

PROCYON CORP  
Form 10-K  
September 30, 2013  
**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-K**

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended June 30, 2013

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-17449

**PROCYON CORPORATION**

(Exact name of registrant as specified in its charter)

Colorado	59-3280822
(State of incorporation)	(I.R.S. Employer ID No.)

1300 South Highland Avenue, Clearwater, Florida 33756

(Address of principal executive offices)(Zip Code)

Issuer's telephone number, including area code: (727) 447-2998

**Securities registered pursuant to Section 12(b) of the Act: None**

**Securities registered pursuant to Section 12(g) of the Act: Common Stock**

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

☐ Yes ☒ No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

☐ Yes ☒ No

Indicate by checkmark whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by checkmark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. ☐

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

☐ Large accelerated filer

☐ Accelerated filer

☐ Non-accelerated filer (Do not check if a smaller reporting company) ☒ Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

State the aggregate market value of the voting and non-voting common equity held by non-affiliates computed by reference to the price at which the common equity was last sold, or the average bid and asked price of such common equity, as of the last business day of the registrant's most recently completed second fiscal quarter:

The aggregate market value of the 3,726,188 shares of Common Stock held by non-affiliates was \$335,357 on June 20, 2013 based on the average bid and asked price of \$.09 on such date.

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date:

As of September 17, 2013, there were 8,060,388 shares of the issuers Common Stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE:**

None.

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## **PART I**

### **ITEM 1. BUSINESS**

#### **History and Organization**

Procyon Corporation ("Procyon" or the "Company") consolidates the operations of Procyon with Amerx Health Care Corp. ("Amerx") and Sirius Medical Supply, Inc. ("Sirius"), its wholly-owned subsidiaries, for financial purposes. Collectively throughout this report, Procyon, Amerx and Sirius may be referred to as the "Company," "us," or "we" or "our."

Procyon, a Colorado corporation, was incorporated on March 19, 1987, and was deemed a development stage company until May 1996, when we acquired Amerx, a corporation based in Clearwater, Florida, which was wholly owned by John C. Anderson, our deceased Chief Executive Officer. Amerx develops and markets proprietary medical products used in the treatment of pressure ulcers, dermatitis, inflammation and other skin problems. We formed Sirius Medical Supply, Inc. ("Sirius"), a Florida corporation, in 2000, to operate as a full service mail order medical supply company selling primarily to Medicare customers. Amerx and Sirius are wholly owned subsidiaries of Procyon. Historically, Amerx's products are sold through distributors to healthcare institutions, such as physicians, nursing homes and home health care agencies and to retailers, including national and regional chain stores and pharmacies; while Sirius' products were sold directly to Medicare and Medicaid patients. As previously reported, effective July 31, 2009 we sold substantially all of the assets of Sirius to a third-party, such that, as of July 31, 2009, Sirius no longer has any material operations. Management is considering various options for the future direction of Sirius.

#### **Products**

##### ***Amerx Health Care Corp.***

Amerx sells a proprietary line of advanced skin and wound care products made with Oakin®, proven to promote healing in wound and problematic skin conditions, including the AmeriGel® Hydrogel Wound Dressing, AmeriGel® Hydrogel Saturated Gauze Dressing, Amerigel® Premium Care Lotion, Amerigel® Preventive Barrier Lotion, Amerigel® Wound Wash, and the AmeriGel® Post Op Surgical Kit. The AmeriGel® Hydrogel Wound Dressing and AmeriGel® Hydrogel Saturated Gauze Dressing are formulated to be used as a wound dressing to manage stages I-IV pressure ulcers, stasis ulcers, diabetic skin ulcers, post-surgical incisions, cuts, abrasions, first and second degree burns and skin irritations. The Amerigel® Premium Care Lotion is a therapeutic skin conditioner containing emollients which restore moisture to fragile skin and alleviate problematic skin conditions. The Amerigel® Barrier

Lotion provides barrier protection to shield the skin from excess moisture and reduce harmful effects to the skin from friction and chafing. The Amerigel® Wound Wash is a sterile solution used for wound cleansing.

Amerx holds a Medicare reimbursement code for the sterile AmeriGel® Hydrogel Saturated Gauze Dressing and the AmeriGel® Hydrogel Wound Dressing. This reimbursement code, assigned by the Pricing, Data Analysis and Coding contractor for Medicare and Medicaid ("PDAC"), is on a per pad or per use basis. We believe that this reimbursement code is beneficial to Amerx's business, allowing customers on Medicare to seek coverage for use of the product.

Amerx spent approximately \$2,170 towards research and development efforts over the past fiscal year. These efforts were directed towards additional studies aimed at expanding existing markets and potential new products.

Each Amerx product is based on proprietary formulations which we protect as trade secret information and with registered trademarks. Each product is also registered with the Food and Drug Administration and receives a National Drug Code.

Amerx's sales decreased by 2% during the year ended June 30, 2013 ("fiscal 2013"). In fiscal 2013, Amerx made progress in sales distributed across its entire product line through its marketing focus on the benefits of its proprietary ingredient, Oakin®, contained in its products. The Amerigel® product line continues to gain acceptance within the health care community. Amerx launched one new website in fiscal 2013, and completely redesigned its previous two websites. The sites can be viewed at [www.amerigel.com](http://www.amerigel.com), [www.amerxhc.com](http://www.amerxhc.com), and [www.amerxstore.com](http://www.amerxstore.com). These websites provide viewer-focused information about Amerx's products to consumers ([amerigel.com](http://amerigel.com)) and health care providers ([amerxhc.com](http://amerxhc.com)). [Amerxstore.com](http://amerxstore.com) is equipped to handle direct sales to the public.

## **Market for Products**

The institutional market for Amerx's skin and wound care treatment products is primarily comprised of hospitals, nursing homes, home health care agencies and health care practitioners. We believe that AmeriGel® products represent a moderately priced, efficacious treatment and prevention program for chronic pressure ulcers and other skin problems which are treated in health care institutions. We are continuing our efforts to penetrate new and existing sectors within the health care market, including sales to government agencies.

The retail market for Amerx's skin care and wound care products is comprised mainly of national and regional chain stores as well as independent retail pharmacies that sell wound and skin care products to individuals.

## **Distribution and Sales**

Amerx's traditional method of distribution has been through retail and institutional distributors. We expect to continue increasing our distributor base, particularly with distributors capable of introducing Amerx's products in new medical specialty markets, in new geographical areas and to new retail chains. Distributors typically purchase products from Amerx on standard credit terms. Amerx supports its distributors through product literature, advertising and participation at industry trade shows. All existing distributors sell Amerx products on a non-exclusive basis.

We periodically receive inquiries about international market distribution for the AmeriGel® product line. These inquiries have been generated by our advertising, market presence and web sites ([www.amerxhc.com](http://www.amerxhc.com) and [www.amerigel.com](http://www.amerigel.com)). We respond to and pursue all such inquiries, while complying with applicable international regulatory guidelines.



In fiscal 2013, Amerx generated all of our net sales of approximately \$2,750,000.

### **Significant Customers**

During fiscal 2013, sales from one customer accounted for approximately 18% of Amerx's sales. The loss of this customer could materially and adversely affect our financial condition and the results of our operations. The Company has been able to maintain relationships with its distributors and has been able to establish relationships with new distributors each year.

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## **Manufacturing**

During fiscal 2013, the majority of manufacturing of Amerx's products was completed by a non-affiliated manufacturing facility. This company has also performed research and development for Amerx in the past and we expect that it will perform research and development activities for Amerx in the future on an as needed basis. Amerx does not have a written contract with this manufacturer and there are no minimum purchase requirements. In fiscal 2013, Amerx used a second facility based in Statesville, NC, to manufacture the AmeriGel® Wound Wash. Amerx believes there are additional companies that could manufacture Amerx's products according to its specifications, if necessary. The Company's manufacturing and packaging activities are performed at a production facility owned and operated by a non-affiliated pharmaceutical manufacturer. The sudden loss or failure of our primary manufacturer could significantly impair Amerx's ability to fulfill customer orders on a short-term basis and therefore, could materially and adversely affect the Company's operations. However, we have maintained a long-term relationship with this manufacturer and do not expect any interruption in its production of Amerigel® products in the near term.

Amerx's manufacturing and packaging activities are performed pursuant to current good manufacturing practices ("CGMP") as defined under the United States Federal Food, Drug and Cosmetic Act, as amended (the "FFDC Act"); and the regulations promulgated under the FFDC Act. All manufacturing activities are required to comply with the product specifications, supplies and test methods developed by Amerx specifically for its products, as well as the CGMP.

A single manufacturer furnishes one proprietary ingredient contained in the Amerigel® products. Amerx does not have a written contract with this supplier and management believes that, if necessary, an alternative supplier could be secured within a reasonable period of time. The manufacturer generally provides other raw materials and ingredients and we believe there are numerous other sources for these materials and ingredients. However, there can be no assurance that Amerx would be able to timely secure an alternative supplier and the failure to replace this supplier in a timely manner could materially harm Amerx's operations. We believe that we have a good working relationship with this supplier and do not anticipate any disruption of supplies.

## **Proprietary Rights**

In January 1999, the United States Patent and Trademark Office registered the Company's AmeriGel® trademark. Amerx also holds a registered Trademark for the principal proprietary ingredient used in all of its currently available products, Oakin®. Amerx relies on a combination of trademark and trade secret protection and confidentiality agreements to establish and protect its proprietary rights.

## **Competition**

The market for skin and wound care treatment products in which Amerx operates is highly competitive. Competition is based on product efficacy, brand recognition, loyalty, quality, price and availability of shelf space in the retail market. Amerx competes against several well-capitalized companies offering a range of skin treatment products as well as small competitors having a limited number of products. Amerx has successfully established its products efficacy and value within specialized health care markets and expects to continue to expand this marketplace.

#### **Order Placement and Backlog**

There was no material backlog in orders placed in fiscal 2013 year.

## **Governmental Approvals and Regulations**

The production and marketing of our products are subject to regulation for safety, efficacy and quality by numerous governmental authorities in the United States. Amerx's advertising and sales practices are subject to regulation by the Federal Trade Commission (the "FTC"), the FDA and state agencies. The FFDC Act, as amended, the regulations promulgated thereunder, and other federal and state statutes and regulations govern, among other things, the testing, manufacture, safety, effectiveness, labeling, storage, record keeping, approval, advertising and promotion of Amerx's products. The FDA regulates the contents, labeling and advertising of Amerx's products. Amerx may be required to obtain FDA approval for proposed nonprescription products. This procedure involves extensive clinical research, and separate FDA approvals are required at various stages of product development. The approval process requires, among other things, presentation of substantial evidence to the FDA, based on clinical studies, as to the safety and efficacy of the proposed product. After approval, manufacturers must continue to expend time, money and effort in production and quality control to assure continual compliance with the Current Good Manufacturing Practices (CGMP) regulations.

