclusion of written options, cause them to not qualify for hedge accounting.

Amounts recorded in accumulated other comprehensive loss, after income taxes, during the years ended December 31, 2006, 2005, and 2004, respectively are as follows:

December 31,	Balance, beginning of year	Reclassification to earnings	Reclassification upon sale or disposal	Change in fair value	Balance, December 31
(in millions)					
2006	\$ (400)	\$ (6)	\$ (3)	\$ 283	\$ (126)
2005	(325)	153		(228)	(400)
2004	(291)	88	12	(134)	(325)

Approximately \$29 million of the accumulated other comprehensive loss related to derivative instruments as of December 31, 2006 is expected to be recognized as an increase to income from continuing operations over the next twelve months. This estimate includes an estimated loss of \$1 million, a gain of \$38 million and a loss of \$8 million related to foreign currency, commodity and interest rate instruments, respectively. The balance in accumulated other comprehensive loss related to derivative transactions will be reclassified into earnings as interest expense is recognized for hedges of interest rate risk, as depreciation is recorded for hedges of capitalized interest, as foreign currency transaction and translation gains and losses are recognized for hedges of foreign currency exposure, and

as electric and gas sales and purchases are recognized for hedges of forecasted electric and fuel transactions.

The maximum length of time over which AES is hedging its exposure to variability in future cash flows for forecasted transactions, excluding forecasted transactions related to the payment of variable interest on existing financial instruments, is 24 years. For the years ended December 31, 2006, 2005, and 2004, gains (losses) of \$3 million, \$0, and \$(5) million, respectively, were reclassified into earnings as a result of the discontinuance of a cash flow hedge because it was probable that the forecasted transaction would not occur. For the years ended December 31, 2006 and 2005 no fair value hedges were discontinued. The Company recognized after-tax gains of \$18 million, \$20 million, and \$2 million related to the ineffective portion of derivatives qualifying as cash flow and fair value hedges for the years ended December 31, 2006, 2005, and 2004, respectively. The ineffective portion is recognized as interest income or expense for interest rate hedges, foreign currency gains or losses on foreign currency hedges, and non-regulated revenue or non-regulated cost of sales for commodity hedges.

After-tax losses related to the changes in fair value of derivatives that do not qualify for hedge accounting were \$12 million, \$34 million and \$36 million for the years ended December 31, 2006, 2005 and 2004, respectively. The after-tax losses include embedded foreign currency derivatives, interest rate swaps and options, and embedded commodity derivatives. Gains or losses on derivatives that do not qualify for hedge accounting are recognized as interest income or expense for interest rate derivatives, foreign currency gains or losses on foreign currency derivatives, and revenue or cost of sales for commodity derivatives. As of December 31, 2006 and 2005, derivative liabilities included in other current liabilities on the Consolidated Balance Sheets were \$68 million and \$283 million, respectively.

## 10. COMMITMENTS

**OPERATING LEASES** As of December 31, 2006, the Company was obligated under long-term non-cancelable operating leases, primarily for office rental and site leases. Rental expense for lease commitments under these operating leases for the years ended December 31, 2006, 2005 and 2004 was \$17 million, \$12 million and \$10 million, respectively. The table below sets forth the future minimum lease commitments under these operating leases at December 31, 2006 for 2007 through 2011 and thereafter:

December 31,	Future Commitments for Operating Leases
	(in millions)
2007	\$ 17
2008	16
2009	14
2010	11
2011	11
Thereafter	109
<b>Total</b>	<b>\$ 178</b>

Edgar Filing: AES CORP - Form S-4/A

**CAPITAL LEASES** Several AES subsidiaries lease operating and office equipment and vehicles. These leases have been recorded as capital leases in Property, Plant and Equipment within "Electric generation and distribution assets." The gross value of the leased assets for the years ended December 31, 2006 and 2005 was \$13 million and \$9 million, respectively.

The following table is a schedule by years of future minimum lease payments under capital leases together with the present value of the net minimum lease payments at December 31, 2006 for 2007 through 2011 and thereafter:

December 31,	Future Minimum Lease Payments
	(in millions)
2007	\$ 4
2008	3
2009	2
2010	1
2011	
Thereafter	
<b>Total</b>	<b>10</b>
Less: Imputed interest	2
<b>Present value of total minimum lease payments</b>	<b>\$ 8</b>

**SALE/LEASEBACK** In May 1999, a subsidiary of the Company acquired six electric generating stations from New York State Electric and Gas ("NYSEG"). Concurrently, the subsidiary sold two of the plants to an unrelated third party for \$666 million and simultaneously entered into a leasing arrangement with the unrelated party. This transaction has been accounted for as a sale/leaseback with operating lease treatment. Rental expense was \$54 million for each of the years ended December 31, 2006, 2005 and 2004.

The following table summarizes the future minimum lease commitments under sale/leaseback arrangements at December 31, 2006 for 2007 through 2011 and thereafter:

December 31,	Future Minimum Lease Commitments
	(in millions)
2007	\$ 63
2008	63
2009	63
2010	65
2011	69
Thereafter	993
<b>Total</b>	<b>\$ 1,316</b>

Edgar Filing: AES CORP - Form S-4/A

**CONTRACTS** Operating subsidiaries of the Company have entered into contracts for the purchase of electricity from third parties. Purchases in the years ended December 31, 2006, 2005 and 2004 were approximately \$1.2 billion, \$1.1 billion and \$1.0 billion, respectively.

The table below sets forth the future commitments under these electricity purchase contracts at December 31, 2006 for 2007 through 2011 and thereafter.

December 31,	Future Commitments for Electricity Purchase Contracts
(in millions)	
2007	\$ 1,430
2008	1,603
2009	1,601
2010	1,771
2011	1,797
Thereafter	15,187
<b>Total</b>	<b>\$ 23,389</b>

Operating subsidiaries of the Company have entered into various long-term contracts for the purchase of fuel subject to termination only in certain limited circumstances. Purchases in the years ended December 31, 2006, 2005 and 2004 were \$644 million, \$577 million and \$510 million, respectively. The table below sets forth the future commitments under these fuel contracts as of December 31, 2006 for 2007 through 2011 and thereafter.

December 31,	Future Commitments for Fuel Contracts
(in millions)	
2007	\$ 1,020
2008	1,047
2009	855
2010	796
2011	758
Thereafter	6,033
<b>Total</b>	<b>\$ 10,509</b>

The Company's subsidiaries entered into other various long-term contracts. These contracts are mainly for construction projects, service and maintenance, transmission of electricity and other operation services.

## Edgar Filing: AES CORP - Form S-4/A

The table below sets forth the future commitments under these other purchase contracts as of December 31, 2006 for 2007 through 2011 and thereafter.

December 31,	<b>Future Commitments for Other Purchase Contracts</b>
	(in millions)
2007	\$ 1,234
2008	697
2009	361
2010	147
2011	116
Thereafter	819
	3,374
<b>Total</b>	<b>\$ 3,374</b>

### 11. CONTINGENCIES

**ENVIRONMENTAL** The Company reviews its obligations as they relate to compliance with environmental laws, including site restoration and remediation. As of December 31, 2006, the Company has recorded liabilities of \$13 million for projected environmental remediation costs. Due to the uncertainties associated with environmental assessment and remediation activities, future costs of compliance or remediation could be higher or lower than the amount currently accrued. Based on currently available information and analysis, the Company believes that it is reasonably possible that costs associated with such liabilities or as yet unknown liabilities may exceed current reserves in amounts that could be material but cannot be estimated as of December 31, 2006.

**GUARANTEES, LETTERS OF CREDIT** In connection with certain of its project financing, acquisition, and power purchase agreements, AES has expressly undertaken limited obligations and commitments, most of which will only be effective or will be terminated upon the occurrence of future events. In the normal course of business, AES and certain of its subsidiaries enter into various agreements providing financial or performance assurance to third parties on behalf of certain subsidiaries. Such agreements include guarantees, letters of credit and surety bonds. These agreements are entered into primarily to support or enhance the creditworthiness otherwise achieved by a subsidiary on a stand-alone basis, thereby facilitating the availability of sufficient credit to accomplish the subsidiaries' intended business purposes.



Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the company's contingent contractual obligations as of December 31, 2006.

Contingent contractual obligations	Amount	Number of Agreements	Exposure Range for Each Agreement	
	(in millions)			
Guarantees	\$ 533	32	<\$1	\$100
Letters of credit under the Revolving Credit Facility	88	12	<\$1	\$26
Letters of credit under the Senior Unsecured Credit Facility	373	8	<\$1	\$333
Surety Bonds	1	1	\$1	
Total	\$ 995	53		

Most of the contingent obligations primarily represent future performance commitments which the Company expects to fulfill within the normal course of business. Amounts presented in the above table represent the Company's current undiscounted exposure to guarantees and the range of maximum undiscounted potential exposure to the Company as of December 31, 2006. Guarantee termination provisions vary from less than 1 year to greater than 20 years. Some result from the end of a contract period, assignment, asset sale, and change in credit rating or elapsed time. The amounts above include obligations made by the Company for the benefit of the lenders associated with the non-recourse debt of subsidiaries of \$102 million.

The risks associated with these obligations include change of control, construction cost overruns, political risk, tax indemnities, spot market power prices, supplier support and liquidated damages under power purchase agreements for projects in development, under construction and operating. While the Company does not expect to be required to fund any material amounts under these contingent contractual obligations during 2007 or beyond that are not recorded on the balance sheet, many of the events which would give rise to such an obligation are beyond the Company's control. There can be no assurance that the Company would have adequate sources of liquidity to fund its obligations under these contingent contractual obligations if it were required to make substantial payments thereunder.

The Company pays letter of credit fees ranging from 1.63% to 2.64% per annum on the outstanding amounts.

In addition, several AES subsidiaries obtained letters of credit to guarantee certain requirements under debt or PPA agreements. As of December 31, 2006, \$1.5 billion in letters of credit were outstanding.

**LITIGATION** The Company is involved in certain claims, suits and legal proceedings in the normal course of business. The Company has accrued for litigation and claims where it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. The Company believes, based upon information it currently possesses and taking into account established reserves for estimated liabilities and its insurance coverage, that the ultimate outcome of these proceedings and actions is unlikely to have a material adverse effect on the Company's financial statements. It is possible however, that some matters could be decided unfavorably to the Company, and could require

the Company to pay damages or to make expenditures in amounts that could be material but cannot be estimated as of December 31, 2006.