We believe that we are in compliance with all applicable laws and regulations relating to our operations in all material respects. Compliance with the various provisions of national, state and local laws and regulations has had a material adverse effect upon the capital expenditures, earnings, financial position, liquidity and competitive position of the Company. We have incurred and will continue to incur substantial cost in order to remain compliant with the latest regulations promulgated by the SEC, including those regulations promulgated pursuant to the Sarbanes Oxley Act of 2002.

## **Employees**

As of September 1, 2013, the Company and its subsidiary employ a total of 13 full time employees consisting of 5 management employees, 4 sales-related employees and 4 administrative employees. One employee works under Procyon, twelve employees work under the Amerx subsidiary.

## **ITEM 2. PROPERTIES**

We currently maintain our offices, and those of Amerx and Sirius, at 1300 South Highland Ave, Clearwater, Florida 33756. Our offices consist of approximately 3,800 square feet of space. We believe the facility is adequate for our current needs. The Company leased this building until July 2006, when it purchased the building from the lessor for \$550,000. In addition, at the same time, we closed on a loan provided by Bank of America, N.A. in the amount of \$508,000, evidenced by a promissory note. Further, the purchase and loan were secured by a mortgage, also dated July 21, 2006, between the Company and Bank of America. Our Chief Executive Officer personally guaranteed the loan.

On January 15, 2013 the Company paid off the outstanding balance of the mortgage loan held on the building.

### **ITEM 3. LEGAL PROCEEDINGS**

The Company and its subsidiaries are not a party to any pending material legal proceedings nor is our property the subject of a pending legal proceeding.

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## PART II

### ITEM 5. MARKET FOR COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND PURCHASES OF EQUITY SECURITIES.

Since October 1996, the Company's Common Stock has been quoted on the OTC Bulletin Board, an electronic quotation system used by members of the Financial Industry Regulatory Authority ("FINRA"). The following table sets forth for each period indicated the high and low closing bid prices for the Common Stock, as reported by National Quotation Bureau, LLC. Bid quotations reflect inter-dealer quotations, without retail markups, markdowns or commissions, and do not necessarily reflect actual transactions.

<u>Fiscal 2013</u>	HIGH	LOW
First Quarter	\$.25	\$.18
Second Quarter	\$.20	\$.12
Third Quarter	\$.24	\$.03
Fourth Quarter	\$.24	\$.09

<u>Fiscal 2012</u>		
First Quarter	\$.23	\$.16
Second Quarter	\$.23	\$.10
Third Quarter	\$.29	\$.12
Fourth Quarter	\$.21	\$.14

As of September 15, 2013, there were approximately 130 record holders of the Company's Common Stock. On September 13, 2013, the closing bid price of the Company's common stock was \$.09 and the closing ask price was \$.09. On July 20, 2013, the last date on which a sale occurred, the last reported sale price was \$.09.

Holders of Common Stock are entitled to receive such dividends if declared by the Company's Board of Directors. We have not declared any dividends on our Common Stock and have no current plans to declare a dividend in the immediate future.

Holders of the Series A Cumulative Convertible Preferred Stock (the "Preferred Stock") are entitled to receive, if declared by the Board of Directors, quarterly dividends at an annual rate of \$.10 per share. Dividends accrue without interest, from the date of issuance, and are payable in arrears in cash or common stock, when and if declared by the Board of Directors. No dividends had been declared or paid at June 30, 2013, and dividends, if ever declared, in arrears at such date total \$312,511.

Holders of the Preferred Stock have the right to convert their shares of Preferred Stock into an equal number of shares of Common Stock of the Company. In addition, every holder of preferred stock is entitled to that number of votes equal to the number of shares of common stock into which the preferred stock is convertible. Such preferred shares will automatically convert into one share of Common Stock at the close of a public offering of Common Stock by the Company provided the Company receives gross proceeds of at least \$1,000,000, and the initial offering price of the Common Stock sold in such offering is equal to or in excess of \$1 per share. During fiscal 2013, no holders of shares of Preferred Stock voluntarily converted their Preferred shares into shares of Common Stock.

As reflected in the price quotations above, there have been significant price fluctuations in the Company's Common Stock. Factors that may have caused or can cause market prices to fluctuate include the number of shares available in the public float, any purchase or sale of a significant number of shares during a relatively short time period, quarterly fluctuations in results of operations, issuance of additional securities, entrance of such securities into the public float, market conditions specific to the Company's industry and market conditions in general, and the willingness of broker-dealers to effect transactions in low priced securities. In addition, the stock market in general has experienced significant price and volume fluctuations in recent years. These fluctuations, which may be unrelated to a Company's operating performance, have had a substantial effect on the market price for many small capitalization companies such as the Company. Factors such as those cited above, as well as other factors that may be unrelated to the operating performance of the Company, may significantly affect the price of the Common Stock.

**Equity Compensation Plan Information**

The following table contains information regarding Procyon's equity compensation plans as of June 30, 2013. The Company maintains one equity compensation plan, Procyon Corporation 2009 Stock Option Plan (the "2009 Option Plan"), which was approved by our shareholders in December 2009. However, no stock options have been issued under the 2009 Option Plan. Our 1998 Omnibus Stock Option plan (the "1998 Option Plan") expired by its own terms in December 2008. No additional options may be issued under the 1998 Option Plan, and none remain outstanding.

## Equity Compensation Plan Information

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plans approved by security holders:			500,000 shares of Common Stock for Non-Qualified Stock Options and Stock Appreciation Rights and 500,000 shares of Common Stock for Incentive Stock Options
2009 Option Plan	-	-	
Equity compensation plans not approved by security holders	-	-	
Total	-	-	500,000 shares of Common Stock for Non-Qualified Stock Options and Stock Appreciation Rights and 500,000 shares of Common Stock for Incentive Stock Options





## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### Safe Harbor Statement under the Private Securities Litigation Reform Act of 1995

This Report on Form 10-K, including Management's Discussion and Analysis or Plan of Operation, contains forward-looking statements. When used in this report, the words "may", "will", "expect", "anticipate", "continue", "estimate", "intend", "hope", "believe" and similar expressions, variations of these words or the negative of those words, and, any statement regarding possible or assumed future results of operations of the Company's and its subsidiaries' business, the markets for its products, anticipated expenditures, regulatory developments or competition, or other statements regarding matters that are not historical facts, are intended to identify forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 regarding events, conditions and financial trends including, without limitation, business conditions in the skin and wound care market and the general economy, competitive factors, changes in product mix, production delays, manufacturing capabilities, new and unanticipated governmental regulations and other risks or uncertainties detailed in other of the Company's Securities and Exchange Commission filings. Such statements are based on management's current expectations and are subject to risks, uncertainties and assumptions. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, the Company's actual plan of operations, business strategy, operating results and financial position could differ materially from those expressed in, or implied by, such forward-looking statements.

Our business in general is subject to certain risks including but not limited to the following:

- we may not be able to produce or obtain, or may have to obtain at excessive prices, the raw materials and finished goods we need;
- we may not be able to use any tax loss carryforwards before they expire;
- the vendors on whom we rely for manufacturing certain products may go out of business, fail to meet demand or provide shipments on an untimely basis;
- competitive pressures may require us to lower our prices on certain products, thereby adversely affecting operational results;
- we may not be able to obtain, or obtain at uneconomic expense and protracted time, the regulatory approval of new products;
- consumers or distributors may not favorably receive our new or existing products;
- we may not be able to obtain adequate financing to fund our operations or expansion;
- a relatively small group of products may represent a significant portion of our net revenues or net earnings from time to time; if the volume or pricing of any of these products declines, it could have a material adverse effect on our business, financial position and results of operations;
- we could experience reduced revenues and profits if Medicare or other government programs change, delay or deny reimbursement claims;
-

the loss of senior management or other key personnel, or our inability to attract and retain additional senior management or other key personnel, could adversely affect our ability to execute our business plan;  
we could become subject to new unanticipated governmental regulations or fail to comply with regulations applicable to our products, which could materially and adversely affect our business, financial position and results of operations; and  
legislative or regulatory programs that may influence prices of prescription drugs could have a material adverse effect on our business;  
the demand for our products may decrease because of various factors, such as adverse business conditions and a sluggish U.S. economy;  
we may experience an increase in the number and magnitude of delinquent or uncollectible customer accounts during periods of economic downturn.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our financial statements have been prepared in accordance with standards of the Public Company Accounting Oversight Board (United States), which require us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and the related disclosures. A summary of those significant accounting policies can be found in the Notes to the Consolidated Financial Statements included in this annual report. The estimates used by management are based upon our historical experiences combined with management's understanding of current facts and circumstances. Certain of our accounting policies are considered critical as they are both important to the portrayal of our financial condition and the results of its operations and require significant or complex judgments on the part of management. We believe that the following critical accounting policies affect the more significant judgments and estimates used in the preparation of our financial statements.

### *Advertising and Marketing*

The Company uses several forms of advertising, including sponsorships to agencies who represent the professionals in their respective fields. The Company expenses these sponsorships over the term of the advertising arrangements, on a straight line basis. Other forms of advertising used by the Company include professional journal advertisements and mailing campaigns. These forms of advertising are expensed when incurred.

### *Deferred Income Taxes*

Deferred income taxes are recognized for the expected tax consequences in future years for differences between the tax bases of assets and liabilities and their financial reporting amounts, based upon enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. The Company accounts for income taxes under Topic 740 - Income Tax in the Accounting Standards Codification. A valuation allowance is used to reduce deferred tax assets to the net amount expected to be recovered in future periods. The estimates for deferred tax assets and the corresponding valuation allowance require us to exercise complex judgments. We periodically review and adjust those estimates based upon the most current information available. We did not have a valuation allowance as of June 30, 2013. Because the recoverability of deferred tax assets is directly dependent upon future operating results, actual recoverability of deferred tax assets may differ materially from our estimates.