In 1989, Centrais Elétricas Brasileiras S.A. ("Eletrobrás") filed suit in the Fifth District Court in the State of Rio de Janeiro against Eletropaulo Eletricidade de São Paulo S.A. ("EEDSP") relating to the methodology for calculating monetary adjustments under the parties' financing agreement. In April 1999, the Fifth District Court found for Eletrobrás and, in September 2001, Eletrobrás initiated an execution suit in the Fifth District Court to collect approximately R\$762 million (US\$365 million) from Eletropaulo and a lesser amount from an unrelated company, Companhia de Transmissão de Energia Elétrica Paulista ("CTEEP") (Eletropaulo and CTEEP were spun off of EEDSP pursuant to its privatization in 1998). Eletropaulo appealed and, in September 2003, the Appellate Court of the State of Rio de Janeiro ruled that Eletropaulo was not a proper party to the litigation because any alleged liability was transferred to CTEEP pursuant to the privatization. Subsequently, both Eletrobrás and CTEEP filed separate appeals to the Superior Court of Justice ("SCJ"). In June 2006, the SCJ reversed the Appellate Court's decision and remanded the case to the Fifth District Court for further proceedings, holding that Eletropaulo's liability, if any, should be determined by the Fifth District Court. Eletropaulo subsequently filed a motion for clarification of that decision, which was denied in February 2007. In April 2007 Eletropaulo filed appeals with the Special Court (the highest court within the SCJ) and the Supreme Court of Brazil. Eletrobras may resume the execution suit in the Fifth District Court at any time. If Eletrobras does so, Eletropaulo may be required to provide security in the amount of its alleged liability. Eletropaulo believes it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In September 1999, a state appellate court in Minas Gerais, Brazil, granted a temporary injunction suspending the effectiveness of a shareholders' agreement between Southern Electric Brasil Participacoes, Ltda. ("SEB") and the state of Minas Gerais concerning Companhia Energetica de Minas Gerais ("CEMIG"), an integrated utility in Minas Gerais. The Company's investment in CEMIG is through SEB. This shareholders' agreement granted SEB certain rights and powers in respect of CEMIG ("Special Rights"). In March 2000, a lower state court in Minas Gerais held the shareholders' agreement invalid where it purported to grant SEB the Special Rights and enjoined the exercise of the Special Rights. In August 2001, the state appellate court denied an appeal of the decision and extended the injunction. In October 2001, SEB filed appeals against the state appellate court's decision with the Federal Superior Court and the Supreme Court of Justice. The state appellate court denied access of these appeals to the higher courts, and in August 2002 SEB filed interlocutory appeals against such denial with the Federal Superior Court and the Supreme Court of Justice. In December 2004, the Federal Superior Court declined to hear SEB's appeal. However, the Supreme Court of Justice is considering whether to hear SEB's appeal. SEB intends to vigorously pursue a restoration of the value of its investment in CEMIG by all legal means; however, there can be no assurances that it will be successful in its efforts. Failure to prevail in this matter may limit SEB's influence on the daily operation of CEMIG.

In August 2000, the Federal Energy Regulatory Commission ("FERC") announced an investigation into the organized California wholesale power markets in order to determine whether rates were just and reasonable. Further investigations involved alleged market manipulation. FERC requested documents from each of the AES Southland, LLC plants and AES Placerita, Inc. AES Southland and

AES Placerita have cooperated fully with the FERC investigation. AES Southland was not subject to refund liability because it did not sell into the organized spot markets due to the nature of its tolling agreement. AES Placerita is currently subject to refund liability of \$588,000 plus interest for spot sales to the California Power Exchange from October 2, 2000 to June 20, 2001 ("Refund Period"). In September 2004, the U.S. Court of Appeals for the Ninth Circuit issued an order addressing FERC's decision not to impose refunds for the alleged failure to file rates, including transaction-specific data, for sales during 2000 and 2001 ("September 2004 Decision"). Although it did not order refunds, the Ninth Circuit remanded the case to FERC for a refund proceeding to consider remedial options. The Ninth Circuit has temporarily stayed the remand to FERC until June 13, 2007, so that settlement discussions may take place. AES Placerita and other parties are also seeking review of the September 2004 Decision in the U.S. Supreme Court. In addition, in August 2006 in a separate case, the Ninth Circuit confirmed the Refund Period, expanded the transactions subject to refunds to include multi-day transactions, expanded the potential liability of sellers to include any pre-Refund Period tariff violations, and remanded the matter to FERC ("August 2006 Decision"). The Ninth Circuit has temporarily stayed its August 2006 Decision until June 13, 2007, to facilitate settlement discussions. The August 2006 Decision may allow FERC to reopen closed investigations and order relief. Placerita made sales during the periods at issue in the September 2004 and August 2006 Decisions. Both appeals may be subject to further court review, and further FERC proceedings on remand would be required to determine potential liability, if any. Prior to the August 2006 Decision, AES Placerita's potential liability could have approximated \$23 million plus interest. However, given the September 2004 and August 2006 Decisions, it is unclear whether AES Placerita's potential liability is less than or exceeds that amount. AES Placerita believes it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In November 2000, the Company was named in a purported class action along with six other defendants, alleging unlawful manipulation of the California wholesale electricity market, allegedly resulting in inflated wholesale electricity prices throughout California. The alleged causes of action include violation of the Cartwright Act, the California Unfair Trade Practices Act and the California Consumers Legal Remedies Act. In December 2000, the case was removed from the San Diego County Superior Court to the U.S. District Court for the Southern District of California. On July 30, 2001, the Court remanded the case to San Diego Superior Court. The case was consolidated with five other lawsuits alleging similar claims against other defendants. In March 2002, the plaintiffs filed a new master complaint in the consolidated action, which reasserted the claims raised in the earlier action and names the Company, AES Redondo Beach, LLC, AES Alamitos, LLC, and AES Huntington Beach, LLC as defendants. In May 2002, the case was removed by certain cross-defendants from the San Diego County Superior Court to the U.S. District Court for the Southern District of California. The plaintiffs filed a motion to remand the case to state court, which was granted on December 13, 2002. Certain defendants appealed aspects of that decision to the U.S. Court of Appeals for the Ninth Circuit. In December 2004, a panel of the Ninth Circuit issued an opinion affirming in part and reversing in part the decision of the District Court, and remanding the case to state court. In July 2005, defendants filed a demurrer in state court seeking dismissal of the case in its entirety. In October 2005, the court sustained the demurrer and entered an order of dismissal. In December 2005, plaintiffs filed a notice of appeal with the California Court of Appeal. In February 2007, the Court of Appeal

affirmed the trial Court's judgment of dismissal. Plaintiffs did not appeal the Court of Appeal's decision.

In August 2001, the Grid Corporation of Orissa, India ("Gridco"), filed a petition against the Central Electricity Supply Company of Orissa Ltd. ("CESCO"), an affiliate of the Company, with the Orissa Electricity Regulatory Commission ("OERC"), alleging that CESCO had defaulted on its obligations as an OERC-licensed distribution company, that CESCO management abandoned the management of CESCO, and asking for interim measures of protection, including the appointment of an administrator to manage CESCO. Gridco, a state-owned entity, is the sole wholesale energy provider to CESCO. Pursuant to the OERC's August 2001 order, the management of CESCO was replaced with a government administrator who was appointed by the OERC. The OERC later held that the Company and other CESCO shareholders were not necessary or proper parties to the OERC proceeding. In August 2004, the OERC issued a notice to CESCO, the Company and others giving the recipients of the notice until November 2004 to show cause why CESCO's distribution license should not be revoked. In response, CESCO submitted a business plan to the OERC. In February 2005, the OERC issued an order rejecting the proposed business plan. The order also stated that the CESCO distribution license would be revoked if an acceptable business plan for CESCO was not submitted to, and approved by, the OERC prior to March 31, 2005. In its April 2, 2005 order, the OERC revoked the CESCO distribution license. CESCO has filed an appeal against the April 2, 2005 OERC order and that appeal remains pending in the Indian courts. In addition, Gridco asserted that a comfort letter issued by the Company in connection with the Company's indirect investment in CESCO obligates the Company to provide additional financial support to cover all of CESCO's financial obligations to Gridco. In December 2001, Gridco served a notice to arbitrate pursuant to the Indian Arbitration and Conciliation Act of 1996 on the Company, AES Orissa Distribution Private Limited ("AES ODPL"), and Jyoti Structures ("Jyoti") pursuant to the terms of the CESCO Shareholders Agreement between Gridco, the Company, AES ODPL, Jyoti and CESCO (the "CESCO arbitration"). In the arbitration, Gridco appears to seek approximately \$188.5 million in damages plus undisclosed penalties and interest, but a detailed alleged damages analysis has yet to be filed by Gridco. The Company has counterclaimed against Gridco for damages. An arbitration hearing with respect to liability was conducted on August 9, 2005 in India. Final written arguments regarding liability were submitted by the parties to the arbitral tribunal in late October 2005. A decision on liability has not yet been issued. Moreover, a petition remains pending before the Indian Supreme Court concerning fees of the third neutral arbitrator and the venue of future hearings with respect to the CESCO arbitration. The Company believes that it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In December 2001, a petition was filed by Gridco in the local India courts seeking an injunction to prohibit the Company and its subsidiaries from selling their shares in Orissa Power Generation Company Pvt. Ltd. ("OPGC"), an affiliate of the Company, pending the outcome of the above-mentioned CESCO arbitration. OPGC, located in Orissa, is a 420 MW coal-based electricity generation business from which Gridco is the sole off-taker of electricity. Gridco obtained a temporary injunction, but the District Court eventually dismissed Gridco's petition for an injunction in March 2002. Gridco appealed to the Orissa High Court, which in January 2005 allowed the appeal and granted the injunction. The Company has appealed the High Court's decision to the Supreme Court of India. In May 2005, the Supreme Court adjourned this matter until August 2005. In August 2005, the Supreme

Court adjourned the matter again to await the award of the arbitral tribunal in the CESCO arbitration. The Company believes that it has meritorious claims and defenses and will assert them vigorously in these proceedings; however there can be no assurances that it will be successful in its efforts.

In early 2002, Gridco made an application to the OERC requesting that the OERC initiate proceedings regarding the terms of OPGC's existing power purchase agreement ("PPA") with Gridco. In response, OPGC filed a petition in the India courts to block any such OERC proceedings. In early 2005 the Orissa High Court upheld the OERC's jurisdiction to initiate such proceedings as requested by Gridco. OPGC appealed that High Court's decision to the Supreme Court and sought stays of both the High Court's decision and the underlying OERC proceedings regarding the PPA's terms. In April 2005, the Supreme Court granted OPGC's requests and ordered stays of the High Court's decision and the OERC proceedings with respect to the PPA's terms. The matter is awaiting further hearing. Unless the Supreme Court finds in favor of OPGC's appeal or otherwise prevents the OERC's proceedings regarding the PPA terms, the OERC will likely lower the tariff payable to OPGC under the PPA, which would have an adverse impact on OPGC's financials. OPGC believes that it has meritorious claims and defenses and will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In April 2002, IPALCO Enterprises, Inc. ("IPALCO"), the pension committee for the Indianapolis Power & Light Company thrift plan ("Pension Committee"), and certain former officers and directors of IPALCO were named as defendants in a purported class action filed in the U.S. District Court for the Southern District of Indiana. In May 2002, an amended complaint was filed in the lawsuit. The amended complaint asserts that IPALCO and former members of the Pension Committee breached their fiduciary duties to the plaintiffs under the Employees Retirement Income Security Act by investing assets of the thrift plan in the common stock of IPALCO prior to the acquisition of IPALCO by the Company. In September 2003 the Court granted plaintiffs' motion for class certification. In October 2003 the parties filed cross-motions for summary judgment on liability. In August 2005, the Court issued an order denying the summary judgment motions, but striking one defense asserted by defendants. A trial addressing only the allegations of breach of fiduciary duty began on February 21, 2006 and concluded on February 28, 2006. In March 2007, the Court issued a decision in favor of defendants and dismissed the lawsuit with prejudice. In April 2007, plaintiffs appealed the Court's decision to the U.S. Court of Appeals for the Seventh Circuit as to the former officers and directors of IPALCO, but not as to IPALCO or the Pension Committee.