### *Revenue Recognition*

The Company recognizes revenue in accordance with Securities and Exchange Commission Staff Accounting Bulletin Topic 13, "Revenue Recognition", which requires that four basic criteria must be met before revenue can be recognized: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred or services have been rendered; (3) the seller's price to the buyer is fixed or determinable; and, (4) collectibility is reasonably assured. We recognize revenue related to product sales upon the shipment of such orders to customers, provided that the risk of loss has passed to the customer and we have received and verified any written documentation required to bill Medicare, other third-party payers and customers. We record revenue at the amounts expected to be collected from Medicare, other third-party payers and directly from customers. We delay recognizing revenue for shipments where the Company has not received the required documentation, until the period when such documentation is received.

#### *Stock Based Compensation*

Stock based compensation is accounted for in accordance with Topic 718 - Compensation - Stock Compensation in the Accounting Standards Codification. All share-based payments to employees, including grants of employee stock options, are to be recognized in the statement of operations based upon their fair values and rescinds the acceptance of pro forma disclosure.

## **General**

Our continuing operations and revenues consist of the operations of and revenues generated by Amerx, our wholly-owned subsidiary. Amerx's wound care and skin care products, marketed under the trademark AmeriGel®, are formulated to enhance the quality of skin and wound care and to lower the treatment cost for those who suffer from various skin conditions and wounds.

Amerx markets Amerigel® wound care products to institutional customers such as hospitals, wound care clinics, skilled nursing facilities and home health agencies; to retail customers through direct sales, internet sales and through independent and retail chain drug stores; and to physicians and other health care practitioners.

Amerx's skin care products are distributed to institutions and to retail stores through national, regional and local distributors as well as through direct sales and internet sales. As Amerx grows, more focus is being placed on distributor sales over direct sales.

## **Future Expectations**

Amerx expects to further penetrate the health care market through its participation in industry trade shows, advertisements in trade journals, development of additional distributor relationships and by opening new geographical territories (including international markets). Amerx management seeks to develop additional markets as the Amerigel product line gains broader acceptance in markets involved in advanced wound and skin care. Amerx management also seeks to develop new products to be released in fiscal 2014.

## **Results of Operations**

### *Comparison of Fiscal 2013 and 2012.*

During fiscal 2013 and 2012, our results of operations related solely to the operations of Amerx. Net sales during fiscal 2013 were approximately \$2,750,000 as compared to approximately \$2,801,000 in fiscal 2012, a decrease of approximately \$51,000, or 2%. Amerx hopes to capture more of the health care market in fiscal 2014, as well as increase the penetration of new markets including government contracts and international markets.

Cost of sales decreased to approximately \$701,000 in fiscal 2013, as compared to approximately \$702,000 in fiscal 2012, or less than 1%. Cost of sales in fiscal 2013, as a percentage of net sales, remained constant at 25%.

Gross profit decreased to approximately \$2,049,000 during fiscal 2013, as compared to approximately \$2,099,000 during fiscal 2012, a decrease of about \$50,000, or 2%. As a percentage of net sales, gross profit was 75% in fiscal 2013, as compared to 75% in fiscal 2012.

Operating expenses during fiscal 2013 were approximately \$2,061,000, consisting of approximately \$1,172,000 in salaries and benefits and \$889,000 in selling, general and administrative expenses. Operating expenses in fiscal 2012 were approximately \$1,868,000 and consisted of approximately \$983,000 in salaries and benefits and approximately \$885,000 in selling, general and administrative expenses. This represents an increase in expenses of approximately \$193,000 in fiscal 2013 over the operating expenses in fiscal 2012. Approximately \$188,000 of the increase comes from increases in Salaries and Benefits. The majority of the increases in Salaries and benefits in fiscal 2013 comes from the Company's expansion of the sales dept including the hire of a Vice President of Sales, George Borak. As a percentage of net sales, operating expenses during fiscal 2013 increased to 75% as compared to 67% during fiscal 2012, as net sales decreased approximately \$51,000 for the year on an approximately \$193,000 increase in expenses.

Income from operations decreased to a loss of approximately \$13,000 in 2013, as compared to approximately \$217,000 profit in fiscal 2012. Net loss (after dividend requirements for Preferred Shares) was approximately \$124,000 during fiscal 2013, compared to a net income of approximately \$109,000 during fiscal 2012. The Company also recorded approximately \$92,000 of income tax expense in arriving at net income available to common shares in fiscal 2013.

As of June 30, 2013, the Company had deferred tax asset of \$685,043, consisting primarily of the tax benefit of net operating loss carryforward. Management believes it is more likely than not that it will realize the benefit of the NOL carryforward, because of its continuing trend of earnings. Therefore, a valuation allowance is not considered necessary.

### **Liquidity and Capital Resources**

Historically, we have financed our operations through revenues from operations. As of June 30, 2013, our principal sources of liquidity included inventories of approximately \$213,000, net accounts receivable of approximately \$194,000, cash of approximately \$773,000, and certificates of deposit of approximately \$156,000. We had working capital of approximately \$1,270,000 at June 30, 2013.

Operating activities used cash of approximately \$13,000 during fiscal 2013, and provided approximately \$430,000 during fiscal 2012, consisting primarily of net income/loss of approximately \$104,000 in fiscal 2013 and \$129,000 in fiscal 2012. Cash used by investing activities during fiscal 2013 was approximately \$12,000 as compared to cash used in fiscal 2012 of approximately \$7,000, respectively. Cash used by financing activities during fiscal 2013 was approximately \$108,000, and \$238,000 during fiscal 2012.

During fiscal 2013, no holders of shares of Preferred Stock converted their shares to Common Stock.

### **Commitments of Capital Expenditures**

At June 30, 2013, the Company had no commitments for capital expenditures.

### **Impact of Inflation and Changing Prices**



The past two years have seen difficult economic times for business become even more challenging for smaller reporting companies due to inflation and costs associated with increased regulatory compliance requirements for reporting. Inflation increased costs in raw materials, manufacturing/processing, transportation, utilities and insurance.

Operational expenses increased in both salaries and benefits (19% in 2013) and selling, general and administrative (1% in 2013) expenses.

### **Off-Balance Sheet Arrangements**

During fiscal years 2013 and 2012, we did not have any relationships or arrangements with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or special purpose entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes.

## **ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

Consolidated financial statements as of June 30, 2013, and 2012 were audited by Ferlita, Walsh, Gonzalez and Rodriguez, P.A., the Company's independent auditors, as indicated in their report included appearing at page F-1.

### **INDEX TO FINANCIAL STATEMENTS**

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## **ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE.**

None.

## **ITEM 9A. CONTROLS AND PROCEDURES.**

Management of the Company, with the participation of the Chief Executive Officer and the Chief Financial Officer, has conducted an evaluation of the effectiveness of the Company's disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as of the end of the period covered by this report. Based on that evaluation, management, including the Chief Executive Officer and Chief Financial Officer, concluded that, as of the date of this report, the Company's disclosure controls and procedures are not effective in ensuring that all material information relating to the Company required to be disclosed in this report has been made known to management in a timely manner and ensuring that this information is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and regulations, because of the identification of certain material weaknesses in our internal control over financial reporting which are identified below, which we view as an integral part of our

disclosure controls and procedures.

Our management, including our Chief Executive Officer and our Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls over financial reporting will, in all instances, prevent all errors and all fraud. A control system, no matter how well conceived or operated, can only provide reasonable, not absolute, assurance that the objectives of the control system are met. While our control systems provide a reasonable assurance level, the design of our control systems reflects the fact that there are resource constraints, and the benefits of such controls were considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the financial reports of the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple errors or mistakes. Additionally, a control can be circumvented by the individual act of some person, by collusion of two or more persons, or by management's override of a specific control. The design of any system of controls is also based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Because of the inherent limitations in a cost-effective control system, misstatements due to error or fraud may occur and not be detected.

(a) *Management's annual report on internal control over financial reporting.* Our management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company. The Company's internal control system was designed to provide reasonable assurance to the Company's management and board of directors regarding the preparation and fair presentation of published financial statements.

All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to financial statement preparation and presentation.

The Company's management assessed the effectiveness of the Company's internal control over financial reporting as of June 30, 2013. In making this assessment, it used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in Internal Control—Integrated Framework, Guidance for Smaller Public Companies. Our assessment based on those criteria concludes that, as of June 30, 2013, the Company's internal control over financial reporting was not effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with Generally Accepted Accounting Principles "(GAAP)" rules as more fully described below. This was due to a deficiency that existed in the design or operation of our internal controls over financial reporting that adversely affected our internal controls and that may be considered to be a material weakness. During fiscal 2013, management worked on addressing the previously reported and existing material weaknesses with the guidance of outside consultants. At the close of the fiscal year, management believes the majority of the previously identified weaknesses have been substantially improved. The one remaining deficiency will be remedied with growth of the company in the future.

The matter involving internal controls and procedures that the Company's management considers to be a material weakness under the standards of the Public Company Accounting Oversight Board in fiscal 2013 is inadequate segregation of duties consistent with control objectives. Management believes that this material weakness did not have an adverse effect on the Company's financial results reported herein.

The Company is committed to continuous improvement of our internal control environment and financial organization. As part of this commitment, we intend to increase our personnel resources and technical accounting expertise within the accounting function through outside assistance from accounting experts and increase our segregation of duties within the company within the limits of our existing personnel. In addition, we intend to continually evaluate our policies and procedures to keep up with and expand our internal controls and quality of financial reporting within our personnel as our company grows. We expect to involve the board of directors more during the year regarding Company operations, including annual and quarterly risk assessments, strategic planning, and financial oversight and reporting. We expect to strengthen the expertise of the board by adding future members that have financial and business expertise in our industry. We intend to add additional members to the audit committee and require the audit committee members to further their understanding of Sarbanes-Oxley rules and requirements and continue their oversight responsibility of implementing necessary and effective internal control policies and procedures. We intend to monitor and evaluate the effectiveness of our internal controls and procedures over financial reporting on an ongoing basis and are committed to taking further action and implementing additional improvements

as necessary and as resources allow.

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(b) *Attestation report of the independent registered public accounting firm.* This annual report does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the company's independent registered public accounting firm pursuant to Item 308(b) of Regulation S-K.

(c) *Changes in internal control over financial reporting.* The Company has eliminated all material weaknesses with the exception of the Segregation of Duties weakness. The Company will not be able to eliminate this weakness until such time as growth in the numbers of employees allows for this to happen. As the Company grows this will be addressed.

## ITEM 9B. OTHER INFORMATION

On January 8, 2013, Joseph R. Treshler was appointed by the Board of Directors to serve as director to fill the vacancy on the Board created by increasing the number of Board members to seven. Mr. Treshler was appointed by the Board to serve on the Audit Committee on January 8, 2013 and to serve on the Ethics Committee on June 7, 2013.