In March 2003, the office of the Federal Public Prosecutor for the State of Sao Paulo, Brazil ("MPF") notified AES Eletropaulo that it had commenced an inquiry related to the Brazilian National Development Bank ("BNDES") financings provided to AES Elpa and AES Transgás and the rationing loan provided to Eletropaulo, changes in the control of Eletropaulo, sales of assets by Eletropaulo and the quality of service provided by Eletropaulo to its customers, and requested various documents from Eletropaulo relating to these matters. In July 2004, the MPF filed a public civil lawsuit in federal court alleging that BNDES violated Law 8429/92 (the Administrative Misconduct Act) and BNDES's internal rules by: (1) approving the AES Elpa and AES Transgás loans; (2) extending the payment terms on the AES Elpa and AES Transgás loans; (3) authorizing the sale of Eletropaulo's preferred shares at a stock-market auction; (4) accepting Eletropaulo's preferred shares to secure the loan provided to Eletropaulo; and (5) allowing the restructurings of Light Serviços de Eletricidade S.A. ("Light") and Eletropaulo. The MPF also named AES Elpa and AES Transgás as defendants in the lawsuit because

they allegedly benefited from BNDES's alleged violations. In June 2005, AES Elpa and AES Transgás presented their preliminary answers to the charges. In May 2006, the federal court ruled that the MPF could pursue its claims based on the first, second, and fourth alleged violations noted above. The MPF subsequently filed an interlocutory appeal seeking to require the federal court to consider all five alleged violations. Also, in July 2006, AES Elpa and AES Transgás filed an interlocutory appeal seeking to enjoin the federal court from considering any of the alleged violations. The MPF's lawsuit before the federal court has been stayed pending those interlocutory appeals. AES Elpa and AES Transgás believe they have meritorious defenses to the allegations asserted against them and will defend themselves vigorously in these proceedings; however, there can be no assurances that they will be successful in their efforts.

In May 2003, there were press reports of allegations that Light colluded with Enron in April 1998 in connection with the auction of Eletropaulo. Enron and Light were among three potential bidders for Eletropaulo. At the time of the transaction in 1998, AES owned less than 15% of Light's stock and shared representation in Light's management and Board with three other shareholders. In June 2003, the Secretariat of Economic Law of the Ministry of Justice of Brazil ("SDE") issued a notice of preliminary investigation seeking information from a number of entities, including AES Brasil Energia, with respect to the allegations in the press reports. As AES Brasil Energia was incorrectly cited in the original complaint, in August 2003, AES Elpa responded on behalf of AES-affiliated companies and denied knowledge of these allegations. SDE began a follow-up administrative proceeding as reported in a notice published in October 2003. In response to SDE's official letters requesting explanations on the accusations, AES Elpa filed its defense in January 2004. In April 2005, AES Elpa responded to an SDE request for additional information. In June 2005, SDE dismissed the case because the statute of limitations had expired and its investigation had found no evidence supporting the allegations. Subsequently, the case was sent to the Administrative Council for Economic Defense ("CADE"), the Brazilian antitrust authority, for final review of the decision. Furthermore, the São Paulo's State Public Attorney's Office and the Federal Public Attorney's Office issued separate opinions concluding that the case should be dismissed because the statute of limitations had expired. The São Paulo's State Public Attorney's Office further found that there was no evidence of any wrongdoing. These opinions were ratified by the relevant state and federal courts. In January 2007, CADE decided by unanimous vote of its Counselors to close the case.

AES Florestal, Ltd. ("Florestal"), had been operating a pole factory and had other assets, including a wooded area known as "Horto Renner", in the State of Rio Grande do Sul, Brazil (collectively, "Property"). AES Florestal had been under the control of AES Sul since October 1997, when AES Sul was created pursuant to a privatization by the Government of the State of Rio Grande do Sul. After it came under the control of AES Sul, AES Florestal performed an environmental audit of the entire operational cycle at the pole factory. The audit discovered 200 barrels of solid creosote waste and other contaminants at the pole factory. The audit concluded that the prior operator of the pole factory, Companhia Estadual de Energia Elétrica (CEEE), had been using those contaminants to treat the poles that were manufactured at the factory. AES Sul and AES Florestal subsequently took the initiative of communicating with Brazilian authorities, as well as CEEE, about the adoption of containment and remediation measures. The Public Attorney's Office has initiated a civil inquiry (Civil Inquiry n. 24/05) to investigate potential civil liability and has requested that the police station of Triunfo institute a Police Investigation (IP number 1041/05) to investigate potential criminal liability regarding the contamination at the pole factory. The environmental agency ("FEPAM") has also started

a procedure (Procedure n. 088200567/05 9) to analyze the measures that shall be taken to contain and remediate the contamination. The measures that must be taken by AES Sul and CEEE are still under discussion. Also, in March 2000, AES Sul filed suit against CEEE in the 2nd Court of Public Treasure of Porto Alegre seeking to register in AES Sul's name the Property that it acquired through the privatization but that remained registered in CEEE's name. During those proceedings, a court-appointed expert acknowledged that AES Sul had paid for the Property but opined that the Property could not be re-registered in AES Sul's name because CEEE did not have authority to transfer the Property through the privatization. Therefore, AES waived its claim to re-register the Property and asserted a claim to recover the amounts paid for the Property. That claim is pending. Moreover, in February 2001, CEEE and the State of Rio Grande do Sul brought suit in the 7th Court of Public Treasure of Porto Alegre against AES Sul, AES Florestal, and certain public agents that participated in the privatization. The plaintiffs alleged that the public agents unlawfully transferred assets and created debts during the privatization. In 2005, the control of AES Florestal was transferred from AES Sul to AES Guafba II in accordance with Federal Law n. 10848/04. AES Florestal subsequently became a non-operative company. In November 2005, the Court ruled that the Property must be returned to CEEE. Subsequently, AES Sul and CEEE jointly possessed the Property for a time, but CEEE has had sole possession of Horto Renner since September 2006 and of the rest of the Property since April 2006.

In January 2004, the Company received notice of a "Formulation of Charges" filed against the Company by the Superintendence of Electricity of the Dominican Republic. In the "Formulation of Charges," the Superintendence asserts that the existence of three generation companies (Empresa Generadora de Electricidad Itabo, S.A., ("Itabo") Dominican Power Partners, and AES Andres BV) and one distribution company (Empresa Distribuidora de Electricidad del Este, S.A.) in the Dominican Republic, violates certain cross-ownership restrictions contained in the General Electricity law of the Dominican Republic. In February 2004, the Company filed in the First Instance Court of the National District of the Dominican Republic an action seeking injunctive relief based on several constitutional due process violations contained in the "Formulation of Charges" ("Constitutional Injunction"). In February 2004, the Court granted the Constitutional Injunction and ordered the immediate cessation of any effects of the "Formulation of Charges," and the enactment by the Superintendence of Electricity of a special procedure to prosecute alleged antitrust complaints under the General Electricity Law. In March 2004, the Superintendence of Electricity appealed the Court's decision. In July 2004, the Company divested any interest in Empresa Distribuidora de Electricidad del Este, S.A. The Superintendence of Electricity's appeal is pending. The Company believes it has meritorious defenses to the claims asserted against it and will defend itself vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In April 2004, BNDES filed a collection suit against SEB to obtain the payment of R\$3.3 billion (US\$1.6 billion) under the loan agreement between BNDES and SEB, the proceeds of which were used by SEB to acquire shares of CEMIG. In May 2004, the 15th Federal Circuit Court ordered the attachment of SEB's CEMIG shares, which were given as collateral for the loan, as well as dividends paid by CEMIG to SEB. At the time of the attachment, the shares were worth approximately R\$762 million (US\$247 million). In March 2007, the dividends were determined to be worth approximately R\$423 million (US\$198 million). SEB's defense was ruled groundless by the Circuit Court in December 2006. In January 2007, SEB filed an appeal to the relevant Federal Court of Appeals. BNDES may attempt to seize the attached CEMIG shares and withdraw the dividends at any time. SEB believes it has meritorious defenses to the claims asserted against it and will defend itself

vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In July 2004, the Corporación Dominicana de Empresas Eléctricas Estatales ("CDEEE") filed lawsuits against Itabo, an affiliate of the Company, in the First and Fifth Chambers of the Civil and Commercial Court of First Instance for the National District. CDEEE alleges in both lawsuits that Itabo spent more than was necessary to rehabilitate two generation units of an Itabo power plant, and, in the Fifth Chamber lawsuit, that those funds were paid to affiliates and subsidiaries of AES Gener and Coastal Itabo, Ltd. ("Coastal") without the required approval of Itabo's board of administration. AES Gener and Coastal were shareholders of Itabo during the rehabilitation, but Coastal later sold its interest in Itabo to an indirect subsidiary of the Company. In the First Chamber lawsuit, CDEEE seeks an accounting of Itabo's transactions relating to the rehabilitation. In November 2004, the First Chamber dismissed the case for lack of legal basis. On appeal, in October 2005 the Court of Appeals of Santo Domingo ruled in Itabo's favor, reasoning that it lacked jurisdiction over the dispute because the parties' contracts mandated arbitration. The Supreme Court of Justice is considering CDEEE's appeal of the Court of Appeals' decision. In the Fifth Chamber lawsuit, which also names Itabo's former president as a defendant, CDEEE seeks \$15 million in damages and the seizure of Itabo's assets. In October 2005, the Fifth Chamber held that it lacked jurisdiction to adjudicate the dispute given the arbitration provisions in the parties' contracts. The First Chamber of the Court of Appeal ratified that decision in September 2006. In a related proceeding, in May 2005, Itabo filed a lawsuit in the U.S. District Court for the Southern District of New York seeking to compel CDEEE to arbitrate its claims. The petition was denied in July 2005. Itabo's appeal of that decision to the U.S. Court of Appeal for the Second Circuit has been stayed since September 2006. Also, in February 2005, Itabo initiated arbitration against CDEEE and the Fondo Patrimonial de las Empresas Reformadas ("FONPER") in the International Chamber of Commerce ("ICC") seeking, among other relief, to enforce the arbitration provisions in the parties' contracts. In March 2006, Itabo and FONPER settled their respective claims. In September 2006, the ICC determined that it lacked jurisdiction to decide the arbitration as to Itabo and CDEEE. Itabo believes it has meritorious claims and defenses and will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In October 2004, Raytheon Company ("Raytheon") filed a lawsuit against AES Red Oak LLC ("Red Oak") in the Supreme Court of the State of New York, County of New York. The complaint purports to allege claims for breach of contract, fraud, interference with contractual rights and equitable relief relating to the construction and/or performance of the Red Oak project, an 800 MW combined cycle power plant in Sayreville, New Jersey. The complaint seeks the return of approximately \$30 million that was drawn by Red Oak under a letter of credit that was posted by Raytheon for the construction and/or performance of the Red Oak project. Raytheon also seeks \$110 million in purported additional expenses allegedly incurred by Raytheon in connection with the guaranty and construction agreements entered with Red Oak. In December 2004, Red Oak answered the complaint and filed breach of contract and fraud counterclaims against Raytheon. The Court subsequently ordered Red Oak to pay Raytheon approximately \$16.3 million plus interest, which sum allegedly represented the amount of the letter of credit draw that had yet to be utilized for performance/construction issues. The Court also dismissed Red Oak's fraud claims, which decision was upheld on appeal. The parties have stipulated that Red Oak may assert claims for performance/construction issues if it has incurred costs on such claims. In May 2005, Raytheon filed a related action against Red Oak in



the Superior Court of Middlesex County, New Jersey, seeking to foreclose on a construction lien in the amount of approximately \$31 million on property allegedly owned by Red Oak. Red Oak filed its answer and counterclaim in October 2005. Red Oak believes it has meritorious claims and defenses and will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In January 2005, the City of Redondo Beach ("City") of California issued an assessment against Williams Power Co., Inc., ("Williams") and AES Redondo Beach, LLC ("AES Redondo"), an indirect subsidiary of the Company, for approximately \$71.7 million in allegedly overdue utility users' tax ("UUT"), interest, and penalties relating to the natural gas used at AES Redondo's power plant from May 1998 through September 2004 to generate electricity. In September 2005, the City Tax Administrator held AES Redondo and Williams jointly and severally liable for approximately \$56.7 million in UUT, interest, and penalties. In October 2005, AES Redondo and Williams filed respective appeals with the City Manager, who appointed a Hearing Officer to decide the appeal. In December 2006, the Hearing Officer overturned the City's assessment against AES Redondo (but not Williams). In December 2006, Williams filed a petition for writ of mandate with Los Angeles Superior Court concerning the Hearing Officer's decision. Williams later prepaid \$56.7 million to the City in order to continue litigating its petition, pursuant to a court order, and filed an amended petition. In March 2007, the City filed a petition for writ of mandate with the Superior Court concerning the Hearing Officer's decision as to AES Redondo. In addition, in July 2005, AES Redondo filed a lawsuit in Superior Court seeking a refund of UUT paid since February 2005, and an order that the City cannot charge AES Redondo UUT going forward. Williams later filed a similar complaint that was related to AES Redondo's lawsuit. After authorizing limited discovery on disputed jurisdictional and other issues, including whether AES Redondo and Williams must prepay to the City any allegedly owed UUT prior to judicially challenging the merits of the UUT, the Court stayed the case in December 2006. Furthermore, since December 2005, the Tax Administrator has periodically issued UUT assessments against AES Redondo and Williams for allegedly overdue UUT on the gas used at the power plant since October 2004 ("New UUT Assessments"). AES Redondo has objected to those and any future UUT assessments. The Tax Administrator has stated that AES Redondo's objections are moot in light of his September 2005 decision. The Tax Administrator has not scheduled a hearing on the New UUT assessments, but has indicated that if there is one he will only address the amount of those assessments, not the merits of them. AES Redondo believes that it has meritorious claims and defenses, and it will assert them vigorously in these proceedings; however, there can be no assurances that it will be successful in its efforts.