## PART III

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE.

### *Directors\* and Executive Officers*

NAME	Age	Capacities in Which Served	Director Since
Regina W. Anderson	66	Chief Executive Officer, and Chairman of the Board	2005
Chester L. Wallack	72	Director	1995
Fred W. Suggs, Jr.	66	Director	1995
James B. Anderson	43	Director, Chief Financial Officer; Vice President - Operations, Amerx Health Care Corp.	2006
Justice W. Anderson	36	Director, President; Vice President - Marketing, Amerx Health Care Corp.	2006

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Michael T. Foley	75	Director	2006
Joseph R. Treshler	60	Director	2013
George O. Borak	52	Vice President - Sales, Amerx Health Care Corp.	

\* Mr. Jeffrey Slowgrove resigned as Director on December 13, 2011.

*Regina Anderson.* Ms. Anderson has served as Chairman of the Board of Directors since September 2005, and as our Chief Executive Officer since November 2005. Ms. Anderson has 32 years experience in the medical field and 26 years of management experience. Ms. Anderson worked at Health South Rehabilitation Hospital for ten years as Outpatient Director, in charge of the main outpatient center plus four satellite offices. Prior to her work at HealthSouth. Regina was Vice-President of Operations at Stuffit Direct Marketing Company from 1980 through 1989. Regina received her Masters Degree from Kansas State University in 1970.

*Chester L. Wallack.* Mr. Wallack has served as a director since 1995 and Chairman of the Compensation Committee since 2009. He has served as Chief Executive Officer of Felton West, Inc., a real estate development and construction company in Dover, Delaware, since 1990. Mr. Wallack is a retired United States Air Force officer having served as a pilot and in various management capacities. He graduated from the University of Kansas with a B.S. degree in Industrial Management and from Southern Illinois University with an M.B.A. degree in Finance.

*Fred W. Suggs, Jr.* Mr. Suggs has served on our Board of Directors since 1995. He is a member of the Compensation committee and the sole member of the Ethics committee. He has been a practicing attorney since 1975. He is a partner in the Greenville, South Carolina office of Ogletree, Deakins, Nash, Smoak & Stewart, specializing in labor and employment law. He has been certified as a specialist in labor and unemployment law by the South Carolina Supreme Court and is a frequent lecturer on labor and employment law issues. Mr. Suggs graduated from Kansas State University with a B.S. degree and he received his J.D. degree from the University of Alabama.

*James B. Anderson.* Mr. Anderson, a Director since 2006, has served as our Chief Financial Officer since June 2005. In addition, from September 22, 2005, until that position was filled by Regina Anderson on November 1, 2005, Mr. Anderson served as Interim Chief Executive Officer. On June 28, 2005, Mr. Anderson was appointed to serve as the President of Sirius Medical Supply, Inc. Since 1993, Mr. Anderson has been involved with Amerx Health Care Corporation as its Chief Information Officer until 2005, when he was appointed VP of Operations. In 1996, Mr. Anderson became involved with Procyon Corporation after its merger and has since performed the duties of Vice President of Operations. Prior to Mr. Anderson's work with the Company, he was involved with importing and exporting to Russia and Direct Mail Marketing. He received a B.S. from the University of South Florida. Mr. Anderson is the son of John C. Anderson, our late President, Chief Executive Officer and Chairman of the Board, the son of Regina Anderson, the Company's Chairman of the Board and Chief Executive Officer, and the brother of Justice W. Anderson, our Vice President of Sales & Marketing and the President of Amerx Health Care Corporation.

*Justice W. Anderson.* Since June 28, 2005, Mr. Anderson has served as our Vice President of Sales and Marketing and the President of Amerx Health Care Corporation. He has served as a Director since 2006. Since January of 2001, Mr. Anderson has been Vice President of Sales for Amerx Health Care Corp. He also serves on the board of the American Academy of Podiatric Practice Management. From August 2000 to January 2001 he served as Senior Sales Representative, and as a sales representative from May 2000 to August 2000. He received a B.A. degree from the University of Florida. Mr. Anderson is the son of John C. Anderson, our late President, Chief Executive Officer and Chairman of the Board, the son of Regina Anderson, the Company's Chairman of the Board and Chief Executive Officer and the brother of James B. Anderson, our Chief Financial Officer and the President of Sirius Medical Supply, Inc.

*Jeffery Slowgrove.* Mr. Slowgrove has served as a director from 1999 until his resignation in December 2011. Since 1998, Mr. Slowgrove has been the President of JSS Management Consulting, Inc., a consulting firm in Palm Harbor, Florida, providing funding for start up organizations and advice on the business and management issues facing companies during early rapid growth and expansion phases. He co-founded IMR Global Corp. in 1988 and has served as a director since its inception. From 1988 to 1998, he also served as Treasurer of IMR Global Corp., which is a



public company providing applications software-outsourcing solutions for the information technology departments of large businesses. He received a B.B.A. from the University of Michigan.

*Michael T. Foley.* Mr. Foley has been a Director of the Company since 2006 and is the Chairman of the Audit Committee. He is currently a Vice President and Director of Suwannee Lumber Company, which sold substantially all of its assets in June 2013. From 1997 to 2003, Mr. Foley served as President and CEO of Gypsum Products, Inc. of Largo, FL. From 1972 to 1996 Mr. Foley served in various capacities at Florida Forest Products, Inc. including President, Chairman and CEO. Prior to his association with these building material suppliers, Mr. Foley worked for International Paper in pulp and newsprint sales. Michael received his Bachelor of Business Administration degree from the University of Notre Dame in 1960 and subsequently served on that university's National Alumni Board. He obtained his MBA from the University of Florida in 1965. Mr. Foley has been a member of the Pinellas County Committee of 100 and was appointed by Governor Lawton Chiles to the State of Florida Community Health Purchasing Alliance (CHPA) Board. Mr. Foley is also a retired Captain in the U.S. Naval Reserve.

*Joseph R. Treshler.* Mr. Treshler serves at the Vice President of Business Management & Development of Covanta Energy Corporation, and is responsible for Covanta's asset management, business development, project implementation, client community relations, community affairs and Clean World Initiative efforts in Florida. Mr. Treshler earned his B.S. degree in Chemical Engineering in 1974 from Iowa State University of Science and Technology. He is a Professional Engineer registered to practice in the State of Florida. Mr. Treshler was appointed by the Company's Board of Directors to serve on the Audit Committee on January 8, 2013 and to serve on the Ethics Committee on June 7, 2013.

*George O. Borak.* George O. Borak Mr. Borak joined Amerx Health Care in June of 2012. Mr. Borak has 33 years of experience in the medical field and 22 years in sales management. Most recently, he was Vice President of Sales and Marketing for Darco International where his duties included managing Sales, Marketing, Customer Service, OEM and International Sales. Prior to that he was in sales and sales management for several orthopedic companies. Mr. Borak earned his Bachelors of Science degree in Marketing Management from Youngstown State University in 1983, while working as a clinician in the Emergency and Orthopedic Departments of a local hospital.

#### ***Compliance with Section 16(a) of the Exchange Act***

Under the securities laws of the United States, our directors, executive officers, and any persons holding more than ten percent of our Common Stock are required to report their initial ownership of the Company's Common Stock and any subsequent changes in that ownership to the Securities and Exchange Commission and the Company. Specific due dates for these reports have been established and we are required to disclose any failure to file, or late filing, of such reports. Based solely on our review of the reports and amendments thereto furnished to the Company and written representations that all reports that were required to be filed in fiscal 2013, our officers, directors and beneficial owners of more than ten percent of its Common Stock complied with all Section 16(a) filing requirements, except a Form 3 for Joseph R. Treshler was filed late after he was appointed director in January 2013. The Form 3 was filed late in September 2013.

#### ***Committees of the Board***

The Board of Directors has delegated certain of its authority to an Audit Committee, Compensation Committee and an Ethics Committee.

The Compensation Committee is composed of Messrs. Wallack (Chairman) and Suggs. No member of the Compensation Committee is a former or current officer or employee of the Company.



The primary function of the Compensation Committee is to review and make recommendations to the Board with respect to the compensation, including bonuses, of the Company's officers and to administer the Company's Option Plan. The Board of Directors adopted a Compensation Committee Charter during the 2008 fiscal year. The charter for the compensation committee may be viewed on the company website ([www.procyoncorp.com](http://www.procyoncorp.com)).

The Company formed an Audit Committee in July 2004. In December 2006, the Board nominated Michael T. Foley as director and Audit Committee member and Chair. In January 2013, the Board appointed Joseph R. Treshler as director and a member of the Audit Committee. The Board believes that Mr. Foley and Mr. Treshler are independent pursuant to The NASDAQ Stock Market, Inc. ("NASDAQ") rules and Mr. Foley also meets the requirements of an audit committee financial expert. In addition, we have determined that Mr. Foley and Mr. Treshler are also independent within the meaning of SEC Rule 10A-3(b)(1). The function of the Audit Committee is to review and approve the scope of audit procedures employed and to review and approve the audit reports rendered by the Company's independent auditors and to approve the audit fees charged by the independent auditors. In addition, pursuant to the Sarbanes-Oxley Act of 2002 and rules promulgated thereunder, the Audit Committee is responsible for, among other things, pre-approving all audit and non-audit services performed by the independent auditors, approving the engagement of the auditors and receiving certain reports from the independent auditors prior to the filing of the audit report. The Audit Committee reports to the Board of Directors with respect to such matters and recommends the selection of independent auditors. The Audit Committee adopted a charter in October 2006, which may be viewed on the Company website ([www.procyoncorp.com](http://www.procyoncorp.com)).

The Company also formed an Ethics Committee of the board members in 2004. The members are Messrs. Suggs (Chairman) and Mr. Treshler, who was appointed in June 2013. The charter for the ethics committee may be viewed on the company website ([www.procyoncorp.com](http://www.procyoncorp.com)).

The Company does not have a Nominating Committee. However, the entire board of directors, which is comprised of a majority of independent directors, performs the function of a nominating committee. There have been no material changes to the procedures by which security holders may recommend nominees to our board of directors.

In fiscal 2013, the Board of Directors held eleven formal meetings. A majority of directors attended each meeting in person or by telephone. The Compensation Committee held four meetings during fiscal 2013. The Audit Committee held three meetings during fiscal 2013. The Ethics Committee held six meetings during fiscal 2013.

#### ***Code of Ethics for Senior Financial Officers***

The Company has adopted a Code of Ethics for Senior Financial Officers. The Code of Ethics applies to all senior financial officers of the Company, including the Chief Executive Officer, the Chief Financial Officer, the Treasurer

and any other person performing similar functions. A copy of the Code of Ethics may be viewed on our website, at [www.procyoncorp.com](http://www.procyoncorp.com).

**ITEM 11. EXECUTIVE COMPENSATION.**

**Summary Compensation Table.** The following table sets forth compensation information for the two fiscal years ended June 30, 2013 and 2012 of the Company's Chief Executive Officer, Chief Financial Officer and the President of our subsidiary, Amerx Health Care Corp. (the "Named Executive Officers"). Elements of compensation for our Named Executive Officers include salary, discretionary cash bonuses and other prerequisites and benefits. We do not have a pension plan and do not offer non-qualified deferred compensation arrangements. We also did not grant stock awards or pay any non-equity incentive plan compensation in fiscal year 2013. As a result, columns related to these items have been omitted from the table below.

Name and Principal Position	Year	Salary(\$)	Bonus(\$)	Non-equity incentive plan compensation	All Other Compensation(\$)	Total(\$)
Regina W. Anderson, President, Chief Executive	2013	\$158,772	\$-0-	\$-0-	\$-0-	\$158,772
	2012	\$158,777	\$-0-	\$-0-	\$-0-	\$158,777
Justice W. Anderson, President (Amerx)	2013	\$181,735	\$-0-	\$-0-	\$27,875	(1) \$209,610
	2012	\$40,398	\$-0-	\$-0-	\$160,252	(1) \$200,650
James B. Anderson, Chief Financial, Vice Pres. of Operations (Amerx Health Care Corp.)	2013	\$118,753	\$-0-	\$3,292	(2) \$-0-	\$122,045
	2012	\$115,003	\$5,000	\$-0-	\$-0-	\$120,003
George O. Borak, Vice Pres. Sales (Amerx)	2013	\$143,170	\$-0-	\$-0-	\$-0-	\$143,170
	2012	\$-0-	\$-0-	\$-0-	\$-0-	\$-0-

(1) Consists solely of commissions on sales from Amerx Health Care Corp.

Consist solely of payments from short term incentives described in employment agreement. Of the \$3,292 paid, (2) \$2,042 was paid for meeting inventory management goals, while \$1,250 was paid for new product improvement goals met.

**Narrative Disclosure to Summary Compensation Table****Named Executive Officer's Employment Contracts**

Regina W. Anderson, our Chief Executive Officer, entered into an Executive Employment Agreement, effective November 1, 2012, with Procyon. The Agreement provides for a base annual salary of \$158,000 and other benefits, including certain short-term and long-term incentive bonus compensation based upon the Company achieving certain financial goals for net profit. Ms. Anderson's Agreement calls for a term of one year, but may be terminated by either party, with or without cause, upon thirty day's written notice.

Justice W. Anderson, the President of Amerx, entered into an Executive Employment Agreement with the Company and Amerx effective August 1, 2012. The Agreement provides for a base annual salary of \$210,000 and other benefits, including certain short-term and long-term incentive bonus compensation based upon Amerx achieving certain financial goals for sales and net profit. Mr. Anderson's Agreement calls for a term of one year, but may be terminated by either party, with or without cause, upon thirty day's written notice. Mr. Anderson received All Other Compensation, as shown in the Summary Compensation Table above, of \$27,875 and \$160,252 for fiscal 2013 and 2012, respectively, which consisted of commissions on sales of Amerx.

James B. Anderson, the Vice President of Operations of Amerx and the Company's Chief Financial Officer, entered into an Executive Employment Agreement with Procyon and Amerx effective September 1, 2012. The Agreement provides for an annual base salary of \$120,000 and other benefits, including short-term and long-term incentive bonus compensation based upon Amerx achieving certain operational and financial goals. Mr. Anderson's Agreement calls for a term of one year, but may be terminated by either party, with or without cause, upon thirty day's written notice. Mr. Anderson was paid \$3,292 in fiscal 2013 pursuant to the short-term incentive bonus, as described in note 2 to the Summary Compensation Table above.

We entered into a written employment agreement with George Borak in June 2012 to serve as Amerx's Vice President - Sales for a base annual salary of \$150,000 plus certain incentive and other benefits, including a growth incentive providing for the payment of a certain incentive bonus based upon specified increases in sales over the previous year.

#### ***Outstanding Equity Awards at 2013 Fiscal Year End***

The Named Executive Officers held no outstanding stock options at June 30, 2013. The options previously held by James B. Anderson and Justice W. Anderson, as previously reported, expired by their terms in November 2010.

#### ***Compensation of Directors***

No employee of the Company receives any additional compensation for his services as a director. No non-employee director receives any compensation for his service; however, the Board of Directors has authorized payment of reasonable travel or other out-of-pocket expenses incurred by non-management directors in attending meetings of the Board of Directors. The Board of Directors may consider alternative director compensation arrangements from time to time.

#### ***Stock Option Plan***



The Company maintains the Procyon Corporation 2009 Stock Option Plan.

The Procyon Corporation 2009 Stock Option Plan (the "2009 Option Plan") was approved by our shareholders on December 8, 2009. Pursuant to the terms of the 2009 Option Plan, the plan shall continue in effect until December 8, 2019. The purpose of the 2009 Option Plan is to advance the interests of the Company and the Company's stockholders by enhancing the Company's ability to attract, retain and motivate persons who are expected to make important contributions to the Company and by providing such persons with equity ownership opportunities and performance-based incentives that are intended to better align the interests of such persons with those of the Company's stockholders.

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The 2009 Option Plan provides for the granting of Incentive Stock Options, meeting the requirements of §422 of the Internal Revenue Code (the "Code"), Non-Qualified Stock Options, which do not qualify as Incentive Stock Options, and Stock Appreciation Rights ("SARs") (together, an "Award"). The Plan is administered by our Compensation Committee.

The Board of Directors has authorized the issuance of 500,000 shares of common stock to underlie the granting of Incentive Stock Options and 500,000 shares of common stock to underlie the granting of Non-Qualified Stock Options and SARs under the 2009 Option Plan. As of June 30, 2012, no stock options or other Awards have been granted under the 2009 Option Plan. The 1,000,000 shares of common stock that have been reserved for the 2009 Option Plan have not been registered under the Securities Act of 1933. We have no present plans to register such shares.

Eligible participants under the 2009 Option Plan must be such full or part-time officers and other Employees, Non-Employee Directors and key persons (including consultants and prospective employees) of the Company and its Subsidiaries as are selected from time to time by the Compensation Committee in its sole discretion. Only employees may receive Incentive Stock Options. Employees, non-employee directors and consultants may receive Non-Qualified Stock Options or SARs.

Non-Qualified Stock Options granted under the 2009 Option Plan many have a term of not more than ten years from the date of grant. The exercise price must be not less than 100% of the fair market value of the underlying common stock on the date of grant. Incentive Stock Options can be granted under the 2009 Option Plan for a term not exceeding ten years, except for Ten Percent Owners of our common stock, as defined in the Plan, for whom the maximum option term is five years. Incentive Stock Options are granted with an exercise price of not less than 100% of the fair market value of the underlying common stock on the date of grant. However, for Ten Percent Owners, the exercise price must be 110% of the Fair Market Value of the underlying stock on the date of grant.

## **ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, MANAGEMENT AND RELATED STOCKHOLDER MATTERS.**

The following table sets forth certain information regarding beneficial ownership of our Common Stock as of September 2, 2013 by (i) each person known by the Company to own beneficially more than 5% of the outstanding Common Stock, (ii) each director or director nominee, and (iii) all executive officers and directors as a group. Each person has sole voting and sole investment or dispositive power with respect to the shares shown except as noted. As to the Company's preferred stock, as of September 2, 2013 no officer or director of the company owned any preferred shares. In addition, no individual shareholder beneficially owned more than 5% of the Company's preferred shares.



Common  
Shareholdings  
on  
September 2, 2013

Name and Address(3)	Number of Shares	Percent of Class (%)
Regina W. Anderson	78,050	1.0
Chester L. Wallack (1)	60,000	1.0
Fred W. Suggs (1)	100,000	1.2
James B. Anderson	81,000	(5) 1.0
Justice W. Anderson(4)	3,425,500	42.5
Michael T. Foley(2)	222,945	(6) 2.8
Joseph R. Treshler	0	*
George O. Borak	55,000	1.0
All directors and officers as a group (seven persons)	4,022,505	50.0
Jeffery S. Slowgrove(7)	476,200	5.9
RMS Limited Partnership, 50 W. Liberty St, Suite 650, Reno, NV 89501	1,600,000	19.9

\*Less than 1%

(1) Member of the Compensation Committee.

(2) Member of the Audit Committee.

(3) Except as noted above, the address for all persons listed is 1300 S. Highland Ave, Clearwater, Florida 33756

(4) Mr. Anderson beneficially owns 3,350,500 shares of common stock as Trustee of the John C. Anderson Trust in accordance with Mr. Anderson's will. He also owns of record 73,000 shares of common stock.

(5) Includes 10,000 shares in joint name with his wife.

(6) Includes 17,945 shares of common stock owned of record by Mr. Foley's wife's trust, of which shares Mr. Foley disclaims beneficial ownership.

(7) Mr. Slowgrove resigned as a director in December 2011.

### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE.

Other than transactions described below, since July 1, 2012, there has not been, nor is there currently proposed, any transaction or series of similar transactions to which we were or will be a party:

in which the amount involved exceeds \$120,000; and,

in which any director, nominee for director, executive officer, shareholder which beneficially owns five percent or more of our common stock or any member of their immediate family members, had or will have a direct or indirect

material interest.

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Regina W. Anderson, our Chairman and Chief Executive Officer, personally guaranteed the loan we secured from Bank of America, N.A., in the amount of \$508,000, to purchase our office building in July 2006 as well as the \$250,000 line of credit. The remaining balance of the mortgage loan was repaid in full in January 2013.

#### Director Independence

We have determined that the following directors are independent within applicable NASDAQ rules: Messrs. Wallack, Suggs, Slowgrove (who resigned in December 2011) Foley and Treshler. Mr. Slowgrove did not provide any consulting in fiscal 2012 or 2013. Regina, James and Justice Anderson are not independent as they are executive officers of the Company and its subsidiaries. Accordingly, our Board of Directors is composed of a majority of independent directors. Our Compensation Committee, Audit Committee and Ethics Committee are composed entirely of independent directors pursuant to applicable NASDAQ rules. In addition, Mr. Foley and Mr. Treshler, also meet the definition of independence under SEC Rule 10A-3.