In February 2006, the local Kazakhstan tax commission imposed an environmental fine on Maikuben West mine, for alleged unauthorized disposal of overburden in the mine during 2003 and 2004. On November 23, 2006, Maikuben West paid a fine of approximately \$2.8 million in connection with this matter.

In March 2006, the Government of the Dominican Republic and Secretariat of State of the Environment and Natural Resources of the Dominican Republic (collectively, "Plaintiffs") filed a complaint in the U.S. District Court for the Eastern District of Virginia against The AES Corporation, AES Aggregate Services, Ltd., AES Atlantis, Inc., and AES Puerto Rico, LP (collectively, "AES Defendants"), and unrelated parties, Silver Spot Enterprises and Roger Charles Fina. In June 2006, the Plaintiffs filed a substantially similar amended complaint against the defendants, alleging that the

defendants improperly disposed of "coal ash waste" in the Dominican Republic, and that the alleged waste was generated at AES Puerto Rico's power plant in Guayama, Puerto Rico. Based on these allegations, the amended complaint asserts seven claims against the defendants: violation of 18 U.S.C. §§ 1961-68, the Racketeer Influenced and Corrupt Organizations Act ("RICO Act"); conspiracy to violate section 1962(c) of the RICO Act; civil conspiracy to violate the Foreign Corrupt Practices Act ("FCPA") and other unspecified laws concerning bribery and waste disposal; aiding and abetting the violation of the FCPA and other unspecified laws concerning bribery and waste disposal; violation of unspecified nuisance law; violation of unspecified product liability law; and violation of 28 U.S.C. § 1350, the Alien Tort Statute (which the Plaintiffs later voluntarily dismissed without prejudice). While the Plaintiffs did not quantify their alleged damages in their amended complaint, in their discovery responses they claimed to be seeking at least \$28 million in alleged compensatory damages and \$196 million in alleged punitive damages from the defendants. In February 2007 the Plaintiffs and the AES Defendants settled their dispute. The Court has entered a joint stipulation dismissing the Plaintiffs' claims against the AES Defendants with prejudice.

AES Eastern Energy voluntarily disclosed to the New York State Department of Environmental Conservation ("NYSDEC") and the U.S. Environmental Protection Agency ("EPA") on November 27, 2002 that nitrogen oxide ("NOx") exceedances appear to have occurred on October 30 and 31, and November 18 and 10 of 2002. The exceedances were discovered through an audit by plant personnel of the Plant's NOx Reasonably Available Control Technology ("RACT") tracking system. Immediately upon the discovery of the exceedances, the selective catalytic reduction ("SCR") at the Somerset plant was activated to reduce NOx emissions. AES Eastern Energy learned of a notice of violation (the "NOV") issued by the NYSDEC for the NOx RACT exceedances through a review of the November 2004 release of the EPA's Enforcement and Compliance History ("ECHO") database. However, AES Eastern Energy has not yet seen the NOV from the NYSDEC. AES Eastern Energy is currently negotiating with NYSDEC concerning this matter. On November 13, 2006 AES Eastern Energy paid a fine of \$263,200 and entered into a consent decree with NYSDEC, addressing these matters.

In June 2006, AES Ekibastuz was found to have breached a local tax law by failing to obtain a license for use of local water for the period of January 1, 2005 through October 3, 2005, in a timely manner. As a result, an additional permit fee was imposed, bringing the total permit fee to approximately \$135,000. The company has appealed this decision to the Supreme Court.

In October 2006, the Constitutional Chamber of the Venezuelan Supreme Court decided that it would review a lawsuit filed in 2000 by certain Venezuelan citizens alleging that the Company's acquisition of a controlling stake in C.A. La Electricidad de Caracas ("EDC") in 2000 was void because the acquisition had not been approved by the Venezuelan National Assembly. AES has been notified of the Supreme Court's decision to review the lawsuit. AES believes that it complied with all existing laws with respect to the acquisition and that there are meritorious defenses to the allegations in this lawsuit; however, there can be no assurance that it will prevail in this lawsuit.

In October 2006, CDEEE began making public statements that it intends to seek to compel the renegotiation and/or rescission of long-term power purchase agreements with certain power-generation companies in the Dominican Republic. Although the details concerning CDEEE's statements are unclear and no formal government action has been taken, AES owns certain interests in three power-generation companies in the country (AES Andres, Itabo, and Dominican Power Partners) that could be adversely impacted by any actions taken by or at the direction of CDEEE.

## Edgar Filing: AES CORP - Form S-4/A

In February 2007, the Competition Committee of the Ministry of Industry and Trading of the Republic of Kazakhstan initiated administrative proceedings against two hydro plants under AES concession, Ust-Kamenogorsk HPP and Shulbinsk HPP (collectively, "Hydros"), for allegedly using Nurenergoservice LLP to increase power prices for customers in alleged violation of Kazakhstan's antimonopoly laws. The Competition Committee subsequently issued orders directing the Hydros to pay approximately 4.3 billion KZT (US\$35 million) in damages and fines. In April 2007 the Hydros appealed those orders to the local courts. In addition, Nurenergoservice has been informed that it will be ordered by the Competition Committee to pay approximately 2 billion KZT (US\$15 million) for alleged antimonopoly violations. In related proceedings, in March 2007 the local financial police initiated criminal proceedings against the General Director and the Finance Director of the Hydros. Those proceedings were later terminated pursuant to a settlement. The Hydros and Nurenergoservice believe they have meritorious defenses and will assert them vigorously; however, there can be no assurances that they will be successful in their efforts.

### 12. BENEFIT PLANS

**DEFINED CONTRIBUTION PLAN** The Company sponsors one defined contribution plan, qualified under section 401 of the Internal Revenue Code, which is available to eligible AES employees. The plan provides for Company matching contributions in Company stock, other Company contributions at the discretion of the Compensation Committee of the Board of Directors in Company stock, and discretionary tax deferred contributions from the participants. Participants are fully vested in their own contributions and the Company's matching contributions. Participants vest in other Company contributions ratably over a five-year period ending on the 5th anniversary of their hire date. Company contributions to the plans were approximately \$21 million, \$17 million, and \$16 million for the years ended December 31, 2006, 2005, and 2004, respectively.

**DEFINED BENEFIT PLANS** Certain of the Company's subsidiaries have defined benefit pension plans covering substantially all of their respective employees. Pension benefits are based on years of credited service, age of the participant and average earnings. Of the twenty-seven defined benefit plans, three are at U.S. subsidiaries and the remaining plans are at foreign subsidiaries.

The Company adopted SFAS 158, effective December 31, 2006, which requires recognition of an asset or liability in the balance sheet reflecting the funded status of pension and other postretirement benefits plans with current-year changes in the funded status recognized in stockholders equity. The Company recorded a cumulative adjustment, as described in the table below, to adopt the recognition provisions of SFAS No. 158 as of December 31, 2006. AES will adopt the measurement date provisions of the standard for the fiscal year ending December 31, 2008.

	<b>Before Adoption of SFAS 158 12/31/06</b>	<b>Effect of FAS 158 Adoption</b>	<b>After Adoption 12/31/06</b>
<b>Assets</b>			
Pension assets	\$ 25	\$ 8	\$ 33
Regulatory assets		146	146
<b>Liabilities</b>			
Pension obligations	911	(70)	841
<b>Stockholders' Equity</b>			
Accumulated other comprehensive income	319	(145)	174

F-67

Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the Company's change in benefit obligation, both domestic and foreign, as of December 31, 2006 and 2005.

	December 31,			
	2006		2005	
	U.S.	Foreign	U.S.	Foreign
	(in millions)			
<b>CHANGE IN BENEFIT OBLIGATION:</b>				
Benefit obligation at beginning of year	\$ 524	\$ 2,794	\$ 475	\$ 2,410
Service cost	6	7	5	5
Interest cost	30	356	28	297
Employee contributions		17		15
Plan amendments	5		7	3
Plan curtailments				(1)
Benefits paid	(30)	(287)	(30)	(251)
Net transfer in/(out)		5		
Effect of plan combinations				20
Actuarial loss	20	53	39	20
Effect of foreign currency exchange rate change		268		276
Benefit obligation as of December 31	\$ 555	\$ 3,213	\$ 524	\$ 2,794

The following table summarizes the company's change in plan assets, both domestic and foreign, as of December 31, 2006 and 2005.

	December 31,			
	2006		2005	
	U.S.	Foreign	U.S.	Foreign
	(in millions)			
<b>CHANGE IN PLAN ASSETS:</b>				
Fair value of plan assets at beginning of year	\$ 372	\$ 1,958	\$ 354	\$ 1,541
Actual return on plan assets	40	440	27	261
Employer contributions	40	212	21	189
Employee contributions		17		15
Benefits paid	(30)	(286)	(30)	(247)
Adjustments				
Effect of foreign currency exchange rate change		197		182
Fair value of plan assets as of December 31	\$ 422	\$ 2,538	\$ 372	\$ 1,958

Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the company's reconciliation of funded status, both domestic and foreign, as of December 31, 2006 and 2005.

	December 31,			
	2006		2005	
	U.S.	Foreign	U.S.	Foreign
	(in millions)			
<b>RECONCILIATION OF FUNDED STATUS</b>				
Fair value of plan assets	\$ 422	\$ 2,538	\$ 372	\$ 1,958
Benefits obligations	555	3,213	524	2,794
Funded status	(133)	(675)	(152)	(836)
Unrecognized transition asset				(11)
Unrecognized prior service cost			22	6
Unrecognized net actuarial loss			118	286
Net amount recognized at end of year	\$ (133)	\$ (675)	\$ (12)	\$ (555)

The following table summarizes the amounts recognized on the consolidated balance sheets, both domestic and foreign, as of December 31, 2006 and 2005. Included in the table are long-term accrued benefit liabilities of \$11 million related to discontinued businesses.

	December 31,			
	2006		2005	
	U.S.	Foreign	U.S.	Foreign
	(in millions)			
<b>AMOUNTS RECOGNIZED ON THE CONSOLIDATED BALANCE SHEETS</b>				
Intangible asset	\$	\$	\$ 22	\$ 1
Accrued benefit liability			(152)	(861)
Accumulated other comprehensive income			118	257
Non-current assets			33	
Accrued benefit liability - current			(4)	
Accrued benefit liability - long-term	(133)	(704)		
Equity of minority shareholders				48
Net amount recognized at end of year	\$ (133)	\$ (675)	\$ (12)	\$ (555)

## Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the company's accumulated benefit obligation, both domestic and foreign, as of December 31, 2006 and 2005.