### **ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

**Audit Fees.** In fiscal 2013, the Company paid to its independent accountants \$46,385 in fees related directly to the audit and review of the Company's financial statements. In fiscal 2012, the Company paid to its independent accountants \$43,568 in fees related directly to the audit and review of the Company's financial statements.

**Audit-Related Fees.** The Company's independent accountants performed no other audit-related services for the Company during fiscal 2012 and 2013, other than the audit services described above.

**Tax Fees:** In fiscal 2013, the Company paid to its independent accountants \$2,015 in fees related directly to tax preparations. In fiscal 2012, the Company paid to its independent accountants \$1,850 in fees related directly to tax preparations.

**All Other Fees:** The Company's paid to its independent accountants \$1,000 in fees related to other fees during fiscal 2013, no fees were paid in fiscal 2012.

### **ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES.**

(a) Exhibits

1. The financial statements filed herewith are listed in the Index to Financial Statements included in Item 7.

Exhibit No.	Document
* 3.1	Articles of Incorporation
+ 3.1.1	Articles of Amendment to Articles of Incorporation
* 3.2	Bylaws
+ 4.1	Designation of Series A Preferred Stock
&10.1	Procyon Corporation 2009 Stock Option Plan
- 10.2	Office Lease dated September 23, 2003
/ 10.3	Promissory Note dated July 21, 2006
/ 10.4	Mortgage dated July 21, 2006
+10.5	Loan and Security Agreement, dated as of January 1, 1995, by and between the Company and Amerx Health Care Corp., including Promissory Notes issued there under.
o 10.6	Agreement and Plan of Exchange, dated January 31, 1996, by and between the Company and Amerx.
**10.7	Asset Purchase Agreement between Sirius Medical Supply, Inc. and Priority Diabetes Supply, Inc., effective July 31, 2009.
#10.8	Job Offer - Salary & Benefit Statements between Amerx Health Care Corporation and George Borak, effective June 11, 2012.
//10.9	Executive Employment Agreement - Justice W. Anderson
//10.10	Executive Employment Agreement - James B. Anderson
##10.11	Executive Employment Agreement - Regina W. Anderson
++14.1	Code of Ethics for Senior Financial Officers.
x 31.1	Certification of Regina W. Anderson pursuant to Exchange Act Rule 13a-14(a)/15d-14(a)
x 31.2	Certification of James B. Anderson pursuant to Exchange Act Rule 13a-14(a)/15d-14(a)
x 32.1	Certification Pursuant to 18 U.S.C. § 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act Of 2002

\* Incorporated by reference to the Company's Registration Statement on Form S-1, S.E.C. File No.33-13273.

+ Incorporated by reference to the Company's Form 10-KSB for the fiscal year ended June 30, 1995.

o Incorporated by reference to the Company's Form 8-K filed on or about February 2, 1996.

/ Incorporated by reference to the Company's Form 8-K filed on or about August 8, 2006.

- Incorporated by reference to the Company's Form 10-QSB for the period ending September 30, 2003.

++ Incorporated by reference to the Company's Schedule 14A filed on or about October 15, 2004.

\*\* Incorporated by reference to the Company's Form 8-K filed on or about August 3, 2009.

x Filed herewith.

& Incorporated by reference to the Company's Schedule 14A filed on or about November 9, 2009.

# Incorporated by reference to the Company's Form 8-K filed on or about July 2, 2012.

// Incorporated by reference to the Company's Form 8-K filed on or about October 15, 2012.

## Incorporated by reference to the Company's Form 8-K filed on or about December 17, 2012.





## SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, there unto duly authorized.

### PROCYON CORPORATION

By: /s/ Regina W. Anderson  
Regina W. Anderson, Chief Executive Officer

Date: September 30, 2013

Pursuant to the requirements of the Securities Exchange Act of 1934, the following persons on behalf of the registrant and in the capacities and on the dates indicated have signed this report below.

Signature	Title	Date
/s/ Regina W. Anderson Regina W. Anderson	Chief Executive Officer, President	September 30, 2013
/s/ James B. Anderson James B. Anderson	Chief Financial Officer, President (Sirius) and Director	September 30, 2013
/s/ Justice W. Anderson Justice W. Anderson	President (Amerx) and Director	September 30, 2013
/s/ Michael T. Foley Michael T. Foley	Director	September 30, 2013
/s/ Fred W. Suggs, Jr. Fred W. Suggs, Jr.	Director	September 30, 2013
/s/ Chester L. Wallack Chester L. Wallack	Director	September 30, 2013
/s/ Joseph R. Treshler Joseph R. Treshler	Director	September 30, 2013



## EXHIBIT INDEX

Exhibit No.	Document	Item No.
* 3.1	Articles of Incorporation	3
+ 3.1.1	Articles of Amendment to Articles of Incorporation	3
* 3.2	Bylaws	3
+ 4.1	Designation of Series A Preferred Stock	4
&10.1	Procyon Corporation 2009 Stock Option Plan	
- 10.2	Office Lease dated September 23, 2003	
/ 10.3	Promissory Note dated July 21, 2006	
/ 10.4	Mortgage dated July 21, 2006	
+10.5	Loan and Security Agreement, dated as of January 1, 1995, by and between the Company and Amerx Health Care Corp., including Promissory Notes issued there under.	10
o 10.6	Agreement and Plan of Exchange, dated January 31, 1996, by and between the Company and Amerx.	
**10.7	Asset Purchase Agreement between Sirius Medical Supply, Inc. and Priority Diabetes Supply, Inc., effective July 31, 2009.	
#10.8	Job Offer - Salary & Benefit Statements between Amerx Health Care Corporation and George Borak, effective June 11, 2012.	
//10.9	Executive Employment Agreement - Justice W. Anderson	
//10.10	Executive Employment Agreement - James B. Anderson	
##10.11	Executive Employment Agreement - Regina W. Anderson	
++14.1	Code of Ethics for Senior Financial Officers.	
x 31.1	Certification of Regina W. Anderson pursuant to Exchange Act Rule 13a-14(a)/15d-14(a)	31
x 31.2	Certification of James B. Anderson pursuant to Exchange Act Rule 13a-14(a)/15d-14(a)	31
x 32.1	Certification Pursuant to 18 U.S.C. § 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act Of 2002	32

\* Incorporated by reference to the Company's Registration Statement on Form S-1, S.E.C. File No.33-13273.

+ Incorporated by reference to the Company's Form 10-KSB for the fiscal year ended June 30, 1995.

o Incorporated by reference to the Company's Form 8-K filed on or about February 2, 1996.

/ Incorporated by reference to the Company's Form 8-K filed on or about August 8, 2006.

- Incorporated by reference to the Company's Form 10-QSB for the period ending September 30, 2003.

++ Incorporated by reference to the Company's Schedule 14A filed on or about October 15, 2004.

\*\* Incorporated by reference to the Company's Form 8-K filed on or about August 3, 2009.

x Filed herewith.

& Incorporated by reference to the Company's Schedule 14A filed on or about November 9, 2009.

# Incorporated by reference to the Company's Form 8-K filed on or about July 2, 2012.

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// Incorporated by reference to the Company's Form 8-K filed on or about October 15, 2012.

## Incorporated by reference to the Company's Form 8-K filed on or about December 17, 2012.

**PROCYON CORPORATION AND SUBSIDIARIES**  
**CONSOLIDATED FINANCIAL STATEMENTS**  
**Years Ended June 30, 2013 and 2012**



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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors and Shareholders of

Procyon Corporation and Subsidiaries

We have audited the accompanying consolidated balance sheets of Procyon Corporation and Subsidiaries as of June 30, 2013 and 2012 and the related statements of operations, stockholders' equity, and cash flows for each of the years in the two-year period ended June 30, 2013. Procyon Corporation and Subsidiaries' management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Procyon Corporation and Subsidiaries as of June 30, 2013 and 2012 and the results of its operations and its cash flows for each of the years in the two-year period ended June 30, 2013, in conformity with accounting principles generally accepted in the United States of America.

FERLITA, WALSH, GONZALEZ & RODRIGUEZ, P.A.



Certified Public Accountants

Tampa, Florida

September 23, 2013

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PROCYON CORPORATION & SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
June 30, 2013 and 2012

	2013	2012
ASSETS		
CURRENT ASSETS		
Cash	\$ 772,728	\$ 907,052
Certificate of Deposits, and accrued interest	156,421	155,719
Accounts receivable, less allowance for doubtful accounts of \$1,000.	194,486	214,863
Inventories	212,944	194,916
Prepaid expenses	146,341	159,974
Deferred tax asset	94,007	94,007
TOTAL CURRENT ASSETS	1,576,927	1,726,531
PROPERTY AND EQUIPMENT, NET	488,556	508,605
OTHER ASSETS		
Deposits	792	792
Deferred tax asset	591,036	682,625
	591,828	683,417
TOTAL ASSETS	\$ 2,657,311	\$ 2,918,553
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts Payable	\$ 137,057	\$ 151,567
Accrued Expenses and Other	169,923	203,882
Current Portion of Mortgage Payable	—	49,017
TOTAL CURRENT LIABILITIES	306,980	404,466
LONG-TERM LIABILITIES		
Mortgage Payable	—	59,454
TOTAL LONG TERM LIABILITIES	—	59,454
STOCKHOLDERS' EQUITY		
Preferred stock, 496,000,000 shares authorized, none issued	—	—
Series A Cumulative Convertible Preferred stock, no par value; 4,000,000 shares authorized; 194,100 and 199,100 shares issued and outstanding, respectively	149,950	149,950
Common stock, no par value, 80,000,000 shares authorized; 8,060,388 and 8,055,388 shares issued and outstanding, respectively	4,421,676	4,421,676
Paid-in Capital	6,000	6,000

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Accumulated deficit	(2,227,295)	(2,122,993)
TOTAL STOCKHOLDERS' EQUITY	2,350,331	2,454,633
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$2,657,311	\$2,918,553

The accompanying notes are an integral part of these financial statements.

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PROCYON CORPORATION & SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
Years Ended June 30, 2013 and 2012

	2013	2012
NET SALES	\$2,749,850	\$2,801,255
COST OF SALES	700,872	701,872
GROSS PROFIT	2,048,978	2,099,383
OPERATING EXPENSES		
Salaries and Benefits	1,172,095	983,258
Selling, General and Administrative	889,403	884,759
	2,061,498	1,868,017
INCOME (LOSS) FROM OPERATIONS	(12,520 )	231,366
OTHER INCOME (EXPENSE)		
Interest Income	3,424	2,388
Interest Expense	(3,617 )	(16,628 )
	(193 )	(14,240 )
INCOME (LOSS) BEFORE INCOME TAXES	(12,713 )	217,126
INCOME TAX (EXPENSE)	(91,589 )	(88,626 )
NET INCOME (LOSS)	(104,302 )	128,500
Dividend requirements on preferred stock	(19,410 )	(19,410 )
Basic net income (loss) available to common shares	\$(123,712 )	\$109,090
Basic net income (loss) per common share	\$(0.02 )	\$0.01
Weighted average number of common shares outstanding	8,060,388	8,056,950
Diluted net income (loss) per common share	\$(0.02 )	\$0.01
Weighted average number of common shares outstanding, diluted	8,254,488	8,254,488

The accompanying notes are an integral part of these financial statements.



PROCYON CORPORATION &  
SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF  
STOCKHOLDERS' EQUITY  
Years Ended June 30, 2013 and 2012

	Preferred Stock		Common Stock		Paid-in	Accumulated	
	Shares	Amount	Shares	Amount	Capital	Deficit	Total
Balance, June 30, 2011	199,100	\$ 154,950	8,052,388	\$ 4,416,676	\$ 6,000	\$(2,251,493)	\$ 2,326,133
Conversion of preferred stock to common stock	(5,000 )	(5,000 )	5,000	5,000	—	—	—
Net Income	—	—	—	—	—	128,500	128,500
Balance, June 30, 2012	194,100	\$ 149,950	8,057,388	\$ 4,421,676	\$ 6,000	\$(2,122,993)	\$ 2,454,633
Net Loss	—	—	—	—	—	(104,302 )	(104,302 )
Balance, June 30, 2013	194,100	\$ 149,950	8,057,388	\$ 4,421,676	\$ 6,000	\$(2,227,295)	\$ 2,350,331

The accompanying notes are an integral part of these financial statements.

PROCYON CORPORATION & SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
For the Years Ended 2012 and 2011

	2013	2012
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net Income(Loss)	\$(104,302)	\$128,500
Adjustments to reconcile net income to net cash used in operating activities:		
Depreciation	32,519	33,448
Deferred Income Taxes	91,589	88,626
Accrued Interest on Certificates of Deposit	(812 )	(577 )
Decrease (increase) in:		
Accounts Receivable	20,488	96,630
Other Receivables	—	8,762
Inventories	(18,028 )	9,817
Prepaid Expenses	13,633	(12,525 )
Increase (decrease) in:		
Accounts Payable	(14,510 )	21,114
Accrued Expenses	(33,960 )	57,129
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>(13,383 )</b>	<b>430,924</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase of property & equipment	(12,470 )	(7,013 )
<b>NET CASH USED BY INVESTING ACTIVITIES</b>	<b>(12,470 )</b>	<b>(7,013 )</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Payments on Mortgage Payable	(108,471)	(237,913)
<b>NET CASH USED BY FINANCING ACTIVITIES</b>	<b>(108,471)</b>	<b>(237,913)</b>
<b>NET CHANGE IN CASH</b>	<b>(134,324)</b>	<b>185,998</b>
<b>CASH AT BEGINNING OF PERIOD</b>	<b>907,052</b>	<b>721,054</b>
<b>CASH AT END OF PERIOD</b>	<b>\$772,728</b>	<b>\$907,052</b>
<b>SUPPLEMENTAL DISCLOSURES</b>		
Interest Paid	\$3,764	\$17,034
Taxes Paid	\$—	\$—

The accompanying notes are an integral part of these financial statements.





## **PROCYON CORPORATION AND SUBSIDIARIES**

### **NOTES TO FINANCIAL STATEMENTS**

#### **NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### **Business Activity**

Procyon Corporation has two wholly-owned subsidiaries, Amerx Health Care Corp. (Amerx) and Sirius Medical Supply, Inc. (Sirius). Amerx manufactures and markets wound and skin care products primarily in the United States whereas Sirius markets diabetic supplies primarily to Medicare patients in the United States. As previously reported, in July 2009, we sold substantially all of the assets of Sirius to a third party, such that, as of July 31, 2009, Sirius no longer has any material operations. Management is considering various options for the future direction of Sirius.

##### **Principles of Consolidation**

The consolidated financial statements include the accounts of Procyon Corporation and its wholly-owned subsidiaries, Amerx and Sirius. All material inter-company accounts and transactions are eliminated.

##### **Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

##### **Revenue Recognition**

The Company recognizes revenue in accordance with S.E.C. Staff Accounting Bulletin Topic 13 - Revenue Recognition which requires that four basic criteria must be met before revenue can be recognized: (1) persuasive evidence of an arrangement exists; (2) delivery has occurred or services have been rendered; (3) the seller's price to the buyer is fixed or determinable; and, (4) collectibility is reasonably assured.

The Company recognizes revenue related to product sales to customers who have placed orders upon shipment of such orders. The Company records revenue at the amounts expected to be collected directly from customers.

#### **Accounts Receivable and Concentration of Credit Risk**

Amerx grants credit to customers, most of whom are national pharmaceutical distributors, drug stores nationwide and physicians. Amerx wholesales its products to national pharmaceutical distributors and drug stores at a sales term of 2/10, net 30. Amerx has a written return policy with its customers. Each return request is reviewed by management for approval. Sales to physicians are at contracted rates and standard payment term is 2/10 net 30 days. The valuation of accounts receivable is based upon the credit-worthiness of customers as well as historical collection experience. Estimating the credit worthiness of customers and recover ability of customer accounts requires us to exercise considerable judgment. Allowances for doubtful accounts are recorded as a selling, general and administrative expense for estimated amounts expected to be uncollectible from third-party payers and customers. The Company bases its estimates on its historical collection and write-off experience, current trends, credit policy, and on analysis of accounts receivable by aging category. As of June 30, 2013, accounts receivable allowance was \$1,000, or approximately less than 1% of gross accounts receivable.

## **Inventories**

Inventories are valued at the lower of average cost or market determined by the first-in, first-out method.

## **Property and Equipment**

Property and equipment are stated at cost. Depreciation is computed on a straight-line basis over their estimated useful lives. Leased equipment is recorded at its fair market value at the beginning of the lease term and is depreciated over the life of the equipment. Depreciation on leased equipment is included in depreciation expense.

## **Cash and Cash Equivalents**

For the purpose of the Statements of Cash Flows, the Company considers cash-on-hand, demand deposits in banks and highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

## **Concentration of Credit Risk**

The Company maintains its cash at various financial institutions. Through December 31, 2012, all noninterest-bearing transaction accounts are fully insured by the Federal Deposit Insurance Corporation, regardless of the balance of the account, at all insured institutions. At June 30, 2013, our uninsured cash balance was \$0.

## **Shipping and Handling Costs**

Shipping and handling costs incurred were approximately \$68,000 and \$71,000 for the years ended June 30, 2013, and 2012, respectively, and were included in selling, general and administrative expenses.

## **Advertising and Marketing**

The company records advertising and marketing expenses in the periods in which they are incurred. During the years ended June 30, 2013 and 2012, approximately \$448,000 and \$431,000, of advertising and marketing costs were included in selling, general and administrative expenses for each respective year.

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## **Deferred Income Taxes**

Deferred income taxes are recognized for the expected tax consequences in future years for differences between the tax bases of assets and liabilities and their financial reporting amounts, based upon enacted tax laws and statutory tax rates applicable to the periods in which the differences are expected to affect taxable income. The Company accounts for income taxes under Topic 740 - Income Tax in the Accounting Standards Codification. A valuation allowance is used to reduce deferred tax assets to the net amount expected to be recovered in future periods. The estimates for deferred tax assets and the corresponding valuation allowance require us to exercise complex judgments. We periodically review and adjust those estimates based upon the most current information available. We did not have a valuation allowance as of June 30, 2013. Because the recover ability of deferred tax assets is directly dependent upon future operating results, actual recover ability of deferred tax assets may differ materially from our estimates.

## **Net Income Per Share**

The Company computes net income per share in accordance with Accounting Standards Codification Topic 260 - Earnings per Share (Topic 260). Topic 260 requires presentation of both basic and diluted earnings per shares (EPS) on the face of the income statement. Basic EPS is computed by dividing net income available to common shareholders (numerator) by the weighted average number of common shares outstanding (denominator) during the period. Diluted EPS gives effect to all dilutive potential common shares outstanding during the period including stock options, using the treasury stock method, and convertible preferred stock, using the if-converted method. In computing diluted EPS, the average stock price for the period is used in determining the number of shares assumed to be purchased from the exercise of stock options. Diluted EPS excludes all dilutive potential common shares if their effect is anti-dilutive.

## **Fair Value of Financial Instruments**

The carrying value of cash, accounts receivable, prepaid expenses, deposits, inventory, accounts payable, accrued expenses and notes payable approximate fair value.

Considerable judgement is required in interpreting market data to develop the estimates of fair value, and accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

## **Stock Based Compensation**

The Company maintains the Procyon Corporation 2009 Stock Option Plan (the "2009 Option Plan"). The 2009 Option Plan was approved by the Company's shareholders on December 8, 2009 and will expire on December 8, 2019.

The 2009 Option Plan provides for the granting of incentive stock options, non-qualified stock options, and stock appreciation rights ("SARs") to eligible officers, directors, employees and consultants of the Company and its subsidiaries. The 2009 Option Plan is administered by the Compensation Committee. The Board of Directors has authorized the issuance of 500,000 shares of common stock to underlie the granting of incentive stock options and 500,000 shares of common stock to underlie the granting of non-qualified stock options and SARs under the 2009 Option Plan. As of June 30, 2013, no stock options or other awards have been granted under the 2009 Option Plan. The 1,000,000 shares of common stock that have been reserved for the 2009 Option Plan have not been registered under the Securities Act of 1933.

Eligible participants under the 2009 Option Plan must be such full or part-time officers and other employees, non-employee directors and key persons (including consultants and prospective employees) of the Company and its Subsidiaries as are selected from time to time by the Compensation Committee in its sole discretion. Only employees may receive incentive stock options. Employees, non-employee directors and consultants may receive non-qualified stock options or SARs. No stock options or SARs have been granted under the 2009 Option Plan.

Our former 1998 Omnibus Stock Option Plan, expired in December 2008. At June 30, 2013 and 2012, respectively, there were no options outstanding under the 1998 Omnibus Stock Option Plan.

On June 30, 2013, there were no outstanding options granted under the 2009 Option Plan. During the year ended June 30, 2013, no options were granted.