	December 31,			
	2006		2005	
	U.S.	Foreign	U.S.	Foreign
	(in millions)			
Accumulated Benefit Obligation	\$ 551	\$ 3,172	\$ 520	\$ 2,757
Information for pension plans with an accumulated benefit obligation in excess of plan assets:				
Projected benefit obligation	\$ 555	\$ 3,044	\$ 524	\$ 2,698
Accumulated benefit obligation	551	3,024	520	2,663
Fair value of plan assets	422	2,343	372	1,839
Information for pension plans with a projected benefit obligation in excess of plan assets:				
Projected benefit obligation	\$ 555	\$ 3,087	\$ 524	\$ 2,698
Fair value of plan assets	422	2,379	372	1,839

All but six of the Company's subsidiaries use a December 31 measurement date. The remaining six subsidiaries use either a November 30, October 31 or September 30 measurement date.

The table below demonstrates the significant weighted average assumptions used in the calculation of benefit obligation and net periodic benefit cost, both domestic and foreign, as of December 31, 2006 and 2005.

	December 31,			
	2006		2005	
	U.S.	Foreign	U.S.	Foreign
<b>Benefit Obligation:</b>				
Discount rates	5.64%	11.73%	5.82%	12.43%
Rates of compensation increase	4.75%	6.98%	4.75%	6.96%
<b>Periodic Benefit Cost:</b>				
Discount rate	5.82%	12.43%	5.98%	11.98%
Expected long-term rate of return on plan assets	8.00%	12.27%	8.00%	11.81%
Rate of compensation increase	4.75%	6.96%	4.75%	6.97%

A subsidiary of the Company has a defined benefit obligation of \$523 million and \$494 million at December 31, 2006 and 2005, respectively, and uses salary bands to determine future benefit costs rather than a rate of compensation increases. Rates of compensation increases in the table above do not include amounts related to this specific defined benefit plan.

The Company establishes its estimated long-term return on plan assets considering various factors, which include the targeted asset allocation percentages, historic returns, and expected future returns.

Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the components of the net periodic benefit cost, both domestic and foreign, for the years ended December 31, 2004 through 2006.

Components of Net Periodic Benefit Cost:	December 31,					
	2006		2005		2004	
	U.S.	Foreign	U.S.	Foreign	U.S.	Foreign
	(in millions)					
Service cost	\$ 6	\$ 6	\$ 5	\$ 5	\$ 4	\$ 4
Interest cost	30	356	28	297	27	232
Expected return on plan assets	(29)	(255)	(29)	(194)	(28)	(133)
Amortization of initial net asset		(3)	(1)	(3)	(1)	(3)
Amortization of prior service cost	2		2		2	
Amortization of net loss	5	2	3	5	4	8
<b>Total pension cost</b>	<b>\$ 14</b>	<b>\$ 106</b>	<b>\$ 8</b>	<b>\$ 110</b>	<b>\$ 8</b>	<b>\$ 108</b>

For the years ended December 31, 2006, 2005, and 2004, \$(102) million (prior to the adjustment for the adoption of SFAS No. 158), \$(6) million, and \$18 million, respectively, were included in other comprehensive income arising from a change in the additional minimum pension liability.

The following table summarizes the amounts reflected in Accumulated Other Comprehensive Income on the Consolidated Balance Sheet as of December 31, 2006 that have not yet been recognized as components of net periodic benefit cost.

	December 31, 2006			
	Accumulated Other Comprehensive Income		Amounts expected to be reclassified to earnings in next fiscal year	
	U.S.	Foreign	U.S.	Foreign
	(in millions)			
Initial net transition asset	\$	\$ 10	\$	\$ 3
Prior service cost		(6)		
Unrecognized net actuarial loss		(178)		(2)
<b>Total</b>	<b>\$</b>	<b>\$ (174)</b>	<b>\$</b>	<b>\$ 1</b>

The following table summarizes the company's target allocation for 2007 and pension plan asset allocation, both domestic and foreign, as of December 31, 2006 and 2005.

Asset Category	Percentage of Plan Assets as of December 31,					
	Target Allocations		2006		2005	
	U.S.	Foreign	U.S.	Foreign	U.S.	Foreign

Edgar Filing: AES CORP - Form S-4/A

Percentage of Plan Assets as of December 31,

Equity Securities	58%	68%	23%	33%	67.40%	28.97%	62.79%	23.68%
Debt Securities	28%	38%	60%	69%	25.04%	64.10%	33.45%	71.75%
Real Estate	0%	5%	0%	5%	2.89%	2.18%	3.76%	2.97%
Other	0%	0%	3%	8%	4.67%	4.75%	0.00%	1.62%
Total pension cost					100.00%	100.00%	100.00%	100.00%

F-71



## Edgar Filing: AES CORP - Form S-4/A

The U.S. Plans seek to achieve the following long-term investment objectives:

Maintenance of sufficient income and liquidity to pay retirement benefits and other lump sum payments;

Long-term rate of return in excess of the annualized inflation rate;

Long-term rate of return (net of relevant fees that meet or exceed the assumed actuarial rate);

Long-term competitive rate of return on investments, net of expenses, that is equal to or exceeds various benchmark rates.

Consistent with the above, the allocation is reviewed intermittently to determine a suitable asset allocation which seeks to control risk through portfolio diversification and takes into account, among possible other factors, the above-stated objectives, in conjunction with current funding levels, cash flow conditions and economic and industry trends.

The investment strategy of the foreign plans seeks to maximize return on investment while minimizing risk. Our assumed asset allocation uses a lower exposure to equities to closely match market conditions and near term forecasts.

The following table summarizes the scheduled cash flows for U.S. and foreign expected employer contributions and expected future benefit payments, both domestic and foreign. Included below are expected future benefit payments totaling \$48 million related to discontinued businesses.

	<u>U.S.</u>	<u>Foreign</u>
	(in millions)	
Expected employer contribution in 2007	\$ 3	\$ 123
Expected benefit payments for fiscal year ending:		
2007	30	289
2008	31	298
2009	31	309
2010	32	460
2011	33	331
2012 - 2016	183	1,839

### 13. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of current financial assets, current financial liabilities, and debt service reserves and other deposits are estimated to be equal to their reported carrying amounts. The fair value of non-recourse debt, excluding capital leases, is estimated differently based upon the type of loan. For variable rate loans, carrying value approximates fair value. For fixed rate loans, the fair value is estimated using quoted market prices or discounted cash flow analyses. The fair value of interest rate swap, cap and floor agreements, foreign currency forwards and swaps, and energy derivatives is the estimated net amount that the Company would receive or pay to terminate the agreements as of the balance sheet date.

## Edgar Filing: AES CORP - Form S-4/A

The estimated fair values of the Company's assets and liabilities have been determined using available market information. The estimates are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

The following table summarizes the estimated fair values of the Company's short-term investments, debt and derivative financial instruments, as of December 31, 2006 and 2005.

	December 31,					
	2006			2005		
	Current Carrying Amount	Noncurrent Carrying Amount	Fair Value	Current Carrying Amount	Noncurrent Carrying Amount	Fair Value
	(in millions)					
<b>Assets:</b>						
Investments	\$ 640	\$ 47	\$ 687	\$ 199	\$	199
Energy derivatives	111	212	323	29	154	183
Foreign currency forwards and swaps	20	9	29			
Interest rate swaps	2	2	4	2	3	5
Stock warrants		5	5			
<b>Liabilities:</b>						
Non-recourse debt	\$ 1,411	\$ 9,834	\$ 11,987	\$ 1,367	\$ 10,318	\$ 12,925
Recourse debt		4,790	5,050	200	4,682	5,139
Energy derivatives	14	56	70	204	123	
Foreign currency forwards and swaps	34	16	50	48	57	
Interest rate swaps	19	82	101	27	101	
Interest rate caps and floors	1	10	11	3	14	

Amounts in the table above include the carrying amount and fair value of financial instruments of discontinued operations and assets held for sale.

The fair value estimates presented herein are based on pertinent information as of December 31, 2006 and 2005. The Company is not aware of any factors that would significantly affect the estimated fair value amounts since December 31, 2006.

### 14. STOCKHOLDERS' EQUITY

#### SHARES ISSUED FOR DEBT

During 2004, the Company issued 19.7 million shares of common stock at an average price of \$8.52 per share in exchange for approximately \$165 million in Senior Subordinated Notes. This resulted in a gain on retirement of debt of approximately \$5 million for the year ended December 31, 2004.

#### SALE OF SUBSIDIARY STOCK AND BRASILIANA RESTRUCTURING

On December 22, 2003, the Company concluded negotiations with the Brazilian National Development Bank ("BNDES") and its wholly owned subsidiary, BNDES Participações S.A. ("BNDESPAR"), to restructure the outstanding indebtedness of the Company's Brazilian subsidiaries AES Transgás and AES Elpa, the holding companies of AES Eletropaulo ("BNDES Debt Restructuring"). On January 19, 2004 and on January 23, 2004, approvals were received on the BNDES Debt Restructuring from ANEEL and the Brazilian Central Bank, respectively. The transaction became

## Edgar Filing: AES CORP - Form S-4/A

effective on January 30, 2004 after the required approvals were obtained and a payment of \$90 million was made by AES to BNDES.

Under the BNDES Debt Restructuring, all of the Company's equity interests in AES Eletropaulo, AES Uruguaiana Empreendimentos Ltda. ("AES Uruguaiana") and AES Tietê S.A. ("AES Tietê") were transferred to Brasiliana Energia, S.A. ("Brasiliana"), a holding company created for the debt restructuring. The debt at AES Elpa and AES Transgás was also transferred to Brasiliana.

In exchange for the termination of \$863 million of outstanding Brasiliana debt and accrued interest during 2004, the Brazilian National Development Bank ("BNDES") received \$90 million in cash, 53.85% ownership of Brasiliana and a one-year call option ("Sul Option") to acquire a 53.85% ownership interest of Sul. The Sul Option, which would require the Company to contribute its equity interest in Sul to Brasiliana, became exercisable on December 22, 2005. The debt refinancing was accounted for as a modification of a debt instrument; therefore, the \$20 million of face value of remaining debt due in excess of carrying value will be amortized using the effective interest rate method over the life of the debt.

To effect the new ownership structure, Brasiliana issued 50.01% of its common shares to AES and the remainder to BNDES. It also issued a majority of its non-voting preferred shares to BNDES. As a result, BNDES effectively owns 53.85% of the total capital of Brasiliana. Pursuant to the shareholders' agreement, AES controls Brasiliana through its ownership of a majority of the voting shares of the company.

As a result of the stock issuance, AES recorded minority interest of \$181 million for BNDES's share of Brasiliana. In addition, the estimated fair value of the Sul Option of \$37 million was recorded as a liability and was marked-to-market to reflect the changes in the underlying value of AES Sul, prior to BNDES's exercise or the expiration of its call option.

AES treated the issuance of new shares in Brasiliana to BNDES as a capital transaction in accordance with SAB 51. The net gain of \$482 million has been reported as an adjustment to AES's additional paid-in capital on the accompanying consolidated balance sheet.

In June 2006, BNDES and AES reached an agreement to terminate the Sul Option in exchange for the transfer of another wholly owned AES subsidiary, AES Infoenergy Ltda. to Brasiliana and \$15 million in cash. The agreement closed on August 15, 2006 resulting in a gain on sale of investment of \$9 million, net of income taxes of \$1 million, including the extinguishment of the Sul Option.

Starting in late September 2006, a consolidated AES subsidiary, Brasiliana, entered into a series of transactions to repay debt issued by Brasiliana which was held by BNDES, a Brazilian governmental agency, and to refinance certain other debts in the ownership chain of Brasiliana.