The fair value of a stock option is determined using the Black-Scholes option-pricing model, which values options based on the stock price at the grant date, the expected life of the option, the estimated volatility of the stock, the expected dividend payments, and the risk-free interest rate over the life of the option.

The Black-Scholes option valuation model was developed for estimating the fair value of traded options that have no vesting restrictions and are fully transferable. Because option valuation models require the use of subjective assumptions, changes in these assumptions can materially affect the fair value of the options. Our options do not have the characteristics of traded options, therefore, the option valuation models do not necessarily provide a reliable measure of the fair value of our options.

There were no options granted during fiscal years ended June 30, 2013 and 2012. Had there been options issued during the fiscal years ended June 30, 2013 and 2012, the fair value of the options would have been determined using the Black-Scholes option-pricing model, which values options based on the stock price at the grant date, the expected dividend payments, and the risk-free interest rate over the life of the option.

Equity instruments issued to non-employees in exchange for goods, fees and services are accounted for under the fair value-based method of Accounting Standards Codification Topic 718 - Compensation - Stock Compensation ("Topic 718").

## **Subsequent Events**

We have evaluated subsequent events through September 23, 2013, which is the date the financial statements were available to be issued.

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## NOTE B - INVENTORIES

Inventories consisted of the following:

	June 30, 2013	June 30, 2012
Finished Goods	\$ 113,553	\$ 71,634
Raw Materials	99,391	123,282
	\$ 212,944	\$ 194,916

## NOTE C - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following

As of June 30, 2013	Owned	Capitalized Leases	Total
Office Equipment	\$ 107,393	\$ 14,031	\$ 121,424
Furniture and Fixtures	27,394		27,394
Software	19,471		19,471
Leasehold improvements	26,179		26,179
Production Equipment	27,131		27,131
Building	474,168		474,168
Land	64,547		64,547
	746,283	14,031	760,314
Less accumulated depreciation	(257,727)	(14,031 )	(271,758)
	\$ 488,556	\$ 0	\$ 488,556

As of June 30, 2012	Ow ned	Capitalized Leases	Total
Office Equipment	\$ 103,209	\$ 14,031	\$ 117,240
Furniture and Fixtures	20,338		20,338
Software	19,471		19,471
Leasehold improvements	24,949		24,949
Production Equipment	27,131		27,131
Building	474,168		474,168
Land	64,547		64,547
	733,813	14,031	747,844
Less accumulated depreciation	(225,208)	(14,031 )	(239,239)
	\$ 508,605	\$ 0	\$ 508,605

#### NOTE D - RELATED PARTY TRANSACTIONS

Our Chief Executive Officer, Regina W. Anderson, guaranteed a loan to us in the amount of \$508,000, issued in connection with our purchase of our office building in July 2006, as well as the \$250,000 line of credit. On January 15, 2013 the Company paid off the outstanding balance of the mortgage loan held on the building.

#### NOTE E - MORTGAGE PAYABLE

On July 21, 2006, we entered into a mortgage loan, guaranteed by our C.E.O. Regina W. Anderson, for \$508,000 with the Bank of America for the purchase of our corporate office building which has a net book value of approximately \$474,000. The mortgage loan is due in 10 years and interest is fixed at 6.85%. Interest expense was \$3,578 and \$16,628 for the fiscal years ended June 30, 2013, and 2012, respectively. On January 15, 2013 the Company paid off the outstanding balance of the mortgage loan held on the building.

#### NOTE F - LINE OF CREDIT

The Company has a \$250,000, due-on-demand line of credit with a financial institution, collateralized by the Company's inventory of \$212,944 and net accounts receivable assets of \$194,486. The line of credit is renewable annually in April. The C.E.O. of the Company personally guaranteed the line of credit to the Company. At June 30, 2013, and 2012, respectively the Company owed \$0 on the line of credit. Interest expense for the years ended June 30, 2013 and 2012 was \$0 for both years. The line of credit extends terms of cash advances at a variable rate set equal to the banks prime rate at the time of advance. The interest rate can fluctuate according to the banks changes in its

published prime rate.

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## NOTE G - COMMITMENTS AND CONTINGENCIES

The Company leases certain equipment under various operating leases expiring through year 2016. Lease expenses for the fiscal years ended June 30, 2013 and 2012 were \$12,266 and \$11,948, respectively. The minimum lease payments due under the equipment lease agreements for fiscal years ended June 30, are as follows:

2014	\$10,612
2015	10,612
2016	5,306
	\$26,530

## NOTE H - STOCKHOLDERS' EQUITY

During January 1995, the Company's Board of Directors authorized the issuance of up to 4,000,000 shares of Series A Cumulative Convertible Preferred Stock. The preferred stockholders are entitled to receive, if declared by the board of directors, quarterly dividends at an annual rate of \$.10 per share of Series A Cumulative Convertible Preferred Stock per annum. Dividends accrue without interest and are cumulative from the date of issuance of the Series A Cumulative Convertible Preferred Stock and are payable quarterly in arrears in cash or publicly traded common stock when and if declared by the board of directors. As of June 30, 2013, no dividends have been declared. Dividends in arrears on the outstanding preferred shares total \$312,511 or approximately \$1.61 per share as of June 30, 2013. The preferred stockholders have the right to convert each share of Series A Cumulative Convertible Preferred Stock into one share of the Company's common stock at any time without additional consideration. Each share of Series A Cumulative Convertible Preferred Stock is subject to mandatory conversion into one share of common stock of the Company, effective as of the close of a public offering of the Company's common stock provided, however, that the offering must provide a minimum of \$1 million in gross proceeds to the Company and the initial offering price of such common stock must be at least \$1 per share. In addition to the rights described above, the holders of the Series A Cumulative Convertible Preferred Stock have voting rights equal to the common stockholders based upon the number of shares of common stock into which the Series A Cumulative Convertible Preferred Stock is convertible. The Company is obligated to reserve an adequate number of shares of its common stock to satisfy the conversion of all of the outstanding Series A Cumulative Convertible Preferred stock.



**NOTE I - EARNINGS PER SHARE**

As required by Accounting Standards Codification Topic 260 - Earnings per Share ("Topic 260"), the following table sets forth the computation of basic and diluted earnings per share:

	Years Ended June 30,	
	2013	2012
Numerator:		
Net income (loss)	\$(104,302 )	\$128,500
Adjustment for basic earnings per share:		
Dividend requirements on preferred stock	(19,410 )	(19,410 )
Numerator for basic earnings per share-		
Net income (loss) available to common stockholders	\$(123,712 )	\$109,090
Effect of dilutive securities:		
Numerator for diluted earnings per share-		
Net income (loss) available to common stockholder	\$(123,712 )	\$109,090
Denominator:		
Denominator for basic earnings per share-		
Weighted-average common shares	8,060,388	8,056,950
Effect of dilutive securities:		
Stock options	—	—
Weighted-average Dilutive potential common shares	194,100	197,538
Denominator for dilutive earnings per share-		
Adjusted weighted-average shares and assumed conversions	8,254,488	8,254,488
Basic Net Income (Loss) per share	\$(0.02 )	\$0.01
Diluted Net Income (Loss) per share	\$(0.02 )	\$0.01

**NOTE J - INCOME TAXES AND AVAILABLE CARRYFORWARD**

As of June 30, 2013, the Company had consolidated income tax net operating loss ("NOL") carryforward for federal income tax purposes of approximately \$1,784,800. The NOL will expire in various years ending through the year 2022. The utilization of certain of the loss carryforwards are limited under Section 382 of the Internal Revenue Code. The benefits of the NOL carryforward for the year ended June 30, 2012 was \$88,626. For the year ended June 30,

2013 there was an expense of \$91,589 due mainly to the expiration of a NOL carryforward.

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The components of the provision for income taxes (benefits) are attributable to continuing operations as follows:

	2013	2012
Current		
Federal	\$—	\$—
State	—	—
	—	—
Deferred		
Federal	\$78,202	\$75,672
State	13,387	12,954
	\$91,589	\$88,626

Deferred income taxes reflect the net tax effects of the temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Significant components of the Company's deferred tax assets and liabilities are as follows:

	Current	Non-Current
Deferred tax assets:		
NOL and contribution carryforwards	\$76,812	\$ 595,424
PTO accounts	16,819	
Allowance for doubtful accounts	376	—
	94,007	595,424
Deferred tax (liabilities):		
Excess of tax over book depreciation	—	(4,388 )
	—	(4,388 )
Net deferred tax asset (liability)	\$94,007	\$ 591,036

The change in the valuation allowance is as follow:

June 30, 2012	\$—
June 30, 2013	—

Decrease in valuation allowance \$—





Management believes it is more likely than not that it will realize the benefit of the NOL carryforward, because of its continuing trend of earnings. Therefore, a valuation allowance is not considered necessary.

Income taxes for the years ended June 30, 2013 and 2012 differ from the amounts computed by applying the effective income tax rates of 37.63%, to income before income taxes as a result of the following:

	2013	2012
Expected provision at US statutory rate	\$(4,323 )	\$74,001
State income tax net of federal benefit	(462 )	7,901
Nondeductibles	4,501	4,006
Change in estimates in available NOL carryforwards	91,873	2,718
Income tax expense	\$91,589	\$88,626

The earliest tax year still subject to examination by taxing jurisdictions is fiscal year June 30, 2010.

#### **NOTE K - CONCENTRATION OF SUPPLY RISK**

The Company's manufacturing and packaging activities are performed at a production facility owned and operated by a non-affiliated pharmaceutical manufacturer. At the present time, the manufacturer is the major source of the Company's wound care products. The sudden loss or failure of this manufacturer could significantly impair Amerx's ability to fulfill customer orders on a short-term basis and therefore, could materially and adversely affect the Company's operations. However, the Company has maintained a long-term relationship with this manufacturer and does not expect a discontinuance of its wound care products from the manufacturer in the near term. The Company has also opened relationships with other manufactures to address supply risk.

#### **NOTE L - MAJOR CUSTOMERS**

During the year ended June 30, 2013, sales from one customer accounted for approximately 18% of Amerx's sales. The loss of this customer would have a material adverse effect on our financial condition or the results of our operations. During the year ended June 30, 2012, two customers accounted for 19% and 11% respectively of Amerx's sales.

**NOTE M - RESEARCH AND DEVELOPMENT**

Amerx spent approximately \$2,170 in fiscal year end June 30, 2013, and approximately \$200 in fiscal 2012, respectively, towards research and development efforts. These efforts were directed towards additional studies aimed at expanding existing markets.

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