In September 2006, Brasiliana's wholly owned subsidiary, Transgás, sold 13.76 billion preferred class-B shares, representing 33% economic ownership, in Eletropaulo, a regulated electric utility in Brazil. The preferred class-B shares hold no voting rights. As a result, there was no change in Brasiliana's voting interest in Eletropaulo, and Brasiliana continues to control Eletropaulo. Brasiliana received approximately \$522 million in net proceeds on the sale of its shares on the open market, at a price per share of Brazilian real \$.0085 (approximately \$.04/share). On October 5, 2006, the over-allotment option (2.064 billion shares, or 5% ownership in Eletropaulo) associated with the secondary offering was exercised, at a price per share of Brazilian real \$.0085 (approximately \$.04/share). Proceeds from the over-allotment option totaled \$80 million.

## Edgar Filing: AES CORP - Form S-4/A

As a result of these transactions, Brasileira's economic ownership in Eletropaulo was reduced from 73% to 35% and therefore AES's economic ownership in Eletropaulo was reduced from 34% to 16%. AES continues to control and consolidate Eletropaulo as a result of its 50.01% voting interest in Brasileira's successor company, which continues to own a 74% voting interest in Eletropaulo, in the form of common shares and preferred class-A shares.

Brasileira entered into the following debt restructuring transactions to reduce leverage, eliminate U.S. dollar denominated debt and eliminate restrictive covenants (including an existing cash sweep) that prevented the payment of dividends from Brasileira to its shareholders:

On October 2, 2006, Brasileira repaid in full \$608 million in principal and accrued interest on debt held by BNDES;

On October 30, 2006, the successor to Brasileira, Companhia Brasileira de Energia, repaid in full \$94 million of principal and accrued interest in addition to a prepayment premium of \$2 million, and;

On November 3, 2006, AES IHB Ltd., a wholly owned subsidiary in the Brasileira ownership chain, repaid in full \$280 million of principal and accrued interest in addition to a prepayment premium of \$42 million.

These debts were repaid prior to the scheduled maturity date and were funded primarily by the sale of the Eletropaulo preferred class-B shares held by Transgás and the issuance of \$373 million of Brazilian real denominated debt on October 30, 2006. The debt issuance on October 30, 2006 was an interim financing until the necessary local regulatory approvals were received on December 28, 2006 when the final debt was issued. The debt bears interest at the Brazilian interbank rate plus 2.25% and matures May 20, 2016.

For the year ended 2006, AES recognized a \$539 million loss on the sale of Eletropaulo shares and debt restructuring that was comprised of several components, the largest of which resulted from the recognition of previously deferred currency translation losses. In addition, a \$22 million loss was included in derivative foreign currency transaction losses. Also recognized on the transaction were an income tax benefit of \$175 million, loss on extinguishment of debt of \$73 million and minority interest expense of \$53 million. The net after-tax loss on the sale and debt restructuring was \$512 million.

### ACCUMULATED OTHER COMPREHENSIVE LOSS

The following table summarizes the balances comprising accumulated other comprehensive loss, as of December 31, 2006 and 2005.

	December 31,	
	2006	2005
	(Restated)(1)	(Restated)(1)
	(in millions)	
Foreign currency translation adjustment	\$ 2,336	\$ 3,027
Unrealized derivative losses	126	400
Effect of SFAS No. 158	(94)	
Minimum pension liability	229	229
Securities available for sale	3	
	\$ 2,600	\$ 3,656

(1)

See Note 1 related to the restated consolidated financial statements

**15. SHARE-BASED COMPENSATION**

**STOCK OPTIONS** AES grants options to purchase shares of common stock under stock option plans. Under the terms of the plans, the Company may issue options to purchase shares of the Company's common stock at a price equal to 100% of the market price at the date the option is granted. Stock options are generally granted based upon a percentage of an employee's base salary. Stock options issued under these plans in 2004, 2005 and 2006 have a three-year vesting schedule and vest in one-third increments over the three-year period. The stock options have a contractual term of 10 years. At December 31, 2006, approximately 11 million shares were remaining for award under the plans. In all circumstances, stock options granted by AES do not entitle the holder the right, or obligate AES, to settle the stock option in cash or other assets of AES.

The weighted average fair value of each option grant has been estimated, as of the grant date, using the Black-Scholes option-pricing model with the following weighted average assumptions:

	December 31,		
	2006	2005	2004
Expected volatility	30%	68%	68%
Expected annual dividend yield	0%	0%	0%
Expected option term (years)	6	10	10
Risk Free interest rate	4.63%	4.35%	3.81%

Prior to January 1, 2006, the Company used the historic volatility of the daily closing price of its stock over the same term as the expected option term, as its expected volatility to determine the fair value using the Black-Scholes option-pricing model. Beginning January 1, 2006, the Company exclusively relies on implied volatility as the expected volatility to determine the fair value using the Black-Scholes option-pricing model. The implied volatility may be exclusively relied upon due to the following factors:

The Company utilizes a valuation model that is based on a constant volatility assumption to value its employee share options;

The implied volatility is derived from options to purchase AES stock that are actively traded;

The market prices of both the traded options and the underlying share are measured at a similar point in time to each other and on a date reasonably close to the grant date of the employee share options;

The traded options have exercise prices that are both near-the-money and close to the exercise price of the employee share options; and

The remaining maturities of the traded options on which the estimate is based are at least one year.

Prior to January 1, 2006, the Company used a 10-year expected term to determine the fair value using the Black-Scholes option-pricing model. This term also equals the contractual term of its stock options. Pursuant to SEC Staff Accounting Bulletin ("SAB") No. 107, the Company now uses a simplified method to determine the expected term based on the average of the original contractual term and the pro-rata vesting term. Pursuant to SAB No. 107, this simplified method may be used for stock options granted during the years ended December 31, 2006 and 2007, as the Company refines its

estimate of the expected term of its stock options. This simplified method may be used as the Company's stock options have the following characteristics:

The stock options are granted at-the-money;

Exercisability is conditional only on performing service through the vesting date;

If an employee terminates service prior to vesting, the employee forfeits the stock options;

If an employee terminates service after vesting, the employee has a limited time to exercise the stock option; and

The stock option is not transferable and nonhedgeable.

The Company does not discount the grant date fair values determined to estimate post-vesting restrictions. Post-vesting restrictions include black-out periods when the employee is not able to exercise stock options based on their potential knowledge of information prior to the release of that information to the public.

Using the above assumptions, the weighted average fair value of each stock option granted was \$6.82, \$13.18, and \$6.66, for the years ended December 31, 2006, 2005, and 2004, respectively.

The following table summarizes the components of the Company's stock-based compensation related to its employee stock options recognized in the Company's financial statements:

	December 31,		
	2006	2005	2004
	(in millions)		
Pre-tax compensation expense	\$ 17	\$ 15	\$ 17
Tax benefit	\$ (5)	\$ (4)	\$ (4)
<b>Stock Options expense, net of tax</b>	<b>\$ 12</b>	<b>\$ 11</b>	<b>\$ 13</b>
Total intrinsic value of options exercised	\$ 78	\$ 48	\$ 20
Total fair value of options vested	\$ 12	\$ 15	\$ 12
Cash Received from the exercise of stock options	\$ 78	\$ 27	\$ 15
Windfall tax benefits realized from the exercised stock options	\$	\$ 14	\$ 5
Cash used to settle stock options	\$	\$	\$
Total compensation cost capitalized as part of the cost of an asset	\$	\$	\$

As of December 31, 2006, \$16 million of total unrecognized compensation cost related to stock options is expected to be recognized over a weighted average period of approximately 1.6 years. There were no modifications to stock option awards during the year ended December 31, 2006.

Edgar Filing: AES CORP - Form S-4/A

A summary of the option activity for year ended December 31, 2006 follows (number of options in thousands, \$ in millions except per option amounts):

	Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term  (in years)	Aggregate Intrinsic Value
Outstanding at December 31, 2005	35,057	\$ 15.53		
Exercised year to date	(8,008)	(9.70)		
Forfeited and expired year to date	(466)	24.39		
Granted year to date	2,428	17.58		
<b>Outstanding at December 31, 2006</b>	<b>29,011</b>	<b>\$ 17.19</b>		
Vested and expected to vest at December 31, 2006	28,741	\$ 17.20	5.1	\$ 234
<b>Eligible for exercise at December 31, 2006</b>	<b>24,956</b>	<b>\$ 17.45</b>	<b>4.6</b>	<b>\$ 209</b>

The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Company's closing stock price on the last trading day of the fourth quarter of 2006 and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their options on December 31, 2006. The amount of the aggregate intrinsic value will change based on the fair market value of the Company's stock.

The Company initially recognizes compensation cost on the estimated number of instruments for which the requisite service is expected to be rendered. As such, AES has estimated a forfeiture rate of 8.55% and 0% for stock options granted to non-officer employees and officer employees of AES, respectively. Those estimates shall be revised if subsequent information indicates that the actual number of instruments forfeited is likely to differ from previous estimates. Based on the estimated forfeiture rates, the Company expects to expense \$16 million on a straight-line basis over a three year period (approximately \$5 million per year) related to stock options granted during the year ended December 31, 2006.

The assumptions that the Company has made in determining the grant date fair value of its stock options and the estimated forfeiture rates represent its best estimate. The following table illustrates the effect on the grant date fair value and the annual expected expense for the stock options granted during the year ended December, 2006, using assumptions different from AES's assumptions. The sensitivities are calculated by changing only the noted assumption and keeping all other assumptions used in our calculation constant. As such, the sensitivities may not be additive, so the impact of

changing multiple factors simultaneously cannot be calculated by combining the individual sensitivities shown.

	<b>Change in Total Grant date Fair Values</b>	<b>Change in Expected Annual Expense</b>
	(in millions)	
Increase of expected volatility to 79%(*)	\$ 14	\$ 5
Increase of expected option term by 3 years	\$ 4	\$ 1
Decrease of expected option term by 3 years	\$ (5)	\$ (2)
Increase of expected forfeiture rates by 50%	\$	\$
Decrease of expected forfeiture rates by 50%	\$	\$

(\*)

The historic volatility of AES's daily closing stock price over a six-year period prior to the date of the 2006 annual grant was 79%.

## RESTRICTED STOCK

**Restricted Stock Units Without Market Conditions** The Company issues restricted stock units (or "RSU") without market conditions under its long-term compensation plan. The restricted stock units are generally granted based upon a percentage of the participant's base salary. The units have a three-year vesting schedule and vest in one-third increments over the three-year period. The units are then required to be held for an additional two years before they can be redeemed for shares, and thus become transferable.

For the years ended December 31, 2006, 2005, and 2004, restricted stock units issued without a market condition had a grant date fair value equal to the closing price of the Company's stock on the grant date. The Company does not discount the grant date fair values determined to estimate post-vesting restrictions. RSUs without a market condition granted to non-executive employees during the year ended December 31, 2006, 2005, and 2004 had a grant date fair value per RSU of \$17.57, \$17.06 and \$8.77.



Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the components of the Company's stock-based compensation related to its employee RSUs issued without market conditions recognized in the Company's financial statements:

	December 31,		
	2006	2005	2004
	(in millions)		
Pre-tax RSU expense	\$ 10	\$ 6	\$ 3
Tax Benefit	2	1	1
RSU expense, net of tax	\$ 8	\$ 5	\$ 2
Total intrinsic value of RSUs converted(1)			
Total fair value of RSUs vested	7	3	
Cash used to settle RSU			
Total Compensation cost capitalized as part of the cost of an asset	\$	\$	\$

(1)

No RSU's were converted during the year ended December 31, 2006, 2005 or 2004.

As of December 31, 2006, \$14 million of total unrecognized compensation cost related to RSUs without the market condition is expected to be recognized over a weighted average period of approximately 1.8 years. There were no modifications to RSU awards during the year ended December 31, 2006.

A summary of the restricted stock unit activity for the year ended December 31, 2006 follows (amounts of RSUs in thousands, \$ in millions except per unit amounts):

	RSUs	Weighted Average Grant-date Fair Values	Weighted Average Remaining Vesting Term	Aggregate Intrinsic Value
Nonvested at December 31, 2005	1,385	\$ 12.98		
Vested year to date	(569)	\$ 12.15		
Forfeited and expired year to date	(103)	\$ 14.55		
Granted year to date	736	\$ 17.57		
Nonvested at December 31, 2006	1,449	\$ 15.53	1.8	\$ 32
Vested at December 31, 2006	940	\$ 10.81		\$ 21
Vested and expected to vest at December 31, 2006	2,317	\$ 13.60	1.8	\$ 51

The weighted average grant date fair value of RSUs without a market condition granted during year ended December 31, 2006, was \$17.57. The fair value of RSUs without a market condition that vested during the years ended December 31, 2006 and 2005 was \$7 million and \$3 million, respectively. Units of RSUs without a market condition vesting during the years ended December 31, 2006 and 2005

were 569 thousand and 370 thousand, respectively. No RSUs without a market condition vested during the year ended December 31, 2004. No RSUs were converted during the years ended December 31, 2006, 2005 and 2004.

The total grant date fair value of RSUs granted without a market condition was \$13 million during the year ended December 31, 2006.

**Restricted Stock Units With Market Conditions** Restricted stock units issued to officers of the Company have a three-year vesting schedule and include a market condition to vest. Vesting will occur if the applicable continued employment conditions are satisfied and the Total Stockholder Return ("TSR") on AES common stock exceeds the TSR of the Standard and Poor's 500 ("S&P 500") over the three-year measurement period beginning on January 1st in the year of grant and ending after three years on December 31st. In certain situations where the TSR of both AES common stock and the S&P 500 exhibit a gain over the measurement period, the grant may vest without the TSR of AES stock exceeding the TSR of the S&P 500, if the Compensation Committee does not exercise its discretion not to permit such vesting. The units are then required to be held for an additional two years subsequent to vesting before they can be redeemed for shares, and thus become transferable. In all circumstances, restricted stock units granted by AES do not entitle the holder the right, or obligate AES, to settle the restricted stock unit in cash or other assets of AES.

The effect of the market condition on restricted stock units issued to officers of the Company is reflected in the award's fair value on the grant date for the year ended December 31, 2006. A discount of 64.4% was applied to the closing price of the Company's stock on the date of grant to estimate the fair value to reflect the market condition for RSUs with market conditions granted during the year ended December 31, 2006. RSUs that included a market condition granted during year ended December 31, 2006 had a grant date fair value per RSU of \$11.32.

All restricted stock units issued during the years ended December 31, 2005 and 2004 had a grant date fair value equal to the closing price of the Company's stock on the grant date regardless if the grant included a market condition. No discount to the closing price of the Company's stock on the date of grant was applied to RSUs that included a market condition granted during the years ended December 31, 2005 and 2004. RSUs granted with a market condition during the years ended December 31, 2005 and 2004 had a grant date fair value per RSU of \$16.81 and \$8.62, respectively.

Edgar Filing: AES CORP - Form S-4/A

The following table summarizes the components of the Company's stock-based compensation related to its RSUs granted with market conditions recognized in the Company's financial statements:

	December 31,		
	2006	2005	2004
	(in millions)		
Pre-tax RSU expense	\$ 4	\$ 3	\$ 2
Tax Benefit	1	1	1
RSU expense, net of tax	\$ 3	\$ 2	\$ 1
Total intrinsic value of RSUs converted(1)			
Total fair value of RSUs vested			
Cash used to settle RSU			
Total Compensation cost capitalized as part of the cost of an asset	\$	\$	\$

(1)

No RSU's were converted during the year ended December 31, 2006, 2005 or 2004.

As of December 31, 2006, \$5 million of total unrecognized compensation cost related to RSUs with a market condition is expected to be recognized over a weighted average period of approximately 1.7 years. There were no modifications to RSU awards during the year ended December 31, 2006.

A summary of the restricted stock unit activity for the year ended December 31, 2006 follows (amounts of RSUs in thousands, \$ in millions except per unit amounts):

	RSUs	Weighted Average Grant-date Fair Values	Weighted Average Remaining Vesting Term	Aggregate Intrinsic Value
Nonvested at December 31, 2005	912	\$ 11.55		
Vested year to date		N/A		
Forfeited and expired year to date	(64)	\$ 13.14		
Granted year to date	347	\$ 11.32		
Nonvested at December 31, 2006	1,195	\$ 11.40	1.7	\$ 26
Vested at December 31, 2006		N/A		N/A
Vested and expected to vest at December 31, 2006	1,195	\$ 11.40	1.7	\$ 26

The weighted average grant date fair value of RSUs with a market condition granted during year ended December 31, 2006, was \$11.32. No RSUs with a market condition vested during the years ended December 31, 2006, 2005 and 2004. No RSUs were converted during the years ended December 31, 2006, 2005 and 2004.

The total grant date fair value of RSUs with a market condition granted during the year ended December 31, 2006 was \$4 million. If no discount was applied to reflect the market condition for RSUs issued to officers, the total grant date fair value of RSUs with a market condition granted during year ended December 31, 2006 would have increased by \$2 million.

## 16. OTHER INCOME (EXPENSE)

The components of other income are summarized as follows:

	Years Ended December 31,		
	2006	2005	2004
	(in millions)		
Gain on extinguishment of liabilities	\$ 45	\$ 82	\$ 70
Gain on sale of assets	18	7	11
Insurance proceeds	13	11	
Legal/dispute settlement	1	10	11
Other	29	47	58
Total other income	\$ 106	\$ 157	\$ 150

The components of other expense are summarized as follows:

	Years Ended December 31,		
	2006	2005	2004
	(in millions)		
Loss on extinguishment of liabilities	\$ (181)	\$ (3)	\$ (33)
Regulatory special obligations	(139)		
Write-down of disallowed regulatory assets	(36)		
Legal/dispute settlement	(31)	(30)	(5)
Loss on sale and disposal of assets	(28)	(47)	(22)
Marked-to-market loss on commodity derivatives			(5)
Other	(34)	(30)	(48)
Total other expense	\$ (449)	\$ (110)	\$ (113)

## 17. ASSET IMPAIRMENT

	Asset Impairment Expense
	(in millions)
2006	\$ 28
2005	16
2004	49

During the fourth quarter of 2006, as a result of performing the annual goodwill impairment analysis of AES China Generating Co. Ltd (Chigen) in accordance with SFAS No. 142, a potential



impairment of its equity investment in Wuhu, a coal-fired plant located in China, was identified. As part of the subsequent impairment analysis, the fair value of this investment was analyzed and determined to be less than the carrying value, resulting in a pre-tax impairment charge of \$6 million. Chigen is reported in the Asia Generation segment.

In June 2006, AES recorded a pre-tax impairment charge of \$4.7 million related to five gas turbines that were classified as held-for-sale at Empresa Generadora de Electricidad Itabo, S.A. (Itabo). The impairment loss was recognized based on bids received from potential buyers that indicated the market value of the turbines was lower than the carrying value. Itabo is included in the results of the Latin America Generation segment. AES began consolidating Itabo subsequent to its purchase of an additional ownership interest in May 2006.

In April 2006, AES Ironwood, a gas-fired combined cycle generation plant located in the United States, entered into a forced outage while it performed necessary repairs to correct damage to one of its combustion turbines. The damages sustained to the combustion turbine resulted in a pre-tax impairment charge of \$11 million. AES Ironwood is reported in the North America Generation segment.

During the third quarter of 2005, AES was notified of the sole managing member's intention to dissolve, liquidate, and terminate Totem Gas Storage LLC. In accordance with APB No. 18, the recoverability of AES's investment in Totem was analyzed, and as a result, a pre-tax impairment charge of \$6 million was recorded. In the fourth quarter of 2004, AES recorded a pre-tax impairment charge of \$1.5 million based upon an analysis of the recoverability of its investment in Totem at that time. Totem is included in the results of the North America Generation segment.

During 2004, two generation unit assets with a net book value of \$9 million were classified as held-for-sale at AES Southland. In the first quarter of 2005, in the course of evaluating the impairment of long-lived assets in accordance with SFAS No. 144, AES determined that the net book value of the peaker unit assets was not fully realizable and a pre-tax impairment charge of \$5 million was recorded. By December 31, 2005, AES was able to sell \$1.5 million of the peaker unit assets and determined the remaining carrying amount of these assets was not realizable and an additional pre-tax impairment charge of \$2.5 million was recorded in the fourth quarter of 2005. AES Southland is reported in the North America Generation segment.

During the fourth quarter of 2004, AES made a decision to sell Aixi, a coal-fired power plant located in China. In accordance with SFAS No. 144, the recoverability of this asset group was tested and as a result, a pre-tax impairment charge of \$15 million was recorded. Further pre-tax impairment charges of \$1.4 million and \$3.2 million were recorded for the years ended December 31, 2005 and 2006, respectively. Aixi is reported in the Asia Generation segment.

In November 2004, AES wrote off \$25 million of capitalized costs associated with emission-related improvements constructed at Deepwater, a petroleum coke-fire cogeneration plant, when it was determined that a different strategy would be used to reduce emissions and that the improvements had no alternative uses. Deepwater is reported in the North America Generation segment.

**18. INCOME TAXES****INCOME TAX PROVISION**

The following table summarizes the expense for income taxes on continuing operations, as of December 31, 2006, 2005 and 2004.

	December 31,		
	2006	2005	2004
	(in millions)		
Federal:			
Current	\$ (50)	\$ 2	\$ 8
Deferred	20	38	45
State			
Current	(3)	1	
Deferred	(16)	(6)	48
Foreign			
Current	454	334	191
Deferred	(71)	114	73
Total	\$ 334	\$ 483	\$ 365

**EFFECTIVE AND STATUTORY RATE RECONCILIATION**

The following table summarizes a reconciliation of the U.S. statutory Federal income tax rate to the Company's effective tax rate, as a percentage of income before taxes for the years ended December 31, 2006, 2005 and 2004.

	December 31,		
	2006	2005	2004
Statutory Federal tax rate	35%	35%	35%
State taxes, net of Federal tax benefit	(1)	(1)	6
Taxes on foreign earnings	26	7	10
Valuation allowance	(22)	(3)	(3)
Taxes on Domesticated Entities	1	1	1
Other net	(3)	1	1
Effective tax rate	36%	40%	50%

**DEFERRED INCOME TAXES** Deferred income taxes reflect the net tax effects of (a) temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes, and (b) operating loss and tax credit carry forwards. These items are stated at the enacted tax rates that are expected to be in effect when taxes are actually paid or recovered.

As of December 31, 2006, the Company had Federal net operating loss carry forwards for tax purposes of approximately \$1.8 billion (approximately \$56 million of which will be recorded to additional paid in capital when realized) expiring from 2018 to 2026, federal general business tax credit

carry forwards for tax purposes of approximately \$11 million expiring from 2021 to 2026, and federal alternative minimum tax credits of approximately \$7 million that carry forward without expiration. As of December 31, 2006, the Company had foreign net operating loss carry forwards of approximately \$2.7 billion that expire at various times beginning in 2007 and some of which carry forward without expiration, and tax credits available in foreign jurisdictions of approximately \$46 million, \$3 million of which expire in 2007 to 2009, \$28 million of which expire in 2010 to 2018 and \$15 million of which carry forward without expiration. The Company had state net operating loss carry forwards as of December 31, 2006 of approximately \$2.4 billion expiring in years 2010 to 2026.

The valuation allowance decreased by \$65 million during 2006 to \$1,487 million at December 31, 2006. This net decrease was primarily the result of the removal of valuation allowance against deferred tax assets at foreign subsidiaries.

The valuation allowance increased by \$11 million during 2005 to \$1,552 million at December 31, 2005. This net increase was primarily the result of certain investment tax credits and increases in the Company's capital loss carry forwards and certain state and foreign net operating losses whose ultimate realization is not known at this time.

The valuation allowance decreased by \$179 million during 2004 to \$1,541 million at December 31, 2004. This net decrease was primarily the result of the removal of valuation allowances attributable to capital loss carry forwards that no longer existed after the capital losses were reclassified to ordinary losses. The valuation allowance also increased due to certain foreign net operating loss carry forwards, the ultimate realization of which is not known at this time.

The Company believes that it is more likely than not that the remaining deferred tax assets as shown below will be realized when future taxable income is generated through the reversal of existing taxable temporary differences and income that is expected to be generated by businesses that have long-term contracts or a history of generating taxable income.

The following table summarizes the deferred tax assets and liabilities, as of December 31, 2006 and 2005.

	<b>December 31,</b>	
	<b>2006</b>	<b>2005</b>
	(in millions)	
Differences between book and tax basis of property	\$ 1,594	\$ 1,824
Other taxable temporary differences	257	165
<b>Total deferred tax liability</b>	<b>\$ 1,851</b>	<b>\$ 1,989</b>
Operating loss carry forwards	(1,713)	(1,757)
Capital loss carry forwards	(368)	(397)
Bad debt and other book provisions	(485)	(492)
Retirement costs	(161)	(194)
Tax credit carry forwards	(66)	(83)
Cumulative translation allowances	(280)	(289)
Other deductible temporary differences	(255)	(493)
<b>Total gross deferred tax asset</b>	<b>(3,328)</b>	<b>(3,705)</b>
Less: valuation allowance	1,487	1,552
<b>Total net deferred tax asset</b>	<b>(1,841)</b>	<b>(2,153)</b>
Net deferred tax asset	\$ 10	\$ (164)



## Edgar Filing: AES CORP - Form S-4/A

The Company considers undistributed earnings of certain foreign subsidiaries to be indefinitely reinvested outside of the United States and, accordingly, no U.S. deferred taxes have been recorded with respect to such earnings. Should the earnings be remitted as dividends, the Company may be subject to additional U.S. taxes, net of allowable foreign tax credits. It is not practicable to estimate the amount of any additional taxes which may be payable on the undistributed earnings.

The Company and certain of its subsidiaries are under examination by the relevant taxing authorities for various tax years. The Company regularly assesses the potential outcome of these examinations in each of the taxing jurisdictions when determining the adequacy of the provision for income taxes. Tax reserves have been established, which the Company believes to be adequate in relation to the potential for additional assessments. Once established, reserves are adjusted only when there is more information available or when an event occurs necessitating a change to the reserves. While the Company believes that the amount of the tax estimates is reasonable, it is possible that the ultimate outcome of current or future examinations may exceed current reserves in amounts that could be material but cannot be estimated as of December 31, 2006.

Income from operations in certain countries is subject to reduced tax rates as a result of satisfying specific commitments regarding employment and capital investment. The Company's income tax benefits related to the tax status of these operations are estimated to be \$41 million, \$63 million and \$37 million for the years ended December 31, 2006, 2005 and 2004, respectively.

The following table summarizes the income (loss) from continuing operations, before income taxes and minority interest, for the years ended December 31, 2006, 2005 and 2004.

	December 31,		
	2006	2005	2004
	(in millions)		
U.S.	\$ (106)	\$ (95)	\$ (156)
Non-U.S.	1,034	1,304	888
<b>Total</b>	<b>\$ 928</b>	<b>\$ 1,209</b>	<b>\$ 732</b>

### 19. SUBSIDIARY PREFERRED STOCK

Minority interest includes \$60 million of cumulative preferred stock of subsidiaries at December 31, 2006 and 2005. The total annual dividend requirement was approximately \$3 million at December 31, 2006 and 2005. Each series of preferred stock is redeemable solely at the option of the issuer at prices between \$101 and \$118 per share.

**20. DISCONTINUED OPERATIONS**

The following table summarizes the income (loss) on disposal and impairment, before income taxes for the following discontinued operations for the years ended December 31, 2006, 2005 and 2004:

Subsidiary	December 31,		
	2006	2005	2004
	(in millions)		
Wolf Hollow	\$	\$	\$ 27
EDE Este			17
Granite Ridge			30
Gener/Carbones del Cesar			2
Whitefield			(1)
Columbia I			(5)
Bolivia			(4)
Haripur/Meghnaughat			(2)
Mountainview			23
CILCORP			4
Mtkvari/Khrami/Telasi			(1)
Eden Edes	(62)		
Indian Queens	5		
Other			(4)
(Loss) income on disposal and impairment, before taxes	\$ (57)	\$	\$ 86

In February 2007, the Company entered into a definitive agreement to sell its shares of EDC, a Latin America distribution business reported in the Latin America Utilities segment, for \$739 million net of withholding taxes. In addition, the agreement provided for the payment of a \$120 million dividend in 2007 that was approved and declared by EDC shareholders on March 1, 2007. A wholly-owned subsidiary of the Company is the owner of 82.14% of the outstanding shares of EDC, and therefore, on May 31, 2007, received approximately US\$97 million in dividends (representing approximately \$99 million in gross dividends offset by fees). The closing of the sale occurred on May 8, 2007, and the actual transfer of the shares along with payment of the purchase price occurred on May 16, 2007. As a result, EDC has been classified as "held for sale" and reflected as such on the financial statements. See Note 1 for the line item impact on the financial statements included in this prospectus for each of the years ended December 31, 2006, 2005, and 2004.

In May 2007, the Company's wholly-owned subsidiary, Central Valley, reached an agreement to sell 100% of its indirect interest in two biomass fired power plants located in central California (the 50MW Delano facility and the 25MW Mendota facility) for \$51 million, subject to regulatory approvals. These facilities, along with an associated management company (together, the "Central Valley Businesses") are included in the North America Generation segments. The AES Board of Directors approved the sale of the Central Valley Businesses in February 2007. The closing of the sale occurred on July 16, 2007. As a result, Central Valley is reported as "held for sale" and the results of its operations are reflected in the discontinued operations line items on the financial statements. See Note 1 for the line item impact on the financial statements included in this prospectus for each of the years ended December 31, 2006, 2005, and 2004.

In May 2006, the Company reached an agreement to sell 100% of its interest in Eden, a Latin America utility business located in Argentina. Government approval of the transaction is still pending in Argentina, but the Company has determined that the sale is probable at this time and is expected to occur in the second quarter of 2007. Therefore, Eden, a wholly-owned subsidiary of AES, has been classified as "held for sale" and reflected as such on the face of the financial statements. The Company recognized a \$62 million impairment charge to adjust the carrying value of Eden's assets to their estimated net realizable value. The impairment expense is included in the 2006 loss from disposal of discontinued businesses line item on the financial statements for the year ended December 31, 2006.

In May 2006, the Company reached an agreement to sell AES Indian Queens Power Limited and AES Indian Queens Operations Limited, collectively "IQP", which is part of the Europe & Africa Generation segment. IQP is an Open Cycle Gas Turbine, located in the U.K. In September 2006, the Company completed the sale of IQP. Proceeds from the sale were \$28 million in cash and the buyer's assumption of debt of \$30 million. The Company recognized a gain on disposal of discontinued businesses of \$5 million. The results of operations of IQP and the associated gain on disposal are reflected in the discontinued operations line items on the financial statements.

In August 2004, AES Gener S.A. ("Gener") reached an agreement to sell its interest in Carbones del Cesar, a coal mine located in Colombia. The sale resulted in a net gain.

In December 2003, AES classified its investment in Wolf Hollow, a North American generation business located in the United States, as held for sale and recorded an impairment charge to reduce the carrying value of Wolf Hollow's assets to their estimated fair value in accordance with SFAS No. 144. In December 2004, AES reached an agreement to sell 100% of its ownership interest in Wolf Hollow and recorded a net gain, including accruals based on certain contingencies related to the disposal.

In December 2003, the Company classified its investment in the holding company that owns 50% of Empresa Distribuidora de Electricidad de Este ("EDE Este"), a Latin America utility business located in Santo Domingo, Dominican Republic, as an asset held for sale. As a result, the Company recorded an impairment charge to reduce the carrying value of the assets to their estimated fair value in accordance with SFAS No. 144. A pre-tax goodwill impairment expense of approximately \$68 million was also recorded, as the current fair market value of the business was less than its carrying value. The decline in fair value during 2003 was due, in part, to the continuing devaluation of the Dominican peso and operating losses. In November 2004, AES sold EDE Este and recorded a net gain.

In December 2003, AES Granite Ridge, a North American generation business located in the United States, was classified as held for sale. As a result, AES has recorded an impairment charge to reduce the carrying value of the assets to the estimated fair value in accordance with SFAS No. 144. In November 2004, AES disposed of Granite Ridge by transferring ownership of the project to its lenders and recorded a net gain.

In September 2003, AES reached an agreement to sell 100% of its ownership interest in AES Whitefield, a North American generation business located in the United States. At December 31, 2003, this business was classified as held for sale in accordance with SFAS No. 144. The sale of AES Whitefield was completed in March 2004 and AES recorded a net loss.

Edgar Filing: AES CORP - Form S-4/A

In December 2003, AES classified its interest in AES Colombia I ("Colombia I"), a Latin America generation business located in Colombia, as held for sale and recorded an impairment charge to reduce the carrying value of the assets to the estimated fair value in accordance with SFAS No. 144. In September 2004, the Company sold its ownership interest in Colombia I and recorded a net loss.

During the third quarter of 2003, AES Communications Bolivia ("Bolivia"), a Latin America generation business, was reported as an asset held for sale and an impairment charge was recorded to reduce the carrying value of the assets to the estimated fair value in accordance with SFAS No. 144. During June 2004, AES completed the sale of its ownership in Bolivia and recorded a net loss.

Information for business components included in discontinued operations is as follows:

	December 31,		
	2006	2005	2004
	(in millions)		
Revenues	\$ 796	\$ 758	\$ 1,203
Gain (loss) from operations of discontinued businesses (before taxes)	186	201	30
Income tax (expense) benefit	(81)	(13)	11
Income (loss) from operations of discontinued businesses	\$ 105	\$ 188	\$ 41
(Loss) gain on disposal of discontinued businesses	\$ (57)		\$ 91

## 21. EARNINGS PER SHARE

Basic and diluted earnings per share are based on the weighted average number of shares of common stock and potential common stock outstanding during the period, after giving effect to stock splits. Potential common stock, for purposes of determining diluted earnings per share, includes the effects of dilutive stock options, warrants, deferred compensation arrangements, and convertible securities. The effect of such potential common stock is computed using the treasury stock method or the if-converted method, as applicable.

The following table presents a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations for income from continuing operations. In the table below, income represents the numerator (in millions) and shares represent the denominator (in millions):

	Restated			Restated			Restated		
	December 31, 2006			December 31, 2005			December 31, 2004		
	Income	Shares	\$ per Share	Income	Shares	\$ per Share	Income	Shares	\$ per Share
<b>BASIC EARNINGS PER SHARE</b>									
Income from continuing operations	\$ 135	661	\$ 0.21	\$ 402	654	\$ 0.62	\$ 172	641	\$ 0.27
<b>EFFECT OF DILUTIVE SECURITIES</b>									
Stock options and warrants		10	(0.01)		10	(0.01)		7	
Restrictive stock units		1			1				
Stock units allocated to deferred compensation plans									